

Westland Observer

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SEVENTY FIVE CENTS

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IN THE PAPER
TODAY

For families: A Wayne-Westland school group is being joined by many other organizations to hold a Parents' Day on March 16. Speakers will provide information on how to be better parents. /3A

Customer-service: The president of Schoolcraft College offers advice on how a business or organization can improve its customer service. /6A

COUNTY NEWS

Road funds: Local officials intend to make Gov. John Engler's ears ring for taking all the available funds for state highway projects. /5A

COMMUNITY LIFE

Think green: In March, things tend to turn a shade of green, and so it goes for the Community Hospice Services. /11A

OPINION

For candidates: With several school board seats up in the Wayne-Westland and Livonia district elections, potential candidates have only five weeks to submit petitions. /8A

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AT HOME

Exciting eclectic: A visit to the area residence of Sally Gerak, newspaper columnist, shows the fun the imaginative innovator has with eclectic design. /D

LOTTERY

The Lotto jackpot was worth at least \$8.4 million. The Michigan Lottery numbers for Wednesday, Feb. 29, 1996 are:

■ **DAILY 3:**
524

■ **DAILY 4:**
0535

■ **CASH 5:** 3, 18, 24, 31, 35

■ **LOTTO:** 7, 19, 22, 23, 25, 26

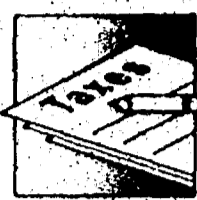
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Tax hike slated for August ballot



Voters will have a chance at the Aug. 6 primary to decide if they want to pay 1½ mills more in property taxes over six years to pay for extra officers in a new community policing program and the fire department's advanced life support services.

BY LEONARD POGER
EDITOR

Westland city officials agreed Monday to put a 1½ mill property tax rate increase on the Aug. 6 primary election ballot to pay for improved police and advanced life support (ALS) services.

If approved, the six-year levy would be used to hire officers for the expansion of a new community policing program and for training and equipment for the fire department's ALS services.

ALS would enable upgrade firefighters' skills and abilities in treat-

ing medical emergencies before people are rushed to a hospital.

At an informal workshop meeting Monday night, six of seven council members present at the meeting expressed support for the millage proposal, which is being urged by the city administration.

At the same time, the council was told by Mayor Robert Thomas that all of the city employees' unions have endorsed the tax proposal and promised to campaign for it this summer.

The council has until early June to officially put the proposal on the Aug.

6 ballot, although they have indicated it may be done a month earlier.

Thomas promised if that if the proposal is defeated this summer, there were would be no repeated attempts to get voter approval.

For the owner of a house valued at \$80,000, the levy would mean a property tax increase of \$60 a year, starting with the summer tax collection of 1997, or \$5 a month, said city finance director Michael Gorman.

One mill raises nearly \$1.25 million in property tax revenues.

See TAX, 3A

New library staffers booked



ART EMANUELE/STAFF PHOTOGRAPHER

Getting ready: Four new librarians get a close look at the architect's floor plan for the William P. Faust Library of Westland, scheduled to open next November. They are (from left) Andrea Seeborg, Laurel Brandt, Meaghan Battle and Beth Walden, all hired within the past few weeks.

Library staff starting to take shape

BY LEONARD POGER
EDITOR

The professional openings for the city of Westland's first independent library to open in November are quickly being booked.

The library staff of two persons which now operates out of a temporary office on Ford near Central City Parkway has "tripled" within the

past few weeks.

The reason is that four professional librarians have been hired, of which two began duties Monday.

They join Sandra Wilson, library director who came to the city nearly 13 months ago, and Joseph Burchill, who was named administrative assistant last Oct. 23.

Wilson said Monday morning

that the remaining professional positions to be filled will be one full-time reference librarian, two part-time reference librarians, and one full-time children's librarian.

When the library on Central City Parkway north of Ford opens later this year, there will be 28 employees filling the equivalent of 22 full-time posts and nine student shelvers,

Wilson said.

The new librarians are Andrea Seeborg, who started her library career as a student librarian in Flint; Laurel Brandt, who grew up in Allen Park; Meaghan Battle, who grew up in Livonia and comes back to the area from Fort Wayne, Ind.; and Beth

See LIBRARY, 2A

MEAP test results vary among schools

BY LEONARD POGER
EDITOR

Wayne-Westland school district parents must get more involved in their children's education to help improve academic test scores.

That was one of several key messages from a curriculum official, discussing why there is a wide variance between test results in the district's elementary and middle schools.

The results were part of the Michigan Educational Assessment Program tests in math and reading given last fall to fourth graders and seventh

graders.

Dr. Patricia McAllister, Title I coordinator in the district's curriculum department and a former learning consultant at Patchen and Jefferson Elementary Schools, stressed there are many factors involved in how a child learns and does on academic tests.

There is new information, such as "emotional IQ," which play a factor, she said.

For example, emotional IQ can affect a student's ability to use intellectual IQ, she said.

That and high stress can cause the brain to "downshift," McAllister said.

"High stress causes part of the brain which causes long-term retention and higher-level thinking to shut down," she said.

McAllister commented there is high stress everywhere, including children who come out of kindergarten and coming to school for a full day every day.

On parent involvement, she said that teachers notice a low turnout of parents at meetings which provide

tips on how they can help their children at home with school work.

McAllister stressed that groups are planning a Parents' Day program for Saturday, March 16, at Adams Middle School (see story below) which will have nearly two dozen speakers discuss educational and social issues.

She urged parents to "control TV," noting that the average child watches some 6,000 hours of TV before they even start kindergarten, which is more time than required for some university degrees.

See MEAP, 3A

Chrysler president helps student pilot

Westland's Robert Trybulec received help from an unexpected source Sunday when the student pilot experienced mechanical problems while returning to a Canton Township airfield.

The president of Chrysler Corp., in his private jet over Pontiac, overboard Trybulec's communications for help and suggested that the student pilot land at the company's paved proving grounds in Chelsea, about 12 miles west of Ann Arbor.

While Trybulec, who lives on Avondale near Merriman, refused to talk about his experience, Chrysler president Robert Lutz told reporters what happened.

According to published and broadcast news reports:

Trybulec was heading home from Ohio late Sunday afternoon when he began to lose altitude. He radioed the Willow Run Airport control tower for help. A controller suggested landing

at a nearby field which has a grassy surface, which made Trybulec uncomfortable.

Monitoring the communications was Lutz, piloting his private jet over Pontiac. Lutz, who has experience flying Marine jets, radioed the tower to say that Trybulec could land at the paved Chrysler proving grounds in nearby Chelsea.

Trybulec then landed without incident on the 1¼ mile long, four-lane

wide oval.

Lutz flew over the proving grounds to make sure Trybulec landed safely.

The auto company president was quoted as saying that while flying Marine jets he was glad "to have someone around with experience, which is why I could empathize with him (Trybulec) so much. I didn't do anything but suggest he land at Chelsea proving grounds. That doesn't require much courage or heroism."

Student attends national leadership conference

Westland's Eric Carpenter, a Wayne Memorial High School junior, recently took part in the National Young Leaders Conference in Washington, D.C.

The conference is a leadership development program for high school students who have demon-

strated leadership potential and scholastic merit. Eric was among 350 outstanding National Scholars attending the conference from across America.

The theme of the conference was "The Leaders of Tomorrow Meeting the Leaders of Today."

During the six-day conference, Eric met with key leaders and newsmakers from the three branches of government, the media and the diplomatic corps.

Highlights of the program included welcoming remarks from the floor of the House of Representatives and a panel discussion with journalists at the National Press Club.

Scholars visited foreign embassies and received policy briefings from senior government officials.

To complement these special meetings and briefings, Eric took part in several leadership skill building activities.

The conference is sponsored by the Congressional Youth Leadership Council, a nonprofit, nonpartisan educational organization. Founded in 1985, the Council is committed to "fostering and inspiring young people to achieve their full leadership potential."

Eric, son of Tim and Sue Carpenter, has accumulated many academic and leadership accomplishments at Wayne Memorial.

He has a 3.95 grade point average through his high school years, attended the Upward Bound Regional Math and Science Program at Northern Michigan University, received a Presidential Academic Fitness Award and is a member of his school's National Honor Society.

He has a special interest in computers, a subject he has been involved with for 10 years. He said he has an advanced knowledge of most major operating systems available and most major programs.

"Exploring the various types of information on the Internet has become a major hobby of mine, because I can view and research many different sources of information all over the world," he

said in a statement.

"My use of the Internet has spread quickly from entertainment to a source of learning. I also help my peers and teachers with computers, mainly because I enjoy doing it. Computers should be a major point in my career, and most importantly, they are a major point in my life."

His definition of leadership is teaching others.

"Examples of leadership in my life include tutoring my peers, as well as adults, teaching people to use computers, and representing my fellow students at meetings and special camps."

The recently completed leadership conference gave him a chance to expand his leadership capabilities, he said.

In the field of community service, Eric spends four hours a month at my former junior high school helping the counseling ac-



Eric Carpenter

retary in keeping track of student absences.

He is currently helping one of his teachers in the setting up and maintenance of the computers in his classroom.

Schools conclude Black History Month activities

Wayne-Westland schools held a variety of activities throughout February to observe Black History Month.

The Stottlmyer preschool center Tuesday had children hear a story teller recite African-American tales, said principal Ronald Barratt.

A concerted effort was held at Adams Middle School, on Palmer near Venoy, were teachers planned a variety of activities and programs.

For the last two weeks of the month, two teachers distributed informational packets telling of eight famous African-Americans. They also viewed three videos describing dealing with black history.

Other classes watched videos on people such as retired Army Gen. Colin Powell and Jackie Robinson, the first black Major League baseball player.

In some classes, students learned about scientist George Washington Carver and poetess Maya Angelou while others re-

viewed the achievements of black Americans.

Besides specific figures, students read and discussed the 13th, 14th and 15th Amendments to the U.S. Constitution in the years immediately following the Civil War as well as two milestone U.S. Supreme Court decisions dealing with blacks' civil rights.

In an eighth-grade science class, students focused on scientific discoveries by many cultures. Among those discussed was Dr. Daniel Williams, a surgeon who performed early heart surgery and developed the first inter-racial hospital and training school for black nurses in 1891.

Several Adams students created a bulletin board entitled "Look Who Made a Difference," covering contributions made by African-Americans in the areas of math, science and education.

Other schools in the district held similar activities on a classroom-by-classroom basis.

Special ed students go high tech

By Marie Chestney Staff Writer

Long before high tech equipment hit Livonia Public Schools, technology had been part of the school day for students enrolled in special education.

Special education technology in the district, which serves the northern section of Westland, goes far beyond computers, although learning how to use them is an integral part of the program.

For many special ed students, technology means creating specialized devices that help students work around their handicap. For example, for students with hearing difficulties, teachers might use microphones or amplifiers. Students with sight problems may do their homework via a talking calculator.

"We use whatever we can find that helps a child learn better and that leads toward independence," said Grace MacFarland, coordina-

tor of special education students. "We have to put special education kids in the least restrictive environment. We place them with their peers as much as possible. If they can use general education equipment, they do."

Students who need more specialized equipment turn to Joe Benstein, teacher consultant in charge of technology for student services. For years, Benstein has hooked up special ed students with just the right device to help them do their school work.

"Some things work well in the adult world, but when they are put in elementary buildings, the training time is so large it takes away from learning," said Benstein.

If Benstein hits a snag and can't come up with the right device, he goes outside the district to seek help — first Wayne County and then the state.

"We use both places when we

'We use whatever we can find that helps a child learn better and that leads toward independence.'

Grace MacFarland
special education
coordinator

have difficult problems," Benstein said. "If we find a piece of equipment, we borrow it, test it. We can't blindly buy equipment. We sometimes get loaners from people who make the equipment. There has to be a match between the student and the equipment."

Computers have long been an ally of special education students, first the Apples and now the Macintosh. In fact, the department rarely jettisons old Apples; they recycle them so students can practice their computer skills.

The Macintosh is so easy to operate, MacFarland said, that teachers spend time helping students learn rather than training them to use the system.

For special ed students, computers have what Benstein called "curb cuts," capabilities that are built-in to accommodate a child's disability.

"These range from 'sticky keys' which pick up more than one key to special spellers and dictionaries to special keyboards that lay over the original keyboard.

Sometimes a computer helps where other teaching techniques fail. MacFarland told of one autistic student who was uncontrollable in the classroom. "He was put on the computer and now handles it like anyone else."

She told of another autistic student who doesn't talk much, but who can read. "Everything she does has to be on the computer. She has a disc which she takes home."

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THE Observer NEWSPAPERS

1995 General Excellence Award

Library from page 1A

Walden, who was raised in Michigan's Upper Peninsula, graduated from the University of Tennessee and worked in the Bakersfield, Calif., library system for more than 12 years.

All said they are looking forward not only to being part of a new library but also returning to southeast Michigan where they have family and friends.

Brandt, in the profession for 7 1/2 years, will be the popular materials librarian for Westland. She comes to the city after serving as librarian of the Toledo-Lucas County Public Library. Before that, she worked as a corporate librarian for Giffels and Associates Inc., an architectural firm in Southfield. She was also a library assistant for the Allen Park Pub-

lic Library after serving as managing editor of the Kent State University Press in Kent, Ohio.

She has a bachelor's degree in social science from the University of Windsor, a bachelor of arts degree in arts and history from the University of Michigan-Dearborn, and a master of library science degree from Wayne State University.

Battle will be the Westland system's children's librarian. She attended Livonia Bentley High before it closed and graduated from Franklin High.

She was assistant manager of the children's services department for the Allen County Public Library in Fort Wayne, Ind. Before that, she worked for the

Cumberland County Public Library and Information Center in Fayette, N.C., and served as a medical center library assistant within the University of Michigan Medical Center while working toward her master's degree in information and library studies. She has a bachelor of arts degree in arts and English literature from Adrian College.

The new information services librarian, Andrea Seeborg, has some 19 years of experience in the profession, starting as a high school student. Just before coming to Westland, she was branch manager of the Genesee District Library system in Flushing, near Flint. She was responsible for all aspects of daily operations, supervised the staff and served on a book selection committee for the county library system.

Her previous positions were substitute reference librarian for Baker College in Flint, library intern for the Ann Arbor Public Library, and a library assistant for a branch of the Flint library system.

She earned her BA in English and a master's in information and library studies from the University of Michigan.

Walden, who will head the library's reference services, served the past more than 12 years in Bakersfield, Calif., north of Los Angeles. She held several positions with the Kern County Library in that city before being named reference services head at the Beale Memorial Library in Bakersfield.

She has a BA and master of science degree in library science from the University of Tennessee.

How did she find out about the Westland opening while working in southern California?

It was through a micro fiche of the Detroit Free Press help wanted section.

Born in Norway in the western edge of Michigan's Upper Peninsula, Walden said she has relatives and friends in the Detroit area.

"I was really homesick," she said. Wilson said the four new librarians will be involved in developing a book selection, planning policies, helping interviewing other staffers and helping divide the current collection of 30,000 to 50,000 books now in the Wayne-Westland Public Library.

The director said that the Westland library, expected to open in November, will have hours of 10 a.m. to 9 p.m. Monday through Wednesday, 10 a.m. to 5 p.m. Thursday through Saturday, and noon to 5 p.m. Sunday. From Memorial Day to Labor Day, the library will close Sundays but will open one hour earlier on the other six days.

The library has been formally named the William P. Faust Public Library of Westland to recognize the efforts of the former state senator from Westland in getting state funds to pay for the design and construction of the facility. Faust, a former Nankin Township supervisor, represented Westland in the State Senate for 28 years. He died Jan. 21, 1995.

Power outage closes John Glenn High

John Glenn High School students got an unexpected half-day off Tuesday, thanks to a power outage.

The power went out about 8:30 a.m., said Principal Neil Thomas, with a decision made at 10:45 to dismiss classes. An hour later, about 11:45 a.m., the power was restored.

Detroit Edison Co. employees investigated the outage and concluded that it was caused by a utility pole transformer near the

school took a direct lightning hit, said Greg Baracy, assistant superintendent.

A second pole near the school was also affected.

Edison replaced blown fuses, he said.

The only damage within the school was that computer programs being worked on at the time of the outage were lost, he said.

The outage didn't interfere with scheduled school events, such as Tuesday night's basketball game.

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Tax from page 1A MEAP from page 1A

The mayor also promised that if the tax proposal is defeated, there would be no cutbacks in the police or fire departments. The only factor that would lead to that problem would be major reductions in state-shared revenues.

The police department last month initiated its first community police officer in the Norway neighborhood. The administration wants to use the tax increase to hire additional officers and related equipment to cover the entire city.

Under the program, police Chief Emery Price said, an officer assigned to a specific neighborhood would contact local neighborhood leaders, school and other community officials to learn what the area's problems are and help develop solutions. The Norway area officer is housed in the Dorsey Community Center, on Dorsey east of Venoy.

Councilman Richard LeBlanc commented at Monday's workshop meeting that he wants the city to move forward on getting the tax issue on the ballot.

"It's pretty exciting to have a millage that will enhance services, not just preserve services," he said in reiterating his previously-voiced support of the millage proposal.

The mayor and council members also talked briefly about the planned campaign to gain support for the tax levy. City employees would be asked to go door-to-door to distribute literature and answer residents' questions.

Thomas said the campaign would be a "positive" one, stressing the merits of the community police program, ALS and renovation of the city's four fire stations.

Councilman Charles Pickering was absent for the workshop meeting but sent a letter supporting the concept of the program, called Project 2000 by the mayor, but questioning several aspects of it.

If the tax levy is approved, training for new police officers would start this summer so that the community police program could be immediately expanded after the first year's tax is collected in the summer of 1997.

"TV doesn't interact with the child and that leads to passive brain waves. In a classroom, kids can turn off their minds."

There are three questions parents should ask their youngsters every day:

■ "What did you learn?"

■ Why did the teacher have you learn that?

■ How do you think you're going to use that information?"

In cautioning parents to avoid comparing MEAP results between buildings, McAllister said that the program isn't a test of

content knowledge, but a test of process abilities.

The tests are built on cognitive (the information processing that goes on in the brain) psychology and brain research, she said.

The tests are based on how brains acquire, store and retrieve

information.

"We're teaching processes as well as content," McAllister said.

Another problem related to test results is the movement of pupils from one school to another, which involves stress, she added. In the Norway neighborhood, for ex-

ample, there are frequent moves of families from Jefferson-Barns to Lincoln School or back.

"It's like going to a foreign country," McAllister said. "Each school is a separate culture (and students) don't know who to trust. That creates stress."

Wayne-Westland Schools MEAP results

Here are the reading and math MEAP (Michigan Educational Assessment Program) results for 1995 compared to previous years and district averages.

Elementary	Reading	Math	Elementary	Reading	Math	Elementary	Reading	Math	Junior high	Reading	Math
Edison	1992	35.1	38.8	Jefferson	1992	13.8	25.9	Schweitzer	1992	33.8	26.8
	1993	24.6	45.8		1993	21.6	32.4		1993	50.0	40.2
	1994	45.6	66.7		1994	18.0	39.2		1994	25.3	45.1
	1995	50.0	54.0		1995	28.2	48.7		1995	43.9	52.4
Ellet	1992	24.4	37.8	Kettering	1992	33.3	31.7	Taft Balloway	1992	15.0	28.3
	1993	13.6	27.3		1993	21.0	40.3		1993	16.9	32.3
	1994	26.5	45.1		1994	34.1	50.6		1994	24.2	45.2
	1995	24.2	51.6		1995	31.2	51.8		1995	16.1	32.1
Graham	1992	42.2	50.6	Lincoln	1992	16.3	18.4	Vandenberg	1992	42.9	52.4
	1993	45.3	61.6		1993	14.6	31.3		1993	34.6	34.8
	1994	38.6	65.1		1994	13.2	30.2		1994	30.3	54.5
	1995	48.1	73.7		1995	31.4	35.7		1995	2.6	15.8
Hamilton	1992	29.9	40.3	Madison	1992	44.4	50.0	Walker	1992	29.2	32.3
	1993	32.8	40.6		1993	50.8	55.4		1993	48.1	50.0
	1994	52.1	54.2		1994	36.9	52.3		1994	35.2	57.4
	1995	56.4	53.8		1995	35.4	70.7		1995	73.6	69.8
Nicks	1992	19.4	25.0	Patchin	1992	25.0	47.9	Wildwood	1992	35.6	48.9
	1993	34.2	39.5		1993	37.5	52.1		1993	31.1	55.6
	1994	9.5	28.2		1994	37.8	66.7		1994	47.2	64.2
	1995	26.3	30.3		1995	48.4	62.5		1995	44.9	55.1
Hoover	1992	24.0	44.0	Roosevelt	1992	24.4	34.1	District	1992	29.8	35.4
	1993	32.8	47.8		1993	20.5	36.4		1993	32.0	41.6
	1994	40.5	57.1		1994	31.0	53.4		1994	32.0	50.6
	1995	44.4	63.0		1995	23.5	45.9		1995	38.5	51.4
			State						State		
			1992			36.7			1992		
			1993			43.6			1993		
			1994			43.6			1994		
			1995			N/A			1995		

Source: Wayne-Westland Community Schools

THE WESTLAND OBSERVER

Family and social issues on 'Parents' Day' agenda

Family relations and social issues will be the main topics on the second "Parents' Day" to be held Saturday, March 16, by several school groups.

"Issues Facing Families Today" will have 20 speakers available at Adams Middle School, on Palmer west of Venoy, for the 9:30 a.m.-1:30 p.m. program.

Fee is \$3 per adult with free child care available to the first 100 children registered in advance. A community fair and free hot dog break will be held noon-12:30 p.m.

Registration forms are available in local schools.

Among the topics speakers will discuss are:

"Three Keys to Excellent Parenting," "Alternatives to Yelling

and Screaming," "ADD/ADHD Diagnosis and Treatments," "Finding Your Child's Special Gifts," "Learning More About Gangs," "Five Ways of Letting Your Children Know You Love Them," "Grandparents Raising Grandchildren," "Single Parenting."

Also "Wondering About Teen Depression," "Developing Capable People," "Your Kids Can Get Along/Sibling Rivalry," "Come Play With Me," "Is Your Teen Driving You Up a Wall?" "Helping Your Child Through Divorce," "Tips on Siblings of Handicapped Children," "Helping Children Affected by Prenatal Substance Abuse" and "Immunization Is Not a One-Shot Deal."

A theater troupe will present a

dramatization on AIDS. Speakers will include medical representatives of Children's Hospital of Michigan, Michigan Public Health Department.

Social agencies will come from the Westland Youth Assistance Program, Youth Living Centers, Wayne Youth Connection, Westland Counseling Agency, and New Directions.

Educational issues will be discussed by Wayne County Regional Educational Services Agency and the Wayne-Westland Community Schools.

The program is sponsored by the school district's Family Resource Center, Wayne County's RESA and the Skillman Foundation.

PLACES & FACES

Skater competes

Westland's Brenda Blackmer recently took part in the U.S. Figure Skating Association's national competition in San Jose, Calif. Brenda, a member of the Garden City Figure Skating Club, competed in the Senior Ladies' Figures event. She reached the national competition by placing in the top four at both the Eastern Great Lakes Regional and Midwestern Sectional competitions.

In the national event, she finished 13th, based on her overall final scores.

Gardening topics

The Westland Parks and Recreation Department is sponsoring a 3 1/2 month-long program on gardening subjects. Sessions will be held 8 p.m. every Tuesday, starting March 6, in the Bailey Recreation Center, on Ford between Wayne and Newburgh. Fee is \$5 per night or \$50 for the 11-part series. Pre-registration is required at least three days before each talk.

The program is offered through the Master Gardener Association of Wayne County, a nonprofit group of volunteers trained in horticulture through a Michigan State University program.

Topics, starting March 6 and continuing through May 14, are, in order:

Organic vegetable gardens, annuals for your landscape, composting made easy, all-purpose perennials, hummingbird and butterfly gardens, understanding fertilizers, ornamental grasses, rose growing for beginners and gardening with your children. Tentative topics in May are how to work with limited space gardens and herb gardens.

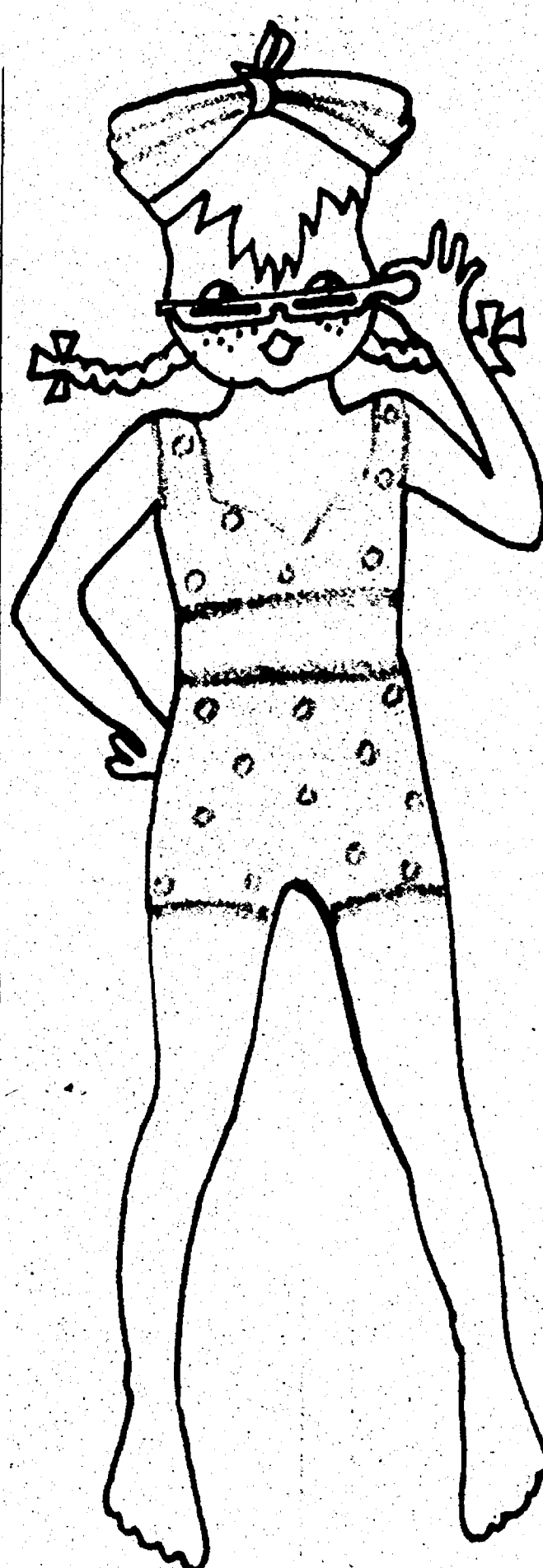
For information on the program, call the recreation department, 722-7620.

Science program

Youngsters will enjoy fun science activities in a program sponsored by the Westland recreation department. The program started last week and will continue every Saturday morning through March 27. The class is open to 9- to 12-year-olds. Fee is \$5 per class with a one-time materials fee of \$2.

Auto skills tested

Auto shop students at the William Ford Career Technical Center will take part in the third annual Ford/AAA Student Auto Skills National Quality CARE Challenge Thursday at Washtenaw Community College, Ann Arbor. Schools finishing in the top 10 will advance to the May 9 "hands-on" state finals in Dearborn.



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It's a chance to design your own fashion swimsuit. To enter, sketch an original swimsuit design in color on a special entry blank from our Children's area - Be sure to include your name, address, age, size and phone number. Entries must be returned by Friday, March 15. For Girls' sizes 7-14.

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Road funding battle

Area officials, SEMCOG look to '97

BY TIM RICHARD
STAFF WRITER

Local officials may not get their road money this year, but they intend to make Gov. John Engler's ears ring for taking all the available funds for state highway projects.

"We will continue to negotiate to reduce the impact of the state's takings," said John Amberger, executive director of the Southeast Michigan Council of Governments. "We will put together a set of conditions to stop them (state Department of Transportation) from subverting the process as they have this time."

Amberger's unusually strong language summed up the bitterness SEMCOG delegates showed Feb. 23 at the way Engler dumped their three-year Traffic Improvement Plan (TIP) due to shortages of state and federal funds.

SEMCOG's executive committee will hold a special March 7 meeting to prepare what some call "a negotiated surrender" — they may be unable to block Engler's action this year, but they will want assurances for 1997.

SEMCOG could — but is unlikely to — rescind the whole TIP program, but it would be a pyrrhic victory: All state projects would be canceled, too, for 1996. Rescinding TIP would halt work on the extension of M-5 (the Hagger-

ty Connector) north of 12 Mile in Oakland County; I-96 widening in Livingston County; rebuilding the 50-year-old Davison Freeway in Detroit; and bringing M-59 up to freeway standards in Oakland County.

Amberger pointed to Engler press spokesman John Truscott's statement that MDOT's taking of the funds is "a done deal. There is no plan to back off." Said Amberger: "That was so disrespectful to this body (SEMCOG)."

"Your plan condemns local roads to crumble," deputy Wayne County executive Michael Duggan told an MDOT official at the SEMCOG meeting.

"We need to tell the governor we're not going to take this crap next year," said Joan Buser, Oakland Township supervisor and chair of SEMCOG. "This was absolutely a hostile act by the governor, and we ought to stick his face in it. He won't fool us twice."

"I'm angry because of our reluctance to change the formula (the state-county-local split of fuel taxes)," said Meri Lou Murray, chair of the Washtenaw County Board. "This has always been very non-political. But in a year or two, we're going to be in a political fight for a pot."

"The process was violated," said Detroit Council president Maryanne Mahaffey. "We have to make a stand. Yet Detroit would

like to see the oldest freeway in the U.S. fixed."

"We have to stand up now or give up the ship," said Milton Mack, a probate judge and SEMCOG delegate for Wayne County. "We should just reject (TIP)."

"We're surrendering this year and not getting any promise for next year," said Dante Lanzetta, Birmingham city commissioner, urging an even stronger posture against the governor.

Wayne County's Duggan said Engler's action canceled \$54 million of work in the seven county region, notably:

- \$10.1 million for 21 projects in Wayne County, including Cherry Hill from Middlebelt to Inkster Road in Garden City and Inkster; Northville bridge over the Rouge River in Northville; and Seven Mile from I-275 to Newburgh in Livonia.

- \$20.3 million for 13 projects in Oakland County, including Greenfield Road from Eight Mile to Nine Mile, Hamlin from Crooks to Livernois, John R from I-75 to 10 Mile, Maple from Hunter to Adams, and South Boulevard from I-75 to Squirrel Road.

- \$800,000 for work on Grand River Avenue in Livingston County.

- \$10.6 million for six projects in Macomb County.

- \$10 million for work in Detroit.

Plan targets local health concerns

BY BETH SUNDREX JACHMAN
STAFF WRITER

Local communities soon will begin targeting their own health problems.

That comes after Monday's Health Summit, convened by the Wayne County Health Department, which brought together more than 80 participants, including representatives from schools, the UAW, the institute for the blind, hospitals and senior citizen programs, according to Patricia Soares, director of the Wayne County Health Department.

"We were encouraged because of the wide base of participants," Soares said.

The county has been divided into six regions, and meetings will be scheduled in the next 30 days in each of those regions, she said.

At the meetings the process will begin to pinpoint the health issues of importance in the regions, Soares said.

Observer area communities are included in regions three and four. Region three is Westland, Garden City, Dearborn, Dearborn Heights, Inkster and Wayne. Region four is Livonia, Plymouth, Plymouth Township, Canton Township, Northville and Northville Township.

The program is part of a community health assessment, which

■ The program is part of a community health assessment, which started two years ago, with funding from the Michigan Department of Public Health. Available health resources in the communities will be assessed and then the groups will begin looking a gaps in service.

started two years ago, with funding from the Michigan Department of Public Health. Available health resources in the communities will be assessed and then the groups will begin looking a gaps in service. "What will evolve from this is each region's definition of disease," she said.

