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# Westland Observer

VOLUME 32 NUMBER 37

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SEVENTY-FIVE CENTS

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## Gas leak shuts down City Hall



BY DARRELL CLEM  
STAFF WRITER

A carbon monoxide leak prompted Westland fire officials Friday to close City Hall, one day after an employee reported becoming ill.

A faulty furnace in the City Hall basement is believed to have leaked carbon monoxide that sent a second-floor personnel department employ-

City Hall is expected to reopen Tuesday after it was closed because of leaking carbon monoxide. The fire department said repairs to the heating system were to be made.

ee to a hospital for treatment, Fire Chief Michael Reddy said.

No serious injuries were reported, however.

City Hall is expected to reopen Tuesday, after repairs to the building's heating system have been completed, fire officials said. Monday is a holiday, Columbus Day, and City Hall was scheduled to be closed. The problem was detected Thurs-

day morning after the Westland Fire Department received reports of odors in City Hall, Reddy said.

Carbon monoxide is odorless, but it apparently was released along with other fumes.

"On our investigation, a minute amount of carbon monoxide was detected, deemed below levels allowable according to OSHA (Occupational Safety and Health Administration) standards," fire officials noted in a press release.

Fire officials don't believe that carbon monoxide levels ever rose above the 35 parts per million that can be considered potentially

unsafe, Reddy said.

"But some people are more sensitive than others to carbon monoxide," he said.

City officials called in repair crews to work on the furnace Thursday, but employees continued working after carbon monoxide levels were deemed within federal standards, Reddy said.

However, a personnel department employee reported seeking treatment later Thursday evening.

On Friday morning, fire department investigators returned to City

See CITY HALL, 2A



Knocking busy: Crafts were a big hit for youngsters at Thursday night's "Turn Off The Violence" program at Ballantyne Center. Above, Katie Martin, 3, makes a different color wheel for as Shannon Rich, a recreation department staff member, provides some help. John Glenn High School marching band musicians performed at the anti-violence program. Among the performers were flutists Andrea Brooks (left) and Sarah King. For the story and more photos, see Page 3A.

## Foundation boosts Salvation Army's coffers

The Westland Salvation Army received an "early Christmas gift" recently from the newly organized Westland Community Foundation.

The "gift" was a \$15,000 check to defray the cost of the past summer's children's day camp program.

In addition, the foundation donated some \$2,500 worth of food and other items given at the July 18 "Christmas in July" fund-raiser held to benefit the Salvation Army.

But the gift-giving is far from

over.

The foundation, formed nine months ago, expects to donate another \$5,000 to \$7,000 in the near future to the Salvation Army, which opened its new community service center on Venoy at Dorsey two years ago.

The recent donation is the latest in a series that developer Glenn Shaw has arranged for the Salvation Army.

The foundation, of which Shaw is

its charter president, also announced this month that it has established a \$10,000 scholarship fund with money generated by the "Christmas in July" benefit.

The scholarship program will be head by Duane Moore, Wayne-Westland school superintendent, and Randy Liepa, Livonia Public Schools' assistant superintendent for business who held the same position in the Wayne-Westland district for several years.

The objective for the scholarship is to give high school students with at least a 2.2 grade point average a chance to enroll in a vocational career or technical school program.

The foundation is also planning a "Art in the Park" event with the Westland Cultural Society next year and is exploring forming a Westland Economic Club for local businesses. That effort is being led by Sam Corrado, a member of the foundation's

See FOUNDATION, 3A

## Girl, 7, reports rape by Westland 11-year-old

BY DARRELL CLEM  
STAFF WRITER

Criminal charges are pending against an 11-year-old Westland boy accused of raping a 7-year-old girl and bragging to his friends about it, Police Chief Emery Price said.

The boy, an Adams Middle School special education student, hasn't been placed in custody of juvenile authorities; rather, he is staying with relatives in another city, Price said.

"He is not in a youth home at this point," the police chief said Thursday.

The boy could face criminal sexual conduct charges through a petition that Westland police

filed with juvenile authorities on Monday, three days after the rape was reported.

The incident came to authorities' attention after the girl's grandmother, also her legal guardian, learned of the alleged sexual assault, Price said.

The boy could be placed in juvenile custody until age 19 if he is found guilty of raping the girl, although Price said a lesser punishment also could be handed down.

"This is the first time that he has been in trouble," the police chief said.

The boy allegedly raped the girl after inviting her to his house, apparently to play a video game, Price said.

"The boy allegedly forced her to have sex," he said. "Then he supposedly started bragging about his conquest, and it got back to the grandmother."

Westland police filed a petition with Wayne County juvenile authorities after interviewing the victim and her alleged attacker, Price said.

Juvenile officials are expected to decide on charges within the next two weeks, he said.

In the meantime, the boy isn't attending classes at Adams Middle School.

Instead, he has been placed on a homebound study program pending further investigation, according to the school district administration in Marquette.



# Hearing delayed in local rape case

An accused rapist's preliminary hearing was postponed Thursday at the request of attorneys in Westland 18th District Court.

Kenneth M. Lies, a 22-year-old charged with raping a 79-year-old Westland woman at her home on Oct. 2, is scheduled to return to court on Nov. 7.

The hearing will determine whether Lies should stand trial on four counts of first-degree criminal sexual conduct, one count of second-degree CSC, one count of home invasion and one count of unarmed robbery.

He could face a maximum sentence of life in prison if convicted as charged.

A defense attorney Thursday asked for more time to review the case. Also, a special prosecutor was in another court and needed to have the hearing postponed, court officials said.

# Teens say man paid for sexual favors

Two teenage boys have accused a Westland man of paying them to have sex with him three years ago, police Sgt. Michael Terry said.

Allegations against William Lee Lane Jr., 36, recently surfaced when one of the boys, now 17, ended his silence and confided in his mother, Terry said.

A second 17-year-old boy, who is a friend of the first teen, then came forward and made similar allegations, Terry said.

Lane, an 18-year supermarket employee, was arraigned Wednesday in front of Westland 18th District Court Judge C. Charles Bokos on two counts of second-degree criminal sexual conduct.

Bokos entered a not-guilty plea for Lane, who is scheduled

## POLICE

to return to court Thursday for a preliminary hearing that will determine whether he should stand trial on the charges.

He could face a maximum 15-year prison term if convicted as charged.

Meanwhile, the defendant remains jailed in lieu of a \$20,000 cash bond, according to a county jail spokeswoman.

The allegations stem from incidents that supposedly occurred three years ago at Lane's Westland residence, Terry said.

"There was an alleged exchange of sex for money," he said.

Both boys were 14 at the time, Terry said.



Gift appreciated: Two youngsters who enjoyed the Salvation Army's summer day camp, Nicole Cantala, nearly 10, and Larry Beach, 7, symbolize the benefits created by the Westland Community Foundation's \$15,000 donation to the program. Taking part in the presentation recently were foundation president Glenn Shaw Jr. (left) and Capt. Mark Welsh of the Salvation Army. The two youngsters are sporting their day camp T-shirts.

# Foundation from page 1A

board of directors.

Besides Shaw, Corrado, Moore and Liepa, other foundation board members are:

Anthony Marocco of Westland Car Care and Towing; Dennis LeMaitre of U.S. Print; Michael Gorman, city of Westland finance director; Lauren Jacobi, NBD Bank manager; Thomas Brown, former mayor, city councilman and state legislator; Robert Kenyon, GSA Property Tax Consultants; Gwen North of North Brothers Ford and Westland Chamber of Commerce president; Sharon Scott, city council member; Mayor Robert Thomas; Joanna Bennett of Angelo Plakas and Associates law firm; and Joan Noricks, executive director of the Canton Community Foundation.

# City Hall from page 1A

Hall to investigate a possibly continuing leak.

Although no problem was detected, fire officials closed City Hall as a precautionary measure.

"A report of an employee who became ill the evening before, suffering from the possible exposure of carbon monoxide, prompted an immediate closing of City Hall," fire officials said in a prepared statement.

Reddy noted that carbon monoxide can take 72 hours to dissipate.

City Hall's heating system had been serviced on Thursday. Although no carbon monoxide was detected at that time, officials decided Friday to close the building until work crews complete repairs to the furnace.

"The fire department deemed it was in the best interest of the public that City Hall be closed until the work on the heat system was completed," the press release said.

City Hall is expected to reopen Tuesday morning.

## Westland Observer

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**Student driver?** Kurt Kowalski, 2, gets behind the wheel of a Westland fire truck with Sgt. Michael Muscat providing help.



**Game time:** Stacey Sparks, 7, gets ready to throw the ball during a dodge ball game at Bailey Center. Stacey was among local youngsters participating in the "Turn Off The Violence" event, held at Bailey Recreation Center and the nearby Tattan Park.

## Local families veto violence

BY DARRELL CLEM  
STAFF WRITER

Dressed in a tiny firefighter uniform bought in a toy store, 5-year-old Sean O'Rourke shouted and giggled as he watched real Westland firefighters raise a ladder on a big, red fire truck.

"When I grow up, I can be a firefighter at the Westland Fire Department," Sean said, standing with his mother, Debbie, outside of the Bailey Recreation Center.

Sean, a Patchin School kindergarten, has a collection of toy fire engines at home and a video about fire trucks.

A fire truck demonstration was one of many activities that Sean, his mother and hundreds of other Wayne-Westland area children and parents enjoyed Thursday during an anti-violence program at Bailey Center and in nearby Tattan Park.

The free fun also included face-painting, arts and crafts activities, a hot dog and marshmallow roast, a John Glenn marching band performance, a bonfire sing-along, board games, sports contests, a police car demonstration and a viewing of the movie "Home Alone II."

The three-hour, second-annual "Turn Off The Violence" program proved successful Thursday evening as the city offered family activities that organizers say can replace violent behavior.

"We're trying to get families together for some light recreation in a nice environment," Mayor Robert Thomas said. "Maybe next week they'll do something else together, like going to see a movie."

Children like 12-year-old Alicia Martin, an Adams Middle School seventh-grader, gave the program high marks. She said anti-violence programs are needed.

"They're good because kids won't have guns or anything," she said. "Most kids that have guns don't have anything to do. They just want to hang out."

Cindy Bolton brought her sons Daniel, 7, and Nick, 9, because she supports efforts to strengthen family relations and combat



STAFF PHOTOS BY TOM HAWLEY

**Fun time:** Grace Judge of Westland played the clown Dilly for youngsters at the "Turn Off The Violence" program Thursday. Receiving stickers from the 83-year-old clown were Merinda Sills and children Kyle, 5, Kathryn, 8, and Carolyn Hurst, 11.

violence.

"I would like to see our community really rally together to stop violence," she said. "This is a good opportunity for families to get out and spend some time together."

Nick Bolton said anti-violence programs are important "so that we won't have lots of kids going to jail because they kill people and stuff."

Volunteers staffed arts and crafts tables and handed out free popcorn, candy and other treats.

Kristie Solak, 6, joined a line of children who waited to receive a temporary tattoo. She chose a tattoo of a cake with a heart on top of it.

"I like the cake because it has a heart," she said.

Barbara Strauss, a Westland parks and recreation employee, volunteered her time to help out.

"I think it's important to give kids alternatives to running around the streets being bored all the time," she said.

The "Turn Off The Violence" program was aimed at children in kindergarten through eighth grade.

It was sponsored by the Mayor's Task Force on Substance Abuse and Violence, the Westland Rotary, the City of Westland and the Wayne-Westland school district.

Community donations and the city's youth assistance fund helped to pay for the event, which the mayor said will be repeated annually.



**Snack time:** Dianne Abbott-Madge, the city's community relations contractor, serves popcorn to Joanne Girard and grandson Brandon Girard, 5.

## Rocker, ex-Tiger promote passage of ballot proposal

Rocker and outdoor sportsman Ted Nugent, former Tiger Kirk Gibson, and an array of former Detroit Tigers will be featured guests in the area Wednesday at a rally to promote passage of Proposal G and the defeat of Proposal D.

The program, dubbed "Let's Unite for the Fight," will begin 6 p.m. in Laurel Manor, 39000 Schoolcraft, Livonia.

The charge is \$10 per ticket if purchased before Wednesday and \$15 at the door. Seating will be limited to 1,000.

"Be loud and proud that we are the families in touch with nature in defiance of the Hollywood phonies who are CUB," said Nugent, well-known as a bow hunter.

"Please join the Kirk Gibson family and the Ted Nugent family to show our support for America's number one hunting state and the professional wildlife managers."

"We need to let everyone across Michigan know that Proposal G is good because it lets wildlife continue to be managed by professionally trained biologists," said Gibson.

"We need to protect our hunting and fishing heritage so future generations can experience what we

have enjoyed through the years."

Former Tigers will include pitcher Dave Rozema, first baseman Dave Bergman, outfielder Rick Leach, shortstop Alan Trammell and outfielder Jim Northrup.

Bob Garner, host of "Michigan Out of Doors," will conduct an auction. Citizens for Professional Wildlife Management and the Michigan United Conservation Clubs are co-sponsoring the event which will feature venison chili and wieners.

Nugent and Gibson also are participating in urging participants to bring canned goods to help Sportsmen Against Hunger.

"This is going to be a happening, no doubt about it," said Gibson.

Nugent will donate a one-day "Protect Your Heritage" waterfowl hunt. Nugent and Gibson will personally serve as guides on the hunt which will include a spiritual rousing campfire rendition of Fred Bear.

Tickets can be purchased at Laurel Manor, 462-0770, MUCC headquarters, (617) 371-1041 or the Western Wayne Conservation Association at 453-9843.

## YMCA 'Fright Fest' to feature lots of scary sights and sounds

The Westland Family YMCA has opened its annual "Fright Fest" for the Halloween season.

The ghosts and goblins will be scaring youngsters and a few adults starting at 7 p.m. the next two weeks, Friday through Sunday, Oct. 18-20, and Thursday, Oct. 24, through the following Thursday, Oct. 31, at the Y barn, on Wayne Road south of Cherry Hill.

Proceeds from the \$5 admissions help support the Y's programs.

For information, call 721-7044.

### Halloween concert

In keeping with the season, the Schoolcraft College Wind Ensemble will perform a Halloween Concert 7:30 p.m. Wednesday, Oct. 30, in the Radcliff Center Community Room.

Donations will be accepted at the door and refreshments will

be served following the concert. The musicians will be costumed and the audience is encouraged to do likewise.

In keeping with the holiday, the college's Student Activities Clubs will sponsor a Halloween party 6-9 p.m. Thursday, Oct. 31, at the Waterman Campus Center on the college's main campus, on Haggerty between Six Mile and Seven Mile.

Advance tickets are \$6 for children and two parents and \$3 for an additional parent. Children must be accompanied by an adult.

Tickets are being sold at the Student Activities office, in the lower level of Waterman Center, or by calling 482-4422.

The party will include a haunted house, trick or treating,

bobbing for apples, magic show, pumpkin decorating contest, games, prizes, costume contests, face painting and balloons.

### Spaghetti dinner

The Westland Senior Resources Department will hold its second annual spaghetti dinner noon to 4 p.m. Friday, Oct. 18, in the Friendship Center, on Newburgh, north of Marquette. There will be a Halloween costume contest with prizes awarded for the best outfits.

Providing the dinner again will be state Sen. Loren Bennett, R-Canton, whose district includes Westland.

Contributions will be accepted at the door.

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## OBITUARIES

## ELIZABETH A. BRUEGGEMANN

Services for Mrs. Brueggemann, 75, of Garden City were Oct. 12 from the L. J. Griffin Funeral Home, Westland, with burial in Cadillac Memorial Gardens West. The Rev. Neil Cowling officiated.

Mrs. Brueggemann died Oct. 9 at home. Born Nov. 4, 1920, in Washington, Pa., she was a food market cashier.

Survivors include: husband, Edwin; son, Jeffrey; sister, Ethel Novay; and brother, James Dagg.

## AARON MICHAEL HELESKI

Services for Aaron Heleski, 14, and a John Glenn High School freshman, were Oct. 11 at the Harry J. Will/Lents Chapel, Wayne, with interment in Parkview Memorial Cemetery, Livonia. The Rev. Gilson Miller officiated.

The youth, born March 21, 1982, died Oct. 8.

Survivors include: mother, Beth Heleski; brother, Glen; grandparents, Ben and Eleanor Czerwinski; and numerous aunts, uncles and cousins.

## JOHN D. (BUD) KETELHUT

Services for Mr. Ketelhut, 74, of Westland were Oct. 11 from the Harry J. Will/Lents Chapel and St. Mary's Catholic Church, both in Wayne, with interment in Michigan Memorial Park, Flat Rock.

The Rev. Ray Bucon officiated. Mr. Ketelhut died Oct. 7.

Survivors include: wife, Mae; sons, Richard (Patricia), Thomas (Pamela) and John (Mary); six grandchildren; and brother, William of Metairie, La.

He was preceded in death by a son, Kurt.

## WALTER T. HOFF

A memorial service for Mr. Hoff, 79, of Westland was Oct. 14 from St. Stephen's Catholic Church, New Boston. Arrangements were by the Vermeulen Memorial Trust 100 Funeral Home.

Mr. Hoff died Oct. 10 in Westland. Born March 23, 1917, in Boston, Mass., he was a trucking

company driver for 25 years before he retired in 1981. He served in the Army during World War II and was a life member of VFW Harris-Kehrer Post 3323.

Survivors include: wife, Gloria; daughters, Cathy of California, Judy of New Boston, Nancy of Lincoln Park and Carol of New Boston; sons, Thomas of Florida, Gerald of Belleville, Robert of Belleville and Michael of Wayne; 12 grandchildren; one great-grandchild; and a sister, Alice Sercy of Taylor.

Memorials may be made in the form of Mass offerings or donations to any charity.

## CHRISTOPHER J. BLASKO

Services for Mr. Blasko, 20, of Wayne were Oct. 12 from Divine Child Catholic Church, Dearborn, with interment in Glen Eden Memorial Park, Livonia. The Rev. Herman Kucyk officiated.

Arrangements were by Uht Funeral Home, Westland.

Mr. Blasko died Oct. 8. Born Feb. 15, 1976, he was a landscaper.

Survivors include: parents, Peter and Rebecca Blasko of Wayne; brothers, Brian and Mathew; and grandmother, Frieda McNielly. Preceding him in death were grandparents Robert McNielly and Ann and Pete Blasko.

## JOSEPH P. MEADE

Services for Mr. Meade, 74, of Dearborn Heights were Oct. 11 from St. Thomas Aquinas Church with burial in Holy Sepulchre Cemetery, Southfield. Arrangements were by L. J. Griffin Funeral Home, Westland.

Mr. Meade died Oct. 7 in Dearborn Heights. Born March 15, 1922, in Cumming, Iowa, he was a manufacturing and service sales employee.

Survivors include: close friend, Annamay K. Morgan; brother, John; sisters, Carmelita Blackman and Helena Bell; brother, the Rev. Dennis Meade; and several nieces and nephews and great-nieces and nephews.

Memorials may be donated to Karmanos Hospice or the

## Capuchin Monastery.

## FLORENCE PETERSON

Services for Mrs. Peterson, 82, of Green Oak Township were Sept. 24 from the Schrader-Howell Funeral Home, Plymouth, with burial in Glen Eden Cemetery, Livonia. The Rev. Gilson Miller and the Rev. Melanie Carey officiated.

Mrs. Peterson died Sept. 22 in Westland. Born June 8, 1914, in Englewood, N.D., she was a homemaker, sales clerk, and cook; member of the South Lyon Community Seniors and the Newburg United Methodist Church, Livonia and a member of the church's seniors' organization.

Mrs. Peterson moved to the South Lyon area in 1930.

"She loved to crochet, read, garden and help with church activities and watch basketball," said a family spokesperson.

Memorials may be donated to Community Hospice Services.

Survivors include: daughters, Anita Fitzpatrick of California, Karen (Sam) Patterson of Westland and Emilie (Vince) Porcelli of South Lyon; son, Ted (Teresa) of Northville; 12 grandchildren; 11 great-grandchildren; sister, Edna Peach of South Lyon; brothers, Les (Gladys) Durbin of Florida and Ron (Sandy) Durbin of Wales, Mich.

## MARION (ARTHUR) HALL

Services for Mrs. Arthur Hall, 87, of Wayne were Oct. 8 from the Uht Funeral Home, Westland with interment in Glenwood Cemetery, Wayne. The Rev. Chris Edwards officiated.

Mrs. Hall died Oct. 5 at home. Born Aug. 22, 1909, she was a homemaker.

Survivors include: son, Fred (Sharon); daughter, Sally (Jerry) Calkins; five grandchildren; six great-grandchildren; brother, Fred Jones; and sisters, Jessie Hill, Jennie Ohlson and Dorothy Dwyer.

## MARY LOU PERONE

Services for Mrs. Perone, 52, of Romulus were Oct. 10 from the Uht Funeral Home, Westland,

with interment in Glenwood Cemetery, Wayne. Pastor Wandell Ferguson officiated.

Mrs. Perone died Oct. 6 at home. Born Feb. 29, 1944, she was a direct care worker.

Survivors include: husband, Glen; daughter, Patricia Ayers; sons, Ed Musico, Jeff Robbins, Anthony Perone and Glen Perone Jr.; five grandchildren; mother, Gladys Thompson; and brothers, Dennis Matthews and Joseph Matthews.

## HATTIE EULA (NELSON) ASHBAY

Services for Mrs. Ashbay, 84, of Canton Township were Oct. 8 from the Santei & Son Funeral Home, Garden City, with burial in Cadillac Memorial Gardens West. The Rev. Neil Cowling of Kirk of Our Savior Presbyterian Church officiated.

Mrs. Ashbay died Oct. 6 in Livonia.

Born Dec. 2, 1911, she was a licensed practical nurse.

Survivors include: daughters, Norma (Gene) Lance of Garden City and Betty (Clayton) Ayres; 13 grandchildren; 29 great-grandchildren; and two great-great-grandchildren. Preceding her in death were husbands, Robert Nelson, Harold Caves and Victor Ashbay, and a son, Neil Nelson.

Memorials may be donated to Karmanos Cancer Institute, Catherine McAuley Health Center, Oddfellows Home or the Rebekah's organization.

## CLAUDE T. BEAGAN

Services for Mr. Beagan, 90, of Detroit were Oct. 9 from the Uht Funeral Home, Westland, with interment in United Memorial Gardens, Plymouth. The Rev. Russell Roberts officiated.

Mr. Beagan died Oct. 6 in Botsford General Hospital.

Born Feb. 20, 1906, he was a public utilities maintenance employee.

Survivors include: sons, Thomas, Paul, Edward, David, Joseph, Bill, Robert and Richard; daughters, Nadine Rogers and Ruth Murray; 32 grandchildren; and 42 great-grandchildren.

## Forum will focus on incinerator

A public forum on changes proposed for the incinerator that handles municipal waste from five communities including Garden City and Westland has been scheduled for 7-9 p.m. Wednesday in the Inkster High School auditorium.

The high school is located at 3250 Middlebelt. Sponsored by the Wayne County Department of Environment, the meeting is not a public hearing nor part of any permit process.

The forum is intended to hear and address community concerns about public health and environmental impacts from changes in the incinerator operation in Dearborn Heights.

The Central Wayne County Sanitation Authority is involved in a joint venture to modify the plant to a waste-to-energy facility.

Plans also call for the installa-

tion of improved air pollution control equipment that will control the emissions from all three incinerator units. The common control equipment will consist of a selective non-catalytic reduction system, spray dryer absorber, an activated carbon injection system and a fabric filter.

Representatives of the federal Environmental Protection Agency, Agency for Toxic Substance and Disease Registry, Michigan Department of Environmental Quality, the CWCSA and county environmental department will be available at the forum to answer questions about the facility.

The incinerator also handles waste from Dearborn Heights, Inkster and Wayne. Under the waste-to-energy plan, waste from other communities might be processed for a fee.

## Store opens doors

Churchill High School, which serves the northwestern section of Westland, opened the "Big Red Shed" — its all new and improved school store.

The students of the general merchandising class developed the concept of the school store and made sure it was prepared for the grand opening held last week.

The store was painted and laid out, the merchandise ordered, and the publicity generated.

While the store will contain regular items such as school supplies, spirit items and candy, new items that can be purchased include sweatpants, cards, plush animals, and incense.

The student body and faculty members no longer will see an ordinary school store but an updated, modernly-decorated retail outlet loaded with merchandise all ready for purchase.

The store, once known as the "British Corner" but renamed

the "Big Red Shed," opened Oct. 4 with a grand opening/ribbon cutting ceremony which took place in front of the store.

Guests attending included: Susan Clulow, member Livonia Board of Education; Dr. Kenneth Watson, superintendent of schools; Pat Kasinski from the mayor's office; Rodney Hosman, principal; the assistant principals at Churchill, the principal of the Livonia Technical Career Center, and the business education department chair.

Speakers included Hosman, the marketing education teacher, business education chair, and store committee chairs Nathan Jerome, Rene Sheehan and Dan Passeggiato.

Don Donnelly, a Churchill senior, was recognized as the first-place winner of the "Name the School Store Contest." Second-place winners were Dave Kerby and Nicole Beaudoin.

## First Citizen nominees are sought

The deadline has been extended for nominations in the 11th annual First Citizen of Westland community service award.

To allow more persons or groups to nominate candidates, the new deadline is 5 p.m. Monday, Oct. 21.

The award will be announced in early November with the First Citizen to be publicly honored at the Westland Chamber of Commerce's monthly luncheon-program on Tuesday, Nov. 12.

The award will be awarded to someone who has donated time and energy to one or more groups and has made an impact on the quality of life in the community generally or a segment of the community, such as children, handicapped people or senior citizens.

Anyone who qualifies can be nominated by the 5 p.m., Monday, Oct. 21. Residency isn't a requirement or factor.

In past years, the First Citizens have rep-

**The award was initiated in 1986 by its co-sponsors, the Westland Observer and the Westland chamber. Purpose of the award is to honor a volunteer who has made an impact on the community or a segment of the city.**

resented a wide range of activities, such as government; schools, business, scouting and recreation.

Past First Citizens have included Joseph Benyo, Thomas Brown, Sam Corrado, Linda Pratt, Sharon Scott, Margaret Harlow, Sue Price, and last year's winner Dennis LeMaitre.

The award was initiated in 1986 by its co-sponsors, the Westland Observer and the Westland chamber.

Purpose of the award is to honor a volunteer who has made an impact on the community or a segment of the city.

Nominations should include as much specific information on the impact the nominee has had as possible.

Judges will meet in late October to review the nominations and pick the First Citizen. Nominations may be either mailed to the Westland Observer Editorial Department, 36251 Schoolcraft, Livonia 48150 or faxed to 591-7279.

Chamber or Observer employees are not eligible. Those who were nominated in past years may be renominated.

## Police track down man in train thefts

BY VALERIE OLANDER  
STAFF WRITER

A hobby apparently turned into an obsession for a Beverly Hills man, who was as busy as a locomotive Tuesday, allegedly stealing miniature train components from five different hobby shops in Canton, Westland, Livonia and Farmington.

The alleged train robber, John Jerome Macgillis, 30, was detained by Canton Police at Rider's Hobby Shop on Ford Road in Canton.

Rider's manager Scott Walter said he watched as Macgillis concealed a \$71.99 HO scale train and detailing accessories in his coat pockets. Then, he attempted to walk out the door, Walter said.

"The alarm went off and he walked out as if he didn't even hear it," said Walter. "He started to come back when I yelled to him, but as soon he got near the door he bolted."

Walter caught up to him and detained him until Canton Police arrived. Macgillis attempted to flee again while in police custody.

"He ran on us, but we stopped

him in his tracks," quipped Detective Rick Pomorski.

After arresting Macgillis, officers found a paper grocery bag inside his car that was full of train accessories he allegedly stole from The Hobby House in Westland, Joe's Hobby Center Shop in Farmington, Merri-Seven Trains in Livonia and Nankin Hardware and Hobby Do-It Center in Westland.

Altogether the stolen merchandise added up to \$287.63, police said.

"He admitted to stealing all of it that day from four different places. Rider's was the fifth," Pomorski said.

Macgillis was released on \$100 bond and is scheduled to appear in 35th District Court Nov. 7 to face a charge of retail fraud.

But that wasn't the last officers saw of Macgillis. He returned to the police station two days later and turned over a box full of other stolen miniature railroad accessories taken from the same stores, said Pomorski. The merchandise was valued at about \$300.

"He said he just started collecting the miniature train sets not too long ago," Pomorski said.

CITY OF GARDEN CITY  
RESIDENTIAL REHABILITATION PROGRAM  
INVITATION TO BID

Proposals will be received in the City Clerk's Office, City Hall, 6000 Middlebelt Road, Garden City, Michigan 48135 on or before 5:00 p.m., October 28, 1996, in individually sealed envelopes marked "SEALED BID FOR RESIDENTIAL REHABILITATION PROGRAM - CASE # 96-001". Proposals and prices will be publicly opened and read. All successful bidders must be registered with the City of Garden City prior to the start of work.

100% Labor and Material, Performance and Maintenance Bonds will be required for an eighteen month period by successful bidders. The City reserves the right to reject any and all bids, in whole or in part.

For bid packages and further information contact Geoffrey D. Thompson at 318-525-5830.

Published: October 14 and 17, 1996

CITY OF GARDEN CITY  
NOTICE OF PUBLIC HEARING  
OCTOBER 21, 1996

NOTICE IS HEREBY GIVEN that the Mayor and Council of Garden City will hold a Public Hearing on October 21, 1996, at 7:25 p.m., in the Council Chambers at the Civic Center, 6000 Middlebelt Road, Garden City, Michigan. The following ordinance is known as the Part-Time Temporary Employees Salary Ordinance.

## PROPOSED ORDINANCE

POSITION	RATE
Acting City Manager	\$25.00 per day
Election Supervisor	\$80.00 per day
Election Worker	\$87.00 per day
Co-Op Student/Intern	\$4.75 to \$6.00 per hour
Electrical Inspector	\$12.00 to \$16.00 per hour
Heating/Cooling/Plumbing Inspector	\$13.00 to \$17.00 per hour
Building Inspector	\$15.00 to \$18.00 per hour
Seasonal Laborer	\$4.00 to \$7.00 per hour
Librarian	\$10.00 to \$13.00 per hour
Library Aide	\$10.00 to \$12.00 per hour
Library Clerk	\$5.00 to \$7.00 per hour
Library Page	\$4.75 to \$6.00 per hour

## RECREATIONAL PROGRAM PERSONNEL:

Sports Officials	\$4.75 to \$6.00 per game or \$4.75 per hour
Attendants	\$4.75 to \$6.25 per hour
Supervisors	\$6.75 to \$8.50 per hour
Instructors	\$8.00 to \$11.50 per hour
Program Coordinators	\$6.50 to \$13.50 per hour
Home Chore Worker	\$7.50 to \$7.75 per hour
Youth Assistance Intake Worker	\$6.50 to \$7.25 per hour

Published: October 14, 1996

CITY OF LIVONIA  
\*SYNOPSIS OF MINUTES  
BOARD OF EDUCATION  
Livonia Public Schools  
15125 Farmington Road  
September 16, 1996

\*The following is a summary, in synopsis form, of the Board of Education's regular meeting of September 16, 1996; the full text of the minutes is on file in the office of the superintendent, 15125 Farmington Road, Livonia and in the principal's office of each school and is available on request.

Vice President Kokenakes convened the meeting at 7:02 p.m. in the Board Room, 15125 Farmington Road, Livonia. Present: Frank Kokenakes, Joanne Morgan, Dianne Nay, Pat Tancill, Kenneth Timmons, James Watters. Absent: Suzanne Clulow.

**Team Effort Award:** The Board presented the "Team Effort Award" to members of the LPS warehouse staff for their untiring efforts in processing and distributing thousands of textbooks this past summer.

**Consent Agenda:** Motion by Tancill and Timmons that the following consent agenda items be approved as recommended by the superintendent: I.V.A. Minutes & Synopsis of the Regular Meeting of August 19, 1996 I.V.B. Minutes of the Special Meeting of August 20, 1996 I.V.C. Minutes of the Closed Session of August 28, 1996 I.V.A. Approval of general fund check nos. 287841-288436 in the amount of \$2,987,986.38; Approval of building technology and improvement fund check nos. 1758-1759 in the amount of \$308,230.00. I.V.B. Approval of general fund check nos. 268437-through 268907 in the amount of \$5,215,517.85; Approval of general fund wire transfers in the amount of \$308,230.00. I.V.C. Authorization to purchase 22 science computers and 8 printers for each middle school in the total amount of \$161,058 from Apple Computer. I.V.D. Approval to purchase an eight-line scoreboard from Colorado Time Systems, Inc. in the amount of \$16,400. I.V.F. Authorization to purchase stage lighting control equipment for Stevenson High School for the low bid amount of \$28,225. Ayes: Kokenakes, Morgan, Nay, Tancill, Timmons, Watters. Nays: None.

**Gift-Head Start Program:** Motion by Morgan and Tancill that the Board of Education accept the gracious gift of \$1,195 for the purchase of a 25" laminator for the use in the Head Start Program. Ayes: Kokenakes, Morgan, Nay, Tancill, Timmons, Watters. Nays: None.

**Presentation-SACC:** Jay Young, Carol Smiley, Jackie Belts, and Jill Bauer shared a brief background of the School Age Child Care program and an update on the program's current status.

**School Bus Purchase:** Motion by Watters and Nay that the Board of Education authorize the purchase of ten Thomas 130HS school buses at a cost of \$62,879 each. Ayes: Kokenakes, Morgan, Nay, Tancill, Thomas, Watters. Nays: None.

**Cooperative Purchasing Agreement:** Motion Timmons and Watters that the Board of Education approve the cooperative purchasing agreement between the Livonia Public Schools District and six other participating districts. Ayes: Kokenakes, Morgan, Nay, Tancill, Timmons, Watters. Nays: None.

**Approval of Teachers:** Motion by Nay and Morgan that the Board offer employment to 40 teachers for the 1996-97 school year. Ayes: Kokenakes, Morgan, Nay, Tancill, Timmons, Watters. Nays: None.

**Sympathy Resolution:** The Board unanimously adopted a sympathy resolution for the family of Sharon Richardson.

**Retirements:** Motion by Morgan and Timmons that the Board of Education adopt resolutions of appreciation for the following LPS retirees: Mary Dolmetsch, Donna Holts, Nancy McNamara, Frances Pohutsky, and Noeren Ronak.

**30-Year Resolutions:** The Board unanimously adopted resolutions of appreciation for 27 LPS employees for 30 years of service with the district.

**LEADS Contract Ratification:** Motion by Nay and Tancill that the Board of Education Administrators and Supervisors (LEADS) to be effective on September 16, 1996 and terminate on June 30, 1999. Ayes: Kokenakes, Morgan, Nay, Tancill, Timmons, Watters. Nays: None.

**Reports from the Superintendent:** Dr. Watson reported on the following topics: High School Proficiency Test and MEAP scores; District Annual Report; Buchanan teacher Debbie Harbison; district-wide calendar; and Stevenson scholarship donations.

**MASB '96 Delegates:** The Board selected the following trustees to serve as the voting delegates at the 1996 MASB Delegate Assembly beginning Thursday, October 24, 1996 at the Hyatt Regency Hotel-Dearborn: Pat Tancill, Joanne Morgan, Dianne Nay, and Kenneth Timmons.

**Hearing from Board Members:** Board members reported on the following topics: Opening of School Bicycle helmet bill; school open house; Stevenson Boosters Club golf outing; and High School Proficiency Tests.

**Adjournment:** Motion by Tancill and Timmons that the regular meeting of September 16, 1996 be adjourned. Ayes: Kokenakes, Morgan, Nay, Tancill, Timmons, Watters. Nays: None.

Vice President Kokenakes adjourned the meeting at 8:40 p.m.

Published: October 14, 1996



# High court to decide local police pension case

BY TIM RICHARD  
STAFF WRITER

The Michigan Supreme Court will decide whether Plymouth Township police officer Shawn Corbett can collect both worker's compensation and his lump-sum pension.

The issue is major: Stroh Brewery and McLouth Steel are appealing similar cases involving "coordination of benefits" — or, as employers prefer to call it, "double dipping."

Six lawyers lined up Oct. 8 for oral arguments before the seven justices. The high court may decide to rule by Dec. 31 because the terms of one (or two) justices will be ending.

"In a nutshell," said Corbett's attorney, Robert F. James of Southfield, "(Corbett) was rewarded for having been seriously injured while protecting the public in the line of duty by having his pension fund misappropriated by the (township) to cover its workers comp liabilities."

James added: "This could encourage pressure on employees to take pensions in a lump."

Companies could raid pension funds to leave Michigan. This is not some esoteric argument. It has happened."

Replied Livonia attorney William Buie for the township: "(Corbett's) method frustrated the intention of the act because

it allows double-dipping."

## The injury

Corbett joined the township police department in June of 1985. In February of 1987 he suffered a badly fractured leg and gashed chin when his police car crashed as he was answering a call to an armed robbery at a bank, James' brief said.

Five months later, Corbett returned to work but left a year later, in July 1988, because of what doctors termed psychiatric "panic attacks." In March of 1991, Corbett cashed out his pension and got a check for \$14,800, including \$11,000 contributed by the township and \$3,800 of his own contribution. He paid tax on the \$11,000 and had about \$8,400 left. At stake in this case is the township's contribution.

A worker's comp magistrate ordered that Corbett's weekly

benefit be reduced by 43 percent, from \$282 to \$161, for a full year so that his after-tax pension sum of \$8,400 could be recouped. A worker's comp appeals commission upheld the magistrate, 2-1, and the Court of Appeals declined to take the case.

So Corbett went to the Supreme Court, where James argued the agency used an "improper ad hoc" procedure that amounted to "a different procedure for different persons similarly situated. That is wasteful of judicial resources."

James suggested another method of calculation: The high court should consider the lump-sum pension amount "as income

only in the week it was receiving," costing Corbett only one week's comp benefit.

## Another case

James' brief revealed another step in the Corbett vs. Plymouth Township story.

Corbett's doctors said he could return to work if he were phased in in a "desensitization program," but the township refused. So Corbett filed a complaint with the federal Equal Employment Opportunity Commission alleging violation of the Americans with Disabilities Act. EEOC agreed.

The township "finally acquiesced in (Corbett's) return to

work" on late summer of 1994, but without his vested pension, James said.

In the Stroh Brewery case, attorney Daniel O'Leary offered his suggestion on how a worker could avoid correlation of benefits: "All he had to do to receive full worker's compensation was to leave his pension fund in there."

An attorney in the McLouth case said it was fairly simple to coordinate benefits when all are paid weekly or monthly. "But when there's a lump sum (pension), how do you coordinate benefits?" asked Murray Gorchow.

That question also puzzled

Justice Conrad Mallet Jr., who wondered if Corbett's attorney wasn't asking the court to "graft on" a new result to the worker's comp law.

## The court

The justices' questions provided no hint of how they might decide the case.

Yet labor issues have deeply divided — even polarized — the Michigan Supreme Court over

See COURT, 6A

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## County roadwork winding down

BY KEN ABRAMCZYK  
STAFF WRITER

Motorists inconvenienced by road closures throughout Wayne County can expect relief soon.

That's because contractors expect to end their work for the construction season by Nov. 30 on several projects. Much of the roadwork has been completed, according to John Roach, public information manager with Wayne County's department of public services.

Here are some of the projects and anticipated completion dates:

■ Merriman Road between Plymouth and Schoolcraft. The first phase of this \$6 million project in Livonia calls for the addition of a left turn lane and the resurfacing four lanes and will be completed in late November, according to John Roach, public information manager with Wayne County's department of public services.

"Some of the restoration work will be done in the spring, but the resurfacing will be done this year," Roach said.

Roach said contractors were

See COUNTY, 9A

## Madonna hosts peace symposium

As part of Madonna University's Peace and Justice Week - Oct. 13-19, a peace symposium will be held at 7:30 p.m. on Thursday beginning in Kresge Hall. The public is invited.

Bishop Thomas Gumbleton will talk about working for peace, hunger and poverty, and Dave Bydlowski, a science teacher, will present a "Science Explosion Show." Each of these speakers, along with Sister Angela from the St. Christine's Soup Kitchen, will receive the San Damiano Cross for their work promoting peace and justice in the world.

Members of the St. Mary's Antiochan Orthodox Church Choir will perform, and other special guests will include representatives from the Franciscans International and Habitat for Humanity.

Following the symposium will be a candlelight procession to the Gazebo where an interfaith prayer service will be held. Refreshments will then be served.

For more information, contact the campus ministry office at (313) 492-5419. Madonna University is located in Livonia at I-96 and Levan Road.

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Cosmetics at Oakland, Somerset, Briarwood, Woodland, and Lakeside. \*Total gift units at Hudson's stores. One gift per guest, please. Offer good through October 19 or while quantities last.

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# State panel hears concerns about pain management

BY TIM RICHARD  
STAFF WRITER

Patients and doctors accuse insurers and employers of being short-sighted about paying for pain management.

And they had sympathetic ears in members of a legislative panel that met Oct. 10 in Livonia.

"I understand Michigan is one of the worst states to get treatment for chronic pain," said Charise Copeland, a Plymouth resident who 15 years ago suffered a severe neck injury and broken facial bones, has undergone 14 neck operations and has been to every doctor at several hospitals.

"The majority of my life I spend crying in bed. You want help. You don't want to fight with insurance companies," she told Rep. Gerald Law, R-Plymouth, and members of a House Health Policy subcommittee.

But fighting with insurance companies is precisely what many patients say they do.

Insurers and employers, represented by the Michigan Chamber of Commerce, don't want to pay to send them to regional centers that specialize in pain management, such as Dr. Joel Saper's in Ann Arbor or St. Mary Hospital's in Livonia.

Lobbyist Nancy McKeague, writing in the Michigan Chamber's magazine, argued that a Law bill "has the potential to be the most costly of the myriad of mandated benefit bills." McKeague also dislikes including pain management reimbursement as a worker's comp medical benefit.

Law, usually a friend of business, replied that the chamber is looking at it wrong. "Business doesn't take in to account the lost time and lost productivity (of ailing workers). Nancy glosses over this. Are people supposed to just take Tylenol and try to work?" Law said in an interview.

No insurers or businesses testified in the 75-minute session.

Law and committee chair John Jamian, R-Bloomfield Township, see pain management as an alternative to the kind of relief given by Dr. Jack Kevorkian, the assisted suicide specialist.

Witnesses gave Law plenty of ammunition. They supported his arguments that insurers' failure to cover specialized pain management results in 1) squandering money on pills that don't work and doctors who can't help and 2) losing time from the job. Samples:

**Witnesses gave Law plenty of ammunition. They supported his arguments that insurers' failure to cover specialized pain management results in 1) squandering money on pills that don't work and doctors who can't help and 2) losing time from the job.**

■ LeeAnn Stotts, Interlochen nurse with a painful bladder disease: "Insurance companies do not want to pay for measures to alleviate pain. They cost money. Yet one hears or reads in the news too often that someone has ended his or her life to escape pain."

"Insurers and employers should realize that if a physician recommends an intrathecal (Morphine) pump or a spinal cord nerve stimulator for a patient, the patient's pain may decrease or cease. He or she may be able to return to the work force, pay taxes and purchase consumer goods. . . That's just the practical advantage. Think of the emotional burden that is lifted!"

■ Gar Schumacher, Ann Arbor resident and former mental health worker who was hit in the head by a baseball bat five years ago: "I used all my sick time and annual time. I lost my job. I lost my fiancée. I've been on 40 different medications. I spent \$1,500 out of my own pocket. I don't have anything."

"Care Choices has refused to let me see someone in a clinic like Dr. Saper. Care Choices

spent more money on doctors than if they had let me go to a clinic."

■ Timothy Kinder, Whittaker, suffering from head pains and high blood pressure: "I went seven days to the emergency room for pains in the head. . . They gave me a bagful of drugs. They won't prescribe the Denadrol because it's addictive—a narcotic."

"I'm part of a HMO (health maintenance organization) so I couldn't go to Dr. Saper's clinic. Finally, after 90 days I was demoted. I was no longer a supervisor. I make \$10,000 less. They wasted gobs of money on these bags of drugs that didn't help me."

■ Dr. Joel Saper, Ann Arbor, member of the Michigan Council on Pain and head of a regional pain management clinic: "Not every doctor can deal with trauma or pain. Advanced care centers are in the public good. Critics say the costs are exorbitant. We need to look at how much mismanagement of pain is costing government and business."

Saper quoted a national expert

See PAIN, 8A

## FREE "LIVING TRUST" SEMINAR "What You Ought to Know About Living Trusts"

(What you don't know could cost your family thousands of dollars!)

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Plus, if your estate is over \$600,000, your family may owe estate taxes which could amount to 37-55%

of the value of your estate. This means that your family may have to sell some assets just to pay the estate taxes!

A living trust avoids all this by avoiding probate and minimizing estate taxes. Plus, a living trust will protect your estate if you become incapacitated during your lifetime by avoiding a conservatorship. This means your estate will be managed as you see fit, not as a court-appointed guardian sees fit.

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Saturday, Oct. 19th  
10:00-11:30 a.m.  
Livonia Civic Center Library  
32777 Five Mile Road

#### WATERFORD

Wednesday, Oct. 23rd  
10:00-11:30 a.m.  
Waterford Public Library  
5168 Civic Center Drive

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## Court from page 5A

the years. They are one reason the Michigan Chamber of Commerce has targeted that election in 1996.

Justice Charles Levin, 70, an independent who tends to side with labor, must retire because of age. Chief Justice James Brickley, 67, a Republican appointee, is seeking reelection. His GOP-nominated running mate is Oakland Circuit Judge Hilda Gage. Business groups are heavily supporting the Brickley-

Gage ticket, at the chamber's urging.

Democrats have nominated two Court of Appeals judges, William Murphy of Grand Rapids and Marilyn Kelly of Bloomfield Hills. They are supported by labor and the trial lawyers' association.

Supreme Court practice is to decide a case within one calendar year of hearing oral arguments.

If the Corbett and related

cases are decided before Dec. 31, all seven current justices, including Levin and Brickley, will participate.

If Brickley is reelected and the case drags into 1997, six justices will take part in a court divided 3-3 between the parties. The newly-elected justice, regardless of party, won't take part because he or she hadn't taken part in hearing oral arguments or the following discussions.

## Halloween Coloring Contest

1st Place: \$30 Wonderland Mall gift certificate  
2nd Place: \$20 Wonderland Mall gift certificate  
3rd Place: \$10 Wonderland Mall gift certificate  
Open to ages 2 - 13

### FREE

Trick or Treat Bags will be handed out at Center Court before Trick or Treat begins.

### Wonderland Mall

Corner of Plymouth and Middlebelt in Livonia

### Halloween Day Events

Mask Puppet Theater  
Halloween Mischief Show  
1 p.m. & 4 p.m.

Coloring Contest  
Winners  
Announced after  
4 p.m. show

Mall Wide  
Trick or Treat  
For Ages  
13 & Under  
5 - 7 p.m.  
While  
Supplies  
last



### Entry Form

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
Day Phone \_\_\_\_\_  
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Rules & Regulations Available at Wonderland Mall Information Booth.  
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in October; or every hour on the hour, when playing a slot machine or table game, or by attending the Club Windsor booth at Casino Windsor or Mardi Gras Deck at the Northern Belle Casino. Drop your ticket stub in the specially marked drum and look for your ticket number on the prize board! Tickets for cash prizes will be drawn each weekday at 8:00pm. Even if you don't win one of our daily prizes, you can still win by holding on to your ticket stub for the \$150,000 U.S. Grand Prize at the end of the month!

**CASINO WINDSOR**

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Complete rules and regulations are available at Casino Windsor, and Northern Belle Casino. Winners must first correctly answer a math, skill testing question to be declared a winner.

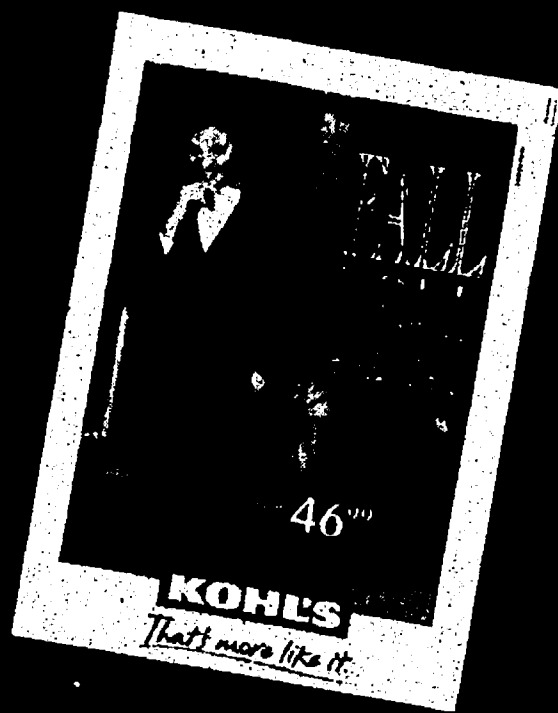


COLUMBUS DAY

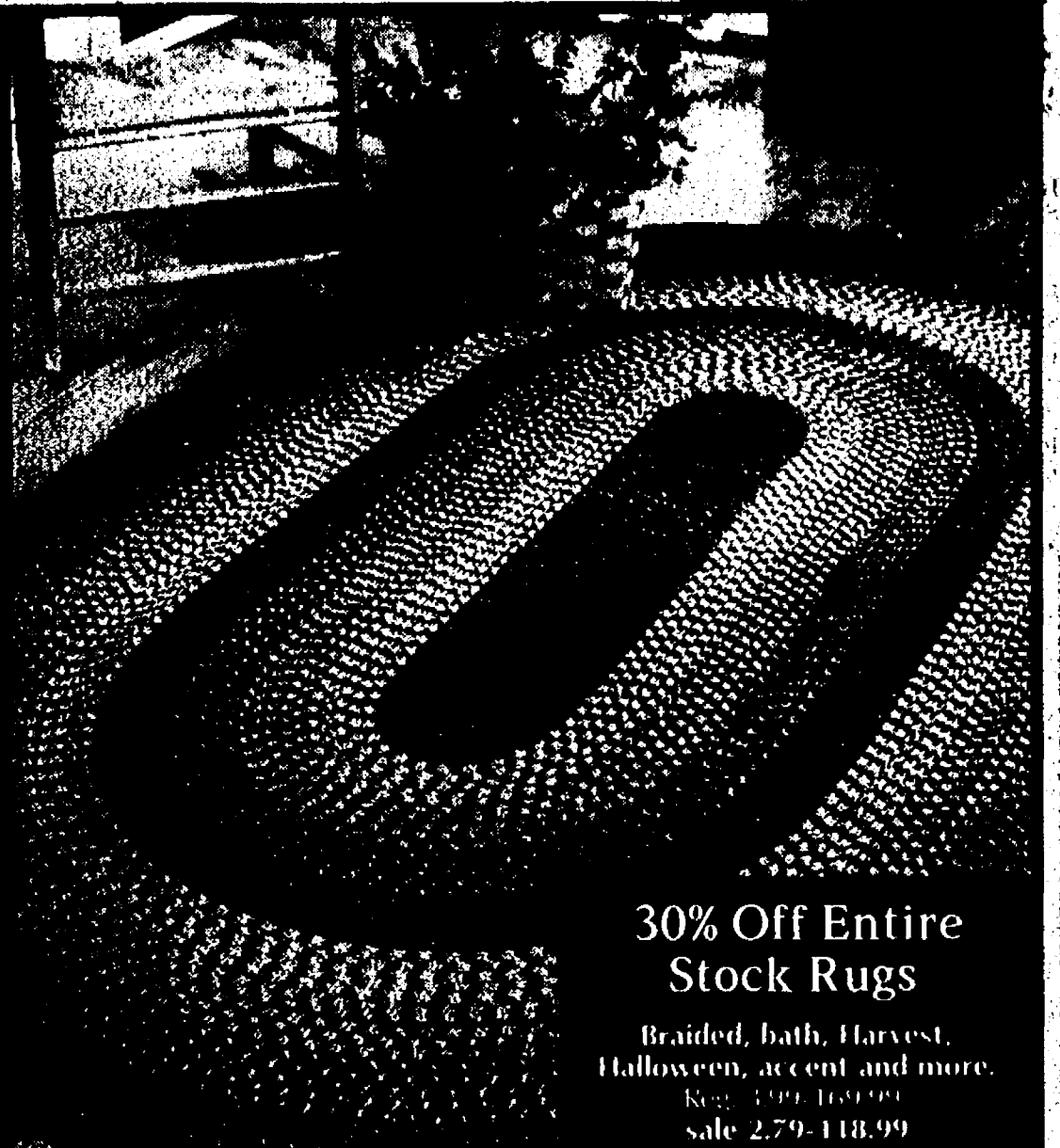
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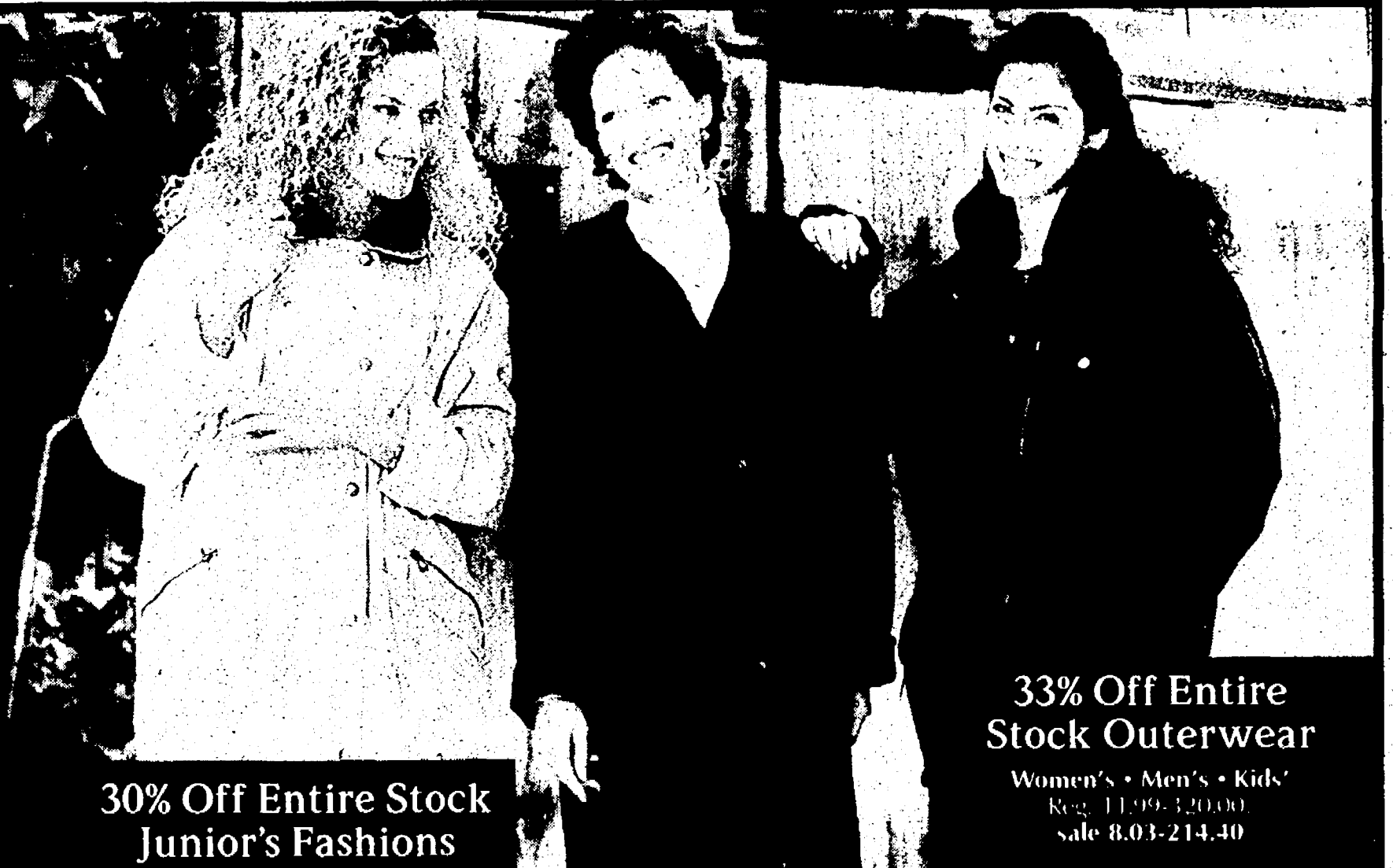
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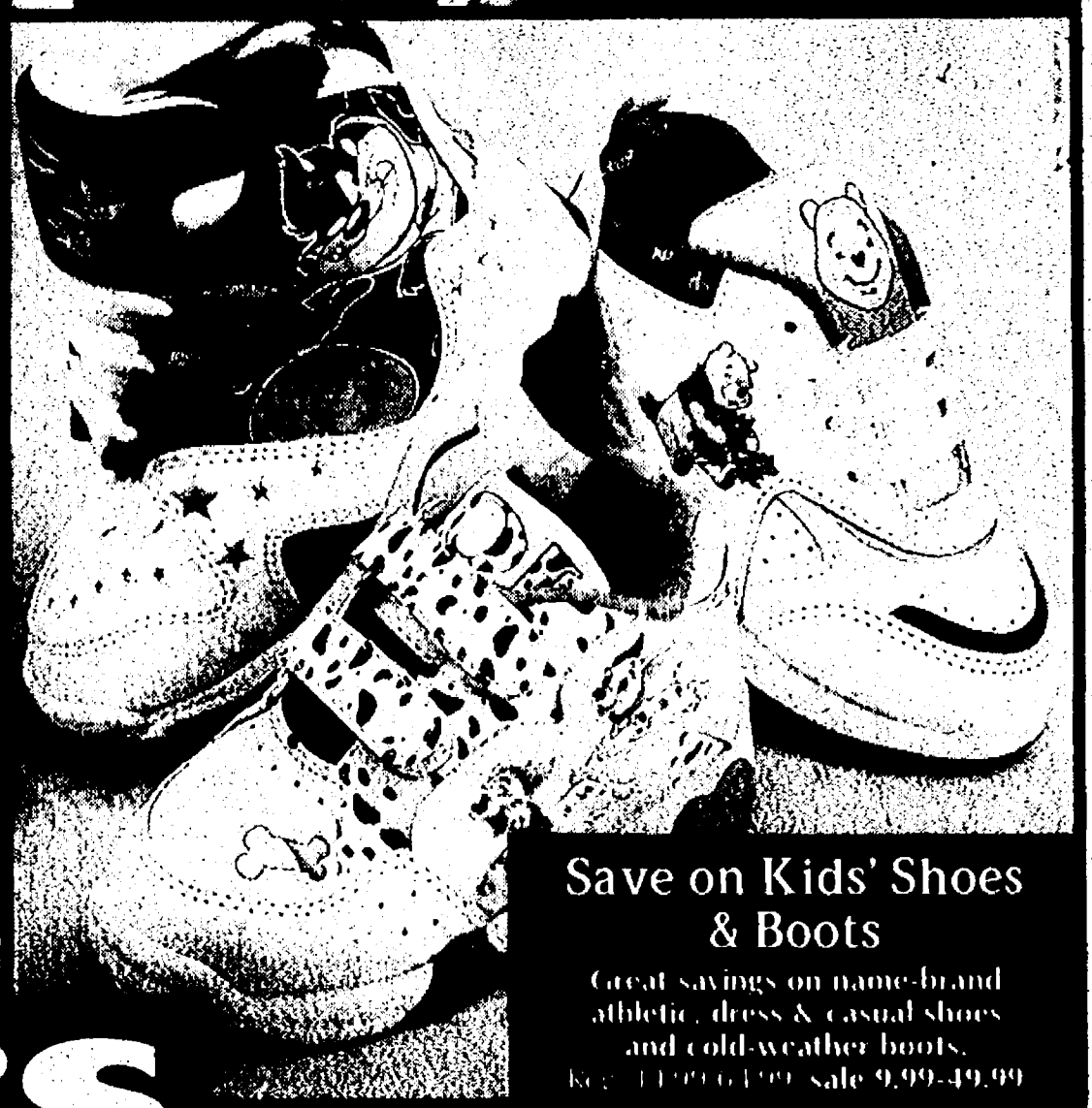
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EASTERN MICHIGAN UNIVERSITYTickets: \$20-\$25-on sale now at the EMU Box Office.  
Call 313/487-1221. **Pain** from page 6A

who said that 90 percent of 23 million back surgeries performed each year are unnecessary. "This bill will channel high-cost patients to the most advanced centers of care. This bill will save money."

■ Dr. Timothy A. Wright, medical director of the pain management center at St. Mary Hospital in Livonia: "I'm in favor of the bills overall. They are long overdue. The spirit of the bills is to open up services for pain

patients.

**The bill package**

The subcommittee plans hearings Oct. 29 in Grand Rapids and another in Lansing on these bills:

■ House Bill 5944 (sponsored by Law) defines "intractable pain" as severe, persistent recurring pain that is disabling. Defines "center for advanced care" as an accredited facility with a medical director certified

in pain medicine. (This is the central bill to which the others are attached, or "tie-barred.")

■ HB 5939 (sponsored by Rep. Penny Crissman, R-Rochester) would amend the public health code to recognize that treatment of intractable pain requires coverage under health care contracts and insurance policies; it says controlled substances may need to be used to control intractable pain.

■ HB 5940 (Rep. Michael Griffin, D-Jackson) requires a physician to advise a patient to consider being referred to a center

for advanced care when diagnosed with intractable pain.

■ HB 5941-43 (Crissman, Kirk Profit, D-Ypsilanti, and Beverly Hammerstrom, R-Temperance) requires insurers to provide coverage of intractable pain at specialized centers of pain management. Multiple bills are needed to cover commercial insurers, HMOs and the Blues.

Refer to HB 5939-44 when writing to your state representative, State Capitol, Lansing 48909.

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## Blanket days

### Red Cross seeks donations for homeless

The Southeastern Michigan Chapter of the American Red Cross along with World Medical Relief are hoping to keep the homeless a little warmer this winter through their annual Blanket Days for the Homeless campaign.

The organizations hope to collect more than 7,500 blankets, 1,000 crib blankets and 5,000 towel/washcloth sets and distribute them to more than 100 shelters in the tri-county area.

"Last year more than 6,000 blankets were distributed and this winter it appears similar assistance will be needed," says

Dick Kelly, volunteer chairman of the Blankets for the Homeless Committee.

Recipients include the homeless, victims of domestic abuse, runaways at shelters in Detroit and the suburbs.

The eighth annual campaign again this year received a grant of \$500 from the Detroit Industrial School which specifically targets its gift be used to benefit homeless children.

Blanket Days was started in 1988. The first year, more than 300 blankets were distributed to more than 20 shelters.

"This campaign gives everyone

a chance to do something for their community and the homeless," says Barbara O'Neill of the Red Cross.

Cash donations of any amount are preferred, however donations of new, washable blankets are also appreciated. Blankets may be dropped off at any Red Cross Service Center. Call 1-800-552-5466 for the nearest center in your area.

Checks should be made payable to: American Red Cross, Southeastern Michigan Chapter, and sent to P.O. Box 33351, c/o Barbara O'Neill, Detroit, Mich. 48232-5351.

### Candidate forum

The Canton Economic Club will feature 13th District Congressional candidates Lynn Rivers and Joe Fitzsimmons at noon on Wednesday, Oct. 16.

Tim Richard of the Observer Newspapers will moderate questions from panelists Dale Yagella, executive director of Growth Works in Plymouth Township; Carleigh Flaherty, executive director of the Canton Chamber of Commerce; Kathleen Kittle of Mission Health and Tom Yack, Canton Supervisor.

The forum is in the Summit on the Park. Cost is \$15 for lunch and program. Call Joan Noricks at 981-3002 for reservations.

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## County

from page 5A

still excavating two lanes and still needed to pave them. "Traffic is restricted to one lane in each direction," Roach said.

■ Seven Mile between I-275 and Newburgh. This \$750,000 project will widen 7 Mile from four to five lanes and resurface it.

Motorists can expect continued backups over the next several weeks as the road is reduced to one lane in each direction so crews can work on the west-bound lanes, Roach said.

Seven Mile will be closed, possibly on Oct. 20, to install a drain culvert. That date depends on how soon contractors finish road construction. "That (work) can't be done while traffic is going over the road," Roach said.

Roach suggests motorists use Six Mile or Eight Mile as alternate routes.

■ Ridge Road and Powell in Plymouth Township: This \$1.3 million project was expected to be finished Oct. 12, then reopened to traffic.

Ridge was a gravel road. It now will be paved. The construction will be financed by a special assessment district for 75 percent and the remaining 25 percent through Wayne County funds.

■ Beck Road from Cherry Hill to Geddes in Canton Township: This road is expected to reopen by the end of October, Roach said. The surfacing of the gravel road has been completed and the contractor is working on ditches.

