

Looking for 'ghosts' in your family tree, 1B



Preps in action, 4D

Company joins efforts to protect ozone, 1C

Westland Observer

Volume 25 Number 24

Thursday, September 7, 1989

Westland, Michigan

76 Pages

Fifty Cents

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Family thanks donors

By Marie Chesney
staff writer

The Smith family has only one word to the thousands of Michigan residents who reached deep into their pockets over the Labor Day weekend and donated \$2 million to the Jerry Lewis Muscular Dystrophy Telethon.

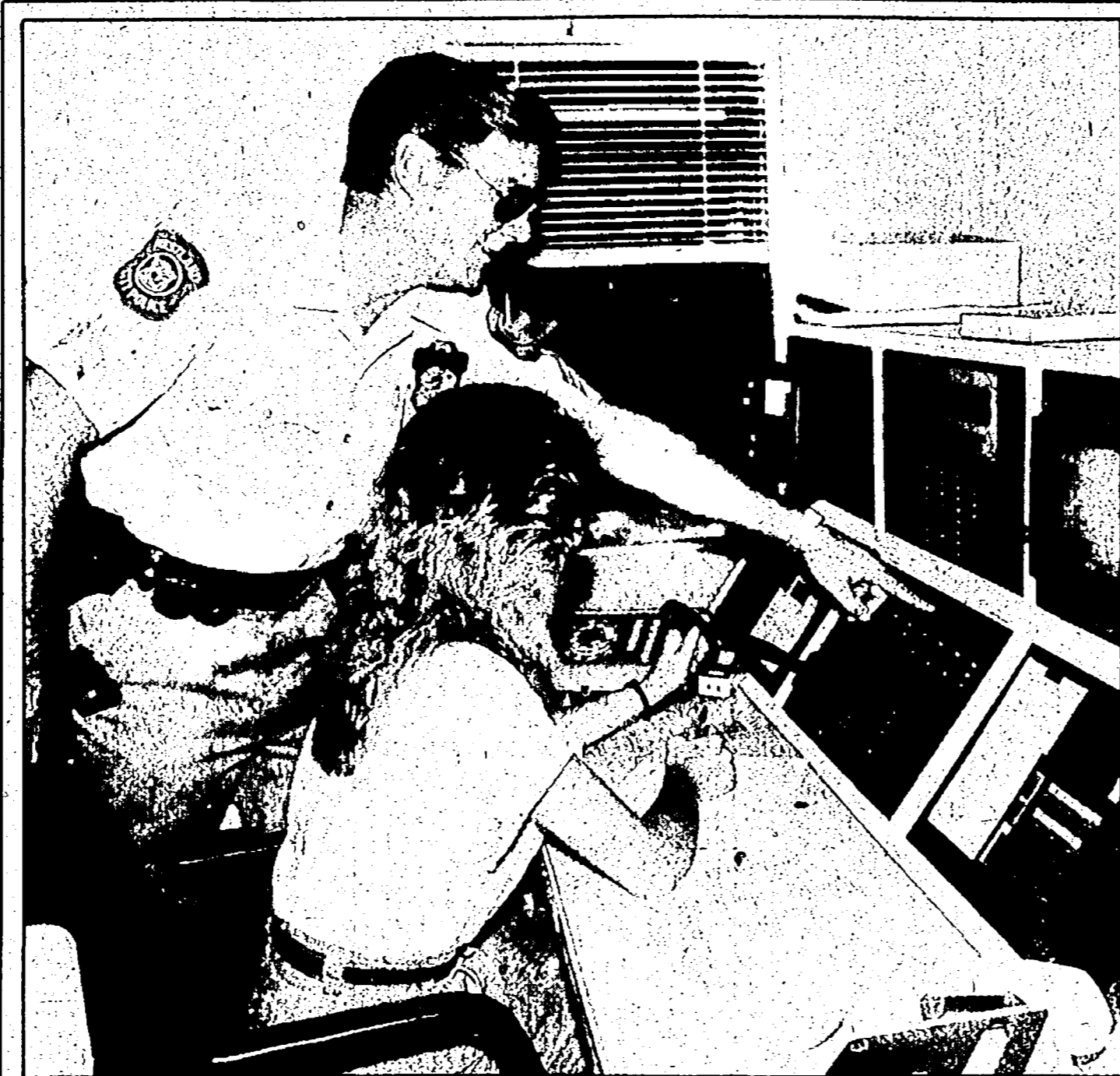
That word is thanks. Roger and Sue Smith of Michele Street appeared on the Telethon to tell how the Muscular Dystrophy Association had helped their son, Eric, 16, who was to have attended special education classes at Westland's John Glenn High School this fall.

THE SMITHS found out their son had MD when he was 14 months old. Eric died of heart failure July 15, the very day he returned from a week at a MD-sponsored camp in Lexington.

"We told them (the TV audience) how much Eric loved camp," said Sue Smith. "It was the favorite thing in his life. He looked forward to it all year long. It was the bright spot out of his year."

Eric had gone to the camp every year since he was nine. For those seven years, the Muscular Dystrophy

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Sgt. Lawrence Squier is one of several Westland police officers responsible for training the city's new 9-1-1 dispatchers.

ART EMANUELE/staff photographer

Test for 9-1-1 dispatchers hard to pass

By Tedd Schneider
staff writer

The test being used to hire 9-1-1 emergency police and fire dispatchers is so stringent that only three of the first 50 people who took it passed — and some of those who failed were former police officers.

"We wondered if we were being too tough, but we decided that this would give us people who were truly prepared to handle the job," said Joseph Benyo, coordinator of emergency telephone system implementation in Westland.

The enhanced 9-1-1 system, which provides computer terminal display of the location and number from where calls originate, has been in operation throughout western Wayne County since last June.

The city has approved the phased-in hiring of six new dispatchers to handle emergency calls.

The first three, along with three dispatchers hired several years ago, began six months of paid

training this summer. Three more will be hired this fall.

REQUIREMENTS FOR prospective dispatchers include U.S. citizenship, high school diploma or GED, vision correctable to 20-20 and good physical and emotional health, said Executive Lt. Michael Frayer, who is supervising the training.

Advanced first aid or CPR training is preferred, Frayer said.

The three new hires are women and two people of the latest group to apply are disabled, Benyo said. There are several minority applicants as well, he said.

Candidates must take a written general knowledge test that focuses on comprehension, map reading skills and memory of numerical sequences. They must be able to type at least 25 words per minute.

Pronunciation and speaking skills are also analyzed.

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Family pools its talents to run EMT school



Operating Emergency Education, Inc. in Westland is a family affair for office manager Janice Forbush (left), son, Bill, and daughter, Crystal, co-directors of the school. The three are shown with a fully equipped ambulance and resuscitating doll used in training.

SHARON LEMIEUX/staff photographer

Students get hands-on training

By LeAnne Rogers
staff writer

By the time students complete their emergency medical training at Westland's Emergency Education Inc. nothing they come across on their jobs should be unfamiliar to them.

"Our motto has been that our students never should encounter something that they have never seen in class," said Garden City Firefighter Bill Forbush, co-director of the school and a certified emergency medical technician (EMT) and EMT specialist instructor/coordinator.

Emergency Education was founded in 1982 by Forbush and his sister, Crystal, who holds a master's degree in speech pathology and is a certified teacher and state licensed as an advanced emergency medical technician (paramedic) instructor/coordinator.

Another family member involved in the business is their mother, Janice, who is office manager.

"The real difference here isn't so much the material that we teach because we all have the same state guidelines," Crystal Forbush said. "It's our orientation to the field and hands on experience."

"We try to stress what they could expect on a call-by-call basis and integrate theory into that," she added.

Located on Executive Drive North in one of Westland's industrial parks, the school uses actual equipment. EMTs and the more highly trained

paramedics will work with trainees in the field. The school features a reproduction of the interior of an ambulance as well as a fully equipped ambulance used as a mobile training center.

"THE SINGLE most important skill you have to learn is how to lift properly," Bill said. "The class run simulator is the height and size of an ambulance with oxygen and suction equipment."

'Our motto has been that our students never should encounter something that they have never seen in class.'

— Bill Forbush

The mobile unit is especially good for training sessions with volunteer fire departments, according to Forbush.

"If half the department was here for a training session there could be trouble if there was a fire in the town," he said. "This way we go to them and they are still in town."

During part of the course, students undergo training working on ambulances and at hospitals.

As might be expected, many of the 2,500 students who have completed training to become EMTs or advanced EMT/paramedics are firefighters.

As a Garden City firefighter, Bill Forbush has provided in-house emergency medical training for his co-workers. He said the school itself has provided EMT and paramedic training for many of Westland's firefighters.

"Crystal does most of the teaching while I handle the administrative end," Bill said. "She really has a gift for it."

Besides firefighters, many other students are people who want ca-

reers in medical related fields, according to Ms. Forbush.

"We also get a lot of people who want to be doctors or medical technicians," she said. "A lot of times this is related to the field they eventually want to work in and they can make money in the short term while they are in school."

DESPITE a public perception that EMTs or paramedics are usually found working in ambulances, Crystal said students completing the program find the same skills can be

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FALL HOME Improvement

SPECIAL SECTION IN TODAY'S ISSUE

Livonia teachers get 7 percent raise

By Kevin Brown
staff writer

Students in Livonia Public Schools started class as scheduled Wednesday, nearly 24 hours after teachers and administrators settled on a tentative contract.

The settlement was reached at 7 a.m. Tuesday — less than 12 hours after teachers voted 7-to-1 to strike, saying they were dissatisfied over the progress of negotiations.

Superintendent Joseph Marinelli said he was "elated" over a contract settlement in time for the opening of school, while teachers union president Steve Nuamcheff, after a productive all-night bargaining session, said, "We were happy campers."

Livonia School District

The Livonia School District includes the northern section of Westland.

CONTRACT PROVISIONS included a 7 percent pay raise for teachers in each year of a three-year contract. The Metro Bureau of School Studies has reported that teachers in metro Detroit have been averaging pay raises of 6 to 8 percent.

"What we look at is what's the pattern around us," said Sam LaMonica, director of employee relations for the district. "The board would have

preferred a little less, the teachers a little more."

Teachers received pay raises of 7½ percent in 1988-89 and 7 percent in 1987-88, under the previous contract.

By the tentative contract, the average teacher salary — \$41,800 in 1988-89 — will rise to more than \$51,000 in 1991-92, the final year of the proposed three-year contract.

Roughly 80 percent of the district's teachers have master's degrees, and many are at the high end of the salary scale, due to experience, said Michael Furlong, director of finance for the district.

As negotiations opened in March, teachers stated their intention to rewrite the entire contract, to bring contract language up-to-date. The three year contract which expired Aug. 15 included language from contracts carried over since the late '70s.

AS A state mediator was called in to join talks over the weekend, teachers stressed that differences over contract language were the

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Group plans to buy wetlands bordering city

By Keith Postler
staff writer

Canton residents concerned with preserving open land and farm lands in the township could have a powerful weapon to add to their arsenal — the Southeast Michigan Land Conservancy.

The newly formed conservancy, patterned after other land preservation groups, has already set its sights on 40 acres of wetlands and open fields in Canton along Koppernick near Hix and Joy roads, said Jack Smiley, conservancy president.

"We need to preserve essential

lands in order to balance development and to maintain our quality of life," he said.

One important goal of the group is to identify key areas which need to be preserved and then purchase them, or negotiate conservation easements that would preserve the areas natural features, he said.

Conservation easements are similar to development rights, which allow a landowner to enter an agreement with a governmental body to establish a specific use for a portion of land for a specified length of time. Canton voters voted similar devel-

opment rights proposals in 1978 and 1981 that would have allowed the township to preserve farm land and other open spaces.

Because of this, the conservancy may eventually play a role in preserving farm lands and other endangered open spaces in Canton, Smiley said.

"The conservation easements would be ideal for farm land preservation, because it's important to preserve these areas, otherwise we're going to have one big urban area from Detroit to Ann Arbor," Smiley said. "If you can preserve some of

the open spaces, you will be able to prevent urban sprawl and maintain the quality of life."

Urban sprawl refers to the trend for developers to move away from urbanized areas into undeveloped areas.

"There has to be a point where you say enough is enough to development," he added. "It's too costly, and we just need farms and open lands for the sake of the environment."

The Koppernick property is owned by a group of private investors, he said, but will be purchased by the conservancy for \$150,000 to add to the William P. Holliday Forest &

Wildlife Preserve, which borders Westland, Livonia and Canton.

Because the property is a wetland, it has little potential for commercial development and needs to be preserved, Smiley said.

He also maintains that this piece of property is essential to the survival of the great horned owls, red tailed hawks, copper hawks, deer and other wildlife that roam the preserve, he said.

"It will preserve the habitat they already have because they don't know the boundaries of the preserve. It's essential if the animals are to survive, and it's necessary that we

have as big a continuous area as possible for the preserve," he said.

Smiley warned that without the additional land, a significant number of species on the preserve could be lost if they are not allowed to habitate naturally.

Some groups that have become organizational members in the SMLC include the Detroit Audubon Society, Holliday Nature Preserve Association, Snow Woods Preservation Committee, Dearborn Naturalists Association and the Livonia branch of the Woman's National Farm & Garden Association.

Ambulance is EMT classroom

Continued from Page 1

used in other positions.

"We have trained people who work as body guards, the National Ski Patrol requires EMT training," she said. "You could be working for the Department Health caring for patients or in urgent care clinics."

The school, which moved from Belleville to Westland a year ago, was established for several reasons.

"Our goal was to improve patient care, and I think we have had an impact on the quality of that," Bill said.

The pair also recognized a need

for a different type of training than what was being offered through hospitals and colleges, he added.

"The training programs were very good with academics and books but the need was for more hands on oriented field training," he added. "So we became a private occupational school and we are the only one licensed in the state."

When they decided to start the school, the Forbushes were both EMTs.

BILL'S experience included work-

ing for an ambulance company and Crystal had long experience as a volunteer Red Cross first aid and CPR instructor.

The school offers two formats for completing training courses, a 19 week session with four hour classes two nights each week or a five week session with five day per week eight hour classes.

"The 19 week class works well for working people and after four and a half months you are an EMT," she said, adding that students must then pass state licensing exams, held at the end of each month.

To enter the program students need to have a high school diploma or GED and be 18 years old. Crystal Forbush said she wouldn't discourage a person interested in the program because of physical limitations.

"I am only 4 feet 11 inches and I have cerebral palsy. We can teach them to lift," she said. "After people try, we let them decide if they want to continue."

The school, which draws students from as far as Jackson and Midland, has a very high completion and licensing rate, according to Ms. Forbush.

"If someone is having trouble, we will work with them on a one to one basis to bring them up to the level they need," said Bill.

"We can't cut corners with people's lives. We don't change the level but try to help them reach it."

Dispatcher test is tough

Continued from Page 1

"The last thing you want if you're in an emergency situation is a dispatcher who can't speak clearly or keeps asking the caller to repeat things," Frayer said. "That could send a panicky caller over the edge."