Not just the absence of disease, but jobs, crime and other factors and how they are intertwined with the health of the individual will be studied, she said.

"What we're looking at is how people view health in their communities," she said. Also, changing risky behaviors to prevent disease will be addressed. "Much of what we're spending should be redirected to preventing disease," she said.

Some communities may find

that health issues are related to other issues in the community. In Highland Park the focus is on jobs and economic development, she said. Transportation and initiatives in the school system are also being studied, she said. "When it really begins to happen is when that community takes ownership," she said.

At the meetings to be scheduled in the local regions, participants from Monday's summit will be included, and anyone who feels they have a stake in the process can attend. "We hope we'll get neighborhood organizations and neighborhood block clubs," she said. Schools and police generally have a major stake also, she said.

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National Institute of Technology is on the move. In more ways than one!

National Institute of Technology (NIT) has moved to the beautiful landmark building complex Travelers Towers, located in Southfield.

According to Patrick Murphy, NIT's Admissions Director, "this move will greatly benefit our students, not only because of the beautiful new facilities and professional office environment, but it is conveniently close to where the major freeways intersect, and it is located on a major bus line for ease of access."

With this new centralized location, it will be very convenient for us to hold Job Fairs and to arrange job interviews as for students with local employers.

National Institute of Technology teaches Medical Business and Clinical Assistant — a twelve month program, as well as Electronics and Computer Technology, which takes just eighteen months to complete. Both day and evening classes are offered and job placement assistance is

available to all students following graduation.

NIT's objectives are to provide the kinds of training programs that best serve the changing needs of students, business and industry. "We emphasize intensive, specialized programs taught in a small group setting by seasoned professional instructors."

Students wishing to enter or re-entering today's competitive job market leave here with practical, skill-specific training that today's employers require", continued Murphy.

"As of now, we are planning an open house for local government officials, community and business leaders, local employers, high school career counselors and others every soon," says Myra Dembiec, School Director.

This move should be good for the Southfield community also as we are formulating our plans for growth. We will not only be supplying well-qualified graduates

to the local work force, but as we grow, we will be creating new administrative and teaching positions here on campus."

Formerly owned by National Education Centers, NIT was recently purchased by Corinthian Schools, Inc., a California corporation formed in 1995 to own and operate schools across the country teaching specialized skills that are in high demand.

"Many of the schools in the Corinthian family have been serving their communities for decades and we are very pleased to have National Institute of Technology among them," says Paul St. Pierre, Vice President of Marketing for Corinthian Schools, Inc.

For further information regarding National Institute of Technology, please contact Mr. Patrick Murphy directly at 26555 Evergreen Road, Suite 500, Southfield, (810) 799-9233.

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Speaker says customer service is key to success

BY RALPH R. ECHTINAW
STAFF WRITER

Schoolcraft College President Richard McDowell told a suburban business group recently that good customer service is one of the keys to success in any business.

"If we don't provide good service, then we really have nothing to offer our customers," he said. "A lot of times people are willing to pay a little bit more if good service goes with it."

"As consumers we think about the places where we go to do business. And the places we usually go are places where either the personality of the owner has something to do with it, we are treated as if we are welcome to be there, and we are often annoyed when

that doesn't happen."

The college, which serves Garden City and Westland, has many of its programs at the Radcliff Center, on Radcliff south of Ford and east of Wildwood, Garden City.

Following the Canton Economic Club program, attorney Nevin Rose said McDowell is right. "The points he raised are important to everyone in business, no matter if it's a profession or a service. My secretary needs to make the client feel welcome at the door no matter if she likes him or not."

John Marcus, branch manager of a First of America branch, said customer service is particularly important in banking. "That's an ongoing concern in any company that has turnover of employees,"

he said, because new employees "may not know the customer very well."

Besides, Marcus added, "It's hard to find good help."

When treated poorly as customers, "we often become annoyed and we leave," McDowell said. "Another situation . . . is when we have a problem and we go and try to get that problem resolved and the only thing the people want to explain to us is what the company policy is."

"The company policy means we're not going to get our way, and here's why I can't do what you want me to do. And the (employee) is saying to themselves, 'This is the company policy, and I win. And we say to ourselves, 'I don't have to come back here.'"

Even when a business person can't "grant what the customer wants," McDowell said, "we can find a way to solve the customer's problem, which makes that person happy and keeps them as a customer."

To ensure that customers are treated well, McDowell said, "we also need to treat employees well because, if we're not treating them well, we can't expect them to treat customers well."

"Treating them well means: Keep them informed. Have them be involved. And have them feel like they're part of what's going on."

Applying that philosophy to Schoolcraft College, McDowell said, means training employees to practice good customer relations

"If we don't provide good service, then we really have nothing to offer our customers. A lot of times people are willing to pay a little bit more if good service goes with it."

*Richard McDowell
Schoolcraft College President*

and making the education process as painless as possible.

For example, changes in the registration process have almost eliminated the long lines many older people remember from their college days.

Furthermore, "We make the campus look nice, cut the grass, plant flowers, paint the buildings, pick up trash in classrooms (and

try to tell people that we're teaching quality information.

"As a result of that, students feel very good about being at Schoolcraft College."

Personally, McDowell said, "I might not be having a good day, but when it's my time to talk to students, I better listen to their side."

Parenting education program planned

Oakwood Healthcare System's Community-Focused Health Promotion Network is offering an "Active Parenting Today" class for parents of children ages 2 to 12.

Oakwood, which has clinics in Garden City, Westland and Canton Township and a hospital in

Wayne, plans to offer parents tips on "how to really talk to their kids," a spokeswoman said.

Topics will include instilling courage and self-esteem, understanding your child's thinking, creating cooperative kids, solving problems together, making responsibility a reality, and more.

This six-session will meet once a week for two hours. Several class schedules are available. The cost for the class is \$45. Both parents may attend for the price of one when sharing materials. Classes are limited and pre-registration is required. To register, parents may call 1-800-543-

WELL.

Oakwood will offer Active Parenting Today classes on Tuesday nights, from 6:30-8:30 p.m., Feb. 27-April 2, at Madison School, 4950 Madison, in Dearborn Heights, and Thursday evenings, from 6:30-8:30 p.m. March 7-April 18, at Plymouth-Canton schools.

OBITUARIES

JOSEPH T. HENGSTEBECK

Services for Mr. Hengstebek, 63, of Garden City were Feb. 29 from St. Raphael Catholic Church, followed by cremation at Southern Michigan Services, Livonia. The Rev. Edward Prus officiated. Arrangements were by Santeiu & Son Funeral Home, Garden City. Mr. Hengstebek died Feb. 26 in Garden City.

Born Nov. 28, 1932, in Detroit, he was a pharmacist and a lifelong Wayne County resident who lived most of those years in Garden City.

Survivors include: Monica, his wife of 43 years; daughters, Jean (Ken) Kinsvater, Terry (David) Niles, Karen (Mike) Polzin and Katy (Phil) Fabien; son, Carl (Jaesuk); grandchildren, Kris and Jeff; and nine brothers.

Memorials may be made to the

St. Raphael Church building fund.

THOMAS R. SNELL

Services for Mr. Snell, 69, of Westland were Feb. 24 from the Vermeulen Memorial Trust 100 Funeral Home with burial in Parkview Memorial Cemetery, Livonia. Rev. Neil Cowling of Kirk of Our Savior Presbyterian Church officiated.

Mr. Snell died Feb. 20 in Dearborn.

Born April 8, 1926, in Detroit, he was a Ford Motor Co. engineer for 37 years.

Survivors include: sons, Keith (Donna) of Westland and Kevin of Dearborn; grandchildren, Darik, Keith, Jr., Alisha and Kimberly; and sisters, Gerry (Phil) Filippi of Dearborn Heights and Connie (Ray) Pikeli of Southfield.

Preceding him in death was his wife, Barbara, and a daughter, Kristi.

Memorials may be made to the American Cancer Society, 29350 Southfield Road, Suite 110, Southfield, Mich., 49076.

SHIRLEY ANN HEAD

A memorial service for Mrs. Head, 59, of Westland will be at 6 p.m. Saturday, March 2, from Christ the King Lutheran Church, 9300 Farmington Road, Livonia. Arrangements are by American Sunrise Funeral Home and Cremation Service, Garden City.

Mrs. Head died Feb. 24. Survivors include: sons, Eric (Pam) and Keith (Ann); one grandchild, Colton; mother, Katherine Jaeger; and brothers, Bernard and Donald Jaeger.

In lieu of flowers, donations may be made to Wayne County Hospice.

GERTRUDE ANN KURNICK

Services for Mrs. Kurnick, 54, of Detroit, were Feb. 29 from the Detroit chapel of the Obarzanek Funeral Home, Detroit. Interment was in St. Hedwig Cemetery, Dearborn Heights.

Mrs. Kurnick died Feb. 24 in her residence, one day before what would have been her 55th birthday.

Survivors include: husband, Larry; daughters, Kelly, Beth and Debra of Westland; grandchildren, Michael, Jacqueline, Christopher, Branden, Emily, Josie and Buddy; brother, Mike Devine; and sisters Frances Kilburn and Geri Lasure.

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School-to-work plan draws fire, favor

BY TIM RICHARD
STAFF WRITER

Even without help from the Michigan Legislature, Gov. John Engler is moving the state into a job preparation mode called "school-to-work."

Most corporate types and educational administrators love it. A handful of vocal critics have equated it with Nazism, Communism, Big Brother and slavery.

"The number one issue for business is the lack of skilled workers," state business ombudsman Margaret O'Riley told a panel of lawmakers Feb. 28 in Pontiac. "But our education system is designed for one thing — getting into college. This mindset has to be changed."

About 60 percent of high school graduates go to college, but only half graduate. Of those who graduate, 30 percent wind up in jobs that didn't really require a four-year university degree; many wind up having to learn technical

skills.

Thus, 75 percent who never earn a baccalaureate degree need job skills, O'Riley said. "We want business in on the design of the school-to-work (STW) system and not in an advisory capacity. Employers must determine what they view as meaningful (educational) requirements," she told a Senate Republican task force chaired by Sen. Leon Stille, R-Spring Lake.

Engler made sure Michigan was one of the first states on board a federal program providing \$49 million for regional STW projects.

"I have trouble hiring people to do what needs to be done," said Terry Barr, president of Libralter Plastics in Walled Lake and chair of the Oakland County STW partnership. He cited needs for paint technicians and tooling engineers, among other skills.

To critics, Barr said, "I don't see a sinister side to it. This (job training) isn't a substitute for a

liberal education, but people have to put meat and potatoes on the table and clothe the kids."

"We need to prepare youth for tomorrow's jobs beginning at the pre-elementary level," said General Motors vice president Gil Brooks, who chairs the STW panel in Detroit, "or we're in a lot of trouble."

Some familiar critics of public education fired a barrage of criticisms at STW:

■ "The employer shouldn't be 'king of the road. Elitist control is offensive to free-minded citizens" — Evelyn Sonnenberg, Sterling Heights.

■ "I actively oppose what the governor and the federal government are doing to teaching in this state . . . 'Harvesting' children 'human capital' . . . We will become a national socialist state — through regulating their (graduate) access to employment" — John Skurnowicz, IBM retiree from Bloomfield Hills.

■ "The governor has bypassed the Legislature to impose this hideous school-to-work plot . . . erman-Soviet style education plan . . . to enslave them to the master elite" — Barbara Skurnowicz, Bloomfield Hills.

"Such divergent opinions!" said Stille, a former IBM marketing manager who had been active in Ottawa County economic development before going to the Legislature.

But Stille made it clear he thought most criticisms were off base. "I'm not convinced it (STW) is off on the wrong foot . . . There is no clandestine plan," he said.

No specific bills are before the Legislature on the federal program. The House has passed a bill by Rep. Glen Oxender, R-Sturgis, to set up vocational-technical councils, but House Bill 4196 has seen no Senate action.

Attorney announces bid for circuit court

Laura McMahon Lynch, an attorney who practices in St. Clair Shores, has announced her candidacy for the Wayne County Circuit Court bench.

"I believe we need more people on the bench with family values," she said. The mother of two, she and her husband, Terry Lynch, live in Grosse Pointe Farms.

Her practice includes family law, probate, residential real estate and criminal matters. A graduate of the Detroit College of Law, she was admitted to the State Bar of Michigan in 1983. She practices law at McMahon & McMahon.

As an attorney, she has made it a habit to make people matter, she said. "In general I think that we don't have enough people on the bench that want to make a priority of individuals," she said.

As a community, people have to instill values in their children, changing children from self-centered little beings into productive human beings, she said.

In working on divorce cases, she's seen cases of the judge discounting the value of a woman quitting her job to raise children and only what she's contributed financially to the marriage. "It's a financial sacrifice



Laura McMahon Lynch

if you leave your job to raise children," she said.

"When people go to elect a judge, I want people to be concerned that all people have attention," she said.

Part of the reason judges don't pay attention may be that they're not interested and have huge dockets, McMahon Lynch said. But Wayne County's lack of a mediation process also contributes to the problem, she said.

She serves as president of the Women's Equity Action League of Michigan, and has served as director at large for the Women Lawyers Association of Michigan.

Survey says job outlook still strong here

BY BETH SUNDRLA JACHMAN
STAFF WRITER

A survey of employers in Metro Detroit shows that 23 percent plan to add workers during the next quarter.

Manpower Inc., which provides temporary staffing for other companies, conducts a quarterly Employment Outlook Survey of employers to measure employers' intentions to increase or decrease the permanent workforce.

The survey is based on telephone interviews with more than 15,000 public and private employers in 481 U.S. cities.

"Because of the scope of what we do, we are in a unique position to have a finger on the pulse of the workplace," Jeanne Heller,

executive vice president of Manpower of Detroit Inc., said.

Manpower has been conducting the surveys for 19 years.

In metro Detroit, while 23 percent of companies surveyed have plans to add employees during April, May or June, 3 percent plan to cut back on workers, with 71 percent anticipating no change and 3 percent uncertain.

In Wayne County last quarter, 28 percent planned to increase employees, 16 percent planned to decrease, 55 percent planned no change and 1 percent were uncertain.

A year ago, of Wayne County employers surveyed 37 percent anticipated adding employees, 10 percent planned a decrease, 50

percent expected no change and 3 percent were uncertain.

The survey is a cross section of every industry, not seasonally adjusted and not weighted by the size of the company, Heller said.

The second quarter has traditionally been a good quarter as companies seem to be waking up after the winter, she said.

The results this year are not quite as strong as last year, but it's not a recession, she said.

Survey results have plus or minus 2 percent of error.

A trend people at Manpower are seeing is that employers are changing the way they hire people, Heller said. Employers are

more cautious and are looking to hire highly skilled people. Often that work starts on a temporary basis and can become permanent, with 30-40 percent of temporary workers getting permanent employment, she said.

Employability rather than lifetime work at a company seems to be more of a trend, she said. Employability means a potential employee must hone technological skills to stay current, she said.

Manpower is also seeing a trend of people who want to remain contract or temporary employees, according to Linda Dean-Bajdo, vice president and area manager of Manpower. "They enjoy that freedom," she said.

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Westland Observer

OPINION

8A(W)

36251 SCHOOLCRAFT, LIVONIA, MI 48150

THURSDAY, FEBRUARY 29, 1996

Annual election

School board deadlines are near

Have you been thinking about running for the school board? If so, it's almost time to stop thinking and begin doing. The deadline to file nominating petitions is more than five weeks away so potential candidates will want to obtain a nominating petition and begin getting signatures within the next couple weeks.

To run for the school board, go to the superintendent's office in the board of education office and ask for a nominating petition.

You will need 20 signatures of qualified electors living in the school district. Those petitions must be filed by 4 p.m. Monday, April 8. The annual school election, at which trustees will be elected, is Monday, June 10. (By the way, the deadline for voters to register for the June election is Monday, May 13).

The city of Westland is served by two school districts.

One — the Wayne-Westland district, which includes most of the city of Westland as well as all of Wayne and small portions of neighboring townships — has two four-year terms open this spring. One is filled by Ed Turner, a community activist who was appointed to a vacancy nearly three months ago to replace Richard LeBlanc. The other seat is now filled by Francis "Bud" Winter, who announced this week that he will not seek a second term.

The Livonia Public Schools includes the northern portion of Westland and most of the city of Livonia. This year, there will be three

seats on the ballot, two four-year terms and one two-year term. The four year terms are now held by Kenneth Timmons and Dan Lessard; the two-year term is held by Dianna Nay, who was appointed to the seat. Lessard was elected to the unexpired portion of Sue Thompson's term; Nay was appointed to the unexpired portion of Joe Laura's term.

In deciding whether to become a candidate, a resident should be genuinely interested in and committed to public education and be motivated by a desire to serve the community.

Other criteria that the Westland Observer considers when endorsing candidates include: length of residency; attendance at board meetings; whether candidates vote in school elections; membership in community organizations; previous service to community; involvement in district activities; membership on district committees; service beyond local school building level; and general knowledge of curriculum, school finance, and of the district itself.

It is important to have residents run for school board rather than only incumbents or other candidates who are "favorite sons/daughters" of other school board members or of the administration. But "fresh faces" also must be informed, knowledgeable, and committed.

If you think you fit the bill, by all means take a trip to the school board office and pick up a nominating petition. We encourage you to do so.

Willow Run shouldn't be sold

Silence is golden. That's especially true when it comes to Willow Run Airport and Washtenaw County's reported interest in buying the vintage facility.

After an initial meeting in December 1995, where the idea of a purchase was discussed, there has been no forthcoming proposal from Washtenaw County. That's good.

There is no need for another county to buy the airport at the border of Wayne and Washtenaw counties, between Ecorse Road and I-94.

Controversy over Willow Run came to the fore only when plans were proposed to expand a runway — toward western Wayne County — for an international tradeport or cargo facility.

Increased air traffic, noise and pollution are among residents' concerns in western Wayne County should that runway be extended and a tradeport created around the airport.

A sale to Washtenaw County — which would not be forced to heed the anger and concerns of western Wayne County residents — would only take control away from Wayne County and leave its citizens in the lurch.

However, that's truly one way of putting an extended runway at Willow Run without having to bow to the will of the people in western Wayne County. Commissioners and county administrators are urged to fend off all attempts for outsiders to buy the airport.

The lack of state financing for a tradeport might be just the effort to force Washtenaw to lose interest in Willow Run. Michael Duggan, Wayne County deputy chief executive, said he considers state tradeport legislation irrelevant because there is no financing available for the facilities.

State Sen. Loren Bennett of Canton doesn't believe that under Gov. John Engler's administration that there will be a recommendation to finance tradeports. That's also good news.

Bennett points to two studies, including one by the Upjohn Company, which argue that tradeports are not economically sound ventures, but are ventures that require subsidies and erode tax coffers.

Residents are assured that Wayne County — and even Washtenaw — cannot move forward with any tradeport plans without financing. If the state won't provide financing, either or both counties are on their own and would be required to get permission from the state to go it alone. That appears an unlikely scenario.

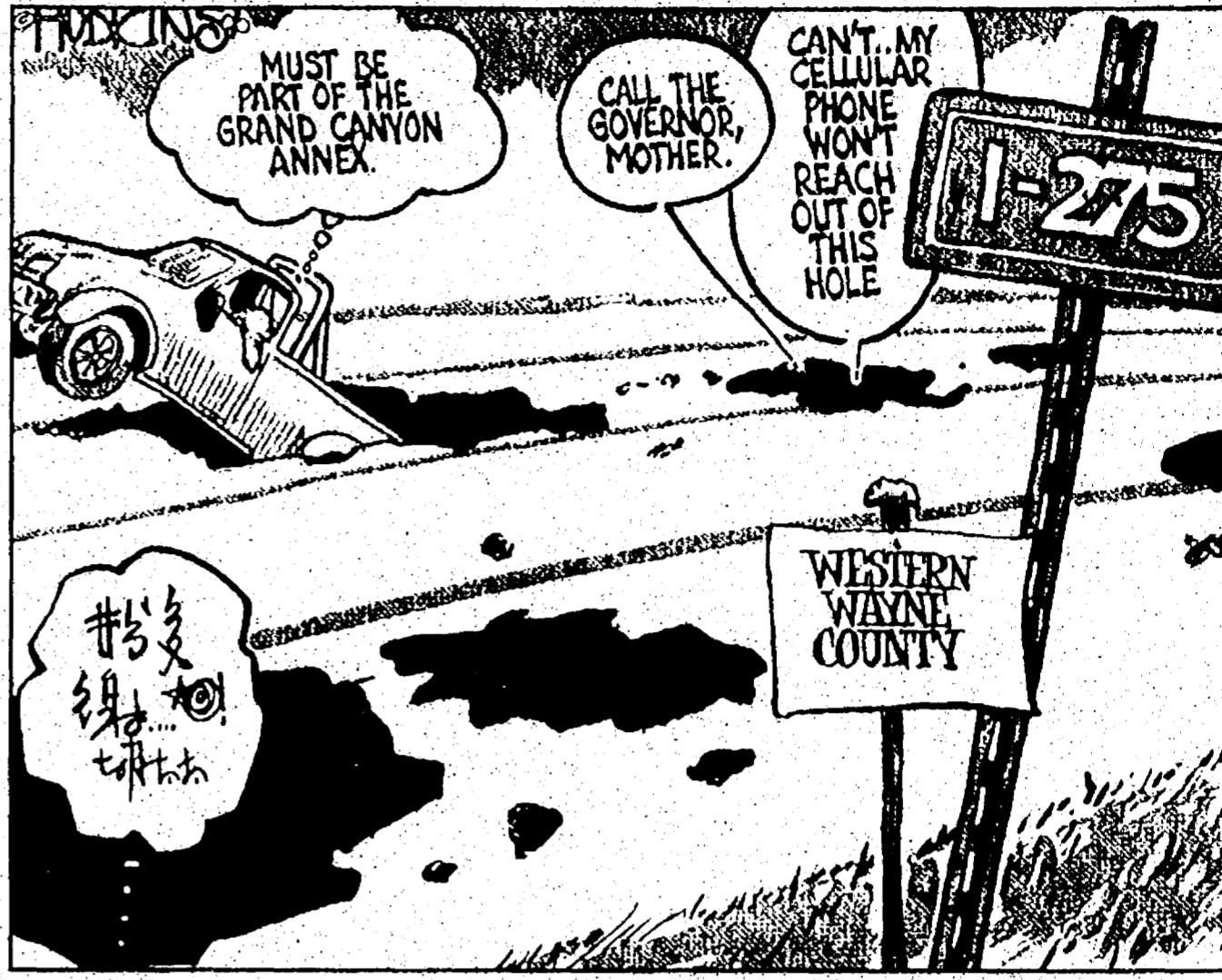
But residents in western Wayne must remain vigilant. And Wayne County officials should be reminded that not one western Wayne County community has voted in favor of a tradeport at Willow Run.

Duggan says the county has plans to improve Willow Run — without a runway extension — as part of improvements at Metro Airport. That's a livable compromise, as long as that's a promise that will be kept, and as long as those plans are well-documented and publicized before the first shovel hits the ground.

Wayne County commissioners and administrators are reminded that improvements at either airport do in fact affect nearby residents, who consistently remain concerned and many who are still waiting to feel the economic benefits of expansion and improvement as promised with Metro Airport.

Wayne County administrators and commissioners are urged to hear residents' concerns and to say no to any inquiries from Washtenaw County to buy Willow Run. They are equally admonished to consider residents' concerns and fears for improvements at the airport and to make a pledge to the nearby communities that indeed a runway will not be extended.

ARKIE HUDKINS



LETTERS

Voters are angry

This year's presidential election has something different. I call it the "politics of anger." So far, the politics of anger has been best articulated by populist Republican candidate Pat Buchanan.

Historically, you would have to go back to the farmer-labor parties of the 1930s to find a time when anger and fear played such an important role in a national presidential campaign.

In America, the "politics of anger" is often called "populism" or "progressivism" by pundits and commentators. (A progressive is best thought of as a populist with a college education.)

Progressive populism is a form of "outsider politics." It periodically arises in our country when the Wall Street-Washington elites "go too far" in oppressing the hopes of the ordinary working people. It's happening again in 1996.

In the past, populist politics arose in the period from 1890 to 1912 and again during the 1920s and '30s.

At the turn of the century, progressive populists like Theodore Roosevelt "busted the trusts" and curbed the excesses of Wall Street money.

After the gross speculative excesses of Wall Street in the 1920s, it was necessary for "progressive" Franklin Roosevelt to again reshuffle the economic deck and give us a much-needed "new deal."

Now, in 1996 we seem to be entering yet another period of progressive populism. The "old politics" seems deadlier than a Bob Dole campaign rally — and almost everyone knows it.

So, this year, remember — by voting for the "populist cause" you are not "wasting your vote." Rather, you are participating in an old and honorable American political tradition.

The economic cards need reshuffling again — because the deck has been stacked against the working people. It's time for another "new deal."

Walter Warren, Westland

Too much kindness?

Congratulations to the people who came up with this excellent idea known as "Random Acts of Kindness Week" in Dearborn.

I have one area pertaining to this week that troubles me, as I am sure it troubles other people. That area is the pulling over of motorists by police for good driving habits. I don't know about any one else, but the last thing I want to see out my rear-view mirror is a police car with flashers pulling me over. It's nerve-wracking enough with all the phony set-ups going on out there pertaining to the police and its citizens.

Here's a suggestion: Have the police just get their license number and mail them the free promotional material that the city of Dearborn wishes them to have for their good driving habits.

Don't the Dearborn police have a serious responsibility to their community not to be reduced to errand boys who have been ordered to do something that I am sure is not of their voluntary actions?

It's a dangerous business to be a police officer. Why is Dearborn wishing to endanger their officers just so some mayor can get her ego stroked? Of course, I can suspect all kinds of reasons why, these police will be pulling over motorists.

How about this scenario that happened to a friend of mine: An attractive female friend behind the wheel of her vehicle motivated these guardians of justice known as the Dearborn Police to pull her over for flirtation time. I suggest that if these officers follow the mayor's kindness plan, they will be effectively removed from their diligent observation of the streets while possibly allowing a crime to take place.

It's happening all the time and in some instance fake cops are pulling women over and then molesting them. This pulling over a motorist by police for good driving habits in my book is a bad and dangerous call.

I can acknowledge the good behind this campaign, but this act of pulling over motorists needed to be given more thought!

Ron Austin, Garden City

Extra signal urged

I am an extremely busy taxpaying citizen. For the life of me, I cannot understand why they have not put a left turn signal with the traffic light on Cherry Hill and Merriman.

Without a left turn signal, people are racing through yellow lights and causing accidents right and left, all the time.

Is it going to take an accident that causes a loss of life to wake you people up and put up a left turn light there? I have four children. We live close to the intersection, we see accidents, weekly, almost daily. You have the records available.

Look up and see how many accidents have occurred there. I hope it does not come down to seeing a loved one's life lost because the bureaucrats are fighting over who should pay for the left-turn signal.

Once a life is lost or maimed, that person is never the same (physically, emotionally, and many times financially).

I pray that it does not happen to you, your family or your loved one.

Patricia Bulinda, Garden City

COMMUNITY VOICE

QUESTION:

With Leap Year creating an extra day today (Thursday), what do you plan to do with the extra time?

We asked this question of shoppers at the Kroger Supermarket on Ford and Central City Parkway.



"I've got to work (at a cigarette business)."
Shella Zukowski



"I don't know, nothing special."
Kenneth Brown



"I'm not sure. I'll probably catch up with my spring cleaning."
Kim Blodreau



"I have to work as a Kroger pharmacy technician."
Cherrie Walter

Westland Observer

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— Philip Power

POINTS OF VIEW

Beware of encroachment on our Constitution

Someone's flimsy comments including stale, often-abused, apparently-overheard arguments prompted me to elaborate on my column printed in a recent Observer.

If certain people would take the time to study the Constitution, they would discover the founding fathers were aware the Constitution would have to be amended for clarification, to cover situations unforeseen by them or to make it more adaptable to changing times.

They provided for such an eventuality, spelling out the exact procedure to be followed. The first 10 Amendments were proposed and ratified soon afterward. Recently, two additional amendments were proposed.

The Constitution isn't an unyielding entity, but is flexible, friendly, and cooperative. There's nothing wrong with the First Amendment. What is wrong is the mistaken, abusive, devoid of common-sense interpretation of it, and

some laws based on such interpretations.

It says, Congress shall make no law restricting the establishment of religion or prohibiting the free exercise thereof. Following its ratification, Congress made no law restricting the establishment of religion.

Everything was fine until Marxism began sneaking in its evil ideas into the healthy fabric of our society.

Separation of state and church, ad absurdum, was established in the Soviet Union by godless Marxism, a small minority of three or so million communists held the vast majority of over 200 hundred million hostage to its perverted ideas for over 70 years, but the Soviet Union was, as President Reagan said, "an Evil Empire."

We aren't an evil empire and should never become one. We should beware of evil, godless Marxism, the legacy of the notorious Karl Marx, sneaking up on

GUEST COLUMNIST



JOE WIRA

us, even if it's bit by bit.

Being indoctrinated in bad ideology is like having a bad addiction to cigarette smoking, drugs, or alcohol. It's difficult to get rid of it. Some people never can. Even though the First

Amendment says Congress shall make no law prohibiting the free exercise of religion, there were numerous instances in which our government did

just that. It enacted such laws and otherwise prohibited the free exercise of religions, especially Christian religions; obviously catering to small, activist, self-serving factions, but against the majority, 95 percent-plus of the population of this country.

Some individuals don't understand the difference between laws enacted by the government and the Constitution. The Constitution is the system of fundamental principles according to which our nation is governed.

The dictionary defines the word "belief" as an opinion or conviction. When beliefs, especially those of deficient nature, of 5 percent of the population conflict with beliefs of those in the majority, and if that 5 percent succeeds in imposing its will on this majority, that is dictatorship Soviet-style.

When beliefs of the 95 percent majority conflict with the beliefs of the remaining 5 percent, the majority must

prevail. This is the essence of our democracy.

Let us take, as an example, the situation in Washington. It's obvious that President Clinton and his Democrats' opinions regarding some social issues conflict with those of Republicans. But we know that in the end one side, the majority, will have its way, even if it conflicts with the opinions or convictions of the opposition. This is our democracy at work.

We want to keep it that way. Some people who spent most of their lives in undemocratic systems may find it hard to understand.

Guest columnist Joseph Wira, a retiree, is a World War II veteran who holds a degree in electrical engineering from Wayne State University. Guest columns from readers are encouraged and may be sent to Leonard Poger, Observer Newspapers' Editorial Department, 36251 Schoolcraft, Livonia 48150.

Government and business are two different things

Peddlers of the "privatization" snake oil probably didn't notice the television industry's ratings of weekly sitcoms.

That's because the "privatization" crowd is selling ideology and can't be bothered with facts. In the insulated world of Mackinac Center and its right-wing money tree, government is always dumb and inefficient; private business is always smart and efficient.

Reality suggests that government and business have their shares of heroes and villains, but they are different kinds of operations. But I'm getting ahead of the story, which starts with commercial TV.

Among white households watching prime-time TV, "Seinfeld" is the No. 2 program, but it's 79th among blacks. "The Single Guy" ranks fifth among whites and 109th among blacks. And so on.

Among blacks, "New York Undercover" is first, but it's 106th with

whites; "Living Single" is second among blacks and 107th among whites. And so on.

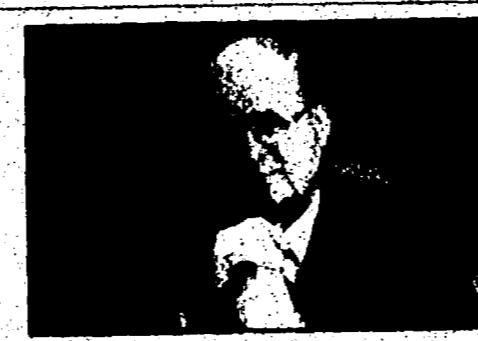
Some critics say there should be more shows with racial diversity; like the Clinton Cabinet, TV sitcoms should reflect the face of America. I offer no opinion. Let's just try to understand how commercial TV works.

