

When advertising means looking up, 6D



Class AA football, 1C

Appetizers for holidays, 1B

# Westland Observer

Volume 26 Number 47

Monday, November 26, 1990

Westland, Michigan

48 Pages

Fifty Cents

1990 Suburban Communications Corporation



## places and faces

### IS HE the Grinch who would steal Westland's Christmas lights?

Or just a cost-conscious city councilman doing his job? Ken Mehl drew some raised eyebrows Monday when he questioned the city's purchase of \$4,458 worth of new Christmas lights from Bronner's Christmas Wonderland in Frankenmuth. The lights will be displayed around city hall.

The amount was nearly \$1,500 over what was budgeted and Mehl wanted to know if the new lights were really necessary and where the extra money to pay for them would come from.

"In the past few years we really haven't had very good decorations outside," said Mayor Robert Thomas.

Thomas added that many of the old lights had burned out and the lights from Bronner's, although expensive, were heavy duty ones that should "last for years."

The additional money to purchase the new lights will be taken from the city's capital outlay fund, the mayor said.

### IN OTHER news from the holiday beat:

Westland's Target store has set Tuesday, Dec. 4, as its annual shopping day for area senior citizens and disabled people.

Senior or disabled shoppers will have exclusive use of the store from 8:30 to 11 a.m. There will be free gift wrapping, entertainment and refreshments.

Wheelchair assistance and rides to and from the WestRidge Plaza store will be provided. People needing transportation should call Tracy, 728-4444.

The chain initiated the special shopping period several years ago because fighting holiday crowds can be difficult for shoppers with special needs.

**THE WHITE** House has taken note of Gene "Santa" Reeves, and the work Westland's venerable Santa Claus does for disadvantaged and handicapped children.

Reaves recently received a letter from first lady Barbara Bush thanking him for "all you do to make Christmas special for those who are in need."

The first lady also thanked Reaves for sending her a Raggedy Anna doll.

**THE WESTLAND** Jaycees will collect donations for holiday food baskets through Dec. 20.

Local girl scouts and schools in the Wayne-Westland district will also take part.

For information on the program, call the Jaycee hotline, 722-1630.

**VOLUNTEERS** from the Westland Breakfast Lions Club will hit city intersections weekends between now and Christmas for their candy cane drive.

The Lions use proceeds from the candy canes to fund programs concerned with blindness and other handicaps.

**KEVIN DEALS** of Westland was honored recently by the Big Rapids, Mich., Downtown Development Authority for his award-winning city banner design.

Beala's "Falling Leaves" design was one of four winning entries from the 43 submitted.

Beala is studying visual communications at Ferris State University.

He is the son of 18th District Court employer Barbara Prico and a 1989 graduate of Plymouth Salem High School.

## Schools chief: Jury still out on Engler

Related story, 2A

By Leonard Pogor editor

Gov.-elect John Engler wants to cut local school property taxes and boost the state's support of K-12 schools.

Dennis O'Neill, Wayne-Westland school district superintendent, wishes him luck.

"The jury is still out," O'Neill said in an interview on how Engler's administration and

vow to be the "education governor" will affect public school districts.

The superintendent said that while he views Engler as an "honorable man," he doesn't know how the governor-elect can cut property taxes 20 percent as promised and at the same time increase state support of public schools.

O'Neill noted that Gov. James Blanchard, defeated by Engler Nov. 6, raised the state income tax rate in early 1983 and saw a change in the state Legislature.

Two state senators were recalled in Macomb and Oakland counties shortly after the

tax rate hike was approved.

"It would take something like a chapter from 'Profiles in Courage,' if Engler tried to raise taxes," O'Neill said.

The superintendent also said that he "hopes that Engler's support of the 'schools of choice' concept is only a smokescreen to cover financial problems."

**ONE SCHOOLS** of choice concept, debated by political candidates during the fall election campaigns, would allow students to enroll at any other school within their district.

O'Neill said the local elementary school pupils can attend schools outside their neighborhood, if there is space and their parents provide transportation.

But transferring is allowed at the junior and senior high school level only in extenuating circumstances, he said.

One possible schools-of-choice concept would allow students to enroll at any public school regardless of which district they live in.

Under that concept, local students could at-

Please turn to Page 2



GUY WARREN/staff photographer

### Happy pair

Liv Julvezan, a Wayne Memorial High School student receives her "W" academic letter and a big hug from mother Chris Julvezan during last week's awards night. For more

on the letters and the academic recognition program, turn to the story and photos on Page 3A.

## Murder shocks victim's friends

By Joe Bauman staff writer

Westland friends and co-workers of Susan Bateman remember her as a friendly, free-spirited individual who was fast with a pair of barber scissors.

That is why the news that Bateman of Livonia and a male companion were brutally murdered and buried in a shallow grave in rural Hillsdale County came as such an unbelievable shock.

"Sue was a fun-loving type of person who was easy to get along with and a very diligent worker," said Barbara Barr, manager of the Abington Manor retirement home in Westland where Bateman served as the staff hairdresser.

**THE BODIES** of Bateman, 42, and her companion, Ruben Webb, 53, of Brooklyn, were discovered Nov. 9 in

a field less than 10 miles from Webb's house.

Police have charged Ronald Webb, 19, of Brooklyn with two counts of open murder in the shooting deaths of his father and Bateman.

Investigators still are developing a motive in the killings, although those close to Bateman are convinced she was an innocent bystander who found herself in the middle of a deadly feud between father and son.

Ronald Webb is undergoing a psychological evaluation to determine whether he is competent to stand trial. He reportedly led police to the bodies after being questioned by investigators.

Bateman had told her daughter, Michelle, that she and the elder Webb were planning on attending the Michigan State football game on

Please turn to Page 2

## Teen's role unclear in sex assault case

By Tedd Schneider staff writer

A 19-year-old Westland man may plead not guilty by reason of insanity to charges of breaking and entering and first-degree criminal sexual conduct in connection with the Nov. 6 sexual assault of two Wayne youths, an attorney said Thursday.

But Douglas Olechowski's role in the incident, in which a neighbor and former UAW official with a lengthy arrest record is also charged, remains unclear.

Carolyn A. Archbold, 29th District Court Judge, Thursday adjourned a preliminary examination for Olechowski so that he could be eval-

uated by psychiatrists for criminal responsibility as well as competency.

Following the hearing, attorney Dan Rust (standing in for James Slaff) said an insanity defense was possible. "Right now we need to keep all the options open," he said.

Olechowski was returned to the Wayne County Jail in lieu of a \$50,000 cash bond.

If convicted of the sex assault charge he faces a possible life prison sentence.

**THE PRELIMINARY** exam for Richard Debs, 53, of Westland, has

Please turn to Page 2

## Teen hockey 'cold war' takes the ice in March

By Tedd Schneider staff writer

The cold war is history, but the challenge on ice remains.

Westland will play host to a teenage hockey team from the Soviet Union next spring as part of the city's year-long 25th anniversary celebration, city officials announced last week.

The March excursion is a return engagement of sorts.

The exhibition tour represents the back end of a home-and-home series that began in 1989 when the a Westland-based youth hockey team, the Stingers, traveled to Helsinki, Finland and Leningrad, Russia for 10 days of competition.

"The whole idea (of a Soviet visit) probably got started the last night we were here," said Westland city councilman Ken Mehl. Mehl and his wife, Sonya, were the city's official representatives during the 1989 trip.

"Personally, my wife and I are pretty excited," he said.

Mehl is heading the 25th anniversary subcommittee responsible for planning the Soviet visit.

**CITY OFFICIALS** and subcommittee members have been working for the last six to eight months to arrange the visit, Mehl said Tuesday. "We finally got the confirmation by FAX this week."

He said the thaw in U.S.-Soviet relations during the past few years may have made things a little easier.

Dates for the visit haven't been finalized, although Mehl said the target is March 15-26 or 27, before Easter vacation. That's so kids in area youth teams that will play in the exhibitions will still be in town.

Please turn to Page 2

## Official: City Centre complex is 'on target' for completion

Rumors that the City Centre complex at Warren Road and Central City Parkway will be downsized drastically by developers are unfounded, George Wilhelm, the city's planning director, said Monday.

Wilhelm said the shopping center is still "on target" for full-scale completion.

The 26-acre complex will include a Fretter appliance store and an adjacent multi-screen theater and strip shopping mall.

**CONSTRUCTION** of the Fretter store has already started.

In September, Mayor Robert Thomas said the project was slightly behind schedule but in a published report earlier this month the mayor said he was unsure if the project would be built as originally planned.

**The 26-acre complex will include a Fretter appliance store and an adjacent multi-screen theater and strip shopping mall.**

Wilhelm said Monday the confusion may have been because the council actually approved two separate but adjacent developments for the same southwest corner of Warren and the parkway.

He said Weatherford-Walker, co-developer of the movie complex and strip center, "still has its main leases and they still intend to go ahead with the project."

Any significant changes in the site plan would have to be approved by the city council, he said.

### what's inside

Building scene . . . . .	1F
Calendar . . . . .	6A
Classifieds . . . . .	C,E,F
Auto . . . . .	E,F
Employment . . . . .	E,F
Index . . . . .	8E
Real estate . . . . .	E
Creative living . . . . .	1E
Crossword . . . . .	3E
Entertainment . . . . .	5D
Obituaries . . . . .	6A
Sports . . . . .	1C
Street scene . . . . .	1D
Taste . . . . .	1B
<b>NEWSLINE . . . . .</b>	<b>.591-2300</b>
<b>SPORTSLINE . . . . .</b>	<b>.591-2312</b>
<b>CIRCULATION . . . . .</b>	<b>.591-0500</b>
<b>CLASSIFIED . . . . .</b>	<b>.591-0900</b>

Quick, Easy Winner Dinner Recipes Every Monday Inside TASTE!



# Districts analyze new school financing plan

By Marie Chestnut  
staff writer

Officials in Michigan school districts are scrambling to see how a new "shared-growth" school financing plan being touted in Lansing will affect them.

The plan, if adopted, would in two years phase out the "Robin Hood" concept of redistribution of funds used this year to give in-formula districts an infusion of money.

The Livonia school district, an out-of-formula district which includes the northern section of Westland, lost \$3.4 million this fiscal year due to the redistribution and, because of a looming \$1 billion deficit in the state budget, expects to lose double that amount next year.

TO GET rid of the redistribution provision, however, out-of-formula districts under the proposed plan would have to agree to give up one-half of the growth in their community's future commercial/industrial taxbase.

"We would give and get something back but we're not sure how it would work out for us in terms of dollars

and figures," said Livonia Superintendent Joseph Marinelli.

"All we have right now is a concept, not a definite bill. We need to see the bill. Over the short run we might lose less money but, in the long run, we might lose more."

The plan, pushed by Republican state Sen. Daniel DeGrow, apparently surfaced last week and is seen by school administrators to be on a "fast track" for quick approval.

Metropolitan Detroit officials will hear specific details of the plan at a meeting today in Royal Oak.

Marinelli said a bill containing the plan will be discussed by the senate appropriations subcommittee on Tuesday.

UNDER THE plan, all Michigan school districts, both in-formula and out-of-formula, would pool half the growth in their commercial/industrial taxbase into one pot.

This includes new properties that go on the tax rolls as well as increases in assessments.

The pooled money would then be distributed to in-formula districts only.

## Official unsure Engler will handle education

Continued from Page 1

tend West Bloomfield High School, which has twice as much money behind each student, O'Neill said.

"That would bring equity but it wouldn't be politically expedient," he admitted.

The superintendent said the state is facing a major revenue shortfall although Engler promised during the fall campaign to boost the state's support of K-12 schools to 50 percent of their budget.

"That's a noble goal," O'Neill

said, "but I haven't heard of any new money being put in" the K-12 state aid formula.

The superintendent is also less than enthusiastic about the state enacting a "Robin Hood" program of taking state categorical program monies from out-of-formula districts and redistributing the funds to in-formula districts.

Out-of-formula districts don't qualify for general state aid because they have a relatively high property tax base behind each student. But those districts still receive state categorical funds for

transportation, gifted student and other programs.

In-formula districts like Wayne-Westland qualify for state membership aid.

O'NEILL FEELS that the "Robin Hood" concept of redistributing of state monies would result in financial equity among school systems "but at a high price for out-of-formula districts."

"How we will get new (state) monies?" O'Neill asked. "There is no money tree" in Lansing. On long-range educational is-

sues, O'Neill urged cutting the number of the more than 500 school districts, a state-wide contract for teachers, and better use of technology, such as TV.

"While we still need teachers in classrooms," he said, "a student doesn't have to be in a lab every day to learn chemistry."

The superintendent said that pushing for a statewide contract for teachers would be like "taking on Goliath," referring to the Michigan Education Association, the union which represents most public school teachers in the state.

In return, the state would agree to phase out its present system of recapture over a two-year period. Under recapture, money has been taken from out-of-formula districts like Livonia and given to in-formula districts.

Under the plan, recapture would be cut in 1991-92.

In 1992-93, it would be eliminated. If the present system of recapture continues, Livonia's fund equity could be eliminated within the next three years.

City assessor Ron Mardiros said he needs to know how the proposal defines the word growth before he could say how much Livonia schools

might lose.

"Is this new construction? What happens during inflation? Does it cover the replacement of worn-out machines? Without knowing how it's defined, it's hard to evaluate its impact."

Livonia's property tax base growth last year amount to 10% per-

cent. If the plan covers all growth, Mardiros said Livonia schools would give up 5% of its potential income if the plan is approved.

That is a rough estimate because the district also includes part of the Westland and doesn't include the part of the city of Livonia in the Clarenceville school district.

## Woman's murder shocks her friends

Continued from Page 1

Nov. 3. That was the last time anyone had seen or heard from her until her body was discovered.

Police believe that Ronald Webb was waiting for his father inside the Brooklyn residence the two shared when the shootings occurred.

A spokesman for the Jackson County Sheriff's Department said Ruben Webb and Bateman were shot with an unknown type of firearm inside the home, and then their bodies were taken to neighboring Hillsdale County and buried.

BARR, WHO described herself as a close friend of Bateman's in addition to her employer, said she had been at Webb's Brooklyn house in the past and that Webb and Bateman were "a great couple."

"They got along well together and seemed happy," Barr said. "It still is hard to believe that something like this happened to Sue."

That feeling of disbelief is also shared by several residents of Abington Manor, on Joy west of Newburgh, who relied on Bateman for fast and efficient haircuts as well as quality conversation.

"Sue was a real friendly and outgoing type of person," said 83-year-old Ida Dreher, who looked forward to weekly hair appointments with Bateman. "Her death was really a shock and hard to believe because you never think something like that will happen to someone you know."

Florence Haycock, 91, said Bateman was the most efficient person she had known.

"She was real fast cutting your hair but she did a great job. She will be hard to replace because she knew how to cut everyone's hair just so."

Florence Butts, 84, agreed, saying

she also would miss chatting with Bateman during the hair appointments.

"Sue was very easy to get along with and was liked by everyone. We would talk about family and such and I really enjoyed it when she was here."

Now, Barr said the staff has to go through the unwanted task of finding a replacement for Bateman as her friends grapple with her loss and try to find some understanding as to why such tragedies occur.

"It still is hard to believe this has happened. It is such a tragic loss."

## Insanity defense possible in sex case

Continued from Page 1

also been adjourned for psychological testing.

Both exams will continue when reports are completed. Archbold set a 60-day time limit for the evaluations.

Rust declined to comment on the nature of Olechowski's involvement in the incident.

Asked if Olechowski may have

been lured into participating by Debs, assistant Wayne County prosecutor Robert Sage said that was one possibility being investigated.

Wayne police said that two men forced their way into a house in that city and sexually assaulted two residents, both minor boys.

The alleged assault took place in the late afternoon while no adults were home, police said.

Police said Debs apparently iden-

tified himself as a government official during the incident.

DEBS IS a former president of UAW Local 1776, Ypsilanti. He has also served as an police officer in Van Buren Township and a probation officer in Westland.

Last September he pleaded guilty in federal court to threatening to do bodily harm to another union officer. He was free on bond pending sen-

tencing for that offense at the time of the Nov. 6 incident.

Other charges, including one that Debs hired a hit-man to kill another union official, were dropped as part of a plea-bargain agreement.

Since 1982, Debs has been arrested numerous times for possession of narcotics, carrying a concealed weapon and impersonating a police officer.

## campus news

TWO WESTLAND residents received their degrees from Sienna Heights college during August commencement ceremonies on the school's campus in Adrian, Mich.

Karen Dukatz earned a bachelor of arts degree in general studies.

Pamela McNeil received a bachelor of administrative science degree in nursing. She graduated magna cum laude.

ARNETT Chisholm and Patricia Morrison, both of Westland, were awarded master's degrees from Eastern Michigan University this fall.

WESTLAND residents Gordon Johnson and Brian Russel were among the 900 graduates in the class of 1990 from Lawrence

Technological University, Southfield. Both students received bachelor's degrees in mechanical engineering.

**WESTLAND GOODFELLOWS**  
Special Morning Show

Date: December 1st & 8th Only  
Time: 9:30 A.M.

Admission: One New Toy

Place: SHOWCASE CINEMA  
Warren & Wayne Road,  
Westland

**DICK'S**  
UPHOLSTERY

SHOP

Visit Our Workroom  
Our Work Is  
"BETTER THAN NEW!"

**10% DISCOUNT**  
ON ALL  
FABRICS

Serving the Metro  
Area for over 10 Years

28235 Five Mile Road  
(next to Zimm's) • LIVONIA

**525-5625**

Lutheran High School Westland  
Presents  
"A Christmas Wonderland"

## Arts and Crafts Show

NEW ADDITIONAL DAY  
Fri., Nov. 30th, 10:00 - 5:00      Sat., Dec. 1st, 10:00 - 5:00

Lutheran High School Westland  
33300 Cowan Rd.  
1/2 Mile E. of Westland Shopping Center  
Admission \$1.00

Over 85 Quality Craftsmen  
Bake Sale - Lunch Available

**"I promised myself I'd lose 30 lbs. by my 30th birthday. Thanks to Nutri/System, I did."**



*"My friends thought that turning 30 would upset me. So on my birthday, they called up to extend their condolences. To their surprise, I was busy celebrating. I had just reached my weight loss goal. Losing 30 lbs. was the best present I could have given myself. And I'll always be thankful to Nutri/System for making this birthday easier to handle. I look and feel young now. In fact, when I tell people I'm 30, they don't believe me. What a thrill!"*

Charlene Berry



Try the Nutri/System® Crave-Free™ Weight Loss Program that includes a variety of delicious meals and Craving Control™ snacks, nutritional and behavioral counseling, light activity, and weight maintenance.

**Don't Wait, Call Today.**

Our client, Charlene Berry, lost 30 lbs.

**We Succeed Where Diets Fail You.®**

**nutri/system**  
weight loss centers

**3 WEEKS - ONLY \$59**  
For NUTRI/SYSTEM® Services\*

\*Does not include the cost of NUTRI/SYSTEM foods, maintenance or Body Breakthrough™ Activity Plan, and cannot be combined with other offers. Val. only with the purchase of a program by new clients at a participating center. One discount per person.

LIVONIA  
**522-2600**  
Livonia Plaza  
30985 Five Mile Rd.

NORTHIDGE COMMONS  
**442-0350**  
33523 Eight Mile Rd.  
Suite C-3

WESTLAND  
**595-1311**  
West Ridge Shopping Center  
35699 Warren Rd.

Coupon expires 12/31/90  
Over 1800 Centers Internationally.

## Westland Observer

(USPS 663-530)

Published every Monday and Thursday by Observer & Eccentric® Newspapers, 36251 Schoolcraft, Livonia, MI 48150. Second-class postage paid at Livonia, MI 48151. Address all mail (subscription, change of address, Form 3569) to P.O. Box 2428, Livonia, MI 48151. Telephone 591-0500.

HOME DELIVERY SERVICE  
Newsstand . . . . . per copy, 50¢  
Carrier . . . . . monthly, \$3.00  
Mail . . . . . yearly, \$55.00

All advertising published in the Westland Observer is subject to the conditions stated in the applicable rate card, copies of which are available from the advertising department, Westland Observer, 36251 Schoolcraft, Livonia, MI 48150, (313) 591-2300. The Westland Observer reserves the right not to accept an advertiser's order. Observer & Eccentric® ad-takers have no authority to bind this newspaper and only publication of an advertisement shall constitute final acceptance of the advertiser's order.

**HAVE YOU PLACED YOUR CLASSIFIED AD TODAY?**

# To the letter

## Ceremony honors top high school students

By Leonard Pogor  
editor

John Glenn and Wayne Memorial high schools' top 250 students received special letters Tuesday night.

But the letters had nothing to do with athletic performances.

The large "JG" and "W" in school colors were presented to the 11th and 12th graders for outstanding academic achievements and are worn on school jackets or sweaters.

The students were honored in a ceremony held in the Wayne Memorial High Stockmeyer Auditorium.

The academic letter program was initiated three years ago by the board of education and administration to honor students with outstanding academic records in the same way athletes are recognized.

To receive an academic letter, students must have a 3.5 or higher

*'(Recipients of the academic letters can say that) "I was the brightest and best at my high school."'*

—Mathew McCusker  
president  
Wayne-Westland school board

grade point average for the previous school year.

Mathew McCusker, school board president who initiated the program five years ago, said that he is pleased with the annual ceremony and that it is one of the highlights of the school year.

**DURING THE** ceremony, McCusker told the audience of family and friends of the recipients that the students honored that night represent the top 10 percent of their schools.



photos by GUY WARREN/staff photographer

John Glenn High students Dana Nowicki (left), Jennifer Massey, Nikki and Karyn Koester are excited about getting their "JG" academic letters at an annual ceremony.

Since the program was implemented, about 2,000 students have received academic letters, he added.

There are three key elements to student achievement, McCusker said. They are "pupils who want to learn; caring and supportive parents; and a committed and dedicated staff."

"We wanted to make the standards (for the academic letters) so high that it wouldn't be just another award," he added.

Years from now when the students show off the letters to their own children, the recipients can say that "I was the brightest and best at my high school."

School Superintendent Dennis O'Neill emphasized that parental support and direction are important to students' academic success.

**"AS PROUD** as the school community is of your accomplishments, research continues to reveal that the key role in the success

of students is played by supportive, involved parents.

"So tonight, the prodding, the encouraging, the concern, the interest and the commitment of parents for their children is the primary factor which makes the difference" between those who received the academic letters and others who didn't.

"Parents provide the leadership within the family and, like all leaders, they must recognize that what's popular isn't necessarily right, and what's right isn't necessarily popular."

O'Neill also commented briefly on the school district's financial problems and that parents have had to make "personal financial sacrifices to allow your son or daughter to participate in marching band or athletics."

That was done under the school board's pay-to-play policy in which

students pay a fee to take part in co-curricular programs.

**BUT O'NEILL** said that despite the district's money problems, the high schools' academic program has not been reduced and that they have maintained their accreditation with North Central Association and the University of Michigan.

He added that "we will assure that this year doesn't become a pattern for the future. Students need more time in school, not less. Co-curricular activities are a vital part of a total education. Our young people deserve better and I'm sure Wayne-Westland will answer the call."

Besides McCusker, others taking part in the ceremony were board of education members Sharon Scott and Kathleen Chorbagan, assisted by principals and assistant principals at the two high schools.

The top students at John Glenn and Wayne Memorial high schools crowded on stage Tuesday for the annual academic letters ceremony.



## Ice festival plans warming up

By Kevin Brown  
staff writer

To handle the usual January melt-down better — a Plymouth Ice Festival tradition of sorts — organizers are planning more melt-proof events.

The festival, now entering its ninth year, also has a new name: the Plymouth International Ice Sculpture Spectacular.

This year the winning team of the Winter World Championship, Asahikawa, Japan, and the singles champion of Sapporo, Japan, will be present to design and carve the major sponsor sculptures.

**BESIDES FOCUSING** on international participation this year, organizers have added events that can survive a heat wave.

"The variety of events hasn't existed," said festival organizer Pam Kosteva. "The ice is the purpose of the event, but we want the spectators to have even more to do."

Scheduled for this year's festival, Jan. 18-21, is a hockey game be-

tween a group of Detroit Red Wings old timers and a Plymouth team at the cultural center.

Also scheduled is a laser show and an "Old Man Winter Look-Alike Contest."

"We're getting local businessmen to grow beards to try to get in the spirit of things," said Lynda Ryder, festival administrative assistant.

**SOME NEW** ideas for the ice-carving portion of the festival include a contest in which local TV and radio personalities will try their hand at ice carving, with likely humorous results.

Also this year, a free trip to the Caribbean will be raffled.

"Last year a woman from Livonia won a trip to Hawaii," Kosteva said.

**FESTIVAL ORGANIZERS** have agreed to scale down the festival this year, so that it runs on only one weekend, Kosteva said — good news for the residents who bemoan traffic generated by the ice festival.

"We are firming up the judges, firming up (sculpture) designs for

major sponsors in the park," Kosteva said.

Also planned this year is a photo competition open to the public and co-sponsored by the Plymouth Community Arts Council. Plans call for contestants to enter photos of sculptures.

City commissioner Jim Jabara is serving as president of the board of directors of the 1991 festival.

**THE FESTIVAL**, which attracts 400,000 people annually to downtown Plymouth, will feature more than 200 carved ice sculptures. Three competitions will be featured: one for individual professional carvers, one for individual student carvers and one for a national team title.

Festival organizers are seeking to raise \$192,000 to pay for putting on the event, Kosteva said. Fund raising, she said, is "a chore each year."

"(The festival) shares the same prestige in Detroit that it has nationwide," Kosteva said.

The Ice Sculpture Spectacular is becoming known outside the United States, she said.



ART EMANUELE/staff photographer

## Tasty water

Tasting water was one of the many activities enjoyed at the EcoFair, which took place at Churchill High School Nov. 17. Enjoying their sip are Ed Crouse (left), Allison Jatozak, Melissa Christlanson and Debbie

Beattie. The school serves the northwest corner of Westland. The fair promoted greater awareness of ecology and conservation.