IF THEY pass the written and oral exam, candidates are required to take a psychological evaluation and a drug test.

The training includes 40 hours per week of classroom work, observation of emergency dispatchers in other communities and plenty of hands-on training in the dispatch center at the Westland Police Department.

Last week, the new dispatchers were visiting the 9-1-1 dispatch cen-

ter in Detroit to observe how that city handles emergency police and fire calls.

THE TRAINING is more comprehensive than the previous program and programs employed by other public safety departments, Frayer said.

"In the past, the theory has been if you pass the (written) test, you start tomorrow," he said.

"Dispatchers learned the work mostly through on-the-job training, and that didn't guarantee getting the most capable people to perform at their best," Frayer said.

Starting annual pay for dispatchers is \$17,006. That figure is bumped to \$19,527 after the six-month training period and \$20,370 after one year.

The salary schedule was "competitive" with other public safety departments, Benyo said.

THE NEW dispatchers seem capable of handling the pressure that goes with the job, said Sgt. Lawrence Squier, who is in charge of the hands-on portion of the training. He said the new training methods would benefit the department.

The hardest part about learning to be a dispatcher was "being able to do more than one thing at a time and shut out all the background commotion so that you can get your job done," he said.

Dispatchers "have to be able to handle the everyday kinds of things that pile up, not just emergency calls," said Officer David Rozenbaum, also a trainer.

Family thanks telethon donors

Continued from Page 1

Association had paid Eric's \$300 camping fee.

"On the way home from camp he talked all about it," said Roger Smith. "He said it was the best camp he had ever been to."

Because of the association, Sue Smith said her son never went without anything he needed to cope with his disease. This included wheelchairs and braces.

"Anything he needed, they were there to help," she said. "There never was a piece of equipment he was denied."

SUE SMITH had special praise for the mostly young people who give up a week of their summer vacation to be an unpaid helper for each child who attends the camp.

The association matches every

child with a helper who takes care of him for the week. Eric's volunteer helper was Robert Smith.

"I don't think they have any idea the amount of work involved in taking care of each child," she said. "They leave these kids with a lot of wonderful memories. It's amazing the closeness that develops between the two."

Eric was a sports fan who played sports for the physically disabled for

the Tri-City Seals in Westland.

"For all the problems he had, he was happy most of the time," Sue Smith said. "He accepted his limitations. He was a straight A student. He was a very compassionate, very caring young man who had a great sense of humor."

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COUPON

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\$1.29 lb.
Good Thru 9-7 to 9-20
2 lb. Limit with Additional Purchase

cop calls

AN EMPLOYEE of the Westland Florist shop, 34235 Ford, told police someone broke into the store's greenhouse Aug. 30 or 31 and stole about \$300 worth of power tools, hand tools and a wheelbarrow.

The break-in occurred between 7 p.m. and 7 a.m., the employee said.

The culprit apparently cut a hole in the fence on the southeast side of the store to get into the greenhouse, police said.

THE LATE WALT Disney might like to know his work is still appreciated — at least by one Westland thief.

A security guard at Technicolor Videocassettes, 1515 S. Newburgh, reported the theft of 56 copies of the movie "Bambi" from the company's warehouse Aug. 25.

The videocassettes were packaged and ready to be shipped to a distributor, the guard reported.

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Board of Education
Garden City Public Schools
1333 Radcliff
Garden City, Michigan 48135

1 PROJECT
a Furnishing and installing of equipment for the Gymnasium addition now under construction at Garden City High School.

2 ARCHITECT
a Lane, Riebe, Welland - Architects
23629 Liberty Street
Farmington, Michigan 48024
Telephone: (313) 478-0430
FAX: (313) 478-0435

CONSTRUCTION MANAGER
b Sheridan Construction, Inc.
32125 Block Street
Garden City, Michigan 48135
Robert Sheridan
Telephone: (313) 422-6400
FAX: (313) 422-6447

3 PROPOSALS TO BE SUBMITTED
a Proposal 1301 - Basketball Backstops
Proposal 1302 - Scoreboard
Proposal 1303 - Team Benches
Proposal 1304 - Bleachers
Proposal 1305 - Divider Curtain
Proposal 1306 - Volleyball Equipment & Floor Sleeves
Proposal 1307 - Portable Bleachers
Proposal 1308 - Pole Vault Equipment and Floor Box
Proposal 1309 - Wrestling Floor Mat
Proposal 1310 - Well Padding

4 DUE DATE AND PLACE
a Proposals will be delivered on the following date, time and place:
Date: Monday, September 25, 1989
Time: 3:00 P.M.
Place: Garden City Board of Education
1333 Radcliff
Garden City, Michigan 48135
Business Office - Administration Area

5 ISSUE AND DEPOSIT OF DRAWINGS AND SPECIFICATIONS
a Drawings and specifications may be obtained at the office of Sheridan Construction, Inc., after the date of August 30, 1989.
b Deposit: \$25.00 per set (includes complete drawing set, Conditions of the Contract and General Requirements of the Specifications and pertinent trade sections of the Specifications as required for specific proposals.)
c Deposit is refundable only if documents are returned within 14 days after bid due date.
d Check should be made out to Garden City Board of Education.

6 LOCATION OF PLANS
a Drawings and specifications will also be on file for bidding reference at the following locations:
Dodge Reports - Dearborn, Michigan
Construction Association of Michigan - Detroit, Michigan
Daily Construction Reports - Sterling Heights, Michigan

7 PROPOSAL GUARANTEE AND SECURITY BONDS
a A certified check or satisfactory bid bond made payable to Garden City Public Schools and equal to 5 percent (5%) of the bid shall be submitted with each proposal. No bids may be withdrawn for at least sixty (60) days after bid opening.

8 RIGHTS OF THE OWNER
a The Owner reserves the right to reject any and all bids and to waive any informalties therein.

Board of Education
Garden City Public Schools
CHESTER A. MOSS, Secretary

Publis: September 7 and 11, 1989

EARLY BIRD
Fall & Winter Sale

September 7th-September 10th

DRESSES & JUMPERS... \$20, \$25, \$30
TOPS, SLACKS & SKIRTS... \$12, \$15, \$18
SKIRT/SLACK SETS & JUMPSUITS... \$20, \$25, \$30
SWEATERS... \$15 & \$20

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Westland, (721-0446)



City Park is the place to see and be seen for vintage cars on Wednesday evenings.



A 1950 Mercury makes its way into the parade of cars inching park on Wednesday nights to look at the classic cars on display. Many people are drawn to the

photos by JIM JAGDFELD/staff photographer

Motor memories

Car owners, buffs gear up to meet

THE BODIES are glistening and the engines purring as classic car owners and buffs gather each week at the place to see and be seen — in Garden City's City Park on Cherry Hill at Merriman.

On warm, clear Wednesday evenings more than 100 vintage cars are parked on display around the park with the roads filled with spectators.

"We started meeting here a couple years ago. There are a lot of clubs that meet here," commented Ed LaBelle of Farmington Hills, who has a 1947 Ford modified with 1979 Pontiac

ac V-8 engine.

"Rather than restore the car it is modified to make it run better and more reliably and make it better looking," he said. "Some make their cars go faster but I don't."

A wide range of cars are on display at the park, from Model Ts to 1970s muscle cars that have been restored or modified.

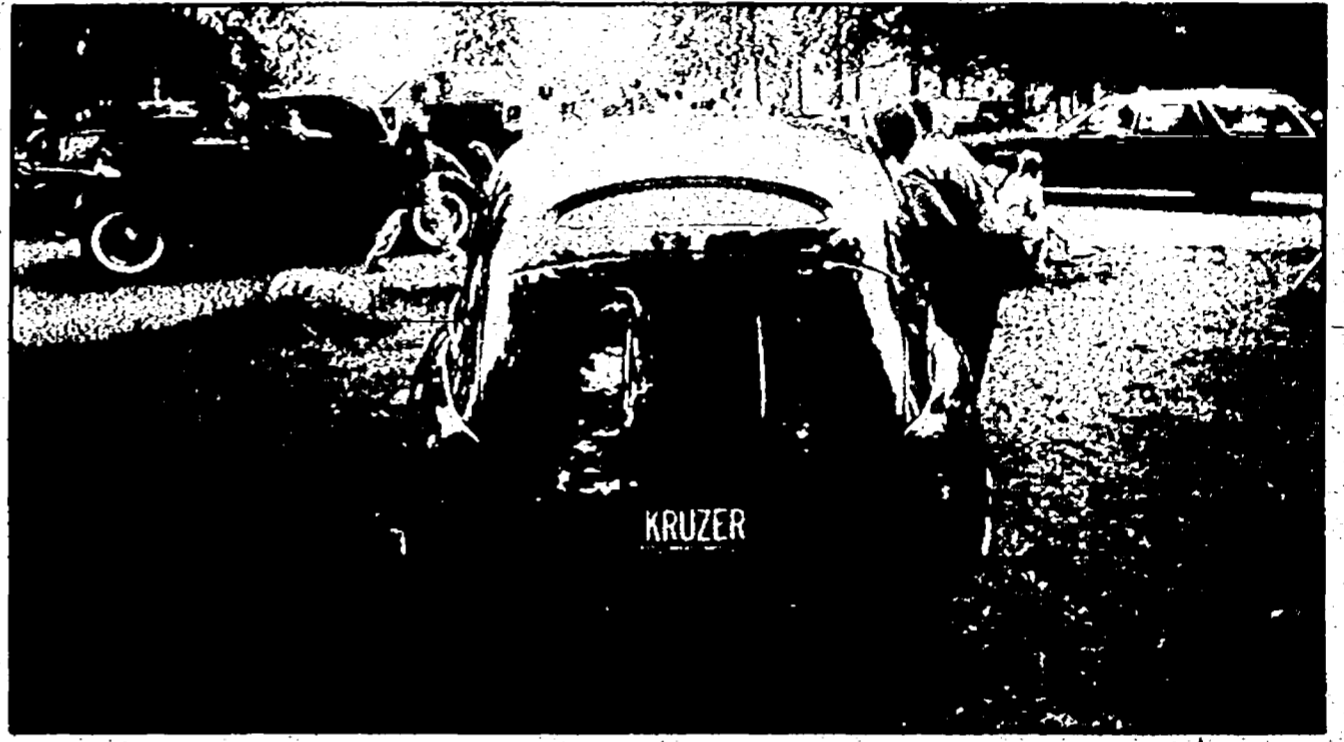
The car owners start gathering in the spring, about the time daylight savings time begins, LaBelle said, continuing until the evenings start getting chilly.

"The weather governs us really,"

he said. "On a rainy night you will find a few diehards out here. It's getting crowded so people who want to get a good spot, they come early."

The cars start gathering about 6 p.m. and many people drive through the park to look at the vehicles.

Ed LaBelle's 1947 with its "Kruzer" vanity license plates sits at the center of activity at City Park. His Ford has been jazzed up with custom body and paint work.



Teacher pay up 7 percent

Continued from Page 1

main roadblocks to a settlement. One such roadblock involved language concerning job descriptions, Naumcheff said.

"That was very important to the (Livonia Education) Association," he said. "Because if you do not have the provision that we have, the employer can take work you do and assign it to another unit," such as teacher's aides, he said.

LaMonica said the administration got language it sought in this area, related to future curriculum changes sparking changes in job descriptions.

Another difference over contract language involved requiring teachers to attend open houses, dances, graduation, honors night, and other

One roadblock involved language concerning job descriptions.

— Steve Naumcheff

after school activities.

"All that other stuff is important but not to be abused," Naumcheff said. Teachers won a provision by which teachers whose classes were not involved in after-school activities would be paid for attending.

LaMonica said the administration got what it wanted by not having a set number of after school programs to which teachers can be called.

LAMONICA SAID the administration also got what it wanted by not having maximum class size numbers reduced.

He said that while the LPS often have lower than state mandated maximum class sizes, "We didn't want to lock these in if funding dries up or the state changes the way they fund education."

Naumcheff said teachers also were able to remove a provision in the previous contract, which required laid-off teachers called back to school to pay back benefits.

By late next week, Naumcheff said teachers would receive printed copies of the tentative contract. "We'll give them the weekend to look at it, and then the next week vote on it."



ART EMANUELE/staff photographer

Anniversary bash

It was a night to celebrate at the Abington Manor apartments as residents Tyne and Ted Gustafson (seated) marked their 60th wedding anniversary recently with a party in the clubhouse of the Westland apartment complex for retirees. The couple was joined

by daughters Carol Kain (left) of Farmington Hills, Barbara Monte of Algonac, Esther Straka of Sterling Heights and Sandy Soukup of Redford Township, plus Abington Manor residents.

KIDS

BE TRUE TO YOUR SCHOOL!

Sport the colors of your favorite team... the Spartans or the Wolverines. (Mom or Dad can help you decide) Our varsity jogging suits come in maize and blue for Michigan, green and white for MSU. Made of soft cotton/polyester. sizes 6-12-18 mos., \$23.

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Shop until 9 p.m. on Thursday and Friday. Until 6 p.m. on Monday, Tuesday, Wednesday and Saturday.

Picture this: Photo contest entries sought

PHOTO CONTEST

A young adult photography contest will be held for Westland students by the Livonia Public Library. The contest is open to youngsters between 12 and 18. Entries are being accepted through October. Interested youngsters may get more information by calling Noble Library, at 421-6600.

JAYCEES

Thursday, Sept. 7 — The Garden City Jaycees will meet at 8 p.m. in the banquet room at the Silver Saloon, Middlebelt north of Ford. For more information, call at 721-3544.

WOLVERINE WEEKEND

Friday, Sept. 8 — This is the last day to register for the "Wolverine Weekend" for two in Los Angeles, Sept. 22-24, offered by the Association for Retarded Citizens/Western Wayne. Tickets are \$5 and the drawing will be held 8:30 p.m. at the Knights of Columbus Hall, 35100 Van Born, Wayne. The package includes two tickets to the University of Michigan-UCLA football game on Saturday, Sept. 23, round-trip airfare, hotel accommodations, rental car and \$300 spending money. For more information, call ARC office at 729-9100.

CELEBRATION

Friday, Sept. 8 — The Westland Senior Resources Department will hold a welcome back/get acquainted celebration 7 p.m. to midnight in the pavilion in the rear of Friendship Center, on Newburgh just north of Marquette. Dinner, horse races, cards, bingo, entertainment and door prizes will be provided. Admission is \$5 for residents and \$7 for non-residents.

ARENA PARTY

Sunday, Sept. 10 — The Westland Sports Arena will hold a Welcome Back Party 1-3 p.m. in the arena on Wildwood at Hunter. Free ice skating is offered. Skates will be rented for 75 cents a pair. The Westland Hockey Association, Westland Figure Skating Booster Club, the Atom and Beginner Hockey Programs will be available to register skaters and answer questions. For more information, call 729-4560.