Advertisers (mostly private businesses) seek a narrowly defined, demographically desirable group of viewers. If you're selling products white folks want, you buy commercials on shows white folks watch; ditto with black folks.

That's business. Demographics. Market niches.

Government works differently. It deals in services for all strata of society in all corners of the region.

Congress in the 1790s made a decision about mail. It would be a government enterprise that would charge the same amount for delivering a letter a



TIM RICHARD

Most Michiganians like the idea. They tell pollsters they like and trust the neighborhood school, warts and all.

block away as it does to deliver it 1,000 miles. The idea was to bind together

many states into a nation.

It was a political judgment, not an economic one.

Public schools operate the same way. When Michigan led the way into a free education as a constitutionally guaranteed right in the 1830s, the state tried to give every kid something resembling equal opportunity.

That meant integrating all strata of society and all religions. It meant standardizing the curriculum so that in a mobile society an eighth-grader in Farmington or Novi would be studying the same things as an eighth-grader in Kentwood or Engadine.

Most Michiganians like the idea. They tell pollsters they like and trust the neighborhood school, warts and all. If specialized programs are needed, provide them close to home -- for everyone.

The opposite notion is sold by the privateers. Oh, we gotta have "competition." Oh, good schools should be al-

lowed to drive out bad. Oh, let's give private, sectarian and ethnic schools charters and call them "public academies" so they can compete.

It is no more necessary to have competition in education than between police departments or building inspectors. Can you imagine what quality housing we would have if builders were free to choose between building inspectors instead of being required to deal with the local city or township's inspector?

Government is government and serves everyone. Business is business and serves market niches. Government can't do a good job of providing food and household services. Business can't serve everyone with mail and education.

Enough of this "privatization" and "competition" snake oil!

Tim Richard reports on the local implications of state and regional events.

Act could steal Buchanan's thunder

It's beginning to look as though the March 19 Michigan presidential primary could be decisive in the suddenly wide-open race for the Republican nomination.

Originally designed to be little more than a sideshow in the stately process to the nomination of Sen. Robert Dole, the race in Michigan has been thrown into a turmoil by the unexpectedly strong showings of Patrick Buchanan, Lamar Alexander and Steve Forbes.

A poll taken before Buchanan's upset victory in New Hampshire indicated that likely voters in the Michigan GOP primary preferred Dole by only two to one (43 percent versus 19 percent) over Buchanan. The poll also showed that 45 percent of people from union households planned to vote in the Republican primary.

And that could spell trouble for Dole. Part of Buchanan's powerful appeal — so powerful because so intensely emotional — is a message aimed straight at working Michiganians who are scared of losing their jobs, worried about the post-NAFTA giant sucking sound of jobs leaving our country, and baffled about how to make ends meet.

Buchanan isn't dumb. He knows that the median wage of American workers has fallen by around 13 percent since 1973. He realizes that the gap between the rich and the middle class is now the greatest in modern history. He sees giant corporations laying off thousands of workers while salaries of top executives keep climbing, and he figures there are more voting family and friends of the former than the latter.

Buchanan's policy prescriptions are simple. Slap a tariff on goods imported from countries with whom we have a trade deficit. Slap a bigger tariff on goods from countries like China who treat their people badly. Rescind NAFTA. Withdraw from the General Agreement on Tariffs and Trade. Stop playing football with countries where workers are paid pennies an hour. Stop coddling big-shot corporate executives who earn hundreds of times what their average workers do.

In other words, populist Pat would use the power of government to insulate American workers from foreign competition. No wonder traditional conservatives (read: pro free market, against government, taxes and deficits) are apoplectic at his candidacy.

Interestingly, there is just now a wonderful deal waiting to be made between Senate majority leader Dole and President Clinton, thanks to work done over the past few years by a couple of Michigan folks. The idea is to consolidate the confusing morass of job training programs into vouchers that could be used by workers when



PHILIP POWER

their jobs are threatened. Talk about using the power of government to address directly the concerns of worried workers!

Doug Ross, who was the super-active director of the state Commerce Department in the Blanchard administration, went to Washington in 1992 with Bill Clinton as assistant secretary of labor for training and employment. Based on the Michigan experiment with the Opportunity Card, his aim was to create what amounts to the GI Bill applied to workers in need of skills and training.

Ross was joined by another Michiganian, Paul Dimond, who is the resident worker training expert in the White House policy shop. Over the years, they persuaded Labor Secretary Robert Reich and the president to back the Careers Act, a bill recently passed by the House of Representatives with bipartisan support.

But once in the Senate, the Careers Act ran into trouble. Republican governors, including Michigan's John Engler, preferred pouring all job training money into block grants to the states. Withstanding criticism that their approach merely substitutes inefficient state bureaucrats for inefficient federal ones, they have managed to hold up the bill in a House-Senate conference committee.

Wouldn't it be fun to see Sen. Dole, the masterful legislative mechanic, move the Careers Act to passage, to be signed by President Clinton, the governmental activist?

Dole could argue powerfully against Buchanan that the best way to succeed in international competition is for government to empower American workers instead of putting up walls around them. And Clinton could achieve a policy initiative long-sought by his Michigan advisers.

Phil Power is chairman of the company that owns this newspaper. His Touch-Tone voice mail phone number is (313) 963-2047, Ext. 1880.

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COMMUNITY LIFE

FAMILY ROOM



KAREN MEIER

New life begins in our new van

Feb 15 — Thursday 5:30 p.m. — Just felt a good strong contraction but that's been going on for six weeks. And just Monday I got sent home from the hospital. Never felt so sheepish.

5:50 p.m. — Contractions steady. 10 minutes apart. But baby won't arrive 'til June or October. I just know it. Finish fixing burritos I'd started before picking children up from catechism.

6:20 p.m. — Gathered around table we say our regular dinner prayer, with its regular ending: "Thank you, God, for Mommy, Daddy, Tony, Carmen, Joey, Jack and the new baby. Amen." Everyone eats. Me, too. But I puff. Every 10 minutes I try puffing discreetly.

7 p.m. — Do dishes. Puff discreetly. Every 10 minutes. Still thinking June.

7:30 p.m. — Dishes done. Children work on school work. I work on finishing up my column, the one about George Washington's birthday, deadline tomorrow. Contractions still 10 minutes apart.

10 p.m. — "ER" on TV. Time out to watch. Did you see it? Eight babies born during one episode.

11 p.m. — The power of suggestion. Contractions go two minutes apart. Better prepare. Fin-

See FAMILY ROOM, 12A

Wee bit o' green

'Irish' benefits help Community Hospice

It started as a way of honoring a parishioner who had benefited from Community Hospice Services. Four years later, the St. Aidan Catholic Church-sponsored St. Patrick's dinner-dance tickets are some of the hottest items in town.

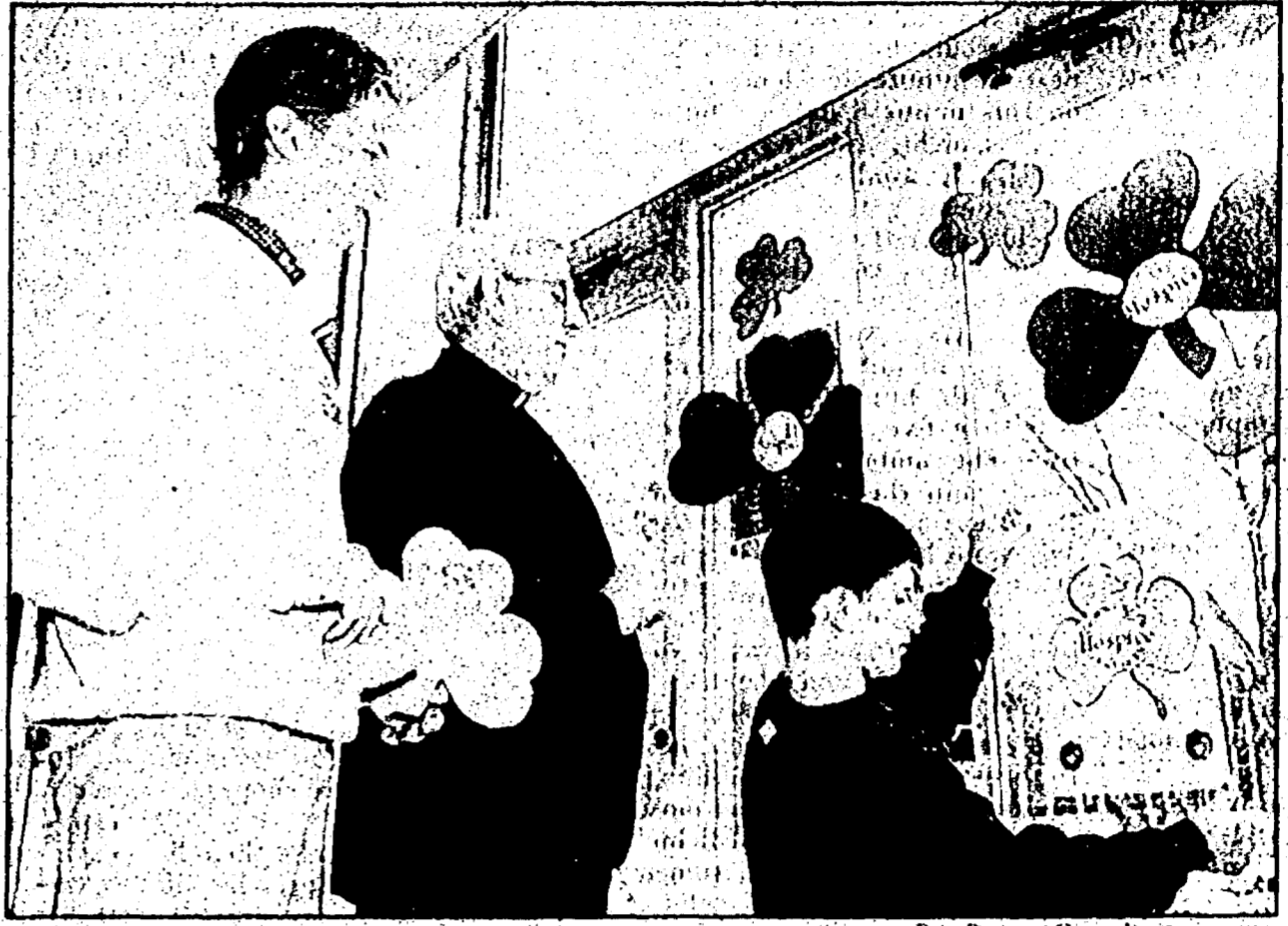
By SUE MASON
STAFF WRITER

A few years ago, a group of people at St. Aidan's Catholic Church in Livonia decide to have a St. Patrick's party and some good Irish food and drink and a wee bit of Irish music for a good cause.

Now, the St. Patrick's dinner-dance for the benefit of Community Hospice Services has turned into a popular holiday tradition, complete with a bevy of Irish and not-so-Irish honorary chairpersons.

"It's a jam-packed evening; it's like an action-packed adventure," said Lori George, CHS marketing specialist.

And that may be putting it mildly. The Saturday, March 9, event will be at St. Aidan's Monsignor Alex J. Brunetti Center, 17500 Farmington Road, north of Six Mile, Livonia. It kicks off with cocktails at 6:30 p.m., followed by a traditional Irish dinner at 7:30 p.m.



—BILL BRUNER/STAFF PHOTOGRAPHER

Perfect spot: Detroit Catholic Central High School senior Daniel Hale (from left) and principal the Rev. Harold Gardner give freshman Keith Rowe pointers on displaying a Community Hospice Services' Shamrock sale poster.

and music by bagpiper Derrick Marshall.

Other entertainment includes the Tim O'Hare Irish Dancers, harpist Christa Grix, executive director of the Plymouth Symphony Orchestra, the barbershop sounds of the Renaissance Chorus and disc jockey Stephen King, not to mention some Irish sing-alongs.

Sandwiched into the festivities will be a silent auction of several theme gift baskets, valued at \$4-

500 and more and a raffle of a variety of lesser priced baskets.

Good sports

The themes range from sports revolving-around the hometown teams — Detroit Red Wings, Pistons and Tigers — fishing, hunting and tennis to theater, videos, cruises, brides, mothers and fathers.

"We added the gift baskets last year and they were fabulous," said Maureen Karby, CHS director of

marketing and development. "We ended up with 40 plus baskets and people purchased tickets that they put in gold pots in front of the baskets."

And even with the benefit less than two weeks away, donations are still being accepted for the baskets. Donations are tax-deductible.

Chairs for the evening are Ken and Judy Hale of Livonia who are

See SHAMROCKS, 12A

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WEDDINGS AND ENGAGEMENTS

Burr-Palizzi

Louis and Barbara Burr of Brighton, formerly of Livonia, announce the engagement of their daughter, Lisa Ann, to Steven Joseph Palizzi, the son of Jennine Palizzi of West Bloomfield and the late Rudy Palizzi.

The bride-to-be is a 1987 graduate of Michigan State University. She is currently employed as a French and English teacher at West Bloomfield High School.

Her fiancé is a 1989 graduate of Michigan State University. He is currently employed as an English teacher at West Bloomfield High School.

A June wedding is planned for



Our Lady of Refuge Church in Orchard Lake.

Wilmot-Blankenship

Michael and Suzanne Wilmot of Livonia announce the engagement of their daughter, Jennifer, to William Blankenship III, the son of William and Ida Blankenship of Westland.

The bride-to-be will graduate this fall from Eastern Michigan University where she is pursuing a bachelor's degree. She is employed by LoPiccolo Homes Inc. in Plymouth.

Her fiancé is attending Schoolcraft College. He is working on his mold maker's certificate and is completing his apprenticeship.

A July wedding is planned at



St. Aidan's Catholic Church in Livonia.

Ramos-Jones

Wendy Nora Jones and Joe G. Ramos Jr. were married Dec. 29 at the Botsford Inn in Farmington Hills. District Judge Karen Khalil officiated.

The bride is the daughter of Eric and Nancy Jones of Redford. The groom is the son of Jose G. and Amabely Ramos of Elva, Texas.

The bride is a 1986 graduate of St. Agatha High School. She received her bachelor of science degree in English, language and literature from Eastern Michigan University. She currently is teaching at the Mary Hoge Ninth Grade Academy in Westlaco, Texas.

The groom is a 1984 graduate of Edouch-Elsa High School and a graduate of the University of Texas Pan American with a bachelor of arts degree in English and a minor in political science. He currently is teaching at the Mary Hoge Ninth Grade Academy.



The bride asked her sister, Kelly Jones, to serve as maid of honor. The groom asked Vance Lane to serve as best man.

A dinner reception at the Botsford Inn followed the reception. The newlyweds are making their home in Westlaco.

Balogh-Tasich

Mr. and Mrs. Joseph Balogh of Farmington Hills announce the engagement of their daughter, Jodie Lynne, to Daniel Tasich, son of Mr. and Mrs. Milorad Tasich of Warren.

The bride-to-be is a graduate of Livonia Stevenson High School and the University of Michigan-Dearborn. She is a professional figure skating coach at Detroit Skating Club.

Her fiancé is a graduate of Centerline High School and the University of Michigan-Dearborn and is attending Wayne State University's post graduate school. He is employed by Chrysler Corporation.

A spring wedding is planned.



Wyborski-Hess

Rev. Deacon Nicholas and Wanda Wyborski of Waynesboro, Pa., formerly of the Wayne-Westland area, announce the engagement of their daughter Catherine Anne, to William L. Hess, the son of Al and Alberta Hess of Pittsburgh, Pa.

The bride-to-be, a 1989 graduate of George Mason University in Fairfax, Va., earned her master of science in education degree in elementary school counseling from Duquesne University in 1994. She is employed as a mobile therapist with Northern SW Mental Health/Mental Retardation Community Services in Pittsburgh.

Her fiancé earned his bachelor of science and master of science degrees in structural engineering from the University of Pittsburgh. Employed as a structural engineer with Michael Baker Jr. Con-



sulting in Pittsburgh, he also is pursuing a doctoral degree in that field. A May wedding is planned.

DeGood-Moyers

Harvey and Deanna DeGood of Rockford announce the engagement of their daughter, Laura Jo, to Jerry Moyers Jr., the son of Jerry and Judy Moyers of Livonia.

The bride-to-be is a graduate of Rockford High School and Eastern Michigan University. She is employed as a teacher at Parkside Elementary School in Rockford.

Her fiancé is a graduate of Eastern Michigan University. He is employed as an internal auditor in Canton.

An August wedding is being planned.



O'Neil-Krex

Jeffrey O'Neil of Evanston, Ill., and Linda O'Neil of Westland announce the engagement of their daughter, Christina Colleen, to Brian Redmond Krex, the son of Claudia Krex of New York, N.Y., and the late Ira Krex.

The bride received her bachelor

of arts degree from New York University. She is employed as an advertising manager with Interview magazine.

Her fiancé received his bachelor of arts degree from Bard College. He is a third-year law student at Seton Hall University.

A March wedding is planned at the Racquet and Tennis Club in New York City.

Shuman-Nichols

Mr. and Mrs. Kenneth R. Shuman of Novi announce the engagement of their daughter, Amy Lynn, to John L. Nichols III of Westland, the son of John and Nita Hackleman of Indianapolis, Ind.

The bride-to-be is a graduate of Divine Child High School and Eastern Michigan University. She is currently attending the Wayne State University Law School. She is employed by Meijer Corp. and is an auxiliary police officer for the city of Farmington Hills.

Her fiancé is a graduate of Plymouth Salem High School and Eastern Michigan University. A veteran of the U.S. Marine Corps, he is employed by Meijer Corp. and is an auxiliary police officer



for the city of Inkster. A May 1997 wedding is planned in St. Damien Church in Westland.

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Thomas wins club's Young Careerist honor

It's one speech down and one to go for Jane Thomas of South Lyon, who has been selected as Young Careerist by the Suburban West Business and Professional Women of Livonia.

Thomas received the honor at the club's monthly meeting, held Feb. 5 at the Livonia Holiday.

A regional sales manager for Grand Traverse Resort in Acme, Mich., she will represent Suburban West at the BPW state convention to be held in May at Tree

Tops Resort in Gaylord.

Thomas and Laura Loggins of Allen Park, an assistant buyer at Schoolcraft College in Livonia, were nominees for the honor. Judging was based on the candidate's career achievements and ability to project an image that reflects the role of today's young professionals in society.

Candidates were judged on four phases of the competition, including the judges' interview, group interaction and prepared speeches

on the topic of "The person in my life who has most influenced my career goals."

Thomas attended high school in Columbus, Ind., and received her bachelor of science degree from Indiana University in Bloomington, Ind. Active in the Livonia, Novi, Troy and Detroit Chambers of Commerce, she is a member of Business Network International, Michigan Employee Services and Recreation Association and Detroit Women in Trav-

el.

Loggins will be a 1996 graduate of Central Michigan University (Dearborn) with a bachelor of science degree in public administration. She is the women's cross country coach at Schoolcraft College.

Judges for the event were Rod Crider, executive director of the Livonia Chamber of Commerce, Carol Gibson, general manager of Time Warner, and Joyce Pappas of Orin Jewelers in Garden City.

The Young Careerist Program is sponsored by BPW/USA to highlight the achievements of men and women ages 25-35 who have been employed in business or the professions with at least one year of experience in the career area.

A nominee must live, work or train in the area served by the state federation conducting the program and support the goals and objectives and legislative platform of BPW/USA.



Jane Thomas

Top Mom nominees accepted

Right to Life-Lifespan of Metro Detroit is seeking nominations for its 1996 Mother of the Year.

Nominations must be submitted in writing, explaining why the nominee qualifies for Mother of the Year. Nominations must be received no later than Monday, April 1.

The Mother of the Year must be a resident of the metro Detroit area and be able to attend the awards dinner. She will be an honored guest at Lifespan's Mother's Day Dinner Tuesday, May 7, and receive a plaque, a dozen long-stemmed roses and a \$100 gift certificate to J.C. Penney's.

The person who nominates the Mother of the Year also will receive a free dinner ticket. If the winner has been nominated by two or more individuals, the person submitting the first nomination received will be eligible for the free ticket.

Nominators need to include their name, address and telephone number as well as that of the woman they feel is deserving of the Mother of the Year award.

Nominations must be submitted by no later than 3 p.m. Monday, April 1, to Right to Life-Lifespan, 28200 Seven Mile, Suite 127, Livonia 48152. For more information, call (313) 533-9090.

Dr. Pamela E. Smith, president-elect of the American Association of Pro-Life Obstetricians and Gynecologists, will be the featured speaker at the Mother's Day Dinner 6:30 p.m. Tuesday, May 7, at Vladimir's in Farmington Hills.

Smith grew up in the ghetto on the west side of Chicago, graduated from Cornell University and the Yale University School of Medicine. She completed her residency at Mt. Sinai Hospital in Chicago where she is now on staff.

She also works at the Lawndale Christian Health Center in Lawndale, where she was born. The community has a 50 percent unemployment rate, a perinatal mortality rate of 29 deaths of every 1,000 and skyrocketing teenage pregnancy. Forty percent of the people in the community live below the poverty line.

Smith is currently pursuing her doctorate in public health at the University of Illinois.

Tickets are \$30 per person or \$250 for a reserved table of 10 by April 8, and \$35 per person or \$300 per table of 10 after that date. Reservations for the event can be made by calling (313) 633-9090.

Right to Life-Lifespan is a non-partisan, non-sectarian and non-profit organization dedicated to the protection of human life from conception to natural death. Established in 1970, it is the largest and oldest pro-life organization in southeastern Michigan, serving Macomb, Oakland and Wayne counties.

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Handwriting is from a woman who enjoys limelight

GRAPHOLOGY PROFILES



LORENE GREEN

Dear Lorene, I work full time in a real estate office and am taking a couple of classes at Washtenaw Community College.

I'm left-handed in writing, but I do some things with my right. I'm 21 years old. I thank you for your time in analyzing my handwriting.

M.U. Pinckney

The most prominent trait in this young woman's handwriting

is persistence! She does not give up until she has accomplished what she has set out to do. This amount, however, might be frustrating for her at times.

Her large elaborate handwriting speaks to us of one who enjoys the limelight. Center stage often has more appeal than back stage.

She appears to be role playing as opposed to portraying her true self. Undoubtedly, she has a plausible reason for this. Possibly, she may be attempting to conceal some insecurities she feels, or she may wish to achieve some particular end. I cannot be certain which it is.

She is self-protective and usually will not reveal anything about herself that is of a personal nature.

She has learned to be evasive and may use alibis to hide her true intentions from those with whom she deals. Because she may be a little scared inside, she might act inappropriately on occasion.

A vivid imagination is evident here. She is easily bored with routine. She wants to squeeze every bit of drama she can out of a situation.

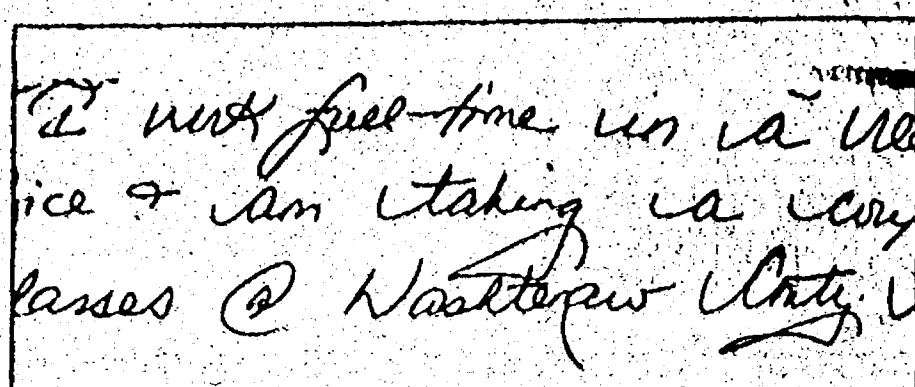
Our writer often depends on others for her feelings of self-esteem. It also appears that she has not learned to use her time wisely. She may have difficulty getting right down to work. It seems as if she must have to psyche herself up for it.

She loves colors and may also enjoy dressing rather flamboyantly at times. Music and art also are

meaningful to her. When she wrote this letter, she was feeling down or discouraged. It seems quite possible that she has experienced something of a traumatic nature in the past.

There is a situation here to which the writer has resigned herself because she feels she cannot change it. Perhaps it is related to the above.

Our writer is a very bright young woman. Mentally, she is well above average, so I'm so pleased to see that she is taking classes at Washtenaw Community College. With her persistence, good memory and intelligence, she will do exceptionally well. I have always stressed the importance of education to my own family. It is something which en-



hances one's life and no one can ever take it from you.

If you would like your handwriting analyzed in this newspaper, write to Lorene C. Green, a certified graphologist, at 36251 Schoolcraft, Livonia 48150.

Please write a few paragraphs about yourself, using a full sheet of white, unlined paper and writing in the first person singular. Age, handedness and signature are all helpful. Due to the volume of mail, personal replies are not possible. However, objective feedback is welcome.

NEW VOICES

PATRICK and SHARON FENECH of Livonia announce the birth of **STEPHEN ANDREW** Oct. 12. He has a sister, Natalie, and two brothers, Patrick Jr. and Brian. Grandparents are Joseph and Mildred Wojciechowski and Edward and Yolanda Fenech. Great-grandmother is Edna Cannizzaro.

JOE B. DUNN and MARYANN MARCINIAK of Westland announce the birth of **DAVID ADAM** Dec. 27 at the Birthing Center at Garden City Hospital. He has two sisters, Melissa, 4, and Danielle, 17 months. Grandparents are Fred and Dorothy Marciniak of Mio and Paul and JoAnn Boyer of Copperas Cove, Texas.

DAN and NANCIE SCHAFFER of Livonia announce the birth of **NICOLE LYNNE** Dec. 27 at Henry Ford Hospital in Detroit. She has a brother, Kevin Matthew, 20 months. Grandparents are Ed and Pauline Praizner and Don and Joyce Schaffer, all of Livonia.

LARRY and LORI HENSON of Taylor announce the birth of **ALYSSA KRISTINE** Dec. 27 at the Birthing Center at Garden City Hospital. Grandparents are Jim and Terri Klebar of Milford, Karen Kaczor of Brighton and Larry Henson Sr. of Westland.

PAUL and JENNIFER PICARD of Livonia announce the birth of **ALEXANDER CHRISTIAN** Jan. 11. Grandparents are Sam and Carol Galofaro of Saline and Clyde and Evelyn Picard of Westland. Great-grandparents are Rita Wilde of Ann Arbor, Josephine McIntyre of Farmington Hills and Bernard and Olive Langdon of Lakeview.

WILLIAM and CHRISTI PARRIS of Livonia announce the birth of **WILLIAM HERSCHEL** Dec. 11 at Oakwood Hospital Annapolis Center-Wayne. Grandparents are Hershel and Bertha Parris of Westland and Paul and Marcia Kiselica of Garden City.

LARRY WOODARD and MELISSA SHANNON of Livonia announce the birth of **ANTHONY JAMES** Jan. 5 at the Birthing Center at Garden City Hospital. Grandparents are Anthony and Susan Shannon and Cheryl Woodard, all of Livonia.

FERRY and DAWN WHALEN of Redford announce the birth of **NICHOLAS EASTON** Dec. 14 at Oakwood Hospital Annapolis Center-Wayne. Grandparents are Phyllis Johnston of Novi and Jerry and Veronica Whalen of Warren.

CHAD and MELODY CUVELIER of Westland announce the birth of **KAYLA REENE** Jan. 5 at the Birthing Center at Garden City Hospital. Grandparents are Richard and Julie Baumeister, Robert Cuvelier and Bev Mandreger.

JIM and SHERRY MOORE of Taylor announce the birth of **CHAD TYLER** Dec. 14 at Oakwood Hospital Annapolis Center-Wayne. He has two brothers, Ryan and Nicholas, and a sister, Ashley. Grandparents are Vic and Audrey Kamin of Westland and Roy and Virginia Moore of Wayne.

JASON WELLS and TANYA BRANHAM announce the birth of **ALYSSA COURTNEY** Dec. 27 at the Birthing Center at Gar-

den City Hospital. Grandparents are Gena Branham, George Morrow and Tom and Carol Wells. Great-grandparents are Robert and Lois Wells.

TOM and TRACEY OGER of Westland announce the birth of **TYLER CHARLES** Dec. 13 at Oakwood Hospital Annapolis Center-Wayne. Grandparents are Charles and Linda Witmer of Hartland, Curt Oger of Novi and Carrol Justice of Manchester.

FRED and LYNN BRONIAK

of Plymouth announce the birth of **REBECCA ANN** Jan. 14 at the Birthing Center at Garden City Hospital. She has four sisters — Jenny, 13, Sarah, 11, Rachel, 9, and Theresa, 5. Grandparents are Bill and Peggy Dapkus of Farmington Hills and Felix and Ann Broniak of Northville.

MARK and JOY DICKINSON of Plymouth announce the birth of **ANGELA FAITH** Nov. 20 at Oakwood Hospital Annapolis Center-Wayne. Grandparents

are Bernie and Sandy Luther of Plymouth, George and Wanda McIntosh of Canton and Bob and Carol Dickinson of Lincoln Park.

RANDY and KIM HOLMES of Redford announce the birth of **SHELBY NICOLE** Jan. 12 at the Birthing Center of Garden City Hospital. Grandparents are Randy and Jan Flynn and Jim Holmes, all of Redford.

ERIC and ANITA FORD of Westland announce the birth of **BRYAN MICHAEL** Jan. 8 at

the Birthing Center of Garden City Hospital. He has two sisters, Brittany, 2, and Brianna, 5. Grandparents are Pat Porter of Detroit and Manuel and Connie Sciberras of Westland.

BRIAN WOLF and TAMI JOHNSTON of Westland announce the birth of **EMILY MARGARET** Jan. 8 at the Birthing Center of Garden City Hospital. Grandparents are Mark and Joyce Johnston of Westland and Theodrick and Beverly Wolf of Inkster.

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RELIGION CALENDAR

Items for the religion calendar should be submitted no later than noon Friday for the next Thursday's issue.

BETHANY-WEST

Bethany-West Chapter, a non-profit Catholic organization which provides spiritual, social and educational assistance for divorced and separated Christians through peer ministry, will meet at 8 p.m. Saturday, March 2, at St. Robert Bellarmine Church, on West Chicago east of Inkster Road, Redford. Larry Herron will be the guest speaker. Cost will be \$3, including coffee and snacks. For more information, call Kathy at (313) 584-1158 or Laurie at (313) 563-3529.

GUEST PREACHER

The Rev. Dr. Dennis Voskull, president of the Western Theological Seminary in Holland, Mich., will preach at worship services at 8:30 and 11 a.m. Sunday, March 3, at St. Paul's Presbyterian Church, 27475 Five Mile, Livonia. Voskull has a degree in church history from Harvard University. Prior to his appointment as president of Western Theological Seminary, he taught at Hope College and served as chairman of its religion department. He will speak on issues facing mainline Christian churches during his visit at St. Paul's.

NEW MEMBER CLASSES

Rosedale Gardens Presbyterian Church will have new member classes at 11:30 a.m. for four consecutive Sundays, beginning March 3. The classes will follow the worship service, and child care will be provided. Those who are looking for a church home, or are new to the area and wish to attend can call (313) 422-0494 for more information.

CHRISTIAN SCIENCE

The radio series "What Is This Christian Science and Who Are These Christian Scientists?" a weekly program to answer questions about the religion, is being broadcast Sundays at 8:30 a.m. on CKLW-AM 800. Topics include "Does Christian Science Have Baptism? Communion — the Christian Basics?" on March 3, "Spiritual Healing, How Can I Be Sure It Works?" on March 10, "What Is It Like To Be a Christian Scientist Today?" on March 17 and "Ministering and Ministers" on March 24. The series also can be heard at 1:30 p.m. Sundays on WQBH-AM 1400. It is produced by the Christian Science Committee on Publication for Michigan and sponsored by local Christian Science churches. For more information, call 1-800-886-1212.

