

Swim team enjoys a Dutch 'treat,' 1B



Glenn eyes crown, 5D

Urging by parents leads to symphony, 1E

# Westland Observer

Volume 26 Number 36

Thursday, October 18, 1990

Westland, Michigan

88 Pages

**DON'T BLAME CARRIER FOR LATE DELIVERY.**  
Today's late delivery is not the fault of your Observer carrier.  
Due to technical difficulties, we were unable to get the newspapers out on time.

Fifty Cents

© 1990 Suburban Communications Corporation

## Man gets 25 to 40 years in prison for murder

By **Tedd Schnelder**  
staff writer

A Westland man was sentenced to 25 to 40 years in prison Tuesday for strangling his live-in girlfriend in their Steiber Street home in February.

Supporters of Miracle Ewayne Crawford stormed out of Detroit Recorder's Court and members of the victim's family expressed satisfaction as visiting Judge James N. Garber handed down the sentence.

Defense attorney Charles Campbell said he will appeal Crawford's second-degree murder conviction in the killing of Shirley Ann Harris, 28.

"Maybe now we can go on with our lives," said Jerry Massey, Harris' brother.

"We expected him to get a lot of (prison) time. The case was mostly circumstantial evidence but there was so much of it," Massey said in the corridor as several family members and friends of Harris left the courtroom.

Crawford, 29, will be eligible for parole in about 16 years. He has been credited with 227 days served since the Feb. 24 killing.

**CAMPBELL, WHOSE** last-minute request for an adjournment of the sentencing was denied by Garber, said he was retained by Crawford at

**'I was convinced then and I'm convinced today that he did kill Shirley Harris and he had the intent to do so.'**

— Judge James N. Garber

ter the one-day bench trial Sept. 24.

Crawford had been represented by Jacqueline George, a court-appointed attorney.

Campbell declined to discuss details of his planned appeal. However, in remarks to the judge during the

hearing he mentioned "an alibi witness," an apparent reference to the Plymouth woman whom Crawford saw on the evening of the murder.

Garber said that although the court found that the murder wasn't premeditated, "I was convinced then

and I'm convinced today that he did kill Shirley Harris and he had the intent to do so."

"The taking of a life is something that has to be punished," Garber said.

Crawford was charged with open murder for strangling Harris with a piece of clothesline at the home they shared in the 2000 block of Steiber.

The prosecution presented evidence that Crawford ransacked the bedroom and tried to make it look like there had been a break-in at the home before calling police around 5 a.m.

The couple had lived together for 11 years and had a 10-year-old

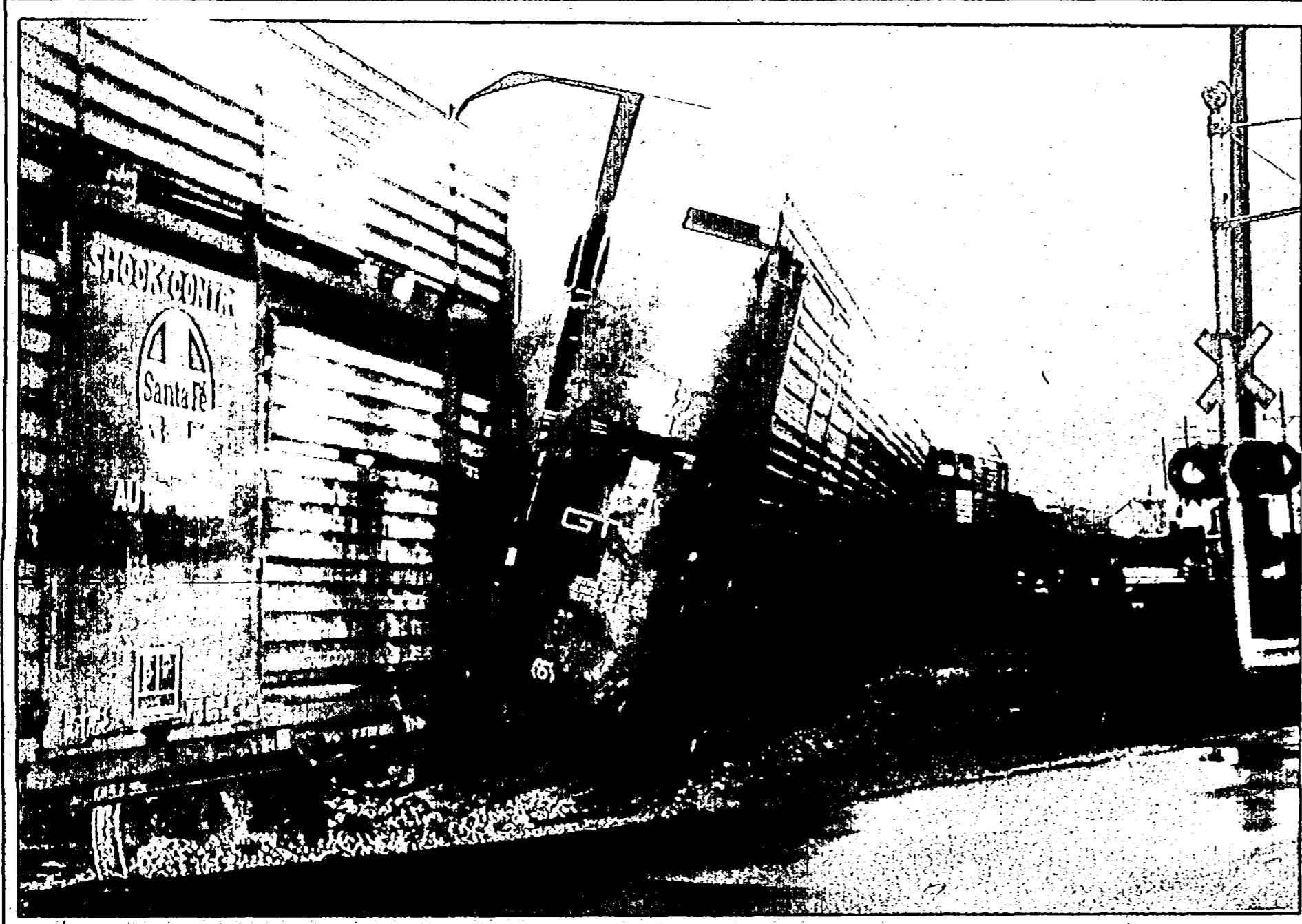
daughter.

George argued that Crawford was guilty of manslaughter for killing Harris "in the heat of passion" during an argument.

**THE COURT** heard testimony from a dozen witnesses, including Terri Smirnow of Plymouth, who was also involved in a romantic relationship with Crawford at the time of the killing.

Smirnow testified that Crawford left her home with two companions earlier that evening and then told her about the incident in a 4 a.m. telephone conversation.

Please turn to Page 2



ART EMANUELE/staff photographer

### Off the track

CSX Railroad freight cars were derailed early Thursday morning at the Newburgh crossing in southwest Westland. The derailment tied up traffic for most of the day and jeopardized an underground U.S. Sprint long-distance telephone cable. No one was hurt in the derailment. The freight cars were carrying

mostly Ford trucks. CSX officials are investigating the derailment to determine the cause. Railroad employees had been working on track repairs the day before, forcing the train that was derailed to use a side track.

## City rejects condo project

By **Tedd Schnelder**  
staff writer

Citing continued environmental concerns, the Westland City Council Monday rejected for the second time in three months a proposed condominium project bordering the William P. Holliday nature preserve.

The council voted 4-3 to deny a Planned Unit Development (PUD) for Kime Brothers Homes of Westland to build 50 detached condominiums east of John Hix and west of Warren Road.

Developer Curtis Kime had revised plans for the proposed project after the council rejected it July 16.

Kime refused to comment on the matter Tuesday. After the July vote the developer said he would "seriously consider" legal action against the city.

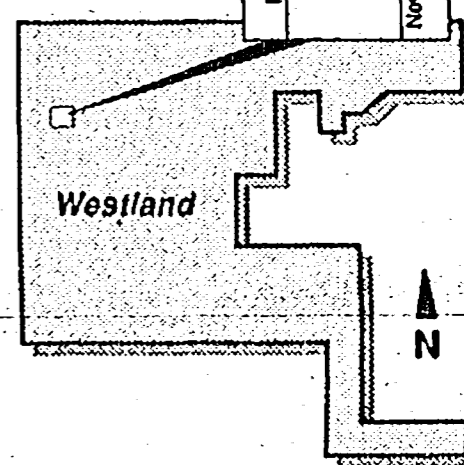
The new site plan called for 12 fewer homes on larger lots and included five acres of wetland to be maintained in an agreement with the Michigan Department of Natural Resources.

But concerns about development encroaching into the city's few remaining natural areas were voiced by council members and several residents who spoke out against the project.

**OTHER OBJECTIONS** included a lack of notification on the second vote for nearby homeowners (which wasn't required) and Mayor Robert Thomas' 1989 campaign promise to advocate "controlled development" in Westland.

Thomas recommended approval of the project.

Condo plan rejected in Westland



"This is a wildlife corridor, I still maintain that," said Jack Smiley, founder of the Holliday Nature Preserve Association. "(The area) provides a diversity of habitats."

In July and again Monday, Smiley said wildlife and flowers on the property would be irreparably harmed by the complex, despite the DNR approval. He said animals living on the 17.6-acre site immediately south of the nature preserve included foxes, deer and amphibians.

"It hasn't even been a year (since Thomas' election) and now all of a sudden the last, biggest open parcel of land in the city is going to be chopped up for condominiums," said resident Michael Rintz.

Councilman Charles Pickering called the proposed development an

Please turn to Page 2

### what's inside

Building scene . . . . .	1H
Business . . . . .	1C
Calendar . . . . .	7A
Classifieds . . . . .	C-E-H
Auto . . . . .	C
Employment . . . . .	G
Index . . . . .	2G
Real estate . . . . .	E-G
Creative living . . . . .	1E
Crossword . . . . .	10E
Entertainment . . . . .	7D
Opinion . . . . .	14A
Sports . . . . .	1D
Suburban life . . . . .	1B
Travel . . . . .	9B
NEWSLINE . . . . .	591-2300
SPORTSLINE . . . . .	591-2312
CIRCULATION . . . . .	591-0500

## Teachers face possible strike vote Oct. 29

By **Tedd Schnelder**  
staff writer

Barring an 11th-hour agreement, Wayne-Westland teachers will meet Monday, Oct. 29 to vote on a possible strike, their union president said Tuesday.

William Reece, Wayne-Westland Education Association president, said the union could present any of three recommendations to 1,050 full- and part-time teachers who have been working without a contract since Aug. 27:

- Authorize a walkout

- Approve working this year without a contract while negotiations continue
- Set a new timetable for reaching an agreement

Reece said he had no idea at this point what the union's bargaining committee would recommend. "Hopefully, we can get something accomplished (in negotiations) by then," he said.

Both union and school officials reported progress in contract talks last week. Additional sessions were scheduled for Tuesday, Wednesday and today.

Reece characterized last week's talks as "meaningful."

"**HOPEFULLY, WE** can reach agreements on some of the non-economic issues and get them off the table by the end of the week," he said Tuesday.

Tom Svitkovich, associate superintendent for administration, also said recent sessions have been positive and both sides are working toward closure on a number of issues.

Salary and major fringe benefits haven't been a focus of talks up until now.

But Reece said Tuesday that although the union was "willing to be flexible" on pay raises, a pay freeze was "out of the question." "We just don't think that it's warranted," the union president said.

Superintendent Dennis O'Neill has maintained that the financially-strapped school district — which cut programs this fall — has no money for raises.

The union has been pressing for another millage election, a proposal school board members said they would only agree to if teachers reached a tentative agreement by Oct. 1.

## Woman claims sex bias in football post denial

By **Tedd Schnelder**  
staff writer

Margaret Zoltowski says she knows as much about football and possibly more about coaching than any of the five Wayne Memorial High School assistant coaches hired in May 1989.

But because she is a woman, Zoltowski says she "wasn't taken seriously" as a candidate for one of the assistant's jobs.

The Franklin Junior High special education teacher Friday filed a lawsuit in Wayne County Circuit Court charging that Wayne-Westland Community Schools violated state sex discrimination laws when the

district filled those jobs with five male applicants.

The suit has been assigned to Judge Michael Stacey. No trial date has been set.

"I can't imagine what else it was (other than discrimination)," Zoltowski said Monday. "They only asked me very generic questions, nothing about football or my knowledge of the sport."

"**THIS IS** obviously a gross act of discrimination," said Peter Bundarin, Zoltowski's attorney. "Relating to the people they picked, you have to come back and say she would

Please turn to Page 2



Sam Ayyash court challenger

## Challenger speaks out

This is the last of two profiles on candidates for an 18th District Court judgeship. Voters will elect incumbent Thomas G. Smith or challenger Sam C. Ayyash on Tuesday, Nov. 6.

By **Tedd Schnelder**  
staff writer

Sam Ayyash wants a career as a judge and thinks Westland's 18th District Court would be a good place to start.

"I wanted to be somewhere I was familiar with, comfortable with," said Ayyash, an attorney and a Dearborn Heights native. "I have family and friends here so it seemed like a natural place to start."

Ayyash, who will be 31 next week,

### ELECTION



### DISTRICT COURT

doesn't see his ego as a handicap. Youth is sometimes an advantage when it comes to interpreting the law without biases and viewing issues in an evenhanded way, he said.

"In other countries judges start out young. Their rulings are based strictly on the law."

"They don't come to the bench at-

Please turn to Page 2

**HOMES**  
of the finest distinction

**CREATIVE LIVING**

REAL ESTATE SECTION

IN EVERY MONDAY AND THURSDAY ISSUE

# Man sentenced in strangulation

Continued from Page 1

He asked her to provide an alibi. She did at first, but eventually recanted her story to police, Smirnow testified.

A neighbor, Ronald Shifferd, testified that he was awakened about 3 a.m. when he heard the couple next door arguing.

When police arrived at the home about 5 a.m. they found Crawford lying on top of Harris' body on a bed in the back bedroom.

The defendant was "hugging and kissing" the victim and saying "this is so stupid," according to testimony by two officers.

Massey said his sister and Crawford "got along pretty good at one time, but then he got hooked on crack and it all went downhill after that."

The couple's daughter, Evelyn, is staying with his parents, who are petitioning Wayne County Probate Court for adoption, Massey said.



Miracle Crawford

# Challenger, 31, doesn't view age as a handicap

Continued from Page 1

ter developing biases and prejudices."

Ayyash said he respects incumbent Thomas Smith and that "he's done a good job as judge." But voters shouldn't be averse to making a change, he said.

**THE MOST** important qualities for a district judge are patience and a thorough knowledge of the law and court procedures, Ayyash said. District courts are "the only avenue" for small civil cases, he said.

"You have to remember that at the district level the people you encounter aren't just litigants, but people of the community. A judge must be able to listen to people, to deal with people who don't always have much knowledge about the law."

"He shouldn't shut them off." Too many district judges "ignore" court procedure, leading to inequit-

able decisions and crowded dockets, he said.

**AYYASH SAID** he had some difficulties with the city's decision to end plea bargain agreements for ordinance violations, a policy that drew public criticism earlier this month from Chief Judge Gail McKnight.

"Obviously, making a city policy is within their (elected officials') rights."

"I guess where I have a problem is when city officials — who are non-lawyers — start to impose their will on the prosecutor. That's not proper."

"(Prosecution on violations) has, in my experience, been at the city attorney's discretion."

Dropping plea bargain agreements could "end up costing thousands of dollars" and lead to unnecessary jury trials, Ayyash said.

**AYYASH SPENT** 18 months as assistant district attorney for the 35th

District Court (Plymouth, Plymouth Township, Canton Township, Northville, Northville Township), he said. During that time he worked on a special project with Judge James N. Garber to help clear cases outstanding for 30 months or more, he said.

He earned his law degree from Cooley Law School, Lansing, in 1986, after graduating from Michigan State University in 1983 with a bachelor's degree in psychology and criminal justice, Ayyash said.

At Cooley, he served as vice president and then president of the Student Bar Association.

He is a member of the Plymouth Jaycees.

Ayyash left the Southfield firm of McCabe, Middleton, Patterson, Suchy and Ayyash last year to open his own practice in Livonia, he said. He specializes in criminal and personal injury cases, he said.

## cop calls

**POLICE** arrested a 19-year-old Canton Township man early Sunday for assaulting an Inkster man with a knife during a fight at the Hampton Court Apartments.

The victim, 42, was treated at Annapolis Hospital for stab wounds to his chest and the left side of his face, police said.

Officers were called to the apartment on the 5600 block of W. Hampton at 1:23 a.m.

Officers said they observed the two men struggling on the floor. The assailant told police he had

attacked the victim with a buck knife because he thought the victim and several of his friends were about to beat him and possibly rape his girlfriend.

The couple was attending a party at the apartment complex when the victim and his friends arrived uninvited, the assailant told police.

Several witnesses told police they had previous contact with the victim through his motorcycle club.

**VANDALS** covered the south side of John Glenn High School with graffiti over the weekend, police reported.

A window was broken in the incident, police said.

Police, called to the school Monday morning by an employee, said someone spray painted the words "Scruffy Tearaways" and other expressions across the windows in about two dozen locations.

# Teacher files sex discrimination lawsuit over coaching rejection

Continued from Page 1

have gotten the job had she not been a woman."

Bundarin said one of the five assistants was a district teacher and two were 19-year-old men with no

teaching experience.

Tom Svitkovich, associate superintendent for administration, said Tuesday that applicants were considered "solely on their qualifications" and that Zoltowski wasn't recommended for any of the three varsity or two junior varsity positions.

The district has had female coaches for boys teams in the past, including the swimming team, according to Svitkovich. Males have also coached girls sports, he said.

Zoltowski said Monday she waited a year to file the lawsuit because her union grievance over the matter was pending. William Reece, president of the Wayne Westland Education Association, said Tuesday the union's grievance committee dropped the matter because it "didn't have merit in regards to the language of the contract."

In the interim, she applied for a coaching position again last summer but didn't receive a response from the district, she said.

The suit asks for damages in ex-

cess of \$10,000 for the district's failure to consider Zoltowski for a coaching position. Teachers with coaching riders received additional pay from the district in 1989-90, a policy which has since been revised under the "pay-to-play" system adopted by the financially strapped school district.

**ZOLTOWSKI SAID** Monday she would also like to be considered for the next available football assistant opening in the district.

She said her coaching experience includes only one season helping her husband, James Zoltowski, with a team in a Wayne flag football league.

James Zoltowski, who teaches geography and history at Adams Junior High, has coached several sports at Wayne Memorial, she said. He was the head wrestling coach, head junior varsity football coach and an assistant varsity football coach.

He was dropped as a coach by the district in 1988.

# City rejects condominium plan

Continued from Page 1

"unacceptable" use of property abutting a natural area. He also restated his request for a comprehensive study of the city's remaining undeveloped land so that development could be better planned.

Other council members voting against the project were Sandra Cicirelli, Ben DeHart and Terri Reighard Johnson.

**SUPPORTING THE** project were Ken Mehl, Thomas Artley and Tom Brown.

Mehl said the city was courting a potential lawsuit since the developer "has a right to use his land as he sees fit, as long as it's in accordance with city ordinances."

The land is zoned for single-family residential development.

Thomas said the project, built on

private property, would "encourage single-family (home) growth" in the city.

While he said he recognized the environmental concerns, Thomas said, "as mayor I cannot always support every side of every issue."

Had the proposed site been on city owned property across the street, Thomas said he wouldn't have advocated construction.

## Westland Observer

(USPS 663-530)

Published every Monday and Thursday by Observer & Eccentric® Newspapers, 36251 Schoolcraft, Livonia, MI 48150. Second-class postage paid at Livonia, MI 48151. Address all mail (subscription, change of address, Form 3569) to P.O. Box 2428, Livonia, MI 48151. Telephone 591-9500.

**HOME DELIVERY SERVICE**  
Newsstand . . . per copy, 50¢  
Carrier . . . monthly, \$3.00  
Mail . . . yearly, \$55.00

All advertising published in the Westland Observer is subject to the conditions stated in the applicable rate card, copies of which are available from the advertising department, Westland Observer, 36251 Schoolcraft, Livonia, MI 48150. (313) 591-2300. The Westland Observer reserves the right not to accept an advertiser's order. Observer & Eccentric® ad-takers have no authority to bind this newspaper and only publication of an advertisement shall constitute final acceptance of the advertiser's order.

COUPON

**"Shear-Delight"**  
Beauty Salon  
Curly No-Sat Perms  
Wella - \$22.00  
Apple - \$27.00  
Short Hair Only  
Extra for long & tinted hair  
Haircut Extra  
**HAIR CUTS \$7.00**  
**WARREN AT VENNY**  
Behind Amantea's Restaurant  
**525-6333**

COUPON

**A Man's Gotta Do  
What A Man's  
Gotta Do**  
All young men have one responsibility in common. They have to register with Selective Service within 30 days of their 18th birthday. It's quick. It's easy. And it's the law.  
A public service message of this publication and Selective Service System

**PIZZA - PASTA - FEST '90**  
**IMAGINE** the  
**PIZZA - PASTABILITIES!**  
thru the end of October  
Tortelini Carbonara...Linguine...  
Pasta Primavera...Chicken Parmesean  
Linguine Marinara...Italian Nachos  
**CHARLIE'S**  
**WAYNE ROADHOUSE**  
35111 W. Michigan Ave.  
Wayne, MI  
**326-0633**

**LIVONIA PUBLIC SCHOOLS**  
**The Livonia Public Schools want YOU!...to help us plan for the '90's and beyond.**  
A public hearing to solicit input from the general public, concerning critical issues, trends, and events which will shape the schools, and skills you believe students are likely to need in the future will be held on **Monday, October 22, at 7 p.m.** in the Administration Building, 15125 Farmington Road.  
Share your thoughts about the future with Board members and Superintendent of Schools Joseph Marinelli.

**DICK'S**  
**UPHOLSTERY**  
**SHOP**  
Visit Our Workroom  
Our Work Is  
**"BETTER THAN NEW!"**  
**10% DISCOUNT**  
**ON ALL**  
**FABRICS**  
Serving the Metro Area for over 10 Years  
28235 Five Mile Road  
(next to Zimms) • LIVONIA  
**525-5625**

**WE CAN CHANGE BAD STUDY HABITS FOR GOOD.**  
At Sylvan Learning Centers, our Study Skills Program is custom designed to help students improve the way they study. We teach good habits like time management and goal setting, while improving skills in listening comprehension, organizing, reading/studying and test-taking. Our certified teachers offer lots of individual attention, encouragement and praise. Just a couple of hours a week at Sylvan® could make studying one of the best habits your child picks up.  
©1990 Sylvan Learning Corporation  
**6 MILE & I-275**  
**LIVONIA**  
**462-2750**  
**Karen Benson, Director**  
READING • MATH • WRITING • STUDY SKILLS • SCHOOL READINESS  
COLLEGE PREP • SAT/ACT PREP • ALGEBRA • BEGINNING READING

The Observer & Eccentric -  
Suburban Detroit's Money Market

It Doesn't Matter If You Join The Credit Union Just To Get A  
**FAST CAR LOAN**  
It's Now More Convenient Than Ever With Direct Dealer Financing At These Participating New Auto Dealers...  
**WAYNE**  
Jack Demmer Ford  
John Rogin  
Mark Chevrolet  
**WESTLAND**  
Red Holman Pontiac  
Crestwood Dodge  
North Brothers Ford  
Gordon Chevrolet  
Credit Union Loans Can be Approved on the Spot at the Above Dealers  
**WAYNE WESTLAND FEDERAL CREDIT UNION**  
CONTINUALLY SERVING WAYNE-WESTLAND RESIDENTS FOR 36 YEARS.  
**WAYNE BRANCH** 34646 Slims • Wayne **721-5700**  
**LOAN BUILDING** 34610 Slims • Wayne **721-5311**  
**WESTLAND BRANCH** 37250 Ford Rd. • Westland **595-6600**  
Your savings insured to \$100,000 • National Credit Union Administration, a U.S. Government Agency

# Frightfully fun

Thursday, October 18, 1990 O&E

(W3A)

## Haunted houses open for scary season



A silent, nameless monster stands motionless next to directional signs, posted outside a Halloween haunted house.

photos by JIM JAGDFELD/staff photographer



A backyard graveyard has one of its "residents" missing from his coffin home.

The scary season is here. The Westland Jaycees and the Wayne-Westland Family Y, which serves Garden City, are operating their annual Halloween haunted houses between now and Oct. 31. Starting tonight, the Y will have its haunted house open 6:30-10:30 p.m. weeknights and 6:30-11:30 p.m. Fridays and Saturdays.

The house will be open today and continue through Sunday and Thursday through Wednesday, Oct. 25-31. Admission is \$2.50.

The Jaycees' haunted house will again be on the north side of Ford between Wayne Road and Newburgh, opposite Westland City Hall.

The Y's house will be in its barn on the east side of Wayne Road, one block south of Cherry Hill.

The Y will also hold a special Halloween party for youngsters between 6 and 12 Saturday, Oct. 27, at the Y's activities building.

There will be swimming, spooky food, costumes and judging, face painting, and a visit to the haunted house. The fun will start at 4 p.m. and end at 9 p.m.

There is a charge of \$5 for Y members and \$10 for non-members.

THE JAYCEES will have their house open 7-11 p.m. Sundays through Wednesdays and 7 p.m. to

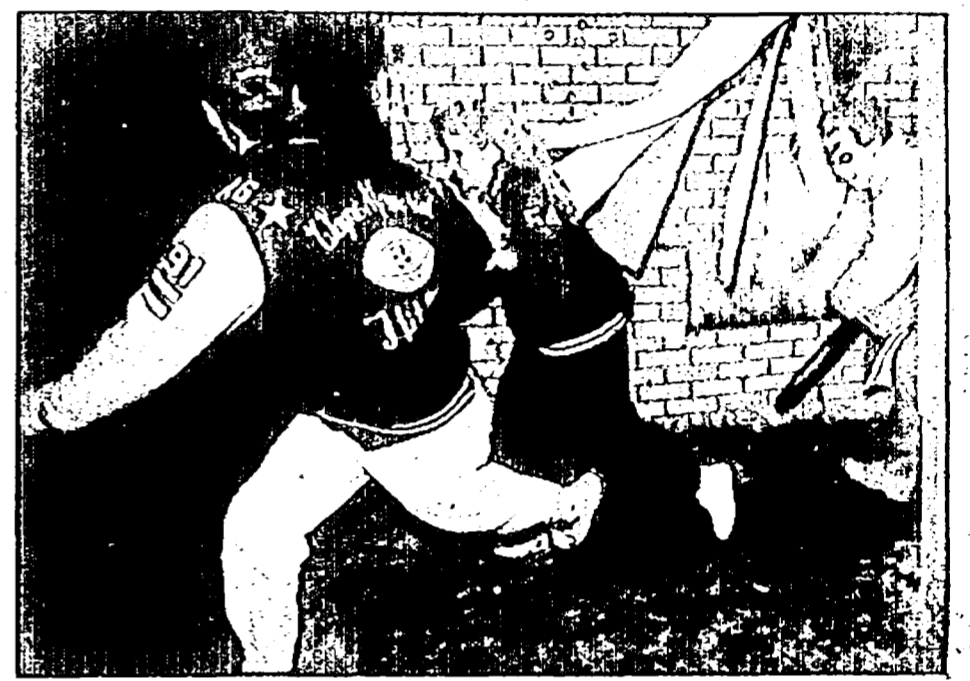
midnight Fridays and Saturdays. The ghosts and goblins will have Thursdays off.

Admission is \$4 for adults and \$3 for children and senior citizens.

The service chapter said proceeds will be used to help support a local

food basket program, local and national charities, and community improvement.

Both groups use the haunted houses to raise money for their operations and community service programs.



Adam Moran and Erika Parsons thought they were safely out of the haunted house, but little did they know that a monster (really Ed Wransky) with a chainsaw (minus the chain) was chasing them from the rear of the Jaycees house.

## Band director has new beat

By Debbie Sklar  
special writer

While most guys dreamed of playing on the football team or basketball team when they were in high school, Norman Logan wanted to be a part of the band. Today he's more than a member, he's an instructor.

The former 17-year band director and music teacher at Westland's John Glenn High School has a new home to park his baton.

After being pink-slipped last spring following two millage rejections and a Wayne-Westland school district budget crisis, Logan began looking elsewhere for a teaching post.

He found one at Farmington High School.

Ironically, he was joined two months later by James Myers, the John Glenn High principal who joined the staff in August as Farmington High's new assistant principal.

He sees a difference between kids in Farmington and his kids in Wayne Westland.

"I THINK the kids out here come from much more affluent backgrounds," he said. "But basically the desire to do well is still the same — I think it's the same in all kids who are serious about music."

How is the former Rocket marching band director doing on a new podium?

"I'm really very excited about this new position," he said in a recent interview over a glass of cold ice tea.

After he and about 100 other Wayne-Westland teachers were laid off last spring, "I heard of the position at Farmington and thought why not," he said. "I applied in June and knew in June that I was hired." He replaced Grant Homeke who went to

### John Glenn hosts invitational

John Glenn High School will hold its sixth annual invitational for suburban marching bands at 6 p.m. Saturday at the Glenn athletic field, on Marquette west of Wayne Road.

Thirteen bands will compete in

another Farmington school.

Logan, 41, admitted:

"It was hard for me to leave because I had an awful lot of friends at the other school," he said.

Repeating the fast pace he developed at Glenn High, Logan has been working hard since July getting his band kids ready for another school year.

"I went with about 60 kids and 15 adults up to West Branch for Band Camp back in the earlier part of the summer," he said. "It was a week filled with fun because the kids were great and had a lot of energy."

The members of the marching band at camp ranged in grades from 9-12. "There were all types of different ability levels," he said. "It was neat because the kids not only got to play music, but also had some social events that they got involved in."

WHEN ASKED if any odd things happened at camp, Logan laughed and said "but of course."

He said on one particular day some canoes "magically appeared in the girls bathroom."

He also said one of the nicer moments came when he got to take one of the students out for a special dinner.

"We had a 'Simon Says' type of game, and the winner got to dine with me," he said. "I took them to Big Boy's and they got to order anything that they wanted to."

the event, sponsored by the school's instrumental music boosters club and open to the public. Admission is \$4 for adults and \$1 for students. Senior citizens will be admitted free.

"I've been camping for about 19 years with the marching bands," he said. "I never tire of it."

"What's really rewarding is that these kids come up a whole hodge podge and when they leave they have all become friends," he said.

About what he wants to do differently at Farmington High this year, he said, "I want to get some more spirit into the school."

That is nothing new for Logan who helped continue the Rocket Marching Band tradition at Glenn.

"It seems lately that the band only played until half time during the football season. Just because they weren't winning, they left the field. I want them to stay, have a good time and have some spirit."

LOGAN, born in Dearborn, graduated from Eastern Michigan University with a bachelor of science degree in music education and is now working toward his master's degree.

He is also president and vice president of several local music associations. Currently he is president of Michigan Competitive Band Directors Association.

During his spare time, Logan like to spend time with his wife, Gloria, paint, and "do model railroading," he said.

"I love music and followed in my father's footsteps, but when it comes time to relax, I don't want to have anything to do with music," he said.



### OPERA GLASSES WITH BUILT-IN PROGRAM LIGHT

You can see clearly, even in a darkened theater. Our Perma Focus 2000's compact opera glasses by Jason Empire feature theater glass with a built-in infra-red light for program reading. 446 foot field of view, 4 power, 4-volt lithium battery included. 3 1/2"H, weighs 7 ozs. Black rubber armor. \$115.

## Jacobson's

We welcome Jacobson's Charge, MasterCard, VISA, and American Express. Shop until 9 p.m. on Thursday and Friday. Until 6 p.m. on Monday, Tuesday, Wednesday and Saturday.

Norm Logan, who taught instrumental music and directed the marching band at John Glenn High in Westland for 17 years, is in his first term at Farmington High.



SHARON LeMIEUX/staff photographer

## Community Corner

This week's question:

How will proposed Medicare cuts (part of a federal deficit reduction package) affect you?

We asked this question to Westland residents at the Friendship Center.



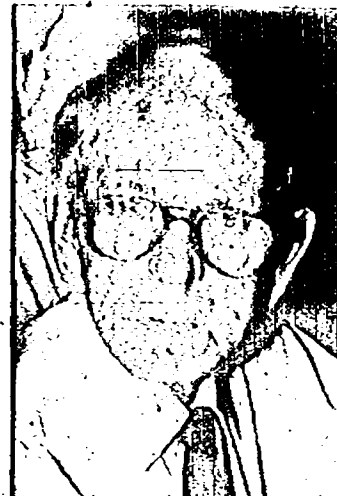
"I live on a fixed income, so I rely heavily on it (Medicare). If I couldn't afford going to the doctor I'd have to use a home remedy. I think (Congress) should cut other places first."

— Rudy Molly



"I have a lot of doctor bills. If it comes down to it, I guess I'll have to cut other (non-medical) expenses."

— Lucille Fier



"Very badly. When you're on a pension, you rely on Medicare. My Blue Cross doesn't cover doctor visits."

— Frank Drozdowski



"I don't think it will make a lot of difference for me. Fortunately, I've always been healthy so I don't use Medicare very much."

— Dorothy Louisgnaw



"It would be tough. If a (medical problem) got too far along it means I'd have to make other sacrifices to pay my medical bills."

— Ludie Winton



"It will be very difficult. I'll have to squeeze my budget. I'd have to give up something else (to pay more for health care.)"

— Clara Wilk

## lunch menu for seniors

The senior citizen nutrition program will serve these hot meals the week of Oct. 22:

**Monday** — Veal birds, potato wedges, peas and carrots, strawberries, bread with margarine, milk.

**Tuesday** — Chef's Day!

**Wednesday** — Chili with beans, oyster crackers, coleslaw, apple, oatmeal cookie, milk.

**Thursday** — Turkey with gravy,

diced carrots, mashed potatoes, Mandarin oranges, bread with margarine, milk.

**Friday** — Crumb topped scrod, rice florentine, stewed tomatoes, carrot raisin salad, banana, roll with margarine, milk.

Meals will be served at noon at the Westland Friendship Center, on Newburgh near Marquette; Whittier Center on Ann Arbor Trail west of Inkster Road, and Kirk of Our Savior Church, on Cherry Hill between Wayne Road and Newburgh.

## Calling long-distance to take extra numbers

By A. Giralt Bedford  
staff writer

Westland residents will soon find out that it will take a few more seconds to reach out and touch someone by telephone.

The reason is due to a new 11-digit dialing system, but this is expected to create an additional 1.5 million phone numbers in the state.

Every time people call someone long distance within the 313 area code, they will have to dial 1 plus 313, followed by the seven-digit local phone number. Calls made using the previous procedure will not be completed.

"We are running out of telephone numbers because of new technology," said Marcia Buhl, public relations director for Michigan Bell. As applications of this technology, she mentioned the increased use of cellular phones, fax machines and personal pagers.

For Westland residents whose numbers begin with 397 or 981, the start-up date is this week. Those in the 721, 722, 728 and 729 exchanges, the start-up is the week of Nov. 29.

Michigan Bell said it will inform customers of the new dialing system through brochures mailed with their monthly phone bills.

## You may ask for agendas

Under provisions of Michigan's Open Meetings Act, you're entitled to receive notices of government meetings. A public body must mail notices to people who, on an annual

basis, request such notification. Under the act, payment of a reasonable fee may be required before notices are mailed.

## Franklin band wins more awards

Franklin High's marching band, which includes Westland musicians, placed second in Flight II competition at the Linden Invitational at Linden, Mich.

Flight II participants at the Oct. 13 Invitational were Lamphere of Madison Heights, Kearsley of Flint, Davison, and West Bloomfield.

The percussion section of Franklin High won the best percussion caption award in Flight II. The school serves the northeast section of Westland.

Aaron Rajda, the Patriot's drum major, once again won the Best Drum Major Award.

"I'm extremely pleased with the performance of the band," said director Joan Seay.

"In the disciplined and difficult corps style of marching this is the first time that a drum major in our

band has won two consecutive caption awards.

"It is evident that the percussion section is really with the beat," said Seay, "as they have brought home the best percussion caption award for the third consecutive time."

At the band festival in Southgate on Oct. 8 the Livonia Franklin Marching Band received the highest rating of 1. The band was judged on points for music, marching and showmanship.

"I feel that our achievements are partly due to our very strong student sectional leaders. I'm pleased and proud of them for the responsibility they show in pulling their respective sections together."

"In order to accomplish this each section leader, in addition to the daily two-hour full band practice, de-

votes one hour a week to learn and practice the music, marching and maneuvering so their section knows their part in the total shows.

**SECTION LEADERS** are Jim Carter, alto sax; Joella Pitera, baritone; Melissa Ricotta, clarinet; Kari Zabell, color guard; Kari Barr, flute; Pankaj Guglan, mellophone; Sarah Hively, percussion; Chris Chapman, sousaphone/tuba; Mike Biga, tenor sax; Joel Mapes, trombone; and Dawn Andrus, trumpet.

One more competition is scheduled Saturday at John Glenn High in Westland before the state preliminaries on Oct. 27.

"This season's beginning achievements are the best the band has ever had," said Seay, "since competing in corps style marching which is very

encouraging."

Franklin will be hosting 16 bands in the Flight II category at Franklin for the state preliminaries on Saturday, Oct. 27. The competition will be open to the public with opening ceremonies beginning at noon and presentation of awards at 5 p.m. Any Franklin band alumni, family or friends interested in helping on that day may call Mark Wilson, at 425-6828.

The four top bands will then continue into the finals that evening at Plymouth Canton High for the state championship.

Other scheduled appearances for Franklin Marching Band are a regional competition Nov. 3 in Toledo, the Livonia Holiday parade Nov. 17, and the McDonald's All-American Parade in Chicago Nov. 24.

## Deadline nears Community boosters sought for First Citizen award

There's just one week left to nominate individuals for the fifth annual Westland First Citizen award.

The winner of the annual community service award is to be honored at a Westland Chamber of Commerce luncheon Tuesday, Nov. 13.

Entries are now being accepted for the fifth annual award, to honor a person for volunteer community service activities.

In the past four years, the winners were Joseph Benyo, Thomas Brown, Sam Corrado and Linda Pratt.

People may be nominated on the basis of their work within a specific area, such as education or recreation, or several areas.

The judges will select the First

Citizen based on the impact the nominee has had on the general community or a specific part of the community.

Local residency is not a requirement.

Groups or individuals can nominate people. Entries must be detailed written accounts of the nomi-

nee's contributions and how they affected the community or a group.

**DEADLINE FOR** entries is 5 p.m. Thursday, Oct. 25.

The judges will meet the week of Oct. 29 to review the nominees and select a winner.


Nominations are to be directed to

the Westland Observer editorial department, 36251 Schoolcraft, Livonia 48150.

The award is co-sponsored by the Westland Observer and the Westland Chamber of Commerce. The First Citizen award winner is announced the week before the Nov. 18 chamber luncheon.

**PERMS....\$19<sup>95</sup>**  
NO HIDDEN EXTRAS  
Reg. \$45  
**HAIRCUTS....\$8<sup>00</sup>**  
Reg. \$10  
Call Tony or Liz Kasik  
For Appointment  
**SERGIO'S  
STYLING SALON**  
29211 Ford Rd. • Garden City  
422-5610

**JEFFREY BRUCE**  
Make-up Consultant  
Available For The  
Career Woman on  
**SATURDAY, OCT. 27**  
Makeup color suggestions along with  
recommendations for hair styles and coloring.  
For Information Call:  
453-4514




Jeffrey Bruce

# Don't let drugs tell you what to do.

**I**t doesn't matter which drugs you use, when you use them, how long you've been using them or even how much you use. What matters is the effect they have on your life.


If you suspect you may have a problem with drugs and/or alcohol, take control of your life by seeking help. Call the Huron Oaks Chemical Dependency Program, a unit of Catherine McAuley Health System in Ann Arbor, at 572-4300.

The Huron Oaks Program will soon be located in the Center for Mental Health and Chemical Dependency on the Catherine McAuley Health System main campus.



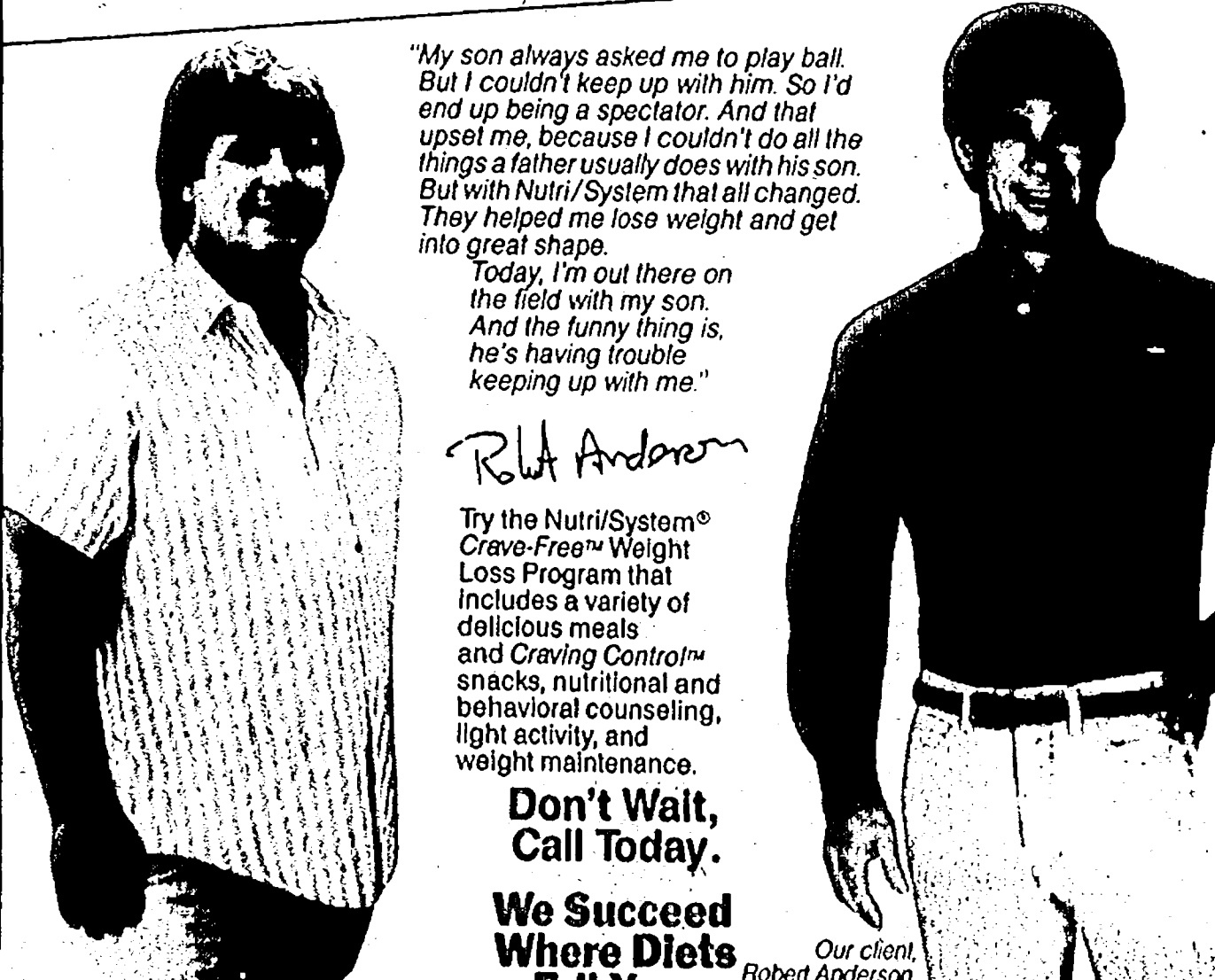
Sponsored by the Religious Sisters of Mercy founded in 1831 by Catherine McAuley

6301 East Huron River Drive  
P.O. Box 992  
Ann Arbor, Michigan 48106



# GRAND OPENING!

## INTRODUCING OUR NEW CENTER IN WESTLAND!



"My son always asked me to play ball. But I couldn't keep up with him. So I'd end up being a spectator. And that upset me, because I couldn't do all the things a father usually does with his son. But with Nutri/System that all changed. They helped me lose weight and get into great shape.

Today, I'm out there on the field with my son. And the funny thing is, he's having trouble keeping up with me."

Robert Anderson

Try the Nutri/System® Crave-Free™ Weight Loss Program that includes a variety of delicious meals and Craving Control™ snacks, nutritional and behavioral counseling, light activity, and weight maintenance.

**Don't Wait, Call Today.**

**We Succeed Where Diets Fail You.®**

Our client, Robert Anderson, lost 80 lbs.


**nutri/system**  
weight loss centers

**1/2 OFF**  
NUTRI/SYSTEM® PROGRAM SERVICES\*  
\*Special offer does not include the cost of NUTRI/SYSTEM foods and initial evaluation fee, and cannot be combined with other offers. The discount will apply to the price in effect at the time of enrollment. Valid only with the purchase of a new program at a participating center. One discount per person.

**LIVONIA**  
522-2600  
Livonia Plaza  
30985 Five Mile Rd.

**GRAND OPENING WESTLAND**  
595-1311  
West Ridge Shopping Center  
35699 Warren Rd.

Coupon expires: 10/20/90  
Over 1700 Centers Internationally.



# Something's cooking with these students

By Janice Brunson  
staff writer

With an eye on gold, a team of select Schoolcraft College students is busy honing a winning technique for upcoming World Cup competition in Luxembourg.

The medium: cuisine. The participants: four culinary arts students. The challenge: genuine American fare, tastefully and artfully prepared.

"Functional, edible art work," reflective of traditional autumn foods is the goal, said master chef Jeff Gabriel of the proposed entries in two areas of student competition, the five-course-meal and platter-for-two.

Gabriel, an award-winning chef who manages Schoolcraft's American Harvest gourmet restaurant is preparing the team for competition, assisted by Schoolcraft executive chef Mary Brady who is serving as team captain.

Students, each selected from earlier qualifying cook-offs for culinary know-how, artistic flair and the ability to work with others, are Shawn Loving, Kim Larson, Don Bargo and Pam Ford.

"Lots of preparation. Lots of hours," Gabriel said, referring to the intense effort required in preparing for the competition.

"THIS IS A DIFFERENT kind of art," Gabriel said. "You have to have commitment and be very strong mentally and physically. You might be up two to three days without sleep. Food has to be ready at a certain time."

"Then, you prepare a masterpiece and it's eaten up in 10 minutes," he said.

Chef Brady, former owner of Dia-

mond Jim Brady's in Southfield, estimates she will spend 350 hours in preparation and countless sleepless nights.

"I had nightmares all night," she said, after researching garnish suggestions for Loving's cold platter entry. Loving will be judged on the difficulty in preparation and sophistication of the end product.

Brady carefully researches possible recipes, drawing on her experience as a chef. She also scans photos of former award-winning entries and magazines.

In addition, she is creating an autumn picnic theme, using oysters, miniature mousse and molded bavarians or flavored mousse.

"Judges look for sound cooking skills, taking an idea and carrying it 10 steps further. Take an apple and see what you can come up with," she said of the intensely creative challenge.

Larson, 33, an Oakland County caterer who is in her second year of studies in the Schoolcraft culinary program, is at the "apple" stage of planning. Competing in the five-course competition, she is just now defining a menu.

"I'm leaning toward lighter fare, less calories, pure and natural food. Not a lot of cream sauces," she said.

BARGO, 20, WHO commutes to Schoolcraft from Ann Arbor, is a step further along. He has planned a "hunter's delight," drawing on braised rabbit leg, duck consomme fresh trout and crayfish.

"It's Midwestern regional cuisine with a fall emphasis. We're in fall. You naturally think of different game," he said.

Ford, 26, of Plymouth, is drawing on success at Olympic culinary competition last year in Singapore. She

**'You prepare a masterpiece and it's eaten up in 10 minutes.'**

— Chef Jeff Gabriel  
Schoolcraft instructor

won a gold medal. She has entered both five-course-meal and platter-for-two competition in the World Cup.

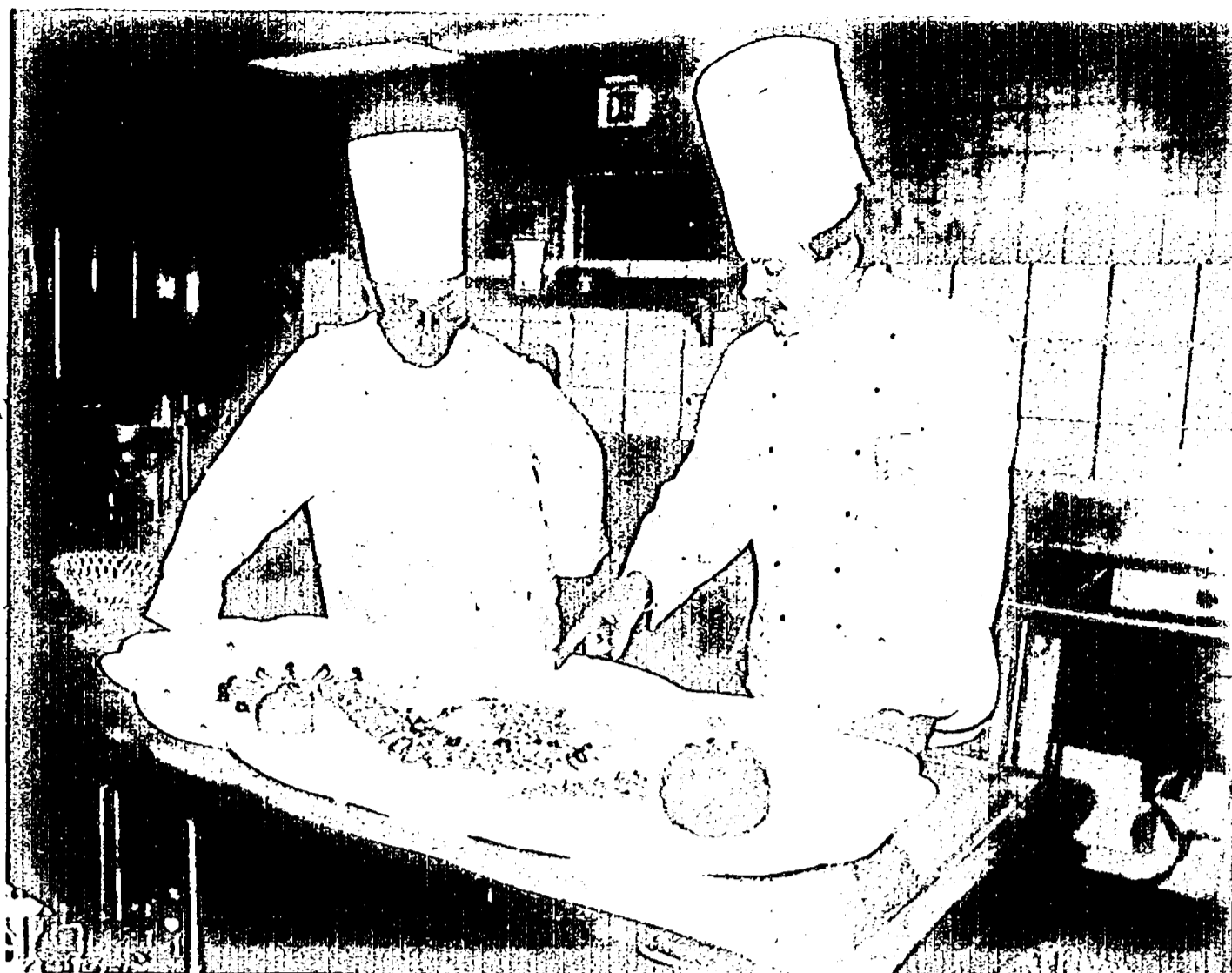
Ideas emanate from "food I see and eat." Her selection of lobster consomme with sea beans and pumpkin was first tasted at the Rattlesnake Club in Detroit. Her fondness of game accounts for an entrée of smoked partridge with braised leg. A creamy salad dressing is, she said, balanced by a dessert of molded peach sorbet that "looks like glass. It's beautiful."

Of the hundreds of hours of preparation, Ford said: "It's a month out of life. I figure I'll just do it."

Bargo said he finds little spare time after "juggling school, work (as a cook) and training."

A primary component in training is continual practice. Each serving must be prepared and critiqued three times.

LOVING, 19, who first studied cu-



ART EMANUELE/staff photographer

Schoolcraft College chef Jeffrey Gabriel makes his point to student Shawn Loving. Schoolcraft chefs and students have won awards in numer-

ous national and international competitions. Loving was among the students selected to compete after a series of cook-offs.

linary arts three years ago at Golightly Vocational School, Detroit, prepared his turkey tray for the first time earlier in the week.

To the undiscerning eye, the effort is a visual delight, a beautifully pre-

pared interpretation of such delicacies as pumpkin bavarian turkey breast with sage mousse and a life-like turkey of wild mushroom, fresh rosemary and rutabaga.

But Gabriel sees, "lots of prob-

lems".

"Looks like a circus," he critiques, suggesting the turkey be muted by eliminating some of the shaved car-

Please turn to Page 12

## Send soldiers' holiday mail early

It's not too early to begin thinking of Christmas, U.S. Post Office officials said.

Holiday gifts sent to military personnel stationed in the Middle East should be sent by Friday, Nov. 16, to assure timely delivery.

Packages sent to non-military personnel should also be sent early. Deadlines for First Class, Air Mail, Parcel Airlift of Space Available Mail can be obtained by calling local post offices.

Postal officials advise sending all overseas cards, gifts and other holiday mail as early as possible. Mail to military personnel is expected to create a backlog this year.

"With the military build up in Saudi Arabia, we're expecting a big strain to be placed on our mail transportation system worldwide," said Allen Kane, assistant postmaster general for delivery, distribution and transportation.

Cards and letters are sent Air Mail/Priority only and should be mailed by the first week of December.

PACKAGES SENT within the United States should be mailed by Friday, Dec. 7. Holiday letters mailed within the U.S. should be sent by Monday, Dec. 10.

The earliest date to send holiday package to U.S. troops stationed in the Middle East is Saturday, Nov. 3 for Space Available Mail.

Special instructions for Middle East mail are as follows:

- Send packages in a sturdy cardboard carton, cushion articles inside and seal the package with pressure-

**'With the military build up in Saudi Arabia, we're expecting a big strain to be placed on our mail transportation system worldwide.'**

— Allen Kane  
assistant postmaster  
general

sensitive tape. Do not use plain brown wrapping paper, cord or string on the outside.

- Print the service member's name and address on the lower right portion of the package, one side only. Include name, rank, service number, military unit and APO or FPO address. Addresses should be available from the service member's base in the U.S.

- Print your return address in the upper left hand corner of the package. Include the return address on a piece of paper inside the package as well.

- When selecting a gift, remember desert temperatures regularly exceed 100 degrees. Some items may also be banned by the Saudi government for religious or cultural reasons.

- Popular items with U.S. troops traditionally include audio cassette tapes, newspaper clippings, chewing gum, hard candy.

- Be sure to attach a parcel post customs declaration form (Form 2966-A) to all packages. Forms are available at local post offices.

## Overseas holiday mail deadlines listed

Overseas holiday mail must be sent early to arrive in time for Christmas. Here are the deadlines recommended by the U.S. Post Office:

- Africa — Parcels, Nov. 20; cards and letters, Dec. 1. Priority mail, Nov. 9; space available, Oct. 28.

- Alaska — Parcels, cards and letters, Dec. 8. Priority mail, Dec. 1; space available, Nov. 24.

- Australia — Parcels, Nov. 16; cards and letters, Dec. 1. Priority mail, space available, Dec. 1.

- Caribbean — Parcels, cards and letters, Dec. 7. Priority mail, Nov. 23; space available, Nov. 19.

- Europe — Parcels, cards and letters, Dec. 1. Priority mail, Nov. 24; space available, Nov. 18.

- Far East — Parcels, cards and letters, Dec. 1. Priority mail, space available, Nov. 18.

- Greenland — Parcels, cards and letters, Dec. 1. Priority mail,

Nov. 24; space available, Nov. 18.

- Middle East — Parcels, Nov. 16; cards and letters, Nov. 26. Priority mail, Nov. 10; space available, Nov. 3.

- Southeast Asia — Parcels, Nov. 16; cards and letters, Nov. 19. Priority mail, Nov. 9; space available, Nov. 2.

- Central and South America — Parcels, Dec. 1; cards and letters, Dec. 6. Priority mail, Nov. 23; space available, Nov. 9.

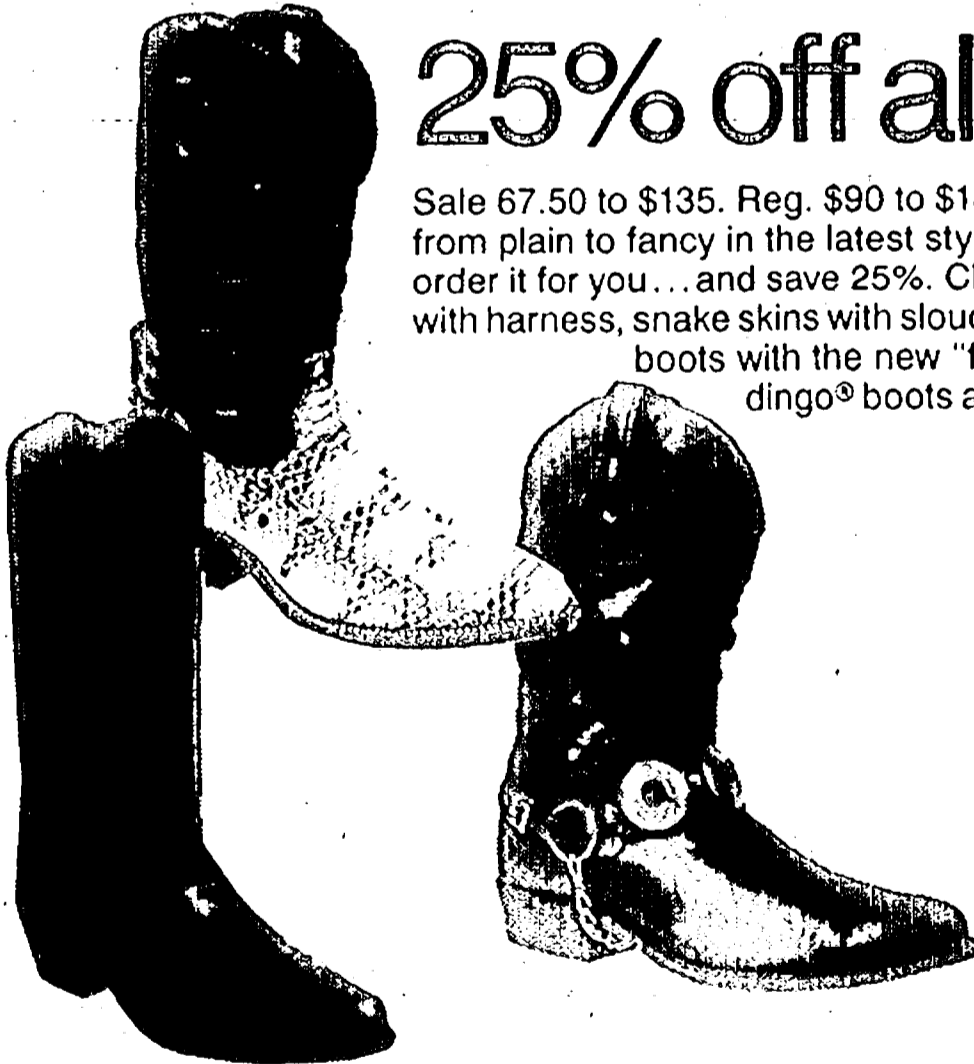
- Mail from military personnel overseas to the U.S. — Parcels, Dec. 7; cards and letters, Dec. 10. Priority mail, Dec. 7; space available, Dec. 1.

dingo dingo dingo dingo dingo

# SALE TRUNK SHOW SALE

## 25% off all dingo® boots

Sale 67.50 to \$135. Reg. \$90 to \$180. Now thru Saturday save on all dingo® boots from plain to fancy in the latest styles and colors. Hard to fit size? We can special order it for you... and save 25%. Choose from city looks with slouch top and ankle with harness, snake skins with slouch tops, boots with metal toe and heel bands and boots with the new "flex" bottoms. Not all styles shown at all stores. dingo® boots available at mall stores only excluding Northland.



## dingo® boot trunk show

Lakeside  
Friday, October 19th  
12 noon — 8 pm

Southland  
Saturday, October 20th  
10 am — 5 pm

Stop by during our trunk show at JCPenney, Southland or Lakeside and meet Jim Boyer the dingo® boot representative. He'll help you find the boots you're looking for plus give you helpful boot care information.

# JCPenney

# Purchase price agreement reached for area seminary

By Tom Henderson  
staff writer

The president of a Maryland company said Tuesday that his firm has agreed on a purchase price with the Archdiocese of Detroit for the St. John Provincial Seminary in northwestern Wayne County, but will wait until spring to close on the deal.

John Erickson, president of Retirement and Health Services Corp. of Baltimore, said that engineers will study the building's infrastructure and take soil samples over the winter and, barring any problems, the company will then close on the property, at Sheldon and Five Mile in Plymouth Township.

"If, for example, we found out there was a hazardous waste problem or a major structural problem, we might not proceed," said Erickson. "But barring anything unforeseen, we will close in the spring. . . . We're real excited and aggressive about moving forward."

He said his company soon would open up offices in the area to study the building's infrastructure and conduct marketing research.

The seminary buildings and 35 acres, not including the golf course, were listed for \$7.5 million. Retirement and Health Services officials had said earlier they were not interested in buying the course. All 175 acres, including the golf course, were listed at \$20 million.

Neither Erickson nor a spokesman for the archdiocese would divulge the price.

The township assesses the site, not counting the golf course, at \$3 million, which means it evaluates the market value at \$6 million. That

**'... Barring anything unforeseen, we will close in the spring. . . . We're real excited and aggressive about moving forward.'**

—John Erickson  
president

Retirement and Health Services Corp.

price would mean an increase in township tax revenues of about \$170,000. Currently, the land is tax-exempt because it's owned by the church.

ERICKSON SAID "we're moving into the technical phase. That work will go on through the winter and we hope to close in the spring and have some product on the market by the end of the year. . . . That would be the most optimistic forecast — that if everything goes right, we could be open after Christmas, maybe even just before Christmas."

Erickson said his engineers would be testing such things as the plumbing and the steam lines. "One of the things we'll be deciding is whether to keep the steam plant or convert it," he said.

In addition to improvements or changes in the infrastructure, renovation would include creating apartment units to house about 1,000 residents. The rooms that had been used to house seminarians are much too small to be used commercially.

Erickson said preliminary work the company hoped to do over the winter includes reports and paperwork necessary for state approval and for township rezoning.

The current zoning is for single-family homes on one-acre lots.

Township Supervisor Maurice Breen said he was impressed with the company's retirement facility in Baltimore after he toured it in July. Breen said then that the biggest obstacle facing the company would be



BILL BRESLER/staff photographer

An agreement on price has been reached on the sale of St. John's Seminary in Plymouth Township.

meeting state requirements in Michigan on out-of-state companies setting up retirement facilities here.

The 40-year-old facility was closed in June of 1988 because of declining enrollment and rising costs.

The 57 seminarians — down from a high of 250 — were transferred to Sacred Heart Major Seminary.

# Golfer celebrates transplant techniques

By Diane Gale  
staff writer

Ron Hawkins was on a golf course when his heart stopped beating in 1988 and last weekend he was on a golf course to celebrate techniques that saved his life.

Hawkins, one of 12 Michigan residents involved in the 1990 U.S. Transplant Games Oct. 5-8 in Indianapolis, Ind., spent his time golfing and mingling.

"It was a chance to get together with people who are all in the same boat, and it was really very friendly," said Hawkins, a Canton Township man who received a heart transplant in 1988.

AS A volunteer with the Organ

Procurement Agency of Michigan, Hawkins has for two years been devoted to promoting the need for organ donations.

"The bottom line is that we can't bury organs," Hawkins said. "We have to recycle them for people who need them for life. We can't just throw them away."

The transplant games came on the heels of the recent announcement that two Americans won the 1990 Nobel Prize in medicine or physiology. Joseph E. Murray, 71, discovered how to treat the problem of tissue rejection when organs are transplanted, and E. Donald Thomas, 70, diminished the severe reaction that grafts cause in recipients.