This project was expected to cost \$1.6 million financed through a special assessment district on nearby residents.

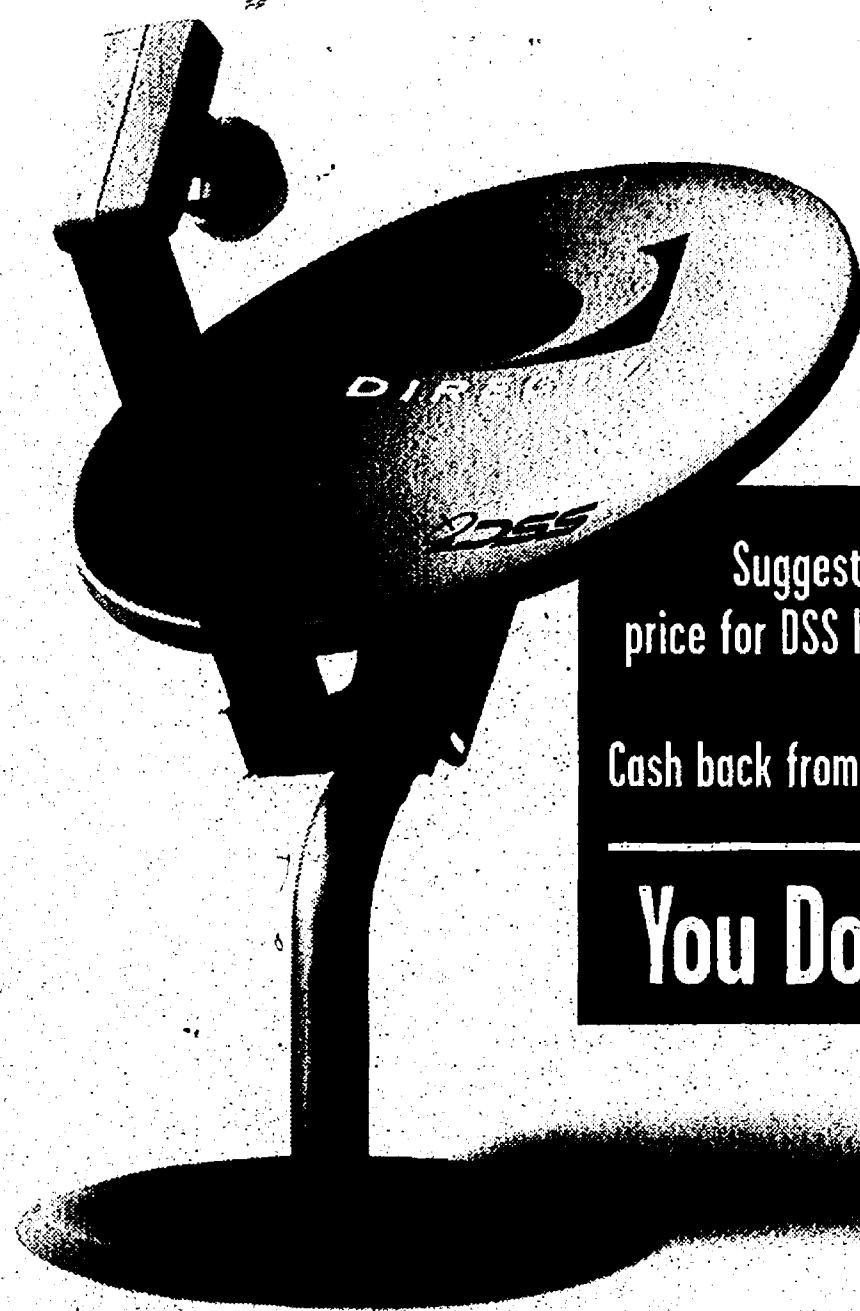
■ Bridge on Beech Daly between Joy Road and Warren, just south of Redford Township. Contractors expect to complete the bridge within three weeks for this \$650,000 project.

Pavement will be poured over the next two weeks on each side of the bridge. Reinforcements also were installed, Roach said.

■ Motorists inconvenienced by road closures throughout Wayne County can expect relief soon.

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## Deer-vehicle crashes rise, caution urged

Catching up on Michigan's world of natural resources:

Deer-related auto accidents in Michigan were up 10.4 percent in 1995, says the Michigan Association of Insurance Agents - more than 62,500.

And since 1986, vehicle-deer crashes have leaped 182 percent.

Eight people were killed and 2,153 injured last year. Average collision claim cost: \$1,700. Highest county totals: Kent (Grand Rapids), 1,976; Jackson, 1,699; Calhoun (Battle Creek), 1,615.

Advice from the insurance people:

■ Be cautious and slower when deer are on the move, such as October through December.

■ Brake hard but stay in your traffic lane. It's safer to hit the deer rather than swerve off the road or risk hitting another vehicle.

■ Worst times: dawn and sunset. Dim your instrument panel lights to make it easier to spot deer.

Michigan has 1.8 million deer.

### Chelsea open house

One of southern Michigan's least-known attractions is the Gerald E. Eddy Geological Center in the Waterloo Recreation Area. Take I-94 west of Chelsea in Washtenaw County to exit 157 and follow the signs.

The Department of Natural Resources will hold a public listening and open house from 7-9 p.m. Tuesday, Oct. 22, at the Eddy center, named for the geologist who once headed DNR.

People can discuss resource issues with staff fisheries biologists, foresters, conservation officers and park staffs.

The center has exhibits on how glaciers shaped the Michigan landscape and affected everything from giant animals to bugs. Books and gift stones are on sale. This is the 11th in DNR's series of open houses.

Questions? Call DNR's Denise Mogos at (313) 953-1528 in Livonia. Disabled? Call James Hayes at (616) 685-0002 to request mobility, visual, hearing

See CRASHES, 11A

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**300 FINE ARTISTS & craft designers**  
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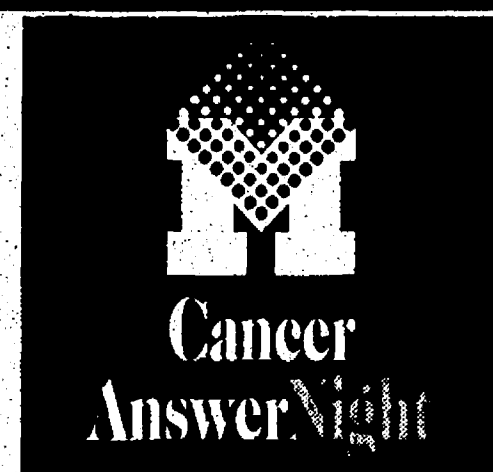
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**HOMETOWN** Observer & Chronicle



## On the Front Line: New Weapons in the War on Cancer

Presented by  
**Laurence H. Baker, D.O.**  
Deputy Director, U-M Comprehensive Cancer Center

**Thursday, Oct. 24, 1996**  
7-8:30 pm with Q & A  
**Marriott Hotel at Laurel Park Place**  
(I-275 and 6 Mile Road in Livonia)  
This event is free of charge.

Join us for Cancer AnswerNight and learn life-saving answers to commonly asked questions, including:  
*Can chemotherapy be effective without being toxic?*  
*When should a bone marrow transplant be considered?*  
*Why should patients participate in clinical studies?*

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# Appeals court reverses county judges

BY TIM RICHARD  
STAFF WRITER

A state Court of Appeals panel praised Southfield attorney Alexander Kelin for "well-pleaded allegations" in his effort to try a police brutality case against the city of Taylor and two officers.

The state's second highest court reversed, 3-0, Wayne Circuit Judge James R. Chylinski's dismissal of a civil suit by Kelin's client, Clarence Stamps Jr., whose knee was fractured during an arrest.

Chylinski was told to analyze further a deal in which the city agreed not to prosecute Stamps for trespassing at his girlfriend's home in exchange for his agreement not to sue the city for civil damages. Stamps signed the deal but sued anyway. Chylinski granted the city's motion for summary judgment in the city's favor.

"(R)elease-dismissal agreements should be analyzed on a case by case basis," said Judge Richard Allen Griffin, writing for the appellate panel that included Judges Harold Hood and John Foley.

Summoned in 1993 by Stamps' girlfriend, Taylor officers Timothy Culp and Rory Johnson talked Stamps into leaving her home and then arrested him "after a loud and profane protest. Plaintiff (Stamps) alleges that as he was being

**Judge Richard Allen Griffin's panel told Chylinski to look at the issue of 'prosecutorial overreaching' by having the prosecutor show its action arose from concern for the public interest 'rather than a concern for the private interests of government officials.'**

forced into a police vehicle, one of the officers struck (his) lower thigh, causing plaintiff's knee to fracture," Griffin wrote.

The appeals court cited a Michigan precedent from 1976 that was changed by a 1987 U.S. Supreme Court ruling.

The Michigan ruling against the city of Galesburg invalidated release-dismissal deals. Among the reasons was "a desire on the part of the prosecuting authority to extract police officers from possible liability offers an undeniable temptation to concoct or exaggerate the charges against the defendant to exaggerate his (prosecutor and police) bargaining position."

The U.S. Supreme Court, however, called for case-by-case analysis. Before enforcing a release-dismissal deal, a trial court should determine "(1) the agreement was voluntary; (2) there was no evidence of prosecutorial misconduct; and (3) enforcement of the agreement will not adversely affect relevant public interests," said Griffin,

quoting other cases.

The trial court, in assessing the voluntariness of the deal, should consider "(1) the sophistication of the criminal defendant; (2) whether the signer of the release was in custody at the time of signing; (3) whether the signer was represented by counsel; (4) whether the signer had ample time to consider the agreement before signing it; (5) whether the signer expressed any unwillingness; and (6) whether the release is clear on its face."

Griffin's panel told Chylinski to look at the issue of "prosecutorial overreaching" by having the prosecutor show its action arose from concern for the public interest "rather than a concern for the private interests of government officials."

Attorney Kelin could not be reached by press time for an update on the status of the case in circuit court.

**Detroit sued**

In another case, a different

Court of Appeals panel reversed Wayne Circuit Judge Edward M. Thomas' decision against two minors who sued Detroit in a police pursuit case. Thomas dismissed the suit.

Marlon Cooper and Martell Morris "were passengers in a stolen Jeep Cherokee driven by Damian Collins, 14. A police pursuit of the vehicle ended when it crashed into the porch of a house. Collins was killed, and Cooper and Morris were injured," the opinion said.

Cooper and Morris sued, alleging the officers were grossly negligent and reckless in their pursuit. The city filed a third-party complaint against driver Collins' estate.

The Court of Appeals said Judge Thomas erred in ruling for the city "on the basis that they owed no duty to plaintiffs." The panel said Thomas erred in ruling the city was protected by the doctrine of governmental immunity; "reasonable minds" should have concluded the officers should have recognized Collins wouldn't stop when he drove at high speeds, the wrong way down a one-way street, ignored traffic signals and sideswiped two other cars.

The opinion was signed by Judges Maureen P. Reilly, Michael J. Kelly and Calvin L. Bosman. The case goes back to circuit court.

## Pain may be eliminated for millions

(SPECIAL) A drug that is exciting researchers in the treatment of pain has been formulated into a new product known as "Arthur 1000" and is being called a "Medical Miracle" by some, in the treatment of debilitating conditions such as arthritis, bursitis, rheumatism, painful muscle aches, joint aches, simple backache, bruises, and more. Although the mechanism of action is unclear, experiments indicate that Arthur 1000 relieves pain by first selectively attracting and then destroying the messenger chemical which carries pain sensations to the brain, thus eliminating pain in the affected area. Arthur 1000 is an odorless, greaseless, nonstaining cream, and is available immediately without a prescription and is guaranteed to work.

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## Crashes

from page 10A

or other assistance, preferably a week in advance.

### Wood cutting cut

Permits to gather firewood from state forests are discontinued from Oct. 1 through next March 31, DNR announced.

When they're available, they're valid for 90 days, cost \$20 and entitle you to five standard cords of wood. Wood may be collected only for personal use (no resale) from downed or designated trees.

### Think summer

Campgrounds in Michigan State Parks are so popular that it's a good idea to reserve a spot by telephone and credit card. It's far cheaper than searching in frustration through crowded campground the first evening of your vacation. You may reserve 11 months in advance.

"By planning now, campers can make sure they get their first choice of parks, especially for holiday weekends," said O.J. Scherschligt, DNR chief of parks and recreation.

Know what park you want to use, and have alternative dates and places in mind if your first choice isn't available.

Be ready to provide your name, address, camping equipment size and type, Visa or Mastercard number, and telephone number of a contact person. Or you may ask for a mail-in reservation form from any state park or the toll-free number.

The toll-free number is 1-800-5432-YES between 8 a.m. and 11 p.m. weekdays and 8 to 5 on weekends.

## County hosts Halloween fest in Hines

Youngsters are invited to come out and enjoy the Wayne County Parks Halloween Festival 1-3 p.m. Saturday, Oct. 26 in Hines Park's Nankin Mills Picnic Area.

Youngsters ages 4-12 will be treated to a costume contest, games, candy hunt, hay rides and puppet show.

"The Boo Brothers Puppet Show of Funny Frights," presented by Pippin Puppets is planned 1:30-2 p.m. From 2-2:30 p.m. "The Red Rug Puppet Theater" will entertain.

Festival admission is free, however, a nominal fee will be charged for the hay ride. Food concession will be available.

For more information, or to reserve a spot, call Wayne County Parks at (313) 261-1990.

Nankin Mills is on Hines Drive, just east of Ann Arbor Trail.

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# TASTE

MONDAY, OCTOBER 14, 1996

B

## TASTE BUDS



CHEF LARRY JANES

## Homemade bread sticks, that's Italian

**M**y introduction to making Italian-style bread sticks occurred a few years ago when Nick Malgieri, the man who wrote the book on "How To Bake," (copyright 1996, Harper-Collins Publishers, \$37.50) appeared at a national food conference that I attended.

Nick told the assembled group of foodies about watching a baker in the Piedmont region of Italy make bread sticks. The Grissini were so good that Nick solicited a rudimentary recipe on the spot. He then shared the recipe with the group. I recently found the recipe while purging my desk of mounds of recipes, publications and press releases that have gathered dust through the years. You get the idea. It's all those clippings of things that you say to yourself "gee, this sounds too good to pass up, I must make it," and seldom do, or find the time, or make the effort, or whatever. Until now.

The best reason to make homemade bread sticks is the assumption that bread stick recipes are rather easy to follow, somewhat forgiving, and that bread sticks are many things to many people. Everyone who loves bread sticks thinks of his or her favorite version — thick or thin, tender or crisp, seasoned, salty or plain — as their own personal favorite.

### Lack of recipes

When I began my search for information to write this article, I was surprised by the lack of recipes available in cookbooks. Malgieri's book doesn't even contain one, and most of the recipes I did stumble across in other publications were nothing more than a basic white bread cut down to thin strips. After searching through about 20 different bread and baking books, here's what I discovered:

Some of the most basic differences among bread sticks stem from the type of fat that is used in the recipe. Olive oil, butter and lard all impart a different and distinctive flavor and texture. Olive oil will contribute a deep, fruity flavor and is an excellent choice when making herb bread sticks.

Butter is rich and delicate, and helps make the perfect plain, yet sweet bread stick, the kind that lends itself to a veil thin slice of Prosciutto wrapped around its exterior.

Lard, perhaps the best fat for crisp bread sticks, offers an assertive, rustic taste.

As with any good bread recipe, it is always best to use an unbleached all purpose flour or better yet, a standard bread flour. Standard all purpose bleached flour has been chemically bleached and is sold mainly because it also contains bromates which have a tendency to bake light and airy breads.

Whole grains, especially those that are naturally stone ground will produce a more robust, textured bread stick with a chewier texture. Bread flour is made from hard winter wheat with a higher protein level. Bread flour should not be used for quick breads, cakes and pastry crusts because it will make for a heavier dough.

### Yeast

It was once said by an old philosopher that "yeast, like man, luxuriates in warmer temperatures."

When it comes to making bread sticks, you're only as good as the yeast. Whereas, many moons ago when I was young and naive, I thought that packets of quick active dry yeast available in tri-packs in the cool dairy section was the only way to go. Any baker knows that the yeast you use is critical, and it is the yeast that is the spark that ignites the fire that fuels the engine of fermentation. Pros suggest purchasing dry bakers yeast that is sold in 4 ounce jars, or airtight bags. It is free of preservatives and rapid rise agents.

Bread sticks, like good bread, should never be rushed. Fermentation with fast rising, double powered yeast robs bread and bread sticks of good texture and flavor. Don't confuse bakers yeast with nutritional or brewers yeast.

Last, but certainly not least, use the best ingredients money can buy. Garlic powder will never replace fresh garlic and newly purchased caraway seeds will fare much better than those that have been sitting in your spice rack for the past 11 years.

Chef Larry Janes is a free-lance writer. He welcomes your calls and comments. To leave a message for him, dial (313) 953-2047 on a touch-tone phone, mailbox 1886. See recipes inside.

## LOOKING AHEAD

What to watch for in Taste next week:

■ Oregon's King Estate wines here at last

# KOSHER FOODS ARE 'SOUPER'

BY PEGGY MARTINELLI-EVERTS  
REGISTERED DIETITIAN

**T**o many, kosher foods and kosher cooking mean good, pure, healthy food. The word "kosher" is a derivation of the Hebrew word "kasher" meaning "proper" or "pure."

In recent years, kosher food has enjoyed a surge in popularity as we all — regardless of our religious or ethnic background — look for healthy, wholesome food products.

Matzo ball soup is a wonderful comfort food, bagels are so mainstream now that bagel factories pop up almost as fast as coffee shops and it's difficult to resist some of those fabulous pastries that come fresh from local Jewish bakeries.

A food is deemed kosher if it conforms to strict Jewish biblical laws pertaining not only to the type of food that may be eaten, but to the kinds of food that can be combined at one meal. But there are misconceptions associated with kosher products.

So what exactly is kosher food and what separates these food items from other non-kosher foods? Within the Jewish dietary law, kosher usually refers to food that is fit to be eaten, as opposed to food that is "tref," or forbidden.

Forbidden foods include pork, horse flesh, shrimp, crabs and oysters. Kosher fish are those that have scales and fins.

Kosher dietary laws require that the slaughtering of animals and fowl be done in a manner that prevents unnecessary suffering. Meat must be soaked and salted to remove all blood. Milk and dairy products must not be eaten with meat. This means that some meals Jews that keep kosher are lacto/ovo/pescos (dairy/egg/fish) vegetarians.

Some foods are labeled "pareve" or "parve" which means that they are neutral foods. The term describes food made without animal or dairy ingredients. According to kosher dietary laws, animal food cannot be consumed at the same meal as dairy food, but a pareve food may be combined or eaten with either. In order to be pareve, breads or cakes must be made with vegetable oils and not with butter or other animal fat.

According to Franklin Claire, vice president of sales for B. Manischewitz Co., a kosher food manufacturer, in order for packaged goods to receive the kosher certification, they must be produced under the strict supervision of a rabbi. He adds that a rabbi must be present at the production facility to supervise and certify that all ingredients, equipment and the manufacturing process are within the strict requirements of Jewish dietary law. This involves insuring that pure ingredients are used in a clean environment with strictly enforced quality controls in place.

Because kosher products must pass these

strictly monitored standards, many people believe that kosher foods are healthier than non-kosher fare. Please remember that whether a food is kosher or not, you must still read the nutritional content label to be sure it fits into your daily dietary requirements. As with most any eating pattern, if you make good choices, you can be assured a healthful diet.

Here are some guidelines to follow if you choose kosher foods:

■ Foods prepared with added fat, whether it's butter (for a dairy meal) or margarine/oil (for a meat meal) should be eaten in limited amounts.

■ Fatty cuts of meat such as beef ribs, fish packed in oil or sour cream, whole fat dairy products, egg yolks and organ meats will contain significant amounts of saturated fat and cholesterol and should be eaten in limited amounts.

■ Meat-based soups should have the fat skimmed off. Cream soups should be prepared with the lowest fat dairy product available. Soups made with barley, peas, lentils and vegetables such as cabbage or beets can be a fully satisfying meal if served with fresh, crusty bread.

■ Individuals monitoring their salt intake may want to limit pickled or smoked meats or fish such as salmon or haddock, or pickled vegetables such as cucumbers and cabbage.

■ Traditional cooking techniques of meat, poultry, fish or eggs such as boiling, baking, grilling or steaming, are lower fat alternatives to frying or preparation in a cream sauce.

■ Enjoy desserts and pastries in limited amounts and look for those made with the lowest fat ingredients such as meringues, fruit tarts, skim milk puddings, plain cakes and baked fruits.

■ Baked products such as bread, rolls and bagels fresh from one of the many local kosher bakeries are wonderful. However, they can be high in calories so enjoy them in limited amounts.

■ Eggs are a basic ingredient in many kosher food products. An egg is an excellent source of high-quality protein, but also contains more than 200 milligrams of cholesterol and up to 7 grams of fat. Watch for eggs in the ingredients list and adjust your diet accordingly.

So go ahead and enjoy the wonderful variety of wholesome kosher foods, but just remember to use good judgment.

Peggy Martinelli-Everts of Clarkston is a registered dietitian and director of clinical operations for HDS Services, a Farmington Hills-based food service and hospitality management company. See recipes inside.



## Learn more about kosher foods at fair

If you're interested in learning what kosher food is all about, and you enjoy trying new foods, visit The Neighborhood Project and Jewish Community Center's fifth Kosher Food Fair 1-4 p.m. Sunday, Oct. 20, at the Jewish Community Center's Jimmy Prentiss Morris Building, 15110 W. 10 Mile Road, Oak Park.

Admission is one kosher food item or a cash donation to Yad Ezra Kosher Food Pantry, an organization that feeds the hungry. For more information, call (810) 967-1112.

Fair coordinator Marion Freedman said the fair offers something for everyone whether you're Jewish or not.

Kosher cooking demonstrations by chef and cooking instructor, Annabel Cohen and Matt Prentice of Unique Restaurant Corp., and a display of holiday and Sabbath table settings provide glimpses into Jewish traditions and food preparation. The fair also features storytelling and activities for children, and healthful eating tips provided by the Barbara Ann Karmanos Cancer Institute and Weight Watchers.

A soup contest will be the highlight of the "souper" fair. All soup cook-off entries must be made with kosher ingredients, and recipes must adhere to kosher dietary laws. Judging will take place at 2 p.m. There's no charge to enter the contest, and first, second and third place prizes will be awarded. For contest information, call the Neighborhood Project Office (810) 967-1112.

According to Freedman, the biggest draw of the Kosher Food Fair is the food sampling area. She expects 2,000 to 3,000 people will sample the kosher cuisine from 23 different booths. There will be kosher candy, nuts, pizza, stir-fry chicken, herring, kugels, brownies, rolls, and a host of other specialties.

The fair is sponsored by The Neighborhood Project, the Jewish Community Center, Franklin Bank, and B. Manischewitz Co.

## There's a trick to making pumpkin bread a treat

BY LAURA L. SYKES  
SPECIAL WRITER

October always makes me think of all the different smells of fall. There are delicious odors of wet leaves after a rain, smoke from a fireplace, straw from a hayride and a home filled with the scent of cinnamon and spices coming from the oven.

This month's recipe is for a low fat pumpkin bread. It is a terrific recipe to make a large batch of and freeze for future gift giving. Or, you can package all the dry ingredients together, put a nice holiday bow on it, attach the recipe, and present it as a gift. Either way, family and friends will love this unique present.

The major changes I made involve the one cup of oil and four eggs. One

cup of cooking oil has 1,928 calories and 218 grams of fat. Because this is a vegetable oil it contains no cholesterol. If it had come from animal fat, such as lard, it would have been packed with cholesterol. The benefit of using a vegetable oil over an animal oil is that it contains no cholesterol. But, it still has the same amount of fat and calories!

I replaced the eight ounces of oil with 6 ounces of non-fat vanilla yogurt. The amount of yogurt is decreased slightly because it contains water and the oil doesn't. If I had used an equal amount of yogurt the recipe would have contained too much liquid and would not have risen correctly. By simply replacing

See BREAD, 2B

### PUMPKIN BREAD (ORIGINAL VERSION)

3 1/3 cups flour  
1/2 teaspoon baking powder  
2 teaspoons baking soda  
2 2/3 cups sugar  
1 cup oil  
4 whole eggs  
2 cups canned pumpkin  
1 teaspoon ground cinnamon  
1/2 teaspoon ground cloves  
2/3 cup water

Preheat oven to 350 degrees F. Sift flour, baking powder, baking soda and sugar together. Blend in remaining ingredients. Mix well. Divide between two loaf pans. Bake for 1 hour or until knife inserted in center comes out clean. Makes 20 servings (10 per loaf).

Nutrition Information: Calories 299.2 kcal, Fat 12.2 grams, Protein 3.7 grams, Cholesterol 43 mg, Carbohydrates 44.8 grams, Sodium 160 mg. Percent calories from fat — 36.1%

### PUMPKIN BREAD (LOW FAT VERSION)

3 1/3 cups flour  
1/2 teaspoon baking powder  
2 teaspoons baking soda  
2 2/3 cups sugar  
6 ounces non-fat vanilla yogurt  
8 egg whites  
2 cups canned pumpkin  
1 teaspoon ground cinnamon  
1/2 teaspoon ground cloves  
1/3 cup water

Preheat oven to 350 degrees F. Sift flour, baking powder, baking soda and sugar together. Blend in remaining ingredients. Mix well. Divide equally between two non-stick loaf pans. Bake for one hour or until knife inserted in center comes out clean. Makes 20 servings (10 per loaf).

Nutrition Information: Calories 202.3 kcal, Fat 0.3 grams, Protein 4.3 grams, Cholesterol 0 mg, Carbohydrates 46.3 grams, Sodium 165 mg. Percent calories from fat — 1.3%



# Simmering soups chase fall chills away

See related story on Taste front.

## CHICKEN SOUP

5-6 pounds Kosher stewing chicken, quartered  
1 large leek, washed well  
1 parsnip  
4-5 carrots, peeled and cut into serving-size pieces  
3 stalks celery  
1 tablespoon salt  
1/2 peppercorns  
Fresh dill, optional

Cover chicken, vegetables, and seasonings with water in an 8-quart soup pot bringing water level 3-4 inches above the chicken. Cook 3-4 hours until chicken falls apart.

Strain into a large bowl using a linen dish towel as a strainer. Return carrots to soup and serve. *Recipe from Wendy Wagenheim, "Still Fiddling in the*

*Kitchen," published in 1992 by the National Council of Jewish Women, Greater Detroit Section.*

## MATZO BALLS

3 eggs  
5 tablespoons club soda  
3 tablespoons oil or parve margarine  
3/4 cup matzo meal  
3/4 teaspoon dehydrated parsley  
1/4 teaspoon white pepper  
3/4 teaspoon salt

Beat eggs. Add club soda, oil, matzo meal, salt, parsley and pepper. Stir until well blended. Let mixture stand in refrigerator several hours or overnight. In a large pot, bring water to a boil and add a little chicken bouillon. With wet hands, form matzo ball mixture into balls (about the size of golf balls).

Drop into boiling water and boil uncovered for 30 minutes. Can be added to warm chicken soup or can be frozen. Serves 8.

*Recipe from "Generation to Generation," kosher cookbook published by the Sisterhood of Congregation Shaarey Zedek, Southfield.*

## TOMATO BASIL SOUP

3 tablespoons oil or parve margarine  
1 large onion, thinly sliced  
1 small carrot, shredded  
2 stalks celery, sliced  
5 large ripe tomatoes, peeled, seeded and coarsely chopped  
1/2 cup fresh basil leaves, lightly packed  
3/4 teaspoon sugar  
1/4 teaspoon white pepper  
Dash cayenne pepper  
1/2 cup chicken broth

Dash salt  
Fresh basil leaves for garnish

Heat oil or melt margarine, in a 3 quart pot. Add onions, celery and cook, stirring frequently, until they are soft.

Stir in tomatoes, basil, sugar and pepper. Bring to a boil, stirring often.

Cover the pot, reduce heat and simmer until very soft (10-15) minutes. Puree mixture in blender or food processor until smooth.

Return to pan, add broth and salt. Heat until steaming. Serve garnished with fresh basil leaves. Serves 8.

*Recipe from "Generation to Generation," kosher cookbook published by the Sisterhood of Congregation Shaarey Zedek, Southfield.*

## CABBAGE SOUP

3 tablespoons vegetable oil  
2 medium onions, halved and

sliced crosswise  
1/2 cup golden raisins  
1/3 cup lemon juice, freshly squeezed  
2 tablespoons brown sugar  
1 tablespoon honey  
1 medium cabbage, cored, quartered and sliced into 1/4-inch strips (about 8 cups)  
1 1/2 teaspoons minced garlic  
1 teaspoon kosher salt  
1 teaspoon paprika  
1 (2 pound 3 ounce) can tomatoes with juice  
3-4 short ribs or flanken  
3 1/2 cups water  
1/4 cup ginger snaps, crumbled  
Fresh ground pepper to taste  
Fresh lemon juice to taste  
Chopped parsley to garnish  
Heat oil in heavy saucepan and

cook onions 10-15 minutes until tender. Stir together raisins, lemon juice, brown sugar, and honey and reserve.

Add cabbage to pan and toss to coat with oil. Steam cabbage covered over medium heat until wilted, about 6 minutes. Add garlic, salt, paprika and tomatoes. Tuck in meat, add water to just cover ingredients. Heat to boiling and skim off foam.

Reduce heat and simmer, partially covered for 1 to 1 1/2 hours. Remove meat and bones. Shred meat and return to pot. Stir in ginger snaps and simmer 5-10 minutes. Add pepper and extra lemon juice to taste. Garnish with chopped parsley, if desired. Serves 4-6.

*Recipe from Arlene Redfield, "Still Fiddling in the Kitchen," published in 1992 by the National Council of Jewish Women, Greater Detroit Section.*

## Bread from page 1B

the oil with yogurt I have eliminated 1,864 calories and 218 grams of fat! I also reduced the 2/3 cup of water to 1/3 cup to

account for the liquid in the yogurt.

Eggs contain 75 calories and 5 grams of fat. Two egg whites

equals one whole egg. Therefore, I replaced the original four eggs with the egg whites of eight eggs. This substitution com-

pletely eliminates the fat from the eggs and reduces the calories from them from 300 to 136.

Amazingly, only 1.3 percent of the calories in the low fat version come from fat! The recipe makes two loaves of bread with 10 servings per loaf. The American Heart Association and The American Cancer Society suggest only eating foods that have under 30 percent of their calories coming from fat. The Pumpkin Bread recipe definitely fits that criteria!

Here's another one of my favorite fall recipes.

## CHICKEN CACCIATORE

4 medium boneless, skinless chicken breasts

2 1/4 cups fat free chicken broth  
1/2 cup cooking sherry  
15 ounces no-salt added stewed tomatoes  
6 ounces fresh mushrooms, sliced  
1/4 package Good Seasons Italian dressing mix  
1/4 cup green peppers, finely chopped  
1 tsp. Italian seasoning  
1 clove garlic, minced  
1 whole bay leaf  
Brown rice or No-Yolk brand egg noodles

Boil chicken until done. Remove chicken from water and cut into bite-size pieces; discard water. Place chicken, chicken broth and

sherry in a large non-stick skillet. Add tomatoes, mushrooms, Italian dressing mix, green peppers and other seasonings. Bring to a boil and simmer for one hour until sauce thickens. Serve chicken over rice or noodles. Serves 4.

*Nutrition information: Calories 282.5 kcal, Fat 3.0 gm, Protein 46.8 gm, Cholesterol 96 mg, Carbohydrates 12.8 gm, Sodium 438.0 mg, percent calories from fat 10.2%*

For more low-fat and fat-free recipes from "Laura's Fat-free Kitchen," and her 8-page monthly newsletter, send a \$24 check or money order for 12 issues to PS Publications, PO Box 7687, Bloomfield Hills, MI 48302-7687.

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ATM



# Cook out on Columbus Day

You say your grill is now covered with leaves? You think it's too cold to cook outside anymore? You just know the neighbors will think you are crazy? Well, that's the same sort of thing they said about Christopher Columbus, and look what happened when he looked beyond the traditional boundaries.

Cookbook author and lifelong grilling aficionado Melanie Barnard, speaks from her own Italian heritage and suggests that you follow Columbus's lead — look beyond summer for your grilling pleasure. In fact, autumn can be the best grilling season of all, maintains Barnard.

The weather has changed from blistering heat to a welcome coolness that restores summer's flagging appetites. You may have had your fill of burgers and barbecued chicken until next spring, but autumn is the time to approach grilling in a new and heartier way.

Try grilling Cornish game hens for a tailgate party, or pork tenderloin fragrant with herbs to reenergize the family after a day of raking leaves. Grilled turkey breast is a perfect warm up for the Thanksgiving feast to come, and a grilled marinated steak is a welcome surprise any time of year.

One of the best ways to cele-

brate the season is to grill those wonderfully sweet, last-of-the-harvest vegetables. Team them up with spicy Italian sausages for a tantalizing Grilled Sausage and Vegetable Pizza.

Pizza baked or grilled in wood-fired stoves are an Italian classic, and they are certainly the last word in avant-garde casual dining in America these days. With your backyard grill, you can have a piping hot, contemporary-style grilled pizza in about as much time as the local pizzeria delivery service will take one to your door. And better yet, you can personalize the pizza for everyone.

There are endless variations for this pizza. Make a trendy "white" pizza with fresh or canned clams sprinkled on grilled bread that has been flavored with bottled Italian dressing.

Our pizza uses green bell peppers and onions, both of which grill to a sweet woody flavor. Equally delicious toppings would be grilled sliced eggplant, zucchini, portobello mushrooms, broccoli, or even potato slices.

Or, make a classic Italian pizza Margharita with thinly sliced fresh tomatoes, fresh basil leaves and a drizzling of bottled Italian dressing. Evoke images of the Rivera with a Nicoise

pizza of roasted peppers and sliced black olives. Even the traditional cheese and pepperoni is made more interesting when grilled.

## GRILLED SAUSAGE AND PEPPER PIZZAS

- 3/4 pound lean hot or sweet Italian sausage links or turkey Italian sausage links
- 1/2 cup bottled Italian dressing
- 2 teaspoons chopped fresh rosemary or 1 teaspoon crumbled dried rosemary
- 2 medium green bell peppers, seeded and quartered
- 1 large sweet onion, such as Vidalia, cut crosswise into 1/2-inch slices
- 2 packages (8 ounces each) individual Italian Bread Shells, or 4 sandwich size English muffins, split
- 1 cup prepared marinara or pizza sauce
- 1 cup (about 4 ounces) shredded Mozzarella cheese

Prick the sausages with a fork, then place in a skillet. Add about 3/4 cup of water, cover the skillet and steam over medium heat, turning once, until the sausages are no longer pink, about 10 minutes. (The sausages can be steamed a few hours ahead and refrigerated. Return to room temperature

before continuing).

In a small bowl, combine the Italian dressing and rosemary. Split the sausages lengthwise. Brush the sausages, peppers, and onions with about half of the Italian dressing. Grill the sausages and vegetables over medium coals, turning once until the sausages are tender, 7 to 10 minutes. About 2 minutes before the vegetables and meat are done, grill the tops of the bread shells or cut sides of the English muffins until lightly toasted.

Remove bread, sausages, and vegetables from the grill. Quickly slice the sausages and peppers into large chunks, and separate the onions into rings. Turn bread, toasted side up, spread with marinara sauce, top with the sausages and vegetables, drizzle with remaining Italian dressing, and sprinkle with cheese.

Return the pizzas to the grill. Cover and grill until cheese melts and underside of bread is toasted, about 1 minute. (If you don't have a covered grill, it will just take a bit longer to melt the cheese, or you can finish melting the cheese under the broiler). Garnish with sprigs of rosemary, if desired. Serves 4.

Recipe compliments of Wish-Bone Dressing.



Fall cookout: Grilled sausage and pepper pizza is a tasteful way to celebrate the season.

# Homemade bread sticks worth the effort

See related Taste Buds column on Taste front.

## TENDER SALTY BREAD STICKS

- 3 cups unbleached all purpose flour
- 1 1/2 teaspoons sugar
- 1 1/2 tablespoons salt
- 1 cup warm water (95-105 degrees F.)
- 2 1/2 teaspoons bakers yeast
- 2 tablespoons unsalted butter or olive oil
- Egg wash made by beating 1 large egg with 1 tablespoon water
- 2 tablespoons Kosher salt for sprinkling

In a bowl, mix together the flour, sugar and salt. In a small bowl, whisk together the water, yeast, and butter or oil. Add yeast mixture to flour mixture and work into a dough.

Place dough on a lightly floured surface and knead until smooth and elastic, about 8-10 minutes. Place dough in a lightly greased bowl, turning to coat, and let rise, covered tightly with plastic wrap, until doubled in bulk, about 1 hour.

Line two jelly roll pans or large baking sheets with parchment paper or foil. Turn dough onto a lightly floured surface and punch down. Shape dough into a 12 by 3-inch rectangle and cut crosswise into twelve 3 by 1-inch strips. Roll each strip with palms of hands until six inches long and in the pans arrange 2 inches apart. Cover pans loosely with plastic wrap or a kitchen towel and let sticks rise until doubled in bulk, about 1 hour.

Preheat oven to 375 degrees F. Brush sticks with egg wash and sprinkle with Kosher salt. Bake sticks in upper and lower thirds of the oven, switching positions of pans halfway through baking, until well risen and golden, about 20-25 minutes. Cool sticks in pans on racks. Makes 12 somewhat large bread sticks.

## CLASSIC ITALIAN GRISINNI

- 2 scant tablespoons dry bakers yeast
- 2 1/2 cups warm water (about 105 degrees F.)
- 2 tablespoons olive oil
- 2 tablespoons honey
- 2 teaspoons salt
- 5 1/2 to 6 1/2 cups unbleached flour

Sesame seeds, poppy seeds, caraway seeds, coarse salt or a combination, if desired, for a topping.

In a large bowl, soften the yeast by dissolving it in the water. Add the oil, honey, salt and 2 cups of the flour. Beat vigorously with a dough whisk or a heavy handled spoon for 2 minutes. Gradually add more of the remaining flour, 1/4 cup at a time, until the dough forms a mass and begins to pull away from the side of the bowl. Turn the dough out onto a floured surface. Knead the dough, adding more flour, a little at a time, for 8-10 minutes or until you have a smooth, elastic dough and blisters begin to develop on the surface.

Place the dough in an oiled bowl. Cover with kitchen towels and

allow to rise for 1 hour or until doubled in size. Turn the dough onto a lightly oiled surface. Divide into 48 pieces for thick bread sticks or 72 pieces if you prefer the more classic, thin Italian Grissini. Roll each piece into a 10 inch rope.

If desired, scatter one or more of the toppings over the work surface. Place the bread sticks one inch apart on a baking sheet covered with parchment paper. Cover with a towel and allow to rise for 30 minutes. About 15 minutes before the end of the second rise, preheat oven to 400 degrees F. Bake thicker bread sticks for 20 minutes, thinner bread sticks for 10-12 minutes. Immediately remove bread sticks from the baking sheets to a rack.

For extra crisp bread sticks, cool the oven to 200 degrees F. and place the bread sticks in the oven for 20 minutes more. Makes 48 or 72 bread sticks, depending on their size.

## BUTTERY CHEESE BREAD STICKS

- 1/2 pound (2 sticks) unsalted butter, at room temperature
- 3/4 cups unbleached flour
- 1 tablespoon dry bakers yeast
- 1/4 cup warm water (about 105 degrees F.)
- 1 large egg, beaten
- 1 cup warm milk, about 105 degrees F.
- 1/4 cup sugar
- 1 1/2 teaspoons Kosher salt
- 8 ounces Parmesan cheese, grated, (about 2 cups)

Combine the butter with 1/2 cup of flour. Make a heavy paste and roll it out thin on waxed paper or parchment paper. Place it in the refrigerator while the dough is prepared.

In a large bowl, soften the yeast in the warm water and mix until dissolved. Add the egg, milk, sugar, salt, 2 cups of flour and 1 cup (1/2) of the cheese to the yeast mixture. Beat vigorously for 2 minutes. Gradually add more flour, about 1/2 cup at a time until the dough begins to pull away from the sides of the bowl.

Flour your hands and roll a small marble sized ball of dough. If it rolls into a ball but then disintegrates into a sticky glob, it is the right consistency. Too much flour at this point makes it hard to roll the bread sticks later. Cover the bowl with plastic wrap. Refrigerate for 30 minutes.

On a lightly floured surface, roll the dough into a 9 by 24-inch rectangle. Remove the butter mixture from the refrigerator and carefully position it over the dough. Peel off the paper and fold the dough into thirds. Roll the dough again into a 9 by 24-inch rectangle and fold it into thirds.

Wrap in plastic wrap and refrigerate for 30 minutes. On a lightly floured board, roll the dough into a 9 by 24-inch rectangle and fold into thirds again. Wrap and refrigerate for 30 minutes. Divide the dough in half. Roll each piece into a 9 by 12-inch rectangle and cut into 24 strips. Roll each strip in

the remaining Parmesan cheese and place the strips on parchment lined baking sheets about 1 inch apart. Cover with a towel and allow to rise for 45 minutes. About 15 minutes before the end of the rise, preheat oven to 400 degrees F.

Carefully twist the ends of the bread sticks in opposite directions. Bake bread sticks for 15 minutes or until golden brown. Remove

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COOKING CALENDAR

Send items to be considered for publication to: Keely Wygonik, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150, or by fax (313) 591-7279.

SPECIAL EVENTS

**The Ritz-Carlton, Dearborn**  
Decanter Imports of Novi presents Gala Tasting 4-8 p.m. Monday, Oct. 14 featuring 25 top wine producers from California, who will be pouring and talking about their wines and the situation of the California wine industry today at the Ritz-Carlton on Fairlane Plaza in Dearborn. All Star Wine Maker Tasting and Dinner sponsored by the Ritz-Carlton and Decanter Imports 6-8 p.m. Tuesday, Oct. 15. The Oct. 14 wine tasting is \$25 per person, the dinner on Oct. 15 is \$75 per person. Call (313) 441-2100 for information.

**Old World Market**  
At the Southfield Civic Center, 10 a.m. to 8 p.m. Friday and Saturday, Oct. 18-19; 10 a.m. to 6 p.m. Sunday, Oct. 20. The market showcases the best local international performers, crafters and import vendors for a weekend of entertainment, cultural sharing and international shopping. International food and pastries will also be offered for sale. Admission is \$4 adults, \$3 senior citizens and children, \$10 family tickets. For more information, call (313) 871-8600 weekdays.

**CLASSES**  
**Cajun Cooking**  
Taught by New Orleans native Vanshana Francois, 6:30-9:30 p.m. Fridays, Oct. 25 to Nov. 1, in the staff lounge of Henry Ford Community College's Dearborn Heights Center. The cost is \$55, call (313) 845-9865 or (313) 845-6390.

**Kitchen Glamor**  
Cuisinart's Celebrity Chef Fabrizio, 6:30 p.m. Tuesday, Oct. 15 (Novi); 1 p.m. Wednesday, Oct. 16 (Redford); 1 p.m. Thursday, Oct. 17 (West Bloomfield); 6:30 p.m. (Rochester). Next week,

Side dishes, perfect for Thanksgiving. Chef series features Lorraine Platman of Sweet Lorraine's 12:30 p.m. Sunday, Oct. 20, at the West Bloomfield kitchen. Call (313) 641-1244 for information.

TRAVEL

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# MOVIES

# 'The Phantom' returns to Redford Theatre

Redford Theatre is presenting the 1925 silent film classic, "The Phantom of the Opera," starring Lon Chaney, 8 p.m. Friday, Oct. 18. The film, including the original two-color Technicolor masked ball sequence, will be accompanied live by Tony O'Brien performing his original musical score at the Barton theatre pipe organ with soprano Deborah Frontczak at the Redford Theatre, 17360 Lahser Road, (north of Grand River) in Detroit.

Tickets are \$8, and available at Hammell Music in Livonia; Evola Music Centers in Bloomfield Hills and Plymouth; the Poster Gallery in the Fisher Building, Detroit; Royal Oak Music Center; Little Professor Book Center, Dearborn; and Township Hardware in Redford. Call (810) 258-5806 or (313) 537-2560 for more information. There is no charge for lighted, guarded parking.

In this landmark film, Chaney plays the deranged musician, Erik, who haunts the subterranean caverns beneath the Paris Opera House. Mary Philbin is the opera's beautiful young singer, Christine, whom he plots to abduct as his bride.

The son of deaf-mute parents, Chaney became skilled in the art of pantomime early in life. He was considered a genius in the application of make-up, and the unmasking scene, accompanied by the throbbing pipe organ, has not been equaled.

The 35mm print used in this presentation was made from the master archive print by the International Museum of Photography at George Eastman House. It contains the last surviving footage of the original two-color Technicolor sequences, that of Chaney, disguised as Red Death, making a nightmarish



**Film classic:** *Lon Chaney and Mary Philbin star in "The Phantom of the Opera" to be presented Friday at the Redford Theatre.*

entrance to the masked ball, preserved by the UCLA Film and Television Archives.

So costly and so well built was the five-story set of the Paris Opera House constructed at Universal Pictures for this film that it was never struck. It stands today on Stage 28 and is seen every year by thousands of sight-seers.

Tony O'Brien of Livonia has accompanied "The Phantom of the Opera" in both solo performance and with symphony orchestras, most recently with the Lawton (Oklahoma) Philharmonic and at the Chautauqua Institution in New York State.

Deborah Frontczak, who will be singing "The Jewel Song" from "Faust" as the story unfolds on the screen, is a graduate student at Wayne State University in voice performance. An active member of Grosse Pointe Theatre, she has been seen in "Nun-

sense," "Evita," and "Into the Woods," and just performed the role of Susanna in "Le Nozze di Figaro," at WSU.

The program is being presented by two non-profit groups, the Detroit Theatre Organ Society and the Motor City Theatre Organ Society, which share the common goal of preserving the theater pipe organ, an instrument installed in movie houses across the country in the 1920s to accompany silent films.

The Detroit Theatre Organ Society, founded in 1961, owns the Wurlitzer pipe organ installed in the Fisher Theatre in 1928, which is now in the Senate Theatre, 6424 Michigan Ave., Detroit.

The Motor City Theatre Organ Society, organized in 1964, purchased the Redford Theatre in 1978 to preserve the 1928 Barton pipe organ in its original home.

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# OBSERVER, A ECCENTRIC GUIDE TO THE MOVIES

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#### AMC Hampton 4

Rochester Rd. 11/2 Mile N. W-59  
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#### AMC Albany 8

14 Mile W-75 588-0881  
No children under 6 after 6 PM except (C) and (PG) rated movies

Movie information was not submitted by deadline.

Please call your theatre for features and times.

#### AMC American West 6

Orchard Rd. E. of 15 Mile  
455-4200  
No children under 6 after 6 PM and (C) and (PG) rated movies. THRU THURSDAY

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Please call your theatre for features and times.

#### AMC Maple 3

W. Maple West of Telegraph  
455-9090  
No children under 6 after 6 PM THRU THURSDAY

Movie information was not submitted by deadline.

Please call your theatre for features and times.

#### AMC Wonderland 6

Wonderland Mall behind Target  
261-8100  
No children under 6 after 6 PM except (PG) and (C) rated movies

Movie information was not submitted by deadline.

Please call your theatre for features and times.

#### AMC Laurel Park 10

6 Mile between Newburgh & I-275  
462-6300  
No children under 6 after 6 PM except (C) and (PG) rated movies

Movie information was not submitted by deadline.

Please call your theatre for features and times.

#### AMC Southfield City 12

Greenfield at 9 Mile  
(810) 559-2700  
No children under 6 after 6 PM except (C) and (PG) rated movies

Movie information was not submitted by deadline.

Please call your theatre for features and times.

#### AMC Kalamazoo 10

FR. THURS. 1:00, 3:15, (5:30) @ \$3.00  
7:40, 9:50  
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# Is a bank or a credit union the best deal for you?

By MICHAEL KELLY

In the last year consumer

advocates and business analysts have been warning consumers

about rising fees and other consumer costs at banks. Often, they advise joining a credit union instead of doing business at a bank. Why? Isn't a credit union just like a bank?

In short, the answer is no. For most people, most of the time, credit unions are a much better deal than banks. A recent study by the Public Interest Research Group (PIRG) on fees starkly demonstrates some of the differences between credit unions and banks. Need to stop payment on a check? The average bank fee is \$14.43, while the average credit union charges \$5.52. "No fee" checking? The bank average is \$2.94 monthly charge with 9 free checks then 20¢ per check. The credit union average is a 27¢ monthly charge with 19 free

checks and then 1¢ per check. Some difference.

An explanation may be that the banking industry has been reporting record profits in recent years and, according to a recent survey by the Conference Board, top banking industry executives are now the highest paid executives in the nation (with a median salary of \$953,000 a year!).

"The bankers still have their hands buried deep in our wallets," stated Ed Mierzewski, Director of the PIRG Consumer Program, "Consumer bank fee increases once again defied gravity, rising at twice the inflation rate from 1993 to 1995." Mierzewski cited the rising cost of an interest-bearing NOW checking account. In 1990, a consumer had to leave a \$135 bal-

ance in his interest-earning NOW checking account to cover fees. By 1993 that had risen to \$725. By 1995, the required balance had reached \$1,123.

Then there are loan and savings rates. According to 1995 figures, banks charged 9.56% for new car loans while credit unions charged 8.49%. Banks charged 18.21% for credit card loans and credit unions charged 13.14%. For savings, banks paid 4.92% on a one year certificate and credit unions paid 5.97%.

The key reason for this contrast is the different purposes of banks and credit unions. Banks are businesses created to make money from their customers and give it to their stockholders. Credit unions are member-

owned financial cooperative which exist to provide service. Any money earned beyond the cost of operation just goes back to the members, usually through lower interest rates on loans, higher interest rates on savings, or lower service fees.

There are times for banks, of course. If you are a corporation seeking a line of credit, a business wanting a loan to build inventory or developer seeking a few million to construct a new subdivision, credit unions won't be much help. But if you just want a car loan, a checking account, an ATM card or other individual services, a credit union is probably the best deal for you.

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## Five ways to join a credit union

If you already belong to a credit union, you know about the exceptional financial service and value you find there. If you or your friends and family don't belong to a credit union, but would like to, here's

how to find a credit union to join:

1. **Ask the boss.** Often you'll find that the company where you work offers access to a credit union. Many employers offer direct deposit of part

or all of your paycheck to the credit union. This service helps you save regularly, make efficient deposits to your checking account and even make loan payments.

2. **Poll your family mem-**

bers. If your employer doesn't sponsor a credit union perhaps your spouse's employer does. Or a parent brother, sister or child might work at a company offering a credit union. Most credit unions allow credit union members' families to join the credit union also. Different credit unions may define "family" differently though. At some, members of your immediate family — spouse, parents, and children — are eligible. At other credit unions, family may include extended family members like cousins, uncles and aunts.

3. **Quiz the neighbors.** Many credit unions have a "community" field of membership serving a region defined by geography rather than by employment or some other association. Ask friends in the community if they know of a credit union you may join.

4. **Read the yellow pages.** Look in the Yellow Pages under "Credit Unions." You may be surprised to find some credit unions near where you live or work. Call to see if you are eligible to join. Sometimes a credit union that originally served only employees of one company has since extended its field of membership to other companies.

5. **Call 800-474-JOIN.** The Michigan Credit Union League offers a service to help you find a credit union by calling (800) 474-JOIN. You'll hear an electronic message that asks for some information that will help find a convenient credit union you are eligible to join. You'll then receive additional information in the mail.

Credit unions are for everyone, but the law places some limits on the people each particular credit union may serve. While most Americans are eligible to join a credit union many don't realize it.

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## Credit unions serve those who need it most

By SONJA TERBUSH

The honeymoon was over and my husband and I sat down for our first budget discussion. We had charged the majority of our trip, the wedding had taken most of our savings and our lease was expiring soon. Like most naive newlyweds, we had visions of purchasing our first home, maybe even a new car or some things for the house. And, like most newlyweds, we quickly discovered that between our credit card debt and student loans, those goals were far out of reach.

But, with youth comes confidence. We approached our bank and asked if they would consider us for a mortgage. Very politely, they explained that at this time we would not be eligible and that we should come back in say 10 or 15 years. Well, that was not an option. Our next step was asking for enough money for the down payment from our parents. More bad news, neither could afford to help nor did they seem all too thrilled by the request.

My parents suggested we talk to someone at their credit union. Credit union? We

already went to the bank, what could a credit union do? Feeling hopeless, we went and met with one of their loan officers.

Our fears were confirmed that we were not eligible for a mortgage, but with the proper financial planning we could be in just a couple of years. The credit union helped us consolidate our current credit cards at a lower rate, set up a savings plan and a budget which allowed us to pay the bills, save money and still have a little left over. Two years later, we've financed a used car, paid off our debt and are ready to hit the housing market.

My story is not uncommon and since joining a credit union, I know much more about how they work and why we have them. Rather than customers at a bank, credit unions have members who share a common bond, called their "field of membership." Credit union members pool their savings, lend them to one another, and cooperatively own the organization. And, unlike banks, the members, not stockholders, establish the policies and procedures of their credit union.

They provide traditional financial services such as checking and savings accounts, credit cards, certificates of deposit, mortgages and various other types of loans. However, unlike traditional financial institutions, they don't concentrate on profits. Therefore, they are willing to work with people from all income levels and backgrounds. In fact, the Federal Reserve Board recently reported that credit unions approved mortgage applications for minority groups at a rate of 83.3% last year, while banks approved only 72.4% of minority applications, S&Ls approved 72.5% and mortgage companies approved 72.4%. The approval rate for credit unions were much higher in every minority category, including African-Americans, Hispanics, Asian-Americans and Native Americans.

Member education is one of the reasons that credit unions will reach out to individuals who are so often turned away from banks and it is another key benefit in joining a credit union. Credit unions recognize that when their members do well, so does the credit union. In turn, when the credit union

does well, its members benefit in the form of lower interest rates and higher dividends paid. Therefore, they strive to teach good financial habits.

Credit unions have always been there to help their members. It's not a new marketing technique. In fact, credit unions came to be in the 19th century as a means of economic survival for those struggling during the European revolutions.

There are over 500 credit unions in Michigan that serve nearly 40% of the state's population, including a generous portion of the 14.5% of low-income residents. Credit unions in Michigan are proud to continue with the founding principle of People Helping People.

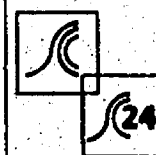
Because credit union members cross all ethnic, racial, sexual, age and economic borders, you'll find them located everywhere: cities, affluent and low-income neighborhoods, churches, work places and even in high schools—serving students and faculty. Credit unions are there serving those who need it most.

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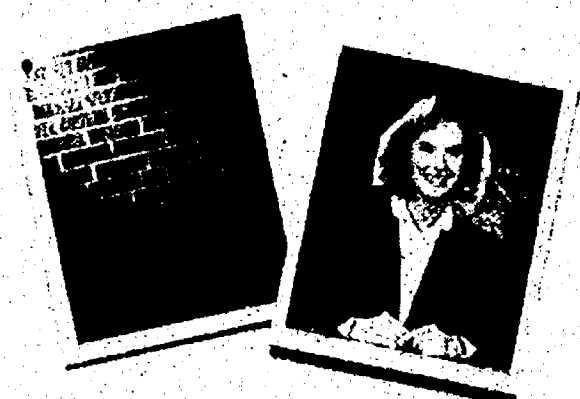
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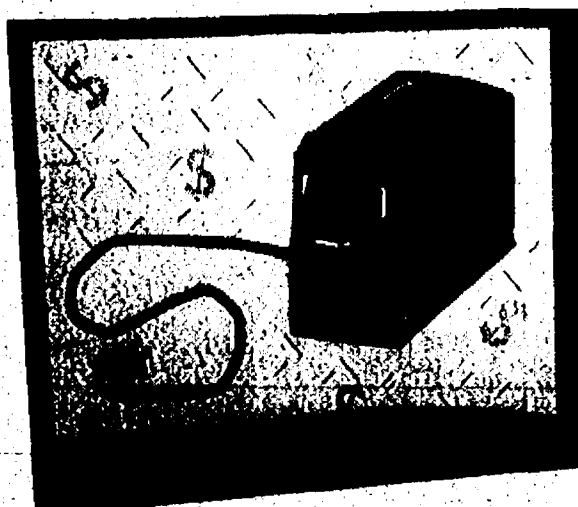


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## MALLS &amp; MAINSTREETS



**Kid stuff:** A new addition to Twelve Oaks mall features foam structures in a padded play area where little ones can crawl around jumbo crayons, rulers and blobs of spilled glue. Fun? Just ask Alexandra Arnold 2½ of wixom and Tom Berry 3½ of South Lyon.

STAFF PHOTO BY SHARON LEMIEUX

## Twelve Oaks mall completes a \$7 million renovation task

BY SUSAN DEMAGGIO  
STAFF WRITER

Twelve Oaks in Novi celebrates its 20th anniversary next year with a three-phase project designed to update the regional center for state-of-the-art customer service.

The initial phase was completed in August, after seven months of work. The \$7 million remodeling project included a padded toddler playground, unisex family restroom, barrier-free entrances and elevators, an expanded customer service center, canopied valet station, and

new lighting and mall signage.

Remaining phases will be geared to giving the 1977 mall a 1997 appearance.

McFee said the center is completely leased and room for even holiday gift wrap stations will be hard to come by this year. Twelve Oaks has enjoyed tremendous sales records for many of its stores, including anchors Hudson's and Sears. Until the Somerset Collection North opened in August, Twelve Oaks held many exclusive-to-Michigan leases.

"We noticed a drop in our business in August when Somerset

opened," McFee admitted. "But now our traffic is back up. It's right where we expect it to be."

McFee said a Warner Bros. Studio Store is coming to the center in time for the holidays, and the mall's award-winning Crystal Forest exhibit will again delight holiday shoppers.

"Twelve Oaks is well recognized within the community as a place where families gather to shop, eat and enjoy special activities and entertainment throughout the year," said manager Miles McFee. "So when we began planning renovations, it seemed natural to maintain our family

focus by adding family-centered conveniences and attractions."

McFee said Twelve Oaks is the third of the three local Taubman shopping malls to install a giant toddler play area. Lakeside and Fairlane malls have enjoyed the gleeful giggles of children and the appreciative notes from parents for building the fanciful playscapes.

Twelve Oaks also updated its wood-and-bar banisters throughout the center with contemporary glass-and-steel handrails. The upper level columns have been wrapped in stainless steel.

## Northland manager moves to Novi mall

BY SUSAN DEMAGGIO  
STAFF WRITER

After nine eventful years as general manager of the Northland Center in Southfield, Catherine O'Malley is leaving the mall to manage operations at the Twelve Oaks mall in Novi.

O'Malley said she was recruited for the job by the mall's owner, The Taubman Co. "They certainly offered me an opportunity to continue to grow with the project," she said. "And it was time to leave Northland for a new challenge."

For the past few months, Twelve Oaks has been under the direction of manager Miles McFee who has been reassigned to the corporate leasing department at Taubman headquarters in Bloomfield Hills. McFee came to Twelve Oaks in June from the Fairlane Town Center when longtime Twelve Oaks manager Phil Morosco was transferred to a Taubman mall in Virginia.

As manager of Fairlane, McFee saw the mall through the controversial Saturday night closings plan in May, which drew criticism from some merchants and community members, but which the mall has retained. Prior to his stint as manager of Fairlane, McFee was general manager at the Lakeside Mall in Sterling Heights.

O'Malley's successor at Northland is yet to be determined.

She has been lauded for leading Northland mall through a rough time — winning back the support of Detroit shoppers, improving safety issues, providing opportunities for independent retailers, and last year, taking the 30-year-old shopping center through a multi-million dollar remodeling which culminated in a spectacular family holiday program.

O'Malley sits on the board of a dozen community and civic organizations including Goodwill Industries, Providence Hospital,

and the Boys and Girls Clubs which she said she will continue to serve.

"It's a good time to leave Northland," she said. "We've made some successful turnovers. It's in good hands. It's enjoying a high position."

The Northland Center is owned by Equitable Real Estate Investment Management and managed by Compass Retail Inc.

Looking back on her Northland career, O'Malley said she's most proud of "my relationships with the tenants, the community and the staff."

### 20 years in the biz

She pointed out that said she is celebrating her 20th anniversary in the retail business, and was part of the Dayton Hudson team that opened Twelve Oaks "out in the fields" 20 years ago, before the Taubman Company bought into the center.

"I'm sure my new responsibilities will unfold once I get to Twelve Oaks," she said. "The mall has just gone through some renovating and it's a new company for me, so I've got to learn all the policies and procedures. I'm anxious to meet all the tenants."

A native Detroit, O'Malley attended Cass Tech High School and Wayne State University. She is a resident of Grosse Pointe. Her two adult daughters have also chosen careers in retailing.

When she can get away from her "new challenges" at Twelve Oaks, she enjoys golfing, reading and music.



Catherine O'Malley

## Parade floats sought

Livonia Mall hosts the 14th annual holiday parade, Saturday, Nov. 23, at 9 a.m. at Six Mile and Middlebelt. This year's parade is "Santa's Spectacular Reindeer" and features floats, inflatables, marching units, school bands and lots of costumed walkers. Corpora-

tions, businesses and groups who enter floats are automatically entered into the float contest. First place receives \$1,500; second place \$1,000; and third place \$500.

To enter a float, call the Mall office at (810) 476-1166.



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FARMINGTON HILLS - 1 1/4 acre, 4 car garage, \$100 per mo. taxes. Small house. \$108,000. (810) 788-5837

FARMINGTON - Walk to downtown Farmington, beautiful 3 bedroom ranch, 2 car garage, finished basement, by owner, \$159,500. Call (810) 471-2003

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FARMINGTON HILLS - 1 1/4 acre, 4 car garage, \$100 per mo. taxes. Small house. \$108,000. (810) 788-5837

FARMINGTON - Walk to downtown Farmington, beautiful 3 bedroom ranch, 2 car garage, finished basement, by owner, \$159,500. Call (810) 471-2003

14 MILE/DAKE: 0% Down, \$1825/month, 30 years, 7 3/4% APR. Exemplary family home, over 2000 sq. ft. on large private lot.

DRAXE/GRANDRIVER: \$1260/month, 30 years, 7 3/4% APR. 4 bedroom, 2 1/2 bath, 2 car garage, finished basement, near schools, on large private lot.

12 MILE/MIDDLEBELT: 0% Down, \$856/month, 30 years, 7 3/4% APR. Lovely 3 bedroom home, on large corner lot with lots of trees.

CRANBROOK ASSOCIATES 24 Hour Hotline: (810)299-9070

### 314 Farmington/Farmington Hills

OPPORTUNITY KNOCKS! In Farmington Hills, large colonial, 4 bedroom, 2 1/2 bath, circular driveway, Needs cosmetic work, 30K under market. Asking \$234,900. Must see! 30337 Woodstream, Call Ray, 810-309-9224

PURE SERENITY 3 bedroom, 2 1/2 bath ranch has stunning great room, partially finished walkout, & 2-level deck w/brunel benches. Visited Lake Michigan. Call Diane Bravovitch RE/MAX 100 INC. 810-348-3000

\$0 DOWN - LAND CONTRACT 2 houses - both 3 bedrooms, one 2 car garage, \$170,000 & \$55,000. Choice Investments (616)392-3350

Garden City 28914 Hennepin \$2900 Down \$685/Month Brand New Tri-Level, all brick, with full basement, EASY PARENT DOWN PAYMENT & CLOSING COST BY PAINTING & FLOOR TILING. ROSS REALTY 313-329-9300

SPARKLE WITH THIS STARTER 900 sq. ft. ranch w/5000 wide lot, door-wall to deck, many updates. All appliances stay. Great Deal! Selling w/ing to go FHA. Proceed to sell at \$64,900. Call Rob to view at Century 21 Dynamic (313) 728-9000

320 Hartland NEW CONSTRUCTION - 1420 sq. ft. ranch on 2 acres, 3 bedrooms, 2 baths, fireplace, cathedral ceiling, finished wood floors, full basement, attached garage and full basement. A beautiful home 2 miles from US 23. \$148,900. (810) 887-3841

BRICK RANCH, 2 car garage, finished basement, 4 bedroom, 2 1/2 bath, 2 car garage, 2 full baths, 2 1/2 bath, Fls. room, all appliances, many custom features. Must see! \$292,000. 313-565-0030

CRANBROOK ASSOCIATES 24 Hour Hotline: (810)299-9070

### 325 Livonia

BRICK RANCH, 2 car garage, finished basement, 4 bedroom, 2 1/2 bath, 2 car garage, 2 full baths, 2 1/2 bath, Fls. room, all appliances, many custom features. Must see! \$292,000. 313-565-0030

FARMINGTON HILLS - Custom 2 story English Tudor, convenient location, 2,750 sq. ft. 4 bedrooms, 2 full baths, 2 1/2 bath, Fls. room, all appliances, many custom features. Must see! \$292,000. 313-565-0030

FARMINGTON HILLS - 1 1/4 acre, 4 car garage, \$100 per mo. taxes. Small house. \$108,000. (810) 788-5837

FARMINGTON - Walk to downtown Farmington, beautiful 3 bedroom ranch, 2 car garage, finished basement, by owner, \$159,500. Call (810) 471-2003

14 MILE/DAKE: 0% Down, \$1825/month, 30 years, 7 3/4% APR. Exemplary family home, over 2000 sq. ft. on large private lot.