LENTEN DINNERS

Dinner and services will be held at Christ Our Savior Lutheran Church, 14175 Farmington Road, Livonia, on Wednesdays during Lent. Dinners will be served in the Parish Center 5:45-6:30 p.m. Services will begin at 7 p.m. Dinners will be served buffet style and feature a "family friendly" menu appealing to all ages. Worship services will present short contemporary dramas to illustrate themes of repentance and renewal.

Dinner costs \$2.50 for adults and \$1.50 for children. Reservations are required and can be made by calling (313) 522-6830.

St. Agatha Parish is sponsoring Lenten seafood dinners on Fridays — March 1, 8, 15, 22 and 29 and April 5. The dinners will be served 3-8 p.m. in the grade school lunchroom.

Featured chef is the Rev. Thomas Slowinski and the menu

includes fish and chips (\$4.25), shrimp (\$4.75), baked cod (\$5.60), macaroni and cheese (\$3) and combination plate (\$6.75), served with french fries or potato salad, coleslaw or tossed salad and roll and butter. Clam chowder and beverages also are available.

The St. Agatha Grade School is at 19800 Beech Daly, north of Grand River. For more information, call (313) 531-0371.

The First United Methodist Church of Wayne will have a Lenten dinner program 6:30-8 p.m. Wednesdays at the church, 3 Town Square (across from the post office), Wayne. Participants should bring a dish to pass, with the meat provided.

The dinner will be 6:30 p.m., followed by entertainment at 7:15 p.m. The entire and entertainment will be pork loin and Stephanie Mulken and the music of the dulcimer on March 6, meatloaf and Strings of Faith (string instruments from South Lyon United Methodist Church) on March 13, ham and the Wayne Chapter of the Society for the Preservation and Enhancement of Barbershop Quartet Singing in

America on March 20 and turkey and dressing and the Vocal Dimension of Wayne Memorial High School on March 27.

A free will offering will be accepted. For more information, call the church at (313) 721-4801.

Newburg United Methodist Church will have a Lenten dinner and program 5:30 p.m. Sunday, March 17, and Thursday, March 28, at the church, 36500 Ann Arbor Trail, Livonia.

The entire will be Swiss steak and the musical ministry of Sharon and Robin on March 17, and turkey and Dr. James E. Tuttle of Calvary United Methodist Church in Flint on March 28.

For more information, call the church at (313) 433-0149.

LENTEN SERVICES

Lola Park Lutheran Church is having midweek Lenten services at 10 a.m. and 7:30 p.m. Wednesdays at the church, 14760 Kinloch, Redford. The Rev. Gregory Gibbons is basing this year's meditations on "The Seven Words from the Cross." For more information, call the church at (313) 532-8655.

LENTEN SERIES

St. Agatha Parish is sponsoring a Lenten series at 7 p.m. Wednesdays. The series consists of a celebration of the Eucharist, featuring a guest homilist who has been ordained from or called St. Agatha home.

The speakers are the Rev. George Schommer on March 6, the Rev. Brian Chabala on March 13, the Most Rev. Bernard Harrington on March 20 and the Most Rev. Kevin Britt on March 27.

The speakers will reflect on their personal spirituality of Lenten renewal and the role their "home" parish played in their spiritual growth. The St. Agatha Choir will provide music for the liturgies.

St. Agatha is at 19750 Beech Daly, north of Grand River, Redford. For more information, call (313) 531-0371.

NEW BEGINNINGS

The Rev. Chuck Sonquist will speak on "The Grief Process" 7-9 p.m. Thursday, March 7, at the New Beginnings grief support group meeting at St. Matthew's United Methodist Church, 30900

W. Six Mile, Livonia. The group meets weekly at the church, with a guest speaker slated the first Thursday of the month. For more information, call the church at (313) 422-6038.

RESPONDING TO LOSS

The First Baptist Church of Wayne will sponsor a "Responding to Loss" seminar 7-9 p.m. Thursdays, March 7, 14, 21 and 28, at the church, 38125 Glennwood, Wayne. Ruth Sisom, author of "Instantly a Widow," will be the presenter.

The seminar is for people who are dealing with the loss of loved ones and their family and friends. The topics will deal with the "normal grief process," what can be learned from Scriptures that helps people travel the road to grief recovery, and practical and effective ways of helping people grieve.

Each evening will include a social time with refreshments and opportunities to encourage one another. To register or for more information, call the church office at (313) 721-7410.

New Hope celebrates 35th anniversary

BY CHRISTINA FUOCO STAFF WRITER

Thirty-five years ago John Marshall Junior High School was a relatively new school, and Westland was called Nankin Township.

A lot has changed since then and The Rev. Jack Spitzza and his wife Betty have watched it all as the founders and leaders of New Hope Baptist Church in Westland.

On Sunday, March 3, the couple will celebrate the 35th anniversary of the church with a day full of events beginning with 10 a.m. Sunday School, and followed

by 11 a.m. morning worship and potluck lunch, and a 2:30 p.m. all-music evening service.

The years spent at the church have been good ones, they said.

"We've seen second and third generations come through. We see them grow and we see them develop. Where else do you see that? It's amazing," said Betty Spitzza.

Members of the congregation, Jack Spitzza said, feel comfortable at his church.

"I'm the best pastor the church has ever had," he said with a laugh. (He's the only pastor.)

"People have told me, 'I knew I could come back because I knew you.' Being a long-time pastor in the same place makes it easier for them to come back."

The Spitzzas have another reason to celebrate that weekend. The day after the celebration, March 4, marks Jack Spitzza's six-month anniversary with his new heart. The oldest heart transplant patient at Henry Ford Hospital in Detroit, Spitzza suffered from congestive heart failure before getting his new heart on Sept. 4, just short of his 66th birthday.

Now he shows no outward ef-

fects of having a heart transplant. His quick recovery, he said, is due to his faith in God.

The reverend found his calling while he was a soldier in the Korean War in the 1950s.

"We were going over to a place that I had never even heard of. I told God if he brought me home safely, I'd preach."

He was ordained in 1961 and shortly thereafter he and his wife searched for a spot for their new church. The couple looked all around the area — Plymouth, Belleville, Plymouth Township, Northville and Detroit — until settling on then-Nankin Township.

"I never felt anything until I saw Nankin Township."

The first location was a room in the then-new John Marshall Junior High School that they rented for \$8.33 an hour, which included custodial service. On Palm Sunday, 1965, they held their first service in the current building at 1033 S. Wildwood.

"We started knocking on doors and passing out hand bills. It grew slowly but surely," Jack Spitzza said.



Rev. Jack Spitzza

Now the congregation boasts a membership of a couple hundred families. He gets the most enjoyment out of helping people in need. "We have a book that never changes and it works no matter what."

Advertisement for Chimneys and Roofs by Crown Contracting, Inc. listing services like cleaning, screening, and repairing chimneys and roofs. Includes contact info: (313) 427-3981.

Advertisement for Menopause treatment at Behavioral Medicine Lab, C.S. Mott Center. Includes contact info: (313) 577-1071.

Large advertisement for Stiffel Winter White Sale featuring various lamps. Text includes: 'Whether traditional or contemporary, Stiffel is appropriate in lending a graceful, elegant touch to any home. Come See The Latest Styles On Sale Now! Prices start at \$99.95. Sale Lasts 10 Days Only. A Stiffel lamp. The heart of a well-loved room.' Includes Brose Electrical logo and address.

Advertisement for Rose Shores Fitness & Racquet Clubs. Features: 'Join for the Fun of It! Fitness Specials: Join now for only \$1.00 and pay only \$22.00 per month. Wallyball: 6 players for \$24.00 per hour. Racquetball: 6.00 hr... non-prime 2:00 'til 5:00. Challenge Courts: MONDAY 2:30 'til 5:30. Saturday 'KIDS DAY' Kids under 15 play for FREE. Includes a map showing location at Rose Shores Canton.

Arts & ENTERTAINMENT

WHAT TO DO, WHERE TO GO

KEELY WYGONIK, EDITOR • 313-953-2105

THURSDAY, FEBRUARY 29, 1996 • PAGE 1 SECTION B

Travel
guide

FRIDAY



Michelle Pfeiffer and Robert Redford star in "Up Close and Personal" opening Friday at metro Detroit movie theaters.

SATURDAY

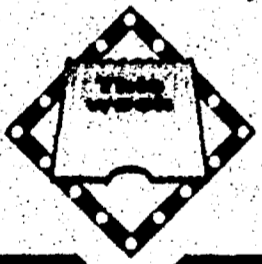


Timothy Campos presents his one-man show "Trapped in the Rubber Room" at The Theatre Guild in Redford. Call (810) 380-3217.

SUNDAY



Detroit Symphony Orchestra features violinist Joshua Bell in an all Mozart program at Orchestra Hall. Call (313) 833-3700.



Hot tix: Colm Wilkinson stars in "Andrew Lloyd Webber - Music of the Night" at the Fox Theatre. Tickets available at all Ticketmaster outlets or by calling (810) 433-1515.

'One Hot Minute' with the Chili Peppers

BY CHRISTINA FUOCO
STAFF WRITER

There is no such thing as a straight-forward interview with the Red Hot Chili Peppers.

Not five minutes into the interview, Birmingham native and Red Hot Chili Peppers' drummer Chad Smith turns the tables and begins asking extremely personal questions.

"You don't have to be ashamed of sexuality (even though) we've been raised to think it's a dirty and terrible thing in this typical American society of oppressed sexuality," the Bloomfield Hills Lahser High School graduate said with a sly giggle via telephone from his Californian home.

"Oppressed sexuality" are two words that have probably never been used in association with the Red Hot Chili Peppers. From the infamous sock-wearing incident to the lyrics on their albums, the Red Hot Chili Peppers aren't ones to hold back.

The tradition continues with the promotion for their latest album "One Hot Minute" (Warner Bros.). The video for the frantic first single, "Warped," ends with a platonic smooch between new guitarist Dave Navarro (ex-Jane's Addiction) and singer Anthony Kiedis.

Navarro pucker up again, this time with bassist Flea, on the cover of Guitar magazine's October issue above the headline "Nothing's Shocking," a take on the title of Jane's Addiction's 1988 album. A number of book, drug, and other stores who disapproved of the cover shot pulled it from the shelves.

"We like to stir the pot of controversy every once in a while. It's not even like a conscious thing."

With the album "One Hot Minute," however, the controversy stops there. The band steered away from sexual lyrics on the album, which sold one million copies in the first month of release.

Instead, songs like "Warped," "Acroplane," "Deep Kick," and "Falling Into Grace" lock into the effects of drug addiction, a problem that singer Kiedis kicked prior to recording "One Hot Minute." The album's closing track "Transcending" was written for deceased actor River Phoenix.

In a recent interview, Kiedis wouldn't comment on the songs' change of focus saying he hates talking about song themes.

"I really hate analyzing our music. It takes all the fun out of it, it takes the mystery and the beauty out of it. We work on songs and we record them for people to hear and it isn't our place to sit there and try to give detailed explanations of how a song came to be or what it's about."

Musically, "One Hot Minute" ricochets between psychedelic, metal and spoken word



Four hot musicians: The Red Hot Chili Peppers - clockwise from top, singer Anthony Kiedis, guitarist Dave Navarro, bassist Flea, and drummer/Birmingham native Chad Smith - will play The Palace of Auburn Hills on Thursday, March 7.

IN CONCERT

Who: The Red Hot Chili Peppers, along with special guests Toadies and Spacehog.

When: 7:30 p.m. Thursday, March 7

Where: At The Palace of Auburn Hills, 2 Championship Drive (Lapeer Road at I-75), Auburn Hills.

Tickets: \$22.50 available at The Palace box office and all Ticketmaster outlets. For more information, call (810) 377-0100 or (810) 645-6666.

while making a pit stop at funk. Smith explained that with the addition of Navarro it was natural to leave the Chili Peppers' trademark funk far behind.

"Dave has brought his personality to the band which is important, especially in our band. Our strong, individual personalities are a big part of how we sound. We didn't want him to try to play funk. We told him to 'Be yourself and do your own thing.'"

Smith added the band is "lucky to have him play with us."

"He's a wonderful, sensitive caring individual and he's tortured as well. He fits in just well. He's fulfilled all the proper requirements for being a Chili Pepper."

Not too long ago, Smith was vying to become a

Pepper too. He left Detroit for Los Angeles in 1988 after his band Toby Redd had "kind of fizzled out." Three months later a friend of a friend referred him to the Chili Peppers.

Soon thereafter he found himself holed in the studio recording "Mother's Milk," which featured their break-through hit "Higher Ground."

The album was followed in 1993 by the multi-platinum selling "Blood Sugar Sex Magik" which, along with relentless touring, a string of hit singles, and TV appearances, made the band a household name.

Smith, whose family still lives in the area, comes back to visit often. Last year as a favor to friend Dan McCourt of McCourt's Music in Pontiac, Smith played the "world's biggest drum set" at the Sanctum in Pontiac. The 308-piece kit got McCourt, who assembled the set, in the Guinness Book of World Records.

He has also played the National Anthem prior to Pistons games. He and his band were supposed to play The Palace of Auburn Hills on Saturday, Nov. 25, but Smith broke his wrist playing baseball and the tour was subsequently postponed. Prior to injuring his wrist, Smith said he was looking forward to touring the United States again but, he admits, it's "weird" to play "all these big places." Nevertheless, he said, fans won't go away disappointed.

"It's a new thing for us to play all these big huge places with crazy lights. (But) we're gonna rock as hard and as well as we can and that's what we do every time. People will be very entertained."

ARTISTS IN MOTION

Local potter's dream of a guild takes shape

For more information about the Village Potter's Guild call (313) 207-8807 or Ruth Price at (313) 454-4122.

BY LINDA ANN CHOMIN
SPECIAL WRITER

Kris Darby's founding of a pottery in Plymouth is the realization of a dream. Although still in the process of renovating the space and installing a gas kiln, the Village Potter's Guild opened its door in early February.

Originally, Darby planned to join an existing pottery. Before retiring last spring from teaching art for 27 years in Plymouth-Canton Community Schools, she applied for membership in the Ann Arbor Potter's Guild and the historic Pewabic Pottery in Detroit but found no openings.

Instead of waiting years to work in a cooperative setting, Darby took matters into her own hands. She sought out other potters in the area by placing a

call for members in local newspapers. From the original eight potters attending the first meeting, membership doubled.

Founded in May 1995, the guild's first obstacle came from the city's zoning board, which ruled against members running a pottery in a bungalow in Old Village. Undaunted by the setback, Darby kept looking for a site. Members from Plymouth, Canton, Livonia, Farmington Hills, Southfield, Wixom and Ann Arbor now call 340 N. Main Street behind the Plymouth Landing in Old Village home.

"We're a non profit cooperative. The concept of the guild goes back to medieval times. I like the atmosphere of working with other potters. It heightens the creative instincts," Kris Darby said.

"We've already begun classes. Part of the idea for the guild is to offer education to the community and teach them about the aesthetics of clay. Clay is one

of the elements of the earth. It's malleable by water, hard by air and durable by fire. The elements of the earth are the elements of pottery."

Spouses pitched in to build shelves, paint walls and construct the sign announcing the guild's presence. A gallery of functional and sculptural ceramics, raku and wall pieces greets visitors to the guild. Prices start at under \$10.

"Anyone who needs a quick gift or a piece for decorating their home, this is the place to come. These are one-of-a-kind pieces," Darby said.

Behind the gallery lies the studio. Classes, featuring both wheel thrown and hand built techniques, are geared to adults presently. Seven wheels allow instructors to give students individualized attention. Plans call for adding instruction for children and tile-making for adults.

On a recent Saturday morning, enthu-

siastic members gathered to talk about the new guild endeavor. According to Ruth Price, there's definitely a need for such an organization when a two-year waiting list exists for classes at Pewabic Pottery and the Ann Arbor Potter's Guild. However, the group's classes are not a threat to others offering classes in the area.

"Our classes compliment those offered by the Plymouth Community Arts Council," Price said.

Firing in gas and electric kilns is done in a separate area from the studio. Ken Barnes, Jack Trabue and Darby with the help of guild members moved the gas kiln purchased from a retired potter brick by brick. A professional potter for more than 20 years, Barnes joined the guild to use the gas kiln and pick the brains of other potters.

Even though Kathy Sandburg has

See POTTERS, Inside



Shaping up: Kathy Sandburg throws a pot on a potter's wheel at the Village Potter's Guild.

FINE ARTS



Learning: Pottery student Paula Fulkerson (left) and her teacher Elaine Ziegler work in the studio of the Village Potter's Guild. Classes feature both wheel thrown and hand built techniques.

Potters from page 1B

worked as a professional potter in her Plymouth home studio for more than 20 years, she sought membership in the guild for the same reasons as Barnes.

"The camaraderie of being with other potters and working in a group atmosphere stimulates. There's a lot of knowledge. If my glaze is dripping, I ask what can I do for this and someone will know," Sandburg said.

The Village Potter's Guild is still looking for members. Criteria for joining is a passion for clay. Members pay an initiation fee and quarterly dues to cover the cost of rent, gas, electricity and clay. They must also work in the cooperative doing chores such as cleaning and mixing glazes for 20 hours a year. A 30-percent commission on sales goes toward operating the guild.

"We don't want people to feel intimidated because some of the people have 20 years experience. If you have an interest in clay, our door's open. You can never know everything about clay," said guild president Barb



Anticipation: Ken Barnes and Kris Darby look over the gas-fired kiln they are building for the Village Potter's Guild.

VanPelt.

With the opening of the pottery, it looks like Darby's hoped-for rebirth of the arts in historic Old Village is one step closer to coming alive. Plym-

outh glass artist Don Schneider hopes to have his hot glass shop up and running by the end of March, and there's talk of a weaver possibly moving into the neighborhood.

New gallery in Plymouth thrives on innovation

ARTISTIC EXPRESSIONS



LINDA ANN CHOMIN

Innovation is the name of the game for two Plymouth jewelers. When Frank Kuzak and Cliff Holdhamp closed the Michigan Art Exchange last April, it was only a matter of time before they reformatted their creative ideas. They had opened the MAE non-profit cooperative gallery little more than a year before to provide a place for artists to show their work and teach others about their craft. Lack of visibility and artist participation doomed the art enterprise next

door to their Francis Jewelers shop.

In September they combined and refined two concepts to create Francis Jewelry Gallery. Located in a new space next to the Cozy Cafe, the business consists of a custom jewelry design studio and a fine art gallery showcasing raku, sculpture, stained glass, photography and jewelry.

If you're an artist in search of a new home for your work call Francis Jewelry Gallery. (313) 459-1980.

Kuzak and Holdhamp discarded the cooperative element of the gallery. They run it themselves. That means less watercolors on the wall, but more fine crafts.

"The three dimensional works seem to go better: the pottery and sculpture. If you survey the galleries in town you'll find the ones that are surviving have switched to the three dimensional work, not a lot of paintings," said Kuzak.

"We chose these artists because they sell. We thought their work would make our showroom more appealing."

Kuzak hastened to remind that "we're not just a gallery. We're a custom jewelry design studio. The new location with its wall of glass across the back of the shop allows customers to watch the two craft rings, brooches, earrings, and pendants. In the cases are tie pins and cuff links Holdhamp designed around

millefiore glass by Don Schneider of Plymouth.

Using more traditional stones like opals from Australia and rubies from Sri Lanka/Burma, Holdhamp surrounds swirls of gold around these focal pieces encasing them in an ocean's wave.

Then and Now

Plymouth artist Judith Shellhaas, a woodcarving instructor since 1974, is a former MAE member now showing her work at Francis Jewelry Gallery. Her "Michigan in October" sculpture of hand carved trees with stained glass foliage of red, green and gold mirrors a scene found in her backyard. She lives in the midst of a 100 year old apple orchard. The three dimensional work captures

the feeling of her environment.

Although this particular piece remains for sale, other work left the gallery in the hands of buyers some time ago.

"I've sold more work since being in the new gallery," said Judith Shellhaas whose daughter Jessica is also selling work there. The 18 year old emerging artist crafts primarily functional pottery with a distinctive style when not teaching ceramics at the Plymouth Community Arts Council.

John Loveday's figurative sculpture is creative to say the least. The retired Chrysler designer from Livonia invented his own medium. Unable to make his thin towering forms work in wood or

clay, Loveday combines Scott towels, sawdust and wall paper paste to model his creations.

"We're looking for new progressive contemporary artists who want a place to display their work. We want to expand the gallery portion of the studio with three dimensional work," Kuzak said.

"We don't want typical traditional copies of art. We want to be different. Just like our jewelry, (people) can come here and get one-of-a-kind original art."

Linda Ann Chomin of Canton Township is a freelance writer specializing in the visual arts. Her Artistic Expressions column appears weekly in the Arts & Entertainment section of The Observer Newspapers.

Crafty people sought for 'Celebration of the Arts'

Artbeat features various happenings in the suburban arts

world. Send news leads to: Arts editor, Observer Newspapers, 36251 Schoolcraft, Livonia 48150, or fax them to (313) 591-7279.

CALLING ALL ARTISTS
New Morning School in Plymouth is looking for high-quality arts and crafts for its Celebration

of the Arts 10 a.m. to 5 p.m. Saturday, Nov. 9 at Northville Community Center. March 15 is the entry deadline for this sixth annual juried arts and crafts show.

Booth fee is \$70. No commission is charged on sales. A \$2 admission fee collected at the door will benefit the nonprofit parent cooperative school serving pre-kindergarten through eighth grade students of all abilities. For an application form call Leslie Stolaruk (313) 420-1214.

ART SHOW
The Palette Guild will present its

ART BEAT

annual Spring Show, beginning 1 p.m. Monday, March 4 in the Livonia City Hall Lobby, 33000 Civic Center Drive at (Five Mile and Farmington Roads). Exhibit continues to March 29. Show hours are 8:30 a.m. to 5 p.m. weekdays.

William Hostick is juror for the

show, which includes watercolors, oils, and mixed media. The show features over 40 works of art by local artists.

ARTS ENCOURAGE READING
Make a bookworm. Illustrate a poster about a favorite story. These are just two of the arts and crafts projects Gwendolyn Lewis of Redford lists in her new book titled "Plant a Seed... Read: 101 Activities to Motivate Children to

Read."

For information on ordering Lewis' book, priced at \$16, call (313) 533-0203.

The spiral-bound workbook features a host of ideas for helping youngsters in kindergarten to 12th grade become avid readers, critical thinkers and goal-setters. Lewis has been a librarian with Detroit Public Schools for 23 years.

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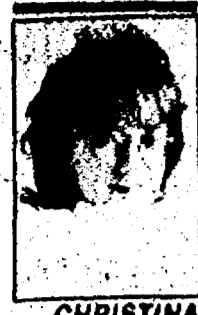
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STREET SCENE

Musicians band together to help My Sister's Place



CHRISTINA FUOCO

My Sister's Place, a domestic violence shelter, burned down two years ago placing its residents in a temporary shelter. The organization is being forced out of the building so a group of women musicians — and one man — are banding together to help raise money for a new location. "I don't think we'll raise enough to buy the building, but we can help," said Dana Forester

of the Motor Dolls, the Detroit rock band that is organizing the "Gimme Shelter" benefit. Along with her band, Mildred Pierce ("The Ramones meet Doris Day" with one male member), Whiptail ("Ann Arbor feminist punk terrorist women with a great sense of humor"), Lizard ("A new Detroit band with a metal edge"), and Mary McGuire ("an alternative folk singer") will also perform at the benefit Saturday, March 2, at St. Andrew's Hall, 431 E. Congress, Detroit. For more information, call (313) 901-MELT. Cover charge is \$6.

"Gimme Shelter" is in its third year of raising money for shelters. In previous years, the benefit has raised between \$2,000-\$3,000. Forester said that the group was considering not holding the benefit but "the demand was there and the need is there." "It's a great chance to see musicians. That to me is a great thing." ■ This week, the East Lansing alternapop band the DT's are making three rare Detroit-area appearances — Saturday, March 2, at Lill's in Hamtramck, and Wednesday, March 6, at

Memphis Smoke in Royal Oak, and at the opening of the Guitar Center in Southfield on Thursday, March 7. The group is one of the bands to watch this year. The first single, the perfect break-up song "I Hate This Part," from its new album "Widow of An All-American," has been added at a number of stations throughout the United States including WIQB in Ann Arbor. "We were very happy with the way the album turned out," said guitarist and back-up vocalist Marc Nischan. "We did it with Tim Patalan, who worked on

Sponge's album 'Rotting Pinata.' We're determined to shove it down America's throats." To do that, the band will tour relentlessly. "Definitely no one's going to come out and discover you in a smoky bar. Overnight success is a fairy tale. Record companies want to see bands that have done it all themselves so they can see that the band is together, they want to work hard and wants to make it." The DT's are off to a good start. They have a development deal with Warner-Chappell, who loaned the group money to buy a bus, record songs and tour.

"They think they can make some money off us in the future," Nischan said. They already piqued the interest of major labels, and the band will return to the studio with Patalan in April. If you have a question or comment for Christina Fuoco, you can write to her at the Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia, MI 48160, or via e-mail at CFuoco@aol.com. You can also leave her a message by calling, with a Touch-Tone phone, (313) 953-2047, mailbox No. 2130.

MUSIC

Livonia Symphony Orchestra features outstanding pianist

Music lovers of every age will delight in the musical prowess of pianist Richard Ridenour at the Livonia Symphony's Spring Concert 8 p.m. Saturday, March 9 at Churchill High School's James P. Carl Auditorium in Livonia. Tickets are \$12 adults, \$10 senior citizens, and \$8 students, and are available for purchase at the Livonia Civic Center Library, Hammell Music, Madonna University, and at the door. Churchill High School's Carl Auditorium is on Newburgh, between Ann Arbor and Joy Roads in Livonia. For concert and ticket information, call the Symphony's 24-hour Hotline (313) 421-1111. The concert, sponsored by Ford Motor Company, and conducted by Volodymyr Seshiuk, will feature the "music of the masters," with famous pieces by Shostakovich, Mozart, Beethoven, and Rogers and Hammerstein. Ridenour will perform Rachmaninov's Piano Concerto No. 2 in C minor.

Ridenour, a native of Grand Rapids, is known for his performances of classical, popular, and early jazz music. He has performed as soloist with many regional symphonies in the United States, and regularly visits colleges and art organizations with his "Rags to Rich's" program. He has accompanied many celebrities, including Carol Lawrence, Bobby Vinton, Robert Guillaume, Richard White, and was assistant music director for the Will Rogers Follies starring Mac Davis and Larry Gatlin. He has released two successful recordings, "From Rags to Rich's" and "I Love Piano" featuring Kathy Wagner, available on the B & R label. He has just completed and released a third CD with new ragtime, boogies, and blues compositions. Ridenour has held numerous teaching positions including Juilliard, Aquinas College, Grand Valley State University, Calvin College, and most recently, West-

ern Michigan University. Because of his interest in music outreach and the development of musically aspiring youth, Ridenour cofounded the Grand Rapids Musicians' League. He also developed the Summer Cooler Series and the Young Artist Series, which features West Michigan artists. Ridenour received a bachelor's degree in music from the University of Michigan and a master's degree from the Juilliard School of Music. His teachers include Ruth Hemmes, Louis Nagel, William Bolcom, Schoolcraft College's Artist-in-Residence from the University of Michigan, Eugene Bossart, and Josef Raieff. Also of note: ■ Plymouth Symphony Orchestra continues its season 8 p.m. Saturday, March 23 with "A Verdi Requiem" at Novi High School. Talented instrumentalists and vocalists will join together to present Verdi's masterpiece. Call (313) 451-2112 for ticket information.

■ The Livonia Symphony Society will present "Cabaret '96," 7 p.m. Friday, March 29 at Burton Manor in Livonia. The Spring dance will feature Jack Broken-sha Quartet, show tunes by Emcee/Vocalist Stephen King, and light popular music by the Livonia Symphony. The concert will be presented by the LSO's Conductor Emeritus, Francesco Di Blasi. Hot and cold hors d'oeuvres will be served at 6:30 p.m.; the

Cabaret will begin at 7 p.m. Tickets are \$22 per person, or tables of 10 for \$220. All tickets will be held at the door. To reserve, call Betty Jean Awrey (313) 522-1100 or the Symphony's 24-hour Hotline (313) 421-1111.

Michigan summer guide available

LANSING, Mich. (AP) — Tired of winter? Then start planning for summer with a free copy of the 1996 Michigan Summer Travel Guide & Calendar of Events.

The guide — which includes a listing of state parks, 1,000 events throughout the state and general travel tips — is available now from the Michigan Travel Bureau.

The bureau put the guide out a month early this year, said Tom Altemus, the bureau's director, because so many people started making summer plans as soon as 1996 began.

GREAT ESCAPES

Send items to be considered for publication to: Keely Wygonik, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48160, or by fax (313)591-7279.

PARIS IN SPRINGTIME Music lovers' tour May 2-10 hosted by area French travel specialist David Groen and music specialist Shirley Harden. The eight day "Une Petite Fete Musicale" includes performances of operas and ballets, walking tours, and other musical events. Call for information. (800) 874-6470

GREAT BRITAIN Travel May 20-29 with Marty Figley, Observer & Eccentric garden writer to Great Britain with stops in London, Cardiff and Edinburgh. You'll visit gardens, manor houses and castles, and the Chelsea Garden Show. (810) 644-2187 or 1-(800)-451-0637.

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MOVIES

'Mary Reilly' thrills



CLIVE COOTE

Frightening: Mr. Hyde (John Malkovich) stops Mary (Julia Roberts) from screaming when they have a late night encounter in Dr. Jekyll's house in TriStar Pictures' passionate drama, 'Mary Reilly.'

TICKETS PLEASE John Malkovich always has a touch of the madman about him. Even in a straight role, one eye appears to wander off toward insanity. It's a treat, then, to watch him take on the role of Dr. Jekyll and Mr. Hyde.

Too bad this most recent version of the Robert Louis Stevenson story, 'Mary Reilly,' doesn't trust him enough to carry the film, leaving it instead to the dubious talents of Julia Roberts.

She plays the title character, a maid in the service of the reclusive physician and scientist. She trusts and respects Jekyll, and though given ample evidence, won't accept what we know from the start: that the good doctor and his unmannerly young assistant are actually one in the same.

The story unfolds completely from her point of view, so we merely sample the aftermath of Hyde's dirty deeds. At Jekyll's request, she delivers a note to the local brothel and finds the madman flustered, one of her rooms now decorated in wall-to-wall blood and gore.

Despite such graphic images, this is the most old-fashioned thriller to hit the screen in years. The laboratory, with platforms held aloft by ceiling chains, is straight out of some old Universal horror movie. Jars, beakers, and test tubes pile high on dusty shelves in a back room.

Even the musical score, strings primarily with a sprinkling of piano, recalls the classic thrillers.

Director Stephen Frears, best-known for character-driven contemporary films like "My Beautiful Laundrette" and "The Snapper," has a surprising penchant for fog-enshrouded alleyways. He isn't afraid to slow down

REVIEW

the pace a bit, to linger on the sooty streets of Victorian London, where the clip-clop of horses' hooves echo in the distance.

The performances, meanwhile, harken back to the silent movie days, with Roberts looking perpetually mousy, her eyes fixed on the floor. She wanders through the movie like Joan Fontaine in "Rebecca," out of place in a world populated by fascinating characters (or at least ones who can maintain their English and Irish accents.)

Malkovich's transformation is akin to John Barrymore's legendary 1920 version, with long, stringy hair framing his high forehead. He plays Hyde with a surprisingly straight face, minus the kind of ironic, dirty-guy-telling humor that would have gelled so well with the character's raw sex-

uality. You see Mary holds a flame for Dr. Jekyll. He may act mysterious, but he treats her far more kindly than her dictatorial butler boss or the abusive father who used to lock her in a closet with a bagfull of rats. And she's hopelessly attracted to Mr. Hyde, who thrives solely on instinct and passion.