SAND TRACKS

Sunday, Sept. 10 — A "tracks in the sand" tour will begin at 1 p.m. in the Holliday Park nature preserve, starting at the Newburgh entrance to Holliday Park, north of Warren Road, Westland. For more information, call 453-3833.

GED TESTS

Monday-Tuesday, Sept. 11-12 — Livonia Public Schools will offer GED tests 5-10 p.m. at Bentley Center, 15100 Hubbard. For more information, call 523-9294.

SENIOR TRIP

Monday-Tuesday, Sept. 11-12 — Wayne-Westland Community Schools Senior Adults are sponsoring a West Virginia Belle Cruise trip. The trip of \$139 will include shopping, prime rib dinner, tour of glass plant and Paramount Studios theater. An information meeting will be held at 1 p.m., Wednesday, Sept. 7 at the Dyer Center, on Marquette, west of Wayne Road. Interested persons may call Judy Guideau at 453-2978.

FALL SOCCER

Tuesday, Sept. 12 — Fall soccer league practice begins at Wayne-Westland YMCA. Registration is open for boys and girls, ages 5-9. For information, call 721-7044.

SQUARE DANCING

Tuesday, Sept. 12 — A new square dance class will begin at 7 p.m. in the auditorium at Westland Shopping Center. Admission is free on Sept. 12 and 19. Bill Peterson is the instructor. For more information, call 425-8447.

AARP MEETING

Wednesday, Sept. 13 — The American Association for Retired Persons, Westland Chapter 1642, will hold its first fall meeting at 1:30 p.m. in the Berwyn Senior Center, 26155 Richardson, Dearborn Heights.

FESTIVAL

Thursday-Sunday, Sept. 14-17 — The Garden City Jaycees will hold their annual Fall Festival in City Park at Cherry Hill and Merriman. Persons interested in having an arts and crafts booth may call Ellen at 525-2862.

HUNTER SAFETY

Friday-Sunday, Sept. 15-17 — Hunter safety courses will be held at Wayne County Sportsmans Club. For more information, call Art Maclean at 427-1482.

PINOCHLE

Friday, Sept. 15 — Wayne Westland School District Senior Adults will hold progressive pinochle at 1 p.m. in the Dyer Center, 36745 Marquette, west of Wayne Road.

CRAFT FAIR

Saturday, Sept. 16 — Exhibitors are wanted for Scarborough Craft Fair. The Fair will be held from 10 a.m. to 4 p.m. at Cambridge Center,

community calendar

Non-profit groups should mail items for the calendar to the Observer, 36251 Schoolcraft, Livonia, MI 48150. The date, time and place of the event should be included, along with the name and phone number of someone who can be reached during business hours to clarify information.

28901 Cambridge, Garden City. For applications, call 422-7198.

SWIM TEAM

Monday, Sept. 18 — Stingray swim team practice begins at the Wayne-Westland YMCA. Boys and girls, pre-school to 18 years of age who can swim one length of the pool are invited to join. For more information, call 721-7044.

DINNER

Wednesday, Sept. 20 — Wayne-Westland School District Senior Adults will hold a get acquainted dinner at 1 p.m. in the Dyer Center, 36745 Marquette, east of Newburgh. Fee is \$3.

CONCERT

Wednesday, Sept. 20 — The Westland Cultural Society's Concert in the Park Series will have the European Brass perform at 7 p.m. at the Bailey Center gazebo, behind City Hall, on Ford near Carlson. People are asked to bring a lawn chair or blanket.

HOLIDAY MEETING

Thursday, Sept. 21 — Holliday Nature Preserve Association will meet at 7 p.m. in the Churchill High School library, Newburgh north of Joy. The meeting is open to guests. For more information, call 453-3833.

FUNGUS WALK

Sunday, Sept. 24 — Learn about the different types of mushrooms and fungi in a walk in the Holliday Park Nature Preserve. It will start at 1 p.m. on the Koppernick entrance between Hix and Haggerty in the preserve. The event is sponsored by the Holliday Park Preserve Association. For more information, call 453-3833.

GARAGE SALE

Saturday, Sept. 30 — The Westland Chamber of Commerce will hold a community garage sale from 9 a.m. to 5 p.m. on Ford Road, between City Hall and the police station. Spaces registered on first come basis. Spaces will be available at \$12 or \$15 for premium space. For more information, call 326-7222.

BOUTIQUE

Saturday, Oct. 28 — St. Dunstan Church will hold its annual boutique at 1646 Belton, Garden City. Eight-foot tables rent for \$15. For more information, call Mary at 425-3282.

CRAFT SHOW

Saturday, Nov. 4 — Kirk of Our Savior Church is renting tables for its craft show at the church on Cherry Hill, Westland. Six-foot tables are \$12 with eight-foot tables being \$15. For more information, call 422-6505.

CRAFT SHOW

Saturday, Nov. 4 — Wildwood PTA is now renting tables for its arts and crafts show at Wildwood School, 500 North Wildwood, at Cherry Hill, Westland. Six-foot table space rentals are \$15 for one, \$25 for two. For more information, call Ann at 728-1626, Patty at 721-8786, or Marge at 522-6707.

BAZAAR

Saturday, Nov. 18 — The Harris-Kehrer Ladies Auxiliary will hold its arts and crafts bazaar from 9 a.m. to 6 p.m. at 1055 S. Wayne Road at Avondale. Tables are available for \$15. Proceeds from the bazaar will be donated to cancer aid and research. For information, call 326-3323.

OPEN SWIM

The Wayne-Westland YMCA has daily open swim available 2-4 p.m. and 7-8 p.m. Monday-Friday, and 1-3 p.m. Saturday. Family Swim is 8-8:45 p.m. Friday and 3-4 p.m. Saturday. The YMCA is at 827 South Wayne Road, Westland. For more information, call 721-7044.

CO-OP

Little People's Co-op Nursery is accepting applications for the new school year for 3- and 4-year-olds. Classes will be in Cleveland Elementary School, 28030 Cathedral, west of Inkster and south of West Chicago. For information, call Lois at 937-3174 or Yvonne at 422-8939.

CO-OP NURSERY

Suburban Children's Co-op Nursery is accepting applications for a 3-year-old morning class. The class is held on Monday and Thursday from 9:15 to 11:15 at Newburgh Unit-

ed Methodist Church, 36500 Ann Arbor Trail, Livonia. For further information, call Donna Kuhn 981-0277.

GC CO-OP NURSERY

Garden City Co-op Nursery is accepting applications for a 3-year-old morning class. The class is held Mondays and Thursdays 9:15-11:15 a.m. at Garden City Presbyterian Church, 1841 Middlebelt near Ford Road. For more information, call Sue Reed at 261-3732.

KARATE

Karate classes will be held Tuesdays and Thursdays at the Wayne-Westland Family YMCA, 827 S. Wayne Road, Westland. Bob Preville will instruct classes for children 6:30-7:45 p.m. and adults 7:30-9 p.m. For more information, call the Y at 721-7044.

COMPUTERS

The Metropolitan Education Commission will offer a free computer applications program at the Cambridge Center, Garden City. Classes start in July. For information, call 425-4275.

REGISTRATION

St. Dunstan Catholic School is registering students for the next school year in kindergarten through eighth grade. The school is on 1615 Belton, west of Inkster Road and north of Marquette. Interested parents may call 425-4380.

TOASTMASTERS

Tuesdays — The Dearborn Toastmasters meet every Tuesday 6:30 p.m. at the Ram's Horn Restaurant, Telegraph and Plymouth roads. For more information, call Joann Kutyjowski at 565-8322.

ALZHEIMER'S

An Alzheimer's support group will meet at 2 p.m. at the Westland Convalescent Center, 36137 Warren, west of Wayne. The group meets the fourth Thursday of every month. For more information, call Nancy Martindale, at 728-6100.

ANAMILO CLUB

The Anamillo (which means "to speak again") Club will meet on the third Wednesday of every month, 2-4 p.m. at the Garden City Education Center, 6701 Harrison. The club is a support group offering assistance, encouragement, companionship and mutual support to people who have lost their larynx to cancer and their families.

DIABETES

A "Diabetes Support Group" for diabetics and their families meets 7-

8 p.m. the first Wednesday of every month at the Garden City Hospital Health and Education Center, 6701 Harrison. The Diabetes Outpatient Education Department sponsors this program.

FOOT CARE

A basic foot care clinic will be held every Tuesday at the Friendship Center, Linden Conference Room, 1119 N. Newburgh. The service is free for people with Medicare coverage and \$15 for others. Transportation is available. For more information, call 722-7632.

CPR

Wayne-Westland schools' leisure program will offer CPR classes for children throughout March. The class is aimed at children 10 and older. To register, call 728-0100.

HYPERTENSION

Mondays, Thursdays — Blood pressure tests will be provided by Annapolis Hospital and Westland Medical Center Mondays 10 a.m. to noon and by Home Health Care on Thursdays 9-10 a.m. at the Westland Friendship Center, 1119 N. Newburgh at Marquette.

FRIENDSHIP BINGO

Tuesdays — Westland Friendship Center's bingo will be held through Oct. 24 at 1119 North Newburgh Road. Donation \$1 plus any extra cards. Lunch reservations required 24 hours in advance.

SPRING CLASSES

Wayne-Westland Schools' leisure program still has openings in country wood carving, liquid stain glass, how to start a small business, making your life less taxing, stopping smoking, weight loss, knitting and crocheting. Classes start in April. For more information, call 728-0100.

PINOCHLE

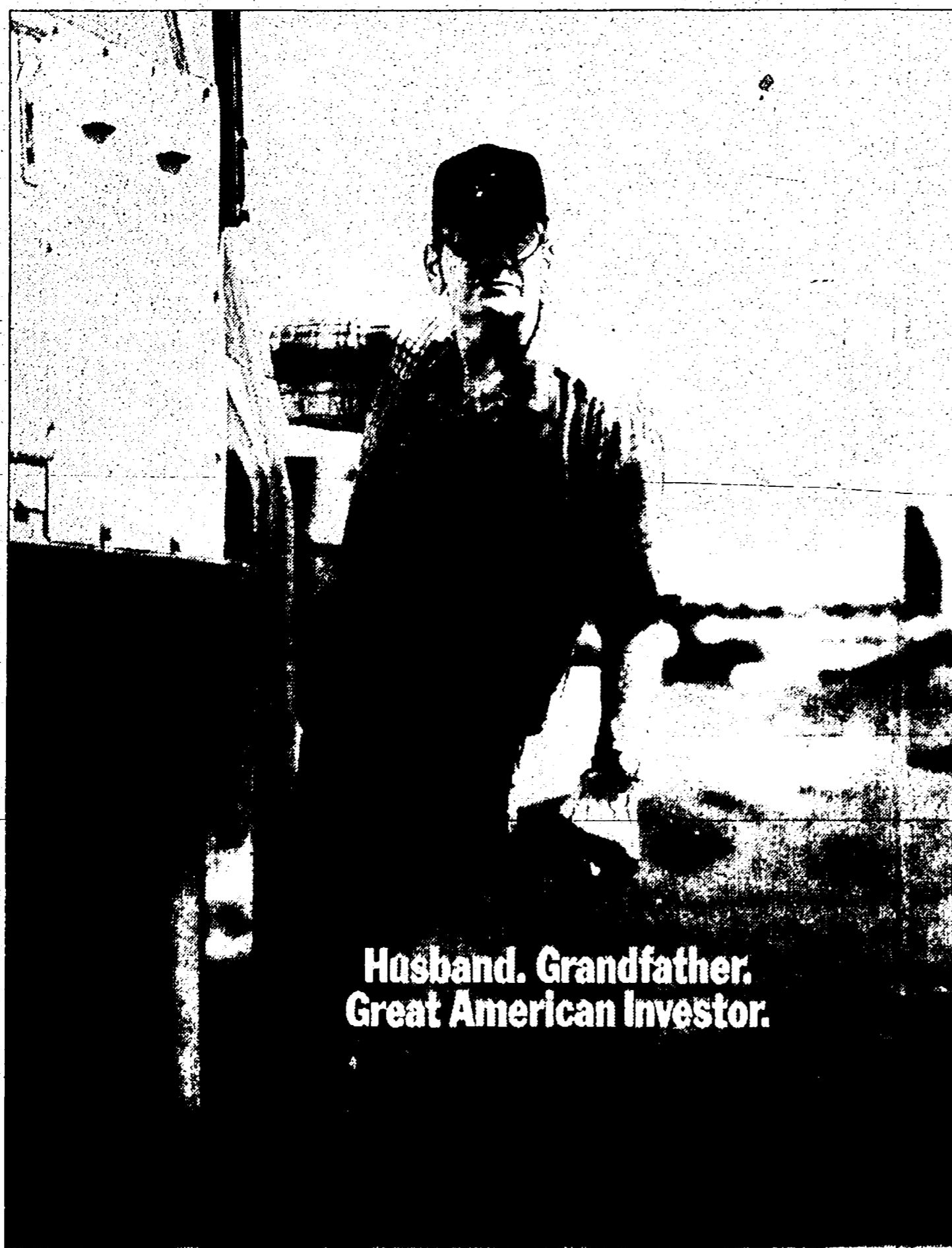
Mondays, Tuesdays and Fridays — The Dyer Senior Adult Center in the Wayne-Westland school district has pinochle at 1:30 p.m. Mondays, 6:30 p.m. Tuesdays and 1 p.m. Fridays in the center on Marquette at Carlson.

WEIGHT CLUB

The Buxom Bell Weight Club meets at 7:30 p.m. on Wednesdays at the Garden City Park. For more information, call 522-9323.

EUCHRE

Euchre group sessions meet Mondays at 12:30 p.m. at the Friendship Center, 1119 North Newburgh Road. There will be prizes and light refreshments. Admission is \$2 per person. For more information, call 722-7628.



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President's drug plan gets mixed reaction

By Wayne Peal
staff writer

Like counterparts throughout the nation, area law enforcement professionals and drug counselors greeted President Bush's new anti-drug measures with hope and concern.

While they praised the president for tackling the issue, they also wondered whether his program would go far enough.

"Overall, I'd have to say it was a positive step," Wayne County Sheriff Robert Ficano said. "My concern is that he said money would be taken from other areas of the budget. If those people complain when their ox gets gored it could hurt the program."

Others said the balance was wrong.

"I added up the figures and it came out of about 70 percent for hardware and 30 percent for treatment and education," said U.S. Rep. Carl Pursell, R-Plymouth. "I have a concern we're not doing enough in education."

The president announced his anti-drug proposal during a televised address Tuesday night.

The \$7.9 billion dollar proposal equates to about \$32 for every U.S. citizen. It represents a \$2.2 billion increase over previous proposal for the next fiscal year.

The president's program includes \$1.6 billion for prison construction, drawing praise Ficano.

"THERE HAS to be the certainty of swift, sure punishment," Ficano said. "We need to put the drug dealers away."