Hawkins' medical worries weren't over when doctors gave him a heart

from a 18-year-old Grand Rapids accident victim. He said he planned to go to the hospital last week for what he referred to as his "10,000 mile checkup." Although he jokes about his condition, Hawkins counts himself lucky to have received an organ that saved his life. And he wants others to have the same chance.

THAT'S WHERE the procurement agency comes in. Workers go to hospitals and provide medical personnel with information on how to identify organ and tissue donors. They review medical charts, evaluate donors, explain the procedure to families and stay until the organs are taken.

Finding donors "really remains quite a problem," said Gerda Lipca-

man, Organ Procurement Agency of Michigan executive director.

"Forty percent of the families that are asked don't donate, and we feel that it's because we haven't done a good job educating people," Lipca-

man said. "We're trying to go into the communities with a transplant recipient and give the message that it's really important."

Hawkins said he hopes to take the organ procurement message to school children sometime this fall.

In Michigan there are 900 people waiting for transplants and of those, 100 people are waiting for hearts, 80 are waiting for livers, 15 for pancreas and the rest are waiting for kidneys.

**SOCIAL SECURITY?**

**MANY PEOPLE ONLY KNOW HALF THE STORY.**

Get the whole story from the free booklet "Social Security: How it works for you."

Call  
**1-800-937-2000**

Ad Council

**NOTICE OF PUBLIC HEARING**  
November 8, 1990  
**CITY OF GARDEN CITY PLANNING COMMISSION**

NOTICE IS HEREBY GIVEN that a Regular Public Hearing will be held by the Planning Commission at the Council Chambers of the Civic Center, 6000 Middlebelt Road, Garden City, Michigan on Wednesday, November 8, 1990, at 7:30 P.M., for the purpose of hearing and considering all comments of all persons interested in or concerned with the following request(s):

Item 10-90-001 R & E Inc./Robert Ramsey PC 90-4  
Location: 6278 Middlebelt

Consideration of a P.D. Retoping and Site Plan Review request for the renovation of Ramsey's Bar - an existing use in a P.D. (Planned Development) District, pursuant to City Code, Section 161.184 and 161.020 respectively.

Lot 24, Assessor's Zoning Code Section 161.180(P) and 161.115(C) and adding subsections 161.115(O) and 161.115(P) relating to permitted locations for publicly owned buildings, public utility buildings, telephone exchanges, and relay stations.

The applicant's submittal materials are available for public review at the Garden City Planning Office, 6000 Middlebelt Road, Garden City, Michigan, (313) 525-4852.

All persons interested in any of the above are hereby invited to attend this Public Hearing and be heard.

RONALD D. SHOWALTER,  
City Clerk-Treasurer

Posted: October 15, 1990  
Publish: October 18 and 22, 1990

**CITY OF GARDEN CITY REGULAR COUNCIL MEETING**  
September 17, 1990

The Mayor and Council of the City of Garden City met in Public Hearings and Regular Session on September 17, 1990, at 7:30 P.M., in the Council Chambers of the Civic Center, 6000 Middlebelt Road, Garden City, Michigan.

**PUBLIC HEARING AT 7:20 P.M.**

Present were Mayor Plakas, Councilmembers Nunneley, Majka, and Breen. Absent and excused was Councilmember Schildberg. Absent were Councilmembers McDonnell, and Keith.

On solicitation of public comments on the Zoning Code Section 161.180(P) and 161.115(C) and adding subsections 161.115(O) and 161.115(P) relating to permitted locations for publicly owned buildings, public utility buildings, telephone exchanges, and relay stations.

**PUBLIC HEARING AT 7:25 P.M.**

Present were Mayor Plakas, Councilmembers Nunneley, Majka, Breen, McDonnell, and Keith. Absent and excused was Councilmember Schildberg.

On solicitation of public comments on amending the Zoning Code Section 161.185(K) relating to minimum floor square feet required for telephone exchanges.

**REGULAR COUNCIL MEETING AT 7:30 P.M.**

Present were Mayor Plakas, Councilmembers Nunneley, Majka, Breen, McDonnell, and Keith. Absent and excused was Councilmember Schildberg.

Also present were City Manager Austin, City Clerk-Treasurer Showalter, City Attorney Mack, Assistant to the City Manager Myers, Supervisor of Roads, Sewer, and Water Browning, and Supervisor of Vehicle Operations Jaynes.

Moved by McDonnell, supported by Keith: **RESOLVED**: To approve the Minutes of the Regular Council Meeting held September 4, 1990, as presented. **YEAS**: Unanimous.

Moved by Nunneley, supported by Breen: **RESOLVED**: To approve the Accounts Payable, as listed. **YEAS**: Unanimous.

Moved by Breen, supported by Majka: **RESOLVED**: To approve the following Consent Agenda: a. To approve the Proclamation declaring October 8, 1990, as "German-American Day" in Garden City. b. To approve the request by the Garden City Public Schools to conduct the annual Garden City High School Homecoming Parade at 11:30 P.M. on October 12, 1990. c. To approve the request by Michigan Humane Society for permission to conduct the annual Halloween collection. **YEAS**: Unanimous.

Moved by Breen, supported by Keith: **RESOLVED**: To amend the Zoning Code Section 161.106(I) 161.115(C) and add subsections 161.115(O) and 161.115(P) covering permitted locations for publicly owned buildings, public utility buildings, telephone exchanges, and relay stations. No. 90-007. **YEAS**: Unanimous.

Moved by McDonnell, supported by Breen: **RESOLVED**: To amend the Zoning Code Section 161.185(K) concerning the minimum floor square feet required for telephone exchanges. No. 90-008. **YEAS**: Unanimous.

Moved by Majka, supported by Breen: **RESOLVED**: To approve the request for St. Raphael's Church Festival for a waiver of the Carnival Fee on September 21, 22, and 23, 1990. **YEAS**: Unanimous.

Moved by Breen, supported by McDonnell: **RESOLVED**: To RESCIND the award of Housing Rehabilitation Case No. 07239 to Donald Schwartz, in the amount of \$1,900 plus 60 cents per square foot of roof board replacement over the initial 64 square feet, as recommended by the Administration. **YEAS**: Unanimous.

Moved by McDonnell, supported by Majka: **RESOLVED**: To award the contract for Housing Rehabilitation Case No. 07239 to Foremost Development Corporation in the amount of \$1,900 plus \$2.15 per square foot of roof board replacement over the initial 64 square feet, as recommended by the Administration. **YEAS**: Unanimous.

Moved by Nunneley, supported by McDonnell: **RESOLVED**: To award the contract for Maplewood Center Weight Room Carpet to R. Kramer, the lowest responsible bidder, in the amount of \$2,740, as recommended by the Administration. **YEAS**: Unanimous.

Moved by McDonnell, supported by Majka: **RESOLVED**: To award the contract for departmental car washing to Parkway Auto Wash, the lowest responsible bidder, in the amount of \$2.95 per vehicle, as recommended by the Administration. **YEAS**: Mayor Plakas, Councilmembers Nunneley, Majka, Breen and McDonnell. **NAYS**: Councilmember Keith.

Moved by Breen, supported by Majka: **RESOLVED**: To award the contract for Sign Making Machine to Advantage Sign Supply, Incorporated, the lowest responsible bidder, in the amount of \$16,331, as recommended by the Administration. **YEAS**: Unanimous.

Moved by McDonnell, supported by Nunneley: **RESOLVED**: To award the contract for a Line Marker to Grigby Company, Inc., the lowest responsible bidder, in the amount of \$2,985, as recommended by the Administration. **YEAS**: Unanimous.

Moved by McDonnell, supported by Nunneley: **RESOLVED**: To approve the Professional Service Contract with Atlas Associates to prepare a new zoning ordinance, as recommended by the Planning Commission and the Administration, for the amount of \$19,100 in professional fees plus a \$1,800 maximum documented reproduction cost. **YEAS**: Mayor Plakas, Councilmembers Nunneley, Breen, McDonnell, and Keith. **NAYS**: Councilmember Majka.

RONALD D. SHOWALTER,  
City Clerk-Treasurer

Published: October 18, 1990

**Take The First Step Toward Higher Education.**  
**Buy U.S. Savings Bonds. Now Tax Free For College.**

Some of the most important steps in any child's life are taken by the parents. Such as buying U.S. Savings Bonds. After all, it's never too early to start your tax free tuition fund, especially the way fees and tuitions are rising. For years, Bonds have been the smart, convenient way to save money for college. Now, Bonds can also be completely tax free.

Take the first step. Buy Bonds at your local bank, or ask about the Payroll Savings Plan at work.

**U.S. Savings Bonds**

The Great American Investment

A public service of this publication.

# Reception today to aid Nankin Mill restoration

### HAUNTED HOUSES

Through Oct. 31 - Westland Jaycees Haunted House will be directly across the street from Westland City Hall, Ford Road west of Wayne Road and east of Newburgh. Admission is adults \$4; children and seniors (over 65) \$3. Haunted house hours will be 7 p.m. to midnight Friday-Saturday; 7-11 p.m. Sunday-Wednesday; and closed all Thursdays.

The Wayne-Westland Family YMCA will also have a haunted house in its barn, 827 S. Wayne Road, south of Cherry Hill, 6:30-10:30 p.m. weekdays and 6:30-11:30 p.m. Fridays and Saturdays. The house will be open Oct. 18-21 and Oct. 25-31. Admission is \$2.50.

### BENEFIT

Thursday, Oct. 18 - Friends of Nankin Mill will have its annual cheese and wine reception 5-8 p.m. in Nankin Mill, 33175 Ann Arbor Trail, near Farmington Road (east of Hines Drive), Westland. Proceeds go to the restoration of Nankin Mill. For reservations, call Joe Benyo or Tom Brown at 467-3183 or the Westland community relations department at 525-1045.

### SPAGHETTI MEAL

Friday, Oct. 19 - Pack 867 Cub Scouts will have a spaghetti dinner fund-raiser 6:30-8 p.m. in Patchin Elementary School, 6240 Newburgh, south of Warren Road. Tickets are \$3 for adults, \$2 for children 12-5 with children under 5 served. For ticket information, call Lori 729-2556 or Sherry 729-6638.

### CRAFT FAIR

Saturday, Oct. 20 - St. Richard's Women's Guild will hold its annual Craft Fair 9 a.m. to 3 p.m. in the Church, 35851 Cherry Hill. There will be more than 30 craftsmen and refreshments.

### TUTOR TRAINING

Saturday, Oct. 20 - The Western Wayne County Literacy Council will hold a tutor training workshop 9:30 a.m. to 4:30 p.m. in the Canton Library, on Canton Center Road, near Cherry Hill. For information, call 427-6644 or write the Council at

28901 Cambridge, Garden City 48135.

### MINI CARNIVAL

Saturday, Oct. 20 - A children's mini carnival will be 11 a.m. to 3 p.m. at Westhaven Manor, 34601 Elmwood, west of Wildwood, north of Ford. The carnival is a fund-raiser for the seniors' activity fund and will be run by the seniors. For more information, call 729-3690.

### CHRISTMAS CRAFTS

Sunday, Oct. 21 - Wayne AmVets Auxiliary Post 171 will have its Christmas craft show and Bake sale 11 a.m. to 6 p.m. in the post hall, 1217 S. Merriman near Avondale. For information, call 729-7074.

### GED TESTS

Monday-Tuesday, Oct. 22-23 - Livonia Public Schools will offer GED tests 9 a.m. to 2 p.m. at Bentley Center, 15100 Hubbard. For information, call 523-9294.

### COLOR TOUR

Sunday, Oct. 21 - A fall color tour will be in Holliday Nature Preserve. Tour will begin at the Koppernick entrance at 1 p.m. For information, call Wayne County Parks and Recreation 261-1990.

### FAMILY HALLOWEEN

Sunday, Oct. 21 - Parents Without Partners, Wayne-Westland Chapter 340, will meet at 8 p.m. in the Wayne Amvets, 1217 South Merriman, near Cherry Hill. Speakers Ken and Yvonne Trout will discuss step parenting. Newcomers must attend orientation 7:30-8 p.m. For information, call 675-6313 or 595-7806.

### HOTCAKES

Tuesday, Oct. 23 - John Glenn High School's cross country Booster's Club will have its hotcakes dinner 5-8 p.m. in a McDonald's at 1645 S. Wayne Road at Palmer. Tickets are \$3. Tickets can be purchased at several area locations on Oct. 13 so watch for Booster Club members, at McDonald's the day of the fund-raiser, or by calling Joann at 728-8625 or Dawn at 728-8366.

### HALLOWEEN DINNER

Thursday, Oct. 25 - A Halloween

## community calendar

Non-profit groups should mail items for the calendar to the Observer, 36251 Schoolcraft, Livonia, MI 48150. The date, time and place of the event should be included, along with the name and phone number of someone who can be reached during business hours to clarify information.

dinner will be 12:30 p.m. in the Dyer Senior Center, 36745 Marquette between Wayne Road and Newburgh. Birthdays will be celebrated that day. Cost is \$6. The center is open Tuesday, Wednesday, and Thursday 10 a.m. to 3 p.m.

### OPEN HOUSE

Friday, Oct. 26 - In observance of National Substance Abuse Month, Straight, an adolescent drug treatment program, will have an open house 3-6 p.m. at 42320 Ann Arbor Road just west of I-275. The public also may stay for an open meeting at 6:30 p.m. For more information, call Judy Preslar at 453-2610.

### HALLOWEEN PARTY

Saturday, Oct. 27 - Children in grades one-six will enjoy "Halloween Spooktacular" at 2 p.m. in Garden City Library, 2012 Middlebelt, south of Ford. The program will feature the magic of Bernie Stevens, pumpkin lottery and treats for all. Register in person or call 525-8855.

### VEGAS NIGHT

Saturday, Oct. 27 - Westland Goodfellows will have a Vegas Night 7:30 p.m. to midnight in St. Richard Catholic Church, 35851 Cherry Hill. Tickets are \$3 per person. Maximum cash payout \$500 per person. Tickets available at the door.

### BOUQUET

Saturday, Oct. 27 - St. Dunstan's will have its annual bouquet 10 a.m. to 4 p.m. in the church, 1616 Belton St. There will be more than 70 tables of crafts. Free instant winner raffle tickets will be given away. All proceeds will be used for the Christmas Day Dinner for anyone who is alone on Christmas Day.

### YMCA HALLOWEEN

Saturday, Oct. 27 - Children from 6 to 12 are invited to a Halloween Party 4-9 p.m. in the Wayne-Westland YMCA, 822 S. Wayne Road. Swimming will begin at 4 p.m., followed by spooky food, games, costume judging and face painting. The evening will end with a visit to the Y's haunted house. For information, call 721-7044. Fee is \$5 for Y members and \$10 for non-members.

### MORE HALLOWEEN

Saturday, Oct. 27 - A Halloween Party will be from 7:30 p.m. to 1 a.m. in the Wayne Ford Civic League Hall, 1645 N. Wayne Road. Admission is \$10 and includes dinner, music, beer and set-ups. Persons are asked to bring their own refreshments. Prizes for best costume. For information, call Kathie 728-5010.

### CRAFT SHOW

Sunday, Oct. 28 - A Craft Gallery Show will be 10 a.m. to 4 p.m. in Roma's of Garden City, Cherry Hill at Venoy. There will be country folk art, Victorian crafts and early Americana designs. Admission is \$2. No strollers, no cameras. For more information, call 274-7076.

### HOLIDAY BOUTIQUE

Friday-Saturday, Nov. 2-3 - The women of the Garden City Presbyterian Church will hold its holiday boutique Friday 4-8 p.m. and Saturday 9 a.m. to 3 p.m. in the church, 1841 Middlebelt, south of Ford. A family style dinner with roast turkey will be served Friday. Dinners are \$6.25 for adults, \$4 for children. Admission to the boutique is free.

### ROAD RALLY

Saturday, Nov. 3 - A road rally in

the western Wayne County area will begin at 6 p.m. Tickets are \$15 per person which includes pizza and salad. Cash prizes awarded. For reservations, call Rhonda at 464-1576 or Lynda at 522-5927 before Oct. 26.

### WILDWOOD CRAFTS

Saturday, Nov. 3 - An arts and crafts show will be 9 a.m. to 4 p.m. in Wildwood Elementary School, 500 N. Wildwood at Cherry Hill, between Venoy and Wayne Road.

### ST. DAVID'S BAZAAR

Saturday, Nov. 3 - St. David's Episcopal Church will hold its annual bazaar from 9 a.m. to 4 p.m. in the church, 27500 Marquette at Inkster Road. There will be a raffle for a handmade wall hanging plus other prizes. Lunch will be served during bazaar hours.

### BOUNCING BACK

Tuesday, Nov. 6, 13, 20, and 27 -

The Wayne-Westland Chapter 340 of Parents Without Partners is sponsoring an admission-free program, "Bouncing Back," for single parents. The four workshops is designed to help single parents overcome the hurts and confusion felt during a divorce. The workshops will be held 7:30-9 p.m. in Stottlemeyer Elementary School, on Marquette, between Wayne Road and Wildwood. For information, contact Kelly Gorney at 532-1068 evenings.

### CRAFT SHOW

Saturday, Nov. 10 - Kettering Craft Show will be 9 a.m. to 5 p.m. in the school, 1200 S. Hubbard, a half mile south of Cherry Hill and half mile west of Merriman. Six-foot tables are available for \$15 or \$25 for two. For information, call Mary, 721-7384 or Karen, 721-1266.

**MARION'S GIFT BOX** has a new name and a new location!

**MARION'S COLLECTIBLES**  
30206 PLYMOUTH RD. • WOODLAND SQUARE  
LIVONIA • 522-8620

From Your Heart to Hers...  
Many a Crystal Kingdom™ collection has started with a gift of this brilliant and elegant Swan. Lovingly handcrafted of 32% lead crystal by the artisans of Iris Arc.

**IRIS ARC CRYSTAL**

Also... many other fine gifts and collectibles!

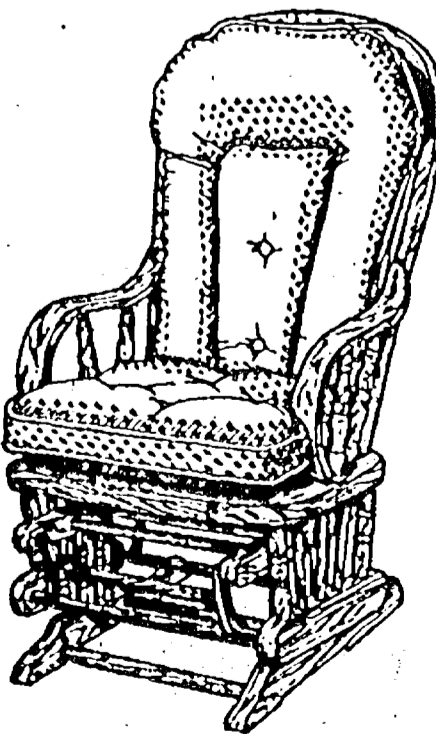
David Winter Cottages • Ralkes Bears • Hudson Pewter • Bessie Gutmann • Chilmark • Calrn Studios • Emmett Kelly, Jr. • Enchantica • Krystonla • Lowell Davis • Memories of Yesterday • Perth Pewter • Precious Moments • Penni Bears • Rockwell • Ron Lee • Sandicast • Wee Forest Folk • Bradford Plates • Edna Hibel • Spooniques • Music Boxes • Baldwin Brass • Whitely Bay • Porcelain Dolls • Iris Arc • Maude Humphrey Bogart • Enesco Christmas Ornaments • Hummels

**NEW OAK SWING ROCKER**

One of a Kind!

Unless you have experienced a swing rocker, you cannot imagine what it is like. The smooth swinging action is reminiscent of the old porch glider grandma used to have.

Reg. \$379  
**SALE \$299**



32104 Plymouth Road (Between Merriman & Farmington)  
LIVONIA • 421-6070  
Hours: 10-9 Daily  
12-5 Sunday  
124 N. Lafayette  
SOUTH LYON • 437-1590

**Tenpenny's**  
CHERRY and OAK FURNITURE

**Lower your Taxes**

By donating your used car, boat, real estate... and receive fair market value as a tax deduction when you itemize.

CALL 373-9000  
VOLUNTEERS OF AMERICA  
TAX SAVINGS WHILE HELPING OTHERS

**\$10 OFF** on any In-Home Service Call

GE/HOTPOINT/RCA & J.C. PENNEY  
MAJOR APPLIANCES, TV'S & VCR'S

**1-800-GE-CARES**  
(1-800-432-2737)  
radio-dispatched service...  
"today, tomorrow or at your convenience"

OFFER EXPIRES 12/31/90  
\*Includes estimate only. Cash not valid with any other offer.

**GE/HOTPOINT**  
"ALL BRAND" VCR SERVICE (carry-in only)

11805 MAYFIELD LIVONIA, MICH 425-4999  
25300 W. 8 MILE SOUTHFIELD 352-0950

1150 NANKIN TROY, MICH 583-1740  
15292 E. 8 MILE EAST DETROIT 372-4770


**10% OFF** RETAIL PARTS & ACCESSORIES WITH THIS AD (EXCLUDES CURTAIN SALE OFFER)

**"feeling great" at LIVONIA MALL**

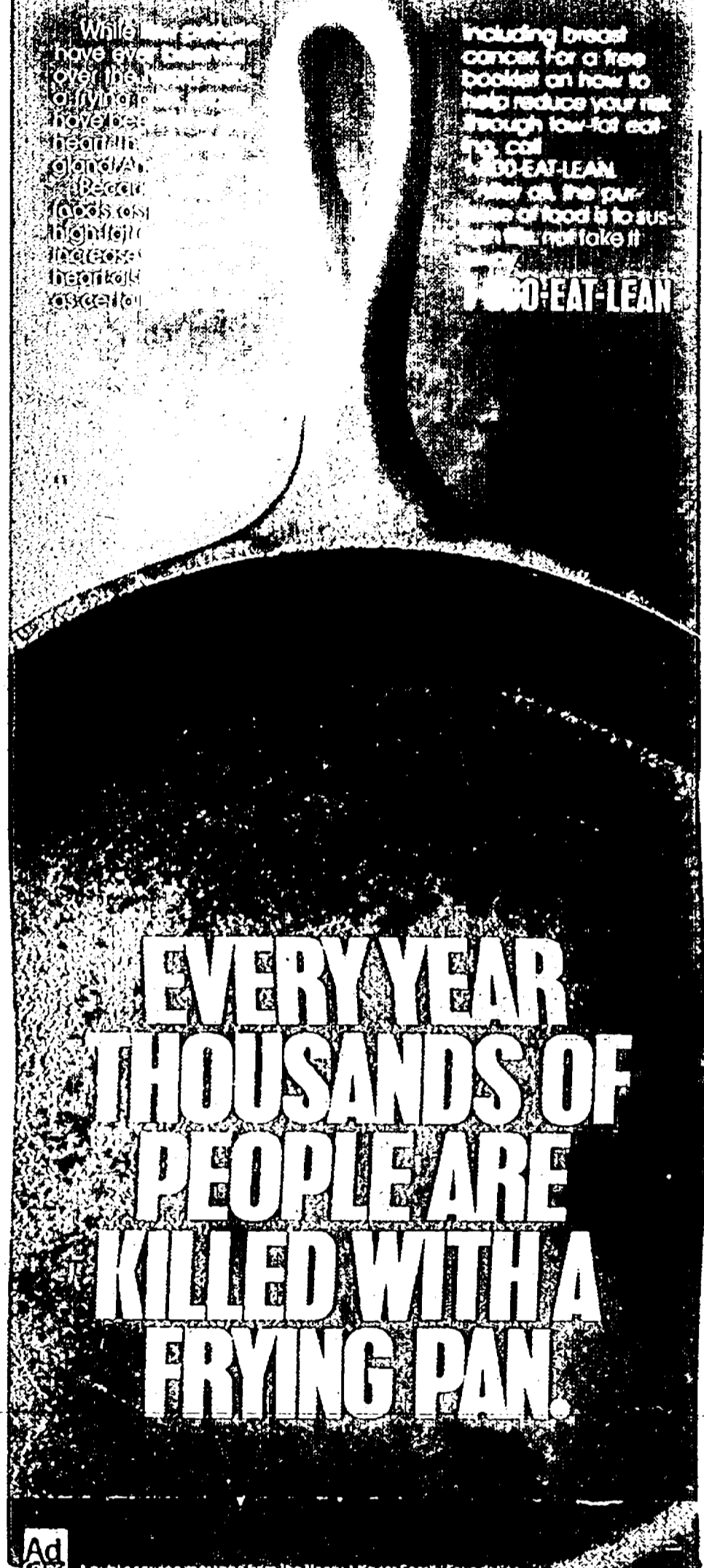
**OSMOND BOYS IN PERSON**  
Saturday, October 20 • 3:00 pm & 5:00 pm  
Sunday, October 21 • 3:00 pm

Hershey Chocolate / Children's Miracle Network / Osmond Boys Mall Tour '90

Hear them perform their latest hits at Livonia Mall



Celebrate with us!  
**GRAND OPENING SAT., OCT. 27**  
Including CHILDREN'S PALACE  
Don't miss out on the fun!  
**THE JETSONS IN PERSON**  
4 LIVE SHOWS 12 NOON, 3 PM, 5 PM, 6:30 PM  
CLOWNS AROUND REDFORD 11 AM-5 PM  
**JUGGLER - BOB WILLIN**  
2:30 PM, 3:30 PM, 4:30 PM, 5:30 PM  
**HALLOWEEN COSTUME CONTEST 1 PM**  
Ages 1-12. All children must be registered by Mon., Oct. 22 by calling 476-1166.  
Middlebelt & 7 Mile Rds. 476-1166



**EVERY YEAR THOUSANDS OF PEOPLE ARE KILLED WITH A FRYING PAN.**

including breast cancer. For a free booklet on how to help reduce your risk through low-fat eating, call **1-800-EAT-LEAN**. They call the purchase of food to sustain life, not fake it!

**1-800-EAT-LEAN**

Ad  
A public service message from the Henry J. Kaiser Family Foundation.

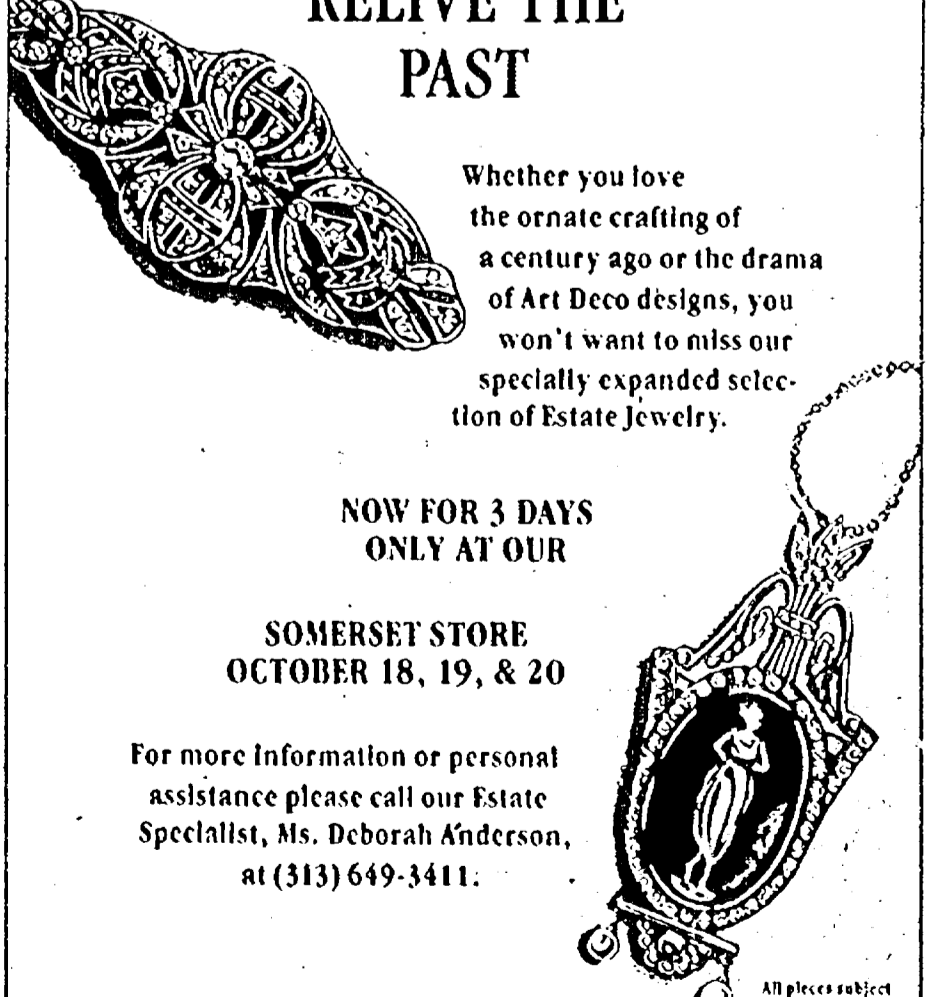
**C.W. WARREN INVITES YOU TO RELIEVE THE PAST**

Whether you love the ornate crafting of a century ago or the drama of Art Deco designs, you won't want to miss our specially expanded selection of Estate Jewelry.

**NOW FOR 3 DAYS ONLY AT OUR**

**SOMERSET STORE**  
OCTOBER 18, 19, & 20

For more information or personal assistance please call our Estate Specialist, Ms. Deborah Anderson, at (313) 649-3411.



**CHARLES W. WARREN**  
JEWELERS SINCE 1902  
SOMERSET MALL, (313) 619-3111

All pieces subject to prior sale.





# Ford sees solid ground for re-election bid

By Wayne Pool  
staff writer

Rep. William Ford sees nothing but solid ground ahead on his way to a 14th consecutive term in the U.S. House.

But challenger Burt Adkins hears rumblings. The Nov. 6 election marks the second meeting between the two, though an Adkins win would be considered a political earthquake.

Ford, D-Taylor, has represented the 15th District — including southern Livonia, Westland, Garden City and Canton — since 1965. Bolstered by a large campaign budget and the power of incumbency, Ford is a heavy favorite.

Ford, who took nearly 64 percent of the vote in winning the election two years ago, has an added incentive this time.

The 63-year-old congressman will become chairman of the powerful House Committee on Education and Labor upon re-election.

Adkins, 39, a Southgate businessman, would wield no such clout as a congressional freshman. He has yet to muster much more than token support from his own party.

**NONETHELESS, THE GOP** challenger sees widespread discontent with Washington insiders — and depicts Ford as the ultimate insider.

"People are tired of business as usual in Washington, they want a change," Adkins said.

Libertarian party candidate David Hunt of Ypsilanti is also on the ballot, but isn't campaigning heavily and is considered an extreme long shot. In 1988, the Libertarian nominee took less than 1 percent of the

15th District vote. No third party candidate has captured a Michigan seat in the U.S. House since 1914.

"It's tough for a third party to win, but we're looking at building credibility over the long term," said Hunt, a Ypsilanti computer programmer.

There's no question Adkins would represent a major change from the incumbent.

**THE CHALLENGER** has adopted a "no new taxes" stance that, he said, wouldn't even be swayed by President George Bush.

"Every time people start talking about the deficit they talk about raising taxes," Adkins said. "Instead, they should be talking about cutting spending."

Adkins also favors a variety of conservative-inspired budget measures, including a balanced budget amendment and line item veto for the president.

In addition, Adkins favors eliminating the tax advantages he believes foreign companies enjoy when doing business in the United States. Adkins has been an outspoken critic of tax breaks awarded the Mazda Motors plant in Flat Rock and has made the issue a focal point in each of his campaigns.

Rather than raise taxes, Adkins said, the federal government should freeze spending.

At the same time he depicts Ford as a "1960s liberal professional politician" out of touch with current political reality.

**THE INCUMBENT**, however, said it's the conservative budget-cutters who are out of touch.

Ford favors new taxes ("you

betcha") as a means of balancing the budget.

"There's not much left to cut," he said. "You're not going to balance the budget by cutting Social Security or by cutting school lunches."

Raising taxes, he said, represents the honest way out of the nation's budget mess.

"They're talking about raising postage, but that's not right, either," said Ford, current chairman of the House Committee on Post Office and Civil Service.

"Raising postage to improve service is one thing. Raising it to pay off the federal budget deficit is something else."

**BLAME FOR** the nation's budget woes should fall to conservatives, Ford said, not liberals.

"For years, Ronald Reagan was living on a credit card," he said. "Now, it's time to pay the bills."

Despite that, Ford voted against the recently rejected budget summit agreement — in part because it would have increased gasoline taxes.

Libertarian Party candidate Hunt would favor drastic spending cuts.

"Our philosophy is that government should only be responsible for essential services," he said Hunt.

**ADKINS AND FORD** also differ sharply on education issues.

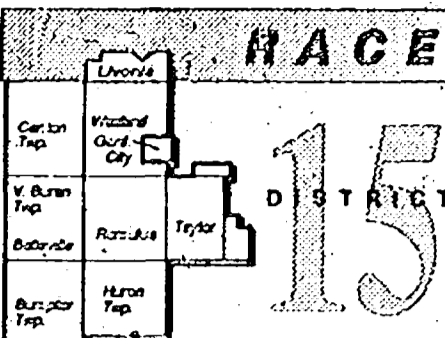
There, Adkins adopts the Reagan-like philosophy that government isn't the solution, it's the problem.

"If you ask Bill Ford there isn't a problem but our test scores are dropping and it's getting harder for employers to find qualified people," Adkins said.

If the federal government should



CONGRESSIONAL DISTRICT



be doing anything for education, he said, it should be promoting schools of choice within local districts and competence testing for students, teachers and administrators.

Ford, cool to all those ideas, believes the federal government could be doing more by spending more.

He points with pride to the "2-plus-2" vocation education program he sponsored.

The program combines two years of high school vocation with two years in community colleges or trade schools. Up to \$200 million in federal money is available to get the program started, Ford said.

**BOTH CANDIDATES** said they support deployment of U.S. troops in the Middle East, though with reservations.

Adkins said the U.S. should press its allies into doing more — even allowing Japan and Germany to send troops overseas for the first time since World War II.

Ford — who called Iraqi leader Saddam Hussein "a madman" — believes the United States should look for short-term solutions, rather than a long-term military engagement.

"I don't think the American public would support a prolonged war," he said.

Among the candidates, Hunt was boldest in his criticism of U.S. military operations in the Persian Gulf.

"We favor getting the hell out," he said. "The only reason we're paying more for gas right now is the threat of war. End the war-mongering and the price will go back down."

**CAMPAIGN POSITIONS** aside,

Ford goes into the race with a decided financial edge against his main challenger.

Two years ago, Ford spent nearly \$235,000 on the race, according to Congressional Quarterly Magazine, compared with just under \$8,000 for Adkins. A similar spending gap is expected this time, especially because the state GOP has yet to make a firm commitment to Adkins.

"That's something I'm really disappointed about," he said.

Ford said he's fit and ready to continue his congressional tenure.

Adkins, meantime, is pressing for federal legislation that would limit incumbents' terms.

"We need to shorten the time legislators stay in Washington," he said. On Nov. 6, he'll get his chance.

# State will expand pilot project on AIDS insurance

**AP** — Michigan plans to expand statewide a pilot project that saves state money on AIDS treatments by paying patients' private insurance premiums before they end up on Medicaid.

Federal law allows employees who lose their jobs due to illness and disability to continue their insurance for several months at their own expense. For AIDS patients who can't afford that and are in danger of ending up on Medicaid, the state pays the insurance bill.

"The savings are significant," said Rep. David Hollister, D-Lansing, who developed the program.

Michigan pays on average \$170 a month each to keep AIDS patients

covered by their private health insurance. That compares with the average \$20,000 a year the state would pay if those same people went on Medicaid after becoming too sick to work.

The insurance premium payment program began in Wayne, Oakland and Macomb counties a year ago and will be expanded across Michigan beginning Nov. 1.

About 51 people with acquired immune deficiency syndrome are enrolled in the program, and about 50 more are expected to be in it by the time the two-year pilot ends in September 1991.

covered by their private health insurance.

"With an expanded program, we're more likely to pick up more and more people that may have insurance that covers prescriptions, and that may make the whole program profitable," said Robert Lundy, legislative officer for the Michigan Organization for Human Rights, a gay-lesbian group based in Detroit.

"Earlier intervention tends to be medicine-based. Unless you have prescription coverage, you're talking about laying out significant sums of money, as much as \$10,000 if you add up all prescriptions."

One Wayne County man whose

have been paid by the state since early this year said the program has been very beneficial.

"I made very little money last year. I could not afford the insurance personally. I would not have

been able to get treatment and see my physician, a specialist, without it," said the man, who asked that he not be identified.

As of Sept. 1, 1,828 AIDS cases had been reported in Michigan, and 1,082

of those people were dead. AIDS is most often transmitted through intimate contact, by drug users sharing contaminated needles, through transfusions of tainted blood products.

Fashion, Quality and Craftsmanship

**Dittrich**  
Since 1893

Detroit Bloomfield Hills  
873-8300 642-3000

**OH, MY ACHING BACK!**

**Dr. Leo Speer**  
326-2140

Chiropractor • Spinologist  
• Nerves • Muscles  
— Back Pain —

Westland • Livonia • Canton  
Plymouth • Garden City

722-5566  
OR  
326-2140

**Doctors Fast Weight Loss**  
2855 Venoy  
One block north of Michigan Ave.  
At Glenwood

**Too Glow Co.**

Glow your Halloween Event  
Haunted House or Party

- GLOW JEWELRY
- GLOW DRINKSTERS
- GLOW BUTTONS AND
- GLOW DECORATIONS

Local #489-9133  
or 1-800-Too-Glow  
(866-4569)

Announcing...

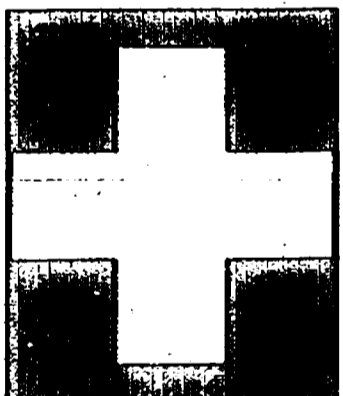
**Building Scene**

...an informative guide to new home, condominium and commercial developments in your community... plus advertising and interesting articles designed to help keep you on top of the Building Scene. Now appearing in every Monday and Thursday edition.

THE  
**Observer & Eccentric**  
NEWSPAPERS

For Display Advertising call  
644-1100 591-2300

**YOUR HEAD IS POUNDING,  
YOUR PULSE IS RACING,  
AND YOU'RE BREAKING OUT  
IN A COLD SWEAT.**



IF IT'S A HEART ATTACK, CALL 911.



IF IT'S A REMODELING JOB, CALL  
1-800-23-PELLA

Remedy the classic symptoms of remodeling with Pella! With windows and doors built to reassuringly high standards, and Certified Pella Contractors whose work we ourselves stand behind. Rest assured, Pella means more than an ounce of prevention.

**BUILT TO IMPOSSIBLY HIGH STANDARDS. OUR OWN.**

**1-800-23-PELLA**

**ROCHESTER**  
3280 Rochester Road  
(Northwest corner of M-59  
in the Oak Ridgo Plaza)

**LATHRUP VILLAGE**  
17611 W. Twelve Mile Road  
(S.E. corner of  
Southfield Road)

Or visit the Pella authorized dealer nearest you.

**W.E. MULLIGAN & SONS**  
776-1094 • St. Clair Shores

**DESCHUTTER ASSOCIATES**  
545-7068 • ROYAL OAK

**SULLIVAN**  
for Circuit Judge

Paid for by Sullivan for Circuit Judge Committee. Gary L. Korum, Chair; Thomas M. Burns, Jr. Treasurer

Oakwood is Advanced Medicine

## Cancer Treatment

Oakwood Hospital offers the latest in cancer diagnostic, treatment and therapy procedures. As a participant in a national cooperative cancer program, Oakwood works with a network of researchers from around the country. This effort has been essential to overall progress and has led to increased survival for lymphoma, breast, uterine, testicular, childhood and many other cancers.

Regular checkups by your physician promote early detection and is the most effective method of cancer prevention. If cancer is suspected, your physician can refer you to Oakwood Hospital for detection procedures including Magnetic Resonance Imaging, CT Scanning, Mammography, Ultrasound, laboratory testing or microscopic examinations. When cancer is diagnosed, our team of physician oncology specialists evaluate the results obtained using modern diagnostic techniques, so that the most effective treatments may be programmed.

Oakwood Health Services is one of the largest health care systems in Michigan, with five hospitals, more than 30 local health care and specialty centers and more than 1,000 physicians in every major health care specialty and subspecialty. Oakwood will serve more than one-half million patients this year.

For the name of a physician on our staff, please call

**1-800-543-WELL.**

**Oakwood**  
ADVANCED MEDICINE

18101 Oakwood Boulevard • Dearborn, Michigan



### Pets of the week

Scruffy, a male 1-year-old German shepherd, and Cupcake, a female kitten, need homes. Scruffy (Control No. 304132) is housebroken and good with children. Cupcake (Control No. 304118) is as very affectionate. To adopt these pets or others, call the Westland Kindness Center of the Michigan Humane Society, 721-7300.



ART EMANUELE/staff photographer

## AAUW to hold fall workshop

The Michigan Division of the American Association of University Women will hold its annual fall workshop Saturday, Oct. 27, at the Orchard Ridge campus of Oakland Community College.

The Birmingham AAUW branch is hosting the meeting on "Enriching Your Membership: Empowering AAUW."

Daniel Jaksen, president of the OCC Orchard Ridge campus, will

speak on "The Diversity of Culture" at 9:15 a.m.

A panel, "Just Like Me," will explore the diversity topic by featuring several women of different ethnic and racial backgrounds.

The afternoon will feature three mini sessions covering fund-raising and legislative programs.

Assisting Birmingham with hosting duties are the Farmington, Livonia, Oakland, Rochester and Waterford branches.

The AAUW is a national organization of 150,000 college and university graduates, men and women, that promotes equity for women, education, self-development and positive societal changes.

The Birmingham branch is the largest in Michigan and is celebrating its 70th anniversary.

## Cancer researcher is featured

Cancer researcher Sandra Wolman will be the featured speaker at the annual fund-raising dinner for the Association for Women in Science, Detroit Area Chapter Friday, Oct. 26, at the Rackham Memorial Building, Woodward and Farnsworth, Detroit.

Wolman is director of programs and cancer genetics for the Michigan Cancer Foundation. She is also a

clinical professor of pathology and medicine in the Wayne State University School of Medicine.

The event begins with a reception at 6 p.m. Dinner will follow at 7 p.m.

The Association for Women in Science, founded in 1971, works to improve educational and professional opportunities for women in all scientific fields.

Membership is open to men and

women, scientists and non-scientists, who are interested in encouraging women to pursue science education and careers.

Tickets are \$25 per person. Additional information is available by calling Velma Ward, AWIS-DAC program chairwoman, 831-3050 or Mary Ann Bednarski, fund-raising chairwoman, 652-7969.

## Special ed scholarships established

New scholarships has been established for Schoolcraft College special education majors.

Two scholarships of \$250 each will be awarded Schoolcraft students through the ARC/Business Ventures Corporation.

To be eligible, students must have

completed a minimum 15 credit hours with a grade point average of 2.5 or higher. They must also submit a 250-500 word essay explaining why they have chosen a career in special education.

ARC/Business Ventures is a non-

profit corporation that provides job opportunities for people with developmental disabilities.

Additional information on the scholarships is available by calling the college, 462-4463. The application deadline is Tuesday, Oct. 30.

# With M-CARE, the sky is not the limit.

There's a serious accident. Time is crucial. A helicopter is dispatched to speed the victim to the University of Michigan Burn Center... a service you, hopefully, will never have to call on. But it's there if you need it, and much, much more through M-CARE.

M-CARE is the only HMO that links all the resources of the U of M Medical Center to the personal care of your family doctor and your nearby hospital. M-CARE covers you for office visits, checkups, hospitalization—even emergency helicopter transport.

Of course, with the M-CARE network of hospitals in cities like Royal Oak, Dearborn and Rochester, you don't always have to go to the U of M Medical Center. But isn't it good to know it's there whenever you need it? To find out more, ask your employer. Or call M-CARE at 747-8700.

**M-CARE**  
The HMO Choice

The only HMO backed by the U of M Medical Center.



## Buy one, get one.

Or  
Let Pearle pay for your eye exam.



Come to Pearle and you'll find an experienced Doctor of Optometry who can give you a complete eye exam.

We offer you a wide frame selection. With famous brand names like Polo, Bill Blass, Cosmopolitan, Contempora by Saffo, Seiko, Versailles, Carrera, André Duval, Sebastiano, Stetson, Wrangler and LaCoste.

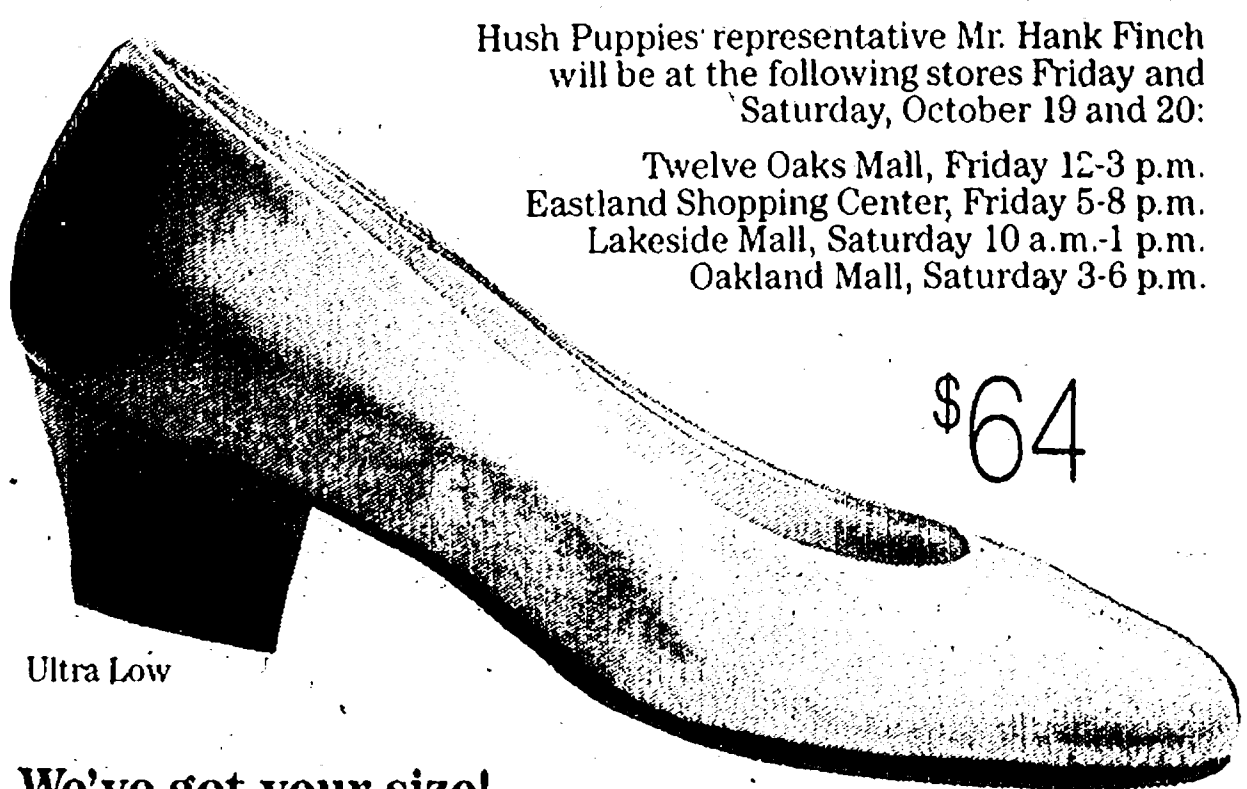
<p><b>WE'LL PAY FOR YOUR EYE EXAM.</b></p> <p>We'll pay up to \$30 for your eye exam. Just bring your prescription and any recent eye exam receipt and we'll deduct the cost (up to \$30) of your exam from the purchase of eye-glasses (frames and lenses). Prescription and receipt may be from a Doctor of Optometry at Pearle or any other eye doctor. Valid through 1/19/91 at all participating Pearle locations. Coupon must be presented at time of order. No other discounts or insurance benefits apply with this coupon.</p> <p>• Pearle Vision Center RNA</p>	<p><b>BUY ONE PAIR OF GLASSES AND WE'LL GIVE YOU A SECOND PAIR.</b></p> <p>Buy a complete pair of glasses at regular price and get a second pair (same prescription) from our specially tagged collection.</p> <p>Other includes most single vision and bifocal prescriptions. Some lens restrictions apply. Valid at all participating Pearle locations. Progressive, lens options, tint and coatings available at additional charge on second pair. Complete glasses include frames and lenses. Coupon must be presented at time of order. No other discounts or insurance benefits apply with this coupon. Get your glasses at:</p> <p>• Pearle Vision Center SNA</p>	<p><b>FREE CONTACTS</b></p> <p>Buy a pair of Pearle Soft™ brand contact lenses at regular price and get a spare pair (same prescription) free.</p> <p>Ask your doctor about Pearle Soft™ brand contact lenses and tell him you would like to take advantage of this offer at Pearle. Coupon must be presented at time of order. No other discounts or insurance benefits apply with this coupon. Valid through 1/19/91 at all participating Pearle locations. Eye exam and care kit not included. Get your free contacts at:</p> <p>• Pearle Vision Center TNA</p>
---	--	--



- |   |   |   |   |
|---|---|---|---|
| <p><b>ROSEVILLE</b><br/>2810 Grace<br/>779-2190</p> <p><b>ROCHESTER</b><br/>1240 Rochester Rd<br/>652-0600</p> <p><b>CANTON</b><br/>4150 Ford Road<br/>455-3190</p> <p><b>LIVONIA</b><br/>3190 Plymouth Rd<br/>423-2400</p> | <p><b>STERLING HEIGHTS</b><br/>3784 Van Dyke<br/>979-2550</p> <p><b>WEST BLOOMFIELD</b><br/>6510 Orchard Lake Rd<br/>851-4404</p> <p><b>ALLEN PARK</b><br/>14555 Southfield<br/>382-5100</p> <p><b>TAYLOR</b><br/>11010 Telegraph Rd<br/>946-9572</p> | <p><b>BELLEVILLE</b><br/>2581 Rossen Ave<br/>483-3580</p> <p><b>MADISON HEIGHTS</b><br/>2410 Decatur<br/>545-8727</p> <p><b>SOUTHFIELD</b><br/>28510 Southfield<br/>559-8520</p> <p><b>WARREN</b><br/>29115 Van Dyke<br/>751-4430</p> | <p><b>BIRMINGHAM</b><br/>879 Hunter<br/>644-4440</p> <p><b>GARDEN CITY</b><br/>2916 Ford Rd<br/>261-6868</p> <p><b>DEARBORN</b><br/>2050 Michigan Ave<br/>274-8815</p> <p><b>REDFORD</b><br/>9330 Telegraph Rd<br/>533-4800</p> |
|---|---|---|---|

## It's a Hush Puppies' Trunk Showing This Weekend!

Stop by the Women's Shoe Department at the JCPenney stores listed below and see a special trunk showing of the Fall 1990 Hush Puppies' women's footwear collection. From career to casual to comfort pumps like The Body Shoe, Hush Puppies' has style to fit you.



Hush Puppies' representative Mr. Hank Finch will be at the following stores Friday and Saturday, October 19 and 20:  
Twelve Oaks Mall, Friday 12-3 p.m.  
Eastland Shopping Center, Friday 5-8 p.m.  
Lakeside Mall, Saturday 10 a.m.-1 p.m.  
Oakland Mall, Saturday 3-6 p.m.

**We've got your size!**  
Hush Puppies' has the size and style to fit you! Additional sizes available by special order during this trunk showing.

HUSH PUPPIES' SIZES IN STOCK												
	5	5 1/2	6	6 1/2	7	7 1/2	8	8 1/2	9	9 1/2	10	11
Narrow	*	*	*	*	*	*	*	*	*	*	*	*
Medium	*	*	*	*	*	*	*	*	*	*	*	*
Wide	*	*	*	*	*	*	*	*	*	*	*	*

**Bonus gift with purchase.**  
While supplies last, receive this 12" plush Hush Puppies' dog. It's your free gift with any Hush Puppies' purchase!

Sizes available at stores listed above.

**Observer & Eccentric**  
CLASSIFIED ADVERTISING

644-1070 Oakland County  
591-0900 Wayne County  
852-3222 Rochester/Avon

**JCPenney**  
Fashion comes to life™



Diane M. Hathaway



David J. Szymanski

# Candidates vie for probate seat

By Wayne Poaf  
staff writer

Diane M. Hathaway and David J. Szymanski each say experience is the key issue in their Wayne County Probate Court race, but with a difference.

Hathaway, a Macomb County assistant prosecutor, real estate broker and former health care professional stresses the experience she's gained in her varied professional background.

Szymanski, member of an Oakland County law firm, is stressing his greater experience as an attorney.

Both seek a six-year seat on the probate bench. Voters will choose between the two in the Tuesday, Nov. 6 general election.

Unlike the county's other probate race — where Patricia Campbell is taking on William Leo Cahalan Jr. — neither candidate has an edge in name recognition.

SZYMANSKI IS the son of former Wayne Probate Judge Frank J. Szymanski. (Current Probate Judge Anthony Szymanski is no relation.)

Hathaway is married to Wayne Circuit Judge Richard P. Hathaway.

Though the winner will await case assignment by Chief Probate Judge Freddie Burton Jr., both candidates expect to handle estate and mental competency cases — leaving juvenile law to the winner of the Campbell-Cahalan race. (That race was profiled in the Sept. 13 Observer.)

Not surprisingly, both candidates are stressing their experience in estate and mental health cases.

In her current job, Hathaway heads the Macomb Prosecutor's drug forfeiture division. But before becoming an attorney, she spent nearly a decade as a radiologic technologist at Henry Ford Hospital, Detroit. At the same time, she received a real estate license and conducted classes in real estate law.

HATHAWAY SAYS all three jobs boost her qualifications for the probate bench.

"As a health care worker, I was able to see how decisions made can affect people's lives," Hathaway said. Her real estate career, she believes, has broadened her experience in handling wills and estate cases in general.

Szymanski, however, points to his eight years as practicing attorney — compared with Hathaway's three — and higher rating from the Detroit Bar Association.

The Detroit Bar rated Szymanski "well qualified" and Hathaway "not qualified". Szymanski received a "Preferred and Well Qualified" rating from Civic Searchlight, an independent agency that evaluates all area political candidates. Hathaway, who was unable to attend the Civic Searchlight interview, was not rated by the agency.

If elected, Szymanski would work toward increasing public awareness of probate court and its activities.

"I feel a probate judge can be a vital asset to the community, but you can't do it by just sitting in your courtroom all day, you have to go out and meet with civic groups," he said.

Toward that end, Szymanski's campaign brochures provide space for recipients to list life insurance, social security, pension, savings bond, and other estate-related information.

In addition to his professional background, Szymanski is stressing his ties to area charitable groups, most notably Big Brothers and Capuchin Charities.

A member of Clark, Hardy, Lewis, Pollard & Page, a Birmingham-based law firm, Szymanski said his workload routinely includes estate cases.

Like his opponent, Szymanski didn't begin his career as a lawyer. He taught and coached in the Detroit Public Schools for four years, after graduating from Notre Dame with a degree in history. Szymanski received his law degree from Wayne State University in 1982.

Szymanski and his wife live in Grosse Pointe Woods. Hathaway, her husband and the couple's two children live in Grosse Pointe Park.

She received a bachelor's in health care from Madonna College, Livonia, and holds a law degree from Detroit College of Law.

The Hathaway-Szymanski and Campbell-Cahalan races are two of four Wayne County Probate Court races on the Nov. 7 ballot. Judges Martin T. Maher and Frances Pitts are running unopposed.

## Devils Night is forum's focus

What really happens in Detroit on "Devil's Night"? The Metropolitan Detroit Chapter of The Society of Professional Journalists will address this issue on Wednesday, Oct. 24, in the Detroit Press Club, 516 Howard St., Detroit.

On hand to present their views will be Bob Berg, Mayor Coleman Young's press secretary, Mort Mel-

ner, news director, WJBK-TV 2; Bob Rowe, news director, WXYZ-TV (Ch. 7); Gary Baumgarten, WWJ-AM reporter, and other media representatives.

Cost to attend this program is \$13 for members, \$15 non-members and \$10 for students. Cocktails begin at 6 p.m., dinner at 6:45 p.m., followed by the program. For reservations, call 336-1500 by 5 p.m., Monday, Oct. 22.

### BRIDAL CLEARANCE SALE

**2 DAYS ONLY!**

Sat., Oct. 20th 10-6 Sun. Oct. 21st 12-5

Bridal Gowns ..... \$99.95  
(Retail Value \$400-\$800 Limited quantities)

Select Group ..... \$199.95 to \$899.95  
(Retail Value up to \$1600)

Headpieces ..... \$49.95 to \$99.95  
(Retail Value \$150-\$300)

*Elizabeth's Bridal Manor*

402 S. Main • Northville

Phone: 348-2783

### Karen's Flowers & Gifts

261-8777

32556 Warren • Westland, MI 48185 • Hunter Park Plaza

*Remember Your Sweetheart - Sweetest Day, Oct. 20*

We have SPECIALS starting at \$7.95

Our popular "SODA VASE" with 1/2 dozen Sweetheart Roses ..... \$17.95

One full dozen Sweetheart Roses ..... \$18.95

Long Stemmed Roses

Boxed with greens and baby's breath ..... \$29.95 in a vase \$36.95

Our new wedding Gazebo has been designed with your comfort in mind. Call for a wedding consultation. All weddings booked before December 1, 1990 will receive 10% off their wedding flowers and receive a free toss bouquet.

**FLORIDA SAY IT BEST!**

Also...taking orders now for holiday and fruit baskets. We deliver to all of the metro area and will ship nationwide. Call 261-8777

"We also rent lawn stools for newborn babies"

COUPON

Receive

**10% OFF**

on our new store merchandise with this ad.

(Fresh flowers not included)

COUPON

### "18 COUNTRIES: PHOTOGRAPHS FROM AROUND THE WORLD"

One-Man Exhibition  
Monte Nagler

October 11 - October 21

Meet the Artist 7:00 - 9:00 PM  
Thursday & Friday

Oct. 18 & 19

### SOMERSET MALL

W. Big Beaver Road at Coolidge, Troy

Sun. 12-5 / Monday, Thursday, Friday 10-9 / Other Days 10-6

\*Saks Fifth Avenue open Mon. - Fri. 10-9

## Kienzle heads authors series

William Kienzle, author of "The Rosary Murders" and "Sudden Death", will be lead off speaker in Schoolcraft's College's fall "Author/Author" workshop program.

Kienzle, a former priest, will appear Tuesday, Oct. 23.

Julia Grice, author of the best seller, "Black Tie Only", will follow on Oct. 30. Other authors will include:

Bettie Cannon, whose young adult series includes, "A Bell song for Sarah Raines", Nov. 6; poet Thomas Lynch, Nov. 13 and romance writer Marianne William, Nov. 20.

Workshops are \$74 for the series; \$18 individually. More information is available by calling Schoolcraft continuing education offices, 462-4448.

### \$600 Rebate

ON A NEW BRYANT DELUXE FURNACE AND AIR CONDITIONER  
**CONVERT TO GAS**

Change Your Present Oil Heat System And...

**SAVE 30% On Heating Cost**

EASY FINANCING

**FALL FURNACE TUNE-UP**

Call now for our tune-up. Save heating dollars with a clean, efficient furnace.

*"We don't just sell products, we offer comfort."*

### Denmark Heating & Cooling

38209 Abruzzi Drive  
Westland, Mich. 722-3870

# SALE

## Exquisite taste in dining rooms at prices you'll savor

**Save 30%-50%**

on this factory authorized event

**PENNSYLVANIA HOUSE**  
*It's what you've wanted all along.*

**SAVE \$1261! WARM, RICH, SOLID OAK DINING ROOM TABLE WITH FOUR SHEAF-BACK SIDE CHAIRS.**

Was \$3060..... **NOW ONLY \$1799**

Serving Buffet and Open Top NOW ONLY \$1699, Matching Arm Chair NOW ONLY \$349

Sale Ends November 4th

# Classic Interiors

20292 Middlebelt, Livonia • South of 8 Mile

MON, THURS, FRI. 9:30-9:00  
TUES, WED, SAT. 9:30-5:30 **474-6900**

## ST. MARY'S PREPARATORY

Orchard Lake, Michigan 48033

**THE PREP PROMISE:  
ACADEMIC ACHIEVEMENT AND PERSONAL GROWTH**

ST. MARY'S PREP provides an atmosphere of educational support in a Christian Environment for boys grades 9-12.

- Established 1885
- Boarding/Day Students
- Accredited by The University of Michigan
- 100% College Placement
- Supervised Study
- 125-Acre Campus Overlooking Orchard Lake
- Excellent Sports and Activities
- English as a Second Language for International Students

**ORCHARD LAKE SAINT MARY'S PREPARATORY**

Invites You To An  
**OPEN HOUSE**  
Sunday, October 21, 1990  
12:30 - 3:30 PM

*Come meet our faculty, students and Explore The Prep Promise*

For Additional Information Contact:  
St. Mary's Preparatory School  
Admissions Office  
Orchard Lake, Michigan 48033  
**(313) 683-0532**

# Eastern Europe considered a boom market

By Janice Brunson  
staff writer

Eastern Europe, including the Soviet Union, is the world's newest market, according to international trade experts who will participate in an upcoming live teleconference at Schoolcraft College.

With economic opportunity in Michigan on the wane, the news of promising new markets in Yugoslavia, Hungary and the Soviet Union is good, according to John Chichester of Schoolcraft's business development center.

But beware, cautioned Edward Christie, an adviser on U.S. export strategy for the International Trade Administration in Detroit who is facilitating conference questions between local participants gathered in Schoolcraft's library and European trade experts positioned abroad.

"While there are a great number

of opportunities (in eastern Europe), this is a market for knowledgeable exporters, not the uninitiated," Christie said, adding conversion of soft currencies like the Polish zloty or Russian ruble into such hard currencies as the U.S. dollar, British pound or Swiss franc is the major challenge of the moment.

"You are not going over there and sell a load of T-shirts and make a lot of money. You might get rid of the T-shirts, but not for a lot of money," Christie added.

"YES AND NO," said trade finance consultant Don Keese of the opportunity for investment. Keese is president of PCRM Associates Inc. in Birmingham.

"The key is financial resources. For the moderate-sized company that has the financial strength to wait, that has no need of an immediate return on a sale or investment,"

there is opportunity, but cash returns are not readily available because "there is no hard currency and none available in the foreseeable future."

One way around such shortages, Christie said, is through exchange — trading a load of American-made T-shirts for Polish-cured hams and then selling them to Germany, Great Britain or elsewhere in the west.

Keese said there is also investment opportunity in "one-off" transactions, single-venture projects such as the refurbishing of a manufacturing plant. Eastern Europe's entire manufacturing base is in need of modernization, with such industries as food processing even seeking dated American machinery and equipment.

One-offs eliminate "on-going activity, like selling razor blades and then continuing to repeat sales," Keese added.

But, "in the short run, there is

probably a better market for small consumer goods. The citizenry is crying for quality goods." But there is "a dearth of hard cash," he added.

The bottom line, "in our perception there is no real money to be made for three to five years," Keese said.

Business people with connections already established in eastern Europe have a decided advantage, Christie concluded.

"NINETEEN MILLION PEOPLE who have nothing," said Anthony Hamilton-Little of investment opportunity among East Germans, now united with western brethren into the single country of Germany.

And, "they are using one of the strongest currencies in the world, the Deutsche mark," added Anthony Hamilton-Little of Farmington Hills who manages LS & A International in Birmingham.

The region of Germany that until

recently was East Germany is, according to Hamilton-Little, a different kettle of fish," a third-world country offering "tremendous opportunity" for investment.

"In the past six months they have purchased 150,000 used cars. There isn't a used car to be had in West Germany or Belgium. In the past four to five months, G.M. Opel, Ford, Renault, Nissan, Toyota, Mercedes Benz Truck have appointed 1,000 dealers.

"Imagine the needs of these new dealers. And this is just one part of one industry that has tremendous potential and convertible currency. The key is convertible currency."

Czechoslovakia, Hamilton-Little said, has converted its monetary unit; the koruna or "crown" and Yugoslavia is in the process of converting its unit, the dinar.