Written by playwright Christopher Hampton, the talky film delivers such sparse action that it might work better on stage. Far from a disaster, "Mary Reilly" still has some impressive calling cards — the always-watchable Malkovich, a clever director, and Victorian atmosphere to spare.

To leave a message for John Monaghan, dial (313) 953-2047, mailbox number 1866, on a touch-tone phone, fax him a note at (313) 591-7279, or write him in care of Entertainment, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150.

COMING ATTRACTIONS

- SCHEDULED TO OPEN FRI., March 1
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A naval officer's dream of command turns into an undersea nightmare when he's handed the reins of a decrepit diesel submarine and a motley crew of misfits to match. A contemporary comedy starring Kelsey Grammer.
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"TWO THUMBS UP!"

Advertisement for Jackie Chan's 'Rumble in the Bronx' featuring the text 'RUMBLE' IS A LOT OF FUN JACKIE CHAN IS THE CAGNEY OF MARTIAL ARTS.' and 'A GINNY, TRIPLE SCHENSMANT OF A FILM!'

Advertisement for 'Rock On!' CD juke box sale with 'SAVE UP TO 40% OFF' and 'BRING THE FUN HOME!'

GUIDE TO THE MOVIES

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19:00
UP CLOSE AND PERSONAL (PG)
FR. 11:00 @ 11:00 @ 7:30 @ 7:30
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MOVIES

'Before and After' examines fragile family ties

BY DOLORES BARCLAY AP NEWSFEATURES

A teenager is found dead in a snowbank, her head bashed in. The prime suspect is a boy who was seen earlier with her. And he has disappeared.

Thus begins Barbet Schroeder's "Before and After," a drama that examines the fragile threads that bind families and the passions involved in seeking — or covering up — the truth.

Life as they know it is disrupted for the Ryan family once Carolyn (Meryl Streep), a small-town pediatrician, and her sculptor husband Ben (Liam Neeson) are visited by the police, who want to search the car their son Jacob (Edward Furlong) was driving earlier in the day.

Carolyn, trusting small-town values and small-town law enforcement, has no problem with that. But Ben refuses and demands a search warrant. And while the cops are off securing one, he takes bloodied evidence from the trunk of the car and destroys it.

Ben doesn't know if his son is guilty or innocent, but he plans to protect him at all costs. Carolyn is equally passionate — but her quest is to find out what really happened.

Neither can fully grasp the position of Jacob and their young

daughter, Judith, who see things in black-and-white: There is truth or deception, and nothing in between.

As Ben later tells Jacob: "We save your life first. Then we worry about your soul."

Schroeder's direction from a screenplay by Ted Tally is at times slow and ponderous, and the characters' actions sometimes strain credulity.

Schroeder redeems himself, though, by drawing two sterling

performances from Streep and Neeson and by peppering his movie with a few lovely and telling moments.

In one such scene, he paints the frustration of miscommunication. Jacob has been apprehended and

REVIEW

faces his parents while being held in a detention center. He sits sullen and silent, a pesty, gaunt child. His parents fire questions left and right trying to break his silence, but failing to understand his pain and confusion. Nor does Jacob comprehend his parents' agony and frustration.

As Jacob, Furlong isn't a totally convincing troubled youth. Yes, he has the proper James Dean look, but it's superficial. There's

always the appearance of something deeper hovering beneath the surface, something that needs to get out to make his performance complete.

Julia Weldon fares a lot better as Jacob's younger sister, Judith.

Craggy-tooth Alfred Molina appears as lawyer Panos Demeris, who agrees to defend Jacob but also must deal with Jacob's uncooperative parents.

"Before and After" is based on the book by Rosellen Brown. The Hollywood Pictures release is produced by Schroeder and Susan Hoffman.



JAMES BRIDGES

Shattered family: Shocked by allegations and mounting evidence that suggests their teenage son Jacob (Edward Furlong, right) may have committed a brutal murder, small-town pediatrician Carolyn Ryan (Meryl Streep, left) and her sculptor-husband Ben (Liam Neeson, center) find their ordinary world shattered, and they must decide if and how they can defend their son in Hollywood Pictures' "Before and After."

SCREEN SCENE

MAIN ART THEATRE

118 N. Main Street at 11 Mile, Royal Oak. Films play through at least Thursday, unless noted otherwise. Call (810) 542-0180 for information and showtimes. (\$6.50; \$4 students and matinee; \$3 twilight)

"Sense and Sensibility" (Britain - 1995). In a superior film adaptation of the Jane Austen novel, tragedy changes a family's circumstances and alters the romantic aspirations of its daughters. Emma Thompson, Alan Rickman, and Hugh Grant star, with a script written by Thompson and directed by Ang Lee ("The Wedding Banquet").

"Dead Man Walking" (USA - 1996). Sean Penn makes a welcome return in front of the camera as a condemned man who forms a controversial friendship with a Catholic nun (Susan Sarandon). A decidedly offbeat drama directed by Tim Robbins.

"Restoration" (Britain - 1995). In this long-promised period piece, Robert Downey, Jr. plays a notorious womanizer in the court of Charles II who may have been stung by true love. Sam Neill, Meg Ryan, and Sir Ian McKellan co-star.

"French Twist" (France - 1995). When Victoria Abril discovers that her Realtor husband is cheating on her, she gets sweet revenge when a tenderhearted woman (played by the director, Josiane Balasko) has her van break down in front of the house. Starts

MAPLE THEATRE

4135 W. Maple, Bloomfield. All titles play through at least next Thursday, unless noted otherwise. Call (810) 855-9090 for information. (\$6; \$2.95 twilight)

"Leaving Las Vegas" (USA - 1995). In this uncompromisingly depressing drama, Nicolas Cage plays a hopeless alcoholic who finds true love too late in a Las Vegas prostitute (Elizabeth Shue). Tough going, but the kind of theater that haunts you long after seeing it.

"Michigan Theatre" 603 E. Liberty, Ann Arbor. Call (313) 668-8397 for information. (\$6; \$5 students/seniors) "Richard III" (Britain - 1995). March 1-11 (call for showtimes). Sir Ian McKellan stars in this ambitious but uneven attempt at updating Shakespeare to the 1930s. Though the hunchbacked

king seems at home in the era of Mussolini and Hitler, director Richard Loncraine doesn't know whether he wants the movie to be classical or over-the-top.

"Georgia" (USA - 1995). Through March 10 (call for showtimes). Jennifer Jason-Leigh plays Sadie, the marginally-talented sister of a folk-rock superstar (Mare Winningham). The intimacy and rivalry between them results in one of the best-acted (and most depressing) films of the year.

"State Theatre" 2115 Woodward, Detroit. Call (313) 961-5450 for information. (\$1)

"National Lampoon's Animal House" (USA - 1978). 9 p.m. March 4. The Kennedy-era frat comedy is rude, obnoxious, and still hilarious, thanks to John Belushi's now-legendary performance as the quintessential party animal.

Advertisement for the movie 'Before and After' featuring Meryl Streep and Liam Neeson. Includes quotes like 'SUPERB!' and 'COMPELLING, POWERFUL!' and a list of theaters where it is playing.

Advertisement for the movie 'Down Periscope' featuring Kelsey Grammer. Includes the tagline 'A RUSTY SUB. A REBEL COMMANDER. A RENEGADE CREW. WHEN DESTINY CALLED, THEY SHOULD HAVE HUNG UP.' and a list of theaters.

Advertisement for 'Walt Disney's World on Ice' featuring Mickey Mouse and other Disney characters. Includes the text 'see Disney Like Never Before!'.

Advertisement for a performance at the Joe Louis Arena from March 5-10. Includes ticket prices and contact information for Joe Louis Arena Box Office.

Advertisement for the movie 'Up Close & Personal' featuring Robert Downey Jr. and Michelle Pfeiffer. Includes the tagline 'The Attraction Was Unavoidable. The Passion Was Undeniable. Their Love Was Unconditional.' and a list of theaters.

Advertisement for 'ON-LINE!' featuring an online computer service. Includes the text 'It's never been easier to get online. Your computer world will be a whole lot wider!'.

Advertisement for 'Computer Chips & Salsa' featuring live comedy at The Second City Theatre. Includes the phone number 313-953-2297.

Advertisement for 'The Second City' featuring live comedy at The Second City Theatre. Includes the phone number 313-953-2222.

OBSCURE & ECCENTRIC



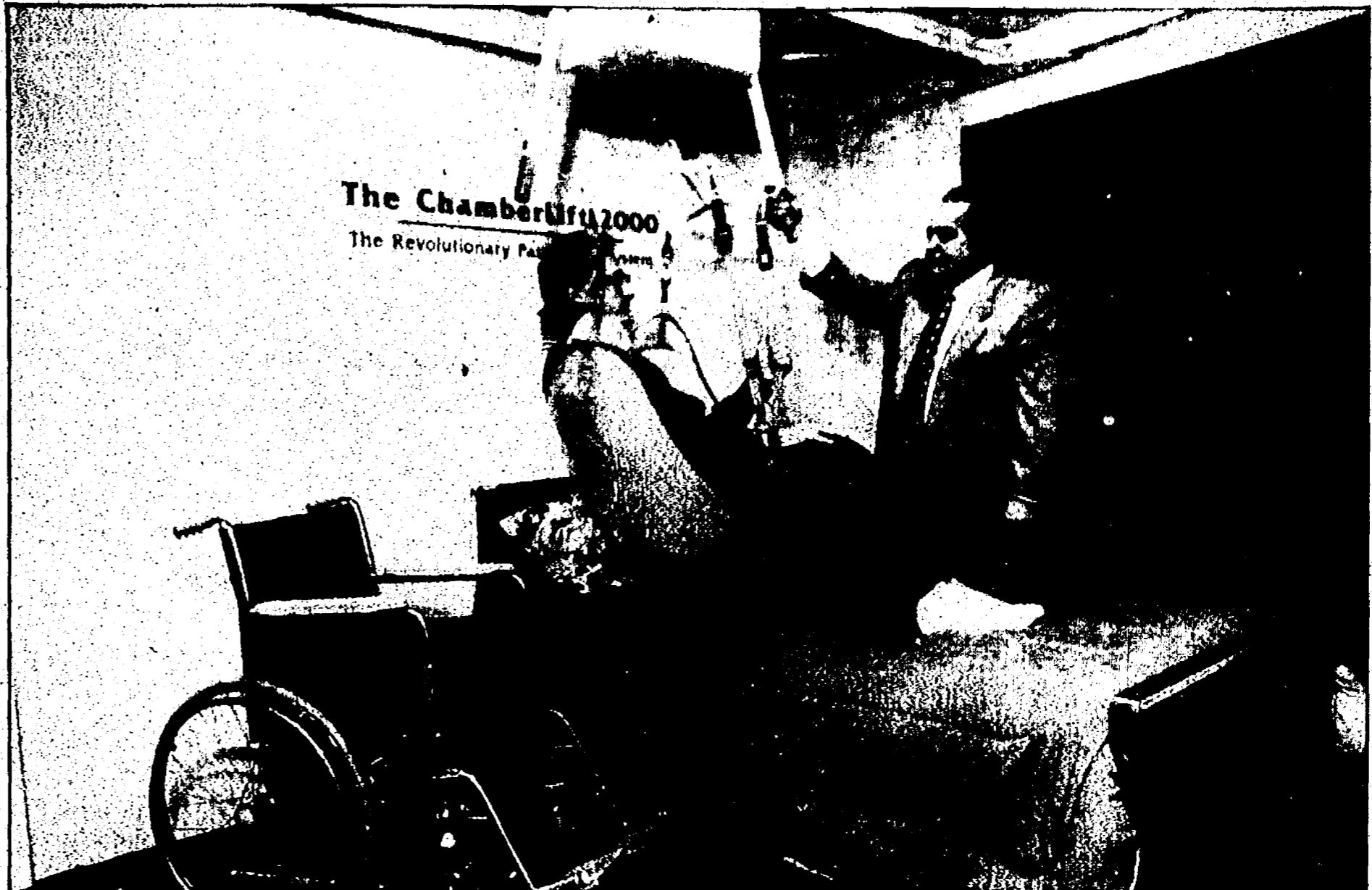
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WAYNE BUSINESS Finance



Test ride: Lift Aid employee Carl Buchholz takes a test ride in the Chamberlift 2000 to demonstrate the patient lift system. Guido Capaldi, company president, operates the lift.

Livonia company offers lift system

Guido Capaldi felt drawn into offering a new lift system for incapacitated patients. Just about every person he meets either needs help or knows someone who does, said Capaldi, president of Lift Aid Inc. of Livonia.

After a friend told him how he needed help for a family member, the next day Capaldi's wife went to a program that featured a patient attorney. "Every time I tried to get back away, someone else tried to get me into it," he said.

Lift Aid, which opened in Livonia last year, has begun production of the ChamberLift 2000 patient lift system. The system is custom fit to a room's dimensions and can lift up to 500 pounds. It is a free-standing steel structure with a sliding beam and a sling attached to lift the patient and can be operated at the press of a button.

"We believe this product will help people improve their quality of life and save their financial resources," Capaldi said.

Many people are concerned that their caregivers are having to lift them, according to Charlene Kull, vice president of marketing and communications at Lift Aid.

A large percentage of caregivers in the home are women and usually they are lifting a much heavier person, Capaldi said.

Some lift devices are on a U-shaped base on the floor which can be difficult to maneuver, he said.

"We've tried to design a system to allow anyone to operate it and allow people to come home," he said.

If a patient is able to stay home instead of staying in a long-term care facility, it can save that person \$30,000-40,000 a year, Capaldi said.

The system is set up at the Lift Aid office in a model bedroom, with a portable bathtub and toilet, to show how a person can be cared for in one room.

Some people also have the system installed near their hot tub or pool as it's safe near water, Kull said.

The unit cost starts at \$3,995 for a 12-by-14 unit and increases by foot. It is \$300 for installation, but can be assembled by the buyer.

Three sizes of slings to transport the patient are available. The unit can also be used for children.

Lift Aid, 38281 Schoolcraft, Suite B, Livonia, 48150. (313) 432-9500.

Learn about women in history on Internet

March is Women in History Month. We all knew that, didn't we?

However, in preparation for this column, I've learned that in Canada, Women in History Month is observed in October. So our Canadian friends will have to search the archives for illumination. A starting place is Women in Alberta and Saskatchewan History at <http://meena.cc.uregina.ca/tilde/mark/maguire/>.

One source of illumination is the Encyclopedia of Women's History created by a group of students, grades K-12. Encyclopedias and reference sources are found when you point to <http://www.teleport.com/~tildeme-gaines/women.html>. Students are encouraged to continue submitting articles on women's history. Also at this site are other women's history links.

Statistical facts for Women's History Month are provided by the population statistical information staff of the U.S. Census Bureau at a Gopher site accessible at gopher.census.gov/70/0/Bureau/PR/Date/cb95-60.txt.

"Women's Exhibition" has information on the achievements of 21 women produced by the National Library of Canada. Point to <http://www.nlc-bnc.ca/digiproj/women/ewomen.htm>.

Learning in Motion has a top 10 list of WWW sites with a strong educational perspective on women's history. The sites are updated monthly so visit and revisit <http://www.learn.motion.com/lm/links/linkmain>.

Another top 10 link list is maintained at NetWatch by Patricia J. Walsh, webmaster of The Women's Web InfoNet. The list points to content pertaining to women's issues or the sites are run by women.

Point to <http://www.pulver.com/netwatch/top-ten/t13.htm> and you will find a list of home pages that includes: Andria Hunter, a national ice hockey member of the world championship Canadian team; BizWomen, an interactive experience for women in business; Women's Wire Magazine; Women in History; Cybergrill, a search engine that includes sites by women or women's issues; Women's Resources on the Net; and Planet Women.

You might think me a liberated man because I know about Women's History Month. Sorry to disillusion you but this special month was brought to my attention by Len Roberts of O&E On-Line, retired holiday webmaster who now operates a home page called "Some of the URLs I've visited this week." The site has a listing of URLs for the current week and an archive of past weeks.

Roberts has collected so many women's history month links that it's taken him two weeks (two pages) of links. Point to <http://oeonline.com/~tildelennr/visited.html> (that's numeral one (1), not letter "l") and check out the weeks of Feb. 19 and Feb. 26.

Some of the topics are 19th Century Women Writers, 4000 Years of Women in Science, Calendar of Women of Achievement and Herstory, Florence Nightingale Letters, Her Own Words, Nurses in WWII, TAP: The Ada Project, WIC-Women's History, Women and Computer Science, Women Artists Archive, Women of Science, Women's Land Army, Virtual Sisterhood, Women's Link, Women's Suffrage Between the Wars, and Women's Web. The URL is <http://crux.astr.ua.edu/4000WS/4000WS.html>.

The 4000 Years of Women in Science has biographies, references, photograph and a neat half-moon shaped graphic with stars and the top of a tree with the words "Women Hold Up Half the Sky." Point to <http://crux.astr.ua.edu/4000WS/4000WS.html>. You can also visit Women's Web at <http://www.womweb.com/>.

Virtual Sisterhood describes itself as "A global women's electronic support network dedicated to strengthening and magnifying the impact of feminist organizing through promotion of electronic communications use within the global women's movement." There are links to priorities, kudos, meet the press, initiatives, what's new, join us. The site is available in Chinese, French, German, Japanese, Russian and Spanish as well as English. Point to <http://www.igc.apc.org/vsister/>.

So you were wondering how to observe Women in History Month. Now you know.

You can direct questions to Emory Daniels by E-mail at emory@oeonline.com or fax number 591-7279. To sign up for O&E On-Line, dial (313)591-0903, at "log-in" prompt type "new" and at "Key:" prompt type GL6NY2. Past columns may be accessed online at <http://oeonline.com/~tildemark/emoryd/archive.html>.

BUSINESS DATEBOOK

THURSDAY, FEB. 29

FINANCIAL FUTURE
Learn to design your own plan for your financial future in "Pre-Retirement Planning," 6-10 p.m. This class is for investors of any age. Topics will include IRAs, choosing employer-sponsored 401(k) plans, and investing lump-sum distributions for safety, income, and protection from inflation during retirement. To register or for more information, call Schoolcraft College's Continuing Education Services office at (313) 462-4448. Schoolcraft College is at 16000 Haggerty, between Six Mile and Seven Mile, just west of I-75 in Livonia.

INTERNATIONAL TAXES
The International Practice Group of Coopers & Lybrand L.L.P. is holding a series of free seminars on international tax issues.

The first seminar, titled "Exports—Customs Duties and Value-Added Tax," is being held 8-11 a.m. in the Renaissance Center, Tower 400, 29th floor. "Coopers & Lybrand has an international network of professionals who specialize in providing tax consulting and compliance services. As a result, we're in a unique position to take a global view of tax planning to help devise strategies for businesses with offshore activities," Timothy L. Gibbs, director of the International Tax Practice, said. Highlights of the Feb. 29 seminar include a review of the "Mod Act" and how to be prepared for a cus-

oms audit, as well as a discussion of the Value Added Tax regimes and suggestions on minimizing its cost.

The remaining four seminars are scheduled for April 26, June 20, Aug. 15 and Oct. 17. Topics are: doing business in Latin America, transfer pricing, L.L.C.s and other flow-through entities and U.S. employees abroad, respectively.

For more information, or to register for one of the seminars, call (313) 446-7335.

TUESDAYS, THURSDAYS

FREE SERVICE
The Jewish Vocation Service sponsors a free event called "Con-

duct a Successful Job Search" at 11 a.m. every Tuesday and Thursday at 28699 Southfield Road, between 12 Mile and 13 Mile roads. For information, call (810) 559-5000.

FOURTH MONDAY

ZONTA
The Zonta Club of Northwest Wayne County meets the fourth Monday of every month. For information, call Pat Harris at (313) 420-2923. Zonta International is a worldwide service organization of executives in business and the professions, working to improve the legal, political, economic and professional status of women.

Mutual funds: Load or not?



BETH ALLEN

One of the most frequent questions I am asked when doing speaking engagements or teaching financial planning is, "Which is better: load or no-load mutual funds?"

Load funds mean you pay a sales commission when buying a mutual fund. With no-load funds the investor buys directly from a financial institution, without a broker and without a sales commission.

Another way to think of it can be in terms of buying wholesale or retail. Wholesale you buy direct from the manufacturer, while retail is usually purchased through sales help at a local store. If you look up the word load in the dictionary, it means burden or a grievous weight. What does it mean when you apply it to mutual funds? To some investors, paying a load (commission) when buying a mutual fund can be a burden on their investment return. Other investors simply see it as the cost of doing business.

Load or no-load really means help or no-help. The question investors should be asking themselves is whether or not they need assistance in picking out a mutual fund. You either need help or you don't need help. If you can sift through the maze of information and have the time to do all the investing on your own, then you don't need help and no-load funds are for you.

One of the unfortunate misconceptions is load and no-loads offer an investor the same thing. The load, or commission, is to compensate a professional to be your adviser. The job of the adviser is to work with you, talk with you and select the investments that meet your investment goals.

Determining the right investments to meet one's goals can be confusing. There are now about 3,000 mutual funds to choose from. One way to reduce the confusion and uncertainty is to get professional advice. Professional advice is something you will have to pay for. One way to pay for it is through a load, i.e., commission on the investment.

An adviser does help people make the decisions to begin investing. We all procrastinate. If we're confused or uncertain, we put off making decisions, even if we know we need to be doing something.

Getting help can make a difference. It can give you the encouragement you may need and you are not alone in making decisions. When you need reassurance, your adviser is there for you. During 1994 when the financial markets didn't do so well, financial advisers spent a great deal of time holding clients' hands and reminding them to be patient.

Another question regarding the difference in load and no-load funds relates to performance. Do the funds with the no-loads offer better rates of return? The answer here lies in the performance of the fund manager. Once the up-front sales load is paid on the investment, then all fund returns are based on the performance of the fund manager and not the sales charge. A fund manager's job is picking the right securities and timing. The objective is always to buy low and sell high. The rate of return on the investment depends on the securities in the portfolio. The load on an investment means the fund will have to perform the extra percentage charge that otherwise would not have been paid on a no-load.

Paying a sales fee is only one of the criteria an investor should be evaluating. Besides having the right stocks and bonds in the portfolio, there are also fund expenses that affect a fund's performance. High management and operating expenses can drag down a mutual fund's performance. When comparing mutual funds, one of the most important aspects to compare is the total expense fees. Management fees are ongoing annual charges against a fund's return on the investment. Payment of a commission to a broker is the difference between load and no-load. Once the sales charge is paid up-front, the annual expense ratios can be very similar between load and no-load funds. So, the answer as to whether or not the fund performs better depends more on the fund manager and ongoing operating expense fees than on having a sales commission tacked on. For those do-it-yourself investors who

do not need help from a financial adviser, there are two independent companies that offer a third-party viewpoint. Morningstar and Value Line both provide the information needed to select a mutual fund and are used by many professional advisers. Both reports are available at your local library or on the Internet. Also, you can call the mutual fund company on its 800 number for further information and assistance. However, don't be trapped by judging the performance on a star ranking only by the mutual fund reports. You need to look beyond that. The star rating can be a marketing hook and it's important to look at the details for a better understanding. Another factor that needs to be reviewed is risk. The risk factor can often be hard to determine. No matter what standard risk measure you come up with, you cannot define risk because it is different for every person. Remember your objective for this investment. Find out what the fund is investing in. Besides reading the Morningstar report, call to get a copy of the fund's annual report. The prospectus will also tell you the limits of what the fund can and cannot invest in.

Ask yourself what you want out of this fund. If you need income, you want to know the yield (interest rate) and how often the dividend income is paid. Younger investors are not in need of income, but growth. Growth is extremely vital to all portfolios and what keeps your investments fighting the cost of inflation. In looking for growth you will be analyzing the total return of the fund. Total return is something you can't bank on, unless the fund declares a capital gain distribution or you sell your shares. It's important to know the difference between income, capital appreciation and what your investment needs are.

When investing in mutual funds the choices are many. The first choice should begin with whether or not you want help. If you decide you need help, just remember it will cost you. For people who are do-it-yourself types, there are plenty of no-load funds waiting for your money too.

Questions and comments are welcomed. If you would like to have a particular financial subject addressed contact: Elizabeth A. Allen or Thomas E. Hogan at the Observer Newspapers Editorial Department, 36251 Schoolcraft, Livonia, Mich. 48150.

Elizabeth Allen, a Certified Financial Planner practitioner, is a registered representative with Sigma Planning Corp. in Livonia. A former high school math teacher and product analyst for Ford Motor Co., she lives in Farmington Hills.

This column highlights promotions, transfers, hirings and other key personnel moves within the suburban business community. Send a brief biographical summary — including the towns of residence and employment and a black-and-white photo, if desired, to: Business People, Observer Business Page, Observer Newspapers, 36251 Schoolcraft, Livonia 48150. Attn: Business Editor. Our fax number is (313) 591-7279.

Cynthia M. Dickinson has been promoted to chief financial officer at Schwartz Investment Counsel Inc., a Bloomfield Hills-based registered investment adviser.

Dickinson, who joined Schwartz Investment Counsel in 1985, will add the responsibilities of chief financial officer to her current position as vice president of operations. In addition to her role with the firm, she also is treasurer of the Schwartz Value Fund, a \$50 million equity mutual fund managed by Schwartz Investment Counsel Inc.

Dickinson is a graduate of Madonna University, where she earned a bachelor's degree in accounting. She is a member of the Institute of Management Accountants. She is a lifelong resident of Livonia, where she lives with her husband.

Judith Caroselli has been named director of operations for Westland Convalescent Center, where she has been employed since 1972.

Caroselli serves on the board of directors for the Health Care Association of Michigan and recently received its distinguished service award.

Westland Convalescent Center is a 230-bed rehabilitation-based, long-term care nursing community.

Carol Witzke Rutz and Claudia Frederick, of Compass Retail Inc. in Westland, have earned professional accreditation as certified shopping center managers from the International Council of Shopping Centers.

The council grants accreditation to those people with at least four years of professional experience who have passed a daylong written examination administered by the Educational Testing Service of Princeton, N.J.

The program was initiated in 1984 and more than 2,300 men and women have earned the designation. This year 40.8 percent of the 377 candidates passed the examination.

The test was administered in Orlando, Fla.

"The CSM certification program was designed to establish high standards in shopping center management. A CSM must be able to manage all types and sizes of shopping centers, in a wide range of geographical locations," said Georgette Ciovella, the council's director of education. "Those who achieve the CSM designation are indeed the best and brightest in their chosen field."

Brian D. Beltz, a 1985 graduate of Bentley High School and son of William and Dolores Beltz of Livonia, recently was named a vice president at the Northern Trust Company, Chicago.

He serves in division 1 of the Metropolitan Banking Group, and is responsible for managing existing client relationships and developing new relationships with middle market companies in Chicago and Michigan.

Beltz received a bachelor's degree from the University of Michigan in 1989 and a master's degree from the Kellogg Graduate School of Management at Northwestern University in 1995.

He joined the bank in 1989 and served as a supervisor in the Financial Analysis Division prior to moving into his current position. He was named an officer in September 1991, a second vice president in October 1993 and a vice president in December 1995. He lives in Chicago.

Duo-Gard Industries Inc. in Westland has appointed Linda G. Byam as director of marketing and communications.

Duo-Gard manufactures insulated window/wall systems for commercial renovation and new

construction. The company also makes enclosed smoking shelters.

Byam will be responsible for marketing strategies and materials for advertising and public relations. Prior to joining Duo-Gard, Byam was an independent marketing communications specialist. She was a freelance writer for area publications.

She was formerly marketing and communications manager for Contract Interiors, a Southfield business interiors firm and vice president at Marketing Communications Interface, a public relations firm in Farmington Hills.

She was also an associate editor at Professional Builder magazine and Midwestern editor of Electronic Buyer's News. She holds an associate's degree in applied science — journalism from Harper College in Palatine, Ill.

She is serving her second term as president of the board of directors of HAVEN, Oakland County's agency for survivors of domestic violence, sexual assault and child abuse. In 1994, she was honored for her service to HAVEN. She is also a local volunteer for Dogs for the Deaf.

Byam, her husband and two cats live in Beverly Hills.

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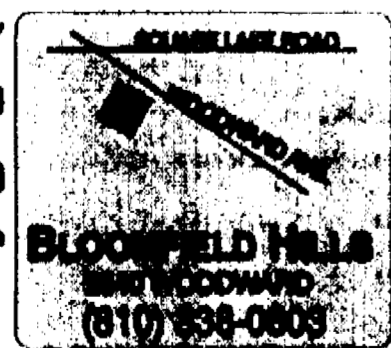
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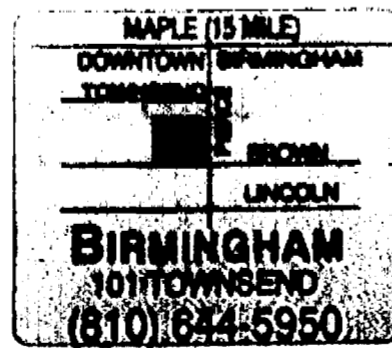
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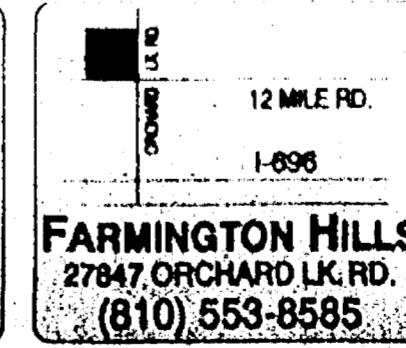
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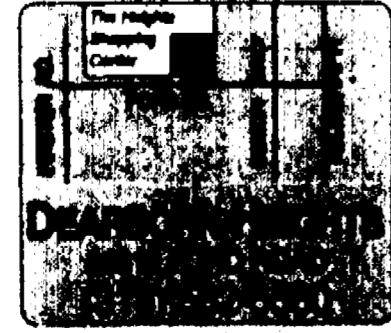
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Medicare Alternative From HAP Brings New Comprehensive Coverage Options and Savings to Southeast Michigan!

HAP Senior Plus provides more coverage than Medicare and a supplement plan combined.

MICHIGAN — Medicare beneficiaries in Wayne, Macomb, and Oakland counties have an eye-opening new choice when it comes to their health coverage. Health Alliance Plan (HAP) is introducing an alternative to traditional Medicare. It's called HAP Senior Plus, and it provides comprehensive coverage through a Zero-Premium Option or a low-cost Rx Option.

Until now, the only way to get more coverage than Medicare was to buy a supplement plan. The problem is, a Medicare supplement can easily cost up to \$1,000 a year and still leave a person with medical bills. HAP Senior Plus was created as the solution to this dilemma.

HAP Senior Plus is a complete health care plan that provides more coverage than

“...it provides comprehensive coverage through a Zero-Premium Option or low cost Rx Option.”

Medicare and most Medicare supplements combined. With HAP Senior Plus, Medicare beneficiaries

receive some of the best coverage available for a wide range of health care services* including:

- 100% hospital coverage (unlimited number of days)
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- 100% coverage for outpatient surgical services
- 100% coverage for home health care (unlimited part-time visits)
- Physician/specialist office visit coverage
- Worldwide emergency care coverage
- Preventive care coverage including physical exams, vision and hearing exams.

Even with just this brief list of benefits, one can clearly see that HAP Senior Plus is a total health care plan that requires no supplement coverage. The most amazing feature of the plan, however,

is the monthly premium: if you choose the HAP Senior Plus Zero-Premium Option, you'll pay nothing. Since you must be enrolled in Medicare Part B to be eligible for HAP Senior Plus, you continue to pay your Medicare Part B premium — but that's all. You pay no additional premium.

How can HAP afford to offer so much coverage without a premium? It involves a special partnership between HAP and the agency that controls Medicare. Through this partnership, Medicare funds HAP to provide for all of your care through a network of doctors and hospitals.