Still, Ficano said education was as powerful a tool as incarceration.

The \$1.2 billion set aside for prevention and education programs was essential, Ficano said.

"Education is ultimately the key," he said.

The proposal would also set aside \$925 million for drug-treatment programs. Despite its size, one area professional predicted that figure would do little to help treatment centers expand programs.

"When you see it on TV it looks like a lot of money," said John Farrar, executive director of the Community Commission on Drug Abuse.



'My concern is that he said money would be taken from other areas of the budget. If those people complain when their ox gets gored it could hurt the program.'

— Robert Ficano
Wayne County sheriff

"But when you divide it by the 50 states, then by statewide regions and then by the number of treatment centers in each region, it doesn't amount to too much."

Drug treatment centers, including CCDA centers in Livonia, Westland and Northville, would see budgets

rise by a mere 2-3 percent, Farrar predicted.

"THAT'S NOT enough to expand what they're doing," he said. "It's just enough to keep them going."

The \$350 million set aside for state and local law enforcement

may or may not benefit suburban police agencies, depending upon whether it is further earmarked for the war on crack cocaine.

"You don't find much crack cocaine here, but we have found powdered cocaine and, lately, we've even found heroin," said Lt. John Sheuell of the Western Wayne County Drug Enforcement Task Force, a 20-year drug war veteran. "Drug dealers live in the suburbs, too. A lot of them are affluent people living in big houses."

While the president promised federal anti-drug grants to communities willing to come up with matching dollars, Sheuell said there were steps area communities could take even in advance of the grants.

Chief among them, he said, was assigning officers to the regional drug task force.

"Some communities send an officer to participate, others don't," he said. "But if there's one thing we need it's more people in the field."

The president's proposal also includes \$3.1 billion for additional law enforcement, \$449 million for international anti-drug operations and \$250 million to expand the nation's

court system.

The problem, Farrar said, is that the nation is still falling to put its money where its mouth is when it comes to fighting the drug problem.

"Every election, candidates of both parties say they want to do something about drugs," Farrar said. "But I've been operating treatment programs for 10 years and I've seen precious little change."

"As a society, we haven't yet gotten serious about drugs."

Pursell, though, said money was tight.

"You have to remember we're dealing with a \$150 billion federal deficit," he said.

Despite criticism, the president drew praise for spotlighting drugs.

"What I'd like to see is a national effort, similar to that President Kennedy started by saying we intended to put a man on the moon in the 1960s," Ficano said.

Added Farrar: "Anytime the president goes on TV and announces something is a nationwide problem, it's going to get attention. I suppose I'd be more critical if he wasn't doing anything."

Area schools sue over state aid

By Wayne Peal
staff writer

A recently filed lawsuit could mean more money for Michigan's less wealthy school districts, according to area superintendents whose districts joined in the suit.

Wayne-Westland, Garden City and Redford Union schools are among the 112 public school districts suing the state. The group calls itself In-Formula Caucus School Districts. Its long-range goal: change Michigan's school aid formula.

"It's an opportunity for equity," Garden City Schools Superintendent Michael Wilmot said. "It's an opportunity to see spending for our kids reach that of neighboring districts."

Changing the state aid formula isn't directly a part of the lawsuit.

The group filed suit Friday in Wayne County Circuit Court seeking the right to spend public money to sue the state. If successful, however, the group will challenge the state aid formula.

While school spending is the focus of two proposals on the November ballot, superintendents said the lawsuit was necessary because the ballot proposals don't go far enough.

"PROPOSAL A (a half-cent state sales tax increase) does very little, if anything, for equity," Wayne-Westland Superintendent Dennis O'Neill said. "Proposal B (a 2-cent sales tax increase) addresses equity, but it's like stopping a nose bleed when surgery is needed."

A similar lawsuit forced Kentucky to change its state aid formula. "We hope we're as successful as the people there," O'Neill said.

Gaps between wealthy and less wealthy districts are widening, Red-

Superintendents said the lawsuit was necessary because (state) ballot proposals don't go far enough.

ford Union Superintendent Kenneth Erickson said.

"I have figures that show that if we spent as much as Southfield did per pupil, it would increase our budget by \$21 million," Erickson said. "That's a big difference."

Redford Union spent \$4,000 to educate each of its 6,195 students during the past school year. In contrast, Southfield spent \$7,265 per student.

As in-formula districts, Wayne-Westland, Garden City and Redford Union receive state aid for basic classroom expenses.

Despite the state aid, per student spending in each district ranks below that of most of their out-of-formula neighbors.

Wayne-Westland spent \$4,373 per student in the past school year. Garden City spent \$4,595.

In contrast, each levies at least 5 mills more in operating taxes, compared with nearby out-of-formula districts.

"We're property poor," Erickson said. "We don't have the factories and high-rises. If we had what some other districts had, our millage wouldn't be as high."

The superintendents were unaware of when the lawsuit would be settled.

"Anything associated with the courts moves slowly," Wilmot said. "But the point is you've got to take a stand somewhere. And we're taking a stand for equity."

SC adult ed offers varied fall schedule

From the Odyssey of Homer to a personal odyssey overseas, Schoolcraft College Continuing Education Services division is offering a number of fall semester classes.

Topics as varied as the Trojan War, Australian culture, quilting, handwriting analysis, opera and fine arts are available.

Classes include:

• Let's Go to the Opera — Students prepare for Michigan Opera Theater performances of "Les Miserables" and "Hansel and Gretel." Group-rate tickets are included. The course meets Monday evenings. Fee is \$60.

• Sculpture — Allows students to create the sculpture of their choice. Guidance and critiques are offered. The course meets Monday evenings. Fee is \$72.

• Let's Travel — This semester's class focuses on Australia. The course meets Monday evenings. Fee is \$37.

• Feathered Star Quilt — Students are offered instruction in making a quilt or wall hanging. The course meets Wednesday mornings. Fee is \$56.

• The Odyssey of Homer — the course provides an in-depth study of the Trojan War and its place in Greek mythology. The course meets Wednesday mornings. Fee is \$75.

• Handwriting Analysis I — Character traits, talent, thinking patterns and emotional temperament, revealed through handwriting, are analyzed.

• Beginning Stained Glass Windows — Glass cutting, soldering and window design are among the topics covered. The course meets Tuesday evenings. Fee is \$67.

Additional information is available by calling 462-4448. Schoolcraft is at 18800 Haggerty, between Six and Seven Miles roads, Livonia.

Program wishes happy 200th to Bill of Rights

The 200th anniversary of the Bill of Rights will be celebrated 8:30 a.m. to 2 p.m. Friday, Sept. 15, in Wayne State University's McGregor Memorial Conference Center.

The program also honors creation of the federal court system.

U.S. Appeals Court Judge Damon J. Keith will be the keynote speaker. Other speakers will include WSU history professor Sandra VanBurkleo, a recent recipient of the Littleton-Griswold Award for Research in American Legal History.

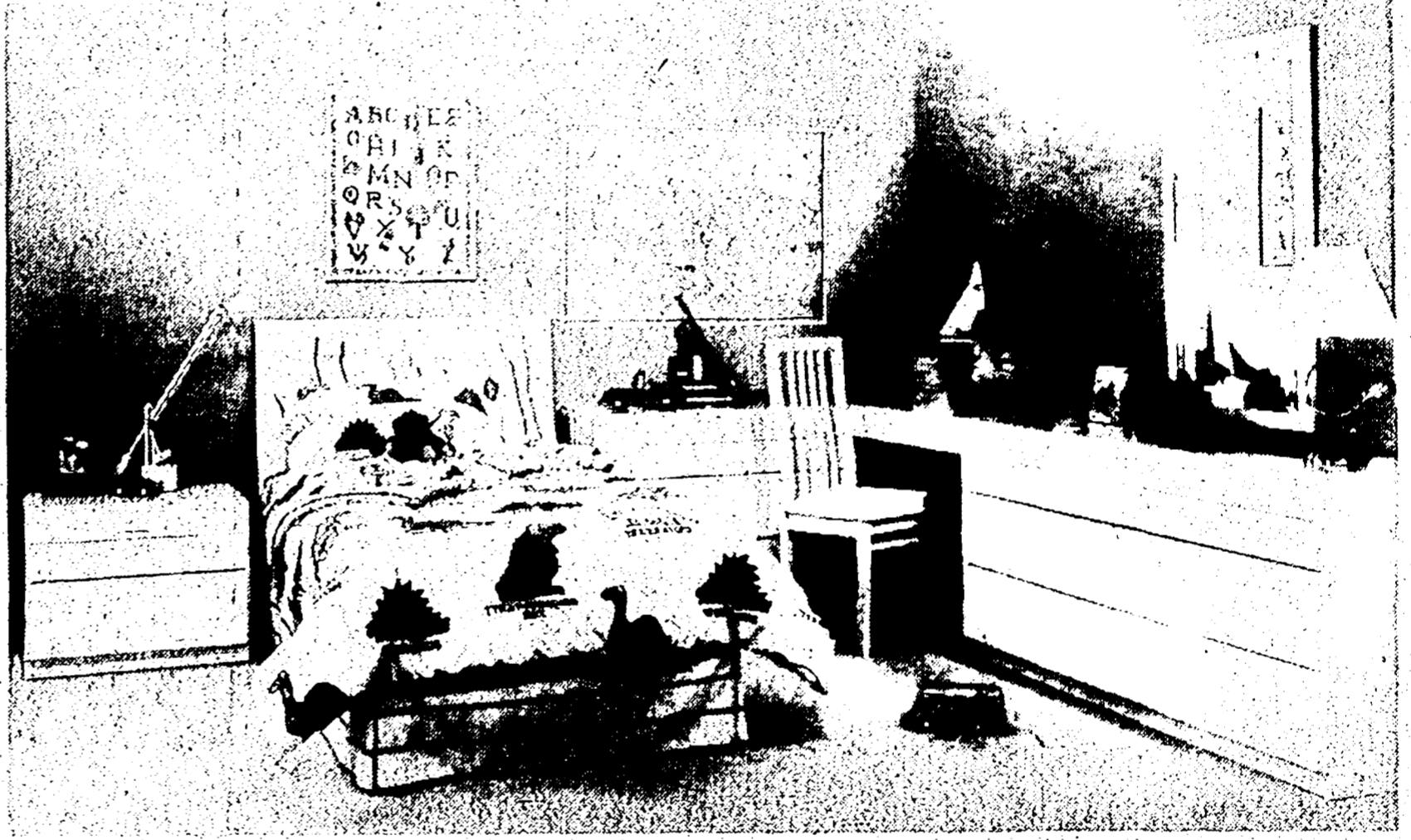
Afterward there will be panel discussions of basic American rights.

Admission is \$20 per person. It includes a packet of materials, lunch and parking. People who register in advance will be given a choice of discussion groups.

Checks should be made payable to Wayne State University and mailed to the Michigan Bicentennial Commission, P.O. Box 30020, Lansing, MI 48909.

Additional information can be obtained by calling the commission, 517-333-4460.

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Small three-drawer chest, 38Wx19Dx29" H. 7*	\$550	\$449
Twin panel headboard, 41Wx2Dx42" H. 10*	\$250	\$199
Two-drawer nightstand, 26Wx17Dx20" H. 8*	\$380	\$299
Vanity desk, one drawer, 32Wx19Dx29" H. 12*	\$380	\$299
Queen panel headboard, 62Wx2Dx42" H. 6*	\$250	\$199

Sale ends September 13.

*Total number of units in all Hudson's stores listed.

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- Summit Place, 683-9972
- Genesee Valley, 732-3232 ext. 2360

Beard wins honor as commissioner

Kay Beard, who represents Garden City, Westland and Inkster, has been picked to share the commissioner of the year award, recently given by the Michigan Association of Counties. She is the first Wayne County commissioner to win the award since the recognition program was initiated four years ago.

She was honored during a recent MAC summer conference, held in Muskegon.

For the first time since the award was initiated, there was a tie for commissioner of the year.



Kay Beard wins honor

Sharing the honor with Beard is Andrew DeKraker of Kent County, who served on the county board for 21 years.

In the past four years, the MAC board of directors has named a person from three categories: countywide elected official, staff member and a county commissioner.

James Callahan, MAC executive director, said the nominees were persons who were active in the association's programs, policies and committees and provided leadership in county government.

"Kay Beard has shown exceptional service and is an outstanding example of what a county commissioner should be," he said. "Her constituents should be very proud to have Kay representing them."

Beard was appointed to a board vacancy in April 1978, winning election to a full term that fall. Since then, she has been re-elected to five two-year terms.

In MAC, Beard serves on the social services/aging committee, which she chaired for five years, and was recommended by the association to serve on the Michigan Child Care Fund Advisory Committee.

She was recently named a new chairperson of the county board's audit committee, which is only one of two committees mandated in the county charter.

Sense with cents

Coin investors can profit from advice

By Keith Posler
staff writer

For "Larry," a 34-year-old businessman from Pickney, the proposal seemed too good to pass up: He could spend \$3,000 on an investment that was almost guaranteed to double in value in less than three years.

Or so he was told. He spent \$3,000 in 1988 on a \$1 1873 U.S. gold coin, and later found out it was really only worth approximately \$1,300. He also spent \$2,600 on a 1892 Colombian coin, when it was only valued at \$1,300.

Imagine an investment so good that for a decade, it outperformed all others — from oil and U.S. Treasury Bills to U.S. stamps — compounding annually at a whopping rate of 25.7 percent.

ENTER RARE U.S. coins, the investment rage of the '90s.

"I know what I'm doing now that it won't happen to me again," Larry said recently. "I just assumed everybody was playing by the same rules, but apparently they weren't."

Larry knew of the potential for appreciation, but wasn't aware of some of the rules involved when buying rare coins. Like millions of others, he was the victim of less-than-ethical business practices bordering on fraud.

In Larry's case, a Miami, Fla.,

'Coins can be a tremendous investment if you just follow the rules. It's just like any other investment, but people just don't know the rules involved with rare coin investment.'

—Charles Jarrait

rare coin gallery sold him a number of coins that were improperly graded and overpriced. He has gotten some of his money back, he said, but will be more careful in the future.

LARRY'S STORY is not uncommon, said Charles Jarrait, president of Richard Charles Rare Coin Galleries in Plymouth.

"When you find an area that is really blossoming, you find men who come into the business to take advantage of people, and rare coins are no exception," he said.

The market for rare coins has been blossoming since the turn of the century, Jarrait said.

The reasons for the surge in popularity, he said, are twofold. Truly rare, high-quality coins are available in a fixed, limited supply only, while

the number of collectors and investors continues to grow.

In the late 1950s and early '60s, for instance, Jarrait estimated that 500,000 coin collectors were in the United States. Today, that number has ballooned to 18-20 million, he said.

"Coins can be a tremendous investment if you just follow the rules," Jarrait said. "It's just like any other investment, but people just don't know the rules involved with rare coin investment."