The center is hosting the teleconference with a grant from the Michigan Department of Commerce.

**'While there are a great number of opportunities (in eastern Europe), this is a market for knowledgeable exporters, not the uninitiated.'**

— John Christie  
trade adviser

The Schoolcraft business Development Center is hosting the teleconference with a grant from the Michigan Department of Commerce. The teleconference is 11 a.m. to 1 p.m., Friday, Oct. 26. Cost is \$15 and includes lunch. For reservations, call 462-4438.

## Student chefs aiming for gold

Continued from Page 5

and green pea pods. Sausages must be more meticulously formed, "like a machine" and leaves of dough need to be replaced with crackers of toasted pumpkin seed.

Loving is undaunted. After all, this is a first effort.

"It's my basic concept. He critiques it. I learn and go on. Next time, it will be improved. By Luxembourg, I'll know exactly what's going to go," said Loving, already a veter-

an competitor who served as an apprentice during the Singapore Olympic competition.

According to Gabriel, "total concentration, good organizational skills, strength, willingness," is the winning formula in competition.

Cost of sending the team to Luxembourg is set at \$12,000, paid for by school funds and from private donations for special events catered by culinary arts students. Competition is scheduled Nov. 9-13.



# Sweetest Day Flowers

Saturday, October 20  
...from your local florists!

**A Special Day for A Special Lady**

**Sweetest Day**

**SATURDAY OCT. 20th**

CULTURED and FRESH WATER PEARLS

<b>HEARTS &amp; DIAMONDS</b>	<b>GIVE HER A KISS</b>	<b>PEWTER CUFF BRACELET</b>
Earrings From <b>\$219.95</b>	Exclusively Licensed trademark of Hershey Foods Corp. J. & C. Ferrara Co., Inc. Licensee	Earrings From <b>\$119.95</b>
Free Engraving Available		

**Orin Jewelers** Since 1933

YOUR FAMILY DIAMOND STORE WHERE FINE QUALITY AND SERVICE ARE AFFORDABLE

<b>GARDEN CITY</b> 29317 Ford Rd. at Middlebelt <b>422-7030</b>	<b>NORTHVILLE</b> 101 E. Main at Center <b>349-6940</b>	<b>BRIGHTON</b> 8439 Grand River Brighton Mall <b>227-4977</b>
--	--	---

"Use Your ORIN'S or Any Major Credit Card"

<b>Berkley</b> <b>Berkley Flower Shop &amp; Greenhouse</b> 3071 W. 12 Mile Rd. <b>544-4500</b>	<b>Livonia</b> <b>Flowers from Joe's</b> 33152 W. 7 Mile <b>477-8616</b> Fresh & Silk Flowers Delivered Twice Daily	<b>Livonia</b> <b>Susie's Flowers and Gifts</b> 37613 5 Mile Rd. <b>464-4588</b> Specializing In Oil Paintings AFS Teleflora FTD	<b>Northville</b> <b>Highland Lakes Florist and Cards</b> 43235 W. 7 Mile Rd. <b>349-8144</b> Wire Service - Daily Deliveries Charge by Phone	<b>Redford Twp.</b> <b>Flowers by Sandino</b> 2580 Plymouth Rd. <b>937-1120</b>
<b>Birmingham</b> <b>Moss-Lipinski Florist</b> 151 S. Bates <b>646-7272</b> FTD All Major Credit Cards	<b>Livonia</b> <b>French's Flowers and Gifts</b> 33885 Five Mile in the New Civic Center Plaza <b>427-7820</b> FTD All Major Credit Cards	<b>Livonia</b> <b>Livonia Florist</b> Merri-Five Plaza <b>422-1313</b> Major Credit Cards Accepted Teleflora FTD	<b>Plymouth</b> <b>Bea's Flowers &amp; Gifts</b> Custom Fresh & S.R. Floral Designs Commercial Accounts Invited 42841 5 Mile Rd. <b>430-3300</b> Deliveries To All Metro Areas	<b>Southfield</b> <b>All About Flowers</b> 29952 W. 12 Mile (E. of Northwestern Hwy.) in The Diamond Plaza <b>350-0120</b> Daily Delivery, Wire Service, All Major Credit Cards
<b>Bloomfield Hills</b> <b>The Bloomfield Hills Florist</b> 1992 Woodward Ave. <b>335-1920</b> All Major Credit Cards	<b>Farmington Hills</b> <b>Hearts and Roses, Inc.</b> 33238 W. 12 Mile (1/2 & Farmington, Next to Crowley's) <b>553-7699</b> AFS TELEFLORA FTD	<b>Livonia</b> <b>Merri-Craft Florist Harrigan's Inc.</b> Ask about our Sweetest Day Specials 13955 Merriman Rd. FTD <b>427-1410</b> Teleflora	<b>Redford</b> <b>Buzzy Bee Florists</b> 27009 Plymouth Rd. <b>937-3233</b> Flowers for All Occasions AFS Charge By Phone TELEFLORA	<b>Wayne</b> <b>Keller &amp; Stein's Flower Shop &amp; Greenhouse, Inc.</b> 42168 Michigan Avenue <b>397-0800</b> Serving Wayne, Westland, Canton and 45 Suburbs Daily
<b>Livonia</b> <b>Nick Bos Florist &amp; Greenhouse</b> 33220 W. 7 Mile Rd. <b>531-1674</b> Serving Livonia, Farmington, Detroit and 45 Suburbs Daily	<b>Livonia</b> <b>Irish Rose Florist</b> 33608 7 Mile Just W. of Farmington Rd. <b>478-5144</b> Wire Service by Visa & MC & Amer. Ex.	<b>Livonia</b> <b>Plaza Florist and Gifts</b> 37287 W. Six Mile <b>464-7272</b> Located in the Mini-Mall in Newburgh Plaza	<b>Redford</b> <b>Floyd's Flowers, Inc.</b> 25098 5 Mile Rd. <b>535-4934</b> Teleflora	<b>Westland</b> <b>Blevin's Flower Shop</b> 8015 Middlebelt Off of Ann Arbor Trail across from Farmer Jack's <b>427-4110</b> We Accept All Major Credit Cards Workweek Delivery
<b>Livonia</b> <b>Cardwell Florist</b> 32109 Plymouth Rd. 1/2 Mile W. of Merriman <b>421-3567</b> Teleflora	Most of the florists feature one or more of the nationally known wire services.			

WERE FIGHTING FOR YOUR LIFE

**American Heart Association of Michigan**

**Diabetes Care for Older Adults**

The U of M Hospital is conducting a research project to examine better ways to help people over age 65 manage their diabetes.

Those who participate will receive a physical examination and assessment by diabetes specialists.

If interested call 763-4786 weekdays, 8-5.

Turner Geriatric Clinic

The Plymouth Manor Catering/Banquet Facility along with Rawlinson Photography and Sunny J's Lingerie Presents:

# A Bridal Affair

Wednesday, October 24, 1990 At the Plymouth Manor  
Doors Open 6:00 p.m.

Catering/Banquet Facility • 345 North Main Street • Plymouth, MI 48170  
Tickets are \$3.00 in advance • \$4.00 at the door

## Fashion Show • Exhibits • Prizes

Participants Include:

Specialte deBridal	Community Federal Credit Union	Nancy Earle Floral Design
Bea's Flowers & Gifts	Rose Paulus Organist	Forest Place Optical,
Paper Parade	Calligraphy by Mary Ellen	Ted Balaj Photography
Remerica Realty	Beginnings Bridal	Rawlinson Photography
Ice Sculptures by Richard Teeple	KRCM Wedding Video	Sunny J's Lingerie
Basket -n- Bows	Italian Cucina	The Plymouth Manor
Hair by Shear Parazz	Engraving Connection	Catering/Banquet Facility
Financial Network Mortgage Corp.	Ellen's Bridal Fashions	Steve Petite Tuxedos
D.J. Doctor B.B.	Hayes Market	Radisson Inn/Plymouth
Party Parade	Custom Cakes and Pastries...and more	Signature Inn/Plymouth

And Announcing: The Wedding Chapel on Main Street  
Free Engagement Portrait of all Wedding Couples in Attendance

Call for Ticket Information: 453-8872 • 453-8584 • 453-3501

# House upholds arts funding

Here's how Observer & Eccentric area members of Congress were recorded on major roll call votes in the week ending Oct. 12.

## HOUSE:

**Funding The Arts** — By a vote of 175 for and 249 against, the House rejected a conservative-sponsored crackdown on National Endowment of the Arts funding of sexually explicit artworks. The House later passed legislation (HR 4825) authorizing \$175 million in fiscal 1991 for the endowment. The bill increased federal scrutiny of artists receiving public money but left questions of obscenity to the courts.

The rejected amendment sought, in part, to deny funding of projects that depict sexual conduct such as masturbation and sado-masochistic abuse or which tear down a religion. Sponsor Dana Rohrabacher, R-Calif., said "when it comes to federal tax dollars, we have a right to set a standard."

Opponent Peter Kostmyer, D-Pa., said "this amendment is brought to you by the book-burners in the country and in the Congress."

A yes vote was to keep taxpayers' money from funding from sexually explicit art.

Voting yes were Carl Pursell, R-Plymouth, Dennis Hertel, D-Harper Woods, William Ford, D-Taylor,

Sander Levin, D-Southfield and William Broomfield, R-Birmingham.

**To Uphold Textile Veto** — By a vote of 275 for and 152 against, the House fell short of the two-thirds majority needed to overturn President Bush's veto of a bill limiting the growth of textile and apparel imports to one percent annually. The measure (HR 4328) also sought to freeze non-rubber footwear imports at 1989 levels. Canada and Israel would be exempted from the bill.

Supporters said the bill would protect jobs and factories against unfair foreign competition, while opponents said it would mask industry inefficiencies and raise retail prices.

A yes vote was to protect the domestic textile, apparel and non-rubber footwear industries.

Voting yes were Hertel, William Ford and Levin. Voting no were Pursell and Broomfield.

**Budget Plan** — By a vote of 250 for and 164 against, the House approved a blueprint for tax increases and spending restraint that would reduce the deficit by about \$40 billion in fiscal 1991 and \$500 billion between 1991-95. Later approved by the Senate (below), the measure (H Con Res 310) is the new vehicle for ending strife over the federal budget. It replaced the fiscal agreement authored by President Bush and bi-

## Roll Call Report

partisan legislative leaders that met defeat on Capitol Hill Oct. 5.

While keeping the broad outline of the rejected plan, the new measure gives congressional committees more leeway to determine the taxes to be raised and spending to be curbed. With President Bush staying mostly on the sidelines, and Democrats in charge of congressional committees, final details are expected to be more favorable to Democratic lawmakers and their constituencies than was the rejected blueprint.

A yes vote supported the budget resolution.

Voting yes were Hertel, William Ford and Levin. Voting no were Pursell and Broomfield.

## SENATE:

**Budget Blueprint** — By a vote of 66 for and 33 against, the Senate followed the House's lead (above) and adopted a long-term deficit cutting plan (H Con Res 310) designed to slow or halt the federal government's fiscal slide. Although this congressional budget resolution did

not require President Bush's signature, the legislation produced by Democrat-controlled committees to implement it could become veto bait. Capitol Hill leaders set Oct. 19 as their most optimistic deadline for getting warring factions in Congress and the White House to clear the \$500 billion, five-year attack on red ink.

A yes vote supported the budget.

Voting yes from Michigan was Senator Donald Riegle, R. Voting no from Michigan was Senator Carl Levin, D.

**Social Security** — By a vote of 54 for and 44 against, the Senate fell short of the three-fifths majority it needed to waive Budget Act deficit limits and deals directly with a bill (S 3167) cutting Social Security taxes.

By shaving the payroll tax rate by about one percent, the bill would gradually dry up Social Security trust fund surpluses. Supporters said the "pay as you go" approach would reaffirm that the trust funds are for those who pay into them and not for general deficit reduction.

Sponsor Patrick Moynihan, D-N.Y., complained Social Security contributions are "being used as general revenue, something never contemplated by the creators of the Social Security system."

Opponent Ted Stevens, R-Alaska, said the amendment "knocks out... at least \$150 billion in revenues" anticipated over five years as part of the \$500 billion deficit-reduction plan.

A yes vote was to move ahead on a bill making changes in Social Security including a cut in payroll taxes.

Voting yes from Michigan were Levin and Riegle.

**Spending Bill** — By a vote of 91 for and 7 against, the Senate sent to conference with the House a bill (HR 5021) appropriating \$19.3 billion in fiscal 1991 for the federal judiciary, departments of Commerce, Justice and State and related agencies such as the U.S. Information Agency and U.S. Civil Rights Commission. This was an increase of about 12 percent over the comparable 1990 appropriations bill.

Supporter Warren Rudman, R-N.H., said the bill "maintains important, ongoing programs while providing for selected program increases."

Jesse Helms, R-N.C., said "in our current budgetary crisis this is not the time for any increases whatsoever."

A yes vote was to pass the bill. Voting yes from Michigan were Levin and Riegle.

Wedge Chemises

Silks

Swingdresses

Gabardines

Wrapdresses

Challis

Shirtdresses

Crêpes

Coatdresses

Knits

Suitdresses

Color blocks

Today through Saturday

**ADDITIONAL**

**25% OFF\***

**ALL ALREADY-REDUCED**

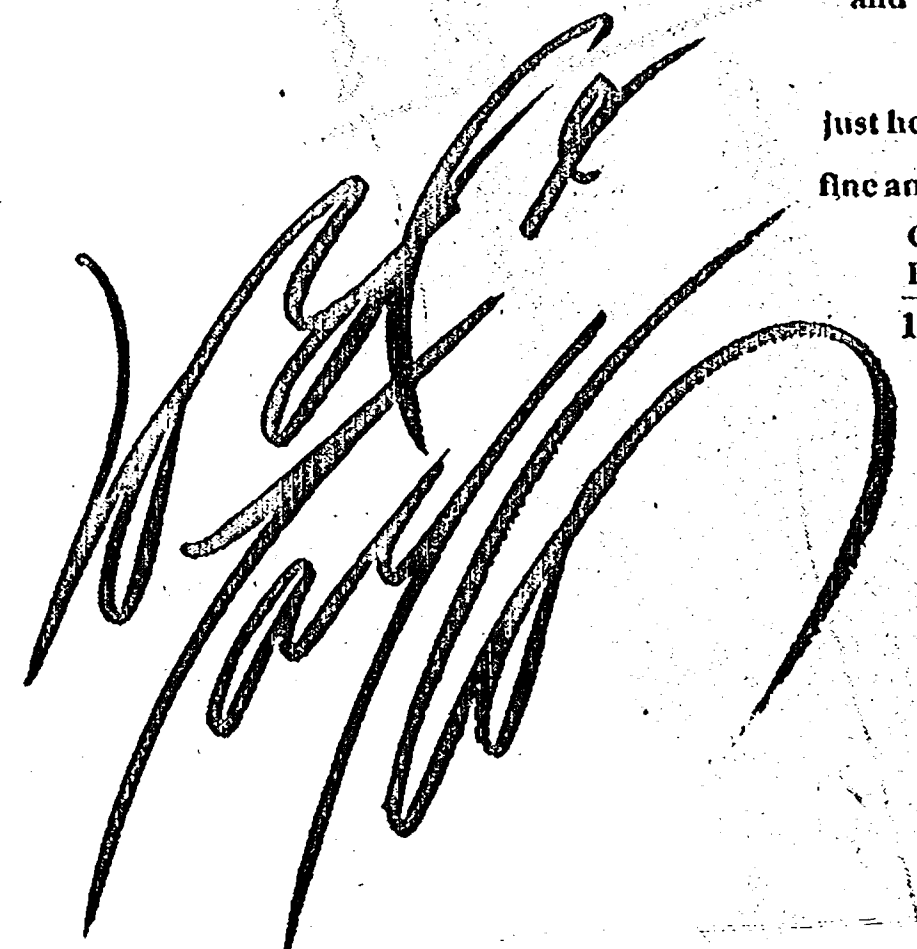
**DRESSES**

Gathered from more than a dozen famous names,  
all the beautiful new dresses misses, petites  
and women's sizes will want to wear now.

Here's an example of

just how much you can save: a wrapdress in a  
fine antique floral print from a favorite name:

Orig. Price	Current Price	25% Off Price
142.00	99.99	74.99



\*Percentage off original prices. Interim markdowns may have been taken. Selected collections, not every style in every size in every store.  
Lord & Taylor, Fairlane, Lakeside, Twelve Oaks and Briarwood Mall.

\$1.99

WITH COUPON

SEA  
FOOD

SALE

Buy a meal at the regular price and get a second meal for just \$1.99.

So

Clip

WITH COUPON

\$1.99

Long John's Homestyle® Fish & Stuffed Crab when you buy one at the regular price.

Each includes 2 lightly breaded fish filets, 2 stuffed crab, fries, cole slaw & hushpuppies.

Offer Expires: 10/31/90. Good at all participating locations. Not valid with any other coupon or discount.

Snip

WITH COUPON

\$1.99

13-Piece Breaded Shrimp Feast when you buy one at the regular price.

Each includes breaded shrimp, fries, cole slaw & hushpuppies.

Offer Expires: 10/31/90. Good at all participating locations. Not valid with any other coupon or discount.

Rip

WITH COUPON

\$1.99

4-Piece Stuffed Crab Dinner when you buy one at the regular price.

Each includes four stuffed crab, fries, cole slaw & hushpuppies.

Offer Expires: 10/31/90. Good at all participating locations. Not valid with any other coupon or discount.

Save

WITH COUPON

\$1.99

6-Piece Butterfly Shrimp when you buy one at the regular price.

Each includes six large butterfly shrimp, fries, cole slaw & hushpuppies.

Offer Expires: 10/31/90. Good at all participating locations. Not valid with any other coupon or discount.

Good at all participating locations.

LONG  
JOHN  
SILVER'S

# Opinion

36251 Schoolcraft/Livonia, MI 48150 Leonard Poger editor/591-2300

14A(W) O&E Thursday, October 18, 1990

## Bad timing

### Ken Barnhill: hard to replace

**K**ENNETH BARNHILL, who announced last week his resignation from the Wayne-Westland school board, is right on target in admitting that his timing was lousy.

Barnhill, whose resignation is effective Oct. 23, is leaving because he plans later this month to move to Northville, making him ineligible to continue serving on the board of education.

His reference to "lousy timing" was based on the school board and Wayne-Westland Education Association at a crucial stage in the contract negotiations.

Barnhill also took the occasion of his resignation to reflect on the deterioration of the school district in recent years through erosion of the curriculum.

Reflecting on Barnhill's service of 5 1/4 years on the board, he added a large degree of business-like attitude while maintaining sensitivity to programs and services directly affecting students.

But the outgoing board member made it clear that he hopes that the remaining board members can reach a fair and affordable contract with the local teachers' union.

While Barnhill's service is almost history, the board is moving ahead to organize its selection process for picking a successor.

AS WE have said in past years, it's a difficult time to be on any board of education of an in-formula school district.

Other in-formula districts are on the verge of suing the state of Michigan because of the inequities of the state aid formula.

At the same time, employee unions are getting tougher at the negotiating table.

Homeowners are also getting tougher at the ballot box with local voters twice rejecting a millage rate increase this year.

**While Kenneth Barnhill will be missed, the board of education must elect a replacement who will be effective in all areas of school district policy.**

It's not easy being a Wayne-Westland school board member.

But there is a challenge for persons who are interested in applying to the board for the upcoming vacancy created by Barnhill's resignation.

The board has set 5 p.m. Friday, Oct. 26, as the deadline for candidates to file applications. The board said it will start interviewing candidates the following week.

When there was a board vacancy nearly a year ago, the board interviewed all 17 candidates before appointing Leonard Posey to replace Terri Reighard Johnson, who resigned after winning a Westland city council seat.

**WE HOPE** the person who is appointed will have the same skills and sensitivity as Barnhill, whose term will expire June 30, 1993.

In interviewing candidates in the next few weeks, the board should ideally look for someone who has also has an open mind on school issues, including contract negotiations with employees' unions, no hidden agendas, an ability to grasp issues, and communicate clearly and honestly with all parts of the school community.

Barnhill will be missed for his contributions to the school board.

We hope that the remaining six board members will pick a successor that will serve the district effectively.

## Red Squad

### Opening of files is welcomed

**P**OLICE STATE activities through surveillance, harassment and intimidation are something that all democracy-loving Americans rightfully should abhor.

And while we usually associate these tactics with totalitarian governments, we know that for many years in Michigan, federal, state and local law enforcement agencies used these distasteful tactics against those who had beliefs divergent from the established powers.

In 1980, the Michigan State Police came clean and began releasing their up-till-then secret Red Squad files.

As of this year, the Detroit Police Department also is obliged to release files to those requesting them.

Much of this activity took place in the 1960s and 1970s when police skulked around political rallies, anti-Vietnam war rallies, rock concerts and theater parties to spy on those expressing their constitutionally protected opinions.

**The Michigan State Police long ago came clean and began releasing their up-till-then secret Red Squad files. As of this year, the Detroit Police Department also is obliged to release files.**

The files often were used to hinder people seeking employment in certain professions. And often, through shoddy police work, non-participating bystanders were earmarked when their car license numbers were recorded by police.

If you suspect you may have been victimized, write to the Red Squad Notification and Distribution Compliance Program, 800 Palms Building, Detroit, MI 48201 or call 961-7010. Inquiries must be made before Aug. 10, 1991.

## It's censorship

### NC-17 no blow for freedom

**S**UBURBAN DETROIT theatergoers should be incensed over the recent implementation of yet another rating designation — NC-17. This joins the ever-popular G, PG, PG-13 and R and replaces the X which have rummaged around the attic of the house of distorted thinking for a number of years now.

Censorship, whether by private or public interests, is a threat to your right to know.

Your right to know is the foundation of a free and thriving democracy.

This new rating, voluntarily thrust upon us by the private sector movie industry, forbids a person 17 years or younger to see a movie, despite the fact that you as a parent may want your child see it.

In question is the recently released "Henry & June," a movie based on the life of author Henry Miller.

Movie aficionados should remember that this rating wasn't invented so that adults could see the movie. No, this rating was born because the

**Censorship, whether by private or public interests, is a threat to your right to know.**

monied interests behind the production wanted it.

As an X-rated movie, "Henry & June" could be viewed by any adult in America. But producers objected, fearing that the stigma of X would make it a negative marketing vehicle. In short, they would lose big bucks.

The industry, which invented the misguided rating system in the first place, again tried to satisfy everyone by creating yet another designation.

The movie rating system is an insult to the adult mind in a democratic society. Creating it to pander to either economic interests or to those who wish to tell us what they think is proper for our children to see is simply dangerous.

TUDCINS



## Beat cops: Our best anti-crime weapon?

**I REMEMBER** the shock and sadness of the 1967 Detroit riot: 47 killed, blocks devastated, armed National Guardsmen patrolling streets. That was bad enough.

But what is now happening in our inner cities every day and year — sporadic shootings, random muggings, the drug use epidemic, the unceasing decay of neighborhoods — can only be described as a continuing riot in very slow motion.

Worse, this slow dance of crime and violence persists largely unaffected by a society far tougher on crime than in 1967. Prison sentences are longer. Today Michigan prisons hold 30,514 convicts, four times the 7,037 inmates of 1967.

Costs are mounting. To warehouse one felon in prison costs an average of \$25,000 per year. The state Department of Corrections' budget has grown from \$193 million to \$770 million in 1990. That doesn't include more cops, prosecutors and judges. Yet the criminal justice system is, by all accounts, swamped.

**AS A TAXPAYER,** I begin to wonder if my money is being well spent when it costs seven times more to keep a criminal in prison than a family pays in tuition at the University of Michigan.

As a citizen, I begin to wonder when, if ever, we will see a payoff in reduced crime for all the millions of dollars we spend on hiring more police, building more prisons and voting for politicians who are "tough on crime."

Robert Trojanowicz, director of Michigan State University's School of Criminal Justice, wonders if we are spending tons of money treating symptoms without getting near the root causes of criminal behavior.

He is experimenting with an idea called "community policing" — the old idea of the neighborhood cop walking the beat. For instance, instead of responding to repeated purse-snatchings at a bus stop, a cop might work with transit officials to move the bus stop away from the va-

**Robert Trojanowicz, director of Michigan State University's School of Criminal Justice, is experimenting with an idea called 'community policing' — the old idea of the neighborhood cop walking the beat.**



**Phillip Power**

"We're after the other Yuppie — the young urban predator," said Trojanowicz. "The goal is to bring back a system of informal social controls, because the police can't do it all. We want to use the formal criminal justice system as a last resort the way neighborhoods do."

Already 30 experimental community police beats are being operated in 17 Michigan cities such as Dearborn Heights, Flint, Saginaw, Bay City and Detroit.

Trojanowicz said the biggest problem is political. Politicians are reluctant to try something new which might cost money and has no guarantees of working quickly. They're also scared of being made to look soft on crime by an opponent. And so they keep on doing the same old thing.

**I LIKE THE** idea. I don't know if it will work, and I hope Trojanowicz and other reformers will publish their research findings.

What we are doing now is the worst of both worlds: It's terribly expensive and isn't stopping the slow-motion riots.

Roger Smith, late of General Motors fame, is not widely noted as a philosopher, but he said something a while ago that appealed to me: "If we keep doing what we've always done, we'll get what we've always gotten."

He's right, and I hope our political system will be sufficiently sensible to try something new. What we've always gotten is simply unacceptable.

Phillip Power is chairman of the company that owns this newspaper. His award-winning column will appear periodically.

### from our readers

Letters must be original copies and contain the signature and address of the sender. Limit letters to 300 words.

### Councilman a crybaby?

To the editor: Poor Ken Mehl! Just because he is getting equal treatment as the other citizens of Westland, he's crying "harassment." What a crybaby.

As president pro-tem of Westland's City Council, he should be setting an example to the rest of the community. The fact that his bar has received several citations due to zoning violations is a disgrace.

I applaud Mayor Thomas' efforts to tidy up Westland. I was most pleased when I read about his new, hardline treatment for "eyesore" violators. Mr. Mehl owes the mayor, as

well as the citizens he supposedly represents, an apology.

Get your establishment cleaned up and quit complaining, Mr. Mehl. You would be better served spending your time taking care of city business instead of whining about how badly you are being treated.

Pat Whitworth,  
Westland

### Don't risk education

To the editor: For some time now the so-called "citizens" for education group has

made comments and accusations about the school board and the officials.

Most are derogatory and actually none have been on a positive note, with anything to build on. It doesn't take a genius to see the committee's efforts are not directed to helping our youth, but getting back at someone for whatever reasons.

We, the "real citizens" can't afford to risk our children's future and the credibility of our community by getting involved in personal conflicts.

This business of education is about kids. Kids should be our focal point and whatever it takes is what we must do.

Kirk Conner,  
Westland

### Observer & Eccentric Newspapers

Steve Barnaby managing editor  
Susan Rosiek assistant managing editor  
Dick Leaham general manager  
Mark Lewis director of advertising  
Fred Wright director of circulation

Suburban Communications Corp.  
Phillip Power chairman of the board  
Richard Aglian president

# New look needed at mentally ill

**MENTAL ILLNESS AWARENESS Week** was Oct. 7-13.

Most of would have ignored it, but Scott Bryant didn't let us.

Scott, 23, of Lathrup Village, who suffered from a mental illness, bought a gun and shot himself. His funeral was Oct. 8.

His parents, Shirley Bryant, community relations director of Birmingham schools, and her former husband, Gary Bryant of Milford, have resolved that Scott's death will not be meaningless, that some good may come of all that pain.

"He was just in unbearable pain," said Gary Bryant.

"He would talk about this very logically. He saw his life had no hope and no future," Shirley Bryant said.

Society was of little help to Scott and his family - who never had a clear path to follow. They got varied diagnoses from doctors; were hampered by the legal and insurance systems which should have helped them; and never found a proper living facility.

Unfortunately, theirs is not an isolated story. These comments were released by the State Alliance for the Mentally Ill of Michigan nearly a year ago in a survey of its membership.

"There is very little help for us or him."

"It's a nightmare."

"NO ADVICE is ever given on how to handle a crisis with our son."

"If our son makes it, it won't be because of the mental health system in Michigan. It will be because I'm stubborn and won't give up on him."

The survey was sent to Thomas Watkins, director of the Michigan Department of Mental Health, asking for improvements in services to persons with serious mental illnesses.

Michigan now ranks 28th in the most recent evaluation of state programs by the Public Citizen Health Research Group and the National Alliance for the Mentally Ill. But in the category of housing, it received a 1 on a scale of 0-4. The housing which does exist is large-scale, when the need is for small, homelike facilities in safe neighborhoods with good supervision.

No, it's not money - it's priorities. The latest survey shows Michigan is 5th in the nation on per capita mental health spending. But money often goes to projects which are designed to be preventive.



**Judith Doner Berne**

It's not like substance abuse when there is a clear role for education and prevention. Mental illness, which is widely received as chemically-based, can rarely be prevented any more than diabetes or multiple sclerosis.

Money needs to be allocated at the federal level for research into the origins and treatment of the mentally ill - and at the state and county level for the direction, care and protective housing they and their families so desperately require.

**WEALTHY OAKLAND COUNTY** has long waiting lists for the few beds that are available. For instance, Community Mental Health lists only 24 residential care beds for adults with mental illness who need supervision but can be helped to function in the community.

Former Birmingham Superintendent Roger Garvelink ended up having to ship a mentally ill son across the state to a Grand Rapids facility. The Bryants, who first counted themselves lucky to qualify for a Wayne County half-way house, ended up bringing their son home because the neighborhood was so dangerous.

We can't let those whose lives have been touched by mental illness go it alone. Call Dolores Howell at 557-6440 at the Oakland County chapter of the Alliance for the Mentally Ill of Michigan or Louise Skrip at 537-1963 at the Wayne County Suburban West chapter to see what you can do.

In an interview this past summer, Dr. James Graves, former head of the Oakland County Community Mental Health Board, said: "Mental illness is still much more mysterious than someone who lost a leg in an accident and needs rehabilitation... there's less stigma connected with physical handicaps."

The truth is: Scott Bryant was once no different from your son or mine. He had loving parents, and his own abilities and dreams. He had no control over what happened to him - he only knew he couldn't live with the pain of mental illness.

## points of view

# It's time to treat Santa Claus like a dog



**Jack Gladden**

displays and performances, worship services and the distribution of sectarian literature. The policy is "really needed now," a spokeswoman for the schools said, "because the district has become so multi-cultural, and we are serving people of so many religious faiths."

**AND IT ISN'T** just happening here. In Madison, Wis., the school board ruled that public schools cannot teach about or celebrate religious holidays nor display decorations associated with such holidays. The ruling was based on a 23-page staff document that addressed the issue of how schools can treat religious holidays within a curriculum designed for students from a variety of cultural backgrounds.

And in Glenwood Springs, Colo., Christmas (in the elementary school,

at least) is now called "Winter Celebration," Easter is "Spring Celebration" and Halloween is the "fall costume party."

"It's recognition of the value of other viewpoints and other cultures... an acceptance of multi-cultural backgrounds and the value of that," the school principal said.

The message seems to be that no where, no way, no how do we want to impose our beliefs and traditions on anyone who does not come from the same heritage that we do. And that may not be such a bad thing.

Then I read about the dog-eating bill.

**REP. SAL ROCCA**, D-Sterling Heights, has introduced a bill in the state Legislature that would make eating dogs and cats a misdemeanor punishable by up to 90 days in jail, a \$2,000 fine and 500 hours of community service.

The bill apparently is a response to some complaints filed with the Michigan Humane Society that people have been stealing pets off the street and eating them.

A spokeswoman for the society said the cases aren't documented, but officials suspect a few immi-

grants from some southeast Asian countries where dog meat is considered a delicacy may be the culprits.

So what, you may ask, does this have to do with school holiday policies? Just this:

In discussing his bill and the immigrants suspected of dog-eating, Rocca said: "Eating cats and dogs is part of their culture. It's not repulsive or obnoxious to them, it's acceptable. But it's not an acceptable practice in our society to kill and eat household pets. We make laws based on our standards, our culture, and as a matter of public policy, it should be prohibited."

So that's what it takes. We'll throw Santa in the dumpster, we'll give the Easter bunny the heave-ho and we'll scratch Halloween right off the calendar in the name of cultural diversity.

But serve up a fricasee of Fido, and you'd better be prepared for a dose of American cultural chauvinism. We're not that sensitive.

Jack Gladden is a copy editor at the *Observer & Eccentric News-papers*. He lives in Canton Township.

# Schools of choice gaining momentum

**Q:** We and some of our friends want to put our children in a private school but don't have the money to do so. Do you ever see parents given the choice of the school they want and some money from education to help pay for the schooling?

**A:** It's happening in Wisconsin and 14 other states are considering the school of choice option.

The Wisconsin plan will grant \$2,500 in state money for each student. This type of financial assistance isn't popular with public school administrators or teacher unions.

The Wisconsin plan was pushed by State Rep. Polly Williams, a black Democrat who has fought to get 1,000 academically eligible inner city children into private, non-religious schools.

She believes private school are safer and more educationally challenging than the inner city schools



**Doc Doyle**

these children are attending.

When Williams visited Washington she was scorned by the educational establishment, the NAACP and teacher unions who want her program killed. It will take money out of the public school coffers.

Leading conservative legislators greeted Polly like a Mother Teresa.

Of the liberal democrats, Don Lambro, a nationally syndicated political analyst said, "Senator Ted Kennedy, who professes such compassion for poor minorities, has ig-

nored her efforts."

Is this an opportunity for black families to choose an educational setting where knives and guns are not the focus, where teachers work in a stress free environment? Or is this a conspiracy to destroy public education?

Are moderate citizens beginning to say, "Maybe a little competition for our public schools is healthy"?

Could this happen in Michigan?

Look at the home schooling movement. Years ago, parents who kept kids home were hauled into court; some went to jail. Today, a parent can fill out a few forms at the local Intermediate School District, follow or pretend to follow some curriculum guidelines, submit children to a

periodic basic skills test and keep them home. That is a School of Choice - the home.

On a local level is the Open Enrollment movement which allows parents to select the school they want in their district. Is Open Enrollment a part of the old "stepping stone" theory of evolution leading to a private Schools of Choice for parents? I don't know.

If parents receive cash to put their kids in a private school, there will be schools opening all over the place - a few great, some good but many an entrepreneur's dream of the quick buck.

There's no simple answer.

Dr. James "Doc" Doyle is a former Troy Schools administrator.

**Garner's JEWELRY**  
Specializing in Affordable Elegance

**Don't Forget Your Sweetheart on SWEETEST DAY**

Beautiful Sweetest Day Jewelry Starting at

\$49.95

**TROY**  
5137 Rochester  
524-9343

**REDFORD**  
27154 W. 7 Mile  
255-7140

**TAYLOR**  
287-6422

**YPSILANTI**  
483-6010

LENNOX

PULSE FURNACE SALE

- 97% efficient
- no chimney required
- ac prepped
- quiet operation
- heat during installation

Installed from **\$1995**  
After Rebate

VISIT OUR SHOWROOM

MODEL #01A2340  
Natural gas is the best buy for all your energy needs. Because natural gas holds a price-advantage over electricity it is the best energy source for space heating, water heating, cooking and clothes drying.  
Expires 10-31-90 Hours: Mon-Fri 8-5 Sat 8-1

COUPON

\$200 CASH REBATE OR FREE

LENNOX AIR CLEANER

REG. \$299  
Expires 10-31-90

UNITED TEMPERATURE SERVICES, INC.

8919 Middlebelt Livonia  
525-1930

DIANE M.

HATHAWAY

for PROBATE JUDGE

- ASSISTANT PROSECUTOR
- CHIEF OF DRUG FORFEITURES
- WIFE, MOTHER, TWO CHILDREN
- GRADUATE MADONNA COLLEGE

Paid for by Committee to Elect Diane M. Hathaway  
2828 David Street Bldg., Detroit, MI 48226

THE FIBER GROUP

Twelfth Annual Exhibition,  
October 11 - October 21

Handmade - One-of-a-kind  
Home & Fashion Accessories

SOMERSET MALL

W. Big Beaver Road at Coolidge, Troy  
Sun. 12-5 / Monday, Thursday, Friday 10-9 / Other Days 10-6  
\*Saks Fifth Avenue open Mon. - Fri. 10-9

WOULDN'T YOUR HOME LOOK BETTER IN BRICK?

It's more affordable than you think...

For as little as \$1295, you can add the rich look of brick with Thermo Brick™ from Williams Panel Brick. These genuine brick panels, available in a wide variety of colors, add beauty and insulation as well as value to your home. Installation is easy for the do-it-yourselfer, or professional installation is available.

Visit our showroom or call  
538-6633 for a FREE in-home estimate.

\*Materials for a 360 sq. ft. installation area

WILLIAMS

27903 W. Eight Mile Road E. of Grand River • Redford • 538-6633  
Hours: M-W-F 8-5, F-Th 8-6, Sat. 8-3

FREE DO-IT-YOURSELF SEMINAR  
SATURDAY, OCT. 20 • 9 a.m. - 11 a.m.  
CALL 538-6633

drapery boutique

Since 1969 INC.

Warehouse Outlet

S.P.E.C.I.A.L.S.

Save 50% - 80% OFF Retail Prices on our Entire Stock...

Reversible, Solid Color Comforters

VALUES FROM \$75 TO \$85

Twin or Full Size..... **28.88** EA.

VALUES FROM \$90 TO \$100

Queen or King Size..... **34.88** EA.

\*With polyester fiberfill. No special orders. Some limited quantities.

Fabric Vertical Blinds With Free Valance

58.88

53" x 64"

\*Asst. discontinued fabrics. Limited quantities. No special orders.

53" x 64"..... 58.88

78" x 64"..... 78.88

85" x 64"..... 88.88

103" x 64"..... 98.88

109" x 64"..... 118.88

119" x 64"..... 128.88

All In-Stock Wallpaper

2.88

ANY PATTERN

PER SINGLE ROLL

\*New assortment of patterns in pre-pasted, vinyl coated, stripes and grasscloths. Limited to stock on hand. No special orders.

Jumbo Sleep Pillow Extra Plump, Extra Value

7.88

EACH

Jumbo sleep pillows fit standard or queen size beds - 100% polyester fiberfill. White tick cover. Shop the Outlet for values.

Cotton Tablecloths with Protective Vinyl Coating

VALUES TO \$12

2.88

EACH ALL SIZES

\*Choplin 52" x 52" 52" x 70" 60" x 80" and 60" round sizes. Same limited quantities. No special orders.

Assorted Fabric Shower Curtains

9.88

EACH

\*Assorted styles colors and patterns. Some limited quantities. No special orders. Vinyl Shower Curtains from..... 2.88

Orate Parliament I" Custom Mini Blinds

UP TO **83% OFF** OFF RETAIL PRICES FREE FREIGHT NO HANDLING CHARGES

10 Day Delivery

20 Colors

\*10 working days after date of purchase. Delivery to store and apply to in-store orders only.

Warehouse Outlet Only - 12119 Levan  
Between Plymouth Rd. & the Jeffery Hwy.  
Open Monday through Saturday 9:30 to 5:30  
Closed Sunday - Ph: 591-6061

# ANNIVERSARY SALE

## Save 25%-50% Storewide

### 25% OFF

#### Ladies' outerwear

Coats and jackets in dress, casual, active styles. London Fog. Forecaster and more at fantastic savings. Junior, misses' and women's sizes. Available in Ladies' Coats. Reg. \$109-\$399, now 81.75-299.25.



### 29.99

#### Pat & Connie Comfort pumps

Three heel heights to choose from, all with the comfort and style you want. Fall colors. 7½-9N, 5½-10M, 6¼-9W. Colors vary by style. Young Ideas.



### 30% OFF

#### Crowley's Own pantyhose

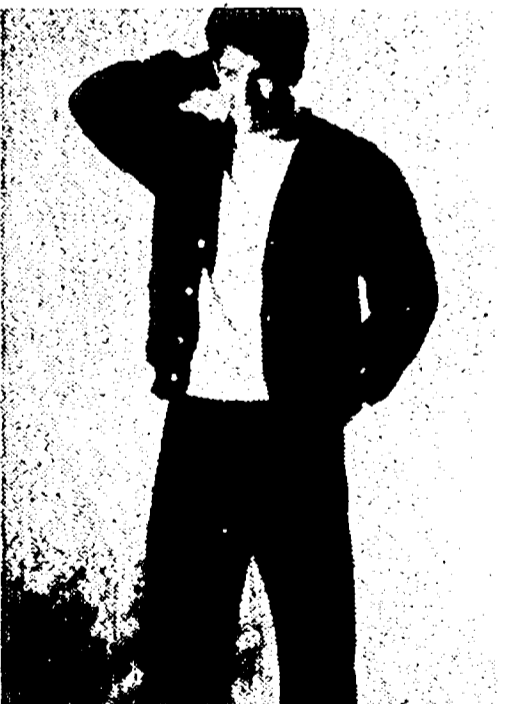
Control-top and sheer pantyhose, knee hi's and stockings in a pleasing fall palette. Textured and special occasion styles also available. Sizes and colors may vary. Hosiery. Reg. 1.50-5.50, 1.05-3.85.



### 25% OFF

#### Russell athletic and Greenline separates

Choose from basic pants, crews, cardigans, turtlenecks and more. M-L-XL. Basic and fashion colors. Men's Activewear. Reg. \$18-\$32, 13.60-\$24.



### 25% OFF

#### Kid's outerwear and outerwear accessories

Find coats, jackets, snowsuits, hats, gloves, mittens, scarves and more at terrific savings. Infants, Toddlers, Girls' 4-14, and Boys' 4-20. Reg. \$3-\$145, now 2.25-108.75.



## Women

### 25% OFF

#### Koret Solo wardrobe builders

Classic skirts, blouses, jackets and proportioned pants in easy-care polyester. Sizes 8-18. In Koret. Reg. \$26-\$75, now 19.50-56.25.

### 30% OFF

#### Misses' sweaters, vests and cardigans

A wonderful selection of crews, mocks and turtlenecks in many colors. S-M-L. In Misses' Sweaters. Reg. \$23-\$62, now 15.99-42.99.

### 25% OFF

#### Misses' fleece jog suits and separates

Ready for fall play. Find selected fashion styles in solids and patterns. In sizes S-M-L. Weekend Wear. Reg. \$30-\$54, now 21.99-39.99.

### 25% OFF

#### Prophecy career essentials

Soft two-piece rayon dressing in sophisticated prints with solid rayon separates in rich fall tones. Misses' sizes 6-16. Traditional Collections at all stores except Wildwood Plaza. Reg. \$68-\$136, now \$51-\$102.

### 25% OFF

#### A.K.F. career related separates

The perfect separates to build a career wardrobe. Choose from a fine selection of skirts, blouses and jackets. Assorted colors and sizes. Updated Collections. Orig. \$40-\$68, now 29.99-49.99.

### 25% OFF

#### Petite pants

Save on our entire stock of career and casual pants by Allison Smith and Fundamental Things. In Pettites. Reg. \$29-\$40, now 21.75-\$30.

### 25% OFF

#### Kasper suits and dresses

Terrific looks with the emphasis on quality and style. All are fully lined for durability and fit. Misses, petite and women's sizes in Dresses. Reg. \$130-\$280, now 97.50-\$210.

### 25% OFF

#### Leslie Fay dresses

Wonderful savings on truly great dresses. Choose from a wide variety of daytime, day-into-evening and social occasion styles. Now in misses, petite and women's sizes. In Leslie Fay Dresses. Reg. \$75-\$150, now 56.25-112.50.

### 25% OFF

#### Social occasion dresses

Our entire stock of party, cocktail, mother-of-the-bride and more special styles are on sale. In Dresses. Reg. \$95-\$200, now 71.25-\$150.

## Intimate

### 30% OFF

#### Myonne panties

The more you buy, the more you save. Choose from six styles of cotton and nylon tricot with stretch lace waist. In Panties. Hipsters and briefs, sizes 5-7, reg. 3/\$9, 1-5 pair now 3/6.30; 6 or more pair now 6/11.70. Briefs, sizes 8-10, reg. 3/\$11, 1-5 pair now 3/7.70; 6 or more 14.30.

### 30% OFF

#### Komar fleece robes

Enjoy a ballet-length fleece robe. Zipper-front, trimmed with shirred lace. In rose, pink and periwinkle. Sleepwear. Reg. \$40, now 27.99.

### 30% OFF

#### Komar satin gowns

Relax and sleep tight in a long, brushed-back satin, ballet-length gown. Silky, satin finish with soft cotton lining for luxury and comfort. In Sleepwear. Reg. \$42, now 28.99.

### 18.99

#### Damea flannel pajamas

Chase the chill from autumn evenings in pre-shrunk cotton flannel pajamas by Violette for Damea. Choose from tailored, footed and ski styling in assorted prints. Sizes 36-42. Sleepwear. Reg. \$27-\$30, now 18.99.

## Accessories

### 30% OFF

#### Women's fashion dickies

Choose from an assortment of knit turtleneck dickies. Plus sizes also available. Fashion Accessories. Reg. \$8-\$10, now 5.60-\$7.

### 9.99

#### Fownos leather-palm gloves

We made a special purchase on great looking, warm knit gloves and want to pass the savings on to you. In Women's Gloves. 9.99.

### 19.99

#### Leather handbags

Choose from blazer bags in textured leather and woven leather trim or shoulder strap clutch. In Fashion Accessories. Reg. \$28.

### 50% OFF

#### William Rand® faux pearls

Manufacturer's suggested retail prices have been cut in half! Choose from a large selection of 16" to 60" length, single- and double-row necklaces, pierced and clip earrings and bracelets. Selection varies by store. In Fashion Jewelry. Orig. \$10-\$56, now 4.99-27.99.

## Men

### 25% OFF

#### Chaps by Ralph Lauren

Quality and style are synonymous with Chaps sportswear. 100% cotton long-sleeve wovens, knits and sweaters. M-L-XL. Reg. \$36-\$90, \$27-\$7.50.

### 25% OFF

#### Jockey and Cross Creek mock & turtlenecks

100% cotton with Lycra® spandex collars and cuffs for comfort. M-L-XL. Great fall colors. Selection varies by store. Reg. 15.99-\$25, 11-99-18.75.

### 25% OFF

#### Haggar suit separates

Choose from Haggar, Haggar Imperial and Haggar Gallery suit separates, sportcoats and slacks. Classic colors. Many sizes. Reg. \$40-\$135, \$30-94.50.

### 25% OFF

#### Men's clothing

Find great suits, sportcoats, blazers and dress trousers from Cricketeer, Evan Picone, Bill Blass and more. In Men's Clothing. Suits not available at Birmingham, Wildwood and Flint. Reg. \$50-\$475, now 37.50-356.25.

### 25% OFF

#### Men's neckwear

Choose from our entire stock of paisleys, jacquards, stripes and more from famous names like Oscar de la Renta, YSL, Christian Dior, Chaps, Bill Blass and more. In Neckwear. Reg. 17.50-\$40, now 13.12-\$30.

### 25% OFF

#### Young men's fleece separates

Choose from our entire stock of famous-maker fleece in solids, prints and even college logos. Young Attitude. Reg. \$25-\$38, now 18.75-28.50.

### 25% OFF

#### Men's outerwear

Choose from a large selection of wool, leather and cloth styles from Members Only, Haggar, Mirage, Catalina and more. In Men's Outerwear. Reg. \$75-\$550, now 56.25-412.50.

## Kids

### 25% OFF

#### Children's dress up

Regular-priced famous maker dresses for girls and separates for boys. Infants, Toddlers, Girls' 4-14 and Boys' 4-20. Reg. \$14-\$125, 10.50-93.75.

### 30% OFF

#### Children's regular-priced fleece sets

Find a great variety of styles from Dijon, Joggles, Doespun and more. Infants, Toddlers, Girls' 4-14 and Boys' 4-7. Reg. \$18-\$50, 12.60-\$35.

### 30% OFF

#### Children's regular-priced sleepwear

Robes and pajamas in an assortment of styles and colors. Infants, Toddlers, Girls' 4-14 and Boys' 4-20. Reg. \$12-\$39, now 8.40-27.30.

## Home

### 99.99 all sizes

#### White goose-down comforters

White goose-down with 230-thread count, 100% cambric cotton covering. In Bedding. Twin, reg. \$150; full/queen, reg. \$200; king, reg. \$250.

### 25% OFF

#### Sheets and matching accessories

Entire stock of sheets, comforters, pillow shams, bedspreads and dust ruffles. Wamsutta, Martex, Bill Blass and more, 180- or 200-thread count, 100% cottons and percales in solids and prints. In Bedding.

### 40% OFF

#### Hearthside tablecloths

Casual woven tablecloths in ecru, wedgwood, rose, foam or navy. Sizes 52x52" to 60x108". In Table Linens. Reg. \$23-\$50, now 13.79-29.99.

### 35% OFF

#### Farberware open stock cookware

Stainless cookware with even-heating aluminum bottoms and stay-cool handles. 1-, 2- and 3-quart saucepans, 4-, 6- and 8-quart stock pots and 7-, 10" or 12" frying pans. Housewares. Reg. 24.99-54.99, 16.25-35.74.

Available in the Home Depts. at all stores except New Center and Tel-Twelve.

## BONUS SPECIALS

### THURSDAY, OCT. 18

#### 30% OFF

Men's underwear from a very famous maker

### FRIDAY, OCT. 19

#### \$5 OFF

Any cosmetic or fragrance purchase of \$15 or more

Previously purchased merchandise will not qualify for adjustments on bonus specials.

Sale ends Sunday, October 21.

# CROWLEY'S

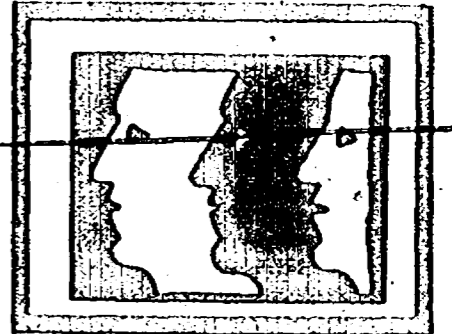
COME TO QUALITY, VALUE & SERVICE

Use your Visa, MasterCard, American Express and Discover Card at Crowley's.



# Suburban Life

Sue Mason editor/591-2300



Thursday, October 18, 1990 O&E

(L.R.W.G)18



Thirteen-year-old Katie Martin, a student at Stevenson Junior High School in Westland, works on on her freestyle stroke at a team practice.

By Sue Mason  
staff writer

Blame it on *Swimmers World* magazine.

If it hadn't been for a story that appeared in the magazine 18 months ago, 14 local swimmers, their coach and a cadre of parents wouldn't be getting ready to spend Christmas vacation in the Netherlands.

It's not quite the Olympics, but competing in the fifth annual KLM International Friendship Meet in Maastricht, the Netherlands, is close enough to the real thing to get the swimmers excited. No more fund-raisers, just a fall training schedule so they're at their peak in late December.

"We thought it would be wonderful for our kids," said Marilyn Ditchkoff, whose 16-year-old daughter, Tara, will be competing in the meet. "They'll get so much out of this that I don't think we (parents) realize how much."

About 40 swimmers from throughout the country will be meeting in Chicago Dec. 26 for the trip to Europe. They will return Jan. 2. The teenagers will be representing the United States at the meet, but not as the U.S. swim team. The Spartan Club members make up the largest contingent among the American swimmers.

The group will fly to Amsterdam, then take a 2½-hour motorcoach ride to Maastricht on the Dutch-German-Belgium boarder. They will housed in the Sport and Recreation Center in dormitory accommodations with swimmers from other countries.

ONCE THE three-day competition is done they will have the opportunity to visit Brussels, Belgium, the World War II cemetery at Margraten and a wooden shoe factory before taking in a New Year's Eve party back at the sports center.

The club picked the 1990 meet to field a team for to give the swimmers and parents enough time to raise the more than \$1,000 per person needed for travel expenses.

Fund raising wasn't an easy task, since it was sandwiched in between training, school, work and more training. Many of the swimmers practice up to four hours a day in addition to work and school, Ditchkoff said.

Several of the swimmers are year-round Spartan members as well as members of the high school swim teams. High school swimmers making the trip include Ditchkoff's daughter Tara, 16, Livonia Churchill; Ellen

## Dutch treat Team has international 'style'



photos by JIM JAGDFELO/staff photographer

Spartan coach Dave Segraves talks with Mar-nie Balog, whose daughter Amy, 15, who will be among swimmers heading for an international swim meet in Holland in December.

Please turn to Page 3

## WLQV talk show offers help over the airwaves

By Janice Brunson  
staff writer

On a commercial flight from Detroit to Los Angeles several years ago, the idea for a unique radio talk show crystallized in the mind of Al Cohol, the pen name for Livonia's newest radio talk host.

"I was 38,000 feet closer to God than normal when the idea came to me," Cohol said with a laugh, recalling the flight. "By the time we landed, I had the name and the format."

Since late May, Cohol has broadcast "Addictions," a weekly afternoon show aired over WLQV (1500 AM), a Christian station with studios in Livonia.

Aimed at people suffering from addiction to alcohol and drugs, food, shopping or gambling, Cohol's stated vision is "promoting togetherness between addicts."

Originally scheduled 2-3 p.m. each Saturday, the show was given an ad-

ditional hour within three months of its debut because of listener response.

"The program is growing at a scary speed. We went from eight, nine, 10 calls in the beginning to 23-25 calls, in that area, now," said Cohol, whose deep raspy voice is a distinctive trademark of the broadcast.

In fact, response is now so great Cohol must devote additional time after each broadcast, talking with the many callers. Some are invited to appear as co-hosts on the show.

IT WAS WHILE co-hosting a recent show that a 34-year-old man from Garden City celebrated his first full year of sobriety in a decade. Though he had been in treatment for most of the 10 years, until now he had continually relapsed.

Other recent co-hosts include Darlene, 21, an alcoholic who has been dry eight months, and a 39-year-old

computer technician who has been clean of drugs and alcohol nearly two years.

"They have a beautiful outlook on life," Cohol said.

Such appearances on the show, personal testimonies portraying perseverance and sobriety, show "what you can expect when you put forth the effort."

Cohol's most unique co-host so far is an Oakland County bartender, an alcoholic who has been sober for 10 years and never missed a day of work. "That's pretty interesting," observed Cohol, himself a recovering alcoholic. "I've been sober 31 years, with the exception of 11 years later when I had two drinks one day and three weeks later, another four drinks. I haven't had a drink since."

One of Cohol's callers, an 88-year-old woman from Plymouth, has an even better record. A pioneer in Al-

Please turn to Page 2



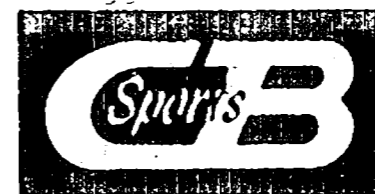
ART EMANUELE/staff photographer

Since late May, Al Cohol has been attracting more and more listeners and callers for "Addictions," his weekly afternoon talk show aired over WLQV (1500 AM), a Christian station with studios in Livonia.



## FOR JUNIOR JET SETTERS.

Get your kids off to a fast start. For 20 years, CB skiwear has been designed by racers, and worn by some of the fastest people on the mountain. Even those under five feet tall.



# Bavarian Village

SKI SHOPS

- BLOOMFIELD HILLS: 2540 WOODWARD at Square Lake Rd. . . . . 338-0803
- BIRMINGHAM: 101 TOWNSEND corner of Pierce . . . . . 644-5950
- MT. CLEMENS: 1216 S. GRATIOT ½ mile north of 16 Mi. . . . . 463-3620
- EAST DETROIT: 22301 KELLY between 8 & 9 Mi. . . . . 778-7020
- ANN ARBOR: 3336 WASHTEAW west of U.S. 23 . . . . . 973-9340
- FLINT: 4261 MILLER across from Genesee Valley Mall . . . . . 313-732-5580
- GRAND RAPIDS: 2035 28th St. S.E. between Breton & Kalamazoo . . . . . 616-452-1199
- SUGARLOAF: SKI AREA 18 miles NW of Traverse City . . . . . 616-228-6700
- TRAVERSE CITY: 107 EAST FRONT St. (Bay Side Entrance) . . . . . 616-941-1999
- FARMINGTON HILLS: 27847 ORCHARD LAKE RD. at 12 Mi. . . . . 553-8585
- NOVI: NOVI TOWN CENTER south of I-96 on Novi Rd. . . . . 347-3323
- EAST LANSING: 246 E. SAGINAW at Abbott . . . . . 617-337-9698
- DEARBORN HEIGHTS: 26312 FORD Rd. 1 ½ miles west of Telegraph . . . . . 502-5560

OPEN EVENINGS 'TIL 9, SAT. 10-5:30, SUN. 12-5



# Swimmers go 'Dutch'

Continued from Page 1

Lessig, 16, Livonia Churchill; Amy Balog, 15, Livonia Stevenson; Jane Seldelman, 16, Plymouth-Salem; Craig Sleshetz, 15, Plymouth-Canton; Matt Tertel, 17, Plymouth-Canton; Matt Martin, 15, Westland John Glenn; Jennifer O'Flynn, 16, Novi; and Mary May, 15, Novi.

Also heading overseas are Katie Martin, 13, of Westland; Robbin Tenglin, 17, of Dearborn; Jason Fisher, 14, of Northville; Drew Sopha, 14, of Farmington; and Lisa Butzlaff, 15, of Allen Park.

Also making the trip will be the man who is a "builder of dreams and helps pave paths to those dreams," Dave Segraves, the Spartans' head coach. Like his swimmers, he is "looking forward to it."

"IT'S THE FIRST time I've taken a team to Europe," Segraves said. "I've had teams compete in many parts of the U.S. but this is a first for me. I'm looking forward to the meet, the friendship and the fun."

As swim meets go, the KLM Friendship Meet isn't a "biggie." Ranking, such as swimming competitively at the senior national level, isn't a criteria for competing. The meet by competitive standards is a sprint designed to cover the ability levels of all swimmers who will be competing.

Many of the Spartan swimmers who are going are long distance swimmers. As a result coach Dave Segraves is beginning the serious part of their training. The emphasis is on starts and turns.

The training will continue until about 10 days before the meet, when Segraves will reduce the work load so he brings his swimmers "into the meet rested and at their peak."

Segraves has been the club's head coach for eight years and has built up the organization from a low of 30 swimmers to more than 140. According to Ditchkoff, his "whole life is these kids."

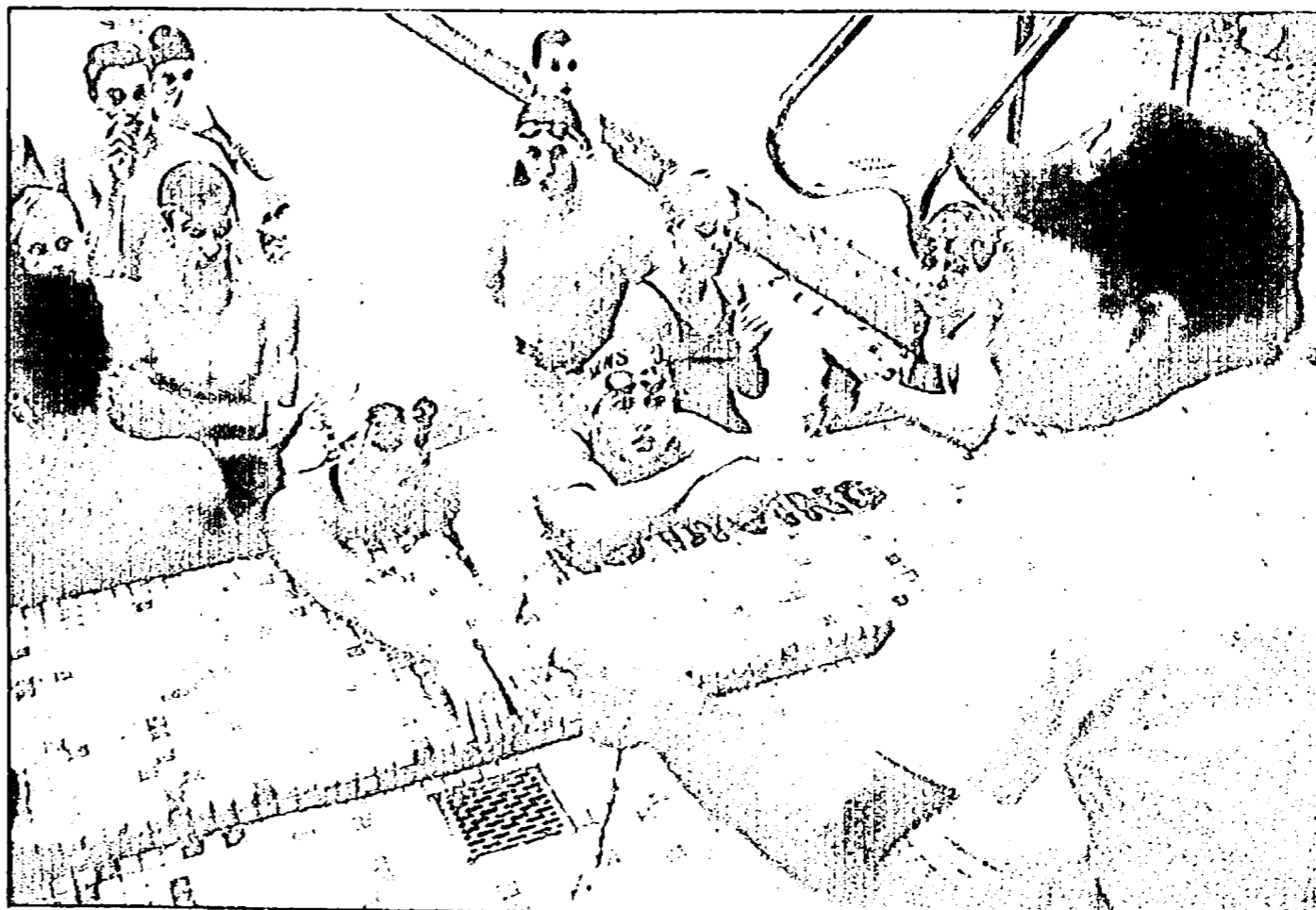
"He lives, eats and breathes for these kids," she said. A modest Segraves admits that he "wants to take every kid that comes into this program and build their self-esteem and take them as far as they can go."

"I take pride in helping in that process," he said. "I think swimming is a medium through which you teach kids about life."

DURING THE summer, the Spartans utilize Livonia's outdoor pools, but with the advent of colder weather, practice has moved to the three high school swimming pools in Livonia. Practices are planned around the high school swim team schedules.

One of Segraves' dreams is to get one or both of the city's outdoor pools enclosed so his swimmers "could get all their practice time they needed."

And while Segraves is putting his swimmers through their paces at the Stevenson High School pool, parents like Ditchkoff are working on getting together goodwill bags — bags filled with Livonia and Michigan pins, Tiger baseball caps, books on Washington, D.C., and the like — that the swimmers can "trade or give away to their new international friends."



JIMM JAGFELD/Staff photographer

Coach Dave Segraves talks about the evening's practice with members of the Livonia- Novi Spartan Aquatic Club who will be competing in Holland.

## clubs in action

Clubs in Action appears on Thursdays. Deadline for items is noon the previous Friday.

### LAMAZE CHILDBIRTH

Lamaze Childbirth Association of Livonia presently offers a six-week class for new parents, the choice of a two- or four-week class for refreshers, and a monthly breast-feeding class. Weekday classes are 7-9:30 p.m.; Saturday classes are 9-11:30 a.m. Classes offer information about pregnancy, labor and delivery. Classes are presently in Livonia, Garden City, Redford and Novi to service surrounding communities. For information, call 937-0665.

### FORD WIVES

Ford Wives Club will meet 8 p.m. Tuesday, Oct. 23, at Ford Motor Co. World Headquarters Auditorium, Michigan and Southfield, Dearborn. George Wheeler will perform lip-synco routines of famous people. The club is open to all wives of Ford Motor Co. employees; retirees' wives and widows are eligible to join. For information, call 582-6423.

### XI ZETA

Beta Sigma Phi, Xi Beta Zeta chapter, will have a meeting 7:30 p.m. Tuesday, Oct. 23, at Marge Hermann's home in Novi. Beta Sigma Phi is an international women's cultural, service and social organization. For information, call 453-8366 or 481-7406.

### OPEN FORUM

Schoolcraft College Women's Re-

source Center will sponsor an open forum 7-9 p.m. Wednesday, Oct. 24, in the school's Upper Waterman Campus Center, 18600 Haggerty, between Six Mile and Seven Mile roads, Livonia. Kathleen Stacey, professor of communications at Eastern Michigan University and the University of Michigan, will be the guest speaker. For information, call 462-4443.