# Sharing the holidays with You

**The Best-Looking Gift Of The Season**  
**The Glemby Gift Package**

Got personal with your gift-giving this year, with the Glemby Gift Package, \$30.

Red lingerie tote contains:

- Gift certificate for a skin renewal facial, paraffin hand treatment, manicure and makeup lesson/application
- Red lipstick
- Red nail enamel
- Hand and body lotion

Glemby gift certificates also available. Quantities limited.

Ann Arbor 699-5177	Pontiac 683-5852
Fairlane 438-7777	Northland 443-4388
Westland 458-5577	Southland 374-5420
Flint 230-5977	Oakland 597-2095
Grand Rapids 940-2175	Toledo 473-3374
	Eastland 245-2475

*Hudson's Hair & Beauty Salon by Glemby*

## Letters to S·A·N·T·A



Attention boys and girls! Thanksgiving is almost here and you know what that means. Santa Claus is up at the North Pole waiting for letters and double checking his list to find out who's been naughty or nice. Once again this year, the Westland Observer is asking children to send us their letters to Santa Claus. We'll print those letters in our Dec. 20 issue, having forwarded the letters to Santa Claus in plenty of time to be ready for Christmas morning.

Children of all ages are encouraged to send their letters to the:

**Westland Observer**  
36251 Schoolcraft, Livonia 48150  
The deadline for submitting letters is Friday, Dec. 14.

## Students at Ford Center win award

Two Ford Vocational-Technical Center students, Joseph Allen and Terry Hall, will share a \$75 regional bronze award for their region I, division I entry in a school shop arc welding awards program, sponsored by a national educational foundation. Allen's and Hall's entry describes the "gang box" they designed and built under the supervision of Ford Center teachers William Pettis and Diane McLean. The competition is sponsored by the Cleveland-based James F. Lincoln Arc Welding Foundation, established in 1936 by the Lincoln Electric Co. to promote the science and application of arc welding and to recognize superior achievements in those fields. The foundation includes the eastern fourth of the eastern and mid-west states in the competition.



## Model miss

Jessica Berner, 6, of Westland recently took part in the Great Lakes modeling convention, held in Cleveland, with people attending from the U.S. overseas. Jessica, daughter of Debbie Berner and a first grader at St. Mary Catholic School in Wayne, competed in the runway, TV commercial and photo posing categories and was named overall winner in the children's division. She takes dance lessons at Susie's Dance Studio in Westland and modeling classes at Feminique in Dearborn.

## cable TV

The Westland Community Relations/CATV department has announced the Channel 8 schedule, subject to change, for this week. Programs are repeated at noon the following day.

**MONDAY**  
5 p.m. Occupations and Avocations (Doctors and Nurses)  
5:30 p.m. Meeting the Challenges of Life (Development Eye Testing)  
6 p.m. Anything Goes (Dulcimers)  
7 p.m. Artist Profile (Animator Tom Roy)  
8 p.m. Retirement Roads (Travel)  
9 p.m. Special Report (Fire Dept. Manpower)  
9:30 p.m. Focus on Westland (Airport Noise)  
10 p.m. This is Westland (Holiday Ice)  
11 p.m. Town Meeting  
11:30 p.m. Westland First Citizen Award

**TUESDAY**  
5 p.m. Town Meeting  
5:30 p.m. Westland First Citizen Award  
6 p.m. Occupations and Avocations (Doctors and Nurses)  
6:30 p.m. Meeting the Challenges of Life (Development Eye Testing)  
7 p.m. Anything Goes (Dulcimers)  
8 p.m. Artist Profile (Animator Tom Roy)  
9 p.m. Retirement Roads (Travel)  
10 p.m. Special Report (Fire Dept. Manpower)  
10:30 p.m. Focus on Westland (Airport Noise)  
11 p.m. This is Westland (Holiday Ice)

**WEDNESDAY**  
5 p.m. This is Westland (Holiday Ice)  
6 p.m. Town Meeting  
6:30 p.m. Westland First Citizen Award  
7 p.m. Occupations and Avocations (Doctors and Nurses)  
7:30 p.m. Meeting the Challenges of Life (Development Eye Testing)  
8 p.m. Anything Goes (Dulcimers)  
9 p.m. Artist Profile (Animator Tom Roy)  
10 p.m. Retirement Roads (Travel)  
11 p.m. Special Report (Fire Dept. Manpower)  
11:30 p.m. Focus on Westland (Airport Noise)

**THURSDAY**  
5 p.m. Special Report (Fire Dept. Manpower)  
5:30 p.m. Focus on Westland (Airport Noise)  
6 p.m. This is Westland (Holiday Ice)  
7 p.m. Town Meeting  
7:30 p.m. Westland First Citizen Award  
8 p.m. Occupations and Avocations (Doctors and Nurses)  
8:30 p.m. Meeting the Challenges of Life (Development Eye Testing)  
9 p.m. Anything Goes (Dulcimers)  
10 p.m. Artist Profile (Animator Tom Roy)  
11 p.m. Retirement Roads (Travel)

**FRIDAY**  
5 p.m. Retirement Roads (Travel)  
6 p.m. Special Report (Fire Dept. Manpower)  
6:30 p.m. Focus on Westland (Airport Noise)  
7 p.m. This is Westland (Holiday Ice)

SAVE AT LEAST \$19.01 During Our



# FREE SPREE!

13 To 14.5-Ounce Bag Doritos Light Tortilla Chips, Unflavored Or

**RUFFLES LIGHT POTATO CHIPS**  
BUY ONE, GET ONE

**FREE!**

SAVE \$2.99

1-Lb Package **ECKRICH SLICED BACON**  
BUY ONE, GET ONE

**FREE!**

SAVE \$3.19

1/2-Gallon Carton Assorted Flavors

**COUNTRY CLUB ICE CREAM**  
BUY ONE, GET ONE

**FREE!**

SAVE \$2.09

1-Lb Package, Regular Meat

**HYGRADE HOT DOGS**  
BUY ONE, GET ONE

**FREE!**

SAVE \$1.29

U.S. No. 1 Michigan

**YELLOW ONIONS**  
BUY ONE, GET ONE

**FREE!**

SAVE \$1.79

6-Inch White, Wheat Or Onion

**PITA BREAD**  
BUY ONE, GET ONE

**FREE!**

SAVE \$1.39

4-Count Package

**G.E. MISER LIGHTBULBS**  
BUY TWO, GET ONE

**FREE!**

SAVE \$2.59

Twin Pack, Angle

**ORAL-B TOOTHBRUSHES**  
BUY ONE, GET ONE

**FREE!**

SAVE \$2.99

## ACTIVATE and ACCELERATE YOUR ABILITIES

**IMPROVE:** Self Confidence, Poise, Speaking Skills.

**BECOME:** Self Motivated, Popular, Advanced.

**REMAIN:** Self Assured, Communicative, Dynamic.

## ENJOY:

• New Friendships • New Horizons • New Competence •

- join -

## TOASTMASTERS INTERNATIONAL

150,000 Members

6,900 Clubs

RECOGNIZED



WORLDWIDE

### Clubs in the Observer & Eccentric Area:

(Find a Time, Day or Location to SUIT YOUR NEEDS)

#### NOVI, PLYMOUTH, LIVONIA

Phone 422-8364 or 525-4613

Motor City Speak Easy- 2nd & 4th Mons. 7:00 p.m., DENNY'S, 12 Oaks Mall, Novi.  
Oral Majority- Every Tue. 5:45 p.m., DENNY'S, Ann Arbor Rd. & I-275, Plymouth.  
Saturday Sunrisers- Every Sat. 8:45 a.m. "UNITY HALL", 28660 5 Mile, Livonia.

#### BIRMINGHAM, FARMINGTON, SOUTHFIELD

Phone 538-4884 or 573-2523

Birmingham T/Ms- 2nd & 4th Tues. 6:30 p.m., COMMUNITY HOUSE, 280 S. Bates, Birmingham.  
Windbaggers- Every Thur. 6:30 p.m., SVEDEN HOUSE, 31830 Grand River, Farmington.  
Federal Mogul T/Ms- 2nd & 4th Thur 12 noon, 26555 Northwestern Hwy., Southfield.  
NCA Voices/Excellence- 2nd & 4th Tues., 5:00 p.m., 17330 Northland Park Ct., Southfield.  
Lawrence Tech U.- Every Thur 6:00 p.m., 21000 W. 10 Mile, #E-159, Southfield.  
Northwestern- Every Mon. 6:30 p.m., FRANKLIN CLUB Apts Library, 20830 Franklin, Southfield.

#### REDFORD, WESTLAND, WAYNE

Phone 561-8853 or 455-1635

Dearborn Dynamics- Every Tue. 6:30 p.m., RAMS HORN, Plymouth & Telegraph Rds., Redford.  
Holy Smokemasters- Every Thur. 6:30 p.m., DENNY'S, 7725 N. Wayne Rd. Westland  
The Advocates- Every Thur. 6:00 p.m., OMEGA, 34824 Michigan Ave., Wayne.

#### BLOOMFIELD, ANN ARBOR

Phone 363-3690 or 434-8369

Jewish Community Center- Every Tue. 7:30 p.m., 6600 W. Maple Rd., West Bloomfield.  
Huron Valley- Every Mon. 6:30 p.m., MICHIGAN LEAGUE, 227A Engals (N. Univ.), Ann Arbor.  
Washtenaw- Every Thur. 7:00 p.m., DENNY'S, 3310 Washtenaw Ave., Ann Arbor.  
Dominos Farms- Every Wed 6:00 p.m., 30 Frank Lloyd Wright Dr., Ann Arbor.

FOR FURTHER INFORMATION: Contact

A.I. Moore ATM 422-8364, B. Boylan ATM 538-4884, D. Renaud ATM 494-2893

Fresh 10-Lbs Or Larger Package

**ASSORTED PORK CHOPS**

**\$1.19**  
Lb

Sweet Seedless

**Sunkist NAVEL ORANGES**

**5 99¢**  
88 Size For

**Kroger SUPER SAVER COUPON**  
9401 Springdale  
**1/2% LOWFAT MILK**  
Additional Quantities \$1.69  
**\$1.47**  
Gallon Jug  
Limit 1 With Coupon. Limit 1 Coupon Per Family.  
Prices Good Mon., Nov. 26 Thru Sun., Dec. 2, 1990.  
Subject To Applicable State And Local Taxes.

**Kroger SUPER SAVER COUPON**  
9402 Caffeine Free Pepsi, Diet Caffeine Free Pepsi, Mt Dew, Diet Mt Dew, Regular Or Diet  
**PEPSI COLA**  
Additional Quantities \$1.09 Plus Deposit  
**2 87¢**  
Liter Bottle Plus Deposit  
Limit 1 With Coupon. Limit 1 Coupon Per Family.  
Prices Good Mon., Nov. 26 Thru Sun., Dec. 2, 1990.  
Subject To Applicable State And Local Taxes.

### NOVEMBER / DECEMBER

MON	TUES	WED	THURS	FRI	SAT	SUN
26	27	28	29	30	1	2

**DOUBLE COUPONS 50¢**  
LIMITED TO MANUFACTURER'S COUPONS VALUED UP TO \$1.00 PER ITEM

ADVERTISED ITEM POLICY: WE RESERVE THE RIGHT TO LIMIT QUANTITIES. Each of these advertised items is required to be readily available for sale in each Kroger store, except as specifically noted in this ad. If we do run out of an advertised item, we will offer you your choice of a comparable item, when available, reflecting the same savings or a raincheck which will entitle you to purchase the advertised item at the advertised price within 30 days. Only one vendor coupon will be accepted per item. Copyright 1990. The Kroger Co. No Sales To Dealers.



ACCEPTED ON ALL PURCHASES

# No-fault finances rehab for head injury patients



SHARON LEMIEUX/staff photographer

*Deceptive. Disabling. Devastating. These are descriptions of head injury, an affliction that strikes an estimated 1 million citizens annually, rendering them confused or forgetful in its most benign form and at its worst, wheelchair-bound with little or no control over bodily function.*

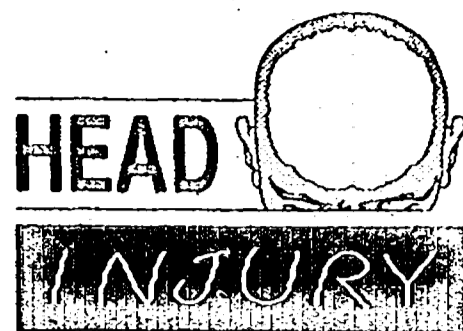
*In the third and final article of the series, we look at Michigan's no-fault auto insurance that finances the comprehensive and often long rehabilitation essential in overcoming brain injuries.*

By Janice Brunson  
staff writer

Dean Bablak was doubly unlucky that December evening in 1980 when he was beaten and left semiconscious in the parking lot of a Waterford bowling alley.

Bablak, 36 at the time and unemployed, was left severely brain injured. Worse, aside from minimal speech therapy, he has received none of the extensive and essential rehabilitation necessary for recovery because neither he nor his retired mother are able to afford the enormous costs.

"Before the beating, my son had an IQ of 135. In his last IQ test, he measured borderline mentally handicapped," said Bablak's mother, Gini Neuville who, since 1984, has been active in the Wayne-Oakland Chapter of the Michigan Head Injury Alliance.



The irony is, if Bablak had been injured in an auto accident, chances are he would be a significantly changed man today, certainly more productive, better able to care for himself and perhaps even able to work.

Had he been an insured motorist under Michigan's No-Fault Law, catastrophic coverage would automatically provide unlimited medical and rehabilitation services. All motorists insured in Michigan are covered.

Considered model legislation and hailed as the most progressive in the nation, no-fault is under attack by a pair of Republican lawmakers who are proposing massive reform of the system, including reduced rates by offering catastrophic coverage as an option.

OPTIONAL COVERAGE spells disaster, say opponents of the reform, because young drivers, those most prone to accidents and whose insurance rates are highest, would certainly choose lower rates. In the event of a disabling accident, there

would be no benefits for on-going care or therapy.

"The only thing worse than head injury is compounding the tragedy by having no money available for rehabilitation," said Birmingham attorney Wayne Miller who specializes in representing head injury victims. Miller is also vice president of the Head Injury Alliance in Wayne and Oakland counties.

"Long term services, particularly custodial care and activity programming is absolutely essential, for both the head injured and the sanity of their families," he added.

A Southfield father, a West Bloomfield wife and a Livonia businesswoman are painfully aware of the need. The first two are embroiled in bitter financial suits. The son of the Southfield man was seriously injured in a parachute jump four years ago and the West Bloomfield woman has

been unable to work since suffering a blow to the head a year ago. In the interim, both are paying out-of-pocket for care.

The Livonia woman, involved in an out-of-state auto accident, was recently forced to discontinue counseling after losing a court suit for financial assistance in the state where she was injured, which does not offer no-fault coverage. She can no longer afford rehab care.

In Michigan, injuries from motorcycle, snow mobile and bicycle accidents are not covered.

"IT'S VERY DISHEARTENING. I often have to turn away injury victims. There is nothing to be done, simply because their accident does not entitle them to no-fault benefits," Miller said.

Please turn to Page 7

**LOSE WEIGHT WITH MEDICINE**  
You already know what you should eat. Knowing what to eat has nothing to do with losing weight. DIET RESULTS MEDICATION PROGRAM can help you. We are Board Certified in Weight Reduction Medicine. Call us!

**Diet Results** • MEDICATION PROGRAM  
16311 Middlebelt • Livonia **422-8040**

**EXTENDED HOURS: EVENINGS & SATURDAYS**

**FACTORY OVERSTOCKED SALE**

SALE DATES: 11-30-90 to 12-22-90  
HOURS: FRIDAY - 11 a.m.-4 p.m.  
SATURDAY - 10 a.m.-3 p.m.

**SAVE ON**  
• ARTWORK • MIRRORS • FRAMED ARTWORK  
Prices Below Wholesale

Hope Picture, Inc.  
34150 Autry Avenue  
Livonia • 427-8570

(Corner of Stark Rd. & Autry Ave.) One Block South of Schoolcraft

**VALET**  
Selected hardwoods,  
Tawney finish.  
18 1/2" W. 13 1/2" D. 41" H.

Reg. \$74.95  
**SALE \$49.95**

**Classic Interiors**  
20292 Middlebelt Road (Just S. of 8 Mile)  
LIVONIA 474-6900  
M. Th. F. 9:30-9 • T.W. Sa. 9:30-5:30 • OPEN SUNDAYS 1-5

"I'm head injured and that's just the way it is. I believe we can all get back to where we want to be. It's one small step at a time," said Nancy Bauser, at a recent gathering of "survivors" and family members coping with head injury. Bauser, an accredited social worker who married last year, was injured in 1973. She is now a Farmington Hills peer counselor for the head injured.

**Christmas in Plymouth**  
Christmas Arts & Crafts Show

Plymouth Cultural Center  
525 Farmer

Fri., Sat., Sun.  
Nov. 30, Dec. 1, 2

Hours:  
Fri. & Sat. 11-6  
Sunday 12-5

**FREE ADMISSION**

For More Information, call 455-6620  
Plenty of Free Parking  
Sponsored by the City of Plymouth  
Department of Parks & Recreation

THE CITY OF WAYNE  
DEPARTMENT OF PARKS & RECREATION  
presents  
**THE WAYNE WINTER WHISTLESTOP**

FRIDAY NOVEMBER 30  
SATURDAY DECEMBER 1

from 11:00 A.M. - 6:00 P.M.

at  
**THE WAYNE COMMUNITY CENTER**  
4635 Howe Road  
Wayne  
**721-7400**  
• FREE ADMISSION •

**Christmas World**

**SAVE 1/3 OFF ALL CHRISTMAS TREES INCLUDING HUDSON VALLEY**

**SAVE**  
**1/3 OFF ALL**  
**CHRISTMAS TREES**  
**INCLUDING**  
**HUDSON VALLEY**

Deluxe Douglas Fir

EVERGREEN TREES  
So natural looking, you must feel them to know they aren't living.

Over 50 different styles and sizes of Fir, Spruce and Pine trees!

WREATHES & GARLANDS  
Fir, Spruce and Pine -- for indoor or out.

Shenandoah Pine

Vermont Spruce

**CORNWELL pool & patio**

HOURS  
Monday - Friday, 10:00 am to 8:30 pm  
Saturday, 10:00 am to 6:00 pm  
Sunday, Noon to 5:00 pm  
Closed Wednesday

874 Ann Arbor Road, Plymouth, Michigan • (313) 459-7410

**IT'S THE ANNUAL HOLIDAY CRAFT SHOW AT LADBROKE DRC**

with over **110 Crafters Featured!**

**3 BIG DAYS**

FRIDAY, NOV. 30 - 11 AM - 9 PM  
SATURDAY, DEC. 1 - 10 AM - 6 PM  
SUNDAY, DEC. 2 - 10 AM - 4 PM

**FREE PARKING • CHILDREN FREE**

Located on First Floor Grandstand  
**I-96 AT MIDDLEBELT LIVONIA**

**Ladbroke** **Racing**

**\$3.00 ADMISSION**  
**PHONE 525-7300**  
**FOR INFORMATION**

# Blood drive set for Thursday at Radcliff Center

**BLOOD DRIVE**  
 Thursday, Nov. 29 — The American Red Cross bloodmobile will be at Schoolcraft College's Radcliff Center, south of Ford between Wildwood and Radcliff, from 2-8 p.m. The blood drive will be in the center's community room. People may make appointments by calling 462-4400, extension 6005 or 5050, or donate blood without an appointment. The Red Cross said it needs 1,200 pints of blood are needed daily.

**GRADUATION PARTY**  
 Thursday, Nov. 29 — A "Project Graduation" planning meeting will be 8 p.m. in Garden City High School band room. Committees will be formed for the senior's class all-night graduation party. Senior parents are invited to attend and with parents of Juniors also welcome.

**YULE WONDERLAND**  
 Friday-Saturday, Nov. 30-Dec. 1 — "A Christmas Wonderland" arts and crafts show will be 10 a.m. to 5 p.m. in Lutheran High School Westland, 33300 Cowan, a half mile east of Wayne Road. Admission is \$1. Lurch will be available.

**MORE CRAFTS**  
 Saturday, Dec. 1 — Crafters are needed for the Hamilton Elementary Craft Show. For information, call Barb 722-7284, Bobbie 728-4916 or Ed 728-2657.

**YULE BOUTIQUE**  
 Saturday, Dec. 1 — A Christmas boutique will be 10 a.m. to 4 p.m. in Lathers School, 28351 Marquette. Admission is \$1, senior citizens and children under 12 are free.

**CARD SHOW**  
 Saturday, Dec. 1 — A sport card show will be 10 a.m. to 4 p.m. in Wayne-Westland YMCA, 827 S. Wayne Road. Tables are available for \$17. For more information, call YMCA at 721-7044.

**SORORITY MEETS**  
 Saturday, Dec. 1 — The Alpha Laureate Chapter of Beta Sigma Phi Sorority will meet in the Livonia home of Joanne Kosch. Members are bringing toys for the Children's Hospital Leukemia Clinic and will have a "Polluck Supper Couples Party" at 7:30 p.m. Sharron LaCasse of Garden City will host the party.

**FRANKLIN BOOSTERS**  
 Tuesday, Dec. 4 — Franklin High School Vocal Music Boosters will meet at 7:30 p.m. in Franklin High School, Room 508, in the school on Joy east of Merriman.

**YULE PROGRAM**  
 Saturday, Dec. 8 — A children's Christmas program will be 2 p.m. in Carl Sandburg Library, 30100 West Seven Mile at Middlebelt. Dinghy Sharp will read the poem "The Night Before Christmas" and display antique toys. For reservations, call 476-0700.

**TOPS**  
 Thursdays — Take Off Pounds Sensibly meets at 10 a.m. Thursdays in the Log Cabin in Garden City Park, Cherry Hill and Merriman. For information, call 422-2297 or 561-9205.

**FITNESS GYM**  
 Monday-Saturday — The Wayne-

## community calendar

Non-profit groups should mail items for the calendar to the Observer, 36251 Schoolcraft, Livonia, MI 48150. The date, time and place of the event should be included, along with the name and phone number of someone who can be reached during business hours to clarify information.

Westland Family Y will sponsor a fitness gym open 6 a.m. to 9:45 p.m. weekdays and 8 a.m. to 3:45 p.m. Saturday. Daily guest pass is \$5 per visit. For information, call 721-7044.

**PLAY/LEARN**  
 The Wayne-Westland YMCA is accepting registrations for children ages 2½ through 6 years of age for its Play and Learn Program. For more information, call 721-7044.

**DANCERS WANTED**  
 The Polish Centennial Dancers are accepting registrations for fall. Students ages 3 through adults can learn Polish folk dancing, American polkas, along with a touch of jazz and various routines. For information, call 427-2636 or 464-1263.

**CARDIAC GROUP**  
 Mondays — A cardiac support group meets the second and fourth Monday of every month 7-8:30 p.m. in Garden City Osteopathic Hospital classroom No. 1, 6245 N. Inkster Road at Maplewood. The group will offer educational and emotional support of cardiac patients and their families.

**TRAVEL GROUP**  
 Fridays — The Travel Group

meets every Friday at 12:45 p.m. in the Westland Friendship Center, 1119 N. Newburgh, unless a trip or special program is planned. Program includes speakers, films, celebration of birthdays and weekly door prizes. There is a \$3 membership fee for residents; \$12.50 for non-residents. For more information, call 722-7632.

**SCHOOL GROUP**  
 Fridays — The Wayne-Westland Citizens for Education Committee meets at 7:30 p.m. the second Friday of each month in the Westland Historical, Cultural and Meeting House (formerly The Rowe House), 37025 Marquette. The group informs citizens of important issues regarding the community schools. For information, call Dave Moranty at 729-1748.

**CLASSES OPEN**  
 St. David's Nursery School, 27500 Marquette, Garden City is accepting applications for the 1990-91 school year. Classes are available for 3- and 4-year-olds. For information or an appointment to visit, call Greta Kenen at 422-3187 or Jenny Schlarer at 295-7790.

**MEDICAL SERVICE**  
 Fridays — Free medical service, provided by Dr. Stanley Sczeclenski, is available every Friday beginning 9 a.m. (appointments only), at the Friendship Center, 1119 N. Newburgh. Service will include consultation, blood pressure readings, heart and lung check, and ear, nose and throat examination. If a potentially serious problem is found, Dr. Sczeclenski will refer you or recom-

mend you go to your own doctor. For information, call 722-7632.

**EXERCISE**  
 Monday-Friday — A daily exercise program for retirees 50 and over meets 9:30-10:30 a.m. with an instructor at Westland Friendship Center, 1119 N. Newburgh. The program will be inside and outside on the walking course. The Exercise Room is also open daily 9 a.m. to 5 p.m. with commercial exercise equipment geared to the retiree's needs. Membership cards are \$5 per year for residents and \$10 for non-members. For more information, call 722-7628.

**HAIRCUTS**  
 Wednesdays — Haircuts are available 10 a.m. to 3 p.m. in the Friendship Center, 1119 N. Newburgh. Cost is \$5 for men and \$6 for women. Perms are also available. For information, call 722-7632.

**HYPERTENSION**  
 Hypertension screening will be provided by United Care and Westland Medical Center 10 a.m. to noon Mondays, except for the fifth Monday of the month. A nurse from Home Health Care will provide blood pressure screenings 9-10 a.m. every Thursday. Screenings also will be by appointment with Dr. Sczeclenski at 9 a.m. Fridays.

**TOASTMASTERS**  
 Thursdays — Toastmasters will have a public speaking seminar at 6:30 p.m. in Denny's Restaurant, 7742 N. Wayne Road at Cowan. For more information or reservations, call 455-1635.

**JOBS**  
 Part-time jobs are available for low-income men and women 55 and older through the Senior Community Service Employment Program. For more information, call Lynne at 722-2830.

**ALZHEIMER'S SUPPORT**  
 Wednesdays — Members of a sup-

port group for Alzheimer's Disease meet at 2 p.m. the first Wednesday of the month in the Westland Convalescent Center, 36137 Warren Road. For information, call 728-6100.