JARRAIT SUGGESTED the following rules:

- Make sure the coins have been graded and certified by one of the major independent grading services. The services are the Professional Coin Grading Service (PCGS), 1-714-250-1211; the Numismatic Guaranty Corporation of America (NGC), 1-201-984-6222; the American Numismatic Association Certified Service (ANACS), 1-719-632-2846; and the Numismatic Certified Institute (NCI), 1-214-742-2200.

- The PCGS is the industry standard for grading rare coins and can provide a list of authorized PCGS dealers in the United States and Canada, said Mike Saum, a rare coin dealer with Richard Charles. Of the four services listed above, the NCI is generally viewed as more liberal, Jarrait said.

- Buy quality. Low-grade coins, as a rule, tend not to perform as well as high-grade coins.

- Why is a high-grade coin so rare and valuable? There is no one answer, Jarrait said. Rare coins are more valuable because fewer were minted and even less are in circulation today. Some are high quality because of the detail and the artisans who handcrafted them; others are rare because of their metal content and bullion value.

- Don't bounce in and out of the coin market. Coins are normally considered long-term investments (three-to-five-years). If you don't think you will hold the coin for a minimum of three years, don't buy it.

- Buy coins that are special and unusual. When looking at rare coins as an investor rather than a collector, you only want high quality rare coins, not high quality old coins.

- For your protection, deal only with a dealer that is a member of the Coin and Bullion Dealer Accreditation Program (CABDAP). CABDAP is an independent, voluntary and industrywide program of self-regulation, like the Securities Exchange Commission is to the securities industry.

obituaries

ALONZO C. FARTHING

Services for Mr. Farthing, 68, of Garden City were held Aug. 31 from the John Santelu and Son Funeral Home with the Rev. Donald Gregory officiating. Interment was in Cadillac Memorial Gardens West, Westland.

Mr. Farthing died Aug. 28 in Wayne. He was a carpenter.

Survivors are his wife, Frances; son, Alonzo, Jr.; daughter, Jennifer; and five sisters, Alma Smith, Martha Workman, Audrey Drew, Janie Barnett, and Bonnie Swanson.

EUGENE B. FAUST

Services for Mr. Faust, 68, of Gar-

den City, were held Aug. 25 from St. Mel Catholic Church with the Rev. Donald Demmer of St. Dunstan Church officiating. Interment was in St. Hedwig Cemetery, Dearborn Heights.

Mr. Faust died Aug. 22 in Garden City. He was a retired layout inspector for Ford Motor Co. During World War II, he served in the Army as an airplane and engine mechanic. He was a corporal upon discharge.

Survivors are his wife, Viola; daughter, Diane Mickel Schmid; son, Eugene; grandchildren, Kim and Dave Mickel, Susan and Jennifer Schmid, Carl, Rob, Eric, Glen, Robbie, Nicole, and Eugene Faust; stepmother, Mable Faust, sister, Dorothy Marple, and brother, Jack.

Handling the arrangements was the John Santelu and Son Funeral Home, Garden City.

FRIEDA P. DICKESON

Services for Mrs. Dickeson, 84, of Westland were held Sept. 1 from St. Matthew Lutheran Church with the Rev. Ralph Fischer officiating. Interment was in Forest Lawn Cemetery, Detroit.

Mrs. Dickeson died Aug. 29 in Garden City Hospital. She was a homemaker and member of Resurrection Lutheran Church in Livonia.

Survivors are two sons, Warren of Grand Rapids and Howard of Utica; two daughters, Charlotte Bromley of Westland and Marlene Nolan of Car-

pentena, Calif.; 13 grandchildren; 12 great-grandchildren; and one great-great-grandson.

Memorials may be sent to Resurrection Lutheran Church.

Services were arranged by Vermeulen Memorial Trust 100 Funeral Home, Westland.

RICHARD CINGEL

Services for Mr. Cingel, 42, of El Paso, Texas, were held Aug. 29 from the Vermeulen Memorial Trust 100 Funeral Home, Westland, with the Rev. Robert Goodrow, of St. Theodore Catholic Church, officiating. Interment was in United Memorial Gardens, Superior Township.

Mr. Cingel died Aug. 25 in El Paso. He was a truck driver for a freight

company.

Survivors are a son, Richard of California; daughter, Michele of Wyandotte; three brothers, Robert, Lawrence, both of Westland, and Michael of Delaware; and a sister, Carol Twigg of Chicago.

HOLLY ANN COOK

Private services for infant Holly Ann Cook, of Westland were held with arrangements made by Vermeulen Memorial Trust 100 Funeral Home.

The infant, born June 8, died Aug. 25 in Westland Medical Center.

Survivors are parents, Michael and Dawn Cook; and grandparents, Peter and Gwendolyn Cook of Westland and James Adrasko and Mar-

lene Smith.

WILLIAM J. MURRAY

Services for Mr. Murray, 65, of Westland were held Sept. 6 from Risko-Ziomek Funeral Home and St. Theodore Catholic Church with interment in Parkview Memorial Cemetery, Livonia.

Mr. Murray died Sept. 2 in Ford Hospital, Detroit, after a lengthy illness.

A native of Northern Ireland, he was a bricklayer and a St. Theodore Church member.

He is survived by his wife, Mary; daughter, Arlene Taykor; two grandchildren, Brian and Kelly Taylor, and two brothers, Ted and Patrick, and a sister, Lily.

Meet eight of Detroit's most eligible bachelors.



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Playful, loving, out-going type. Needs friend to deliver morning paper and slippers to.



Quiet, yet understanding. In search of someone with good, strong legs to rub up against.



Good natured male. Family man. Great with kids.



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Jobless rate down in western suburbs

Unemployment shrunk in western Wayne County during July, helping contribute to a statewide decline.

The statewide unemployment rate was 7.3 percent for July, according to just-released Michigan Employment Security Commission figures. The figure represented a slight decrease from June, when unemployment was 7.5 percent. It also represented a slight decrease from the 7.4 percent unemployment posted in July 1988.

Unemployment in the Detroit area was 7.5 percent. Though slightly higher than the state average, the figure represents a substantial decrease over the 8.5 percent unemployment posted for the same period one year ago.

AMONG THE state's major job markets, only Flint showed an unemployment increase.

Flint's unemployment rate for July, 12.6 percent, was the highest in the state and nearly double that posted in most other regions. The Ann Arbor region posted the lowest monthly unemployment rate, 4.4 percent.

Monthly unemployment fell among area communities as follows:

- Livonia — 4.3 percent, a decrease from 4.4 percent in June. There were 53,600 Livonians working, according to the MESCC, and 2,400 unemployed in the city.

Unemployment shrunk in western Wayne County during July, helping contribute to a statewide decline.

- Westland — 6.9 percent, a decrease from 7.1 percent in June. There were 49,350 Westland residents with jobs, compared with 3,025 unemployed city residents.

- Redford Township — 5.1 percent, compared with 5.2 percent in June. There were 29,600 township residents with jobs and 1,600 unemployed.

- Canton Township — 4.6 percent, compared with 4.5 percent in June. There were 23,925 township residents with jobs and 1,125 unemployed.

- Garden City — 6.7 percent, compared with 6.9 percent in June. There were 17,525 Garden city residents with jobs and 1,275 unemployed.

- Plymouth Township — 3.9 percent, compared with 3.8 percent in June. There were 11,900 township residents with jobs and 475 unemployed.

- Plymouth — 3.3 percent, compared with 3.4 percent in June. There were 5,250 Plymouth residents with jobs and 175 unemployed.

Tailgate fund-raiser set to benefit AIDS research

The Aid for AIDS Research will host a fund-raiser from 3-6 p.m. Sunday in the Village Green of Farmington Hills Apartments clubhouse, the east side of Haggerty Road just south of 14 Mile Road.

Donation is \$15 and includes food, tailgate style by Mark of Excellence, and entertainment by Onita Sanders. Tim Kiska of the Detroit News will be on hand to autograph his new book, "Detroit's Powers and Person-

alities" — an insightful and often reverent look at the movers and shakers that energize the metro area.

Jackie Gordon of Jacobson's will introduce an informal modeling of men's and women's fall fashions. Also attending will be members of The Fashion Group.

Dress is casual. Call 548-6255 for reservations. Tickets may also be purchased at the door.



ART EMANUELE/staff photographer

Signs of disapproval

Returning Schoolcraft College students were greeted by informational pickets this week as members of the Schoolcraft College Association of Office Personnel protested contract offers made to date. College office workers conducted the lunchtime pickets. They were assisted by members of the college's maintenance workers union. Contracts with both groups had

yet to be settled as of Wednesday morning, though both sides were expected to resume contract talks by week's end. Despite the pickets, both groups remained on the job. The SCAP represents 53 college workers. The maintenance workers group represents 38 workers.

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Observer & Eccentric
CIRCULATION

Tougher laws proposed for nursing home closure

By Brian Lysaght
staff writer

Nursing home advocates are hoping some good will come from the shutdown this summer of a Bloomfield Township nursing home.

The decertification of Bloomfield Hills Care Center in June and actions against two other facilities were cited by lawmakers seeking to revise state law covering nursing home closures, to make it easier on the patients and tougher on the nursing homes.

State Reps. Sharon L. Gire, D-Mount Clemens, and Michael Bennane, D-Detroit, and state Sen. Frederick Dillingham, R-Howell, plan to introduce bills in October.

The bills, Gire said, would make it easier on residents of nursing homes that failed to meet government standards.

The legislation, which would amend the public health code, is based on the recommendations of Citizens for Better Care, a nursing home advocacy group.

CBC issued a letter in July detailing the decertification of the Bloomfield center on Square Lake Road in June, and actions against Chateau Gardens in Flint and Roselawn Manor in Lansing.

THE FEDERAL government stopped Medicaid and Medicare payments to the 366-bed Bloomfield center after the facility failed several inspections.

Bloomfield was the state's largest

nursing home, and the move sent hundreds of residents scrambling to find another nursing home before insurance payments ceased. The nursing home has remained open, though, with approximately 25 private pay patients.

Dillingham and Gire said the legislation would:

- Require residents and their family members to be notified as soon as possible when the government moves to revoke a nursing home's license.

- Ban new admissions to a nursing home that is scheduled to close.

- Establish a multi-agency committee to coordinate the closure of a nursing home.

- Appoint receivers to operate substandard nursing homes and establish qualifications for receivers.

- Prohibit the state from issuing a new nursing home license to the operator of a facility that has been delicensed.

CBC OFFICIALS were pleased by the proposed bills.

"The legislation, to the best of our knowledge, looks like it reflects very much our concerns about strengthening the Michigan Department of Public Health's ability to act to enforce state law," said Susan Rourke, CBC's executive director.

"We want it to move as expeditiously as possible so these protections are in place, hopefully, by the time the Legislature recesses for Christmas," said Hollis Turnham,

the state's long-term care ombudsman, and a member of CBC.

The legislative services bureau is drawing up bills, Gire and Dillingham said.

"What we've decided to do is to work together to develop the legislation and then do what we call a joint introduction, in the House and Senate," Dillingham said.

Bennane was out of town last week, and could not be reached for comment.

BLOOMFIELD CENTER residents and family members said they were given little notice that the center lost its approval to receive Medicaid and Medicare payments.

One woman told of a relative who was admitted to the Bloomfield Hills center, then learned two weeks later the facility had been decertified.

"That just complicates what is an already difficult situation," Gire said.

The bill's sponsors would likely hold public hearings to determine support for and opposition to the bills.

Turnham said she expected that state agencies, nursing home operators and CBC regulators would get together to consider any proposed legislation.

"It's going to take a lot more work to flesh out the concepts that CBC has outlined," she said.

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SC wind ensemble has new conductor

By Janice Brunson
staff writer

Victor Bordo, a noted symphony band conductor and author of musical publications, has been named the new conductor of Schoolcraft College's wind ensemble.

The ensemble, comprised of community musicians and students of music at Schoolcraft, perform publicly four times annually.

"Participating in a music ensemble is a lifetime skill and individuals with musical talent should continue to enhance their talent," Bordo said.

A former director of the Ann Arbor Symphony Band and former symphony band director for Pioneer High School in Ann Arbor, Bordo is an accomplished musician who holds bachelor's and master's degrees in music from Wayne State University. He is currently working on a doctorate in music performance from the University of Michigan.

In his new position with Schoolcraft, Bordo will conduct weekly ensemble rehearsals and four public performances, scheduled both on and off campus. The group performs selections ranging from pop to classical music.

ALL INTERESTED musicians are welcome to participate in rehearsals, even those who have not played in recent years, according to Larry Ordowski, associate dean of liberal arts for Schoolcraft.

Bordo was selected from a field of three finalists who, as part of the interview process, auditioned with the wind ensemble, Ordowski said.

Bordo was named distinguished bandmaster of America, First Chair of America, in 1977 and won the Mac Award for maintaining high ideals in band performance in 1976. He has participated in numerous Midwestern Conference competitions and clinics and has authored "The Modern Concert Band — Where Do We Go From Here?" "Rehearsal Techniques, In-



Victor Bordo
new conductor

strumentalist" and "Music History Through Band Literature."

Wind ensemble rehearsals, held weekly during the school year, begin 7:30 to 9:30 p.m., Wednesday, Sept. 6, in Room 310 of the Forum Building at Schoolcraft, 18600 Haggerty Road, Livonia.

For more information, call 462-4435.

Consumers customers to get refund

Consumers Power Co.'s typical residential natural gas customer will receive a refund of approximately \$20 in September and \$15 in lower gas bills over the next three years following Michigan Public Service Commission (MPSC) approval Tuesday of a settlement agreement.

In September, Consumers Power will refund a total of \$36.7 million to the 3.3 million Michigan residents it serves with gas. Its industrial, com-

mercial and residential gas customers will receive the refund as a one-time bill credit.

Approval of the settlement agreement will reduce the cost of Michigan natural gas bought by Consumers Power by an estimated \$24 million from now through 1991.

Michigan-produced gas accounted for approximately 18 percent of the utility's total gas supplies last year. The matter had been pending for

several years, said Michael G. Morris, executive vice president of natural gas.

The settlement was reached with the state attorney general's office, staff members from the MPSC's gas division, the Residential Ratepayers Consortium and the Association of Businesses Advocating Tariff Equity, as well as a large group of companies that produce natural gas in Michigan.

McNamara hosts picnic for senior citizens

Wayne County Executive Edward H. McNamara expects 4,000-5,000 people at his annual senior citizen picnic Saturday in Edward Hines Park.

The free outing takes place 11

a.m. to 3 p.m. at the Warrendale Picnic Site, east of Telegraph off Warren Road in Dearborn Heights.

Volunteers will furnish refreshments, games, prizes, entertainment and music for senior citizens throughout Wayne County.

This is the third consecutive year that McNamara has sponsored the picnic.

Senior citizens can obtain free tickets by contacting their local nutrition sites.

Community college offers tuition guarantee

Students who graduate from Henry Ford Community College now have a tuition guarantee.