DRAXE/GRANDRIVER: \$1260/month, 30 years, 7 3/4% APR. 4 bedroom, 2 1/2 bath, 2 car garage, finished basement, near schools, on large private lot.

12 MILE/MIDDLEBELT: 0% Down, \$856/month, 30 years, 7 3/4% APR. Lovely 3 bedroom home, on large corner lot with lots of trees.

CRANBROOK ASSOCIATES 24 Hour Hotline: (810)299-9070

### 329 Novi

MYSTIC FOREST Nov 10, between 9 & 10 Mile. New residential homes ranging from \$252,500 & up. Spect. homes are available. A.J. Vanoy Builders, Inc. 810-347-1975 or 810-229-2085

NOVI JUST LISTED Lovely 4 bedroom colonial on rocky lot, 3 car garage, full basement, family room with fireplace, kitchen, bathroom and garage. Pool and clubhouse in subdivision. Quick occupancy. \$179,900. RELIABLE Real Estate, Inc. (810) 478-0540

BY OWNER: Immaculate 1992 brick walkout ranch, 3 full baths, deck overlooking acres of forest, \$153,700 (313) 878-2772 by appointment.

BY OWNER: Immaculate 1992 brick walkout Ranch, 3 bedrooms w/study, 3 1/2 full baths, deck overlooking acres of forest, \$153,700. (313) 878-2772 by appointment.

PINKNEY PHEASANTBROOK Village, immaculate colonial on the park, 3 bedrooms, 2 1/2 baths, master suite, formal dining, living room, vaulted family room with fireplace & skylights, ceramic tile, blinds, professional landscaping with sprinkler system, brick patio, hardwood floors, first floor laundry, 2 1/2 car garage. \$204,900. 810-231-2778

BEACON HILL Sub: 4 bedroom, 2 1/2 bath colonial on court. Den, sunroom over 3000 sq. feet, first floor fireplace, place. Owner. (313) 453-4978

CLEAN OUT The Attic. Have A Sale! Call 616-591-9966

### 332 Northville

HIGHLAND LAKES CONDOs, Desirable Highland Model, 3 bedroom, 2 bath, w/ing room, dining room, full basement. New windows, door wall, any kitchen W/ central air, private patio, whole house painted in '94, all neutral colors. Asking \$96,000. Call for appt. (810) 489-8533 D. (810) 349-8869 E.

334 Plymouth DEER CREEK One of Plymouth's most prestigious lots. Newly landscaped, full finished basement, oversized 2 car garage, 9 ft. ceilings, large master suite w/ walk-in closet, aluminum floor, \$250 sq. ft. \$399,900. Call 313 416-8184

PLYMOUTH PLEASURE 3 bedroom, 1 1/2 bath brick ranch with personally landscaped, finished basement, gorgeous family room with fireplace, 3 season fabulous Florida room plus 2 car garage. Beautiful landscaped garage, all appliances & much more. Move in condition. Ask for Teresa or Shan. \$159,900



## CROSSWORD PUZZLER

## ACROSS

1 Kiss of the Spider  
5 Woman's star  
8 Concert halls  
12 Monster  
13 — Jima  
14 Become insipid  
15 Planted a concealed microphone  
17 Strep, et al.  
19 Gaffer Sam  
20 San — Calif.  
21 Designer  
22 London or New York City district  
24 Vase  
26 Tiles  
28 Shaq's leag.  
31 — Deum  
32 Title of  
33 Vowel sequence

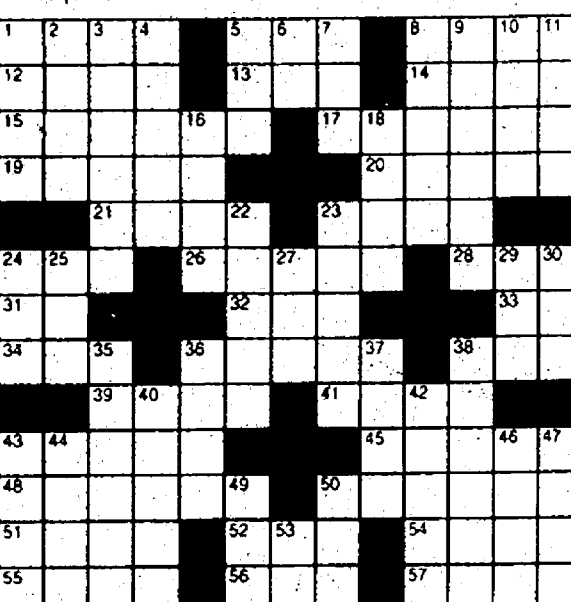
## DOWN

1 Lowe and  
3 Son of —  
3 Instigate (2 wds)  
4 Lawful  
5 Cover  
6 Cry of pain  
7 In addition  
8 Her slogan is  
9 "Get With the Program"  
10 Home town of

## Answer to Previous Puzzle

DOLE ROC VOLTI  
ETAL ANA ENOS  
ETNA SER RIGA  
POETIC BUSTER  
ETA OSE  
SPIRAL NASSIAU  
AIR ORD  
ONSALE QUINCY  
EON UPS  
QUARTO ENRAPT  
ULVA USE ALOE  
ANET GUN EASE  
DARE HRS LIEN

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the Wright Brothers  
10 The (F.)  
11 In addition  
12 Paradise  
13 Comedian  
14 Philips, et al.  
22 Combustible mixtures  
23 Twisted fabric  
24 Ms. Hagen  
25 Court matter  
27 Roman 1,049  
29 Ms. Arthur  
30 Direct at a target  
35 Mel Gibson film  
36 Fine truck apparatus  
37 Thomas — Edison  
38 Uttered a sharp, shrill cry  
40 Thaws  
42 Growing Pains' star  
43 "All-Jazz"  
44 New Rochelle College  
46 Girl's name  
47 Journey  
49 Kin to lump  
50 That woman  
53 Yes (Sp.)

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**Birmingham Bloomfield Rochester South Oakland Association of REALTORS**

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## 339 Southfield-Lathrup

28735 BROOKS LANE, Twickenham Valley Sub. - 1 1/2 level (3410 sq. ft.), 4 bedroom, 3 full baths, 2 driveways, 2 decks & huge sunken patio. \$239,900. Seller has brought home. Eligible vels can purchase for \$10,000 total move-in cost. Agent 810-641-5300. REMAX EXECUTIVE

## 340 South Lyon

BEAUTIFUL 2655 sq. ft. 2 story home featuring many amenities. Nestled on a 1/4 acre landscaped lot. The 3 car garage and masters suite Jacuzzi and air conditioning a/de de/le plus. \$244,325. A.J. Vanoyen Bldrs., 810-229-2085

## 341 Troy

FORESTVIEW SUB - Updated 3 bedroom brick Colonial, air, family room, fireplace. Immediate occupancy. \$168,900. (810) 952-5419

## 344 W. Bloomfield Orchard Lake-Keego

UPPER LONG LAKE - Completely renovated colonial with spectacular view from front porch. New roof, new windows, fresh paint. Excellent condition. New shed, 18x12x12, craftsman, natural gas & more. Must see. Won't last, priced to sell. \$289,500. Call 313-498-3652

## 345 Westland/Wayne

ACRE LOT on private road. Mint condition cape cod. 35575 Oakwood Lane, Cherry Hill & Wayne Rd. \$159,900. (313) 524-0495

## 346 W. Bloomfield Orchard Lake-Keego

W. BLOOMFIELD - ACT NOW, buyer just completed this 3580 sq. ft. transitional style, large windows, soaring ceilings, 2 marble fireplaces, jacuzzi/master suite, all white throughout, many upgrades included. 2 furnaces for separation of floor, 2 hot water heaters, ceramic & oak accents, will consider lesser priced home in trade or assist with allowance. OneWay Realty 810-473-5500

## 347 W. Bloomfield Orchard Lake-Keego

W. BLOOMFIELD - Farmington Schools, 2,300 sq. foot ranch, 4 bedrooms, 2 baths, 2 fireplaces, lots of storage. \$159,900. 7370 Cornwall Ct. (810) 851-0784

## 348 Wixom/Walled Lake Commerce

COMMERCIAL - new 3 bedrooms, 2 1/2 baths, jacuzzi, brick exterior, full basement. Walled Lake Schools. \$193,400. Century 21 Town & Country, Chris or Mandy Oshon, (MACPIL) 810-363-1200

## 349 Ypsilanti/Belleville

ALMOST NEW 3 bedroom, 2 1/2 bath colonial with the upgrades, 2 skylights in living room, French doors leading to patio, kitchen w/breakfast nook, basement, 2 car garage - \$184,500

## 350 W. Bloomfield Orchard Lake-Keego

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## 352 Livingston County

GREGORY, WILLIAMSVILLE lake property, 3 bedroom, 2 1/2 bath, 2 car garage, 18x12x12, craftsman, natural gas & more. Must see. Won't last, priced to sell. \$289,500. Call 313-498-3652

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## 353 Wayne County

ATTENTION! FIRST TIME BUYERS! Great price on this 3 bedroom starter home, ceramic bath, first floor laundry, affordable at - \$330,500

## 354 Century 21 CASTELL &amp; LUCAS

YPSILANTI Twp. - 3 bedroom, 2 1/2 bath, 2 car garage, 18x12x12, craftsman, natural gas & more. Must see. Won't last, priced to sell. \$289,500. Call 313-498-3652

## 355 Century 21 CASTELL &amp; LUCAS

1990-1991-1992-1993-1994 CENTURION AWARD WINNING OFFICE

## 356 Century 21 CASTELL &amp; LUCAS

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## 357 Wayne County

ATTENTION! FIRST TIME BUYERS! Great price on this 3 bedroom starter home, ceramic bath, first floor laundry, affordable at - \$330,500

## 358 Lakefront Waterfront Homes

BEAUTIFUL view of White Lake in Montclair, 1 1/2 bedroom, 2 1/2 bath, 2 car garage, 18x12x12, craftsman, natural gas & more. Must see. Won't last, priced to sell. \$289,500. Call 313-498-3652

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DRYDEN TWP. - Acreage, rolling 10 acres, 2450 sq. ft., 2 bedrooms, 2 1/2 baths, 2 car garage, 18x12x12, craftsman, natural gas & more. Must see. Won't last, priced to sell. \$289,500. Call 313-498-3652

## 360 Century 21 CASTELL &amp; LUCAS

1990-1991-1992-1993-1994 CENTURION AWARD WINNING OFFICE

## 361 Century 21 CASTELL &amp; LUCAS

YPSILANTI Twp. - 3 bedroom, 2 1/2 bath, 2 car garage, 18x12x12, craftsman, natural gas & more. Must see. Won't last, priced to sell. \$289,500. Call 313-498-3652

## 362 Livingston County

GREGORY, WILLIAMSVILLE lake property, 3 bedroom, 2 1/2 bath, 2 car garage, 18x12x12, craftsman, natural gas & more. Must see. Won't last, priced to sell. \$289,500. Call 313-498-3652

## 363 Wayne County

ATTENTION! FIRST TIME BUYERS! Great price on this 3 bedroom starter home, ceramic bath, first floor laundry, affordable at - \$330,500

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## 370 Century 21 CASTELL &amp; LUCAS

1990-1991-1992-1993-1994 CENTURION AWARD WINNING OFFICE

## 371 Century 21 CASTELL &amp; LUCAS

YPSILANTI Twp. - 3 bedroom, 2 1/2 bath, 2 car garage, 18x12x12, craftsman, natural gas & more. Must see. Won't last, priced to sell. \$289,500. Call 313-498-3652

## 372 Livingston County

GREGORY, WILLIAMSVILLE lake property, 3 bedroom, 2 1/2 bath, 2 car garage, 18x12x12, craftsman, natural gas & more. Must see. Won't last, priced to sell. \$289,500. Call 313-498-3652

## 373 Wayne County

ATTENTION! FIRST TIME BUYERS! Great price on this 3 bedroom starter home, ceramic bath, first floor laundry, affordable at - \$330,500

## 374 Mobile Homes

ALMOST SOLD OUT! ONLY (2) REMAIN \$397/mo includes lot rent! 1996, 14x70, 3 bedroom, 2 1/2 bath, 10% down, APR 10.50, 340 mos. Call Carol at HOMETOWN USA 313-595-9100

## 375 Mobile Homes

ALMOST SOLD OUT! ONLY (2) REMAIN \$397/mo includes lot rent! 1996, 14x70, 3 bedroom, 2 1/2 bath, 10% down, APR 10.50, 340 mos. Call Carol at HOMETOWN USA 313-595-9100

## 376 Mobile Homes

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ALMOST SOLD OUT! ONLY (2) REMAIN \$397/mo includes lot rent! 1996, 14x70, 3 bedroom, 2 1/2 bath, 10% down, APR 10.50, 340 mos. Call Carol at HOMETOWN USA 313-595-9100

## 378 Lake/River Resort Property

A FALL SPECIAL! Lakefront lots in Presque Isle County. Excellent hunting & fishing, boating, swimming & snowmobiling. Buy Now & Save! WOODS & WATERS INC. P.O. BOX 171 5864 Main, Millersburg, MI 49759 CALL 517-733-8562

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## 380 Southern Property

S. OF TAMPA near I-75, 55+ mobile home park, 3 bedrooms, 2 1/2 bath, \$10,000 best, terms, and 1/1 for \$3,000 best. Call 313-728-3929

## 381 Southern Property

S. OF TAMPA near I-75, 55+ mobile home park, 3 bedrooms, 2 1/2 bath, \$10,000 best, terms, and 1/1 for \$3,000 best. Call 313-728-3929

## 382 Lots &amp; Acreage/Vacant

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Spacious 1 bedroom apartments.  
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Between Farmington & Meridian  
1/2 blocks S. of 5 Mile

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1-75 and 14 Mile  
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Small Pet Section  
From \$505  
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Opposite Oakland Mall  
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**PRESIDENT MADISON APTS.**  
From \$510  
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Just S. of Oakland Mall  
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**400 Apartments/Unfurnished**

**HARLO APTS.**  
From \$495  
Warren, Mich.  
West side of Mound Rd.  
Just N. of 13 Mile  
Opposite GM Tech Center  
939-2340

**400 Apartments/Unfurnished**

**MADISON HEIGHTS OPEN WEEKENDS FREE HEAT**  
Clean, spacious 1 bedroom. Walk to Oakland Mall. \$525.  
Chatsford Village  
John R between 13 & 14 Mile  
581-588-1488

**400 Apartments/Unfurnished**

**NORTHVILLE - Charming community nestled in wooded streamside setting. Stunning 1 bedroom with den, own washer/dryer. Only \$725 lease includes SHG.**  
Call (810) 347-1690

**400 Apartments/Unfurnished**

**NOVILAKES AREA**  
WATERVIEW FARMS  
Suites From \$475  
• Country Setting  
• Central Heat & Air Conditioning  
• Solid Masonry Construction  
• Pool & Tennis  
810-624-0004  
Novi Trail  
(Between West & Beck Rds.)  
Daily 9-6; Sat. 10-2; Sun. 11-3

**400 Apartments/Unfurnished**

**NOW AVAILABLE SPACIOUS 1 AND 2 BEDROOM APARTMENTS**  
Enjoy the 800 sq. ft. of luxury living space in our one bedroom apartment or choose the 1000 sq. ft. two bedroom. If you want even more legroom! Both offer large 14 x 16 ft. living rooms, 12 x 14 bedroom, separate master bedroom, and loads of storage space. Walk-in closets and oversized kitchen cabinets offer unseen, but abundant space options.  
Only one mile from downtown Farmington you pass numerous shops, and dining establishments. References, conveniences such as post office, police department, library, dry cleaners, banks, and more. Acclaimed Farmington school district with bus pick-up within the apartment community.  
Best of all your HEAT is included FREE of charge!  
Call TODAY  
As availability is limited!  
810-474-2884

**400 Apartments/Unfurnished**

**OAK PARK NORTHGATE APARTMENTS**  
Studio, 1 & 2 Bedroom Apts.  
Start at \$415. Free Basic Cable & Heat included. Swimming Pool & Tennis Courts & Much More.  
Call now 810-968-8688  
Located on 10 1/2 Greenfield

**400 Apartments/Unfurnished**

**PLYMOUTH 1 bedroom ranch-style apartments.**  
Princeton Court Apts. Call 11-6pm, Mon-Fri. 313-459-6640

**400 Apartments/Unfurnished**

**PLYMOUTH-CANTON HILLCREST CLUB**  
\$200 Security Deposit  
Suites from \$515  
Heat Included  
• Park Setting  
• Dishwashers  
• Private Area  
• Pool  
(313) 453-7144  
S. of Plymouth Rd. E. of Haggerty  
Daily 9-6

**400 Apartments/Unfurnished**

**PLYMOUTH - Downtown, luxury apartment for rent with two bedrooms, 2 baths, washer/dryer, carpet & all appliances. 3 bedroom, 2 bath, \$950/month. Lynch Properties. (313) 454-4117**

**400 Apartments/Unfurnished**

**PLYMOUTH HERITAGE APTS.**  
Achieve the comfort you so deserve at a price that meets your needs. From \$455 per month.  
Relax in a spacious apt. located just minutes from downtown Plymouth. Heat & water included. Be a part of our community.  
Call 313-455-2143

**400 Apartments/Unfurnished**

**PLYMOUTH HOUSE APARTMENTS**  
Spacious 1 & 2 bedroom floorplans from the low \$500s  
313-455-3880

**400 Apartments/Unfurnished**

**PLYMOUTH - lovely large 1 bedroom, newly decorated, appliances, private parking, approximately 900 sq. ft. \$550 plus security deposit.**  
(313) 434-6686

**400 Apartments/Unfurnished**

**BEST VALUE IN NOVI**  
NOVI RIDGE APARTMENTS AND TOWNHOMES  
CALL NOW!  
810-349-8200

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**400 Apartments/Unfurnished**

**Plymouth Hills Apartments**  
746 S. Mill St.  
Between  
Ann Arbor Tr/Ann Arbor Rd.  
• 1 & 2 Bedrooms  
• Washer/Dryer in each unit  
• Window Treatments  
• Dishwasher  
• Air Conditioned  
• Walk to Downtown  
• Easy Access to I-275  
From \$520  
Open 12-5 313-455-4721  
Mon. thru Fri.  
Plymouth

**400 Apartments/Unfurnished**

**Twin Arbor Apts.**  
• Fabulous Location  
• Incredible Size  
• Limited Special Offer  
There's No Comparison  
(313) 453-2800

**400 Apartments/Unfurnished**

**REDFORD AREA OPEN WEEKENDS FREE HEAT**  
Clean quiet building. Large 1 & 2 bedroom units with walk-in closets. Intrusion alarm system. Attached garagehouse. REAR FROM \$475  
Telephone - 1/4 mile S. of I-96  
GLEN COVE APTS.  
(313) 538-2497

**400 Apartments/Unfurnished**

**REDFORD AREA**  
Telephone-5 Mile  
Large Studio and 1 Bedroom  
Clean, decorated, quiet, carpet, air conditioning, blinds, heat & water included. References.  
Starting at \$315.  
PARKSIDE APTS.  
313-532-9234

**400 Apartments/Unfurnished**

**ROYAL OAK/LAWSON**  
1 and 2 bedroom oak/apts and townhouses. Must see to appreciate. Washer/dryer hookups? Pet? Ask! Amber Apartments. 810-280-1700  
http://www.amberapt.com

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**400 Apartments/Unfurnished**

**SOUTHFIELD/FRANKLIN**  
RENT FROM \$1410  
OPEN WEEKENDS  
2 or 3 bedroom, spacious townhouses, elegant formal dining room & great room, natural fireplace, 2 1/2 baths, master bedroom suite, full basement, 2 car attached garage.  
WEATHERSTONE TOWNHOUSES  
(810) 350-1286  
Franklin Rd. S. of 13 Mile

**400 Apartments/Unfurnished**

**SOUTHFIELD**  
Low Move In Costs  
1 Bedroom Apartments  
From \$525  
Heat Included  
TEL-TWELVE PLACE APARTMENTS  
(810) 355-4424  
Mon-Fri. 9am-5pm

**400 Apartments/Unfurnished**

**SOUTHFIELD**  
Low Move In Costs  
1 Bedroom Apartments  
From \$565  
Heat Included  
Hidden Valley Apartments  
810-358-4379  
Mon-Fri. 9-5 Sat. 10-2

**400 Apartments/Unfurnished**

**SOUTHFIELD**  
Low Move In Costs  
2-Bedroom Apts.  
From \$615  
Heat Included  
FRANKLIN HILLS APARTMENTS  
810-355-5123  
Mon-Fri. 9-5 Sat. 10-2

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**400 Apartments/Unfurnished**

**TROY**  
FREE RENT MOVE IN \$200 (on select units)  
Enjoy luxury living at affordable prices. Newly decorated. 1 & 2 Bedrooms 850-1100 sq. ft.  
Some include washer and dryer.  
6 Month Leases Available.  
SUNNYMEDE APTS.  
561 KIRTS  
Close to I-75  
1 block S. of Big Beaver  
between Livonia & Crooks.  
810-362-0290

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**WJR**

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Southeastern Michigan's Largest

# Retirement Workshop & Fair

Shotwell-Gustafson Pavilion  
Oakland University-Adams (South of Walton)  
Rochester Hills

- Four Workshop Sessions:  
Saturday 9am & 1pm;  
Sunday 9:30am & 1:30 pm  
Women's Issues highlight  
Sunday sessions. All welcome!
- Exhibits and demonstrations of  
products and services of  
special interest to retirees  
and pre-retirees
- Live presentations concerning  
financial and lifestyle issues.
- Special offers and discounts.
- Win a cruise! A Vegas vacation!  
Many other prizes!

Saturday, October 26

8:30 am-12:30 pm  
1:00 pm-5:00 pm



Soupy Sales  
Saturday 9 am & 1 pm

RESERVATIONS  
REQUIRED  
CALL (810) 952-1744

COMPLIMENTARY  
ADMISSION FOR FIRST  
20 CALLERS

Sunday, October 27

9:00 am-1:00 pm  
1:30 pm-5:30 pm



Dr. Sonya Friedman  
Sunday 9:30 am & 1:30 pm

Co-sponsored by:



NORWEGIAN



SIGN



Observer &amp; Eccentric



Cable 21

HERTZ, SCHRAM &amp; SARETSKY, P.C.

America West



PHOTO BY CHERYL VATCHER

In the business: Kimberly Parsons shows off some of the Undercover Wear merchandise she has available.

## Business a top-drawer success

Westland's Kimberly Parsons has become a successful business woman since she's been with the company Undercover Wear.

She had many shows booked during the summer months and is eager to work with customers.

"I let people pick which days are good for them. Some will pick a Saturday or Sunday to have a show," she said.

Parsons has been with Undercover Wear since January of 1996. She said that the first couple of months were slow. She said that the company likes it when an agent has at least eight shows a month.

"I'll do 30 shows a month if I can," she said.

To enhance her business, she's passed out fliers that look for future Undercover Wear agents. The hostesses can earn some free lingerie, and the company offers them monthly specials before the customer sees them.

"We get a monthly briefing, and we receive a catalog with the monthly specials," she said.

Parsons said that she buys all her clothes to

display at the shows. When she first started her business she had over 100 pieces, with a retail of over \$2,000.

"It's not expensive to get started in Undercover Wear," she said.

She said that when you are first in business, that your friends usually book shows.

"When you book a show and have a sale of \$2000, you earn free lingerie," she said.

There are different levels of earnings and there are different classifications, such as assistant manager.

Originally when she got involved in this company, she just need a fun night out.

"I started out doing it for a little bit of extra money, now I am bound and determined to make our dreams come true," she said.

She said that she's hoping to earn points to win a trip to Hong Kong or Australia.

"The money that I earn is really great. I like the lingerie, I like meeting new people, and I also like learning from other people," she said.

For more information on Undercover Wear call Parsons at (313) 729-5032.

## The young people who deliver your hometown newspaper could one day be famous.

Walt Disney, Bing Crosby, Bob Hope, Red Skelton, John Wayne, Carl Sandburg, John Glenn, Tom Brokaw, Wayne Gretzky, Dr. Norman Vincent Peale, Dwight D. Eisenhower, Herbert Hoover, Martin Luther King, Jr. and Harry Truman are just a few of the famous personalities who are part of the Newspaper Association of America's Carrier Hall of Fame.

Who knows? The young person who delivers your Observer Newspaper could be our next president, screen star or famous athlete.

But whether or not a single one of them goes on to great heights isn't as important as their current commitment to their route and their achievement of customer satisfaction. We appreciate their energy and determination as they deliver the hometown news week after week regardless of what, in Michigan, can be some pretty extreme weather. We hear a lot about character these days and we think a carrier route is a great way to build good character.

Saturday, October 12, 1996 is International Newspaper Carrier Day. We salute our carriers and want each of you to know that while you have a few more years before you achieve fame and fortune,

each of  
you is a star  
today.

The Observer  
NEWSPAPERS



Send your boy or girl, or house to the  
SLAMMER and support the March of Dimes  
Campaign for Handicapped Children

October 14-15

9:00 a.m. - 6:00 p.m.

HOW CAN I HAVE SOMEONE TO TIME?

Call (810) 952-3200 to book your time.

The March of Dimes will have an official warrent for your "dime."

The March of Dimes will place the dime and take him/her to the nearest...

Once in the March of Dimes Court, the dime goes to our...

the jail... sentence... one... hard lab...

Behind... all... have... use... telephone... call... family, friends and...

co-workers... raise... ball in the... of... to the... of Dime...

All inmates are released after raising their bail... hour in... which... comes...

First!

March of Dimes Police... turn the... to the... normal d...

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# SPORTS

MONDAY, OCTOBER 14, 1996

L/W C

## OBSERVER SPORTS SCENE

### Madonna splikers win

After suffering a four-set loss to Oakland University last Tuesday, Madonna University's volleyball team bounced back — and staged a comeback — to beat the University of Windsor 15-12, 16-18, 4-15, 15-8, 15-11 Thursday at Madonna.

The win boosted the Lady Crusaders' record to 22-3.

Kelly McCausland (from Redford Union), who suffered through a below-average — by her All-American standards — performance at OU was red-hot against Windsor. She finished with 26 kills and a .408 attack percentage, with two service aces, 16 digs and four blocks.

Karin Siung was also on target, collecting 16 kills, three service aces, 15 digs and three blocks, while Julie Martin (Livonia Stevenson) had 13 kills, nine digs and six blocks. Meg Paris totaled 47 assists to kills and three blocks, and Erin Comment had a team-high 24 digs.

### Macomb boots Ocelots

Schoolcraft College's men's soccer team let a lead slip away in the second half and lost, 3-2 at Macomb CC Wednesday.

The defeat dropped the Ocelots to 4-2 in Region 12 play, 6-6-3 overall. Macomb is 4-1-1 in the region.

Bill Krips put SC on the board first, getting a goal at the 30-minute mark, with an assist going to Chris Jaskolski (Plymouth Salem). That was the only marker of the opening half, but the Monarchs quickly evened it in the second half, scoring after three minutes.

They made it 3-1 with goals at the 20 and 25 minute mark of the second half before SC got a score from Mike Dean with seven minutes left. Mike Minicilli (Livonia Stevenson) assisted.

### Proposal G rally

Rock singer Ted Nugent and former Detroit Tiger outfielder Kirk Gibson will be among the featured guests at a Wednesday, Oct. 16 rally in Livonia.

The program, "Let's Unite For The Fight," a wildlife issue promoting the passage of Proposal G, will begin at 6 p.m. at Laurel Manor, 39000 Schoolcraft Road. The cost is \$10 per ticket (if purchased prior to Wednesday) or \$15 at the door. Seating will be limited to the first 1,000.

Also scheduled to appear along with Gibson and Nugent are ex-Tigers Dave Rozema, Dave Bergman, Rick Leach, Alan Trammel and Jim Northrup.

Bob Garner, host of the television program "Michigan Out of Doors," will conduct an auction.

For more information, call Laurel Manor at (313) 462-0770.

### Racewalker finishes 1st

Julie Chapin-Hecksel, a 1980 Livonia Churchill High graduate, won the Senior Women's division (ages 20-40) with a time of 57:04 at the 10-kilometer Alongi International Racewalk, Sept. 28 in Dearborn.

Chapin-Hecksel was the 1995 Women's Racewalk Division winner at last year's Free Press International Marathon where she is scheduled to compete again on Oct. 19.

### Schoolcraft harriers 4th

In a nine-team field that included just two other two-year schools, Schoolcraft College's women's cross country team finished a respectable fourth at the 16th annual Roadrunner Invitational, hosted by Southwestern Michigan College on Oct. 4.

SC scored 99 points. Hope College was first (31), followed by Hillsdale (43) and Cornerstone (93).

The Lady Ocelots who scored were Stacy Moore, 13th overall (20:12); Cris Lawrence, 18th (20:25); Kelly Passino, 21st (20:32); Tera Teran, 29th (21:17); and Kelly Prais (Livonia Stevenson), 33rd (21:31).

### Bachelor sets record

Wayne State University freshman Dean Bachelor (Livonia Stevenson) set a Tartar record Oct. 5 with a 78-yard punt in a 26-7 football loss to Ferris State. It is also believed to be the longest punt recorded this season in college football.

### Hole-in-one club

Charles Wiese, 63, of Livonia, carded an ace on the 137-yard, No. 17 hole Oct. 5 at Idyl Wyld. He used a 9-wood.

It was his first ace in 35 years of golf.

### Youth baseball tryouts

The Michigan Bulls, a 14-and-under Little Caesars travel baseball team is staging tryouts throughout the month of October for the 1997 season. For more information, call Cris Hansen at (313) 584-7077.

To obtain information about off-season conditioning sessions for next summer's 12-year-old Pee Wee Reese travel baseball team, players should call Mike Radakovich at (810) 476-4203.

## Glenn rallies past Central, 17-7

BY NEAL ZIPSER  
STAFF WRITER

Last season, Westland John Glenn was cruising to a 4-0 start and looked like a sure bet to make it into the Class AA playoffs.

But then the Rockets got upset by Walled Lake Central 21-20, and went on to lose two more and miss the playoffs.

And for one half Friday night, it looked like *deja vu* as the Vikings took a 7-0 halftime lead.

Glenn made the necessary adjustments and came out looking the part of a top-ranked team as it rallied for a 17-7 victory.

With the win, the Rockets improved to 6-0 and 4-0 in the Lakes Division of the Western Lakes Activities Association. Central slipped to 3-3 overall and 2-2 in the division.

Central coach Darrell Harper said his team had nothing to be ashamed of.

"They're a little better of a team than we are, but they got lucky tonight," Harper said. "Yes, they're one of the best teams in the state, but they got a few lucky plays and a couple good runs by (Reggie) Spearmon."

### FOOTBALL

"I thought we had them confused. We were changing coverages and coming with stunts. You have to give them credit because they did make the adjustments and came back."

The Vikings looked like the state ranked team in the first half, putting together several nice drives, but failed to find the end zone. Glenn, meanwhile, committed several costly penalties which stalled its drives.

Central's Bill Sanders intercepted a Justin Berent pass to stop another Glenn threat. The Rockets countered when Todd Viceli picked off an Adam Bruce pass.

The Vikings opened the scoring midway through the second quarter on a five-play drive. Bruce completed a short pass to Gary Sparks, who broke a tackle and outran the Glenn defense for a 42-yard scoring play. Bill Kandilian's point after made it 7-0.

"This was the first time anyone had led them at halftime; teams are usually down 31-0," Harper said.

Bruce completed 12 of 18 passes for 213 yards despite playing with a sore shoulder.

"He was playing at about half speed and played on heart," Harper said. "He won't be able to lift his arm tomorrow."

Glenn came out in the third quarter looking like a different team. The offense was sparked by sophomore Reggie Spearmon. The tailback, who was held to 28 yards in the first half, ran wild in the second half and finished with 149 yards on 28 carries.

"We expected a hard game; we consider this a war," senior lineman Jon Becher said. "We know that the game isn't decided by the first half alone."

"Our offensive line started blocking better in the second half and creating some openings for Reggie. Reggie doesn't need much of a hole to break through."

Glenn got on the board on a 32-yard pass from Berent to Jason Crofton. Steve Paling's extra point tied the game at 7-7.

On the night, Berent completed 10 of 19 passes for 176 yards.

The Rockets got the ball back at the Central 33 after a 12-yard punt.

A 28-yard run by Spearmon put the ball at the 5. Two plays later, Spearmon scored the go-ahead points on a 3-yard run.

The Vikings then drove to midfield but Matt Griglio jarred the ball loose from Central's Nathan Bruce. Spearmon recovered the ball at the Glenn 49.

Paling added a 22-yard field goal to make it 17-7.

"They caused some problems early, but I think we made the necessary adjustments at halftime," Glenn coach Chuck Gordon said. "We tried to spread things out and get the running game going. Once that happened, it helped our passing."

Central wasn't finished as it took the kickoff and drove 75 yards in just a minute. The Vikings put the ball at the Glenn 1 with just one second left.

But the Rockets, who lined up like the state title was on the line, ended the game when Becher sacked Bruce.

"It was the greatest tackle I ever made — I kind of felt like Rudy," Becher said.

## Western spans Franklin, 32-20

BY BRAD EMONS  
STAFF WRITER

Livonia Franklin's football team found two obstacles on its trip Friday night to Walled Lake Western.

First, the Patriots encountered a bottleneck with the rush hour traffic heading up I-96. But it was much worse when they arrived as Western administered gridlock against the Pats, rolling to a convincing 32-20 victory.

It was really no contest in the battle for first place in the Western Division of the Western Lakes Activities Association as Walled Lake's defense registered eight sacks and held Franklin to a net rushing total of 6 yards.

Western, now 5-1 overall and 4-0 in the division (with one game remaining Friday at Plymouth Canton), will meet Lakes Division champion Westland John Glenn (6-0, 4-0) for the WLAA championship, Friday, Oct. 25 at Western.

It will be a rematch of the second-week meeting between the two teams when Glenn won the WLAA crossover, 28-17.

"Our defense has set the tone all year," Western coach Chuck Apap said. "They play with a lot of speed. We want them to fly at a low altitude and break the sound barrier, or they don't play."

"I owe a lot to my defensive coordinator, Mike Zdebski. I stay away and let those guys handle everything."

The Warriors were impressive despite losing All-State kicker Pat Gibson, who sat out because of a school-related disciplinary suspension and starting center-linebacker Nick Gerhard, the latter whom broke his hand on the third play of

the game.

Western, which chewed up Franklin with its Wing-T offense, built a 14-0 lead early in the second quarter on a 14-yard touchdown run by sophomore tailback Dave Johnson (20 rushes for 145 yards) followed by a 59-yard TD jaunt by Jason Bishop.

The Patriots, however, hung close, trailing 14-7 at halftime behind the efforts of 6-foot-3, 180-pound senior wide receiver Paul Terek, who finished the night with six catches for 222 yards.

Terek burned the Western secondary by hauling in a 51-yard TD pass from Brian Facione.

And on the last play before the half, Terek, despite going against a prevent defense, nearly tied it when he was nailed at the Western 1 after going 53 yards after a catch.

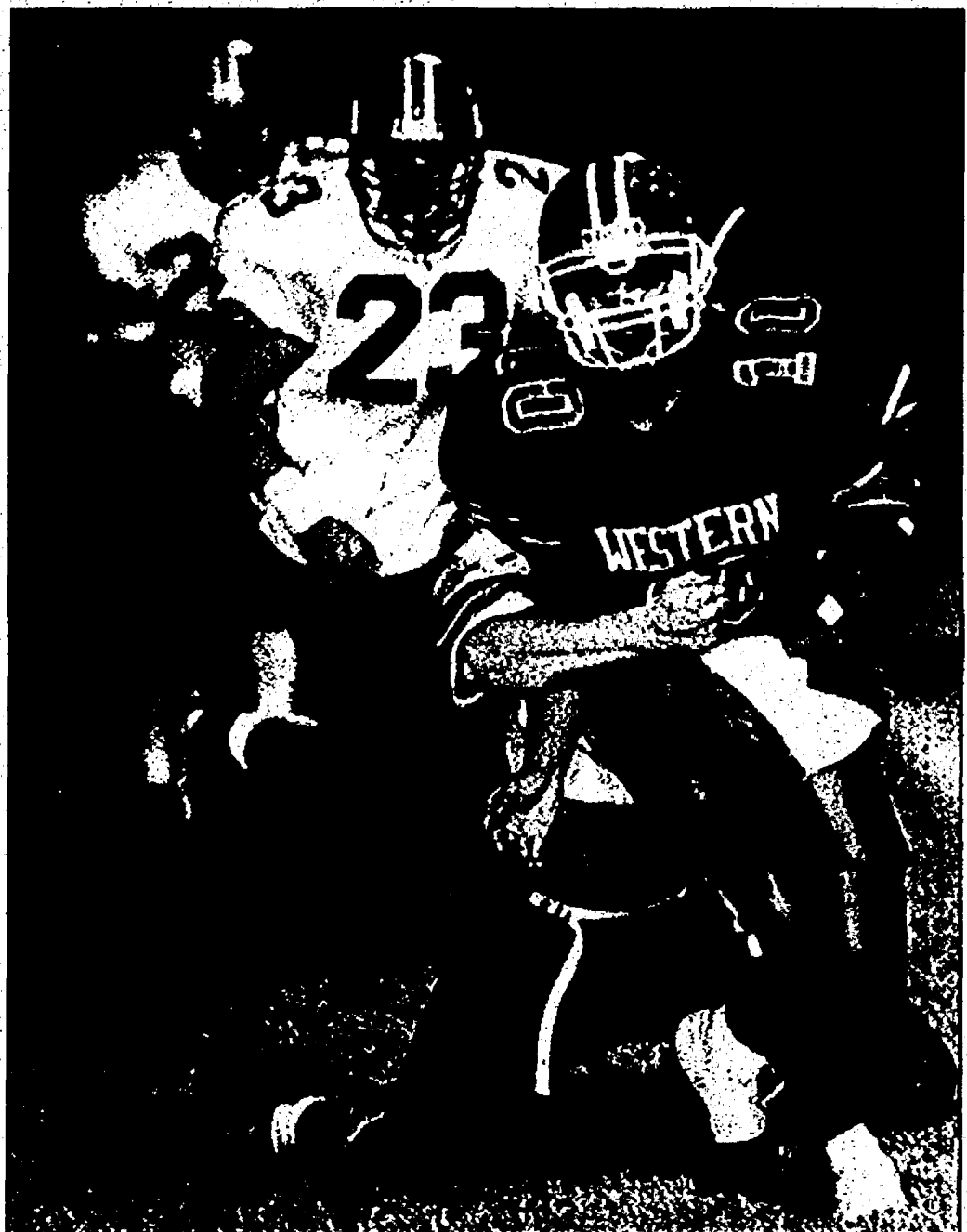
"I was still confident going into the second half because I knew we could move the football," Apap said. "We had run our belly series to the strong side (the first half) and I knew they'd be overplaying us, so then we started going to the weak side in the second half."

Western, added two more TDs in the third quarter, including a 65-yard run by quarterback Frank Stanford and a 7-yard run by Scott Naz to make it 26-7.

Donny Davis, who filled in as placekicker, made it 32-7 with 4:25 left in the game on a 71-yard run.

For the game, Western racked up a total of 318 yards on the ground.

"They (Western) run that Wing-T real well and we knew that going in," said Franklin coach Rick Lee, whose team dropped to 4-2 overall and 3-1 in the division. "They (Western) are the real deal because they have so much team speed. They've



STAFF PHOTO BY JIM JAGDELL

Hanging on: Walled Lake Western quarterback Frank Stanford gets hauled down for a loss by Franklin's Brandon Bell.

got power and finesse.

"Give credit to Western because they run the Wing-T to perfection. There's a lot of deception in their scheme and we missed a few tackles."

The Patriots scored a pair of TDs in the final 2:40 when Facione hit Ryan Davis for 7 yards and Terek for 52. The junior quarterback passed for 310 yards, but was only 13 of 36.

Part of the problem was the con-

stant pressure applied by the likes of Gary Butzke (11 first hits) and 6-4, 220-pound defensive end Kevin Crane.

"We're platooning most of our kids, only two or three go both ways," Apap said. "Franklin is a good team and we were concerned about their bigness. But we wanted to wear them down with fresh people and go at them."

"It was a great effort by our kids. And they wanted it bad."

## Twietmeyer's 29 propels Lady Warriors

### LIVIA

Westland coach Ron Twietmeyer's Lady Warriors won their first game in the Lakes Division of the Western Lakes Activities Association, defeating Walled Lake Western 29-17 Friday night.

The difference in the game was Twietmeyer's Lady Warriors, who scored a total of 29 points. The senior guard, the first seven steals and 10 rebounds.

The Warriors also scored 10 points in the first quarter. Twietmeyer's Lady Warriors, who scored a total of 29 points, defeated Walled Lake Western 29-17 Friday night.

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### GIRLS HOOPS

improved to 11-1 overall and 9-0 in the Metro. North dropped to 10-4 overall and 5-1 in the conference.

The difference in the game was Twietmeyer's Lady Warriors, who scored a total of 29 points. The senior guard, the first seven steals and 10 rebounds.

The Warriors also scored 10 points in the first quarter. Twietmeyer's Lady Warriors, who scored a total of 29 points, defeated Walled Lake Western 29-17 Friday night.

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once I drew the defense. But I wasn't attracting the defense."

"Jenny has to play a different role for us this season," Gents said. "We don't have a pure ball handler. Jenny is actually a better number two guard, but the other players aren't there with their ball handling yet. We were setting picks for her and trying to role Janell and Ser off, but they never picked her up."

North coach Kyle Karsten was disappointed with the way his Lady Warriors played.

"We played a good first quarter and dominated, but then we let ourselves down," he said. "Jenny is a good player, but she has an attitude problem. She's not a team player. She's just a selfish player. We just want to win the game, not just for ourselves, but for the team."

quarter. Both teams struggled offensively in the second quarter, but the Warriors rallied to take a 19-17 halftime lead.

The second half belonged to Twietmeyer. North made only three of 28 shots and were outscored 33-10. Twietmeyer accounted for 19 of the second half total.

"North was very aggressive on the boards in the first quarter and we weren't looking out well," Gents said. "Janell, Joy and Jackie (Kamp) started doing a better job and we liked their rebound shots."

North played without senior Hollie Schramm, who scored 15 points and 10 rebounds before suffering a knee injury. She was in a powerlifting contest on Friday.



# Spartans score late to unplug Chargers

BY BRAD EMONS  
STAFF WRITER

Livonia Stevenson capitalized on two scoring opportunities late in the match to defeat rival Livonia Churchill, 2-0.

The victory gives the Spartans a 12-1 overall record in boys soccer, while Churchill falls to 10-5.

Freshman Thomas Eller scored what proved to be the game-winner with 21:11 left after Mark Dietrich stole a pass in the Churchill end. Ryan Broderick made the play when he pressured a Charger defender.

With 2:49 left, Stevenson sewed up its 12th straight win when Eller crossed the ball to Dietrich, whose header banged off the crossbar. Paul Tokarsky then drilled home the rebound.

Early in the first half, Churchill's Rob Bartoletti was denied on a penalty kick when his shot deflected off the post.

Stevenson goalkeeper Eric O'Neil later stopped a breakaway.

Both plays proved to be pivotal.

## BOYS SOCCER

"I played club (Livonia Wings) with Rob and all I was trying to do (on the penalty shot) was look at his feet," O'Neil said. "I moved a little to my left and then I came across to my right. There just wasn't any room left and it hit the post."

Churchill carried the play, particularly during the first 20 minutes.

"I talk to Jason Roy (senior defender) and tell him what I see," O'Neil said. "We had been somewhat unsatisfied. We needed to back mark."

Churchill coach Chad Campau saw his team sag during the second half.

"I thought we played real well the first half, but in the second we played too much kickball," he said. "Half of the balls were going to their feet. I think they outworked us."

All five of Churchill's losses have come against state-ranked teams, although the Chargers upset Ann Arbor Pioneer only

five days earlier.

"That showed me we could play with any team in the state," Campau said. "The Pioneer game was a great pick-me-up. Almost every one of our losses we've been right in it."

Stevenson, however, is somewhat of a surprise after losing four first-team All-Observer picks off an 18-1-2 regional finalist team.

"We felt this year we have no superstars, but everyone is pulling their weight and we play with a lot of heart," O'Neil said.

**\*FRANKLIN 1, NORTHVILLE 1:** On Wednesday, the two Western Division teams in the Western Lakes Activities Association battled to a draw at Northville.

Franklin (7-9-1, 2-1-1) took a 1-0 lead 11 minutes into the second half on a goal from Ayman Atwa from Steve Finneran.

Northville's Sam Vida tied it on a solo effort with only 10 minutes remaining.

**\*LUTH. WESTLAND 2, CRANBROOK 1:** Lutheran Westland improved to 9-7 overall and 4-6 in the Metro Conference with a win Thursday over visiting Bloomfield Hills Cranbrook.

Junior forward Ben Heiden and senior sweeper Chris Walls had goals for the winners. Senior midfielder Ivan Popov added an assist.

Goalkeeper Andrew Glieman made 11 saves.

**\*REDFORD CC 3, CHIPPEWA VALLEY 1:** Redford Catholic Central (8-6-2) its regular season with a loss to Mount Clemens Chippewa Valley on Friday at Bell Creek Park.

Kyle Langlois, John Zaleski and Mike Connolly scored for Chippewa Valley, which improved to 10-4-1 overall.

Larry Schmid and Brian Lindsay scored goals for CC. The Shamrocks fell behind 3-1 before Lindsay made things interesting, converting a corner kick by Brad Wipflow with about five minutes remaining.

Mike Juarez assisted on Schmid's goal. **\*HURON VALLEY 3, FAIRLANE 0:** Westland Huron Valley Lutheran (5-10) got a pair of goals from Joel Hartley in a Michigan Independent Athletic Conference win over visiting Dearborn Heights Fairlane Christian.

Adam Davidson had the other goal from Hartley. Nick Wisniskie and Tom Husby assisted on Hartley's goals.

Goalkeeper Jared Hidenour, who made 11 saves, posted his third shutout for the Hawks, now 5-10 overall and 4-4 in the MIAC.

On Thursday, Hartley's two goals and one assist went in vain as Warren Immaculate Conception scored a 5-3 non-league win over Huron Valley.

Petro Pawlak scored four goals for the victorious Bengals (7-6).

Adam Davidson added a goal for the Hawks, while Nick Wisniskie and Tommy Husby each added one assist.

# 2nd-half surge lifts Stevenson gridders

BY C.J. RISAK  
SPORTS EDITOR

## ROUNDUP

Turning points — sometimes they turn up in the strangest places.

Talk to either Livonia Stevenson coach Tim Gabel or Plymouth Salem coach Tom Moshimer, and you wouldn't get an argument over what the turning point was in Friday's Western Lakes Activities Association football game.

It came with 6:51 remaining in the third quarter; the play was a pitch to Salem's Tony Bernhardt. He raced around left end, outrunning his Spartan pursuers and racing untouched 77 yards to the end zone.

The touchdown boosted the Rocks' lead to 21-7. But that's not the way it went. From then on, Stevenson dominated. The Spartans put three touchdowns on the board, all scored by Gabe Clark, in a span of 6:08 to take a 26-21 lead.

Kurt Bear's 30-yard run on a counter play off the left side with 1:59 left capped Stevenson's comeback in its 33-21 triumph at Salem.

The win boosted Stevenson's record to 4-2 overall, 3-1 in the WLAA's Lakes Division. Salem is 4-2 as well, 2-2 in the division.

"We had 'em down and we shouldn't have let 'em up," said Moshimer. "We got that one touchdown in the second half and then let up."

Stevenson, however, did march 64 yards on 12 plays in the game's opening possession, with quarterback Chris Colley tossing a 3-yard scoring pass to Mike Allison. But Salem answered with a 59-yard, 11-play drive for a TD, Teono Wilson darting 6 yards for the score.

The Rocks upped their advantage to 14-7 with another 11-play, 59-yard drive, Wilson again getting the score on a 2-yard fight to the end zone.

Stevenson also reached the Salem 6, but on fourth down the Spartans were penalized for delay of game. On fourth-down-and-7, Seth Carriere's field goal attempt was wide left, and Salem's 14-7 lead was preserved.

Gabel, however, remained optimistic. "The kids were very determined at halftime," he said. "We didn't talk about adjustments, we talked more about mental attitude."

"I told them to make sure you have fun out there. But they turned it up a notch and played even harder."

After Bernhardt's third-quarter scoring run, Stevenson went to work as Clark scored on TD runs of 10 and 6 yards, cutting

the deficit to 21-19 (the two-point try failed).

Allison, whose 37-yard punt return set up Clark's first of three TDs, made another big play on Salem's ensuing possession, this time tipping a Nate Gray pass and intercepting it, then returning it 8 yards to the Salem 27. Five plays later Clark was diving into the left corner of the end zone for the go-ahead score on a 5-yard gainer.

Kurt Bear, who contributed the 30-yard TD clincher, finished with 127 yards rushing on 19 tries, while Clark had 98 on 24 attempts and caught two passes for 43. Colley had an outstanding passing day, hitting 12-of-15 passes for 132 yards with one TD; Jason Borregard caught four for 36 yards.

Salem was led by Bernhardt, who gained 106 yards on four carries.

Stevenson outgained Salem, 363-203.

**\*CANTON 40, CHURCHILL 19:** Plymouth Canton scored the first three touchdowns Friday and rolled to a WLAA Western Division victory over host Livonia Churchill.

Quarterback Rob Johnson scored one touchdown and passed for another, and halfback Nick Allen rushed for two first-half touchdowns.

The Chiefs started the game with a pair of long scoring drives, covering 86 yards in 11 plays and 82 yards in 12 plays.

Byron Miller ran 4 yards for the first TD and Allen 1 yard for the second. Matt Marcos kicked four extra points for Canton, which led 13-0 early in the second quarter.

Johnson's 65-yard punt return made it 20-0, but Churchill quarterback Nathan Jerome countered with a 90-yard scoring run on first down. Matt Valentino added the extra point.

Allen capped an eight-play, 59-yard drive with a 3-yard run that put the Chiefs in front 27-7 at halftime.

Johnson passed 7 yards to Eric Sarault for a third-quarter touchdown, ending a 90-yard drive in nine plays.

The Chargers sandwiched a pair of fourth-quarter scores around one final touchdown by the Chiefs — a 12-yard run by Kwaku Dankwa that gave Canton a 40-13 lead.

Churchill drove 47 yards in nine plays and later 81 yards in eight plays. Brandon Henderson scored on a 2-yard run and Jerome on a 5-yarder.

Canton had 397 total yards, Churchill 282.

Johnson had 102 of his team's 287 rushing yards on nine carries, and he completed six of 16 passes for 110 yards. Dankwa added 57 yards on the ground in 11 attempts.

Jerome rushed 16 times for 144 yards and was 5-of-15 passing for 78 yards. Henderson, a linebacker on defense, had 16 tackles.

The Chiefs improved to 3-3 overall and 2-2 in the Western Division of the Western Lakes Activities Association. The Chargers are 0-6 and 0-4.

## Observer & Eccentric/Whispering Willows Golf Tournament

### CHAMPIONSHIP FLIGHT

Name	Scores/Total
Alan Mendez	73-74/147
Paul Deedler	71-77/148
Chris Lemmon	71-78/149
John Burr	73-76/152
Alex MacLackie	76-76/152
Dale Fawkes	78-75/153
Roy Rys	75-78/153
Kevin Cavanaugh	79-75/154
Kevin Ennis	78-77/155
Jim Van Loosen	79-76/155
Razmig Boghikian	82-75/157
Steve Ponke	77-81/158
Steve Postal	82-77/159
Harvey Wheeler	77-84/161
Jerry Thomas	82-80/162
Mark Agabashian	84-78/162
James Allie	80-84/164
Matthew Sica	84-80/164
Gary Davis	78-89/167
Andrew Ponke	78-90/168
Kevin Furlong	84-86/170
David Polvi	86-86/172
Steve Geandies	85-88/173
John Radziszewski	87-86/173
Cary Miller	88-88/176
Scott Sinner	96-92/188
Gary Cautello	81-DNF
Mike Obidzinski	89-DNF
Kurt Goetzke	82-DNF
Jack Black	DNF
John Buchheiser	DNF

### FIRST FLIGHT

Name	Scores/Total
Michael Caruso	78-79/157
Andy Kurncz	82-79/161
Larry Anderson	79-84/163
Douglas Harmala	86-78/178
Dickson Boghikian	81-85/166
Rick Wheeler	81-85/166
Andy Skomski	88-79/167
Fred Emory	84-86/170
Mark Stefanick	85-85/170
Roger Berry	83-88/171
John Hurley	86-85/171
W. Paul Worley	87-84/171

### SECOND FLIGHT

Name	Scores/Total
Bob Viviano	87-85/172
Craig Senkowski	87-85/172
Dennis Furlong	87-86/173
Fred Gunderson	87-86/173
Michael Letewicz	90-83/173
Chris Georvassilis	88-86/174
Gerard Wheeler	88-86/174
Craig Nehasil	89-89/178
Mike Morris	93-86/179
Craig Catalio	93-87/180
Stephen Pilon	97-85/182
Al Patrasch	88-95/183
Richard Bray	93-94/187
Dale Cordes	98-93/191
Craig Tripp	93-99/192
Brian Crisp	95-101/196
Kip Swihart	96-100/196
Robert Hookstra	94-DNF
Jeffrey Stomber	91-DNF
Jeffrey Clemence	DNF

### THIRD FLIGHT

Name	Scores/Total
Mark VanArneyde	85-89/174
Matthew Kubit	88-90/178
Howard White	86-95/181
Vinko Ramljak	88-97/183
Alan Teeter	88-96/184
Gordon Stefanick	93-92/185
Bill Campbell	92-96/188
Robert Curtis	101-88/189
Rick Fink	96-95/191
Chris Gustafson	94-98/192
Dan Stachelski	94-98/192
Danny Winesgarden	97-95/192
Mike Harris	100-95/195
Michael Kupfers	112-111/223
Ken Flozat	90-DNF
Timothy Potok	94-DNF

DNF: Did Not Finish

# Patriots break out, snap losing streak against Churchill

Livonia Franklin snapped a five-game losing streak Thursday with a 48-37 girls basketball victory over visiting Livonia Churchill.

The Patriots are now 4-9 overall and 2-5 in the Western Lakes Activities Association. Churchill, meanwhile, dips to 3-10 and 1-6.

Franklin built 38-21 advantage through three quarters to earn the victory.

Randi Wolfe led the Patriots' scoring attack with 12 points. Tera Morrill added 11, while Lori Rynkiewicz connected on seven free throws in the second half.

Franklin made 12 of 21 free throws, while Churchill was seven of 13.

Stacey Supanich led Churchill and all scorers with 14. Jessie Jenkins added 11.

**\*STEVENSON 44, N. FARMINGTON 41:** Senior forward Jackie McClowry scored 13 points, including a key hoop late, to spark Livonia Stevenson (5-8, 2-5) to a WLAA victory Thursday over host North Farmington (4-8, 3-4).

## GIRLS HOOPS

The Spartans outscored North 16-6 in the decisive final quarter to notch their second straight win.

McClowry added eight rebounds. Stevenson also received strong performances off the bench from sophomore forward Stephanie Dutz (eight points) and sophomore guard Erica Simon (seven points).

Junior guard Kellee Fournier led North and all scorers with 16 points. Senior center Tricia Traczyk added 10.

**\*SALEM 81, JOHN GLENN 21:** Five players scored in double figures Thursday as state-ranked Plymouth Salem (10-3, 5-2) cruised to the Western Lakes win over visiting Westland John Glenn (0-12, 0-6).

Andrea Pruett led the assault with 22 points, seven rebounds and five assists.

Angie Sillmon and Amanda Abraham each contributed 16 points. Sillmon also had six assists, while Abraham grabbed 10 rebounds.

Laurel Weinman had 10 points, five rebounds and five assists. Merritt Walker also scored 10 points, while Janelle Sterling chipped in with six assists.

Freshman Samantha Crews led Glenn, which trailed 41-8 at intermission, with 12

# Warriors from page 1C

Leslie McAlpine, who led the Mustangs with nine points. Gentz credited Stephanie Davis with the tight defense on the 20 plus per game scorer.

Twietmeyer said the highly-spirited crowd also helped spur the Warriors. Gentz, a teacher-by-day told his classes that if they showed up to the game, they would be spared homework over the homecoming weekend.

Both coaches are now looking forward to the other circled game — Nov. 7 at North.

"I hope the win tonight doesn't get us overconfident for that game," Gentz said. "I'll remind the team about Lutheran Northwest, who we beat by 31 early in the year and then squeaked by with only a three-point win last week."

"This will just set up our game Nov. 7 when they come to our place," Karsten said. "That game is now a must win just to be conference co-champs."

points, including three 3-pointers.

**\*WAYNE 49, TRENTON 41:** Wayne Memorial, behind senior Yolanda Holt's 22 points and 13 rebounds on Thursday, downed the visiting Trojans in a Mega Conference-Red Division encounter.

Wayne is now 8-4 overall and 3-1 in the Mega-Red. Trenton slips to 7-4 and 3-2.

Rica Barge contributed nine points and 12 rebounds, while Natalie Garrison added eight points and six rebounds.

Kristina Rogers scored 11 points to lead Trenton, which was outscored 19-10 in the second period.

Both teams shot 50 percent from the foul line — Wayne 11 of 22 and Trenton eight of 16.

**\*LIGGETT 48, CLARENCEVILLE 28:** Livonia Clarenceville couldn't overcome a 23-9 half-time deficit and two of 11 shooting from the free throw line Thursday in a Metro Conference game at Grosse Pointe University-Liggett.

Junior Michelle Berry scored 10 points to pace the Trojans, who slipped to 2-10 overall and 1-7 in the Metro.

Senior center Raven Lewis led Liggett, now 7-6 overall and 6-3 in the Metro, with 12 points. Sophomore guard Holly Morrison added 10.

**\*REGINA 59, LADYWOOD 29:** In a Catholic League Central Division encounter on Friday, host Harper Woods Regina got 13 points from junior forward Sarah Judd to beat Livonia Ladywood (2-9, 0-6).

Sophomore point guard Erin Hayden scored six for the Blazers, who trailed 38-12 at intermission.

**\*HURON VALLEY 48, BETHESDA 18:** On Friday, junior center Sara Tacia scored 11 points and sophomore forward Kim Nielson added 10 as host Westland Huron Valley Lutheran (8-4, 5-1) downed Warren Bethesda in a Michigan Independent Athletic Conference game at Marshall Middle School.

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## Stevenson's Block breaks own course mark at Cass

Rob Block broke his own school record on the Cass Benton Park course Thursday, leading Livonia Stevenson to a 26-31 boys cross country win over Plymouth Salem.

Both teams are now 3-1 in the Lakes Division of the Western Lakes Activities Association. Walled Lake Central leads the dual meet race with a 4-0 mark.

Block's 5,000-meter time of 16:37 eclipsed his previous best of 16:52. He is a junior.

Teammate Mike Felczak, who finished second, ran a personal best 16:57.

Two Salem harriers followed, Jon Little in 17:09 and Jeff Chrzanowski in 17:13.

Other Stevenson finishers included Scott Kwiatkowski, fifth (17:39); Brad Carroll, sixth (17:56); and Matt Nizol, 12th (18:42).

The Stevenson girls, behind first-place finisher Kelly McNeilance, also emerged victorious against Salem, 18-43.

Stevenson, ranked No. 1 in Class A, is now 4-0 in the Lakes. Salem falls to 3-1.

McNeilance, a junior, posted the third best time ever on the Cass Benton course for a Stevenson girl with a clocking of 19:12. Only teammate Kelly Travis and ex-Spartan Bridget MacKinnon had posted better times.

Sister Kim McNeilance, a sophomore, was second in 20:09, while freshman Andrea Parker took third in 20:34.

Other Spartans in the top 10 included Christy Tzilos, fifth (20:49); Danielle Harris, seventh (21:09); Leslie Knapp, eighth (21:10); Julie Sachau, ninth (21:29); and Delia Dumitrescu, 10th (21:29).

Nicole Bolton was fourth for Salem in 20:41, while Kristie Giddings was sixth in 20:53.

Stevenson closes out its dual meet season today vs. North Farmington at Cass Benton.

### OTHER BOYS RESULTS

**WALLED LAKE CENTRAL 25**  
**WESTLAND JOHN GLENN 33**  
Oct. 10 at Central City Park  
Glenn finishers: 1. Joe Wojtowicz, 17:04; 4. Paul Gaborath, 17:22; 6. Justin Keyes, 18:10; 10. P.J. Woloczek, 18:37.

## ROUNDUP

12. Kevin Durigan, 18:54.  
Dual meet records: Glenn, 2-3 overall and 1-3 WLLA-Lakes Division; Central, 4-0 Lakes.

Glenn's next meet: 4 p.m. Tuesday vs. Farmington at Oakland CC.

**WALLED LAKE WESTERN 16**  
**LIVONIA FRANKLIN 48**  
Oct. 10 at Willis Park

Individual winner: Jason Aspinall (Western), 17:08.

Franklin finishers: 6. David Fry, 19:15; 9. Sasha Knight, 19:31; 10. Chris Jaskot, 19:32; 12. Steve Dudley, 19:48; 15. Kevin Schneider, 21:21.

Franklin's dual meet record: 2-4 overall and 1-3 WLLA-Lakes Division.

Franklin's next meet: 4 p.m. Tuesday vs. Farmington Hills Harrison at Nankin Mills.

**PLYMOUTH CANTON 15**  
**LIVONIA CHURCHILL 47**  
Oct. 10 at Cass Benton Park

Top 10 finishers: 1. Sanjay Sharma (PC), 17:41.6; 2. Shaun Moore (PC), 17:44.9; 3. Adam DeGiorgio (PC), 17:56.2; 4. Jason Vergari (PC), 17:59.5; 5. Jason Diamond (PC), 18:16.8; 6. Ed Rossetto (LC), 18:19.9; 7. Jerry Reynolds (PC), 18:26.7; 8. Chris Decker (LC), 18:53.4; 9. Bob Mayer (PC), 19:04.9; 10. Matt Minor (LC), 19:09.7.

Churchill's dual meet record: 0-5 overall and 0-4 WLLA-Lakes Division.

Churchill's next meet: 4 p.m. Tuesday vs. Northville at Cass Benton.

### OTHER GIRLS RESULTS

**PLYMOUTH CANTON 23**  
**LIVONIA CHURCHILL 38**  
Oct. 10 at Cass Benton Park

Top 10 finishers: 1. Ashley Pillion (LC), 19:05; 2. Becky Wolfson (PC), 19:52; 3. Beth Knight (PC), 20:14; 4. Renee Kashawic (LC), 20:19; 5. Angkana Roy (PC), 20:49; 6. Lori Schmidt (PC), 20:59; 7. Christiana Bradford (PC), 21:17; 8. Jeannette Martus (LC), 21:27; 9. Jamie Vergari (PC), 21:30; 10. Darcy Crain (PC), 21:42.

Dual meet records: Canton, 5-0 overall and 4-0 WLLA-Lakes Division; Churchill, 3-1 WLLA-Lakes Division.

Churchill's next meet: 4 p.m. Tuesday vs. Northville at Cass Benton.

**WALLED LAKE WESTERN 18**  
**LIVONIA FRANKLIN 43**  
Oct. 10 at Willis Park

Top 10 finishers: 1. L. Repicky (WLW), 21:16; 2. A. Repicky (WLW), 21:58; 3. Jenny Furtong (LF), 22:37; 4. A. Busher (WLW), 23:10; 5. J. Keifer (WLW), 24:01; 6. K. Dean (WLW), 24:07; 7. Jill Richard (LF), 24:16; 8. K. Faber (WLW), 24:39; 9. C. Schantz (WLW), 24:42; 10. J. Reagan (WLW), 24:54.

Other Franklin finishers: 11. Daina Reed, 25:02; 12. Kerry Welsh, 25:08; 13. Alaina Whitefoot, 25:24.

Franklin's next meet: 4 p.m. Tuesday vs. Farmington Hills Harrison at Nankin Mills.