### MICHIGAN FARM AND GARDEN

The Michigan Division of the Women's National Farm and Garden Association will have its fall council meeting 9 a.m. to 3 p.m. Wednesday, Oct. 31, at the Bloomfield Hills Country Club, 350 W. Long Lake Road. Aulikki Hyvarinen of the Frysinger International Exchange from Eurojoki, Finland, will be the guest.

### DISTRICT FARM AND GARDEN

The Fall District I meeting of the Federated Garden Clubs of Michigan Inc. will take place 9 a.m. Tuesday, Oct. 30, at the Hellenic Center, 36375 Joy, Westland. Cost is \$14.50, which includes coffee, lunch, meeting expenses and morning and afternoon speakers.

Ed Eaton of Eaton Nursery will present the morning program, "Bulbs and Ground Cover." A display table, demonstration and question period will follow his talk. Sharon Yantis, an accredited flower show judge from Kalamazoo, will present her holiday designs pro-

gram.

Reservations are necessary and can be made by sending a check payable to: FGCM Inc., District I, in care of Iola Prieskorn, registrar, 35409 Farragut, Westland 48185. For information, call 721-4683.

### ITALIAN AMERICAN CLUB

The Italian American Club of Livonia will present a fashion show 6 p.m. Thursday, Nov. 1, at Laurel Manor, 39000 Schoolcraft, Livonia. Tickets are \$25 a person. All proceeds will benefit the Angela Hospice Building Campaign. The show includes celebrity models such as Wayne County Executive Edward McNamara and his wife and Wayne County Sheriff Robert Ficano and his wife. For reservations, call Loretta Bruni, 473-9464, Carolyn Di-Como, 349-7727, or 425-1200.

### CARD PARTY

Kenwood Women's Club will have a card party 12:30 p.m. Thursday, Nov. 1, at Lola Valley Masonic Temple, 25275 Five Mile, Redford. Donation is \$4 a person. For information, call 937-9448 or 533-7238.

### LIVONIA HISTORICAL

The Livonia Historical Society will present its fifth annual progressive dinner at 6 p.m. Saturday, Nov. 3, at the American House, 14625 Middlebelt. There will be hors d'oeuvres. From there guests will proceed to a private home for soup and salad, then to another home for the entree and back to American House for desserts and entertain-

ment until 11 p.m.

Cost is \$25 a person, with all proceeds to benefit the Alexander Blue House Restoration at Greenmead. Tickets can be bought at the Office of Community Resources, fifth floor at Livonia City Hall, until Friday, Oct. 26.

### RELATIVES INC.

Relatives Inc. meets at 8 p.m. Mondays at St. Paul's Presbyterian Church, 27745 Five Mile Road, Livonia. For more information, call Sylvia at 441-1752.

### WHY WEIGHT

Why Weight, a non-profit support group for adults who are in the process of losing or maintaining their weight, meets at 7 p.m. Mondays in Classroom 3 of Garden City Osteopathic Hospital, Inkster Road north of Ford Road, Garden City. Why Weight doesn't endorse any particular diet. Weight is recorded weekly and kept confidential. For more information, call 721-6624 or 425-3922.

### FIRST STEP

First Step, the Western Wayne County Project on Domestic Assault, offers survivor of sexual assault support groups. For more information, call 525-2230 or 782-0441.

**SEDUCTIVE SLEEPERS IN LEATHER**

**\$800**

**Underpriced**  
by Stafford

Available in 11 colors

*Charles*

**CHARLES FURNITURE WAREHOUSE**  
222 E. HARRISON • ROYAL OAK • 399-8320  
6 Blocks N. of 10 Mile, 1/4 block E. off Main  
OPEN MON-SAT. 10-5 • FRIDAY 'til 9 P.M.  
NOW OPEN SUNDAYS 12 Noon to 4 P.M.

The 19 individually edited community newspapers--  
The 19 Hometown and Observer & Eccentric Newspapers

For the total lighting requirements of your home — Brose suggests the delightful, hand crafted lighting fixtures of **NOVA IMPORTS**. Uncompromising quality and an unsurpassed attention to detail have been the hallmarks of **NOVA IMPORTS** for over 16 years. Whether you're looking for a traditional or an innovative solution to your decorating needs, look to **NOVA IMPORTS**, and look for **NOVA IMPORTS** at Brose!

**Fall Tiffany Sale**

**NOVA**

**10% OFF Our 40%-50% Already Discounted Prices**

**SALE LASTS 10 DAYS ONLY!**

Lighting Fixtures For Every Decor • Wiring Supplies and Light Bulbs

**BROSE ELECTRICAL CONSTRUCTION, INC.**

37400 W. 7 MILE ROAD  
LIVONIA, MI 48152 • (313) 484-2211

MON, TUE, WED, SAT. 9:30-4:00  
THURS, FRI. 9:30-8:00

**FLANNEL BLAZERS**

**\$79**

One simple, sensational jacket is sometimes all you need to put a look together. This 80/20 wool/nylon flannel blazer fits the bill. Easy fit, notch collar, single button closure, fully lined. It's available in sizes 6-16 in fuchsia or gold. It will go with everything in your wardrobe!

**hadley arden**

22 Metropolitan Detroit Area Stores including the following locations:

6 Mile and Newburgh, Livonia • 14 Mile and Haggerty, Walled Lake  
Farmington and Grand River, Farmington • Ford and Lilley, Canton  
12 Mile and Evergreen, Southfield • Novi Town Center • Tel-12 Mall, Southfield  
Oakland Mall, Troy • 16 Mile and Rochester, Troy • Meadowbrook Village Mall, Rochester





**bazaars**

- ST. AIDAN**  
St. Aidan Women's Guild will have its annual arts and crafts show 10 a.m. to 5 p.m. Friday, Oct. 19, at 17500 Farmington Road, Livonia. There will be 62 crafters and hourly raffles.
- WAYNE METHODIST**  
The Fall Festival Craft Show will be 10 a.m. to 7 p.m. Friday, Oct. 19, at First United Methodist Church of Wayne.
- MARSHALL SCHOOL**  
Marshall School's fifth annual craft show will be 10 a.m. to 5 p.m. Saturday, Oct. 20, at the school, 33901 Curills, west of Farmington Road, between Six Mile and Seven Mile, Livonia. There will be 85 crafters.
- ST. RICHARD**  
The St. Richard Women's Guild will have its 18th annual craft fair 9 a.m. to 2 p.m. Saturday, Oct. 20, at the church, 35851 Cherry Hill Road, Westland. There will be more than 30 crafters and refreshments will be available.
- ST. MATTHEW**  
St. Matthew's United Methodist Women will have their annual Merrimart craft boutique, bake sale and luncheon 9:30 a.m. to 4 p.m. Saturday, Oct. 20, at the church, 30900 W. Six Mile, between Middlebelt and Merriman, Livonia.
- NEWBURG METHODIST**  
Newburg United Methodist Church will have its craft fair 9:30 a.m. to 4 p.m. Saturday, Oct. 20, at the church, 86500 Ann Arbor Trail at Newburgh, Livonia.
- HOMESPUN TRADITIONS**  
A Homespun Traditions Country Craft Show will be 10 a.m. to 5 p.m. Sunday, Oct. 21, at Laurel Manor, 39000 Schoolcraft, Livonia. There will be more than 65 exhibitors; admission will be \$1.
- HENRY CLAY**  
Henry Clay Preschool in Randolph School, 14470 Norman, Livonia, will have a craft/miscellaneous auction at 7 p.m. Tuesday, Oct. 23.
- WESTLAND CENTER**  
Westland Center, Warren and

Wayne roads, will have an arts and crafts show Thursday-Sunday, Oct. 25-28. More than 50 artisans and craftspeople from the Michigan area will display and sell their work.

**ST. ROBERT BELLARMINE**  
St. Robert Bellarmine Church, West Chicago and Inkster roads, is having its ninth annual Christmas bazaar Saturday, Oct. 27. Tables are renting for \$20 each. For information, call 937-0226 or 937-3768.

**SACRED HEART**  
The Sacred Heart School PTA's 10th annual Cornucopia of Creations will be 9:30 a.m. to 4 p.m. Saturday, Oct. 27, at Sacred Heart Church, Michigan and Military, Dearborn. There will be more than 60 artisans, a bake sale, a raffle and a luncheon.

**FIRST CONGREGATIONAL**  
"An Old-Fashioned Christmas," the 44th annual church fair, will be held 9:30 a.m. to 8 p.m. Thursday and Friday, Nov. 1-2, at the First Congregational Church of Wayne, 2 Town Square. The fair will include Christmas crafts, a country store, boutiques, candy, attic treasures and

more. Lunch will be served 11 a.m. to 1 p.m., dinner 5-7 p.m. For information, call 729-7550.

**CALVARY MISSIONARY**  
Calvary Missionary Church, 29850 W. Six Mile, west of Middlebelt Road, Livonia, will have a craft boutique Saturday, Oct. 27. Tables are still available for \$20 each. For information, call 562-6443.

**KIRK OF OUR SAVIOR**  
Kirk of Our Savior Presbyterian Church, 36660 Cherry Hill, between Wayne and Newburgh roads, Westland, will have a craft carnival 9:30 a.m. to 4:30 p.m. Saturday, Nov. 3.

**REDFORD METHODIST**  
Redford United Methodist Church, 22400 Grand River, will have a holiday day craft show 9:30 a.m. to 3 p.m. Saturday, Nov. 3. There will be crafts, a silent auction and a buffet luncheon.

**CHRIST OUR SAVIOR**  
Christ Our Savior Lutheran Church will have its Dandy Dabblers' Market 10 a.m. to 4 p.m. Saturday, Nov. 3, at the church, 14175

Farmington Road, Livonia. The craft show is sponsored by the Ladies Guild.

**WILDWOOD PTA**  
The Wildwood School PTA is accepting reservations for its annual arts and crafts show, Saturday, Nov. 3, at Wildwood School, 500 N. Wildwood (at Cherry Hill), Westland. For more information, call Ann, 728-1628, or Patty, 721-8768.

**ST. SABINA**  
The St. Sabina School PTG Christmas Craft Show will take place 10 a.m. to 5 p.m. Saturday, Nov. 3, at St. Sabina Activities Hall, 8147 Arnold, Dearborn Heights. Tables are \$20 and \$17.50. For information, call 563-6604.

**HOPE LUTHERAN**  
People interested in reserving table locations for the Saturday, Nov. 3, arts and crafts sale at Hope Lutheran Church, 3840 Madison, Dearborn, can call 563-4247 for more information.

**DANDY DABLERS**  
Dandy Dabblers Market will take

place 10 a.m. to 4 p.m. Saturday, Nov. 3, at Christ Our Savior Lutheran Church, 14175 Farmington Road, Livonia. The craft show is sponsored by the Ladies Guild of the church. Table fee is \$22. For reservations, call 591-0630.

**GARDEN CLUB**  
The North Farmington Garden Club's 12th annual juried arts and crafts sale will be 9 a.m. to 4 p.m. Saturday, Nov. 3. The sale will be at O.E. Dunkel Middle School, 32800 W. 12 Mile, Farmington Hills. Admission is free. Some 80 artisans will participate.

**DELTA KAPPA GAMMA**  
Delta Kappa Gamma, Gamma Gamma chapter, will hold its scholarship craft fair 9 a.m. to 4 p.m. Saturday, Nov. 17, at Plymouth Canton High School, 8415 Canton Center, south of Joy, Canton. Fabric crafts, baskets, novelty toys, handmade wood furniture and other items will be available. Proceeds will be used for scholarships for area women planning careers in education. Admission is free. For information or an application, call 455-2298.

**church bulletin**

Continued from Page 5

**WOMEN OF THE WORD**  
Women of the Word, a women's Bible study group, will meet 9:15-11:15 a.m. Tuesdays at Detroit First Church of the Nazarene, 21260 Haggerty, off I-275 and north of Eight Mile, Farmington Hills.

**RESALE STORE**  
The Women's Association at the First Presbyterian Church of Plymouth operates a thrift shop on East

Liberty in Plymouth's Old Village. The resale store is open 10 a.m. to 4 p.m. Thursdays for shopping. It is open 9-11 a.m. Tuesdays for donation acceptance only.

**ALCOHOLICS' SUPPORT GROUPS**  
Christ for Christ, Alcoholics for Christ Family Group and Adult Children of Alcoholics meet weekly at Ward Presbyterian Church in Livonia. Groups meet 7:30 p.m.

Thursdays in Fellowship Hall and 1 p.m. Fridays in Room A-5. Ward Presbyterian Church is at 17000 Farmington Road, at the corner of Six Mile. For information, call 534-6383.

Alcoholics for Christ is a Christian fellowship and support group for alcoholics, their families and concerned people.

The group also meets at 7:30 p.m. Fridays at Detroit First Church of the Nazarene, 21260 Haggerty, north

of Eight Mile, Farmington Hills; at 7:30 p.m. Fridays at Westland Full Gospel Church, 34033 Palmer, Westland; at 6 p.m. Tuesdays at Church of God in Christ, 3844 Harrison, Inkster; at 7:30 p.m. Mondays at Fairhaven Assembly of God, 876 Beech Daly, Dearborn Heights; and at 7:30 p.m. Saturdays at Fairlane Alliance Church, 905 Mason, north of Michigan Avenue, Dearborn. For information, call 399-9955 between 9 a.m. and 1 p.m. weekdays.



**Finding a Doctor In a new community isn't easy...**

And most newcomers say that's one of their first requirements after they move in. Getting To Know You is the newcomer specialist who helps new families pick the health professionals they need. If you want to help new families in town to better health, pick Getting To Know You.

**GETTING TO KNOW YOU**

WELCOMING NEWCOMERS NATIONWIDE

For sponsorship details, call (800) 645-6376  
In New York State (800) 632-9400

**Observer & Eccentric**

**CLASSIFIED ADVERTISING**

644-1070 Oakland County  
591-0900 Wayne County  
852-3222 Rochester / Avon

**DAVIDA'S DRESS SHOP**

**FALL & WINTER SALE**

**50% OFF**

On Selected Groups. Includes Sportswear, Suits and Cocktail Dresses

**APPLEGATE STORE ONLY**

Cashmere up to 30% OFF

Hours: 10:00-5:30 Mon. thru Sat. Thurs. Eve 'til 8:30

29839 Northwestern Hwy. between 12 & 13 Mile Rd. Applegate Square 352-7202



**Ann Arbor Antiques Market**

5055 Ann Arbor-Saline Road., Ann Arbor, Michigan  
**OUR 22nd SEASON**



**SUNDAY OCT. 21**

5:00am - 4:00pm  
**Third Sunday of the Month** (except November)

Over 350 Dealers in Quality Antiques & Select Collectibles  
All Under Cover  
All items guaranteed as represented.  
Locator service for specialties and dealers; on site delivery and shipping service.

**FREE PARKING**  
**ADMISSION \$3.00**

SEE CLASSIFICATION 702 ANTIQUES

For further information contact  
M. Brusher, Manager  
P.O. Box 1512, Ann Arbor, Michigan 48106

While few people have ever been hit over the head with a frying pan, many have been hit in the heart. The prostate gland. And the colon. Because fried foods, as part of a high-fat diet, may increase the risk of heart disease as well as certain cancers.

**1-800-EAT-LEAN**

**EVERY YEAR THOUSANDS OF PEOPLE ARE KILLED WITH A FRYING PAN.**

Ad

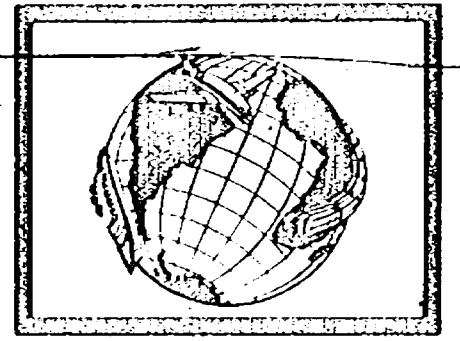






# Travel Scene

Iris Sanderon Jones editor



Thursday, October 18, 1990 O&E

★ 98



John Castle

Year round, people can be spotted fishing in the waterways near Georgian Bay. Here, the Beaver River flows into Georgian Bay.

## Georgian Bay

### Fish haven is a 'great catch' for fall

By John Castle  
special writer

Canadian gasoline prices are outrageous. The currency exchange gap keeps narrowing. But Ontario remains a vacation bargain. With her scenic charms close by, she's tailor-made for the budget-minded weekend traveler.

One of her most picturesque areas is the south shore of Georgian Bay, only 250 miles from metropolitan Detroit.

For years the shoreline has been one of Canada's best-kept secrets. But it's starting to catch on. Condos sprout where fishing camps once

stood. Fast food chains crowd the shoreline. The new is replacing the old, but Georgian Bay still has enough rustic charm to go around.

ABOUT TWICE a year, we get Georgian on our mind. The urge hit us again this fall. Why not take a weekend trip to Owen Sound, prowl the Georgian Bay shoreline for a full day, then go back home to Birmingham? Why not?

We gassed up and had breakfast at Port Huron before crossing the Blue Water Bridge into Canada. We got travel literature and exchanged our money (\$1.12 Canadian for \$1 U.S.) at the Tourist Information Center in Sarnia.

Traveling northeast over nearly deserted country roads, we jig-jogged across Ontario farmland for four hours. At lunchtime we pulled into the Journey's End motel in Owen Sound.

WITH 20,000 residents, Owen Sound is the largest city on Georgian Bay. It edges a natural harbor and nestles between the cliffs of the Niagara Escarpment. The Sydenham River crashes over the Inglis Falls at nearby Rockford and then meanders quietly through town.

Flanking the Sydenham inside the city is Harrison Park. Its 100 acres boasts tennis courts, wading and swimming pools, play and camp grounds, mini golf, paddle boats, walking and ski trails, and a picturesque inn.

While we were there, a band of joggers flashed by on the last lap of a 3K race. Under the bridge, fishermen stood in ankle-deep water casting bait ineffectually at huge salmon thrashing upstream to spawn.

Anglers are everywhere, but Owen Sound is more than a fishing town. It has museums, modern motels and malls, and a good selection of family ethnic eateries. The Palace, a downtown Chinese restaurant, offers a dinner buffet. The sweet and sour pork melts in your mouth.

WE SPENT the first afternoon rubbernecking in Owen Sound. After a good night's sleep, we had eggs over easy and thick slices of homemade toasted bread at Smitty's in the Heritage Place Mall. The restaurant was crowded with locals, it's that good.

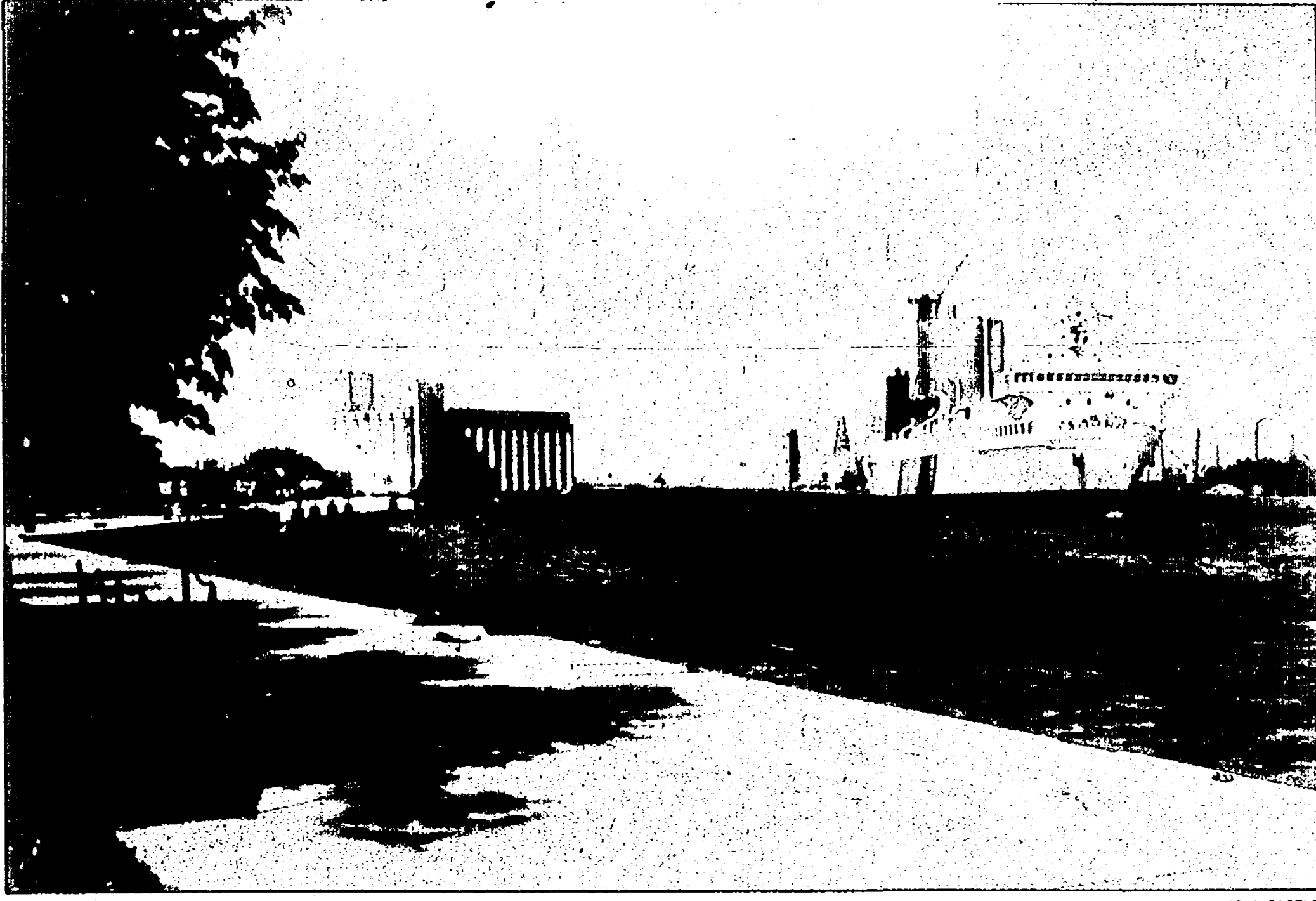
After breakfast, we took scenic Route 26 along the west shore of the Sound to Wiarton, gateway to the Bruce Peninsula. The Bruce juts 100 miles northward, separating Georgian Bay from Lake Huron. A wilderness trail follows its rocky spine.

The Bruce Peninsula is a paradise for bird watchers, with more than 170 species. On one trip, a large gaudy bird flashed across the road in front of us. Later we identified the strange bird as a rare pileated woodpecker.

There wasn't much time to explore the Peninsula's 500 miles of shoreline. We had to return to Owen Sound for lunch. Afterward, we would drive eastward along Georgian Bay, passing through Meaford, Thornbury and Craileith to Collingwood.

Georgian Bay is a happy hunting ground for antique buffs. We've found great buys on hand-carved wooden duck decoys, ancient kitchen utensils and old hand tools. Flea and farmer markets are good places to look. Most of them are open Saturdays or Sundays, just right for the weekend wanderer.

EAST OF Meaford, the Bay is always in sight. The next stop is Thornbury. And during the fall run of rainbow, splake (speckled trout/lake trout hybrid) and salmon, you must stop and watch the action.



JOHN CASTLE

Ships pass through the port of Owen Sound, the largest city on Georgian Bay. Owen Sound is more than a fishing town with museums, motels and malls.

Please turn to Page 10.



crossroads

Iris Jones

## Charter boats keep fall fishing in season

Listen to the fishermen.

Denny Grinold of the Michigan Charter Boat Association: "Late fall is one of my favorite times to fish." Ned Fogle of the Department of Natural Resources: "The big lakes can be stormy but there are a lot of fish to be caught in the streams."

Bob Shaw of Fowlerville: "Lake Erie walleye are best in spring but you can still get them out in the channel."

I'm not exactly a great fisherman, although Joe Wolff of Southfield, Captain of the Ginger Brandy Two out of Manistee, is nice enough to remember the 18-pound salmon I caught with him and to forget that he had to take me ashore when I started turning green.

Joe's wife Ann, a retired schoolteacher, may be the most avid fisherman in that family. Joe said she runs the boat and he just comes along to drive it through the water.

The Ginger Brandy Two, like most of the boats in the Michigan Charter Boat Association, is coming out of the water this month. People don't want to drive a couple of hundred miles and end up sitting on the dock because of rough weather. Marinas like to get the boats tucked away before the deer season and ice take over.

Joe says there are still charters on Lake Michigan south of Grand Haven, down St. Joe and New Buffalo

way, where the water is a little warmer and the fish are still active. Otherwise, the best fishing seems to be in salmon-spawning rivers like the Betsie, Manistee or St. Jo rivers, which run into Lake Michigan, or the Au Sable which flows into Lake Huron.

Tips? "Spawn bags are very 'in' this year. That's salmon eggs wrapped in mesh bags. The steelhead and the salmon love them. Also popular is a small body-type plug called the Hot 'N' Tot, or another called the Tadpolly."

Denny Grinold, past president of the Michigan Charter Boat Association, has been fishing since the salmon were first planted in the Great Lakes in the early 1970s and he is now working with the Lake Michigan Task Force and Lake Huron Task Force to learn why the Chinook salmon have been dying the last few years.

The Chinook were brought in to clean up the alewives; their decline may be occurring because the alewives are disappearing and the salmon must now change their diet. The task forces are also exploring a European water flea brought in through the ballast discharge of ocean freighters.

"I started fishing when the salmon were first planted and I bought a boat to fish with my four children. When they grew up I bought a char-



MICKY JONES

Capt. Terry Gray nets the salmon Dianno Kosht caught on a charter boat in Grand Traverse Bay. Gray and Kosht work for the Michigan Department of Commerce.

ter boat. The charter was a way to feed my fishing habit I can go fishing and meet nice people and still have fun."

"What I like about fall is that you don't have to dodge all those summer boats, you might be one of only

a few boats on the lake. The color is beautiful. The weather can be a problem, because it gets very windy and cold, but there is a great window of good weather when Indian Sum-

Please turn to Page 10

## travel bits

• The Cranbrook Writers' Guild is auctioning off several Royal Viking cruises during its Literary Soiree and Auction on Oct. 27. Proceeds to go to aspiring writers. The silent auction will be held at 8 p.m., live auction at 9 p.m., at Cranbrook House Library, 380 Lone Pine Road, Bloomfield Hills. Tickets are \$25 per person.

A seven-day cruise for two people to Bermuda on the Royal Viking Line, valued at \$4000 by the cruise line, is one of several cruises donated by Royal Viking and The Cruise Society of Bloomfield Hills.

• If you are planning a day trip to the Toledo Museum of Art for the highly recommended exhibit "Impressionism: Selections From Five American Museums," take the kids along and have a little scary Halloween fun at the Toledo Zoo. The Toledo chapter of the American Association of Zookeepers will once again host the Haunted House at the Zoo 6-10 p.m. Oct. 27 through Oct. 29. It's for kids 13 and under and costs \$3 per person plus \$2 to park.

Children of all ages will enjoy the Pumpkin Patch, which returns to the Toledo Zoo for this fifth year. More than 500 carved pumpkins light the zoo's pathways, leading costumed visitors to different decorated stations staffed by Zoo employees and volunteers. That's from 5 p.m. to 8:30

p.m. Wednesday, Oct. 31. Admission \$1. Kids must bring an adult. For more information, call (419)385-5721.

• Michigan is breaking out in spots of color all around you, and there is still time to follow in it. The Southern Michigan Railroad Society runs Color Tours on Rails every October weekend from the south side of Chicago Boulevard (M-50) at Evans St. in downtown Tecumseh. Fares are \$7 adults, \$4 children under 12, \$6 seniors over 65. Call (517) 423-7230.

• A Michigan Fall Tours Guide is still available courtesy of Michigan McDonald's Restaurants, the Michigan Travel Bureau and the Automobile Club of Michigan. Get 'em at any McDonald's.

• Festivals still to come: Fennville Goose Festival, Oct. 20-21; Ann Arbor Antiques Market Oct. 21; Lansing Apple Butter Festival, Oct. 20-21. Plus the Old World Market at the Civic Center in Southfield, Oct. 20-21.

• You can see the leaves by train on the Michigan Star Clipper Dinner Train, Paw Paw, or the Agawa Canyon Train, Sault Ste. Marie, Ontario; by boat from Oscoda aboard the Au Sable River Queen or from Paradise aboard the Tahquamenon River Boat. Call toll-free 5432-YES to say yes to Michigan and get more information.

# Fishermen get 'hooked' on Great Lakes charters

Continued from Page 9

mer starts. I think we're into that now and we can fish well into November.

"I keep a list of fishermen, and I call them when the fishing and the weather looks good."

"Small trailered boats can go into the lake November and December but they can run into rough weather. It's best to go on weekends or sometime when there are people out there to help you if you run into trouble. You don't want to be the only boat in sight during bad weather."

Ned Fogle, Recreational Fisheries Specialist for the Michigan Department of Natural Resources, also mixes his fishing enthusiasm with words of caution. "You can run into stormy weather on the big lakes in late fall, and it can even be dangerous to fish from the end of a pier if

the waves are high." He also wants to caution ice fishermen against thin ice early and late in the season — it can be good fishing but dangerous territory.

"There are lots of good streams where the fishing has been extended from Sept. 30 closing to the end of the year. You'll find pretty good fishing on the streams on the west side of the state all year, even after the snow is on the ground and you need insulated clothing and electric socks."

Excuse me, the phone is ringing. Ah yes, it's Morgan, who is calling me back just before rushing out the door to go fishing. Morgan runs a charter boat called the Sandpiper out of Port Austin, where he only needs to go about a mile from shore to find good perch fishing.

"I like fall fishing, but I only charter through October because what I really like to do in the fall is go hunting."

All you hunters out there who are already hunting ducks and geese and are waiting for the pheasant season to open, drop me a note and tell me where and what you like to hunt as the deer season approaches.

I don't know one end of a gun from the other, so I wisely stay away from them, but I would like to pass the word around from one hunter to another if you'll help me. Write to Iris Sanderson Jones, 35516 Grand River, Farmington 48335. Do it soon, or all the hunters will be gone huntin'.

Iris Jones is travel editor for Camden Publications, serving Suburban Communications Corporation publications.



MICKY JONES

Arky Gongaleo of San Diego, Calif. and charter boat captain Terry Gray hold steady a salmon caught in Grand Traverse Bay.

# Bay views enchant weekenders

Continued from Page 9

Fishermen line the Beaver River below the main street dam. We watched one angler lose a lunker salmon and another net a seven-pound rainbow trout — all in less than half an hour.

Craigleith is another good place to stretch your legs. There is a picturesque harbor and a shale beach with fossils exposed in the bedrock. A short walk along the beach is worth the effort.

**COLLINGWOOD WAS** the last stop that afternoon. Once one of Canada's largest ship building centers, it now is experiencing a tourist and vacationer boom. Several years ago, you had a hard time finding a restaurant in town. Now you can hardly walk a block without passing one.

Scenery, skiing and sunbathing are largely responsible. You can have fun in Collingwood every month of the year.

In the summer, nearby Wasaga Beach offers safe swimming and nine miles of golden sand to lie on. Inland, the Blue Mountains provide rugged hiking and spectacular views of Nottawasaga Bay. Downhill and cross country skiing are winter attractions. Scenery in the spring and fall is superb.

As we drove through Collingwood, passing by the Blue Mountain Pottery store and other familiar landmarks, we had mixed feelings. The Little Red Hen Restaurant was gone. So was the giant cradle with the hull of a Great Lakes freighter nestling in it. Instead, the harbor was almost deserted, except for a small public dock and a yacht club.

At the time we felt cheated. Modern development had stolen our treasure. No longer would we be able to stroll through downtown Collingwood on a Saturday morning with only a handful of pedestrians at our side. No longer could we wander along silent Blue Mountain trails or watch the evening sun sink into the Bay with only seagulls for company.

But as we returned to Birmingham the next day, our attitude softened. We never really owned Georgian Bay. We just happened to discover her early. She doesn't belong to anyone. Georgian Bay is there for everyone to enjoy.

For more information about Georgian Bay, call Ontario Travel (800) 668-2746 8 a.m. to 6 p.m. Monday through Friday.

John Castle is a freelance writer from Birmingham

## To go fishing:

Americans 18 years and older need a non-resident Ontario fishing license to fish Georgian Bay. It costs \$34.50 for the season, \$28.75 for 21 days, \$16.25 for four days, all prices in Canadian money. Licenses are sold at most sporting goods stores and marinas.

Coho and chinook salmon fishing is open all year in Georgian Bay and connecting waterways. Rivermouth and rainbow brown trout fishing is open all year in the Pottawatomi and Sydenham rivers at Owen Sound, the Bighead River at Meaford and the Nottawasaga River at Wasaga Beach.

Fall fishing for rainbow and brown trout is extended to December in Thornbury if you fish from the city dam to Georgian Bay. Splake (speckled trout/lake trout hybrid) fishing ended Sept. 30 in Georgian Bay.



## TROPIC TOPICS

IT'S ALL HERE!  
OFFICIAL ENTRY FORM

**WIN A 7-DAY ROYAL CARIBBEAN CRUISE!**  
(or 1 of 200 additional prizes)

It's All Here with T.A.I. and Royal Caribbean Cruise Lines. Simply fill out this entry form, indicating your choice of a Caribbean or Mexico Cruise and deposit your entry at the Travel Agents International location nearest you. I'd like to win a Royal Caribbean Cruise to: (check one)  Mexico  Caribbean

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

I have or  have not cruised before.

I am interested in the following:      Cruising to:

<input type="checkbox"/> family cruise vacations	<input type="checkbox"/> the Caribbean	<input type="checkbox"/> Bermuda
<input type="checkbox"/> short cruises (3, 4 days)	<input type="checkbox"/> Alaska	<input type="checkbox"/> Europe
<input type="checkbox"/> 7-10 day cruises	<input type="checkbox"/> Mexican Riviera	<input type="checkbox"/> Other

Age Group:  under 25    25-39    40-60    over 60  
See Travel Agents for Complete Rules

**Travel Agents International**  
Northridge Commons  
33523 Eight Mile Road, Suite A10  
Livonia, Michigan 48152      **(313) 471-5545**

IN JUST 7 WEEKS BECOME  
A TRAVEL AGENT

As a Travel Agent you will have an opportunity to SEE THE WORLD.

- Financial Aid Available
- Over 100 hours of Sabre Computer Training • Free Placement Assistance

EASTSIDE  
754-7979

WESTSIDE  
1-800-482-3634

ROYAL CARIBBEAN CRUISE  
"Sovereign of the Seas"


Now through Dec. 15  
**"Song of America"**  
Now through Dec. 9

50% OFF

2nd person in cabin (based on availability)

travelmax

851-7760



## IT'S SOLID AND LIQUID AT THE SAME TIME.

With most things, there is usually some kind of catch. But not so with our FirstRate Fund™, which lets individual investors earn a great rate without tying up their principal.

Earn 8 Percent

Open a new\* FirstRate Fund™ and earn interest at an annual rate of 8 percent from now until December 31, 1990.

After that, it's tied to the highly competitive 91-day Treasury Bill rate. All it takes is a \$10,000 deposit to start. And you can add to it, whenever you like. Also, your bank deposits are

FDIC insured for up to \$100,000. In short, you have nothing to lose. A lot to gain.

Solid. And Liquid, Too.


Unlike some other investments, FirstRate lets you get to your money, without paying a penalty. Just drop us a line. Seven days later, you'll have your money. So what are you waiting for? Open a FirstRate Fund™ today. Stop in, or call us toll free at 950-1206 for details.

\*The 8 percent annual rate applies only to FirstRate Fund™ accounts opened between October 3 and December 31, 1990.

FIRST OF AMERICA

First of America Bank - Southeast Michigan, N.A.  
Member FDIC

## SHOP.



SNOOZE.  
\$79 A NIGHT.

Shop & Snooze returns to the Richmond in a big way this holiday season. Throughout December, just \$79 per night, per room, subject to availability. Continental breakfast included. Ask for the Shop & Snooze rate when making reservations.

Richmont Hotel

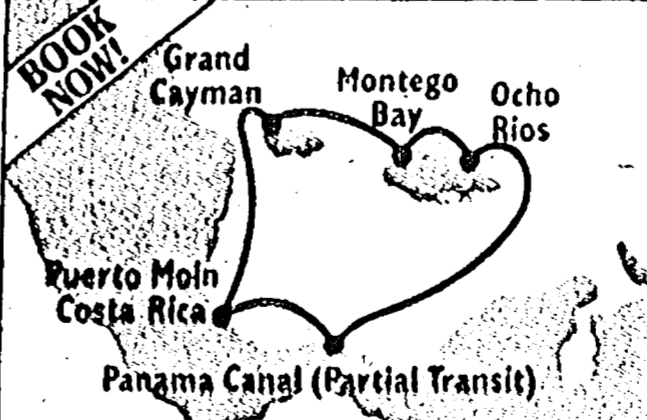
CHICAGO  
161 East Ontario Street  
One short block east of Michigan Avenue shopping  
(312) 787-3580 (800) 621-8055 FAX (312) 787-1299

## Second Person Cruises FREE!

### 7 Days to the Caribbean and Panama Canal

You'll love Regency's unique 7-day Panama Canal/Caribbean cruise from Montego Bay even more now! Or your companion will. Because now, when two people sail together in the same cabin, the first person pays our regular price (starting at only \$1165) and gets to fly free. The second person cruises free and pays only \$295 toward air and transfers.


Plus, you both get to explore the Caribbean's most exciting ports including an incredible partial transit of the Panama Canal aboard the spacious Regent Star. You also will enjoy



Regency's gracious European service and continental cuisine prepared by our French master chefs.

This fabulous offer is available on select departures from October 21 to December 16 only. Book now for the best cabins!

Offer is limited and cannot be combined with other promotional fares. Fuel charges additional. Available from Detroit. Ship's registry: Bahamas.



REGENCY CRUISES

WIN A FREE CRUISE

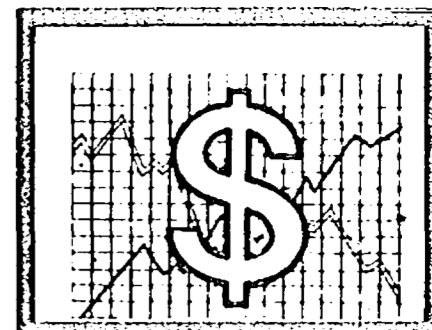
ATTENTION: ALL PAST REGENCY CRUISE PASSENGERS  
**REGENCY CRUISE NIGHT • NOVEMBER 1 at 7:00 P.M.**  
CALL FOR RESERVATIONS AND LOCATION...  
FRIEND AND RELATIVE WELCOME • FREE ADMISSION  
**TRAVEL UNLIMITED • 1-800-444-8776**

Men, if you're about to turn 18, it's time to register with Selective Service at any U.S. Post Office.

It's quick. It's easy.  
And it's the law.

# Business

classifieds inside



Marilyn Fitchett editor/591-2300

Thursday, October 18, 1990 O&E

\*1C

## Solid base makes house search easier

By Dan Boyce and Alan Ferrara special writers

Local financial planning experts reviewed the data of the family profiled here and made general recommendations based on the participants' resources and goals. The information is for educational purposes only; references are not intended as discrimination or endorsements by Observer & Eccentric Newspapers or the advisers. To receive a free financial planning questionnaire or to obtain a questionnaire to have your finances reviewed in this column, contact the Center for Financial Planning, Dept. 100, 26211 Central Park Blvd., Suite 604, Southfield 48076, or call 948-7900.

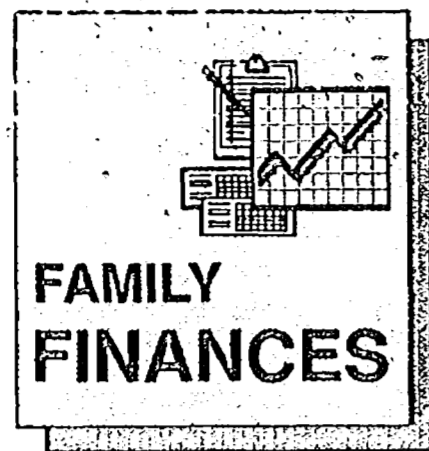
"Things may come to those who wait, but only the things left by those who hustle." To be assured of a good financial future, one cannot sit back and wait for things to happen but must instead plan and make things happen.

This month's couple, John Wilcox, 31, and Beth Parks, 28, have been married five years and live in Redford with their 1-year-old son. Although young, John and Beth are not just waiting for things to happen but instead are already formulating plans and goals. Two of their major goals are buying a new house within the next year and preparing for their future.

John, an engineer with an auto supplier, earns \$28,000. Although his job is secure, he has changed jobs three times in the last five years. Beth is a computer programmer at a local hospital and earns \$20,000.

John and Beth already have a number of financial strengths that include:

- Two steady incomes;
- Home ownership;



- Few debts;
- Solid cash reserve;
- Plenty of time to reach their long-term goals.

John and Beth purchased their home five years ago shortly after their marriage. The home has increased in value during that time and their equity above the mortgage is about \$31,000. They are now looking for a new home in the Livonia area and plan to spend approximately \$125,000. One of John's major questions in buying the house is, "Should we put as much as possible down on our new home?"

Their savings, together with the equity they would receive from the sale of their current home, would result in approximately \$51,000 for a down payment.

In general, we believe they should not put all of their assets into home equity because it becomes an illiquid investment, and they forego the flexibility of having available cash reserves. In the event of an illness or if Beth decided to stay home for a period of time after having a second child, they would have no reserves to fall back on.

WE WOULD suggest they choose a down payment of 20 to 30 percent, depending on their comfort level with the resulting monthly mortgage payment. If they make the 30 percent down payment, they should ask about the possibility of a

tax escrow waiver, which would allow them to pay their taxes themselves. They would then have the use of the money throughout the year rather than making a monthly payment to a tax escrow account under the mortgage.

In keeping with their goals of purchasing a new home, Beth asks: "When we buy a new home, should we choose a fixed or a variable rate mortgage?"

Again, we can only generalize, but our strong preference is for a fixed rate mortgage, especially if John and Beth plan to remain in the new house for more than three years and if they are able to obtain a mortgage rate below 10 percent. With a variable rate loan, there is simply too much risk from a substantial increase in interest rates. If they obtain a fixed rate and interest rates decline significantly, they can always refinance to lock in lower interest rates. The cost of the refinancing is usually a small price to pay for eliminating the risk of a variable rate mortgage.

One gap in the financial planning for John and Beth is that they have done no estate planning. While in their case, sophisticated planning, including trusts, might not be necessary, serious consideration should be given to executing a will. Generally, all of the property under such a will would go to the spouse and, if the spouse does not survive, to children. But the will also states a person's preference for guardians, and normally provides for a "final takers," that is, the person or persons who will inherit property in the event that the spouse and children do not survive. As assets increase or as family changes occur, estate planning should be looked at more frequently to determine if any other techniques can be used to minimize probate and inheritance and estate taxes.

The other primary goal for John and Beth is to provide for their future. As we said, they are young and have a number of years to

reach this long-term goal. But it appears they are largely responsible for their own financial security at retirement. Hospitals are not generally known for their generous pension benefits, and John has changed jobs too frequently to be vested in any retirement plan. Clearly they should begin a long-term savings plan to reach their retirement goal.

Beth has been contributing \$200 per month to a tax-sheltered annuity almost from the very beginning of her employment. We would strongly encourage her to continue this and gradually increase this as her salary increases.

We would also suggest that John attempt to put 10 percent of his income into a long-term savings plan. If his employer offers a 401(k) plan, this would be an excellent place to save. If not, John should gradually build to this 10 percent level in other investment assets such as stocks and mutual funds. Keep in mind that because of their other goals, they may not be able to reach these savings goals immediately but should strive for it as soon as possible.

ANOTHER AREA of financial weakness is inadequate insurance coverage. John and Beth each only have group term insurance through their employers, with John having \$28,000 of group term benefit and Beth having a \$10,000 benefit. This is clearly a major gap in their financial safety net. One of their biggest financial strengths is their earning power over the next 30 to 35 years. Certainly the financial stability of the family could be in real jeopardy if either John or Beth passed away. We would suggest that each of them have a minimum of \$250,000 additional coverage, perhaps using a term insurance policy for cost savings.

Neither John nor Beth currently have long-term disability insurance coverage. John does have coverage with his employer that protects him for six months, then ter-

Financial Position		The Bottom Line	
<b>Assets:</b>		<b>Financial Strengths:</b>	
<b>SAVINGS:</b>		<input type="checkbox"/> Two steady incomes <input type="checkbox"/> Own their home <input type="checkbox"/> Few debts <input type="checkbox"/> Solid cash reserves <input type="checkbox"/> Time to reach their long-term goals	
Credit Union Checking	\$600.00		
Credit Union Savings	\$5,500.00		
Bank Money Market	\$12,200.00		
<b>INVESTMENTS:</b>		<b>Financial Weaknesses:</b>	
Company Stock (John)	\$2,300.00	<input type="checkbox"/> Inadequate life, disability, and liability insurance. <input type="checkbox"/> No wills or estate plan. <input type="checkbox"/> Minimal company benefits beyond health insurance. <input type="checkbox"/> No savings started for educational funding.	
Tax Sheltered Annuity	\$8,300.00		
IRA (Bank CD)	\$2,700.00		
<b>USE/ASSETS:</b>			
Home	\$50,000.00		
Autos	\$4,500.00		
Other Possessions	\$5,000.00		
<b>TOTAL ASSETS</b>	<b>\$91,100.00</b>		
<b>Liabilities:</b>			
Home Mortgage	\$18,600.00		
<b>NET WORTH:</b>	<b>\$72,500.00</b>		

minates. Certainly, a disability might be more lengthy than six months, which would cause severe financial hardship again on the family. This would especially be a problem if Beth and John have another child and Beth is unable to work full time. They should investigate long-term disability coverage protection with their insurance.

Finally, John and Beth currently have minimum liability coverage under their auto and homeowner's policies. This should be immediately raised to \$100,000 per person/\$300,000 per occurrence. The increased costs will be minimal, and if they should ever be sued, the higher limits could well be needed. They might want to add an umbrella rider policy to their homeowner's policy to protect against additional liability.

If cash is available, John and

Beth may want to consider starting a modest savings program for their son's education. Zero coupon bonds maturing at the time of their son's high school graduation or a regular investment of \$100 into a stock mutual fund might be appropriate avenues to pursue this.

Dan Boyce, a certified financial planner at the Center for Financial Planning in Southfield, has been recognized by Money magazine as one of the top financial planners in the nation. Alan Ferrara is a partner in the Farmington Hills law firm of Couzens, Lansky, Feak, Ellis, Roeder & Lazar. Both serve on the board of directors for the Southeast Michigan Chapter of the International Association for Financial Planning.

## Investing in Europe

Experts say the time is ripe

By Gerald Frawley staff writer

An feast of capitalist delight awaits those who are fast enough and smart enough to invest in Eastern Europe while opportunities abound.

A collapsing socialist system, a reunified Germany, and a soon-to-be-realized European common market — all these add up to hungry consumers looking for everything from fast food to hard goods like appliances and automobiles, said Charles Rothstein, president of Andover Capital Inc., a West Bloomfield investment banking firm.

"With our own economy slowing, why not look to Europe?" Rothstein asked. "A company can help to sustain its domestic base by investing in a foreign market."

BUT Anthony Hamilton-Little of Farmington Hills said Americans don't fully comprehend the business climate in Europe, and if they don't get on the ball, they will be left behind.

Hamilton-Little, a manager of LS & A International in Birmingham, has been involved in international business for nearly 30 years and is developing a radio newsletter on international business.

Besides the logistics of raising capital, legal complications and starting up a business in Europe, Hamilton-Little said foreign investors will have to deal with local languages and customs, different units of measure and unfamiliar television standards requiring that companies take a completely different approach to selling themselves in Europe.

THERE ARE several ways to gain

access to the European market, each with its own advantages and disadvantages: starting up a facility or business, buying an existing company, or establishing a joint venture with an existing company, Rothstein said.

"You could also export goods, but access is really about jumping in with both feet," he said.

A company that starts up a facility will have to establish itself in a new market and have to work in an environment quite unlike the United States, but it will be its own boss and success will bring great rewards, Rothstein said.

A company that buys a company will have to deal with existing employees and may have problems motivating employees, but will already have a market for its product and a base from which to grow, Rothstein said.

A company that establishes a joint venture will have to share profits, but will have lower startup costs and an established business partner with a better familiarity of the existing market, he said.

MOST COMPANIES will need to gain the assistance of an international marketing firm to translate its standards and goals into a form pal-

atable to Europeans, Hamilton-Little said.

Developing a marketing presence is critical if U.S. goods and services are to be successful in capturing significant parts of the market, Hamilton-Little said.

Entering the European market is healthier than exporting because European countries are already showing signs of protectionism, said David Eberly, a partner with Andover Capital Inc.

Extensive exporting could result in resentment of foreign products and companies, just as the growing flow of foreign goods has caused resentment in this country, he said.

"THERE ARE also advantages a company can take when operating there," he said.

Favorable labor rates, worthwhile material costs from local suppliers as well as an improved relationship with local customers all make running an enterprise in Europe more attractive.

A thorough knowledge of the prevailing business environment indicates which businesses will succeed in Europe, Hamilton-Little said.

"By way of example, people don't realize East Germans bought upwards of 150,000 used cars last year," he said.

The East German appetite for cars has made it virtually impossible to buy used cars in other parts of Europe, he said.

"WHAT DOES that say? It says there is a huge market for after-market materials," Hamilton-Little said.

There will be a great need for car parts and accessories ranging from the necessary to the frivolous.

Please turn to Page 2

# HONDA SALE!

THURSDAY • FRIDAY • SATURDAY  
9 AM - 9 PM      9 AM - 6 PM      10 AM - 3 PM

## 3 DAYS ONLY

- MPG UP TO 52 HWY.
- HONDA VALUE
- GREAT SPECIAL SAVINGS

<b>ACCORDS!</b>  WAS \$13,622 <b>NOW \$11,729</b> Stock #2075 Blue	<b>CIVICS!</b>  WAS \$10,991 <b>NOW \$9,639</b> Stock #1480 Blue	<b>PRELUDES!</b>  WAS \$14,994 <b>NOW \$12,977</b> Stock #2370 Grey
--	--	---

150 NEW HONDAS AT SIMILAR SAVINGS

## SUNSHINE HONDA

The Happyface Place®

"We're in business to make you smile"

1205 Ann Arbor Rd.  
453-3600

\*plus tax, title and destination

# Now is best time to invest in Europe

Continued from Page 1

"Every automotive-related company in Europe is in East Germany right now and the U.S. XYZ company that builds widgets ought to be there as well."

Eberly of Andover Capital said although the barriers between east and west are crumbling, business must still differentiate between the two.

"Western Europe has very American tastes," he said.

**OPPORTUNITIES** IN western Europe lie in exploiting the existing consumer market and the coming European economic community.

"The common market gives western Europe a consumer base roughly the size of the U.S. and Japan combined," Eberly said.

Therefore, the services industry rather than manufacturing may offer more of an opportunity, he said, although there will still be opportunities for manufacturing technology and product manufacturing.

Eastern Europe is less westernized and therefore needs the basic economic components that westerners take for granted, Eberly said.

"Eastern Europe's economy is about to go through a radical transformation."

Building trades, communications, transportation and heavy building opportunities will be great as Eastern Europe strives to become more "west-like," he said.

Southeast Michigan companies, with their emphasis on heavy manu-

**'The common market gives western Europe a consumer base roughly the size of the U.S. and Japan combined.'**

— David Eberly  
partner with Andover  
Capital Inc.

facturing, should especially look to Eastern Europe, Eberly said.

NOW IS also the time to get in because other European countries — especially Germany — will be trying to take advantage of the situation as well, Eberly said.

"Germany will be a dominant power but right now it is preoccupied with digesting (what was once) East Germany."

"There's a sense of urgency," he said.

Potential investors must contend with Asian companies, which will no doubt be looking hungrily at the European market, and competitors from this country as well, he said.

But not everyone should invest in Europe, Eberly said. Companies must put their own house in order before going abroad.

"First be good, then be global (but if you have the best mousetrap in the world, why not sell it to the world?)"

## business people

Roger Gallerini of Canton Township became senior vice president-management director with Group 243 in Ann Arbor, an advertising agency that specializes in franchise advertising and support. Before joining Group 243, Gallerini was a Burger King franchisee for five years. Before that, he was vice president/management supervisor in the field marketing group at J. Walter Thompson in Detroit overseeing the eastern United States Burger King account.

Peter Julian of Westland won a national food service contest. Julian is with the Radisson Suite Hotel. He received the award for submitting an interesting description of how he would use Heinz ketchup in the hotel.

Paul M. Ganz of Redford Township was named manager of economic development for southeastern Michigan with Michigan Consolidated Gas Co. Ganz has been with MichCon since 1985. A former radio broadcaster and congressional press secretary, he most recently served on MichCon's media relations staff.

David J. Wennerberg of Plymouth was appointed vice president for eastern U.S. and Canadian operations with Ford Motor Credit Co. Wennerberg had been Ford Credit's manager for operations services.

Kenneth J. Wagner of Livonia was granted the LUTC Fellow professional designation. The Life Underwriting Training Council confers the designation upon life underwriters who meet the education, training and membership requirements set by the council and the National Association of Life Underwriters. Wagner is a member of the Greater Detroit Association of

Life Underwriters and has been active in the profession for 18 years. Wagner is agency manager for State Farm Mutual Insurance in Livonia.

Karl Carter was named general manager of Livernols Technical Placement Services, one of six companies of the Livernols Engineering Group in Dearborn.

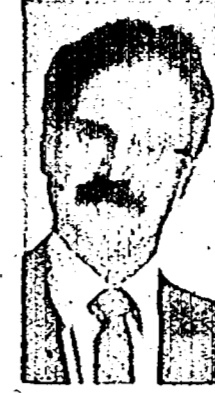
Tammy Domke was appointed account executive in the Troy office of Livernols Technical Placement Services.

Alfred J. Blanchard of Livonia was elected past chairman of the board of directors of the Michigan Automotive Parts Association. Blanchard is a partner in Mid-Five Auto Supply Inc. in Livonia, an independent auto parts business. He has been an association board member officer for three years before his election as past chairman and been a member of the board since 1984. He has been affiliated with Mid-Five Auto Supply for 30 years. He is a 27-year member and past president of the Livonia Lions Club.

Gene Coffman of Livonia was named president of the board of directors of New Morning School in Plymouth.

Susan Klimek of Livonia was recognized by the Society of Manufacturing Engineers for five years of service. Klimek is a senior marketing administrator in the publications department. She holds a bachelor of science degree from Lake Superior State University.

Joe Hohner of Canton Township was promoted from manager to senior manager in information services consulting with Ernst & Young.



Ganz



Wennerberg

Gary Rowland, a service technician at Livonia Mazda, completed a specialized Mazda service course. Rowland was trained in the repair and service of Mazda electrical systems.

Steven R. Roberts of Dearborn was awarded the Art Wisely Award from the Michigan Minority Business Development Council. The award is given every five years to someone who has exhibited "outstanding efforts on behalf of the Michigan Minority Business Development Council." Roberts is director of facilities and Materials Purchasing with Ford Motor Co.

Brij Seth of Canton Township received an outstanding achievement award from the Automotive Industry Action Group. Seth is a Ford Motor Co. employee. Seth was one of 20 people recognized for making the North American auto industry more productive and internationally competitive.

Five Livonia AAA Travel employees visited Atlantic and Caribbean islands. They are unit manager Joann Grubb and agents Theresa Komaromi, Tommie Legge, Kathy Randolph and Valerie Wilkinson.

Mark F. Niewodowski Sr. of Canton Township was named district sales manager at Griffin Pipe Products Co. Before being named district sales manager for the Detroit area, Griffin was district sales manager at U.S. Pipe & Foundry.

The Society of Manufacturing Engineers in Dearborn has recognized a number of area residents for service. They are: Linda Cikalo of Garden City, five years; Nancy Nowitzke of Garden City, five years; Tim Cubr, five years; Keith Bankwitz, five years; Samuel Barli, five years; Paula Harrington, five years; Lynda Pott, five years; Dora Murray, 10 years.

John H. Quick, son of Marie Quick of Westland, was named second vice president and operations officer in the data processing-computer services with Manufacturers National Bank of Detroit.

Richard Bourbeau of Richard Bourbeau Home Improvements in Garden City received the Golden Hammer Contractor Award from Alcoa Building Products.

Please submit black-and-white photographs, if possible, for inclusion in the business people column. While we value the receipt of photographs, we are unable to use every photograph submitted. If you want your photograph returned, please enclose a self-addressed, stamped envelope. Indicate in a margin on the front of the photograph that you want it returned. We will do our best to comply with your request. Send information to: Business Editor, 36251 Schoolcraft, Livonia 48150. Please include city of residence and a daytime telephone number where information can be verified.

**PRICES SLASHED!**  
HONESTLY

**Bathroom CERAMIC TILE \$299<sup>95</sup>**  
LABOR & MATERIAL

Completely installed in Tub area (up to 50 sq. ft.)

**32639 FORD ROAD**  
1/2 BLK. E. OF VENOY  
**427-6620**

**FREE ESTIMATES  
EXPERT INSTALLATION**

**AJAX FLOOR COVERING**

YOUR CHOICE OF 15 CERAMIC COLORS

**SUN**

**START SAVING NOW**

+ 90% High Efficient Furnace From

**Carrier**  
We Aren't Comfortable Until You Are.

**\$995**  
Plus Installation Financing Available

**WAYNE • 421-4555 OAKLAND • 642-4555**

Free 2nd opinion on any condemned equipment

**FREE ESTIMATES • Senior Citizen Discount**

**ASK ABOUT OUR Preventive Maintenance Program**

**FURNACE**  
TUNE-UP AND SAFETY INSPECTION  
**\$38** WITH 12 POINT CHECK  
Expires 12-31-90

**ONE MONTH FREE**  
GAS FOR 90-91 HEATING SEASON WITH PURCHASE OF 90% EFFICIENT FURNACE  
Expires 12-31-90

**Climb up, sink in. Feet up, deep sigh.**

Paradise found. The lasting beauty and comfort of outdoor furniture. From basic lawn chairs to luxury lounge furniture. Order now for the best of both worlds.

**Palm Beach Patio Furniture**

New Town Center 347 4610  
Westland and New Road  
Westland 656 2490  
Michigan's largest patio furniture store

DOUG WALKER USES THE DISCOVER CARD  
BECAUSE IT PAYS HIM MONEY BACK  
FOR EVERY PURCHASE.

NOW WHERE DO YOU SUPPOSE  
HE'D RENT A CAR?



Budget. Because like the Discover® Card, it makes sense to Doug. And now, when he uses the Discover® Card to pay for his rental, he gets \$5 a day, a value of up to \$25, off the already low rates at Budget. Along with convenient locations, a wide selection of cars and fast, friendly service.

Offer valid through 5/23/91 at participating locations. Present this ad at time of rental. Refueling services, taxes and optional items are additional. Normal rental requirements and restrictions may apply. Surcharges for extra drivers and drivers under 25 may apply. Cars must be returned to renting location. Offer may not be available during certain blackout periods. Offer may be used in conjunction with other promotions or discounts except CorpRate rates. Offer good on any compact through luxury vehicle. For reservations, check the Yellow Pages for the Budget location nearest you.

BUDGET GIVES YOU  
\$5.00 OFF PER DAY  
WHEN YOU USE THE  
DISCOVER CARD.

IT PAYS TO



**Budget**  
The Smart Money is on Budget.

The Discover® Card pays you a Cashback Bonus\* of up to 1% yearly, based on your annual level of purchases.

# Cellular telephone gobbles up automotive writer

I never thought of myself as the cellular phone type. There is something about a cellular phone that makes you think the guy has some kind of big deal going, particularly when he is kind of leaning with his elbow out the window and holds the phone about chin high, nodding like he just closed on a contract worth about 10 grand up front.

Some of my best friends have cellular phones, which is no great endorsement, since some of my friends have something less-than-sterling characters.

Salesmen, mainly, either insurance or small pieces of machinery, which means they can bore you with stories about how much their cellu-

lar phone bill is on top of the stories about how much they make in commissions.

One of them sells cellular phones, which means he can drop big numbers about his cellular phone bill and his commission on cellular phones at the same time. But I digress.

I have held off on buying a cellular phone, despite driving about 50,000 miles a year, figuring you can always stop and use a pay phone anyway. Besides, it always looked a little dangerous, sort of like trying to watch TV while driving, and, frankly, the image was a little tacky, one step shy of a leisure suit.

I THINK I changed my mind when I stopped at a pay phone in East Los



Angeles, and a gentlemen leaning against the phone gave me a hard stare and said, "I'm going to shoot you, right between the eyes."

"I'm from Detroit," I replied, and he ran off.

But after that, I figured you can't be too careful, so I went out and bought a cellular phone.

Actually, I found out that you don't actually have to go out and buy

a cellular phone, you just have to stand still for about three minutes and someone from Cellular One or AT&T will stuff one in your hand along with a contract to sign up for phone service.

These two companies are competing so hard, they discount the phones to attract new customers, even give them away. It's the contract that you have to watch out for.

My suspicions were raised when the guy nicked both our arms and held them together to mix our blood before he would give me the phone.

Along with the phone, you get a couple of books that tell you all the codes that make it work, which means that along with trying to dial a phone while driving, you also are trying to read a book of instructions.

I have to apologize to the person who owns the house with my tire tracks across the front lawn, a side trip that resulted from my concentrating too long on page 12.

I QUICKLY GOT the hang of it, however. The modern phones even have code numbers to dial automati-

cally, which is supposed to help you keep your eyes on the road.

That helps. It takes a while to get over shock of your first phone bill, since the contract you signed means you have to pay for both incoming and outgoing calls, plus extra charges for accidentally intercepted police dispatches.

But now I can lean back, put my left arm out the window and take my calls, looking expansive and on the fast track.

"You know, you look like a jerk when you use that thing" is how my wife puts it.

Dan McCosh is automotive editor of Popular Science Magazine.

## Recession is headed our way

By Sid Miltra special writer

For some time my clients have been asking me if we are in a recession. My answer is: Not yet, but we will soon be there.

Take a look at the accompanying table. Even before the beginning of the Middle East oil crisis, the U.S. economy was headed toward a recession.

During the first quarter of 1990, the real GNP increased 1.7 percent, and the increase slowed to barely 1 percent during the second quarter.

Now that the rising oil prices, escalating war costs and bigger budget deficits are imposing severe restraints on the economy, the forecast calls for no economic growth during the latter part of this year.

NOT EVERYONE shares my pessimism. Many analysts appear confident that there will be no recession and the economy will be heading north in 1991.

These economists base their predictions on three major assumptions:

### Growth in GNP, prices (percent change from prior quarter, annual rate)

	quarter	real GNP	consumer prices
1990	first	1.7%	8.2%
	second	1.2%	3.8%
forecasts	third	1.0%	5.8%
	fourth	0.0%	6.0%
1991	first	0.5%	4.7%
	second	1.6%	4.2%

Source: Blue Chip Economic indicators.

1. Saudi Arabia and other oil-producing countries will increase their oil production to compensate for the loss resulting from the embargo.

2. Oil prices will eventually settle at \$20 a barrel (prices reached \$40 a barrel in September).

3. Germany, Japan, France and other countries will share most of the financial burden of managing the Middle East crisis.

Whether you accept these assumptions, you can't deny that we are facing serious economic problems stemming from uncertainties that surround us.

There is a difference between

risks and economic uncertainty. We can deal with risks by the way we plan and make investments. Uncertainties are just uncertainties — all we can do is speculate.

THE FEDERAL RESERVE appears to be trapped in speculation. If the Fed pursues a relatively accommodative policy in an attempt to keep the economy growing, we may be able to ward off a recession.

However, if as a result of an easy monetary policy, inflation begins to rise, we may expect the Fed to quietly reverse its expansionary policy.