All students will still have to pay tuition increases at the time of class enrollment. Those who graduate

within four years, however, will have their increases refunded.

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Sue Mason editor/591-2300



Thursday, September 7, 1989 O&E

(W)18

Fact or fiction: Finding your 'roots'

By Sue Mason
staff writer

The year was 1975, when interest in genealogy was at fever pitch, thanks to Alex Haley's book, "Roots."

A group of people, who had taken a genealogy class offered at Schoolcraft College, decided it was time to form a club especially for people looking for their "roots."

More than 13 years later, the Western Wayne County Genealogical Society is going strong. The interest in genealogy may not be what it once was, but once a month from September to May, 65 society members meet at the Livonia Civic Center Library to hear how they can make better use of courthouse records or the state archives and help each other discover their pasts.

"Once you get the hang of it, it's not hard," said Sanford Blanton, club president. "You start feeling like a detective getting a few pieces to a puzzle."

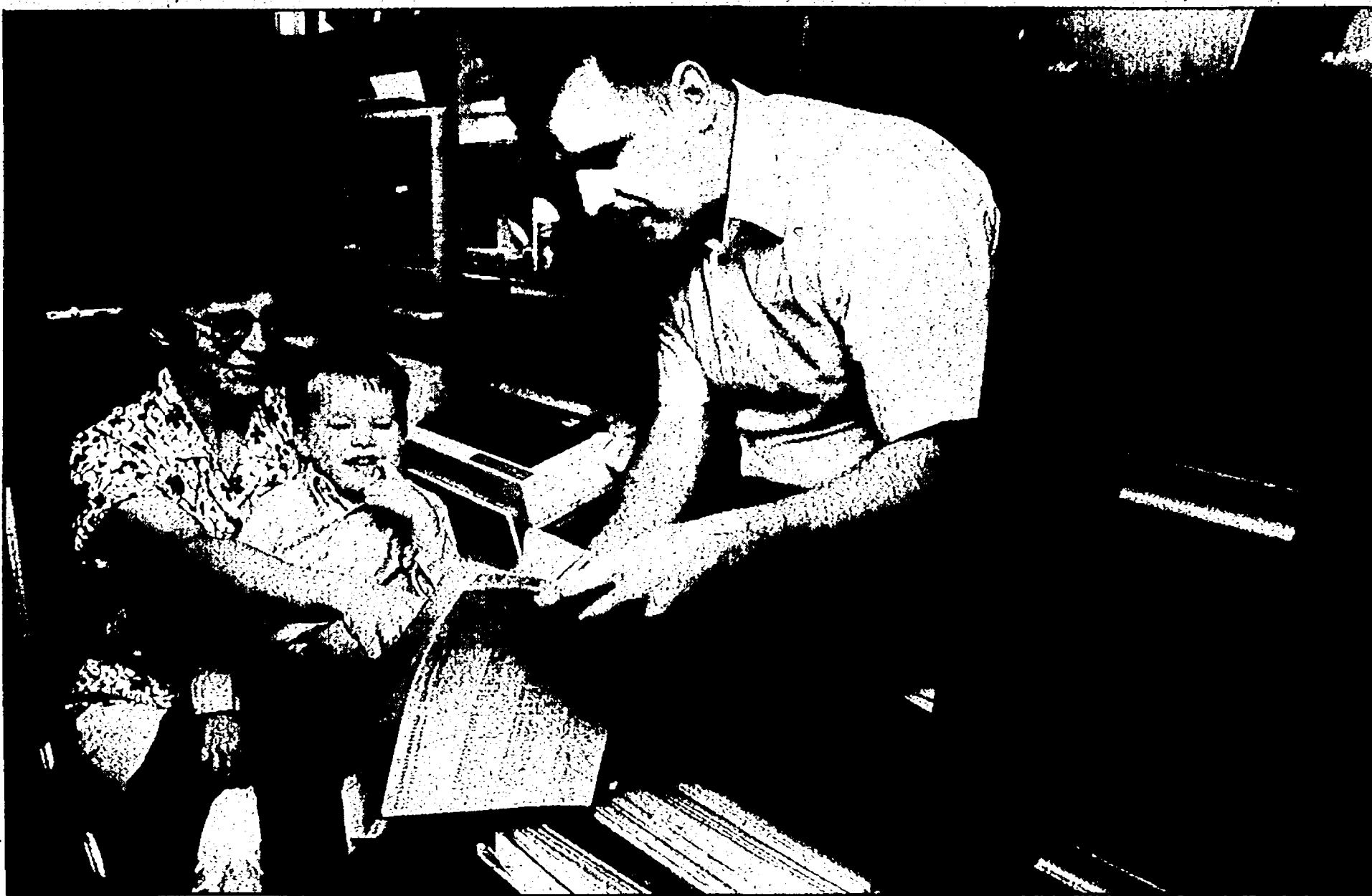
Blanton considers himself a youngster when it comes to genealogy because of his age — 35. Many people are older when they get interested in genealogy, he said.

He began his research in April 1986, partly because of the birth of his second child and partly because of a co-worker who while at a library in Fort Wayne, Ind., found a listing in the 1910 census of his grandmother, who was then a 10-year-old living in the Ridge Grove Precinct of Chambers County, Ala.

"I HAD THIS strong fatherly feeling at one time and knowing about my grandmother brought all those feelings together," Blanton said. "It's like kind of being a part of a living chain. Most people are older when they get those feelings and many say they wished they'd started (doing research) when they were younger."

Blanton has traced his lineage back nine generations to 1682, when Thomas Blanton immigrated to America from England. Blanton believes the young man was probably the first Blanton to step foot on American soil.

In his research he has cleared up "a family legend" about his second great-grandfather, Alexander Blanton, who family members had claimed was a hero in the War of 1812.



SHARON LeMIEUX/staff photographer

A filing cabinet and computer are handy tools for Sanford Blanton who shares some of his genealogical discoveries with his wife Lennore and son Sam.

Blanton, who family members had claimed was a hero in the War of 1812.

By researching pension records from the federal archives, Blanton discovered that Alexander had not served in the military during the war, rather he had paid a gentleman \$400 to serve in his place and go with Gen. Andrew Jackson to Fort Gaines, Ala., to fight the Indians.

Blanton and his wife have been able to trace her ancestry on her mother's side back to the 1500s when the family lived in France. The research turned up a second great-grandfather, Alexander Lamerand, who fought with Company D of the 15th Regiment, Michigan Infantry, during the

Civil War and was part of Sherman's March to the Sea.

"The names, dates and places are the skeleton, but when you find out little stories about ancestors, it kind of fills out the person," Blanton said.

Members of the society come from throughout western Wayne County, including Livonia, Westland, Garden City, Redford Township and Plymouth. There also are a few former members living in Arizona and Pennsylvania who keep in touch to get the society's quarterly newsletter, Blanton said.

THE MEETING season starts off with the society's annual genealogy workshop, which will

be held on Sept. 20. Like the meetings, the workshop is open to the public and club "experts" will be on hand to talk to people about getting started in genealogy, researching in the southeast, northeast, French-Canadian ancestry and the like and specific problems people are having tracing their roots.

"History and genealogy go hand in hand," Blanton said. "To understand your ancestry, you get a better feel for history. It helps you understand where your ancestors came from."

Blanton cautions people interested in genealogy that it takes time to do and it can become addictive. He spends weekends, evenings and his free time doing

research.

"It's not an obsession, it's a fascinating hobby," he said. "It's a labor of enjoyment. I have many hours invested in it and I've enjoyed every one of them."

"Once you get bitten, it's hard to give it up. It's like eating peanuts. You never eat just one."

The Western Wayne County Genealogical Society meets at 8 p.m. the third Wednesday of the month at the Livonia Civic Center Library, 32777 Five Mile Road, Livonia. It is sponsored by the Livonia Library Commission and the Livonia Library System. For more information, call club president Sanford Blanton at 422-8344.

Search is slow process

SO YOU WANT to find you "roots," huh? Well, a word to the wise. Don't expect to know everything about your ancestry in a day. Genealogy is a time-consuming process that takes, among other things, a lot of organization.

Genealogy is one of the most popular hobbies in the United States today. It's a form of historical research that starts with the known and works toward the unknown — from the present to as far back as possible.

Tracing your "roots" is like constructing a skeleton. Names make up the skeletal structure and the historical and geographical information gleaned during the search puts flesh on those bare bones.

But how do you get started? Before recording your first bit of information, make sure you have a easily accessible filing system. When you record information — names, dates and other pertinent details — be exact. And documents — birth, marriage, divorce and death certificates, marriage announcements, newspaper clippings, etc. — that substantiate your ancestry should be kept with your notes.

As for the notes, it's best to keep them brief, but accurate. Try putting them into your own words or indicate with quote marks those taken from someone else. It's also smart to record the exact source of the information.

One of the most important methods of genealogy is the oral history, obtained from older relatives. Family records, including the family Bible, diaries and old letters also provide a lot of information about the family tree.

ANOTHER SOURCE of information is deeds, wills and tax records, available from county records. But as you delve further into the past keep in mind that county boundaries change during the colonial period and early independence.

Cemeteries also can help document dates of deaths, but be sure to record the exact wording on tombstones. Words had different meanings way-back when. A case in point is consort. In bygone days, it meant a spouse living at the time of the person's death. Also, wife didn't necessarily mean wife and relict was an indication that the deceased was a widow or widower.

Church, school and hospital records can also produce information on ancestry as well as military and naturalization records.

Secondary sources would be newspaper announcements, collective biographies found in libraries, directories of organizations and genealogical periodicals and related indexes.

Experts offer a word of caution when doing a genealogical search: Don't expand your research overseas until you're certain you've exhausted all the sources available in this country.

The library may be one place to start your search.

Consider reading books like Timothy Beard's "How to Find Your Family Roots," of which more than half is a guide to names and addresses of record repositories in the world.

THERE ARE several genealogical libraries throughout the country, notably the Church of Jesus Christ of the Latter-day Saints Genealogical Library in Salt Lake City, Utah (call 801-531-2331), the American Genealogical Lending Library in Bountiful, Utah (call 801-298-5358), and the National Genealogical Society Library in Washington, D.C. (call 202-785-2123)

The U.S. National Archives and Record Service maintains record centers across the country, the closest being the Federal Record Center in Dayton, Ohio (call 513-225-2878). There's also one in Chicago, Ill. (call 312-353-0164)

Research turns up an Indian captive

By Sue Mason
staff writer

Virginia Braun set out to prove three things when she began tracing her family tree in 1982 — that she was related to the War of 1812 hero Oliver Hazard Perry, that there was Indian blood in her family like her grandfather had said and that one of her ancestors had been kidnapped by Indians.

She has accomplished those goals, although only one — the kidnapping — turned out to be true, and she still is pursuing her past.

"I didn't know what I'd find," she said. "I set out to prove those three things and once I got started I couldn't stop."

Braun has been able to trace her family tree back 14 generations to the 1500s and her sixth great-grandfather. She has unearthed 40 different surnames and 511 ancestors.

And what she has discovered reads like chapters from a history book.

The Westland resident has found that all of her ancestors were in America by the 1800s, with some coming to Rhode Island as early as 1638. Many of them were Quakers, she said.

She also has been able to prove that five family members were veterans of the Revolutionary War, qualifying her for membership in the Daughters of the American Revolution, and that one served during the Civil War, sending letters home recounting the Battle of the Merrimac.

AND ONE ancestor, a 7-year-old girl named Eva, spent seven years as an Indian captive before being kidnapped and returned to her family in exchange for a bounty offered for a return of such captives.

That happened in Pennsylvania and Eva went on to marry, have 12 children and eventually become one of the original settlers

of Dayton, Ohio, Braun said.

Braun has traveled to Salt Lake City twice to do research at the Church of the Latter-day Saints library, gone to the Allen County Public Library in Fort Wayne, Ind., and perused the Burton Historical Collection at the Detroit Public Library.

She has bought a personal computer — "and even learned how to use" — to keep track of her research and taken over a family filing cabinet reserved for income tax records to store her wealth of documents.

"I've have found out quite a bit about my family written up in books," she said. "I even found my name in two books. That was a strange feeling."

Her interest in genealogy goes hand-in-hand with her love of old homes — "If I ever have an accident it will be because I'm looking at a house with a stone foundation" — and antiques. It also has led to her involvement in the Westland Historical Commission and Museum.

"It's an education and a lot of what you learn can be used in other parts of your life," she said.

She got started by taking a leisure class on genealogy and eventually began teaching a similar class in Dearborn Heights. She also read up on the subject and joined the Western Wayne County Genealogical Society.

HER ADVICE to people interested in tracing their "roots" is to read a good how-to book so they get started right, then interview older relatives "before it's too late."

"About five years ago I had my mother write down old stories about the family," she said. "I'm glad I did. She's 95 now and her memory isn't as good as it used to be."

Some day Braun would like to put all of her information in book form, not to grace the shelves of a library, but for family members.



BRIAN TOOVALIAN/staff photographer

Virginia Braun of Westland has been able to prove that one of her ancestors had been kidnapped by Indians as well as trace her family

tree back 14 generations to the 1500s and her sixth great-grandfather.

She promotes cause to save the rain forests

By Sue Mason
Staff writer

Margaret Pulgini has a dream. It's a dream shared by many people around the world and a dream that may come to fruition, but it may be too late.

The Livonia resident would like to see a portion of the world's rain forest preserved as an international park.

"It breaks my heart to see them destroy something so beautiful," she said. "Developing countries are farming down there and making money hand over fist. I just can't believe they're doing that and leaving it in rubble."

Pulgini's interest in the rain forests stems from a trip she took to Mexico several years ago. It started out as a visit to the jungles of Mexico to see the Mayan ruins. Captivated by the jungle's beauty, she ended up spending three months traveling through Central America and on into

Colombia and eventually to the lost city of the Incas in Peru.

BUT PULGINI didn't get active in the movement to save the rain forests until earlier this year, when she saw rock star Sting on the "Phil Donahue Show." Sting is one of many celebrities campaigning for preservation of the rain forests. Other notables include John Denver, Robert Redford, Madonna, Ted Danson and even the Muppets.

The rain forests are a 3,000-mile-wide green band that straddles the earth at the equator. Destruction of the jungles began 500 years ago, when Europeans began colonizing the tropics, but wholesale exploitation of the forests began with advent of bulldozers and chain saws, according to a Rainforest Action Network fact sheet.

HOWEVER, MUCH of the destruction has occurred since 1980 as the result of road building, logging,

agriculture, mining, hydro-electric dam construction and cattle ranching, RAN said.

Scientists believe that destruction of the rain forest — it once covered 14 percent of the earth, but now covers just 6 percent — has contributed to the "greenhouse effect," a warming of the earth's atmosphere and depletion of the ozone layer.

They estimate that 25 percent of the greenhouse gases come from the slash-and-burn agricultural methods practiced in the rain forests.