# Shamrocks capture Class A regional

Who can figure out this Redford Catholic Central boys golf team?

Three days after finishing fourth at the Catholic League meet at St. Johns Golf Course in Plymouth, the Shamrocks on Friday stunned most observers by winning the Class A regional at the Pontiac Country Club.

CC won the team standings with 311 strokes, eight less than Grand Blanc, the No. 2 ranked Class A school in the state.

Also qualifying for the state meet as a team was Davidson, which finished third at 322.

Junior Adam Peters took third place with a round of 76, one stroke behind the winner.

Junior Mike Pedrys and senior Nick Watts tied for fifth place with 77s and Ryan Ossenmacher pitched in with an 81 for place.

Watts' performance pretty much sums up CC's unpredictability. At the Catholic League Meet, he shot a 91.

## BOYS GOLF

CC coach Phil Heyer is hoping the Shamrocks can save some magic for the state meet Friday and Saturday at Michigan State University's Forest Akers Golf Course.

The Shamrocks finished fourth as a team last year during miserable weather conditions at the state meet.

"We golfed probably the worst we have at the Catholic League meet and then turn around and do this," Heyer said. "It was a little bit of a surprise, but I'll take it. I don't know who will show up from tournament to tournament. We always seem to play well at Forest Akers and we're real confident right now. We'll see what happens."

Peters had three birdies but three double bogeys kept him from being match medalist.

"He and Mike Pedrys have

been our most consistent golfers," Heyer said. "Adam had a little downfall at the Catholic Meet (shooting 88), but other than that he's been real strong."

### CLASS A BOYS GOLF REGIONAL TOURNAMENT

Oct. 11 at Oak Pointe

**TEAM STANDINGS:** 1. Howell, 308; 2. Brighton, 314; 3. Hartland, 316; 4. South Lyon, 318; 5. Novi, 326; 6. Walled Lake West, 327; 7. Plymouth Salem, 329; 8. Livonia Churchill, 331; 9. Livonia Stevenson and Westland John Glenn, 333; 11. Swartz Creek, 335; 12. Pinckney and Northville, 337; 14. Plymouth Canton, 351; 15. Milford, 354; 16. Farmington, 357; 17. Livonia Franklin, 373; 18. Garden City, 384.

### AREA TEAM RESULTS

Plymouth Salem (329): Ryan Deschaw, 78; Brian Fox, 79; Jeff Lear, 84; Adam Wilson, 88; Mark Runchey, 88.

Livonia Churchill (331): Gary Kraus, 76; Matt Van Buren, 83; Chris Lavaque, 85; John Grech, 87.

Livonia Stevenson (333): Steve Polanski, 82; Brett Reinhart, 83; Justin Kerr, 84; Nick Kouba, 84.

Westland John Glenn (333): Scores not available.

Plymouth Canton (351): Eric Arien, 83;

Adam Allen, 86; Ben Tucker, 89; Derek Lineberry, 93.

Farmington (357): Scores not available. Livonia Franklin (373): Tony Fotiu, 91; Mark Priole, 91; Scott Warra, 94; Caesar Oando, 87.

Garden City (384): Brett Pichla, 84; Brian Harnos, 97; Brad Morris, 98; David Revels, 105.

### INDIVIDUAL RESULTS

State qualifiers: 1. Larry Hess (Howell) and Geoff Vincent (Howell), even-par 71; 3. Eric Wahlfeld (Brighton), 73; 4. Adam Krukowski (Hartland), 74; 5. Chris King (Walled Lake West), 75.

Note: The top three teams and top five individuals qualify for the Class A tourney.

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## THE WEEK AHEAD

### PREP FOOTBALL

Friday, Oct. 18

Luth. East at Clarenceville, 7:30 p.m.  
Churchill at Northville, 7:30 p.m.  
Harrison at Franklin, 7:30 p.m.  
N. Farmington at Stevenson, 7:30 p.m.  
RU at Garden City, 7:30 p.m.

Saturday, Oct. 19

John Glenn at Farmington, 1 p.m.  
Thurston at Annapolis, 1 p.m.  
Luth. Westland at Cranbrook, 1 p.m.  
Wayne at Fordson, 1:30 p.m.  
Redford CC vs. U-D Jesuit at Clarenceville, 7:30 p.m.  
Bishop Borgess vs. Aquinas at Garden City Jr. High, 7:30 p.m.

Sunday, Oct. 20

St. Agatha at St. Clement, 2:30 p.m.

### GIRLS BASKETBALL

Monday, Oct. 14

Macomb Christian at Agape, 4:30 p.m.

Tuesday, Oct. 15

Kingswood at Clarenceville, 6:30 p.m.  
Luth. West at Luth. East, 6:30 p.m.  
Mercy at Ladywood, 7 p.m.  
Marian at Bishop Borgess, 7 p.m.  
St. Alphonsus at St. Agatha, 7 p.m.  
Churchill at Salem, 7 p.m.

Wednesday, Oct. 16

W.L. Western at John Glenn, 7 p.m.  
Canton at N. Farmington, 7 p.m.  
Harrison at W.L. Central, 7 p.m.  
Northville at Farmington, 7 p.m.  
Garden City at Wayne, 7 p.m.  
Monroe at Redford Union, 7 p.m.  
Thurston at Taylor Truman, 7 p.m.

Thursday, Oct. 17

Harper Wds. at Clarenceville, 6:30 p.m.  
Luth. West at Kingswood, 6:30 p.m.  
Ladywood at Bishop Borgess, 7 p.m.  
Divine Child at Mercy, 7 p.m.  
St. Agatha at A.A. Richard, 7 p.m.  
Huron Valley at Fairlane, 7 p.m.  
W.L. Western at Churchill, 7 p.m.  
Franklin at Northville, 7 p.m.  
Salem at Stevenson, 7 p.m.  
John Glenn at W.L. Central, 7 p.m.  
N. Farmington at Farmington, 7 p.m.  
Harrison at Canton, 7 p.m.

Wyandotte at Redford Union, 7 p.m.  
Monroe at Wayne, 7 p.m.  
Thurston at Belleville, 7 p.m.

### BOYS SOCCER

Monday, Oct. 14

Agape vs. Macomb Christian at Flegel Elementary, 4 p.m.  
Thurston at Taylor Truman, 4 p.m.  
Garden City at Allen Park, 7 p.m.  
Salem at Churchill, 7 p.m.  
Farmington at Franklin, 7 p.m.

Tuesday, Oct. 15

Monroe at Garden City, 4 p.m.  
Luth. North at Clarenceville, 4:30 p.m.  
Luth. Westland at Liggett, 4:30 p.m.  
Flint Valley at Huron Valley, 5 p.m.

Wednesday, Oct. 16

Redford Union at Thurston, 4 p.m.  
Taylor Truman at Wayne, 4 p.m.  
(Western Lakes Championship)  
Stevenson at Canton (CEP), 7 p.m.

Thursday, Oct. 17

Clarenceville at St. Christian, 4:30 p.m.  
Luth. East at Luth. Westland, 4:30 p.m.  
Huron Valley at Mt. Zion, 4:30 p.m.

Friday, Oct. 18

Belleville at Garden City, 4 p.m.

### MEN'S COLLEGE SOCCER

Wednesday, Oct. 16

Delta at Schoolcraft, 4 p.m.

Friday, Oct. 18

Madonna at Purdue-Calumet, 3:30 p.m.

Saturday, Oct. 19

Schoolcraft at Cuyahoga (Ohio), 1 p.m.  
Madonna at Trinity (Ill.), 1:30 p.m.  
WOMEN'S COLLEGE SOCCER  
Sunday, Oct. 20  
Schoolcraft at W. Michigan, 2 p.m.

### WOMEN'S COLLEGE VOLLEYBALL

Tuesday, Oct. 15

Schoolcraft at Henry Ford, 7 p.m.

Thursday, Oct. 17

Schoolcraft at Macomb, 7 p.m.  
Madonna at Tri-State (Ind.), 7 p.m.

Saturday, Oct. 19

Madonna Univ. Classic, TBA.  
TBA... time to be announced.

## GIRLS SWIMMING RESULTS

### LIVONIA STEVENSON 110

PLYMOUTH SALEM 76

Oct. 10 at Salem

200-yard medley relay: Stevenson (Anne Aristeo, Jordyn Godfroid, Adrienne Turri, Becky Noechel), 1:54.26; 200 freestyle: Jessa Hala (PS), 2:03.59; 200 individual medley: Meghan Mocer (LS), 2:17.71; 80 freestyle: Godfroid (LS), 26.13; 400 freestyle: Lauren Dolin (LS), 201.90 points; 100 butterfly: Turri (LS), 1:02.85; 100 freestyle: Maria McKenzie (LS), 57.85; 200 freestyle relay: Stevenson (Aristeo, Turri, Godfroid, Noechel), 1:42.62; 100 backstroke: Aristeo (LS), 57.73; 100 breaststroke: Keliann Williams (PS), 1:13.05; 400 freestyle relay: Stevenson (Jessa Makowski, Mocer, Aristeo, Godfroid), 3:46.41.  
Stevenson's dual meet record: 8-0.

### PLYMOUTH CANTON 111

LIVONIA CHURCHILL 75

Oct. 10 at Churchill

200-yard medley relay: Canton (Meagan Dowd, Kate Jackson, Jaclyn Bernard, Amy Sonnenatine), 2:03.63; 200 freestyle: Adrienne Doyle (LC), 2:07.53; 200 IM: Teri Hanson (PC), 2:19.03; 80 freestyle: Lisa Cunningham (LC), 27.43; 400 freestyle: Bridget Christensen (LC), 200.25 points; 100 butterfly: Hanson (PC), 1:01.75; 100 freestyle: Bernard (PC), 1:00.87; 800 freestyle: Doyle (LC), 5:35.82; 200 freestyle relay: Canton (Dowd, Hanson, Sue Fanning, Angie Frost), 1:49.52; 100 backstroke: Dowd (PC), 1:08.99; 100 breaststroke: Karen Coulter (LC), 1:17.18; 400 freestyle relay: Canton (Hanson, Fanning, Bernard, Frost), 4:01.51.  
Dual meet records: Canton, 3-5; Churchill, 3-3.



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GARDEN CITY furnished room, private entrance, semi private bath, no smokers, no pets. \$360 deposit. (313) 522-7889

**423 Commercial/Ind. (See Class #394)**

FOULWELLVILLE COMMERCIAL property Downtown for rent. 800 sq. ft. Storage only. 3300 sq. ft. retail. Light industrial, 2800 sq. ft. retail office, plenty of parking. Call Teri Best: (810) 227-1761

**440 Wanted to Rent**

WANTED: heated garage space, approx. 20x30', for 3-6 mos. Call: 313-484-9155

**457 Property Management**

**ABSENTEE OWNER**

We personalize our service to meet your leasing & management needs.

- Broker - Bonded
- Specializing in corporate transfers
- Before making a decision, call us!

D & H Income Property Mgmt. 28592 Orchard Lake Rd. Farmington Hills (810) 737-4002

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**500 Help Wanted General**

**ACCOUNTANT**

For Farmington Hills CPA firm. 3 yrs. minimum CPA firm experience. Excellent communication & people skills are a must. Computer literacy & job preparation experience required. Compensation, fringe benefits commensurate with your ability. Please send or fax resume to: Roth & Company, CPA, 31275 Northwest Hwy., Ste. 212, Farmington Hills, MI 48334. FAX: 810-651-4980

**ACCOUNTANT**

FOR small CPA firm. Must have excellent accounting skills, be proficient in payroll taxes, and be computer literate. Individual and corporate tax experience helpful. Send resume with salary requirements to: P.O. Box 5385, Plymouth, MI 48170.

**ACCOUNTANT**

Local CPA firm needs strongly motivated CPA with minimum 3 yrs. experience. Excellent opportunity. Send resume to: 32718 Grand River, #86, Farmington, MI 48336

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**ACCOUNTANT II**

Health Alliance Plan (HAP), Michigan's largest health maintenance organization (HMO) an affiliate of Henry Ford Health System, is seeking an Accountant II.

The candidate will provide technical and administrative support for corporate general ledger, prepare, monitor, balance and correct journal entries; input, complete the monthly and year-to-date divisional and consolidated financial statements; support schedules and notes; assist in the completion of Federal Income Tax Reports, Insurance, Pension, and Retirement Statements; Federal Compliance reports and Audit schedules. A Bachelor's Degree with a major in Accounting or Finance is required and one (1) year experience in accounting or finance. The candidate must also have working knowledge of personal computer, spreadsheets and written communication skills. 4 year accounting related degree required. We offer a competitive compensation package with full benefits. Please forward a resume with salary requirements to:

ACCM: P.O. Box 6407 Plymouth, MI 48170 E.O.E.

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**ADVERTISING AGENCY**

Seeks entry level Traffic Coordinator. Candidates must be well organized, coordinate projects and keep them on schedule within the agency. Other responsibilities include: proofreading and shipping of publication and broadcast materials. Please Fax or Mail resume with salary requirements to: Judy Wojcik, Production Manager, Stone, August, Baker & Co., 568 W. Big Beaver, Suite 800, Troy, MI 48064 Fax # 810-362-4878

A fifteen year old mailing service, needs help for table work and machine operators. Will train right person. Apply, 13101 Eccles Rd., Plymouth.

SAY YES TO

**Waynewood Apartments**

Enjoy...

Large 1 & 2 Bedroom Apartments

**FREE HEAT**

- Dishwasher • Lots of Closets
- Vertical Blinds • Extra Storage
- Huge Bathroom • 2 Bedrooms has a
- Patio or Balcony • deluxe kitchen & 1 1/2 bath

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open 7 days

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A fifteen year old mailing service, needs help for table work and machine operators. Will train right person. Apply, 13101 Eccles Rd., Plymouth.

**The Village**

APARTMENTS

ENJOYABLE LIVING YOU CAN AFFORD!

1 & 2 BEDROOM APARTMENTS

FROM \$75 HEAT INCLUDED

Beautiful Setting in a Great Location!

- Swimming Pool
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- Easy Access to I-96, I-275, I-496, and US-23

Models Open • Mon-Sat 9-6 • Sun 11-5

**(810) 624-6464**

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# APARTMENTS

## 500 Help Wanted General

**analysts**  
InterFirst, a Division of Standard Federal Bank, has an immediate opening for a Unix Programmer/Analyst and a PC Network Support Analyst in Ann Arbor.

### UNIX Programmer/Analyst

Candidates must have a working knowledge of relational database design and experience in C-language, SQL, and Unix shell programming. Must have a minimum of 1 year programming experience using relational database in a Unix environment. A four-year computer science degree is preferred.

### PC/Network Support Analyst

Individual must have a working knowledge of PC and Server hardware, peripherals, as well as all Microsoft Networking and operating systems such as NT and Windows. Must be familiar with Office Automation applications, for example Word Perfect, Lotus, Word for Windows and Excel. Will be responsible for installation of equipment and support for a large scale LAN. A minimum of 1 year experience is required.

We are looking for self-starters seeking a challenging opportunity. Flex-time, paid overtime and a complete flexible benefits package are included. Please send resume indicating salary requirements to:

**InterFirst**  
A Division of  
Standard Federal Bank  
Human Resources Department  
777 E. Eisenhower Pkwy.  
Suite 200  
Ann Arbor, MI 48106-3258  
Equal Opportunity Employer  
M/F/D/V

### APPLICATIONS PROGRAMMER

Troy based telecommunications company looking for 2 years experience in visual basic. Prior experience in voice and/or fax applications development is helpful. Full-time, benefits offered. Please fax resume to:

### APPOINTMENT CLERK

**\$8.00 HR.**  
National company located in Madison Heights now has part-time & full-time openings in our Scheduling Department. Will train.

CALL BRIAN (810) 837-4600

### APPOINTMENT SETTERS

National dental company needs sharp, articulate individual. Pleasant working environment. Livonia area. No cold calling.  
(313) 422-8222

### APPOINTMENT SETTERS

For our Northville office  
Full time: 9:30am to 1:30pm & 2:30pm to 5:00pm  
Part time: 9:30am to 1:30pm & alternate Sat's 9-1pm  
\$7 plus commission.  
Own transportation a must.  
Call Cheryl or Maria  
1-800-933-9230 EOE

### APPRENTICE PROGRAM

CAD/Quality Control Assistant. High school degree. Some drafting, computer and good math skills required. CAD skills a plus.  
313-937-3350

### AQUARIUM SERVICE

needs reliable person, part time, approximately 30 hrs/wk. Good driving record for unique job. John: 313-255-3474

## 500 Help Wanted General

**APT MANAGER COUPLE**  
Husband & wife team to manage medium size apartment community in suburban area. Prior apartment manager experience a must. Excellent salary and benefits to right candidates. No pets. Call for appt. Tues-Thurs. 11am-1pm.  
(810) 352-3800

### ARE YOU READY TO MAKE SOME CASH?

\$7.00 An Hour To Start  
Production and Warehouse  
Workers Needed For:  
Con Vault and Medical  
Supplies Company in Livonia  
Day Shifts 8-5 & 9-6  
CALL TODAY!!

**Corporate Personnel Services, Inc.**  
(313) 722-7990

### ART INTERESTS?

We are looking for well groomed, personable individuals who will enjoy a blend of retail sales, design and picture framing. Experience preferred, we will train individuals with potential. Full time with benefits or part time.  
Please apply in person at:

**FRAMES UNLIMITED**  
3190 Five Mile  
Livonia, corner of Five Mile & Merriman in the Merriman Plaza  
**FRAMES UNLIMITED**  
2842 W. Maple Rd.  
Troy, corner of Coolidge & Maple Rd. in the Somerset Plaza

### ASSEMBLER

Day and Afternoon Shifts. Prerequisites are: mechanically inclined, have own tools, understand blueprints, use precision measuring tools, welder, burning and a minimum background in plus. Competitive wages based on ability and performance. Excellent benefits. EEOC Employer. Indicate position and send resume to: Voest-Alpine, 28975 Smith Rd., Romulus, MI 48174. Attn: A.D.G.

### ASSEMBLER

Manufacturing firm has immediate opening for a full time assembler. Salary plus benefits. Apply in person.

**ACE CONTROLS, INC.**  
FLAIRLINE DIVISION  
23435 Industrial Park Drive  
Farmington Hills, MI 48334  
(behind the Holiday Inn at 10 Mile Rd. & Grand River Ave.)  
Use front entrance at east end of building or call Dean Veder at (313) 478-3330

### ASSEMBLER/PLASTIC PRINTER

Small Rochester business needs assembler and/or plastic printer. Working hours 7am-3pm.  
(810) 853-3340

### ASSEMBLERS

Immediate positions in the Canton, Ypsilanti & Bellevue areas. 1st & 2nd shifts available.  
CALL TODAY!!

**Norrell**  
(313) 981-3351

## 500 Help Wanted General

**ASSEMBLERS & LIGHT PACKAGERS**  
Immediate openings 1st and 2nd shifts. Great starting pay. 313-441-3180

### ASSEMBLERS NEEDED

IMMEDIATE OPENINGS  
NO EXPERIENCE NECESSARY  
\$6.00 TO START  
MAYDAY RESOURCES  
(810) 827-1163

### 35 Assemblers Needed Immediately!!

(No experience necessary) All shifts available.  
Vot Services Group has immediate openings for long term temporary positions assigned to work at TRW in the Rochester area. Top pay and benefits available. Call Today!!  
Ask about our medical insurance

### Voit Services Group

Phone: (810) 740-2711  
Fax: (810) 740-2737  
EOE

### Assembly Operators

**HELP WANTED**  
2nd & 3rd Shift  
Will Train  
High School Graduates / GED  
\$7.00 per hour plus shift premium  
Apply in person:  
ITT Automotive  
180 E. Elmwood Street  
Livonia, MI 48150  
We are an  
Equal Opportunity Employer

### ASSEMBLY OR CNC

\$8.98-\$9.48 to start  
\$10.18-\$10.68 in 6/mo.

### ASSEMBLY

Good work. Good people. Clean, hi-tech plant. Requires manufacturing experience, quality focus, strong work ethic and flexible, cooperative nature. Offers raises, bonus eligibility, great benefits package, retirement plan and more. Convenient location near Canton in I-75 corridor. Replies confidential. Please FAX work history to: 313-387-7330 or mail to: PLANT: Box #1110  
Observer & Electronic Newspapers  
36251 Schoolcraft Rd.  
Livonia, MI 48150

### ASSEMBLY TECHNICIANS

needed to assemble valves and other products at major retail stores in Farmington, Novi, Livonia and surrounding areas. Must have transportation and basic hand tools. Paid training. Benefits available. For interview, friendly people call:  
1-800-955-5557 EOE

### ASSEMBLY WORKERS

For manufacturing company in Westland. Full time good pay and benefits. Apply in person at: 38133 Webb Dr., Westland, MI, N. of Ford Rd., W. of Newburgh.

### ASSEMBLY WORK

For Troy based display manufacturer. Reliable transportation a must. \$6.50 an hour to start. (810) 269-0363

### ASSISTANT/ NAIL TECH

Full or part time. On-site training. Contact Debra: (313) 330-5100

### ASSISTANT TEACHERS

Toddler & Pre-school. Downtown Detroit. Childcare Center. On Jefferson, 1/2 mile East of RenCon. Experience required. Excellent pay and education desired. Great benefits. Free parking.  
(313) 259-5115

## 500 Help Wanted General

**ASSISTANT MANAGER**  
Outstanding career opportunity for entry level management position for luxury apartment community in the Farmington Hills area. Position requires background in accounting and administrative skills. Sales background helpful. Excellent benefits and opportunity for advancement. Highly motivated professionals seeking challenge and career opportunity. Send resumes to:  
Box #2810  
Observer & Electronic Newspapers  
36251 Schoolcraft Rd.  
Livonia, MI 48150

### ATTENTION CUSTOMER SERVICE

Local branch office at midwest largest sports store. Work part-time entry level positions to fill AS SOON AS POSSIBLE.  
We service sports teams, home and entertainment industry. Paid training provided from day one. \$300-\$500 weekly to start. No experience necessary! All positions must be filled.  
Call Amanda at: (810) 299-9451

### Attention Full Time

Factory Workers  
All Shifts  
Start Immediately  
Great Starting Pay  
Bonuses & Overtime Available  
+Assemblers+Packagers  
+Machine Operators+Recyclers  
Call (313) 458-1600

### ATTENTION: IDEAL for anyone who

must get out to work. Work part-time from home scheduling pickups for Purple Heart. Call Sam-Som, Mon-Fri.  
(313) 728-4372

### AUDIO / VISUAL

Audio/visual company seeking dependable technician/drivers. Need appearance, good driving record & must be experienced. Resumes to: Carpenter Communications, 21775 Melrose Ave., Southfield, MI 48075. Attn: Kurt Douglas

### AUTO BODY PERSON

State certified. See Mike in the Body Shop at Olson Olds in Detroit.  
(313) 534-7200

### AUTO BODY SHOP ASSISTANT PERSON

Olson Olds in Detroit. Some computer knowledge. See Mike in the Body Shop.  
(313) 534-7200

### AUTO BODY SHOP

Collision shop in Walled Lake needs experienced detailer. Good pay/benefits. (810) 960-3777

### AUTO BODY TECHNICIAN

Good pay, benefit package. Car-O-Liner equipment. High volume shop. Keford Collision, 39586 Grand River, Novi.  
810-476-7815

### AUTO DETAILERS

Full time, experienced. Apply: Pro-Glaze, 24327 Ann Arbor Trail, Dearborn Heights.  
313-277-4444

### AUTO MECHANICS

needed for well established business. Unlimited pay potential and benefits. Call 810-360-8551

### AUTO MECHANIC

\$21 base rate/hour + parts percent + benefit package + guarantee. Tune & brake certification. 810-258-1990

## 500 Help Wanted General

**Auto Tire/Service Sales**  
BELLE TIRE Continues to expand. Opportunities now available in the Metropolitan Detroit area. Experienced tire & service sales professionals earn up to \$50K. Must have demonstrated track record in retail sales. Only highly motivated, enthusiastic individuals need apply. Get on your Management Career Track and Come Join The BELLE TIRE Team! Call the Belle Tire Career Connect Hot Line, 1-800-879-4440 ext. 212

### AUTOMOTIVE

Oil Changer needed full time. If you are dependable, we offer you top pay. We are willing to train the right person. Farmington Hills.  
810-553-7111

### AUTOMOTIVE

Oil Changers and Light Service Technicians. Earn \$400 to \$500 per week. Apply in person. Novi. Moline Inc. 21530 Novi Road, between 8 & 9 Mile Roads.

### AUTOMOTIVE SERVICE ADVISOR

Busy auto repair facility seeking enthusiastic, computer friendly individual to run a service team & communicate with customers. Must have a working knowledge of automotive repair. Top pay & benefits. Novi. Moline Inc. 21530 Novi Road, Novi, MI 48375

### AUTOMOTIVE TECHNICIANS

Bruce Campbell Dodge has immediate openings for auto technicians in all skill categories. Successful applicants must be state certified with their own tools. We offer a very competitive pay plan with benefits including hospitalization, dental, paid vacation and 401K. Interested applicants call Bill Griffin at 313-538-1500  
Bruce Campbell Dodge Inc.

### AUTOMOTIVE TECHNICIAN

Now hiring automotive technician for Chevrolet Dealership. Health, dental & retirement available. Apply in person: Holiday Chevrolet, 30250 Grand River, Farmington Hills, (810) 474-0500

### AUTOMOTIVE TECHNICIAN

Due to our rapid growth, Ann Arbor Acura/Hyundai is looking for a motivated, reliable and quality-minded technician to fill an immediate opening. Join our winning team. No late night hours. Excellent pay. Working environment and benefits. Immediate experience preferred. Drug screen required. Apply in person: 3975 Jackson Road, Ann Arbor, MI

### Great Opportunity

For Hard Working Individuals

### NOW HIRING

Nino Salvaggio's International Marketplace

Starting Wage \$6.50/hr

Deli, Cashiers, Catering, Bakery, Produce Stock

32906 Middlebelt

Located at 14 Mile & Middlebelt

Drivers

### GET ON THE ROAD TO GREAT OPPORTUNITY!

Customer-focused, Hays Home Delivery Services is a worldwide player in the transportation industry, more than \$1.5 billion strong. Our substantial company growth is a direct result of our commitment to our customers and our employees!

We're seeking independent contractors with strong customer service skills to deliver goods for a leading Detroit/Livonia area retailer.

### OWNERS/OPERATORS

Own or Lease A 26' Truck!

• Home Every Night

• Health/Disability Insurance Options

• Excellent Annual Earnings Potential

• Vehicle Lease/Purchase Options Available

If you're interested in this outstanding opportunity, call today:

1-313-421-2545

Hays Home Delivery Services Inc

equal opportunity employer

## 500 Help Wanted General

**AUTOMOTIVE TIRE INSTALLERS**  
Experienced Tire installers earn up to \$4 per hr. If you're one of the best and are a hardworker, we have a position for you! Entry level Trainee positions also available.  
Come Join The Belle Tire Team! Apply at:  
**BELLE TIRE**  
West Bloomfield: 810-851-4600  
Farmington: 810-474-5042  
Livonia, North: 810-477-1100

### AUTO PARTS DELIVERY DRIVER

25-30 hrs/week. Plymouth area. Rates welcome. B & F Auto Supply, 1100 Star/Weather, Plymouth (313) 453-7200

### AUTO PARTS DRIVER/STOCKPERSON

We need hard working person to represent our dealership on the road and deliver parts to our customers. Must have valid driver's license and good driving record. Knowledge of the Detroit metro area helpful. Apply in person: Infiniti of Farmington Hills 24355 Haggerty Road, Novi, MI 48375 (810) 471-2220

### AUTO PORTER

Westside GM Dealer has immediate opening. Contact John Jeannotte at: Bob Jeannotte Pontiac-GMC Truck 14949 Sheldon Road, Plymouth (313) 453-2500

### AUTO PORTER/ CLEAN UP

We need motivated, hard working person to clean cars. Must have valid driver's license and good driving record. Full time position, good wages for the right individual. Apply in person at:  
Infiniti of Farmington Hills 24355 Haggerty Road, Novi, MI 48375 (810) 471-2220

### AUTO PORTER

Contact Jim Thomas at Tennyson Chevrolet - Geo, 32570 Plymouth Road, Livonia. (313) 425-6500

### AUTO PORTER - Full time

Must have basic knowledge of cars. (810) 544-7022  
Ask for Matt.

### AUTO PORTER

Several positions available in New Car Get Ready and Service Department. Start immediately - full or part time. Must have excellent work history and driving record. Full benefits - \$5 per hour with bonus.  
Ask for Steve Clement at:  
Lou Lariche Chevrolet  
40875 Plymouth  
Plymouth, MI 48170  
313-453-4600

### AUTO TECHNICIAN

Certification in any of light repair, air, drivability, trim, suspension. Full benefits package including hospitalization. No Saturdays. No Sundays. Top Pay - Lots of work - Contact Steve Clement at:  
Lou Lariche Chevrolet  
40875 Plymouth  
Plymouth, MI 48170  
313-453-4600

### AUTO TECHNICIAN

for Lube-Oil-Filter Quick service. Hourly pay commissions. Opportunity to become full time technician. Full benefits package. 5 day work week. Apply to: Steve Clement.  
Lou Lariche Chevrolet  
40875 Plymouth  
Plymouth, MI 48170  
313-453-4600

### AUTO TECHNICIANS

Come join the Belle Tire team. Positions available in Traversa City, Grayling and Kalamazoo. Excellent work environment, competitive wages. State certification required. Please call Bill Dowd at 616-929-2726

### AUTO TECHNICIANS

luxury import dealer accepting applications for technicians. Must be state certified, ASE preferred. Great pay and benefits available to top performers. Contact Service Manager at: (313) 207-7800

### AWNING & enclosure manufacturer

looking for responsible & reliable help in all shop areas. Experience with power tools, glass handling & cutting, screen repair & general construction knowledge helpful. Opportunities for advancement for qualified & dependable people. apply in person at 28300 W. 8 Mile Rd. Southfield

## 500 Help Wanted General

**AUTO PORTER**  
Ford dealer needs self-motivated Porter. Excellent pay. Must have good driving record. Offers benefits & full-time. Paid vacations. Apply at: Royal Oak Ford, 6001 Squirrel, 2502 N. Woodward, Mon-Fri, 8am-5pm.

### AUTO PORTER

For large volume auto dealership. Good driving record a must. Full time position. Benefits. Blue Cross, Blue Shield & 401K. Apply in person only. See Steve Shipley  
Pat Mullen Ford, 9600 Telegraph Road, Redford, MI.

### AUTO PORTER

Must have valid driver's license. Duties: clean cars, keep building clean, assist technician. Uniforms, benefits, Kelco Collision, 59868 Grand River, Novi. 810-476-7815

### AUTO PORTER NEEDED

For full time employment in collision shop. Good benefits. Apply at: HOLIDAY CHEVROLET 30250 Grand River, Farmington Hills. See Alan or Adora

### AUTO PORTER

Ryder Transportation Services, a nationally recognized leader in the truck rental & leasing industry, has a Part-time Porter position currently available in the Troy area. Responsibilities include cleaning of vehicles, checking in and out of vehicles & proper lot arrangement. The candidate must have good customer service skills, some mechanical aptitude & possess a valid driver's license. For consideration please send your resume to: Ryder Transportation Services, 7555 Stephenson, Troy, MI, 48063. EOE M/F/D/V

### AUTO PORTER

Several positions start immediately, full/part-time. Full benefits. Contact Ron Sweet:  
Lou Lariche Chevrolet  
Plymouth, MI 48170  
313-453-4600

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313-453-4600

### AUTO TECHNICIAN

Certification in any of light repair, air, drivability, trim, suspension. Full benefits package including hospitalization. No Saturdays. No Sundays. Top Pay - Lots of work - Contact Steve Clement at:  
Lou Lariche Chevrolet  
40875 Plymouth  
Plymouth, MI 48170  
313-453-4600

### AUTO TECHNICIAN

for Lube-Oil-Filter Quick service. Hourly pay commissions. Opportunity to become full time technician. Full benefits package. 5 day work week. Apply to: Steve Clement.  
Lou Lariche Chevrolet  
40875 Plymouth  
Plymouth, MI 48170  
313-453-4600

### AUTO TECHNICIANS

Come join the Belle Tire team. Positions available in Traversa City, Grayling and Kalamazoo. Excellent work environment, competitive wages. State certification required. Please call Bill Dowd at 616-929-2726

### AUTO TECHNICIANS

luxury import dealer accepting applications for technicians. Must be state certified, ASE preferred. Great pay and benefits available to top performers. Contact Service Manager at: (313) 207-7800

### AWNING & enclosure manufacturer

looking for responsible & reliable help in all shop areas. Experience with power tools, glass handling & cutting, screen repair & general construction knowledge helpful. Opportunities for advancement for qualified & dependable people. apply in person at 28300 W. 8 Mile Rd. Southfield

## 500 Help Wanted General

**BABYSITTERS & ELDERLY CARE GIVERS**  
Temporary, permanent and part time hours available.  
(810) 624-8501

### BUY IT SELL IT FIND IT

Classifieds  
313-591-0900  
810-644-1070  
810-852-3222

### MONS! TEACHERS! COLLEGE STUDENTS! ALL WELCOME!

Join the fun & excitement... Enjoy flexible hours!

The possibilities are endless at Noodle Kidoodle, the super educational toy store that lets kids be kids by challenging young minds and helping imaginations grow. We're looking for Full & Part-Time Sales Associates for our



**500 Help Wanted General****AUTO TECHNICIANS**

Are you tired of rolling your foot box from shop to shop searching for the right company to plan your future with? We have the answer. Explosive growth has created new opportunities for EXPERIENCED pros. Outstanding pay, benefits and career growth. Park your foot box for the last time.

**"Come Join the Best Tire Team"**

- Plymouth: 313-453-5300
- Farmington: 810-474-5042
- Novi: 810-348-4348
- Livonia North: 810-477-1100

Other Areas: Call the BELLE TIRE Career Connect Hotline at 1-800-879-4440, ext. 212

**Banking****TELLER/CUSTOMER SERVICE**

**LONG TERM** Family atmosphere neighborhood locations in Franklin, Southfield and Troy looking for long term employees. Ideal position. To \$25/hr. to start plus benefits and 401K. Call Tracy today 646-76562. Advantage Staffing

**BICYCLE ASSEMBLERS** needed from Brighton down to the Michigan border. Reliable transportation & basic tools required. Call Continental Retail Services: 800-526-4963, leave name, location, area code & phone number. We'll call back for interview.

**500 Help Wanted General****BLOCK LAYER**

Experienced. Steady work with overtime. Call: 810-752-4032

**BOO!**

Fall your pumpkin with CASH. Treat yourself to one of our exciting packaging or light assembly jobs in the Livonia, Plymouth and Canton areas. \$7.00 per hour and up. Immediate openings on all three shifts. Excellent full-time opportunities.

**Don't Be Scared**

Come in and Meet The Staff at:

**ARCADIA STAFF RESOURCES**

18320 Middlebelt  
Livonia  
(810) 477-0900

**BOOKKEEPER**

For Farmington Hills Construction Company. Computer experience required. Fax resume to Pam at 810-851-1577

**BRICK LAYER**

Experienced. Full time for Southfield Property Management Company. Benefits. Call Mon-Fri 9am-5pm. 810-356-1030. An Equal Opportunity Employer

**BRICKLAYER**

5 yrs experience needed. Good pay, lots of hours. (810) 477-9973

**500 Help Wanted General****BRICK PAVING INSTALLERS**

Experienced preferred but not necessary. Call John, evenings at (313) 261-5672

**BRIDGEPORT OPERATOR**

Experienced on precision machined aircraft parts. Full benefits. Hyatt Manufacturing Inc., Garden City (313) 261-8030

**BRIDGEPORT OR LATHE HAND**

5 yrs minimum detail experience. Excellent wage & benefits. Call: Alto Manufacturing, 313-455-1111

**BUILDING MAINTENANCE ASSISTANT**

With basic handyman experience. Afternoon/evening shift. Apply in person. Franklin Fitness & Racquet Club 29350 Northwestern Highway, Southfield

**BUILDING SUPPLY STORE**

Manager background in construction. We offer competitive salary, medical & dental insurance allowance, commission & profit sharing. Send confidential resume to: Box #1136 Observer & Electronic Newspapers 36251 Schoolcraft Rd., Livonia, MI 48150

**BUS CHARTER SALES/DISPATCH**

Person needed to handle phone inquiries and bookings. Quote rates & coordinate schedules. Computer skills a must. Call 313-261-1998

**500 Help Wanted General****Banking****Documentation Analyst**

Comerica Bank, a leading financial institution, has an immediate opening for a full-time Documentation Analyst at our Livonia location.

The successful candidate will perform a comprehensive review of commercial loan collateral documents as well as other related legal documentation involved with disbursed loan transactions. Additional responsibilities include ensuring executed transaction documents are consistent with the loan approval, reporting and monitoring all legal compliance and credit policy violations, recommending corrective action to appropriate lending personnel, and clearing exceptions from the Commercial Loan and collateral documentation Exception System.

We require knowledge of relevant banking, regulatory and commercial loan documentation issues, broad knowledge of banking and wholesale lending, strong analytical skills, good verbal and written communication skills and at least one year of experience in commercial loan and collateral documentation review. A legal assistant degree is also required.

We provide an excellent salary, flextime, regulatory and commercial loan documentation review. A legal assistant degree is also required.

Real Estate sales. Excellent opportunity. First year income potential in excess of \$50,000. YOU be in control of your life.

**REAL ESTATE ONE**

Ask for: ERIC RADER 313-261-0700

**CAREGIVER**

For elderly. Women. Live-in position. 2-3 or 5 days/week. Good wages. Call 5pm: 313-457-8230

**CAREGIVERS**

for people with physical disabilities in Christian church home. W. Bloomfield and Southfield areas, full & part-time. Days, Afternoons, & Evenings. Training provided. Must be highly motivated & have High School diploma or GED and valid driver's license. (810) 350-2203

**CARPENTER AND/OR Vinyl Siding**

installer needed with experience in new construction & remodeling work. ALSO ROOFER (810) 426-0544

**CARPENTER EXPERIENCED**

and reliable. Must have own truck & tools for fire insurance repair. Call: 313-981-7068

**CARPENTER**

experienced for commercial construction company. Must have references. 810-541-1396

**CARPENTER - Experienced**

external and internal. Full time for Southfield Property Management Company. Benefits. Call Mon-Fri 9am-5pm at 810-356-1030

**CARPENTER/PAINTER**

Full time permanent position. Pay rate is based on experience. Benefits available after 1 year. (313) 292-1454

**CARPENTER (ROUGH)**

wanted, experience preferred, metro Detroit area. Full time position. If interested call 810-350-1067

**CARPENTERS**

(Commercial) wanted, experience preferred, call for an interview 243-544-0644. Eves. 810-545-8545

**CARPENTERS - EXPERIENCED**

Must have own truck & tools to work for construction company doing insurance repairs. Steady yr. around work. Pay according to ability. Hourly or sub-contract. (313) 464-4484

**CARPENTER'S HELPER**

looking for individual with some experience & a lot of desire to learn. 810-541-1396

**CARPENTERS & LABORERS**

needed for Detroit based project. E.O.E. (313) 415-9090

**CARPENTERS**

Metal studs, acoustical ceilings. Experience needed. Benefits & 401K. 810-380-8493

**CANVASSERS WANTED**

Transportation provided. No experience necessary. Great pay. Ask for Pam, 1-800-729-0220 ext. 122

**CABINET RE-FACING**

Experienced preferred. Will right person. (810) 363-8829

**CANVASSERS WANTED**

Transportation provided. No experience necessary. Great pay. Ask for Pam, 1-800-729-0220 ext. 122

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**500 Help Wanted General****BUYER**

to purchase materials, tooling and equipment for OEM automotive supplier. Finds local bidders and prepares monthly reports. 1-3 years experience. Purchasing experience required. Please fax or send resume to: Harada Industry of America, Inc., 28333 Telegraph, Suite 215, Southfield, MI 48034. Fax: 810-356-1520. (no phone calls please)

**CAD**

A growing manufacturing company has an immediate opening for a draftsman to operate a CAD system. Requirements include an associates degree & auto CAD experience. This person will be involved in aspects of engineering drawing records. PC experience is a must. Send resume & salary requirements to: Fluorine Fluid Air Products P.O. Box 433 Farmington, MI 48332-0439

**CAD DESIGNER**

UG V-10 and V-11 with automotive experience. Send resume, Senior Engineer: 7778 Market St., Warren, MI 48091 or fax 313-207-7875

**CAD OPERATOR**

Design/Detail of Automation components and End Arm tooling for auto industry. AutoCAD experience required. Training provided. Growing firm. Fax resume to: (313) 454-1536 OR Call 8am-3pm, CFI Products, P.O. Box 433 (313) 454-1090

**CAREER CHANGE**

Real Estate sales. Excellent opportunity. First year income potential in excess of \$50,000. YOU be in control of your life.

**REAL ESTATE ONE**

Ask for: ERIC RADER 313-261-0700

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**500 Help Wanted General****CARPENTERS NEEDED**

Minimum 2 yrs. experience in carpentry. 310-5177. Full health & life insurance. Farmington Contracting, Inc. (810) 477-9488

**CARPENTERS**

Rough Top pay. (810) 476-4478

**CARPENTERS**

Some experience necessary. Insurance cover. Own tools & transportation. Call between 8am-5pm 810-651-2140

**CARPENTERS WANTED**

For rough residential framing. Experience required. Full time positions. Union benefits offered. Call 313-513-5960

**CARPENTERS**

• WINDOW INSTALLERS • LABORERS For established contractor. Full benefits. Apply in person between 11am & 5:30pm. 24663 Mound, Warren. (313) 846-5135. Ext. 3040

**CARPENTRY CREW**

For large volume design/build firm. Residential and commercial renovation. References required. Contact Glenn at: (313) 846-5135. Ext. 3040

**CARPENTRY**

Person willing to learn the rough carpentry trade with individuals willing to start now. 40 hrs./wk. Vacation, holiday pay & 401K. Must have own transportation to Brighton. (810) 629-1997 or (313) 670-3786

**CARPET/AREA DUCT CLEANERS**

Full time, dental & life. Full time & overtime if you would like \$9 an hour. Advancements & unlimited paid potential. We will train. Great career opportunity. AMERICA'S FREEDOM CLEANERS (810) 472-9300

**CARPET CLEANERS**

SEARS we have immediate openings in your area. We provide you with all tools, equipment, chemicals, and training. Potential to earn \$600 per week, depending on your performance. Van, truck or hatchback needed. Call Dave at 313-261-8799

**CASHIER**

Full or part time. Apply in person. We're looking for a friendly, outgoing individual to join our team at Orchard Lake Rd. (313) 464-5135. Ext. 3040

**CASHIER - Full Time**

(outgoing & personable). Experience preferred, but will train right person. Call Carolyn at: 810-644-8400

**CASHIERS**

For self-serve gas station/retailer. Full & part time. Days, afternoons & evenings. Good pay for retail. Good starting salary. Apply in person only. Maratone Gas Station, 11425 Ann Arbor, Merriman & Dandy Gas Station, 27350 7 Mile at Inkster

**CASHIERS**

IMMEDIATE openings for days, afternoons & evenings. Starting pay \$6 an hour. Paid training. Benefits. College tuition. Full & part time. Opportunity for advancement. Apply in person at: Mobile Oil, 1545 Ann Arbor Rd. at Sheldon, Plymouth Twp. E.O.E.

**CASHIERS - Midnight cashiers**

needed. Full & part time. Days, afternoons & evenings. Good pay for retail. Good starting salary. Apply in person only. Maratone Gas Station, 11425 Ann Arbor, Merriman & Dandy Gas Station, 27350 7 Mile at Inkster

**CASHIERS - Midnight cashiers**

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**CASHIERS - Midnight cashiers**



**500** Help W  
General

**GENERAL LABOR**  
Immediate positions for assemblers, welders, packagers and material handlers. Openings are in Oakland County.

**SNELL'S PERSONNEL SERVICE**  
Auburn Hills, 810-373-  
Livonia, 313-266-8686  
Southfield, 810-352-11  
Taylor, 313-284-0778

**GENERAL LABOR**  
Packager/parts trimmer. No experience necessary. All shifts. 87 Benoit St. (101) 779-8400 P.O. Box 1000, Anson, Md., in App. 1000000  
Canton, MI 48187

**GENERAL LABOR**

**GENERAL LABOR**  
Shop experience helpful but not required. Must be dependable with transportation. Overtime available. chauffeurs license a plus. B after 90 days. Apply in person.  
Double H. Mfg.; Inc.  
6171 Commerce Dr., Westland  
(313) 728-3450

**General Labor**  
**WE NEED YOU!**  
65 immediate openings  
• Factory production and assembly

Longterm opportunities  
• Work immediately  
• 1st and 2nd shifts  
• \$6.00 per hour and up

Come fill out an application

**KELLY**

**SERVICES**

29125 Buckingham #4  
off Middlebelt, S of I-96  
(313) 522-4020

or  
see a Yellow Pages

**General Labor**  
\$7/hour to start  
(For Qualified Applicants)  
FULL AND PART TIME  
POSITIONS AVAILABLE  
WIXOM AND NOVI AREAS  
MUST BE NEAT AND  
DEPENDABLE  
Call Henry at 810-539-21  
Ext. 201

**GENERAL OFFICE** cleaning  
care positions available. Days  
evenings. Call 313-45

**GENERAL OFFICE**  
full time clerical position of  
Canton office. Call Ange  
313-45

**GENERAL WAREHOUSE**  
In the Plymouth Canton Area  
time work available. Opening  
afternoon shift. Starting pay  
hour. Send resume to:  
Box #1214  
Observer & Eclectic News  
36251 Schoolcraft Rd.  
Livonia, MI 48150Box #1  
An Equal Opportunity Employer

**GRAND OPENING**

**LABOR READY**

TEMPORARY LABOR - ON DEMAND

**FLINT**

WORK TODAY  
PAID TODAY!  
OPENING ON OCTOBER  
APPLY IN PERSON

shifts  
9 AM.

2722 N. Franklin /  
(1 mile N. of Davison S.)  
**(810) 239-0100**

CONSTRUCTION, WAREHOUSE

**NO FEES - NO HASSLE!**  
**WE NEED WORKERS**  
**COME SEE US TODAY!**

**GRAPHIC ARTIST**  
Progressive printing and communications firm seeking talented and earning individuals for design and production responsibilities. platform, network skills essential. Bonus for HTML. Director, ware and related multimedia be resourceful with good business sense, work well in close atmosphere.

Apply at:

**GRAPHIC DESIGNER**

The Society of Manufacturing Engineers (SME), a world provider of innovative technical and educational services for engineers, is looking for a person to develop and execute design layout of all levels of visual aids such as brochures, catalogs, newsletters, etc. Responsibilities include typesetting and elec-

Minimum qualifications include a Bachelor's degree in design or advertising; five years related work experience; a proficiency on MAC or QUARK, Illustrator, Photoshop and some Pagemaker. Knowledge of prepress and printing required also.

For consideration, send resume and salary requirements to:

**Society of**

**Manufacturing Engineers**  
Alt. Human Resources  
One SME Drive  
Dearborn, MI. 48121


An Equal Opportunity Employer

**GRAPHIC DESIGN/TYPES**  
Livonia company seeks in-  
dividual with strong Macintosh exper-  
ience. (313) 421-1111

**GREAT OPPORTUNITY**  
Administrative Assistant  
Office Manager  
Several positions available

Looking for eager individuals with great communication skills. A processing experience is not necessary. Some training available! Enjoy the excitement of working from home up to executive level position. Call Today!!!

**SNELLING**  
**PERSONNEL SERVICE**  
Auburn Hills: 810-373-7777  
Southfield: 810-352-1313  
Livonia: 313-268-8600



**SNELLING**

**PERSONNEL SERVICE**

**GRINDER**  
Experienced with crankshaft grinding.  
313-561-7676

**GRINDER HANDS**  
Several openings for experienced surface, centerless & O.D. Hands. Other Machinists available for qualified candidates. Full company paid benefits. Available.

Metric Punch Company

**GRINDER**  
Surface, OD10, Jig Grinder  
experienced person needed for Tr  
facturer, 40+ hours, health  
& benefits. Contour Met  
(810) 288-3739











**500 Help Wanted General**

**TRAVEL AGENTS**  
Total Travel Management, one of the nation's leading travel management companies, is seeking a supervisor and full time position. The supervisor position is a full time position with a salary of \$12.00 per hour. The full time position is a full time position with a salary of \$10.00 per hour. Both positions require a high school diploma and a minimum of 2 years experience in the travel industry. Please send resume to: Total Travel Management, 1000 E. 1st St., Suite 100, Lansing, MI 48906. Fax: 517-533-2600.

**TRUCK DRIVER** needed to haul structural steel on flat beds in MI, OH & IN. \$12 per hour to \$15.00. Fax: 517-533-2600.

**TV REPAIR TECHNICIAN**  
Road or Bench. Full time, long term employment with quality conscious service firm. Full benefits, paid vacation, medical, vision, 401K, paid vacations, paid holidays, and top wages. Fax: 517-533-2600.

**UP TO \$1000 SIGNING BONUS**  
Air Conditioning Engineers is looking for salespeople, helpers, installers and Service Technicians. Only responsible, honest, good workers need apply. We offer a signing bonus with guarantee up to \$1000.00/year with fully paid medical and dental. Fax: 517-533-2600.

**VALET PARKERS**  
Permanent position. Full time and full time. Day and evening shifts available. Oakland County area. Requires people skills and a clean driving record. Fax: 517-533-2600.

**VENTURE MOLD & ENGINEERING**  
Mold Designers / Surfactors (Dayshift)  
Mold Designers / Surfactors (Nightshift)  
Experienced only!  
Long term good benefits.  
Contact: Valerie Terlecki or Garry Maritz at 313-541-5200  
Call or send resume to 12265 Dine Avenue, Redford, MI 48239

**WAIT STAFF** Bar Staff. Cooks. Apply evenings. Reser's Keyboard Lounge, 1870 S. Wayne Rd. Westland, MI 48185. Fax: 313-728-9330

**WAREHOUSE - GENERAL**  
Pickers order fillers. Good experience helpful. Good pay with benefits. Drug free work environment. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WAREHOUSE 2ND SHIFT**  
ACO HARDWARE  
SHIPPING DEPARTMENT  
Full time position. Variable temperatures (depending on season, good math and reading skills required. Starting time 4 PM. Starting pay \$8.15 per hour. \$9.00 per hour. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WAREHOUSE ASSISTANT**  
Full time for branch office in Livonia. Responsibilities include: shipping & receiving, cutting & fabricating and general warehouse work. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WAREHOUSE**  
Full time, 5:30 days per week. Good benefits and profit sharing. Must be able to do some lifting. Call: 517-476-1975

**WAREHOUSE HELP**  
Full time days, apply in person at 30541 W. 4 Mile, Livonia between noon - 3pm

**WAREHOUSE**  
HOUSE OF DENMARK has an immediate opening for a Warehouse Position. Experience is not required, but a desire to provide quality customer service is a must. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WAREHOUSE PERSON**  
Lafayette Electric needs experienced hard working Warehouse Worker to perform various tasks. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WAREHOUSE PERSON**  
part time for warehouse. Fax: 313-491-6620  
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**500 Help Wanted General**

**WAREHOUSE PERSON/ TRUCK DRIVER**  
For building supply wholesaler. Experience helpful but not required. Openings available. Complete training program. No experience necessary. Begin at \$400 per week with increase in pay after 90 days. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WAREHOUSE SELECTOR**  
Spartan Stores, Inc. is accepting applications for replacement warehouse worker. Wages start at \$10 per hour with progressive increases. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WAREHOUSE WORKER**  
Manufacturer of construction products needs a motivated team player with a minimum of 2 years experience. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WAREHOUSE WORKERS**  
Need energetic, task oriented individuals willing to work flexible hours & varied tasks. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**BERGSTROM'S, INC.**  
3063 SCHOENFELT RD.  
LIVONIA, MI 48150  
No Phone Calls Please

**WE ARE EXPANDING**  
We recently purchased the property near our showroom and are adding a second location. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WEDDING PHOTOGRAPHERS**  
Experienced  
For 1997 season. Must be available on Saturdays and have own equipment. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**WE HAD A JOB FOR YOU!!**  
Looking for eager individuals for temp or permanent positions. Fax: 313-491-6620  
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**WELDER/FITTER**  
ARC, MIG, TIG, welding. Custom steel fabricator, working with various materials. Fax: 313-491-6620  
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**WELDER/FITTER**  
Structural & misc. steel shop seeks Welder/Fitter. Fax: 313-491-6620  
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**WELDERS**  
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**500 Help Wanted General**

**WAREHOUSE PERSON/ TRUCK DRIVER**  
For building supply wholesaler. Experience helpful but not required. Openings available. Complete training program. No experience necessary. Begin at \$400 per week with increase in pay after 90 days. Fax: 313-491-6620  
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**502 Help Wanted Office Clerical**

**ACCOUNTS PAYABLE** 2 years computer experience. Must Excel or Lotus for windows. Data Entry and customer interface. \$22,000-\$25,000. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**ACCOUNTS PAYABLE/Accounts Receivable** needed for growing company in Redford. Must have 1 year (1) year A/P or A/R experience and be knowledgeable in Microsoft Office. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**ACCOUNTS PAYABLE** Livonia wholesaler distributor needs an experienced person. Ideal candidate will have over 5 years experience in a multi company environment. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**ACCOUNTS PAYABLE** Full time entry level position available in fast paced Southern property management company. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**ACCOUNTS PAYABLE CLERK** Due to recent acquisitions, Farmington Hills organization, seeks a detail oriented person with 1-3 years experience. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**ACCOUNTS PAYABLE** Multi-location company seeking detail oriented person for full time accounts payable clerk. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**ACCOUNTS RECEIVABLE** Full time position available in fast paced company. Fax: 313-491-6620  
Call: Ask for Shipping Dept.

**ACCOUNTS RECEIVABLE/SECRETARY** Challenging position for hard working individual in a busy office. Fax: 313-491-6620  
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**502 Help Wanted Office Clerical**

**ADMINISTRATIVE ASSISTANT** Life Insurance  
Would you like to apply your bachelor's degree (i.e. office administration, liberal arts or equivalent work experience) in a challenging position involving insurance administration and policywriting services? Fax: 313-491-66



# EMPLOYMENT

## 502 Help Wanted-Office Clerical

**DATA ENTRY CLERK**  
Bury Bingham Farm. We are looking for enthusiastic, professional individuals for full-time data entry positions. We offer a dynamic, fast-paced atmosphere with salary and benefits commensurate with qualifications. For confidential consideration, please call (810) 642-2515 EOE

**DATA ENTRY CLERK**  
Blue Care Network, a suburban based HMO is seeking a Data Entry Clerk to provide data entry support, typing and filing.

\* Must be a high school graduate or GED. Some college credits a plus.  
\* Must be able to type 40WPM and have data entry skills of 90 NPM with 95% accuracy.

Blue Care Network provides a full benefit package. If you are interested in this exciting opportunity, please send a resume and salary requirement in confidence to:  
Blue Care Network  
of Southeast Michigan  
Human Resources - DEC  
P.O. Box 5043  
Southfield, MI 48066-5043  
An Equal Opportunity Employer

**DATA ENTRY CLERKS**  
Bonus. Evaluation hire with chance for advancement. Must be able to work both 2nd & 3rd shifts. \$7.50 hr.  
**EXPRESS SERVICES**  
313-467-5450 fax 313-467-1638

**DATA ENTRY**  
Experienced Data Entry Person for busy Accounting Dept. Looking for dependable person with good attention, familiar with a fast pace work environment. Female location, if qualified call.  
310-543-5100

**DATA ENTRY** - Full time position for company located at 13 & Telegraph. Successful candidate will be dedicated, self-motivated and organized. Computer & 10 key experience required. Health benefits. Call within 10am-3pm: (810) 642-5050

**DATA ENTRY**  
Growing companies in Plymouth & Livonia in search of data entry operators.  
**\$8-\$9 per hr.**  
ARBOR TEMPS: 459-1166

**DATA ENTRY**  
Immediate openings with major financial and manufacturing headquarters. Some nights, some weekends. We specialize in assignments suitable to your needs and skills. Up to \$3200/yr for experience. Call Denise  
Farmington/Livonia Birmingham 473-2934  
Advantage Staffing 646-7663

**DATA ENTRY OPERATOR**  
Must type 40 wpm, have neat handwriting and professional phone demeanor. No experience necessary.  
(810) 351-9555

**DATA ENTRY OPERATOR**  
for billing & inventory processing at large Oakland County Medical facility.  
(810) 373-8116

**DATA ENTRY OPERATORS**  
Auburn Hills company in the need of several data entry operators.  
**CALL TODAY! WORK TOMORROW!**  
Corporate Personnel Services, Inc.  
(810) 362-9696

**DAY-CARE POSITION**  
Available part-time evenings. Must be dependable & flexible. Contact Pat  
(313) 459-1800

Do you have experience being nice? Then we have an assignment for you!

**PAID TRAINING**  
**LONG TERM**  
Answer customer service questions. Good verbal/written skills required. Customer service and computer experience a plus.  
NOW HIRING! CALL TODAY!  
810-352-5220

**KELLY SERVICES**  
An Equal Opportunity Employer

**DUE TO RECENT COMPANY EXPANSION**  
Art Van Furniture has immediate openings for full & part time office positions. Flexible hours, excellent benefit package available. Please apply within at:

ART VAN - NOVI  
27775 Novi Rd.  
Novi, MI 48377

OR  
ART VAN  
DRAYTON PLAINS  
5053 Dots Hwy  
Waterford, MI 48329

**ENTRY LEVEL SALES**  
Growing manufacturer in Building Products industry has need for additional Sales Representatives calling on lumber yards, glass dealers, home improvement contractors & builders. Some overnight travel involved. Salary, bonus, company car, Blue Cross & other benefits. Prefer degree in Liberal Arts or Marketing. Other degrees candidates or those with some sales experience considered. Send resume to: Entry Level Sales, 30775 Chasley Dr., Farmington, MI 48336 or FAX to: 810-478-1475

## 502 Help Wanted-Office Clerical

**EMPLOYMENT OPPORTUNITIES**  
Secretaries.....\$10-\$14/hr.  
Word Processors.....\$9-\$12/hr.  
Receptionists.....\$7-\$9/hr.  
Data Entry.....\$7-\$9/hr.  
Office Clerk.....\$7/hr.

**NO FEE! LONG/SHORT TERM TEMP-TO-HIRE! BENEFITS!**  
Farmington Hills 810-610-0660  
Rochester Hills.....810-650-5690

**Western STAFF SERVICES**

ESTABLISHED STAFFING company with new location serving Wayne County seeking highly motivated individuals to fill the following positions:

\* WORD PROCESSORS  
\* SWITCHBOARDS  
\* RECEPTIONISTS  
\* CUSTOMER SERVICE  
\* ACCOUNTS PAYABLE  
\* DATA ENTRY  
\* CLERKS

**STAFFING SERVICES OF**  
NORRIS, INC.  
(313) 542-0500

**EXECUTIVE ASSISTANT**  
Auburn Hills. Must be able to create data base in dBase and prepare presentations in Power Point. Temp to Perm.  
310-543-5100

**CUSTOMER SERVICE REP**  
Bloomfield Hills. Basic computer skills and good communication. \$7.50/hr.

**ACCOUNTING CLERK**  
Bloomfield Hills. To assist controller with computerized Windows accounting. 4 yrs. experience. Temp to Perm.

**TRAVEL COORDINATOR**  
Auburn Hills. Strong international and domestic travel background. Willing to relocate. 5.0. Live and Freelance. Temp to Perm.

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**\$8-\$9 per hr.**  
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**EXECUTIVE SUPPORT**  
Knowledge of Microsoft Word, Excel, WordPerfect, Lotus, PowerPoint and other graphic packages. Our temporary and permanent placement divisions will assist you.  
(810) 737-1711  
STAFFING RESOURCES

**FAST PASTED OFFICE**  
Phonics, Receptionist, Microsoft Windows, Troy & Ann Arbor.  
313-998-1882

**FILE CLERK**  
For busy apparel company in Birmingham. Full time. Duties include: filing, organizing and copying. \$7.00 plus benefits. Call to schedule starting date to: Ms. Roberts, 200 E. Brown Street, Suite 101, Birmingham, MI 48009.

**FILE CLERK**  
Looking for telecopy operator. Immediate opening. Full time. Benefits include medical, 401K, dental/optical. Send resume to: Attn: Lynn, 19000 W. 10 Mile Rd., Southfield, MI 48033.

**FRONT DESK**  
with pleasant phone personality and ability to handle multiple tasks in a fast paced environment. Good computer skills required. For consideration, please send resume to P.O. Box 2480, Farmington Hills, MI 48333

## 502 Help Wanted-Office Clerical

**FULL/PART TIME, small casual office, Data entry and good office skills needed. Send resume:**  
5263 Woodview Dr.  
Bloomfield, MI 48302

**FULL TIME entry level General Office position. Primary duties include filing, typing, filing. Experience with Microsoft Word and Excel and Microsoft Office. Competitive salary, plus benefits. Physical & drug screen required. Send resume to: General Office, 30201 S. Wilson, Wixom, MI 48393 or fax to 810-569-2434.**

**FULL TIME/PART TIME high energy person for customer service needed for fast growing company.**  
(313) 462-2500 Ext. 117.

**GENERAL CLERICAL**  
Full time for casual Southfield office. Must have computer, typing, phone and filing skills.  
GCS Services  
2147 Bridge St., Ste. B  
Southfield, MI 48034  
Phone: (810) 354-5500

**GENERAL CLERK**  
Hourly pay, hours 8-5pm, no benefits. Livonia area. Please contact Candy Adams, 8-5pm (313) 452-2500

**GENERAL OFFICE**  
Farmington manufacturing company. Pleasant phone personality. Computer data entry, A/R and A/P experience helpful. Blue Cross & other benefits. Non smoking office. Reply Mon. thru Fri. between 8am-4:30pm. (810) 478-7788

**GENERAL OFFICE**  
Full time, 1-3pm. Apply at: House of Maple, 32098 Plymouth Rd. in Livonia. (313) 421-0700

**GENERAL OFFICE**  
Growing company looking for Office personnel to handle paper flow, basic computer skills necessary. Attention to detail and organizational skills a must. (810) 442-4900

**GENERAL OFFICE**  
Local pharmaceutical firm seeks an entry level secretary. Knowledge of dBase and Lotus, to start call HAMS: 810-588-8287

**GENERAL OFFICE / MAIL CLERK**  
Non-smoking. Now professional office. Full-time, 40 hrs, 5 days. Photocopy, computer keyboard skills, errands. Must be reliable with pleasant personality. Send introduction letter with resume and salary requirements to: 11155  
Observer & Electronic Newspapers  
36251 Schoolcraft Rd.  
Livonia, MI 48150

**GENERAL OFFICE**  
Mature person to work part time for manufacturers. Now professional office. Computer experience in Windows & dBase skills very helpful. To inquire call Elaine Corbett between 9am & 5pm, Mon. thru Fri. between 8am-4:30pm. (810) 258-3450

**GEOGRAPHIC CLERK**  
\$8.75/hr + 10% night premium. Health & Life Benefits Possible. Qualifications: 1) 6 months experience OR 2) 2 years college in Geography, Cartography, or GIS. CONTACT: Ms. Betty Hughes (313) 259-1066

**U.S. Bureau of the Census**  
Equal Opportunity Employer

**HOT JOBS**  
\* Help Desk Analyst - To \$30,000. Top notch company, strong software and computer background. 100% growth needed. Outstanding perks and benefits.  
\* Accounts Receivable Clerk - Temp to perm. Experienced in billing and collections. Computer literate.  
810-300-7518

**EXECUTIVE SECRETARY**  
Needed for size accounting firm. Flexible, dependable, able to accommodate changing job demands. Position offers high level of responsibility for professional person able to work with others under high pressure situations. 4 years experience with Windows, WordPerfect and Lotus required. Short-hand & plus. Send a resume to: P.O. Box 250125  
West Bloomfield, MI 48324

**EXECUTIVE SECRETARY**  
Real estate development corporation in Birmingham. Full time. Date opening for a full-time entry level executive secretary. Must handle variety of duties and have strong organizational skills. Report directly to CEO. Word for Windows and transcription experience required. Great opportunity for advancement. Send resume and cover letter stating salary requirements, goals and availability starting date to: Ms. Roberts, 200 E. Brown Street, Suite 101, Birmingham, MI 48009.