## Prospect inactive customers when looking for more sales

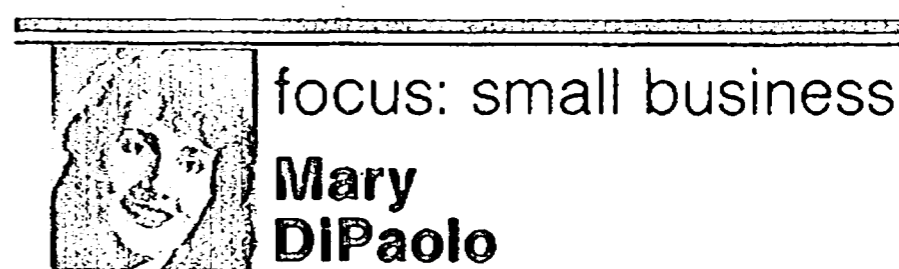
Throughout this series, I have frequently made use of the term "current and potential customers" to identify two of the major target markets served by any business organization. But what about the forgotten "third" market — your firm's inactive customers?

Believe it or not, this market may represent your greatest opportunity for increased sales. Before spending time and money on promotional strategies to attract "current and potential customers" this year or next, you may want to focus on this potential business that's right under your nose.

RESEARCH CONDUCTED on the topic indicates that active customers become inactive when a business stops paying attention to them. A much smaller percentage ceases dealing with organizations because of unresolved complaints or inferior products and services.

The data here suggests that customers should never be taken for granted if you expect them to remain loyal over the long term.

The first step in bringing your dead customers back to life is to identify who they are. Using your customer list as a guide, isolate those who have not done business with you as often as can reasonably be expected.



DEPENDING ON the nature of your business, customers may be considered inactive after as little as two weeks or as long as two years.

Prepare a letter to all of these inactive accounts. Let them know what is going on in your business and give them one or more good reasons to start buying from you again. It is, of course, vital to emphasize how valued these customers are to your company.

If you operate a retail business, don't make the mistake of sending out fliers or coupons in lieu of a letter. The same rule applies for business service firms that merely mail out newsletters or announcements to their inactive accounts.

These supplementary materials may be included with a letter, they but do nothing to prompt the reactivation process.

REMEMBER THAT the purpose of this first contact is to get your foot in the door so you can begin to

rebuild your former relationship. If an inactive customer does not respond to your initial letter(s), try calling him or her personally by phone. Ask why the individual or their organization has stopped dealing with your business.

If they mention a past conflict or complaint, resolve it right away. Then you will be in a better position to offer customer incentives that work for your business rather than against it.

In general, it takes a minimum of four contacts during a 30-day period to re-establish your business identity with inactive customers.

It takes approximately 60 days and from four to six contacts before these customers become active once again.

Mary DiPaolo is the owner of MarkeTrends, a business consulting firm. She is also producer and host of the cable television series "Chamber Perspectives."

# Attention GM Employees

Not Every Emergency Is Life-Threatening, Isn't It Nice To Know That One Managed Health Care Plan Understands That!



HealthPlus Of Michigan The Plan That Remembers The Person.

Some of our competitors believe that emergency care is a covered benefit only if it's considered life threatening. HealthPlus of Michigan believes, "health-threatening" is the concern. We don't expect our members to diagnose. So, if you can't reach your doctor and the situation is serious, call us. We'll help!

After all—isn't your health what it's all about?

"Don't worry, Mom — I feel better. I'm back in classes, and HealthPlus of Michigan covered everything."



When your children are away at college, HealthPlus of Michigan covers them for all medically necessary health care. That means you can relax, knowing that the plan that remembers the person...is remembering your children even when they're away at college!

### With Their Bill



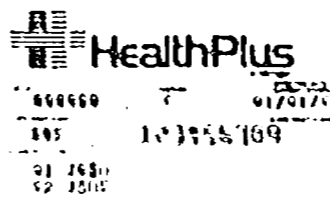
### With Our Bill



The difference is clear. With other health care plans, such as PPOs, you end up paying money out of your pocket for such routine items as office calls. In most cases you pay 30% — and in some cases you pay 100%!

The HealthPlus of Michigan difference is—you're covered! The difference is clear, and so is the choice!

You Might Be Out-Of-Town But You're NEVER Out Of Touch! With HealthPlus Of Michigan!



- Emergency Care
- Prescription Benefits
- Urgent Care.

If you're traveling out-of-town (even world-wide) don't worry about your health-care coverage—because HealthPlus of Michigan is never out of reach! It's as easy as calling!



Choose HealthPlus of Michigan The Managed Health Care Organization That Remembers The Person

# Credit unions under attack by banking competitors

If profit oriented competitors in the financial services industry and their Washington lobbyists get their way, credit unions may become a thing of the past.

The ability of credit unions to satisfy the needs of their members has raised some hackles among bankers, who claim they are being unfairly hurt by credit union competition. Banking lobbyists are leveling unfounded attacks on the nation's credit unions with the goal being to hamper the ability of credit unions to serve their members through unfavorable legislation in Washington.

Specifically, the banking industry is attacking credit unions for unsound business practices and calling for federal taxation of credit unions. Here are the facts:

The credit union system has been and continues to be strong and safe — a track record that banks and thrifts can only look upon with envy.

Survey after survey indicates that credit union members are far more satisfied with their financial institutions than customers of banks or thrifts.

Congress in 1934 exempted credit unions from the federal corporate income tax in recognition of credit unions' unique nature as not-for-profit financial cooperatives. Given that the

non-profit, member-service nature of credit unions hasn't changed, there is no reason to change their tax exempt status.

The facts may be on the side of credit unions, but the banking effort may still succeed — unless credit union members act. Let your representatives in Washington know what you think. Write or phone your congressional representative and Michigan's two U.S. senators and tell them that your credit union is important to you, that you don't want Congress or the bankers tampering with the services you receive.

What's at stake? Credit union members are aware of the advantages credit unions offer in terms of fair earnings for savers and reasonable rates for borrowers. As member-owned, non-profit financial cooperatives, credit unions stand apart from other financial institutions in their unique commitment to service.

It's simple: At a bank, you're a customer, and the bottomline is profit for stockholders. At a credit union, you're a member, and the bottom line is service to you.

It is vital that credit unions continue to serve as a safeguard against financial monopoly by remaining a viable alternative to for-profit institutions.

U.S. Credit Union Totals						
	Number of Credit Unions	Number of Members	Savings (Shares & Deposits)	Loans Outstanding	Reserves	Assets
1989	15,144	60,490,312	\$186,619	\$136,801	\$9,468*	\$205,444*
1988	15,700	58,600,000	178,400	126,400	8,555	198,200
1987	16,277	56,476,329	168,018	110,764	7,707	181,735
1986	16,910	54,066,729	152,693	96,397	6,816	166,063
1985	17,581	51,721,709	125,512	85,139	5,330	137,168
1984	18,375	49,268,223	102,568	75,442	4,646	112,960
1983	19,095	47,507,019	89,693	60,517	3,951	98,327
1982	19,897	46,693,623	74,847	51,488	3,560	82,680
1981	20,786	45,313,237	64,649	50,371	3,339	72,295
1980	21,467	44,047,759	61,748	48,707	3,118	68,996
1979	21,983	41,355,370	55,878	51,230	2,943	64,193
1978	22,204	40,813,117	52,728	49,436	2,751	61,022
1977	22,383	36,851,813	45,997	41,214	2,544	53,043
1976	22,582	33,700,390	38,565	33,926	2,267	44,303
1975	22,678	31,321,234	32,800	28,105	2,015	37,554
1970	23,688	22,776,676	15,484	14,100	1,125	17,951
1965	22,219	16,753,106	9,249	8,095	669	10,552
1960	20,456	12,037,533	4,975	4,377	272	5,653
1955	16,201	8,153,641	2,447	1,934	110	2,743
1950	10,591	4,610,278	850	680	52	1,005
1945	8,683	2,842,989	369	127	24	435
1940	9,023	2,826,612	222	190	NA	253
1988-1989 % change	-3.5	3.2	4.6	8.2	10.7	4.7
1979-1989 % change	-31.1	46.3	234.0	167.0	221.7	220.0

\*From 1986 to present, reserves include allowances for loan loss and investment loss

## Credit unions: a better deal in banking service

Credit unions have never played follow-the-leader.

Your credit union takes pride in being different from other financial institutions. The credit union is owned by you the member. You elect the volunteers who set the credit union's policies and oversee its operation. Because credit unions are non-profit cooperatives with a mission of service to their members, they can usually give you a better deal than you could get at other financial institutions.

But because of our success, our competition has redoubled its attacks on us, aided by a fragile, emotional financial climate.

We are witnessing increasing consolidation and homogenization in the financial services industry — the S&L industry is fading away and banks themselves are undergoing consolidation. In addition, foreign banks are moving into U.S. financial services.

The financial marketplace is becoming dominated by large institutions that look more and more like each other. Financial services are increasingly controlled by faceless people far away.

Your credit union will never be owned by outsiders. It will always be owned by you. But if our competitors succeed in rewriting credit union legislation, they will weaken your credit union and the entire Credit Union System.

All members are being asked to help in our grassroots effort to contact legislators to express our concern and to indicate that we like our credit unions just the way they are and don't want to give them up. Your credit union is working with its state and national organizations to fight the threat we face on the legislative front.

## Borrow and save with a 'common bond'

Exactly what is a credit union and how is it different than a bank or savings and loan? Why should you be a credit union member instead of a bank customer?

These are good questions. When you know the answers, you'll see why a credit union is a good place to borrow and save.

First of all, a credit union is a not-for-profit organization and is not required to earn a profit for outside stockholders or investors. Any income a credit union earns over and above expenses is returned to members in the form of higher interest paid on savings, lower interest rates on loans and improved services to members.

Secondly, a credit union can be easily described as a "cooperative bank." All credit union users are members,

not just customers. And each member has a voice in the credit union's operation.

A credit union is owned and operated by its members, all of whom share a "common bond" such as working together in the same industry, belonging to a professional or fraternal group, or living in the same community.

The common bond is an important and unique difference between credit unions and other financial institutions. Having a common bond helps hold an institution together because members usually share similar backgrounds and financial concerns. This similarity frequently generated new ideas and suggestions for better member service.

Because of the common bond, members often know personally the credit union's officers, directors and staff. Also, they're likely to see friends, neighbors, co-workers or other familiar faces when visiting their local credit union.

When you open a savings account at a credit union, not only do you become a member, but an owner as well. As an owner, you have the right to attend annual meetings, vote for the board of directors and serve in any elected position. Directly or indirectly, you can help shape and control the institution that serves your financial needs.

As a credit union member, you'll often enjoy interest rates that are more favorable than a bank's. The members

who set the credit union's interest rates use the services themselves, so they have a personal interest in establishing and maintaining competitive rates. And all credit union savings accounts are federally insured. As a member, you'll also be eligible to apply for a variety of loans, low-cost insurance products and many other services.

Depending on its size, a credit union may be able to supply all the financial services you need. Some credit unions

offer only savings accounts and personal loans, while others may offer a variety of services such as share drafts (checking accounts), loan drafts, mortgage loans, credit cards, IRAs, financial planning services and much more.

As you can see, a credit union is quite different from a bank or savings and loan. Credit union borrowers and savers are members, not simply customers. They have a unique stake in "their" financial institution, and they share in its success.



★★★ OPERATION ★★★  
**GRASSROOTS**

A CREDIT UNION SYSTEM CAMPAIGN



**A TRADITION WORTH PRESERVING**

Lawmakers from every state and district are feeling the political backlash from the nation's largest bailout of financial institutions. Because of the savings and loan crisis, Congress may soon consider a restructuring of the entire financial services community as part of a solution.

### CREDIT UNIONS ARE WORTH PROTECTING

Even though they are not part of the S&L problem, the overhaul could sweep credit unions under the banking system, thus eliminating them as the only available not-for-profit alternative for millions of consumers who use financial services.

As true cooperative organizations that put people ahead of profit, credit unions are

worth protecting. They urgently need your help. Please voice your support by completing the simple petition form below. All you have to do is sign your name, write in your address and mail it to:

Protect Credit Unions  
Michigan Credit Union League  
P.O. Box 5210  
Detroit, MI 48235

We'll see that your petition is delivered directly to your representatives in Congress. Thank you.

If you'd like more information about this serious threat to America's credit unions and what else you can do to assist, contact your credit union or the Michigan Credit Union League.

### TO: MICHIGAN'S CONGRESSIONAL DELEGATION

This is to certify that I, the undersigned, hereby petition the Congress of the United States of America to protect and defend a separate and consumer oriented credit union system by not permitting this system to be taken over by the banks or their banking regulators.

GIVEN UNDER MY HAND:

Signature

Address

City/State/Zip

A public service message on behalf of credit unions presented by LEAGUE SERVICES CORPORATION (A subsidiary of the Michigan Credit Union League)

### MOTOR CITY CO-OP CREDIT UNION A FULL SERVICE FINANCIAL INSTITUTION

Motor City Co-op is a credit union dedicated to serving its members' financial needs. We specialize in giving a personal level of service that you just can't find at other financial institutions.

If you don't have a credit union available to you, discover the advantages of being a credit union member. Call or visit us today.

**Warren**  
11611 E. 13 Mile Road & Hoover  
795-4570

**Flint**  
507 W. Atherton Road  
238-8900/(800) 482-6768

**Oak Park**  
25900 Greenfield, Suite 100  
968-3303

**Detroit**  
17950 Van Dyke at 6 1/2 Mile  
891-2100/(800) 328-8051

Member Service Centers Corporation

SERVING RESIDENTS OF MICHIGAN SINCE 1948

## A Community Of Members!



**LIVONIA COMMUNITY CREDIT UNION**  
Since 1954

15420 Farmington Rd. • Livonia  
Phone: 421-7180

- Great Savings Programs
- Low Cost Loans
- Checking Accounts with Interest
- IRAs
- Payroll Deduction
- Direct Deposit of Social Security/Pension Checks
- Discount Insurance Programs
- No Fee VISA cards at 14.9%
- 3 Lane Drive-Through
- Certificates of Deposit
- Automated Teller Machines
- Telephone Audio Response
- Twelve Convenient Service Centers

Office Hours:  
9 am to 5 pm  
Mon.-Thurs.  
9 am to 6 pm Fri.

Drive Through Hours:  
Mon.-Thurs. 8 am to 6 pm  
Friday 8 am to 7 pm  
Saturday 9 am to 1 pm

# Credit unions extend a range of services

Since the first U.S. credit unions opened in the early 1900s, they have concentrated on being the best possible places to save and borrow for the average consumer. The emphasis has always been on member thrift, instead of institutional profit, so they can offer low-interest loans and a high rate of return on savings.

In recent years, credit unions have begun moving beyond the traditional saving and lending services. Some now offer the most modern financial services available anywhere, such as IRAs, certificates of deposit, money orders, credit and debit cards, automated teller machines (ATMs), home mortgage loans, and financial planning programs.

Not every credit union offers every type of service; this depends on the needs of the membership and the credit union's physical capacity to administer various programs. Because credit unions are cooperatively owned and democratically controlled, members participate directly in choosing the programs that will best suit their needs. The following services are

typical of those offered by most credit unions;

**LOANS.** Everyone needs a loan at one time or another, and credit unions have traditionally been recognized as a good place to get one. Interest rates are typically as low or lower than those of other lenders, and it's often easier to get a loan at a credit union because consideration is given to the borrower's character and ability to repay, instead of just the collateral available. Many credit unions also provide Loan-Protection insurance at no additional cost. This insurance pays off a member's outstanding loan balance should he or she die or become permanently disabled.

**SAVINGS.** Credit unions help members save to achieve their financial goals. Most offer savings plans that may include passbook accounts, money market accounts, certificates of deposit, individual retirement accounts (IRAs), Christmas, vacation, and educational accounts, etc. Interest rates are always competitive and often exceed

those of other financial institutions. Many credit unions also provide Life Savings insurance at no additional cost to the members. And your savings are safe because deposits in all Michigan credit unions are insured up to \$100,000 by an agency of the federal government.

**PAYROLL DEDUCTION.** Nine out of ten credit unions offer this handy service which enables members to have regular savings deposits or loan payments deducted directly from their paychecks. It's a "painless," convenient way to save.

**SHARE DRAFT ACCOUNTS.** These are interest-paying checking accounts which usually carry lower service fees (if any) or a lower minimum required balance than checking accounts at other institutions.

**DIRECT DEPOSIT.** This enables members to have their paychecks, social security checks or other types of regular payments deposited directly into their credit union account. It's a great convenience that means no

more lost checks, no more standing in line, no forgotten deposits... and the money starts earning interest immediately.

**EDUCATION AND COUNSELING.** Credit unions exist to help provide for the financial well-being of their members, so many offer financial planning to achieve specific goals. These goals may include retirement planning or saving for your children's education.

**OTHER SERVICES.** Many credit unions offer additional services such as home mortgage loans, credit and debit cards, safe deposit boxes, automated teller machines (ATMs), and personal insurance services. It all depends on the size of the credit union and the wants and needs of its members.

Credit unions believe the average consumer deserves as good a "shake" as the person with lots of money. They know that today's consumer needs more than just loans and a place to save, so they're working hard to serve those needs in the best way possible.

## Experts advise bankers to follow credit union practices

Bankers are looking for winning retail and consumer banking strategies in a changing environment — and at least three of the 17 authors of a recent advertising supplement in "The American Banker," a trade newspaper, offer strategies right from the CU service manual.

Andrew J. Atkin, vice president of the Walker Group/CNI, appears intrigued with the idea of membership, which credit unions have always offered.

"There is no reason why banks cannot seek ways of introducing membership advantages to a number of different customer segments," he

says. "The results may not only be a point of differentiation, but provide a tangible reason for customers to consolidate accounts."

Atkin also recommends providing consumer information along with data on financial products — something that credit unions have long been noted for.

"A bank seeking to develop its car loan business," he suggests, "may set up an area with information about new cars, used cars and trade-in values." About 1,000 credit unions already do that through the Credit Union Car Facts program.

## Industry boasts capital growth

Credit unions have built up a strong capital cushion over the last decade, according to the Credit Union National Association (CUNA).

Capital is money set aside against unexpected financial setbacks. In "Credit Union Report," a just-released statistical summary of the credit union movement, CUNA reported that capital reached 7.9 percent of credit union assets in 1989.

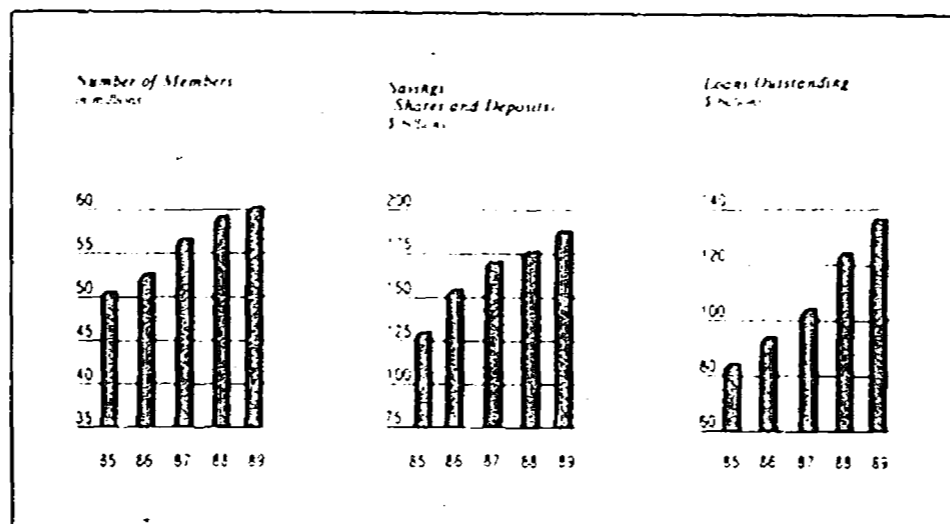
"This is an enviable capital ratio," according to CUNA Chief Economist William Hampel, "and all the more remarkable because credit unions, unlike for-profit institutions, can't sell stock to bolster capital but have to rely on building it out of earnings."

Credit unions, because they are

not-for-profit cooperatives governed by their member-owners, generally follow a low-risk management philosophy. Hampel said, that encourages building a capital cushion.

He pointed out that credit unions have the lowest loan delinquency rates among depository institutions. "They stick to their knitting and focus on serving their members with consumer and residential mortgage loans," Hampel said.

According to "Credit Union Report," the nation's 15,000 credit unions held 6.1 percent of the nation's consumer savings at the end of 1989, and 12.5 percent of installment loans. More than 60 million Americans are credit union members.



★ ★ ★ OPERATION ★ ★ ★

# GRASSROOTS

A CREDIT UNION SYSTEM CAMPAIGN

**Serving & Supporting the Communities of:**

Plymouth 453-1200	Canton 455-0400	Northville 348-2920
----------------------	--------------------	------------------------

**Community Federal Credit Union**

**UNITED FAMILY CREDIT UNION**  
Secure Savings, Low Cost Services, and Friendly Personal Attention.

These Benefits and More are Available to Retirees, Employee Groups and Their Family Members.

**JOIN TODAY**  
6004 Williams Lake Rd. • Waterford, MI  
**(313) 623-9300**

**DAIRYMEN'S CREDIT UNION**

Meeting the financial needs of members and their families since 1941.

- Checking accounts
- High-yield savings
- Visa & loans for many reasons
- Home equity loans
- ATMs & Service Centers
- And much more

Call or stop by for information about credit union membership today.

22720 Michigan Avenue  
Dearborn, MI 48124  
**274-5030**

*We Take Care of Our Own.*

To some lenders, you're a risk. To your credit union, you're family. So when you need a loan, borrow where you belong — at your credit union.

**CUNA MUTUAL INSURANCE GROUP**  
Madison, WI • Pomona, CA • Southfield, MI

Most credit unions offer members the protection of loan insurance from CUNA Mutual.

**DISCOVER THE DIFFERENCE**

Serving Our Churches in the Community  
"CHRISTIANS HELPING CHRISTIANS"

**UNITED CHRISTIAN COMMUNITY CREDIT UNION**

Everyone is Welcome  
Call Us For Details  
**(313) 528-1885**

HOURS: Mon. thru Thurs. 9:30 to 5:00 p.m. - Drive up till 6:00 p.m.  
Fri. 9:30 a.m. to 7:00 p.m. - Drive up till 7:00 p.m.  
Sat. 9:30 a.m. to 2:00 p.m. - Drive up till 2:00 p.m.

**1785 Rochester Road • Troy, Michigan 48083**

## Is consumer credit a friend or foe?

If used properly, credit can help you enjoy a variety of goods and services without hurting your budget. Improperly used, it can leave you a long string of debts and overdue bills.

There are many sources of credit, and they each offer something different. Credit is available from department stores, banks, finance companies, credit union and credit cards. The store where you buy that \$499 TV may offer the following deal if you don't have the \$499 in ready cash.

You pay for the TV in monthly installments of \$31.85 each. After the 18th payment, the TV is yours free and clear. That's about a dollar a day — not bad. But is it really such a good deal after all?

If you pay \$31.85 a month for 18 months, it works out to \$573.30 in total payments for a \$499 television. That means you are paying \$74.30 (the difference) for the privilege of paying the store monthly instead of all at once. This is one form of credit, and the store is charging you \$74.30 to use it. That works out to a true annual interest rate of 18.8 percent, which is approximately what you can expect to pay in interest on most installment credit plans offered by retail merchants.

The rate is about the same or higher at most financial companies and it generally ranges from 12-21

percent at credit unions, 15-21 percent at banks, and 18 percent or more for credit cards.

Any lender is required by the Truth-in-Lending laws to quote you the TRUE ANNUAL INTEREST (also known as the Annual Percentage Rate) in a credit offer. This allows you to quickly determine which lender is offering the best rate.

When you borrow or use other forms of credit, do so only within your ability to repay. Otherwise you'll be stuck with monthly payments you can't afford, and some of the items you purchase on credit could be repossessed by the creditor.

One factor which often determines your access to credit is your CREDIT RATING. Your credit rating is determined by how well you pay your bills, how long you have lived at your present address, how long and where you have been employed, what you earn and other points regarding your financial dependability. Lenders usually want to know these things before extending credit. They can obtain your official credit rating by checking with a local credit bureau.

Your credit rating will be stronger if you have a job, have lived at your current address for a few years, have paid your bills on time, have maintained a regular savings program at a local financial institution, and have used credit previously.

**PCU**  
Parkside Credit Union

**OVER 37 YEARS OF SERVICE TO OUR MEMBERS AND THEIR FAMILIES**

34629 Michigan Ave.  
Wayne, MI 48184 **(313) 728-4150**

**DETROIT EDISON CREDIT UNION**  
1944-1990  
46 Years Of People Helping People.

**313-237-9795**  
Edison Plaza Building  
660 Plaza Drive, Suite 2155  
Detroit, Michigan 48226

**LIVONIA PARISHES FEDERAL CREDIT UNION**

38 Years of Business

Servicing the Families of the Following Catholic Parishes:

• St. Aidan	• St. Maurice
• St. Colette	• St. Michael
• St. Edith	• St. Priscilla
• St. Genevieve	• Our Lady of Victory

32516 Plymouth Rd.  
Livonia, Michigan 48150  
**427-7400**

HOURS:  
M-Th 10 a.m.-5 p.m.  
Fri. 10 a.m.-7 p.m.  
Sat. 9:30 a.m.-12:30 p.m.

**MOTOR PARTS FEDERAL CREDIT UNION**

with two locations to serve our members

CENTERLINE 7291 Bernice Rd. (313) 754-2300	DETROIT 14250 Plymouth Rd. (313) 493-2430
--	---

**CASH BACK CHECKING**

To the first two hundred new checking accounts opened we are offering a tote bag or check pack (an \$8.00 value). Plus we will buy back any unused checks from another financial institution up to ten dollars worth!

We also offer:

• No minimum balance	• No monthly service charge
• No per check charge	• No cancelled checks to store

**\*SPECIAL 8.25% CERTIFICATE**  
Get the best rate for six months now with our special certificate. Interest paid at maturity. \$5000 minimum deposit.

**\*THE PHONE TELLER**  
Offers you 24 hour touch-tone convenience. Transactions include balance inquiry, transaction history, transfer money, transfer payment and check withdrawal. Call us for more details!

Serving Chrysler, General Dynamics and their families

# Pure water company looks good, but it's too high

**Q.** I read a story about Ionics Inc., and its business appealed to me. It is a leader in water purification. From the reading I have done, the need for pure water is getting greater all over the world, and it would seem like this company could do nothing but grow. Do you think I am on the right track?

**A.** Ionics was one of the glamour stocks in the early '80s. It became severely overpriced on the speculation that the company's water desalting system would be used in great quantity. The anticipated orders did not materialize, and the company spent several years struggling to hold the business together. Under very difficult circum-

stances, management rebuilt the company and today it may be on the verge of enjoying the future speculators were predicting years ago. Management has built an entirely new business in bottling and selling water.

**THIS IS** a small element of stability in a business where the profits from construction and operation of plants proved elusive for some time. Bottled water currently is a \$25 million business.

Ionics has a lot of strengths. It is the largest company in the water purification and desalination business. Its technology seems to be tops. It has installed more than 1,800 desalination systems in 50 countries. It has



today's investor  
**Thomas E. O'Hara**  
of the National Association of Investors Corp.

proprietary membrane techniques that enable it to improve beverage and food products, purify pharmaceuticals, produce chemicals and remove valuable products from industrial waste, according to Standard and Poor's. Its new aquapore membranes can remove toxic contaminants from industrial waste waters.

**THE COMPANY** provides services from designing, building and operating water treatment plants to all of the needs in between. It has recently signed a contract with the city of Santa Barbara, Calif., whereby it will build, own and operate a desalination facility to produce 2,500 to 10,000 acre feet of water per year. The contract runs for five years.

The company is not a large company. Revenues in 1989 were \$109 million. Five years ago they were \$65 million. That is a very good rate of growth. Earnings per share have not grown. In 1985 they were \$0.95. In '89 they were \$0.85, and for 1990 they are estimated to be \$1.16.

**VALUE LINE** and other analysts believe earnings will grow at 25 percent a year for the next few years. The stock recently has been selling at \$27. That is 23 times this year's estimated earnings.

There is no dividend. The company seems to have excellent prospects, but the price is high.

I would not buy more than a small holding because of the price at this

time. This would keep me watching the stock for more favorable buying times.

*Thomas O'Hara welcomes your questions and comments but will answer them only through this column. Readers who send in questions on a general investment subject or on a corporation with broad investor interest and whose questions are used will receive a free one-year subscription to the investment magazine Better Investing. For a sample copy of Better Investing Magazine or information about investment clubs, write Today's Investor, PO Box 220, Royal Oak, MI 48068.*

## datebook

### BUSINESS ETIQUETTE

Thursday, Oct. 18 — Better business etiquette course 6-10 p.m. at Madonna College, 36600 Schoolcraft (I-96 and Levan), Livonia. Fee. Information: 591-5188. Sponsor: Madonna College.

### RETAIL COMPETITION

Thursday, Oct. 18 — "Surviving and Thriving in a More Competitive Retail Environment" seminar 2-5 p.m. at the Ritz-Carlton in Dearborn. Free. Information: Stephen Epstein, 446-7287. Sponsor: Coopers & Lybrand.

### BUSINESS LECTURE

Monday, Oct. 22 — "Managing in Crisis or Vice Versa" by former Detroit Edison chairman and chief executive officer begins at 7 p.m. in Kresge Hall of Madonna College, 36600 Schoolcraft (I-96 at Levan) in Livonia. Free. Information: 591-5117.

### LIVING TRUSTS

Monday, Oct. 22 — Free seminar, "Living Trust vs. Wills," 1-3 p.m. at 15218 Farmington Road, Livonia. In-

formation: 522-2710. Sponsor: Livonia Senior Citizens Center.

### CPAS AND CONSTRUCTION

Tuesday, Oct. 23 — Construction Industry Conference 8 a.m. to 5 p.m. at the Holiday Inn-Fairlane in Detroit. Fee: \$95. 8 hours of CPE credit. Information: 855-2288. Sponsor: Michigan Association of Certified Public Accountants.

### TRUSTS FOR LAWYERS

Wednesday, Oct. 24 — "The Uses of Trusts in Estate Planning" 1-3 p.m. at Madonna College, 36600 Schoolcraft (I-96 at Levan), Livonia. Information: Nancy Torple, 591-5123. Sponsor: Madonna College.

### WOMEN IN METAL

Thursday, Oct. 25 — The Detroit Chapter of the Association of Women in the Metal Industries meets at 6 p.m. at the Hyatt Regency Hotel in Dearborn. Information: Sandi Niezgoda, 925-9800.

### PURCHASING MANAGERS

Thursday, Oct. 25 — National As-

sociation of Purchasing Management meets at 5:30 p.m. in the Laurel Park Marriott in Livonia. Topics: Managing Stress and Waste Minimization. Fee: \$25. Information: 1-773-3737.

### DISPUTE RESOLUTION

Thursday-Sunday, Oct. 25-28 — Society of Professionals in Dispute Resolution meet at the Hyatt Regency Hotel in Dearborn. Information: Nadine Slowik, 352-5500.

### AMIGA EXPO

Friday, Oct. 26 — Second annual Amiga Computer Club expo is free 4-8:30 p.m. in the Edison Building of the Ford Motor Campus in Dearborn. Information: John, 337-6621.

### WOMEN SUPERVISORS

Saturday, Oct. 27 — "Supervision and Management for the Woman Manager" 8:30 a.m. to 3 p.m. at Madonna College, 36,600 Schoolcraft (I-96 at Levan), Livonia. Fee: \$50. Information: 591-5188.

### LIVING TRUSTS

Saturday, Oct. 27 — Free living trust seminar 9:30-11 a.m. at Livonia City Hall, 33000 Civic Center Drive,

Livonia. Information: Greg Wright, 1-800-852-6228. Sponsor: PaineWebber.

### TAX-FREE INVESTING

Tuesday, Oct. 30 — Free seminar on tax-free investing begins at 7 p.m. at the Laurel Park Marriott, Six Mile east of I-275 in Livonia. Information: 1-800-544-8888. Sponsor: Fidelity Investments.

### MANAGER'S LEADERSHIP SKILLS

Tuesdays, Oct. 30 through Nov. 27 — "Leadership Skills for Managers" course offered at Schoolcraft College, 18600 Haggerty, Livonia. Fee: \$105. Sponsor: Schoolcraft College.

### RESUME WRITING

Friday, Nov. 2 — Resume-writing workshop 9 a.m. to noon at the Growth Works building, 271 S. Main, Plymouth. Fee: \$15. Information:

Tom, 455-4093. Sponsor: Growth Works Inc.

### ASSEMBLY AUTOMATION

Sunday-Wednesday, Nov. 11-14 —

11th International Conference on Assembly Automation will be at the Dearborn Inn in Dearborn. Information: 271-1500 Ext. 373. Sponsor: Society of Manufacturing Engineers.



## ROCKSTAR.

Congratulations to **JEAN GOLCHUK**

on her Women's Council of Realtors award as the 1990 Member of The Year for the Western Wayne Oakland Chapter of Michigan!

The Prudential

William Decker, REALTOR®

670 S. Main St.  
Plymouth, MI 48170

©1990 The Prudential Real Estate Affiliates, Inc. Equal Opportunity Employer.

The Prudential. You know us. We know real estate.™  
455-8400

## marketplace

Jack Demmer Ford Inc. of Wayne received Fort Motor Co.'s Distinguished Achievement award. This is the 20th year Demmer Ford has received the award.

Paragon Technology Park and Belden Industrial Park have opened in Livonia for industrial and technical customers. For information, call International Real Estate at 647-1111.

Wright Systems of Plymouth is offering a \$100,000 trade-in allowance to customers when they buy a Wright manufacturing software package. The telephone number is 1-800-234-7253.

American Technical Coatings in Livonia earned Ford Motor Co.'s Q1 award for quality. American Technical applies epoxy coatings to stabilizer bars used in Ford's Thunderbird, Tempo and Topaz models.

## WE DELIVER THE BEST IN ENTERTAINMENT



SEE OVER 20 ENTERTAINMENT CENTERS AND WALL SYSTEMS ON-DISPLAY  
AVAILABLE IN OAK AND CHERRY  
NOW ON SALE!!!  
CUSTOM SIZES AVAILABLE  
BAND IN YOUR TV  
STEREO AND WALL DIMENSIONS

**Wm. C. Franks Furniture**  
FINE TRADITIONAL AND COUNTRY FURNISHINGS

Mon.-Thurs.-Fri. 9-9  
Tues.-Wed.-Sat. 9-8  
2945 S. WAYNE RD., WAYNE  
(4 Blks. North of Michigan Ave.) 721-1044

**B**  
DETROIT'S QUIETLY SOPHISTICATED HOTELS  
TRAVELERS BONUS CLUB  
Each night you stay with us you will earn premiums which you can redeem for FREE NIGHTS or valuable awards. Membership is free and easy. Just check with the front desk and let us sign you up for membership in our travelers bonus club.  
Additionally, you will enjoy the quiet sophistication of our hotels and the services they offer.  
**Beverly Inn**  
145 S. Hunter Blvd.  
Birmingham, MI  
646-7300  
**Berkshire Hotel**  
26111 Telegraph Rd.  
Southfield, MI  
356-4333  
Valid Until 1/1/91

**William Leo Cahalan Jr.**  
FOR PROBATE JUDGE  
Paid for by the Cahalan For Judge Committee  
PO Box 43141 Detroit, MI 48243

**INFLATION FIGHTER!**  
**11% FIXED RATE\* EQUITY LOANS**  
Sterling Savings Bank  
Southfield 355-2400  
Clawson 435-2840  
Waterford 674-4901  
\*Fixed for Year 1. Prime + 2% at 15th month. Equal Opportunity Lender. FDIC Insured.

**LOW MONTHLY PAYMENTS**  
Isn't that what you really want in a home equity loan?  
Loan Amount: \$25,000  
INSTITUTION MONTHLY PAYMENT ANNUAL PERCENTAGE RATE FEES  
**GANIS HOME LOANS**  
Michigan National Bank \$384.48 12.50% YES  
National Bank of Detroit \$369.60 12.75% Waived  
Manufacturers Bank \$376.97 13.25% YES  
Standard Federal \$380.69 13.53% YES  
A recent comparison 9/25/90 of local lending institutions provided the above results for a \$25,000 Home Improvement/Equity Loan. The monthly payments utilize each lender's maximum term and lowest fixed rate for the loan amount. Maximum repayment terms include Ganis - 180 Months; NBD, Manufacturers and Standard Federal - 120 Months; Michigan National - 60 Month Balloon with 120 Month Amortization.  
**GANIS HOME LOANS**  
300 Park Street, Suite 230  
Birmingham, MI 48003  
313/647-3080  
Don't go to your bank and pay more than you have to. We'll come to your home or office (evenings & weekends too) to arrange your loan. And you'll pay less.

**DuMouchelles**  
DuMouchelles Art Galleries October Estate Auction  
Friday, October 19th at 7:00 p.m.  
Saturday, October 20th at 11:00 a.m.  
Sunday, October 21st at 12:00 noon  
Monday, October 22, at 7:00 p.m.  
Preview exhibition begins Friday, October 12th, 9:30-5:30 through the sale date Friday, October 19. Special exhibition Wednesday, October 17th, 9:30 a.m. -8:30 p.m.  
Featuring the oriental rug collection of Hodge Magarian; the Southwest American Indian art collection of Berkeley Duncan, from Ann Arbor, Mich.; the Meissen collection of a Bloomfield Hills, Mich. collector; Lucille MacPherson estate, Bloomfield Hills, Mich.  
Call or write for a free brochure. Illustrated catalogs available \$10.00 at the gallery, \$12.00 post paid. Annual subscriptions \$50.00.  
Featuring:  
- OVER 200 ORIENTAL RUGS, ANTIQUE, SEMI-ANTIQU, ETC.  
- OVER 200 PIECES OF FINE AND ESTATE JEWELRY OFFERED SATURDAY  
- AMERICAN INDIAN ART INCLUDING 30 NAVAJO RUGS, KATCHINA DOLLS, ETC.  
- FINE OIL PAINTINGS, INCLUDING LILA CABOT PERRY, MYRON BARLOW, FREDERICK COHEN, AND MORE  
- MEISSEN PORCELAIN GROUPING  
- FINE SILVER AND SILVER PLATE FROM THE MAC PHERSON ESTATE, BLOOMFIELD HILLS, MICH.  
- SEVRES PORCELAIN  
**OVER 1500 FINE OFFERINGS**  
**NOW ACCEPTING CONSIGNMENTS FOR UPCOMING AUCTIONS**  
**DuMouchelles**  
FREE VALET PARKING ALL SALE DATES  
409 E. Jefferson - Detroit, Michigan 48226  
(313) 963-6255 or 963-6256 (Across from the Ren Cen)  
Fine Arts Appraisers and Auctioneers since 1927 FAX 963-8199

**SNAPPER**  
**RECYCLING MOWER**  
SAVE \$200  
SAVE \$50  
Model 25089TE 8 hp \$1,349.95  
Model 28128BE 12 hp \$1,729.95  
Model M21357B \$309.95  
The unique air lift design suspends clippings in the HiVac cutting chamber. The specially engineered blade re-cuts the clippings...creating a fine mulch.  
**TAKE HOME ANY SHAPPER PRODUCT TODAY AND DON'T PAY FOR IT UNTIL APRIL, 1991. INTEREST FREE.**  
Allen Park Tom's Lawn & Garden 4117 Allen Rd. 388-2310  
Blossfield Bill's Service 112 E. Adrian St. 453-5287  
Monroe Angel's ACE Hardware 7332 Lewis Ave. 356-4333  
Lambertville Lehman ACE Hardware 1490 Stewart Rd. 282-4670  
Riverview Riverview Hardware 18639 Fort St. 282-4670  
Canton White's Sales & Service 7775 Sheldon 453-5287  
Monroe Rogers Equip. Co. 6508 N. Monroe Ave. 409-20-6110  
Union Fire ACE Hw. 905 N. Doyle Hwy.  
Grosse Ile Grossi's Hardware 7737 Macomb 878-0411  
Northville Twp. Tony's Mower Shop 40920 E. Mile 420-9083  
Wyandotte Jerry's Ace Hardware 2245 Fort St. 282-9922  
10% down payment required. Subject to credit approval. If paid in full by April 1, 1991 your account will be credited for all finance and finance charges which accrue on your purchase from date of purchase thru April 1, 1991. Finance charges will accrue at a rate which will vary. The APR is fixed on June 30, 1990 was 9.9%. A pre-purchase & 30 finance charge will be assessed.  
**SNAPPER**  
We build powerful machines.








## UNFORTUNATELY, THESE DAYS, NOT ALL COUPLES END UP LIVING HAPPILY EVER AFTER.

**25 PERCENT OF ALL MARRIAGES END IN DIVORCE.**

While last year there were over 29,000 couples married in the tricounty area, there were also an astounding 16,000 divorces.

Now, more than ever, the United Way Torch Drive needs your donation to provide family counseling and support for thousands. Plus your contribution will aid more than 150 agencies that feed the hungry, conduct medical research, fight child abuse.

Please, this year, give generously to the United Way Torch Drive. Before fairy-tale marriages become a thing of the past.

Give a little piece of your heart.  THE **GIVE TO THE TORCH DRIVE**

**Observer & Eccentric**  
NEWSPAPERS



is sponsoring this message in the interest of the Greater Detroit community. United Way Torch Drive contributions are not used to pay for this ad.

UNITED WAY FOR SOUTHEASTERN MICHIGAN 1212 GRISWOLD, DETROIT, MI 48226 (313) 226-9200

Michigan State Solicitation MICS 2123


















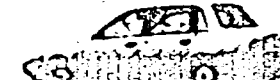


**YOUR TRADE WAS NEVER WORTH MORE!**

**BOB DUSSEAU** LINCOLN MERCURY MERKUR FREE TANK OF GAS WITH EACH NEW CAR DELIVERED

**"YOUR DISCOUNT DEALER"**

### YEAR-END CLEARANCE!!!

 <p><b>1990 LINCOLN TOWN CAR</b> Comfort &amp; convenience group. Stock #00327. NOW <b>\$21,859*</b> WAS \$29,166 SAVE \$6,297</p>	 <p><b>1990 LINCOLN TOWN CAR</b> Comfort &amp; Convenience group. Leather, anti-lock brakes, JBL installation. 8 to choose. Stock #00445. NOW <b>\$24,260*</b> WAS \$31,998 SAVE \$6,738</p>	 <p><b>1990 LINCOLN MARK VII</b> Anti-theft, traction, JBL system. NOW <b>\$23,844*</b> WAS \$30,874 SAVE \$6,930</p>
 <p><b>1990 COUGAR</b> Leather, moonroof, keyless entry, high level A.J.L.F.M. cassette, power steering. Stock #00943. NOW <b>\$15,267*</b> WAS \$20,147 SAVE \$4,880</p>	 <p><b>1990 SABLE LS</b> 462 package, 3.8 engine. Stock #00883. NOW <b>\$15,002*</b> WAS \$19,989 SAVE \$4,987 * 7 to choose at similar savings.</p>	 <p><b>1990 TOPAZES</b> 363 package, air, automatic, power locks. 3 to choose at similar savings. NOW <b>\$9,553*</b> WAS \$12,743 SAVE \$3,190</p>

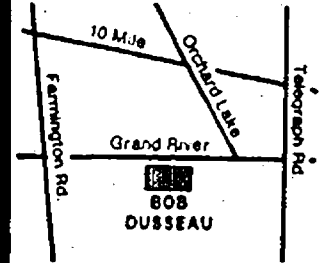
**Low, Low Miles** **DEMO SALE** **Low, Low Miles**  
LOADED WITH OPTIONS

<p><b>1990 GRAND MARQUIS LS</b> 172 package, conventional spare, dual power seats, auto climate control, premium sound. NOW <b>\$16,043*</b> WAS \$21,599 SAVE \$5,556</p>	<p><b>1990 COUGAR</b> 263 package with moon roof, JBL compact disk. Stock #00483. NOW <b>\$15,394*</b> WAS \$19,989 SAVE \$4,595</p>	<p><b>1990 COUGAR</b> 263 package. Stock #00653. NOW <b>\$14,067*</b> WAS \$19,444 SAVE \$5,377</p>	
<p><b>1990 COUGAR XR7</b> Moonroof, JBL, Leather. Stock #00071. NOW <b>\$18,131*</b> WAS \$24,885 SAVE \$6,754</p>	<p><b>1990 COUGAR</b> 262 package, power antenna. Stock #00489. NOW <b>\$13,417*</b> WAS \$18,352 SAVE \$4,935</p>	<p><b>1990 CONTINENTAL SIGNATURE</b> Loaded. Stock #00001. NOW <b>\$23,525*</b> WAS \$31,731 SAVE \$7,206</p>	<p><b>1990 TOWN CAR CARTIER</b> Loaded. NOW <b>\$24,461*</b> WAS \$32,885 SAVE \$7,424</p>

**BOB DUSSEAU**  
LINCOLN • MERCURY • MERKUR  
31625 Grand River  
at Orchard Lake Rd., Farmington  
Open Mon. & Thurs. 'til 9 P.M.

TOP DOLLAR FOR YOUR TRADE  
OUR SPECIALTY A X 2 & B PLANS  
\* Rebates included plus tax & plate

DETROIT AREA CALL **474-3170**  
537-4640



# PUBLIC NOTICE

## USED CAR LIQUIDATION

SATURDAY, OCT. 20, 10:00 a.m. to 6:00 p.m.

THE BOB SAKS MOTOR MALL FEATURING  
**OLDSMOBILE • TOYOTA • JEEP/EAGLE**

Is Liquidating Over Two Hundred Used Cars & Trucks

**SAVE** **\$500 UP TO \$5,000**

VEHICLES FROM LESS THAN **\$200**

Most available with warranties. All vehicles clearly marked. Bank representatives on site for instant credit approval. Trade in will be accepted bring your title in.

**FREE**  
To Everyone Who Attends  
A complimentary lunch or dinner from Dunleavy's River Place  
-ALSO-  
18 Holes of GOLF FREE  
At the WOODLANDS GOLF COURSE

## USED CAR LIQUIDATION

THIS SATURDAY FROM 10 a.m. - 6 p.m.

In the parking lot of BOB SAKS MOTOR MALL At the corner of Grand River & Drake Rd. in Farmington Hills - (This sale for the general public only. No dealers. No wholesalers please).

**Bob Saks**  
**MOTOR MALL**  
**478-0500**



### Charnock Olds

#### Low Mileage, High Value Used Car Headquarters

<p><b>'89 Camaro RS 34,000 miles</b> Air, auto, T-top, power seats &amp; windows, power locks, cruise &amp; tilt, like new, sharp black car. <b>\$10,300</b></p>	<p><b>'89 Buick Regal GS</b> 32,000 miles, air, auto, power seats &amp; locks, tilt, cruise. <b>\$10,900</b></p>
<p><b>'87 Jeep Wrangler 4x4</b> 24,000 miles, automatic with carpet &amp; tinted glass, custom tires &amp; wheels. <b>\$8450</b></p>	<p><b>'89 Chevrolet Z-24 Cavalier</b> 24,000 miles, air, auto, rear defroster, AM-FM stereo, like new. <b>\$8450</b></p>
<p><b>'89 Cutlass Supreme SL</b> 23,000 miles, air, automatic, power seats &amp; windows, power locks, tilt, cruise. <b>\$10,900</b></p>	<p><b>'84 Olds Ciera 4 Door</b> 32,000 miles, air, automatic, rear defroster. <b>\$4350</b></p>
<p><b>'87 Pontiac 6000 4 Door</b> Air, automatic, power windows and locks, tilt, cruise. <b>\$6400</b></p>	<p><b>'86 Cutlass Supreme Brougham 2 Door</b> 25,000 miles, V-8, power seats &amp; windows, power locks, tilt, cruise, 1 owner, sharp black car! <b>\$8650</b></p>
<p><b>'88 Pontiac Firebird</b> 24,000 miles, air, auto, power windows &amp; locks, tilt, cruise, sharp red car! <b>\$8350</b></p>	<p><b>'87 Sable GS</b> 25,000 miles, power seats, power windows &amp; locks, tilt, cruise &amp; more. <b>\$7995</b></p>

**Charnock Olds**  
**USED CARS**  
24555 Michigan Ave., 1 blk. W. of Telegraph 565-6500



BRING IN THIS AD FOR A FREE TANK OF GAS WITH PURCHASE

## SUNSHINE ACURA

### 1990 CLEARANCE

SAVE \$1000'S OVER 91 MODELS  
THE ONLY DIFFERENCE IS THE PRICE



<p><b>NEW 1990 ACURA 3 DOOR LS INTEGRA</b> Stock #2791 Air conditioning, cruise control, AM/FM stereo cassette, compact disc, power windows, power moonroof, power brakes, power mirrors, tilt steering wheel, 3-way protection, custom stripes. WAS \$16,613* SAVE <b>\$2000!!</b> OVER</p>	<p><b>NEW 1989 LEGEND COUPE</b> Stock #1953 Luxury model factory official car, automatic, leather interior, power moonroof, cruise control, AM/FM stereo with graphic equalizer sound system, anti-lock brakes, power windows, power door locks &amp; much more. WAS \$29,895* SAVE <b>\$7,000</b> OVER</p>
--	---

WE'RE IN BUSINESS TO MAKE YOU SMILE!!

## SUNSHINE ACURA

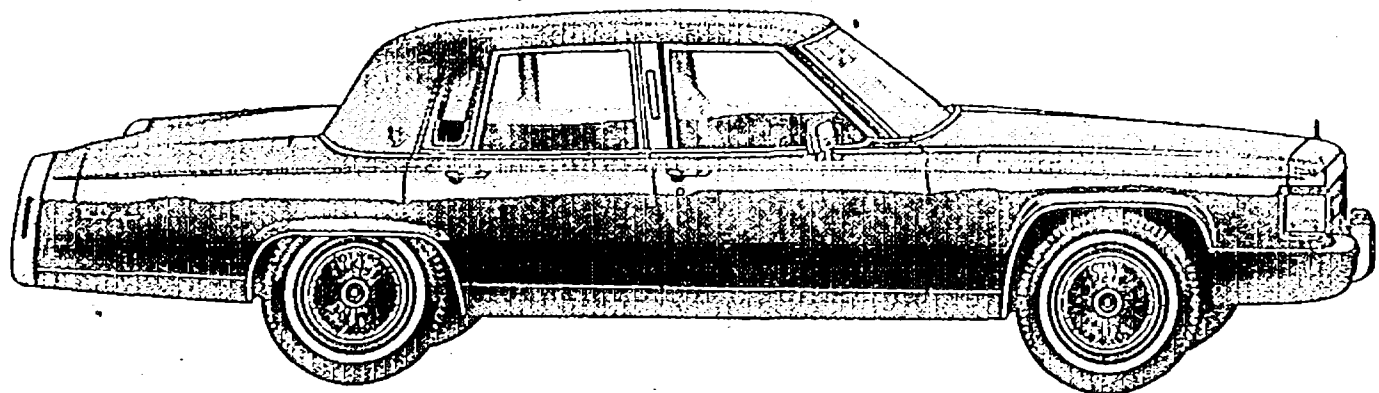
34900 Grand River, East of Drake Farmington Hills  
Phone: 471-9200  
A Friendly Place To Buy  
OPEN SATURDAYS 10:00 TO 3:00 P.M.

# Don Massey Cadillac

## \$4000 REBATES AVAILABLE

FOR ORIGINAL OWNERS OF 1985 - 1987 CADILLACS ON NEW 1990 AND 1991 CADILLACS. PLEASE CALL FOR FURTHER DETAILS.

**1991 BROUGHAM**  
THE FLAGSHIP OF GENERAL MOTORS



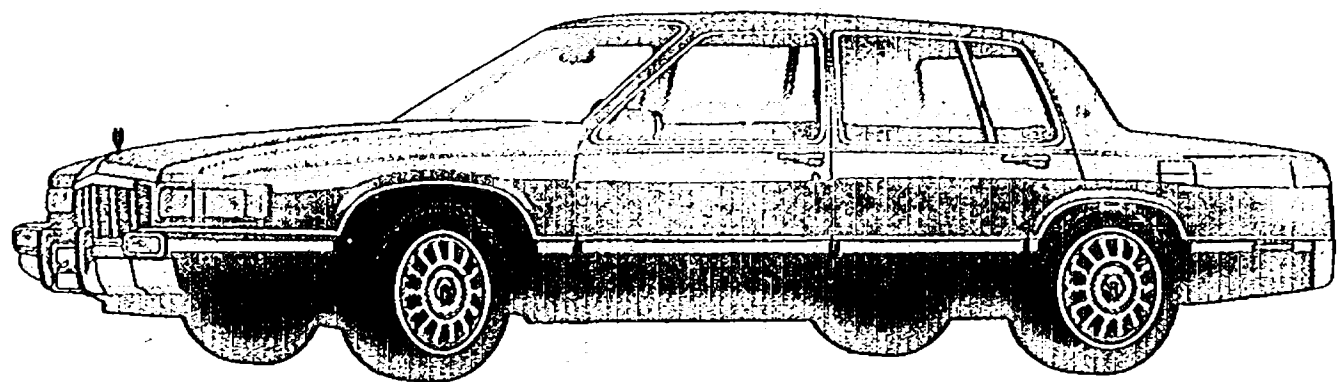
5.7 L. V8 engine, wire wheel covers, leather interior, full padded top, vanity mirrors, AM/FM cassette, dual power reclining seats, power trunk, twilight sentinel, illuminated entry and more. Stock #6007.

LIST: \$32,795  
SELLING PRICE: \$27,600

SAVINGS: \$5,195

**\$1,500<sup>00</sup> Rebate to Customer**

**1991 SEDAN DE VILLE**



It is unbelievable how low the monthly payment could be on a 1991 Cadillac.

"Come In and Give Us a Try"

**LEASE RATES**

**2.75%** for 24 months

**5.0%** for 36 months



**40475 Ann Arbor Road, Plymouth**

**453-7500 or 933-2000**

OPEN: Monday & Thursday nites 'til 9 P.M.

THE CARING,  
SERVICING,  
SELLING,  
DEALER

\*price plus tax. title includes all rebates to dealer customer.

# "REBATES ARE BACK" BUY NOW AND SAVE!

**7.9%**  
Financing\*\*

**7.9%**  
Financing\*\*

**SPECIAL OF THE WEEK**

**\$1400 REBATE**

**NEW 1990 THUNDERBIRD**  
Automatic, air, power steering and brakes, tinted glass, power door locks and antenna, courtesy lights, console, clear coat paint, body side moldings, instrumentation, rear defroster, cast aluminum wheels, luxury group, power driver's seat, AM/ FM stereo cassette. Stock #4212.  
WAS \$17,334 IS **\$12,410\***

**\$1000 REBATE**

**NEW 1990 TEMPO GL 4 Door**

Automatic, air, power steering and brakes, tinted glass, console, illumination, power door locks, tilt wheel, poly cast wheels, light group, rear defroster, AM/FM stereo cassette. Stock #4362.  
WAS \$12,578 IS **\$8660\***

**\$1000 REBATE**

**NEW 1990 MUSTANG LX HATCHBACK**

Power steering and brakes, tinted glass, instrumentation, console, light group, body side moldings, power windows and locks, speed control, AM/FM stereo cassette, automatic, air, rear defroster. Stock #4068.  
WAS \$12,915 IS **\$9606\***

**\$700 REBATE**

**NEW 1990 PROBE GL HATCHBACK**

Automatic, rear defroster, power steering and brakes, tinted glass, body side moldings, console, performance instrument cluster. Stock #1507.  
WAS \$12,657 IS **\$10,313\***

**\$1000 REBATE**

**NEW 1990 MUSTANG GT**

Power steering and brakes, tinted glass, light group, instrumentation, console, aluminum wheels, rear spoiler, body side moldings, power windows and door locks, speed control, AM/FM stereo cassette, premium sound system, air, traction lock axle, rear defroster. Stock #1827.  
WAS \$16,421 IS **\$12,824\***

**\$1300 REBATE**

**NEW 1990 TAURUS GL 4 Door**

Automatic, air, clear coat paint, power steering and brakes, tinted glass, tilt wheel, AM/FM stereo, courtesy lights, body side moldings, digital clock, exterior accent group, dual reclining bench seat, child safety locks. Stock #7701.  
WAS \$15,370 IS **\$12,002\***

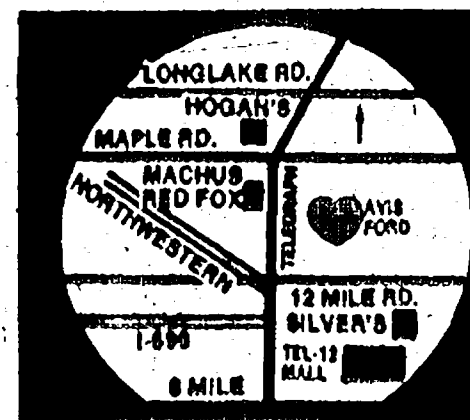
**\$1300 REBATE**

**NEW 1990 TAURUS GL WAGON**

Power steering and brakes, tinted glass, automatic, air, instrumentation, AM/FM stereo cassette, speed control, rear defroster, light group, power windows, door locks, driver seat, cast aluminum wheels, clear coat paint. Stock #1572.  
WAS \$18,114 IS **\$13,750\***

\*\*7.9% APR finance for 48 months on approved credit. Available on select models. See dealer for details. Previous sales excluded.

\*Plus tax, title, license & destination. Rebate, if applicable, included. Retail sales only. Picture may not represent actual vehicle. Dealer added options only. Sale ends 10/31/90.



FREE TANK OF GAS with every new vehicle purchase from stock

# Avis Ford

The Dealership With A Heart

TELEGRAPH RD. Just North of 12 MILE RD., SOUTHFIELD  
OPEN MON. & THURS., 'TIL 9 P.M.



**355-7500 or 1-800-648-1521**



# Locke secures victory

Stephanie Locke scored 27 points Tuesday for Lutheran Westland, which pulled away late to secure a 68-60 girls basketball win over visiting Rochester Hills Lutheran Northwest.

The Warriors, 10-4 overall and 2-2 in the Michigan Independent Athletic Conference, led by three after three quarters and outscored the visitors, 20-15, in the fourth.

Kristen Strang added 12 points for Lutheran Westland, which lost earlier in the year at Northwest.

"It was very close the whole way," Lutheran Westland coach Kim Melton said. "We ran every chance we got and wore them out with the full-court press. We got a little revenge tonight. They're our rival and we never know what to expect."

Northwest jumped out to a 14-11 lead after one quarter, but Lutheran Westland outscored the visitors 25-17 in the second quarter for a 39-31 halftime lead.

Allison Guetzkow led three Northwest players in double figures with 19 points. Northwest is 11-3 overall and 2-3 in the MIAC.

**WARREN BETHESDA 51, HURON VALLEY 37:** Nicole List scored 10 points, including a trio of three-point field goals, but it couldn't produce a win Tuesday for host Westland Huron Valley.

Warren Bethesda outscored Huron Valley, 19-5, in the fourth quarter to pull away and improve to 3-1 in the MIAC. Huron Valley fell to 5-8 overall and 2-3 in the league.

Brett Bilbert led Bethesda with 15 points. Huron trailed, 26-20, at halftime, but tied the game at 32 by outscoring Bethesda, 12-8, in the third quarter.

**FARMINGTON MERCY 66, LADYWOOD 54:** Carrie Walton scored 22 points Tuesday to help Farmington Hills Mercy coach Larry Baker record an even more impressive statistic: his 300th career victory as Marlins coach.

Mercy, 10-4 overall and 4-3 in the Catholic League's Central Division, led 31-23 at halftime and held on to beat the Blazers in the game played at Redford Catholic Central. The loss leaves Ladywood at 4-9 overall and 2-5 in the division.

The Blazers pulled to within five in the fourth quarter, but they didn't have enough to catch the Marlins, who lost their last two division games.

"The effort was there 100 percent," Ladywood coach Tom

Gasparovic said. "We never gave up. We're young and taking our bumps and bruises right now."

Senior forward Rebecca Willey led Ladywood with a team-high 22 points and teammate Mary Jo Kelly added 15. Kathleen Berrigan and Kathleen Gerigk contributed 10 points apiece to Mercy's attack.

Walton was the toughest Mercy player, however, adding 10 steals, seven rebounds and six assists to her all-around performance.

**W.L. WESTERN 52, JOHN GLENN 51:** Holly Miller's steal and layup with four seconds left Tuesday gave Walled Lake Western a one-point win over host Westland John Glenn in a Western Lakes Activities Association crossover game.

Dawn Godfrey scored a game-high 21 points and Miller had 19 for Western, which evened its WLAA record at 4-4. Cathy Mruk had 20 points and nine rebounds to lead Glenn, now 4-10 overall and 1-7 in the WLAA.

Carrie Rachwal scored 11 points for Glenn, which led 19-14 after one quarter.

**PLYMOUTH SALEM 61, CHURCHILL 29:** Chrissy Daly and Alyssa Belaire combined for 27 of Livonia Churchill's 29 points Tuesday in a loss to one of the WLAA's leading contenders, Plymouth Salem.

Churchill fell to 6-7 overall and 3-5 in the WLAA. Salem is 12-2 overall and 8-0 in league play.

Daly had 16 points and Belaire 11 to lead Churchill.

Cyndi Platter and Yolanda Jackson, a pair of sophomores, led Salem with 16 and 12 points, respectively.

**MONROE 35, WAYNE MEMORIAL 32:** Wayne Memorial dropped to 3-8 overall and 2-5 in the Wolverine A Conference, losing a heartbreaker at Monroe.

Michelle Ernst, a senior, led Wayne with 11 points.

Wayne struggled after its best ballhandler, Lotten Holmgren, fouled out with four minutes remaining in the third quarter.

**LUTHERAN EAST 73, CLARENCEVILLE 12:** Kelly Probert had 12 points Tuesday as Harper Woods Lutheran East rolled to an easy Metro Conference win over host Livonia Clarenceville.

Clarenceville is 1-9 overall and 1-7 in the Metro. Lutheran East remained unbeaten in eight Metro games. Rhonda Saunders led Clarenceville with four points.

# Clutch play Warner's offense fuels Pats' win

By Ray Sollock  
staff writer

## girls basketball

An elderly woman approached Livonia Franklin guard Dawn Warner after Tuesday's 43-38 win over host Livonia Stevenson. She hugged the 5-foot-7 junior and offered congratulations.

Warner wiped the sweat from her brow and smiled. She knew she played a major role in the victory.

Warner scored 21 points, grabbed 10 rebounds and sank four clutch free throws to pace the Patriots' attack.

The victory improves Franklin's record to 12-1 overall and 7-1 in the Western Lakes Activities Association. Stevenson is 9-4, 5-2.

The Spartans proved to be a thorn in Franklin's side throughout much of the game, but the Patriots managed to pull away in the final three minutes of the game.

WITH 2:10 remaining and Stevenson leading 38-37, senior forward Julianne Steslak knocked down the game-winning basket, giving the Patriots a 39-38 advantage, a lead they never relinquished.

Warner followed with four crucial

free throws in the last two minutes to secure the win.

"Dawn is a clutch player," Franklin coach Dan Freeman said. "When she has to step forward and take charge, she does that. Dawn is just a quality athlete."

The offensive wheels were spinning early in the game for Franklin, as they fell behind 10-4 after one quarter.

"We just didn't go to the boards in the early going," Freeman said. "But our offense got better as we went along."

FRANKLIN CLOSED the margin in the second quarter and finally took the lead with two minutes left when Warner canned a pair of three-pointers. The Patriots led 23-21 at halftime.

"We were a lot more patient on offense in the second quarter,"

Warner said. "That was the key to our comeback."

The second half proved to be a chess match, with eight lead changes taking place.

It wasn't until Steslak's game-winning basket that things began to look good for the Patriots.

"Stevenson was up for this game and played well," Freeman said. "They are a lot better team than they were the first time we played them."

DESPITE THE loss, Stevenson coach Chuck Hebestreit was pleased with the effort put forth by his young team.

"When you look at where we were and where we are, you know we are coming along," the veteran coach said. "The girls are working well together."

Junior guard Patty Shea contributed 10 points and two steals for Franklin.

For the seventh time this season, sophomore forward Karen Groulx scored in double figures for Stevenson. She scored 14 points and grabbed seven rebounds. Sophomore guard Lori Shingledecker chipped in with 11 points.

# Warrior girls take Richard crown

Contrary to popular belief, there was more than a football game going on Saturday in Ann Arbor.

Not far from the site of the Michigan-Michigan State, Ann Arbor Gabriel Richard hosted its own cross country invitational, held at Buhr Park. In the girls competition, Lutheran Westland came away victorious in the nine-team Division II race, scoring 44 points.