**HOST LIONS**  
 Thursdays — The Westland Host Lions Club meets at 6:30 p.m. the second and fourth Thursdays of the month, in the Red Lobster Restaurant on Wayne Road, north of Ford.

**TOPS**  
 Thursdays — TOPS (Take Off Pounds Sensibly) meets at 7:30 p.m. every Thursday in the Garden City Education Center (the former Harrison School), on Harrison, north of Maplewood. For information, call Delores Grenke at 427-8824.

**PURPLE HEART**  
 Wednesdays — The Military Order of Purple Heart meets 8 p.m. the third Wednesday of the month in the VFW Hall on Ford Road, west of Venoy. Meetings are open to combat-wounded vets.

**CONCERT BAND**  
 Wednesdays — The Westland Concert Band meets 7 p.m. every Tuesdays, in Marshall Junior High, 35100 Bayview, south of Cherry Hill east of Wayne Road. Musicians are sought for the newly formed band. Call Jim Frobe, 729-7386.

**OPEN SWIM**  
 The Wayne-Westland YMCA has daily open swim available 7-8 p.m. Monday-Friday, and 1-3 p.m. Saturday. Family Swim is 8-8:45 p.m. Friday and 3-4 p.m. Saturday. The YMCA is at 827 S. Wayne Road, Westland. For more information, call 721-7044.

**KARATE**  
 Karate classes are offered Tuesdays and Thursdays at the Wayne-Westland Family YMCA, 827 S. Wayne Road, Westland. Bob Preville will teach children's classes 6:30-7:45 p.m. and adults 7:30-9 p.m. For more information, call 721-7044.

## obituaries

### MURIEL M. GIBBS

Services for Mrs. Gibbs, 79, of Garden City are scheduled for today, (Monday) from the John Santeu and Son Funeral Home, Garden City, with Rev. Gareth Baker of Garden City Presbyterian Church officiating. Interment will be in Parkview Memorial Cemetery, Livonia. Mrs. Gibbs, a Garden City resident since 1935 was a homemaker who was active in gardening and sewing. She died Nov. 22 in Garden City. Survivors are two sons, Jack of Plymouth and a former longtime

Garden City resident, and Stuart of Livonia; daughter, Georgia Robinson of Garden City; 10 grandchildren; 11 great-grandchildren; two brothers, Donald and James Black, and a sister, Ruth Holtus.

Preceding her in death was her husband, Edwing and a son, David. Memorials may be sent to Personalized Nursing Service, Michigan Elks Association, or the Majoy Project Commission.

### GLADYS H. WATERS

Services for Mrs. Waters, 85, of

Westland were held Nov. 21 from the Leonard Turowski and Son Funeral Home in Livonia with Rev. Al Gould officiating. Interment was in Glen Eden Cemetery, Livonia.

Mrs. Waters, a homemaker born in Charter Towers, Australia, died Nov. 19 in St. Mary Hospital, Livonia.

Survivors are her husband, Harvey; six children, Harvey K., Gordon Dean, Marjory Fagan, Dale, Judith Stokfisz, and Jerry; 23 grandchildren; 22 great-grandchildren, and two brothers, Sydney and Kenneth Cowan.

**March Tire Co. GOOD YEAR**

<b>FREE TIRE ROTATION</b> WITH <b>LUBE, OIL &amp; FILTER</b> <b>\$17.95</b> <small>REG. \$31.00</small>	<b>COMPUTER WHEEL ALIGNMENT</b> <b>\$25.00</b> <small>Rear Alignment At Extra Cost</small>	<b>FREE COOLING SYSTEM CHECK</b> <small>• Pressure Test Cooling System • Check Struts &amp; Control Arms • Check Belts &amp; Hoses • Check Cooling Fan Operation</small>
---	--	---

**March Tire Co.** M-F 7:30 a.m.-7:00 p.m. Sat. 8:00 a.m.-5:00 p.m.

Plymouth 767 S. Main <b>455-7800</b>	Farmington 33014 Grand River <b>477-0870</b>	Southfield 28481 Telegraph <b>353-0450</b>	
Canton 5757 Sheldon Rd. <b>454-0440</b>	Westland 35235 W. Warren <b>721-1810</b>		

**\$150.00 REBATE\***

**DELUXE FURNACE SALE**

Carrier

1. High Efficiency
2. Low Sound Level
3. 20 yr. Heat Exchange
4. Warranty
5. Compact Size
6. Easy Maintenance

INSTALLED AND RUNNING FOR AS LOW AS **\$1195**

MODEL 585SC040

**TRU TEMP**

Heating & Cooling, Inc.

Commercial Garden City 427-9812  
 Residential Canton Twp. 981-5600

Men, if you're about to turn 18, it's time to register with Selective Service at any U.S. Post Office.

**It's quick. It's easy. And it's the law.**

**Marvin Windows**

**AN ENERGY SAVINGS MASTERPIECE FROM MARVIN**

The Marvin Single-Glide is an energy saving masterpiece. It has one sliding sash and one fixed one. Wood construction features maintenance free exteriors in 4 colors. Best of all, it saves you money, too.

*You can do the job easily with our expert advice. Visit Our Showroom. Installation Services Available.*

WINDOW PRODUCTS  
 24539 W. Warren  
 Dearborn Heights  
 or Call 277-0280

**ONE OF THE GREATEST TOOLS FOR SAVING THE ENVIRONMENT.**

Take a long piece of string. Wrap it around a small stack of newspapers. Then take it to a recycling center or leave it out for collection on recycling day. You'll be helping U.S. newspapers in their drive to encourage recycling. More than a third of our country's newsprint was recycled last year. But without your help, we won't have the material to make recycling work.

So tie a string around your finger. It'll help you remember to recycle.

**Read. Then recycle.**

White people have ever been hit over the head with a frying pan, many have been hit in the heart. The prostate gland. And the colon. Because most doctors, especially the ones who don't check your prostate gland, don't know you're at risk until it's too late.

including breast cancer. For a free booklet on how to help reduce your risk through low-fat eating, call 1-800-EAT-LEAN. After all, the purpose of food is to sustain life, not take it away.

**1-800-EAT-LEAN**

**EVERY YEAR THOUSANDS OF PEOPLE ARE KILLED WITH A FRYING PAN.**

A public service message from the Henry J. Kaiser Family Foundation

## Revlon Color Studio

**At Crowley's Livonia Mall  
Nov. 28, 29, 30 & Dec. 1**

**BEFORE**

**AFTER**

"If only I could see what it would look like first..." Now you can! Revlon invites you to become Unforgettably Beautiful with the unique Beauty Imaging System. Receive an Unforgettable Makeover and computerized on-screen hairstyling session with New York stylist, Robert Vincent. The \$20 reservation fee is redeemable in Revlon merchandise. To make your appointment, please call (313) 476-6300. Join us at Crowley's Livonia Revlon Color Studio, the fun place to shop for color.

**CROWLEY'S**

COME TO QUALITY, VALUE & SERVICE

**HOLIDAY ISLAND TREASURES**

Deck out your home with spectacular trimmings and savings. Capture the beauty of rattan furniture and save 20 to 40%. Visit our stores as they magically transform into a dazzling Christmas display — a shopper's paradise. Ornaments. Lights. Trees. Treasures.

**Palm Beach**  
Patio Furniture

Now Town Center 347 4610  
 Grand River and Now Road  
 Waterford 666 3880  
 M 59 near Oakland Airport

Mon Thurs & Fri 10-9  
 Tues Wed & Sat 10-6  
 Sun 11-4

# Long-term rehab essential, costly

Continued from Page 1

In addition to unlimited medical and rehab benefits, Michigan's No-fault also provides three-years' worth of wage-loss benefits and allows those with "permanent serious disfigurement or serious impairment of body function" to maintain negligence action against the driver at fault for the injury.

Last December, state Sen. Dick Posthumus and state Rep. Paul Wartner simultaneously introduced reform legislation aimed at "disproportionately high" no-fault premiums for collision and comprehensive coverage. Earlier this year, Posthumus, chair of the senate Commerce and Technology Committee, conducted public hearings, summarizing findings in a report last April.

"Michigan's no-fault auto insurance system is probably the best in America," the report begins. Other points contained in it and underlined by Posthumus are:

- "Despite having the most generous no-fault benefits in the nation, Michigan has continuously experienced low average premiums.

- "Michigan's auto insurers are experiencing among the lowest profits in the nation.

- "Loss ratios for auto insurance (the percent of premium dollars going back in the form of claims payments) have been consistently and significantly higher in Michigan than in the rest of the nation.

- "This means that Michigan is returning among the highest percentage of premium dollars back to injured victims of any state in the nation."

IN CONCLUSION, the report said, "We need to examine whether mandatory unlimited benefits, forced upon consumers without options to reduce their premium costs, are justifiable and appropriate when insurance costs are ever increasing." Reducing personal injury protection to \$250,000 could, the report suggests, save the consumer "as much as \$48.12 annually."

The proposal, Miller said, is "60 pages of a virtual wish list for the insurance industry. Not a single reform is favored by consumer groups." And, he added, it is unlikely the proposed changes will significantly lower insurance premiums.

The issue was discussed in a recent issue of the Michigan Head Injury Alliance. "We believe the estimated cost savings by reducing benefits cannot justify the potential loss of necessary medical, therapeutic and cognitive services that are required to complete the rehabilitation process," the article said.

Meanwhile, Bablak, a victim of violent crime a decade ago, now resides in a full care facility, paid for by Medicaid and Social Security Disability. His condition continues to decline. He still receives no rehab therapy, according to his mother.

"It's hard," she said, not to both envy and resent those lucky enough to qualify for the generous and life-giving benefits of no-fault, a cruel circumstance forced upon the injured by something as insignificant as the circumstances of their accident.

And now, even that may be threatened.

# Phone call puts bread on needy's table

By Janice Brunson  
staff writer

Creative fund-raising by the nation's largest food program is apt to generate significant contributions. It is also certain to create good will among donors participating in an easy-to-give program.

Second Harvest, a private agency that provides food for 184 national food banks and some 40,000 charities, is relying on the telephone in a unique effort to raise money called Partners Against Hunger.

Donors may dial a Hunger Information Line, 1-900-468-GIVE, and presto, Second Harvest receives a \$5 cash donation. The charge is reflected in the caller's next monthly telephone bill.

The 900 number is sponsored by Home Pride bread, a product of Continental Baking. The firm is also donating a nickel from each loaf of bread sold during November.

"We have long contributed surplus bread to feed the hungry," said Robert Heiss, a Southfield resident who manages the Wayne County Continental Baking facility.

**Donors may dial a Hunger Information Line, 1-900-468-GIVE, and presto, Second Harvest receives a \$5 cash donation. The charge is reflected in the caller's next monthly telephone bill.**

Cash contributions are used by Second Harvest to purchase surplus food, transport donated food and store non-perishable stock, according to James Gonya, president of Gleaners Community Food Bank, a Detroit-based operation that relies on food donations from Second Harvest.

"We primarily distribute to the walking wounded in the suburbs,"

plus food into a plus for the hungry," said Gonya, whose organization receives some two million pounds of food annually from Second Harvest. Gleaners distributes the food to 180 agencies in Wayne, Oakland and five additional counties.

The Newburgh Baptist Church in Westland is one such recipient. This year, church members expect to distribute 50,000 pounds of food, according to the Rev. Jerry Kruckow.

"OUR TAG LINE is turning sur-

## SC registration begins Dec. 10


In person registration for Schoolcraft College winter term classes is scheduled for Monday, Dec. 10 through Thursday, Jan. 3.

Students can pay by check, Mastercard or Visa. Day and evening classes are available at the main campus, as well as at Schoolcraft

College-Radcliff, Garden City, as well as at Plymouth Salem and Clargenceville high schools and the Livonia Bentley Center.

Schoolcraft is at 18600 Haggerty, between Six and Seven Mile roads, Livonia. Additional information is available by calling 462-4430.

**Bishop Borgess High School**  
**HOLIDAY BAZAAR**  
**Sunday, Dec. 2**  
 9 a.m.-5 p.m. \$1.00 Donation  
 Plymouth Rd. at Telegraph  
**HOMEMADE ARTS AND CRAFTS**  
*Over 150 Exhibits • Pictures with Santa*



*Dittrich's*

Christmas wishes come true at... *Dittrich's* Natural Norwegian Blue Fox Jackets Starting at \$397 Through Saturday

Don't be misled into thinking you get value in a low priced fur... Fur is a long time investment. Can you afford to buy yours anywhere but Dittrich's?

IMPRESSIVE SAVINGS  
 UNIQUE PAYMENT TERMS  
 20% Down and you don't receive a bill until February

DETROIT • 873-8300 • 7313 Third Ave.  
 BLOOMFIELD HILLS • 642-3000  
 1515 N. Woodland Ave.  
 Moo-Su 10 am - 6 pm  
 Bloomfield, Thu & Fri until 8:30 pm

For products labeled to show country of origin of imported furs.

**Wearable Art**      **Floral Frames Craft Supplies**

**Leewards**      **30 Days til Christmas**



**Animated Christmas Characters**  
**49.99 to 89.99**  
Reg. 49.99-99.99  
 Sizes from 23" to 28"



**Sweatshirts**  
**6.99**  
Reg. 9.99  
 1st quality. 50% cotton/50% polyester. 15 solid colors. Ready to paint or embellish. Adult sizes M-L-XL.

<p><b>All Christmas Candles</b>  <b>33% off</b>  <small>Reg. 25¢-5.99                  Pillars, tapers and votives in red, green and white.</small></p>	<p><b>Lifelike Pine Sprays</b>  <b>25% off</b>  <small>Reg. 59¢-2.49                  Great accent for holiday projects.</small></p>	<p><b>All Boxed Christmas Cards</b>  <b>50% off</b>                  Suggested Manufacturers retail.</p>
<p><b>Framed Art Prints</b>  <b>14.99 &amp; 19.99</b>  <small>Valued from 19.99 &amp; 24.99</small></p>	<p><b>35 Mini Light Set</b>  <b>1.99</b>  <small>Reg. 2.99                  Clear or multi color bulbs. Straight line.</small></p>	<p><b>100 Mini Light Set</b>  <b>5.99</b>  <small>Reg. 7.99                  Clear or multi color bulbs. End to end. Super bright.</small></p>
<p><b>140 Light Chaser Set</b>  <b>14.99</b>  <small>Reg. 19.99                  Clear or multi color bulbs.</small></p>	<p><b>Grapevine Wreaths</b>  <b>1.99 to 3.99</b>  <small>Sizes 12" to 24"</small></p>	<p><b>Plaid &amp; Satin Christmas Ribbon Spools</b>  <b>99¢</b></p>
<p><b>All Christmas Ribbon</b>  <b>25% off</b>  <small>Reg. 99¢ - 3.99</small></p>	<p><b>9 Ft. x 10" Lifelike Pine Garland</b>  <b>4.99</b>  <small>Reg. 7.99                  280 tips.</small></p>	<p><b>24" Lifelike Pine Wreath</b>  <b>4.99</b>  <small>Reg. 7.99                  240 tips.</small></p>
<p><b>18" Muslin Stocking</b>  <b>1.49</b></p>	<p><b>Christmas Wood</b>  <small>Reg. 6.99-19.99</small>  <b>33% off</b></p>	<p><b>Give a Leewards Gift Certificate!</b></p>
<p><b>Wilton Christmas Cake Pans</b>  <b>\$2 off</b>  <small>Reg. 7.99</small></p>	<p>On sale Sunday, November 25 through Saturday, December 1, 1990. Quantities are limited on some items. Sorry no rainchecks.</p>	

**ROCHESTER HILLS**  
 Hampton Village 110  
 2841 Rochester Rd. 48064

**WESTLAND**  
 15745 Warren Rd.  
 48090

**ANN ARBOR/PITTSFIELD**  
 6044 Valley Center  
 48106

**LANSING**  
 400 Saginaw Hwy. across  
 from Lansing Mall  
 48206

**Leewards**  
*Where Something Special's Always Happening!*

STORE HOURS: Mon-Sat. 9:30-9; Sun. 10-6

**WARREN**  
 14440 E. Main Rd.  
 48090

**TAYLOR**  
 11500 E. Grand Blvd.  
 48070

**NOVI TOWN CENTER**  
 4100 E. Grand Blvd.  
 48220

**LANSING**  
 2741 E. Grand Blvd.  
 48206

**LOW COST ONE WAY TRAVEL SOUTH AND WEST**

For Information Call **532-3800**

**AUTO DRIVEAWAY**  
 26125 W. 7 Mile  
 Redford, Michigan  
 OVER 80 OFFICES TO SERVE YOU

## Save Money Every Month!

**With WALLSIDE'S Energy-Efficient VINYL REPLACEMENT WINDOWS**

As seen on TV  
 Up to 100 U.L. (United Inches)

Height (Up to 66")  
 Width (Up to 44")

**100% FINANCING AVAILABLE**  
with approved credit

**Beat The High Cost Of Home Heating Bills By Replacing Those Drafty Old Windows With...**

**W W W Window Factory**  
 Double-Hung Vinyl Windows with *Ford* Glass

**\$199**

**PER WINDOW INSTALLED**  
5 window minimum order. Wood removal only. (Excess orders excluded - not valid with other discounts)

**No Payments Until April 1991**  
(With Approved Credit)

**WE WILL NOT BE UNDERSOLD! LET US PROVE IT! 272-4400**

**FOR A FREE ESTIMATE CALL**

**THE WALLSIDE ADVANTAGES**

- EXPERIENCE: Over 45 years of replacement window experience. You can be confident with Wallside products and services.
- FACTORY DIRECT: We are the factory. We eliminate the middleman and save you money.
- 35 YEAR WARRANTY: Our exclusive 35 year limited warranty assures you years of easy care, beautiful looking windows.
- LOWEST PRICES: Nobody undercuts Wallside Window Factory. Give us a call at 272-4400 and let us prove it!

**6" Vinyl Sliding Patio Doorwall \$699 PER WINDOW INSTALLED**

- Includes complete removal and installation
- With screens
- With lock and key
- With tempered, insulated glass
- With security locks
- LOW E glass

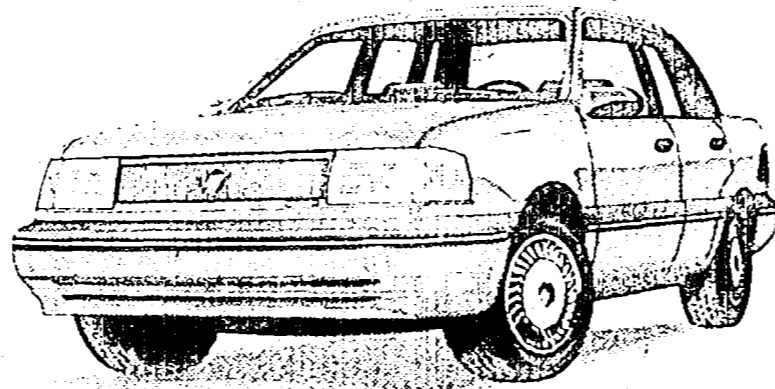
15830 Schoefer Detroit, MI 48227      **Wallside Window Factory**      TOLL FREE 1-800-521-7800

Factory & Showroom, FREE No Obligation In-Home Estimates

NOW'S THE TIME TO GET GREAT VALUES AT YOUR METRO DETROIT LINCOLN-MERCURY DEALER

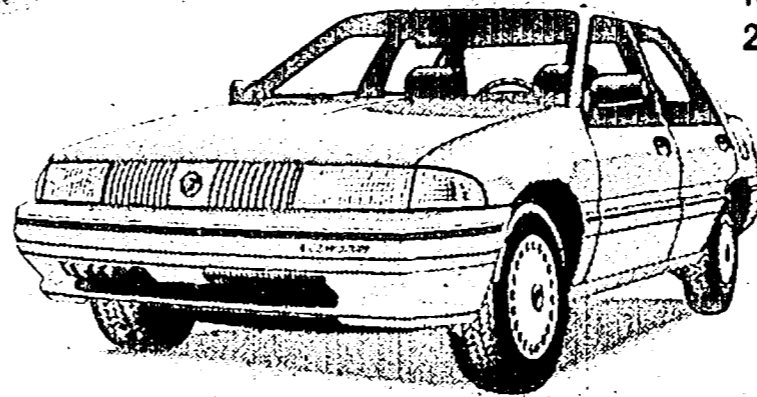
# \$1999 A MONTH FOR 24 MONTHS

PLUS \$600 CASH BACK



Cash Down Payment	\$2,192.00
Refundable Security Deposit	\$200.00
Option Package 363A Savings	\$1,000.00
Total Cash Due at Lease Inception Includes First Month's Lease Payment*	\$2,591.00
Total Amount of Payments	\$4,776.00
24 Monthly Lease Payments at*	\$199.00

1991 MERCURY TOPAZ



Cash Down Payment	\$1,209.36
Refundable Security Deposit	\$200.00
Option Package 573B Savings	\$650.00
Total Cash Due at Lease Inception Includes First Month's Lease Payment*	\$1,608.36
Total Amount of Payments	\$4,776.00
24 Monthly Lease Payments at*	\$199.00

1991 MERCURY TRACER

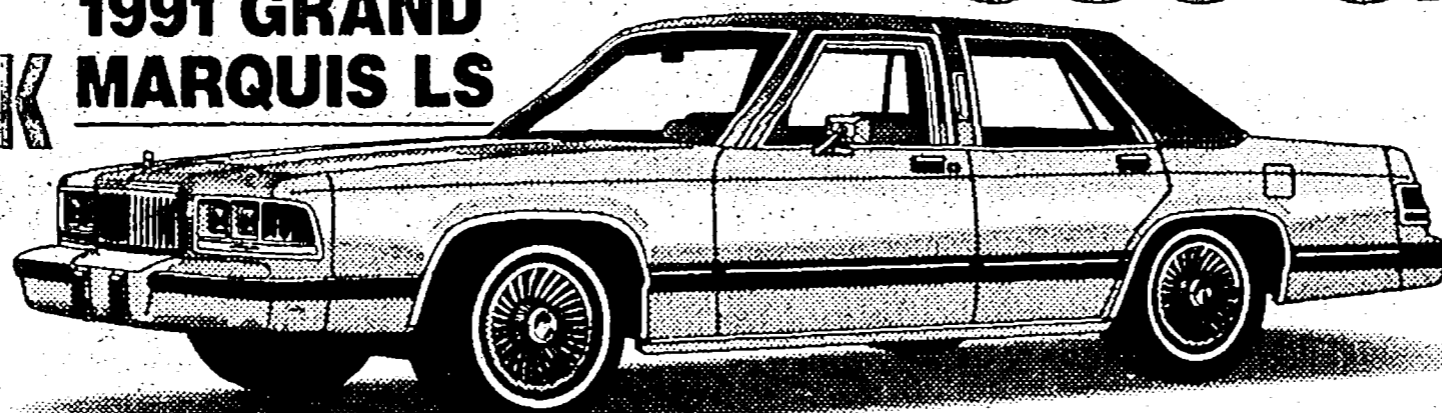
## YOUR CHOICE FOR 24 MONTHS FOR \$299 A MONTH

ALL WITH AUTOMATIC TRANSMISSION AND AIR CONDITIONING

OR GET \$1,000 CASH BACK WHEN YOU BUY\*

PLUS \$500 CASH BACK

1991 GRAND MARQUIS LS

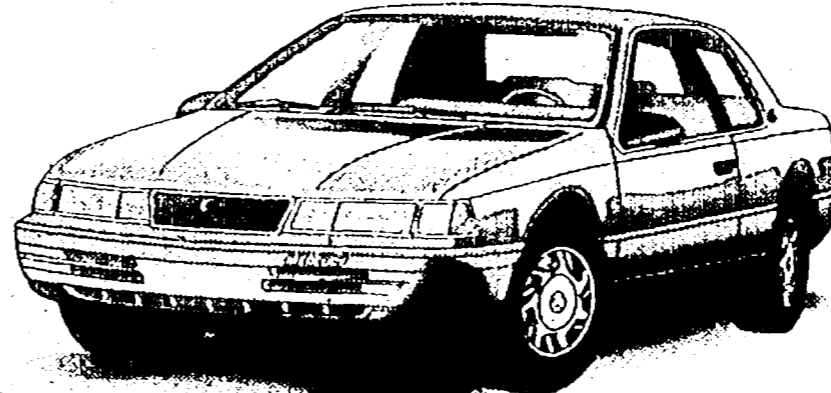
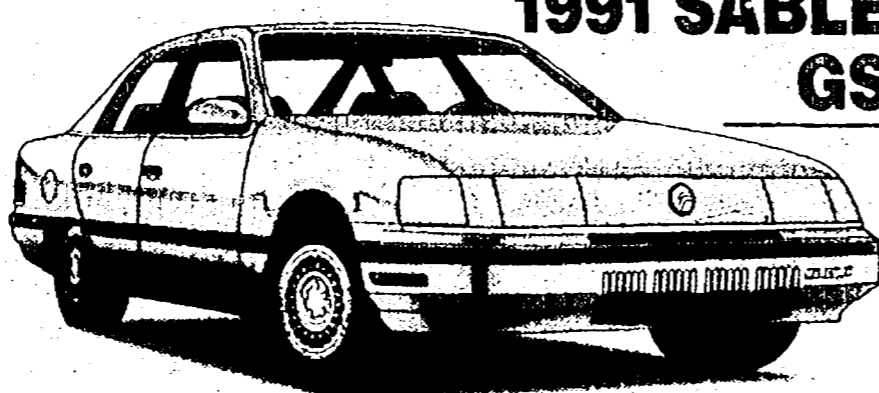


Cash Down Payment	\$5,005.70
Refundable Security Deposit	\$300.00
Option Package 172A Savings	\$650.00
Total Cash Due at Lease Inception Includes First Month's Lease Payment*	\$5,604.70
Total Amount of Payments	\$7,176.00
24 Monthly Lease Payments at*	\$299.00