**EXECUTIVE SUPPORT**  
Knowledge of Microsoft Word, Excel, WordPerfect, Lotus, PowerPoint and other graphic packages. Our temporary and permanent placement divisions will assist you.  
(810) 737-1711  
STAFFING RESOURCES

**FAST PASTED OFFICE**  
Phonics, Receptionist, Microsoft Windows, Troy & Ann Arbor.  
313-998-1882

**FILE CLERK**  
For busy apparel company in Birmingham. Full time. Duties include: filing, organizing and copying. \$7.00 plus benefits. Call to schedule starting date to: Ms. Roberts, 200 E. Brown Street, Suite 101, Birmingham, MI 48009.

**FILE CLERK**  
Looking for telecopy operator. Immediate opening. Full time. Benefits include medical, 401K, dental/optical. Send resume to: Attn: Lynn, 19000 W. 10 Mile Rd., Southfield, MI 48033.

**FRONT DESK**  
with pleasant phone personality and ability to handle multiple tasks in a fast paced environment. Good computer skills required. For consideration, please send resume to P.O. Box 2480, Farmington Hills, MI 48333

**ADIA**  
THE EMPLOYMENT PEOPLE  
(810) 442-7800

**Insurance**  
Experienced commercial lines CSR. Salary commensurate with experience. Send resume to: Personnel Dept., P.O. Box 5104, Southfield, MI 48068-5104 E.O.E.

**INSURANCE OFFICE**  
Needs team oriented ADMINISTRATIVE ASSISTANT for non-smoking Southfield office. Computer & insurance background required. Salary based on experience. Send resume to: 2000 Town Center, Suite 1800, Southfield, MI 48075, Attn: Sharon or fax to: (810) 357-9513

**LEGAL SECRETARY**  
Bloomfield Hills law firm has an immediate opening for a full-time Legal Secretary. The qualified candidate must be a self-starter, possess 2-3 years litigation experience and knowledge of Word Perfect 5.1. Attractive salary and benefits package. If you qualify, please send resume with salary requirements to:  
Human Resources  
Sills Law Esq.  
Fiedler & Charbonneau  
1550 Woodward Ave. Suite 200  
Bloomfield Hills, MI 48302  
An Equal Opportunity Employer

**LEGAL SECRETARY**  
Downtown Detroit law firm seeks full-time, "take charge" legal secretary with minimum 5 years legal experience. Solid experience in litigation. Workers compensation experience a plus but not required. Excellent organizational and interpersonal skills, as well as typing 65+ wpm are absolute requirements. Never a dull moment in this busy and interesting position. Great salary/benefits package also offered. Please mail or fax resume to: Kitch, Duchscher & Kenney, P.O. Attn: Diane Marshall, 574, Woodward Ave., 10th Floor, Detroit, MI 48226, Fax: (313) 965-7403

**LEGAL SECRETARY**  
Experienced for female attorney in Livonia. Salary negotiable. Flexible schedule. Call: (810) 615-4348

## 502 Help Wanted-Office Clerical

**Immediate Openings for:**  
\* Receptionist/Switchboard: Experience answering 2-10 incoming lines. Training available. Call: Dayna (810) 737-4747

\* Customer Service: Excellent communication skills. Knowledge of Microsoft Word and Windows. \* Data Entry: Must meet minimum speed requirements, 9,000-10,000 key-strokes per hour

\* Market Research: Make outbound calls, no sales. Light keyboarding and good communication skills. Hours: Mon.-Fri.: 5:30pm-10:30pm, Sat.: 10am-4pm, Sun.: Noon-5:00 pm. Flexible. \* Light Assembly: positions in Farmington Hills area. 3 shifts available. Push. Salary \$5.20-\$5.80 hr. Must be reliable.

**KELLY SERVICES**  
810-471-2050  
810-960-5533  
Equal Opportunity Employer

**JOBS OF THE WEEK**  
EXECUTIVE SECRETARY TO \$35,000. Microsoft Word and Excel. Experience working at a C.P.A. firm a plus. Good with figures. Able to do presentations. Full benefits. Call Denise. (810) 442-4900

**LEGAL SECRETARY**  
TO \$28,500. 3 years legal experience. Good secretarial skills. Must possess knowledge of Windows 95 & Word. Call: (810) 355-5200

**CUSTOMER SERVICE**  
\$28,000. 1-2 years experience in a manufacturing environment. Major Farmington Hills firm. Call Denise. (810) 442-4900

**ADVANCED WORD PROCESSOR**  
\$28,000. Microsoft office and graphics experience. Good typing skills. Opportunity to advance. Call Barb. (810) 355-5200

**BOOKKEEPER**  
\$27,000. Major retail estate firm. Good secretarial skills. Must possess knowledge of Windows 95 & Word. Call: (810) 355-5200

**SECRETARY**  
\$26,000. Work for Director of Corporate Communications. Good secretarial skills. Shorthand or speedwriting a plus. Less of variety. Call Doris. (810) 355-5200

**MEDIA SECRETARY**  
\$26,000. Existing opportunity with this Troy firm. Good word processing skills. Opportunity to advance. Donna. (810) 355-5200

**SECRETARY**  
\$25,000. Friendly Bloomfield firm. Microsoft Word and Excel. Good typing skills. Loss of variety. Benefits. Call Judy. (810) 355-5200

**ADMINISTRATIVE ASSISTANT**  
\$25,000. Well known Southfield firm. Word Perfect 5.1. Immediate opening. Great benefits. Call Denise. (810) 355-5200

**SALES SECRETARY**  
To \$21,000. 2 positions: Novelty and home furnishings. Excellent. Good organizational skills. 1981. 810-772-6760 OR fax 810-772-1811

**SNELLING PERSONNEL SERVICES**  
JOHN Trim Design, Inc. If you are reliable, mature, computer literate, and organized, answering phones, simple computer entries, helping customers, benefits & bonuses. Apply or send resume: Trim Design, 23551 Plymouth Rd., Redford, MI 48239

**LAW FIRM NEEDS FILE CLERK**  
for court filing & miscellaneous errands. Must have reliable transportation. Full-time employment. Call Mr. Weiner. (810) 348-0000

**LEGAL/FINANCIAL SECRETARY**  
for N. Suburban land developer. Excellent benefits. Advancement opportunity. Flexible to needs of small office environment. Competitive salary. Send resume to: Equal Opportunity Employer. Send resume to: Observer & Electronic Newspapers 36251 Schoolcraft Rd. Livonia, MI 48150

**LEGAL SECRETARIES**  
Register with THE KPM Group and we will have you working the next day! We offer excellent salary, benefits, flexible position, and growth. If you are looking for part-time or full-time we can help. Call today for interview.  
\* THE KPM GROUP  
810-355-2440  
FAX: 810-355-3699

**Legal Secretary**  
Bloomfield Hills law firm has an immediate opening for a full-time Legal Secretary. The qualified candidate must be a self-starter, possess 2-3 years litigation experience and knowledge of Word Perfect 5.1. Attractive salary and benefits package. If you qualify, please send resume with salary requirements to:  
Human Resources  
Sills Law Esq.  
Fiedler & Charbonneau  
1550 Woodward Ave. Suite 200  
Bloomfield Hills, MI 48302  
An Equal Opportunity Employer

**LEGAL SECRETARY**  
Downtown Detroit law firm seeks full-time, "take charge" legal secretary with minimum 5 years legal experience. Solid experience in litigation. Workers compensation experience a plus but not required. Excellent organizational and interpersonal skills, as well as typing 65+ wpm are absolute requirements. Never a dull moment in this busy and interesting position. Great salary/benefits package also offered. Please mail or fax resume to: Kitch, Duchscher & Kenney, P.O. Attn: Diane Marshall, 574, Woodward Ave., 10th Floor, Detroit, MI 48226, Fax: (313) 965-7403

**LEGAL SECRETARY**  
Experienced for female attorney in Livonia. Salary negotiable. Flexible schedule. Call: (810) 615-4348

**MANAGEMENT COORDINATOR**  
Rapidly expanding company needs energetic, detail oriented, person who enjoys a challenging environment. Send resume to: Solar Corp., 40444 Grand River, Suite 1, Novi, MI 48375. Fax: 810-478-5814

**RENTAL AGENT**  
needed for busy car & truck rental agency. Experience a plus, but not necessary, for individuals willing to learn entry wage & incentives. Full benefit package including 401K. Apply Mon-Fri. 9am-5pm at: McCord-Henderson, 17000 Northville Road, at 5 Mile.

**MEDICAL RECEPTIONIST**  
for Western office. Full time. Must be dependable, typing. Call: 810-643-9143.

**MESSSENGER/FILE CLERK**  
for Southfield law office. Duties include court filings, deliveries, general office work. Previous experience preferred. 8am-4:30pm, Mon-Fri. Some Saturdays. Fax resume to: J. Pavlat, 810-357-7488

## 502 Help Wanted-Office Clerical

**LEGAL SECRETARY**  
Experienced, full time Legal Secretary for busy Farmington Hills personal injury office. Word Perfect, excellent typing skills. Salary commensurate with experience. Call Dayna: (810) 737-4747

**LEGAL SECRETARY**  
For Downtown Detroit law firm. Experience with computer helpful. We offer competitive salary & benefits. Send resume & salary history to: Office Administrator, Berry Mooman King & Hudson, 600 Woodbridge Place, Detroit, MI 48226. No phone calls please.

**LEGAL SECRETARY**  
For Birmingham Law office. Excellent transcription and computer skills. Excellent salary and benefits. Please send resume to: Office Administrator, Competitive Salary & Benefits. Interview call: (810) 462-0333

**LEGAL SECRETARY**  
Family law firm. Must have 2-3 yrs experience. Excellent salary and benefits. Please send resume to: Office Administrator, Competitive Salary & Benefits. Interview call: (810) 357-4888

**LEGAL SECRETARY**  
for Southfield law firm with corporate real estate experience. Excellent salary. Minimum 5 yrs. experience. Send resume to: Office Administrator, P.O. Box 9215 or call (810) 355-5200

**LEGAL SECRETARY**  
For Southfield law firm. Litigation/real estate/corporate/transactional law. Minimum 5 years experience is necessary. Excellent salary. Required: Word for Windows experience helpful. Send resume to: Office Administrator, 48037-0215, or call: 810-355-5200

**LEGAL SECRETARY**  
Minimum 2 years experience for litigation practice in Bloomfield Hills. Requires knowledge of Windows 95 & Word. Call: (810) 355-5200

**LEGAL SECRETARY**  
needed for non smoking law firm in Bloomfield Hills. 1-5 yrs experience in litigation. Type 60-80 wpm. Computer skills necessary. Send resume to: Personnel, 2550 Telegraph Rd., Bloomfield Hills, MI 48302, or fax to 810-333-7355.

**LEGAL SECRETARY**  
needed for busy Southfield insurance defense firm. Minimum 3 yrs. litigation experience. Good typing skills. WordPerfect 6.0 or 5.1 experience a must. Please send resume to 29201 Northland Dr., Suite 100, Southfield, MI 48034, attention: Barb

**LEGAL SECRETARY**  
Southfield law firm located in Town Center has excellent opportunity for a legal secretary with outstanding skills. Candidate should have minimum 2 years personal injury litigation using Word Perfect. Pleasant non-smoking office. Excellent salary and benefits. Fax resume to (810) 948-9494

**LEGAL SECRETARY**  
Southfield law firm seeking a legal secretary with excellent word processing, transcription and organizational skills with a minimum 3 years experience. Send resume to: 36251 Schoolcraft Rd. Livonia, MI 48150

**LEGAL SECRETARY**  
3 days per week. Personal Injury Dept. of 511. Call: 313-425-6082 or Fax resume to: 313-425-6271

**LIVONIA COMPANY** looking for a full or part time person, to assist with data entry, filing, phones and miscellaneous clerical duties. Must be computer literate and experienced with Windows & Lotus 123. Send resume to: P.O. Box 38002, Livonia, MI 48153

**LOOKING FOR EXTRA INCOME?**  
American Communications Net. Work inc. is hiring for nighttime scanning and data entry. If you are looking for a part-time position with the hours 10pm-1am, call: (810) 528-2500 x 2302

**OFFICE CLERICAL**  
Full-time, for construction company. General contract, bookkeeping and clerical skills required. Benefits. Call Dan or Bill: (313) 266-1920 or Fax resume to: (313) 266-1776

**OFFICE COORDINATOR**  
For manufacturers Rep. Flexible hours. 10-20 hours per week. Call: (810) 442-2183

**OFFICE HELP**  
VSC, a Novell based distributor of audio and video equipment has immediate full & part-time positions available in customer service, general arts, bookkeeping & general office. We believe our future lies in attracting & retaining the finest talent. If you fit that description and want to be part of a fast growing organization, we're looking for you. All positions require good communication skills, computer experience and strong work ethic. Very competitive compensation and benefits. Send resume to: VSC 40444 Grand River, Suite 1, Novi, MI 48375.

**OFFICE MANAGER**  
ADN to handle all accounting, MS Word & Excel. Payroll a must. Westside. Call: 313-478-5814

**OFFICE MANAGER**  
For Plastic Surgery practice in Southfield. Medical practice experience required. Send resume to: MYD, 3000 Moon Lake, West Bloomfield, MI 48223

**OFFICER CLERK**  
Canton retailer is looking for a detail person to work full-time in a friendly office atmosphere processing invoices, light computer, handling phones and customer service. Blue Cross, paid vacation & holiday. (313) 728-9600

## 502 Help Wanted-Office Clerical

**MIS DIRECTOR/TEAM LEADER**  
Major Michigan law firm with several locations is seeking a team leader for WordPerfect



## FALL VAN CONVERSION

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Cars, Trucks &  
Vans Available!

# SALE

Say Warm-Shop  
inside on Monday &  
Thursday Night  
Our Garage Will Be  
Packed With Vans

**1996 PROBE**

\$2000 CASH BACK

**PROBE SE**Air, 5-speed, aluminum wheels,  
cass., floor mats, defrost.  
#61369.

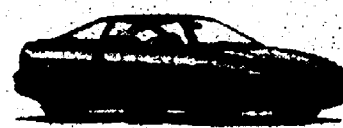
Was \$16,310



YOU PAY

**\$11,886\*****PROBE GT**263 A pkg., air, anti-lock brakes,  
spoiler, cruise, tilt, chrome  
wheels, power group, cass.  
#61141.

Was \$20,305



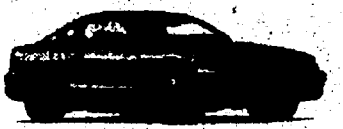
YOU PAY

**\$14,996\*****1996 MUSTANG**

\$2000 CASH BACK

**MUSTANG**234A pkg., power windows,  
locks, CD, Mach, keyless entry,  
aluminum wheels & more.  
#63165.

Was \$19,310



YOU PAY

**\$13,999\*****MUSTANG**

GT CONVERTIBLES

Auto, leather, 17" aluminum wheels,  
Mach CD, White, Demo.  
#63165.

Was \$28,975



YOU PAY

**\$20,896\*****1996 T-BIRD 2 DR. LX**

\$1450 CASH BACK

Air, trac-loc axle, defrost, illum. entry, power  
windows/locks/seat, stereo cass., cruise, tilt. #63123

Was \$18,955

YOU PAY

**\$14,496\*****1996 CONTOUR**

5 speed, cass., floor mats, air. #63157.

Was \$15,635

YOU PAY

**\$11,996\***

Three at this price!

Voted #1  
Van  
LOWEST LEASE  
PAYMENTS  
OF THE YEAR!

**ECLIPSE****\$2050**In Van  
Conversion  
Rebates!**ECLIPSE SHADOW**Air conditioning, 13" color  
TV, cassette, power  
locks, quad design  
chairs with  
glass boards.

MONTH LEASE

**\$219\*\***10% Down  
#219  
A Plan \$50 per Month**THE BIG VAN SALE**

SAVE THOUSANDS! 70 CONVERSIONS IN STOCK!

No haggling-all vans have discounted prices and lease  
payments on the windshield. Some priced less than a mini van.  
The owner of Eclipse Vans will be here to help you pick out the  
van that meets your family's needs, and to make great deals!

*Big Surprise!*

Equipment with your van  
this week Bill Brown Ford will  
be your choice:

- 10% off in Toronto, including  
parking tickets.
- 10% off up North, including dinner  
or skiing.
- \$300 gift certificate to Bronner's  
Christmas Wonderland.

*Thank You!*

For Making Us METRO DETROIT'S  
#1 CAR & TRUCK DEALER

Largest Inventory! Highest Volume Used Car  
Lot! A PLANNERS...we want your trade and  
we'll pay more for it!

**1997 F150 XLT**5-speed, air, cassette, tilt,  
speed control, aluminum  
wheels. #71084.

Was \$20,295

YOU PAY

**\$16,197\***24  
Month  
Lease10% Down  
\$1519  
0 DownPer Month  
\$169  
\$249**1997 TAURUS GL**— Equipped The Way You Want It! Ten At This Price —  
205A pkg., air, power windows/locks,  
power seat, speed, tilt, cass.,  
LT group, aluminum wheels.

Was \$20,985

YOU PAY

**\$17,997\***24  
Month  
Lease10% Down  
\$1799  
0 DownPer Month  
\$258  
\$339Renewal  
\$223  
\$314**1996 WINDSTAR GL**— Equipped The Way You Want It! 20 At This Price —  
472A pkg., aluminum wheels, privacy glass,  
floor mats, power windows,  
power locks, speed, tilt,  
cassette, 25 gal. tank.

Was \$24,230

YOU PAY

**\$18,996\***24  
Month  
Lease10% Down  
\$1899  
0 DownPer Month  
\$222  
\$314**1997 RANGER XLT**— Three At This Price —  
Air, sliding rear window, splash  
sport suspension chrome wheels,  
AM/FM cassette. #71102.

Was \$15,185

YOU PAY

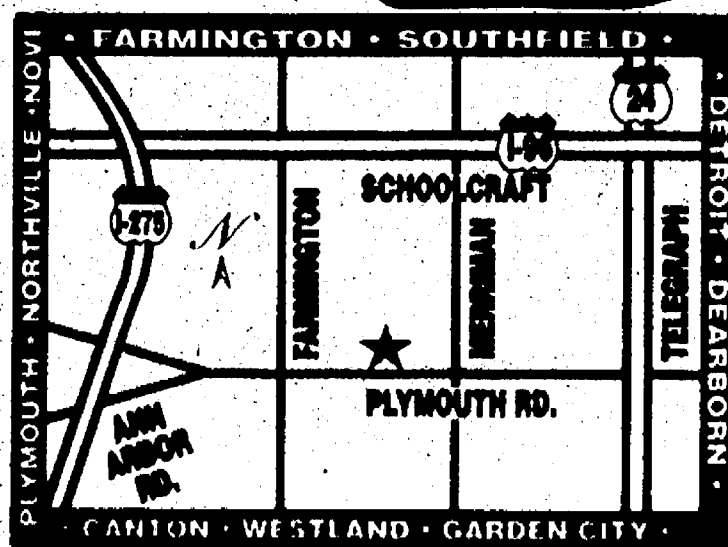
**\$11,897\***24  
Month  
Lease10% Down  
\$1199  
0 DownPer Month  
\$132  
\$199**1997 ESCORT  
4 DR.**317A pkg., 5 speed, remote  
entry, rear defrost, cass

Was \$13,500

YOU PAY

**\$11,299\***

1995 & 1996  
SALES  
LEADER



# BROWN

**421-7000**

Out of Town Call Toll Free 1-800-878-2658

32222 PLYMOUTH ROAD • LIVONIA

— Your Quality Commitment Dealer —

MODEL	10% Down	Per Month	Renewal
'97 F-150	\$2000	\$275	\$2019
'97 Taurus	\$275	\$275	\$2348
'96 Windstar	\$275	\$275	\$2348
'97 Ranger	\$275	\$275	\$2348
'96 Explorer	\$275	\$275	\$2348

\*Selling price includes assignment of any rebates and incentives to BBF. Don't forget to add tax, title and destination charges. All prior sales and adv. included. Includes assignment of rebates. \*\*Lease with down payment as shown, 18¢ per mile in excess of 12,000 miles per year. Lessee has no obligation to purchase car at lease end, but may arrange to purchase at a price to be negotiated with BILL BROWN FORD at lease inception. Subject to credit approval. Lessee is responsible for excess wear and tear. Payments do not include monthly use tax to figure total payments, multiply times number of payments. Pictures displayed may not represent actual sale vehicles. Destination included with lease payments. Sale ends October 18, 1996.







**502 Help Wanted-Office Clerical**

**RECEPTIONIST/SECRETARY**  
Busy district office of national commercial property management company, located in Bloomfield Hills, is seeking a highly motivated, energetic person to answer phones & perform general office duties. Must have excellent telephone manner, computer skills, knowledge of Word, Lotus & Excel. \$9.00 an hour plus benefits. Please fax your resume to 810-540-9570, or man, resume to Administrative Manager, 2000 No. Woodward Ave., Suite 275, Bloomfield Hills, MI 48304.

**RECEPTIONIST/SECRETARY**  
For Farmington Hills based company. Must be motivated individual with excellent communication & computer skills to fill full time position immediately to perform multiple tasks including: answering multi-line phone, filing & general clerical duties. Must type 50 wpm & have Word experience. \$6 to \$8/hr. commensurate with experience. Fax resumes to: Mrs. Kristi, 810-471-3368.

**RECEPTIONIST/ SECRETARY**  
Busy Southfield commercial real estate co. seeking a professional, motivated individual to assist our property mgr. with all office duties. Must have strong phone skills. Excellent pay, full benefit package. Fax resume, 810-557-6442, or mail to: 29548 Southfield Rd., #200, Southfield, MI 48076.

**RECEPTIONIST - Secretary**  
good on phones, professional appearance, excellent English. Wordperfect, 5.0, 6.0, Temp to Hire. \$20.00. Fee paid.

**SECRETARY - Southfield**  
Microsoft Office Package, 5.0, 6.0, Word, Wordperfect, 5.0, 6.0, Temp to Hire. \$22.00. Fee paid.

**PROPERTY - management assistant**  
Southfield, hard tenant, maintenance relations, Microsoft Word, Wordperfect, 5.0, 6.0, Temp to Hire. \$22.00. Fee paid.

**RECEPTIONIST - Farmington Hills**  
bilingual, fluent Spanish, Wordperfect, 5.0, 6.0, Temp to Hire. \$22.00. Fee paid.

**LOIS RAY PERSONNEL**  
(810) 646-5580

**RECEPTIONISTS**  
Full/part-time for busy outpatient clinic. Excellent pay, full benefit package. Fax resume, 810-540-9570.

**RECEPTIONISTS**  
Good phone skills. Will greet customers. Some computer experience. \$7.50-\$8.50 per hr. ARBOR TEMPS 459-1166

**RECEPTIONIST**  
Small, fast-paced real estate/property development firm needs energetic & enterprising individual to answer incoming & place outgoing calls, greet guests & assist in general office duties. Qualifications for this front desk position are excellent phone skills, good computer skills, basic math ability, flexibility in performing tasks & good judgement. Send resume to: Receptionist, 3221 Big Beaver Rd., Suite 100, Farmington Hills, MI 48334 or Fax to: (810) 649-2373

**RECEPTIONISTS**  
Permanent Positions PLUS BENEFITS Medical to \$18K Bilingual \$15K Personnel Systems 459-1166

**Receptionists & Secretaries**  
Urgent short and long term needs for entry level administrative support and experienced receptionists. Top Pay. Additional Software Training Available. Interested candidates please call (313) 522-4020.

**KELLY SERVICES**  
Equal Opportunity Employer

**RECEPTIONIST**  
Temporary to permanent positions available. HUMAN RESOURCES (810) 553-7710

**RECEPTIONIST**  
wanted for Chiropractic Office. Full-time, will train. Farmington Hills, MI. 810-771-7168

**RECEPTIONIST**  
We are seeking a dependable high school graduate with a professional demeanor and a pleasant phone voice who is experienced working with Meridian computer system. 45 wpm and has some PC experience. Fax resume with salary requirements to: 810-304-3524, or send to: Arnet-Plean Systems, Inc., 26935 Northwestern Hwy., Suite 400, Southfield, MI 48034.

**RECEPTIONIST**  
Wholesale distributor in Plymouth seeking quick, energetic, non-smoker. Typing/computer skills helpful. Full/part-time. Fax resume to: 313-453-6256

**RECEPTIONIST**  
Woodward Hills, MI. 1312 North Woodward Avenue, 4:30 PM to 8:30 PM receptionist position available. Job duties include greeting visitors, typing skills and phone answering. If you enjoy working with the public and have good communication skills, please call 810-644-5522 and ask for LINDA DONALDSON.

**RECEPTIONIST 13 yr old firm**  
at 12 Mile. Telephone looking for receptionist. Pleasant working environment. Call (810) 627-1200

**RECEPTIONIST**  
2 part-time/full-time positions available immediately. Must be computer literate. Excellent pay & benefits. Please fax resume to: 313-537-2547

**RECEPTIONIST**  
Tampa, FL. For busy auto repair facility. Must be computer literate & computer friendly. In person: Nov. 1996, 21535 N. Nov. Road, between 8 & 9 Mile Road.

**SALES ASSISTANT**  
Must be organized with clerical experience and have excellent people skills. Pay starting at \$10.00. Send resume to: 810-518-1212, 12 Mile, Lathrup Village, MI 48076 or Fax to: (810) 559-5782

**SCHEDULING COORDINATOR**  
Interim Occupational Health is seeking a part-time individual who is quick thinking, detail oriented, reliable, enjoys fast pace environment, and has excellent communication skills. This position offers approximately 15 hours/week, Tues-Fri., 12:30pm-1:30pm. Hours may vary. Interested candidates please call: Branch Manager (800) 772-4378 or send resume to: Interim Occupational Health, 1095 W. Woodward, #204, Bloomfield Hills, MI 48302 Fax (810) 334-0022. An Equal Opportunity Employer

**SECRETARIAL**  
Now hiring full and part-time in West Bloomfield Hills. Office. Computer knowledge a plus. Excellent benefits and incentives. Experience preferred. But not necessary. Call Ellen at: (810) 626-9000.

**SECRETARIES**  
12 hrs. MS Word, Excel and/or Wordperfect 5.0. Assignments available immediately. Let our experience help find what you're looking for.

**THE KPM GROUP**  
810-556-2440 Fax 810-556-5699

**502 Help Wanted-Office Clerical**

**SECRETARIAL SUPPORT**  
OFFICE LOCATION  
Ambitious and energetic person for FULL-TIME SECRETARIAL SUPPORT in NON-SMOKING OFFICE. Must have excellent computer skills, typing speed of 40 wpm, and strong organizational skills. Computer experience necessary. Must be organized and have ability to assist & support several individuals at a time in our busy paced office. Full benefits. Mail resume in confidence to: Box #1238  
Observer & Electronic Newspapers  
36251 Schoolcraft  
Livonia, MI 48150

**SECRETARIES NEEDED AT THE BIG THREE**  
Manpower Inc. is the world's largest supplier of contract personnel has an immediate need for experienced, professional secretaries for placement at the Big Three and EDS. These positions require MS Word, Excel and PowerPoint. Must have computer proficiency, excellent benefits package and training included. Interested candidates should call:  
Manpower Automotive Division  
810-889-9800  
Or Fax 810-889-2100

**SECRETARY**  
Birmingham financial company needs bright, energetic, articulate individual. Salary commensurate with experience. Must be organized & possess strong organizational skills. Must be able to handle multiple tasks. Excellent benefits package and training included. Interested candidates should call:  
Manpower Automotive Division  
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Or Fax 810-889-2100

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Or Fax 810-889-2100

**SECRETARY**  
Birmingham financial company needs bright, energetic, articulate individual. Salary commensurate with experience. Must be organized & possess strong organizational skills. Must be able to handle multiple tasks. Excellent benefits package and training included. Interested candidates should call:  
Manpower Automotive Division  
810-889-9800  
Or Fax 810-889-2100

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**502 Help Wanted-Office Clerical**

**SOUTHFIELD PROPERTY MANAGEMENT**  
Company has immediate openings for experienced Accounts Receivable Clerk. HUB background required. Must have good computer knowledge. Send resume & salary requirements to: D.L. P.O. Box 306, Southfield, MI 48037

**SPECIAL RECRUITING HOURS**  
Tues., Oct. 22 (Open until 8 PM)  
&  
Sat., Nov. 2 (Open 10-2 PM)  
(By appointment only)  
Temporary & permanent positions available. Multiple positions from entry level up to excellent level. Call today!  
Livonia, 313-262-8600  
Southfield, 810-352-1300  
Auburn Hills, 810-373-7500  
Taylor 313-284-0777

**SNELLING PERSONNEL SERVICES**  
An Equal Opportunity Employer

**TELEMARKETING**  
CANTON/PLYMOUTH. Experience necessary, but must be organized & have great phone skills. 9 AM - 4 PM. \$7.00/hr. and incentives.  
313-467-5450 FAX 313-467-1638

**TELEMARKETING**  
Canton/Plymouth. No experience necessary, but must be organized & have great phone skills. 9am-4pm. \$7.00/hr. and incentives.  
313-467-5450 FAX 313-467-1638

**TELEPHONE OPERATOR**  
Must be available for days & afternoons. Telephone experience preferred. Call 1-4pm only.  
(810) 544-5930

**THE FIRST PLACE TO LOOK!!**  
For excellent opportunities in the clerical field. We are in need of experienced computer operators/receptionists who are computer literate and looking for temporary and permanent openings. Call today!  
313-467-5450 FAX 313-467-1638

**SECRETARY**  
Enhance your career and interact with caring professionals in the warm atmosphere of this major suburban or Detroit home care headquarters. Long term positions. Salary \$10.00-\$12.00 per hour. Fax resume to: 810-649-2373

**RECEPTIONISTS**  
Good phone skills. Will greet customers. Some computer experience. \$7.50-\$8.50 per hr. ARBOR TEMPS 459-1166

**RECEPTIONIST**  
Small, fast-paced real estate/property development firm needs energetic & enterprising individual to answer incoming & place outgoing calls, greet guests & assist in general office duties. Qualifications for this front desk position are excellent phone skills, good computer skills, basic math ability, flexibility in performing tasks & good judgement. Send resume to: Receptionist, 3221 Big Beaver Rd., Suite 100, Farmington Hills, MI 48334 or Fax to: (810) 649-2373

**RECEPTIONISTS**  
Permanent Positions PLUS BENEFITS Medical to \$18K Bilingual \$15K Personnel Systems 459-1166

**Receptionists & Secretaries**  
Urgent short and long term needs for entry level administrative support and experienced receptionists. Top Pay. Additional Software Training Available. Interested candidates please call (313) 522-4020.

**KELLY SERVICES**  
Equal Opportunity Employer

**RECEPTIONIST**  
Temporary to permanent positions available. HUMAN RESOURCES (810) 553-7710

**RECEPTIONIST**  
wanted for Chiropractic Office. Full-time, will train. Farmington Hills, MI. 810-771-7168

**RECEPTIONIST**  
We are seeking a dependable high school graduate with a professional demeanor and a pleasant phone voice who is experienced working with Meridian computer system. 45 wpm and has some PC experience. Fax resume with salary requirements to: 810-304-3524, or send to: Arnet-Plean Systems, Inc., 26935 Northwestern Hwy., Suite 400, Southfield, MI 48034.

**RECEPTIONIST**  
Wholesale distributor in Plymouth seeking quick, energetic, non-smoker. Typing/computer skills helpful. Full/part-time. Fax resume to: 313-453-6256

**RECEPTIONIST**  
Woodward Hills, MI. 1312 North Woodward Avenue, 4:30 PM to 8:30 PM receptionist position available. Job duties include greeting visitors, typing skills and phone answering. If you enjoy working with the public and have good communication skills, please call 810-644-5522 and ask for LINDA DONALDSON.

**RECEPTIONIST 13 yr old firm**  
at 12 Mile. Telephone looking for receptionist. Pleasant working environment. Call (810) 627-1200

**RECEPTIONIST**  
2 part-time/full-time positions available immediately. Must be computer literate. Excellent pay & benefits. Please fax resume to: 313-537-2547

**RECEPTIONIST**  
Tampa, FL. For busy auto repair facility. Must be computer literate & computer friendly. In person: Nov. 1996, 21535 N. Nov. Road, between 8 & 9 Mile Road.

**SALES ASSISTANT**  
Must be organized with clerical experience and have excellent people skills. Pay starting at \$10.00. Send resume to: 810-518-1212, 12 Mile, Lathrup Village, MI 48076 or Fax to: (810) 559-5782

**SCHEDULING COORDINATOR**  
Interim Occupational Health is seeking a part-time individual who is quick thinking, detail oriented, reliable, enjoys fast pace environment, and has excellent communication skills. This position offers approximately 15 hours/week, Tues-Fri., 12:30pm-1:30pm. Hours may vary. Interested candidates please call: Branch Manager (800) 772-4378 or send resume to: Interim Occupational Health, 1095 W. Woodward, #204, Bloomfield Hills, MI 48302 Fax (810) 334-0022. An Equal Opportunity Employer

**SECRETARIAL**  
Now hiring full and part-time in West Bloomfield Hills. Office. Computer knowledge a plus. Excellent benefits and incentives. Experience preferred. But not necessary. Call Ellen at: (810) 626-9000.

**SECRETARIES**  
12 hrs. MS Word, Excel and/or Wordperfect 5.0. Assignments available immediately. Let our experience help find what you're looking for.

**THE KPM GROUP**  
810-556-2440 Fax 810-556-5699

**504 Help Wanted-Dental**

**DENTAL ASSISTANT**  
We are seeking a full-time dental office seeking a full-time Dental Assistant. Are you self-motivated, organized, and willing to work hard? Willing to work 8:30-5:00 daily. Call today!  
(810) 478-3232

**DENTAL ASSISTANT**  
Dental Assistant - enthusiastic, caring, organized person, experience preferred, will train. Pleasant office, Farmington Hills.  
(810) 932-1280

**DENTAL ASSISTANT**  
For Southfield dental office. 1 year experience required. 810-443-5110

**DENTAL ASSISTANT**  
4 days, Medical, profit sharing, Dearborn Heights.  
(313) 565-0443

**DENTAL ASSISTANT**  
Full-time, benefits, Farmington Hills area.  
(810) 851-1034

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(810) 851-1034

**504 Help Wanted-Dental**

**DENTAL HYGIENIST**  
needed for full-time position to treat & educate our patients. Part time hours: Wednesdays, Fridays & Saturdays. Good salary. Call today!  
Call Chris: (810) 477-2222

**DENTAL HYGIENIST**  
Farmington Hills General Dental practice looking for full-time Hygienist for friendly, high quality dental practice. No weekends. Please call for more information: (810) 553-3100

**DENTAL PRACTITIONER**  
Multi-office group practice seeking qualified dental professional to assist in a full-time position. Excellent benefits & compensation. Please send resume & salary history to:  
Human Resources Director  
2000 Town Center, Suite 2211  
Southfield, MI 48075

**DENTAL RECEPTIONIST**  
Full-time, benefits, Farmington Hills area.  
(810) 851-1034

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**DENTAL RECEPTIONIST**  
Full-time



## 508 Food/Beverage Restaurant

**BARTENDER**  
Personable, energetic & able to work a combination of day and night shifts. Canton Bar. (313) 487-9770

**BAR & WAITSTAFF**  
ALL shifts available. Full or part time. No experience necessary. \$3 Guaranteed \$10/hour. \$5.50 Base. \$1000 Bonus. (313) 581-0229

**BENNIQUANS** Irish American Grill & Tavern is now looking for high energy, enthusiastic people who want to have fun while they work. Many positions available. Apply at 40441 Ann Arbor Rd., Plymouth. (313) 487-9770

**BIRMINGHAM'S** Totally Smoke Free Restaurant.  
OLD WOODWARD GRILL is now hiring wait staff, bussers, host staff & bartenders. Full or part time. Apply in person at 555 S. Woodward, Downtown Birmingham.

**BROILER & SAUTE COOKS**  
KITCHEN STAFF/DEP. Apply within 48 hours. 190 N. Hunter, Birmingham.

**BUS PERSONS**  
WAIT STAFF  
Some experience, full & part time. Apply in person: 8825 Joy Rd., just E. of Lilley, Plymouth.

## CHIANTI

of Southfield is now hiring:  
• Servers  
• Bussers  
• Runners  
• Hostesses  
• Line Cooks  
• Prep Cooks  
\$50 new employee bonus. We provide excellent pay, benefits & meals. Apply in person at: 28800 Northwestern Hwy. (313) 550-0555

## ★ COOK BAKER

**SWEET LORRAINE'S CAFE** has immediate openings for Cooks and Bakers. Good pay and benefits, vacation pay and medical insurance, tuition reimbursement. Flexible hours, full and part time. Apply 2pm-5pm. 29101 Greenfield, Southfield. 810-559-5986

**Cook & Counter Help**  
Part-time. Prefer Cook to have sandwich & cooking experience but willing to train. (313) 722-3434

**COOK**  
Experience line cook. Full time. Start \$10/hr. Apply in person: Thomas's Family Dining. 33971 Plymouth, Livonia. (313) 261-8690

**COOK**  
Full time for local bar. Wayne area. 313-722-2360

**COOKING/CATERING ASSISTANT**  
Part time days, some weekends. Farmington Hills. (810) 472-0030

**COOK (MIDNIGHTS)** - Full time person in a long established location. Shift premium pay. Health insurance in 45 days.

**DISHWASHER (DAYS)** - Mon. - Fri. 8am-4pm, some weekends. \$6 an hour to start. Health insurance available. Apply in person: SILVERMAN'S. Main Street at Ann Arbor Rd.

**COOK NEEDED**  
Full time. Some weekends. hrs. Mon-Fri. Dependable. Now area. (810) 344-1530

**COOKS AND DISHWASHERS**  
Apply with Jonathan B. Pub. Westland area. Excellent pay, benefits available.

**COOKS**  
ASHLEY'S is hiring full and part time kitchen staff. Starting wage \$7 to \$9 per hour based on experience, plus excellent health and dental insurance. Apply in person: 338 S. State St. Ann Arbor. (313) 996-9191

**COOKS & Dishwashers**  
The Arena Sports Bar & Grill in Dearborn Heights is hiring cooks & Dishwashers. Full or part time. Excellent wages. (313) 561-9000

**COOKS**  
Experienced. Evenings & week-ends. Top wages. Page's Food & Spirits. Call Doug: (810) 477-0099

**COOKS**  
Full & part time in person: THE BOX BAR & GRILL. 777 W. Ann Arbor Tr., Plymouth.

**COOKS**  
Full time LINE COOK grilling steaks. Corporate experience a plus. Apply: Chicago Roadhouse, 21400 Michigan Ave., Dearborn. (313) 565-5710

**COOKS & PANTRY PERSON**  
experienced. Full/part time positions. Benefits & a great atmosphere. Apply: Orchard Lake Country Club, 5000 W. Shore Dr., Orchard Lake. (313) 682-0100

**COOKS - SHORT ORDER**  
Experienced in breakfast. Working Lunch, Dearborn. Call (810) 347-8325 after 5pm

**COOK & WAITRESS**  
Wanted. Apply in person at: Chateaux Lounge, 7840 N. Wayne Rd., Westland, Mich.

**CORPORATE CATERER**  
Now hiring food prep person, delivery/driver/wet up person & utility/washer for day shift. Farmington Hills area. 810-478-0314

**COUNTER/CASHER HELP**  
Flexible Lunch-Time Hours. \$8.25 to start. MR. PITTA. Farmington Hills. (810) 478-0860

**COUNTER HELP**  
Part time evenings, evenings & weekends. Apply at: The Looney Baker, 13331 Farmington Rd.

**COUNTER HELP**  
Starting pay \$8 an hr. Time & 1/2 after 4 hrs. Week. Part time. Apply at 1 year. Full or part time. Pizzeria Ask for: (313) 261-0600

**DELOCATESSE MANAGER**  
Banquet Trays, Catering. Send resume to: Deb Manager. P.O. Box 48102-0034. Birmingham, MI 48012-0034

**DICK O'DOWS PUBLIC HOUSE**  
in Birmingham is now hiring:  
• KITCHEN STAFF  
• HOST/STRESSSES  
• WAITSTAFF  
• RUNNERS  
Very busy, high-volume Pub is now hiring full & part time cooks & waiters. Advancement from within. Good wages - good tips! Apply in person at: 160 Maple, Birmingham. (810) 542-1155

**DISHWASHER, PART TIME & Full Time**  
Full time, 7am-3:30pm. Benefits. Call: (313) 484-3354. Apply at 41100 Plymouth Rd. in Plymouth.

**DOOR PEOPLE, BARTENDERS**  
WAITSTAFF & D.J.'s  
Westland area. After 7:30pm. (313) 729-0404

**EARN EXTRA MONEY**  
Full and part time Bakery help. (810) 442-1333

**EXECUTIVE CHIEF**  
High volume restaurant, banquet & catering. Send resume to: P.O. Box 34, Birmingham, MI 48009

**FOOD PREP - DELI & DOMINO**  
Full time. Mon. - Fri. \$4.00 per hour to start. (313) 630-7467

**FOOD SERVICE WORKERS**  
Full and part time available. \$6-\$8 an hour. Call BAA-3PM for apto. 313-823-8740

## 508 Food/Beverage Restaurant

**FISHBONE'S RESTAURANT**  
is opening a NEW location in Southfield. We have ALL POSITIONS open and will be accepting applications at the Southfield location. Saturday Oct. 20th, and Sunday, Nov. 2nd from 11:50pm. The Hotel is located on Beck Road just off Northwestern Hwy. in Southfield. For additional information call 810-361-2925. We offer complete employee benefits!

**FOOD SERVICE MANAGER/TRAINEE**  
Culinary experience necessary. Full time plus benefits. Salary commensurate with experience. Resume to: ARJAMARK. 34705 W. 12 Mile, Suite 371 Farmington Hills, MI 48331

**FRANKLIN ST. Brewing Co.** needs 2 experienced cooks. Call after 2pm, own transportation, near bus line. 1550 Franklin, Detroit. 313-568-0382

**FULL OR PART-TIME**  
Experienced cook island cook. Please call to arrange interview. Mr. Sports. 313-532-0669

**THE GOLDEN MUSHROOM** is CURRENTLY RECRUITING FOR THE FOLLOWING:  
• Host/Hostess  
• Bus Persons  
• Day Bartender

Experience preferred, competitive salaries & benefits. Apply in person: 18100 W. 10 Mile, Southfield.

**HELP WANTED**  
Part-time work. Apply at Weldon's Pastries. 7 Mile/Meridian, Livonia

**HOT/STRESSSES** - need 2 mature individuals, 1 full time, 1 part time, will train. Also wait person, full time, must be able to work split shift. Apply in person at DePalm's Restaurant, 31735 Plymouth Rd. Livonia after 2pm. No phone calls!

**IMMEDIATE HELP** wanted at Northville Gourmet shop. Hiring counter, kitchen and stock. Contact Targ at (810)349-5811.

**JOIN THE TEAM** at one of the area's finest restaurants & enjoy paid training, tuition reimbursement, profit sharing, flexible hours, flexible schedules, paid vacations, meal program. Now hiring all positions both front of house & back of house. Experience is not necessary! Will train enthusiastically, positive team players. Apply in person: DePalm's Restaurant, 31735 Plymouth Rd. Livonia or 12 Mile & Orchard Lake Rd., Farmington Hills.

**Kitchen Manager**  
Sweet Lorraine's Cafe is looking for a high energy, self-starter to join our management team. Good pay and benefits. Now corporate team environment. Call Keith at: (810) 559-7311 Ext. 25

**LINE & PREP COOKS**  
Flexible hours, Sun. & major holidays off. Apply in person, Royal Coat Inn, 3606 N. Woodward, Royal Oak.

**MANAGER (RESTAURANT)**  
for busy, friendly family owned business. Flexible hours. Experience preferred but willing to train motivated individuals. Please call: Steve name & phone number. 810-448-6552

**MANAGERS**  
Entry Level or Experienced.  
Rama's Home, 27235 Ford Rd., Dearborn Hgts., (313) 563-1331

**NEW IRISH PUB & Grill** in Garden City now hiring Cooks, Wait Staff & Bartenders. All shifts. Experienced. (313) 425-2434

**NEW RESTAURANT**  
Opening near Metro Airport. Hiring for the following positions:  
• Waitstaff (AM & PM)  
• Bartenders  
• Banquet Set-up  
• Host Staff  
Apply in person at: 8270 Wickham, Romulus

**NOW HIRING - ALL SHIFTS**  
Earn extra money for Opening & Closing. Apply within: McDonald's Restaurant 34900 Warren, Westland

**NOW HIRING Waitstaff, Dishwashers, Bus Persons & Carry out**  
Full or part time. Apply within after 3pm. Angelo Brothers Restaurant, 33550 Ford Rd., (313) 427-1872

**ONE OF THE DETROIT AREA'S FINEST ITALIAN RESTAURANTS** LOOKING FOR:  
• AM/PM CHEFS  
• Full Time  
• PM HOST/STRESSSES  
• Full Time  
• WAITSTAFF  
Fine Dining Experience  
• BUSSESS  
PM. Excelsior. Apply within: Forte D'Amore Restaurant 32030 Plymouth Rd., Livonia 313-422-0770

**PASTRY CHEF/MANAGER**  
Small, quality, retail/wholesale, bakery, seeks creative, humorous, individuals on bakery or pastry chef with management background. Send resume with salary requirement to the Movable Feast, 230 Liberty, Ann Arbor, MI 48103 or call (313) 633-9194.

**POPULAR ITALIAN restaurant**  
in Northville now hiring from the house staff (Servers & Bus). All positions. (810) 348-0575

**Restaurant**  
Can you say "job openings" in Italian?  
There's Only One Place to Get It!  
That's Okay. We've got lots of them at Olive Garden Italian Restaurant, 41900 Ford Road, Canton Township, MI, 48187. We are an equal opportunity employer.

**ALL POSITIONS**  
Please come in and apply at: Olive Garden Italian Restaurant, 41900 Ford Road, Canton Township, MI, 48187. We are an equal opportunity employer.

**The Olive Garden Italian Restaurant**  
Servers  
Make up to \$15/hr. Apply at Pogo's 8665 Lley Rd. Canton

**Stage & Co.**  
now hiring  
Wait Staff  
Line Cook  
Bartender  
No experience necessary  
Apply in person  
Tuesday thru Sunday  
6873 Orchard Lake Rd.  
(810) 555-6622

**WAITSTAFF/ BUS STAFF/ BAR STAFF**  
Apply within 48 hours.  
190 N. Hunter, Birmingham.

**WAITSTAFF**  
Day/evening/weekends. Apply in person after 2pm. Pizzeria. 154 S. Hunter, Birmingham. 810-644-8222

## 508 Food/Beverage Restaurant

**★ STATION 885**  
NOW HIRING  
(Isn't it about time you work in a clean environment?)  
• Experienced Line Cook  
• Prep Cook & Bake Cooks  
• Broiler Cooks  
• Bus Persons & Host/Hostesses  
• Wait Staff & Dishwashers  
Positions are currently available. Day or night shifts. Full or part-time. TOP WAGES & BENEFITS!  
Upscale catering & benefits available. Apply within: 7 days/week, 2-5pm. 885 Starkeaster, Plymouth, MI. (313) 459-0855

**TRUCK PRODUCT CENTER - East**  
Food service positions available:  
• Cooks  
• Cashiers  
• Dishwashers  
• General Utility  
Full/part time positions Mon thru Fri. Hours vary. Drug screening is a condition of employment. Apply in person Oct. 15, 18 & 19th from 2pm-4pm in 1550 Franklin, Detroit. 313-568-0382

**WAIT PERSON BUSSESS EXPEDITER**  
Full & part time.  
Apply in person between 2 & 5pm.  
2901 Lorraine's Cafe  
Southfield, Southfield

**WAIT STAFF**  
Experienced needed for Dimin's of Farmington. Apply in person: 33200 Grand River or call (810) 478-3301.

**WAIT STAFF**  
Experienced. Days, no weekends. FLAME BAR-OUE & GRILL, 24450 Grand River.

**WAIT STAFF**  
Experienced. Earn up to \$70-\$100 per shift. Full benefits. Apply in person at: South Dought Cafe, Somerset Place Mall, Dearborn or Fax resume to: 810-646-0379

**WE ARE hiring for the following positions:**  
• Servers  
• Cooks  
• Hostess  
Apply in person: Bakers Square, 5945 Sheldon Rd., Canton

**\$7.25/HOUR TO START**  
Full or part time. Cashier, Deli & Meat Department. Hires Mid. Nov. 425 N. Center. (810) 344-1030

**511 Help Wanted-Professional**  
APPLICATION ENGINEER (entry level) BSME preferred. Electrical knowledge required. Position involves application support, manufacturing and service for a Electro-Mechanical product. Travel required. Resume to: P.O. Box 748, Brighton, MI 48116

**ACCOUNT EXECUTIVE**  
Telecommunication Sales  
Start a long term career with S.E. Michigan's largest independent AT&T, Toshiba and Northern Telecom supplier of high tech telecommunication equipment, networks, and software. Superior compensation and bonuses. Profit sharing. 401K plan, medical/optical/dental insurance, car allowance, and expense reimbursement. Please call Dave Fisher at 810-483-0148, ext 202 to arrange an appointment.

**ACCOUNT MANAGER**  
Established business forms distributor has an opportunity in our Livonia branch for an individual with a minimum 3 years experience to manage assigned clients. Requirements: Superior conceptual, problem-solving and interpersonal skills; an interest in business systems and a solid foundation in principles of effective persuasion and communication skills. Send resume with references to: Account Manager, P.O. Box 18189, Lansing, MI 48901-8189

**ACCOUNT EXECUTIVE**  
Nationally recognized Detroit area training and organization development firm is seeking an individual to sell and market training solutions. Candidate experience should include:  
• Consultative sales experience with a successful track record  
• Having sold training solutions extensively in the Michigan, Ohio and Indiana market place  
• Content knowledge in areas such as team development, process improvement, change management and leadership  
• Having worked within a corporate training organization development function  
Prism offers a competitive salary and benefits package. Qualified candidate should forward their resume with cover letter and salary requirements to: Kevin Buck, Human Resources Director, 3700 Performance Systems, 3700 Grand River Ave., Ste. 200 Farmington Hills, MI 48335  
NO phone calls please. An Equal Opportunity Employer

**ADVERTISING SALES \$550-\$1800 WEEK GUARANTEED**  
Salary plus commission plus bonus. Unlimited earning potential. Career opportunity. If you like to use your own office, an excellent work environment and a chance to earn over \$85,000 a year, let's talk! (810) 474-2929

**A GREAT OPPORTUNITY**  
ZEE MEDICAL, the largest national supplier of First Aid & Safety Products to business & industry, is seeking a Sales/Service Representative. Established protected territory, earnings \$25-\$55K per year potential. We offer an ongoing training program, vehicle, base & commission. Call Mr. Victor at 1-800-572-5011

**ALARM SALES**  
Messada Security is looking for aggressive individuals to join our residential sales team. Industry and/or sales experience a plus. We offer paid training, high commissions plus benefits. Call Tim for an interview at (810) 362-3550

**NOW HIRING WOMEN'S APPAREL SALES**  
IMMEDIATE OPENINGS AVAILABLE  
• EXCELLENT STARTING PAY • FLEXIBLE HOURS • FULL AND PART TIME • EMPLOYEE DISCOUNTS • UP TO \$70 PER HOUR FULL TIME UP TO \$8 PER HOUR PART TIME FOR EXPERIENCED SALESPERSONS  
APPLY MON-FRI 10am-5pm  
37808 W. SIX MILE AT NEWBURGH RD. NEWBURGH PLAZA • 313-581-9244

## 512 Help Wanted-Sales

**AMERITECH & Star Distributor, TRM**  
in Detroit Metro area. Candidates must be goal oriented and motivated. Responsibilities include: selling Ameritech Cellular and Enhanced ValueLink. Calling plans to business. We offer career advancement and a comprehensive package including:  
• Salary  
• Benefits  
• Commission  
• Bonuses  
\$25,000-\$50,000  
Interested parties should send or fax (810) 377-0425, or resume to: TRM Group, 1000 N. Opdyke, Suite H Auburn Hills, MI 48326

**Apartment Search**  
Tired of traditional sales? Burned out on selling to people who don't want to talk to you? Want to be paid commission based on your ability to help people? Our Real Estate Consultants earn over \$40,000/year. Rochester Hills location only. Full time only. 810-253-8019

**ARE YOU EARNING WHAT YOU WORTH?**  
Successful person in premium market and direct sales of high value equipment. Confirmed leads provided. Intensive & personal training provided. \$80,000 per year. Call Keith to set up interview. (810) 478-5028

**Are You Serious About A Career in Real Estate?**  
We are serious about your success!  
• Free Pre-licensing classes  
• Exclusive Sales Systems Programs  
• Variety of Commission Plans  
• Coldwell Banker affiliate in the Midwest  
Call Ron Moore at (810) 879-3400  
Coldwell Banker  
Schweitzer Real Estate

**BECAUSE OF COMPANY EXPANSION**  
We are seeking for individuals who are seeking A TRULY REWARDING CAREER OPPORTUNITY. No sales experience? No worries! We provide the best training in the industry! We also offer:  
• Dental  
• Major Medical  
• Prescription Coverage  
• 43 Hour Work Week  
• Paid Vacations  
• Profit Sharing  
ART VANN FURNITURE will accept applications immediately at:  
NOVI 27775 Novi Rd. or call Mr. Donovon at 810-348-8922  
OR  
DRAYTON PLAINS 15550 Mercantile, Dearborn or call Mr. Jones at 810-674-4731

**ANN ARBOR**  
425 East Eisenhower Parkway  
Ann Arbor MI 48106 or call Mr. Adams 313-747-7170  
Full & Part Time Positions Available

**ART GALLERY PART TIME**  
Learn to be a fine Art Consultant. Outgoing personality more important than art knowledge. Complete training furnished. Representing a gallery in your area. No investment. Very high earnings. Call Lois. (810) 615-4822

**Real Estate One PLYMOUTH OFFICE**  
Seeking ambitious, career-minded individuals. Maximize your earnings, work with an industry leader. We offer an exciting, flexible work environment, training, flexible hours, and \$50,000 first year income potential. For more information call: DIANE HOWARD (313) 455-7000

**ATTENTION STUDENTS**  
Part time telemarketing. We have 10 experienced individuals looking for \$6 per hour. If hired expect to earn much more. Experience helpful, not necessary. Send resume to: P.O. Box 18189, Lansing, MI 48901-8189  
Call today! (313) 422-1818

**AUTHORIZED CELLULAR**  
A rapidly growing & exciting dedicated individuals to join our Retail Sales/ Customer Service Team. We offer paid training, flexible hours, and 401K savings plan. Retail experience helpful but not necessary. Call Michelle at (810) 795-9900 For immediate consideration.

**AUTOMOBILE SALES**  
Positions available at United Car Dealer, experience required. Ask for Ray: (810) 544-7022

**AUTOMOTIVE ACCESSORIES**  
Inside Sales Professionals needed in the fast growing auto accessory industry. Multiple locations. Base salary, commissions, and benefits package with advancement opportunity. Willing to train.  
Apply in person, or: Steve Gibb (313) 283-9650  
Fax: (313) 283-9650  
18610 Fort St., Riverview (Multiple Locations)

**AUTO SALES**  
Finance and insurance salesperson needed at Westside Dealership. Good pay plan. Company paid Blue Cross. Willing to share. Send resume. Apply in person to: Ted Charnock. CHARNOCK OLDS/AURORA 24355 Michigan Avenue 1 Block W. of Telegraph, Dearborn

**AUTO SALES**  
Livonia Chrysler-Plymouth has an opening for a career-minded automotive, new car sales professional. Tremendous benefits. Send resume of your working job, set income? Respond to this opportunity!  
• Great Benefits  
• Paid Vacation  
• 401K Program  
• Excellent Pay  
Must have past job references and some sales experience. Serious minded only need apply. See new car sales department at: Livonia Chrysler-Plymouth 30777 Plymouth Rd, Livonia (313) 525-5000

**CHANGE YOUR LIFE**  
Start a new career in real estate. 313-232-2000

**COMMERCIAL SALES REPRESENTATIVE**  
Are you aggressive? Do you have what it takes to close deals? If you can answer yes, then we want you! American Communications Network, Inc. is seeking candidates with 1 to 2 years sales experience in the newly developed commercial sales team. Ideal candidates will possess strong communications & organizational skills, a background in telecommunications, and the ability to work in a rapidly changing environment. No prior sales experience necessary. We are offering a competitive salary and benefits package. Send resume to: (810) 740-4665  
Or mail to: American Communications Network, Inc. 100 W. Byrum Avenue, Suite 400 Troy, MI 48064 Attn: Human Resources

**COMPUTER PRODUCTS & SERVICES**  
Local sales territory. Salary plus commission. Medical/dental/benefits. 401K. Sales experience preferred. Provide computer environmental materials. Professional, Michigan Data, Suite 100, 30555 Northwestern Hwy., Suite 100, Farmington Hills, MI 48334.

**CUSTOMER SERVICE/SALES**  
Self-motivated, energetic individual with excellent "people skills" and a strong technical background needed to provide environmental materials. Professional services to new and existing clients. Salary + commission. Resume to: 15550 Mercantile, Dearborn, MI 48120.

**DISCOVERY BUSINESS SYSTEMS**  
A leading business system in the printing industry has immediate openings for professional sales people. We offer an industry leading 65-35% split. Call Todd Williams (810) 967-2909 or fax your resume to: 810-967-2449

**DUE TO OVER 40% GROWTH**  
over the last two years, our organization is expanding its sales management team in the Brighton area. We are:  
Celebrating our 34th yr in business. A nationally recognized leader in our industry.  
Offering our salespeople with continued appointments.  
Dedicated to lifelong education and training.  
Subscriber to the belief that salespeople are Special and unique individuals.  
The organization whose salespeople enjoy the most lucrative compensation package in Michigan (average salesperson earned \$54,475 last year).  
The exclusive distributor of the best product line in the industry (our sales team enjoys 4.1 million from each of our 40,000 customers).

**WE ARE NOT:**  
A get rich scheme.  
Multi-level marketing organization.  
Insurance Co.  
In the business of selling tangibles.  
Expecting you to spend 90% of your time prospecting or calling on friends or family.  
If you desire to be part of what we are your inquiries are welcome.  
Please respond by phone to 1-800-968-6664 and ask for Mr. Ruby, to further explore the possibilities and benefits of becoming part of the Burlingame sales and marketing team.

## 512 Help Wanted-Sales

**AUTO SALES**  
★ ★ ★ USED ★ ★ ★  
Experienced only. We have a beautiful new dealership, great location, inventory, pay plan & commission. Conditions: Demo, 401K, BOB'S BONUS. We need one good closer. Call Dick Phillips. (313) 281-6900  
OLSON OLDS  
LIVONIA

**CAREER OPPORTUNITY**  
Advertising sales. \$50,000 first year is realistic. \$550/week guaranteed to start. Unlimited commission, superb benefits. Seven year old publishing company needs 2 more closers. 313-425-9533

**CAREER OPPORTUNITIES IN SALES**  
Wmstall Building Materials is celebrating its 50th year in business and we are seeking talented individuals for the position of Inside Salesperson. This highly visible position involves assisting customers at our retail counter and handling telephone inquiries. This position is an excellent opportunity for college grads with a degree in marketing. There is no experience necessary, we will train you! Wmstall has a history of advancing its employees. The position of Inside Sales can be a springboard into territory sales or management. We offer a competitive compensation package plus health care benefits. Please apply in person or send your resume to: Wmstall Building Materials 3340 Van Dyke Ave. Wayne, MI 48184

**ENTRY LEVEL SALES REPS**  
Earn to \$35,000 first year. National company, local territory. Degree preferred. Benefits & excellent training & advancement. Send resume to: (810) 473-2710  
Fax: (810) 473-2710  
Greene & Assoc. Personnel

**FURNITURE SALES**  
Due to business expansion, Tyne Furniture is looking for career minded individuals with a desire to succeed. If you have retail sales background, we would like to hear from you. Full time positions with benefits, unlimited earning potential. Closed Sunday and Monday. The best names in the industry including Thomasville, Drexel, and Sealy are available. Call Mike Leblanc or Fred Miller at 313-995-3900 or apply in person at: 3900 S. State St., Ann Arbor.

**INDIA, CHINA, PHILIPPINES...**  
Working professionals with backgrounds in Business, Import/Export, Sales, Finance, or Engineering. Help \$6 Billion Global Asia Pacific expand to \$10 B by year 2000 in these countries and become wealthy. Aggressive, goal oriented people. 313-458-7747

**INDUSTRIAL SALES**  
Curbell, Inc., a leading distributor of industrial plastics is seeking aggressive individuals for Inside Sales in our Michigan location. Successful applicants will be responsible for sales and market penetration, selling our complete line of products, prospect & develop new business, create & close sales & service existing accounts.  
Candidates must be above average achievers. Recent college graduates welcome. Bachelor's Degree in Business/ Marketing preferred. Salary & commission structure. Excellent benefits. For confidential consideration, forward resume: Curbell Inc., 12270 Belden Ct., Livonia, MI 48150 EOE

**INSIDE SALES/ CUSTOMER SERVICE**  
Rapid growth has created an immediate opening for person knowledgeable in PC based industrial computers. Responsibilities include phone interaction with customers and representatives, customer order entry and expediting, paper trail. Salary plus commission/benefits. Send resume & salary requirements to: PO Box 2084, Ann Arbor, MI 48104

**INSIDE SALES**  
For building supply. Full & part-time. Redford area. Call for interview. 313-534-2378.

**INSIDE SALES**  
Relaxed, no pressure appointment setting for hotel office of national service company. Full time; days with attractive hourly wage, bonus and benefits. Call Dave after 6pm. (810) 645-9653

**INSIDE SALES REPRESENTATIVE**  
A local water and boiler company has an immediate entry level opening for an Inside Sales Representative to sell water heaters in the areas of product information, ordering and scheduling. Position requires heavy telephone usage. Candidates must possess good communication, organizational and customer relations skills. 4 year college degree preferred. Competitive salary and excellent benefits package. Please send resume: LOCHINVAR CORP. 45900 PORT STREET PLYMOUTH, MI 48170

**INSIDE SALES</**



**512 Help Wanted-Sales**

**SALES RECRUITER**  
Aggressive, self-starter needed for fast paced contract technical placement firm. Fax resumes to: 810-347-9945 or mail to: HRU, Inc. 42400 Grand River Ave., Suite 109, Novi, MI 48375

**SALES REP**  
Home health care company in Livonia is looking for an energetic, motivated individual for residential and commercial sales for specialized chair lifts. Great opportunity with benefits. Base salary plus commission.

Call today!  
LIVONIA, 313-214-8600  
SOUTHFIELD, 810-352-1300  
TAYLOR, 313-284-0777  
AUBURN HILLS, 810-373-7500

**SNELLING**  
PERSONNEL SERVICES

**SALES REPRESENTATIVE**  
With experience for growing replacement window & siding company. Call Weather Tight Windows. 1-800-482-1004

**SALES REPRESENTATIVE**  
Outside Sales Full & Part-time

Intern Personnel, a national leader in the staffing industry, is looking for an aggressive, self-motivated, service oriented sales professional. We currently have openings in our East-pointe, Southfield & Mt. Clemens branches. Responsibilities include prospecting new clients and industrial business, developing and sustaining existing accounts, while maintaining the highest level of customer satisfaction. We offer a base salary, commission plan, auto allowance & benefits package. If you are ready to start an exciting new career, send resume and salary requirements to: HRM, P.O. Box 221, Eastpointe, MI 48021 or fax to 810-775-7665

**SALES/SELLING DESIGNER**  
East side contract furniture firm. Previous experience required. Send resume to: Box 815, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150

**SALES**

**LABOR READY**

The nation's fastest growing temporary labor placement company is looking for high-powered salespeople to augment our growth in the Detroit area. Previous experience in sales and computer is a plus. Must be a computer literate. Excellent compensation package includes salary + benefit + bonus + 401K + auto allowance. Resumes to: DISTRICT OFFICE, 26157 W. 8 Mile Rd, Livonia, MI 48152

**Sell The American Dream**

Real estate is booming. We are looking for self directed individuals who want unlimited earning potential with an industry leader. Training available. Flexible hours.

Call Laura Cantin  
810-644-4700

**TECHNICAL SALES REP**  
Our service established in 1970 seeks person with agency or technical sales experience to work with current & prospective clients in technical staffing. Base salary + commission + benefits.

ARBOR TECHNICAL 459-1166

**DISCOVER THE DIFFERENCE**  
(810) 347-3050

**COLDWELL BANKER**  
Schweitzer Real Estate

TRUS JOIST MACMILLAN, the world's largest manufacturer of engineered lumber, is seeking an individual in our local Northville office for Inside Sales & Marketing Support. Responsibilities include: prospecting, sales, and customer service. Send resume to: Attn: Barbara Moynihan, Trus Joist Macmillan, 4522 Corporate Dr., Ste. 100, Columbus, OH 43231. EOE.