Dexter came in second place with 60 points, followed by third-place Bellevue, 95; fourth place Imlay City, 103; and fifth-place Detroit Country Day, 124.

Jennifer Gerlach led the Lutheran Westland girls, placing second place in 20 minutes, 32 seconds. Teammate Lisa Shafer was fifth (21:21), followed in seventh place by Renee Ruth (22:29) and in 10th by Sarah Hughes (23:08). Carrie Siggins took 20th for Lutheran Westland in 24:30.

## cross country

Richard, Grosse Pointe University-Liggett and Whitmore Lake all competed but did not have enough runners to score.

On the boys side, Lutheran Westland placed third in the Division II race, behind champion Orchard Lake St. Mary (37) and second-place Whitmore Lake (78). Lutheran Westland gathered 94 points, Gabriel Richard was fourth (182) and Ann Arbor Greenhills took fifth (183).

Steve Watkins led Lutheran Westland's charge, placing eighth (18:00). The Warriors took places 19-21. Included in Lutheran Westland's pack were Warren Provençal (18:43), Brian McCormick (18:46), Doug Johnson

(18:47) and Brendan Knorp (19:01).

IN THE DIVISION I girls competition, Ann Arbor Pioneer won, followed in second place by Livonia Stevenson. Flint Kearsley was third, Bloomfield Hills Andover fourth and Livonia Ladywood took sixth.

Leading Ladywood's performance was Malia Dixon, who placed fourth individually (20:22). Karyn Nagay was 24th (22:31) for the Blazers and Mary Heimiller took 49th (24:24).

Bridget Mann, of Pioneer, was the first runner to cross the tape (19:00).

LUTHERAN WESTLAND won a double dual meet Tuesday over host Detroit Country Day.

The girls prevailed, 23-33, as Gerlach (20:20) and Shafer (21:26) finished 1-2. Hughes was fourth (23:22) and Siggins placed seventh (25:21).

## DO IT YOURSELF AND SAVE SIDING WORLD

Seamless Gutter Run to any length While you wait - 13 colors - 69¢ fl. .027 Gauge

ALUMINUM SOFFIT 8VP-10 WHITE AND COLORS CLARK \$59.95 sq. ft.

Wolverine VINYL SIDING 50 YEAR WARRANTY White D5/D4 \$39.95 per sq. ft. Custom Trim Available Bring in your measurements and we will custom fit your trim. Any Color - Any Shape

#1 COIL STOCK White 24"x50 ft. CLARK \$43.95 roll

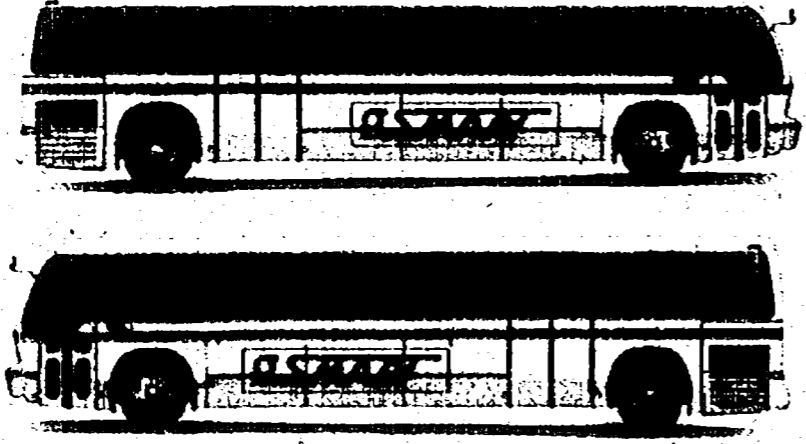
SOLID VINYL REPLACEMENT WINDOWS Full In. Easy Cleaning \$85.95 sq. ft.

Wolverine ALUMINUM SIDING D/4 19RW 3 Colors Full Warranty \$49.95 sq. ft.

<b>LIVONIA</b> 29436 W. Eight Mile Road (1 mi. W. of Middlebelt) 478-8984	<b>PONTIAC</b> 5437 Dixie Hwy. Waterford, MI 48098 623-9800	<b>DETROIT</b> 6450 E. Eight Mile Rd. Detroit, MI 48234 891-2902	<b>CLIO</b> 11539 Saginaw Rd. Clio, MI 48840 687-4730	<b>INKSTER</b> 3000 Middlebelt (1 mi. S. of Michigan) 728-0400
--	--	---	--	---

Quantities limited - One sq. = 100 sq. ft. Mon. through Fri. 7:30-5:30. Sat. 8:00-3:00. Closed Sunday

WITH GAS PRICES UP...  
**RELIEVE THE PAIN OF COMMUTING.**  
**TAKE SMART TWICE DAILY.**



While gas prices are sky-high, SMART Bus fares aren't. So you'll save on gas, you'll save on parking and you'll save yourself the hassle of commuting by riding the SMART Bus. It's always been the smart way to go, now it's even smarter.



For route, schedule and fare information call 962-5515.



## THE SAD TRUTH IS BABIES HAVING BABIES ISN'T ALWAYS MAKE-BELIEVE.

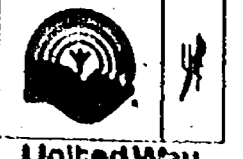
TEEN PREGNANCIES HAVE RISEN 25 PERCENT IN THE LAST 5 YEARS.

The harsh reality is hundreds of babies are born every year to teenage parents. A growing number to children under the age of 16.

The United Way Torch Drive needs your donation to help organizations, like Children's Aid Society and Oakland Family Services, educate and counsel teenage parents. Plus, your contribution will aid over 150 agencies that retrain displaced workers, provide health research, offer services to the mentally disabled and more.

Give generously to the United Way Torch Drive. The good it can do goes beyond imagination.

Give a little piece of your heart. GIVE TO THE TORCH DRIVE



United Way For Southeastern Michigan 1212 Griswold, Detroit, MI 48226 (313) 226-9200 Michigan State Revenue MICH 1811





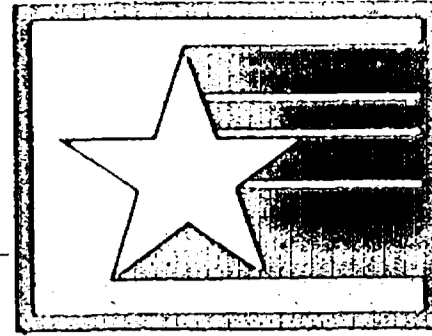






# Entertainment

Ethel Simmons editor/644:1100



Thursday, October 18, 1990 O&E

\*70

## Just for kids

### 3 collaborators create behind-the-scenes musical

By Mary Jane Doerr  
special writer

**D**OUGLAS BRAVERMAN has to admit he was skeptical when Jo Anne Lamun suggested he write the lyrics for a children's musical for the Peanut Butter Players.

"Children's theater — I was not impressed until I went down to the Players Club and saw one of their shows," Braverman said. "I am amazed at the professional quality of the performances of these children."

The idea for "Peter Pandemonium" was conceived in Lamun's Southfield home — at the kitchen table. Lamun wrote the book, Richard Berent composed the music and Braverman wrote the lyrics for the show, which continues every Saturday-Sunday through Dec. 16 at the Players Club in downtown Detroit.

Berent had collaborated with Braverman numerous times since they met through singer-actress Sheri Nichols in 1986. Together they have come up with countless songs for Nichols, Bess Bonnier and the Detroit Grand Prix. The Attic Theater

commissioned their "Holiday Cabaret" in 1987, and this year Michigan Opera Theatre Community Programs commissioned them to write another children's musical, "Cheering Up a Princess," for a state tour later this year.

"THIS SHOW IS a farce," said Lamun, over a cup of coffee in her kitchen. "It is goofy, playful, bouncy, appealing, satirical, and everyone lives happily ever after."

The one-hour, 20-minute show is about an inept children's theater group, Strawberry Jelly Players, putting on Peter Pan. But nothing goes as planned. The window does not open for Peter. Captain Hook's pants keep falling down. The flying apparatus is not installed for the first act and even Peter's shadow gets lost.

"It is a very difficult and fast-paced show," said Lamun. "Besides all the things which are supposed to go wrong, just like all live productions, other things go wrong too. So our actors have to be able to think on their feet."

In "Noises Off" fashion, the story

is a play within a play. A double cast of 26 consists of all children, some playing adult roles. The show opened Sept. 15. Not only are the children singers, dancers and actors, but they also serve their audiences lunch before the show begins.

"When Jo Anne founded the group seven years ago, she knew most actors and actresses have to support themselves waiting tables. So she wanted to teach these children how to wait tables," Braverman added wittily. "Today Broadway may be pricing itself out of the theater market but the Peanut Butter Players only cost \$7 with lunch included."

MOST OF THE TRIO'S collaboration is over the telephone and by mail. Last week, as Braverman was returning from Paris, for the Southfield office of Renault where he buys American parts for the French cars, Richard Berent was leaving town as Sheri Nichols' accompanist for a tour of the Midwest.

"I work days. Richard works nights. When Jo Anne called me in New York about the love song 'He's a Grown-Up Now,' I quickly wrote some lyrics on an envelope and mailed a copy to Richard — the way Gilbert and Sullivan did."

The comparison is not quite accurate. This team gets along better than Gilbert and Sullivan.

"That is the way Richard wants it. I write the lyrics first and then he sets them to music."

Braverman has an extraordinary facility with words. He can write lyrics sometimes in less than five minutes. He speaks fluent French, Russian (and English) and is strong in Spanish, all of which he learned in school on Long Island where he grew up, and at Adelphi. His comedy "Snowman" played Off-Broadway to good reviews in 1984.

Berent is also from New York but has a master's degree in conducting from the University of Michigan. He was a faculty member at the Wayne State University Dance Department for seven years until he became pianist and music director for Nichols.

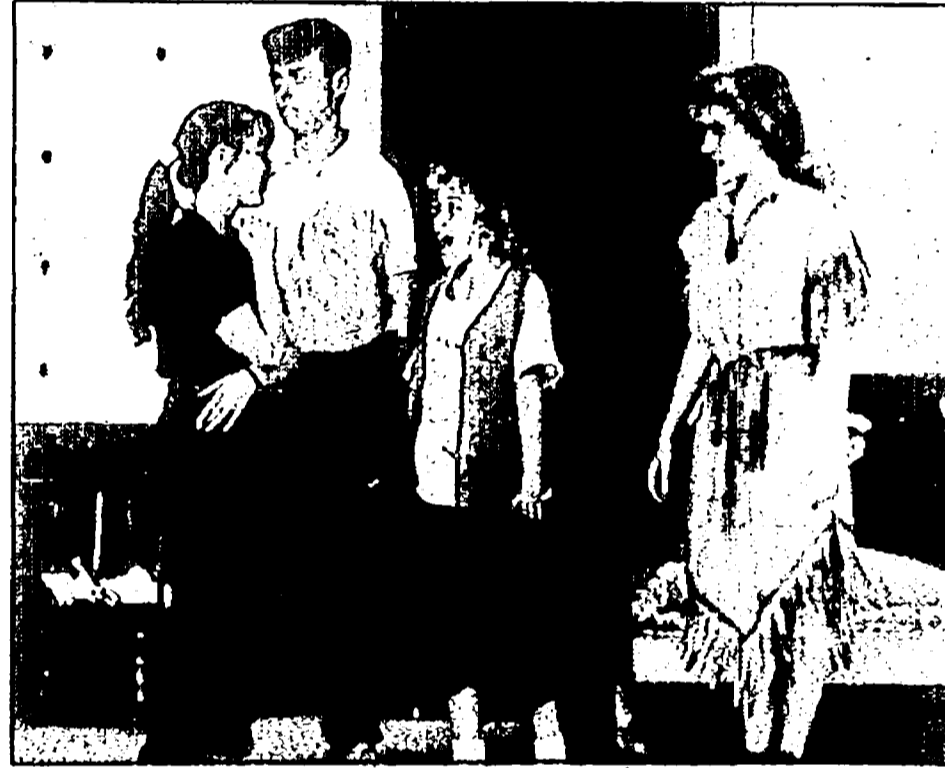
"JO ANNE HAD the magic words for me when she asked me to work with her on this show: 'Write me some music,'" Berent said.

Please turn to Page 8



JERRY ZOLYNSKY/staff photographer

Jo Anne Lamun wrote the book and Douglas Braverman the lyrics for "Peter Pandemonium." Here, in her Lathrup Village home, they go over the musical score by Richard Berent.



Lissa Goldberg of Huntington Woods (left) portrays Mary, the director; Mark Teich of Livonia is cast as Tom, the stage manager; Corrie Boczek of Huntington Woods plays Nana, the dog; and Kim Ramsey of St. Clair Shores is Mrs. Darling in the Peanut Butter Players production of "Peter Pandemonium."

### table talk

#### Pasta month

In honor of National Pasta Month, the Olive Garden in Livonia is featuring 11 pasta specials — one each day — throughout October. Two dishes, entirely new to the Livonia area, have been created especially for Pasta Month. They are Linguini with Mixed Sweet Pepper, and

Pasta Shells with Grilled Chicken and Spinach. Lunch specials range from \$4.45-\$6.75 and dinner specials from \$7.50-\$11.25.

#### Harvest, hunt

A Harvest and Hunt Feast will be held 7 p.m. Monday-Tuesday, Oct. 29-30, as the special dinner of the month at the Lark restaurant in

West Bloomfield. Roast Pheasant with Perigourdine Truffles and Glazed Chestnut is just one of the attractions on the menu. Cost is \$65 per person. For reservations call the Lark at 661-8891.

#### New Alibi

The old Alibi, founded in 1927, has

closed its doors, and the roadside restaurant has been replaced with a new Alibi Lounge, which accommodates nearly 200 people, more than double that of the old building. The new Alibi has been resurrected 12 feet behind and to the side of the old Alibi, at 6700 Rochester Road in Troy. It features the Alibi's pizza, an expanded menu and drinks. The inter-

rior emulates a log cabin, with double-side stone fireplace, plank wood floors, open exposed beams in the rafters, burlap covered walls and hanging metal lamps.

#### Iced tea

Lynne Loren of West Bloomfield

took first place in the recent "Jazzed Up Iced Tea Contest" at the Townsend Hotel in Birmingham. Her recipe was for "Effortless Raspberry Iced Tea." Other winners were Tom Maas of Farmington Hills, second place, with "Iced Orange Sun Tea," and Janice Elisman of Bloomfield Hills, third place, with "Very Berry Iced Tea."

**COUPON**  
DINNER FOR TWO  
Mon. thru Thurs.

VEAL PARMIGIANA.....\$14.95  
CHICKEN PICCATA.....\$14.95  
ORANGE ROUGHNY.....\$15.95  
HOMEMADE LASAGNA.....\$11.95  
CHOICE OF SOUP OR SALAD  
Please present coupon before ordering. Good thru 10-25-90.

*Fonte D'Amore*  
DEL SIGNORE  
RESTAURANT  
The Italian Way  
Experience Freshly Made Dishes of Veal, Fresh Seafood, Pasta Created by:  
Chef/Owner - LUIGIANO • Chef de Cuisine - Mark Jordan  
Featuring Fresh Game and a Health Smart Dish of the Day

LIVE JAZZ by Dolphin Dance Every Wednesday 7:30-10:30  
THURS.-FRI.-SAT. Live Pianist

32030 Plymouth Rd. • Livonia 422-0770

Taking Reservations For  
**SWEETEST DAY**  
**THE EAGLE'S NEST**  
28937 Warren Ave. 522-2420  
Garden City, Michigan

**COUPON**

SLAB OF RIBS FOR TWO.....\$11.95  
OR  
WHOLE CHICKEN FOR TWO.....\$7.95  
Carry-out or Dine-In Expires Nov. 1, 1990

**SUNDAY ONLY**  
Prime Rib \$8.95  
Coming Soon  
**RON CODEN**  
Banquet Facilities For all Occasions Complete Carry-Out Service

**TWO-FOR-ONE MOVIE OFFER**

**2 FOR 1**

BUY ANY TICKET AT REGULAR PRICE AND GET A SECOND TICKET WITH THIS COUPON  
\*VALU ONLY WHEN ELIGIBLE BELOW

BUY ONE TICKET AT REGULAR PRICE AND GET A SECOND ADMISSION OF EQUAL OR LESSER VALUE WITH THIS COUPON

STAR ROCHESTER  
STAR WINCHESTER  
STAR JOHN R

STAR GRATIOT  
STAR LINCOLN PARK  
STAR TAYLOR

NOT GOOD WITH ANY OTHER SPECIAL. CHECK NEWSPAPER FOR RESTRICTIONS  
EXPIRATION: NOV. 20, 1990

NAME \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE: \_\_\_\_\_  
PHONE: \_\_\_\_\_ ZIP: \_\_\_\_\_

*Stoyane* Seafood and Steak House

*Joey's* JOEY'S JOEY'S

**SWEETEST DAY SPECIAL**  
Surf 'n Turf \$15.95

**NOW APPEARING... GEECHY GUY**  
Seven Time STAR SEARCH WINNER WITH KEVIN BRANNEN

**SWEETEST DAY SPECIAL**  
1 Lb. Crab Legs \$14.95

Book Your Company Christmas Parties Early! Dinner-Show Packages Available

Don't Forget Our Halloween Costume Parties Prizes Awarded for 1st, 2nd & 3rd Best Costumes

Dancing Wed. thru Sat. To the "live" music of "HIGH LIFE" Top 40s, "Oldies" "Motown"

36071 Plymouth Rd. • LIVONIA • 261-5500

**CIDER MILL WINDY RIDGE ORCHARD**

• Fresh Pressed Cider • Apples  
• Homemade Apple & Blueberry Donuts  
• Jams & Honey • Maple Syrup  
• Petting Corral • Picnic Area  
• Pumpkin Patch-Mid October

SAT. 10-6. SUN. 11-6

9375 Saline-Milan Rd. • One Mile S. of U.S. 12  
SALINE, MI 313-429-7111



# upcoming things to do

Continued from Page 8

festivals in Michigan and Ontario. His songs blend elements of folk, jazz, blues, honky-tonk and rock. Admission is \$8. Tickets are available at Ticketmaster at 645-8666.

## O PALACE ATTRACTIONS

Country superstar Randy Travis, with special guests Shenandoah and Shelby Lynne, will perform at 7:30 p.m. Sunday, Nov. 4, at the Palace of Auburn Hills, as part of the GMC Truck American Music Tour. Tickets are \$18.50 reserved.

First introduced to American audiences during the Moscow Circus 1988-89 tour, the Flying Cranes have rejoined the troupe for this year's show, which appears at the Palace for nine performances Wednesday-Sunday, Nov. 7-11.

Chart-topping rockers Heart, with special guests Cheap Trick, will perform at 7:30 p.m. Sunday, Nov. 18, at the Palace. Tickets are \$20 reserved.

British rockers Judas Priest, with special guests Testament and Megadeth, will rock the Palace at 7:30 p.m. Wednesday, Dec. 5, using the Palace's intimate theater set-up. Tickets are \$20 reserved.

Tickets are on sale at the Palace Box office and all Ticketmaster outlets. For more information, contact the Palace at 377-8600.

## O 'FOXFIRE' OPENING

The Farmington Players production of "Foxfire," a play with music, opens Friday, Oct. 26, at the Farmington Players Barn in Farmington Hills. Performances continue through Saturday, Nov. 17. "Foxfire" was written by Hume Cronyn and Susan Cooper, with music attributed to Jonathon Haltzman. For more information or reservations, call 553-2955.

## O FILM SERIES

A series of five films titled "Selected Views of Southern Life" will be shown at 2 p.m. Saturday-Sunday, Oct. 20-21, in the deSalle auditorium at the Cranbrook Art Museum in Bloomfield Hills. The series is to complement the exhibition "Southern Exposure: Photographs, Sculpture and Collected Objects by William Christenberry" on view through Sunday, Oct. 28, at the museum. The films are free with museum admission of \$2.50 for adults, \$1.50 for students and senior citizens. Admission



JIM JAGDFELD/staff photographer

Raina (Julie Cullen of Westland) and Sergius (Jim Lisoski of Oak Park) profess their love, with Louka (Linda Parolini of Southfield) and Petkoff (Arthur McCoy of Plymouth) looking on, in "Arms and the Man," opening Friday, Oct. 19, at the Trinity House Theatre.

is free for museum members and children under 7.

## O 'HELLO, DOLLY!'

The Bloomfield Players will present "Hello, Dolly!" on Friday-Sunday, Oct. 26-28 and Nov. 2-4, at the

Lahser High School theater in Bloomfield Hills. Friday-Saturday performances are 8 p.m.; Sunday, 2 p.m. Adult tickets are \$8 for Friday-Saturday; \$7, Sunday. Tickets for students and seniors are \$7 for Friday and Saturday, \$6 for Sunday.



## Our Ideas Can Make Your Dream Home A Reality.

Tour luxurious new homes at the 8th Annual Homearama - Fall.

Closes Sun. October 28  
TIME: Monday-Friday 3pm-10pm  
Saturday and Sunday noon-10pm

PRICE: \$500. Discount coupons, good Monday through Friday, are available at Detroit Edison and Standard Federal Bank. Discount tickets are available for purchase at AAA Michigan, Metro Detroit and Flint locations.

PLACE: Pine Creek Ridge in Brighton. Located on Brighton Road, three-quarters of a mile west of Grand River.

For more information call 737-4478

Sponsored by:



For ticket information call the Bloomfield Hills Recreation Department at 433-0885.

## O MEXICAN FIESTA

A ticket to the Mexican Fiesta and Auction, sponsored by the Legionaries of Christ, includes a live and silent auction as well as refreshments and hors d'oeuvres, music by the Detroit Southwest Chorale, a strolling Mariachi band and the piano music of area resident Barbara Bergeron. The event is scheduled for 7:30 p.m. Saturday, Oct. 20, at the Legionaries of Christ in Bloomfield Hills. Tickets are \$25. For more information call 644-2954.

## O THE STORYTELLERS

Southfield's Concerts in the Garden series features the Storytellers at its Sunday, Oct. 28, concert at the Marriott Hotel. The Storytellers blends ancient and modern instruments that are rarely played together. Its music encompasses calypso, African rhythms and jazz. Concert, brunch and reserved seating are \$9; concert and coffee are \$3.50. Brunch is served at 11 a.m. and the concert begins at 11:30 a.m. For more information and reservations, call 354-4717.

## O OLD WORLD

The International Institute's Old World Market will be held Friday, Oct. 19, to Sunday, Oct. 21, at the Southfield Civic Center. The ethnic festival will feature representatives of Laos, Japan, Mexico, Somalia, Yugoslavia and more than 30 other nations, uniting to present their music, dance, food and folk arts. Tickets are \$2 for adults; \$1, seniors and children 16 and under; \$5, families. For tickets and group rates of \$1 per person, contact the International Institute at 871-8600. Tickets also are available at the door. Old World Market hours are Friday and Saturday, 10 a.m. to 8 p.m.; Sunday, 10 a.m. to 6 p.m.

## O SOUTH AMERICAN

Opus Cuatro in Concert, with folk



Bill Heiney of Canton and Jennifer Scott of Plymouth perform magic with Harry Blackstone on Saturday, Oct. 27, at the Fisher Theatre.

and popular South American music, will be presented at 8 p.m. Saturday, Oct. 20, at the Andover High School Auditorium in Bloomfield Hills. Tickets are \$10. Opus Cuatro was founded in Argentina in 1988 and is one of the most famous music

groups in South America. For more information call 284-9589, 851-3702, 433-3048 or 731-3929.



VOTED BEST PIZZA METRO TIMES

GREAT PASTA'S, TOO! Try our Vegetarian Lasagna or Pasta with Vegetarian Sauce.

PACKAGES AVAILABLE for groups of 15 to 100

LIVONIA 3305 Plymouth Rd. (West of Farmington Rd.) 261-3550  
FARMINGTON 31144 Northwestern Hwy. (Corner of 18000th) 855-4600  
Other Buddy's Locations  
WATERFORD 4379 Highland Rd. (M 59) Corner of Postle Lake Rd. 683-3636  
ROYAL OAK 4254 N. Woodward (East North of 13 Mile) 549-8000  
\*Party Out Only

Bring this ad in for... \$2 Off Any Large Pizza or Large Antipasto or Large Greek Salad

**Bullwinkles**  
LUNCH DINNER  
26721 W. SEVEN MILE REDFORD 597-4570  
**BAR-B-GRILL**

COUPON  
**2 Center Cut PORK CHOPS \$6.95**  
With Apple Sauce  
Includes Soup, Salad & Potato  
Expires 1-24-90  
COUPON

We Fry Cholesterol Free  
Thank You for your patronage

**Mama Mia**  
DINNER FOR 2  
Choice of:  
Tenderloin Steak\*  
Broiled Boston Scrod  
Veal Parmesan  
Homemade Lasagna  
**\$10.95**  
\*All items include Soup, Tossed Salad, Bread and Butter, Fresh Garlic Sticks, Potato or Pasta  
Banquet Facilities Available  
2770 Plymouth 12355 Beach Day  
111 E. W. of Inland Rd. Just South of Grand River  
LIVONIA 427-1000 REDFORD 537-0740

**On the Town**  
DINING & ENTERTAINMENT

The 19 Individually edited community newspapers-- The 19 Hometown and Observer & Eccentric Newspapers

An invitation to **The Chambertin**

Few dining experiences compare to what you will enjoy at The Chambertin: market-fresh meats, poultry, fish and vegetables prepared as you like them. Specialties that include roasted rack of lamb, beef wellington, fresh sauteed Colorado brook trout, baked shrimp en chemise. And service that's attentive, but not overdone.

This combination of Old World service, a superb kitchen and The Chambertin's atmosphere explains why -- once introduced to the Chambertin -- so many people come back again and again.

**The Chambertin**  
22900 Michigan Avenue, located in the Holiday Inn Dearborn.  
For reservations, call 278-6900

**10 THE CHAMBERTIN RESTAURANT 10**  
Not offered in combination with any other discount, or on Holidays.  
Applies to dinner only. Please present this with your check. Limit one coupon per couple.  
**TEN DOLLARS OFF**  
No cash value. Expiration date: 12/30/91.

**Walt Disney's WORLD ON ICE**  
Produced by KENNETH FELD  
**TOGETHER LIVE**  
**THE LITTLE MERMAID**  
Tue. NOV. 6 thru Sun. NOV. 11 Joe Louis Arena  
Tue. NOV. 6 7:30PM  
Wed. NOV. 7 7:30PM  
Thu. NOV. 8 11:00AM 7:30PM  
Fri. NOV. 9 12:00PM 7:30PM  
Sat. NOV. 10 12:00PM 3:30PM 7:30PM  
Sun. NOV. 11 1:30PM 5:00PM

Blockbuster Video/WXON-TV 20/WXIC Radio Kids Shows Save \$2.00 on Xmas Under 12 with coupon from Blockbuster Video

**TO GET YOUR TICKETS IN PERSON:** JOE LOUIS ARENA BOX OFFICE and all Ticketmaster outlets including HUDSONS and HARVEY HOUSE  
**BY PHONE:** (313) 843-8668 or in Canada (519) 782-2222 Mon-Sat 9 AM to 9 PM/Sun. 12 NOON to 6 PM • Use VISA or MASTER CARD (service charge added to phone orders)  
**BY MAIL:** Send self-addressed, stamped envelope with check or money order payable to "DOLBY ARENAS, INC., c/o Disney World On Ice, c/o Joe Louis Arena Box Office, 600 GMC Center Drive, Detroit, MI 48226 (73.00 service charge per mail order)  
Information: (313) 867-8000 Group Rates: (313) 867-7474  
ALL SEATS RESERVED - PRICE INCLUDES TAX \$8.50 - \$10.50 - \$12.50  
FOR SPECIAL RINKSIDE SEATS - CALL (313) 843-8668 or in Canada (519) 782-2222  
©1990 Walt Disney World Attractions

"Enchanted Autumn Evenings" begin at **Mario's** The Finest in Northern Italian Cuisine and now... **BALLROOM DANCING**  
Music performed by **The Billy Prince Quartet**  
Every Thursday - Saturday Evening  
4222 Second Ave., Detroit MI (313) 833-9425

**FORMALWEAR SALE**  
**25% OFF\***  
ALL NEW TUXEDOS  
TUXEDO SHIRTS & ACCESSORIES  
FORMAL FOOTWEAR  
**Russell's tuxedos**  
LIVONIA Laurel Park Place 462-5851  
MADISON HEIGHTS Campbell Corners 585-1115  
NOVI West Oaks II 344-1590  
SOUTHFIELD Southfield Plaza 559-0260  
STERLING HEIGHTS Sterling Place 939-9550  
TAYLOR Art Van Plaza 287-6960  
WARREN Hoover Eleven Center 758-1177  
WYANDOTTE The Gallery Center Shops 246-8686  
\*Some restrictions apply.

**Mr. Z's STEAK HOUSE 537-5600**  
27331 FIVE MILE ROAD (Corner of Inkster)  
Featuring Daily Luncheon Specials Starting at \$3.50

**BILL KAHLER** Now Appearing Sun. & Mon.  
**TOMMY C** and the **GAMUT BAND** Thurs.-Sat.

Come in and enjoy Old Fashioned Home Cooking  
• TURKEY POT PIE  
• MEATLOAF  
• SALISBURY STEAK  
• BREADED PORK CHOPS  
• CHICKEN PARMESAN  
your choice  
**\$5.95**

**SWEETEST DAY SPECIALS**  
Dinner for 2  
• B-B-Q RIBS  
• CHICKEN SCALLOPINE  
• ORANGE FLOUNTINE  
• HADDOCK FLOUNTINE  
your choice  
**\$14.00**

# Late October skies will bring meteor showers

New Moon phase is at 11:37 a.m. on Oct. 18. The moon is between the earth and the sun and is not visible.

The Orionid (oh RYAN id) meteor shower is at its peak in the pre-dawn hours of Oct. 21. This meteor shower is named for the constellation of Orion, from which the meteors ("falling stars") appear to radiate. Orion will be high in the south by sunrise.

The Orionid shower is a moderate one. On average, you can expect to see 25 meteors each hour, or about one every two minutes. You will not need a telescope or binoculars to observe the shower. Just relax in a lawn chair, be patient and look up.

The crescent moon is approaching the star Antares (an TAR ees) on the

evening of Oct. 21. Look toward the southwest horizon, 45 minutes after sunset, and you will see the moon below and to the right of Antares. Antares is the "heart" of Scorpius the scorpion. On the next evening, the moon has moved to the upper left of Antares.

Watch the moon pass through the constellation of Sagittarius from the 23rd through the 25th. On the 23rd, the moon is poised at the tip of the "spout" of the "teapot" that marks Sagittarius.

THE MAJORITY of the constellations do not look at all like the objects for which they are named. The Ancients named the constellations to honor someone or something. Sagittarius is a centaur, a man's torso on



skywatch  
**Raymond E. Bullock**

a horse's body. Anyone who can see such a creature in the stars is probably not someone with whom you want to be out in the dark!

This group of stars makes a much better looking teapot. The moon is at the spout and the rest of the teapot can be traced out of the left of the moon. The teapot is tipping toward the moon, as if to pour tea onto the south southwest horizon.

If the pattern of a teapot still eludes you, have another look on the evening of the 24th. The moon has shifted toward the east. The star directly below the moon is the point where the "handle" joins the "body" of the teapot. With a little imagination, you can let the crescent moon represent a slice of lemon for the tea.

The moon is still within Sagittarius on the 25th, but it is now well past the "teapot." The star to the right of the moon is no star at all; it's the planet Saturn, a delightful object to observe with even a small telescope.

First Quarter Moon is at 4:26 p.m. on Oct. 26. The moon is one-quarter of its way around the earth.

**DAYLIGHT SAVINGS TIME** comes to an end at 2 a.m. on Oct. 28. Be sure to set your clocks back one hour. Daylight time always ends on the last Sunday in October. We do not alter the speed of Earth's rotation or the length of the day, we merely alter the device by which time is measured.

A little more than 100 years ago there were no standardized time zones. Everyone kept "local" time. "Noontime" was when the sun was due south and the shadow cast by a stick was at its shortest. Of course, local noon in Detroit was different from noon in Lansing, which was different from Grand Rapids, and so on. At one time Michigan had 27 lo-

cal time zones.

Railroads were having an impossible time scheduling their arrivals and departures. In 1883 the railroads divided the country into 4 main time zones. These standard time zones were not immediately accepted by all the public, but over the course of years standard time became the norm. It wasn't until 35 years later that congress, acting in its usual hasty manner, made the standard time zones the law of the land.

Michigan was originally in the central Time Zone because we are geographically closer to the Central Time longitude line in Chicago, than we are to the Eastern Time line in Philadelphia. A vote of the people of Michigan placed our state in the Eastern zone so it would share the same time with businesses on the east coast.

IF WE STAYED on Eastern Daylight Time, sunrise at the end of this month would be at 8:04 a.m. and sunset would occur at 6:27 p.m. On East-

ern Standard Time sunrise is at 7:04 a.m. and sunset is at 5:27 p.m. We lose our later sunset and extra hour of daylight in the evening. (Either way you look at it, it still adds up to 10 hours and 23 minutes of sunshine.)

Mars is riding in the east about two hours after sunset on Oct. 28 and Jupiter rises shortly before midnight. Both will continue to brighten as they approach opposition. (Mars' opposition occurs in November, Jupiter's is in January.)

An excellent aid for learning constellations and keeping up to date with the sky is the monthly "Sky Calendar," a one year subscription is \$6 and is available from Abrams Planetarium, Michigan State University, East Lansing, MI 48824.

Raymond Bullock is the former coordinator of the planetarium and observatory at the Cranbrook Institute of Science, Bloomfield Hills. He now works for a Troy company which specializes in laser displays and effects.

## EMU enrollment rises

Fall enrollment at Eastern Michigan University shows a 7 percent increase over last year, a university spokesman said.

There are 25,024 students enrolled at the Ypsilanti-based university, 19,352 undergraduates and 5,672 graduate students. Both undergraduate and graduate student enrollment figures were up from the same time

last year.

Enrollment generally increases throughout the term, the spokesman said, and EMU expects an even higher figure when the final fall enrollments are compiled in January.

**Bordines Farm Market**  
PUMPKINS  
75¢ to \$150.00  
up to 325 lbs.  
Written guarantee with your pumpkin  
• Corn stalks • Apples  
Corner of Ford & Ridge Rds.  
(4 miles W. of I-275)  
Canton  
495-1098

**River Bend**  
APARTMENTS  
OPEN HOUSE  
October 20-21  
Located adjacent to naturally wooded Hines Park, economical, 1 and 2 bedroom apartments and townhouses. Comfortable living with air conditioning, private balconies, huge closets, heat included. Also Cable TV, 2 swimming pools and aerobic fitness center. SMART stop at the front entrance.  
30600 West Warren between Middlebelt and Merriman Roads  
CALL TODAY  
921-8977  
A UZINI DEVELOPMENT

**Marvin Windows**  
A BEAUTIFUL CASE FOR EFFICIENCY.  
One of the finest wood windows in the world.  
Excellent weatherstripping and unique frame design give the Casemaster an extremely low air infiltration rate. Saves energy.  
You can do the job easily with our expert advice. Visit Our Showroom.  
Installation Services Available  
TM WINDOW PRODUCTS  
24539 W. Warren Dearborn Heights  
or call 277-0280

**HURD** is the window to buy  
WOOD, ALUMINUM CLAD  
with Exclusive Heat Mirror®  
Quality is equal or better than Pella, Anderson or Marvin, yet priced way below.  
**EXTRA \$100.00 OFF**  
on presentation of this ad on purchase of six or more windows. FREE DELIVERY in tri-county area. One coupon per customer. Limited time offer. Place order now.  
• Triple Weatherstripping.  
• Heat Mirror insulates twice as well as ordinary double pane  
• Solid wood interior for painting or staining  
Remodeling? Replacement Sizes available  
Also, we carry a FULL LINE OF DOORS AND SKYLIGHTS  
Heat Mirror® is a trademark of Southern Technologies  
**(313) 398-4560**  
20830 COOLIDGE HWY. 8-5:30 M-F  
OAK PARK, MI 48237 8-3:30 P.M.  
**HERALD** Two Doors North of 8 Mile  
SASH & DOOR CO.

**BEAUTIFUL TIFFANY MARBLE**  
We Can Make It Any Shape With Lasting Beauty!  
Give Us A Call Today!  
• Thresholds of Marble  
• Marble Tables - Made to Order  
• Bar Tops & Packings  
• Coffee and End Tables  
• Type Tops - Made to Order  
• Fancy Window Sills  
• Plain Window Sills  
• Sill for Bay or Bow Windows  
• Marble Wall Paneling  
• Marble Floor Tiles  
• Zigzag Marble for Curved or Rounded Poles  
• Marble or Onyx Sinks and Vanity Tops - Up to 10 ft.  
• Special Corner Sinks and Vanities  
• Bath Tubs and Showers  
• Complete Marble Bath Rooms  
• Marble Kitchen Counter Tops  
"We Can Be Made in Marble, We Can Make It!"  
**Westland Custom Marble**  
36222 Glenwood • Westland  
(3 Blocks W. of Wayne Road)  
721-0520 M-Sat. 10-5

**\$150.00 REBATE\***  
We're not comfortable until you are.  
**DELUXE FURNACE SALE**  
1. High Efficiency  
2. Low Sound Level  
3. 20 yr. Heat Exchange Warranty  
4. Compact Size  
5. Easy Maintenance  
**INSTALLED AND RUNNING FOR AS LOW AS \$1195**  
\*City permits extra  
\*Rebate offered by dealer  
\*Combination of Carrier and ductwork rebates.  
**TRU TEMP**  
Heating & Cooling, Inc.  
Commercial Garden City 427-8812  
Residential Canton Twp. 881-5600

**PLYMOUTH YARD**  
HOBBIES & GIFTS  
LOCATED IN THE HISTORIC PLYMOUTH FREIGHT HOUSE  
Quality • Selection • Service  
Model Railroad Supplies • All Scales • Operating Layouts  
Authorized Lionel Sales & Service  
We Buy & Sell Used • Lionel Trains • Wood Ship Models  
• Plastic Models • Model Planes • Cars  
Monday thru Saturday 11 a.m. - 7 p.m. Sunday (October thru March) 11-3 p.m.  
CALL FOR HOLIDAY HOURS  
**455-4455**  
904 Starkweather - Trackside in Old Village - Plymouth

# Short Term High Rate



## New 4-Month Savings Certificate

**4** months **8%** annual interest

\$500 Minimum Deposit

Substantial interest penalty for early withdrawal from certificate accounts

Standard Federal Bank  
Savings/Financial Services

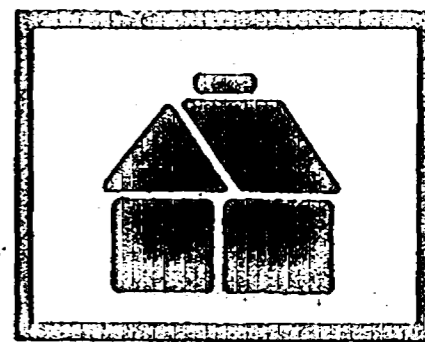
1-800/522-5900



# Creative Living

Bob Sklar editor/591-2300

CLASSIFIED REAL ESTATE



Thursday, October 18, 1990 O&E

(P.C.W.G)1E



Co-directors Sharon Dillenbeck (left) and Joan Ther are the driving forces behind D&M Art Studio and Cooperative Gallery in Plymouth's Old Village.

## New art co-op part of studio in Old Village

By Linda Ann Chomin  
special writer

**A**RTISTS HELPING artists while serving the community — that's the concept behind D&M Art Studio and Cooperative Gallery in Plymouth's Old Village.

The D&M cooperative opened in late September to provide a gallery where local artists could display their work, use private studios for painting and sketching, and be able to meet other artists to network.

"We want to be a center for artists," said Sharon Dillenbeck, founder and one of two driving forces behind the studio.

She runs D&M with the help of associate director Joan Ther. Both are Canton Township residents.

During the late September opening of the art studio and gallery, the drawings and paintings of 15 artists were showcased in a display that grabbed your full attention the moment you walked through the door.

"The cooperative gallery is new," Dillenbeck said, "but the studio has been in existence for five years now."

**THE OBJECTIVE** of D&M is to use the talent of local artists to further art awareness within the community as well as provide instruction for developing artists of all ages — children, adults and senior citizens.

"We're local artists who want to

**'We're local artists who want to service the community.'**

— Sharon Dillenbeck  
studio founder

service the community," Dillenbeck said.

The D&M network of artists enables the studio to provide instruction, studio space, a gallery and commissioned artwork, such as portraits in oil, watercolor, pencil and pastel as well as logos, signs, advertisements and brochures.

Dillenbeck graduated from the Art Institute of Pittsburgh. She teaches art to eighth graders at Our Lady of Victory in Northville.

Within the community, Dillenbeck and Ther do "a lot of volunteer work bringing fine art to students through the 'Art Lady' program at local schools," Dillenbeck said.

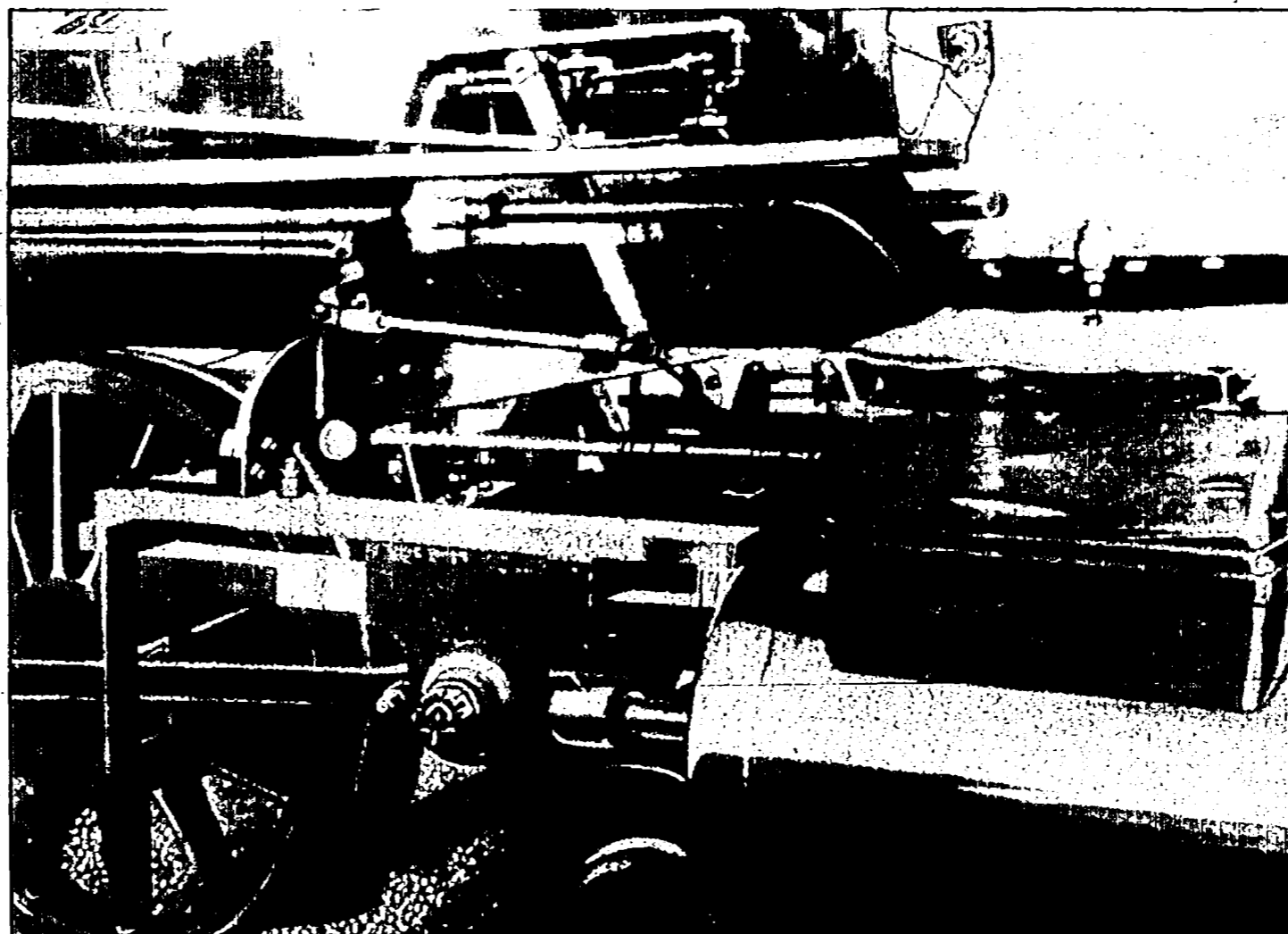
**AS YOU** enter the gallery, Dillenbeck's work is among the first you will see. Portraits of her daughter, in oil, pencil and watercolor, hang vertically as examples of the various mediums available for portraits that Dillenbeck is commissioned to create.

Displayed on a nearby wall is Dillenbeck's oil painting, "Carousel." Painted in brightly colored, impres-

Please turn to Page 2



"Carousel" is the title of this impressionistic oil painting by Sharon Dillenbeck. She uses short, brisk brush strokes to create movement in the carousel. The painting is priced at \$210.



At left: Roy Rinke, a Detroit News illustrator for 41 years, titled this piece, "Casey's Power." He created the painting — a gray and white gouache — from a photograph he took in Tennessee of Casey Jones' engine. The piece retails for \$180.

Staff photos  
by  
Bill Bresler

## Parental urging leads to symphony seat

By Ralph R. Echlinaw  
staff writer

Contrary to the thinking of children, parents are not always wrong when they order sons and daughters around.

Detroit Symphony Orchestra french horn player Corbin Wagner is living proof.

When he was a fifth grader at Randolph Elementary School in Livonia, Wagner and his classmates were given cards on which they indicated whether or not they wanted to play an instrument.

"I brought it back and said I did not want to play a musical instru-

ment," he said. "My piano teacher (Edward Weiss) happened to be the elementary band instructor, so he called my mom and said, 'I think he should take a musical instrument. I think he would do real well at it.'"

So the senior Wagners let their parental authority be felt. "I didn't care at that point," Wagner said. "I was told to do it. I was just being an obedient son at that point."

By that time, there were only two instruments up for grabs in the band. "So I said, 'Well, my neighbor plays trombone, so I'll take the french horn.' That's how it all started. Reluctantly, I was dragged into it."

**WHEN WAGNER** graduated from

Livonia Stevenson High School in 1978, he had to choose between music or a more proletarian career.

"I had a choice of going into an engineering school or going into music," he said. "I just thought (music) would be less work. I was fortunate enough to get a career out of it."

Fortunate yes, but talented, too. Wagner began playing with the DSO in the last semester of his University of Michigan college career.

"I took about 10 auditions and it turns out the one I won was in Detroit," he said. "It was a real blessing. God was watching out for me so I didn't have to leave my parents and my brothers."

The young french horn player joined the symphony just in time to go on the 1979 European tour, where, in Berlin, he saw something he'll never forget.

"We played all of our encores and they still kept cheering," Wagner said. "Finally our maestro, (Antal) Dorati, just pulled us off the stage. But that didn't stop them from clapping."

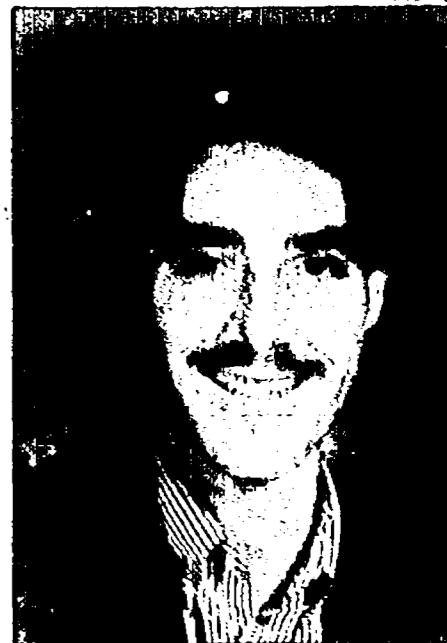
"So after several more minutes of this, Dorati walked back on stage with nothing but his woodwind players on, cleaning their instruments, and he took another bow and had these woodwind players stand. And that finally ended it."

**INDEED, THE DSO** was wildly successful everywhere it played in Europe. "The American orchestras play with a different style, a different sound than many of the European orchestras," Wagner said. "And (the audiences) really appreciate that. We always got rave reviews."

Recently, the DSO hired a new conductor, Neeme Jarvi, and Wagner couldn't be more pleased.

"(Jarvi) uses the orchestra as his own musical instrument," he said. "His ability to communicate through his baton and through his body motions is really refined, so you know

Please turn to Page 2



Corbin Wagner  
french horn soloist

## Local symphonies bring the classics to the people

**PERFECTION IS** their elusive keynote as they strike up the music to blend their string, wind, brass and percussion instruments into a captivating orchestral sound.

Together, they represent diverse backgrounds, musically and professionally.

Our community symphonies give music students, music teachers and music lovers the golden opportunity to showcase their skills while working alongside more experienced musicians.

The 50- to 90-member community ensembles also give many local musicians their first on-stage opportunity to be heard by people other than

family and friends.

Common to ensemble members is the deeply rooted desire to make music, and making music is what they concentrate on during their upbeat rehearsals.

"I just enjoy making music and making others happy by doing so," says Carolyn Avery, by day Farmington Hills Baptist Church secretary and by night principal second violinist with the Livonia Symphony.

**THE HALLMARK** of the Livonia, Plymouth and Redford symphony orchestras? By any standard, it's versatility.

From humble beginnings, they've



Bob Sklar

developed into sources of widely appealing concert entertainment — from Beethoven to Broadway.

Composers span the musical spectrum. Rousing melodies range from classical to jazz to pops. Holiday fare includes Tchaikovsky's The Nutcracker and Handel's Messiah.

Guest performances often spotlight hometown talent.

But the cultural chords of these hometown musicmakers don't stop there.

The festive musical adventures they offer are close to our homes, so there's no need to travel to Detroit or Ann Arbor for symphonic enjoyment.

Programs vary but the orchestras' basic mission is to bring the classics to the people, and share the genius of composers like Bach.

**THE ORCHESTRAS** also provide an inexpensive way to introduce young people to live performances of high-quality music. And they're a

terrific outlet for local performers unable, for whatever reason, to make music full time.

Livonia's Frank DiBlasi, Redford's John Gajec and Plymouth's Russell Reed wave the local conductor's wands amid a backdrop of energy, commitment and credentials.

Unquestionably, there's a place for metropolitan as well as community symphonies.

There's never enough money in symphony-orchestra operating budgets. In Livonia, the budget weighs in at \$100,000. Grants and fund-raising are keystones to survival.

Local orchestra boosters include the Livonia Arts Commission, the

Redford Music Trust Fund and the Plymouth Symphony League.

Corporate sponsorships would be darn nice civic gestures for local businesses.

Make no mistake: The Livonia, Redford and Plymouth symphony orchestras rank among our community's most valued cultural assets.

They say to prospective businesses and residents alike, "Here's a community that truly cares about its quality of life."

Bob Sklar is the O&E's assistant managing editor for special projects.

# Old Village

## Art co-op now part of studio

Continued from Page 1

sionistic style, Dillenbeck said the work took 15 hours to complete. Short, turbulent brush strokes give movement to the piece, as does the suppression of line between subject matter and setting.

Joan Ther used transparent watercolor to create her "Irises." Shades of violet, from light to deep, compose the color scheme. She took photographs of irises before designing the composition of the floral piece," she said.

ROY RINKE, a member of the cooperative, has several of his art pieces on exhibit in the D&M Gallery.

Rinke worked for 41 years at The Detroit News as an illustrator. Now retired, Rinke said, his interest in the gallery keeps him active in art.

Rinke painted "Casey's Power" in varying tones of gray and white gouache. The composition is from a photograph he took in Tennessee of Casey Jones' engine. Rinke's realism is obtained

with the counterpoint of lights and shadows, which give life to Casey's iron engine.

Julle Giordano, owner of J. Giordano Gallery in Northville, also is a member of the D&M cooperative. She has pencil sketches for sale in the D&M Gallery.

Along with Dillenbeck, Ther, Rinke and Giordano, the D&M membership includes Edward Allen, Hugh Burley, Karen Clawson, James De Armond, Ralph Kelly, Dorothy Koliba, Rosemary Lee, Carol McCreedy, Yolanda Menchaca, Janice Sparks, Ruth Warnemuende, and Blade McClelland. All have art hung in the gallery. Prices for the art works range from \$45-\$900.

D&M Art Studio and Cooperative Gallery is at 710 Mill St., in the heart of Plymouth's Old Village. Any artists, or parents of aspiring artists can call Sharon Dillenbeck at 453-3710 or Joan Ther at 397-0562 for information on D&M art classes, studio time, co-op membership, or exhibiting or buying gallery art.



BILL BRESLER/staff photographer

"Irises" is a transparent watercolor by Joan Ther. Varying tones of violet dominate this painting. Ther is a self-taught artist who frequently volunteers to visit local schools as the "Art Lady."

## Parents influenced his career choice

Continued from Page 1

exactly what he means without him talking to you. That gives him the ability to change things at a concert that you never rehearsed. He keeps you on your toes.

"(Jarvi) is also the most active recording conductor there is right now. You'll no doubt see some recordings coming out of Detroit now. Otherwise, we'll lose him. Record or lose him."

As a french horn player, Wagner said his job is a bit tougher than that of a cellist or violinist.

"No one else plays your part," he said. "I play what's called the third horn and no one else plays those notes but me. It's called a solo section because every time I play a note, it's heard."

"If I make the wrong note, everybody knows it. With string players,

you have like eight, maybe as many as a dozen people playing the exact same part, so you're not going to notice if someone is a little bit off as quickly."

WAGNER, WHO still lives in Livonia, decided after the 1987 orchestra lockout to get his master's degree in music performance from the University of Michigan, "mainly for job security reasons," he said.

"So I have more options in case my ability to play is hampered. I at least have something to fall back on."

And talented as he is, the modest 32-year-old father of three won't necessarily spend the rest of his working life with orchestras.

"My faith in God is very important to me," he said. "I would gladly leave my job with the orchestra if

there was some ministry that I could perform. I don't want to say that this is my quintessential job, being with the orchestra. I'm sure I'll change sooner or later, but until I know what to do from here, I'm very satisfied.

"This is exactly the job I want to be in. I couldn't pick a job I would want more than this. It's like doing what you love to do and getting paid for it. As you can see, it's two in the afternoon. I'm home and I'm home schooling my children and I'm enjoying the beautiful day. You understand why I enjoy my job. I go to work when my kids go to bed."

community The pulse of your com

You've shopped extensively and finally chosen your new home. The time to secure financing has arrived. Yet, most borrowers shop for their mortgage by telephone! Ask yourself: Did I shop for my home by phone? Did I shop for my automobile, or even my appliances by phone? You are preparing to enter into a probable 30 year relationship with your lender. You will benefit greatly through a no obligation appointment with a professional loan officer. We should discuss such topics as:

- Which of our numerous programs best suit your needs?
- Why should you pay the "standard" 2 points at closing?
- Our \$500.00 refinance option
- Our low fees and competitive interest rates
- Lender funded buydowns

Appointments are available at your convenience evenings and weekends.

**REPUBLIC BANCORP**

\$75.00 Deducted from our already low closing costs if you call me.

Carl Goodney at Republic Bancorp. 522-6800



Send Your Love Around The World.

A poor child thousands of miles away urgently needs your love and concern. Without your help, that child most certainly faces hunger, illiteracy or disease. But through Christian Children's Fund, one of the world's oldest and most respected child care organizations, you can help provide education, nourishing food, medical attention or whatever a child needs most. You can give that child a real chance for a healthier, happier future. To find out how you can join with thousands of other Christian Children's Fund sponsors in helping defeat poverty one child at a time, just call our toll-free number. Without any obligation, you'll receive complete information on our sponsorship programs. Please do it now—there's a hungry, poor child who needs your love so much.

Christian Children's Fund, Inc.

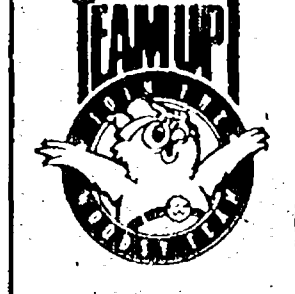
1-800-776-6767

The Forest Service would like ask you for a little help with its paper work.



Give your country a little pick-up. It'll help us all get out from under.

Give A Hoot. Don't Pollute.



Forest Service- USDA

VERY SHARP COLONIAL w/country decor. A fantastic location in Commerce Township. This won't last (6607) \$119,900.

IF HOUSES COULD ONLY TALK this one would say Welcome Home! Golf Course privileges, nature area. Everything you could want. \$180,000 CALL Rhonda Rose at 313-227-4600

**THE MICHIGAN GROUP** (313) 227-4600



LAKE FRONT You will see an enjoyable 2900 square foot, 3 bedroom, 3.5 bath home on NORTH LAKE, an all sports lake in the Chelsea School District, just 20 minutes from Ann Arbor. A gracious open entrance way, family room with fireplace and dining area overlooking the lake. A formal living room with a great panoramas. Upstairs bedrooms have balcony with magnificent views. This is a beautiful large (145 feet of lake front) lot with views of lake, woods, swans, blue herons and beautiful sunsets.

\$435,000 SHOWN BY APPOINTMENT ONLY

**SPEAR & ASSOCIATES REALTORS** 475-9193

FIVE CREEK SIDE ACRES



BONNIE ELDER THE MICHIGAN GROUP 229-4943 (home) 227-4600 (office) 18 Successful Years in Livingston County.



Lexington Square CUSTOM BUILT HOMES ...at affordable prices!

- Two car garage • 1st floor laundry
- Family room with fireplace • Wall to wall carpeting
- Built-in appliances • 2 1/2 baths • Full basement

Starting at \$120,000

Plymouth Schools

Ask for Ron or Al

Call 476-7094 or 347-3050

Move Up To The Hills Will pay to \$3,000 closing costs\* WOODRIDGE HILLS From \$124,500 Brighton Condominiums

These are the hills you'll love to move into... elegant ranch and townhouse condominiums nestled in a wooded park-like setting from \$124,500.

- 15 floor plans to choose from
- Natural fireplace
- Full basement (some with walkout)
- 2-car garage
- Spacious deck
- Convenient location
- US 23-196

US 23 to exit #58, go west to Rickett Rd. turn right. Go to Oak Ridge, turn left to Ridge Court, turn left to model's.

Models Open Daily 12-6 Closed Thursday (313)229-6776

**Adler** (313)229-5722

While you're at Homearama stop by Woodridge Hills!

PRE-GRAND OPENING BUCHNER HILL CONDOMINIUMS of Northville

Enjoy breathtaking views from one of the highest points in Wayne County, but still be within a short walk of Downtown Northville. Luxury Ranches, Townhouses and Walkouts are now being offered for Immediate Occupancy at Pre-Grand Opening prices with a limited time only Pre-Grand Opening Bonus.

Priced from \$179,900 591-9200 Open Daily 1-6 Closed Thursday

Ask for Ray Lee

STANDARD FEATURES INCLUDE:

- Wood Insulated Windows
- Woodburning Fireplace
- Raised and Cathedral Ceilings
- Private Decks
- 1st Floor Laundry
- 2-Car Attached Garage
- Private Entrances
- Exceptional Floorplans
- Formal Dining Room
- Master Suites & Fashion Baths

# WHY JUMBO MORTGAGE CLIENTS PREFER CHASE.



- When it comes to helping smart buyers purchase the home they want, Chase Personal Financial Services is a recognized leader in customer satisfaction according to a recent nationwide survey.\* Here are just some of the reasons why:
    - ✓ Knowledgeable and dependable service. A Chase Personal Financial Consultant will work closely with you to help you tailor a financing program around your objectives. This personalized service sets us apart from the competition.
    - ✓ Flexible financing programs—tailored to your needs. Chase offers you a broad choice of programs and repayment options to accommodate your unique needs.
    - ✓ Large loan amounts. Maximize your buying power with sizeable loan amounts up to \$2 million or more, if you qualify.
    - ✓ Low closing costs. Since we do not require a tax or insurance escrow account, you may reduce your initial expenses substantially.
    - ✓ Fast loan decisions. Your consultant has the expertise and authority to give you a conditional loan decision quickly—usually within 72 hours or less.
- For more information on mortgages up to \$2 million or more, call your local office.

Chase Personal Financial Services

**CHASE**

CHASE MANHATTAN OF MICHIGAN Bloomfield Hills 313-645-6466

\*Source: Walker Customer Satisfaction Measurements, L.P., an affiliate of Walker Research. ©1990 Chase Manhattan Financial Services, Inc.

# Art goes airborne in Madonna exhibit

By Jeff Hooton  
special writer

**K**ITES. YOU flew them as a child, but like the constantly changing wind that keeps them aloft, your interest soon turned to cars, fashion, a career.

Kites are back now, at least for one area man, and they're more than a child's toy. At Madonna College, kites are art.

"Art That Flies" is the brainchild of Madonna art instructor Ralph Glenn and kite builder and collector David Smith of Dearborn.

On display at Madonna through Nov. 2, the exhibit features kites from around the world as well as Smith's own designs.

**HIGHLIGHTS INCLUDE** a rare handpainted kite from Japan, as well as an Oriental-style dragon kite built by Smith and more than 60 feet long.

Smith's favorite, the dragon kite, consists of 200 individual pieces of material and took nearly a month to complete.

"It was a real trick to sew something like that," Smith said. "You have no idea what it's actually going

to look like."

Most of the upstairs in Smith's house is dedicated to sewing his kites. This is understandable, considering his largest kite has a wingspan of 16 feet.

"SOMETIMES ON the big kites, you need a huge area to sew in."

There are more than 25 kites on view in "Art That Flies," yet they represent only a small portion of Smith's collection, which he estimates at between 100 and 150.

Not quite half of them were designed and built by Smith himself, while the rest were either bought at "The Unique Place" (a kite specialty shop in Royal Oak) or ordered by mail.

**KITES FROM** several different countries can be seen, including versions from Japan, China and Thailand.

There's also a set of four "fighting kites" from India. Bought by the thousands in India for recreation, the goal is to maneuver one's kite in such a way as to cut your opponent's line.

The animal kingdom is well represented in the display, with designs ranging from Japanese butterflies and fish to a phoenix bird from China.

From a frog design to a dragonfly kite with wings that flutter and eyes that rotate in the wind, each kite is truly a work of art. Not only art, though, each kite in Smith's collection can and has been flown outdoors.

**SMITH'S DESIGNS** are just as fascinating. Unlike kites of old that were made of paper and wood, Smith's creations are quite "high tech."

Using primarily nylon material and fiberglass tubing, Smith can design and build a kite for less than \$30 that might cost \$150 if bought in a store.

"There's a lot of work that goes into them."

Smith began building and flying his kites about eight years ago. He's no longer content with building kites that are merely functional.

"Lately when I'm making kites, I'm trying to get real 'arty.' I'm trying to make designs that look attractive."

This emphasis can be seen at the exhibit in his "star" kites, which display color patterns influenced by quilt-like designs.

A TRUE lover of the wind, Smith used to fly his kites as often as three or four times a week. Though his kite flying time has been restricted by

his latest passion, windsurfing, he still manages to fly kites a few times a month.

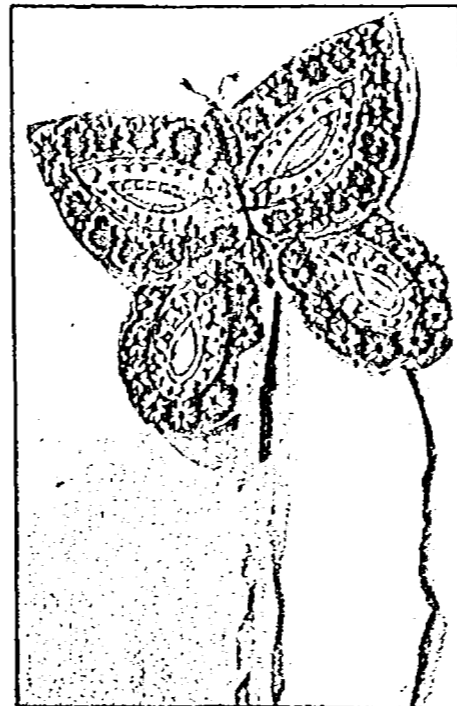
Surprisingly to some, Smith flies his kites year round, including in winter.

"Winter is actually pretty good. The worst time of the year is the middle of the summer. The wind is pretty flaky."