According to Steven H. Nelson, Vice President of Senior Programs at HAP, “Although this concept is new to Michigan, it's part of a national movement. People in other areas of the country have been switching to Medicare HMO plans by the thousands. They can't afford not to. It's simply the least expensive way for Medicare beneficiaries to get comprehensive health benefits.”

Mr. Nelson also points out that, in terms of quality care, HAP has earned the highest possible rating from independent experts. “We are among the 10% of HMOs nationwide who have

earned full accreditation from the National Committee for Quality Assurance, a non-profit agency that evaluates HMOs. This means HAP continually improves the quality of care and focuses on prevention,” he said.

HAP's accreditation also means that they carefully investigate and monitor the doctors in their network. This should give members of HAP Senior Plus more confidence in the care they receive from the HAP Senior Plus network. This expanding network includes some

“In terms of quality care, HAP has earned the highest possible rating from independent experts.”

of the most well-known doctors and hospitals in the area.

If you have Medicare and you live in Wayne, Macomb, and Oakland counties, you may request a free information package by contacting HAP Senior Plus at 1-800-468-1204 ext. 102.

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Observer & Eccentric

THURSDAY, FEBRUARY 29, 1996

AT HOME



Cover story, page 6

**Having fun
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*Appliance Doctor, page 2
Book Break, page 5*

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APPLIANCE DOCTOR

'Common Sense' talk about telemarketers



JOE GAGNON

In my wallet there is an identification card which says that I am an investigator for the City of Detroit, Consumer Affairs Department. I have had to use this card only once in the past several years, and this was when I was being escorted out of a service shop when it was thought by the owner that I was asking too many nosy questions.

In my relationship with Ms. Esther Shapiro, the director of Detroit Consumer Affairs, I have come to know what rip-off means in the world of consumerism. I have learned a great deal about the companies in this country who take in over 100 billion dollars using unethical practices. The difference I make in combating this is so small and, yet, I must always keep trying to make a difference.

Some people think of me as a guy who fixes washers and dryers and that's OK, as long as they listen when I talk about other issues dealing with consumerism outside the appliance industry. Let's

try this change on you the reader, and see if you listen.

On Jan. 1, new Federal Trade Commission (FTC) rules regulating the telemarketing industry went into effect. Some of the highlights are:

It is now illegal for a telemarketer to call you if you have requested that you not be called.

You cannot be called between 9 p.m. and 8 a.m. You must be informed up front if it is a sales call, in addition to the identity of the seller and the product being sold. If the call involves a prize promotion, no payment or purchase of anything can be required as a condition of winning.

It is illegal for a telemarketer to misrepresent any information about the product or service that the call concerns.

You must be informed of the total cost of the goods or services being telemarketed in addition to any restrictions involving the purchase or use of that product or service. If the call concerns a prize promotion, you must be informed of the odds of winning.

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See GAGNON, 4D

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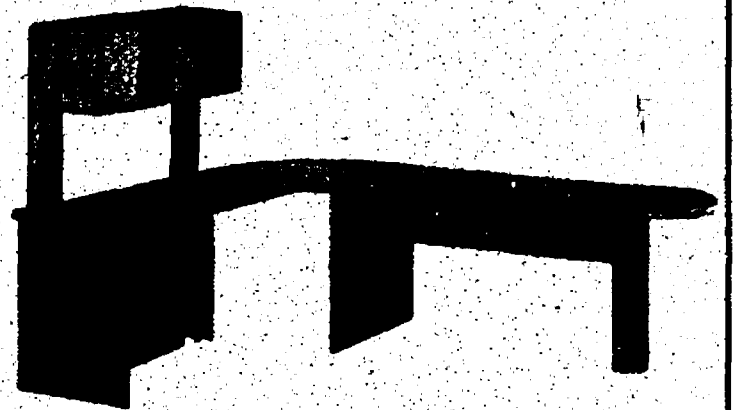
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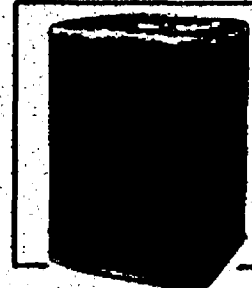
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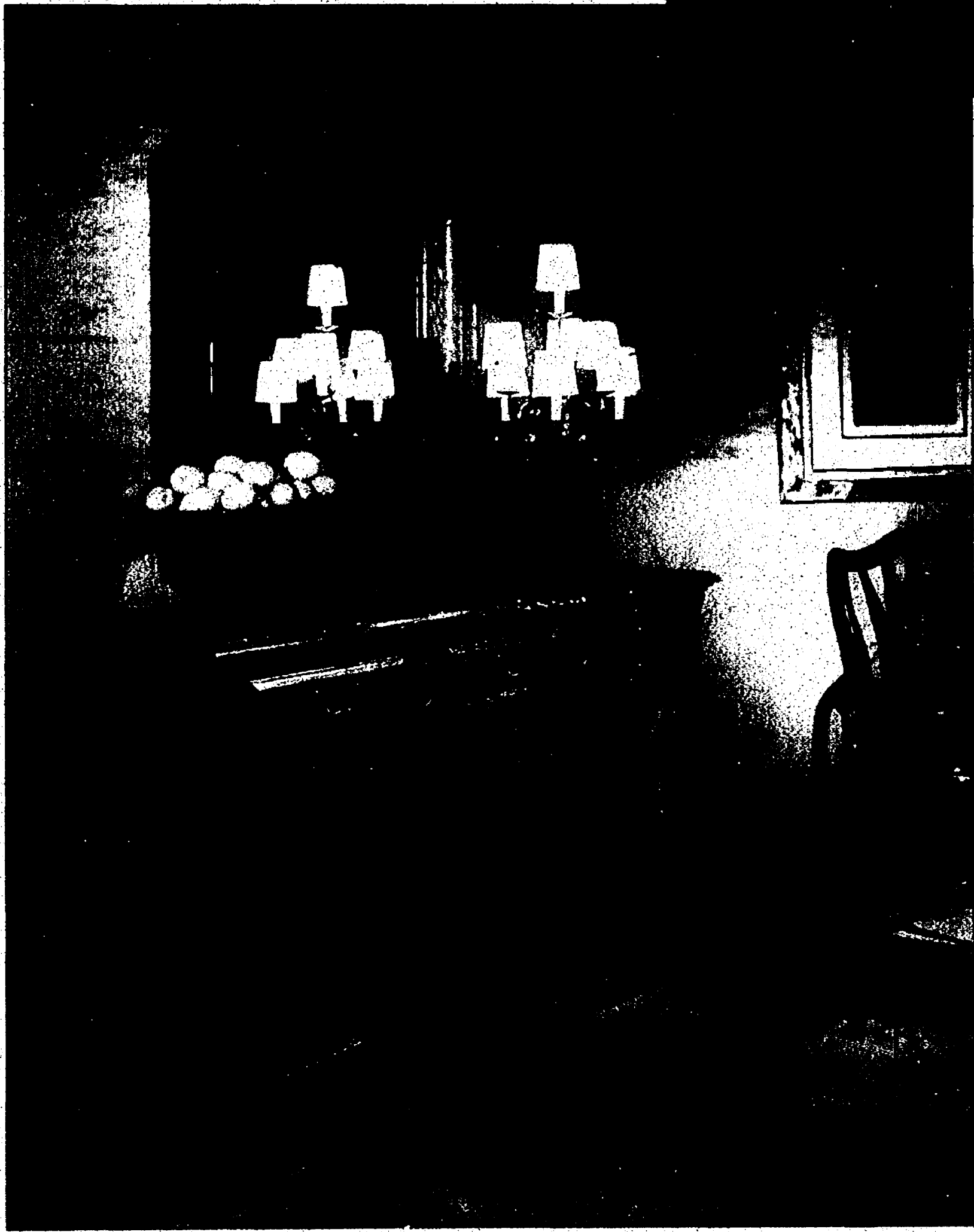
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Mighty oak: An overscaled high credenza and striking companion mirror highlight Ambiance, a new Bernhardt collection in oak solids and veneers for dining room, bedroom and living room that blends the romantic traditional elements of Country French design with stylized components of '90s transitional. Available at Creative Collections at Lacoff's at Michigan Design Center in Troy. Call (810) 649-4600.

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Gagnon from page 2D

draw money from your checking account without specific, verifiable permission.

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Another subject please. In December of 1995, Michigan Attorney General Frank Kelley revealed the results of his fourth annual scanner accuracy survey in retail stores in Michigan. Investigators bought a total of 280 items in stores located in Oakland County, Bay City and Grand Rapids. Scanners regis-

tered the wrong price on 14 percent of the items (20 percent in Oakland County), 60 percent of which were overcharges. Kelley said retailers must remember that when overcharges cheat customers, they have more to lose in long term image than they have to gain in a two-hour sale.

Now, you've just read the above and you are thinking, boy this guy is pretty smart and knows quite a bit. He's really informative and this is a great column he's written. Not so ladies and gentlemen, I didn't write this stuff, I copied it from Esther Shapiro's Common Sense. I want each and everyone of you to sub-

scribe to this free monthly newsletter called Common Sense. It is loaded with consumer information which will make you a more aware person instead of a victim. Each issue contains many facts and stories about what goes on in today's world add of consumerism. It's free. If you will send me a self-addressed stamped envelope in care of this newspaper.

Joe Gagnon, the Appliance Doctor, will answer your questions about maintaining and repairing large appliances. Gagnon is president of Carmack Appliances in Garden City and does a weekly radio program on WJR-AM. He is author of "First Aid from the Appliance Doctor," available at area bookstores.

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Meeting is set

The next meeting of the Metropolitan Rose Society will take place 7 p.m. Friday, March 1, at the Royal Oak Senior/Community Center, 3500 Marais, east of Crooks and south of 13 Mile.

Thomas Taylor, Great Lakes District director of the American Rose Society, will be the speaker for the evening. He will discuss the proper ways to prune roses for spring and summer bloom. The public may attend.

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BOOK BREAK

Lend an ear to these



VICTORIA DIAZ

If you're looking for some good books to listen to, lend an ear to these:

"So Far," written and read by Kelsey Grammer (Dove, three hours, \$17.95). It may seem a little early for TV's popular "Frasier" to have put his life story together. But, considering all that's happened in his 40-something years, perhaps it's more than high time. There's all that fame and fortune, of course (most of which kicked in when he joined the cast of "Cheers"), but much of the rest has been a gut-wrenching roller coaster ride. Incredibly, both the actor's father and sister were victims of murder. All his marriages have failed. He's flirted with the drug scene and other less-than-wholesome pursuits. And, once upon a time, he was kicked out of the prestigious Juilliard School of Music. But let him tell you about that, and other high-low points along the way. In his familiar, mellifluous tones, he sounds sometimes very bon vivant, sometimes like the aging hippie next door. Whatever he sounds like, this is one engaging audiobook.

"Independence Day," by Richard

Ford. Read by John Rubinstein. (Random House, three hours, \$17). Former sportswriter Frank Bascombe is a Realtor in Haddam, New Jersey. He is 44 years old, divorced, the father of two, and doesn't know where his life is going. Perhaps it isn't going anywhere. His ex-wife claims he's untrustworthy. His 15-year-old son Paul seems half-crazy with resentment toward the world in general. His girlfriend seems to be pulling away from him. His realty deals are falling through. Things are bad all over when he and Paul set out on a trip to patch up their relationship. Then, things get worse. Ford's resonant prose and razor-sharp perceptions of us as we make our way toward the next century make this ultimately hopeful story of home and family a memorable work. And, oh those conversations! Rubinstein's subtly-nuanced reading of one of Ford's best efforts is first-rate.

"The Liars' Club," written and read by Mary Karr. (Penguin, four hours, \$16.95). This autobiography by Texas writer Karr could have been subtitled, "We cried until we laughed." Having grown up in an atmosphere marked by lying, cheating, loneliness, stealing, drinking, rape, terrible sickness, and

See DIAZ, 8D

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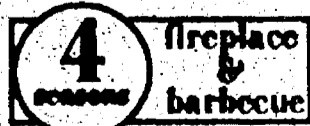


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COVER STORY

LIVING WITH EXCITING ECLECTIC



Neo-rustic nostalgia: The corner of this formerly hot room is now subdued with drying herbs, a much-painted desk restored to its natural wood, a whimsically painted chair, antique lamp and Emil Weddige silkscreen.



On the cover: Sally Gerak sits in one of her imaginative guest rooms, drip painted in a Mediterranean blue with painted headboards, a papier mache mask that makes her smile and a bright scarf wall hanging by New Zealand artist Ken Done. Staff photo by Steve Cantrell.

Easy quilts: Sally Gerak loves quilting, with a brush not a needle. She painted a square quilt pattern on this chest and a crazy quilt on the chair. The softsculpture doll is by Nancy Camden Hauser; the little boy is a "flea market find." The framed art is a salvaged textile piece. Hanging above it all is a Gerak made "scalawag" on which people can hang their mementoes.



BY CORINNE ABATT • SPECIAL WRITER

You say you always wanted to do some wild, crazy design thing in your house, but don't have the nerve. Then it's time you meet Sally Gerak. You may already know her as a community activist and columnist for the Eccentric Newspapers, but there's another side to this talented person. Sally's a fearless innovator with a fine eye for color and form. Happily, she has a sure hand with a paint brush, whether it's floors, walls, ceilings or furniture, and some not-too-shabby sewing skills. Flexibility plays a major part in her approach to decorating. The Birmingham home of Sally and Joe Gerak is eclectic in its purist form — a tantalizing mix of antique, traditional and modern, accessorized with a fanciful collection of art from as near as Michigan and as far away as Mexico, Central America and beyond. But it's Sally's art that holds it all together.

Attention grabbers

The chests that flank the arch between the living and dining rooms grab your attention immediately.

"They started life as kitchen wall cabinets. We added a base and top. These chests were either gonna go to the trash or on each side of the archway. Resourcefulness is the guiding principle in my art," she said.

By chance, she picked a hardened, old roller to paint them blue and came up with a pleasant surprise — the texture and color of washed denim.

After seeing a picture of an Amish quilt, "Broken Bars," said to have inspired one of her favorite contemporary artists, Paul Klee, she knew the chests needed patches of bright color on the front. When completed, she named and signed each "Quilt I" and "Quilt II."

"I saw a piece in a folk art show at Cranbrook Museum signed 'The Folk Artist,' and I thought if he can call himself that, then I am the folk artist who made these."

The name fits, she said, because folk artists are untrained.

"I love quilts, but I don't have the time and patience to do quilts by hand."

French artist Henri Matisse is another creative giant who has influenced her work and it's most apparent in the bathrooms.

In these, Gerak has painted bold fields of bright flowers and abstract forms freshhand on the vinyl floor, topped off with seven to eight coats of super polyurethane for a lasting waterproof finish.

In her most recent guest bathroom project, where she said she always wanted a painted floor cloth, she painted her own fake floor cloth on the vinyl.

On the walls, she wrote humorous, pithy sayings in bright colors, giving credit for several to funky, popular Michigan artist Nancy Drew. These at eye level are written backward so they can be read while looking in the vanity mirror. Others are easiest to read sitting down.

As the Gerak children grew up and left, she redid their bedrooms. The boys' room where her first and future grandchildren will sleep

is in process.

Gerak calls her changes in daughter Julie's 1970s room "neo-rustic nostalgia." The white curtains, hanging from an apple tree branch rod, are secured by raffia loops. Bouquets of dried natural materials hang from a ledge mounted on the top of the window frame. Gerak designed this to avoid making nail holes.

The bed and the lap afghan, now a wallhanging on a wrought-iron rod, are farm sale finds. The flowered pastel dust ruffle started life a long time ago as a tablecloth and the pillow sham is made from the matching napkins.

Gerak stripped the paint from a small desk and gave it a natural finish to show off the original woods. She found a straight chair for the desk, painted it black, splashed a few daisies across the back and for fun and the benefit of tiny folk, painted grass around the feet.

Guest room

Down the hall is another guest room, designed, it appears, for those who won't make it to France's Cote d'Azur this winter but wish they could.

The brown and yellow color scheme, appropriate when it was occupied by a teenage son, has been replaced by rich blue set off by lots of white and accents of bright colors.

Gerak used a sponge to make the blue and white checked border just below the ceiling. When the blue she had chosen for the walls looked too dark, she said, "I started experimenting, so I mixed 50 percent water with 50 percent paint."

While fixing the drips, she was sidetracked and when she returned, she found the drips had turned into beautiful, undulating peaks and valleys.

"If you give up control and let the paint do what it wants to do, it looks wonderful."

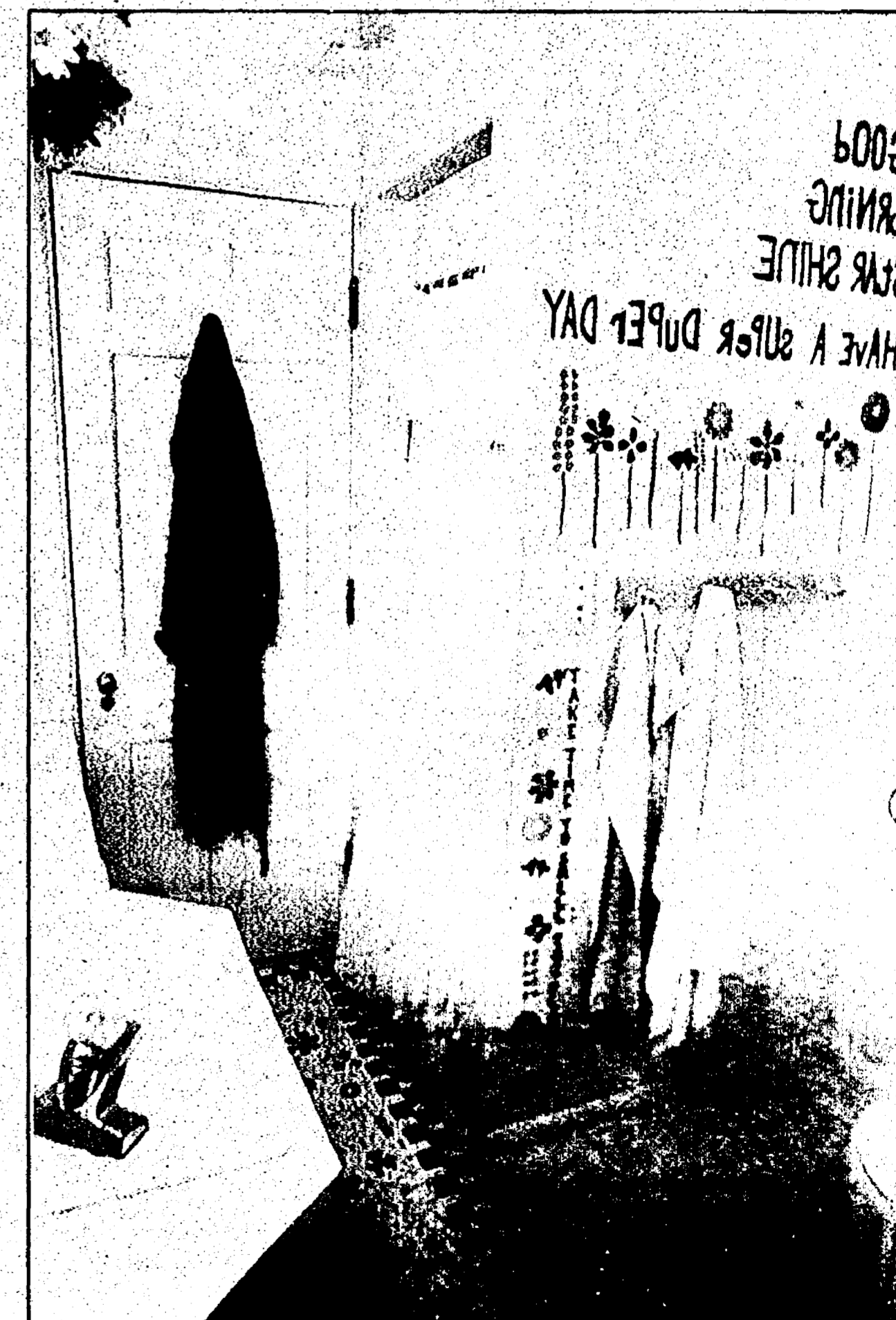
When one son called her attention to a drip in the border, she told him it was OK. "I wanted it to be something I had done and I wanted it imperfect."

The two flower wallhangings, somewhat reminiscent of a Matisse design, but actually silk scarves by Ken Done of Sydney, Australia, came from a shop in Harbor Springs. A loose, white silk panel behind each scarf increases the contrast.

Gerak painted the headboards on the wall, to have the look but not the bulk of real ones. The flower print dust ruffles on the twin beds, too, are recycled tablecloths.

To add a splashy touch of magic at the windows, she went to her basement workshop and gathered up scores of ribbons, lengths of lace and trim of all kinds and looped them over the curtain rods. The light filters through, but upon waking after a night's sleep, it could take a few seconds for a guest to think whether this is Morocco, Martinique or good old Michigan.

But then, that's true of the entire house. It can't be slotted into a specific style or time frame. It's an ongoing work of art that keeps evolving, changing and growing more interesting all the time.



Sunny days: Bright colors and child like design bring warmth to a guest bathroom. The lettering can be read in a facing mirror. The "rug" was painted directly on the vinyl floor.

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Diaz from page 5D

death up-close, she writes about it in prose that is vibrant, sensitive, and incisive — and underneath it all runs a kind of dry-as-a-rattler's-tail humor. As the narrator of her own slightly bizarre tale, the flat-voiced author seems the perfect choice.

"High Tide in Tucson," written and read by Barbara Kingsolver. (Harper Audio, three hours, \$17). Don't miss this quietly effective reading of selections from Kingsolver's eloquent collection of essays, published last year in hardcover. Whether she's writing of the hermit crab who lives inside her desert home; or the Dewey Decimal System

that changed her life around, or a post-cold-war visit to a nuclear weapons facility, readers of Kingsolver novels like "The Bean Trees" and "Pigs in Heaven" will appreciate these essays. Some are less closely-reasoned than others, some seem even a little smug and self-satisfied. But most of these words bloom into a kind of fine music that transcends anything else, including Kingsolver's staunch political beliefs (which crop up with fair regularity).

Highlights include the introductory essay that begins, "A hermit crab lives inside my house." Kingsolver goes on from this mundane (though slightly

startling) message to things grand and cosmological, weaving it all together like the finest spider-webbing, but keeping our eye on the aptly named Buster all the while.

In one of the concluding essays, written after she has accidentally observed both a particularly beautiful and a particularly horrific side of nature, she notes, "Everywhere you look a joyful noise is clanging to drown out quiet desperation. The choice is draw the blinds and shut it all out, or believe. What to believe in exactly may never turn out to be half as important as the daring act of belief."

Kingsolver's clear, faintly melodic reading of her own words approaches perfection.

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Book sale slated

The Friends of the Huntington Woods Library will have its last used book sale of the season 10 a.m. to 3 p.m. Saturday, March 2, at the library, 26416 Scottia.

All proceeds benefit the library, which is west of Woodward and south of 11 Mile.

This is a \$1 sale. First four hardbacks, and first 20 paperbacks, are \$1. After that, get three hardbacks for \$1.25, six paperbacks for \$1.

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Standard Flower Show features 'Island Hopping'

BY MARTY FIGLEY
SPECIAL WRITER

"Island Hopping" is the theme of the Standard Flower Show presented by District 1, The Federated Garden Clubs of Michigan Inc., during the Home & Garden Show at the Pontiac Silverdome.

Hours are 3-10 p.m. Thursday, Feb. 29; noon to 9 p.m. Friday, March 1; 10

a.m. to 10 p.m. Saturday, March 2; and 10 a.m. to 6 p.m. Sunday, March 3. Tickets are \$6 for adults, \$3 for children ages 6 to 14 and free for children under 5; including admission to all events.

Much to see and learn at this show. Discount coupons are available at Elias Brothers Big Boy Restaurants and Amoco Stations. Call (313) 334-5675 during show hours for information.

Take time to visit the special displays created by many of the most talented floral designers from our area, where they will each individually interpret the island theme.

The titles evoke a sense of adventure, such as "Volcano!", "Blue Lagoon," "The British are Coming!" and "Ring of Fire." Let yourself be transported to your favorite Pacific island, or "get into the swing of things" on Manhattan or Coney Island. Michigan's Mackinac and Boblo Islands as well as Belle Isle will also be represented.

These exhibits will, as usual, be judged. You might want to conduct your own "contest" to see if you agree. In addition to these displays, the judged horticulture division will include many plants grown by individuals, such as flowering and foliage plants, herbs, cacti, dish gardens, forced branches and

See FLOWERS, 11D

Writers discuss marketing work

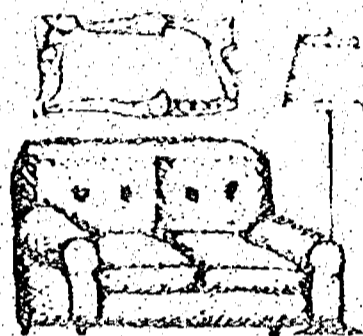
A seminar on how to get published, "To Market! To Market!", will take place 8:15 a.m. to 4:30 p.m. Saturday, March 9, at Oakland University in Rochester.

The seminar is co-sponsored by Detroit Women Writers. Tuition is \$95; optional lunch is \$7.50. Registration deadline is Friday, March 1. Call (810) 370-3120 between 8 a.m. and 5 p.m. for more information.

Successful screenwriter Jim Burnstein of Plymouth will speak on how a Michigianian makes it as a Hollywood screenwriter. Ten professionals, including a New York editor and agent, will discuss what editors are looking for, how to sell, regional markets, selling a story to many markets, special interest markets and finding your niche.

"ACCESSORIZING - THE FINISHING TOUCHES."

Just one of the entertaining and informative seminars offered this week during the Home & Garden Exhibit at the Somerset Collection. Admission is free but seating is limited so please be sure to make your reservations today at (810) 643-7440.



ACCESSORIZING - THE FINISHING TOUCHES

Saturday, March 2 - 1:00 pm

Accessories make the difference! Karen Selleraad, ASID, from the Michigan Design Center, shares great ideas to give your home that extra touch that means so much.

WHAT'S NEW IN ROSES FOR 1996

Saturday, March 2 - 3:00 pm

Whether you're a rose-lover from way back or this is the year you begin rose expert Dick Schmidt of English Gardens has all you need to know for spectacular results.

DESIGNING A FOUR SEASON GARDEN

Tuesday, March 5 - 6:30 pm

Learn how to create a beautiful garden all year round with helpful tips and advice from landscape designer Bob Warrell.

GARDENING WITH ANNUALS FOR COLOR IMPACT

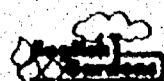
Wednesday, March 6 - 6:30 pm

Learn all about annuals and how to use them for maximum color and impact. Kevin Collins of English Gardens shares his professional insight.

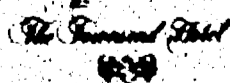
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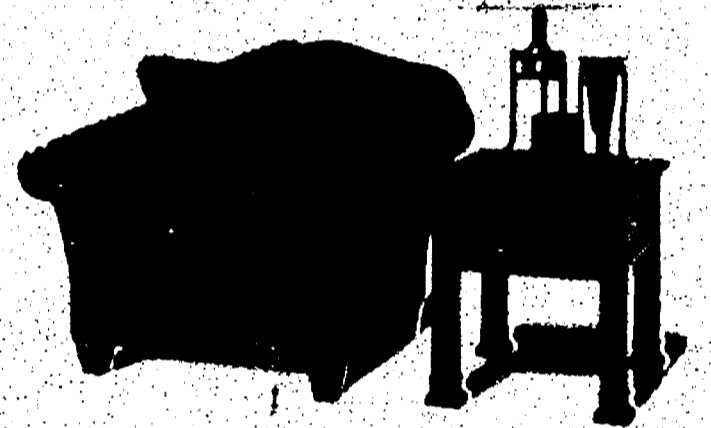
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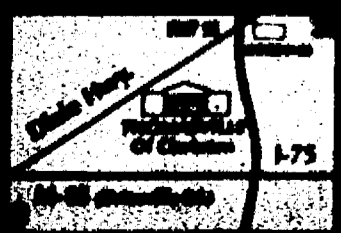
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Flowers from page 9D

blubs and much more.

Special events include an exhibit of Ikebana (the Japanese art of flower arranging) by master designer Toshi Shimura. Also, "Flower Arranging Made Easy" by Nancy Passfield (March 1), "Arranging Spring Flowers" by Jean Moran (March 2), and "Creating Natural Crafts," featuring a wreath of dried materials, by Pauline Flynn (March 3). Each demonstration will take place 1 p.m. and 3 p.m. on the designated days.

Master composters will represent the Southeastern Oakland County Resource Recovery Authority and be available to answer your questions about composting and recycling.

A bevy of speakers will again present topics of interest to gardeners. Among the speakers are Jeff Cox, author and host of PBS's "Your Organic Garden," and Jim Wilson, author and host of PBS and H&G "Victory Garden" television shows.

Local speakers are Nancy Szerlag, Detroit News garden writer and Garden Spot host on WDIV-TV's "Newsbeat Sunday"; Mary Appelhof, author and expert on worm composting; Sue Hickcox, Sue Grubbs and Peter Bray, Oakland County master gardeners; Ernie Kramer, owner of Backyard Birds; Janet Macunovich, author, garden designer and Detroit News garden writer;

and Marty Figley, Observer & Eccentric Newspapers garden writer and lecturer.

Topics and speakers are "Great Container Gardening" 6 p.m. Feb. 29, "Container Gardening with Herbs" 5 p.m. Feb. 29 and "Growing From Seed the Easy Way" 8 p.m. Feb. 29, Szerlag; "Worms Eat My Garbage; They Can Eat Yours, Too!" 7 p.m. Feb. 29 and March 1 and 4 p.m. and 6 p.m. March 2, Appelhof; "Spring Bed Preparation" 8 p.m. Feb. 29, Hickcox; "What's New in the Garden" 2 p.m. March 1 and 1 p.m. March 3, Figley; "Night Lighting Your Garden" 3 p.m. March 1, Grubbs; "Backyard Birding" 5 p.m. March 1 and 4 p.m. March 3, Kramer; "Growing Veg-

etables Organically" 6 p.m. March 1, "Easy-to-grow Perennials That Look Great Together" 8 p.m. March 1, "Organic Vegetable Gardening" 1 p.m. March 2 and "Easy-to-grow Perennials in Great Combinations" 2 p.m. March 2, Cox; Cold Composting: Do It the Easy Way" 2 p.m. March 2, Bray; "Tips for Busy Gardeners" 7 p.m. March 2 and 3 p.m. March 3, Macunovich; and "Landscaping With Herbs" noon March 3 and "Landscaping With Container Plants" 2 p.m. March 3, Wilson.

Many gardens are sponsored and designed by specific companies. Consult your garden index when you arrive at the show.