**WANT A CAREER IN REAL ESTATE?**

There has never been a better time to get into real estate. We continue to grow and are now hiring new and experienced salespeople. We offer the highest quality training, great income potential, a flexible schedule and a great support staff. For a confidential interview call Judy Green at Coldwell Banker. 1-800-652-0005

**At the Gallery**  
Friday, October 18th, 6:30 pm - 9:30 pm  
Saturday, October 19th, 11:00 am - 5:00 pm  
Sunday, October 20th, 11:00 am - 5:00 pm

**FREE VALET PARKING**  
ALL SALE DATES

**Featuring a selection of contemporary graphics by Robert Motherwell, Pablo Picasso, Jean Dubuffet, Helen Frankenthaler and Bruce Marder, paintings by John Elsworth, Philip Evergood, Huey Lee Smith, Moses Soyer, Daniel Ridgway Knight, Guy Wiggins, Felix Labisse, A.H. Wynton, Bruce Crane and Edward Pollock; 18th century furniture, the complete contents from a prominent Oakland county estate. Rare book auction Saturday, October 19th at 4 pm featuring books from the estate of Fred Sanders, the Estate of Vanda pie of St. Clair Shores; and Frank Lloyd Wright furniture moved from the Robert D. Winn house, Kalamazoo, Michigan.**

**ADDITIONAL WORKS OF ART BY ANTHONY THORNE, OLIVE PARKER BLACK, ARMOND OSTHAUS, JOHN HORACE HOWARD, EDMUND GREEN, BRONZE SCULPTURE BY HANRIET WYNN FRISWORTH.**

**EXCEPTIONAL FURNITURE INCLUDING A WILLIAM & MARY WALNUT CHEST, DRAWERS, QUEEN ANNE MAHOGANY, CATELEG, AND DROP LEAF TABLE, 1800 ENGLISH CHAIRS, QUEEN ANNE WALNUT WALNUT, QUEEN ANNE WALNUT WALNUT, 17TH CENTURY LOUIS XV STYLE WRITING DESK AND BOMBÉ CHEST OF DRAWERS.**

**A RARE TIFFANY "NARCISSUS" CUT GLASS TABLE LAMP AND "ALAMANDER" TABLE LAMP, STEUBEN ART NOUVEAU BRONZE & AURENE GLASS CHANDELIER, TOWLE "LADY MARY" STERLING SILVER PLATEWARE.**

**FRIDAY FEATURES A COLLECTION OF BRILLIANT PERIOD CUT GLASS, MINATURE KEROSENE LAMP, GEORGIAN & VICTORIAN OPEN TOPS AND SPOONS, RARE HEAD DOLLS, OVER 200 HUNDRED YEARS OLD ON FRIDAY & SATURDAY, SELECTION OF 17TH CENTURY HAND-PAINTED MINIATURES ON SATURDAY, ACTUAL BLACK LEATHER BOOT SHOWN BY GEN. FRANK THUMB & WHITE LEATHER GLOVE WORN BY HIS WIFE, LARINA, ON SUNDAY.**

**409 East Jefferson Avenue • Detroit, Michigan 48226**  
(313) 963-6255 or 963-6256 • Fax (313) 963-8199  
(Across from the Ren Cen)

**Win Red Wings Tickets!**

**DETROIT RED WINGS**

**You could be a lucky winner of four tickets to the Observer & Eccentric SRO Club, you receive: 4 standing room only tickets to a Red Wings home game, and access to the penalty box during pre-game warm up!**

**Here's how to enter -**

**Send a postcard with our name, day phone #, and address to:**

**SRO CLUB**  
C/O OBSERVER & ECCENTRIC NEWSPAPERS  
36251 Schoolcraft, Livonia, MI 48150

**A winner will be drawn for each home game during the regular season.**

**Winners will be notified by phone Monday through Friday between 9:00 a.m. and 5:00 p.m.**

**512 Help Wanted-Sales**

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We are serious about your success!

- Free Pre-licensing classes
- Exclusive Success Systems Program
- Variety of Commission Plans

Join the No. 1 Coldwell Banker affiliate in the Midwest!

Call Sharon McCann at (313) 462-1811  
Coldwell Banker  
Schweitzer Real Estate

**TELEMARKETER - Part-time, 20 hrs/week, \$7 to \$10/hr. Bonus. Will train Ask for Mr. Damore. 1-800-660-2980**

**TELEMARKETING**

**ENTERTAINERS**  
That's what we're selling! Birmingham based TeleMarketing Center NOW HIRING for permanent Full-Time positions. Call only qualified leads in an automated, adult workplace.

**START TODAY:**  
• 12:30-9:00 pm (M-F)  
• \$8-\$12/hr. avg!  
• FREE Blue Cross!  
• Weekly Bonuses

**810/ 540-5400**

**TELEPHONE WORK** - Looking for interesting part time work as a change of pace & to add to income? 4 hrs. 5 days/week, caring business people & selling agents for our professionals. Pleasant phone personality a must. Salary + commission. Call 9-4-30, 810-476-7447, Ext. 119

**THE CHRISTMAS STORE**  
at Westland Mall, Part-time, Seasonal Sales people, \$6.00/hr. Apply Friday Oct. 18, noon-5pm.

**THE NATIONS Largest Home Warranty Company** seeking highly motivated sales individual based in Michigan with a proven sales aptitude. Responsible for calling on Builders. Sales experience a plus. First year salary & bonus to \$25,000. Field expense and benefits package. Send resume to Home Buyers Warranty, 14000 Plymouth Rd., Suite 100, Farmington Hills, MI 48334. Fax to 810-476-7447, Ext. 119

**THINKING ABOUT A REAL ESTATE CAREER?**  
If so, you owe it to yourself to investigate why we are the #1 Coldwell Banker affiliate in the Midwest and best suited to insure your success. All real estate companies are not the same.

**DISCOVER THE DIFFERENCE**  
(810) 347-3050

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36251 Schoolcraft, Livonia, MI 48150

**A winner will be drawn for each home game during the regular season.**

**Winners will be notified by phone Monday through Friday between 9:00 a.m. and 5:00 p.m.**

**520 Help Wanted-Part-Time**

**APPOINTMENT SECRETARIES**  
Not over the phone, sales, relaxed atmosphere. Good pay. Mostly evenings. Southfield based company. Call John, after 5 p.m. at 810-646-9455.

**AQUATICS CENTER**  
The City of Wayne is accepting applications for the following part time position:

**WATER FITNESS INSTRUCTOR**  
Must have current IDEA, ACE or AFA certifications and current CPR Certificate. Rate of pay - \$13.65 - \$18.12/hr.

**WATER SAFETY INSTRUCTOR**  
Must have current certification in American Red Cross Water Safety Instructor and current CPR and Standard First Aid Certificates. Rate of Pay - \$8.65 - \$10.09/hr.

**HEAD LIFEGUARD** - Must have current certification in American Red Cross Lifeguarding and/or ELS & Associates Lifeguarding. Must have current CPR & Standard First Aid Certificates and Head Lifeguard Certificate or be willing to take required class before assuming duties. Rate of Pay - \$7.35 - \$8.12/hr.

**LIFEGUARD** - Must have certification in American Red Cross Aquatics and/or ELS & Associates Lifeguarding. Must have current CPR & Standard First Aid Certificates. Rate of Pay - \$7.10/hr.

Applications for these positions are available in the Personnel Department, 3355 S. Wayne Road, Wayne, MI 48184.

An Equal Opportunity Employer

**WE'VE GOT SOMETHING IN STORE FOR YOU**

**CHAS. LEWIS**  
CIRCULATING COMPANY  
An Equal Opportunity Employer

**RECEPTIONIST**  
PHONE friendly person to answer multi-line phone system and greet clients for busy Canton real estate office on Sundays 10-5. Call Cindy for more information 313-453-4300

**RETIRES** - Christmas design company needs help installing Christmas lights at corporations. Flexible hours. 810-532-3939

**SALES AND MARKETING**  
Answering phones, busy insurance service. Call: (810) 647-8050

**SALES CONSULTANT**, experience preferred for busy Farmington Hills shop. Must be friendly & work every Saturday. Inquire at 810-474-3131

**SHOPPERS**  
NEEDED to evaluate services at local shops and restaurants, part time. (408) 399-5070

**SHOPPERS WANTED**, \$10.25+ an hr., part-time. Shop in local stores. FREE products to sample. Call now. 810-983-4635

**CLERICAL SUPPORT**

Immediate position available for a responsible, well organized individual. Ideal candidate desires a flexible schedule and is available early mornings and in the late afternoons. Please call for more information.

**313-513-5823**

**CLERK NEEDED** for Farmington Hills Church. 10-15 hours per week. Good hours. Good pay. \$10.00/hr. 810-553-7170

**COURIER**  
Southfield law firm seeks Courier for court filing duties in Tri-County area. Needs: reliable transportation & friendly cooperative attitude. Call (810) 353-1700

**COMPUTER/WAREHOUSE**  
Non business needs dependable person for computer/warehouse work. 3 days, 9-3pm. 313-247-7745

**CUSTOMER REP/PART TIME**  
25-30 hours per week, great phone skills & must be general office. Flexible hours. Fax or mail resume: Attn: Karen, FAX 313-782-2022. Address: 36300 Van Born Rd., Livonia, MI 48150. (313) 782-9040

**DELIVERY DRIVER** - Part time delivery driver, flexible hours. Retirees welcome. Call OPS Printing (313) 422-1680

**GIFT & CHRISTMAS SHOP**  
in Franklin Village, needs cheerful, dependable salesperson for weekend. Please call Sandy: (810) 851-7877

**HOMEMAKERS** - Christmas design company needs help installing decorations at corporations. Flexible hours. 810-532-3939

**KEEHLER MERCHANDISER**  
Need reliable individual. \$7.50/hr. to start. Send reply to: P.O. Box 1544, Ann Arbor, MI 48106

**RECEPTIONIST**  
Birmingham Real Estate Company seeking receptionist, part time, evenings. Experience helpful. Salary negotiable. Answer phones, greet customers, and miscellaneous tasks. Call Suzanne weekdays at 810-645-2500.

**RECEPTIONIST/SECRETARY**  
needed for busy Real Estate office to share evening weekend hours. Please call Christa Lemon at 313-464-0400

**APARTMENT MANAGER**  
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Husband and wife team to manage a 50 unit suburban community. Duties include apt. maintenance, cleaning, minor heating, electrical, plumbing repairs, leasing and office work. Prior experience helpful. Salary negotiable. Send resume and references to: 313-557-0040

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**COUPLE TO MANAGE** - 80 unit apt. complex in Plymouth. Excellent pay. Call (313) 261-0288

**530 Entertainment**

**DJ W7** w/yr. experience. Music from 30's to 80's. No lights. No fog. Just great music and announcements. Call Chris at (313) 537-7604

**534 Jobs Wanted-Female/Male**

**A CAREGIVER**, companion, light housekeeping, good references. Call (313) 531-4314

**CLEANING LADY**  
Houses & small offices. Dependable, reliable, efficient work. Reasonable rates. (313) 538-1841

**EXPERIENCED AID/HOUSEKEEPER**  
for elderly, live-in. Reliable. Good references and own car. Any area. Call: (313) 382-3809

**FINISHING TOUCH**  
Any type of cleaning. Windows, spring cleaning. References. Call after 4pm: 313-730-7010

**WOMAN** to do general cleaning in your home. Mon-Fri. Between 8:30-5:30 p.m. reference: (313) 345-7660

**536 Childcare Services-Licensed**

**ACTIVITIES, meals & lots of love.** Licensed with experience. CPR, First Aid, 18 mos. - 3 Pre-school program. Livonia, Full time. Non-smoking. Call Ron: (313) 462-3962

**ARE YOU** in need of quality childcare? 10 yrs experience. CPR certified in my Canton area. All ages welcome. Full or part time. (313) 397-1045

**A TO Z** child care, 24 hours/7 days. O.S. ok. \$80/week. Southfield, Oak Park, Bloomfield. Licensed 14 years. (810) 335-3761

**CHILD CARE** in my licensed Livonia home, 6 months & up. First Aid & CPR certified. Lots of toys & TLC. Excellent references. (313) 462-0156

**CHILD CARE** in my licensed Canton home, 6 months & up. First Aid & CPR certified. Lots of toys & TLC. Breakfast, lunch & snacks. 10 mos. & up. Penny 313-459-9921

Whether you need help in your home for 2 hours or 24 hours, Let United Home Care Services Help You Remain Independent in Your Own Home

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• Care of the Chronically ill  
• Alzheimer's Care  
• Respite Care

For more information, call: United Home Care Services (313) 422-9250  
Serving Oakland & Wayne Counties Established in 1982

**537 Childcare/Babysitting**

**BABYSIT** in my home, your soon to be certified in First Aid, child care course, 2 yrs exp. have a 2 yr old daughter. Call Kris: (313) 697-7175

**WESTLAND MOM**  
Will Sit For Your Tot. Day/night hours. Feeds, Snacks Free. 313-841-2900

**538 Childcare Needed**

**BABYSITTER** Daycare for 3 children 6 wks. 1 & 4 yr. Your home or mine. Full-time, Mon-Fri. Livonia area. Salary negotiable. (313) 591-0950

**BABYSITTER** for 20-mo.-old in my Livonia home. 10-12 hrs. 1 week. Ask for Barbara. (313) 422-1128

**BABYSITTER** - Mature, non-smoker. Saturday evenings, for 2 & 5 yr. old boys in my Farmington Hills home. References required. (810) 788-9060

**BABYSITTER NEEDED**, Full & part-time for 3 1/2 yr. old in Northville home. No set times or days. 313-420-3053

**BABYSITTERS NEEDED**, For evenings, weekends. Please call: (810) 442-0029

**CAREGIVER - EXPERIENCED**  
Needed immediately for 1 yr. old child in my Canton home. 5 days/week. 7:30am-4:30pm. Summers off. No travel. References required. Please call after 5pm: 313-454-4392

**CARE GIVER** - for 2 children, ages 2 mos. & 2 yrs. in my Farmington Hills home. 2-3 days/week. Experience & references required. 810-477-2203

**CAREGIVER** needed for my small children in my Farmington Hills home. 2-3 days/week. Possibly 1 week night. Hours negotiable. Excellent pay, experienced only. 313-462-4175

**CHILD CARE** - Before & after school in my Livonia home. Transportation & references required. After 5pm: (313) 591-0154

**CHILD CARE** for 4 yr. old boy in Farmington Hills home. 8-4 hrs. 2 days/week. Non-smoker. 810-661-9099

**DAYCARE** NEEDED for 3 days per week for 2 girls, ages 2 & 4, in Farmington Hills home. 8-4 hrs. 1 week. Loving non-smoker. References & interview required. (810) 347-1171

**IMMEDIATE OPENING** for Baby-sitter for 9 mos. old in my Royal Oak home. Tues, Thurs, Sat. References required. (810) 442-9693

**LOOKING FOR** a woman to come to my home 2 hours weekday mornings 7AM-9AM to get my children to school. For info (810) 647-1016

**MATURE RESPONSIBLE** non-smoking child care provider needed for 2 children in my Canton home (313) 981-7913

**NANNY** - Full time live-in needed. Mature, responsible lady. Light housekeeping & cooking. Mature transportation, occasional travel required. Room, board, salary & health insurance. References required. Call Lisa: 313-525-8422

**520 Help Wanted-Part-Time**

**LOADERS**  
Part-time (4am to 8 or 9am, Mon-Sat. Average weekly hours equal 20-25 hrs. Must be able to lift 50 lbs. repetitively. Applicants may apply Mon-Fri. 8:30 am to 4:30 p.m. at:

**MELROY FARMS**  
3111 Industrial Blvd.  
Livonia, MI 48150  
EOE M/F/V

**534 Jobs Wanted-Female/Male**

**A CAREGIVER**, companion, light housekeeping, good references. Call (313) 531-4314

**CLEANING LADY**  
Houses & small offices. Dependable, reliable, efficient work. Reasonable rates. (313) 538-1841

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## 750 Miscellaneous For

**NO. 80 Date**

**ANO: BLACK Kimball 45 in high**  
each. \$350. Ping pong table, uphol-  
stered chairs/otman. (810) 369-8007.

**DOL TABLE:** 7 foot Otheusen with  
top, leather pockets, oak cabi-  
net, all accessories. Like new.  
\$200. (313) 981-0125

**JOINING DOOR** wale, 8 foot and 5  
foot, \$100 each. 10 inch radial arm  
wale, \$250. (810) 681-8167

**POLS - Rigid 200 Pipe Cutter,** Die  
Wise, Hand Threading Tools, Man-  
ual Wires, Etc. Johnson Inc. Ash Grove,  
Missouri. 810-474-8278

**SOL SOH - Large quantity** all of part-

**751 Musical Instruments**

**ALDWIN (CHURCH) Organ**  
Leslie speaker; Best offer, 25 key  
organ chimes; Mass-Rowe-Carlton  
Funds great; \$449. 313-532-7604

**ALDWIN PIANO 45" tall, nice, plays/**  
Funds great, oak. \$1800. Also baby  
Piano. **Page 810-339-0636**

**HICKERING Baby Grand, Ampico**  
ano, & Mason & Hamlin Baby  
and Ampico, best offer.  
(313) 862-6858

**HICKERING & SONS console**  
ano, great condition, recently  
ed, \$1500 or best. (810) 681-6647

**HOWARDS HOLIDAY organ, full key-**  
boards, Leslie speaker & tape deck

**MUSIC EQUIPMENT.** Guitars, amps, & items. Speakers, stereo items & this. (810) 426-7249

**IANO - 1940 Baby Grand, Strauss, very good condition. \$1800.** 810-220-0449 or 810-349-7075

**IANO - Bradwin Hamilton Studio w/ bench. Walnut, excellent condition. \$850/best. (313) 697-1452**

**IANO - Bradbury Spinnet, just tuned, matching stool. Excellent condition. \$900. (313) 537-0366**

**IANO - Chickering. Upright console, maple white. Perfect condition. Very old. \$1,000. (810) 628-4806.**

IANO - Grinnel Spinet. Light maple.  
Very Good condition. \$8000 Best  
offer. (313) 462-9779  
JAG

IANO - Hamburg Steinway Grand  
112. Model O. Completely restored.  
Copy. \$20,000. (810) 642-3473

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**QUALITY CERAMIC TILE**  
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5 yrs experience, Tri-County Area  
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**250**

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Papering, Removal, Painting,  
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• Gutters Cleaned • Screened • Repaired  
Free Estimate (800) 624-5335

**102 Handyman M/F.**

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CITIL CREDIT-A-RITE  
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Experienced In Heating/Cooling  
some plumbing & electrical work.  
Call John. (516) 313-575-9505  
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**ANY BRAND TURNED UP  
IN YOUR HOME FOR ONLY \$6.50  
Free Est. #! Additional Work Needed  
810-788-1950**

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**ALUMINUM & VINYL SIDING  
Trim • Replacement Windows  
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Manning Construc. 313-427-0748**

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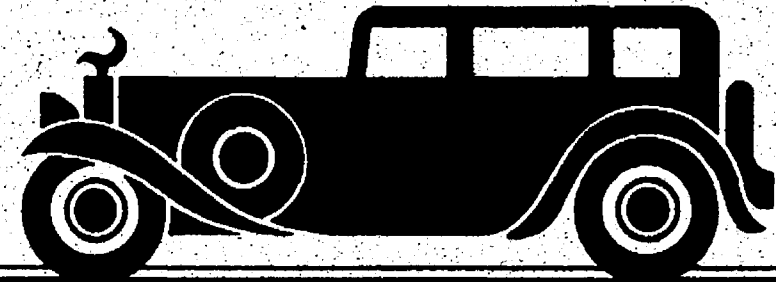








# AUTOMOTIVE



### 824 Mini-Vans

**ASTRO 1990 AWD**, low miles. Price in call! 810-348-7000

**ASTRO 1987** - CL 7 passenger, loaded, Great Shape, 80,000 miles. \$4500. (810) 545-8884

**ASTRO 1991**, extended, ivory with dark red interior, \$6999. TYME AUTO (313) 455-5566

**ASTRO 1987 LT** - 8 passenger, Excellent condition, many options, 113,000 miles. \$3975. 313-981-2287

**ASTROVAN 1991** - Extended, loaded, 65,000 miles. Good condition. \$7,300. (313) 261-4952

**CARAVAN 1989** - Over 100,000 miles. Good condition - runs great. \$2,100. (313) 261-4952

**CARAVAN 1993 SE**, extra clean, new brakes/tires/shocks, 51,000 mi. \$11,300. After 4. (810) 544-4478

**CARAVAN 1992 SE** - V-6, 7 passenger, United windows, 2 built-in car seat, \$9,500/best. (313) 420-0470

**CARAVAN 1992** - V-6, leather, loaded, 52,000 miles, green. Good condition. New tires/battery/shocks/muffler. \$10,700. 810-649-0003

**CHEVY 1991** Extended Astro, Starcraft conversion, extended top, loaded, 71,000 miles, 1 owner, excellent condition. \$11,999 (810) 220-5572

**CHRYSLER TOWN & COUNTRY 1993** - Excellent condition, low miles. New. Good year. 1 owner. \$11,500. 810-649-0003

**DODGE GRAND CARAVAN LE 1992**, 3.3 V-6, excellent condition, loaded, 87,000 miles, new tires. \$9,900. (810) 652-8228

**Dodge 1989 Grand Caravan SE**, \$4500. 84,000 miles. In Troy. 810-740-8644

**DODGE GRAND CARAVAN LE 1992**, 3.3 V-6, 109,000 highway miles, excellent condition, loaded, \$7,400. (810) 855-3548

**DODGE 1992 LE**, Grand Caravan, loaded, excellent condition, \$9000/best. (810) 689-1928

**GMC SAFARI 1990**, All wheel drive, Seats 7. A Must See! \$5400/best. (810) 641-7003

**GMC 1993 SAFARI**, excellent condition, loaded, low miles. Best offer. Call after 5:00pm. (313) 425-1022

**GMC 1990 Safari GT**, 7 passenger, loaded, 80,000 miles. \$6500/best. Eves: (810) 474-7637

**GRAND CARAVAN 1990 LE**, 3.3 V-6, low miles, power everything. Garage kept. Perfect! \$6,300. 810-254-5067

### 824 Mini-Vans

**GMC 1989 Safari** touring edition, 101,000 miles, runs/drives excellent, body needs minor repair, many new parts. \$4300/best. 810 853-7458

**GRAND CARAVAN 1994**, Sport, 7 passenger, loaded, Excellent. 82,000 miles. \$11,750. (810) 652-1762

**GRAND VOYAGER LE 1989**, loaded, original owner, 120,000 miles. \$3300/best. (810) 478-1209

**GRAND VOYAGER 1992** - LE, loaded, Excellent condition, 79,000 miles. \$10,500. (810) 851-8378

**GRAND VOYAGER 1995** - loaded, quads, 22,000 miles, \$17,375. Call after 5pm: (313) 464-1612

**MAZDA MPV 1991**, automatic, power steering/windows, cruise, front & rear air & heat, \$8,000. (810)826-3034

**MERCURY 1993 Villager GS** - Excellent condition, low miles, \$11,300. 810-851-8779

**MERCURY VILLAGER 1995** - V-6, automatic, air, all power, 14,000 miles. \$16,500. (313) 525-7113

**PLYMOUTH 1992** - Grand Voyager SE, immaculate, 1 owner. \$8500. (810) 650-5905

**VILLAGER 1996 GS** - loaded, garaged, non smoker, 19,000 miles, \$18,995. (313) 464-1798

**VILLAGER GS 1993**, 57,500 miles, 1 owner, power windows, locks, air, cruise, \$11,900 (810) 788-9039

**VOYAGER 1992** - V-8, power steering, heavy duty towing package, 70,000 miles, \$10,000. (313) 427-9949

**VOYAGER 1991** - Omega carl & power lift, A-1 condition, power, low miles. \$10,000 for all. 810-478-7184

**VOYAGER 1992** - V-8, excellent condition, 45,000 miles. \$10,500. 810-477-8187

**WINSTAR 1995 GL**, 6 cylinder, automatic, dual air, power windows. \$15,995

**ATCHINSON FORD** 9800 BELLEVILLE ROAD (313)697-9161

**WINSTAR 1995 LX**, excellent condition, Trailer low play, \$17,750. Day: 810-340-2153, Eves: 810-474-5086

### 826 Vans

**CHEVY 1995 Astro Conversion Van**, clean TV, VCP. \$17,695. **PANIAN CHEVY** (810) 355-1000

**CHEVY 1994 Astro** Extended, Loaded, great family Van for only \$12,495. Call Jim. 458-5247

**CHEVY 1991**, full size short body great condition, conversion, loaded, new tires, \$6100. (313) 449-0673

**CHEVY 1979 VAN** - Good condition, newer engine & transmission, many new parts, air, cruise, \$1350/best. Page: 313-273-0481

**DODGE 1984 B250** conversion, 95,000 miles, good condition, runs good. \$2400. Eves. 313-484-1810

**DODGE 1991** conversion van, full size, \$3999 no money down, 20 minute credit approval by phone. **TYME AUTO** (313) 455-5566

**DODGE 1994 Grand Caravan**, 39,000 miles, loaded, Tamoroff Advantage Package included. \$12,488.

**VILLAGER 1996 GS** - loaded, garaged, non smoker, 19,000 miles, \$18,995. (313) 464-1798

**VILLAGER GS 1993**, 57,500 miles, 1 owner, power windows, locks, air, cruise, \$11,900 (810) 788-9039

**VOYAGER 1992** - V-8, power steering, heavy duty towing package, 70,000 miles, \$10,000. (313) 427-9949

**VOYAGER 1991** - Omega carl & power lift, A-1 condition, power, low miles. \$10,000 for all. 810-478-7184

**VOYAGER 1992** - V-8, excellent condition, 45,000 miles. \$10,500. 810-477-8187

**WINSTAR 1995 GL**, 6 cylinder, automatic, dual air, power windows. \$15,995

**ATCHINSON FORD** 9800 BELLEVILLE ROAD (313)697-9161

**WINSTAR 1995 LX**, excellent condition, Trailer low play, \$17,750. Day: 810-340-2153, Eves: 810-474-5086

### 826 Vans

**FORD 1994 Chateau Club Wagon**, E150, Mocha, 46,000 miles, very good condition. \$17,500. (810) 474-5363

**FORD 1994 Chateau** E150 Club Wagon, 5.8L 351 V8, automatic, dual air & heat, Chevrolet Oldsmobile captains chairs with bed seat, aluminum wheels, 18,994. **DEMME FORD** (313) 721-2600

**FORD 1993 Club Wagon Chateau**, very clean! Only \$12,295. **PANIAN CHEVY** (810) 355-1000

**FORD 1988 Conversion** - runs good, 80,000 miles, original owner, \$2,100/best. (313) 261-7978

**FORD 1995 Cube Van** (7) Turbo Stroke Diesel Automatic full floor, 18,000 miles, leather, cruise, only \$14,500. **DEMME FORD** (313) 721-2600

**FORD 1994 Starcraft GT H-Top**, Conv. Van, Loaded, Mint, 24,000 miles. \$19,900. (810) 644-5183

**FORD 1986 Turtletop Conversion**, new tires/brakes/battery, 810-478-5173

**FORD 1994 Universal Conversion**, quad captains chairs with a bed V-6, loaded, 18,000 miles. \$19,900. **DEMME FORD** (313) 721-2600

**FORD 1995 Windstar LX**, 15,000 miles, leather, quads seats, all the extras. \$17,775.

**FOX HILLS** Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

**GMC 1994 Van**, Starcraft hi-top, 13,500 miles, T.V., VCP, custom ordered, unique, brickyard option, 2 wood packages, one-of-a-kind, must sell \$21,800/best.

**GRAND CARAVAN 1998 SE**, loaded, Tamoroff Advantage Package included, \$18,488.

**GRAND CARAVAN 1998 SE**, loaded, Tamoroff Advantage Package included, \$18,488.

**GRAND VOYAGER 1994 SE** Sport, 14,995. 1 owner. Like new! \$14,995. **Livonia Chrysler-Plymouth** (313) 525-7604

**M.V.P. 1991 Van**, Loaded. One of a Kind! \$7388.

**FOX HILLS** Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

**OLDSMOBILE SILHOUETTE 1994**, excellent condition, loaded, leather, 15,500. Page air. (810) 828-0631

**PLYMOUTH 1990 Voyager** - V-6, loaded, priced for quick sale! \$5500. Call Mark. 458-5246

**PONTIAC 1994 Trans Sport** - V-6, automatic, full power, clean! **PANIAN CHEVY** (810) 355-1000

**RALLY 1995 STX**, full power, dual heat/air, CD player, 8 passenger, low miles. Clean! \$18,985. **JACK CAULEY Chevrolet/Geo** (810) 855-0014

**TAURUS 1995**, 4 door, GL, automatic, air, 6 cylinder, leather, power windows/locks, cruise, tilt, aluminum wheels. \$10,995. **DEMME FORD** (313) 721-2600

**WINSTAR 1995 Wagons**, 5 to choose from, automatic, air, power windows/locks, cruise, tilt, 7 passenger, starting from only \$13,995. **DEMME FORD** (313) 721-2600

### 828 Jeeps/4 Wheel Drive

**BLAZER 1995**, 4 & 2 door, all 4x4, 4 to choose. Starting at \$19,799. **PANIAN CHEVY** (810) 355-1000

**BLAZER 1994**, 4 door, 4 wheel drive, Tahoe LP, loaded, E.C., 52,000 miles, 100k warranty, \$14,400/must sell. (810) 563-5824

**BLAZER 1995 LS**, 4 door, 4x4, resp-berry, 22,000 miles, loaded! Sale price for \$19,788. (810) 643-0070

**Suburban** OLDSMOBILE-CADILLAC

**BLAZER 1995 LS**, 4x4, loaded, certified, \$17,990. **RINKE PONTIAC GMC** (810)497-7699

**BLAZER LT 1995** - 4 door, 4x4, leather, loaded, 38,000 miles, alarm, \$19,900. (313) 464-0269

**BLAZER'S 1995**, 8 to choose, starting a **MIKE SAVOIE CHEVROLET** (810) 643-9000

**BRADAVA 1992** - white/charcoal leather, 104,000 miles, very clean, \$10,400. (313) 360-8968

**BRONCO 1993**, Eddie Bauer, 4x4, 87,000 miles, new taglate, \$7,300. Call after 5pm. 313-255-6901

**BRONCO 1995**, Eddie Bauer Edition, 351 V-8, leather, full power, only \$20,995. **STARK HICKEY WEST** (313)538-6600

**BRONCO 1996**, fully loaded, like new \$23,950. **DEAN SELLERS** (810) 643-7500

**BRONCO 1994 XLT**, leather, V-8, 4x4, loaded, low miles. \$18,800. **RINKE PONTIAC GMC** (810)497-7699

**BRONCO 1996**, XLT, red, fully loaded, alarm, remote start, 6,000 miles. \$25,500. (810) 828-0631

**CHEROKEE 1993** XLT - Sharp! Full size, V-8, 37,000 miles. \$17,000 or best offer. (313) 207-0520

**CHEROKEE 1993** Country 6 cylinder automatic, loaded, like new, 24,000 miles. \$15,000 firm (810)476-8689

**CHEROKEE 1996** ladies jeep, low mileage, air, new tires/exhaust, \$5,500. (810) 643-8597

**CHEROKEE 1990** Laredo 4 wheel drive, loaded, 173,000 miles. Looks & runs great! \$4950. 313-913-2001

**CHEROKEE 1990 LAREDO** - 4x4, loaded, 143,000 miles. Looks and runs great! \$4900. Sold

**CHEROKEE 1990** Laredo 4x4, Excellent condition, new brakes/exhaust, \$7,000. (810) 363-1751

**CHEROKEE 1993** Laredo, 4x4, black, loaded, \$15,950. **DEAN SELLERS** (810) 643-7500

**CHEROKEE SPORT 1989** - Red, 1 owner, 2 door, 156,000 miles. Runs great! \$3400. (313) 397-0392

**CHEROKEE 1994** 4WD Woman owned, 34,000 miles. \$14,950. (313)277-1118; pager 313-793-3106

### 828 Jeeps/4 Wheel Drive

**CHEVY 1995 Blazer**, 2 door, blue, automatic, air, 4x4, like new. 458-5245

**CHEVY 1994 Blazer**, 4 door, white, automatic, air, 4x4, low miles and priced right at \$17,995. 458-5245

**CHEVY 1995 Blazer** 4dr, 4 WD, Black & Silver, mint condition. Fully loaded. Bumper to bumper warranty to 100,000 miles. \$19,000. Can't Afford, Must Sell! 810 473-5528

**CHEVY BLAZER S-10 1983**, 4 wheel drive, \$450. (313) 785-0589

**CHEVY 1995 Tahoe**, 2 door, 13,000 miles, loaded, excellent condition, \$25,900. (810) 666-1751

**CHEVY 1996 Tahoe LT** 4 door, 4 wheel drive. Loaded. Blue/grey leather. \$29,900. Matthews Motor Cars. 810 (810) 333-0088

**DAKOTA 1994**, Sport 4x4, V-8, automatic, air, Asking \$13,500. After 8pm or leave message. (313) 532-0456

**DODGE 1987 Dakota** Pick-up, 4x4, 6 cylinder, air, stereo, Sharp, black truck! \$5788.

**FOX HILLS** Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

**EXPLORER 1994-2 door** Sport 41,000 miles, 4 cylinder, short bed. Excellent condition. \$5800. (313) 455-6272

**EXPLORER 1992**, Eddie Bauer, dark green, excellent condition, extended service plan, well maintained. \$14,500. (810) 477-9072

**EXPLORER 1992**, Eddie Bauer, 4 door, 4 wheel drive, sunroof, JBL, leather, excellent condition, complete nano records, new brakes & tires. \$12,500. 810-363-7547

**EXPLORER 1993** "Limited", 4 door, 4x4, automatic, air, white, sunroof, leather, loaded \$17,993. **DEMME FORD** (313) 721-2600

**EXPLORER 1993** Limited Edition, leather interior, full power \$17,995. **STARK HICKEY WEST** (313)538-6600

**EXPLORER 1994** Limited 4x4, white, like new. \$20,995. **ATCHINSON FORD** 9800 BELLEVILLE ROAD (313)697-9161

**EXPLORER 1996**, Sport, 2 door, 4x4, loaded, excellent condition, 12,000 miles. \$22,900. 313-484-0949

**EXPLORER 1994** Sport, green, sunroof, power windows, locks, cruise, loaded, excellent condition, new brakes/wheels, 27,000 miles. \$13,994. **DEMME FORD** (313) 721-2600

**EXPLORER 1996** Sport, 2 to choose, leather, CD player, running board, \$23,950. 4 door, 4x4, 1997. **DEAN SELLERS** (810) 643-7500

**EXPLORER 1994 XLT**, 4x4, automatic, air, cruise, tilt, power windows/locks, aluminum wheels, 25,000 miles. \$18,994. **DEMME FORD** (313) 721-2600

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### 828 Jeeps/4 Wheel Drive

**EXPLORER 1992**, 4x4, priced right! \$8495. **SUNSHINE ACURA** (810)471-9200

**F-150 1994**, extended cab, 4 X 4, short bed, V8, loaded, \$17,500. Best (313) 591-1768

**FORD BRONCO** Eddie Bauer, 1990 loaded, highway miles, ALL service records. \$7,500 (810) 258-0700

**FORD 1994 Explorer**, 2 door, sport, Automatic, air, much more! Only \$13,999. 313-961-3171

**FOX HILLS** Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

**FORD 1994 Explorer** Eddie Bauer, leather, sunroof, \$17,995. **SUNSHINE ACURA** (810)471-9200

**FORD EXPLORER XLT 1994**, 4x4, leather, alarm, loaded, 52,000 miles, excellent. \$18,000. (810) 641-7752

**FORD 1996 F-150** 4X4, automatic, 14,000 miles, one owner. \$17,995

**ATCHINSON FORD** 9800 BELLEVILLE ROAD (313)697-9161

**FORD 1994 F-150** 4x4, extended cab, off road & towing package, loaded, \$18,500/best. (517)545-8551

**FORD RANGER XLT 1991** 5 speed, 4 cylinder, short bed. Excellent condition. \$5800. (313) 455-6272

**FORD 1983 RANGER**, 4x4, 71,000 original miles, new tires, excellent condition, \$1900/best. 313-261-3859

**F-150 1992** Super Cab, XLT, 4x4, black, V8, automatic, low miles! \$16,950. **DEAN SELLERS** (810) 643-7500

**GMC 1995** extended cab, 271, loaded, heavy duty 1500, trailer package, cap bedliner, 350, green, CD player, sunroof, like new, \$22,800. Eves (313) 416-1041

**GMC 1993 JIMMY** 2 door, V-6, charcoal grey, mostly highway miles. \$6,000/best. (810) 471-5773

**GMC 1994 JIMMY SLE** 4 door, 4x4, low miles, certified! \$16,850. **RINKE PONTIAC GMC** (810)497-7699

**GMC 1993 JIMMY SLE**, 4x4, 4 door, white/black leather, 39,000 miles, new tires. Sale price! \$15,987. New tires. Mint condition. \$17,600. Call: (810) 640-3327

**OLDSMOBILE 1994** Bravada, 55,000 miles, Heavy duty trailer package, 4x4, 4 door, 4x4, new tires. Mint condition. \$17,600. Call: (810) 640-3327

**RANGER 1990**, 4 wheel drive, locks & runs super, \$2899. **TYME AUTO** (313) 455-5566

**RANGER 1991**, 4x4, extended cab, quads & runs great, \$7450. **TYME AUTO** (313) 455-5566

**RANGER 1995**, 4x4 Super Cab, STX, air, CD, bedliner, (leather) cap, hitch, \$17,500/best. 810-466-4346

**SUBURBAN 1993**, dual heat/air, loaded, very clean! \$17,985. **JACK CAULEY Chevrolet/Geo** (810) 855-0014

**SUBURBAN 1995** 4x4, LE, loaded, 29,000 miles, extended warranty, \$26,900. Mornings (313) 455-8557

**SUBURBAN 1993**, 4x4, loaded, very clean! \$16,888. **JACK CAULEY Chevrolet/Geo** (810) 855-0014

**TAHOE 1996** LT, 4 door, 6,000 miles, leather, C/D, loaded. \$29,550. **MIKE SAVOIE CHEVROLET** (810) 643-9000

**TOYOTA FORERUNNER 1992**, excellent condition, white, with leather seats, loaded, female owner, low mileage. \$19,500 (810) 649-4467

### 828 Jeeps/4 Wheel Drive

**GRAND CHEROKEE 1994 LTD**, 4x4, 4 door, loaded, certified. \$18,400. **RINKE PONTIAC GMC** (810)497-7699

**GRAND CHEROKEES** 93 to 95, 15 to choose from, all loaded & have safety inspection done. Ready for winter! For \$14,995.

**FOX HILLS** Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

**GRAND CHEROKEE 1993**, 4x4, loaded, White with Laredo Package. Sport wheels. \$14,995.

**FOX HILLS** Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

**INTERNATIONAL 1971** (traveler (Suburban), 4x4, California truck, excellent. \$4500. 313-558-9864

**ISUZU 1990 Trooper**, 4x4, 4 door, Red & Ready! Clean! \$4995.

**FOX HILLS** Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

**JEEP 1979** - Cherokee, 6 cylinder, 3 speed manual, air, Good Hunting vehicle. \$2500/best. 313-730-0113

**JEEP 1993 CHEROKEE**, 4 door, 4 wheel drive sport, automatic, air, CD player, new tires, excellent condition. \$12,700. (313) 453-1733

**JEEP 1994** Grand Cherokee Ltd. V-8, CD, phone, excellent. 66,000 hwy miles. \$17,800/best. 313-730-0113

**JEEP 1992** - Wrangler, hardtop, tops, 5 speed, 4 WD, new exhaust. \$7,500/miles. \$7850. 810-642-6907

**JIMMY 1993 SLE** - 4 WD, black, 2 door, 39,000 miles. \$15,600. Excellent condition. (313) 397-2859

**JIMMY SLT 1994**, 4 x 4, Bortec engine, leather, CD player, trailer package, non smoker, 24,000 miles. \$16,800. (810) 478-3236

**JIMMY S-15 1988** - 4x4, loaded, Black/red. Extra clean. \$5,100/best. \$6,000. (810) 788-2247

**NISSAN 1990**, 4x4, 5 speed, air, cd player, new clutch brakes, 84,000 miles. \$6000/best. (313) 261-5562

**OLDSMOBILE 1994** Bravada, 55,000 miles, Heavy duty trailer package, 4x4, 4 door, 4x4, new tires. Mint condition. \$17,600. Call: (810) 640-3327

**RANGER 1990**, 4 wheel drive, locks & runs super, \$2899. **TYME AUTO** (313) 455-5566

**RANGER 1991**, 4x4, extended cab, quads & runs great, \$7450. **TYME AUTO** (313) 455-5566

**RANGER 1995**, 4x4 Super Cab, STX, air, CD, bedliner, (leather) cap, hitch, \$17,500/best. 810-466-4346

**SUBURBAN 1993**, dual heat/air, loaded, very clean! \$17,985. **JACK CAULEY Chevrolet/Geo** (810) 855-0014

**SUBURBAN 1995** 4x4, LE, loaded, 29,000 miles, extended warranty, \$26,900. Mornings (313) 455-8557

**SUBURBAN 1993**, 4x4, loaded, very clean! \$16,888. **JACK CAULEY Chevrolet/Geo** (810) 855-0014

**TAHOE 1996** LT, 4 door, 6,000 miles, leather, C/D, loaded. \$29,550. **MIKE SAVOIE CHEVROLET** (810) 643-9000

**TOYOTA FORERUNNER 1992**, excellent condition, white, with leather seats, loaded, female owner, low mileage. \$19,500 (810) 649-4467

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## 830 Sports &amp; Imported

BMW 1994 325i, gray, automatic, excellent condition, loaded, 32,000 miles, \$28,000. (810) 641-8637

BMW 1992 735iL - Black/black, 48,000 miles. Just serviced, \$25,900. (810) 350-0676

BMW 1994 740i, Oxford green, natural leather, loaded, \$38,000. Asking \$33,500. (810) 556-4818

CORVETTE 1990 350 CID, Automatic, new black paint w/white interior, CD, \$13,500/best. (810) 993-7491

CORVETTE 1987 COUPE - automatic, red/red, loaded, 40,000 miles. Nice! \$14,000/best. (810) 851-1383

CORVETTE COUPE 1983, 40th Anniversary, ruby red, 32,500 miles, \$20,800. (313) 439-8247

CORVETTE 1975 - L82, 350 engine, project car, many new parts, 38,000 miles. \$6,000. (313) 422-4509

CORVETTE 1996 - Loaded! Automatic, take over lease, \$3000/best. Must sell! Days! (810) 545-9640

DATSUN 1983, 280 ZX, 5 speed 2+2. Asking \$15,000/best. (313) 467-5936

INFINITY 1994, 3.0, 1994 - Black/leather, 30,000 miles. Loaded, very clean. \$22,500. (810) 296-7509

## 830 Sports &amp; Imported

JAGUAR 1986 JXL - 4 door, fully loaded, low miles, good condition. Call. (313) 397-1783

JAGUAR 1984 XJ6, Black, tan leather, loaded, wires, runs great. Looks good. \$25,500/best. (810) 477-2103

JAGUAR 1992 XJ6, leather, loaded. \$12,995. (810) 471-9200

SUNSHINE ACURA (810) 471-9200

JAGUAR 1994 XJ6, leather, loaded. \$20,995. (810) 471-9200

SUNSHINE ACURA (810) 471-9200

JAGUAR 1987 XJSC - V12, Cabriolet, T-top, air, power steering/brakes, excellent \$13,800/best 313-522-3800

JAGUAR 1988 XJSC - V12, 70,000 miles, black, cream interior, excellent condition, \$9900. (810) 334-9143

JAGUAR 1989 XJ6 - V12, convertible, showroom condition, only 15,000 miles, \$22,900/best. (810) 334-9143

MAZDA 1989 - MX6 5 speed, air new tires. Good condition, 105,000 miles. \$4,700/best. 810-426-3881

MAZDA 1989 RX-7 CONVERTIBLE - Loaded! Mint condition! 18,000 miles. Stored winters. (810) 477-5259

MAZDA RX-7 1988 - Mint 5 speed, sunroof. \$3,500/best. Call days. 313-531-2266, eves. 810-478-4304

## 830 Sports &amp; Imported

MERCEDES BENZ 1994 E320 - AS NEW - 15,000 miles. \$33,200. (810) 643-7479

MERCEDES BENZ 1988, 560SL, burgundy, tan leather interior, excellent condition, 42,000 miles, \$25,500. Call. (810) 357-3334

MERCEDES 1974 - 230, 4 Door, 158,000 miles, Clean; Also Mercedes 1978 - 2400, 30mpg, Call After 4pm. (313) 885-9365

MERCEDES 1991 - 190E, loaded, air, am-fm cassette, Great condition. \$12,500/best. (810) 471-5815

MERCEDES 1985 190E - 130,000 miles, burgundy, \$4,500/best. (810) 646-1923

MERCEDES 1986 300SD, turbo, 93,000 miles, burgundy, leather, Fine condition. \$9900. (810) 475-0699

MERCEDES 1994 500S Sedan - Black/gray, 24,000 miles, phone, CD. Mint. Best offer. (810) 851-7843

MGB 1975 - Green, tan interior, new carpet, 69,000 original miles, rebuilt carburetor \$5000. 810-549-1128

MG 1979, low miles, never seen snow, pretty car. (313) 994-0811

MITZUBISHI 1994 3000 GT VRA, all wheel drive, 5 speed, 31,000 miles, twin turbo, red/black leather! Sale price \$23,988. (810) 643-0070

## 832 Antique/Classic Collector Cars

BUICK CENTURION 1971, convertible, \$6500/best (810) 478-0163

CHEVY 1940 Street Rod featured in Cruise News. Must see. Best offer. (313) 459-3932

DODGE 1968 CHARGER RT XS code, 85 blue, automatic, air, 74,000 miles, California car. Overall "good original condition." \$8500/firm. Between 7-9pm only. (313) 427-0005

FORD 1940 Deluxe Coupe - street rod, \$15,900/best offer. (313) 422-4128

FORD 1967 - Thunder-Bird, 426, 61,000 actual miles, black/black, great shape. \$4500. 810-694-6592

LOTUS EUROPA, 1972 mint, red, big value, twin cam, 32,000 miles. \$2,500. (810) 632-6692 Eves.

MODEL A Coupe - late 1931, drive home. \$8500. (313) 453-0448

MUSTANG 1966 - California car, \$8,000. (810) 642-3753

MUSTANG 1968 - Red/black Hardtop, black interior, 77,000 miles. Many new parts & assemblies. \$3700/best offer. (810) 651-5552

1968 OLDSMOBILE 442 - \$6500. 1977 Nova - 350-4 speed. \$1500. 1986 El Camino - loaded. \$4800. (810) 674-8387 or 810-424-0174

SUNBEAM 1967 Alpine - good condition, runs great. Factory hardtop. \$3200/best offer. (810) 474-5030

## 836 Buick

REGAL 1982 - 89,000 original miles, dependable transportation. \$1,150. (810) 625-8030 or (810) 682-7622

REGAL 1991 - Runs well. Little rust. Loaded. Gray/leather interior. \$3000/best. (810) 355-1933

RIVIERA 1995, low miles, sunroof. Priced to sell! (810) 348-7000

ROAD MASTER 1992 - Beautiful condition, 50,000 miles. \$12,500. (313) 565-4683

ROADMASTER 1995 Estate, Station Wagon - 10,000 miles. \$19,500. Call Ron. (313) 535-8835

ROADMASTER 1992 LTD - Dark blue, leather, 83K miles, loaded. \$2700. 810-681-1438

ROADMASTER 1993 LTD, loaded, low miles, certified. \$13,500.

RINKE CADILLAC (810) 757-3700

SKYLARK - 1993 well maintained, White, cloth seats. \$9000. (810) 269-8224

## 838 Cadillac

SEVILLE 1995 - North Star, Calypso, neutral leather, immaculate, options, low miles, warranty (313) 381-5824

SEVILLE 1994 Northstar, loaded, low miles. \$18,995. (810) 471-9200

SEVILLE 1996 818, low miles, white, diamond sunroof. Priced to sell!

TOURING 1992 Sedan - Dark blue, 67K miles. \$10,500. 810-681-1438

## 840 Chevrolet

SEDAN DEVILLE 1994, several to choose from, all leather, low miles and loaded, price's starting at \$19,988. (810) 643-0070

Suburban OLDSMOBILE-CADILLAC

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SEVILLE 1994 Northstar, loaded, low miles. \$18,995. (810) 471-9200

SEVILLE 1996 818, low miles, white, diamond sunroof. Priced to sell!

TOURING 1992 Sedan - Dark blue, 67K miles. \$10,500. 810-681-1438

## 842 Chrysler

LEBARON 1992 Convertible, V-6, stereo, loaded, very clean \$8788. FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 (313) 961-5171

LEBARON 1994 GTC Convertible, Black/black leather, cd, gold wheels, 15m, Perfect car. \$13,000. \$12,000. (810) 451-3236

LEBARON - 1990 V6, loaded, well maintained, excellent condition. \$3000 or best. (810) 289-8224

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NEON 1995, 4 door Sport, 5 speed, air, \$8995. (313) 462-4492

NEW YORKER 1990, excellent condition, leather interior, \$2399. TYPE AUTO (313) 455-5566

## 844 Dodge

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PORSCHE 1987 911, Cabrio, black, great condition, new top, well maintained. \$23,500. (810) 646-2561

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SAAB 1991, 900S, 65,000 miles, loaded, great condition. 810-549-6628

SAAB 1991 - 9000 Turbo 5 speed, black/leather. SPG wheels. Call (313) 663-7277

SUBARU 1994 Impreza-Standard, all wheel drive, air, cassette, 25,000 miles. \$9,800. (810) 610-0025

SUBARU 1990 - Legacy, Moonroof, am/fm/cassette, cruise, air, \$4500. Call 10am-1pm. (810) 559-7223

SUBARU 1993 legacy station wagon, 25th Anniversary edition, 34,000 miles, great shape. \$12,850. 810-547-9222

SUBARU 1991 Legacy Wagon - All wheel drive, ABS, loaded, 34,000 miles. \$10,250. 810-642-0940

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ELDOBRADO 1993, Excellent condition, loaded, low miles, gold key warranty. \$17,500. (810) 542-1405

ELDOBRADO 1993, leather, 38,000 miles, loaded, certified! \$17,800. RINKE CADILLAC (810) 757-3700

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ELDOBRADO 1994 TOURING COUPE, red/tan, CD player, 36,000 miles. \$22,750. (810) 360-0676

ELDOBRADO 1985 Touring Coupe, 2 door, fully loaded, excellent in/out. \$2800/best offer. (313) 255-0166

ELDOBRADO 1994 - white, dark cherry interior, full power, Northstar, heated seats, warranty. 20,000 miles. \$22,500. 810-377-5845

FLEETWOOD 1993 Brougham, 1993 - Dark cherry, leather, excellent condition. \$17,000. \*\*\*\*\* SOLD!

Fleetwood Brougham 1990, Florida car, 32,000 miles, loaded full power, mint. \$11,700/best (810) 683-0170.

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SEDAN DEVILLE 1997, classic, loaded leather, excellent shape, light blue. \$4,900/best. (810) 643-5156

SEDAN DEVILLE 1993, gray/gray leather, loaded with equipment! Sale price \$15,788. (810) 643-0070

## 840 Chevrolet

BERETTA 1990 GT, very clean, only 18,000 miles! PANIAN CHEVY (810) 355-1000

BERETTA 1994 Z26 - Pretty red, automatic, air, only \$11,995. Call John. 458-5248

BLAZER 1994 S-10 Tahoe, 4 door, 4 available. Priced to sell!

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CAMARO 1995, automatic, air, T-tops, polo green. Won't last at \$12,995. Call John. 458-5248

CAMARO 1995, 6 cylinder, automatic, hunter green, factory warranty. \$12,950. MIKE SAVOIE CHEVROLET (810) 643-8000

CAMARO 1994 F-41, 350 V8, T-tops, new brakes/transmission & custom paint. Runs & Looks Excellent. Needs minor interior work. \$4000/best offer. (313) 519-2023

CAMARO 1993 - New body style, stored winters. 22,000 miles. \$11,900. 810-478-445, 474-6912

CAMARO, 1994, teal, loaded, am-fm, cassette, very clean. \$12,000/best. 313-531-1683

CAMARO 1992, 25th Anniversary Special Edition, T-tops, 32,000 miles. Only \$10,500. MIKE SAVOIE CHEVROLET (810) 643-8000

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CAMARO 1994 Z-28, 34,000 miles, T-tops, V-8, loaded, automatic. \$13,995. (810) 473-3130

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CAMARO 1995 Z-28, T-tops, full power, automatic. Was \$17,495. Now \$16,995. PANIAN CHEVY (810) 355-1000

CAMARO 1994 Z-28, V-8, loaded, automatic, cast aluminum wheels. Priced to sell at \$12,958. THE BIG STORE GARFIELD DODGE (313) 531-6600

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SEVILLE 1995 - North Star, Calypso, neutral leather, immaculate, options, low miles, warranty (313) 381-5824

SEVILLE 1994 Northstar, loaded, low miles. \$18,995. (810) 471-9200

SEVILLE 1996 818, low miles, white, diamond sunroof. Priced to sell!

TOURING 1992 Sedan - Dark blue, 67K miles. \$10,500. 810-681-1438

## 844 Dodge

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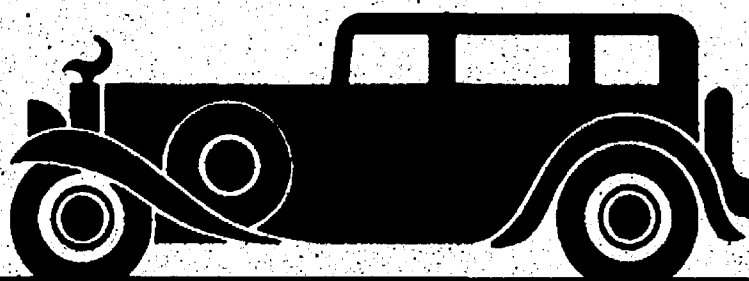
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## 842 Chrysler

SEVILLE 199



# AUTOMOTIVE



## 848 Ford

ESCORT 1994, LX, 28,000 miles, 2 door hatchback, excellent condition, \$7,900. (810) 851-5390.

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ESCORT 1995 LX wagon, metallic green, automatic, air, 29,000 miles, \$5,300 best. (313) 454-8494

ESCORT Tempo or Tracer wanted 1989-1991. Prefer automatic but... (313) 261-5562

ESCORT WAGON 1991. Excellent, automatic, loaded, 37,000 miles, \$2,200. After 5pm, 810-474-3389

ESCORT WAGON 1993, 5 speed, 64,000 miles, AM/FM cassette, air, 52,000. After 5pm, 810-851-8703

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Taurus 1995 GLX-SE 10 in stock from only \$12,750. See No. 7-700

Mustang 1994 GT, dark green, automatic, air, loaded. Won't last at \$12,950.

Mustang 1995 GT Convertible, automatic, leather, loaded, metallic red. \$15,980.

Contour 1996 GL, 4 door, 10 in stock from only \$11,980. STK 9-942

Mustang 1996 GT, 3 door, automatic, loaded, only 4,000 miles, \$16,450.

Tracer 1996 Trio, 4 door, automatic, air, 5 to choose! \$11,650

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Aspire 1994, 4 door, 5 speed. Won't last at only \$4,950.

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(313)582-1172

MUSTANG 1995 Cobra Red, mnt, loaded, 9,600 miles. \$21,750. Call: 810-540-5798, after 5pm.

MUSTANG 1989, convertible, red, tun car to drive, clean, garage kept, \$2450

TYME AUTO (313) 455-5566

MUSTANG GT 1991 - Air power, loaded, cruise, sunroof, alarm, leather, \$8,400. (810) 643-0663

MUSTANG GT 1988, 5.0, automatic, excellent condition, loaded, white, new tires & muffler system. Must sell \$3,900 (313) 420-3059

MUSTANG 1994 GT, automatic, yellow, loaded, \$13,950.

DEAN SELLERS (810) 643-7500

MUSTANG, 1995, GT, black/black leather, 5 speed, power sunroof, all options, excellent condition, \$16,500. 313-542-1511

MUSTANG 1994 GT Convertible, Tamaroff Advantage Package included, \$16,988

TAMAROFF DODGE 810-354-6600

MUSTANG 1995 'GT' Convertible, black leather, automatic, air, loaded, 12,000 miles. \$19,995.

DEMNER FORD (313) 721-2600

## 848 Ford

MUSTANG GT 1994, convertible, 5.0 liter, loaded, low miles, excellent condition \$18,000. (810) 661-6278

MUSTANG GT 1995 - excellent condition, loaded, yellow, 18,800 highway miles, must sell! \$14,500 best. (313) 595-0070

## FOX HILLS

Chrysler Plymouth Jeep Eagle 313-455-8740 313-961-3171

MUSTANG GT 1994 - w/warranty, 5.0, 5 speed, loaded. Payoff \$14,388. After 5pm: 313-535-7119

MUSTANG 1995, loaded, air, Mach 450 stereo, 24,000 miles. Very sharp condition. \$13,700. (313) 722-0607

MUSTANG 1989 LX, hatch, 5 speed, 125,000 mi, run/choke good, AC, new tires, \$2500 best. 421-5264

MUSTANG, 1988, LX, 5.0, 5 speed, all options, car phone, very dependable, \$2,975. 313-427-8068

MUSTANG 1989 LX, 5 speed, 4 cylinder, runs excellent, power windows, cruise, \$2,900. 810-541-2091

MUSTANG 1994, 25,000 miles, automatic, nicely equipped \$11,500. STARK HICKEY WEST (313)538-6600

MUSTANG, 1988, original owner, 4 cylinder, 5 speed, air, aluminum wheels. \$3,000. (313) 644-5649

PROBE 1994, all the toys, automatic, with air, only 28,000 miles. \$10,995. STARK HICKEY WEST (313)538-6600

PROBE 1993, automatic, air, power windows/locks, aluminum wheels. Loaded \$5,995. THE RICH STORE CATHLEIGH DODGE

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PROBE 1994 GT, excellent condition. Black. 5 speed. Full power. 50,000 miles. \$10,200. 810-363-6890

PROBE 1994 GT, red, black interior, power windows/locks/seats, 1 owner, sunroof, air, cruise, cassette, 5 speed manual, 2-5L, DOHC V6, tilt, keyless entry, 41,000 miles, (original sticker \$20,000) \$12,500. (313) 451-2803

PROBE 1994 GT, red/gray cloth, automatic, power sunroof, power windows, power door locks, V-6, 21,000 miles. Sale price \$11,988. (810) 643-0070

PROBE 1994 - Silver, all power, sun roof, air, cruise, very clean, \$12,000. 1-800-227-8064, Ext 104

PROBE 1990, LX, looks & runs excellent, 58,000 miles, 5 speed, sunroof, \$5,000. 313-563-3826

PROBE 1989 LX - low mileage, loaded, Mommy's Florida car, Princeton \$5,200. 810-366-9243

JACK DEMMER FORD AFFORDABLES 313-721-5020

PROBE 1992 LX - V6, air, 5 speed, moonroof, 43,000 miles, AM/FM cassette, \$7,500 best. (810) 960-8994

## 848 Ford

PROBE 1992 LX, V-6, air, 5 speed, ABS, CD/cassette/Premium Sound, moonroof, \$8,000. 810-543-0266

PROBE 1995, 22,000 miles, full power, \$12,995. STARK HICKEY WEST (313)538-6600

PROBE 1994 - Red & Ready! All the toys, just \$9995. 458-5244

GORDON CHEVROLET

PROBE 1994 'SE' Moonroof, automatic, air, aluminum wheels, power windows/locks, cruise, tilt, CD player, \$9,994. (313) 721-2600

PROBE 1990, V8, air, Tamaroff Advantage Package included, \$20,985

TAMAROFF DODGE 810-354-6600

TAURUS 1991 - charcoal/light gray, full power, excellent condition, 79,000 miles, \$5,500. 810-649-0173

TAURUS 1996 GL, 4 door, green, V6, automatic, air, power windows/locks, cruise, tilt, loaded, \$14,995. DEMNER FORD (313) 721-2600

TAURUS GL 1995, loaded, excellent condition, new tires, 67,000 miles, seat, cruise, tilt, \$12,998. DEMNER FORD (313) 721-2600

TAURUS 1991 GL - 78,000 miles, V-6, automatic, all power, new tires & brakes, \$5,100. (313) 326-1065

TAURUS 1987 GL - Most options. Good condition, 60,000 miles. \$1,700. \*\*\*\*\*SOLD! \$1,700. \*\*\*\*\*SOLD! \$1,700.

TAURUS 1991 GL - Save \$1000 off dealer cost. Excellent transportation. Call. (313) 418-9853

TAURUS 1990 GL - V6, automatic, 48,000 miles, clean, power equipped, new tires, \$5,700. (313) 844-6104

TAURUS 1988, V-6, 82,000 miles, air, cruise, runs excellent, \$2,500 best (810) 624-9355

TAURUS 1987 LX - clean inside, new air/filt & suspension, 110,000 miles, \$1,600. 313-728-4510

TAURUS 1989 LX - 3.8 liter, V6, automatic, 37,000 miles, V-6, highway miles, \$2,700. Call after 5pm. (313) 459-0479

TAURUS 1993 LX, loaded w/moonroof. New tires/battery. Well maintained. \$9,250. 810-488-4954

TAURUS 1988, 97,000 miles, automatic, air, am/fm CD, \$2,500. (810) 344-1554

TAURUS 1993 - 3.8, 79,000 miles. Loaded. Excellent condition. \$7,800. miles, \$1,600. (313) 565-4750

TAURUS 1994 - 37,000 miles, V-6, automatic, 100,000 miles, \$1,100. STARK HICKEY WEST (313)538-6600

TAURUS 1990 - parking out. New & good parts. Best offer. 313-522-4849

TAURUS 1995 SE, 4 door, green, sunroof, loaded, great shape, 40,000 miles, \$12,600. 313-730-0336

TAURUS 1994 'SHO', automatic, 5 speed, air, power windows, locks, cruise, tilt, cassette, ABS brakes. Some with moonroof starting from only \$12,994. DEMNER FORD (313) 721-2600

TAURUS 1995 'SHO', automatic, air, cruise, tilt, power windows, locks, 618,595. DEMNER FORD (313) 721-2600

TAURUS 1990 SHO, 5 speed, leather, \$5,595. SUNSHINE ACURA (810)471-9200

## 848 Ford

TAURUS 1991 SHO, leather, moonroof. Ready to go! \$7,995.