## PLUS \$750 CASH BACK 1991 COUGAR LS

Cash Down Payment	\$3,039.26
Refundable Security Deposit	\$300.00
Option Package 451A Savings	\$700.00
Total Cash Due at Lease Inception Includes First Month's Lease Payment*	\$3,638.26
Total Amount of Payments	\$7,176.00
24 Monthly Lease Payments at*	\$299.00

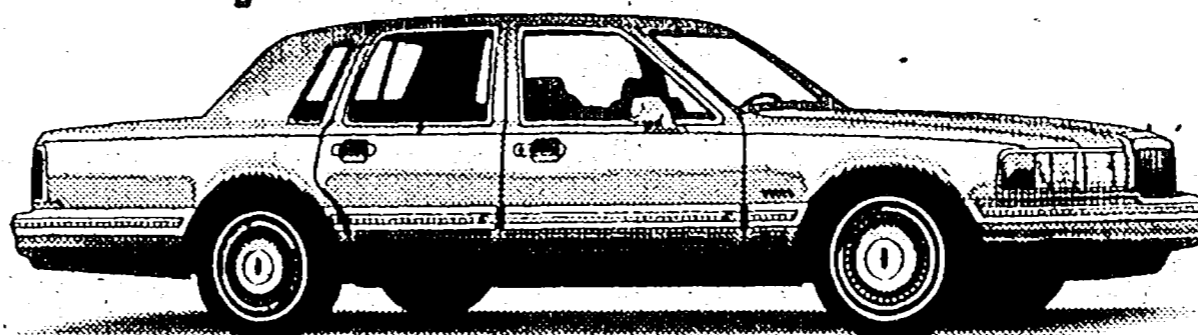
1991 SABLE GS



Cash Down Payment	\$3,163.26
Refundable Security Deposit	\$300.00
Option Package 262A Savings	\$850.00
Total Cash Due at Lease Inception Includes First Month's Lease Payment*	\$3,762.26
Total Amount of Payments	\$7,176.00
24 Monthly Lease Payments at*	\$299.00

## 1991 LINCOLN TOWN CAR PLUS \$1,300 CASH BACK

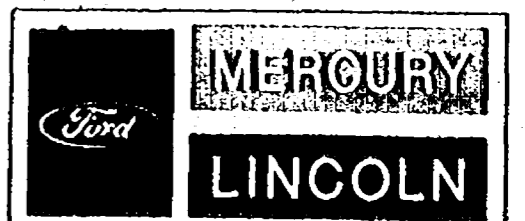
24 MONTHS JUST \$399 A MONTH



Cash Down Payment	\$5,984.21
Refundable Security Deposit	\$400.00
Total Cash Due at Lease Inception Includes First Month's Lease Payment*	\$6,783.21
Total Amount of Payments	\$9,576.00
24 Monthly Lease Payments at*	\$399.00



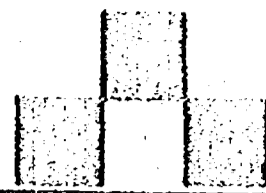
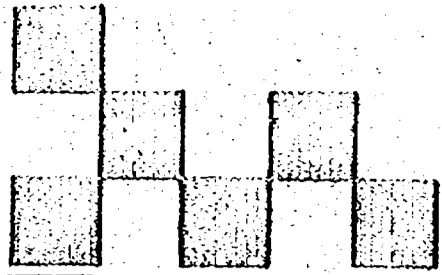
ADDITIONAL PROGRAM INFORMATION: Customer Cash Back directly from Lincoln Mercury on 1991 models with a 24 month Ford Credit Red Carpet Lease; \$600 on Topaz GS; \$750 on Sable GS; \$500 on Grand Marquis LS; \$1300 on Town Car. Customer Cash Back can be applied toward payment, refundable security deposit and first month's payment or you may keep the cash. For cash back and special lease terms you must take new vehicle delivery from dealer stock by 12/31/91. \*Total cash due at lease inception includes a refundable security deposit, cash down payment and first month's lease payment. †Lease payment is based on Manufacturer's Suggested Retail Price. \$12,525 on Topaz GS, \$11,537 on Tracer, \$17,629 on Sable GS, \$18,837 on Cougar LS, \$21,825 on Grand Marquis LS, and \$30,038 on Town Car. Including option package savings per model as shown above. Lease payment includes destination charges but excludes title, taxes and license fee and is based on a 24-month closed-end Red Carpet Lease from Ford Credit. Lessee may have the option to purchase the car at lease end at a price to be negotiated with the dealer at lease inception. However, lessee has no obligation to purchase the car at lease end. Lessee is responsible for excess wear and tear. 30,000 miles is the total mileage allowed with an \$11 per mile charge over 30,000. Lease subject to credit approval and insurability as determined by Ford Credit. See your Lincoln Mercury dealer for his price and terms. See your



SEE YOUR METRO DETROIT LINCOLN-MERCURY DEALER WHERE GREAT DEALS ARE JUST AROUND THE CORNER.

- |  |  |   |   |   |   |   |  |
|--|--|---|---|---|---|---|--|
| <b>ANN ARBOR</b><br>Apollo<br>2100 W. Stadium Blvd.<br>668-6100      | <b>DEARBORN</b><br>Krug<br>21531 Michigan Ave.<br>274-8800             | <b>DETROIT</b><br>Bob Maxey<br>16901 Mack Avenue at Cadieux<br>885-4000 | <b>DETROIT</b><br>Park Motor<br>18100 Woodward Ave.<br>Opposite Palmer Park<br>869-5000 | <b>FARMINGTON</b><br>Bob Dusseau<br>31625 Grand River Ave.<br>474-3170      | <b>GARDEN CITY</b><br>Stu Evans<br>32000 Ford Rd.<br>425-4300                 | <b>PLYMOUTH</b><br>Hines Park<br>40601 Ann Arbor Rd. (at I-275)<br>425-2444 | <b>WATERFORD</b><br>Mel Farr<br>4178 Highland Road<br>683-9500 |
| <b>ROCHESTER</b><br>Crissman<br>1185 South Rochester Rd.<br>652-4200 | <b>ROSEVILLE</b><br>Arnold<br>29000 Gratiot at 12 Mile Rd.<br>445-6000 | <b>ROYAL OAK</b><br>Diamond<br>221 N. Main St. at 11 Mile<br>541-8830   | <b>SOUTHFIELD</b><br>Star<br>24350 W. 12 Mile Rd.<br>354-4900                           | <b>SOUTHGATE</b><br>Stu Evans<br>16800 Fort St. at Pennsylvania<br>285-8800 | <b>STERLING HEIGHTS</b><br>Crest<br>36200 Van Dyke at 15 1/2 Mile<br>939-6000 | <b>TROY</b><br>Bob Borst<br>1950 West Maple<br>643-6600                     | <b>YPSILANTI</b><br>Sesi<br>950 East Michigan<br>565-0112      |





## taste buds

chef Larry Janes



## Stuffed? Help the hungry

With Thanksgiving warmly tucked behind our belt buckles and buttons, the last of that turkey carcass picked clean and hopefully thrown into a stock pot for soup, did you ever stop to think what it would be like to stand in line, hoping and praying that the agency providing your only warm meal of the day wouldn't run out of turkey, gravy, stuffing and potatoes?

As you search through the cupboards looking for that can of cranberry sauce hidden behind the bulging shelves of soup, taco shells, canned vegetables and cereal boxes, were you aware that there are thousands of people, many in our own neatly landscaped backyards, who open their cupboards only to find a bag of USDA-packaged cornmeal and an occasional can of evaporated milk?

The facts are astounding. With many community agencies feeling budgets cuts, the rolls continually expand with families requesting assistance. Maybe it was a temporary layoff, a sudden turn of bad luck or even an unexpected medical emergency that tapped a family's food budget. Whatever the reasons, there are people going to bed hungry.

Fortunately, there are agencies like the folks from Gleaners Community Food Bank who assist folks with bare cupboards. It might be the mom (or dad) with two kids struggling on ADC who need their help. Maybe it's the senior citizen who lives down your street who purchases only day-old bread and past-prime produce from your local supermarket. It could even be that shelter for battered women and children who gathered around their Thanksgiving table wondering if they will ever get a chance to return to a normal lifestyle.

SOME FOLKS need help, and as a nation with bulging cupboards, it's up to us to lend a hand. The scenarios of people needing help are as long and varied as our income tax forms.

It becomes increasingly easy to sit back and say that it's not our problem. But it is. We write checks every week to our church. Heck, there's even a payroll deduction now for contributions to the United Fund. But these funds can only go so far.

At a recent visit to my city hall, I noticed a rather large display of brochures from the Gleaners Community Food Bank requesting that I buy a case of food to help feed the hungry. The brochure sat on my desk for a few days, and when it became time to do the weekly sorting, I found it and took a few minutes to see just what my donation would buy.

If you read this column and enjoyed a bountiful Thanksgiving table with your friends and family, why not take a few extra minutes right now to do something for those not so fortunate?

Please share your bounty this season with a gift of food for those in need. Send your tax-deductible check, payable to Gleaners Community Food Bank, and help provide the more than 155,000 meals that go to the needy every week in our area. Here's an idea of what your donation can provide:

- \$8.76 for a case of Welch's fruit juice
- \$10.82 buys a case of Freshlike green beans
- \$11.60 gets a case of Campbell's chicken noodle soup
- \$14.88 stocks a cupboard with Castleberry's beef stew
- \$17.89 opens a case of Velvet peanut butter
- \$20.44 spreads a case of Ragu spaghetti sauce.

Send your donation to: Gleaners Community Food Bank, 2151 Beaufait, Detroit 48207, or you can phone 923-3535.



Hors d'oeuvres prepared by Larry Janes include Dip in tomato, Artichoke Heart and 3-Cheese Puff and Nut Terrine. Platters courtesy of Williams-Sonoma, Laurel Park Place, Livonia

# Appetite-whetters

## Combine dunks, tops, forms and wraps

By Larry Janes  
special writer

WITH THE INFLUX of holiday parties, open houses and office get-togethers, today's busy cook is always in search of new ideas, suggestions and tips to make his or her holiday entertaining easy and enjoyable.

Unfortunately for most party-throwers, this will be another season filled with the all-too-typical marinated meatballs, spinach dip in hollowed-out bread and the ever-present cheese balls.

Isn't it about time someone came up with some nouveau holiday appetizers that will have your guests calling out for more? If you have ever found yourself still slaving over the entree while your spouse passes the onion dip and crackers to your guests in the other room, you might want to rip out this story and utilize it for an upcoming holiday party.

Hors d'oeuvres are a versatile food category, representing pure luxury and indulgence as well as the opportunity for a tremendous variety of stimulating tastes. Almost any dish can be made into an appetizer simply by miniaturizing it. On the other hand, you also will find that many appetizer recipes can be turned into entrees

with the addition of a simple sauce and rice or pasta.

IN ORDER TO plan a great hors d'oeuvres party, you need to remember a few minor categories. The best appetizer table is simply just that, an appetizer, something to enjoy before dining. Too many pre-dinner palate pleasers spell catastrophe to a dinner party.

If you are planning on serving dinner, keep the "apps" light and varied. If, on the other hand, you want to put out a spread Henry VIII would relish, remember there will be little need for exotic salads, heavy pasta dishes and exorbitantly priced meats and seafoods.

The best appetizer table has a mixture of dunks, tops, forms and wraps. The dunks should consist of a mixture of relish selections with appropriate dips. The tops can be an assortment of spreads, some hot, some cold, that can be piped onto crackers, spread onto party breads and then strategically placed on the tabletop.

The forms can be molds of pate, terrines concocted in simple breadpans and mousses adorning the most delicate molds. The wraps can be a mixture of stuffed vegetables, stuffed wrappers, croustades, phyllo and puff pastry.

And with everything we do in life, there

are a few rules that should always be followed, regardless of what our moms have preached for decades. First, try to remember that throwing a party should be fun. Mommas through the centuries have instilled in our minds that hosts and hostesses must constantly be running around like the proverbial chicken with its head cut off, making sure that everything is just right and that the old adage "What's the matter. Don't you like my food?" coupled with the "Eat. It will make me feel better." is the only way to throw a party.

CONTRARY TO what you and I have been taught, it's okay to enjoy your own party. The best host or hostess makes the best guest list, incorporating a melange of interesting folks who, by themselves, will keep the party going.

Suggestion number two has been practiced by the experienced partygiver for decades. Plan the hors d'oeuvres so that as much can be done in advance as possible. No one likes it when their host or hostess is secluded in a hot kitchen for hours on end. Remember, it's your party and you can enjoy it too.

If your culinary talents equal those of your car maintenance abilities, try to understand that your guests are not coming with rating cards tucked under their armpits.

Here are recipes for one of each

### COLD BLT DIP

A great dunk

- 1 pound bacon, cooked until crisp
- 3 tomatoes, peeled and seeded
- 1 cup mayonnaise or salad dressing
- 1 tablespoon Dijon-styled mustard
- ¼ cup green onions, chopped
- ¼ cup parsley, minced
- Dash hot pepper sauce

Drain bacon and cool. Combine remaining ingredients in a food processor and process until chunky. This can be prepared up to 2 days in advance and refrigerated. Serve with corn chips, tortillas, crackers or melbas. If there are any leftovers, hollow out a baked potato and heat throughout for a great side dish.

### ROASTED GARLIC DECADENCE

A superb top

- 6 large bulbs garlic
- 4 tablespoons cream sherry
- 8 ounces chevre (goat cheese)

Please turn to Page 2

## You'll be over the moon with La Luna Grancaffè



Most of the current crop of Italian restaurants are stiffer than uncooked spaghetti. Overdressed waitpeople serve overdressed pasta — often not as good as you could make at home — at overdressed prices.

Pasta is supposed to be fun, we've always thought. Attacking a dish of angel hair should be an unrefined sort of quest, slippy and sloppy, embarked upon in the same spirit that one chows down on barbecued ribs.

We have some soul mates at La Luna Grancaffè, a big-hearted place that is loud in atmosphere, emphatic in food and yet sentimental in style, a light opera sort of restaurant right in downtown Birmingham, which could stand a little Fellinizing anyway.

La Luna's pizza comes in two sizes — the eight-inch "mezza luna" and the 14-inch "fulla moona." Starting with a thin, crispy crust, the restaurant then adds genuine ingredients (real ricotta and mozzarella, not the reduced calorie, rubber versions). The moon pie pizza is great, topped as it is with cheeses, a good marinara sauce, trendy but tasty sun-dried tomatoes, pine nuts and fresh basil.

Pasta dishes are the real thing too. What a difference pure olive oil and fresh ingredients make. The Capellini Rosellini featuring shrimp and scallops tossed with angel hair pasta, garlic, butter and white wine is outstanding.

ON THE MENU, the specialties include Tortellini di Jackolantini (pumpkin pasta) and another pasta dish, Penne from Heaven (chicken, shrimp and broccoli sauteed with olive oil, garlic, sun-dried tomatoes

and crushed red pepper). Wisecracks are a decor theme, like the legend, "She shot for the moon, but ended up with him" on the espresso list (sorry, no liquor license), the statement "When the moon hit their eye like a big pizza pie, it wasn't amore, but it was good" on the menu, and the immortal logo, "To La Moon, Aliecia," over the coffee bar.

It may take daring to open a restaurant without a liquor license these days, but La Luna undauntingly has substituted an international list of mineral waters, sparkling juices and no-alcohol beers and wines. Premium coffee abounds as well. Try the espresso with biscuits dipped in Gayle's chocolate.

Details: La Luna Grancaffè, 183 N. Woodward, Birmingham, 642-7070. Hours: Monday-Thursday 5-9 p.m., Friday-Saturday 5-11 p.m.



STEPHEN CANTRELL/staff photographer

La Luna offers Salsicce e Polenta (sausage and polenta with roasted red pepper sauce) and Penne from Heaven (chicken, shrimp, broccoli, garlic, sun-dried tomatoes and penne noodles).

Lunch hours are planned. Carryout available. No reservations. Prices: \$4.75 for small pizza to \$13.50 for full meal. All major credit cards. Value: Tremendous food in an appropriate price range. Rating: ★★★★★

**RATING GUIDE**  
★ Average (lots of places with similar quality)  
★★ Good  
★★★ Very good  
★★★★ Excellent  
★★★★★ Consistently superb — a rare honor.









# Offering 'A Taste of Michigan'

"A Taste of Michigan," a new cookbook published by the Michigan Restaurant Association, is a collection of more than 200 recipes from member restaurants throughout the state.

The cookbook also include information on each contributing restaurant and a section on wines. The book was designed to highlight Michigan products and also the many fine restaurants and chefs in the state.

Gift stores, and book stores (including Walden's and B. Dalton's) throughout Michigan carry the cookbook, as well as a number of restaurants. The spiral-bound, soft-cover "A Taste of Michigan" also is available from the MRA by sending a check or money order for \$12.50 plus \$1.50 for shipping and handling to: MRA Cookbook, 200 N. Washington Square, Suite 10, Lansing 48933.

The MRA has been in existence since 1921 and promotes excellence in hospitality. Its more than 5,000 member locations are represented from the association's headquarters in Lansing.

A few of the cookbook's recipes, chosen from area restaurants, follow:

### STUFFED MUSHROOMS WITH CRABMEAT

**Appetizer for 12**  
2 pounds large fresh mushrooms (approximately 36 pieces)  
¼ cup butter  
1 pound crabmeat (king, blue or backfin), picked free of cartilage  
½ cup chopped onion  
2 tablespoons chopped parsley  
1 hard-boiled egg, chopped  
2 tablespoons sour cream  
½ cup mayonnaise  
1 tablespoon Dijon mustard  
Few drops Tabasco

1 teaspoon lemon juice  
Salt and pepper to taste

Wash mushrooms (do not soak). Break stems off (use stems for other purposes). In a skillet, melt the butter, add caps and saute till they turn gray. Strain off juice and let mushrooms cool (save juice for soup or sauce).

Chop crabmeat if necessary. Mix with rest of ingredients by hand. Fill into mushroom caps. Arrange caps on a baking sheet. Bake approximately 20-30 minutes (depending on their temperature) in 375-degree oven.

*The Golden Mushroom, Southfield*

### PINCONNING CHEESE SOUP

**Yield: 4-6 servings**  
4 slices bacon chopped medium  
1 cup onion chopped fine  
¼ cup celery chopped fine  
¼ cup carrot chopped very fine  
3 tablespoons flour  
½ teaspoon nutmeg  
½ teaspoon white pepper  
4 cups chicken broth  
1 cup half and half  
1 pound Pinconning cheese grated  
3 tablespoons parsley chopped fine

Cook bacon in skillet and render. Using slotted spoon, remove bacon from grease and set aside. Saute onion, celery and carrots in bacon drippings until tender (approximately 10 minutes). Add flour and seasonings. Cook, stirring, for approximately 2 minutes. Add chicken broth. Bring to a boil, reduce heat and simmer for 5 minutes. Stir in half and half and grated cheese. Cook until cheese is melted. Add chopped parsley and mix well.

Ready to serve.  
NOTE: Use of Pinconning cheese made in Michigan.  
*Charley's Restaurants, metropolitan Detroit.*

### CENTER CUT PORK CHOPS WITH MUSTARD CIDER SAUCE APPLE COMPOTE WITH SHERRY

**Yield 4**  
4 lean center cut pork chops (8-9 ounces each)  
1 clove of garlic crushed  
4 tablespoons Dijon-style mustard  
1 cup apple cider or apple juice  
1 tablespoon butter

**Compote**  
3 large Michigan red apples, not peeled, core and cut in wedges  
1 tablespoon lemon juice  
1 cup sherry  
½ cup brown sugar

1 cinnamon stick  
1 tablespoon butter

Rub pork chops with crushed garlic. Saute chops in skillet with butter until golden brown. Brush chops with mustard on both sides. Add cider. Cover with lid or aluminum foil. Cook in oven, turning occasionally until well done. To serve, put pork chops on heated plates. Reduce sauce. Season to taste and spoon over chops. Serve and garnish with apple wedges.

**Compote:** Saute apples in butter and lemon juice. Add sugar and cinnamon sticks. Add dry sherry and cook for a short period. Don't overcook.

**Suggested Wine:** Leelanau Cellars Chardonnay.  
*Machus Red Fox, Bloomfield Township*

\$1.00 DISCOUNT COUPON \$1.00

*Adult Toys* EXPO

Showcasing unique, luxurious and recreational items for the discriminating consumer.

EXOTIC AUTOS • FINE FURS • JEWELRY • ELECTRONIC WIZARDRY • WOODWORKING • HOME FITNESS EQUIPMENT • AUDIO & VIDEO • TRAINS • TRAVEL • REMOTE CONTROL HOBBIES • SPAS • HOME IMPROVEMENT • RESORTS • SALONS • ATVs • LIMOUSINES • DATING SERVICES • THEATRE • STEREOS • SCUBA • PHOTOGRAPHY • SPORTING EQUIPMENT • MUSICAL EQUIPMENT • CONTINUOUS LIVE STAGE SHOWS, FEATURING FURS, FASHION, DANCE, MAGIC & COMEDY.

### COBO CENTER

Friday, November 30 - 6:00 P.M. to 11:00 P.M.  
Saturday, December 1 - Noon to 11:00 P.M.  
Sunday, December 2 - Noon to 8:00 P.M.

NOTE: This coupon entitles the bearer to \$1.00 off the regular admission price of \$2.00. One coupon per attendee. SENIOR CITIZEN & CHILDREN UNDER THE AGE OF 12 ADMITTED FREE (313) 737-1900



### Stay Warm This Winter

Insulate your windows with **FLEX-TITE Magnetic Interior Insulating Panels**

- Stops cold drafts
- Reduces sweating & icing
- Warms cold door walls
- Saves energy
- Greatly increases home comfort
- Installs over existing windows

"Don't replace your windows INSULATE them"

**ASPEN BUILDERS**  
22517 Telegraph Rd., Southfield  
**358-1337**

**PRE-SEASON SALE**  
Call for a FREE Home Estimate

Men, if you're about to turn 18, it's time to register with Selective Service at any U.S. Post Office.

It's quick. It's easy. And it's the law.

**Buster Brown**  
Mommy's Little Angel

Princess  
Sugar Plum

Because she'll always be your little girl, Buster Brown has designed these holiday-perfect dress shoes to make your angel a shining star.

**\$29.99 to \$33.99**

Princess B-C-D-E  
Sizes 10 to 14  
Sugar Plum B-C-D-E  
Sizes 5 to 12

**Buster Brown**  
Serving your children since 1958  
33426 W. 5 MILE • LIVONIA  
(1 Block W. of Farmington Road)  
Mon., Tues., Wed., Sat. 10-6, Thurs. & Fri. 10-9

### Arthritis Today

Joseph J. Weiss, M.D. Rheumatology  
18829 Farmington Road  
Livonia, Michigan 48152  
Phone: 478-7860

#### GOING UP THE STAIRS WITH ARTHRITIS OF THE KNEES

How much activity is proper if you have arthritis in the knee? Common sense tells you that if your knee joint is wearing out, the best way to preserve that joint is to put less wear on it. That logic is correct. However, humans are complicated and their activities cannot be guided by a single argument.

Doing less is helpful for the damaged knee joint, but deleterious to the whole body. To keep your lungs, heart and bowels intact, you need regular activity; the mind also requires the stimulation that activity brings. Thus, it may cause your knee to wear out faster if you climb stairs, but for the rest of your body parts, there is no better move.

Furthermore, advances in surgery come to your aid. Between arthroscopy, osteotomy, and knee arthroplasty, the orthopedic surgeon has a range of possible interventions. Repairing or replacing the knee is a reasonable possibility even if you are not in the best of health.

The same argument holds for the hip. Once it shows signs of wear, your best interests are to keep active until you can go on no more.

The movement of medical science has translated into a direct benefit for activity in your daily life.

Beautiful Eyeliner • Brows • Lipliner Applied Permanently

Gift Certificates Available

Most Credit Cards Accepted

FREE CONSULTATION WITH AD

**Artistic**

PERMANENT COSMETICS - Located in That's My Color Salon

1257 S. Main St., Plymouth 455-6980

Beautiful EYEBROWS • EYELINER • LIPLINER

Applied Permanently

FREE Brochure

Gift Certificates Available

Major Credit Cards Accepted

459-3133

**PERMANENT MAKEUP CLINIC**

328 S. Harvey • Plymouth

**WARREN MILLER'S NEWEST SKI FILM.**

Audi Quattro presents

**EXTREME WINTER**

American Airlines

**NOV 26 7:30 PM BIRMINGHAM THEATRE**

**NOV 27 7:30 PM FISHER THEATRE**

Tickets at Theatre Box Office and all Ticketmaster Offices

CALL FOR TICKETS (313) 645-6666

**O&E Classifieds work!**

Michigan Guild of Artists and Artisans'

**HOLIDAY Art Fair**

**December 8 and 9**

10am-6pm Saturday  
Noon-5pm Sunday

Oakland Community College

1-696 at Orchard Lake Road

Farmington Hills, Michigan

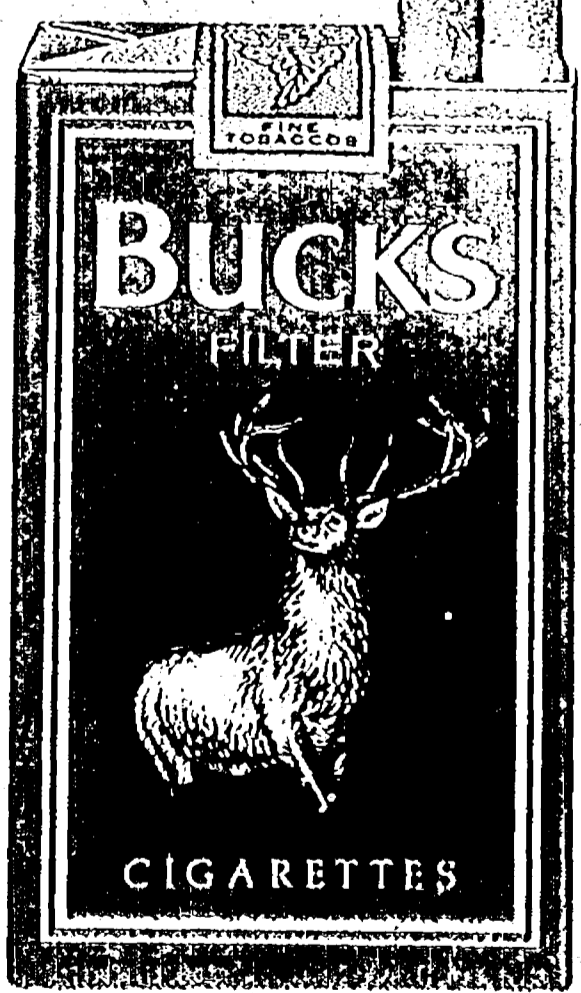
Admission \$3.00  
Senior Citizens \$2.00  
12 and under FREE

**\$1.00 off single admission with this ad**

Sponsors of the Ann Arbor Summer Art Fair

For more information call (313) 662-3382

# BUCK THE SYSTEM



**Full rich flavor, not full price.**  
Available in Kings & Kings Lights.

**SURGEON GENERAL'S WARNING: Smoking By Pregnant Women May Result in Fetal Injury, Premature Birth, And Low Birth Weight.**

Mfr's. suggested retail price.  
Kings Lights: 11 mg "tar," 0.7 mg nicotine - Kings: 14 mg "tar," 1.0 mg nicotine av. per cigarette by FTC method.