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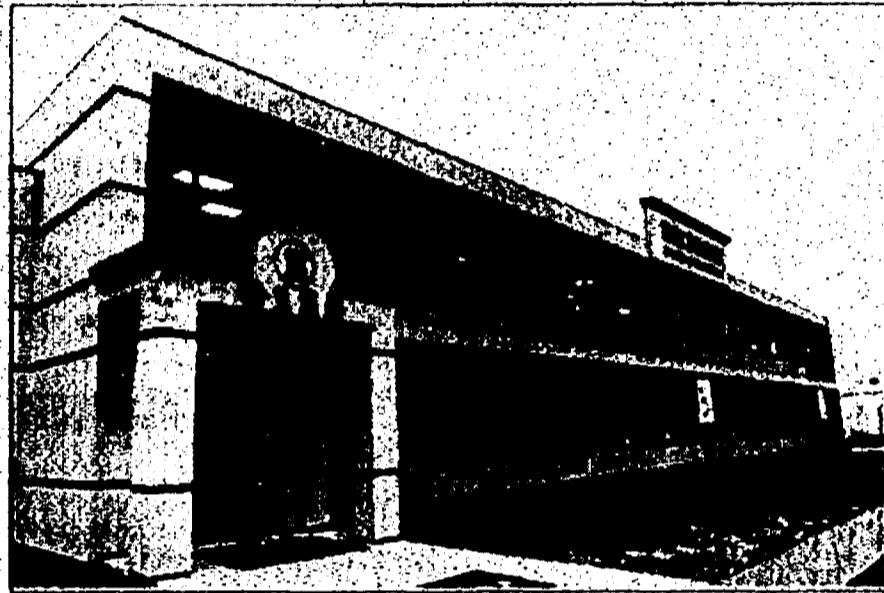
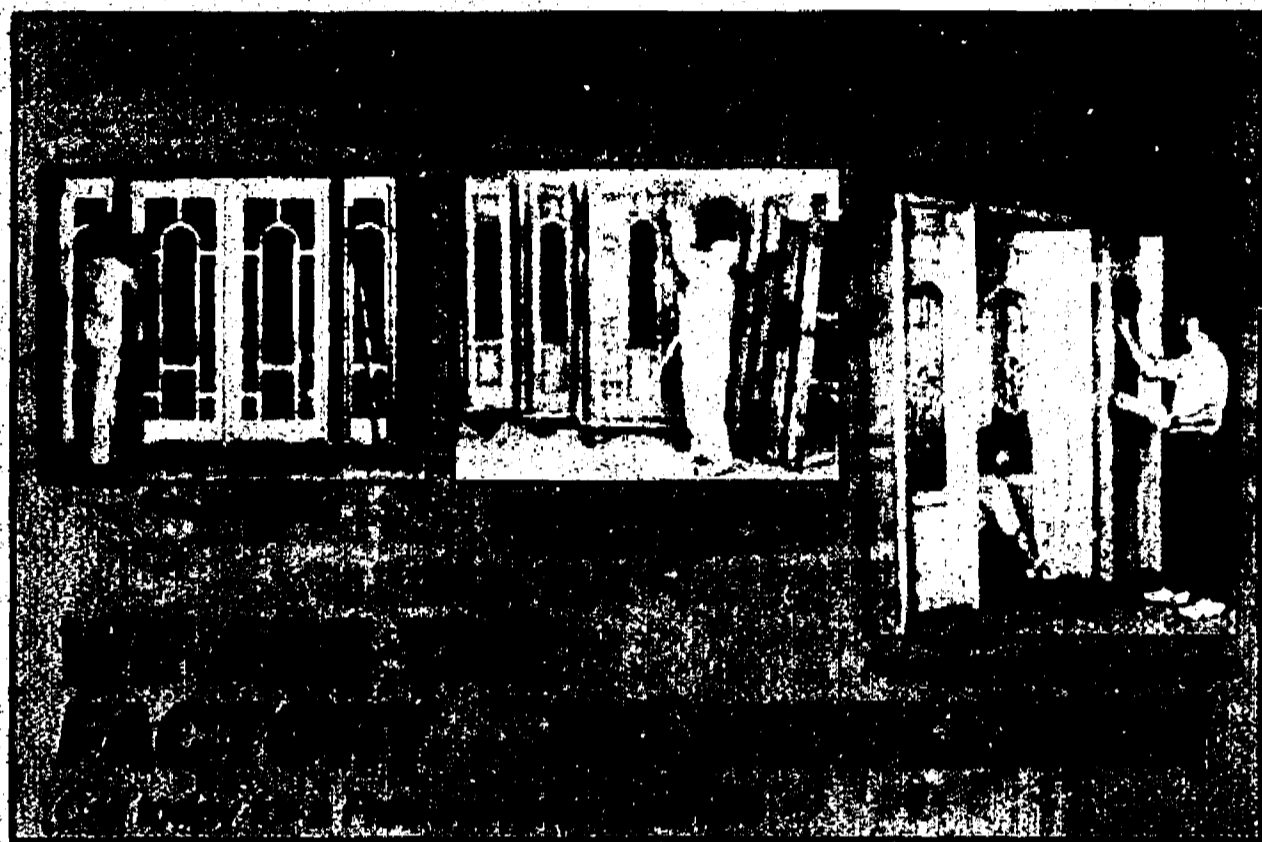
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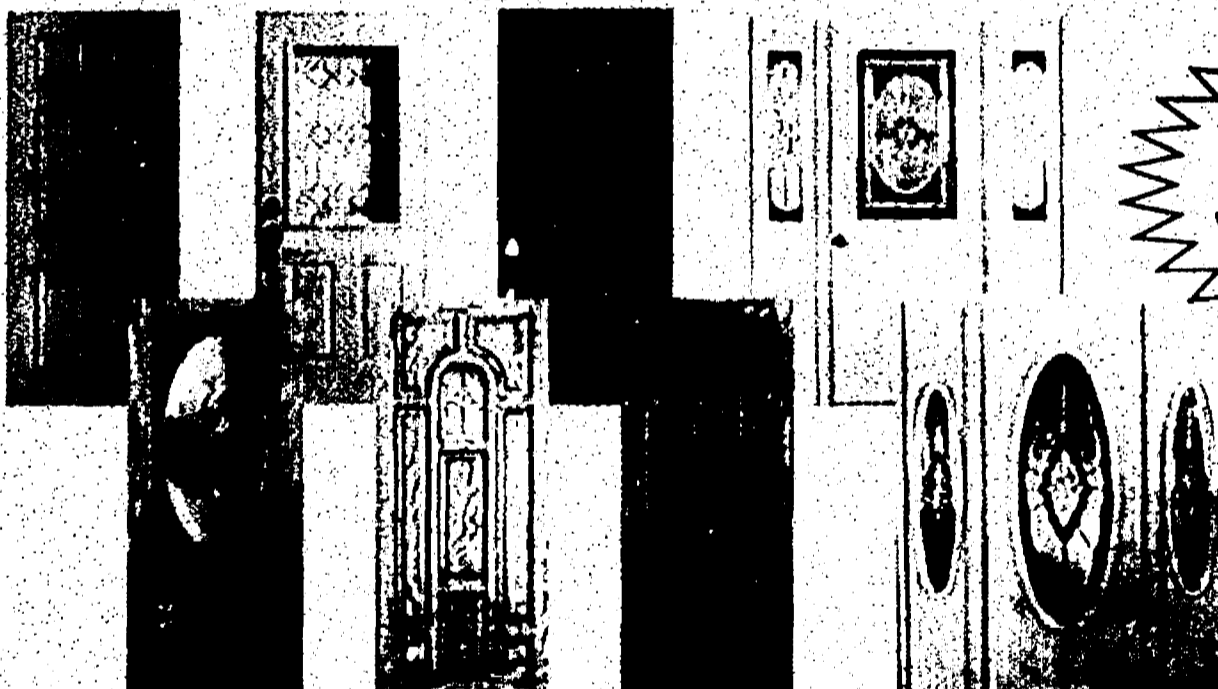


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Garden Window

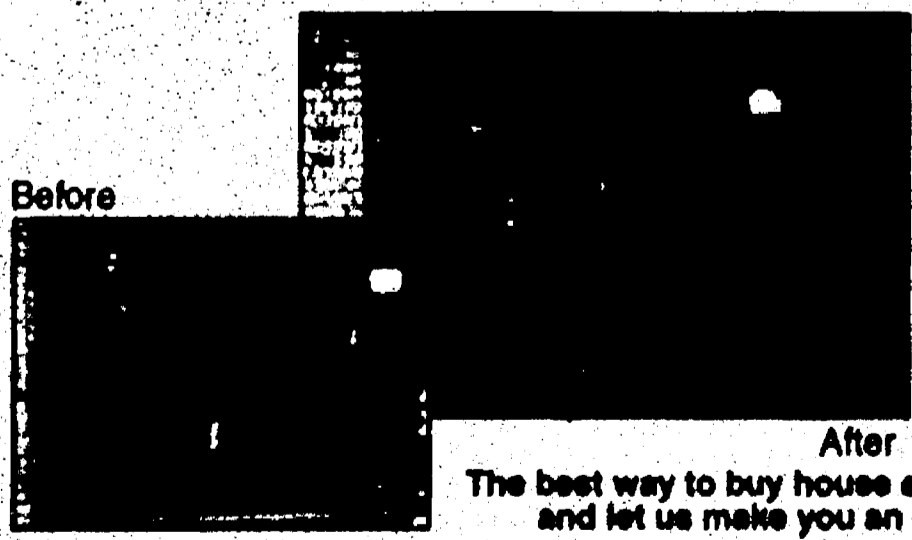


Bay Window with Four Columns



Bay Window-Picture Window Flanked by Double Hinges

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Before

After

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Before

After

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This column highlights promotions, transfers, hirings, awards won and other key personnel moves within the suburban real estate community. Send a brief biographical summary — including the towns of residence and employment and a black-and-white photo, if desired — to: Movers & Shakers, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Our fax number is (313) 591-7279.

Lindhardt earns CRS



Lynda Lindhardt

Lynda Lindhardt, a Realtor with Coldwell Banker Preferred in Plymouth, has earned the professional designation of Certified Residential Specialist. Lindhardt also holds the designations of Certified Buyer Representative and Graduate Realtors Institute.

Blondell name principal



Kenneth Blondell

Kenneth Blondell, an associate appraiser with Dean Appraisal in Birmingham since 1988, has been made a principal with the firm. Blondell, who has a marketing degree from Wayne State University, is a Member Appraisal Institute, a certified real estate appraiser and a licensed builder.

Rodde receives GRI

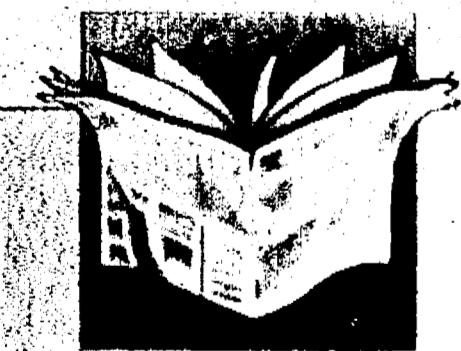


Donald Rodde

Donald Rodde, a Realtor associate with Re/Max West in Livonia and a resident of that community, has received the professional designation Graduate Realtors Institute. Rodde has a finance degree from Detroit College of Business.

She joins Plante & Moran

Kimberly Savelle, a Livonia resident, has joined Plante & Moran Cresa, LLC, a provider of corporate real estate consulting services. Her areas of specialization include exclusive tenant representation and acquisitions. Savelle, a University of Michigan graduate, previously worked for Equus as a real estate associate.



Classified Ad Index

REAL ESTATE QUERIES

ROBERT M. MEISNER

What actions can be taken to retrieve the records? The attorney for the association has since resigned under threat of retribution.

A. The management company is merely an agent for the association and operates at the direction of the board. Sometimes management companies attempt to usurp the board's functions and boards allow them to do so.

While that may be good in certain instances, the board cannot delegate away its legal responsibilities, notwithstanding the fact that the management company has assumed many daily functions. The board, if it is well advised, will keep a tight reign on the activities of the management company and the authority that it delegates to it.

As to the ballots, they would presumably be books and records of the association, and the directors of the association would have a right to examine them so long as they have not been destroyed. As to the unwillingness of the attorney to pursue

REAL ESTATE

THURSDAY, FEBRUARY 29, 1996 • PAGE 1 SECTION E



Art Emanuelz/Staff Photographer

At work: Real estate agents are everywhere — in the office, on the road, meeting clients and showing product.

Real estate agents make big commitment

By Doug Funks
Staff Writer

So, you think you might want to sell real estate for a living. To get a license, you have to complete a 40-hour, state-approved course provided by real estate associations, trade schools or realty firms. Then you have to pass an exam that covers such things as property law, contracts, appraisals, financing purchases, agency and fair housing. The course, offered during a variety of times and places, costs upwards of \$150. The exam, given monthly, costs \$18. The initial license, good for a year, is \$23.

Then you have to find a sponsoring broker.

Agents generally don't get paid until they make a sale. They share part of their commissions or pay a desk fee to help cover office expenses.

Still want to be an agent? It's not required, but figure on joining a realty board to get direct access to sales listings and additional training.

The Birmingham Bloomfield Rochester South Oakland Association of Realtors charges a one-time application fee of \$100, plus an annual fee of \$100. Annual dues for membership in

state and national associations is \$147 combined.

"Everybody thinks real estate is going to be a real easy profession," said Patricia Bean, director of the Southeastern Institute of Real Estate in Southfield. "They don't realize there's a lot of work behind it."

"To get into this business, you have to have a cash reserve," said Sheila Clink, education director for the Western Wayne Oakland County Association of Realtors in Farmington. "You can go six months without getting a paycheck."

So with licensing requirements, fees to join associations and competition — more than 7,800 Realtors currently registered in Oakland and Wayne counties — why do people go into the business?

Few, it seems, choose real estate as an initial career path.

Al Van Acker, an agent with Re/Max in the hills in Bloomfield Hills, switched from insurance to real estate 28 years ago.

"I learned it was an area you could get paid for what you do," he said. "I was willing to work and know if I did, I would get paid for it. It's been very good to me."

Van Acker attributes the turnover in real estate to lack of training.

"I think brokers are responsible for that," he said. "I think some people are shocked when they really don't know what the business is all about, procedures, the work ethic it takes."

Kathy Solan, an agent with Real Estate One West Bloomfield-Lakes, made the transition from the corporate world to real estate four years ago.

"I figured downsizing was going to happen. I was taking on more responsibility. I really felt I had gone as far as I could. It was a family-owned situation."

"I like being able to call my own shots," Solan said. "I like interaction with a variety of people. No two transactions are the same. You constantly challenge yourself and learn new things."

"With real estate, you're in and out of the office, in and out of houses. It's not a repetitive-type situation. There's a tremendous amount of satisfaction helping someone fulfill a dream," Solan said.

Carole Stevens, an agent with the Prudential Preview Properties in Novi, made a career switch about a year ago when technological changes affected her advertising business.

"It seemed like a next logical choice," she said. "I'm a people per-

son, and I like to help people. That's why I came into the business."

There was another attraction, too. "You're paid on your own effort," Stevens said. "Most successful people in life are risk takers."

Mark Kleinknecht, an agent with Remerica Hometown One in Plymouth, discovered while doing a drafting internship that he wanted more from a job than putting in time for a salary.

"I wanted to be paid for my merits," he said.

So six years ago, after graduating with a business degree from Central Michigan University, Kleinknecht went into real estate.

"Investing in real estate interested me," he said. "I felt I could get involved and stay locally. It had high career potential."

Kleinknecht described his most eye-opening experience.

"You have to work like a dog. The level of commitment it takes to do the job appropriately is substantial. You're giving up a lot of family time."

"You're either in or out," he said. "It's not a halfway thing. In the future, you're either going to be part of the 20 percent making money or 80 percent not. The public is demanding more of agents."

Management company shouldn't run condo board

REAL ESTATE QUERIES



ROBERT M. MEISNER

Q. I am a member of our condominium board and have just learned that our management company is holding the ballots from the annual meeting and will not let any of the directors see this.

One board member has questioned the propriety of the management company doing this, and when he consulted with the condominium association's attorney, the attorney indicated that he would not be prepared to bring a lawsuit against the management company, which is the first time this was ever disclosed to the board.

What actions can be taken to retrieve the records? The attorney for the association has since resigned under threat of retribution.

A. The management company is merely an agent for the association and operates at the direction of the board. Sometimes management companies attempt to usurp the board's functions and boards allow them to do so.

While that may be good in certain instances, the board cannot delegate away its legal responsibilities, notwithstanding the fact that the management company has assumed many daily functions. The board, if it is well advised, will keep a tight reign on the activities of the management company and the authority that it delegates to it.

As to the ballots, they would presumably be books and records of the association, and the directors of the association would have a right to examine them so long as they have not been destroyed. As to the unwillingness of the attorney to pursue

the management company, that is something that presumably should have been disclosed to the association when the attorney and/or the management company first became involved with each other and the association.

There are issues that come up on a monthly basis between the management company and the attorney that might require the attorney to advise the board of a problem with the management company. If the attorney is not in a position to independently represent the association, he/she may well be considered to be in a conflict of interest under those circumstances as would be the management company.

You may be well advised to discuss your issues with independent counsel for the association who has no ties to the management company or your former attorney.

Q. I am a condominium board member of some 15 years and have just been advised by our managing agent that the State Senate passed a bill last year that would legally mandate open meetings of the board of directors to its members and require that notice of that meeting be sent to the members of the association, at least 14 days in advance of the meeting, except in the case of an emergency.

I think that that would unduly restrict my board's ability to conduct business and would jeopardize not only the sanctity of our meetings, but the ability to attract people to serve on boards because of the constant distractions and interruptions that co-owners would no doubt make at our meetings.

Do you have any views on that subject?

The bill is dead for now, but may be reintroduced. The proponents of the bill may be attempting to equate condominiums with public bodies when, in

fact, a condominium association is a nonprofit corporation and should not be treated any differently, legislatively, than any other nonprofit corporation since the directors of condominium associations are just as liable as any other director of any other profit or nonprofit corporation in most instances.

Moreover, opening up the meetings, as a matter of law, to homeowners would, in my view, impair the attorney/client privilege, would undermine the ability of the association to carry out its business properly, would discourage people from serving on the board or otherwise express their views openly and candidly at board meetings and would, in general, undermine the ability of associations to function properly.

While it sounds reasonable on its face to guarantee members of a condominium association the right to attend board meetings, those who are experienced in the operation and management of condominium associations know what dire results would occur if such attendance was mandated as opposed to being discretionary as determined by the board or by an amendment to the bylaws, which is the general rule in corporate law.

I would strongly recommend that if your association has a position on this bill, that it write your state senator and state representative, as well as the governor, to express your views.

Robert M. Meisner is a Birmingham area attorney concentrating his practice in the areas of condominiums, real estate, corporate law and litigation. You are invited to submit topics which you would like to see discussed in this column, including questions about condominiums, by writing Robert M. Meisner, 30200 Telegraph Road, Suite 467, Bingham Farms, Michigan 48026.

This column provides general information and should not be construed as legal opinion.

334 Plymouth CITY OF PLYMOUTH REMERICA HOMETOWN ONE 313-420-3400

334 Plymouth NEW ON THE MARKET REMARKABLY WELL MAINTAINED BRICK COLONIAL...

334 Plymouth PLYMOUTH OPEN SUN 1-4PM 800 E. LITCHFIELD ST. OF PLYMOUTH...

335 Redford IMMEDIATE OCCUPANCY - 3 bed room, dining room, 4th bedroom, utility room, finished basement...

337 Royal Oak/Oak Park-Huntington CLASSIC TUDOR! An elegant dream home...

339 Southfield-Lathrup UNDER THE SNOW, GREEN LANDSCAPE! A cozy fire in the living room...

344 W. Bloomfield-Orchard Lake-Keego BY OWNER, 4 bedroom, 2 1/2 baths, spacious 2nd floor, 1994, luxury...

345 Westland/Wayne CUSTOM DESIGN 4 bedroom bungalow, hardwood floors, new kitchen, well maintained...

349 Ypsilanti/Beaverville DON'T BE JUST ANOTHER FACELESS NAME IN THE CROWD...

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335 Redford JUST LISTED! Well maintained 3 bedroom brick ranch with new windows...

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340 South Lyon BUILT IN 1995, 3 bedroom, 1 1/2 bath 2 story open floor plan...

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266 IRVIN ST. Downtown Plymouth 2317 sq. ft. colonial, 2 1/2 baths, brick exterior...

200 BLANK, CITY OF PLYMOUTH. NEW ON THE MARKET! Beautiful brick ranch...

WALNUT CREEK Brand new on The Market! Open Sun 1-4 PM...

335 Redford ADORABLE & AFFORDABLE! Just listed super nice 3 bedroom brick ranch...

339 Southfield-Lathrup COLONIAL - Well maintained 3 bedroom, 2 1/2 baths, brick ranch...

COUNTRY SETTING Nice 3 bedroom ranch with new kitchen, updated windows...

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NEW TRAILWOOD LISTING! Private quiet location, 4560 sq. ft. colonial, 2 1/2 baths...

PLYMOUTH'S LAKEPONTE VILLAGE! Beautiful brick ranch with 3 bedrooms, 2 1/2 baths...

BRICK RANCH on 1.4 acre landscaped lot with mature trees & perennial beds...

335 Redford WELL MAINTAINED HOME! 1200 sq. ft. 3 bedroom, 2 1/2 baths, brick ranch...

339 Southfield-Lathrup FRESH ON THE MARKET! 3 bedroom brick ranch with beautiful wood floors...

340 South Lyon COUNTRY SETTING Nice 3 bedroom ranch with new kitchen, updated windows...

344 W. Bloomfield-Orchard Lake-Keego OPEN SAT. SUN. 1 TO 4 W. Bloomfield - Contemporary 4 bedroom, 2 1/2 bath home...

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466-LIST! PLYMOUTH COMMONS! MODEL HOME, MUST SELL! The Showroom, approximately 1500 sq. ft. listed for \$249,900...

335 Redford CHARMING BRICK RANCH! Great location, brick exterior, roof and siding, partially finished basement...

335 Redford UPDATED! 3 bedroom, 1 1/2 bath brick bungalow with 2 car garage...

336 Rochester/Auburn HILLS ROCHESTER HILLS! 3 bedroom brick ranch, approx. 2150 sq. ft. with 2 1/2 baths...

337 Royal Oak/Oak Park-Huntington Woods ROYAL OAK! Totally Redone Cape Cod 3 bedrooms, 2 baths...

341 Troy 3 BEDROOMS! 3 bedroom, 2 1/2 bath, brick ranch with finished basement...

344 W. Bloomfield-Orchard Lake-Keego WEST BLOOMFIELD! BLOOMFIELD SCHOOLS! Custom 4 bedroom, 2 1/2 bath home...

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339 Southfield-Lathrup SOUTHFIELD - 4 bedroom, 1 1/2 bath, basement, 2 car garage...

341 Troy 3 BEDROOMS! 3 bedroom, 2 1/2 bath, brick ranch with finished basement...

344 W. Bloomfield-Orchard Lake-Keego WEST BLOOMFIELD! BLOOMFIELD SCHOOLS! Custom 4 bedroom, 2 1/2 bath home...

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364 Oakland County Center For Open Housing

372 Condos HUGE! Two bedrooms, bath, approximately 2,200 sq. ft.

372 Condos PLYMOUTH'S 'COLONY' FABRIK'S bottom are home

374 Manufactured Homes COMMERCE MEADOWS

374 Manufactured Homes LITTLE VALLEY AT PLYMOUTH HILLS

376 Homes Under Construction COMMERCE TWP - New 2 bedroom, 2 1/2 bath ranch

382 Lots & Acreage Vacant A Bear In Behind POND & WALKOUT LOTS

382 Lots & Acreage Vacant LAKE FRONTAGE Land Contract Terms

385 Mortgage/Loan Contracts AS BEEN ON TV CASH IN A FLASH

370 New Home Builders NEW CONSTRUCTION - 4 bed rooms, 4 1/2 baths, 1800 sq. ft.

372 Condos LOT OF ROOM In the Lyons upper ranch one bedroom

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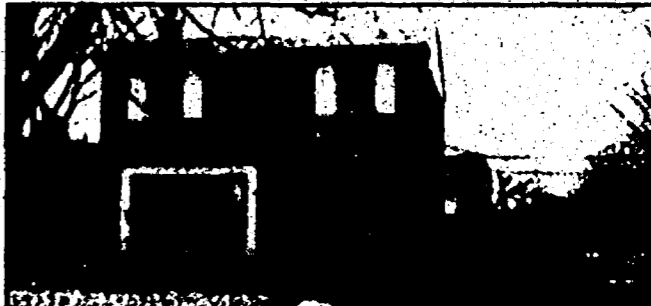
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NEW HOMES

THURSDAY, FEBRUARY 29, 1996

★10

Recreational offerings surround Lakeshore

Lakeshore, a site condominium community with 24 lots in Waterford, has much to offer prospective buyers.

A park/baseball diamond, nature preserve and wetlands partially borders the site on N. Avery off Elizabeth Lake Road.

Residents will have access to Lake Geneva, a spring-fed lake of about 15 1/2 acres behind the wetlands abutting the subdivision.

Much of the acreage will remain in a vegetative state.

"When I first saw the land, I got a good feeling," said John Schmidt, the developer/builder doing business as Consolidated Builders and Lakeside Carpentry. "Ducks were flying, geese were flying, deer were running through."

"It's very secluded. Park amenities are great," he added.

"It's a good subdivision for children," said Michael A. Carroll, sales rep at the site. "They have a park to play at right next door. There's an association sandy beach. You can go down there and have a picnic, have a swim."

"Neighbors say fishing is great," Schmidt said.

Five floor plans are available. Prices range from \$224,300 for a 2,200-square-foot ranch with three bedrooms and 2 1/2 baths to \$281,200 for a 3,024-square-foot two-story with three bedrooms and 2 1/2 baths.

Finished walkouts, which add recreational space, a bedroom and an additional bath, are available on all five offerings for a premium.

Standard features on all plans include fireplace, air conditioning, first floor laundry, two car garage, basement, whirlpool tub in master suite, dishwasher and pedestal sink in half bath.

Premiums range from \$10,000 to \$25,000 on the dozen lots that border the nature preserve and wetlands.

Schmidt says he plans to build two models.

The main floor of the San Remo will feature an office, great



room/dining area, kitchen/nook and master suite.

The master will have two walk-in closets, separate tub and shower and dual sink vanity.

Two bedrooms, a full bath and loft area are planned for the upper level.

The basement will be finished with an all-purpose room, a bedroom and a full bath.

The base plan, 2,608 square feet, costs \$245,000. The deluxe plan, with finished basement and utility room, measures out at 3,735 square feet and costs \$260,000.

"We tried to do it all," Schmidt said of the San Remo design. "All the things you hear people want are incorporated there."

The second model to be built, the St. Tropez, is similar to the San Remo with an office, great room, dining room, kitchen/nook and master on the main floor, two bedrooms, bath and sitting area on the second floor.

The major difference is the St. Tropez has a front entry garage, the San Remo, side entry.

The basic St. Tropez plan, 2,668 square feet, costs \$248,000. The deluxe model, with finished basement, bedroom, bath and utility room, covers 3,841 square feet and costs \$263,600.

Carroll projected the typical Lakeshore buyer as an "upwardly mobile executive, young still, with children."

"You're close to a lot of things here . . . Pine Knob, the Silverdome," Schmidt said. "Summit Place is only five minutes down the road. Up Elizabeth Lake Road



Helena model: This story-and-a-half at Lakeshore features three bedrooms, 2 1/2 baths, great room, den, dining room, kitchen/eating nook and first floor laundry — 2,784-square-feet of living space.

is all the shopping you need." "Oakland County airport is a hop, skip and a jump away," Carroll said.

The sub will be serviced by city water and sewers, the Waterford schools and sidewalks.

The property tax rate is \$28.13 per \$1,000 of state-equalized valuation, half of market value. That means the owners of a \$250,000 condo at Lakeshore would pay just over \$3,600 the first year.

Schmidt said he's built about 25 houses, mostly on scattered sites, in the last seven years.

"I'm trying to offer new, modern construction in a nice setting," he said. "Real estate people are telling me, 'Get something up. We'll sell it.'"

Michael McCaw is the initial buyer in the sub.

"I like the area, I'm from the area," he said. "I like the setting on the small lake. It's pretty

"When I first saw the land, I got a good feeling. Ducks were flying, geese were flying, deer were running through. It's very secluded. Park amenities are great."

John Schmidt
developer/builder

much private. It's convenient for floor plan work."

McCaw added that he especially likes the number of windows, high ceilings and openness of his

A sales trailer at Lakeshore, (810) 681-7645, is open 1-4 p.m. Saturdays and Sundays.

Mortgage rates up to 7.32%

WASHINGTON (AP) — Thirty-year, fixed rate mortgages averaged 7.32 percent this week, up from 6.94 percent last week, according to a national survey released Thursday by the Federal Home Loan Mortgage Corp. It was the highest since Nov. 30, when rates averaged 7.33 per-

cent. The 6.94 percent average last week had been the lowest since Oct. 28, 1993, when it was 6.86 percent.

On one-year adjustable rate mortgages, lenders were asking an average initial rate of 5.34 percent, up from 5.19 percent last week.

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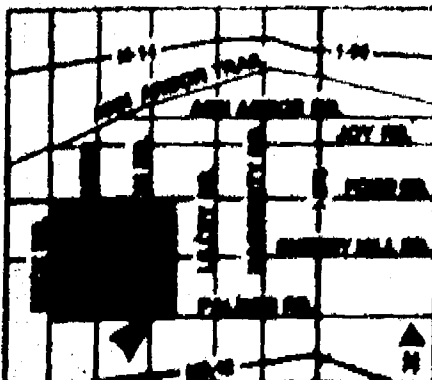
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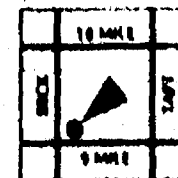


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John Richards
HOMES

How to squeeze a dishwasher into your kitchen

Of all the rooms in your home, your kitchen is probably the most space-hungry, while at the same time being the most difficult to modify. And, adding a new major component to an already crowded kitchen may seem like an impossibility.

If you've wondered how you could squeeze a dishwasher into your kitchen, however, you might consider sacrificing a base cabinet to get the space. While this isn't always an acceptable trade-off, in many cases it's the only viable alternative.

Cabinet-for-dishwasher swaps won't work in every home, however. Cabinets that were built in place or not built to standard dimensions pose too many problems. Another roadblock can be a cabinet that was nailed down or screwed down from the top before the plastic laminate was installed. In this case, removing a base cabinet for a dishwasher

■ Cabinet-for-dishwasher swaps won't work in every home, however. Cabinets that were built in place or not built to standard dimensions pose too many problems. Another roadblock can be a cabinet that was nailed down or screwed down from the top before the plastic laminate was installed.

means you'll have to look at a new countertop, as well.

Luckily, the best cabinets for this switch are also the most commonly installed. These are factory-built, modular units that are screwed together through their stiles, which makes them easy to remove. They also come with corner brackets mounted on the inside walls of each unit near the top. The countertop is screwed to the brackets from underneath so it can be easily removed. If your kitchen has these mix-and-match

cabinets, and you find a 24-inch base unit near the sink, you can install a standard dishwasher (there are models also available that fit in an 18-inch-wide base cabinet space).

In addition to the dishwasher, you'll need a 6-foot drain hose and two standard hose clamps. If your sink has a garbage disposal, you'll need a dishwasher connector kit to connect the dishwasher

drain hose to the disposal. Without a disposal, a dishwasher waste tee that is applied in the sink drain pipe is required. In either case, the hose you buy must be heat and detergent resistant. You can find ready-made dishwasher drain hoses, but a five-eighths-inch automotive heater hose is a common alternative.

To bring water from the sink's hot-water pipe to the dishwasher, you'll need about 5 feet of three-eighths-inch O.D. soft copper tubing and a dishwasher "L" — a right-angle fitting with a five-eighths-inch male pipe thread on one side and a three-eighths-inch compression fitting on the other — to attach the tubing to the dishwasher. You'll also need a dual compression stop to replace the single compression stop that's on the hot-water pipe connected

to the faucet. A compression stop is a valve that controls the water supply to the faucet. Both hot and cold stops are usually found on the base cabinet floor, and they're connected to the pipes with compression fittings.

Your electrical code will require a dedicated circuit for your new dishwasher, so don't be tempted to pull the power from a nearby receptacle. In some jurisdictions, a dishwasher may share a circuit with a garbage disposal, but each appliance will need its own disconnect switch inside the base cabinet. Codes vary, so be sure to check.

To run power from a dedicated circuit, you'll need a free slot on your service panel, a 15-amp circuit breaker and at least 6 feet of flexible metal conduit to house the wires. To carry the power, you'll need enough 14-gauge

(14-gauge, 2-wire cable with ground) to bring the power from the panel to the sink cabinet, plus insulated black, red and green wire to go from the sink cabinet to the dishwasher. You can also run insulated black, white and green wire standard conduit from the service panel to the sink. You'll also need box connectors, a grounding clip, a single-pole switch and a surface-mount switch box with cover plate.