## FOX HILLS

Chrysler Plymouth Jeep Eagle 313-455-8740 313-961-3171

TAURUS 1998, V6, full power, factory warranty, \$14,950. DEAN SELLERS (810) 643-7500

TAURUS WAGON 1988 GL 1 owner, excellent. Highway miles. Garage kept. \$3,200 best. (313) 791-0442

TAURUS, 1994, wagon, Moonlight blue, 8 passenger, full transferable warranty, \$11,500. (313) 485-4069

TAURUS 1995 Wagon, only 3600 miles, all the power, 8 passenger seating, \$14,795. STARK HICKEY WEST (313)538-6600

T-BIRD 1991 - air, automatic, power, excellent condition, 105,000 miles, \$4,000. 313-981-3625

T-BIRD 1990, automatic, fully loaded, 101,000 miles. Must Sell. \$3,900. 810-683-0564

T-BIRD 1992 excellent, 49,000 miles. (810) 669-4051

T-BIRD 1996 LX, automatic, air, 13,000 miles, power windows, locks, seat, cruise, tilt, \$12,998. DEMNER FORD (313) 721-2600

T-BIRD 1994, V-8, 14,000 miles, power everything, moonroof, tilt, cruise, \$12,500. (313) 525-5078

TEMPO 1991, automatic, air, 19,995, why pay more? (313) 455-5566

## 848 Ford

TEMPO 1991, GLS, loaded, 4 door, automatic, new condition, air, low miles, well maintained. \$3,590. (810) 426-7740

TEMPO 1988 GLS, white, 4 door, air, CD, good condition, \$1,400. (313) 513-4125

TEMPO 1990 LX, 4 door, 1 owner, mint condition, \$2,795. (810) 642-5848

TEMPO 1990/91 - 1 owner, hwy miles, automatic, 4 door, extremely reliable & clean, all records \$2,375. 313-527-9552

TEMPO, 1994, 2.3, 5 speed, air, AM/FM cassette, \$5,500 or best. (313) 591-1768

THUNDERBIRD 1995, automatic, air, full power, 25,000 miles. \$11,995

ATCHINSON FORD 9800 BELLEVILLE ROAD (313)697-9161

THUNDERBIRD 1994 LX. Loaded. Very clean. No smoker. 52,000 miles. \$8,250. (313) 662-2536

THUNDERBIRD 1993 LX, mocha frost, full power, air, excellent condition. 67,600 miles, \$7,500. After 7pm. 313-591-6710

THUNDERBIRD 1990, S.C. Mint condition, only 35,000 miles, 5 speed, \$8,200 offer. 313-207-1526

THUNDERBIRD, 1988, Silver, good condition, 1 owner, 70,888 miles, \$4,600. 810-347-7886

THUNDERBIRD 1987 Turbo Coupe, black, 5 speed, power windows/seats, \$2,800 best. (810) 489-8511

THUNDERBIRD 1988, Silver, good condition, 1 owner, 70,888 miles, \$4,600. 810-347-7886

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## 848 Ford

TEMPO 1991, GLS, loaded, 4 door, automatic, new condition, air, low miles, well maintained. \$3,590. (810) 426-7740

TEMPO 1988 GLS, white, 4 door, air, CD, good condition, \$1,400. (313) 513-4125

TEMPO 1990 LX, 4 door, 1 owner, mint condition, \$2,795. (810) 642-5848

TEMPO 1990/91 - 1 owner, hwy miles, automatic, 4 door, extremely reliable & clean, all records \$2,375. 313-527-9552

TEMPO, 1994, 2.3, 5 speed, air



## 856 Lincoln

CONTINENTAL 1992 - 39,000 miles, loaded, clean, no smoke, new tires, battery. \$11,900. (810) 583-2999

CONTINENTAL 1995, silver, memory seats, traction control, leather heated seats, floor shifter, 17,000 miles. \$25,995

DEMETER FORD (313) 721-2600

CONTINENTAL 1990 50th Anniversary, 69,000 miles. Excellent condition. \$6,900. (810) 471-4838

MARK VIII 1994, leather, traction assist, 37,000 miles. Must see! Only \$17,994. (313) 721-2600

DEMETER FORD (313) 721-2600

MARK VIII 1994, loaded, Tamaroff Advantage Package included. \$16,488

**TAMAROFF DODGE**  
810-354-6600

MARK VIII 1993 - 43,000 miles, loaded, warranty, like new. \$16,200. (810) 627-0282. (313) 566-4467

MARK VII 1992 Special Edition, electric red, sharp, Pager (313) 813-8065

Home. (313) 878-0395

MARK VI, 1981 mini condition, gray in & out, all power, 90,000 miles. \$25,000 best. (810) 354-4029

TOWNCAR 1988, black/black top, black L, extra sharp, one owner. 51,000 miles. New Cadillac trade in! Sale Price \$7688. (810) 643-0070

**Suburban**  
OLDSMOBILE-CADILLAC

TOWN CAR 1991, 1 owner, a title, very low miles. \$3900

TYME AUTO (313) 455-5566

TOWN CAR - 1989 SACRIFICE MUST SELL This month. Only 52,000 miles. Excellent condition. \$7500 or best offer. \*\*\* SOLD

TOWN CAR 1989, Signature Series, mint condition, burgundy, \$5900. Call 313-525-7900 eve 810-473-0208

TOWN CAR 1990 Signature Series, 81,000 miles. Clean/excellent condition. \$9200 best. (313) 535-4153

## 858 Mazda

MAZDA 1989 626 LX - 5 speed, power windows, door locks, cruise control, 70,000 miles, has 2-yr. warranty. \$7500. (313) 255-1518

MAZDA 1993 929, super sharp! Leather, loaded \$13,995

SUNSHINE ACURA (810)471-9200

MIATA 1993, Loaded, 10,000 miles. \$11,500. Call 313-451-1719, or 313-455-4413

MIATA 1995, M SPEEDSTER, limited edition with hardtop, 22,000 miles. (810) 788-4045

MIATA 1994 white/black interior, low miles. Alloy wheels. Mint condition. Must sell \$13,200. (810) 978-0138

MPV 1991, 4 wheel drive, 98,000 miles. Black, one owner, no rust. \$12,500. (810) 646-1923

323 1988 - 1 owner, manual, 4 door, well maintained, good condition. \$1,900 best. (810) 540-7408

## 860 Mercury

CAPRI CONVERTIBLE & hard top 1992, low mileage, excellent condition. \$3300. (313) 416-5322

CAPRI 1992 Convertible - 1 owner, low miles, asking \$6500. Call for details. (810) 828-1905

CAPRI 1993 Convertible. Runs great! Must sacrifice. \$2995

SUNSHINE ACURA (810)471-9200

CAPRI 1982 RS, 5 Ltr, stock, rear window lower, new paint, all stock. Must see. \$1450 best. (313) 562-0637

## 860 Mercury

## OUR CLASSIFIEDS WORK...

GRAND MARQUIS, 1989 LS, Leather, 57,000 miles, Burgandy, \$5,600

"I sold my car the first time the ad ran, the fastest response I've ever had. I also had a garage sale and almost sold everything...I thought I would spend the whole summer trying to sell my car!"

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Observer & Eccentric Classified Advertising

## 860 Mercury

GRAND MARQUIS LS 1991, Maroon, 50,000 miles, excellent condition. \$6,700. (313) 531-7482

GRAND MARQUIS 1987 - LS, New 1987/Altair/Altair battery, tune-up, 77,000 miles. \$2500. (313) 261-0154

GRAND MARQUIS 1995 LS - Red, mint, 21,000 miles. Warranty to 36,000 miles. \$1000 down available Dec for additional \$16,500. 810-842-8858

GRAND MARQUIS 1988 - White/black vinyl top, Sharp, Priced Low. \$3388. (313) 525-0228

MARQUIS 1989 LS Wagon - V8, white, loaded, mostly highway, excellent. (313) 421-3150

MERCURY 1989 Tracer Hatchback, sunroof, 5 speed, am/fm/cassette, 4 cylinder. \$3000 best. (810) 471-3348

SABLE 1995 LS, 4 door, automatic, air, moonroof, 3.8 liter, A.B.S. brakes, C.D. player, digital dash keyless entry, loaded \$12,495

DEMETER FORD (313) 721-2600

SABLE 1993 LS - JBL, CD, 3.8 - V6, 105,000 miles. No dealer mark-up. Only \$8,400. (810) 473-5867

TOPAZ 1985, automatic, air, 4 doors, 90,000 miles, well maintained. \$1,100. (313) 522-7955

TOPAZ 1986 - LS 34,000 actual miles, 1 owner, Mint condition. \$3600 or Best Offer. (810) 543-9560

TRACER 1994, 4 door, red, automatic, air, all power, 30,000 miles, warranty. \$8400. 810-661-5037

TRACER 1991, LTS, Loaded w/sunroof, well maintained, original owner, 104,000 highway miles. Excellent \$3900. (313) 462-0890

TRACER 1991, 5 speed, 4 door, air, cruise, am/fm cassette, sun roof, clean. 58,000 miles. \$5500. (313) 459-5734

TRACER 1991 Wagon - 4 door, great condition, \$3,900. (313) 531-5579

**862 Nissan**

NISSAN, 1984, wagon, automatic, 125,000 miles, clean, Trilled, brown. \$1500. (810) 477-5937

PULSAR 1987, 1100s, auto, power steering/brakes, am/fm cassette, excellent. \$2300. (313) 388-6941

SENTRA 1992, 2 door, automatic, air, stereo, low miles, very sharp! \$6395. (810) 642-1406

COUGAR 1990, LS, white, fully loaded, keyless entry, Excellent. One owner. \$6,000. (810) 642-2816

COUGAR 1994, only 19,000 miles, automatic, V-6, all the toys! \$12,495. (313) 538-6600

STARK HICKEY WEST (313) 538-6600

COUGAR 1983 - \$1200 or best offer. 810-471-2313

COUGAR 1988 V6, white, 77,000 miles. Great condition \$4000. 810-651-6762, or (810) 424-3952

COUGAR 1991, XR7, deep burgundy, low miles, \$6999

TYME AUTO (313) 455-5566

GRAND MARQUIS 1985 LS 4 door, leather, loaded, no rust, one owner. 48,000 mi. \$6900. 313-274-5152

GRAND MARQUIS 1992 LS, low miles, leather interior, fully equipped. Only \$10,995. (810) 879-0437

DEMETER FORD (313) 721-2600

GRAND MARQUIS 1985 LS 4 door, leather, loaded, no rust, one owner. 48,000 mi. \$6900. 313-274-5152

GRAND MARQUIS 1992 LS, low miles, leather interior, fully equipped. Only \$10,995. (810) 879-0437

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GRAND MARQUIS 1992 LS, low miles, leather interior, fully equipped. Only \$10,995. (810) 879-0437

DEMETER FORD (313) 721-2600

## 864 Oldsmobile

CUTLASS 1993 Convertible, red/black, 3.4 liter, V-6, sharp! Sale price \$13,968. (810) 643-0070

**Suburban**  
OLDSMOBILE-CADILLAC

CUTLASS SUPREME 1988 - Front wheel drive. Loaded, low miles. Mint. \$4500 best. (313) 531-7727

CUTLASS 1993 Supreme International, black/gray leather, 3.4 liter, V-6, loaded! Sale price \$9,988. (810) 643-0070

**Suburban**  
OLDSMOBILE-CADILLAC

CUTLASS 1990 Supreme - silver, gray, door, automatic, air, 82,500 miles. \$5000. (313) 644-2102

CUTLASS 1990 - Supreme SL, 1 owner, loaded, in highway miles. Excellent \$2900. (313) 421-2911

CUTLASS 1993 Supreme SL, loaded, original owner, excellent condition. After 6pm 810 642-8044

CUTLASS 1984, Woody Wagon, clean in & out, new tires, trans, brakes, needs motor. \$4000 best offer. Call (810) 476-1545

OLDS 98, 1990, Brougham, beige, leather, well maintained. \$7,995. 6,800 miles, like new. \$7,000 best. Call 1pm-4pm: (313) 671-6322

OLDS 1986, 98 Regency, leather, loaded, best offer. 810-569-4262

ROYALE 1989 Delta 88, loaded, 61,000 miles, clean. \$5850. (313) 476-1545

**866 Plymouth**

ACCLAIM 1990 - 6 cylinder, silver, 6,800 miles, like new. \$7,000 best. Call 1pm-4pm: (313) 671-6322

ACCLAIM 1993, 4 door, automatic, air, sharp! \$4995

SUNSHINE ACURA (810)471-9200

ACCLAIM 1993, 4 door, automatic, air, stereo, well maintained. \$7,995. 6,800 miles, like new. \$7,000 best. Call 1pm-4pm: (313) 671-6322

ACCLAIM 1993, 4 door, automatic, air, stereo, well maintained. \$7,995. 6,800 miles, like new. \$7,000 best. Call 1pm-4pm: (313) 671-6322

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## 866 Plymouth

PLYMOUTH 1989 Sundance, 70000 miles, automatic, good condition. \$2000. Royal Oak. 810-549-8381

SUNDANCE 1988 - Excellent Running Condition. \$2000. Call Tom Huot. (313) 274-1623

SUNDANCE 1994, excellent condition. 21,000 miles, white, gray, 7500. (313) 981-7066

**868 Pontiac**

BONNEVILLE 1993 - Extensive body damage. Asking \$3,000 or best offer. SOLD

BONNEVILLE 1992 SE Blue, fully loaded, mint condition. Must see. \$5500 best. (810) 433-1605

BONNEVILLE 1992 SE, loaded, leather interior, new tires. 120,000 miles. \$6500. (313) 464-7143

BONNEVILLE 1992 SE - loaded, moonroof, leather, extra clean. 80,000 miles. \$8500. 313-464-8333

BONNEVILLE 1996 SE, 5000 miles! Loaded, perfect! \$18,400

**868 Pontiac**

BONNEVILLE SSE 1988, grey leather, loaded. \$4200 best. Excellent condition. (810) 552-1991

CAMARO 1989 RS - automatic, air, cruise, alarm, many extras, 25,000 miles. Must see. (810) 476-3331

FIRO 1988 - Runs excellent, low miles. 1 owner. \$2600 best. (313) 495-1793

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# Suburban Observer & Eccentric Automotive Showcase

Published Every Monday

## CAREPORT



### 1997 Toyota RAV4 a real head-turner

By Anne Fracassa  
Avanti NewsFeatures

The 1997 Toyota RAV4 is really, really cute. It's been out about a year now, and heads still turned when I drove it around town.

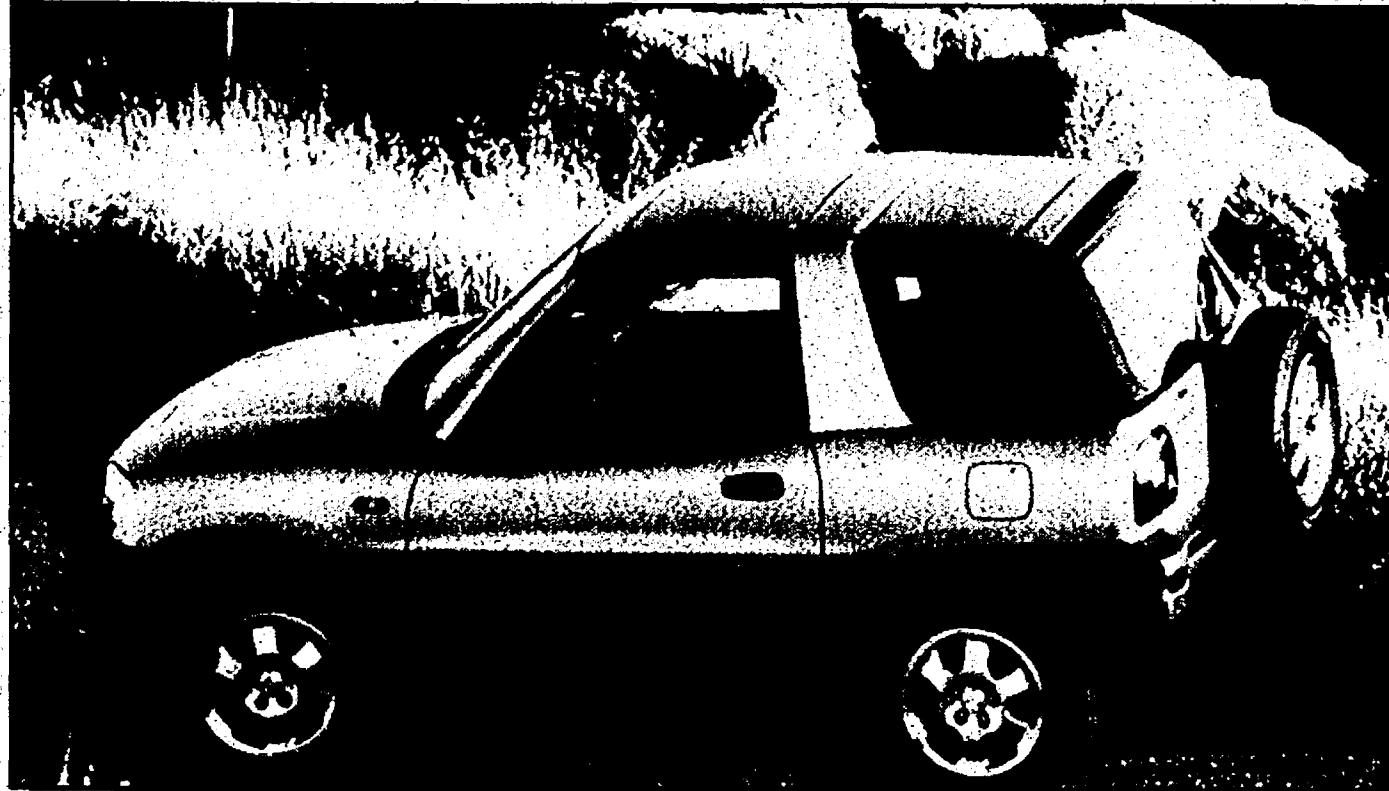
Although the RAV4 is billed as a new concept on sport utility vehicles — the mini SUV — it has comfy seating for four, has a surprising amount of rear cargo area and a pretty nice ride.

The RAV4 comes in both 2-door and 4-door models. Driven was the 4-door model, which suits a more than two-person family just right. Even with the two-door model, Toyota has a walk-in mechanism for the front passenger seat that allows the seat to slide forward to ease entry and exit from the rear seating area.

The RAV4 blends the convenience, accessibility and comfort of a passenger car and the handling, off-road ability and interior space of a light-duty off-road vehicle.

It's high enough off the ground to take just about anywhere. It's available in a 2-wheel-drive and 4-wheel-drive model and with either a manual or automatic transmission. It's got unibody construction and 4-wheel independent suspension — the first and only mass-produced SUV to offer it.

It shares the floorpan design with previous generation Celicas and Camrys. And even though it is high off the ground, you don't feel it's not stable. It's quite the oppo-



ROAD  
TEST  
By  
Anne  
Fracassa

trolled automatic. The exception is the 2-door models. You can only get the 5-speed on that one.

All-wheel-drive has a standard locking center differential. What that means is that on the automatic models, the center differential locks automatically when it feels excessive slip between the front and rear wheels. On the manual transmission models, there's a switch that allows you to manual lock or unlock the center differential. Bottom line: More control of your vehicle.

Other stuff you'll find on the RAV4 include gas-filled MacPherson struts, anti-roll bar, power-assisted rack-and-pinion steering, double wishbone suspension, all-season radials on 16-inch steel wheels (alloy wheels are an option) and front disc brakes. Four-wheel anti-lock brakes are also available.

I talked about it having a lot of room. Try this on for size: Front seat passengers have a whopping 39.5 inches of legroom, while anyone in the rear seats will enjoy 33.9 inches of legroom. The rear

seats are 50/50 splits and can be reclined or pushed forward.

With the rear seats upright, you'll get 9.3 cubic feet of storage space in the 2-door and 26.8 in the 4-door. Take off the front headrest and reclining both the front and rear seat backs, you can convert it into a bed.

There's safety all around with standard dual airbags, 3-point seatbelts in all outboard seating positions (in the rear seat, the middle passenger has a lapbelt), height-adjustable front seatbelts on 4-door models, side-door impact beams, impact-absorbing chassis reinforcements, an integrated center high mount stop light in the rear and an energy-absorbing steering wheel.

The automatic shifter is located on the floor and seemed a little — I don't know how to describe it. Shifting from park to reverse always landed me in neutral and shifting from rear to drive always landed me in D2.

The standard features list was respectable and included flush-mounted halogen headlamps, dual

outside mirrors, fabric seating, carpeting throughout, front-door pockets, cupholders, full instrumentation (which included speedometer, tachometer, resettable trip meter and fuel level and temperature gauges), intermittent front and rear wipers, rear window defogger and digital clock.

There's a lot of stuff you can outfit your RAV4 with like a sunroof, 4-wheel ABS, air conditioning, cruise control, 16-inch aluminum wheels and two sound systems. You can customize the RAV4 with 4 different packages with interior and exterior amenities.

For example, the upgrade package includes power windows, door locks and mirrors and tilt steering column. The style package gives you cladding graphics and hard spare tire cover. The active package adds a roof rack and projector fog lamps to the style package. The rugged package adds graphics, fender flares and side tubes. Finally the convenience package includes a removable rear door bags, center console and floor mats.

By the way, this mini-SUV can tow up to 1,500 pounds.

I did have a heck of a time with the front seatbelts, however. It seemed they would stop just short of where it would lock. I'd have to return it to its retracted position three or four times before I could get it out all the way to buckle the belt. Just an annoyance.

Truly, this is a really neat little number. The styling is so different, so radical and such a departure from generally conservative Toyota. Good job done here.

Snatch on to this mini-SUV. It sure is a lot of fun.

Anne Fracassa is senior editor of Avanti NewsFeatures.

**1997 Toyota RAV4**  
Vehicle class: Special purpose vehicle.  
Engine: 2.0-liter 4-cylinder dual

overhead cam.  
Mileage: 22 city / 27 highway.  
Where built: Toyota City, Japan.  
Price: \$18,098.

Things You  
**Auto**  
KNOW!

#### True or False?

When the brake warning light on the instrument panel lights up the brakes should be checked within 50 miles.

#### False!

When you see that light, pull off the road at once. Failure may be imminent. Ask for qualified assistance to determine whether or not it is safe to drive. If there's any discrepancy in the braking system the vehicle should be towed to a service shop for repairs.

Brake failure, the leading mechanical cause of highway accidents, nearly always can be averted with regular inspection and maintenance of the braking system.

If you'd like to see a particular model tested, or if you have a car question, send Anne Fracassa a message at AVANTI 1054, Avanti's America Online mailbox...Or comment through the Internet at AVANTI1054@aol.com.

## CELEBRATE OCTOBER

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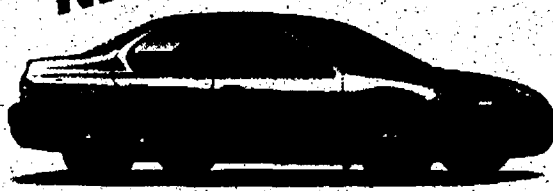
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### NEW 1997 DODGE STRATUS



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**Loaded with Equipment!**

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- Tilt Wheel
- Full Size Spare
- Power Locks
- Dual Air Bags
- And Much More

### 1996 CONVERSION VAN

**"Full-Size"  
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- Power Steering
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- Power Windows
- Power Locks
- Automatic
- Tilt & Cruise
- Deluxe Jayco Conversion
- AM/FM Cassette
- Conversion Appearance Package

### NEW 1996 DODGE CARAVAN



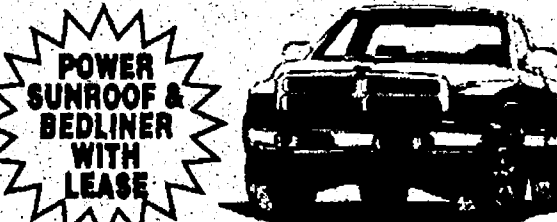
Stock #91167

- Air Conditioning
- Rear Defrost
- AM/FM Stereo
- Automatic
- Full Size Spare
- And More
- ABS

**\$16,389\***

Lease For **\$245\*** 24 MO.

### NEW 1997 DODGE RAM PICKUP



- Laramie SLT
- 5.2 V-8
- Automatic
- Power Windows
- Power Locks
- Power Mirrors
- Tilt
- Cruise
- AM/FM Cassette
- Sliding Rear Window
- And Much More

**\$17,975\***

Lease For **\$199\*** 24 MO.

### NEW 1997 NEON HIGHLINE 2DR



Stock #22002

- Automatic
- Air Conditioning
- Rear Defrost
- AM/FM Stereo
- Dual Air Bags
- Power Steering

**\$11,799\***

Lease For **\$157\*** 24 MO.

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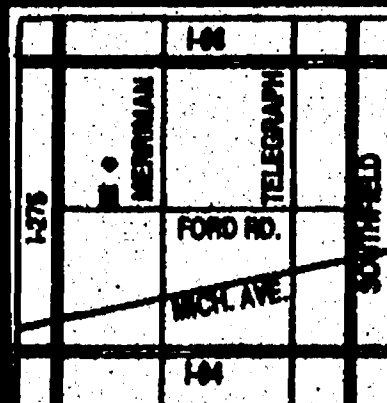
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## 1997's ARE HERE!



### 1997 SUNFIRE SE COUPE

Rear defroster, air conditioning, AM/FM stereo cassette, dual air bags, anti-lock brakes, sport mirrors, tinted glass, power steering, power brakes. Stock #970109.

**SALE PRICE \$12,795\*** GM OPT II Deduct \$663.95  
36 month Smart Lease \$199\*\* per mo.

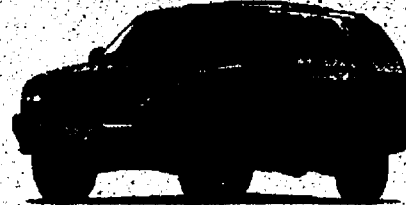
### 1996 GRAND AM SE TWO DOOR COUPE



Air conditioning, four-speed, automatic transmission, tilt, AM/FM cassette, defogger, power locks, dual air bags, ABS brakes. Stock #960616.

**SALE PRICE \$13,495** GM OPT II Deduct \$789.20

### 1996 JIMMY 4X4 FOUR DOOR



Vortec 4300 V-6 engine, automatic transmission, air bag, ABS brakes, air conditioning, power windows, power locks, power mirrors, tilt & cruise, AM/FM stereo cassette and much more! Stock #968522.

**SALE PRICE \$22,995\*** GM OPT II Deduct \$1314.85

### 1996 SONOMA PICKUP



2.2 liter, four cylinder engine, 5 speed manual transmission, air bags, ABS brakes, air conditioning, tilt, cruise, AM/FM stereo cassette, and much more! Stock #968449.

**SALE PRICE \$11,995\*** GM OPT II Deduct \$668.70



### 1997 BONNEVILLE

Air conditioning, dual air bags, anti-lock brakes, power windows/locks, 3800 V6, automatic, rear defroster & more. Stock #970166.

**SALE PRICE \$19,995** GM OPT II Deduct \$1105.70

### 1996 GRAND PRIX SE TWO DOOR COUPE



Automatic, air, power door locks, power windows, rear deck spoiler, 4 wheel disc brakes, dual air bags, theft deterrent system. Stock #960553.

**SALE PRICE \$16,395\*** GM OPT II Deduct \$926.70

### 1996 3/4 TON SUBURBAN



Vortec 7400 V8 engine, automatic transmission, air bag, ABS brakes, heavy duty trailing, locking differential, front & rear air conditioning and heat, leather interior, power windows, power locks, power mirrors, cruise & tilt, running boards, AM/FM cassette & CD player and much more! Stock #968315.

**SALE PRICE \$29,995\*** GM OPT II Deduct \$1775.35

### 1997 SIERRA PICKUP



VORTEC 4300 V-6 engine, automatic transmission, dual air bags, ABS brakes, air conditioning, tilt, & cruise, AM/FM stereo cassette & much more! Stock #979052.

**SALE PRICE \$16,399\*** GM OPT II Deduct \$872.65  
36 month Smart Lease \$235\*\* per mo.

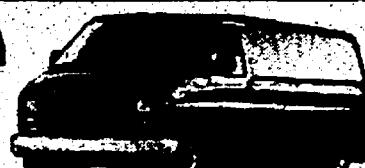


### 1996 TRANS SPORT SE

Automatic, anti-lock brakes, deep tinted windows, seven passenger seating, rear window defroster, tilt, cruise, AM/FM stereo cassette. Stock #960515.

**SALE PRICE \$18,995\*** GM OPT II Deduct \$1,034.45  
36 month Smart Lease \$264\*\* per mo.

### 1996 SAVANA CARGO VAN



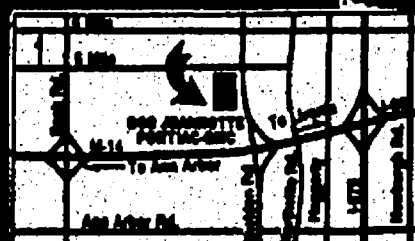
Vortec 5000 V8 engine, automatic, dual air bags, ABS brakes, air, side door & rear cargo glass, LT225/75R16 tires, AM/FM stereo & much more! Stock #968448.

**SALE PRICE \$17,995\*** GM OPT II Deduct \$1008.45

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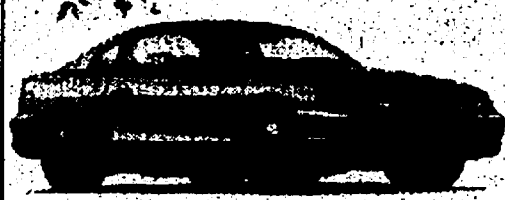
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### 1996 Mustang Coupe

Air conditioning, AM/FM cassette, rear defrost, power steering. PEP 241A Stock #64287



Was \$16,935  
**NOW \$12,595\***  
24 Month Lease  
\$189\*\*/month

### 1996 Extended Aerostar XLT

Privacy glass, rear defrost, power windows/locks, AM/FM cassette, 4.0 liter, high cap, air, aluminum wheels, PEP 403A. Stock #64267



Was \$23,869  
**NOW \$19,445\***

### 1996 F150 XLT

Tilt, cruise, air, power mirrors, aluminum wheels, power windows, locks, AM/FM cassette, sliding rear window. PEP 507A Stock #63047

Was \$19,516  
**NOW \$13,890\***  
24 Month Lease  
\$172\*\*/month



### 1997 Contour GL

PeP 236A, tilt, cruise, air conditioning, power locks/mirrors, premium sound, AM/FM cassette. Stock #70769



Was \$16,805  
**NOW \$13,865\***  
24 Month Lease  
\$216\*\*/month

### 1996 Thunderbird

Rear defrost, power windows, locks, tilt, cruise, AM/FM cassette, power drivers seat, floor mats, cast aluminum wheels. PEP 155A. Stock #63713



Was \$18,695  
**NOW \$14,640\***  
24 Month Lease  
\$256\*\*/month

### 1996 Aspire

Hot red, 3 door, rear defrost, AM/FM stereo. Stock #60572



**SALE PRICE \$7,395\***

### 1997 Taurus GL Sedan

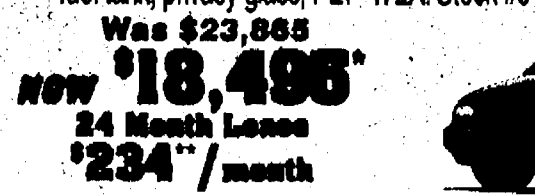
Air, speed, mats, cassette, locks, power driver seat, aluminum wheels, light group, PEP 205A. Stock #71058



Was \$20,985  
**NOW \$17,550\***  
24 Month Lease  
\$255\*\*/month  
24 Month Lease with  
Renewal \$232\*\*/month

### 1996 Windstar GL

7 pass. buckets, speed, tilt, light group, defrost, air, cassette, power convenience group, 3.8 liter, mats, extended range fuel tank, privacy glass, PEP 472A. Stock #64392.



Was \$23,865  
**NOW \$18,495\***  
24 Month Lease  
\$234\*\*/month

### 1997 Ranger XLT

AM/FM cassette, XLT trim, aluminum wheels, power steering, power brakes, sliding window, PEP864 Stock #70513



Was \$14,225  
**NOW \$10,790\***  
24 Month Lease  
\$109\*\*/month

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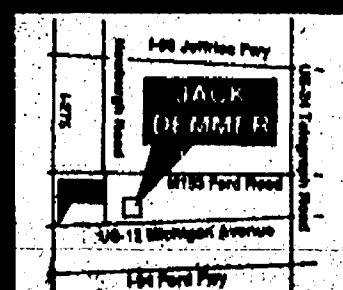
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# Women in Business





# Modern health care for women.



Drs. Manber, Valentini, Hrozencik and most recently, Dr. Caron, are only a small representation of the growing numbers of women we have in the United States today who are amongst the working women in America.

Donna Hrozencik, M.D.

Nancy Valentini, M.D.

Located right in the heart of Canton along the Ford Road corridor, just east of Lilley Rd., these four women doctors specialize in the field of Obstetrics and Gynecology. "Treating and caring for our patients, although solely women", describes Dr. Caron, "is as diverse as the ages and issues of the women themselves. I may counsel a teen on sexually transmitted diseases, or follow a couple through a pregnancy or sit down to discuss the issues of menopause with a woman approaching that time in her life." Dr. Caron describes her job as a privilege; the privilege of being a partner with her patients in taking care of their health. Dr. Caron is the newest addition to the team of Drs. Manber, Valentini and Hrozencik who enjoy hospital privileges at St. Joseph Mercy Hospital, the University of Michigan and Chelsea Community Hospital.

She received four years of medical schooling at the Mayo Clinic in Rochester, MN and performed her four year residency in Obstetrics and Gynecology at William Beaumont Hospital in Royal Oak, Michigan. Dr. Yvonne Manber is the senior chief member of the staff, receiving her postgraduate degree from the University of Michigan in 1989. She began her practice at the Mission Health facility located at 42180 Ford Rd., Suite 305, where she joined forces with Dr. Donna Hrozencik to service the women of Eastern Washtenaw and Western Wayne Counties. Together they have been providing preventative health care to women of all ages. Dr. Hrozencik says her main focus in the office is their patients but that their associates are an integral part to the success of an efficiently run office, so, therefore, they too are important. Born and raised in Chicago, Illinois, Dr. Hrozencik also graduated in Obstetrics and Gynecology from the University of Michigan in 1990. She has been married for 2 1/2 years and recently spent time in France for 2 weeks. She admires highly the nature of her parents,

Yvonne M. Manber, M.D.

Marica Caron, M.D.

claiming they are totally devoted to their children. It is no wonder that she should choose a profession which enables her the opportunity to become a part of bringing babies into the world.

Dr. Nancy Valentini has been a staff physician at St. Joseph Mercy Hospital since July of 1993. She completed her residency training at the University of Cincinnati in Ohio after four years of undergraduate work at the University of Michigan in Dearborn and medical school at Wayne State. She cares for patients in the office for wellness visits and for gynecologic abnormalities. She provides prenatal care for healthy and high risk obstetrical patients, performing surgery and delivering babies. She finds the field, in itself, particularly fulfilling and rewarding.

All four doctors are supported by a staff of women eager to make women feel comfortable in their care. The office continues to accept new patients accepting a wide variety of insurances. To check for coverage or to make an appointment, please contact the office at (313) 981-6556.

**CANTON OBSTETRICS & GYNECOLOGY**

**IHA**



# Entrepreneurs

## Women mind their own businesses

BY MARY QUINLEY  
SPECIAL WRITER

Cheers for the skyrocketing numbers of women business owners in the United States today. Ditto for the entrepreneurs who are responsible for Michigan's eighth in the nation ranking of women-owned businesses.

In 1992, there were 194,000 women-owned businesses in the Great Lakes state, up from 134,000 in 1987.

"In Michigan there are a lot of displaced workers; not necessarily in the auto industry but in all industries. When someone is looking for a new job they look at starting a new business. Men (usually) choose to work for someone; a woman starts her own business," said Barry Cargill, vice president for Government Relations, Small Business Association of Michigan.

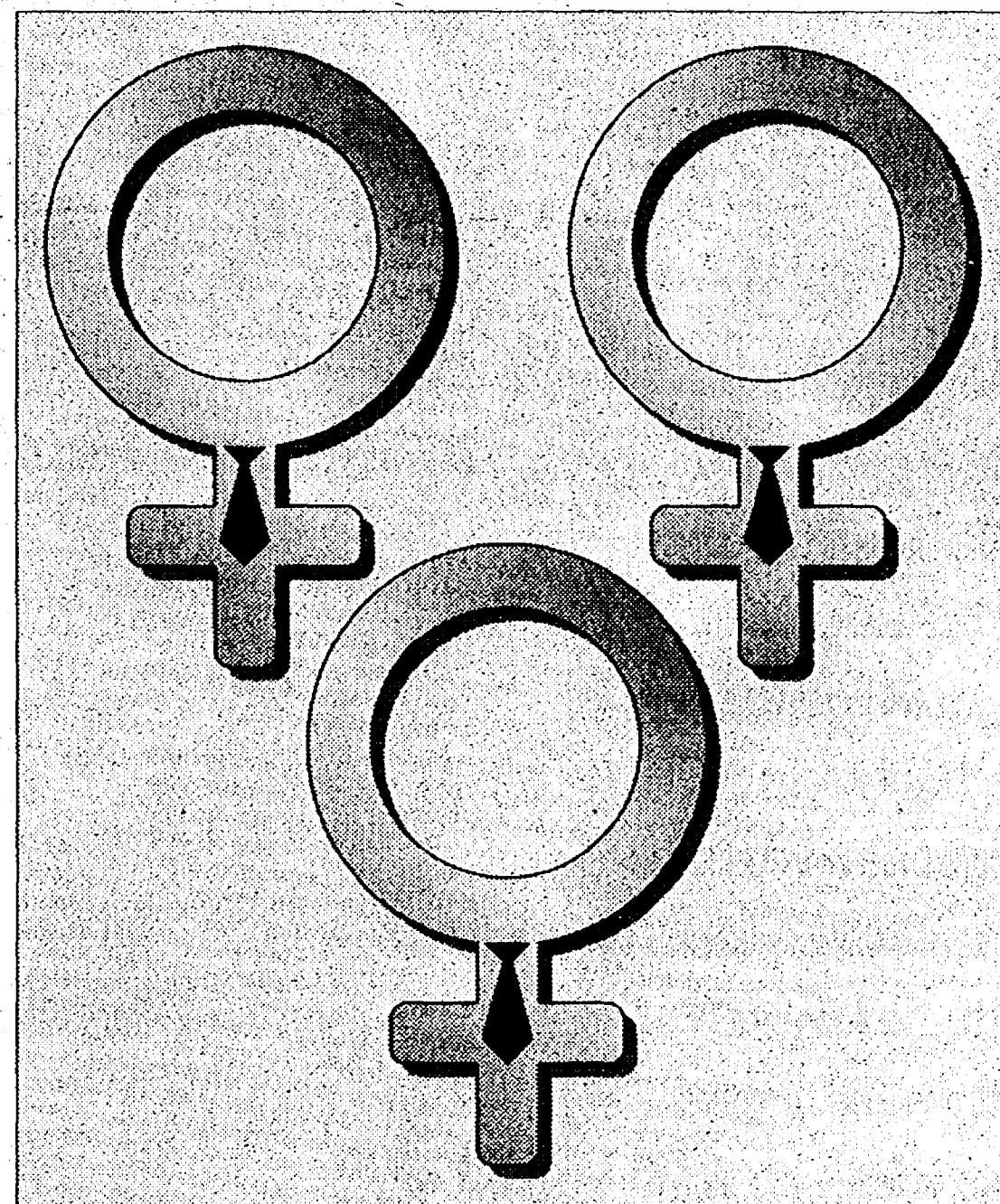
"Women, more so than men," added Cargill, "have the commitment to take care of children. Many choose to start a business."

Women entrepreneurs tend to concentrate on the service sector part of the economy, owning 35 percent of all businesses in Michigan.

They are expected to own 50 percent by the year 2000.

Elizabeth Homer, educational director, Michigan Women's Studies Association, said: "The number of increases (in women-owned businesses) is phenomenal. Women are dissatisfied with the opportunities in mainstream corporations, so they are leaving and starting their own businesses. More women can have control over their time and they can balance their family life with work life."

"Women are moving into the service sector in a wide variety of jobs," said Homer. "They are making advances in the manufacturing and industry (fields). There are a large number (of women) who are becoming attorneys. They are not moving into the larger firms for two reasons: large firms aren't accepting (women attorneys) and, women don't like the culture; that is, women can't balance their family (with the job)."



One of the big stumbling blocks, said Homer, "... is getting the capital necessary" to start a business.

Cargill said, "I think ... women still don't have the opportunity that men do; (however), women are proving themselves in small businesses. It's something that the corporate world ought to take a look at."

There are 6.4 million women-owned businesses in the U.S., employing more

than 13 million people and generating \$1.6 trillion in business revenues.

Almost three-quarters of these women operate apparel and accessory stores; automobile dealerships; gasoline service stations; and miscellaneous retail stores.

They also provide business, health and personal services.

In Michigan, during the 1987-96 period, it is estimated that the number of

women-owned businesses has increased 80 percent; employment in these businesses has increased 173 percent; and sales have risen 226 percent.

What effect is there on a woman's mental health when she works full time, either at her own business or elsewhere?

Dr. Robert Cohen, associate professor of psychology at Madonna University and a clinical psychologist in private practice, said, "Because women work full time doesn't mean they are more happy. Based on my experience, when women are comfortable with what they are doing, regardless of what it is, they are more likely to feel content and happy. (If) they are coerced, it will be more difficult for themselves and their family."

Cohen believes "Working full time and having a family is always going to be stressful; it can be more stressful for a woman who has talents and who wants to put them to use, but who has to stay home or is unable to work. (Each situation) depends on the individual person."

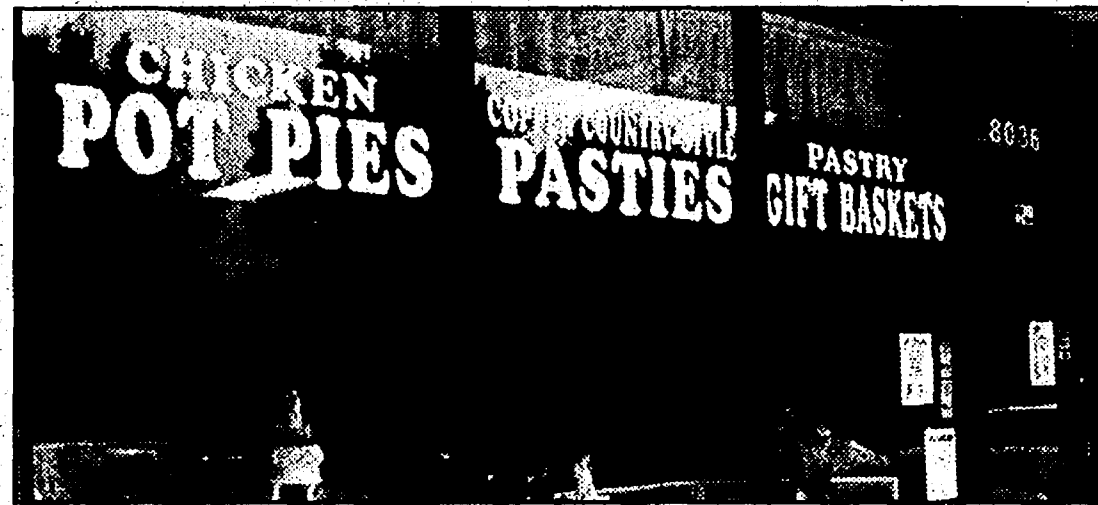
He adds: "It's a myth working full time and taking care of kids will lead to disaster. How things turn out in families where women are working or not working seems to depend on their attitude, needs and desires. In spite of some changes, women are mostly responsible in our society for taking care of children. As a result of this imbalance, whether working or not, things are likely to be stressful or challenging."

What's ahead for women business owners? Homer sees a positive future for these entrepreneurs: "I think women will find more ways to answer concerns (and discover) better solutions through their own small business opportunities."

Sources: Michigan Women Business Owners Survey (April 1995); National Federation of Women Business Owners Study (1996); U.S. Bureau of the Census (1992 Economic Census).



**Hair options:** Saranda's Salon in Westland offers a combination of barber and beautician stylists.



**Creative cook:** "I always loved to cook and make creative desserts," said Mary Denning, president of Mary Denning's Cake Shoppe in Westland.



# Women in Business

Their numbers are legion.

They are our mothers and daughters, our grandmothers and granddaughters. They are our sisters. Many bring to their careers a wonderful combination of wisdom, time-management and communication skills that can only be acquired by raising a family and keeping a household together.

Day after day they solve problems of conflict, meet a budget and do what it takes to keep things running smoothly... and then go off to work and do the same for their businesses.

Single women also bring to business a resilient energy and enthusiasm for their chosen field.

And then there are the women who play invaluable support roles. They may not sit in a corporate office, they may not have an office at all, but their dedication to their work makes those management chairs much more comfortable.

We recognize all of you next week during

National Business Women's Week

and

we appreciate you all year long.

## The Observer

NEWSPAPERS

Where you'll find some of the best business women anywhere!



**Family first:** Bonnie Jurcisin brings nine years of personal experience with Homespun Traditions. Bonnie says her family which includes husband, Dale, and sons Drew, Michael and Marc are her strengths

## Business features artistic creations

Bonnie Jurcisin  
Owner  
Homespun Traditions  
P.O. Box 530994  
(313) 513-5769

**Business philosophy:** "Three words: Consideration, quality and organization."

Bonnie Jurcisin visits more than 100 craft shows during the year and juries potential exhibitors for her shows.

She contracts five shows per year at facilities in Livonia, Canton, Plymouth and Dearborn. Bonnie solicits exhibitors nationwide, as well as pro-

notes and markets upcoming shows.

Bonnie brings nine years of personal experience with Homespun Traditions featuring the original crafts of hand-picked artisans.

She welcomes favorite returning artists as well as a selection of talented newcomers to tempt shoppers and crafters to the annual holiday shows.

"I saw that there was a real need for quality, well-coordinated shows for the many cottage industries to exhibit

See ARTISTIC, 15

**Homespun Traditions**

Stroll through our aisles and enjoy the pleasures of Homespun Crafts from over 90 of the country's finest artisans. Lunch, fresh breads and pies will be available...

*"Christmas at The Manor"*  
Sunday, November 17, 1996  
Laurel Manor

39000 Schoolcraft Road  
Located in Livonia between Newburgh Rd & Haggerty Rd  
Show Hours: 10:00 a.m. - 4:00 p.m.  
Admission: \$2.00 • For more info call Bonnie Jurcisin (313) 513-5769





STAFF PHOTO BY TOM HAWLEY

At your service: Elaine Inge Sovinsky owns Mafalda's Salon in Livonia.

## Salon owner in business of self-esteem

**Elaine Inge Sovinsky**  
Owner  
**Mafalda's Salon**  
33266 W. Seven Mile  
Livonia  
(810) 476-1372

**Business started:** 1993

**Business philosophy:** "I believe that everybody is unique and has something to offer in the workplace. To help bring that 'something' out is my goal with my employees. Education is a must and motivation of self on a daily basis is a goal."

Inge Sovinsky is in the business of building up people's self-esteem.

"When you do a hair consultation, you just don't look at the face. You look at the person as a whole - personality, how they dress, how they hold themselves, their career, and then their face and hair."

Inge always wanted to have her own business. "I went to Henry Ford Community College just to see if I wanted to be anything else when I grew up. But hair and people are my love. Once I knew my family could handle it, I went for it."

With 14 employees, all women, striving to work and interact, Inge says she

See **SELF-ESTEEM**, 15



All angels: Lisa Rizzo-Reed runs a very successful business that sell nothing but angels, and lots of them.

## Shop dedicated to real angel

**Lisa Rizzo-Reed**  
Owner  
**Michael's Angel Attic**  
33300 W. Seven Mile  
Livonia  
(810) 442-7080

**Business started:** November 1995

**Business philosophy:** "To enjoy what I'm doing while sharing with the community."

Lisa Rizzo-Reed runs a very successful business that selling nothing but angels, and lots of them!

Michael's Angel Attic, however, is more than just a business for this former Miss Livonia. This whimsical little specialty shop is dedicated to her

real angel, Michael. Reed's 3-year-old son Michael died three years ago of a sudden illness that destroyed his liver.

"Shortly after Michael's death I had a spiritual encounter that I truly believe was Michael. This profound experience restored my faith and assured me that without a doubt, my son is just fine."

As a result of this awakening, Reed has been studying the role of the angels.

"Having a background in decorating and being blessed with a creative edge, I have combined my passion for both the arts and the angels and estab-

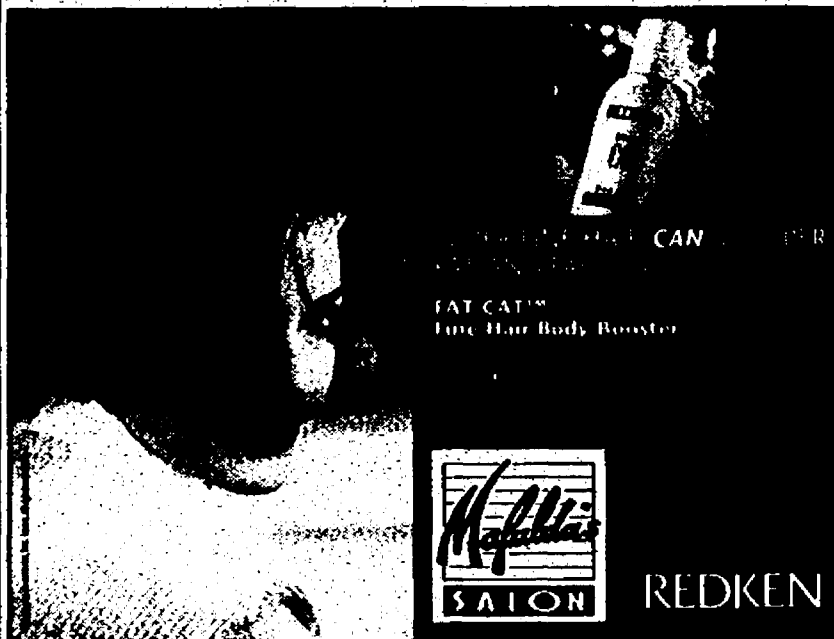
See **ANGELS**, 15

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Tuesday - Friday 9-8 Saturday 9-4



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- Consultation on all services



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Hurry! Offer expires 12/3/96

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- Facials • Pedicures
- Silk Wraps
- Eyebrow Arching

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by jelene

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'til 12/3/96

Call Today and get a  
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Lets Create  
Your NEW  
**HOLIDAY LOOK!**

with a Highlight, Color or  
Perm and receive a  
complimentary

**HAIRCUT and STYLE**

by Kelli  
Formerly from Jacobson's Styling Salon

Expires on 12/7/96



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Gifts on Earth, Visit...

**Michael's  
ANGEL ATTIC**

Come In For a Unique  
Selection of Angels:

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STAFF PHOTO BY JIM JAGDFELD

*In Blooms: Carolynn Russo manages Flowers From Joe's in Livonia, a business she owns with her parents.*

## Family, love inspire her work

**Carolynn Russo**  
Vice president  
**Flowers from Joe's by**  
**Carolynn Inc.**  
33018 W. Seven Mile Road  
Livonia  
(810) 477-8616

**Business philosophy:** "Hard work and an honest work ethic is my philosophy."

Family ties, loyalty and love are a big part of Carolynn Russo's business life. She owns Flowers from Joe's with her parents, Joseph and Mary Ann Maiorana, who also own Joe's Produce, Inc.

"They have always stood by me and instilled a good work ethic and a tremendous amount of love to make me the hard working person I am today," she said. "I've always wanted to follow in my parents' footsteps and have my own business."

Carolynn has two brothers, Joe Maiorana Jr., who also runs Joe's Produce, and Vincent Charles Maiorana. She is also married to Frank Russo, a certified public accountant and controller. "He's a very wonderful husband and very supportive even when the holidays approach and I put out very long hours," she said.

Carolynn worked with flowers and plants at Joe's Produce and always enjoyed gardening, fresh flowers and tending to plants.

Her job managing Flowers from Joe's includes designing fresh and silk flower arrangements and planning weddings.

"I hand-pick all the fresh flowers, plants, silk flowers and gift items that we sell," she said. "I have built-up a great relationship with all my wholesalers to ensure the best quality product at the most reasonable prices."

Carolynn also supervises the staff,

which includes her cousin Colleen McDonald, who has worked with her for five years.

"She's my right hand at the shop and also my best friend," Carolynn said adding that all her employees are "wonderful" workers who have their own special talents.

Carolynn studied horticulture for two years at Michigan State University; attended many hands on seminars and classes from FTD and the Michigan Floral Association; and had "lots of good old fashioned hard work at the shop."

She described the business as a roller coaster ride.

"There are highs and lows all year, every year," she said. "They keep me on my toes and make me a better person."

In the next five years, Carolynn said, she will continue to strive to make Flowers from Joe's a better place.

"There is always room for improvement in every business. I try to listen to my customer's needs and meet them," Carolynn said.

Carolynn said she works hard along with her staff to make sure their customers get the very best quality and service available.


"I have very loyal customers and I wouldn't ever want to let them down," said Carolynn.

Her biggest challenge is finding caring and hard working people to join her staff.


"This business is very labor intensive and it's difficult to find talented people to work along with my fine staff."

Carolynn would like to thank all of her customers for all of their support and loyalty to her store and will continue to provide the best floral services and quality products she can.

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Sweetest Day  
Saturday, October 19th  
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by Carolynn*



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**Pleased with pasties:** Alice Yanalunas said she pursued "the American Dream" when she opened her business.

## Kitchen has expertise in pasties

**Alice Yanalunas**  
Owner  
The Pasty Kitchen, Inc.  
33254 W. Seven Mile Rd.  
Livonia, MI 48152  
(810)477-1720

**Business started:** 1988

**Business philosophy:** "I've found in a small business such as mine, you're better off running it yourself. In the past, I have had other employees work for me and things just did not go so well. Since I've been working it myself with family, it's been great."

Alice Yanalunas said she pursued "the American Dream" when she opened her business. It was a brave

pursuit. She said "the only training I had was from the former owners, who had the original recipe from the Upper Peninsula. They taught it to us."

Alice takes pride in her product. "We supply the public with a great 'fast meal' that is healthy, tasty and quick. We don't try to make anything else in order to keep our expertise in the pasty. We have a great return clientele, and we know our customers. It is actually a fun job and business."

Time is Alice Yanalunas's biggest challenge. She would like more of it.

"Just like everyone else, I have to say that 'time' can be a problem, hav-

See **PASTIES**, 15



**Apple Wreath:** Personal attitude carries over into the business area of this gift store.

## Personal atmosphere carries over into the business

**Pat Tancil**  
(One of six women owners)  
The Apple Wreath  
32626 W. Seven Mile Rd.  
(Loveland Plaza)  
Livonia, MI  
(810)474-6090

The Apple Wreath has a cozy, personal atmosphere where you'll often hear customers and owners catching up on news about the latest addition to someone's family or a report on another's recent family wedding.

This personal attitude carries over into the business area of this gift store.

You'll often hear animated conversations about which picture grouping is best enhanced by a customer's wallpaper or which wall clock best fits into another customer's hard-to-decorate corner.

Custom special-order wreaths and silk floral arrangements are always available, along with unique apple wreaths, which are made autumn through spring.

You will hear many of our customers comment that they always find that

See **ATMOSPHERE**, 15

# PASTIES

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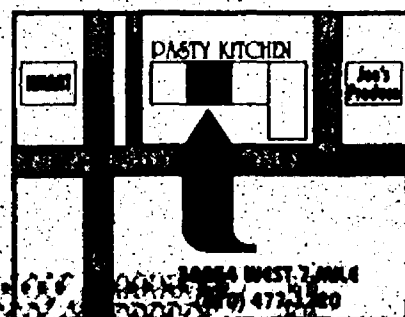


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STAFF PHOTO BY JIM JAGDFELD

**Maplewood Lumber:** Kitchen designer Terry Dietrich's mission is to make her customer's kitchen the nicest it can be.

### Designer's mission: Create welcoming kitchens

**Terry Dietrich**  
Kitchen designer  
E & J Maplewood Lumber  
6332 Middlebelt Road  
Garden City  
422-0660

**Business philosophy:** "Meeting my customer's needs by offering quality products, prompt service, detailed product explanations and superior kitchen designs."

Terry Dietrich's goal is to make her customer's kitchen, the most important place in the home.

"I design all types of kitchens, always making sure to maximize space efficiency when integrating cabinets and appliances," says Terry who

earned her degree at the college of Fine Arts and Interior Design.

"I listen to the wants and needs of my customers, analyze their personal lifestyle and create a kitchen that not only fits their needs but also their finances," Terry says. "The kitchen is quite possibly the most important and widely used room in the house, and should be inviting to the people who use it."

Terry is working feverishly at expanding the store's kitchen and bath design center. Currently she is working on a new window display and renovating the current showroom.

See KITCHENS, 15

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STAFF PHOTO BY JIM JAGDFELD

**Fairfax Manor:** Amy Wittle chose her career based on her love, compassion and respect for senior citizens suffering from Alzheimer's disease, dementia and memory loss.

## Administrator bases career on love

**Amy Wittle**  
Administrator  
Fairfax Manor  
1900 Prospect Road  
Ypsilanti  
483-6662

**Business philosophy:** "Our philosophy is centered around caring for each resident with dignity and compassion through having the knowledge and expertise necessary to understand their special needs."

Amy Wittle chose her career based on her love, compassion and respect for senior citizens suffering from Alzheimer's disease, dementia and mem-

ory loss.

She works as administrator of Fairfax Manor, a newly licensed "family-focused" community that cares for people with Alzheimer's disease and related memory loss. Programs have been developed for each individual's needs and to encourage the involvement of family members.

"My goals are to provide high quality, personalized care in a private, comfortable setting," she said. "These goals are being met by selecting and training staff members who are devoted, caring and understanding."

See LOVE, 15



**Avid readers:** Dawn Acosta and JoAnn Baumbick pooled their talents and energies and opened Cover to Cover Bookstore in Canton Township.

## Bookstore owners are also readers

**Dawn Acosta, JoAnn Baumbick**  
Co-owners  
Cover to Cover Bookstore  
39469 Joy Road  
Canton  
(313) 459-7680

**Business started:** 1989

**Business philosophy:** "We try harder to bring something to our service that customers cannot find elsewhere, like knowing their names and what they like to read."

Dawn Acosta was a stay-at-home mother and school volunteer for 10 years who loved to read. JoAnn

Baumbick, also an avid reader and community volunteer, had worked in the retail grocery business. Together, they pooled their talents and energies and opened Cover to Cover Bookstore.

"The opportunity came when the owner of Jerry's Books was retiring and selling his inventory. It was the perfect opportunity to turn my dream into a reality. Where else can your hobby become a business?" said JoAnn.

Cover to Cover truly is a joint venture. "My partner and I share all the duties and responsibilities," said

See BOOKSTORE, 15

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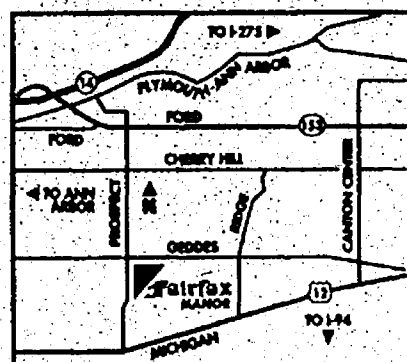
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STAFF PHOTO BY JIM JAGDFELD

**Vision Associates:** Their approach to vision care is to provide the best primary eye care possible, keeping patient needs as a first priority.

## Vision Associates focus on patient needs

**Vision Associates of Westland**  
38979 Cherry Hill Road,  
Westland, Michigan 48185  
(313) 326-2160

Vision Associates of Westland was founded more than 25 years ago by Dennis W. Kennedy, O.D.

Randy G. Houdek, O.D., joined the practice in 1985 and together they have provided the community with more than just vision services.

Their approach to vision care is to provide the best primary eye care possible, keeping patient needs as a first priority.

"In order for us to accomplish this goal our staff is comprised of only the finest and most knowledgeable people in their fields," said Dr. Kennedy.

"They must not only have the expertise to provide quality services, but they must also possess a truly caring attitude toward their patients."

The office is made up of various teams, beginning with the front office, which is the entry point for patients. This team must possess not only a friendly attitude but the ability to understand patients' needs, as well as the various insurance programs that patients have. The front office team includes Wanda Kaiser, Lisa Bialke and Linda Farkas.

The opticians and technicians are highly skilled personnel who serve patients at the clinical level. The optical staff includes Glen Paputa and Cathy Threadingham, who are both certified with the American Board of Opticians.

Glen and Cathy are extremely knowledgeable of the different lens types available which range from progressive lenses (invisible bifocals) to sport lenses for golf, hunting, fishing, etc. as well as various frames from Bolle and Oakley, to the new flexible frames (flexon).

The opticians will call their patients after dispensing their new glasses to ensure the patient has adjusted to the present correction, and will bring them back to the office to correct any problem should one exist. This is just one of the ways Vision Associates of Westland show they care.

The para-optometric support staff provide the doctors with assistance during the actual examination. Cheryl Fileccia, who has worked in this field more than 20 years, and Charmayne Walker are highly trained personnel who perform various tests that are requested by the doctors to assist in the diagnosis for each patient.

These tests will include the use of a

"corneal topographer," which analyzes the front surface of the eye called the cornea. The topographer is the only instrument that can precisely analyze the cornea to diagnose early disease.

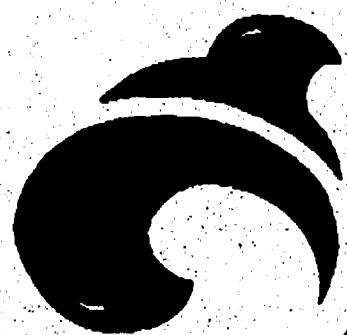
Vision Associates of Westland was the first optometric office in Michigan to utilize this technology. Other services that the technicians perform are retinal photography. This photographs the blood vessel network that supplies the eye as well as the nerve network that sends the image to the brain. This procedure enables the doctors to detect early diabetes, hypertension, glaucoma and cataracts. The technicians are also trained to perform computerized visual fields and to test for glaucoma.

Both the practice coordinator, Dawn Flint, and assistant practice coordinator, Sue Lumley, have additional responsibilities, such as consultants for laser vision correction for near-sightedness and astigmatism and vision therapy. These are two areas in the optometric field in which Dr. Kennedy and Dr. Houdek specialize.

Dawn, who has completed the American Academy of Ophthalmology course for assistants, and Sue, who has worked in this field for 18 years, are highly knowledgeable and are available daily to answer questions which patients may have regarding these topics.

The vision therapy staff consists of Jodi Houdek, Pat Neal and Melissa Meaham.

If you were to ask any staff member what their biggest challenge is in the work place they would probably answer: "How can we better serve our patients?"



# Laser Vision Correction Seminar

## November 4th, 1996 at 7:00 p.m. at the "Summit on the Park"

46000 Summit Parkway, Canton MI 48188 (Located directly behind the Canton Public Library)

Presented by Dennis W. Kennedy, O.D. From Vision Associates of Westland. Dr. Kennedy will be lecturing on the various forms of Refractive Surgery, including "RK" and "PRK" Dr. Kennedy has lectured extensively in Canada, St. Croix and The British Cayman Islands, plus numerous cities across the U.S.

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**It's about service:** Margaret Harlow, of Harlow Tire and Service, said it's important to establish a relationship with customers that will keep them coming back.

## Harlow believes in honesty, quality

**Margaret Harlow**  
Secretary and Treasurer  
Harlow Tire and Service  
1849 N. Wayne, Westland  
(313) 722-8473

**Business philosophy:** "Our logo is our working philosophy: 'The name to trust.'"

Margaret Harlow, of Harlow Tire and Service, said it's important to establish a relationship with customers that will keep them coming back.

"We believe in honesty, fairness and quality," she said. "If a customer asks for four tires we look at their car and

often they only need two. We like to establish a relationship with a customer that will keep them coming back, because we are trustworthy."

The work ethic seems to be working, because now the company is serving the third generation of many families.

Margaret's husband started the business in 1965 and she worked there until they began a family. She returned to work when her three children, Jeff, Michelle and Brian, were in school.

Currently, she does bookkeeping, accounting work and tracks business trends.

See **HARLOW**, 18



**Mentor:** Sharon Klicker of Sharon's Heating & Air conditioning in Westland is thankful for the advice, mentoring, and support that she has received through the years. Now, she too mentors installers who come to her for advice.

## She finds heating, cooling work compelling

**Sharon Klicker**  
Owner  
Sharon's Heating &  
Air Conditioning  
1750 N. Wayne Road, Westland  
(313) 728-7173

**Business started:** 1981

**Business philosophy:** "To give each customer, homeowner and business owners alike, the best service and the highest quality equipment available at an affordable price."

Sharon began her career in the heating and cooling industry in 1971 as an apprentice, or "general helper."

Eventually, she began to do installations on her own and hired "helpers" to assist her.

"I found the work compelling from the beginning. It's interesting to design, construct, and install a complete heating and or air conditioning system. I realized early on that an honest heating company would be valuable for the community," Sharon said.

Sharon packs a lot of activity into a day. Besides overseeing the daily operations of the company, she manages several installation crews and

See **HEATING**, 18

"The Name to Trust"

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STAFF PHOTO BY TOM HAWLEY

**Craft malls:** Linda Macchiarolo's business partners are her two brothers, Tom and Jim Powers who work with her and help manage all the locations.

## She creates pleasant atmosphere

Linda Macchiarolo  
Co-owner  
Countryside Craft Mall  
and Antiques

35323 Plymouth Road, Livonia;  
1154 E. West Maple, Walled Lake;  
and 40700 Van Dyke,  
Sterling Heights  
(810) 926-6641

**Business philosophy:** "I try to be laid-back and calm-headed."

Linda Macchiarolo likes to create a pleasant atmosphere for the people who work with her.

"With 1,200 craft and antique deal-

ers, and over 40 employees, it is a challenge to keep everyone happy. By keeping cool and calm and just plain happy and good-natured, it makes everyone's lives easier," she said.

At this point of her career, Linda said she's too young to have highs and lows.

"The glass is always half full," she said explaining that she hopes the business will continue to grow and that she will be able to open more stores.

Staying organized and ahead of the

See **PLEASANT**, 18



STAFF PHOTO BY TOM HAWLEY

**Focus on staffing:** Diane Edler, Debby Perczak, Barbara Cumming, Amy Schwenke and Wendy Fishburn of Express Personnel Services of Wayne.