"When they clear the land, the top soil is only four-five inches thick," Pulgini said. "The heavy rain washes it away after a couple years, and all that's left is a desert. The rain forest doesn't grow back."

COMMITTED TO saving the rain forests, Pulgini has begun trying to promote a little-known RAN fundraiser — a cross-country horseback ride by Lucian Spataro.

Spataro organized the event in an effort to "organize all sectors of so-

ciety in an effort to stop" the destruction of the rain forests. Starting in Los Angeles, Calif., he is riding 15 to 22 miles a day and hopes to reach the East Coast "somewhere between Washington, D.C., and New York" by October.

Spataro is raising money — \$400 to \$600 a mile — for RAN through corporate and private pledges. And at stops along the way, he also is educating people on why the rain forests need to be saved, Pulgini said.

Pulgini has made up fliers, promoting the ride and encouraging donations to RAN. She's even considered organizing a fax-a-thon to get people to pledge money.

"**WHEN I** heard about his ride, I called all over the country and found no one who had heard about Lucian. When I found out that what they're doing is ecologically unsound, I decided to help this man."

Pulgini is enthusiastic about Spataro's trek. In fact, she would have liked to have met Spataro when he stopped in Indianapolis Sept. 13. But she believes it take will more, something such as an international agreement, to save the rain forests.

"I don't think the money will save the rain forests. The Audubon Society has bought land and so has Conservation International to save the rain forests, but they may find it's already been cleared. There are no rangers down there to protect the land."

"What we need to do is preserve these areas with some kind of preservation act. It's too premature to cut down the rain forests."

Anyone interested in the preservation of the rain forests can write the Rainforest Action Network, 301 Broadway, San Francisco, Calif. 94133, or call (415) 398-4404.



Margaret Pulgini looks over some of the slides and photographs she took during her three-month trek through the rain forests of Central and South America.

World ecology threatened by destruction of forests

"It has been said that we know more about some areas of the moon than we do about tropical rain forests. Yet what we have learned about them so far has revolutionized our view of all life on this planet."

—Catherine Caufield
"In the Rain Forest"

How real is the possible loss of the world's rain forests?

According to the National Academy of Science, at least 50 million acres a year are lost, an area the size of England, Wales and Scotland combined.

Rain forest cover about 2 percent of the earth's surface or 7 percent of the land mass. Originally, they covered at least twice that area.

The rain forests are the world's oldest continuous ecosystem. Fossil records show that the forests of southeast Asia have existed in more or less their present form for 70-100 million years.

NAS calculates that a typical four-square-mile patch of rain forest contains as many as 1,500 species of flowering plants, 750 species of tree, 125 species of mammals, 400 species of birds, 100 species of reptiles and 150 species of butterflies.

IN FACT, a study of one square meter of leaf litter turned up 50 species of ants.

A 1978 United Nations "State of Knowledge" report predicted that all accessible rain forests will be lost by the year 2000. Brazil alone will lose an area 2 1/2 times the size of Portugal.

Likewise, a UN Food and Agriculture Organization study, published in 1981, predicted that one-fifth of the world's remaining rain forests will be gone by the end of the century.

Presently, all of the primary rain forests in India, Bangladesh, Sri Lanka and Haiti have been destroyed, and the Ivory Coast's rain forests have been almost completely logged out.

The Philippines lost 55 percent of its forest between 1960 and 1985. Thailand lost 45 percent between 1961 and 1985.

ACCORDING to the World Wildlife Fund, unless current trends change, the Malaysian peninsula rain forest will be gone by next year, and Nigeria will be deforested by 2000.

Thailand will lose 60 percent of its 1981 rain forests by 2000, Guatemala, Colombia Guinea and Madagascar approximately one-third, and Honduras, Nicaragua and Ecuador half of their remaining forest.

J.M. Diamond and R.M. May in a 1985 article in "Nature" said rain forests in Central America, southeast Asia, western Africa, the Himalayan foothills and the Pacific Islands will largely disappear by the year 2000, accounting for the loss of 1 million square kilometers and a half million species of animals and plants.

What will be lost if the devastation of the rain forests continue? Consider this:

• One-fourth of the medicines available today owe their existence to plants found in the rain forest, and 70 percent of the plants identified by the National Cancer Institute as useful in cancer treatment came from rain forests.

Drugs used to treat childhood leukemia, Hodgkin's disease and other cancers come from rain forest plants, as do medicines for heart ailments, arthritis, hypertension and birth control.

• Rain forest play a critical role in the atmosphere because they hold vast amounts of carbon in their vegetation. When they are burned or the trees cut and left to decay, the carbon is released into the atmosphere as carbon dioxide, the second largest factor contributing to the "greenhouse effect," the warming of the earth's atmosphere and the depletion of the ozone layer.

• Many of the foods — fruits, vegetables and spices — originated in rain forests. The wild strains of these domesticated plants provide genetic material essential in fortifying the existing agricultural stock.

In fact, Brazil nuts cannot be grown commercially and can only be gathered in rain forests.

• Rubber, another rain forest product, can only be obtained from healthy, thriving forests.

WRC seeks counselors

Schoolcraft College's Women's Resource Center is recruiting volunteers to participate in its peer counseling program.

Peer counselors assist clients who are in some type of transition.

A requirement for volunteer peer counseling is an eight-week empathy training course. Participants learn listening and communication skills as well as problem-solving techniques.

After successful completion of the empathy training, volunteers are requested to serve a minimum of three hours a week for four months at the resource center.

An informational meeting is scheduled for 10 a.m. Monday, Sept. 11, or Wednesday, Sept. 13, at the Womens Resource Center on the Schoolcraft College campus on Haggerty Road, Livonia.

For more information, call 462-4443.

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● DRUG SEMINAR

"Cocaine and Marijuana: What Everyone Must Know" is the topic of a community education program 7 p.m. Tuesday, Sept. 5, in the chapel of Brighton Hospital, 12891 E. Grand River, Brighton.

Stephen Bartholomew, of hospital's medical staff, will discuss the effect of the drugs on the body and available treatment options for the substance abuser and his or her family.

The program is free. For more information, call 227-1211, Ext. 276, between 8:30 a.m. and 4:30 p.m. weekdays.

● VISUALLY IMPAIRED

The Greater Detroit Society for the Blind, in cooperation with the Franklin Club Apartments, will sponsor a series of workshops for visually impaired senior citizens, beginning Wednesday, Sept. 6. Topics

include mobility, handwriting, telephone skills, using lights, color and visual aids and handling money. For more information, call Barbara Stone at 353-2810.

● BLOOD DRIVE

To assist in a serious shortage of blood in Western Wayne County, a blood drive will take place 9 a.m. to 3 p.m. Wednesday, Sept. 6, at Westland Medical Center, 2345 Merriman Road, Westland. The drive is co-sponsored by Westland Medical Center and The American Red Cross. For information, call 467-2300.

● 'HEARTSAVER'

Registration is open through Wednesday, Sept. 6, for "Heart-saver" CPR (cardiopulmonary resuscitation) classes at St. Mary Hospital in Livonia. The classes will be 6-9 p.m. Wednesday, Sept. 13 and 20. Class fee is \$5. To register, call 464-4800, Ext. 2297.

● DIABETES SUPPORT

The Diabetes Support Group will meet 7-8 p.m. Wednesday, Sept. 6, in Room 3 of Garden City Osteopathic Hospital's health and education building, Inkster Road north of Ford Road, Garden City. Alicia Taub will discuss diabetes and the exercise.

The group meets the first Wednesday of the month through May at the facility and is for diabetics and their families.

● EKG CLASS

A basic EKG class will be conducted by St. Mary Hospital in Livonia 1-3 p.m. and 4:15-6:15 p.m. Wednesdays, Sept. 8-Oct. 11. The class will provide fundamental skills in dysrhythmia identification. Registration is required and there is a \$45 class fee. For more information or to register, call 464-4800, Ext. 2313.

● COING SERIES

A patient education program de-

signed to help people seek strength and resources to cope with cancer will be offered 7-9 p.m. for eight consecutive weeks, beginning Thursday, Sept. 7, at Ward Presbyterian Church, 17000 Farmington, Livonia. The program is sponsored by the American Cancer Society and will include guest speakers and community professionals to discuss diet, medicine and treatment. Registration is open to the public. Cancer patients and family members can register for the course by calling the church office, Pastoral Care, at 422-1826.

● HIKE FOR HEARTS

Ticket Club Inc. and Papa Romano's Pizza will host the annual "Hike for Hearts" to benefit the cardiology department of Children's Hospital of Michigan 10 a.m. to 2 p.m. Saturday, Sept. 9, at Kensington Metropark.

Hike, bike, roller skate, jog or stroll a two- to five-mile course, starting at the east boat launch. Papa Romano's will supply pizza and pop for purchase and prizes will be awarded to the top money raisers.

For more information or entry blanks, call Diane Cuper at 745-5826.

● HOSPICE TRAINING

Angela Hospice Home Care Inc. will hold an eight-week hospice orientation noon-3 p.m., beginning Monday, Sept. 11, at the hospice office, 36995 Five Mile Road, Livonia. Evening orientation will be 6:30-9:30 p.m., beginning Wednesday, Sept. 13. Persons interested in become hospice volunteers can call 591-5157 for more information.

● MENOPAUSE SUPPORT

The Menopause Support Group and Life After Hysterectomy Support Group will meet at 7:30 p.m. Tuesday, Sept. 12, in the Hudson Room of the Ramada Hotel, 28225 Telegraph Road, Southfield. For more information, call the hot line at 427-2464 or 661-0752.

● HOSPICE BENEFIT

The inaugural golf outing for Angela Hospice Home Care will take place at 10 a.m. Monday, Oct. 9, at Glenhurst Golf Club, 25345 W. Six Mile, Redford. Cost is \$50 a person. Businesses can be hole sponsors for \$50. For information, call 592-8758 or 591-5157.

● ST. MARY CLINIC

A breast and skin clinic will take place at St. Mary Hospital, Five Mile and Levan, Livonia. Dates of the clinic are: Sept. 13-27; Oct. 11-25; Nov. 8 and Dec. 6. Time of the clinics will be 3:10-5:10 p.m. The clinic includes breast examination by a staff

physician, a risk/history evaluation for breast and skin tumor, and breast self-examination instruction. Fee for the clinic is \$10. Appointments are necessary for the clinics. For information, call 464-4800, ext. 2433.

● ALZHEIMER SUPPORT GROUPS

Alzheimer support groups meet at 2 p.m. the fourth Thursday of each month at Westland Convalescent Center, and 1-2:30 p.m. the third Thursday of each month at Oakwood Hospital, Westland Convalescent Center is at 36137 Warren Road, Westland. For more information, call Sally Levay, 728-6100. Oakwood Hospital is at 18101 Oakwood, Dearborn. For further information, call 593-7185.

● JUST BETWEEN US

Just Between Us, a support group for women who have undergone a mastectomy or are recovering from a breast disease, meets 7 to 9 p.m. the second Thursday of the month at the American Cancer Society Unit Office, 6701 Harrison, Garden City. For more information, call 425-6830.

● HOSPICE SPEAKERS

Hospice Services of Western Wayne County Inc. has volunteers available to speak to church groups and civic organizations about the hospice concept of care. To arrange for a speaker, or for more information, call 522-4244.

Child care open to creative ideas

The "Michigan Child Care Challenge," organized by the House Republican Task Force on Child Care, recognized employers throughout the state who have responded to their employees' child-care needs. Awards ceremonies and press conferences were held in Grand Rapids and Livonia in August to honor those businesses.

Many area businesses were among the award recipients. Of those, two serve to demonstrate that the size of the company need not be a factor when considering child-care benefits.

In addition, they show that there is more than one approach to the same type of benefit.

Chiropractic Federal Credit Union, of Farmington, received an honorable mention in the "New Kid on the Block Category" for their recently implemented child-care benefit.

The credit union now offers a pre-tax dollar, or flexible spending, account for child-care expenses.

With this benefit, the employee has a specified amount of money withheld from his paycheck before taxes (up to an annual maximum of \$5,500) for child/dependent care.

THE CREDIT UNION reimburses the employee on a weekly basis, while many businesses only reimburse annually. The credit union has only five employees, and president/



CEO Bill Garrison jokingly boasts 20 percent enrollment.

"But, we save several hundred dollars per year by doing this, because we don't have to pay the FICA on that portion of the employees' earnings," he said.

Alexander Hamilton Life Insurance Company, Farmington Hills, also received a "New Kid on the Block" award for the same child-care option, which was implemented in June of this year. There are 650 employees at this location.

"We use the voucher system," said Benefits Administrator Cynthia Martin. With this system, the employees receive weekly vouchers on the first of each month, which they pay for during the course of the month through payroll deductions.

"The employees receive a listing of child-care referrals who will accept the vouchers as payment," said Martin. "The child-care provider then submits the voucher for payment."

THIS SYSTEM is administered by a California company, Voucher Care Corporation. The insurance company

pays them an administrative fee to handle virtually all aspects of the program, including providing referrals.

"It's really not so complicated," said Martin. "The provider is paid in about a week, but if they don't want to use the voucher, the employee can also sign them over to himself and pay the provider cash."

While Alexander Hamilton Life Insurance doesn't benefit financially from the program, due to their administrative costs, Martin estimates that they come out "about even."

While enrollment is currently low, she expects close to 10 percent participation by November's open enrollment.

Marcie Walker, free lance writer, welcomes your input-questions, suggestions for columns, examples of good child care. Write her in care of the Observer & Eccentric, 805 E. Maple, Birmingham 48009.

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child care

Marcie Walker

● LEUKEMIA EDUCATION

On Sept. 9-17, volunteers from the Michigan Chapter of the Leukemia Society of America, Inc., will be visiting homes to seek an educational message and to seek donations to maintain leukemia research, patient-aid and education in Michigan. Leukemia is the No. 1 disease killer of children between 3-16. Even more adults will die from the disease. For information on the Leukemia Society's programs, call 1-800-456-5413.

● FASHION BENEFIT

Saks Fifth Avenue-Fairlane will present the Man/Woman Show and Benefit at 6 p.m. Sunday, Sept. 10, at the Fairlane Town Center for the benefit of Children's Hospital of Michigan. Fall/winter fashions for men and women will be featured and company representatives will be on hand to answer questions and take special orders. Tickets are \$50 and include hors d'oeuvres, entertainment and an afterglow. For information, call the fashion office at 336-3070, Ext. 317.

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25% OFF Leslie Fay coordinates. Selected styles in Misses' Coordinates, Petite Sportswear, Women's World. Misses' sizes not at New Center One, Birmingham, Flint or Wildwood Plaza. Reg. \$36-\$100, now \$27-\$75.

25% OFF Entire stock of women's regular-priced Damon and 3R's dresses. Beautiful colors and patterns in many styles. Available in Women's World. Reg. \$52-\$116, now \$39-\$88.50.