And finally, double-check that the modular cabinet space will be adequate for a standard dishwasher. The cabinet space dimensions must be 24 inches wide, 24 inches deep and 34 1/4 inches high, measuring from the floor to the bottom of the countertop edge band.

By Popular Mechanics For AP Special Features

Layering is key in dressing windows

By BARBARA MAYER
AP NEWS WRITER

A properly dressed window today is more than a pinch-pleat drapery, sheer curtains, a valance or blinds. It may be all of these things. And more.

When the fabric is long enough to "puddle" on the floor and is layered at the windows; when the rods are decorative and capped with fancy finials; when a valance, fringe, braid and tassels complete the look, you've probably spent big bucks.

Sheers, valances and decorative hardware are currently popular. And, like most other window treatments, they come in three tiers: ready-made, ready-to-cut and custom.

Custom, made-to-measure with fabric and style of choice, is generally the most expensive. The less-expensive ready-to-cut treatments offer a limited selection of styles made in your choice of fabrics. Ready-made is the lowest tier in window dressing. While these mass-produced styles available at retail are plentiful and can be combined into fashionable treatments, they lack the fine workmanship and you're stuck with the installation.

But they shouldn't be discounted. "Layering is the key word for stylish, new ready-made window treatments sold in curtain departments," says Cheryl Johnson, product manager of windows for Croscill Home Fashions of New York.

By combining several ready-made curtain lengths, shaped valances, ornamental braid and tassels and decorative hardware, you can create a custom look for less than custom prices. Johnson says that for a standard

double-hung sash, Croscill offers a three-layer treatment for about \$300 plus hardware. Start, for example, with a textured pink polyester panel that looks like raw silk and top it with a white-on-white floral sheer.

The two rod-pocket curtains are strung on a double curtain rod. Top it with a decorative rod and finials, and a pink teardrop-shaped valance with atab top and tassel trim.

Lillian Bender, merchandise director of Country Curtains, a mail-order house in Stockbridge, Mass., says repeating the pattern or color will give ready-made window decor more of a custom look. For example, she says, order the valance in the same check as the tiebacks or select a Roman shade and a valance in matching fabric.

Carl Rothbaum, president of Robert Allen Fabrics of Boston, says decorative rods are important for today's look. "There are some unbelievable rods out there," he says, "brass, wood, even gold-plated."

Country Curtains is among retail outlets with a large selection.

"We now sell rods in wrought iron, brass, wood and resin," Bender says. There are decorative finials, too, and motifs as diverse as birds, leaves and stars.

Many manufacturers are using chameleonlike resins to create faux finishes ranging from verdigris on metal to plaster rosettes.

Shoppers will also find a wide variety of shaped and draped window-top treatments. Croscill, for example, has a gauzy Fortuny-pleated polyester "window wrapping" to twist and tie over a curtain rod and a "window

scarf," which can be wrapped around a rod or pulled through hardware rings or used as a topper over standard curtain panels.

Trimings such as braid and tassels also are important for today's window treatments. A 90-inch length of braid for tiebacks or to loop over a decorative curtain rod is about \$15 from Croscill.

Ready-made curtains come in a variety of widths and lengths to fit most of today's windows made in sizes and shapes far removed from the traditional double-hung sash. Ready-made curtains also come in a variety of fabrics, patterns and colors. Croscill, for example, has a white sheer with a subtle vertical stripe of metallic thread and a floral sheer in soft mauve, lavender and green.

Buyers who don't mind spending a little more time and money might want to consider cut-to-order window fashions where pre-designed styles are available in a choice of fabrics.

Rothbaum's company has created 12 high-style window treatments sold through Home Depot's Home Expo stores in San Diego, Atlanta, Dallas and Westbury, N.Y. The customer chooses the style from a sample display then selects fabric from a swatch rack of 1,180 fabric samples. There also are trims and charts to help in selecting coordinating fabrics. Prices start at about \$250, and the finished product takes about 10 days.

Choices include heavier fabrics such as damasks, yarn-dyed wovens and natural linen, all textiles associated with custom window treatments. "Prices start where ready-made treatments stop," Rothbaum says.

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March 2nd & 3rd

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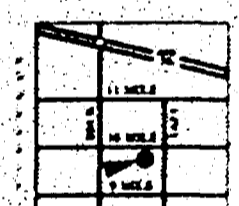



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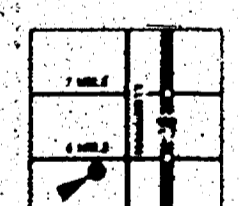

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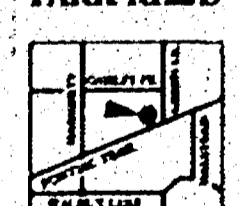

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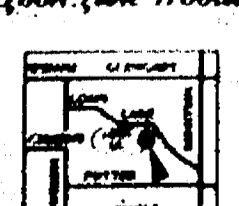

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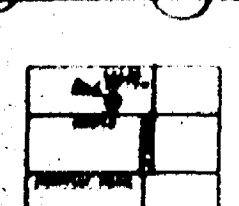

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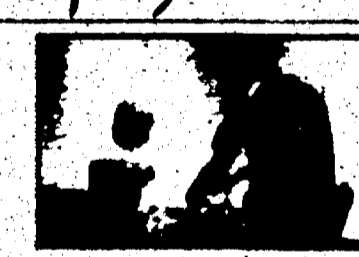
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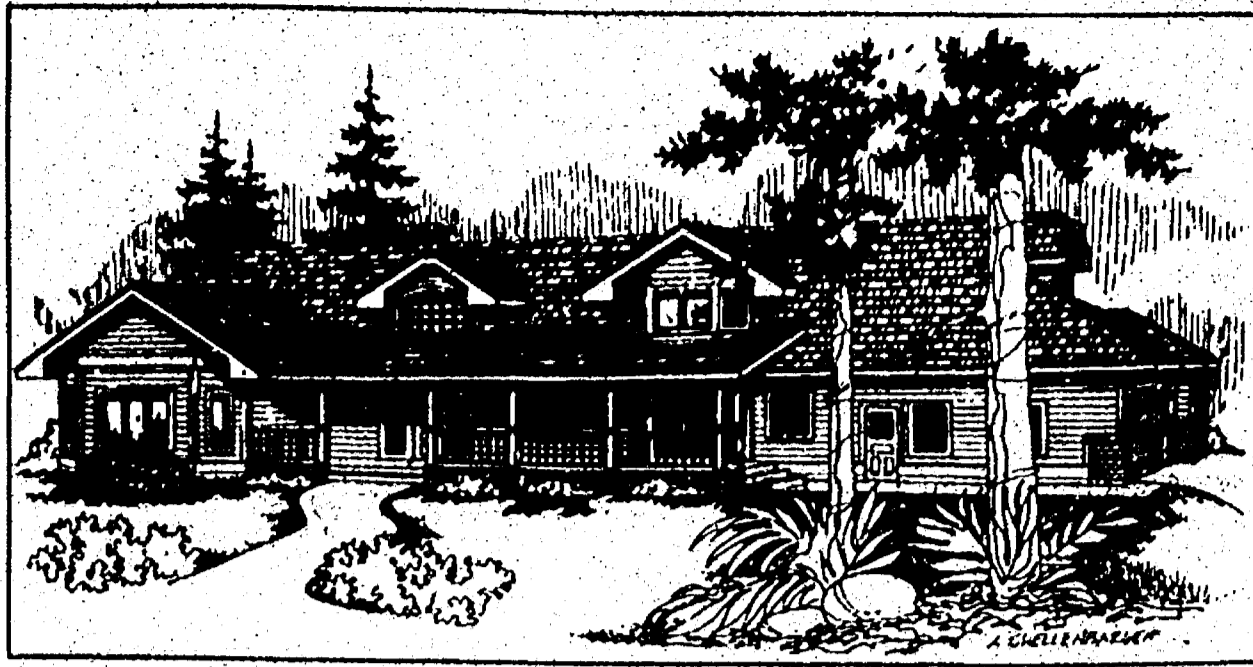
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The Gayle: The Gayle is designed with a large unfinished attic that can be converted into an extra 1766 square feet of living space. The main floor has 3080 square feet of space.

House made for expansion

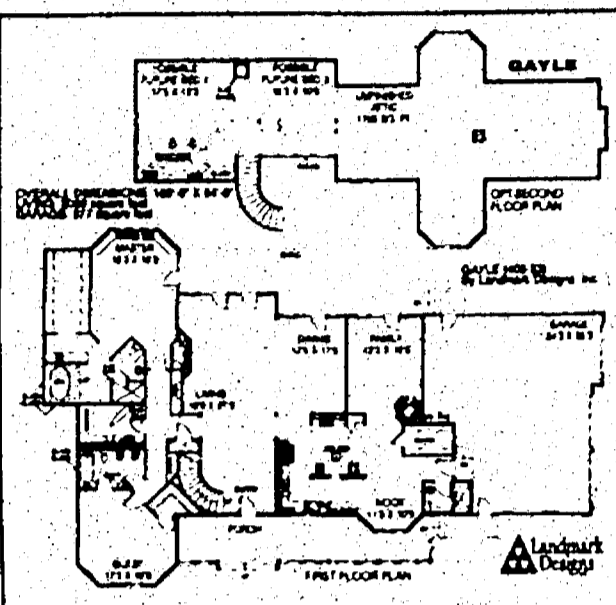
The unique floor plan of the Gayle is a perfect match for a family that might need more living space in the future. In addition to the 3080 square feet on the main floor, there is an unfinished attic that offers another 1766 square feet for prospective development. The loveliness of the floor design is enhanced by an exquisite wood exterior trimmed in brick. A wide front porch, covered and railed, adds to the overall charm of the Gayle.

To the left of the entry, a winding staircase leads to the attic. Straight ahead lies a huge open area that includes the living and dining rooms. The living room fireplace will provide plenty of warmth as you entertain your guests in comfortable surroundings. Four rooms, including the living room, have access to the long concrete patio in back. Summertime cookouts will make this a popular spot.

The sumptuous master suite is loaded with amenities. Numbered among them are a huge walk-in closet and private bathroom with two basins, raised spa and separate shower. Glass blocks enclose the shower and spa. There is also a bay window, with seat, that runs the length of the rear wall.

Down the hall, the guest bedroom is equally impressive. Here a walk-in closet, large sleeping area and private bathroom will make your visitors feel right at home. Separating the master suite from the guest room is a nice-sized utility room containing a built-in ironing board and sewing table.

The walk-through kitchen emphasizes the openness of the Gayle. This spacious area features a big walk-in pantry, island cooktop, vegetable sink, double ovens and a desk to help maintain household accounts. The adjacent breakfast nook is a bright, cheerful place to begin your day. Completing the main floor



Lots of space: The plans for the Gayle show large rooms, open spaces and room to expand upward to the large, airy attic.

is the fireplace-heated family room.

The unfinished attic is set up to include possible future bedrooms, a den, home office, exercise area, library or music room. The plumbing is set to receive fixtures for a bathroom. The three car garage has ample storage space.

For a study kit of the GAYLE (403-33), send \$10, to Landmark Designs, P.O. BOX 2307-OE48, Eugene, OR 97402 (Be sure to specify plan name and number) For a collection of plan books featuring our most popular home plans, send \$20 to Landmark, or call 1-800-562-1151.

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January building starts up despite weather

BY JOHN D. MCCLAIN
AP NEWS FEATURES

WASHINGTON (AP) — Builders ignored bad weather and a weak economy to boost new home construction in January, but the gain failed to erase a December loss that contributed to the first annual decline since the last recession.

The Commerce Department said Friday that new construction of homes and apartments rose 4.4 percent last month, to a 1.45 million seasonally adjusted annual rate, after falling 5 percent in December, to 1.39 million.

December's decline combined with weak builder activity earlier in 1995 to drive housing starts down 7.3 percent for the year, to 1.35 million, the first drop since a 15.1 percent plunge in 1991.

The report combined data from December and January, which had been postponed by the partial federal government shutdown at the end of the year.

The January advance surprised most analysts who had expected a second straight loss because of the weather and consumer anxiety over job and income growth that many believed would offset falling

mortgage rates.

"Given that we had a January blizzard, that the economy is weak, that inventories for homes are high and rising, it's surprising, to say the least, that starts were up in January," said economist David Lereah of the Mortgage Builders Association.

Lereah and many other analysts believe the housing industry will improve gradually as the year continues.

"I think we're poised for strong home sales in the spring and through the summer," predicted Frank Nothhaft, an economist with

the Federal Home Loan Mortgage Corp. "That's predicated on very low mortgage rates and an expected economic pickup as we get to the second quarter."

Freddie Mac, as Nothhaft's company is known, said rates averaged 7.03 percent in January, well below the 9 percent when 1995 began.

The monthly payment on a \$100,000 mortgage with a 7 percent interest rate is \$665, while the payment on the same loan with a 9 percent rate is \$805 — a savings of \$140.

Still, few signs were evident of

any imminent pickup.

A National Association of Home Builders membership survey in early February suggested builders remain cautious about the housing outlook.

And another gauge of future activity, building permit applications, fell 7.1 percent in January, to a 1.37 million annual rate. Permits rose 2.1 percent in December, to a 1.48 million rate.

Single-family starts, about 80 percent of new residential construction, rebounded by 1.4 percent in January, to a 1.13 million rate, after declining 1.2 percent a

month earlier. This sector is particularly sensitive to interest rate changes.

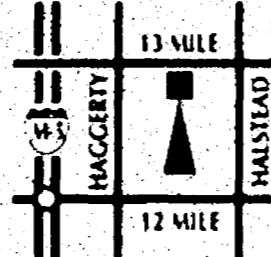
Construction of apartments and condominiums, an often volatile component, shot up 16.7 percent in January to a \$14,000 rate after plunging 18.2 percent the previous month.

Regionally, starts jumped 16.9 percent in the Midwest in January, to a 346,000 annual rate, erasing a 6.9 percent drop in December. In the West, they shot up 15.2 percent, to 395,000, after climbing 4.3 percent in December.

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How to make a kids' kitchen corner

Kids love the kitchen. That's where the action is (and the snacks, too). But in most kitchens, too many cooks can create chaos and gridlock — depending on the amount of walking space and who has first dibs on the family's microwave oven and refrigerator.

Home economists suggest adding an area or designating an existing spot, preferably an island counter, in the kitchen and turning it into a "kids" corner. Design the corner to include sit-down space, compact refrigerator and mini-microwave oven.

Store appropriate snacks, beverages, cooking utensils and serving dishes in the area and allow your kids to choose and prepare their own after-school treats. Include some stools for the kids to sit on while they're eating, studying or sharing the day's happenings at school.

almost anywhere. For youngsters, install a compact refrigerator on the floor, under a counter or into some special niche designed just for them.

"Installing a compact refrigerator under a counter is great for youngsters in the kitchen," report Whirlpool home economists.

But in a recreation room or college dorm, it's a good idea to elevate the appliance by setting it on a platform or a sturdy box to put it at a more

convenient height for taller users.

Install a microwave oven countertop level, on a shelf, or in a cabinet, selecting a height that's easy for children to reach and works with available kitchen space.

"For today's busy families, incorporating a kid's corner into the kitchen not only is efficient space planning, but also a good way to encourage togetherness in the hours when everyone's at home," comment Whirlpool home economists.

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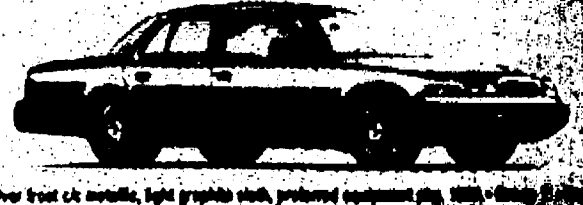
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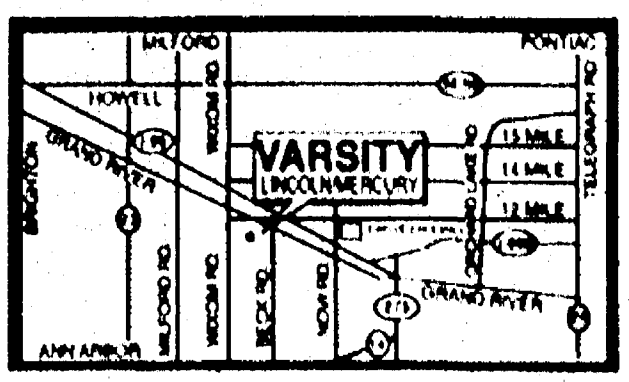
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RETAIL LEASE 24 MONTHS	RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS																		
'439**	'10,44928**																		
<p>1996 GRAND MARQUIS GS 157 Pkg. 4.5L V8 engine dual air bags, power windows, locks, driver's seat, mirrors, electronic AM/FM cassette, auto Lamps, locking wire wheel covers.</p> <p>MSRP.....\$21,695 Stu Evans Disc.....\$1431 Rebate.....\$600</p> <p>You Pay \$19,664*</p> <p>8 at this price - 22 at similar savings</p>	<p>1996 VILLAGER GS 167 A Pkg. air conditioning, power windows, locks, anti-lock brakes, speed control, 3 passenger seat, dual power mirrors.</p> <table border="1"> <tr> <th>RETAIL LEASE 24 MONTHS</th> <th>RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS</th> </tr> <tr> <td>'249**</td> <td>'615776**</td> </tr> </table>	RETAIL LEASE 24 MONTHS	RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS	'249**	'615776**	<p>1996 COUGAR 269 A Package 3.9L V6 dual air bags, power windows, locks, driver's seat & mirrors, speed control, electronic AM/FM stereo cassette, cast aluminum wheels.</p> <table border="1"> <tr> <th>RETAIL LEASE 24 MONTHS</th> <th>RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS</th> </tr> <tr> <td>'289**</td> <td>'746928**</td> </tr> </table>	RETAIL LEASE 24 MONTHS	RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS	'289**	'746928**	<p>1996 MYSTIQUE GS 374A package deluster, power antenna, air cassette, power windows & locks, light group, speed control, automatic floor mats.</p> <table border="1"> <tr> <th>RETAIL LEASE 24 MONTHS</th> <th>RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS</th> </tr> <tr> <td>'239**</td> <td>'603648**</td> </tr> </table>	RETAIL LEASE 24 MONTHS	RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS	'239**	'603648**				
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THE STU EVANS COMMITMENT!

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When you buy or lease a used vehicle from Stu Evans It Makes No Difference! You can expect the best!!

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Stu Evans
President

<p>94 RANGER XLT</p> <table border="1"> <tr> <th>RETAIL LEASE 36 MONTHS</th> <th>or purchase for</th> </tr> <tr> <td>'19443**</td> <td>'8890*</td> </tr> </table>	RETAIL LEASE 36 MONTHS	or purchase for	'19443**	'8890*	<p>94 TEMPO GL</p> <table border="1"> <tr> <th>RETAIL LEASE 36 MONTHS</th> <th>or purchase for</th> </tr> <tr> <td>'19900**</td> <td>'8890*</td> </tr> </table>	RETAIL LEASE 36 MONTHS	or purchase for	'19900**	'8890*	<p>93 COUGAR XR7</p> <table border="1"> <tr> <th>RETAIL LEASE 36 MONTHS</th> <th>or purchase for</th> </tr> <tr> <td>'20992**</td> <td>'10,890*</td> </tr> </table>	RETAIL LEASE 36 MONTHS	or purchase for	'20992**	'10,890*	<p>95 TRACER</p> <table border="1"> <tr> <th>RETAIL LEASE 36 MONTHS</th> <th>or purchase for</th> </tr> <tr> <td>'22185**</td> <td>'11,490*</td> </tr> </table>	RETAIL LEASE 36 MONTHS	or purchase for	'22185**	'11,490*		
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<p>SABLE LS</p> <table border="1"> <tr> <th>1994 Models</th> <th>1995 Models</th> </tr> <tr> <td>17 to choose from '12,990*</td> <td>14 to choose from '14,590*</td> </tr> </table>	1994 Models	1995 Models	17 to choose from '12,990*	14 to choose from '14,590*	<p>VILLAGER GS</p> <table border="1"> <tr> <th>1993 Models</th> <th>1994 Models</th> <th>1995 Models</th> </tr> <tr> <td>3 to choose from '14,390*</td> <td>17 to choose from '16,390*</td> <td>8 to choose from '17,890*</td> </tr> </table>	1993 Models	1994 Models	1995 Models	3 to choose from '14,390*	17 to choose from '16,390*	8 to choose from '17,890*	<p>94 CONTINENTALS</p> <table border="1"> <tr> <th>952A Package</th> <th>Touring Package</th> </tr> <tr> <td>4 to choose from '18,890*</td> <td>11 to choose from '20,890*</td> </tr> </table>	952A Package	Touring Package	4 to choose from '18,890*	11 to choose from '20,890*	<p>94 GRAND MARQUIS</p> <table border="1"> <tr> <th>157A Package GS</th> <th>172A Package LS</th> </tr> <tr> <td>3 to choose from '15,490*</td> <td>12 AT SIMILAR SAVINGS '17,890*</td> </tr> </table>	157A Package GS	172A Package LS	3 to choose from '15,490*	12 AT SIMILAR SAVINGS '17,890*
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<p>1995 MARK VM</p> <p>9980* '27,990* 20,790*</p>	<p>1993 TOWN CAR SIGNATURE</p> <p>'18,490* 8690*</p>	<p>1994 TOWN CAR</p> <p>'18,390 '18,990 '13,390</p>	<p>1994 F-350 CREW CABS</p> <p>'23,890</p>	<p>1993 EXPLORER XLT</p> <p>'18,990</p>
<p>1993 CHRYSLER CONCORDE</p> <p>'13,890* 15,590*</p>	<p>1994 TALURUS SHO</p> <p>'11,990* 10,990*</p>	<p>1990 GRAND MARQUIS LS</p> <p>'8,790* 9980</p>	<p>1992 T-BIRD</p> <p>'9890 '15,890</p>	<p>1993 BRONCO XLT</p> <p>'15,990</p>
<p>1994 TOWN CAR SIGNATURE</p> <p>11,490* '20,890* 12,990*</p>	<p>1992 GRAND MARQUIS LS</p> <p>'11,790* 14,990*</p>	<p>1992 ESCORT GT</p> <p>'6990* 15,490</p>	<p>1994 BLAZER</p> <p>'18,390 14,890</p>	<p>1994 EXPLORER XLT 4x4</p> <p>'15,890 13,890</p>

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828 Jeep/Wheel Drive

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WILDCAT 1989 & 1987, both turbo, 1989, 1987, 1989, 1987, 1989, 1987

840 Chevrolet

CORSICA 1988, grandma car, 28,000 actual miles, garage kept

846 Eagle

TALON 1991, all wheel drive, tan, 1991, 1991, 1991, 1991, 1991, 1991

822 Trucks For Sale

FORD 1985 F150, mechanically excellent, 11,000 or best offer, \$3,100

824 Mini-Vans

AEROSTAR 1991 Edge Bauer Extended, 4.0, dual air, dual cap, dual

826 Vans

AEROSTAR 1991 Edge Bauer, 4.0, dual air, dual cap, dual

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CHEVROLET 1989 LTD, 4 door, everything new, black, loaded

FOX HILLS

CHEVROLET 1992 Blazer, 4 door, AWD, 110,000 miles, \$11,500

HINES PARK

CHEVROLET 1989 LTD, 4 door, everything new, black, loaded

DON MASSEY

FLEETWOOD 1989, leather, excellent condition, \$17,000

842 Chrysler

CIRRUS 1995 LX, power windows, black, 1995, 1995, 1995, 1995

848 Ford

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CRISSMAN

FORD 1984 F150 SLT, power windows & locks, air, cruise, air

ASTROS

AEROSTAR 1993 Sport, 4.0, 40,000 miles, non-smoker, loaded, clean

CARGO VANS

CHEVROLET 1992 conversion van, 1992, 1992, 1992, 1992, 1992, 1992

FOX HILLS

CHEVROLET 1992 Blazer, 4 door, AWD, 110,000 miles, \$11,500

FOX HILLS

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FOX HILLS

CHEVROLET 1992 Blazer, 4 door, AWD, 110,000 miles, \$11,500

DON MASSEY

SEVILL 1992, 4 door, power windows, 40,000 miles, loaded, with condition, \$10,800

FOX HILLS

CHEVROLET 1993, 4 door, automatic, air, 1993, 1993, 1993, 1993

CRISSMAN

FORD 1984 F150 SLT, power windows & locks, air, cruise, air

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DON MASSEY

SEVILL 1992, 4 door, power windows, 40,000 miles, loaded, with condition, \$10,800

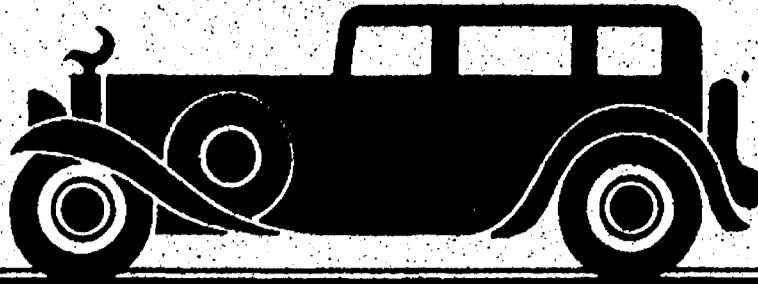
FOX HILLS

CHEVROLET 1993, 4 door, automatic, air, 1993, 1993, 1993, 1993

CRISSMAN

FORD 1984 F150 SLT, power windows & locks, air, cruise, air

AUTOMOTIVE



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SATURN 1993 SC Coupe - Loaded with every option, inside & out. Like new. \$10,400 best. 810-229-1903
SATURN 1993 SL 4 door, air, clean, 55,959. Tampa Dodge 810-554-6600

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878 Acura Under \$3,000
AEROSTAR 1989 Conversion, Runs well, looks good, great value! \$250. Call (313) 844-3636
CAPRI 1983 5.0, good shape, Very clean. Runs great. \$1500. (810) 369-5485
CAVALIER 1986, 3.0 FI, good condition, runs well, clean. \$1295. (313) 595-7349
CHEVROLET CAVALIER, 1985, 2.8 fuel injection, great condition, runs excellent. \$650. (313) 728-2692
CHEVROLET CAVALIER 1985 station wagon. Many new parts. Dependable. \$1200. (810) 363-5911
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FORD 1987 Thunderbird Turbo Coupe, 4 speed, loaded, bra, great reliable car. \$1800. (313) 513-6559
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MUSTANG, 1988 LX, 4 cylinder, automatic, new tires/batteries, runs good. \$1,150. *****SOLD
NISSAN 1987 200 SX - air, 5 speed, am/fm. No rust - very good condition. Best offer. (810) 354-1645

878 Acura Under \$3,000
OLDSMOBILE 1983 Delta Royale V6, air, cruise, air Clean Drive Call. \$1500. 313-821-9246
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PLYMOUTH 1987 Horizon - 4 door, 4 speed motor drive. Black. Runs good. \$1,250. (313) 622-4113
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List Price \$18,200 Sale **\$16,995**

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'96 Taurus "QL" 4 DR. \$279 DOWN \$279 PER MONTH
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Stock #98006

- Laramie SLT
- Automatic
- Air Conditioning
- Power Windows & Locks
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- Cassette & More

\$16,980* Lease For **\$199*** 24 MO.

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Stock #91167

- Air Conditioning
- Automatic
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\$16,590* Lease For **\$259*** 24 MO.

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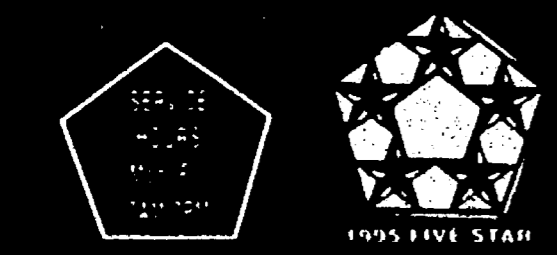
- Automatic
- Air Conditioning
- Rear Defrost
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- Power Steering

\$10,857* Lease For **\$149*** 24 MO.

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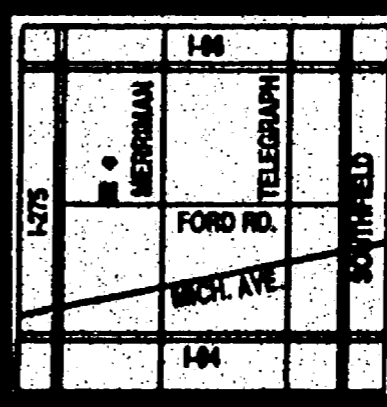
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Dual air bags, 3.1 V6, reclining bucket seats, power windows, power door locks, pass key theft deterrent, cruise, rear defogger, AM/FM cassette, aluminum wheels, remote trunk release & more. Stock #950245

SALE PRICE \$15,995* GM OPT II Deduct \$920.10

1996 GRAND AM GT COUPE

Automatic transmission, 3100 V6, dual airbags, anti-lock brakes, cruise control, rear defogger, AM/FM stereo cassette, power door locks. Stock #960265

36 MONTH SMART LEASE \$223** per mo.

1996 JIMMY

Air conditioning, four speed automatic transmission, power windows, power locks, V6, ABS brakes, tilt, cruise, driver's side air bag, two door, two wheel drive and much more. Stock #968034

SALE PRICE \$20,695*
36 month Smart Lease \$299** per mo.

1996 SONOMA EXT. CAB

2.2 liter, four cylinder engine, four speed automatic transmission, air bag, ABS brakes, air conditioning, tilt, cruise, aluminum wheels, AM/FM stereo cassette, tachometer and much more! Stock #968049

SALE PRICE \$13,995* GM OPT II Deduct \$786.90
24 month Smart Lease \$199** per mo.

1996 FIREBIRD

V6, automatic transmission, air conditioning, dual air bags, rear defogger, tilt, AM/FM stereo cassette, anti-lock brakes, tinted glass and more. Stock #960021

SALE PRICE \$16,495* GM OPT II Deduct \$887.60

1996 SUNFIRE SE 2 DOOR COUPE

Air conditioning, tilt, AM/FM cassette, defogger, ABS brakes, dual air bags. Stock #960183

SALE PRICE \$11,995*
36 month lease \$209** per mo
GM OPT II Deduct \$840.45

1996 BONNEVILLE SE

3600 V6, automatic transmission, air conditioning, AM/FM stereo, rear defogger, power windows, power locks, ABS brakes, dual air bags. Stock #990314

SALE PRICE \$19,695*
36 month Smart Lease \$309** per mo
GM OPT II Deduct \$1079.45

1996 SIERRA PICK-UP

Vortec 5000 V8 engine, auto transmission, air conditioning, air bag, ABS brakes, tilt & cruise, deluxe front appearance group, AM/FM cassette stereo, chrome wheels and much more! Stock #968175

SALE PRICE \$17,495* GM OPT II Deduct \$945.95

1996 GRAND AM SE COUPE

Air conditioning, AM/FM cassette, defogger, ABS brakes, power locks, dual air bags. Stock #960382

SALE PRICE \$13,995* GM OPT II Deduct \$734.70
36 month Smart Lease \$199** per mo.

1996 SONOMA EXT. CAB

350 V8 engine, air conditioning, four speed automatic transmission, ABS brakes, 33 gallon fuel tank, full size spare tire, fixed rear door glass, AM/FM stereo. Stock #957665

SALE PRICE \$16,595* GM OPT II Deduct \$970.30

1995 3/4 TON CARGO VAN

350 V8 engine, air conditioning, four speed automatic transmission, ABS brakes, 33 gallon fuel tank, full size spare tire, fixed rear door glass, AM/FM stereo. Stock #957665

SALE PRICE \$16,595* GM OPT II Deduct \$970.30

17,995	14,995	14,495	7,495	10,995	FUN IN THE SUN	13,995	11,495	10,995
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