## Working manager leads by example

Barbara Cumming  
Franchise owner/manager  
Express Personnel Services  
3927 Fourth St.  
Wayne

(313) 467-5450

**Business started:** 1995

**Business philosophy:** "I am a 'working manager' who believes in leading by example. We take a team approach to the business. All rewards are performance-based, consequently my staff's salaries and promotional opportunities grow as the business grows."

Barbara Cumming's career is a perfect fit. "I have always enjoyed working in the staffing industry, and in Express I finally found a company whose business philosophy and methodology I can identify with," she said.

Barbara brings seven years of personnel experience to her own business, which supplies both temporary and permanent staffing for local businesses. When it comes to her business, Barbara is involved in all

See **WORKING**, 18

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STAFF PHOTO BY JIM JAGDFELD

**Designing women:** Seven of the nine designers at Classic Interiors Furniture in Livonia are women. From left to right: Carol Fecker, Melbarene Bogard, Veronica Siebert, Nancy Wyatt (seated), Kathy Boucher, Mary McFarlane, and Kathy Stidwill.

## Women designers valuable to store

**Classic Interiors Furniture**  
20292 Middlebelt  
Livonia  
(810) 474-6900

"Women Interior Designers have always been a very important part of my business," says Kevin Konat, owner of Classic Interior Furniture in Livonia.

"In my opinion," he says, "women tend to relate better to other women when making decisions regarding home furnishing - that's why seven of my nine designers are women."

Kevin went on to say that 90 percent of all home furnishing decisions are made by women, which makes these seven designers valuable to his store.

During its 59 successful business years, Classic Interiors has not only developed a reputation as being the ultimate shopping place for beautiful hand crafted furniture, but also for their full service design center.

These seven designers (pictured), with their combined 92 years experi-

See **DESIGNERS**, 18



STAFF PHOTO BY TOM HAWLEY

**Mother and daughter:** Carole and Nanci Halmekangas work at Omega Mortgage.

## President stresses golden rule

**Omega Mortgage**  
3441 Eight Mile Road  
Livonia, Michigan 48152  
(810) 471-6000

**Carole Halmekangas, president**  
**Business Philosophy:** "Do unto others as you would have them do unto you. The Golden Rule works in every relationship - personal, professional, community and family. We value every customer, treating each one with respect, courtesy and care minimizing stress and maximizing satisfaction and success by handling every detail carefully and efficiently."

Carole Halmekangas, president of Omega Mortgage, is a goal-setter. In the next three to five years, Carole plans to continue to grow a high-quality business amidst the constant and sometimes overwhelming changes in the industry brought about by government entities, technological advances and unprecedented opportunities and choices available today.

"Broker/lenders such as Omega Mortgage originated just 30 percent of the business 10 years ago while today we account for more than 55 percent of the mortgages originated nationally."

See **GOLDEN RULE**, 18



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**INTERIORS**  
**FURNITURE**

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Carole Halmekangas  
PRESIDENT

**Livonia**  
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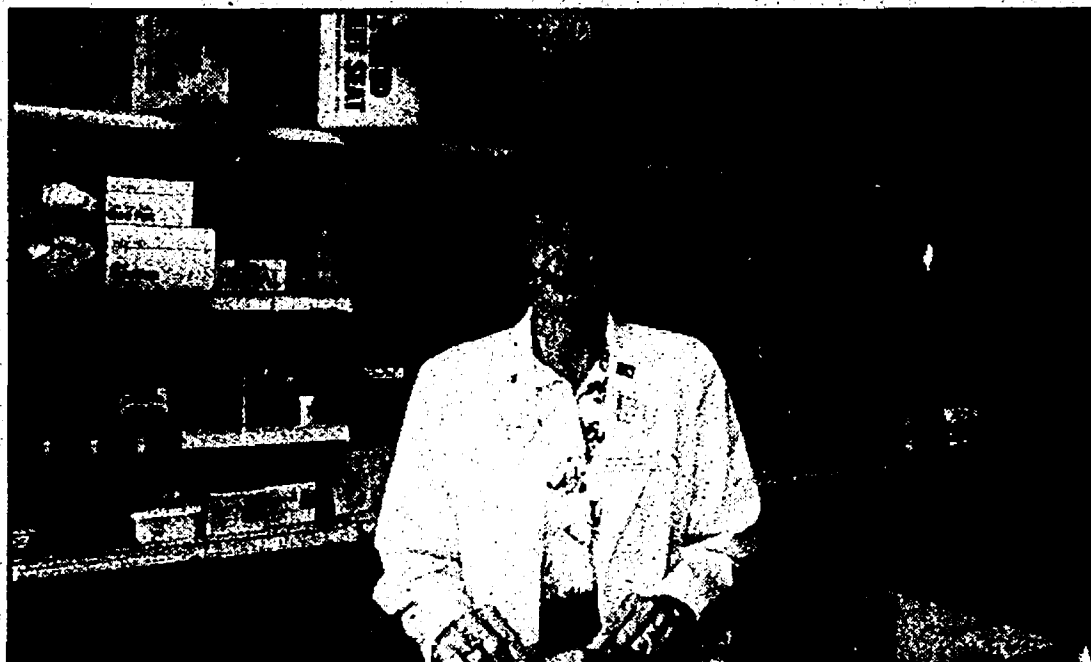
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**Diabetic specialist:** Barbara Ann Lanzon said she admires any woman who dares to strike out on her own to fulfill her dreams.

## Business owner specializes in helping diabetics

**Barbara Ann Lanzon**  
Owner  
Diabetic Specialties Inc.  
11587 Farmington Road  
Livonia  
800-882-5239  
(313) 425-0010

**Business philosophy:** "Through education I might better be able to help the diabetic patient understand and take control of their disease state."

Barbara Ann Lanzon said she admires any woman who dares to strike out on her own to fulfill her

dreams.

And she did just that when she opened Diabetic Specialties. Barbara, a registered pharmacist, said having a medical background helps her to understand diabetes. Lanzon also has taken various courses and specialty programs about the disease.

"Being a pharmacist, I saw a need for the diabetic patient to have a store available with all the supplies and literature they need to understand their disease and someone who can answer

See **DIABETICS**, 21



**Mortgage manager:** Kate Angles manages a mortgage region that covers five states.

## Business woman enjoys community

**Kate Angles**  
Regional General Manager  
Green Tree Mortgage Services  
34387 Plymouth Road  
Livonia  
(313) 266-3700

**Business philosophy:** "I manage by setting high expectations for all of my staff and ensuring that staff has the support, training, and guidance to achieve their goals."

Kate Angles manages a mortgage region that covers five states. The business has two arms: A retail division where she currently supervises six area managers who sell mortgages and a wholesale division in Livonia

that handles business from other lenders in the five states.

At work Mrs. Angles enjoys interacting with people and managing. Watching an employee work successfully; receive a raise; earn a promotion and learn a difficult new skill is rewarding for her as a manager.

"I believe people work best in an environment where they are both respected and appreciated for their work," Mrs. Angles said.

"I like the fast-paced environment of the mortgage business," Mrs. Angles said. "Most importantly, I really enjoy working and making a positive impact

See **COMMUNITY**, 21

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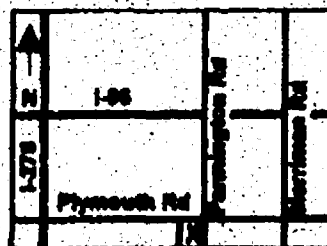
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## Angels *from page 5*

lished Michael's Angel Attic."

Reed commented that her Angel Attic is a really fun place to visit.

"I carry very unique items. I'm always on a hunt for the most unusual angels I can find. I have an eclectic blend that the customers seem to enjoy."

With some customers, Reed's relationship transcends business.

"Michael's Angel Attic is also a place where people come to connect. Many of

my customers are people who have also lost a child. They come to share. I'm right there with them. We talk, I listen. It helps," says Reed.

"If I can bring even a little bit of comfort to someone, then I'm happy."

Reed said her future plans include expanding locally and perhaps one day even to northern Michigan. The daily challenge of balancing her business, home and very active family with her husband Phillip and their two earth

angels Matthew, 12, and Jillian Rose, 4, leave her never a dull moment.

Like most businesswomen, Reed's career has been marked by highs and lows.

"My corporate days with Eastern Airlines at headquarters in Miami were the highest point of my career. I held a wonderful management position in an elaborate department run mostly by women. A low point was when Eastern shuttered in 1991."

"Another high point, says Reed, "most definitely Michael's Angel Attic!"

The store will celebrate its first anniversary on Saturday, Nov. 30. "Again, I want to thank my customers for their ongoing support and for spreading the word...good news does travel fast, thanks!"

A portion of the proceeds from Michael's Angel Attic goes to the University of Michigan Mott's Children's Hospital.

## Artistic *from page 4*

their wares," she said adding that the shows are planned for easy-access locations in Livonia, Dearborn, Canton and Plymouth.

"The growing numbers of come-back customers are proof of the continuing professional quality and wide selection of artistic creations available from Homespun Traditions," said Bonnie, who has worked as development and special events coordinator at Livonia Family YMCA and as past coordinator

of Frost and Churchill schools craft shows.

Bonnie said she has contact with 1,500 exhibitors and a mailing list of more than 12,000 people.

The high point in her career was getting an exclusive contract for two years at the Summit.

"There is so much competition among promoters that it helps to have your own niche," she said.

She hopes to continue to have five shows per year.

## Self-esteem *from page 5*

always needs to keep her own attitude positive and uplifting. "That's the toughest job," she said.

Inge admires women who successfully manage work and family. She and her husband, Steven, trade off "child care duty" for their two sons, John, 11, and James, 9, who are active in sports, scouts and school. As a family, the Sovinskys go camping. "It's just us and nature. We learn about each other every time we go," Inge said.

Career high points for Inge Sovinsky are ongoing. "It's when our salon is humming, people are happy and things are running smoothly." Low points are less frequent. "A low point is when you lose a member of your team, which happens in this business," she said.

"It's like losing a family member."

Inge's main business goal is making Mafalda's Salon "a secure and fun place to work. I would like to have it service our clients on every need we can provide."

Thank goodness Inge's 13 fish, two birds and her cat are low-maintenance pets. They have to be. Inge Sovinsky's on a fast track with little time to spare. In fact, "living for the day" is her biggest challenge.

"I have to keep my expectations of people in check because I try to help too fast, work too fast and live too fast. Life is wonderful and so are people. There are not enough hours in the day to enjoy all of it."

## Pasties *from page 7*

ing time to do all the things you want to do and keeping things in order at the shop. However, my son does a great job for me and my husband is very understanding."

Alice and her husband Greg have been married for 24 years. They have two boys, Jeff, a 22-year-old business student at Eastern Michigan University, and Justin, a hockey-loving, 16-year-old junior at Walled Lake Central High School.

Alice said she admires "all women who work who have young children. I was fortunate and didn't have to work

when my children were little. I see what women are going through now, and I really have to give them a lot of credit."

Although Alice would like to believe that other people can live on her pasties alone, she likes to eat out once in awhile. When asked what is her favorite restaurant, she said, "I love eating out, but it's hard to pick one. The Olive Garden and the Outback Steakhouse come to mind."

Possible future goals includes opening other stores. "But only time will tell if we do that," she said.

## Kitchens *from page 8*

When Terry is not designing people's dream kitchens, she is at home spending time with her husband who is a real estate investor. Terry also has two sons, a junior at the University of Michigan, and the other a senior in high school.

She devotes much of her personal time to reading about art history and the chemistry of ceramic pottery.

Traveling to the mountains of Colorado, the great Canadian forests and the Brazilian tropical coast regions helps to satisfy Terry's passion of nature and the great outdoors.

When given dinner options, Terry would much rather stay in her kitchen than go out to eat.

"I love my job and have a real passion for designing, that is why I do this," she says.

## Atmosphere *from page 7*

"just right" unusual gift at The Apple Wreath.

There are six partners at The Apple Wreath. They are all women who are interested in people and home decorating and art. They are also community-oriented and enjoy promoting local interests. For example, they are presently selling Livonia afghans, with

all profits going to the Livonia Historical Society."

The Apple Wreath business hours are: Monday, Tuesday, Wednesday and Friday, from 10 a.m. to 6 p.m.; Thursday, from 10 a.m. to 8 p.m.; and Saturday, from 10 a.m. to 5 p.m. Extended holiday hours begin after Thanksgiving.

## Bookstore *from page 9*

Dawn. "To operate our business we had to learn bookkeeping and store management. For this we took a small-business course."

"We try to run our store like the stores we return to and enjoy shopping at, with a friendly and knowledgeable approach to our customers. We read books so we know our stock."

As in most small businesses, the high points follow the low points.

"The first lean months we would ask ourselves what have we done?" said

Implementing more computer technology is also on their "to do" list.

Dawn, "Now the high point is believing in ourselves and seeing it pay off."

"The low point was the early period of our business, when every day was a struggle to meet our expenses. The high point is seeing the repeat patronage of our customers," said JoAnn.

Dawn and JoAnn share a common goal: To open another outlet and enlarge their customer base.

## Love *from page 9*

The clinical nurse specialist, in-house laboratory, X-ray services and pharmacy insure that routine medical needs are met, she said. Professional consultants in nutrition, podiatry, social work, music therapy and pastoral services are also available.

"One thing which enables us to respond by providing high quality, individualized care is the small size of our community; we are limited to 20 residents allowing us to know them and their families immediately," Amy said. "The most rewarding aspect of my job is to be able to make a difference in the lives of elderly people with dementia, as well as their families. There is no reason to suffer alone with this disease and to be able to provide support and enhance the quality of peoples' lives through that support is very rewarding."

The hard part of her job is the process that occurs as residents and families feel their losses through the progression of the disease and subsequently when a resident dies, said Amy, who has conducted research at the Alzheimer's

Education and Demonstration Program, which focused on cognitive changes occurring in dementia and supportive measure used for people with varied limitations.

"Dealing with this aspect of the job is extremely difficult, so my focus is to be thankful for each individual's gifts and enjoy them," said Amy who received her bachelors degree in psychology from Virginia Polytechnic Institute and State University; as well as her masters degree in clinical psychology from Eastern Michigan University. She also completed a graduate specialization in gerontology from EMU and worked as an intern at St. Joseph Mercy Hospital Rehabilitation program.

Her goal is to be recognized as the number one provider of care for people with Alzheimer's disease, dementia and memory loss in Southeastern Michigan "and to be envied by all," said Amy adding that since Fairfax opened June 6 her biggest challenge is not having enough hours in the day to accomplish everything.





**Sympathetic:** Fat Terminator counselors Sue, Marie, Judy, Diane, (not shown) Lorraine and Laura.

## They understand weight problems

Sue Cobb  
Owner  
Fat Terminator  
17154 Farmington Road  
Livonia  
(810) 458-4000

What makes us different?

We really care. Who wants to hear about losing weight from someone who never had a weight problem?

We at the Fat Terminator Center understand what it's like to have a weight problem and now we want to help others since we found the answer. The problem is there are so many different weight loss scams out there that people are very hesitant.

"I feel for them," says Sue Cobb, owner of the Fat Terminator Center. "I was there at one time. I tried every diet, weight loss gimmick and trick to only find myself getting bigger and bigger." What people need to understand is that their weight problem is probably not their fault. Everyone is overweight for a different reason. We specialize in metabolic balancing. Unlike other programs we don't put our clients on any calorie restricted diets or make them buy special pre-packaged foods that cost a fortune. Those programs actually slow the metabolic rate encouraging fat storage

See UNDERSTAND, 21



STAFF PHOTO BY JIM JAGDFELD

**Team player:** Denny Idrizi, owner and master stylist of Saranda's salon in Westland, emphasizes teamwork.

## Owner brightens client's day

Denny Idrizi  
Saranda's  
Owner and master stylist  
35135 Warren Avenue  
Westland  
(313) 728-4834

**Business philosophy:** "Teamwork is important to my staff — the common goal among my staff is to give the client what they want — offer all services a client may not be aware that is available that may be of interest to them."

Making people happy when they're down about themselves is Denny Idrizi's goal.

When a customer sits down in a stylist's chair there's a chance to make a grim day bright with just the right cut, style, color or perm and it can make all the difference in a customer's attitude.

"I also ask my employees to always do your best and take pride in making their clients look the very best they can," she said.

Saranda's offers a combination of barber and beautician stylists.

"We give the customer a good cut and the right style, Idrizi said adding that they do any type of perm on any

See BRIGHTENS, 18

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STAFF PHOTO BY JIM JAGDFELD

**Mary Denning Cake Shop:** Mary Denning, left, with some of her staff and lots of her cakes and goodies.

## Devotion to baking inspires shop

**Mary Denning  
President**

**Mary Denning's Cake Shoppe**  
8036 N. Wayne  
Westland  
(313) 261-3680

**Business philosophy:** "I treat my employees and customers the way I want to be treated, with concern for their families."

Mary Denning has sampled teaching styles from England, South Africa, Denmark, Australia and Germany to prepare her for her own business.

Those teachers stirred a deep devotion to baking.

"I always loved to cook and make

creative desserts," she said. "Most bakeries make the same old things. I wanted to work in a place where I could offer extra special desserts that are also beautiful."

"Our number one rule in the bakery is never sell or make anything you wouldn't give to your own family. Cleanliness and fresh quality is our number one priority."

Mary said she has fun creating desserts for wonderful people who are more like family and friends than customers. She also teaches college students how to be valuable employees

See **DEVOTION**, 21



STAFF PHOTO BY JIM JAGDFELD

**Company president:** Kathleen Gallagher Lewis of Corporate Personnel Services credits "hard work, persistence and luck" with her company's success.

## President credits hard work

**Kathleen Gallagher Lewis  
President**

**Corporate Personnel Services**  
755 West Big Beaver, Suite 122  
Troy, MI 48064  
(810) 362-9696

**Business started:** 1984

Kathleen Gallagher Lewis and her father, Myles Gallagher, who owned Trueman Services, one of the nation's original temporary help firms, formed Corporate Personnel Services in 1984. Lewis joined the company as president in 1985.

Lewis credits "hard work, persis-

tence and luck" with her company's success. Corporate Personnel Services now has six branch offices in the metropolitan Detroit area, including Livonia, Brownstown, Pontiac, Troy and Mt. Clemens. It is a certified Women's Business Enterprise and has been recognized as one of the top 25 women-owned business enterprises in Michigan since 1989.

Kathleen Lewis's professional background includes degrees in both economics and law. Prior to joining Corporate Personnel Services in 1985,

See **HARD WORK**, 21

### Mary Denning's Cake Shoppe

8036 N. Wayne Road  
(In Oak Plaza next to Wendy's)  
Westland, MI 48185

313-261-3680

(In Oak Plaza next to Wendy's)



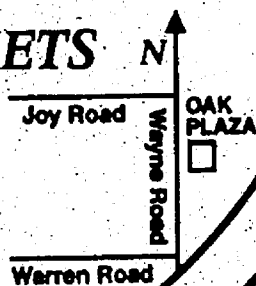
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## Golden Rule *from page 13*

"Our attention to detail and customer care has created a wonderful market and made the broker the lender of choice for many homebuyers," said Carole.

Carole faces many of the same challenges as other working women business owners today — finding time to balance all areas of life.

"As a small business owner, time is one of my most valuable commodities.

"Creating space for spiritual, educational and musical pursuits is a high priority for me," said Carole.

"I find it difficult sometimes to keep the business from overtaking my life," she said.

Carole has had many "career highs" — most notably the refinancing boom

in 1993 "during which time we established a wonderful client base which has become an invaluable source of referrals."

Another source of gratification for Carole is her daughter Nanci's decision to join her business and work as a partner.

"As a current employee of Omega Mortgage Corp., my daughter, Nanci, has proved to be an invaluable asset to the organization.

"She not only takes terrific care of my clients, but she has developed a substantial client base of her own. She's an outgoing, warm, friendly, caring young woman who has innate skills and talent for the business," said Carole.

When she finds time away from the office, Carole and her husband, of 27 years, Richard, enjoy relaxing with family (which includes three adult children Nanci, Rick and Steve) and friends, swimming, water skiing, taking long walks and curling up with a good book.

Last Christmas, the couple spent a "wonderful" week in Laguna Beach, California at Laguna Hotel.

"It was warm and very beautiful with the mountains in the background and the ocean 50 feet from the hotel," said Carole.

Every summer the family spends a week at Lake Pleasant in the Adirondack Mountains in up-state New York.

All the Halmekangas children have worked in the family business at one time or another.

While Nanci is currently an employee, Carole's son, Rick lent his business skills to the organization before accepting a job offer out of state. Carole's other son, Steve is currently a licensed Realtor for OneWay Realty.

When asked who she admires most, Carole said: Margaret Thatcher, the former British prime minister.

"She's brilliant, risk taking, decisive, imaginative, bold and persuasive. She accepted the challenge of world leadership while raising her family — a great example of multi-tasking."

## Designers *from page 13*

ence, can help you make the right decision on your purchase based on your needs. They feel their job is to help people go with their instincts and what they are comfortable with.

The training these women have in interior design range from on the job to designing out of their own homes to college degrees in architecture and design. Each one of these highly qualified women can help customers turn their house into the home they've always dreamed of.

In addition to these well-trained women interior designers, there are

the five women in the business office who offer sales and service support and handle everything from customer relations to bookkeeping.

Located at 20292 Middlebelt in Livonia, Classic Interiors carries many fine furniture lines such as Thomasville, Harden, and Pennsylvania House, and is open Monday, Thursday, and Friday from 9:30 a.m. to 9 p.m.; Tuesday, Wednesday and Saturday from 9:30 a.m. to 5:30 p.m. and Sunday from 1-5 p.m.

## Working *from page 12*

aspects. "Besides being the office manager, my responsibilities include sales, advertising, purchasing, internal office staffing, bookkeeping, recruiting, and perhaps most importantly, problem-solving," she said.

Her goal for the next three to five years is "to become financially successful to the point where it allows me to purchase a second franchise territory and open additional offices."

Barbara said her biggest challenge is "finding enough qualified workers to meet the needs of our customers in this tight recruiting market."

Barbara shares the high and low points with other career women. Owning a business is a high; juggling career and family responsibilities is an ongoing low.

For their 25th anniversary last May, Barbara and husband Paul celebrated

in Hawaii.

In addition to Samantha the cat and Andy the dog, the Cummings have four children: Angela, who will graduate with a master's in social work from the University of Michigan; Donald, who will graduate with an industrial engineering degree from U-M; Amanda, a senior at Huron High in Ann Arbor; and Cassandra, a sophomore at Huron High.

When asked to name a public figure she admires, Barbara chose Bo Schembechler. "He demanded a great deal from himself and others while building a tremendously successful football program at the University of Michigan. Most importantly, he accomplished this without compromising his high moral and ethical standards."

## Brightens *from page 16*

length of hair.

"We can color any color and correct any color. We have a licensed massage therapist on staff and Hex tanning booths."

The facility also offers wax hair removal; hair highlighting, braiding and fancy styles for special occasions.

Denny got into the business because it offered a chance to express one's creativity. With one year of formal instruction, two years as an apprentice, several advanced classes and "a lot of determination," a career has spanned three decades.

The highlight of business life was

moving from a small barber shop into a unisex salon at the current location on Wayne Road across the street from the Westland Shopping Mall. The goal for the next three to five years is to work toward her retirement.

On a personal level, Idrizi said, Mother Theresa is the person admired the most, because of her compassion.

"She helps people around the world who are less fortunate putting the needs of others before her own," Denny said. "She has a beautiful soul."

## Harlow *from page 11*

The high point of the business, she said, was the many friends she and her husband have made.

"Another real high is the fact that we have been here 31 years," she said. "Have they been all good years? Absolutely not. We have had lots of trying times, but we seem to adjust and keep going forward."

Her biggest challenge is overcoming the lack of commitment of young employees.

"Young people that we hire just don't seem to take pride in a job well done," she said. "They don't care if they are on time or show up at all. Most don't even have a valid license so we can't use them for some jobs. An entry-level job

can lead to success with hard work. My husband started as a tire buster and look now where he is."

On a personal level, Margaret said, she admires anyone who follows a dream.

"I have always been a John F. Kennedy fan, because of his strong leadership ability," she said. "I admire anyone who follows a dream and succeeds in spite of adversity and the pitfalls along the way."

For the future, Margaret Harlow said she would like to increase the efficiency of the business.

"We are looking at remodeling or maybe relocating," she said. "I look forward to laying some groundwork towards retirement."

## Heating *from page 11*

service technicians, visits job sites, provides estimates, reads blue prints, orders equipment and fabricates metal. It's no wonder the week long Cancun vacation she was awarded by York equipment suppliers last January was so enjoyable.

Sharon began her business working out of her home, and considers relocating to the Wayne Road address as a highlight in her career. Her immediate goals are to provide a showroom for her customers, and to educate herself as well as her staff on the ever chang-

ing electronic business world.

Sharon is thankful for the advice, mentoring, and support that she has received through the years. Now, she too mentors installers who come to her for advice. When asked who in the world today do you admire most, Sharon replied: "No particular person comes to mind. However, I admire people who do things for themselves (self-starters), who strive to do the best they can, and those that acknowledge mistakes when they make them."

## Pleasant *from page 12*

game is her biggest challenge.

She prepared for her business career by attending Belmont College in Nashville, Tenn., working for Craft Malls in Dallas for two years and becoming district manager for the Craft Malls chain.

In fact, Linda said, the work experience gave birth to her own business.

"I knew this was a brand new concept and that it was a great idea and that Michigan had nothing like it," said Linda, a Michigan native. "Being only 24 years old at the time I knew I was young enough to go for it."

She currently oversees daily operations of the stores, selects new locations, negotiates building leases, keeps

the computer operations up-to-date and hires key personnel.

Her business partners are her two brothers, Tom and Jim Powers who work with her and help manage all the locations.

"We work well together," said Linda, adding that she also has two sisters, Cindy Symons and Tina Black, with whom she plays golf.

"I met my husband, Matt Macchiarolo, at college in Nashville and it was his idea to move to Texas so he could go to graduate school," she said. "We had our son, Alan, in May of 1995 and Matt stays at home with him while I go to work, 'Mr. Mom.'"





**Matriarch:** Eleanor Buzenberg Neynaber is still active in the family business. The business is alive today thanks to their hard work and efforts.

## Through 5 decades of change

**Eleanor Buzenberg Neynaber**  
Walker/Buzenberg Furniture  
240 N. Main St.  
Plymouth, MI 48170  
(313) 459-1300

**Business started:** 1933

The Buzenberg family has high praise for Eleanor Buzenberg Neynaber.

Walker/Buzenberg Furniture has been helping people meet their home furnishing needs for over 60 years. Located in Plymouth, the business is managed today by a third-generation of family members, David and Eric Buzenberg.

Still active are two second-generation members, Edward and his sister, Eleanor Buzenberg Neynaber. The two of them have worked together for over 50 years in this family business. The business is alive today thanks to their hard work and efforts.

Eleanor Buzenberg Neynaber's efforts have their place in the backbone area of Walker/Buzenberg Furniture: the office. She officially came into the business just out of high school, after completing classes at Detroit Business Institute. She chose

See **CHANGE**, 21



**Business doubles:** After only one year of being in business, Nicole Christ doubled her merchandise, store size and income.

## Resale shop owner fills need

**Nicole Christ**  
Shop owner  
Nicole's Revival - Designer  
Resale Clothier

958 N. Newburgh Road, Westland  
(313) 729-1234

**Business philosophy:** "I find a need and fill it. I try to stock clothing that my customers would want. My sales help are people who like people and they have the need to please."

The first week Nicole Christ opened her shop only five people came in and four of them were browsers.

"But I still wasn't discouraged," she said.

Newburgh Road in front of her shop

was closed down to one lane. Initially she thought it would reopen after one month, but it stayed that way for four months. Later, city officials told her to remove her pink fluorescent signs from the streets.

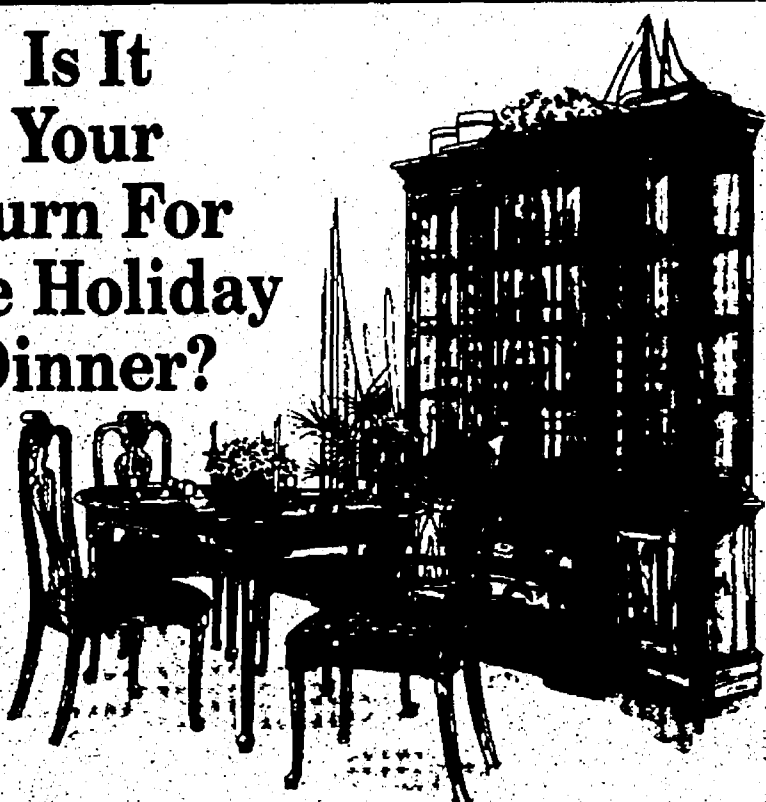
"Perseverance kept me going" Christ said. "I wasn't going to fail... and I didn't."

On the other hand, there have been good times, too, like meeting Hollywood producers, television and radio celebrities and having their clothes in her shop.

After only one year of being in business, she doubled her merchandise, store size and income. Another benefit

See **RESALE SHOP**, 21

Is It  
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Turn For  
The Holiday  
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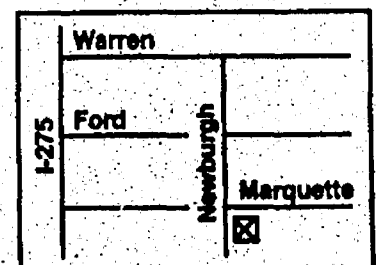
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Hours:

Mon.-Sat. 10 a.m. - 6 p.m.

Wednesday 1 p.m. - 6 p.m.



Member of: National Assoc. of Resale & Thrift Shops Michigan Professional Women's Network





**Inspiration:** Pattie Perushak (front, second from right) credits a "wonderful staff" for making her job as president of this residential cleaning service easier.

## Father inspired woman to business ownership

**Pattie Perushak**  
President  
Sweeping Beauties  
41909 Joy Road  
Canton Township  
(313) 453-7880

**Business started:** 1986

**Business philosophy:** "I pay you a fair wage and make your environment as pleasant as possible and you give me a day's work."

Pattie Perushak's father was her greatest inspiration when she decided to start her own business.

"My father was in business for himself all my life," she said. "I guess it was lucky for me that I had him."

"And now that she's well on her way, she credits a "wonderful staff" for making her job easier.

"Gloria Zarb has been with me for five years and does an incredible job managing along with Michelle Roberts, Michelle Haywood and Linda Tice," she said. "With all the proper people in line I oversee everybody to insure our clients are getting the best possible service."

Marking 10 years in business, Pattie said, this has been a memorable year for Sweeping Beauties, because her

company recently won the name game with Independent Business Magazine.

For the future, Pattie said, she would like to see Sweeping Beauties continue to grow and provide long-time employees a chance to advance. She said she would also love to have an in-house day care center for moms who work at Sweeping Beauties.

Currently, her biggest challenge is making sure the business is adequately staffed.

On a personal level, Pattie credits her parents with influencing her the most.

"They've been married 35 years, had four kids and are self-employed," she said. "I have two sisters, a brother, a beautiful niece and a great nephew, Natalee and Drew. I'm looking forward to the day that I can start a family of my own."

For now she has three cats, Lacy, Davey and Gizmo, and her 20-year-old dog, Andy who comes to the office with her daily.

Her favorite restaurant meal is the filet at Fonte D'Amore; she recently read "The World's Greatest Man" and a recent trip to Aruba was so enjoyable she hopes to go back some time soon to see the sunsets.

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Beauties**

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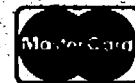
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## Diabetics *from page 14*

their questions and to train them to use their blood glucose meters," she said.

She provides customers with most of their diabetic supplies such as blood glucose monitors, strips, batteries, carrying cases, books, free brochures, foot care items, some food and candy items and cough and cold items.

"Most of all I can answer their questions," she said. "Also I work with local hospitals referring patients to their diabetic classes and with physician

referrals."

Barbara said she intends to do all she can to help her customers.

She spent 20 years working in a hospital pharmacy and during the last five years she believed there was something more she could do.

"When my mother-in-law was diagnosed with Type II diabetes I found that something else," Barbara said. "Since then I have actively pursued that area, learning all I could about

diabetes and thus opening Diabetic Specialties."

Her biggest challenge is getting diabetics to take control of their disease state.

"So many are overwhelmed by their disease they either deny it or let it ruin their lives," Barbara said. "By education and tools, meaning blood glucose monitors, they can take control and live healthy, normal lives and mini-

mize long term effects like, retinopathy, kidney failure and neuropathy."

On a personal level, Barbara has been married to her husband, Joe, also a pharmacist, for 22 years. They own Professional Village Pharmacy, an independent pharmacy. They live on their boat, a 44-foot Sea Ray, in the summer at Keans Marina on the Detroit River.

## Community *from page 14*

in the community."

Mrs. Angles hopes to establish record earnings for the company and to continue to manage a competent staff. The one main disappointment in her career was realizing that she wouldn't remain with the same company until her retirement.

Mrs. Angles said her biggest challenge is managing a career and raising children. She has two sons: Zachery, 4 and Joshua, 1. She's quick to add though that while it can be difficult at times, it also comes with incredible rewards.

Having a supportive husband makes juggling career and raising a family manageable. In fact, she lists Michael, a psychologist to who she has been

married for seven years, as the person she admires most.

"He not only manages raising a family and having a career, but also assist me in doing the same," she said.

When not working toward record earning for Green Tree, Mrs. Angles enjoys going to the Lone Star Steak House and spending time in northern Michigan to enjoy some quite time.

You might also find her reading books like "The Customer Driven Company" by Richard Whiteley with the family cat Augustus curled up at her feet when she has time to spare at home.

Clearly, Mrs. Angles demonstrates that it is possible to juggle a successful career and have a happy home life.

## Hard Work *from page 17*

Lewis had the distinction of being one of the first female partners with the venerable Detroit law firm of Dickinson, Wright, Moon, Van Dusen and Freeman.

Annually since 1989 Crain's Detroit Business has named Lewis as one of the top women business owners in Michigan. In 1994 she was honored as one of the top Women of Achievement in the State of Michigan by the National Association of Women Business Owners.

In response to a growing trend in employment relations, Corporate Personnel Services has developed an

employee leasing program that reduces employers' overhead and paperwork. Corporate Personnel Services has the capability to serve as an off-site, full-time personnel and payroll department.

Lewis faces the challenge of a growing business in an ever-changing business world with discipline. She maintains her perspective "by keeping my focus on the job at hand."

In addition to managing her company, Lewis is involved in many civic and community activities. She is married and the mother of three busy children.

## Understand *from page 16*

in the long run. We offer a free consultation and guaranteed results. It's a win win situation. Our clients love the personal caring atmosphere that they come into.

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## Resale Shop *from page 19*

of the business is seeing her customers radiate when they model for her fashion shows and expositions.

Her biggest challenge is keeping her store stocked with current high quality clothing for men, women and children.

"They always come in and say: 'What do you have exciting now?' So I always have to be ready. I've had bus tours to other area resale shops, fashion shows, dinners, seminars, a national jazz band entertain and a massage therapist.

"I always have to stay ready for the next challenging customer for my shop," she said adding that it's hard for her not to tell customers what celebrity a particular piece of clothing came from.

She opened the business, because she had a love for people and fashion, "but

I liked saving money so I thought people were like me." Christ went to business school, attended fashion shows and worked for free at another resale shop to better understand the business.

"I believe everyone is given a dream to pursue," she said. "I was taught early in life to disregard the negative thoughts that come in your mind and ponder on the good ones so I ignored friends and my thoughts of it being too hard, too much responsibility and the lack of large capital and the statistic of businesses failing and just followed my dream of owning my own shop."

When asked what person, in the world today, she admired most, Christ said: "God is more real to me than any real person."

## Devotion *from page 17*

and prepares them for the business world.

"I love to teach others to love baking as much as I do," she added.

The highlight of her career, Mary said, was having her students win major awards during competitions. One student, now a manager for her, has won five competitions, graduated with honors from Henry Ford Community College and has two children and a husband.

"Another high point was that last October I was hospitalized for two weeks and my employees all pitched in and worked extra hours," she said. "Everyone ran the bakery and did a wonderful job. I was so proud, but sad, too, because they didn't need me."

The downside to her career was having to be away from her family while she was working.

"The upside in my career is allowing my employees more creativity and freedom in their jobs while in my absence," she said.

Mary has been married 26 years. She has a daughter, Jennifer; son, Jerry; and granddaughter, Madison. Jerry graduated from Central Michigan University and is a mechanical engineer.

"What a wonderful experience to see your baby graduate from college," she said.

Mary said her daughter is the person she most admires.

"She's going to college and on the dean's list," Mary said. "She's a wonderful mother to my beautiful granddaughter and she still has time to care for and help other people. She is my pride and joy."

## Change *from page 19*

learning the furniture business from him and by making use of her own skills.

Little did Fred Walker know what assets Eleanor would bring to the family business. Her honesty, integrity, loyalty and steel-trap memory are coveted highly by Walker/Buzenberg and any other successful business.

Her business skills in every area of the office and her high personal standards have made her an example to all who work with her.

Eleanor has successfully moved through five decades of business change. She has grown from appreciating the stapler to today's modern business equipment. She has helped move the store location four times. She has seen many changes in styles and colors of home furnishings. She has worked along with many different

co-workers, licked thousands of stamps, and, of course, has dealt with many loyal and friendly customers.

Currently, Eleanor is responsible for accounts payable, record-keeping and accounting, in addition to meeting customer needs. Although this is a full-time schedule, she still manages to think of family and co-workers herself in many thoughtful ways. Thinking and doing for others is what she enjoys best. She truly is a priceless asset to this family furniture retailer.

See Walker/Buzenberg for quality home furnishings, the absolute lowest prices and service you deserve. Stop in today and say hello to Eleanor!

The store is open Monday, Thursday and Friday, 10 a.m. to 9 p.m.; Tuesday, Wednesday and Saturday, 10 a.m. to 6 p.m.; and Sunday, 1 p.m. to 5 p.m.





**High point:** Bridget Duffy, Deli and Catering Manager at Vintage Market in Westland, loves her work.

## ***Restaurateur isn't afraid of hard work***

Pauline Tomovski came from a restaurant and bakery family. She knows what kind of atmosphere brings the customers back, and she isn't afraid of hard work. In describing her

**Pauline said her biggest challenge**


See RESTAURATEUR, 27

## Love of catering started in teens

At age 14, Bridget started working for a friend's family-owned catering business and enjoyed the work so much she knew that was the kind of work she wanted to pursue in the future.

"The high point in my career is definitely now," Bridget said. "The catering

**See CATERING, 27**



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- Choice of one-Tossed Salad, Italian Garden, or Potato Salad, Cole Slaw, and Mascarpone Salad.

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**Motivated:** Janet Janiga, owner of Payless Groceries, in Livonia decided to go into the discount grocery business to be her own boss.

## Store owner helps shoppers stretch dollar

**Janet Janiga**  
Owner  
Payless Groceries  
20319 Middlebelt  
Livonia  
(810) 477-2666

**Business started:** 1992

Janet Janiga, the mother of four children and a trained X-ray technician, decided to go into the discount grocery business to be her own boss. She also was motivated by a concern that consumers, especially large families and seniors, get the most for their money.

Payless Groceries offers canned foods, cereals, dry goods, cleaning products, and health and beauty aids

at excellent discount prices.

"We're a deep discount store with 85 to 90 percent of the products at half off except for coffee, pet foods, and diapers. Cereal at \$2 a box is a real bargain," she said. Payless Groceries does not sell perishables, like bread and produce.

Bargain lovers who like variety know their way to Payless Groceries. Janet said her stock changes daily, and some of her customers come in three or four times a week.

"While we can't guarantee a consistent inventory, our shoppers like our good array of choices," said Janet. "It's the kind of store you never know what

See **STRETCH DOLLAR**, 27



**Something extra:** Nancy White worked for 15 years as an accountant at American Motors and five years as a sales person and bookkeeper for The Plate Lady, before realizing her "dream" of owning her own business.

## She tries to give something extra

**Nancy White**  
Owner  
The Plate Lady  
16347 Middlebelt  
Livonia  
(313) 261-5220

**Business started:** 1985

**Business philosophy:** "Keep your customer happy and try to always give a little something extra."

Before buying The Plate Lady, Nancy White worked for 15 years as an accountant at American Motors and five years as a sales person and bookkeeper for The Plate Lady.

"It was the great American dream to own my own business. I was tired of corporate life," she said.

White now works 65 hours a week. "I do the buying, pay the bills, clean the toilets and whatever it takes," she said. "I haven't had a vacation in 16 years."

"The high point my career was six years ago when I expanded into the second store. The low point was when I lost my mother to a heart attack."

Her biggest daily challenge is "keeping up with new products and finding

See **SOMETHING EXTRA**, 27

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*The Plate Lady*

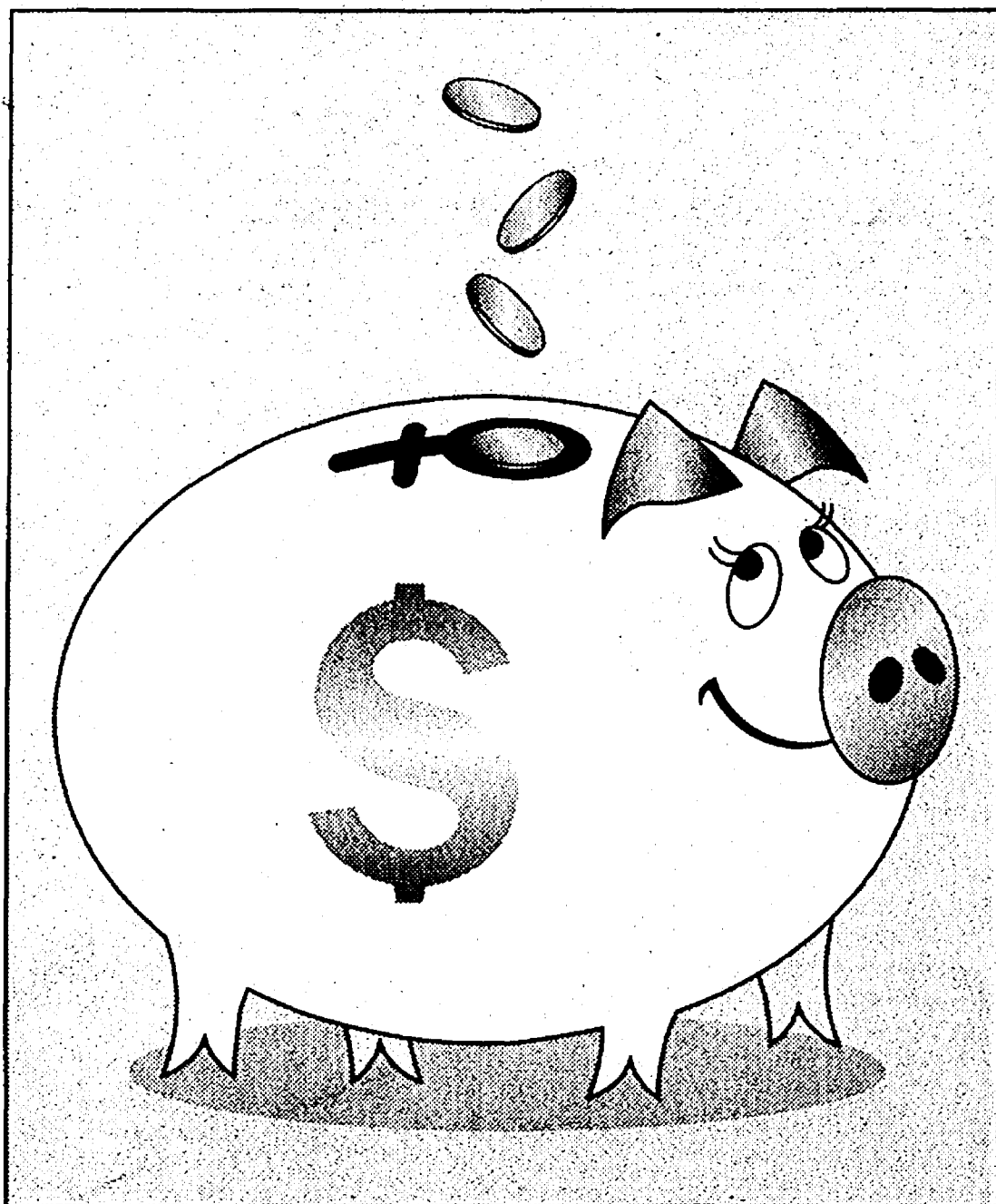
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# Money matters

## Women urged to narrow pension gap



WASHINGTON— PRNewswire — Women must take a greater role in planning their own retirement savings, said TIAA-CREF Vice President Diane Oakley, speaking recently before members of the Women's Research and Education Institute (WREI) on Capitol Hill.

Citing the notion that "most women leave their economic future to an internally programmed fantasy that a man will come to their rescue," Ms. Oakley urged all women "to plan and save as if their future depends on them as an independent unit."

The good news is that women are starting to save for retirement at younger ages. Nearly three-fourths of the women between 25 and 34 surveyed by the Profit Sharing/401(K) Council of America started saving before age 30, while just 46 percent of baby boomer women started before age 30. "Women are making progress and the challenge is how to keep narrowing the pension gap," Ms. Oakley stated.

- Today the coverage rate for full-time female workers is 48 percent, compared to 51 percent for males. The difference was far greater in 1972, when 38 percent of females and 54 percent of males were covered.

- Many women are covered through their spouse. The pension coverage rate for married households was 73 percent in 1993.

- Pension coverage among younger workers is slightly higher for women.

Among full-time private wage and salary workers younger than age 35,

40 percent of women and 39 percent of men are covered.

Ms. Oakley urged creation of a provision in the tax code that would allow workers to contribute more when they can afford it, usually in their later years if they have not saved enough when they were young. She said that 403(b) plans can provide a model for this effort.

Commenting on the experience of TIAA-CREF, the world's largest pension fund, Ms. Oakley said, "It has acted as financial education guru for a number of years and our experience offers proof that investor education works, especially for women."

"Today almost 80 percent of TIAA-CREF's women participants invest a portion of their retirement pensions in equities, and 51 percent of their total assets are invested in equities. These figures are fast approaching those for males of 84 percent and 57 percent respectively. As TIAA-CREF expanded its education efforts through multimedia — PC disks, WWW, seminars, video, teleconferencing — women have increased their retirement investing in equities by more than 10 percent since 1993. A closer look at TIAA-CREF's experience suggests that risk-averse patterns attributed to women most likely result from size of accumulation and job tenure and can be overcome with a solid financial education program," she concluded.

TIAA-CREF is the world's largest pension system, with \$172 billion in assets.

## Tax pledge top election issue

WASHINGTON — PRNewswire — Taxes will remain the number one issue for small businesses in the 1996 elections, and individuals seeking public office who pledge not to raise taxes while advocating fundamental tax reform will fare better with this large and growing constituency according to a national small business advocacy organization.

"With high taxes and a burdensome tax system impeding the growth and survival of small businesses at every stage of their development, you can bet that this issue will be a priority for each and every small business person who votes on November 5," said Small Business Survival Committee (SBSC) President Karen Kerrigan.

Kerrigan made her remarks on Capitol Hill today at a press conference with a coalition of groups supporting the Taxpayer Protection Pledge — an effort sponsored by Americans for Tax Reform. When signed by a Member of Congress or candidate for public office, the pledge commits the signer to oppose and vote against any effort to

raise the federal income tax on individuals or corporations.

"In 1992 Bill Clinton promised a middle-class tax cut, instead middle-class small business owners got hit with the biggest tax increase in history. President Clinton made a campaign promise to cut taxes, instead he raised them. Taking the Pledge separates the true friend of the taxpayer from the big tax and spenders," said Kerrigan.

According to SBSC, small business owners are drawn towards elected officials and candidates who support tax system reform — changes that would encourage risk-taking, investment and job creation rather than the attributes of the current system which punish entrepreneurial activities.

"Taxes are still a hot issue despite what the political pundits say.

Pledge signers, and those who make tax reform a key issue of their campaign have a tremendous advantage over their political challengers," added Kerrigan.

SBSC is a nationwide, nonpartisan small business advocacy organization.

## Business info offered

Have you been dreaming of running your own business?

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Take the quiz in "Starting a Business" to see if you have the skills and personality traits you'll need to

be a business success. You'll also learn how to choose the type of business you want to run, select a location and evaluate your competition. Find out how to get the money you'll need to start your business, and what you must consider legally before setting up shop.

Once you've gotten started, "Running a Business" helps you decide how to market your product or service, find solid business advisers, and hire and manage loyal employees. You'll also learn basic information about patents and trademarks, and find out what special things you'll need to consider if you work from your home, or if your business will be owned and run by family members.

When you write for the Business Basics publications, you'll also receive a free copy of the Consumer Information Catalog, listing publications on consumer topics.





**Knit knack:** Lesley Weller, who comes from a family of knitters, has been knitting since she was three years old.

## Shop promotes the art of knitting

**Lesley Weller**  
Owner, Buyer, Designer, Teacher  
Old Village Yarn Shop  
42307 E. Ann Arbor Rd.  
(313)451-0580

**Business started:** 1989

**Business philosophy:** "We treat our customers the way we want to be treated. Nobody is turned away if they need help on a project, even if they didn't purchase their supplies from us. Our aim is to promote the art of knitting through our knowledge."

Lesley Weller, who comes from a family of knitters, has been knitting since she was three years old. She comes from New Zealand a country

that taught young children to knit in school.

Lesley and her husband Bob always wanted to own their own business. When the opportunity came to purchase a small yarn shop, Weller decided "to take the plunge."

Owning a knitting store allows Lesley to use all of her talents and skills. "Because I love being around all the colors and fibers, I work a lot with the customers. There is nothing more satisfying than pulling together a lot of textures and colors to make their pattern unique. I also help with the teaching, do the ordering, which is a

See **ART OF KNITTING**, 27



**Makeup artist:** Jacqui Burkowski, already a licensed cosmetologist and makeup artist since 1973, set out to learn all about permanent makeup.

## Artist masters permanent makeup

**Jacqui Burkowski**  
Owner  
Artistic Permanent Makeup  
1257 S. Main St.  
Plymouth, MI  
(313)455-6980

**Business started:** 1989

**Business philosophy:** "My working philosophy is to listen to what the customer wants...so they leave me looking and feeling better about themselves."

When Jacqui Burkowski, a fair-skinned blonde, first heard about permanent makeup, she said, "Wow, no more looking like a ghost. I could look

great 24 hours a day. I also thought if I'm this excited, there are many, many women who would want their makeup done too."

Jacqui, already a licensed cosmetologist and makeup artist since 1973, set out to learn all about permanent makeup. She took training in basic application and advanced to master's training. "I've taken many, many extra classes over the almost seven years I've been applying permanent makeup," she said.

To perfect her application of eyebrows, eyeliner and lips, Jacqui has

See **PERMANENT MAKEUP**, 27

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KAFFE FASSETT



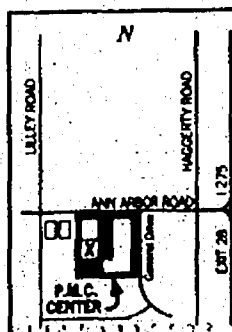
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STAFF PHOTO BY BILL BRESLER

**Shared vision:** Jacinda Reed and Melissa Montagano are co-owners of Salon Trio in Plymouth.

## Salon Trio started with shared vision

**Salon Trio**  
Co-owners Jacinda Reed  
and Melissa Montagano  
630 Starkweather, Plymouth  
(313) 451-0550

**Business started:** 1994

**Business Philosophy:** "Our mission at Salon Trio is to continually strive to serve the client with quality customer service and advance education and to create a professional, personal and team-oriented staff."

Salon Trio opened two years ago with three women sharing ideas, visions and having a common goal.

Melissa Montagano and Jacinda Reed are business partners, and Tammy Thomas is a stylist and educator.

"We wanted a departmentalized salon with both colour and styling departments with employees specializing in one area," said Jacinda and Melissa.

That initial three grew to 12 employees in a full service salon offering a styling and colour room, facials, glycolic acid peel, body waxing, full skin care and cosmetic line, manicures, pedicures and acrylic nails.

See **SHARED VISION**, 27



**Keeping customers happy:** Jennifer Imamura, proprietor, manager of The Velvet Plum, believes in catering to her customers.

## Customer is always right at design shop

**Jennifer Imamura**  
Proprietor, Manager,  
Interior Designer  
The Velvet Plum  
595 Forest St.  
Plymouth, MI  
(313)207-0666

**Business started:** 1995

**Business philosophy:** "Our working philosophy is simple: Keep the customer happy! We support the old cliché, 'The customer is always right.'"

Jennifer Imamura believes in catering to her customers. She carries specially requested items, offers free "in-store" design consultation, provides shop-at-home services, supplies enter-

taining ideas and does complimentary gift wrapping. "We even offer a 'wish list' registry to accommodate gift-givers in selecting that perfect gift."

Jennifer has an international professional background. She has worked as a designer in Hiroshima, Japan; Los Angeles and Hawaii. She has a B.S. degree in marketing from the University of Massachusetts Amherst and a minor in piano and art.

She also has professionally modeled for such designers as Bill Blass, Oscar de la Renta and Geoffrey Bean. Her

See **DESIGN SHOP**, 27

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HISTORICAL OLD VILLAGE  
PLYMOUTH  
313-451-0550

**TRIO**  
Salon



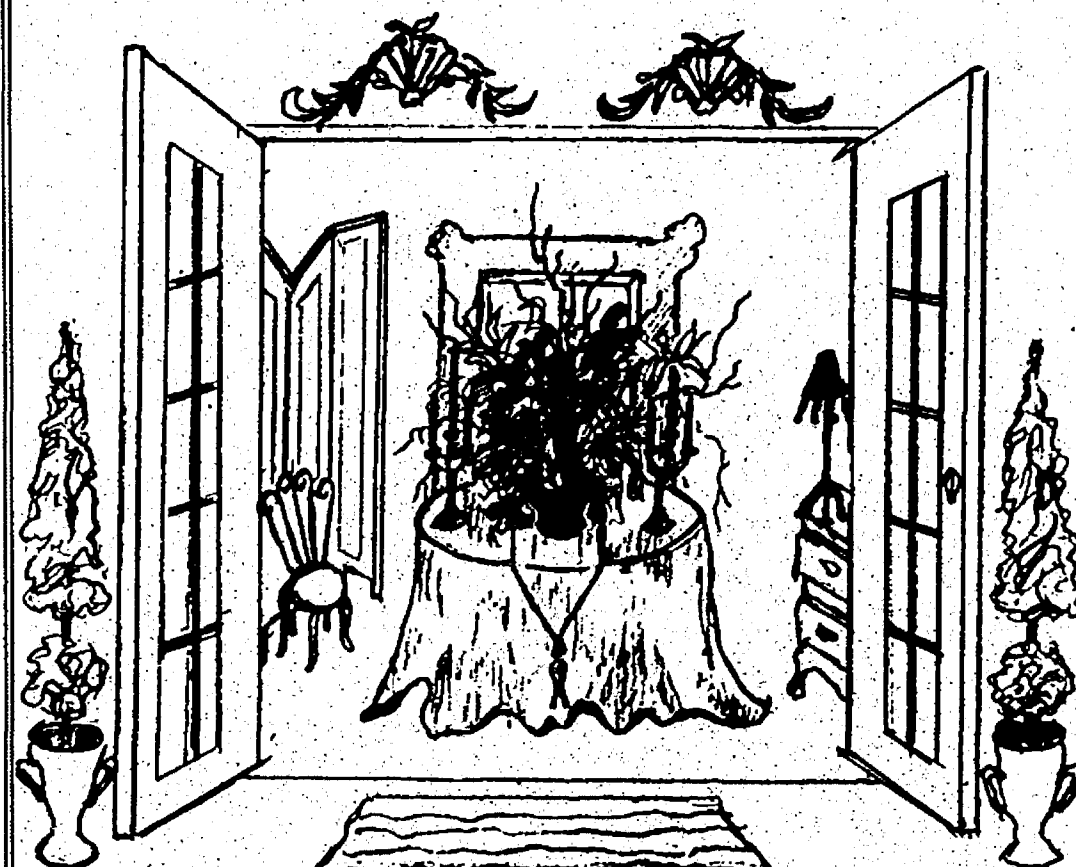
Ginny, Renee, Cari, Myra, Janet, Trudy, Jacinda, Melissa, Kamie, Kristin.

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## Shared Vision *from page 26*

"We carry TIGI hair care line, a brilliant product line. TIGI supports us with a local training center that gives education on a consistent basis that teaches us the latest techniques, hands on training and fashions in hair today. Education is what we feel sets us apart from other salons.

"We teach educational programs for stylists and colorists," said Jacinda and Melissa.

The stylists are taught by Jacinda and Tammy on mannequin heads, the latest haircuts in collections, men's clipper cuts and updos.

"Our program is very extensive cover-

ing shampooing, client consultations and product knowledge. This program can take six months to a year to complete".

Jacinda has been a hairstylist for eight years. She is on the TIGI Art team and travels to conduct seminars on latest techniques and hair collections. She plans on traveling to London in October to attend an international hair show and to spend time at the Toni and Guy hair academy.

When she's not working, you can find her relaxing at her favorite restaurant Too Chez in Novi or engaged in photography, her latest hobby.

Melissa dreamed of owning her own

salon since she was a young girl. She specializes in hair color and was trained under a nationally-known colorist for one year. She's been in the business for 11 years. Today she's involved in educating for colour in our training center. The colour program in salon consists of working with a foil method when highlighting the hair and working with all types of corrective colour.

She also teaches base applications for blondes, brunettes and redheads. This program takes six months to a year to complete.

Melissa recently got married in Hawaii, her favorite restaurant is

Common Grill in Chelsea. She has a shitzu named Herby who is a very loyal and loving dog. She is looking forward to starting her own family.

"As members of the Plymouth Chamber of Commerce, we've given hair shows for the community and given to many charity events," the partners said.

Our mission at Salon Trio is to continually strive to serve the client with quality customer service and advance education and to create a professional, personal and team-oriented staff.

## Restaurateur *from page 22*

today is competing with the big chains. "We are a family type place, run in a family way. We don't have the big company people the chains have to help them with money, advertising and problem-solving."

Pauline would like to increase sales and open another location. More people should have the opportunity to try Alexander the Great's "specially trimmed, seasoned, old-fashioned, cooked-on-an-open-fire barbecued ribs." "We consider ourselves the great place for ribs. Every place has ribs but not the way we prepare them - the old-fashioned way - rotisserie, open fire,

that's real barbecue. We also offer Italian entrees, steaks, broasted seafood, and chops. We do a \$3.95 luncheon special Monday through Saturday 11 a.m. to 4 p.m. And we have great dinner and movie package, great for a night out or in gift certificate form.

Pauline and her husband have two children, a daughter studying political science at the University of Michigan Dearborn and a son who is president of the national Honor Society at Northville High School. Both children help out at the restaurant on the weekends.

## Permanent Makeup *from page 25*

had training in color analysis, which enables her to choose pigment colors matched to individual skin tones. "The results are very soft and natural looking. It's unbelievable. You have to see it to believe it's not natural," she said.

Jacqui also is skilled in camouflaging scars and doing aerola recolorations for women who have had breast reconstruction after a mastectomy. And, by popular demand, she recently added "feminine" tattoos to her permanent makeup repertoire.

Jacqui and her husband have their home on 2 1/2 acres and over the years they've had many animals, with horses, ducks, chickens, a pony, two "wonderful" dogs and a litter of cats. "But now we're down to just one spoiled cat, Samster the Tuna Junkie," she said.

These days, they have the house to

themselves. Heather, their daughter is a geology student at Western Michigan in Kalamazoo, and their son James is an engineering student at the University of Michigan in Dearborn. Jacqui likes to boast that she is the proud grandmother of "the most beautiful four-month-old baby boy, Lucas James."

Jacqui has an upbeat view of her future: "My goals are to continue striving to be the best at what I do, stay healthy and take more time to enjoy the family."

Jacqui said her grandmother always knew her granddaughter would be her own boss one day. "When I was very young, I can remember her always calling me the 'Boss Lady.'"

## Stretch Dollar *from page 23*

you'll find."

Payless customers don't seem to mind the transient stock, an occasional dented box, felt-tip pen price labels or the limited hours (10 a.m. to 6:30 p.m. Monday through Friday and until 3:30 p.m. Saturday). "They're looking for

value, not glitz," said Janet. "Everyone is looking to stretch a dollar these days. We help you do that."

Payless Groceries is now offering Halloween and Christmas items at 50 percent off before the holidays.

## Something Extra *from page 23*

room to put them." As for future plans, Nancy said she wants to "expand certain lines and weed out others."

Nancy is the youngest of seven children. "My father worked 44 years for Chrysler, and my mother was a housewife. I've had one brother and a sister

die, and the rest live in the metropolitan Detroit area."

Nancy's pet Scottish terrier, Angus McTavish V, comes to work with her every day. "He's 2 years old, and I think the customers come to see him more than me."

## Design Shop *from page 26*

interest in fashion easily translated to home design.

"I shop in different markets throughout the country to bring unique, distinctive gift items and home decor accessories to our customers at reasonable prices. As the sign on our door states, 'We only look expensive!'" said Jennifer.

"The shop offers the full line of design services, including drapes, wallpaper, furniture, both large and small pieces, custom florals, tromp l'oeil and much more. We're always working to personalize environments for our clients.

"A common and favorite request is for a client to invite us into their home and ask us to give their house 'a new look.' This is accomplished by rearranging furniture, pulling accessories from different rooms around the house and adding a few new 'choice' decora-

tive accents. The cost remains minimal, but the effect can be an amazing transformation!"

"Our gift line offers something for everyone. Not only do we cater to home design - lamps, framed art, handpainted porcelain and furniture - we also carry an array of hostess gifts, holiday items, children's gifts and even clothing and fashion accessories."

Owning a business is a tradition in Jennifer Imamura's family, from grocery stores to boutiques to aerospace corporations.

Jennifer looks forward to a bright future for her business. "Hopefully our customers will enjoy our services and the friendship we offer."

Jennifer and husband Nich have two daughters, Tatiana, 7, and Sabrina, 5.

## Art of Knitting *from page 25*

daily need, not to mention the office work."

Although Lesley has seldom dropped a stitch, she has had a few "lows" in her career. "The low point has to be not enough time to knit my own projects. Because we are a full service business, there are always customers' items to do, and then there are the store samples, all hand-knitted."

One of her "highs" is yet to come. "The high point is taking a group of knitters to New Zealand to sightsee, buy yarn, and have workshops with designers there. We are doing this in May of 1997."

Lesley's goal for the future is "to con-

tinue to provide the very best product and service to our customers. Our store is a fiber addicts emporium. We have everything from basics to exotic fibers, and we want to continue to provide anything and everything. There are very few shops that have the supply and range of products that we do."

She keeps up with fashion trends and new ideas by taking classes. She also brings in designers and teachers for her students in her knitting classes.

The Lesley family includes two adult children, two large dogs, two cats and two ferrets. The family enjoys traveling, movies and their own home.

## Catering *from page 22*

business at Vintage is building rapidly and it's great to see your efforts pay off.

"It is always exciting to complete the catering of a special occasion knowing everyone was pleased with the job you've done - especially when they notice the efforts made in making sure every detail is taken care of.

"It's also a wonderful compliment when you know your next booking was referred to you by a previous client.

"The low point in my career is when I discovered that the catering business is mostly a part-time job, like weekends and special occasions. You also

need a Monday through Friday job in order to support your family."

Her goals include having her own catering business as well as raising her two beautiful daughters, Shannon, 6 and Megan, 2.

Meanwhile, when asked whom she most admired, Bridget answered: "My mother, Patricia Street, for having strength to raise three children as a working, single mother.

"Now as a working grandmother she still has time to help out with the grandchildren."





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