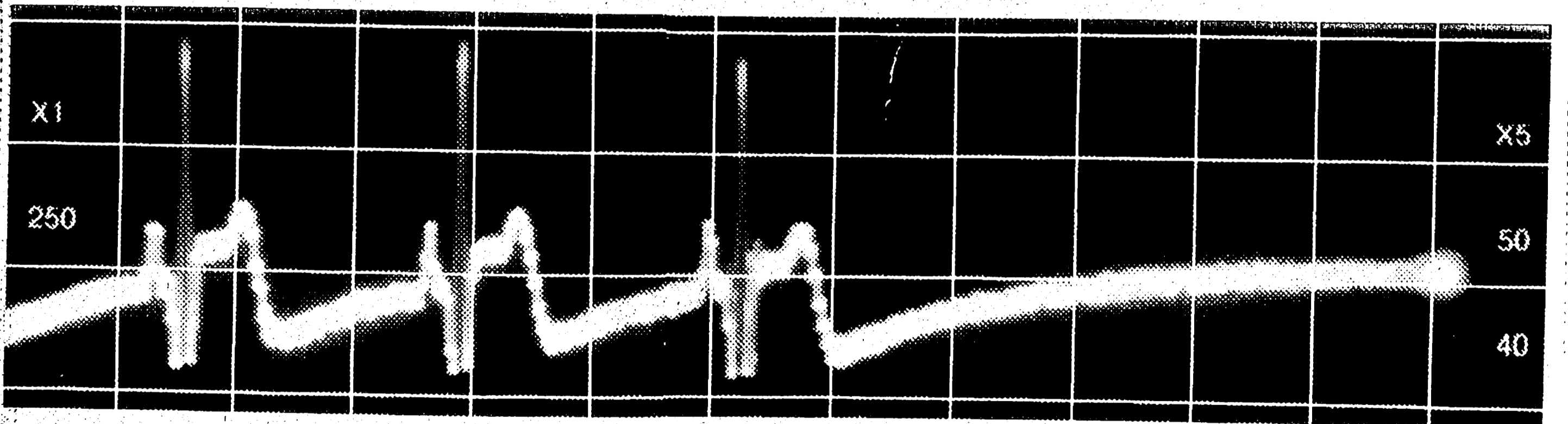








# UNFORTUNATELY, THE WAY TO A MAN'S HEART REALLY IS THROUGH HIS STOMACH.



While your cooking was supposed to help you win someone's heart, it may also help you destroy it.

Because a diet that's too high in fat may increase the risk of heart disease as well as certain kinds of cancer.

Fortunately, you can help reduce your risk simply by eating a low-fat diet containing lots of fruits and vegetables, whole grain foods, lean meats, fish, poultry and low-fat dairy products.

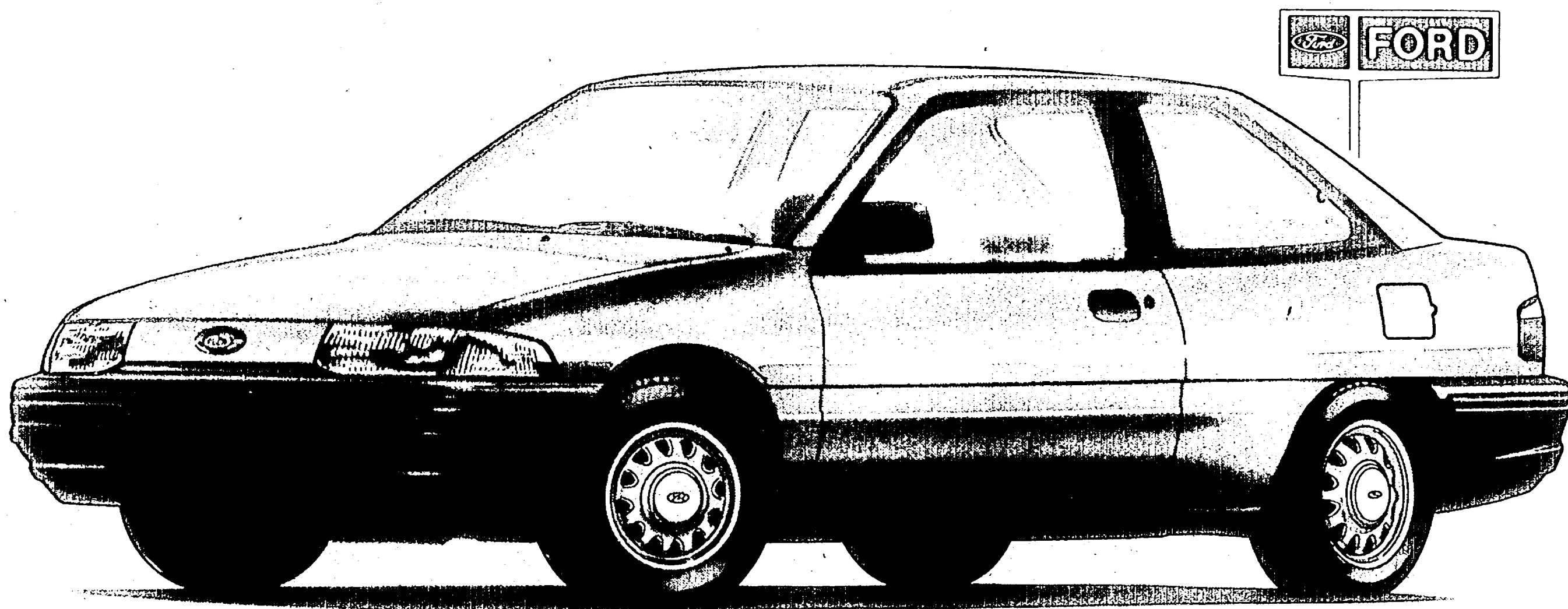
For a free booklet on how to reduce the fat in your diet, call 1-800-EAT-LEAN.

Don't let yourself be counted among the thousands of people every year who literally eat their hearts out.

**1-800-EAT-LEAN**



# GET 41 MPG



*with the*

# GAS-STINGY '91 FORD ESCORT!

**PLUS**

**7.9% APR FINANCING FOR UP TO 48 MONTHS. OR \$500 CASH<sup>(1)</sup> BONUS**

Save \$500<sup>(1)</sup> when you buy Preferred Equipment Package 320A on 1991 Ford Escort LX.

**SAVE \$1000**

<sup>(3)</sup> Combine Option Package Savings of \$500 with cash bonus<sup>(1)</sup> for a total value of \$1000. Package Includes:  
 ■ 1.9L EFI 5 Speed Transaxle ■ Power Steering ■ Light Convenience Group ■ Dual Electric Remote Control Mirrors.  
 ■ Remote Fuel Door/Liftgate Releases ■ Rear Window Defrost  
 ■ AM/FM Stereo Radio ■ And More...

(1) Cash bonus or 7.9% APR financing through Ford Credit for qualified buyers. 48 months at \$24.36 per month per \$1000 financed with 10% down. Dealer participation may affect savings. Take new retail vehicle delivery from dealer stock by 12/11/90. See dealer for details. (2) Savings based on Manufacturer's Suggested Retail price of Option Package vs. MSRP of options purchased separately. (3) Total savings based on cash bonus plus option package savings. (4) EPA estimated MPG 41 Hwy; 31 City.

<p><b>Bloomfield Hills</b> ALAN FORD, INC. 1845 S. W. 2nd St. 583-2036</p> <p><b>Centerline</b> BOB THIBODEAU, INC. 36331 Centerline 355-2128</p> <p><b>Dearborn</b> FAIRLANE FORD SALES, INC. 14585 M. Rd. #100 846-5000</p> <p><b>VILLAGE FORD, INC.</b> 13525 M. Rd. 585-1400</p> <p><b>Detroit</b> JERRY BIELFIELD COMPANY 8133 Michigan Ave. 584-2280</p> <p><b>STARK HICKEY WEST, INC.</b> 34760 W. Seven Mile Rd. 538-6800</p>	<p><b>RIVERSIDE FORD SALES, INC.</b> 18221 W. 13 Mile Rd. 587-2282</p> <p><b>Farmington Hills</b> TOM HOLZER FORD, INC. 14000 W. 13 Mile Rd. 247-1134</p> <p><b>Ferndale</b> ED SCHMID FORD, INC. 12000 W. 13 Mile Rd. 247-1134</p> <p><b>Flat Rock</b> DICK McQUISTON FORD, INC. 12000 W. 13 Mile Rd. 247-1134</p> <p><b>Livonia</b> BILL BROWN, INC. 22200 E. Warren Rd. 427-7996</p>	<p><b>MI Clemens</b> MIKE DORIAN FORD, INC. 10000 Greenfield Ave. 946-0010</p> <p><b>RUSS MILNE FORD, INC.</b> 14000 W. 13 Mile Rd. 247-1134</p> <p><b>Northville</b> McDONALD FORD SALES, INC. 10000 W. 13 Mile Rd. 247-1134</p> <p><b>Oak Park</b> MEL FARR FORD, INC. 14000 W. 13 Mile Rd. 247-1134</p> <p><b>Plymouth</b> BLACKWELL FORD, INC. 14000 W. 13 Mile Rd. 247-1134</p>	<p><b>Pontiac</b> FLANNERY MOTORS, INC. 5900 High Road 356-1260</p> <p><b>Redford</b> PAT MILLIKEN FORD, INC. 3600 Telegraph Rd. 285-1100</p> <p><b>Rochester</b> HUNTINGTON FORD, INC. 2800 N. W. 13 Mile Rd. 882-3400</p> <p><b>Royal Oak</b> ROYAL OAK FORD, INC. 5800 W. 13 Mile Rd. 548-3434</p> <p><b>Southfield</b> AVIS FORD, INC. 20000 E. Warren Rd. 355-7500</p>	<p><b>Southgate</b> SOUTHGATE FORD, INC. 16600 Ford Street 282-3636</p> <p><b>St. Clair Shores</b> ROY O'BRIEN, INC. 12000 W. 13 Mile Rd. 282-7600</p> <p><b>Stirling Heights</b> JEROME DUNCAN, INC. 4000 W. 13 Mile Rd. 482-7600</p> <p><b>Taylor</b> RAY WHITFIELD, INC. 14000 W. 13 Mile Rd. 247-1134</p> <p><b>Troy</b> TROY MOTORS, INC. 585-1000</p>	<p><b>DEAN SELLERS FORD, INC.</b> 1600 W. Maple Rd. 744-1500</p> <p><b>Warren</b> AL LONG FORD, INC. 14000 W. 13 Mile Rd. 247-1134</p> <p><b>Wayne</b> JACK DEMMER FORD, INC. 14000 W. 13 Mile Rd. 247-1134</p> <p><b>Westland</b> NORTH BROTHERS FORD, INC. 14000 W. 13 Mile Rd. 247-1134</p> <p><b>Woodhaven</b> GORMO FORD, INC. </p>
---	---	--	---	---	--

# STREET SCENE

The Observer & Eccentric® Newspapers

Monday, November 26, 1990 O&E

★ ★ 10



By Kevin Brown  
staff writer

Oh, those office suck-ups. Sure, it's OK to show the boss a little respect. It's even OK to defer to their judgment.

After all, making decisions — be they sometimes foolish — is what a boss is for.

But maybe you've noticed a fellow co-worker who's a bit too chummy with the big guy, or gal ... you know, the wayward soul lacking dignity who's not happy unless he or she is kissing up to the boss at every opportunity.

- Maybe they laugh too hard at the boss' jokes.
- Maybe they adopt his philosophy of life and politics and expound on it at the drop of a hat and well within earshot of the top man. And loss in sports, actually anything that will gain extra attention and/or recognition, small or large, from the boss.
- Or maybe they make regular trips "to the mountain" — the boss' office — to chat up the boss in hopes of snaring that future promotion.
- Medical science has yet to identify the deviant gene that marks a person for membership in the *officis suckupus* class.

And biologist have yet to pinpoint the exact physical traits? Do they have a thick-lipped, constantly moving mouth of sucker fish? Or maybe it's the perpetual pucker of a lamprey eel?

**THEY DO** have one thing in common. In the realm of brown nosing, they remain nameless, but that's not to say no one knows them. In any given office, everyone knows who the suck-ups are.

And while scientific journals are mum on the subject, several suburban Detroit office workers have reported sightings.

"There was this new guy, he was still on probation," recalls a woman who used to work in a Novi office. "His big thing was, in the morning he would walk into the boss' office and say, 'Nice tie.' The boss would say, 'You really think so?'"

"And the next day, it's 'Nice shoes.'"

Was it part of a mutual admiration society? Possibly.

"The boss would get a little grif, and after a while he'd come into the office and ask everybody, 'So, what do think of these shoes?'" she recalled.

**Bottom Line:** The boss got a kick out of the attention. And, yes, the

employee did pass probation, but, alas, he eventually left the company.

But let's be fair to the bosses. While there are some who like the attentive nature of brown-nosers, there are those who don't.

During his 21-year military career, a Troy man said "it (brown nosing) was really looked down upon."

**"THE KIND OF** things that I remember, is when the colonel pulls out a cigarette and there's a lieutenant there who will be the first one to put a match under his nose," he said. "What you usually try to do is tell them to back off."

"You tell them this is just going to get you in trouble with your fellow officers, knock it off."

As he sees it, "a good manager tries to bring that to a halt. In my experience, it causes trouble. It keeps people from working together and it keeps people from cooperating with that individual."

One boss who liked brown-nosers was the former publisher of a metro Detroit daily newspaper, a former reporter at the paper recalled.

"The dress code used to be pretty loose around there, and when he started wearing the white shirt and

the tie, all the suck-ups started dressing just like him," the ex-employee said.

"And when he got into baseball, they all did too, and they'd try to get seats as close as they could get to him so they could look over and wave. It was sickening."

A former elementary school principal in western Wayne County recalls another suck-up.

**"THERE WERE** three of us that came in as new principals and one guy was the classic brown-noser," he said. "It was so obvious and so obnoxious to everybody."

He likened the guy to Eddle Haskel of the "Leave it to Beaver" series, who would be polite to Wally's parents, then slammed them behind their backs.

"This other guy and I devised a little plan," he said. "We found out that he was really turned off with hockey. He'd say, 'What did they see in it, all these guys skating up and down the ice, you miss half the goals,' and so on."

"One day, a group of principals were going out to lunch. We said, 'You know, it's really something. The superintendent is so involved in hockey, he's always trying to find somebody who has tickets.'"

The suck-up invested "a sizable

piece of change" in front row hockey tickets and tried to "get the long mileage" out of them.

"He takes them to the superintendent and says, 'I can't go but maybe you and your wife might like them.' The superintendent said, 'I'm not interested, I don't think I can make it.'"

"He did it about three times, and finally the superintendent tells him, 'I don't mean to hurt your feelings, but I don't go for hockey.'"

**ANOTHER MAN** who works in a suburban Wayne County school district recalls someone whose sucking up to the boss was well known throughout the building.

When the suck-up made yet another trip to the boss' office, "we'd say, 'oh boy, here we go again, here's another example,'" he recalled.

This one tried to win the boss over with humor. The co-worker recalled the time when the boss first entered his new office — on a floor of the building that had no bathrooms.

"This guy brought in a plastic urinal that taped to the back of the office door," the co-worker recalled. "He said, 'Now that you're superintendent, you

certainly deserve an executive washroom.'"

"He'd also arrange for tickets for sporting events, and it would be he and his wife and the boss and his wife."

Another thing, the suck-up would do was to make certain things happen, like arrange to have the boss' car serviced by the district.

"He would get razed a lot, but he would brush it off as if it were not the case," the co-worker said.

While the actions of some suck-ups bring a smile to their co-workers, some spark a more negative reaction.

**"SHE JUST** talks with the supervisor forever," said one Southfield Insurance company employee about a recently hired co-worker. "She asks about her kids and her father-in-law, she's always talking like they were best friends forever, and she's only been here a month."

"Everybody's noticed that she's been doing it (sucking-up)."

But word has it that when the boss is not around, "she's very nasty and she never wants to do her job."

"Obviously, they're keeping her here because she's friendly with the supervisor," the employee noted.











# 'It's a bird; it's a plane; it's . . . an ad?



Gary West, owner of Gary's Banners, unfurls one of 40 or so banners that flew over the University of Michigan stadium during a recent football game.

By William Coutant  
staff writer

If the advertising maxims "target your audience" and "air it out" ring true, some magnificent men in their flying machines are certainly in the right business.

You might think about that the next time you go to a football game. Why a ball game? When you can barely find room to stand up because you're packed between fans and the quarter has ended — so there's nothing much happening down on the field — look up. You'll see anything from a marriage proposal to a sign extolling the virtues of a brand of beer — all flying behind an airplane about 200 feet above.

It may seem like a sideshow, a curiosity of sorts to see a plane dragging a sign across the sky saying "Beverly, will you marry me?" But there are people making a living at it.

"When you consider how much it costs to put an ad on TV or in a newspaper, this is a lot less," said Stewart Hayes, owner of Aerial Advertising in Troy. "You have a captive audience of over 100,000

people at a football game (at Michigan home games), and they're all going to see what you're flying."

**HAYES SHOULD** know. He runs seven-day-a-week aerial advertising business from April to November, has four airplanes and keeps several pilots and ground crew workers busy. Although most of his advertising is done in the metro area, he's flown as far as Mackinac Island to show a personal message.

But a love of flying isn't enough. This is not the easiest way to make a living.

"Making a living by flying is a tough nut to crack," Hayes said. "This year we had 15 out of 17 weekends where it rained. That just kills your business. If it's bad weather and you can't fly, you can't get your sign up."

Then there is the problem of finding qualified pilots to fly the planes, which are necessarily small, but with big engines needed to pull the long string of letters or signs (up to 30 by 70 feet). Many have not trained before on the L-19 "Bird dog," used in Vietnam for reconnaissance or for crop dusting, which are the type aerial advertisers use.

"It's not flying by the numbers," said Gary West, owner of Gary's Banners and Aerial Ads, Inc. "It's seat-of-the-pants barnstorming."

And when they do fly, pilots

hours to qualify for a commercial license, not to make a career in advertising.

**BUT AS** the signs have become bigger and the planes that pull them more powerful, advertisers have seen their advantage.

Dave Thomas, of the Detroit public relations firm Thomas International, said that for certain products, putting your message up in the air may take advertising to a higher plane.

"We were introducing the Mercury Tracer and we wanted to do something unique and different for the Detroit Grand Prix," Thomas said. "It's cost-effective because you have a large amount of people who will see it."

In fact, any sporting event, even in a domed stadium such as the Silverdome, Joe Louis Arena or The Palace can provide a large, receptive audience, Thomas said. Thousands will see the ads on the way in and out of the stadiums, he said.

Still, weather puts limits on aerial advertising and the seven-day-a-week grind during the warm months can also become discouraging, as it did for Roger Zahm of Temperance.

Zahm now flies part-time and works full time as an air traffic controller.

job to do full-time," he said. "The weather is unforgiving. If it snows or rains, you don't fly and you don't get paid."

Zahm also wanted to spend more time with his family, something he can now do even on those days when he flies.

"We take the whole family to the airport on football game days and have a picnic and make an outing out of it," he said.

**THE MONEY** he makes advertising helps support his love of flying, but Zahm relies on his day job for security.

For Hayes, winters are taken up with working at a family ski resort business in northern Michigan, but he still finds time to spend with his family. A few years ago, Hayes was offered a full-time job as a first officer with Northwest Airlines, but turned it down.

"I talked it over with my wife," he said. "But I knew I'd be away from home for three to four days a week. I didn't want to be away from my family that long. I didn't want to miss my children growing up."

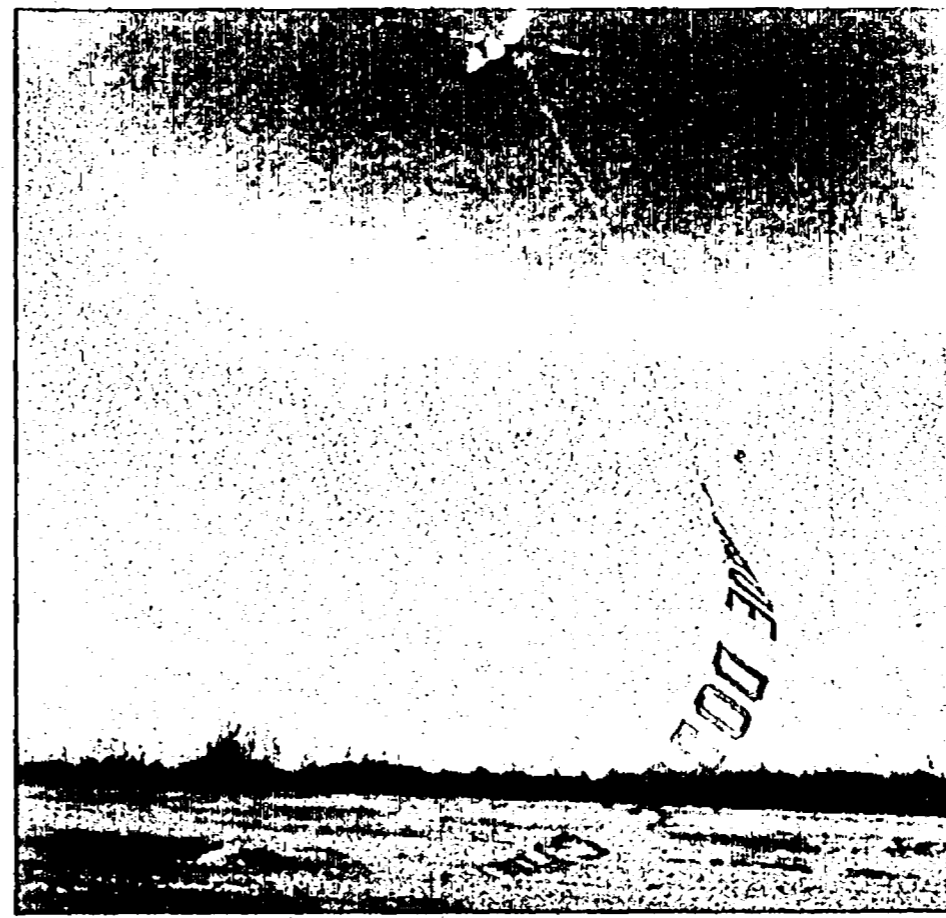
West continues flying through the winter in warmer climates, such as Florida.

Aerial advertisers shy away from anything derogatory, but, with the aid of letters up to 12-feet high, they can get almost any message across to the right audience.

So the next time you go to a game, concert or race, look up and you'll probably see an ad for a hotel, beverage, pizzeria or political candidate. And it's a good bet that Beverly said yes.



Gary West mans a portable radio, using it to let his pilot know when the next banner is ready for pickup.



After a successful hook-up, the banner is lifted skyward on its trip to the stadium.

## Aerial ad advice

There are some tricks to the trade of aerial advertising.

To accommodate as many customers as possible, advertisers will fly a banner, head back to the airport, drop it off and hook on another without touching down.

In that way, one plane can fly several banners during an event or game.

Aerial advertisers who fly in this area include:

Aerial Advertising of Troy at 435-8122.

Gary's Banners at 1-800-766-4279.

R & M Aerial Advertising at 1-856-8088.

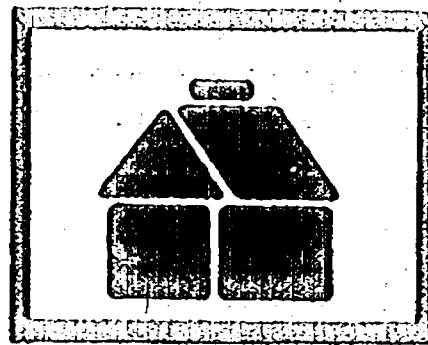


photos by BILL HANSEN

From the air, it's hard to spot the three banners being flown over U-M Stadium, but for the 100,000 plus crowd, they stand out clearly against the clear autumn sky.