Known to have as many as 10 to 15 kites in the air at once, Smith said he is actually in the middle of the best flying season.

"The best kite month is October."

**WHEN ASKED** how a 40-year-old man feels about his love for an activity once dominated by children, Smith said: "Even when I first started building my own kites as an adult, I felt a little odd going out to fly them. I've since gotten over that completely."



This modern butterfly kite, from India, boasts an all-over pattern, similar to the kind on silk saris, which Indian women wear.

"In this country, there's a growing interest in kites among adults. Kids don't fly kites much anymore. It's the adults that are flying them and spending money on the big expensive kites. That's where the interest lies nowadays."

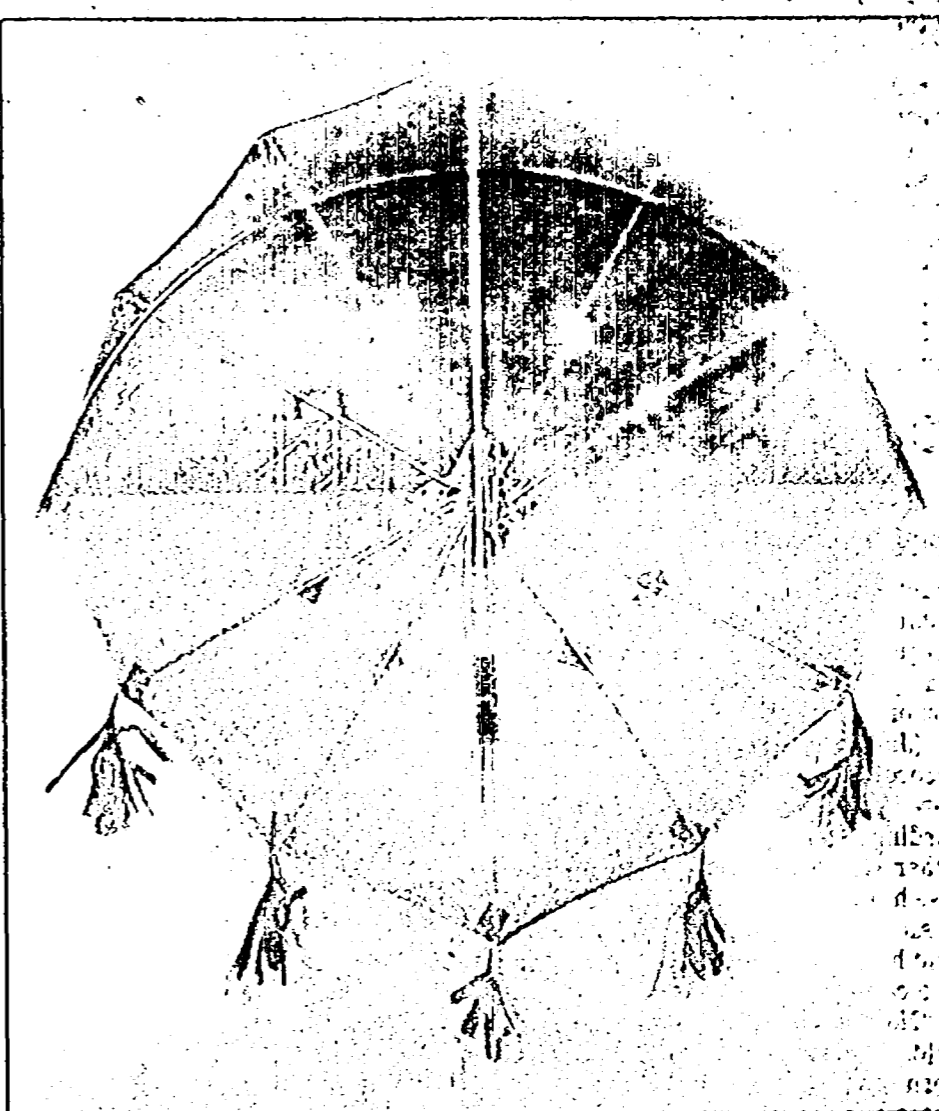
At the same time, Smith doesn't want to discourage the novice kite flyer. Both he and Glenn encourage people to come and see the kites.

Despite what you may think after viewing the free exhibit, you don't

need a large wallet to fly kites as a hobby.

"A lot of the expensive kites don't even fly any better," Smith said.

"Art That Flies" is in the exhibit gallery adjoining the library at Madonna College, 1-96 and Levan, Livonia. Hours are 8 a.m. to 10:30 p.m. Monday-Thursday, 8 a.m. to 7 p.m. Friday, 9 a.m. to 5:30 p.m. Saturday and 1-5 p.m. Sunday.



photos by JIM JAGDFELD/staff photographer

This modern war kite, the kind used in battle to signal one's own troops as well as more distant troops, is from India.



This wood-block print kite, made by kite collector David Smith, shows a geisha, a Japanese entertainer.

**IT'S JUST POSSIBLE YOU'VE READ THIS PAPER BEFORE**

Because this newspaper uses recycled newsprint whenever it can.

Recycled newsprint is just one of the many useful products made from old newspapers. Recycling keeps the newspaper you're reading from the landfill. And it helps us all to save money.

So, after you read, recycle.

And we'll do our part. We'll use it again.

**Read. Then Recycle.**

**Why are people buying at Eaton Estates?**

- Elegant living in spacious award winning condominium homes overlooking a large freshwater pond.
- A small exclusive community with low township taxes and easy freeway access.
- Special pre-construction prices on 2 spacious ranch homes at \$229,500 and \$269,900 for a limited time.

Only 3 remaining units of 1½ STORY 3 bedroom homes available

Located in Plymouth Township on North Territorial Road, ¾ mile west of Sheldon Road.

Selected models available for immediate occupancy.

**Presented by Eaton Associates**

**Sales Model 455-4220**

Alexandra "Ecky" Payne, Marketing Director  
Model Hours: 1 p.m.-6 p.m. Daily & Weekends  
Closed Thurs.

**Eaton Estates**  
Luxury Condominiums

**TEAM UP!**

Forest Service - USDA

"We give a hoot, so we won't pollute"

**BEFORE HE CAN FOLLOW HIS DREAMS, HE'S GOT TO FOLLOW THE RULES.**

Men who don't register with Selective Service aren't eligible for federal student aid, job training, and most federal employment. So if you know a man about to turn 18, tell him to register at the post office. It only takes five minutes to fill out a simple card.

Register With Selective Service. It's Quick. It's Easy. And It's The Law.

EVERY YEAR THOUSANDS OF PEOPLE ARE KILLED WITH A FRYING PAN.

1-800-EAT-LEAN

For a free booklet on how to help reduce your risk through low-fat eating, call 1-800-EAT-LEAN. After all, the purpose of food is to sustain life, not take it away.

**Weir, Manuel, Snyder & Ranke**

500 South Main Street • Plymouth • Phone 455-6000

**PRICED TO SELL IN PLYMOUTH'S RIDGEWOOD**  
Excellent floor plan in this four bedroom quad-level, family room is grade-level with dramatic fieldstone FIREPLACE and triple doorwall to patio, living and dining room with beamed studio ceilings and bay window. ML# 134001 \$217,000 455-6000

**WONDERFUL, NEWER, PRIVATE RANCH**  
Ranch condominium in Arbor Village, Canton. Two bedrooms, living room, dining room, all neutral decor, all appliances stay and still under warranty, central air and basement. ML#126370 \$79,900 455-6000

**PLYMOUTH CANTON SCHOOLS**  
Transferred owners say bring us an offer on this brick ranch offering three bedrooms, remodeled kitchen and bath, newer deck, full basement, two car garage, central air, backing to commons. \$94,500 455-6000

**POPULAR LAUREL WOODS**  
Two bedroom ranch condo, prime location, walk to Jacobsons, year round Florida room overlooks pool and commons area, formal living/dining room with FIREPLACE, two car garage. ML#137683 \$115,900 455-6000









# CALL COLDWELL BANKER

Our selling plan is as unique as your house.



Every house is different. That's why at Coldwell Banker we customize our Best Seller Action Plan™ for every house we sell.

We develop an individualized plan that outlines our approach to selling your house. It includes a competitive analysis of the housing market. And an estimate of the proceeds you are likely to receive.

So call Coldwell Banker today to find out how your unique plan will get you the same thing we get for all our sellers. The best results possible.

©1989 Coldwell Banker Residential Real Estate.  
Equal Housing Opportunity. Some Offices Independently Owned and Operated.



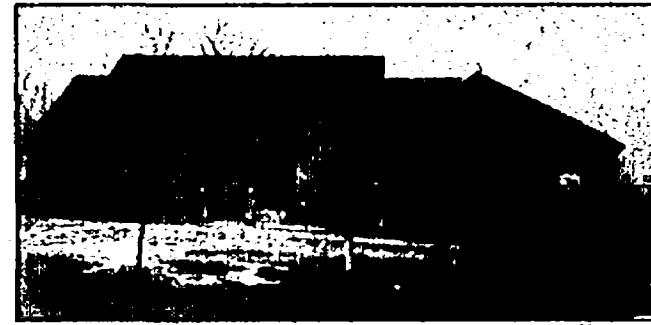
**BIRMINGHAM** **OPEN SUNDAY 2-5**  
1940 CEDAR HILL. N. of 14 Mile, W. of Cranbrook. Enjoy the country atmosphere surrounding this 3 bedroom, 2½ bath brick ranch with family room, rec room and central air. \$240,000 (40CED) 642-2400



**WHAT A CHARMER!**  
**PLYMOUTH.** Premium court setting. Impressive foyer with French doors to den, master suite with jacuzzi. Dream kitchen, sunroom off large family room. \$273,900. 462-1811



**STATELY COLONIAL**  
WEST BLOOMFIELD. Treed private lot offers 4 bedrooms up plus fabulous lower level with 2 more bedrooms, full bath and 2nd family room. Immaculate move in condition. \$189,500 (89WIL) 642-2400



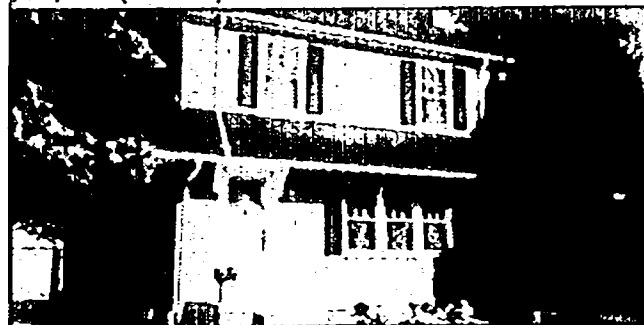
**TALK OF THE TOWN!**  
**PLYMOUTH.** Custom Cape Cod. First floor master suite with jacuzzi plus shower, beautiful dream kitchen with island counter. 3 car garage. \$314,900 462-1811



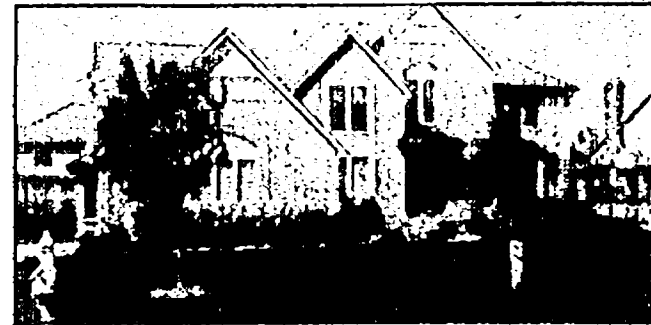
**WATERFORD** **OPEN SUNDAY 1-5**  
4904 HARBOUR PT. N. of Walton, E. of Dixie. All sports Eagle Lake frontage offered with this 2 bedroom, 2 bath condo. Great room, natural fireplace, central air, balcony and garage. \$92,900 (04HAR) 642-2400



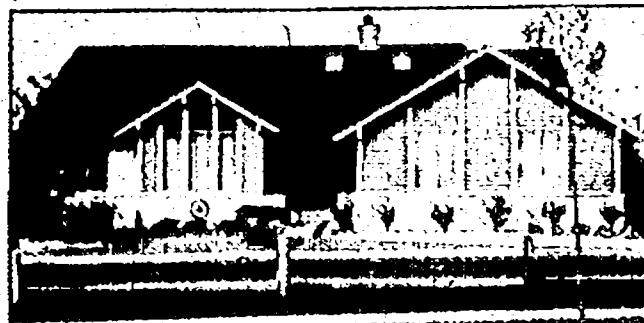
**BEAUTY!**  
**DEARBORN.** Well maintained custom built bungalow with loads of charm. 3 bedrooms, 1½ baths. Call now to find out more. \$64,900 462-1811



**ROYAL OAK** **OPEN SUNDAY 1-5**  
1926 ROSELAND. N. of 12 Mile, E. of Woodward. A paradise for kids! New garage, spacious yard, 3-4 bedrooms, Inviting Dutch Colonial, only a short walk to Shrine. \$133,900 (26ROSE) 642-2400



**SUPER EXECUTIVE HOME**  
**ROCHESTER HILLS.** Fabulous kitchen, family room with wet bar, super master suite with private bath, sitting area and 2 walk-in closets. Custom deck, 3 car garage. \$277,500 (TO79GL) 524-9575



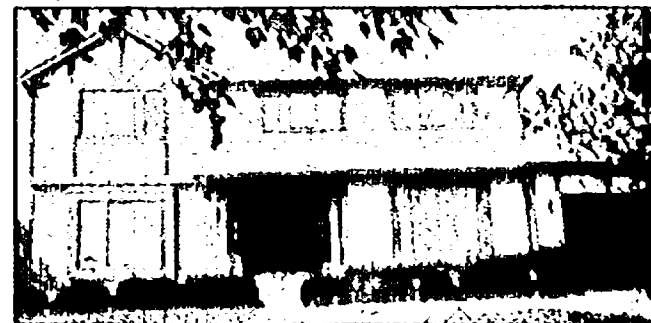
**TROY** **OPEN SUNDAY 1-4**  
1625 GREENWICH. N. of Wattles, E. of Coolidge. Contemporary ranch. Two full and 2 half baths, fireplaced family room, skylights and doorwalls. \$250,000 (25GRE) 642-2400



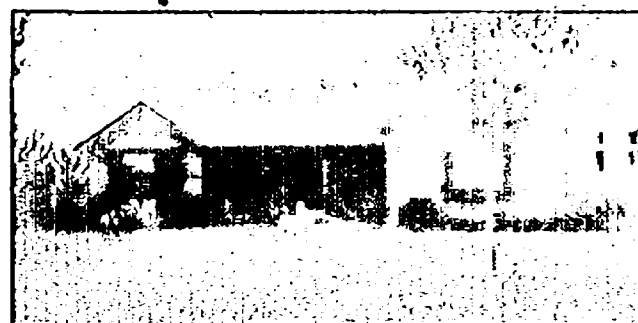
**TROY QUAD**  
**TROY.** Custom features throughout. Finished basement with wet bar and jacuzzi. Large library, well designed kitchen with plenty of space. A definite must see! \$188,850 (TO05WE) 624-9575



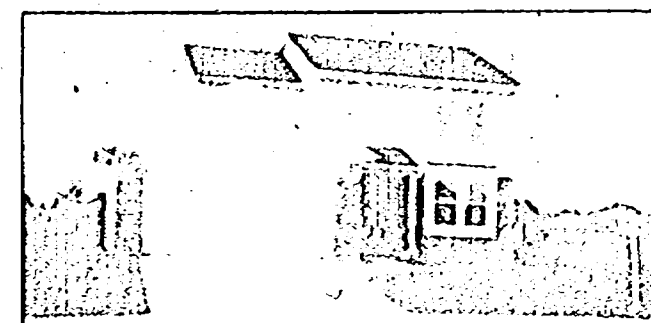
**WHAT A DREAM!**  
**NOVI.** Big home with lots of extras. Kitchen is a gourmet's dream: stacked oak cabinets, beautiful flooring. Rec room with walkout to backyard. All on 1 acre. \$199,900 462-1811



**EXECUTIVE FOUR BEDROOM TUDOR**  
**WEST BLOOMFIELD.** Two full baths and 2 half baths. Features separate quarters for maid or office with separate entry. \$329,000 (TO79WI) 524-9575



**GREAT ROOM RANCH**  
**TROY.** Features master suite with full bath. Fireplace, central air, full basement, heated jacuzzi room, first floor laundry. Seller offering Home Warranty. \$164,500 (TO95HI) 524-9575



**A REAL STEAL**  
**CANTON.** Occupancy within 30 days. Limited pre-model price on this stunning Colonial with family room, 4 bedrooms, 2½ baths and almost 2,000 sq. ft. \$129,900 347-3050



**PLYMOUTH** **OPEN SUNDAY 2-5**  
11218 GOLD ARBOR. N. of Ann Arbor Rd., W. of Haggerty. Come to this home and see this rustic atmosphere on a ½ acre of land. 5 bedrooms, 2 baths, family room, 2 car garage. Land Contract terms available. \$104,900. 459-6000



**RANCH CONDO**  
**FARMINGTON.** Very nice 1 bedroom condo with central air. Off white carpeting throughout and great window treatments. Overlooks wooded ravine. \$51,500 737-9000



**PLYMOUTH** **OPEN SUNDAY 1-4**  
46623 ANN ARBOR TRAIL. W. of McClumphia. Spacious 3 bedroom, 2 bath ranch on ½ acre lot off private drive. Great room, family room/solarium, master bath, finished basement, 2 car attached garage, central air. \$159,900 459-6000



**ONLY 4 YEARS OLD**  
**FARMINGTON HILLS.** This 3 bedroom brick ranch is beautifully maintained. 24' galvanized steel pool with walk around deck. 3½ car garage. \$89,900 737-9000



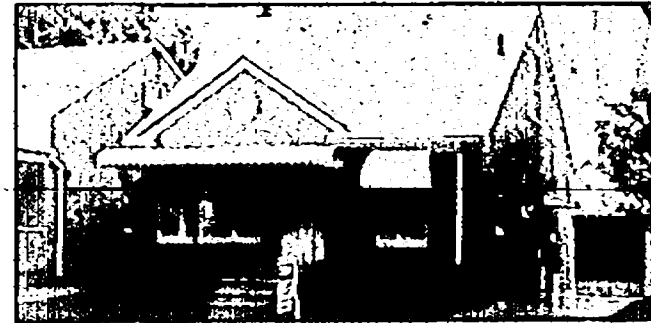
**NORTHVILLE** **OPEN SUNDAY 1-4**  
7355 CURTIS. N. of Five Mile, E. of Tower. Beautiful 4 bedroom, 3 bath ranch on 2 treed acres. Formal dining room, family room, living room, woodburning stove, deck in rear runs length of house. \$249,900 459-6000



**A MUST SEE!**  
**WEST BLOOMFIELD.** Colonial with 4 bedrooms, 2½ baths, large family room with cathedral ceiling, bay window in breakfast area. Short walk to golf course. \$179,850 737-9000



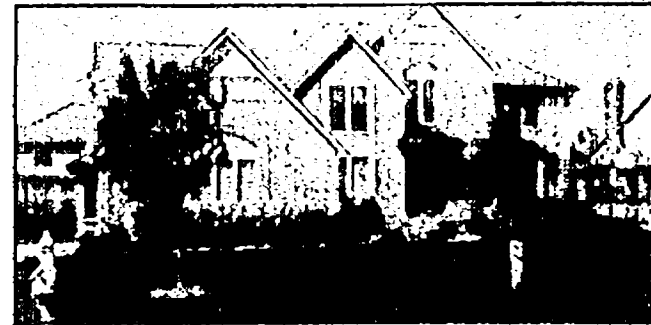
**LIVONIA** **OPEN SUNDAY 1-4**  
36353 JOANNE. E. of Newburgh, S. off of Ann Arbor Trail. Basement-less one floor living. 3 bedroom brick ranch with 1½ baths on a fenced and nicely landscaped corner lot. \$79,900 459-6000



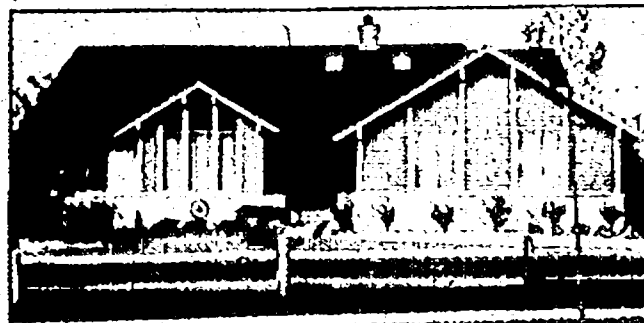
**WAITING FOR A BUYER**  
**NOVI.** Colonial in excellent condition. Three bedrooms, 3½ baths, 1,800 sq. ft. In a great family neighborhood. Call today! Only \$147,900 (N16SUR) 349-1515



**PRICE AT MARKET VALUE**  
**LIVONIA.** You can't do much better than this. Four bedrooms, two baths, over 1,600 sq. ft. and close to schools. \$129,900 (N17LAD) 349-1515



**CHARMING AND DELIGHTFUL**  
**NORTHVILLE.** Three bedroom ranch with 2½ baths, two fireplaces - one in living room and one in great room, wood windows, 2½ car garage. Interior done in soft light tones. \$178,500 (N03CHI) 349-1515



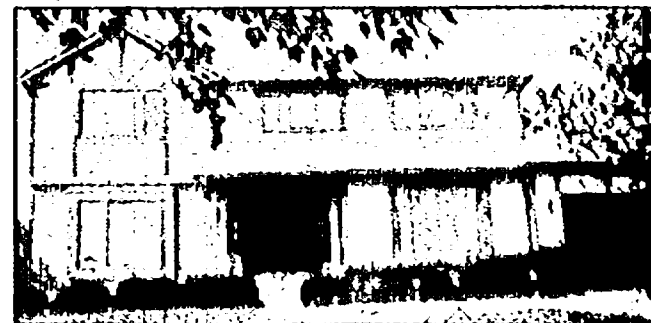
**COUNTRY COLONIAL**  
**PLYMOUTH** 4 bedrooms, 2½ baths, family room with fireplace, formal dining room, 1st floor laundry, walkout basement, 2 car attached garage on 2.3 acres. \$214,900 347-3050



**CANTON** **OPEN SUNDAY 2-5**  
6862 PITTSFORD. S. off Warren, E. of Sheldon. Maintenance-free exterior, 1,802 sq. ft., full basement with 2 bedrooms. Formal dining room, 1st floor laundry. \$129,900 347-3050



**CHARMING AND DELIGHTFUL**  
**NORTHVILLE.** Three bedroom ranch with 2½ baths, two fireplaces - one in living room and one in great room, wood windows, 2½ car garage. Interior done in soft light tones. \$178,500 (N03CHI) 349-1515

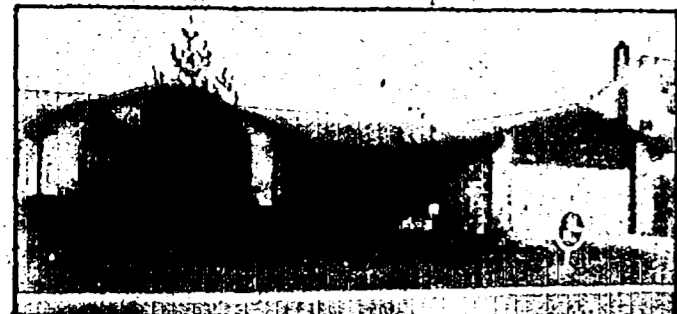


**CHARMING AND DELIGHTFUL**  
**NORTHVILLE.** Three bedroom ranch with 2½ baths, two fireplaces - one in living room and one in great room, wood windows, 2½ car garage. Interior done in soft light tones. \$178,500 (N03CHI) 349-1515





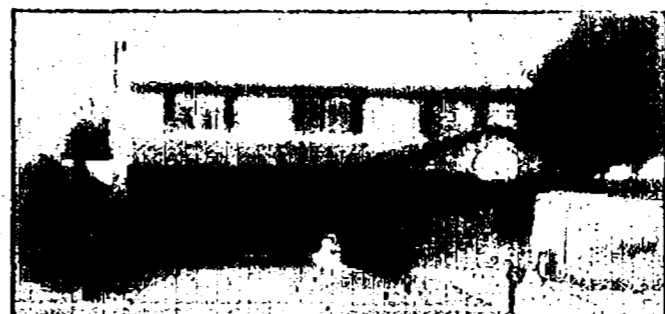




LIVONIA \$164,900 261-0700



WESTLAND \$65,900 326-2000



CANTON \$115,500 455-7000



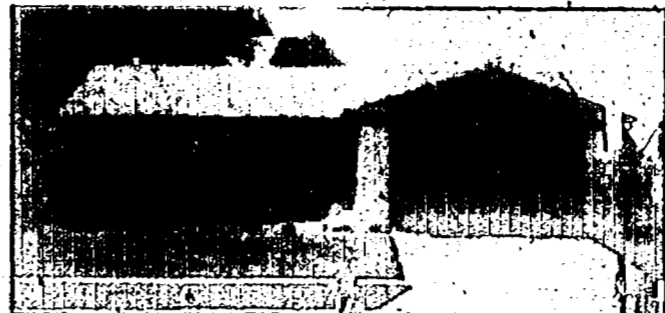
LIVONIA \$102,000 261-0700



REDFORD \$54,500 559-2300



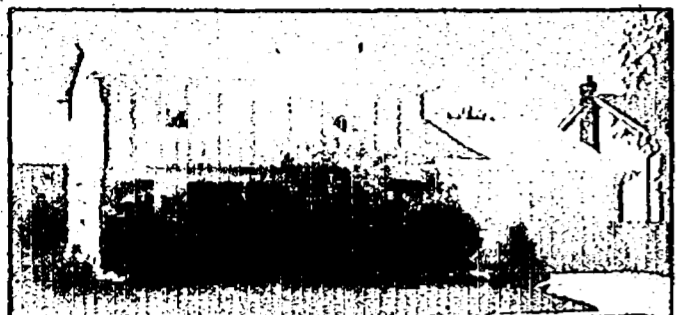
LIVONIA \$83,000 261-0700



CANTON \$118,000 455-7000



LIVONIA \$129,500 261-0700



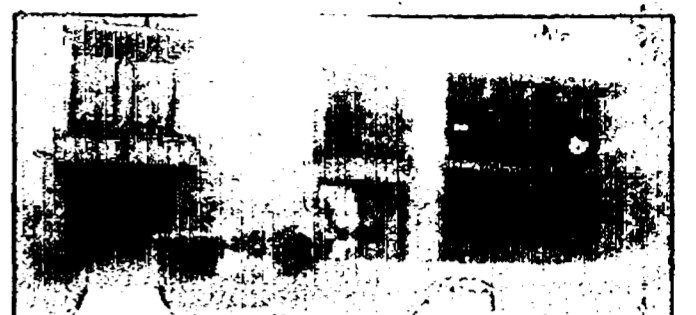
CANTON \$119,900 455-7000



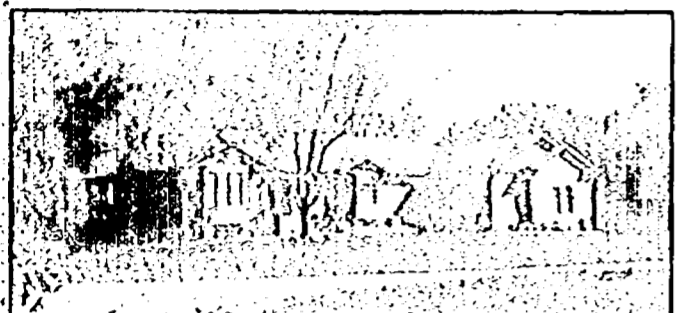
LIVONIA \$58,900 261-0700



CANTON \$134,500 455-7000



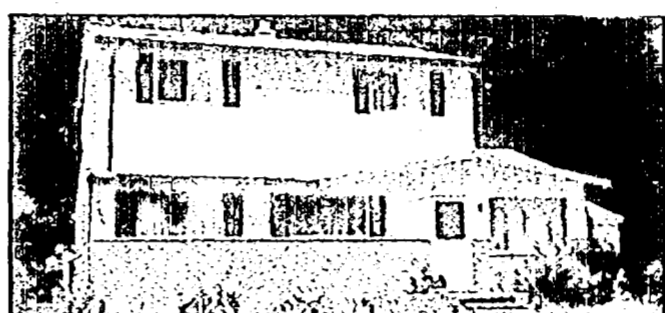
LIVONIA \$86,500 261-0700



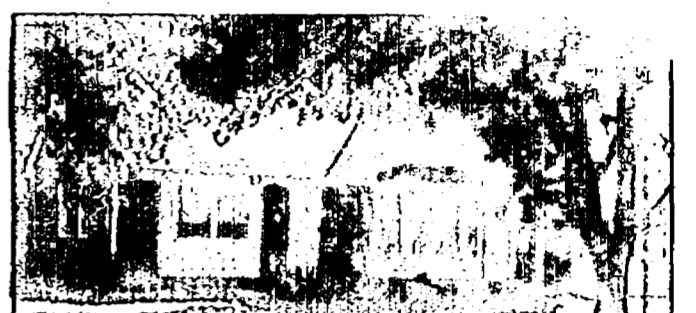
PLYMOUTH \$259,500 455-7000



WESTLAND \$76,900 261-0700



LIVONIA \$84,900 477-1111



REDFORD \$113,450 261-0700



PLYMOUTH \$109,000 455-7000



CANTON \$119,900 261-0700



MILFORD \$185,000 477-1111



PLYMOUTH \$75,900 455-7000

# 5,650 Properties SOLD in the Metropolitan Area So Far This Year by

Call Real Estate  
One to put  
Michigan's  
most successful  
seller of homes  
to work for  
you.

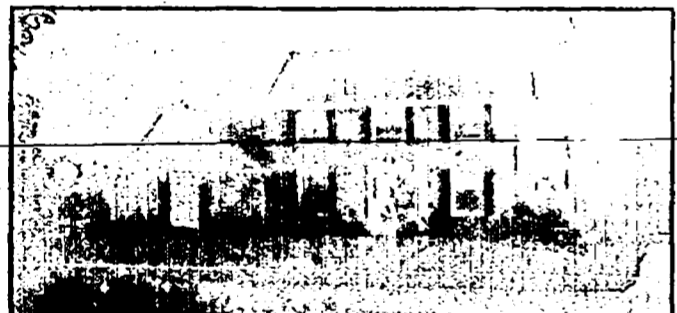
Farmington  
477-1111  
Livonia  
261-0700  
Westland  
326-2000

Northville/Novi  
348-6430  
Plymouth/Canton  
455-7000  
Training  
356-7111

Relocation Info  
851-2600  
Other Michigan  
locations  
(616) 946-4040



Michigan's  
Largest Real  
Estate Company



PLYMOUTH \$227,500 455-7000



MILFORD \$134,900 261-0700



CANTON \$119,900 477-1111



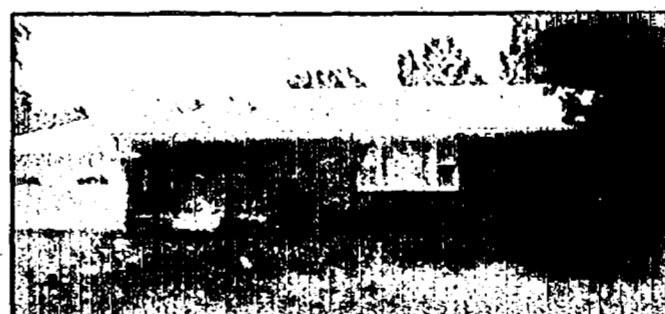
CANTON \$125,900 455-7000



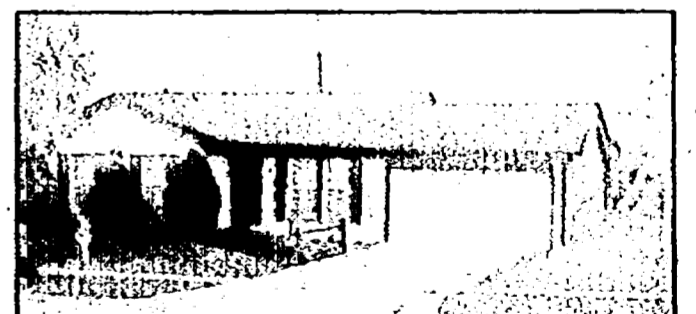
WESTLAND \$45,900 326-2000



PLYMOUTH \$107,900 348-6430



LIVONIA \$89,900 477-1111



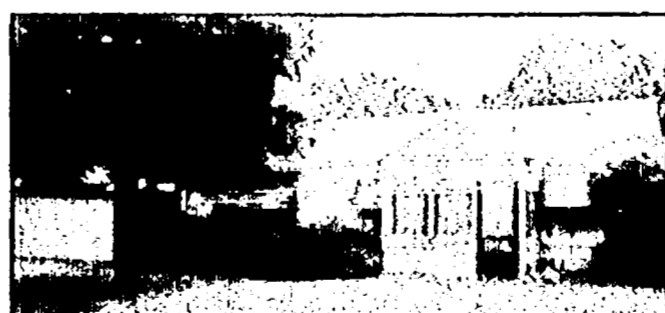
CANTON \$98,500 455-7000



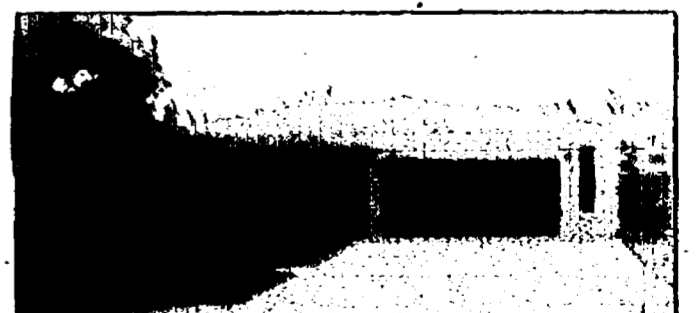
NORTHVILLE \$155,000 326-2000



WESTLAND \$99,900 326-2000



LIVONIA \$72,500 477-1111



CANTON \$115,900 455-7000



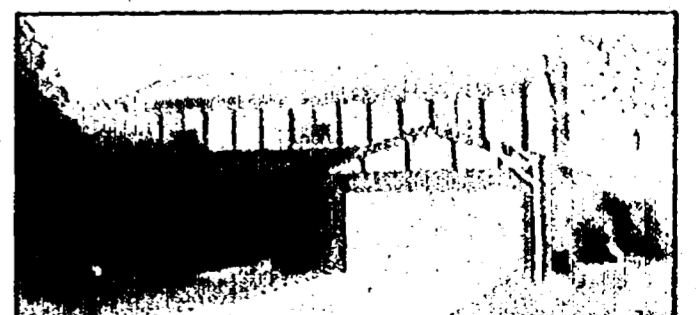
LIVONIA \$95,000 326-2000



CANTON \$80,999 455-7000



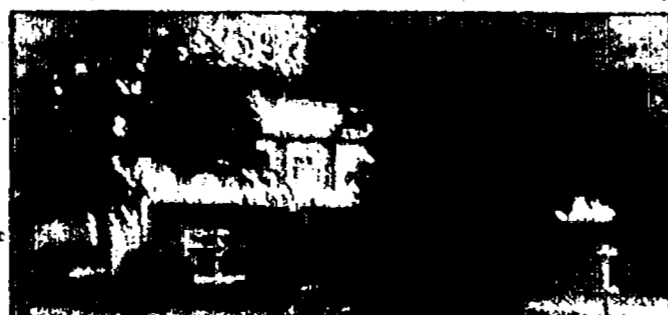
NORTHVILLE \$84,900 851-1900



CANTON \$148,900 455-7000



WESTLAND \$48,900 326-2000



LIVONIA \$187,600 455-7000



LIVONIA \$118,200 261-0700



CANTON \$144,900 348-6430









**400 Apts. For Rent**  
BEST APARTMENT VALUE  
**FARMINGTON HILLS**  
**TIMBERIDGE**  
**DELUXE 2 BEDROOM UNITS \$555**  
(Limited time offer - 1 mo. free rent with 1 year lease, new tenants only)  
Includes appliances, vertical blinds, carpeting, pool, close in Farmington Hills location.  
Enter East off Orchard Lake Rd. on Folson S. of Grand River. Model Open 10-9-5. Except Wednesday.  
478-1487 775-8200

**BIRMINGHAM**  
Deluxe apartment adjacent to large park in a neighborhood setting. Dignified quiet building. Easy walk to live theatre, shops, restaurants, etc. 1 & 2 bedroom apartments.  
Please call 644-6105

**BIRMINGHAM/DOWNTOWN**  
Studio apartment available 1st week in Nov. \$465 rent, \$650 security deposit. No pets. Call 10-4 478-6333

**BIRMINGHAM** - Elegant Victorian 2 bedroom, microwave, dishwasher, security alarm system, immediate occupancy. Downtown Birmingham, Merit & Southfield. 644-7102

**BIRMINGHAM**, large 2 bedroom Central air. Close to town. Available immediately. \$570/mo. Call 649-1650

**400 Apts. For Rent**  
**BIRMINGHAM**  
**ONE MONTH FREE RENT**  
Newly remodeled 1 & 2 bedroom apartments just E. of Adams Rd. near downtown Birmingham. Rental rates include, heat, water, vertical blinds, new kitchen, new appliances, mirrored doors & updated carpeting.  
**OPEN SAT.**  
For further info call 644-1300

**Birmingham/Royal Oak**  
Luxurious studio, 1 & 2 bedroom apartments.  
• Cathedral ceilings & walk-in closets  
• Mold & vertical blinds  
• Microwaves & dishwashers  
• Garages  
• Beautiful landscaped grounds  
• Close to Birmingham shops

1 Bedrooms from...\$525  
2 Bedrooms from...\$635  
13 Mile near Southfield Rd  
Cranbrook Place Apts. 644-0059  
A Village Green Community

**400 Apts. For Rent**  
**BIRMINGHAM**  
**SHORT TERM LEASE**  
Available for 1 month to 1 year. Fully furnished 1 bedroom unit. Perfect for transferred executive. Call.

**DENNIS WOLF LICENSED BROKER**  
**HALL-WOLF PROPERTIES**  
644-3500

**BIRMINGHAM**  
**Telegraph & 14 Mile**  
Spacious 2 Bedroom Apartments & Townhouses  
From \$865  
Heat included  
**THE GLENS OF BLOOMFIELD**  
642-6220

**BIRMINGHAM** 1 bedroom or 1 bedroom with den, \$450-\$560 per mo. Gas, heat & water included plus garage. Available immediately. Bruce, 647-8484 or Manager 643-0750

**400 Apts. For Rent**  
**BIRMINGHAM - Oakwood Manor**  
Furnished/unfurnished. Deluxe 2 bedroom, central air, patio, storage room, carport. \$200-\$350. 642-9318

**BIRMINGHAM**  
**ONE MO. FREE RENT**  
Bright, 50's contemporary townhome. 2 bedrooms, walk to downtown, woodburning fireplace, remodeled interior, central air, private entrance. Landscaped patio. Basement with laundry hook-up. 1 to 2 yr. leases offered. Call Mon. thru Fri. for appl. OPEN SAT. 644-1300

**BIRMINGHAM PLACE**  
Luxury apts in downtown Birmingham. Studio 1 & 2 bedroom apts available. Indoor parking. 642-9600

**BIRMINGHAM** - 2 bedroom townhouse, 1 1/2 bath, newly decorated, new appliances, garden setting. Close to town. \$700/mo. 645-2437

**BIRMINGHAM** - 2457 E. Maple, 1 bedroom, carpet, blinds, dishwasher, storage, heat included. Lease. No pets. Lease. \$510. 641-2111

**400 Apts. For Rent**  
**BIRMINGHAM** - 2457 E. Maple, 1 bedroom, carpet, blinds, dishwasher, carport, central air, plus more. No pets. Lease. \$590. 643-4428

**BIRMINGHAM** 2567 E. Maple, 1 bedroom, carpet, blinds, dishwasher, storage, heat included. Lease. No pets. \$475. 647-7079

**BLOOMFIELD CLUB**  
**BLOOMFIELD HILLS LOCATION**  
**SPACIOUS**  
FROM \$495  
1 MONTH FREE RENT (new tenants only)  
• CARPORTS  
• THRU-UNIT DESIGN  
• DISHWASHERS  
• LAUNDRY FACILITIES  
• STORAGE AREAS  
• BEAUTIFULLY LANDSCAPED (POND)  
335-6810

**400 Apts. For Rent**  
**BIRMINGHAM** - 2859 E. Maple, 2 bedroom remodeled, carport, storage space, gas & water included, \$600 per month. 647-1024

**BLOOMFIELD HILLS** spacious 2 bedroom apt. luxury carpeted, includes heat, \$575/mo. Call 932-2148

**BLOOMFIELD HILLS** - lovely apartment. Has to be seen! Perfect location. Fireplace, carport & utilities. \$700/mo. 332-7828

**BLOOMFIELD HILLS** - Woodley large bedroom, bi-level with porch. \$475/mo + utilities & security deposit. 855-0328

**400 Apts. For Rent**  
**BIRMINGHAM**  
**TIMBERLAKE APARTMENTS**  
In heart of town - Attractive Units Vertical Blinds • Dishwasher • Disposal • Central Air  
1 Bedroom - From \$600 (1 Mo's Free Rent Before Oct 31)  
Call to view: 268-7768  
Even Weekends: 645-6738

**BLOOMFIELD AREA** - Available Nov. Quiet area, lake privileges. References: \$385 mo. 642-2010 338-4049

**400 Apts. For Rent**  
Clarkston  
**GREENS LAKE APTS**  
Overlaid 1 & 2 bedroom apartments, starting from \$445 per month. Lakeland living. 625-4600

Canton  
**FAIRWAY CLUB**  
Golfside Apts.  
1 & 2 Bedroom  
Free Golf  
Heat & Hot Water Free  
Carport Included  
728-1105

**ROCHER**  
Quiet Country Atmosphere with Family Friendly Park and Trout Stream. 1 1/2 block walk to charming Downtown Birmingham area.  
**200 SECURITY DEPOSIT**  
**FREE HEAT**  
**MINI BLENDERS**  
**MICROWAVES**  
**CABLE AVAILABLE**  
**AIR CONDITIONING**  
Laundry Facilities on Premises  
**FROM ONLY \$455**  
676 Main Street  
652-0543  
Daily 10-7 Sat. 12-4 Closed Sunday  
Other times by appointment

**WE'LL HELP YOU DECIDE**  
The quickest & easiest way to find an apartment. It's complete with maps, rates, pictures, descriptions & much more.  
Pick up your free copy at Kroger, 7-Eleven, A.L. Price, and Perry Drug Stores  
or call 313-355-5326 Weekdays

**WESTGATE VI**  
From \$475  
• Area's Best Value  
• Quiet • Spacious Apartments  
• Attractively Landscaped • Lakes Area  
• Near Twelve Oaks Mall • Central Air  
• Pool • Carport • Walk-In Closets  
• Patio and Balconies  
Off Pontiac Trail between Beck & West Min. from I-696, I-275  
Daily 9 a.m. - 7 p.m., Sat. & Sun. 12-4 p.m. Open Until 7 p.m.  
624-8555

**APARTMENT LIVING THAT FITS YOU TO A TEE!**  
**IGA Independence Green APARTMENTS**  
We offer:  
• 1 & 2 Bedrooms  
• 3 Bedroom Townhomes (2,400 sq. ft.)  
• Indoor/Outdoor Swimming Pool  
• 18 Hole Par 3 Golf Course  
• Washer & Dryer in Every Unit  
• Built-in Vacuum Systems  
• Clubhouse w/Sauna  
• Corporate Suites Available  
GRAND RIVER AT HALSTEAD ROAD  
Hours: Mon-Fri 10-7 CALL TODAY! 477-0133  
Sat. 10-5, Sun. 12-4

**Northville**  
ASK ABOUT OUR SPECIAL  
PLEASE TO THE EYE  
If you like what you see, our apartments are what you're looking for. Some with woods view.  
Pleasing to the pocketbook, too. EHO  
Heat Included  
Open Daily 12-6  
Sat. 10-5  
Sun. 12-5  
1 Bedroom \$485  
2 Bedroom \$555  
Located on Novi Road  
Just N. of 8 Mile  
347-1690 348-9590

**Tree Top Meadows Apartments**  
**IS LUXURY WHAT YOU SEEK?**  
Then luxury is what you get. Oversized rooms and balconies, deluxe kitchens, walk-in closets, 2 bedroom has double bath. Close to shopping and expressway.  
1 Bedroom \$535 950 Sq. Ft.  
2 Bedroom \$595 1050 Sq. Ft.  
ASK ABOUT OUR SPECIAL  
OPEN DAILY 9-6  
SAT. 10-5, SUN. 12-5  
BENEICKE & KRUE  
348-9590 or 347-1690

**2 Bedroom SPECIAL**  
**Country Ridge Living ...at its Best!!!**  
Starting at \$605  
• Spacious 1 & 2 Bedroom Units  
• Private Entrance  
• Washer/Dryer Hook-ups  
• Lighted Tennis Courts & Jogging Trail  
• Patio or Balcony  
• European-Style Cabinets w/Complete Appliances Package  
• Swimming Pool, Jacuzzi, Clubhouse

**Country Ridge APARTMENTS**  
On Haggerty Rd. Between 13 & 14 Mile  
661-2399  
Balcor Property Management

**QUIET DISTINCTION IN THE MIST OF PLYMOUTH**  
Spacious 1 and 2 bedroom apartments. A community setting near downtown Plymouth. Heat included. Full appliances.  
Quiet intimate setting. Large 1 and 2 bedroom apartments. Close to central Plymouth. Separate entrances, pool and other amenities.  
ASK ABOUT OUR SPECIALS  
**PLYMOUTH MANOR APARTMENTS** 455-3880  
**PLYMOUTH HOUSE APARTMENTS** 453-6050  
A York Properties Community

\* NOVI \*  
**WATERVIEW FARMS**  
Minutes from I-96 and Twelve Oaks Mall Lakes Area  
At Waterview Farms, with all its conveniences and luxuries, you'll never feel the need to "get away from it all."  
• Tennis Courts • Swimming Pool  
• Storage Locker • All Electric Kitchen  
• Ample Closets • Laundry Facilities  
Individually Controlled Heat and Air Conditioning  
**FROM \$430**  
Pontiac Trail between West & Beck Roads  
Daily 9 a.m. - 7 p.m. Sat. & Sun. 12-4 p.m.  
624-0004

**COACH HOUSE APARTMENTS**  
Attractive 1 & 2 Bedroom Apartments & 2 Bedroom Townhouses Available from \$510  
HEAT INCLUDED with Vertical Blinds  
FEATURING:  
• Clubhouse  
• Sauna  
• Air Conditioning  
• 2 Swimming Pools  
23609 Lampighter Lane on Providence Drive just North of W. Nine Mile Rd. in Southfield (one block West of Greenfield Rd.)  
Open Daily - Closed Sunday  
557-0810

**The Village APARTMENTS**  
**LIVING YOU CAN Afford To Enjoy!**  
1 & 2 BEDROOM APARTMENTS FROM \$360 HEAT INCLUDED  
Beautiful Setting in a Great Location!  
AT PONTIAC TRAIL & BECK ROAD IN WIXOM MODELS OPEN Mon.-Sat. 9-6, Sun. 11-5  
624-6464

**NOW YOU HAVE A CHOICE AT The Springs APARTMENTS**  
BEAUTIFUL NEW APARTMENTS WITH YOUR OWN WASHER AND DRYER  
OR CHOOSE OUR CONTEMPORARY STYLES IN PHASE I AVAILABLE FOR THE SMALLER BUDGET  
All nestled in a setting of lakes surrounded by beautiful landscaping.  
LOCATED IN NOVI ON PONTIAC TRAIL 1 Mile East of Beck Rd.  
OPEN DAILY 9 - 6  
SUNDAY 12 - 5  
669-5566  
1 & 2 BEDROOM LAKEFRONT APARTMENTS from \$415  
EQUAL HOUSING OPPORTUNITY

V/S **PLYMOUTH/CANTON** V/S  
**Village Squire Apartments**  
LOCATION LOCATION Minutes from I-275 • I-94 • I-96  
"Discover the Great Outdoors" Beautiful Naturally Wooded Setting"  
• Picnic Area & BBQ's  
• Tennis Court  
• Pool & Saunas  
• Seconds from I-275  
• Spacious, newly decorated suites with dishwashers & microwaves  
• Individually controlled heat & air  
**LUXURY FOR LESS FROM \$440 981-3891**  
On Ford Road, just east of I-275  
Daily 9-7 Saturday 11-6 Sunday 11-5

You are cordially invited to attend the **OCTOBERFEST OPEN HOUSE** at **BURWICK FARMS APARTMENTS**  
Saturday, October 20, 1990 • 1-5 pm  
REFRESHMENTS • ENTERTAINMENT • PRIZES  
Celebrate the season and explore this area's finest new apartment community... Burwick Farms... planned and built to be your best apartment value. Contemporary New England architecture blends into natural countryside and parklike grounds in a prime, convenient location. Generous, well-planned living space, unequalled standard features, all the amenities and a "we care" management.  
Come as you are and bring a friend to Oktoberfest, but be prepared to be tempted to  
Move up to Burwick Farms...for the time of your life.  
Off M-59 just west of Michigan Ave.  
525 W. Highland Rd. (517) 548-5755

**ONE MONTH FREE RENT**  
**The Crossings At Canton.**  
Apartment living just got better.  
When you make the Crossing your home, you'll get more than a new address. The Crossings at Canton offers 19 different floor-plans with 1 to 4 bedrooms. And whether you choose a 2-level townhouse or a luxury apartment, the renewed beauty of this charming rental community shines through in every one. These apartments and townhomes are the largest in the area, yet are still incredibly affordable.  
Discover these features at The Crossings at Canton:  
• Dens & Fireplaces  
• Fully-applanced Kitchens  
• Patios or Balconies  
• Central Air Conditioning  
• A Clubhouse with sauna, indoor pool, exercise room, and more!  
Visit The Crossings at Canton today. We're just 20 minutes from Ann Arbor and downtown Detroit, yet comfortably away from it all. From I-275, just exit Arbor Rd. West to Haggerty Rd., follow south to Joy Rd. then east to The Crossings, Open Mon.-Fri. 10-6, Sat. 10-5, Sun. 12-5. Phone 455-2424 today.  
**Professionally managed by DOLBEN**  
\*New Residents Only  
Certain Conditions Apply

# classified ads

**Stone Ridge**  
New "on the Water!"  
**1 and 2 Bedroom Apartments from \$375**

"Less than 5 minutes from Novi & Farmington Hills"

- Convenient to Twelve Oaks Mall
- Cable TV Available
- Dishwasher
- Pool
- Private Balcony/Patio
- Variety of Floor Plans Available
- Air Conditioning

**624-9445**  
Open Monday - Friday, 10 - 6 Weekends, 11 - 5  
EQUAL HOUSING OPPORTUNITY

**BIRMINGHAM**

## LIVE WHERE YOU LOVE TO WALK

Five•Five•Five has all the ambiance and sophistication of Manhattan's Upper East Side. Our private residential tower offers available luxuries like complimentary private garage parking, ice makers, washers and dryers, vertical blinds and walk-in wardrobe closets. Plans are available from cozy studios with huge floor-to-ceiling windows, to stunning 3 and 4 bedroom suites. Unlike New York, our rates are surprisingly modest for all this luxury and convenience. Call for our specials!

Leasing Center Open Mon. - Fri. until 5 p.m.  
Horton Commercial Realty Services, Inc.  
Your Assurance of Quality Living and Business Environments

**645-1191**

# Bristol Square APARTMENTS

Living at it's **Finest!**

ATTRACTIVE... from **ONE & TWO BEDROOM APARTMENTS \$425**

CONVENIENTLY LOCATED NEAR EXPRESSWAYS & TWELVE OAKS MALL  
On Beck Road, Just North of Pontiac Trail in Wixom

**624-1388**  
OPEN MON. - SAT. 9.6 • SUN. 12.5  
Equal Housing Opportunity

### 400 Apts. For Rent

**CANTON BROOKVIEW VILLAGE APARTMENTS**  
1 & 2 bedroom upper & 2 bedroom townhouses. Central air, carport, all appliances, washer, dryer. No pets. \$425 & \$475  
CALL OFFICE HOURS (9AM-5PM, MON-FRI ONLY)  
**729-0900**  
Classifieds Work Buy It Sell It Find It Call Today  
591-0900 644-1070

### 400 Apts. For Rent

**CANTON VILLAGE SQUIRE**  
From \$440 Free Heat  
OPEN UNTIL 7:00pm  
Great Location • Park Setting  
Spacious • Bike Trail • Heat  
Pool • Tennis • Sauna  
Dishwashers • Microwaves  
Sound Conditioned • Cable  
On Ford Rd. Just E. of I-275  
981-3891  
Daily 9-7  
Sat. 11-6 & Sun. 11-5

### 400 Apts. For Rent

**CANTON Bedford Square Apts.**  
NOW TAKING APPLICATIONS FOR Spacious 1 & 2 Bedroom Apts. Small Quiet Safe Complex  
Ford Rd. near I-275  
**STARTING AT \$475 981-1217**

### 400 Apts. For Rent

**CANTON CARRIAGE COVE LUXURY APTS.**  
(LILLEY & WARREN)  
**SUPER SPECIAL**  
on 2 bedroom apts. (1 yr. lease only) (Mention ad for 1/2 mo. Free Rent)  
NO OTHER FEES Private Entrances  
One Bedroom - \$495, 900 sq. ft. Two Bedroom - \$570, 1100 Sq. Ft.  
Vertical blinds & carpet included  
We offer 8 month leases in two bedroom apartments only.  
Rose Doherty, property manager: 981-4490

### 400 Apts. For Rent

**DETROIT West of Telegraph, 1 & 2 bedrooms with balconies, \$395 & up includes heat & dishwasher. Close to shopping & bus lines. Seniors welcome.** 255-9331

### 400 Apts. For Rent

**CANTON BRAND NEW IN CANTON**  
Unique studio, 1 & 2 bedroom floor plans.  
• Indoor racquetball court.  
• Pool with waterfall & snack bar.  
• All season outdoor hot tub.  
• Cathedral ceilings.  
• Microwaves.  
• Mini blinds.  
• Woodburning fireplaces.  
• Washers & dryers.  
• Walk-in closets.  
• Individual intrusion alarms.  
• Private car wash.  
• Rentals from...\$550.  
On Haggerty just S. of Ford Rd. & I-275.

### NORTHRIDGE

Prestigious Northville  
**1-2 BEDROOM from \$505**  
• Verticals • Eat-In Kitchen • Walk-In Closets • Carport • Washer/Dryer Available  
Handicapped units available  
Open Daily 9-5 Saturdays 10-4  
One Mile W. of I-275 off 7 Mile, Northville  
**348-9816**

### CANTON

1 bedroom furnished & unfurnished apartments available. Cozy just like a home with your own entrance. Single story living, attic storage & much more. Easy access to major freeways.  
Call or visit today Mon-Fri 10-6pm. Ask for Pat  
**HEATHMOORE APTS**  
981-6974  
(located on Haggerty)

### CANTON FRANKLIN PALMER

Free Heat Quiet Country Setting  
OPEN UNTIL 7:00 P M  
Dishwashers • Spacious  
& sound-conditioned Apartments  
Pool/Sauna/Cable/Large Closets  
• Pet section available  
On Palmer, W. of Lilley  
397-0200  
Daily 9-7  
Sat. 12-4

### DEARBORN HEIGHTS DEARBORN CLUB

FROM \$450  
FREE HEAT  
Spacious • Great Value  
Heat • Air • Pool • Cable  
Some 2 bedrooms • 1 1/2 baths  
Townhouses Available  
Just N. of Ford Rd.  
5728 Inxster Rd.  
561-3593  
Open Daily 12-7PM  
Sat. & Sun. 12-4PM

### DEARBORN HTS. ENJOY PEACEFUL LIVING!

**CAMBRIDGE APTS.**  
Quiet community surroundings, beautifully landscaped grounds, excellent location - within walking distance to shopping, church, restaurant, spacious 1 & 2 bedroom double apts. Newly modernized  
**274-4765**  
Office Hrs. 9-6 Mon. thru Fri. Sat. 10-4  
York Properties, Inc.

### Village Green of Canton

981-1050  
DETROIT - 1 bdr. off Redford on W. 7 Mile Rd. 1 bedroom apt. \$365/mo. Includes Heat, air condition, pool, Nice & clean. 538-8230  
DOWNTOWN FARMINGTON, 2 bedrooms, carpeting heat & water. No. 12. 1/2 mile to school. \$530. Leave message 360-3662

### INNSBROOK APARTMENTS

The charm of Northville at affordable prices. Innsbrook. The best and the brightest apartments, fresh with new details to complement your lifestyle.  
**1 Bedroom \$440**  
**2 Bedroom - 2 Bath \$518**  
**3 Bedroom - 2 Bath \$678**  
Private Entrances  
Tennis Courts  
Clubhouse  
Pets Allowed  
Specials on Selected Units  
Open Sat. & Sun.  
**INNSBROOK APARTMENTS**  
18800 Innsbrook Drive  
Northville, Michigan 48167  
(313) 349-8410

### Not Far from the City

## Pavilion Court

A Community of Terraced Rental Apartments

- Fully Equipped Health Club
- Central Air Conditioning
- Two Full Baths
- Separate Entrances
- Carpet Included
- Washer/Dryer in each Apt.

**Complete GE Kitchen**  
Range with Self-Cleaning Oven  
Self-Defrosting Refrigerator and Freezer  
Built-In Microwave & Dishwasher

From **\$695** Handicap Units \$620  
Open until 7 p.m. 348-1120  
Open Daily 9 a.m.-7 p.m. Sat. & Sun. 11 a.m.-5 p.m.  
Pavilion Drive Off Haggerty Rd. Between 9 & 10 Mile

### BEST APARTMENT VALUE IN FARMINGTON HILLS

Charming 1 & 2 Bedroom Apartments from \$475  
Featuring:

- 6 mo. & 1 yr. leases available
- Convenient to freeways, shopping, and business districts
- Central Air Conditioning
- Private Balcony/Patio
- Swimming Pool
- Carports Available
- Beautiful Landscaping

Located on 12 Mile Road between Middlebelt & Orchard Lake Roads.  
Open Mon.-Fri. 1-6, Sat. & Sun. 12-5  
Equal Housing Opportunity  
**476-1240**

### FARMINGTON HILLS CHATHAM HILLS

Central Air Conditioning  
FREE GARAGE  
On Selected Units  
FREE HEALTH CLUB MEMBERSHIPS  
Heated Indoor Pool • Saunas  
Sound & Fireproofed Construction.  
Microwaves • Dishwashers  
Free Health Club Memberships  
Luxurious Living at Affordable Prices  
**STARTING AT \$509**  
On Old Grand River bet. Drake & Halstead  
**476-8080**  
Open Daily 9am-7pm  
Sat. 11am-5pm Sun. 11am-4pm

### PEACEFUL, PRIVATE, PRETTIER THAN EVER.

It's everything you ever dreamed.  
Beautiful 1 bedroom, 1 bedroom plus den, and 2 bedroom apartments.  
Self-cleaning oven, frost free refrigerator, dishwasher, microwave, pool  
Heat Included  
Come Visit Us Today!  
On Merriman Road (Orchard Lake Road) 1 Block South of 8 Mile Road.  
Open Daily 10-6 p.m., Sunday Noon-5 p.m.  
**477-5755**

### Cordoba

77 beautiful acres of park and recreational paths - Four Seasons of activity with comfortable living in a special neighborhood atmosphere in Farmington Hills. Excellently serviced and maintained 1 and 2 bedroom apartments and townhouses. Easy and quick access to I-98 and I-275 - direct routes to the airport, downtown Detroit and Birmingham/Southfield areas. 9 Mile Road 1 1/2 miles west of Farmington Road. A UZINIS DEVELOPMENT  
CALL TODAY **478-4664**  
Open House October 20-21  
**green hill APARTMENTS** Washers & Dryers (in certain apartments)

### COVINGTON CLUB

14 Mile & Middlebelt  
851-2730

Farmington Hills  
**BOTSFORD PLACE GRAND RIVER - 8 MILE**  
Behind Botford Hospital  
**SPECIAL**  
1 Bedroom for \$469  
2 Bedroom for \$579  
3 Bedroom for \$689  
**PETS PERMITTED**  
Smoke Detectors Installed  
Smoke Detector Welcome  
We Love Children  
HEAT & WATER INCLUDED  
Quiet prestige address, air conditioning, carpeting, above & refrigerator, all utilities except electricity included. Warm apartments. Laundry facilities.  
For more information, phone **477-8484**  
27883 Independence Farmington Hills  
FARMINGTON HILLS - 1 bedroom at \$445, no security deposit. Includes heat, air, appliances, carpeting. Cable TV available. 473-7059

### 1st Month Free

## FRANKLIN SQUARE APARTMENTS

**UNBELIEVABLE!**  
A quaint & quiet apartment community in Livonia, close to great shopping, restaurants, I-96 access & Metro Airport.  
**Reduced Security Deposit!**  
Attractive 1 and 2 Bedroom Apartments from **\$505**  
HEAT AND VERTICAL BLINDS INCLUDED  
Located on 5 Mile Rd. Just East of Middlebelt in Livonia.  
OPEN 7 DAYS  
**427-6970**

### FREE HEAT MICROWAVE

**1 Bedroom "Ranch House" \$440**  
**2 Bedroom "Townhouse" \$520**  
**3 Bedroom "Townhouse" \$605**  
Pool • Spacious Rooms • Clubhouse  
Air Conditioning • 1 1/2 Baths  
WEST OF FERRY AT WALTON NEAR I-75 ADJACENT TO AUBURN HILLS  
**373-0100**  
Mon.-Fri. 8-5  
Sat. 9-5; Sun. 12-5

## GRANDVILLE TOWNHOUSES

### WOULD YOU LIKE TO LIVE RENT FREE FOR A FULL YEAR?

Well, it can happen! Because when you lease a new apartment at Parkway between now and October 31st, you'll automatically be registered for an opportunity to win ONE YEAR FREE RENT.  
That's right, you could live in a stunning one-or two-bedroom apartment absolutely free. So don't miss out. Come in to Parkway today. We're open Monday thru Friday 9-6, Saturday 12-5.  
**357-2503**  
25740 Shiawassee  
1 block N. of 8 Mile on Beech

### Just \$100 Security!

## SPRING INTO WESTLAND... IT'S TIME TO MAKE A SPLASH!

Welcome to the warmth of our indoor heated pool, clubhouse and free health club!

**HEAT INCLUDED**  
Spacious 1 & 2 bedroom high-rise apartments offer outstanding balcony views  
**IDEAL LOCATION**  
• Walk to Westland Mall and other conveniences  
• Close to I-275 & I-94

## WESTLAND TOWERS APARTMENTS

721-2500 Models Open Daily.  
Located one block W. of Wayne Rd., between Ford and Warren Rds.  
Limited Offer, New Residents Only!

### PLYMOUTH Hillcrest Club

Enjoy the picturesque community of Plymouth with its Colonial charm, unique shops and fine restaurants. Hillcrest Club is close to everything yet secluded in its own park-like setting.  
**1 BEDROOM SPECIAL \$100 1st Month Rent plus Blinds & Microwave from \$455**  
• \$200 Security Deposit  
• Air Conditioning  
• Dishwasher  
**12350 RISMAN**  
(South of Plymouth Rd., East of Haggerty)  
**453-7144**  
Daily 9-7 Sat. 11-5 Sun. 12-4

### A BEAUTIFUL PLACE...TO LIVE

CENTRALLY LOCATED IN WESTLAND

- 1 & 2 Bedroom • Fireplaces Available
- Pool • Tennis Court • Clubhouse
- Central Air • Dishwasher • Disposal
- Laundry Facilities
- Beautifully Landscaped
- Within minutes of all major highways

Ask About Our Specials

## VENNOY PINES APARTMENTS

261-7394  
A YORK PROPERTIES COMMUNITY











500 Help Wanted
Assistant Manager
\$ TOP PAY \$
MANAGEMENT/CAREER
\$375/WEEK
Nationally recognized sales orient-

500 Help Wanted
BLUEPRINT MACHINE OPERATOR
to run #4 roll stock production. Full
time. Must be experienced. Apply at
Northville Baptist Co. 1350
Farmington Rd. Northville, MI.