# Creative Living

CLASSIFIED REAL ESTATE



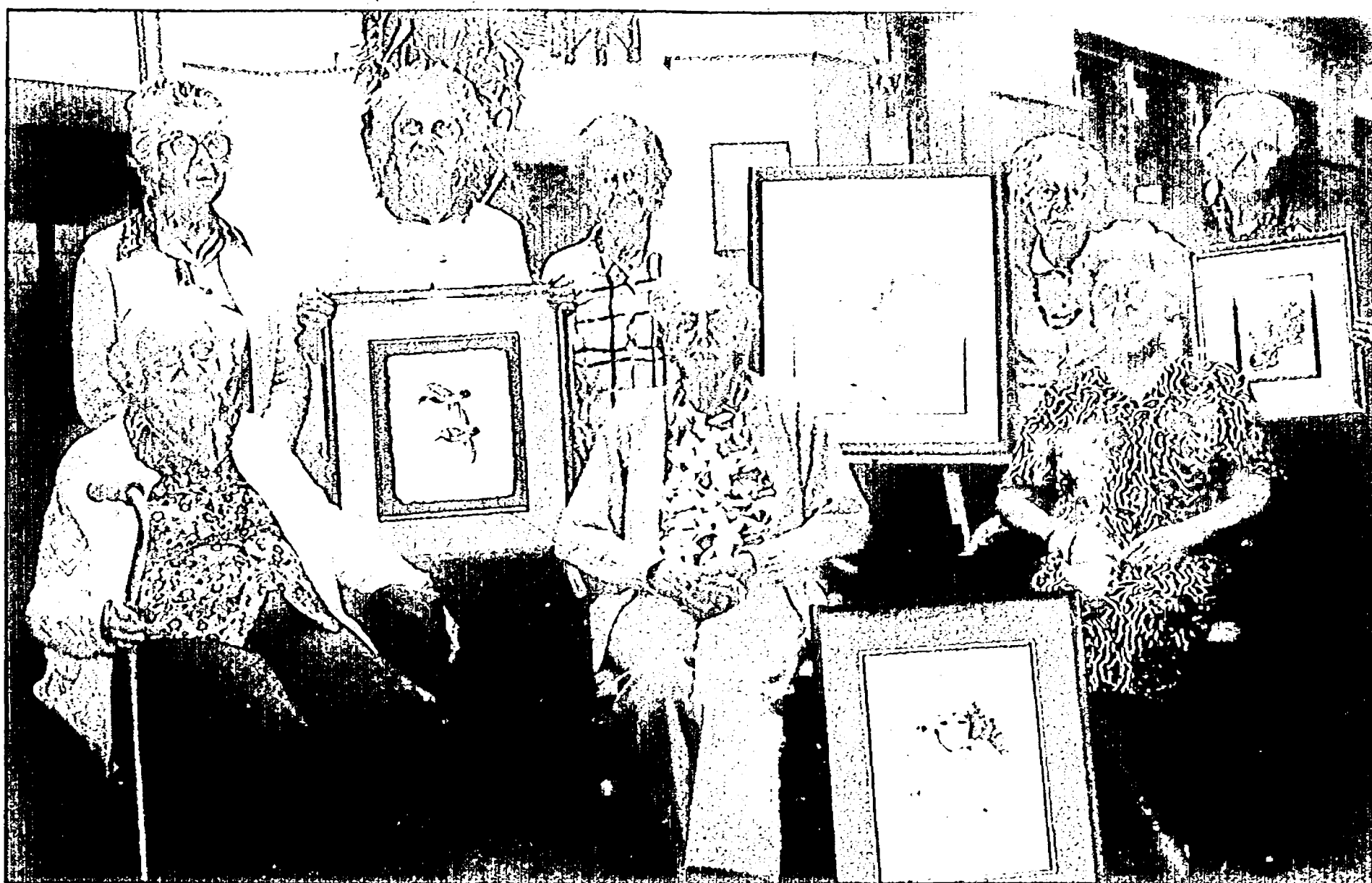
Bob Sklar editor/591-2300

Monday, November 28, 1990 O&E

\* 1E



This etching by Frederic Cackrider Remington is entitled, "Hard Trail." Created in sepia tones, it depicts two riders descending a rocky, mountain trail with their apprehensive horses. Remington is known for his depictions of the 19th-century, wild American West.



Surrounding a few of the art pieces to be auctioned at this weekend's benefit art auction are Haworth Center residents (standing, from left) Grace Marion, Pauline Preston, Elma Noponen, Vera Williams, Erle Linville and (seated, from left)

Belle Lawson, Mabel Cowan and Eva Rosenberg. Art pieces shown are (from left, clockwise): "Green Wings and Mate" by Hohne; "Mother and Child" by Zapp; "Hard Trail" by Frederic Cackrider Remington; and "Winter Sunshine" by Vickers.

photos by JOHN DISCHER/staff photographer

## Art auction to benefit elderly residents

By Linda Ann Chomin special writer

**A**N ART auction of limited-edition etchings, lithographs, serigraphs, watercolors, sculptures and oils by such artists and sculptors as Frederic Remington, Renoir, Ma-

tisse, Joan Miro, Picasso and Chagall will benefit the elderly residents at Haworth Center, Farmington Hills.

The auction begins at 2 p.m. Saturday, Dec. 1. The center, a medium care facility, is part of Detroit Baptist Manor. A preview reception of the art to be auctioned will

begin at 1 p.m.

The auctioneer will be Richard Rogers, owner of Oxford Art Galleries, Detroit. The gallery maintains branches in New York, Los Angeles, Lansing and Birmingham.

Bidding will start in the range of \$25 to \$85; investment art bidding will start slightly higher. Checks and major credit cards will be accepted. All art comes with a certificate of authenticity.

Along with sculptures on the auction block by Frederic Cackrider Remington is his sepia-toned etching, "Hard Trail." The print depicts two dismounted riders descending a treacherous, rock-covered trail with their weary horses.

Remington studied at the Art Students League in New York and at the Yale School of Fine Arts. In the 19th Century, Remington, at age 19, made his first trip to America's untamed West.

USING HIS resume of experience as gold prospector, mule rancher and cowboy, he illustrated the wild frontier of the American West. His illustrations appeared regularly in Harper's Weekly and in books such as "Hiawatha" by Longfellow.

Remington served as an artist-correspondent in Cuba during the Spanish-American War. It was here he met Theodore Roosevelt. At a later date, Remington illustrated Roosevelt's books and articles.

The art auction provides the aging among us with a few of life's

pleasurable activities. "Bingo is a big hit around here," said Judi Schneider, activities director and resident services head at Detroit Baptist Manor.

But Bingo prizes, Christmas parties, trees, arts and crafts to make yule tree decorations, outings and activities in general cost money, or, at the very least, take the kind heart of a caring individual to donate provisions.

We tend to forget the majority of the elderly residents can no longer afford the luxury of holiday shopping, either financially or physically. "Some church groups donate Afghans," Schneider said.

HAWORTH CENTER also needs donations of used books for the residents to read.

"The revenue from the auction goes into our activities budget," Schneider said, "but with four Christmas parties coming up, we're looking for gifts (donated) for residents. I'd like to bring in entertainment, like the ballet, but, unfortunately, that costs money."

Tickets for the art auction are \$5 and are available by calling in advance, or at the door.

All art is gallery quality, framed and matted, and ready to hang on your wall. Oxford Art Galleries has donated a gallery-quality piece of art, already matted and framed to be given as a door prize, but you must be present to win.

Catalogs of the art to be auctioned are available at the door.

The art auction benefit will take place at the Detroit Baptist Manor's Alpha Center, 30251 13 Mile, Farmington Hills, east of Orchard Lake Road.

For more information about the art auction or to donate items of any kind, call Judi Schneider: 737-8830.



This handcolored lithograph by Zapp is entitled, "Mother and Child." The sensitive portrait is done in neutral tones.



This lithograph by Vickers is entitled, "Winter Sunshine." It's handcolored in pastel colors on a mainly white background of winter.

**Bidding will start in the range of \$25 to \$85; investment art bidding will start slightly higher.**

## Scary night out reinforces driving safety tips

Q: I had a frightening experience that might not have happened if I'd been better organized.

About 7 p.m. on a Saturday, I decided to go shopping at a nice mall. I had just filled my car with gas at a self-serve station and it had crossed my mind that I should check the oil, but I didn't, thinking I'd do it "later."

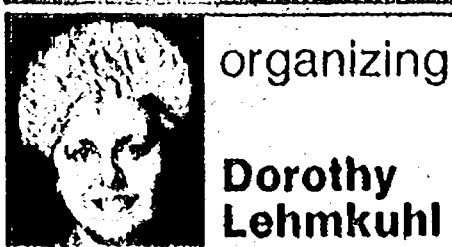
Just as I passed an exit on the way to the mall, my temperature warning light came on and my engine began smoking. I knew it was six miles to the next exit and turnarounds were impossible, so I had to pull off to the side.

There I was, a woman, alone, with car trouble on the expressway, after dark, every woman's worst nightmare. But I smugly had my "Ace in

**It's always better to err on the safe side. And the greatest concern should be getting help rather than worrying about the police getting too many calls.**

the Hole" in the dash pocket, a white sign with big reflective letters that said: "Emergency-Call Police."

I rechecked to assure the doors were all locked, crawled into the back seat and held the sign flush against the back window where every car's lights shone, confident I would soon be rescued.



organizing

**Dorothy Lehmkuhl**

When no one had shown up after 15 minutes I waited for a break in the traffic (when I wouldn't be seen) and got out to check to see if the sign was as visible as I thought. Yes, it was. I got back in and waited another 20 minutes, but still no one showed up.

Finally, I knew I had to hoof it. Fortunately, the weather wasn't too cold. I was wearing comfortable shoes and I had stopped not too far

from a business building with lights and a few cars.

The ditch wasn't too deep and the fence wasn't too hard to climb. Luck was with me and some congenial security guards fixed a container of water for me to add to my engine, and I was on my way.

What scares me most, though, is that when I got home I called the local and the state police and neither one had received a call about me. I feel sure that literally dozens of people with car phones had passed me by, yet not one person had even tried to get me help.

The state police dispatcher said people will call them about accidents or when animals are loose, but it seems people really aren't too interested in helping other people who

need assistance. I find that appalling and a sad commentary on today's society.

A: Your story is a scary one, and fits on all the people who could have helped you with a simple phone call but didn't. I hope by my printing this, two lessons will be learned:

1) Just because lots of other cars have passed someone needing help, motorists should never "assume" that someone else has already called the police. It's always better to err on the safe side. And the greatest concern should be getting help rather than worrying about the police getting too many calls.

2) You are right. This probably could have been avoided if you had checked your car fluids regularly. With today's gas prices so high, it's tempting to serve yourself and ignore that much-needed regular maintenance. If you don't want to check your motor yourself, pull into full service every fourth time you fill up your gas tank and ask the station personnel to do it for you. Also, don't forget to check your anti-freeze soon. Your next breakdown could be an even colder one.

Dorothy Lehmkuhl operates a Birmingham-based time management consulting service.

Exhibitions: 2E









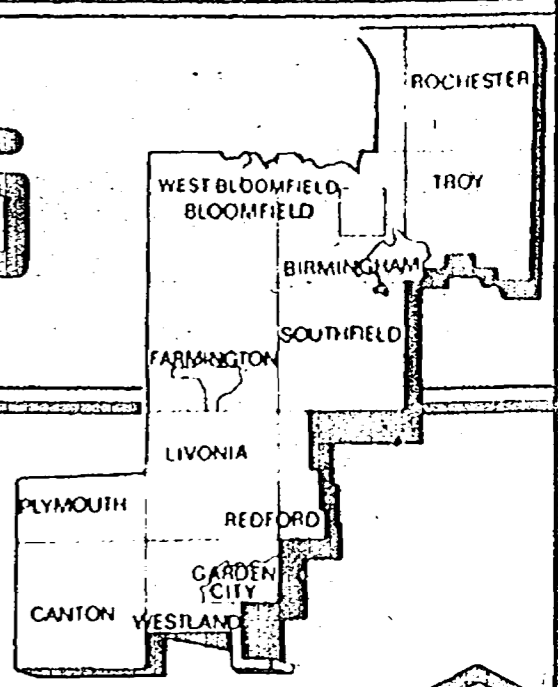






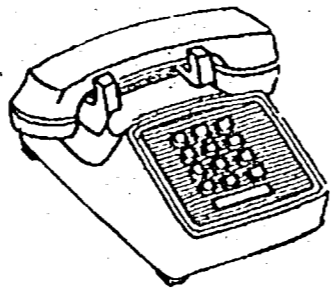
# The Observer & Eccentric® Newspapers

## CLASSIFIED ADVERTISING



**Where You Will Find...**

<b>Autos For Sale</b>	SECTIONS	E, F
<b>Help Wanted</b>	SECTIONS	E, F
<b>Home &amp; Service Guide</b>	SECTIONS	F
<b>Merchandise For Sale</b>	SECTIONS	F
<b>Real Estate</b>	SECTIONS	E
<b>Rentals</b>	SECTIONS	E



**DIAL CLASSIFIED DIRECT**

Wayne County 591-0900  
 Oakland County 644-1070  
 Rochester/Rochester Hills 852-3222  
 Fax Your Ad 953-2232

**OFFICE HOURS:**  
 YOU MAY PLACE A CLASSIFIED ADVERTISEMENT FROM  
 8:00 A.M.-5:30 P.M. MONDAY-FRIDAY

**Deadlines**  
 For Placing, cancelling or correcting of line ads.

<b>Publication Day</b>	<b>Deadline</b>
<b>MONDAY ISSUE:</b>	<b>5 P.M. FRIDAY</b>
<b>THURSDAY ISSUE:</b>	<b>5 P.M. TUESDAY</b>

**EQUAL HOUSING OPPORTUNITY**

All real estate advertising in this newspaper is subject to the Federal Fair Housing Act of 1968 which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin or intention to make any such preference, limitation or discrimination." This newspaper will not knowingly accept any advertising for real estate which is in violation of law. Our readers are hereby informed that all dwelling advertised in this newspaper are available on an equal opportunity basis.

### INDEX OF CLASSIFICATIONS

**HOME & SERVICE GUIDE**  
 # 1-899  
 An alphabetical directory of all your service needs. See Above For Section.

**REAL ESTATE FOR SALE**  
 # 300-364

**COMMERCIAL/INDUSTRIAL SALE OR LEASE**  
 # 365-372

**REAL ESTATE RENTALS**  
 # 400-436

**EMPLOYMENT/INSTRUCTION SERVICES**  
 # 500-524

**ANNOUNCEMENTS**  
 # 600-614

**MERCHANDISE**  
 # 700-735

**PETS/LIVESTOCK**

**AUTOMOTIVE RECREATIONAL VEHICLES**  
 # 800-884

**WE ACCEPT**  
 VISA  
 MASTERCARD  
**PLEASE CHECK YOUR AD**

The Observer & Eccentric will issue credit for typographical or other errors only on the first insertion of an advertisement. If an error occurs, the advertiser must notify the Customer Service Department in time to correct the error before the second insertion.

**POLICY**

All advertising published in The Observer & Eccentric is subject to the conditions stated in the applicable rate card, copies of which are available from the Advertising Department, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia, MI 48150, (313) 591-2300. The Observer & Eccentric reserves the right not to accept an advertiser's order. Observer & Eccentric Ad-Takers have no authority to bind this newspaper and only publication of an advertisement shall constitute final acceptance of the advertiser's order.

**500 Help Wanted**  
**ACCEPTING APPLICATIONS**  
 Now hiring full-time meal wrappers & part-time deli assistants. Experience helpful. Benefits available for qualified individuals.  
**LA ROSE MARKET**  
 5 Mile & Merriman in Livonia.

**500 Help Wanted**  
**ACCEPTING APPLICATIONS**  
 For part time office cleaning. Days, 6/1 labor area.  
 891-1755  
**ACCOUNTANT-Southfield CPA**  
 firm. 3-5 years experience. Excellent opportunity. Benefits. Salary based on experience. 334-0144  
**ACCOUNTANTS**  
 See ad for Career Expo in Today's Paper  
 The Stuart Group

**500 Help Wanted**  
**A BETTER JOB ATTRACTIVE OPPORTUNITY**  
**WILL TRAIN TELEGRAPH AREA NO COLLEGE CALLING**  
 Pleasant work. Take incoming calls. Experience helpful, but not necessary. \$5 hrly. plus bonuses. Earn up to \$400/wk. Open 7 days, 24 hrs. Call now. 628-5587

**500 Help Wanted**  
**ACCOUNTING CLERK**  
 Duties include journal posting, bank deposits, filing. Must be proficient on 10 key calculator. Lots of experience helpful. Good entry level position for night school student.  
 Send resume to:  
 31075 John R.  
 Madison Heights, MI 48071  
 Attn: Mr. Brunl

**500 Help Wanted**  
**ACCEPTING 100 Workers Now!**  
**Immediate Openings**  
**\$50 Bonus**  
 Start work today in the Livonia area performing light packaging work.  
 All shifts available including weekend work. Don't miss this opportunity. Apply Mon.-Fri. 9am-5pm at:

**500 Help Wanted**  
**ACCOUNTING CLERK**  
 Great opportunity with an aggressive wholesale distributing company in accounts payable and receivable departments. Computer experience preferable. Experience in one of the following areas preferred: chain drug stores, supermarket, mass merchandisers, wholesale distribution or manufacturing. Pleasant work environment and excellent benefit package. Send resume in confidence with salary expectations to background to Box #530 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

**500 Help Wanted**  
**ACCOUNTING TEACHER**  
 With current Michigan secondary certification for part time instruction (evenings). Knowledge of computerized accounting. Rochester Adult Education, Room 211, 150 S. Livonia, Rochester Hills, MI 48307.  
 P.O. Box 422 A  
 Detroit, MI 48232  
 An Equal Opportunity Employer  
 651-0242

**500 Help Wanted**  
**ADMINISTRATIVE/ACCOUNTING**  
 openings in our Plymouth Headquarters. Duties will commence in Accounts Receivable or General Ledger Department - supervising, billing, bookkeeping and/or data entry. You must be qualified in typing, accounting and computers. This position will assist in the development of a fully integrated computer system. Excellent wages, benefits and advancement opportunities. Applicant must possess strong interpersonal skills, be goal and results oriented, ready to take on a major challenge with lots of pressure and responsibility in a fast paced environment. Our team will only accept the best to serve others.  
 Apply:  
 General Manager  
 P.O. Box 2500C  
 Plymouth, Michigan, 48170

**500 Help Wanted**  
**ACCOUNTING CLERK** - Invoicing, bank reconciliation, travel reservations, etc.  
**RECEPTIONIST** - Answer phones, keep office organized.  
 Both positions require typing, filing, basic computer skills, good verbal skills. If you're self-motivated and looking for a position with growth potential, please call our Troy office 828-0070

**ENTRY LEVEL POSITIONS**  
**"Needed Immediately"**

**100 People**  
**Light Assembly and Packaging**  
 Canton/Wayne/Livonia  
 • Vacation Pay • Holiday Pay  
 • Group Medical • Referral Bonuses

**GENERAL MANAGEMENT SERVICES**  
 14700 Farmington Rd., Suite 104  
 Livonia, MI 48154  
 427-7660  
 Not an Agency Equal Opportunity Employer Never a Fee

**ACCOUNTANT - \$17-\$35K**  
 Entry level  
 Call Today 557-1200  
 Fee \$95.00 JNJ Agency

**ACCOUNTING CLERK**  
 fast growing computer company looking for an entry level accounting clerk. Send resume to: Microplate, 23978 Freeway Park Drive, Farmington Hills, 48335

**SOMEBODY SOMETIME**  
 18320 Middlebelt Parkside Pavillion  
 Between 6 & 7 mile  
 477-1262

**ADVERTISING ACCOUNT SERVICES INTERN**  
 A major suburban Detroit full-service ad agency requires a full time intern for our automotive division. Successful candidate should desire a career path in advertising and have the ability to work 45-50 hours per week (day shift). This is a paid internship and may lead to full time placement. Please send resume to:  
 Personnel Manager  
 P.O. Box 422 A  
 Detroit, MI 48232  
 An Equal Opportunity Employer

**ADVERTISING COPY MANAGER**  
 Highland Superstores is seeking an experienced Copy Manager to join our in-house advertising department. This individual will write news ads, circulars and point-of-purchase materials.  
 The ideal candidate will have a minimum of two years management experience and will be expected to direct 3 to 4 copywriters. Additional requirements include previous in-house and/or agency advertising copywriting experience and knowledge of Microsoft or comparable word processing systems. Consumer electronics and appliance knowledge preferred. Please send resume in confidence to:  
 HIGHLAND SUPERSTORES, INC.  
 Human Resources Dept.-CM  
 909 N. Sheldon Road  
 Plymouth, MI 48170  
 An Equal Opportunity Employer

**A GOOD JOB IS HARD TO FIND**  
**Victor Interim Services**  
 Makes it Easy  
**GENERAL LABOR**  
 Immediate Hire  
 261-3830  
 An Equal Opportunity Employer

**ACT FAST**  
 General labor workers needed for:  
 • Packaging (All Shifts in Livonia)  
 • Light Assembly (Days in Canton)  
 • Collating and General Labor (Days in Livonia possible 8 days/week)  
 No experience necessary for this long and short term assignment. Must have reliable transportation to Livonia and Plymouth-Canton areas. Apply today!  
 Westland 326-5590  
 Livonia 522-3922  
 29449 W. Six Mile Road

**NOW HIRING**

**37550 12 MILE**  
 (Corner of 12 Mile & Halstead)  
**FARMINGTON HILLS, MICHIGAN**

**FOR THESE PART-TIME POSITIONS-**

- COURTESY CLERK (BAGGER)
- CASHIER
- PRODUCE CLERK
- FLORAL CLERK
- SALAD BAR CLERK
- MEAT CLERK
- DELI CLERK
- DRUG / GM CLERK
- GROCERY CLERK
- CAKE DECORATOR
- SEAFOOD CLERK
- BAKERY CLERK

- COMPETITIVE WAGES - PERIODIC INCREASES
- PAID TIME OFF - VACATION, HOLIDAYS
- FLEXIBLE SCHEDULING AVAILABLE
- MANY OTHER BENEFITS AVAILABLE

**Kroger**  
 APPLY IN PERSON AT STORE LOCATION:  
 37550 12 MILE, FARMINGTON HILLS  
 (ASK FOR CUSTOMER SERVICE MANAGER)

Equal Opportunity Employer M/F

**CINTAS**  
 the uniform people

**WORK WITH WINNERS!!**  
**Positions open for Hourly Production Personnel, Route Sales People and Professional Sales Reps**

- Nation's Number One Uniform Supplier
- Clean Working Environment with Friendly People
- Benefits, Profit Sharing and Security

Apply Within:  
 39145 Webb Drive  
 Westland • 326-0800

**OAKS**  
 OAKS PRECAST INDUSTRIES

**INTERLOCKING PAVERS**

**PLANT SUPERINTENDENT**

As a result of continued growth, Oaks Precast Industries is expanding into the Wixom area of Michigan. A motivated individual is required to assume the position of "Plant Superintendent" for this highly automated production facility. The ideal candidate will be:

- skilled mechanically
- electrically trained with a strong emphasis on "Electrical Control Systems" with the ability to read and work with electrical schematics
- people oriented and capable of managing a small work force.
- responsible for all aspects of plant operation and production.

Only the qualified need apply.  
 Please forward your confidential resume with salary expectations to:  
**Oaks Precast Industries**  
 475 Harrow Drive  
 Milton, Ontario  
 Canada L9T 3H3  
 ATTN: G. Murdoch

**Ethan Allen is Growing**

If you are interested in a career in home furnishings and interior design sales...  
 If you have excellent taste and sense of design...  
 If you have outstanding selling and communications skills...  
 If you would like to represent the finest complete home furnishing galleries in Detroit...  
**We want to hear from you!**  
 Please call or send your resume, in complete confidence to: Vicki Cornecci or in Ulita Gary Iannucci 254-5260.

**ETHAN ALLEN®**  
 For a very important part of the world called home.  
 16700 Middlebelt Road  
 Livonia, Michigan 48154  
 313-231-7780  
 An Alternative Agency  
 Equal Opportunity Employer M/F

**OfficeMax, Inc.**  
**RETAIL OPPORTUNITIES**  
**FULL OR PART TIME**  
**New Store Opening**  
 Immediate Openings for the Following Positions:

- Cashiers
- Service Center Associates
- Receiving & Stocking Associates
- Sales Associates

OfficeMax is an exciting new deep-discount office supply retail chain with five in the Detroit area and will soon be opening in Farmington Hills. We need people who want to learn, grow and have fun doing it! Work for an exciting new company that is changing the way people shop for office supplies. This is a ground floor opportunity for associates who want a fast track opportunity for success and growth.

Apply in Person: 8:00 a.m. to 6:00 p.m. (Mon.-Fri.)  
**OfficeMax**  
 31219 Fourteen Mile Rd.  
 Farmington Hills, MI  
 An Equal Opportunity Employer

**Kelly Temporary Services**  
 Equal Opportunity Employer M/F

**AIRCRAFT GROUND CREW**  
 Trainees needed. Handlors, fuelers and mechanics jobs open now. High School Grads to 34.  
 Call 1-800-922-1702

**ALL SHIFTS AVAILABLE**  
**\$5-\$6/HR.**  
**WAREHOUSE WORKERS**  
 Immediate openings. Reliable transportation required. Bring a friend!  
 ARBOR TEMPS 459-1165

**A GREAT PLACE TO EARN EXTRA INCOME FOR THE HOLIDAYS!!!**

Become a Guardian Photo employee and work over the Holidays! We are flexible as to the length of time you are able to work. Full and Part-Time positions are available on all shifts.

You can star now earning extra Holiday Income! To apply, just stop by anytime during regular business hours at:

**43045 West Nine Mile Road**  
**Northville, MI**  
 or call  
**313-349-6700**  
 ext. 324



# "REBATES ARE BACK" BUY NOW AND SAVE!

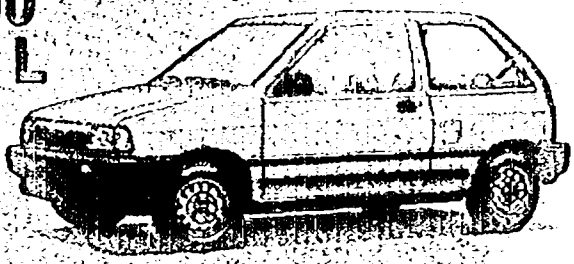


30%  
Financing\*\*



30%  
Financing\*\*

**NEW 1990 FESTIVA L**



**\$700  
REBATE**

WAS \$7091  
IS **\$5750\***

Rear window defroster, AM/FM stereo, power brakes, rack and pinion steering, gauges, console, BSM, courtesy lights, reclining bucket seats, side window demister, stabilizer bar. Stock #2747.

**NEW 1990 FESTIVA LX 2 DOOR**

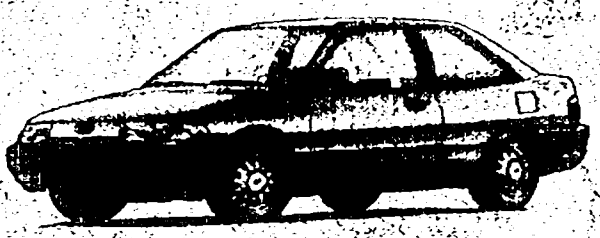


**\$750  
REBATE**

WAS \$8025  
IS **\$6645\***

Tilt wheel, instrumentation, tachometer, AM/FM stereo, tinted glass, rear window defroster, body side moldings, cargo cover, console, gauges, reclining bucket seats, power brakes, cargo lamp, courtesy lamps, rear window wiper/washer. Stock #3704.

**NEW 1991 ESCORT PONY**

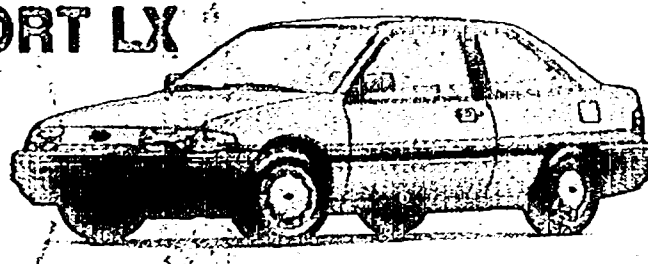


**\$500  
REBATE**

WAS \$8501  
IS **\$7170\***

Power disc brakes, tinted glass, electric rear window defroster, reclining bucket seats, console, cargo area cover, side window demister, remote control mirrors, interval wipers. Stock #5984.

**NEW 1991 ESCORT LX**



**\$500  
REBATE**

WAS \$9287  
IS **\$7303\***

2 DOOR HATCHBACK. Power steering, power brakes, tinted glass, rear window defroster, light group & convenience group, AM/FM stereo console, reclining bucket seats, cargo area cover, BSM. Stock #5003.

**SPECIAL OF THE WEEK**

**\$500  
REBATE**



**NEW 1991 TEMPO GL  
4 DOOR SEDAN**

Power steering, power brakes, tinted glass, air conditioning, console, AM/FM stereo, BSM, luxury insulation package, intermittent wipers, illumination light group, tilt steering wheel, rear window defroster, dual electronic control mirrors. Stock #5976.

WAS \$11,417  
IS **\$8801\***

**\$500  
REBATE**

**NEW 1991 ESCORT LX  
4 DOOR HATCHBACK**



Power steering, power brakes, tinted glass, auto trans, air conditioning, electric rear window defroster, clear coat paint, AM/FM stereo, console, cargo area cover, BSM, reclining bucket seats, CHILD SAFETY LOCKS. Stock #5480.

WAS \$10,991  
IS **\$9191\***

**\$500  
REBATE**

**NEW 1991 ESCORT LX  
4 DOOR WAGON**



Power steering, power brakes, tinted glass, auto trans, air conditioning, convenience group, clear coat paint, console & BSM, cargo area cover, side window demister, reclining bucket seats, CHILD SAFETY LOCKS. Stock #5915.

WAS \$11,866  
IS **\$9501\***

**\$1300  
REBATE**

**NEW 1990 TAURUS  
GL 4 DOOR SEDAN**




Power steering and brakes, tinted glass, dual remote control mirrors, dual reclining seats, auto trans, air conditioning, power windows, locks and driver seat, rear window defroster, speed control, AM/FM stereo cassette, light group, CHILD SAFETY LOCKS. Stock #7789.

WAS \$16,869  
IS **\$12,402\***

**\$1300  
REBATE**

**NEW 1990 TAURUS  
I WAGON**




Power steering and brakes, tinted glass, auto trans, air conditioning, rear window defroster, speed control, rear facing 3rd seat, power door locks, clear coat paint, AM/FM stereo, tilt steering, BSM, luggage rack, interval wipers & CHILD SAFETY LOCKS. Stock #4542.

WAS \$16,498  
IS **\$12,664\***

**\$1000  
REBATE**

**NEW 1991 AEROSTAR  
XL WAGON**



Power steering and brakes, auto trans, air conditioning, rear anti-lock brakes, AM/FM stereo, speed control, tilt wheel, privacy glass, dual captain chairs, rear window defroster, clear coat paint, convenience group, instrumentation, front spoiler, more. Stock #5827.

WAS \$17,217  
IS **\$13,242\***

**\$1800  
REBATE**

**NEW 1990 AEROSTAR  
EXTENDED WAGON**



Power steering and brakes, tinted glass, power windows and door locks, rear anti-lock brakes, super cooling dual remote mirrors, dual captain chairs, air conditioning & privacy glass, rear window washer-wiper, auto trans, AM/FM stereo cassette, more. Stock #4876T.

WAS \$18,701  
IS **\$14,211\***

**NEW 1991 RANGER 4x2  
STYLESIDE PICKUP**

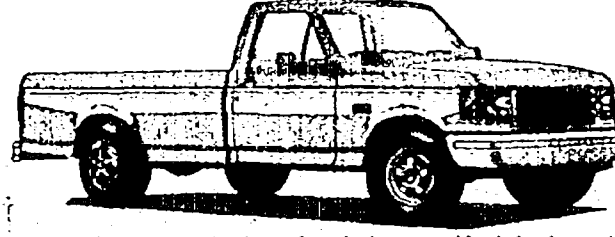


**\$1000  
REBATE**

WAS \$14,468  
IS **\$10,280\***

XLT trim, tachometer, AM/FM stereo cassette, sliding rear window, chrome rear step bumper, power steering, power brakes, auto, air conditioning, cast aluminum wheels, deluxe 2 tone paint, clear coat paint, anti-lock brakes, cargo box light and dome light, instrumentation and light group. Stock #6058T.

**NEW 1991 F-150 4X2  
STYLESIDE PICKUP**

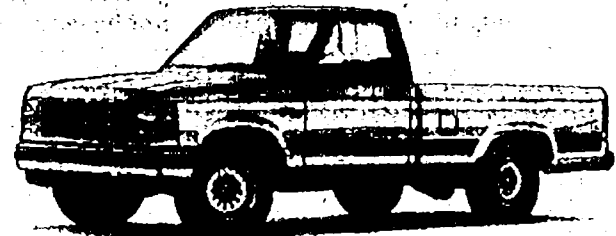


**\$750  
REBATE**

WAS \$15,707  
IS **\$11,102\***

Power steering, power brakes, tinted glass, anti-lock brakes, chrome front and rear step bumper, XLT trim, low mount swing-away mirrors, light group, convenience group, AM/FM stereo, air conditioning, sliding rear window, overdrive transmission, limited slip rear axle, dome light, cargo box liner, courtesy light, instrumentation and vent windows. Stock #5853T.

**NEW 1991 RANGER 4x4  
STYLESIDE PICKUP**

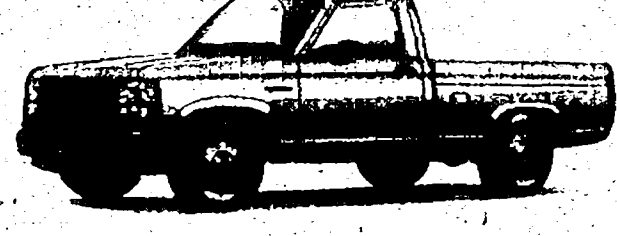


**\$1000  
REBATE**

WAS \$16,650  
IS **\$12,212\***

XLT trim, cast aluminum wheels, all touring tires, AM/FM stereo cassette, sliding rear window, chrome rear step bumper, overdrive transmission, limited slip rear axle, air conditioning, clear coat paint, power steering, power brakes, anti-lock brakes, cargo box light and dome light, instrumentation and light group. Stock #6060.

**NEW 1990 BRONCO  
4x4 XLT**



**\$2000  
REBATE**

WAS \$22,282  
IS **\$15,640\***

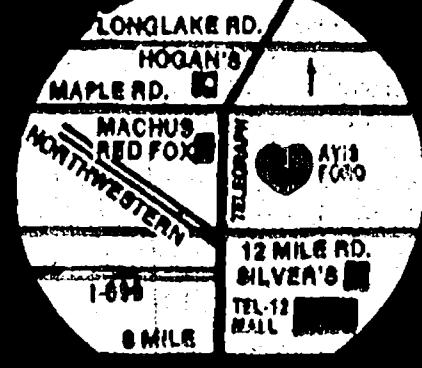
Captain chairs, rear window defroster, privacy glass, tachometer, light group, convenience group, power door locks, power windows, automatic, air, AM/FM stereo cassette, deluxe 2 tone paint, anti-lock hubs, tilt steering, speed control, anti-lock brakes. Stock #2965T.

**125 NEW ESCORTS IN STOCK!**

**50 NEW EXPLORERS IN STOCK!**

\*\*3% APR finance for 24 months on approved credit. Available on select models. See dealer for details. Previous sale's excluded. On approved credit, Red Carpet Lease.

\*Plus tax, title, license & destination. Rebate, if applicable, included. Retail sales only. Picture may not represent actual vehicle. Sale ends 11/30/90.



# Avis Ford

The Dealership With A Heart

TELEGRAPH RD. Just North of 12 MILE RD., SOUTHFIELD  
OPEN MON. & THURS. TIL 9 P.M.

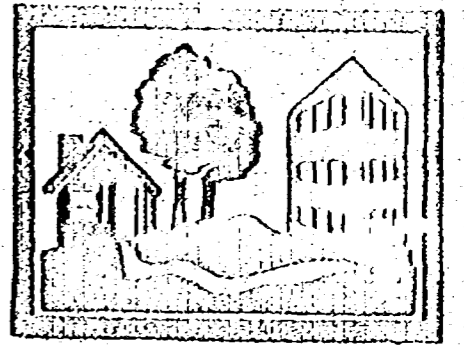
**LIFETIME SERVICE GUARANTEE**

**355-7500 or  
1-800-648-1521**

FREE TANK OF GAS with every new vehicle purchase from stock

# Building Scene

CLASSIFIED ADVERTISING



Marilyn Fitchett editor/591-2300

Monday, November 28, 1990 O&E

★ 1F

## Will TV ads spark sales of property?

By Gerald Frawley  
staff writer

Selling by television is nothing new — television has long since transformed from the greatest potential for learning and communication it was originally thought to be to the world's greatest marketing tool.

In America, television is "Sell-tivision."

Television has been used to sell everything from fast food to political candidates (OK, maybe that's not much of a contradiction) — but selling commercial, industrial and office buildings — now that's a new twist.

Keith Simmons, the producer of "Business Opportunities of the Nineties," a new show in pre-production, thinks selling commercial real estate is an idea whose time has come. "In the 21st century, you'll see a show like this in every major market."

Beginning the week of Jan. 14, Business Opportunities will begin airing on WKBD-Channel 50 Monday through Friday at 6 a.m.

Simmons said in addition to highlighting commercial real estate, the show will also promote vacant land, businesses for sale, and messages from communities trying to reach developers and builders.

"In essence, it's a video classified section," Simmons said. "While NOT A REPLACEMENT for walking a site, it will help the buyer take an informed step, he said. "The program should be part of a total media mix."

When a person has something to sell, Simmons said the best way to sell it is by getting it in front of potential buyers as many times and in as many ways as possible. "Whatever else you're doing, (television) should be part of it," Simmons said.

John Serra, the host of Builder's Open House (seen Sundays on WDIV Channel Four), will host Business Opportunities.

Serra, a licensed commercial broker, said there is a communication gap between people who have property to sell and those who want to buy it. That gap, he said, is the video media.

In today's "now society," where everyone is competing to stay ahead, "the business man has more money than time," he said. A television show will permit investors to preview property over a broad geographic area in a short time.

Serra said television is ideal for selling commercial property. With it, he said, a seller can show a building's exterior and interior, its location, its special features — such as proximity to roads and other neighboring properties — price, and a contact person.

BUT MIKE VanLOKEREN, a partner with the commercial broker firm Hanzl Keptic and VanLokeren in Troy, said while television may work for residential real estate, he doubts television advertising will be helpful in selling commercial real estate.

VanLokeren said most people who are investors in commercial real estate "have better things to do than sit around watching (television)." Most investors, he said, will get in touch with an experienced broker through a banker, accountant or financial adviser.

Selling residential property is very different from selling commercial real estate, he said. "If there are 50 different homes, they're all different. If there are 50 different buildings, they're all essentially the same."

A house fulfills several functions, he added. There are the practical as-



TAMMIE GRAVES

pects — shelter — but they also fulfill ego, provide a place to raise a family, VanLokeren said.

Someone looking for commercial property wants square footage and an inexpensive lease. "It fulfills no ego."

PAUL KAUFF, a broker with Crabbill & Co. in Livonia, said using television to sell commercial real estate, to his knowledge, has never been

tested. "I don't even know if (using television to sell residential real estate) works."

But that doesn't mean it won't work, Kauff said, adding that he thinks the idea has possibilities.

The best marketing tool in the commercial real estate business, Kauff said, is the billboard or signs put on a parcel of property. "Most people already have an idea of

where they want to (locate)," he said.

After deciding what area they like, most investors will drive through the area looking for prospects and then get the name of the sign.

But in a slow economy, a television show might increase the chances a property will be seen, Kauff said. "Anything that will help — especially now — is worth a shot."

Harold Lawson, president of the M.E. Arden Co. in Farmington Hills, said the only way to find out if television will be helpful in selling commercial property is by trying it.

"Why hasn't someone tried it? That's a good question," Lawson said. Most brokers rely on personal contacts developed by years of experience and they've had success that way.

## Craving for carport causes consternation

The condominium complex I live in has covered carport areas for its residents to use. The problem is that there is not a sufficient amount of spaces for the number of residents in the complex. I have learned from other residents that a number of years ago, quite some time before I became a resident, the association had asked all residents whether they wanted a carport space. Those who said yes were assigned a space. Those who said no were not. This policy has stuck through the years despite the fact that there has been numerous resident changes since the time this policy was adopted. I have been watching certain spaces for a while now, which always seem to be unoccupied so I know there are a select few that are not being used. I would like one of these covered carport spaces but I do not know how to go about addressing the issue in the

condominium. They aren't too receptive to residents who try to bring about change. Do you have any suggestions?

Review your condominium documents to determine whether the carports have been assigned as limited common elements or otherwise. Also determine whether alternatively the association has a right to assign carport spaces or otherwise license them. Depending upon your review, preferably with the benefit of competent counsel, bring the matter to the attention of the association under the guise that the assignment of carports is discriminatory and irrational. Write the board a letter and demand that it deal with this problem in a proper fashion. If it ignores your request, you may have a basis under the condominium documents to pursue the association for redress.

Our subdivision consists of 100

condo queries  
**Robert M. Meisner**

lots. Each lot is subject to various building and use restrictions that limit the use to single family residential purposes and prohibit the construction of fences higher than four feet. The Michigan Department of Transportation expropriated various lots for construction of a highway that now violates subdivision building and use restrictions on those lots condemned. Are we entitled to any compensation for violation of the deed restrictions and the resultant damages due to the proximity of our homes to the new highway?

Yes. There is, in effect, deemed a partial taking of your property for which you may be entitled to compensation similar to an out-and-out condemnation. You should be able to establish the diminution in value of your property as a result of the construction of the highway and the disturbance of your restrictions. If you cannot resolve the matter reasonably with the Department of Transportation, you should consult with an attorney who will obtain an appraisal indicating the amount of the diminution in value of your property.

You may also be entitled to recoup your legal fees.

I am buying a condominium unit. The Realtor insists that the seller have at least five days from the date of closing to vacate the premises. I do not have an attorney, but somehow I am uncomfortable with that proposition. What is your suggestion?

When I represent a purchaser of any property, I insist that the occupancy or possession of the premises be at closing. If that is not possible or feasible, I require a substantial penalty well in excess of the amount of the mortgage payments to be held in escrow by an escrow agent and collected out of the proceeds to insure that the purchaser is adequately funded in the event that he seller does not vacate the premises on the date promised. In other words, the

seller may be penalized in the amount of \$150-\$300 per day for each day he stays in the premises beyond the date when he is to vacate. That puts a great incentive on the seller to vacate on time so that it will not be necessary for the purchaser to begin eviction proceedings to obtain possession of the unit. I would seriously question the propriety of any contrary provision.

Robert M. Meisner is a Birmingham attorney specializing in condominiums, real estate and corporate law. You are invited to submit topics about condominiums that you would like to see discussed in this column by writing Robert M. Meisner at 30200 Telegraph Road, Suite 467, Birmingham 48010. This column provides general information and should not be construed as legal opinion.

**Arbor Village**

From **\$77,900**

Features include:

- full basement
- ceramic tile baths
- skylights
- dishwasher, refrigerator, range
- central air
- fully carpeted
- fireplace (option)
- 1st floor laundry hook-up\* (option)

...the best kept Secret in CANTON

RANCH\* and TOWNHOUSE STYLES

MODEL HOURS: Daily & Sunday 10-6 P.M. MODEL PHONE 397-8080

**Salley Pointe**  
condominiums

PHASE II NOW OPEN

PRIME CANTON LOCATION FROM \$68,500

- Ranch, 2 Bedroom, 2 Bath Models
- Private Entrances
- GE Refrigerator, Stove, Dishwasher, Microwave, Washer & Dryer
- Cathedral Ceilings
- Carport

12-5 Daily (Closed Thursday) 981-6550

SALES BY CENTURY 21, HARTFORD SOUTH, INC.

Use care in selecting video room installers

Home theater and custom audio-video installations are on their way to becoming the status symbols of the '90s.

These audio-video systems, which hold a strong allure for consumers, can provide concert hall sound and theater realism to discs and movies.

But, according to the editors of Video Magazine, electronics installations of this nature involve more than just connecting wires and plugging in components.

In 1989, the custom electronics installation industry did over \$400 million in sales and services, according to industry sources. This money was spent by consumers who paid experts for their knowledge of electrical systems, audio-video components, carpentry, home design and how all these should go together.

Finding a reputable installer can be difficult and the effects of a poorly installed custom setup can wreak havoc on an entertainment system. Improperly placed or shielded wires can cause interference and bad reception. Speakers mounted in the wrong position yield distorted sound.

The association that can direct consumers to accredited installers in their areas is the Custom Electronic Design & Installation Association (CEDIA), a nationwide non-profit trade organization whose members are companies that specialize in installing electronic entertainment, automation, security and communication systems in the home.

To find a member company in your area, write to CEDIA, 10400 Roberts Road, Palos Hills, IL 60465. The telephone number is 1-800-CEDIA30.

To become a CEDIA member, a company:

- Needs to have been in business under the same name for at least two years.





502 Help Wanted Dental-Medical ASSISTANT DIRECTOR OF NURSING

502 Help Wanted Dental-Medical MEDICAL BILLERS

502 Help Wanted Dental-Medical DENTAL HYGIENIST

502 Help Wanted Dental-Medical DENTAL ASSISTANT

502 Help Wanted Dental-Medical DENTAL RECEPTIONIST

502 Help Wanted Dental-Medical EXCEPTIONAL NURSE

502 Help Wanted Dental-Medical LPN FULL TIME MORNINGS

502 Help Wanted Dental-Medical MARKETING REP

502 Help Wanted Dental-Medical MEDICAL ASSISTANT

COMMERCIAL BILLING COORDINATOR

HORIZON HEALTH SYSTEMS

DENTAL HYGIENIST

DENTAL RECEPTIONIST

EXCEPTIONAL NURSE

LPN FULL TIME MORNINGS

MARKETING REP

MEDICAL ASSISTANT

NIGHT CHARGE NURSE

COMMERCIAL BILLING COORDINATOR

DENTAL HYGIENIST

DENTAL RECEPTIONIST

EXCEPTIONAL NURSE

LPN FULL TIME MORNINGS

MARKETING REP

MEDICAL ASSISTANT

NIGHT CHARGE NURSE

COMMERCIAL BILLING COORDINATOR

DENTAL HYGIENIST

DENTAL RECEPTIONIST

EXCEPTIONAL NURSE

LPN FULL TIME MORNINGS

MARKETING REP

MEDICAL ASSISTANT

NIGHT CHARGE NURSE

COMMERCIAL BILLING COORDINATOR

DENTAL HYGIENIST

DENTAL RECEPTIONIST

EXCEPTIONAL NURSE

LPN FULL TIME MORNINGS

MARKETING REP

MEDICAL ASSISTANT

NIGHT CHARGE NURSE

HOME & SERVICE GUIDE

DEADLINES: 4 P.M. TUESDAY FOR THURSDAY EDITION / 4 P.M. FRIDAY FOR MONDAY EDITION

9 Aluminum Siding

33 Bldg. & Remodeling

44 Carpet Laying & Repair

68 Electrical

99 Gutters

129 Landscaping

165 Painting/Decorating

215 Plumbing

269 Tile Work

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK

ALUMINUM SIDING

BLDG. & REMODELING

CARPET LAYING & REPAIR

ELECTRICAL

GUTTERS

LANDSCAPING

PAINTING/DECORATING

PLUMBING

TILE WORK





518 Education
A Instruction
PIANO LESSONS plus voice, organ...

608 Legal Notices
NOTICE IS HEREBY GIVEN THAT...

703 Crafts
CLASSIC CREATIONS
Art & Craft Show, Sat. Dec. 1...

708 Household Goods
Oakland County
MOVING SALE, living room furni...

711 Misc. For Sale
Wayno County
WATER PURIFIER - NFA, removes...

728 Musical
Instruments
ABANDON YOUR SEARCH
Quality used pianos. Area's largest...

738 Household Pets
DOBERMAN PUPS - AKC, litters...

820 Autos Wanted
WANTED - AUTO'S & TRUCKS
BILL BROWN
USED CARS - 3500 Plymouth Rd. Livonia...

823 Vans
AEROSTARS - Special purchase, 20...

520 Secretarial & Business Services
Affordable & experienced word processing...

608 Transportation & Travel
NORTHWEST ticket available for...

701 Collectibles
DOLL & BEAR SHOW & SALE
Antique & Collectible Sale...

709 Household Goods
Wayno County
AVOCADO refrigerator & stove...

714 Business & Office Equipment
CASH REGISTER - ELECTRONIC
Cash Register, 3000, 1000...

727 Video Games
Tapes & Movies
PINBALLS - New & Used Great
For Christmas, \$395 up. 8:30-5pm...

728 VCR, TV, Stereo, Hi-Fi, Tape Decks
KENWOOD - Stereo Amp, turntable...

808 Boats & Motors
AAA STORAGE
Boats, Trailers, Trucks
Outdoor, well-lighted, secured...

824 Jeeps & Other 4-Wheel Drives
BLAZER, 1983 810, excellent condition...

522 Professional Services
ELITE AT HOME HAIR STYLING & Custom Beauty Care for those...

702 Antiques
ALL ANTIQUES BOUGHT
Postcards, old movie magazines...

705 Wearing Apparel
BLUE FOX KNEE LENGTH COAT, 2...

709 Household Goods
Wayno County
AVOCADO refrigerator & stove...

714 Business & Office Equipment
CASH REGISTER - ELECTRONIC
Cash Register, 3000, 1000...

727 Video Games
Tapes & Movies
PINBALLS - New & Used Great
For Christmas, \$395 up. 8:30-5pm...

728 VCR, TV, Stereo, Hi-Fi, Tape Decks
KENWOOD - Stereo Amp, turntable...

808 Boats & Motors
AAA STORAGE
Boats, Trailers, Trucks
Outdoor, well-lighted, secured...

824 Jeeps & Other 4-Wheel Drives
BLAZER, 1983 810, excellent condition...

523 Attorneys
Legal Counseling
ALL ANTIQUES BOUGHT
Postcards, old movie magazines...

702 Antiques
ALL ANTIQUES BOUGHT
Postcards, old movie magazines...

705 Wearing Apparel
BLUE FOX KNEE LENGTH COAT, 2...

709 Household Goods
Wayno County
AVOCADO refrigerator & stove...

714 Business & Office Equipment
CASH REGISTER - ELECTRONIC
Cash Register, 3000, 1000...

727 Video Games
Tapes & Movies
PINBALLS - New & Used Great
For Christmas, \$395 up. 8:30-5pm...

728 VCR, TV, Stereo, Hi-Fi, Tape Decks
KENWOOD - Stereo Amp, turntable...

808 Boats & Motors
AAA STORAGE
Boats, Trailers, Trucks
Outdoor, well-lighted, secured...

824 Jeeps & Other 4-Wheel Drives
BLAZER, 1983 810, excellent condition...

600 Personals
ANYONE doing business with Beal...

702 Antiques
ALL ANTIQUES BOUGHT
Postcards, old movie magazines...

705 Wearing Apparel
BLUE FOX KNEE LENGTH COAT, 2...

709 Household Goods
Wayno County
AVOCADO refrigerator & stove...

714 Business & Office Equipment
CASH REGISTER - ELECTRONIC
Cash Register, 3000, 1000...

727 Video Games
Tapes & Movies
PINBALLS - New & Used Great
For Christmas, \$395 up. 8:30-5pm...

728 VCR, TV, Stereo, Hi-Fi, Tape Decks
KENWOOD - Stereo Amp, turntable...

808 Boats & Motors
AAA STORAGE
Boats, Trailers, Trucks
Outdoor, well-lighted, secured...

824 Jeeps & Other 4-Wheel Drives
BLAZER, 1983 810, excellent condition...

602 Lost & Found
SCHOOL: Nov. 7th, near Outer Drive...

702 Antiques
ALL ANTIQUES BOUGHT
Postcards, old movie magazines...

705 Wearing Apparel
BLUE FOX KNEE LENGTH COAT, 2...

709 Household Goods
Wayno County
AVOCADO refrigerator & stove...

714 Business & Office Equipment
CASH REGISTER - ELECTRONIC
Cash Register, 3000, 1000...

727 Video Games
Tapes & Movies
PINBALLS - New & Used Great
For Christmas, \$395 up. 8:30-5pm...

728 VCR, TV, Stereo, Hi-Fi, Tape Decks
KENWOOD - Stereo Amp, turntable...

808 Boats & Motors
AAA STORAGE
Boats, Trailers, Trucks
Outdoor, well-lighted, secured...

824 Jeeps & Other 4-Wheel Drives
BLAZER, 1983 810, excellent condition...

603 Health & Nutrition
Weight Loss
DRINK YOUR VITAMINS
No pills or tablets. Delicious beverage...

702 Antiques
ALL ANTIQUES BOUGHT
Postcards, old movie magazines...

705 Wearing Apparel
BLUE FOX KNEE LENGTH COAT, 2...

709 Household Goods
Wayno County
AVOCADO refrigerator & stove...

714 Business & Office Equipment
CASH REGISTER - ELECTRONIC
Cash Register, 3000, 1000...

727 Video Games
Tapes & Movies
PINBALLS - New & Used Great
For Christmas, \$395 up. 8:30-5pm...

728 VCR, TV, Stereo, Hi-Fi, Tape Decks
KENWOOD - Stereo Amp, turntable...

808 Boats & Motors
AAA STORAGE
Boats, Trailers, Trucks
Outdoor, well-lighted, secured...

824 Jeeps & Other 4-Wheel Drives
BLAZER, 1983 810, excellent condition...

604 Announcements
Meetings/Seminars
CREATING RESULTS - With to create...

702 Antiques
ALL ANTIQUES BOUGHT
Postcards, old movie magazines...

705 Wearing Apparel
BLUE FOX KNEE LENGTH COAT, 2...

709 Household Goods
Wayno County
AVOCADO refrigerator & stove...

714 Business & Office Equipment
CASH REGISTER - ELECTRONIC
Cash Register, 3000, 1000...

727 Video Games
Tapes & Movies
PINBALLS - New & Used Great
For Christmas, \$395 up. 8:30-5pm...

728 VCR, TV, Stereo, Hi-Fi, Tape Decks
KENWOOD - Stereo Amp, turntable...

808 Boats & Motors
AAA STORAGE
Boats, Trailers, Trucks
Outdoor, well-lighted, secured...

824 Jeeps & Other 4-Wheel Drives
BLAZER, 1983 810, excellent condition...

Public Auction
INVENTORY FROM BANKRUPT
"GOLDSTREET JEWELERS, INC."
OVER \$500,000 IN JEWELRY INVENTORY...