500 Help Wanted
CASHIERS
Full & part time positions
available. Experienced preferred.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

500 Help Wanted
COACH - Girls Varsity High School
Coach/Varsity of the Sacred
Heart, Bloomfield Hills. Part time.
Doc. - Feb. Jonna Terry: 648-6900

500 Help Wanted
COURIER
The Southland Corporation, the nation's
largest professional store
chain, is seeking qualified candi-

500 Help Wanted
DIETARY
AIDE
Wid Travel. Good starting rate.
benefits.
See Carl Brown
NORTHVILLE WEST
8355 Newburgh Rd.

500 Help Wanted
DOORPERSON
position available for luxury com-
plex in Southfield. Candidates
should be polished & neat in ap-

500 Help Wanted
DUNKIN DONUTS
Part time Mon-Fri Early morning &
lunch shifts. Flexible hours. Agree-
ment with union. \$5.30 per hour.

500 Help Wanted
EXECUTIVE ASSISTANT
A resourceful, motivated individual
needed to assist corporate execu-

ATTENTION
GOOD WORKERS
Light assembly \$5 per hour. Full
time. Paid vacation. Paid
health insurance. Hourly.
Call now: 474-9774

BRIDGEPORT OPERATORS
BENCH LEADERS
MACHINISTS
Wages equal to ability. Steady Work
Apply in person
OXBOW
MACHINE PRODUCTS
8610 Lenexwood, Westland

500 Help Wanted
SPEEDWAY
An Equal Opportunity Employer
CASHIER WANTED \$4.25 - \$5.00
per hour. 8:10am - 3:30pm.
355-3750

500 Help Wanted
COMMERCIAL CLEANING CO
A permanent opening Ferndale 2-3
miles from Detroit. Immediate
opening. AM. 595-6040

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

ATTENTION
Individual seeking a rewarding full
time career in real estate. We
need for the rapidly growing Livonia/Rochester Office of Michigan's
largest real estate company. We
have the programs and resources to
get you started as quickly as possi-

BRIDGEPORT OPERATORS
BENCH LEADERS
MACHINISTS
Wages equal to ability. Steady Work
Apply in person
OXBOW
MACHINE PRODUCTS
8610 Lenexwood, Westland

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

AUTO IMPORT
SALES
"Kia-MPV" Two of the ten best
cars of the year! It offers a proven
top sales producer in your field.
It's your opportunity to sell the
number one car in Michigan's #1
volume market. Apply at Holiday Chevrolet,
30250 Grand River, Farmington Hills
313-44-6500

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

AUTO MECHANIC - Must be Certi-
fied & experienced for repair station.
Apply at 36300 Five Mile,
Livonia or call: 484-1011

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

AUTO MECHANIC - Must be Certi-
fied & experienced for repair station.
Apply at 36300 Five Mile,
Livonia or call: 484-1011

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

AUTO MECHANIC - Must be Certi-
fied & experienced for repair station.
Apply at 36300 Five Mile,
Livonia or call: 484-1011

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

AUTO MECHANIC - Must be Certi-
fied & experienced for repair station.
Apply at 36300 Five Mile,
Livonia or call: 484-1011

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

AUTO MECHANIC - Must be Certi-
fied & experienced for repair station.
Apply at 36300 Five Mile,
Livonia or call: 484-1011

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

AUTO MECHANIC - Must be Certi-
fied & experienced for repair station.
Apply at 36300 Five Mile,
Livonia or call: 484-1011

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

AUTO MECHANIC - Must be Certi-
fied & experienced for repair station.
Apply at 36300 Five Mile,
Livonia or call: 484-1011

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

AUTO MECHANIC - Must be Certi-
fied & experienced for repair station.
Apply at 36300 Five Mile,
Livonia or call: 484-1011

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

AUTO MECHANIC - Must be Certi-
fied & experienced for repair station.
Apply at 36300 Five Mile,
Livonia or call: 484-1011

500 Help Wanted
CHILD CARE AIDES
Part time positions (4/hrs experience)
caring for infant & toddler age
children. Hours Mon-Thru Fri, 8am-
10am or 2pm-5pm. Apply in person
at Saton Community Dayca/Division
of St. Vincent & Sarah Parish,
1800 W. 13 Mile Rd., Farmington Hills,
MI 48334

500 Help Wanted
COURIER/Mail Clerk
Expanding Farmington Hills-based
marketing firm is seeking an individ-
ual with a proven daily delivery &
mailroom background.

500 Help Wanted
DIRECT CARE STAFF
Full time - midnight & afternoon
shifts. For two Group Homes,
in Farmington Hills. We are
seeking individuals who are
friendly, motivated, & have a
valid driver's license & good
driving record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
DRIVERS
We are a leading carrier in the
industry having refrigerated freight
to the Midwest and East coast
areas. We are looking for those
drivers with a good work record.

500 Help Wanted
FIELD REP TO \$26,000 YEAR
Major retail chain seeks trouble-
shooter to see that stores meet suc-
cessful Challenging position.

500 Help Wanted
FITNESS
Ready For A
Rewarding Challenge?
A career with Fitness USA Health
Spa is exciting, satisfying and most
of all, rewarding. We are seeking
individuals who are motivated,
ambitious and have the confidence
to succeed. If you are ready to
take the challenge and make the
commitment, we want you!

500 Help Wanted
FLORAL
COUNTER PERSON
Duties to include fruit baskets,
permanently preferred. Full time,
flexible schedule. Westland area.
Apply in person only
JOE'S PRODUCE
33152 W. 7 Mile - Livonia

Murray's
Discount
Auto Stores
in
Livonia
NOW HIRING
FULL/PART-TIME
PARTS COUNTER
PERSONS
(Must be experienced)
Flexible scheduling
• Growth opportunities
• Excellent benefits include:
• Superior health insurance
• Outfit allowance
• Paid sick days
• Comprehensive insurance plan.
Call: 471-5850
Ask for Gary or George

AUTO SERVICE ADVISOR
Need experienced write-up person
who knows the industry and how
to please customers. Contact:
Service Manager. 354-4900

BAKERS
Join the Number One
Supermarket Team!
Due to recent expansion, we
have openings in our in-
store bakery department.
Don't stop your experience in a re-
tail or specialty shop necessary.
Flexible schedules. For further
information call Mon-Fri.
Between 9am-4pm.
270-1084
FARMER JACK & P
SUPERMARKETS

BAKERS
Join the Number One
Supermarket Team!
Due to recent expansion, we
have openings in our in-
store bakery department.
Don't stop your experience in a re-
tail or specialty shop necessary.
Flexible schedules. For further
information call Mon-Fri.
Between 9am-4pm.
270-1084
FARMER JACK & P
SUPERMARKETS

CASHIERS
Business Is Great!
Positions available: • Lost Attendants
• ATM's • Cashiers/Cashors
• ATM's • Biometric
Apply in person:
PACE MEMBERSHIP WAREHOUSE
4500 Grand River, Farmington Hills
471-5850

CASHIERS
Over 18 years old, full or part time
\$5.10 to start, \$5.50 after 6 months.
Excellent benefits. Apply in person:
Bay-On Drugs, Telegraph at Bloomfield,
Birmingham.

CASHIERS
Over 18 years old, full or part time
\$5.10 to start, \$5.50 after 6 months.
Excellent benefits. Apply in person:
Bay-On Drugs, Telegraph at Bloomfield,
Birmingham.

ENTECH
SERVICES, INC.
336-8888
A Shipping Company in Livonia is
looking for Customer Service
Representatives with previous
experience to work thru Jersey
Home, 24 hours a day, 7 days a
week, people-oriented, and able to
work under high pressure.
Call Susan for details!

KELLY
Temporary
Services
Equal Opportunity Employer M/F/H
188 Old Orchard
33133 Schoolcraft
Livonia, MI 48334

COLLECTORS
Attention! Collectors have
the opportunity to earn \$33,000 +
a year. Commission and benefits
included. Call for more info.
Collectors are needed in the
field. All resumes must be
submitted. No interviews by phone.
Please provide a complete resume
and a recent photograph.
Call: 815-8288

ENTECH
SERVICES, INC.
336-8888
A Shipping Company in Livonia is
looking for Customer Service
Representatives with previous
experience to work thru Jersey
Home, 24 hours a day, 7 days a
week, people-oriented, and able to
work under high pressure.
Call Susan for details!

KELLY
Temporary
Services
Equal Opportunity Employer M/F/H
188 Old Orchard
33133 Schoolcraft
Livonia, MI 48334

COLLECTORS
Attention! Collectors have
the opportunity to earn \$33,000 +
a year. Commission and benefits
included. Call for more info.
Collectors are needed in the
field. All resumes must be
submitted. No interviews by phone.
Please provide a complete resume
and a recent photograph.
Call: 815-8288

ENTECH
SERVICES, INC.
336-8888
A Shipping Company in Livonia is
looking for Customer Service
Representatives with previous
experience to work thru Jersey
Home, 24 hours a day, 7 days a
week, people-oriented, and able to
work under high pressure.
Call Susan for details!

KELLY
Temporary
Services
Equal Opportunity Employer M/F/H
188 Old Orchard
33133 Schoolcraft
Livonia, MI 48334

COLLECTORS
Attention! Collectors have
the opportunity to earn \$33,000 +
a year. Commission and benefits
included. Call for more info.
Collectors are needed in the
field. All resumes must be
submitted. No interviews by phone.
Please provide a complete resume
and a recent photograph.
Call: 815-8288

ENTECH
SERVICES, INC.
336-8888
A

500 Help Wanted
FIREFIGHTER
The Charter Township of West Bloomfield is accepting applications for the position of Firefighter.

500 Help Wanted
FOREMANS NEEDED
In our Springdale Dept. & Multi Spindle Dept. Must have experience in repair, set up & tool grinding.

500 Help Wanted
GROCERY PERSONNEL
Part time evenings/evenings. 18 years of experience. No experience necessary.

500 Help Wanted
HAND LATHE/MILL
Aerospace manufacturer looking for experienced lathe & mill operators.

500 Help Wanted
HOUSECLEANING: Part time days. Comprehensive salary range and bonuses.

500 Help Wanted
INSPECTOR
Quality control for tubing fabricator. Knowledge of copper, aluminum, etc.

500 Help Wanted
KEYLINER
Full time position for projects from layout through completion.

500 Help Wanted
LICENSED SHAIPOO/ASSISTANT
For busy Troy hair salon. 4 days, Tues. Thru. Fri. Sat. Call 643-8740

500 Help Wanted
LEADING mortgage banker in Oakland County looking for a full time person for Shipping Department.

500 Help Wanted
FITNESS INSTRUCTOR
West Bloomfield health club. Knowledge & experience in training with resistance & aerobic machines.

500 Help Wanted
GENERAL LABORER
Full time person needed at large glass plant in Livonia. Knowledge of fractions & tape measure required.

500 Help Wanted
HAIR CONCEPTS
Paid. Needs you! Experienced hair stylist with clientele. Top commission!

500 Help Wanted
HOTEL
Desk Clerk/Auditor needed for night and afternoon shifts. Full time. Must be 18 or older.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
EXPERIENCED FLORAL DESIGNER
Must have 5+ years experience in floral design. Send resume to: 1333 S. Cranbrook, Birmingham, MI 48009.

500 Help Wanted
GENERAL LABORER
Douglas Foods has part-time positions open, 2pm-7:30pm, Mon-Fri at 65 per hour to start.

500 Help Wanted
HAIR DESIGNER - ASSISTANT
Starting salary \$200 per week, potential earnings \$400 per week with education benefits.

500 Help Wanted
HOTEL
Hotel Night Auditor - Immediate opening, experienced in computerized systems, reliable. Apply within days.

500 Help Wanted
HOTEL
Hotel Security Officer - Full time position. Candidates must be able to work weekends, holidays & on-call.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
GENERAL HELPER
Light maintenance and grounds work for Farmington Hills apartment complex. Full time. Call Mon-Fri 9am-5pm.

500 Help Wanted
GENERAL LABOR POSITIONS
Entry level for Automotive line & backer packer positions. Full time, benefits after 90 days.

500 Help Wanted
HAIR STYLIST
Aggressive, with some clientele for West Bloomfield Salon. Some clientele furnished for right person.

500 Help Wanted
HOTEL
Hotel Security Officer - Full time position. Candidates must be able to work weekends, holidays & on-call.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
GENERAL HELPER
Light maintenance and grounds work for Farmington Hills apartment complex. Full time. Call Mon-Fri 9am-5pm.

500 Help Wanted
GENERAL LABOR POSITIONS
Entry level for Automotive line & backer packer positions. Full time, benefits after 90 days.

500 Help Wanted
HAIR STYLIST
Aggressive, with some clientele for West Bloomfield Salon. Some clientele furnished for right person.

500 Help Wanted
HOTEL
Hotel Security Officer - Full time position. Candidates must be able to work weekends, holidays & on-call.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
GENERAL HELPER
Light maintenance and grounds work for Farmington Hills apartment complex. Full time. Call Mon-Fri 9am-5pm.

500 Help Wanted
GENERAL LABOR POSITIONS
Entry level for Automotive line & backer packer positions. Full time, benefits after 90 days.

500 Help Wanted
HAIR STYLIST
Aggressive, with some clientele for West Bloomfield Salon. Some clientele furnished for right person.

500 Help Wanted
HOTEL
Hotel Security Officer - Full time position. Candidates must be able to work weekends, holidays & on-call.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
GENERAL HELPER
Light maintenance and grounds work for Farmington Hills apartment complex. Full time. Call Mon-Fri 9am-5pm.

500 Help Wanted
GENERAL LABOR POSITIONS
Entry level for Automotive line & backer packer positions. Full time, benefits after 90 days.

500 Help Wanted
HAIR STYLIST
Aggressive, with some clientele for West Bloomfield Salon. Some clientele furnished for right person.

500 Help Wanted
HOTEL
Hotel Security Officer - Full time position. Candidates must be able to work weekends, holidays & on-call.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

500 Help Wanted
INSURANCE
Insurance-Experienced Only. Agency Positions. Southfield - Livonia - Troy.

HOME & SERVICE DEADLINES: 4 P.M. TUESDAY FOR THURSDAY EDITION / 4 P.M. FRIDAY FOR MONDAY EDITION

3 Accounting Services
ACCOUNTING SERVICES
Need help with your books? Serving Brighton, S. Lyon & Novi areas.

24 Basement Waterproofing
BASEMENT LEAKS REPAIRED
Drains & Sump pumps repaired. 15 YEARS EXPERIENCE.

27 Brick, Block, Cement
LAMBERTO CONSTRUCTION
ALL TYPES OF CEMENT. No Job Too Big Or Small.

33 Bldg. & Remodeling
A.C.I.
Associated Carpentry Installations. KITCHEN & BATH SPECIALISTS.

33 Bldg. & Remodeling
Western Cedar Products
1219 E. M38 Pinkney, Mich. Retail Cedar Sales.

40 Cabinetry & Formica
AAA KITCHENS & BATHS
COUNTER TOPS & CABINETS. FRANK RASHID.

55 Chimney Cleaning, Building, Repair
ALWAYS A CLEAN SWEEP
CAPS & SCREENS INSTALLED. MILLER'S CLEAN SWEEP.

68 Electrical
ABOUT TO CALL AN Electrician?
30 years experience. Residential/Commercial. Free estimates.

81 Floor Service
A 1 WOOD FLOORS
We install, sand & finish all types of wood floors. Custom work & special.

HOME & SERVICE DEADLINES: 4 P.M. TUESDAY FOR THURSDAY EDITION / 4 P.M. FRIDAY FOR MONDAY EDITION

500 Help Wanted
MACHINE OPERATOR
\$7.11/hr. Rubber injection molding...

500 Help Wanted
MAINTENANCE ENGINEER
Fast paced high growth company looking for...

500 Help Wanted
MAIL CLERK - PART TIME
Several openings exist for part-time mail clerks...

500 Help Wanted
MANAGER
Management firm is seeking individuals who...

500 Help Wanted
MOLD MAKER/MACHINESET
California Manufacturing Company seeks experienced...

500 Help Wanted
NATIONS LEADING WOMENS
Specialty Chain Store. Currently hiring highly motivated...

500 Help Wanted
PACKAGING
Right assembly line worker. 7:00 am to 3:30 pm...

500 Help Wanted
PERSONNEL SERVICE RECRUITER
People ability & 3000 experience could qualify you to join today...

500 Help Wanted
PLASTIC INJECTION MOLD SETTERS
A Western Plastics manufacturer accepting applications for Mold Setters...

MACHINISTS
Immediate full time openings for entry level lathe operators...

MAINTENANCE PERSON
Need for West Bloomfield residential community. Must be handy...

MANUFACTURING JOBS
Available in Dexter with interesting work environment...

MACHINIST WANTED
Downtown Birmingham Station Full Time License required

MACHINIST
2nd Shift
Manufacturing Company in Redford needs about 40 machinists...

PACKAGING SUPERVISOR
Technician Videocassette of Michigan, a leader in the home video...

PHOTO FINISHING
Full time positions available in a professional photo finishing lab...

PHOTOGRAPHER
For Livingston Studios. Great opportunities. Call Kelly 477-3832

POLICE OFFICER
The Charter Township of West Bloomfield is accepting applications...

HOME & SERVICE GUIDE
DEADLINES: 4 P.M. TUESDAY FOR THURSDAY EDITION / 4 P.M. FRIDAY FOR MONDAY EDITION

102 Handyman
Male/Female
DU-IT-ALL Home Care & Improvement Painting, Drywall, Plumbing, Etc.

123 Janitorial
Family Owned & Operated TECHNICIAN MAINTENANCE CO.

129 Landscaping
COUNTY LINE LANDSCAPE
Landscape Design & Installation

138 Lawn Sprinkling
ADMIRE YOUR LAWN
Sprinkler installation, service & repair...

165 Painting & Decorating
ACTION PAINTING
Interior - Exterior Drywall & Plaster

165 Painting & Decorating
PAINTING
Interior/Exterior Home Repairs. Licensed. 478-0938

200 Plastering
PLASTERING & DRYWALL
Repairs, additions, new work. All work guaranteed.

235 Roofing
STEVE'S ROOFING OF LIVONIA
Shingles, flat roofs, tear-outs. All work guaranteed.

273 Tree Service
HENKEL'S STUMP REMOVAL
Free Est./Insured 348-1228

100 Heating & Cooling
HEATING-AC-HUMIDIFIERS
Installation, Sales & Service. Low Price Guarantee.

Angelo's Supplies
FALL SALE
• Peat • Cedar Mulch • Driveway & Decorative Stone

135 Lawn Maintenance
AAA LANDSCAPE CONCEPTS
Landscape, weekly cuts, shrub trimming, fall cleanup...

152 Mirror
CUSTOM MIRROR WALLS
DIY Hold doors and glass table tops. Insulated glass. Discount prices.

165 Painting & Decorating
A BETTER JOB... REASONABLE RATES
SHUR PAINTING
Interior - Exterior Staining. Plaster repair & drywall.

178 Photography
PHOTO CHRISTMAS CARDS
By TK3 Photography. Let us give you the family and friends you photograph...

200 Plastering
AA SPECIALIST
PLASTER & DRYWALL REPAIR. 35 YRS. EXPERIENCE. 459-7197

235 Roofing
R & L ROOFING
At work fully guaranteed. Rick Goodman 255-3320

273 Tree Service
WALLPAPER & PAINTING
Paper Stripping, Plaster Repair, Excellent References.

500 Help Wanted
PRESSMAN - experienced on 2 col. or 4 col. Advt. Knowledge of the 430 helpful. Benefits. 471-0423

500 Help Wanted
REHABILITATION SERVICES
Excellent opportunity for individual with Masters interested and capable of executing programs of vocational evaluation and work hardening. 471-0423

500 Help Wanted
SECURITY PERSONS
A major quality fitness department is seeking individuals for full time part-time security positions at our Western Mall & Woodloch locations. 471-0423

500 Help Wanted
TEACHER for preschool/day care in Birmingham. Degree in Early Child Education preferred. 471-0423

500 Help Wanted
WAREHOUSE MEN NEEDED
Will handle in and out bound freight. Stocking, assembling and various other duties. 471-0423

502 Help Wanted
Dental-Medical
ATTENTION All Caring Persons RNs, LPNs, aides, or students. 471-0423

502 Help Wanted
Dental-Medical
DENTAL ASSISTANT
Full time position in a progressive modern office in Lutzburg Village. 471-0423

502 Help Wanted
Dental-Medical
HOME HEALTH CARE AIDES
Full or part time hourly (all shifts) at home in residential care. 471-0423

502 Help Wanted
Dental-Medical
MEDICAL BILLERS/RECEIPTS
Accompanying resumes for persons who have a minimum of 2 years and 1 year to 2 years experience. 471-0423

502 Help Wanted Dental-Medical
REHABILITATION SERVICES
OF LIVINGSTON COUNTY
5841 Whitmore Lake Road
Brighton, MI 48116
or call (313) 229-7931

PHYSICAL THERAPIST
PHYSICAL THERAPY ASSISTANT
We are a STATE OF THE ART outpatient rehab clinic located in BRIGHTON. We are in need of a part-time physical therapist and/or full time physical therapy assistant to help meet the growing demand for our services.

REHABILITATION SERVICES
OF LIVINGSTON COUNTY
5841 Whitmore Lake Road
Brighton, MI 48116
or call (313) 229-7931

502 Help Wanted
Dental-Medical
DENTAL ASSISTANT
Full time position in a progressive modern office in Lutzburg Village. 471-0423

502 Help Wanted
Dental-Medical
HOME HEALTH CARE AIDES
Full or part time hourly (all shifts) at home in residential care. 471-0423

502 Help Wanted
Dental-Medical
MEDICAL BILLERS/RECEIPTS
Accompanying resumes for persons who have a minimum of 2 years and 1 year to 2 years experience. 471-0423

502 Help Wanted
Dental-Medical
DENTAL ASSISTANT
Full time position in a progressive modern office in Lutzburg Village. 471-0423

502 Help Wanted
Dental-Medical
HOME HEALTH CARE AIDES
Full or part time hourly (all shifts) at home in residential care. 471-0423

502 Help Wanted
Dental-Medical
MEDICAL BILLERS/RECEIPTS
Accompanying resumes for persons who have a minimum of 2 years and 1 year to 2 years experience. 471-0423

502 Help Wanted Dental-Medical
REHABILITATION SERVICES
OF LIVINGSTON COUNTY
5841 Whitmore Lake Road
Brighton, MI 48116
or call (313) 229-7931

PHYSICAL THERAPIST
PHYSICAL THERAPY ASSISTANT
We are a STATE OF THE ART outpatient rehab clinic located in BRIGHTON. We are in need of a part-time physical therapist and/or full time physical therapy assistant to help meet the growing demand for our services.

REHABILITATION SERVICES
OF LIVINGSTON COUNTY
5841 Whitmore Lake Road
Brighton, MI 48116
or call (313) 229-7931

502 Help Wanted
Dental-Medical
DENTAL ASSISTANT
Full time position in a progressive modern office in Lutzburg Village. 471-0423

502 Help Wanted
Dental-Medical
HOME HEALTH CARE AIDES
Full or part time hourly (all shifts) at home in residential care. 471-0423

502 Help Wanted
Dental-Medical
MEDICAL BILLERS/RECEIPTS
Accompanying resumes for persons who have a minimum of 2 years and 1 year to 2 years experience. 471-0423

502 Help Wanted
Dental-Medical
DENTAL ASSISTANT
Full time position in a progressive modern office in Lutzburg Village. 471-0423

502 Help Wanted
Dental-Medical
HOME HEALTH CARE AIDES
Full or part time hourly (all shifts) at home in residential care. 471-0423

502 Help Wanted
Dental-Medical
MEDICAL BILLERS/RECEIPTS
Accompanying resumes for persons who have a minimum of 2 years and 1 year to 2 years experience. 471-0423

502 Help Wanted Office-Clerical

PART TIME office position for Physical Therapy office. Call between 2-4. 657-8662

PHEOTOMIST (Lab Assistant) Full time position (Mon-Fri) available with multi-specialties private procedure. Previous experience in laboratory preferred. M.A.'s welcome to U.S. 2849 Woodland Blvd. Suite 308, Farmington Hills, 48339

DHC HEALTH CARE CENTERS WOODLAND 41935 W. 12 Mile Road Nov. MI 48377 Phone: 481-1200

Phys Therapist needed for western Wayne County home health care agency. Call 421-8080

PHYSICAL THERAPIST Full time for pediatric outpatient treatment facility. Direct treatment, evaluation and equipment needs. Send resume to K. Keim or L. Aador, Woodland Institute for Children, 4211 Woodward, Detroit MI 48202 or call 832-1100

FULL TIME experienced Receptionist for Pediatric office on 12 Mile/Grandview area. Call after 11. M.J. Marston. 559-6290

RECEPTIONIST to answer phones and fill out medical forms. Medical office on Grandview area. Call 832-1100

RECEPTIONIST-Clerical duties part time. Must be dependable & organized. Call Mon-Fri. AM only Orchardster area. 651-4518

RECEPTIONIST Front office help for part time to possibly full time. Southfield doctors office. 352-4911

RECEPTIONIST Full time, computer experience helpful but will train for busy O'Hara/Troy Beaumont Medical Building.

RECEPTIONIST Needed for medical billing office. Typing 45 wpm, answer phones, and filing. Hours 8am-4:30pm Mon-Fri. Auburn Hills location. Call for appointment 378-3424

RECEPTIONIST for busy West Bloomfield office. Must be computer literate and computer experienced. Full or part time. Contact Sheila at 626-5315

RESPIRATORY TECHNICIAN Certified to work for expanding Home Care Company in Patient Care Department. Qualified individual must possess valid respiratory license & good driving record. Individual must be willing to work all non-hourly hours required. Qualified applicants only contact: P.O. Box 158, North Farmington, MI 48339

RN, ADON IS-SERVICE DIRECTOR Northeast Detroit. Career related nursing home requires an in-service director. Clinical certification preferred. Teaching experience a plus. Excellent salary and benefits. Send resume to Box 648, Observer & Eclectic Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

RN-Home Health Care Supervisor Ground floor opportunity to grow with a certified home care agency within the Brighton area. Full time. Home care experience & excellent communication skills required. Family Nurse Care 228-5683, 455-5883

RN/PLN CHARGE NURSE - Part time position with a busy, established nursing facility. Excellent working conditions, competitive pay scale. Apply St. Joseph Conventual Center, 46350 Ann Arbor, Livonia or call 421-4800

RN/S/PLN'S Our small, basic and skilled nursing facility is seeking a part time RN/S/PLN's. Call Bedford Vista Monday - Friday between 3:30pm and 4:30pm for an interview at 352-1170

RNS Positions available for experienced LTC professionals. Seeking service director, afternoon Supervisor and RN for medical center. Competitive benefits package. We are seeking individuals with a strong commitment to providing excellent patient care. Please apply to: M.L. Vernon Nursing Center, 28715 Greenfield between 10 & 11 Mile

504 Help Wanted Office-Clerical ACCOUNTING CLERK Experience with computerized accounting is preferred. Data entry & clerical duties. Non smoker. Livonia area. For interview. 462-2697

ACCOUNTING CLERK - experienced in A/R & payroll. Light typing duties. Salary plus benefits. Apply in person only at 535-2120 Laurel Park, # 6 MSA, Livonia

ACCOUNT PAYABLE SPECIALIST Southfield corporate offices. 20 hours a week minimum. Data entry, computer literate. Excellent benefits. Interview necessary. July at 358-5555

ACCOUNTS PAYABLE CLERK Accounts Payable Clerk is needed for national Property Management Company located in Ann Arbor. Experience with a chance to develop advanced skills. We promote from within. Nov Town Center location. Call 313-434-1292

BEGIN YOUR CAREER Immediate entry level position. We will train you to apply your filing skills in our claims department. Duties will include: filing, mail processing & use of a CRT.

WE can offer you excellent employment benefits and promotional opportunities with a chance to develop advanced skills. We promote from within. Nov Town Center location. Call 313-434-1292

Liberty Mutual Insurance Group An Equal Opportunity Employer

BILINGUALS (JAPANESE) TRANSLATORS/INTERPRETERS to \$25K. Excellent benefits.

PERSONNEL SYSTEMS 459-1168

BOOKKEEPER/BILLER needed for small W Bloomfield Healthcare Company. Must have excellent computer skills. Call 855-9450

BOOKKEEPER/Business Manager Must have dealership experience. Excellent pay & benefits. Apply with resume to: Slark Hickey Ford, Grand River Pk. Midland, MI 48339

BOOKKEEPER/Insurance Specialist for busy dental specialty office. Excellent salary & benefits. Call: 357-3165

ADMINISTRATIVE ASSISTANT HOSPITALITY INDUSTRY Will work directly for vice president of hospitality search firm. Must have dynamic personality, knowledge of restaurant & lodging industry. Good duties and reasonable salary. Sabrina Keeley, Harper Assoc. 28970 Middlebelt, Farmington Hills, MI 48339

ADMINISTRATIVE word processing secretary. Growing office. Up to \$20,000/yr. Call Chris at Uniforce 357-0648

MAILROOM CLERK PACKAGING CLERK RECEPTIONIST Compumare Corporation, an international leader in the data processing industry, has immediate openings for the above entry level position. If you are interested in exploring a Compumare Career, please send resume to: COMPUMARE CORPORATION Dept. 207 31440 Northwestern Highway P.O. Box 9080 Farmington Hills, MI 48339-9080

504 Help Wanted Office-Clerical

ACCOUNTING CLERICAL Livonia food broker seeking to include processing duties to include making labels, bulletins, customer and manufacturer contact and all other food related duties. 45wpm, good math skills, organized and accurate individual. Previous experience in food processing a plus. Send resume to: P.O. Box 3304, Livonia, MI 48150, Alt. 3

ACCOUNTANT/BOOKKEEPER experienced in accounts payable, cash management & payroll for builder in Farmington Hills. Computerized accounts payable experience required. Excellent salary/benefits. Send resume to: P.O. Box 2558, Observer & Eclectic Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

ACCOUNTING CLERK Full time position for wholesale distributor. Must be detail oriented, have experience in processing of payables, and be well organized. Excellent salary/benefits. Send resume to: P.O. Box 482, Birmingham, MI 48009

ADMINISTRATIVE ASSISTANT PART TIME Excellent opportunity in fast paced office for detail-oriented professional. Self-starter who is dependable, well organized & able to work well with all levels of the organization. Must possess excellent phone manner, good math ability, computer experience & light typing. Flexible hours - approx 25-28 hours per week.

Please call Mrs. Dargatz at 525-5900 between 10am-1pm, or call us with salary requirements to: Personnel Administrator Automated Billing Systems Travelers Tower II, #100 26533 Evergreen Rd. Southfield, MI 48078 FAX (313) 352-0765

ADMINISTRATIVE OFFICE COORDINATOR - needed for one-person office in new suburbs. Computer literate - Word Perfect and Lotus & plus! Shorthand and dictation is a plus! Competitive salary and excellent benefits. Call for initial interview 553-2444

SECRETARIAL - positions available, Detroit and suburbs. Type 50 wpm. Computer literate. Good with numbers. Excellent salary/benefits. 5 yrs. plus experience. Salaries range from \$16k-30k.

FLUENT JAPANESE - speaking executive secretary. Comfortable on Japanese word processor. Excellent benefits and salary. Good with numbers. Detroit area. Salary negotiable. Excellent benefits and environment. Call Pam Tiller for initial interview 553-2444

AMERICAN PERSONNEL SERVICES, INC. ALL FEES PAID BY EMPLOYER

ALERT ENERGETIC, patient business account manager for progressive interior medicine practice. Birmingham. Must have computer coding and insurance experience. Call 480-0198

ALLERGY (RN, LPN, MA) Wanted for busy Allergist. Excellent benefits. Full or part time positions available. 2 offices. Salary & benefits commensurate with experience. Days call for Salary: 452-5221

ART VAN FURNITURE is seeking full time office help. Looking for individuals with good communication skills and a pleasant personality. Complete benefit package. Please apply with-in Art Van Furniture, 27775 Fry House Cir., Livonia, Michigan 48150

ASSISTANT To Coordinate field sales/marketing company in Michigan. Will train you for positions in the Farmington area.

SECRETARIAL CLERICAL TELEMARKETING As a leader in the temporary help industry, we offer superior pay, training and benefits to qualified applicants. Please bring your driver's license and social security card.

ENTECH SERVICES, INC. Farmington Hills Office, Ste. 295 737-1744

ENTRY LEVEL CLERK - full time position available in Redford township. Typing required 40-50 wpm, & experience with 10 key calculator. \$5.25 per hr. Open at 532-8700 ext. 218

CLERICAL/DATA ENTRY Computer services company in Livonia seeking to fill two entry level positions: Clerical/customer service and data entry. Duties include: phone communication & ability to interface with other departments. Applicable resumes & compensation. Flexible hours.

Call Susan Batmas, Mon-Fri, 5pm: 555-7800. Or send resume to: Personnel Dept., 2241 Industrial Dr., Madison Heights, MI 46071

DATA ENTRY - Birmingham, \$7/hr. Call Mary Jo at Uniforce 648-7684

DATA ENTRY Computer Operator. Full time position, computer experience, accurate, attention to detail; no smoking. Send resume to: DATA ENTRY, Jobsite 27150 W. 8 Mile, Southfield, MI 48034

DATA ENTRY - Experienced, Word Perfect, Excellent Pay. Dearborn Area. Call Karan at 565-5000

DATA ENTRY/CLERICAL Major motion picture equipment company seeks a self starting detail oriented person to work at Farmington Hills location. Must have good data entry skills, work well with numbers & enjoy dealing with people. Salary commensurate with experience. Send resume & cover letter to: P.O. Box 8709, Novi, MI 48378

CLERICAL/PHONE RECEPTIONIST On-Fri, 1pm-5pm daily. Oak Park Area. Call 667-9900

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL OFFICE - helper/wholesale clerk seeks full or part time position for general office duties. Answer phones, filing & invoicing. 522-6840

CLERICAL/OFFICE Growing company is looking for someone to do full time office clerical work. Must be able to type over 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

504 Help Wanted Office-Clerical

BOOKKEEPER - Full charge for small aggressive business to implement new system on Macintosh computer. Excellent salary/benefits. Send resume to: P.O. Box 2558, Southfield, 48037

BOOKKEEPER - FULL TIME Farmington Hills real estate opportunity. Management firm needs Full Charge Bookkeeper with 3-5 yrs. experience. Must be experienced in payroll, payroll taxes, and automated bookkeeping. Please send resume and salary requirements to: CERTIFIED REALTY, INC. Bookkeeper Position 33435 West 10 Mile Road Suite 300 Farmington Hills, MI 48335

BOOKKEEPER Growing downtown real estate investment firm needs to expand. Seeking full charge bookkeeper experienced through financial statements. Fast moving, pleasant atmosphere. Computer experience a plus. Send resume to: P.O. Box 62, Birmingham, MI 48009

BOOKKEEPER - multiple person full time, with computer & basic bookkeeping background. Prefer some experience in the Eastern Premier System. Must be service oriented & able to work well with public. Send resume to: P.O. Box 32520, Northwestern Hwy, Farmington Hills, MI 48018

BOOKKEEPERS & SECRETARIES All levels of experience for positions in Southfield, Livonia and Farmington Hills. Send resume to: DIVERSIFIED RECRUITERS CO. 27760 NOVI RD, SUITE 106 NOVI MI 48037-3434 344-4700

BOOKKEEPERS We need your experience. Temporary full time positions available in accounts payable, accounts receivable, payroll & data entry.

While seeking the right permanent job, showcase your skills to new opportunities as a TEMP.

Computer experience a Plus

Call or send resume to: Norell PERSONNEL SOUTHFIELD 559-0560

BOOKKEEPING TRAINEE Experience preferred but will train right person. Good math ability required. Permanent position, interesting & diversified work, pleasant working conditions. Call for interview: Farmington Hills. Starting salary \$870 per month plus monthly incentive plan after training. Phone 478-9134

BOOKKEEPING ASSISTANT Part time. Must have working knowledge of basic accounting principles. Must be organized and detail oriented. Typing skills necessary. Located downtown near Lodge and 175. Respond to: Bookkeeping Assistant, 2550 Book Tower, Detroit, MI 48228

BOOKKEEPING ASSISTANTS Needed full & part time for busy Southfield property management firm. Must possess excellent computer knowledge & computer experience. Competitive salary/benefits. Call Gabrielle. 352-7150

CAREER OPEN HOUSE Entech Services invites you to attend! Tuesday, October 23, 12-7pm.

SECRETARIAL CLERICAL TELEMARKETING As a leader in the temporary help industry, we offer superior pay, training and benefits to qualified applicants. Please bring your driver's license and social security card.

ENTECH SERVICES, INC. Farmington Hills Office, Ste. 295 737-1744

ENTRY LEVEL CLERK - full time position available in Redford township. Typing required 40-50 wpm, & experience with 10 key calculator. \$5.25 per hr. Open at 532-8700 ext. 218

CLERICAL/DATA ENTRY Computer services company in Livonia seeking to fill two entry level positions: Clerical/customer service and data entry. Duties include: phone communication & ability to interface with other departments. Applicable resumes & compensation. Flexible hours.

Call Susan Batmas, Mon-Fri, 5pm: 555-7800. Or send resume to: Personnel Dept., 2241 Industrial Dr., Madison Heights, MI 46071

DATA ENTRY - Birmingham, \$7/hr. Call Mary Jo at Uniforce 648-7684

DATA ENTRY Computer Operator. Full time position, computer experience, accurate, attention to detail; no smoking. Send resume to: DATA ENTRY, Jobsite 27150 W. 8 Mile, Southfield, MI 48034

DATA ENTRY - Experienced, Word Perfect, Excellent Pay. Dearborn Area. Call Karan at 565-5000

DATA ENTRY/CLERICAL Major motion picture equipment company seeks a self starting detail oriented person to work at Farmington Hills location. Must have good data entry skills, work well with numbers & enjoy dealing with people. Salary commensurate with experience. Send resume & cover letter to: P.O. Box 8709, Novi, MI 48378

CLERICAL/PHONE RECEPTIONIST On-Fri, 1pm-5pm daily. Oak Park Area. Call 667-9900

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL OFFICE - helper/wholesale clerk seeks full or part time position for general office duties. Answer phones, filing & invoicing. 522-6840

CLERICAL/OFFICE Growing company is looking for someone to do full time office clerical work. Must be able to type over 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

CLERICAL POSITIONS - Large volume star Dodge Dealer is accepting applications for all positions. Must be able to type 60 wpm, duties will include filing, answering phones & taking messages & other clerical duties as required. Send resume & cover letter to: PO Box 8709, Novi, MI 48378

504 Help Wanted Office-Clerical

ENTRY-LEVEL CLERICAL Full-time (days 8 to 5), entry-level position for a general office clerk is open at our Troy headquarters. We offer an excellent benefits package, competitive salary and advancement opportunities in an attractive, modern office setting. Respond by submitting a resume with salary expectations.

General Office Clerk - Purchasing Troy, MI 48070-7034 An Equal Opportunity Employer

READY TO WORK??? CALL KELLY TODAY!!! Kelly Services can put you to work immediately and you'll earn good money and benefit. We now have openings for:

Word Processors Light Industrial Clerical

Call Kelly today to find out about these assignments! Farmington Hills 471-2050

KELLY Temporary Services Equal Opportunity Employer M/F/H

CLERICAL/TPST Rapidly expanding Detroit based firm seeks entry level clerk typist. Candidate should possess a min. typing speed of 40wpm, good phone skills & general clerical knowledge. Excellent advancement opportunity. This position is full time with complete benefit package. Please send resume to: Clerk Typist P.O. Box 779 Detroit, MI 48278

CONFIDENTIAL - secretary, Plymouth, Associates degree, typing 80 wpm, shorthand 90, word processing & supervisory abilities. 5 yrs. experience. Benefits: \$25,000 plus. Fee paid.

SECRETARY - Southfield, good typing phone ability & word processing. Fee paid.

LOIS RAY PERSONNEL SOUTHFIELD 559-0560

CONFIDENTIAL SECRETARY - Perfect candidate for a Confidential Secretary to the Plant Manager, Production Manager and for other staff. Prepare confidential reports and documents. Type 80 wpm. Shorthand 80 wpm. SKILL in Multitask, Lotus 123. Ability to give excellent customer service. No ties or no direction. Supervise and coordinate heavy word processing workload. Transcribe finished copy from dictation. Associates degree in Business or equivalent. Exceptional English, grammar and writing skills. Excellent salary/benefits package. Requires five or more years experience as an executive secretary. Mail resume to: HomeNet Corporation Box #722, Plymouth, MI 48170 Attn: Lisa Orsley Dept: 1000 An Equal Opportunity Employer

CREATIVE Merchandiser/Clerical position available for Southfield based HBA Mgr. representative. Must own reliable car for local travel. M. Contact Lori at MGR B Assoc. 350-2260

CUSTOMER SERVICE Rep. with personality. Versatile. Able to deal with customer. No smoking. No drinker. No smoker. Troy area. 288-4900

CUSTOMER service/marketing. Experience necessary. Wilson manufacturer. To \$18,000 year. Call Debby at Uniforce 473-2932

CUSTOMER SERVICE - advancement opportunity. To \$6,500/wk. Call Sherry at Uniforce 357-0648

CUSTOMER SERVICE/SYSTEM SALES REPRESENTATIVE - part time for an entry level position. Excellent well established firm, seeks friendly, self confident individual. Position requires broad computer skills. Excellent benefits & compensation. Flexible hours.

Call Susan Batmas, Mon-Fri, 5pm: 555-7800. Or send resume to: Personnel Dept., 2241 Industrial Dr., Madison Heights, MI 46071

DATA ENTRY - Birmingham, \$7/hr. Call Mary Jo at Uniforce 648-7684

DATA ENTRY Computer Operator. Full time position, computer experience, accurate, attention to detail; no smoking. Send resume to: DATA ENTRY, Jobsite 27150 W. 8 Mile, Southfield, MI 48034

DATA ENTRY - Experienced, Word Perfect, Excellent Pay. Dearborn Area. Call Karan at 565-5000

DATA ENTRY/CLERICAL Major motion picture equipment company seeks a self starting detail oriented person to work at Farmington Hills location. Must have



508 Help Wanted Sales
REAL ESTATE - LAND SALES
Experienced salesperson, broker
REAL ESTATE - LAND SALES
Experienced salesperson, broker
REAL ESTATE - LAND SALES
Experienced salesperson, broker

509 Help Wanted Sales
MANUFACTURERS Representative
Sales take charge person for 2
years. Typing essential.
TWO GREAT REAL ESTATE
TEAMS have joined to form
COLDWELL BANKER
SCHWEITZER REAL ESTATE

510 Sales Opportunities
OPPORTUNITY TO EARN \$1000-
\$3000 mo. to start. Management
positions available.
511 Entertainment
A BAND OR DJ (YOURS TRULY)
Wooding, Parties, Anniversaries
512 Situations Wanted Female
QUALITY LIFE HOUSE CLEANING
Professional
Experienced - \$35 week

513 Situations Wanted Male
ACCOUNTANT - Pricor corporations
All phases including taxes. 2
days per week. 10 yrs. experience.
514 Situations Wanted Male-Female
MARRIED COUPLE will clean
small office buildings on
weekends. Good references. Call
Paul or Linda. 591-3454

515 Child Care
BAGES ACADEMY in Southfield
has openings for 1-4 year olds.
For Daycare and Preschool information
call: 443-0828
516 Elderly Care & Assistance
LIFE CALL
MEDICAL ALERT SYSTEMS
Help at the press of a button, you're
never alone. 24 hr. a day protection.
517 Pinewood Manor
ADULT FOSTER CARE
Responsible Home for the Elderly.
Kind and loving family atmosphere.

518 Education & Instruction
ALL SUBJECTS tutored, your home.
Experienced certified teacher, M.A.
M.Ed., education, spanish, study skills.
519 Retail Careers
LEARN
BUSINESS MANAGEMENT
COMPUTERIZED RETAIL
MATHS
CREATIVE SELLING
PRODUCT MARKETING
CONSUMER BEHAVIOR
CUSTOMER SERVICE
ADVERTISING/PROMOTION
BUSINESS COMMUNICATION

520 Secretarial & Business Services
Affordable and experienced word processing
and clerical services in your home.
521 Nursing Care
AFC HOME For the Elderly. Newly
constructed. Opening soon. Quality
care, good food, nice, pleasant decor.

522 Professional Services
INVESTORS WANTED - Commodity
broker, 12 yrs. experience. Now
is the time. 629-6754
523 Attorneys Legal Counseling
CIVIL RIGHTS
Employment Rights, Criminal,
Bankruptcy, Personal Injury,
Attorney Robert Lee. 527-0070

524 Tax Services
ACCOUNTANT will do quarterly
payroll taxes & monthly sales tax
525 Auction Sales
ALCON GROCERY AUCTION
Sat. Oct. 20, 2pm. Win a trip to Toronto
for \$2. 1/2 of Auction. 203-7870
526 Transportation & Travel
ONE WAY Northwest ticket to Orlando,
Nov. 16, for Sr. male, best of \$59-5355

PART-TIME FACULTY
Oakland Community College is currently accepting applications for adjunct faculty for the
Winter semester starting January, 1991. Day and evening classes available Monday thru
Saturday in the following disciplines: Biology, Chemistry, Mathematics, Foreign
Language (Spanish, French), Business (Principles of Business/Supervision M.B.A.
required), English (Reading), Composition, Business Communications/Report Writing.

509 Help Wanted Couples
APARTMENT CARETAKER
Large suburban complex Canton.
Experienced only. Excellent pay
and fringe benefits. Call Gary
981-3889

510 Sales Opportunities
ESTABLISHED DISTRIBUTERS
with quality medical products
of unique chemical products?
Call Mon-Fri, 9am-4pm: 317-2000

TEACHERS
NURSERY, DAY CARE, & PRE-SCHOOL
To place an ad in this directory,
which runs Thursdays,
Call Vanessa at 591-0900







# Power tools demand respect during operation

It's hard to imagine many common home maintenance and improvement jobs without power tools. But along with the ease and time saving that power tools provide, they also hold the danger of serious accidents. Since nearly all power tool accidents result from carelessness, it's crucial to be alert, use common sense and know how to operate the tools properly.

Here are some safety tips to follow when working with any power tool — large or small, stationary or portable:

- Do not operate power tools if

you are tired, ill, distracted or even mildly intoxicated. If your mind wanders even slightly, stop and do something else until your concentration returns. Keep distractions, including people and pets, to a minimum.

- Tie back long hair; remove jewelry.
- Wear snug-fitting clothes without any loose or dangling parts.
- Plan your work beforehand, looking for potentially dangerous situations. Remove loose hand tools or hardware from the saw table, power tool mounting or work surface. With

a portable tool, clamp the work so you have both hands free. Unplug the tool and set it safely aside between operations.

- Disconnect the tool when you make an adjustment or change blades, bits or attachments.
- Never operate power tools out of earshot of others.
- Keep a first-aid kit handy.
- Create a well-lit, well-ventilated, neat working environment.

- Use earplugs and wear shatter-proof safety glasses when operating any power tool. If you wear eye-glasses, use safety glasses that fit over them. It's a good idea to have extra goggles and earplugs handy for visitors.
- Wear a respirator mask when using sanders and other tools that produce a lot of dust.
- Connect tools with a three-pronged, grounded plug to a ground-

ed, three-hole outlet.

IF USING AN extension cord, use a heavy-duty, grounded, three-pronged extension cord that is 14-gauge or larger, regardless of the tool's size.

Some double-insulated tools have plastic housings and two-prong plugs. They can be used safely in two-hole outlets.

If you use a plug adapter that lets

you attach a three-prong plug to a two-hole outlet, put the adapter in the outlet, not between an extension cord and the tool's cord. Fasten the grounding wire or metal tab to the outlet cover screw.

- To keep power-tool cords out of the way as you work, hook the slack on a long spring screwed into the ceiling above your workbench.
- Do not carry power tools by their cords; use the handle.

**A GRAND, GRAND OPENING IN CLARKSTON**

**So Make Tracks**

Join the crowds flocking to see Spring Lake Estates. Discover for yourself all the things that make this lake area community so desirable. Two beautiful lakes and a challenging golf course nearby, the picturesque town of Clarkston, and the finest built single family homes in the area with six homes to choose from.

From \$149,950  
620-2880

**SPRING LAKE**

Open 12-5 Daily • Closed Thursday • Or by Appointment  
Located on Maybee Rd. 1/2 Mile West of Sashabaw Rd.

Decorated Models In View. Brokers welcome.

**THE SELECTIVE GROUP**  
DEVELOPER/BUILDER

FARMINGTON HILLS  
NEW CONSTRUCTION  
**SGB Development, Inc.**

Presents **Stevanwood**  
CONDOMINIUMS

1 BEDROOM 1 BATH From \$61,900  
\*2 BEDROOM 2 BATH From \$71,900  
\*Fall Occupancy

Amenities include all kitchen appliances, microwave, washer/dryer, central air, ranch units with private entrance, carport.

**Century 21**  
M/J Corporate Transferee Service

OFFICE... 851-6700  
MODEL... 474-8950

Ask for Judy or Mary Ellen

Men, if you're about to turn 18, it's time to register with Selective Service at any U.S. Post Office.

**It's quick. It's easy. And it's the law.**

**RIVERSEDGE CONDOMINIUMS**  
ACCEPT

**RANCH OR TWO STORY/LOWER LEVEL WALK-OUTS**

Starting At \$125,000 / Hrs. 1-7 p.m. Closed Sun. Or By Appt.

Central Air  
Two-car Attached Garage  
Two or Three Bedroom  
Private Cedar Deck  
Two Full Baths (Minimum)

First Floor Laundry  
Cathedral Ceiling In Two-story  
Ceramic Foyer and Bath Included  
Numerous Custom Features  
Kitchen Appliances  
1300-2900 Sq. Ft.

**Riversedge**  
729-8011

**GILL ORCHARDS**

**LIVONIA'S**  
NEWEST & FINEST  
"Our Quality Shows"

Only 26 lucky families will be able to call Gill Orchards Home.

For a Limited Time  
**\$3000 BONUS PACKAGE!**

...WOODED SITES  
...LIVONIA SCHOOLS  
...CITY SIDEWALKS  
...ALL BRICK FIREPLACES  
2300 to 2900 SQ. FT.

FROM \$179,900

MODEL 442-0670  
Open 1-8 Daily  
Closed Thursday

Heritage Building Corporation

**PHASE II NOW OPEN**

**Gilley Pointe**  
condominiums

**PRIME CANTON LOCATION**  
FROM \$68,500

- Ranch, 2 Bedroom, 2 Bath Models
- Private Entrances
- GE Refrigerator, Stove, Dishwasher, Microwave, Washer & Dryer
- Cathedral Ceilings
- Carport

12-5 Daily (Closed Thursday)  
981-6550

SALES BY CENTURY 21, HARTFORD SOUTH, INC.

**Willacker Homes Inc.**  
No. 1 Lyon Township Home Builder

**We Build Quality Energy Efficient Homes**

New sub in Lyon Township  
Bower Hills  
Model Located at  
29455 Martindale Rd.  
Southwest corner of Martindale and Pontiac Trail

Model Hours: Mon.-Sat. 10-6  
Sunday Noon-4

prices starting at \$119,800

Several homes completed for sale for near or immediate occupancy

(313) 437-0097

PREVIEW OPENING  
**FARMINGTON HILLS FROM \$139,990!**

**A PLACE TO PLANT YOUR ROOTS**

Finally, a home that offers the peace and serenity of natural, wooded sites in the center of urban activity. These beautiful colonial and ranch homes, designed by our award-winning architects, are located on 20 tranquil acres just minutes from Interstate 696. Compare Timber Creek and see how affordable a home in north Farmington Hills can be. Act now, only 40 homesites available.

**TIMBER CREEK**

Holtzman & Silverman/The Fisher Group  
Value First Since 1919... Experience Counts  
BROKERS WELCOME

LOCATION:  
On Orchard Lake Rd., just South of 11 Mile Rd.

HOURS:  
Daily 12-6 p.m.  
or by appointment  
(313) 476-6667

**NOVI**  
On Haggerty Rd., North of 9 Mile  
**Grand Opening**

**PHASE I SOLD OUT!**  
Final 24 Units Now Available

**Unique Condominiums With The Best In Location, Style, Price.**

- Located on Haggerty Rd., In Novi
- Passive Solar Energy Efficient Design
- Features include: two complete bedroom suites, multiple levels with sunken living rooms, atrium courtyards
- Units start at \$112,900

**OAKRIDGE PLACE**  
Townhomes

Models open 12-5 Daily  
Closed Mon. & Thurs.  
For Information Call:  
347-1122



# Better to repair wood than to strip, refinish

Ordinary use, abuse and the ravages of time can damage a furniture finish, but fortunately most of this damage is easily repaired.

All that's required is some time and a minimum of materials and expense. In most cases, it's better to preserve and repair a finish than it is to replace it (strip it off and refinish it). It's amazing what a difference a thorough cleaning and repair job can make. Also, repairing instead of replacing a damaged finish preserves the character of a piece of furniture.

Most of the tools to make these repairs are available at your local paint store or home center.

The first step is to identify the finish used on the furniture being repaired. Ideally, you'll overcoat the repaired area with the same finish. Shellac, lacquer and varnish are common finishes. To identify them, apply a solvent to an inconspicuous area.

Start by applying denatured alcohol. Alcohol will readily dissolve shellac and it will slowly soften lacquer. Lacquer thinner will readily dissolve lacquer, and will soften shellac. It will cause varnish to swell, crinkle and lift.

Next, clean the surface using a soft cloth dampened with mineral spirits (also known as paint thinner) or commercial furniture cleaner. This re-

moves built-up dirt and wax and gives you a clearer idea of what the finish actually looks like. After cleaning, you may discover the damage is really just a light scuff. If so, you may be able to hide the scuff by applying paste wax or polish.

YOU CAN ALSO hide a minor scratch by rubbing over it with a furniture wax pencil or by applying some liquid touchup solution. Both are available in a variety of wood colors. Touchup solution stains and overcoats in one step.

Crazing and alligatoring describe a pattern of fine, irregular cracks in the finish usually caused by excessive heat or long exposure to sunlight.

Alligatored shellac or lacquer usually responds nicely to amalgamation (applying a solvent to partially dissolve the finish). Stroke on the solvent with a fine artist's brush until the finish softens and fills the cracks.

Let the finish reharden overnight, then buff over the repair with some paste wax. Amalgamation doesn't work on varnish, however. The condition can be lessened slightly by varnishing over the affected area.

Fill a gouge with wood filler, either premixed or a powder which is mixed with water.

**Now Open LYON COMMONS**  
In Lyon Township

Approximately 1600 Sq. Ft.  
Colonials, Ranches, and Cape Cods  
**From \$104,900**

- 1.5 A.C.
- 2.5 Baths
- Family Room
- Ceiling & L.V. Windows
- 2nd Floor Walk
- Underground Parking

Model Phone: 486-1211

**SHELL PACKAGES**  
BE YOUR OWN BUILDER

CONSTRUCTION LOANS AVAILABLE

We will put in the foundation and rough-in the house - weather tight

Your Design/Our Design

Call Now For Free Information  
**462-0944**

**Laird Haven**  
BUILDERS CLOSE-OUT! LAST 3 UNITS!

"0" Point Financing Available

For the Discriminating Homeowner  
Nine elegant country homes located in Northville Township minutes from I-275 and M-14.  
Priced from ~~\$275,000~~ including all amenities. A limited number of cluster homes offering the best of both worlds.

- A single family home without time-consuming upkeep.
- Spacious floor plans, from 2,200 to 2,400 sq. ft.
- These elegant homes have genuine fieldstone, brick and cedar exteriors and are nestled in a natural park-like setting.

Open Weekends From 1-5 P.M.  
Or by Appointment Call  
930-1500  
OR  
349-0035

The Laird Haven Development Co. Inc.

**OLD KENTUCKY HOMES**  
REAL ESTATE SERVICES  
CHARLES E. TACKETT, Broker

6 Designer Homes  
One Of A Kind -  
2x6 Energy Efficient  
Starting At **\$142,900**

1/2 Acre Wooded Lots on Private Street

- Cathedral Ceilings
- Great Room
- Master Bedroom Suites, with both Energy Efficient Fireplaces

Open Sunday Oct. 21, 1-5 p.m.  
**855-7792**  
OR  
**533-4500**

**MODEL SALE\* ADULT COMMUNITIES**  
...in the country

**Come share our dream**

Exclusive country living for adults 55 years and older (No resident children under 17)

- 1 & 2 Bedroom Ranch Units
- Private Entries
- Clubhouse and Nature Area
- Sandy Beach or Pool
- Hotpoint Appliances
- Full Basements
- Optional Fireplace, Family Room and Walkout Basements

**THREE GREAT LOCATIONS**

\*Decorated Models at DISCOUNTED PRICES ...all locations!

<b>RED CEDAR</b> (Williamston) From... <b>\$68,900</b> (517) 655-3448	<b>CENTENNIAL FARM</b> (Green Oak Twp.) From... <b>\$71,900</b> (313) 437-6887	<b>COLONIAL ACRES</b> (South Lyon) From... <b>\$68,900</b> (313) 437-1159
--	---	--

Visit our Decorated Models today!  
**OPEN MON.-FRI. 12-4 PM • SAT. & SUN. 12-5**  
ALSO OPEN THURSDAYS (Red Cedar Closed Thurs.)

Built & Developed by: **CENTAUR CONTRACTORS**  
Sales by: **COLONIAL ACRES REALTY**

Do it for someone you love...  
**Stop smoking**

**AMERICAN LUNG**

This space donated as a public service by the publisher.

*We Deliver.*

We're looking for carriers to deliver The Observer & Eccentric Newspapers. Interested?  
Call 591-0500 for route details

**MOVE IN FOR \$89,900**  
Enjoy individual home privacy...  
**1-story condominium convenience...**  
in a unique adult-oriented development.

Visit Western Wayne County's unique, adult-oriented community. Emerald Pointe blends individual home privacy with the convenience of a 1 story, maintenance-free condominium at an exceptional value.

- Choice of 3 or 2 bedrooms
- 2-car attached garage with electronic door opener
- Brand name kitchen cabinetry, windows & shelving
- Many energy-efficient features
- 2 full baths
- Fully landscaped
- 10 year warranty

**451-1030**  
9-5 Mon-Fri.  
Open Thursdays  
Weekends: 12-5

**Emerald Pointe**

**WHISPERING WINDS**  
AFFORDABLE - LUXURY - CONDOMINIUMS  
LIVONIA

PRE-CONSTRUCTION FROM **\$123,900**

2 & 3 Bedrooms  
2 1/2 Baths  
Full Basement  
2 Car Attached Garage & Much More!

*There's something new in the wind!!  
Come in and take a peek.*

Located on Newburgh Rd. - Just South of Ann Arbor Trail  
OPEN DAILY 1-6 p.m. (Closed Thursday)  
**CALL BOB AT 953-0765** FOR ADDITIONAL INFO  
B and K DEVELOPMENT COMPANY, INC.

**FROM \$189,990**

**PULTE**  
Master Builder

**Tienken, East of Adams**  
**652-2003**

If you're moving to the Detroit Area, Call our Re-location Specialist Steve Davis, (313) 690-6190  
8 a.m. - 10 p.m. Seven days a week

**NORTH FAIRVIEW FARMS**  
OF ROCHESTER HILLS

*Move Up*

**Who:** The family looking for a great place to live and learn.

**Where:** Beautiful Rochester Hills

**When:** Now. Or choose a home for future delivery.

**What:** The complete homes of North Fairview Farms from 2300 to 3200 square feet.

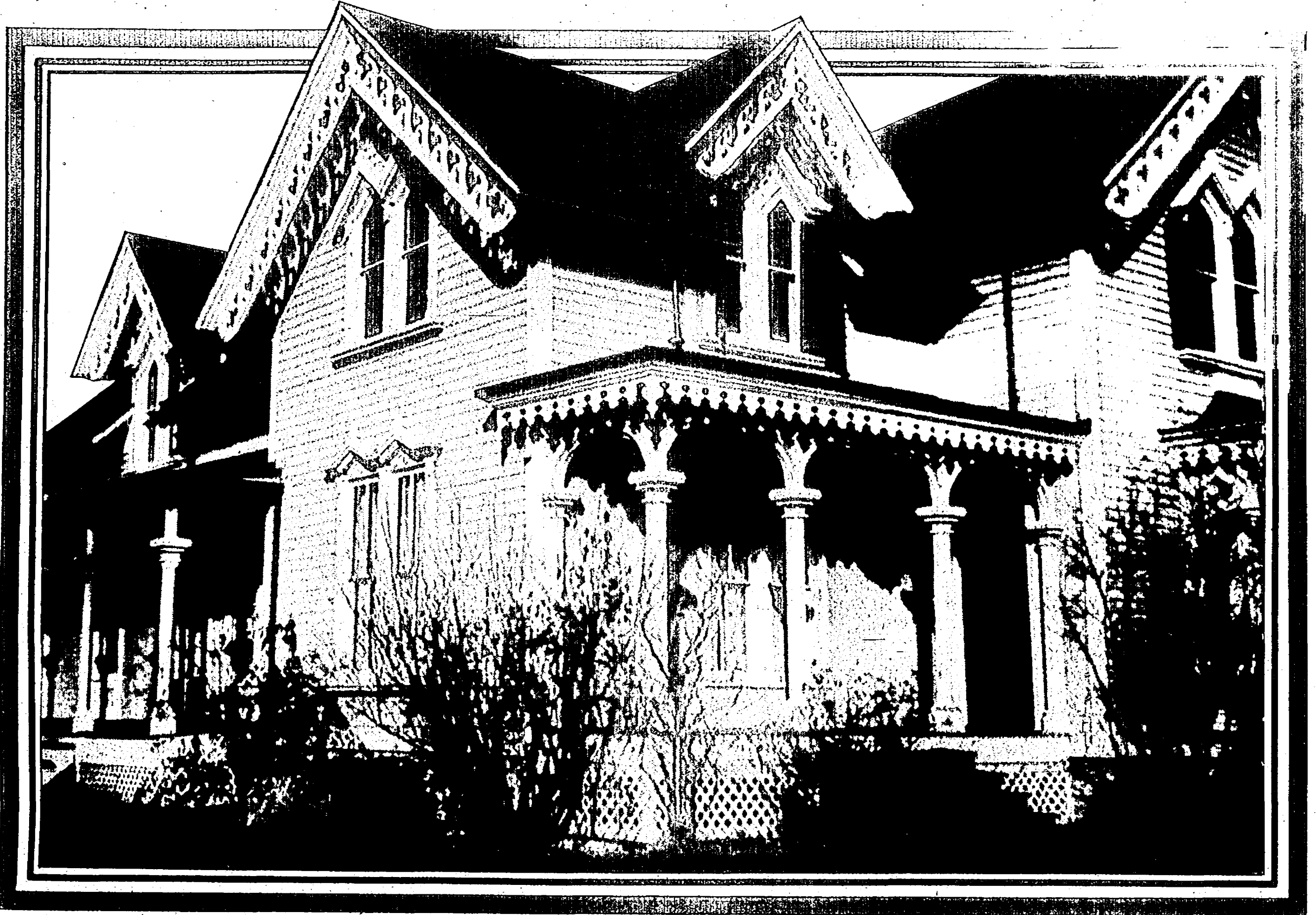
**Why:** Great homes, Great schools, Great neighborhood and Great value.

**How:** Plan to visit North Fairview Farms. You'll find our decorated models open seven days a week (even Thursday's) from 11 a.m. - 6 p.m. You'll also find a great selection of four bedroom homes—with spacious rooms, luxurious master suites and custom features. NOW is the time to move up to North Fairview Farms.

Brokers Always Welcome



Yes, they do build 'em,  
like they used to.



**M**aybe not along the same lines as this historic centerpiece in Mill Race Village, but with equal care and quality.

And when it comes to telling a prestige audience about your current homes for sale, there is no better place than The Observer & Eccentric's Creative Living Real Estate section.

Here is a newspaper section that regularly features the largest selection of suburban real

estate ads in Southeastern Michigan.

Published twice each week on Monday and Thursday for an audience of more than 350,000 adult readers in 24 affluent communities, this popular section has been tailored for our satisfied Realtors who continue to be pleased with the results they receive.

Why not join them?

THE  
**Observer & Eccentric**  
NEWSPAPERS

36251 Schoolcraft, Livonia, MI 48150 (313) 591-2300 • 805 East Maple, Birmingham, MI 48009 (313) 644-1100