702 Antiques
ALL ANTIQUES BOUGHT
Postcards, old movie magazines...

705 Wearing Apparel
BLUE FOX KNEE LENGTH COAT, 2...

709 Household Goods
Wayno County
AVOCADO refrigerator & stove...

714 Business & Office Equipment
CASH REGISTER - ELECTRONIC
Cash Register, 3000, 1000...

727 Video Games
Tapes & Movies
PINBALLS - New & Used Great
For Christmas, \$395 up. 8:30-5pm...

728 VCR, TV, Stereo, Hi-Fi, Tape Decks
KENWOOD - Stereo Amp, turntable...

808 Boats & Motors
AAA STORAGE
Boats, Trailers, Trucks
Outdoor, well-lighted, secured...

824 Jeeps & Other 4-Wheel Drives
BLAZER, 1983 810, excellent condition...





## DEXTER CHEVROLET • GEO

DETROIT'S  
**#1 GEO DEALER IN MICHIGAN**  
**#1 CHEVY DEALER IN MICHIGAN**

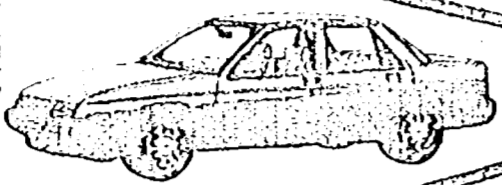
**SMART PEOPLE... SMARTLEASE™**  
*by GMAC*

**OVER 100 '90s IN STOCK • NO REASONABLE OFFER REFUSED!**

---

**BRAND NEW 1991 CORSICA LT 4 DR.**  
 2.2L EFI, automatic, rear defrost, console, air conditioning, cruise, wire-steeer, tilt steering, rear view mirror w/reading lamps, intermittent wipers, AM-FM stereo w seek & scan, power steering, power brakes, floor mats, tinted glass. **EQUIPPED. NOT STRIPPED!**

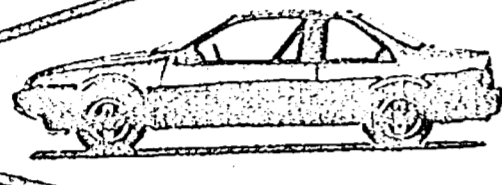
WAS..... \$12,521  
**LEASE FOR \$189\*\*** Per Mo.




---

**BRAND NEW 1991 BERETTA 2 DR. CPE.**  
 2.2L EFI L4 engine, auto console, rear defrost, air conditioning, cruise, wire-steeer, ALS S/B radial BW tires, tilt steering, intermittent wipers, color keyed front/rear mats, rear view mirror w/reading lamps, visor mirrors w/sunshade extensions. **MIRRORS NOT STRIPPED!**

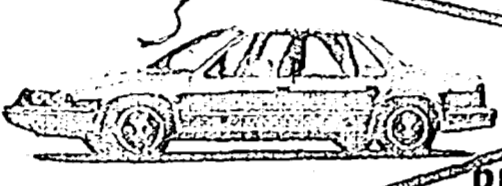
WAS..... \$12,838  
**LEASE FOR \$199\*\*** Per Mo.




---

**BRAND NEW 1991 LUMINA 4 DR.**  
 3.1L MFI V6, automatic, rear defrost, 14" sport wheel covers, ALS S/B radial WSW tires, air conditioning, cruise with resume, tilt steering, luggage area, cargo retaining net, color keyed front/rear carpet mats. **EQUIPPED. NOT STRIPPED!**

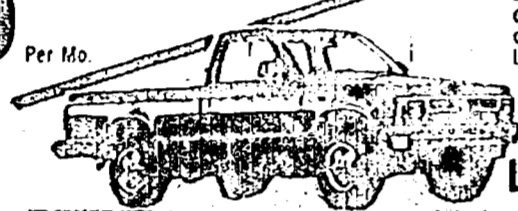
WAS..... \$15,472  
**LEASE FOR \$219\*\*** Per Mo.




---

**BRAND NEW '91 S-10 PICK-UP TAHOE**  
 2.8L V6, power steering, stereo cassette, chrome step bumper, 5 speed w/overdrive, deluxe two-tone paint, white lettered tires, sliding rear window, auxiliary lighting.

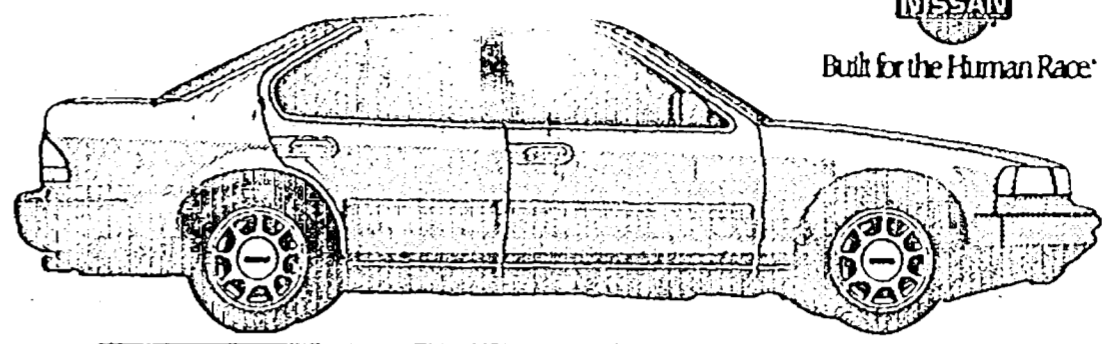
WAS..... \$10,281  
**LEASE FOR \$169\*\*** Per Mo.



**DETROIT'S #1 VOLUME CHEVROLET DEALER**  
**DEXTER** SALES HOTLINE 534-1400  
 20811 WEST 8 MILE

## TAKE THE 24 MONTH TEST DRIVE!

**NISSAN**  
 Built for the Human Race™




---

**NEW 1990 MAXIMA GXE 4 DOOR SPORTS CAR**  
 "LOADED," power windows, power locks, tilt wheel, cruise control, alarm, AM/FM stereo cassette, power mirrors, rear defroster, air conditioner, aluminum wheels & much, much more!

**CAREDRIVER BEST BUY**

**24 Month Lease Special**      **6 To Choose From!**

**\$269\*** Per Month

\*24 month closed end lease for qualified buyers. 15,000 miles per year limitation of 15¢ per mile for excessive mileage. Lease & receive title for excessive wear and tear. 1st month includes security deposit. Deposit plus 4% use tax & plates. Total payments multiply by 24. Price includes freight to dealer. To get the amount of security deposit rounded off to \$25.00 over the advertised price plus tax. Option to purchase at end of lease for predetermined amount, \$2,000 down payment.

---

# TAMAROFF NISSAN

**NOW YOU'VE GOT NO OPTION BUT TO SAVE!**  
 OPEN LATE MON. & THURS. UNTIL 9:00 P.M.  
 ACROSS FROM THE TEL-12 MALL  
 28585 TELEGRAPH • SOUTHFIELD • 353-1300

# ACTION NISSAN

## Rated #1

**Dealer In Detroit For Customer Satisfaction!**  
**Announcing Our New Lifestyle Plan**  
**Lease A Nissan For Less!!**

<b>1991 STANZAS</b> From <b>\$237*</b> per month	<b>1991 240 SX</b> From <b>\$212*</b> per month	<b>1991 SENTRA 2 Doors</b> From <b>\$146*</b> per month
<b>1990 MAXIMAS</b> From <b>\$274*</b> per month	<b>1991 Hardbodies</b> From <b>\$142.62*</b> per month	<b>1991 300 ZX</b> From <b>\$422*</b> per month

**35655 Plymouth Road Livonia 425-3311**

\*Lease based on 48 month closed end lease, 1st month payment \$1000 down and security deposit. Security deposit rounded to the nearest \$25 increment over monthly payment. Plus license fee required at lease inception. Mileage limitation of 15,000 miles per year with a charge of 15¢ per mile. To get total payment multiply 48 monthly payment. Leases subject to credit approval & responsible for any excess wear & tear. Lessee has option to purchase at lease end at a price of formula to be negotiated with dealer at lease inception. Factory rebates applied where applicable.

## ADVANTAGE Plus Benefits From FAIRLANE FORD

<b>1990 PROBE GL 2 DOOR</b> 2.2 L EFI 14 engine, 5 speed manual overdrive transmission, manual air conditioning, speed control, bucket seats, tilt steering column and cluster, convenience group, tinted glass, electric rear window defroster, package 251. Stock #L2735. Was \$13,176 <b>Now \$10,699*</b>	<b>1991 ESCORT LX 4 DOOR WAGON</b> 1.9 L SEFI 4 cylinder engine, automatic transaxle, light titanium clearcoat met, titanium cloth vinyl bucket seats, power steering, rear window defroster, light/convenience group, clearcoat paint. Stock #M2132. Was \$10,767 <b>Now \$8899*</b>
<b>1991 RANGER 4x2 STYLESIDE</b> 2.3 L EFI 14 engine, 5 speed manual overdrive transmission, fuel tank-high capacity, XLT trim, package 864, P215 steel owl all season tires, tachometer, cast aluminum wheels, deep dish, electronic AM/FM stereo with cassette/clock, sliding rear window, chrome rear step bumper, power steering. Was \$11,783 <b>Now \$7995*</b> 2 in stock at same price	<b>1990 TAURUS GL 4 DOOR SEDAN</b> 3.0 L EFI V6 engine, automatic overdrive transmission, manual air conditioning, Oxford white, titanium cloth S/B seats, stereo radio with cassette, rocker panel moldings, speed control, rear window defroster, fanned wheel covers, power door locks, six-way power driver's seat, power side windows, cast aluminum wheels. Stock #L2439. Was \$16,618 <b>Now \$12,899*</b>
<b>1990 THUNDERBIRD STD</b> 2-door 3.8 L EFI V6 engine, automatic overdrive transmission, light crystal blue clearcoat met, crystal blue cloth/vinyl bucket seats, electronic AM/FM stereo with cassette, 8 way power driver's seat, rear window defroster, luxury group, 8 way power passenger seat, cast aluminum wheels, clearcoat paint. Stock #L1844. Was \$16,595 <b>Now \$12,699*</b>	<b>1990 MUSTANG GT 2-DOOR HATCHBACK</b> 5.0 L EFI HO V8 engine, 5 speed manual overdrive transmission, air conditioning, light titanium clearcoat met, black cloth/vinyl bucket seats, power equipment group, power lock group, power side windows, speed control, AM/FM electronic radio with cassette/clock, premium sound system, custom equipment group, rear window defroster. Stock #L1992. Was \$16,300 <b>Now \$12,999*</b>
<b>1991 AEROSTAR XL WAGON 2 WD</b> 3.0 L engine, automatic overdrive transmission, air conditioning, preferred equipment package 401, dual captain's chairs - 7 passenger, privacy glass, speed control, tilt wheel, XL trim, P215/70R-14SL BSW all season tires, electric rear window defroster, elect. AM/FM stereo/cassette/clock. Was \$16,765 <b>Now \$13,295*</b> 2 in stock at same price	<b>1990 VAN CONVERSION BY CHARIOT</b> 5.8 L EFI V8 engine, electronic 4 speed automatic transmission, air conditioning, preferred equipment package 742, power door locks & windows, RV converter package, cruise, tilt, AM/FM stereo cassette, 6500 lb. GVWR package, 5 P235/75R 15 XL WSW all-season tires, trailer towing package. Was \$22,818 <b>Now \$15,995*</b> 2 in stock at same price

Convenient Location • Low Prices • Customer Service • College Graduate Program • First Time Buyers Program • Full tank of gas on all delivered vehicles

## FAIRLANE FORD

14585 Michigan Ave. Dearborn  
 Just East of Fairlane Town Center **846-5000** Truck Hotline 848-4277

Located In The Heart of Dearborn  
 The Heart of Ford Country For Over 68 Years



# HOME OF THE "36 MONTH DEMO RIDE" SAVE BIG BUCKS DURING OUR Demo Dealin' Days!

<p>1990 LUMINA APV                  3.1 4-cyl. power ste. deep tread tires, rear window wiper, 15" cast aluminum wheels, AM/FM stereo with cassette, 15" cast aluminum wheels, 2.8 liter engine, power windows, power door locks, power door locks, power windows, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$17,802                  Now <b>\$15,498*</b></p>	<p>1991 CAPRICE 4 DOOR SEDAN                  3.8 liter V6 engine, electric windows, power door locks, power door locks, power windows, power door locks, power windows, power door locks.</p> <p>Was \$17,431                  Now <b>\$13,946*</b></p>
<p>1990 SUBURBAN                  5.0 liter V8 engine, rear heater, rear window wiper, 15" cast aluminum wheels, AM/FM stereo with cassette, 15" cast aluminum wheels, 2.8 liter engine, power windows, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$24,221                  Now <b>\$19,998*</b></p>	<p>1991 BERETTA GT                  Rear window wiper, 1.8 liter V6 engine, rear window wiper, 1.8 liter V6 engine, rear window wiper, 1.8 liter V6 engine, rear window wiper.</p> <p>Was \$16,085                  Now <b>\$12,484*</b></p>
<p>1990 LUMINA EURO COUPE                  Custom cloth bucket seats, AM/FM stereo with cassette, 15" cast aluminum wheels, 2.8 liter engine, power windows, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$16,452                  Now <b>\$12,595*</b></p>	<p>1990 CAMARO 2 DOOR IROC-Z COUPE                  Automatic transmission with overdrive, cloth bucket seats, 3.8 liter V6 engine, rear window wiper, 1.8 liter V6 engine, rear window wiper.</p> <p>Was \$20,300                  Now <b>\$15,558*</b></p>
<p>1991 CORVETTE ZR-1 In Stock</p>	<p>1991 4 DOOR BLAZER 4 WD                  4.3 liter V6 engine, rear window wiper, 15" cast aluminum wheels, AM/FM stereo with cassette, 15" cast aluminum wheels, 2.8 liter engine, power windows, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$22,395                  Now <b>\$18,949*</b></p>
	<p>1991 810 2 DOOR BLAZER 4 WD                  Heavy duty sport suspension, 4.3 liter V6 engine, 4-cyl. engine of cool ing system, 4 speed automatic transmission with overdrive, rear window wiper, 1.8 liter V6 engine, rear window wiper.</p> <p>Was \$19,614                  Now <b>\$16,977*</b></p>

## Fennyson

**CHEVROLET GEO**

32570 Plymouth Rd. • Between Farmington & Merriman  
 Livonia 1 Mile South of I-96  
**425-6500** Open Monday & Thursday 9-9  
 Tues., Wed. & Fri. 'Til 6 P.M.

## LIVONIA VOLKSWAGEN - MAZDA

SHOP US FIRST AND RECEIVE A **\$100.00** TOYS'R'US GIFT CERTIFICATE\*\*\*

<p>1991 MAZDA PROTEGE                  Automatic • Air Conditioning                  • AM/FM Cassette                  Stock #1048-1                  From <b>\$10,595*</b></p>	<p>1991 MAZDA 626                  Stock #1001-1  <b>\$11,995*</b></p>	<p>1990 MAZDA 929S                  • Rear ABS                  • Power roof loading                  • Power windows &amp; locks                  Stock #1083-0                  2 at this price Save \$6218                  Close Out <b>\$19,995*</b></p>
<p>NEW 1990 VW FOX                  • Front Wheel Drive                  • Super Economy                  Stock #183-0                  From <b>\$6995*</b></p>	<p>NEW 1990 VW JETTA                  • Air Conditioning                  • Cruise Control • Sunroof                  Stock #3990                  Special Purchase <b>\$10,495*</b></p>	<p>NEW 1990 VW PASSAT                  • Automatic                  • Air Conditioning                  • Rear Defrost                  Eurolease <b>\$799<sup>95</sup> Only</b></p>

1986 VW SCARCO Stock, air, R9 new! <b>\$6995</b>	1986 VW GOLF Stock, air, gas saver! <b>\$5995</b>	1990 VW JETTA5 4 in process, air, automatic, air, & front wheel drive! <b>\$11,995</b>	1988 MAZDA MAX-6 AM/FM cassette, air. <b>\$9995</b>
1987 TOYOTA CAMRY Automatic, air, 1 owner. <b>\$8995</b>	1987 TOYOTA CELICA Automatic, air, great buy! <b>\$6995</b>	1989 FORD TEMPO Air, AM/FM stereo, cassette, only 20,000 miles <b>\$6995</b>	1987 MAZDA 626LX Stock, air, red & ready! <b>\$6995</b>

## LIVONIA VW-MAZDA

34501 Plymouth Road **425-5400**  
 (Bet. Farmington & Wayne)  
**OPEN SATURDAY 10-4**  
**Monday & Thursday 9-9**  
**Tues., Wed. & Friday 9-6**

AND WHAT DO YOU WANT FOR CHRISTMAS

A NEW VAN CONVERSION FROM BILL BROWN FORD

Ho, Ho, Ho! You're Too Young To Drive

WELL... Actually It's For My Dad!

THEN YOU TELL DAD THAT SANTA SAYS

HE'LL GET HIS BEST DEAL AT BILL BROWN FORD

SEASON'S Greetings from BILL BROWN Ford

<p>1991 THUNDERBIRD STD. 2-DOOR                  Electric AM/FM stereo with cassette, 4-cyl. power driver's seat, rear defogger, luxury group, cast aluminum wheels, 2.8 liter V6 engine, power windows, power door locks, automatic overdrive transmission, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$17,527                  YOU PAY <b>\$13,677*</b></p>	<p>1991 TAURUS 4-DOOR SEDAN                  Air, rear window defogger, paint stripes, power door locks, 3.0 liter V6 engine, automatic overdrive transmission, power windows, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$15,870                  You Pay <b>\$11,970*</b></p>	<p>1991 PROBE GL 2-DOOR HATCHBACK                  1.9 liter 4-cyl. engine, manual transmission, power windows, power door locks, automatic overdrive transmission, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$14,593                  You Pay <b>\$11,693*</b></p>
<p>1990 TEMPO GL 4-DOOR                  Cloth bucket seats, air, power lock group, dual remote mirrors, 1.8 liter V6 engine, power windows, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$12,878                  You Pay <b>\$8776*</b></p>	<p>1991 ESCORT GT                  Defogger, air, 1.8 liter V6 engine, power windows, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$12,659                  You Pay <b>\$10,295*</b></p>	<p>1991 TEMPO GL 4 DOOR SEDAN                  FLO Auto, manual control air conditioning, power lock group, dual electric control mirrors, 1.8 liter V6 engine, rear window defogger, light group, front center armrest, AM/FM stereo with cassette, front &amp; rear floor mats.</p> <p>Was \$12,734                  You Pay <b>\$9556*</b></p>
<p>1991 RANGER 4x2 STYLEIDE PICKUP                  XLT trim, 2.3 liter 4-cyl. engine, 4-speed manual transmission, cast aluminum wheels, deep dish, lower accident tape stripe, sliding rear window, chrome rear step bumper.</p> <p>Was \$11,792                  You Pay <b>\$7850*</b></p>	<p>1991 AEROSTAR XL WAGON 2 W.D.                  Air, privacy glass, deluxe paint stripes, speed control, wheel, automatic overdrive transmission, electric rear window defogger, AM/FM stereo with cassette, power windows, power door locks, power door locks, power windows, power door locks.</p> <p>Was \$17,319                  You Pay <b>\$13,468*</b></p>	<p>1990 ECLIPSE AEROSTAR CONVERSIONS                  A sale is only as good as the product you offer. We carry Eclipse and Van Express. See the rest-buy the best-we can sell you the most practical or the most luxurious. See for yourself.</p> <p>YOU PAY <b>\$15,396*</b></p>

## BEAT THE PRICE INCREASE!

WE HAVE A GOOD SUPPLY OF ESCORTS & EXPLORERS PRICED HUNDREDS LESS THAN CURRENT PRICES.

### 1990 MODEL CLEARANCE

'90 CLUB WAGON	- Tu-tone Blue, 302, quad chairs with bed, #9421 H Cap, air & heat.	Was \$23,553. You Pay <b>\$16,884*</b>
'90 AEROSTAR XLT	- 4 to choose from. Loaded.	Were \$19,700 to \$20,077. You Pay <b>\$14,470*</b>
'90 MUSTANG GT	- 3 to choose from. Red, Black or Grey, auto or 5-speed.	Were \$18,600. You Pay <b>\$12,500*</b>
'90 TAURUS LX WAGON	- 5 to choose from. White, Blue or Silver. 207 or 208 pkg.	Were \$19,700 to \$20,900. You Pay <b>\$14,970*</b>
'90 PROBE GT	- 8 to choose from.	Were \$18,839. You Pay <b>\$13,979*</b>
'90 F250	- Brown 5-speed, XLT with air. Stock #7148.	Was \$16,600. You Pay <b>\$10,795*</b>
'90 F150 4x4	- Bright Blue, 351 Auto. Stock #8672.	Was \$18,000. You Pay <b>\$12,963*</b>

## A VAN SALE

STAY WARM! SHOP INSIDE! ECLIPSE • BIVOAC • EXPRESS

On Monday and Thursday Nights From 6:30 TILL 8:30 P.M. Our Garage Will Be Packed With Van Conversions. All Priced To Sell.

WAS \$24,720  
**YOU PAY \$16,540\***

1990 VAN EXPRESS Bronzo Express

Air, automatic, 8-cylinder, electronic cassette, quad captain chairs, seat belt, cruise, tilt, sport wheel covers, oak trim, handling package, light convenience group, raised roof, color to. Stock #8200.

EXPLORE IN STOCK

1991 EXPLORER SPORT  
 Air, cruise, 1.6 liter V6 engine, power windows, power door locks, rear washer/wipe defogger, luxury aluminum wheels & cassette. Stock #3196.  
 Was \$18,084  
 You Pay **\$14,989\***

1990 F150 PICKUP  
**SPECIAL PURCHASE**  
 1990 F150 XLT 302 A.O.D.  
 5 TO CHOOSE FROM  
**\$1100\*** FORD REBATE  
 You Pay **\$11,689\***

## DEMO SALE

'90 F160 PICKUP 302 XLT, Blue & Silver, Stock #8824. WAS \$17,450 NOW <b>\$10,689*</b>	'90 T-BIRD LX Our Red leather, moonroof. Stock #9712. WAS \$20,811 NOW <b>\$13,650*</b>	'90 TAURUS LX 208 Package, LT crystal blue, leather, moonroof. WAS \$22,053 NOW <b>\$13,700*</b>	'90 TAURUS LX 208 Package, WPA, JOL, leather, moonroof. Stock #3175. WAS \$22,370 NOW <b>\$14,000*</b>	'90 TAURUS LX 208 Package, DP, leather, moonroof. Stock #3175. WAS \$22,259 NOW <b>\$12,550*</b>	'90 TAURUS SHO WPA, 5 speed, leather, moonroof, JL. Stock #3132. WAS \$19,118 NOW <b>\$15,995*</b>	'90 T-BIRD LX WPA, JL, Stock #1028. WAS \$19,051 NOW <b>\$13,000*</b>
---	--	---	--	--	--	--

Model Security Deposit Total Due AT INCEPTION

ESCORT	\$200	\$950
TAURUS	\$250	\$1100
'91 PROBE	\$225	\$1000
'91 TEMPO	\$200	\$950
T-BIRD	\$300	\$1175
	\$160	\$800
	\$275	\$1100

OUT-OF-TOWN CALL TOLL FREE **1-800-878-2658**

OPEN MON. & THURS. 'TIL 9 P.M.  
 32222 PLYMOUTH RD., LIVONIA

THANK YOU FOR GAS WITH EVERY CAR OR TRUCK PURCHASED