25% OFF Entire stock of regular-priced Esprit and Generra. Tops, sweaters, pants, shorts and skirts. Young Attitude. Generra not available at Flint or Wildwood Plaza. Reg. \$32-\$92, now \$24-\$69.

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25% OFF Entire stock of Leslie Fay, Andrea Gayle, Damon, Amy Deb dresses. Career, all-occasion, and social styles to dress up the fall. Misses', Petite Dresses. Reg. \$65-\$150, now 48.75-\$112.50.

35% OFF Entire stock of ladies' wool short coats. In misses', women's, junior sizes. Ladies' Coats.

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25% OFF Entire stock of flannel robes and sleepwear. Gowns, robes, pajamas and dusters in cozy flannel. Sleepwear. Reg. \$25-\$50, now 18.75-\$37.50.



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25% OFF Entire stock of Arrow Brigade fitted dress shirts. Solids, patterns. 14 1/2-17. Assorted colors. Men's Dress Shirts. Reg. \$25-\$28, now 18.75-\$21.

25% OFF Entire stock of Oscar de la Renta neckwear. 100% silk and blended silk ties. Assorted colors. In Men's Neckwear. Reg. 17.50-\$24, now 13.12-\$18.

30% OFF Entire stock of Haggard® Gallery belted, oxford-weave slacks. Black, charcoal, heather grey, chestnut brown. Men's Related Separates. Reg. \$40, \$28.

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25% OFF Entire stock of regular-priced sweaters. Assorted styles, colors. Claiborne, Gant, Colours by Alexander Julian not included. M-L-XL. In Men's Sportswear. Reg. \$20-\$80, now \$15-\$60.

25% OFF Men's famous-maker better sportswear collection. Men's Better Sportswear. Not at Flint or Wildwood. Reg. 37.50-\$85, now 28.13-\$63.75.

25% OFF Entire stock of men's activewear. Fleece separates, warm-ups, more, by Russell, Adidas, Cardin, Dior others. Men's Activewear. Reg. \$14-\$130, 10.50-\$97.50.

30% OFF Entire stock of Union Bay sportswear. Choose from novelty knit and woven shirts, slacks, jeans, sweaters and more. Assorted sizes and colors. In Young Attitude. Reg. \$20-\$65, now \$14-\$45.50.

30% OFF Entire stock of regular-priced famous-maker sleepwear. Dior, Blass and others. In Men's Furnishings. Reg. \$15-\$70, now 10.50-\$49.

25% OFF Entire stock of famous-maker underwear. Arrow, Klein and others. In Men's Furnishings. Reg. \$5-\$16.50, now 3.75-\$12.38.

25% OFF Men's accessories. Gloves, hats, caps, wallets and assorted small leather goods. Famous-maker brands. Assorted styles. In Men's Accessories.



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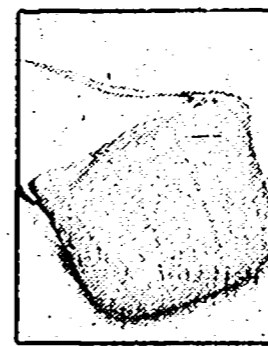
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25% OFF Entire stock of 9 West shoes and boots. Dress and casual styles. In Women's Shoes.

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25% OFF Entire stock of vinyl & fabric handbags. A fantastic selection of styles and colors to accessorize your autumn wardrobe. 8000* in Handbags. Does not include Liz Claiborne. Reg. \$28-\$50, now \$21-\$37.50.

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25% OFF Entire stock of silk scarves. Echo, Vera, a famous designer. Florals, paisleys, geometrics. Fashion Accessories. Reg. \$27-\$46, now 20.25-\$34.50.

25% OFF Entire stock of winter knitwear. Berets, gloves, mittens and scarves from Aris, Hansen, more. Fashion Accessories. Reg. \$8-\$30, now \$6-\$22.50.

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25% OFF Entire stock of Revlon cosmetics. Fantastic savings off suggested retail prices. Choose from our entire stock! Available in our Cosmetics department.

FOR THE HOME†

33%-55% OFF Springmaid and Martex sheet ensembles. Selected patterns. Assorted sizes. 500 while they last in Bedding. Reg. \$9-\$90, now 3.99-\$9.99.

9.99 35x66" 100% cotton bath sheet. 2310" of drying surface. 2000 in The Bath Shop. Reg. \$20, now 9.99.

69.99 Farberware 8-pc. set. Stainless steel, 1- and 3-qt. saucepans, 8-qt. stockpot, 10 1/2" fry pan, double boiler. Open stock value, 205.95, now 69.99. 150 sets in Housewares. Also save 25% on Farberware open stock.

14.99 Longchamps crystal stemware set. Six piece set. Assorted sizes. Housewares. Reg. 22.99, now 14.99.

25% OFF Entire stock of vases, florals and greenery. In Gifts. Reg. 9.99-\$99.99, now 7.49-\$99.99.



KIDS

25% OFF Entire stock of children's sweaters. Jet Set, Barrel, J.J. Poole and more. In Toddlers, Boys' 4-7 and Girls' 4-14. Reg. \$12-\$36, now \$9-\$27.

25% OFF Entire stock of boys' sweaters. Crewneck and cardigan. Patterned, marled and solid. Many colors. 3000 in Boys' 8-20. Reg. \$17-\$60, now 12.75-\$45.

25% OFF Entire stock of infant knitwear. Choose from knitwear, sweaters, bootie sets, legging sets and more. In Infants. Reg. \$12-\$30, now \$9-\$22.50.

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Business

Marilyn Fitchett editor/591-2300



Thursday, September 7, 1989 O&E

★1C

By R.J. King
special writer

Whoosh: Wind tunnel sets climate for auto air conditioners

A wind tunnel built for a Plymouth company will allow it to join global efforts to protect the earth's ozone layer.

Built for Sanden International (USA) Inc., a subsidiary of the Tokyo-based Sanden Corp., the wind tunnel will be used in the development of air compressors using alternative cooling agents in car air conditioning systems.

Freon is the most common refrigerant used in air conditioners, but it is one of the gases believed to contribute to harming the earth's ozone layer.

Some scientists have argued that as the ozone layer, which filters out ultraviolet radiation from the sun, is depleted, temperatures on earth will rise, leading to an increasing rate of skin cancer and other diseases.

"Right now we're concentrating our efforts on R134A, which is a refrigerant that does not pose a danger to the ozone layer but still needs extensive testing before introduction," said Toshiyuki "Tony" Noji, Sanden's manager of sales engineering, and a Novi resident.

"Development is at a high priority, but at the moment, the product is very expensive and on an average basis is five times more expensive than freon. However, as R134A becomes more readily available from the chemical companies, it should come down in price."

NOJI SAID SANDEN was concentrating its efforts almost exclusively on developing R134A for the consumer car market. A new system could be ready in the next two to three years, although introduction is contingent upon approval by the Environmental Protection Agency, he said.

With the ability to propel winds at up to 70 miles an hour, in temperatures ranging from 120 above to 40 degrees below zero, the wind tunnel will be used exclusively by Sanden engineers as a research and testing facility.

R.A. DeMattia Co., Plymouth, designed and built the facility. Mike Genrich, wind tunnel project manager, said it was essential the testing area be air tight.

"If there was any leakage of air, obviously Sanden would not get the correct results, so it was extremely important to make sure all the joints were fitted with very tight seals."

He said the company recently re-



Technician Craig Mikolajczyk puts a compressor into a Chrysler at Sanden International's wind tunnel in Plymouth.

SHARON LeMIEUX/staff photographer

turned to fix a small leak. It is the first time DeMattia has built a wind tunnel.

Sanden's Noji said the wind tunnel, which cost \$1.5 million to build, can duplicate almost any weather condition in the world. With the aid of a humidifier, the humidity level can reach as high as 85 percent.

"The car stands still and is positioned on one of two dynamometers to accommodate front- and rear-wheel driven cars," Noji said. "The dynamometers then spin underneath the wheels to simulate road conditions while the wind tunnel allows us to control environmental factors."

"In this way, we can test a car's

performance with various systems under varying conditions," he said.

AS A CAR is tested, a series of cables and tubes, attached to the engine, exhaust and interior, lead to a control room from which engineers examine and record data.

One problem the company is working to eliminate with a new cooling system is torque surge, which causes a car's engine to shudder momentarily when the air conditioning system is activated. Sanden is also experimenting with oils that may be compatible with a new compressor.

Assuming an alternative refri-

gerant is incorporated into the mainstream car market, Noji said future uses for the wind tunnel could include engine testing and design testing.

LOCATED IN the Metro West Technical Center, Noji said the company chose the site because it offered proximity to a growing community, while at the same time providing a neutral position for automobile manufacturers in the Detroit metropolitan area.

"We did not want to locate ourselves in Dearborn or downtown Detroit because it may look like we favored one auto make over another," Noji said. "This way, we're in a developing area, while at the same time available to everyone."

Sanden's clients include Ford, General Motors, Chrysler, Mazda and Honda. The company also manufactures refrigerated vending machines and showcases, space heaters and bicycle accessories.

Sanden does not release revenue figures, but Ken Morley, general manager, said year-end sales figures have increased between 10 and 12 percent in each of the last five years and should climb within that margin this year.

In addition to the Plymouth facility, Sanden also has a wind tunnel in Dallas. The company plans to move a portion of its testing operations here by September to be closer to engineering personnel of the auto industry.

Worldwide, Sanden has offices in Australia, England, Mexico, Singapore and India. Locally, the company has five employees and will add three more by September, Noji said.

Freon disposal may turn costly

Several east and west coast cities in the U.S. have passed ordinances prohibiting the use of nearly all chlorofluorocarbons, of which freon is one, in any industrial process except in the manufacture of drugs and medical devices.

In what could be a sign of things to come in Michigan, many of those same ordinances require service stations to purchase vampire units, which cost up to \$5,000 each, to draw used freon from car air conditioners before replacement, rather than releasing the freon into the environment where it may act to deplete the ozone layer.

Dan Loopp, executive director of the Service Station Dealers Association of Michigan, a Lansing-based organization of 1,000 members, said if the vampire units were required in the state, the cost of servicing air conditioners would jump dramatically.

"A lot of service stations who now service air conditioners may decide the cost-to-benefit ratio would be prohibitive with the vampire units," Loopp said. "It would then become a lot more expensive to have an air conditioner serviced, and we may even see businesses specialize."

He added he was unaware of any state legislation proposals targeting a ban on chlorofluorocarbons or freon directly, but said he wouldn't rule out the possibility.

Mentorship program: support for women business owners

By Helen Niemiec
staff writer

Three area business women are lending their expertise to assist women who recently have opened their own businesses or are planning to do so through a new nationwide mentor program sponsored by the U.S. Small Business Administration.

Susan Funk, of Detroit Bandag in Redford, Jeanne Paluzzi of JGP Marketing Group International in Livonia, and Zina Kramer of Events Marketing in Birmingham, are participating in the management development program for women business owners.

The terms adopted for the SBA program are "mentor," describing a friendly adviser who already is established in business, and "protégé" for the person new to business ownership.

"Though none of the business owners yet have been placed with a protégé, SBA officials said that all mentors will be teamed up with new business owners by late fall. Officially termed the Women's Network for Entrepreneurial Training, the program is a one-year formal commitment between an established and a fledgling business woman in a compatible field to lend moral support and advice.

Paluzzi, who has been active in SBA committees for seven years, said that the program is a formal recognition of a relationship that has existed informally between established and new women business owners.

"This type of counseling has been going on for about 10 years already and this program expands that concept. This support system provides an additional level of rapport and identification that is so important to business owners just starting out."

SUSAN FUNK pointed out that



Jeanne Paluzzi
lending her experience

mentoring is especially important when women begin entering non-traditional business areas, adding that this evolution is inevitable because so many traditional business areas are saturated.

"Women are entering business at a higher rate than men now," Funk said. "There are beginning to be more women heading manufacturing companies. They need help with some of the roadblocks that are so frustrating to new business owners, that really are obvious to those of us who have gone through it before."

While rapport is important, Funk said that mentors are especially priceless when it comes to recommending associations and societies to join to further business contacts as well as to forewarn the protégés about pitfalls that can doom a business.

Kramer said that she hopes to be assigned a protégé soon and feels that the program "is a terrific idea." She tries to put together a similar program for another group about 10 years ago.

"When a woman is starting out in a business, she needs advice," Kramer explained. "She doesn't know where to begin and needs someone to talk to who was in a similar position."

Kramer said that she was fortunate to have a mentor when starting out in business and would like to return the favor.

"A BIG PROBLEM when you begin a business is loneliness. To have a mentor overcomes a piece of that loneliness. I think it's the loneliness that discourages some from going on. And women often have fewer places to meet other business people. This really helps," Kramer said.

Catherine Gase, business development specialist at SBA, said that protégés are recommended by counselors at regional SBA offices located throughout the state. Each woman who volunteers to serve as a mentor will receive a list of three potential protégés, finally selecting one to work with in this "buddy system."

"There are an incredible number of women who have volunteered to give their time to this program. The protégés need a business friend. The new business women have said that when they get to that point, they want to be a mentor too. They're already thinking of giving back the help that was given them," Gase said.

Both mentor and protégé will submit a quarterly statement to SBA explaining how the relationship is working. At the end of the year, the formal relationship between mentor and protégé is ended.

"Then we will ask the mentors if they would like to commit for another year or become a part of the Active Corps of Executives, who volunteer one hour each month for counseling new business owners," Gase said.

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Broker does well playing the market just for fun

A Southfield broker will try to improve on his record as tops in the state when he competes next month in a Wall Street Games Inc. investment contest.

Don Kostoff, vice president for investments at Dean Witter, took the challenge at the urging of associate Sandra Lee of Bloomfield Hills and with her collaboration designed a strategy that placed him first in the Michigan.

His fictional \$500,000 portfolio ballooned to \$1,242,735 from March 18 to May 31 and placed him 17th nationally out of 6,100 entrants. He won a \$250 gift certificate and an invitation to enter the next competition, which starts next month.

KOSTOFF WOULD not divulge the stocks he traded.
"As a trader I want to protect my

secrets," he said.

But he did say that most of his profits were made on the short side. "This type of buy goes against the grain and can be very dangerous," he said. "Buying short is betting a stock price will go down and then buying it at the lower price, taking a profit or loss depending whether the stock price subsequently goes up or down."

"I took bigger risks knowing it was a game. You would think twice if real money were on the line."

But Kostoff used some of the game strategy in real dealings.

"The contest is not any different than what you do as a regular trader. You use the same skills."
Paige Platt, game broker at contest headquarters in Massachusetts, said the market hours, prices and other trading conditions in the con-



business resources

Lee Douglas

test mirror what is happening on Wall Street.

"WE GIVE YOU an actual trading account just like you'd have with a brokerage firm," Platt said. "Your account will open with \$500,000 of fictional money — and you use that 'bankroll' to buy and sell any of the more than 5,000 publicly traded stocks."

"You can buy on margin (loan

with some money up front) and sell short. Make all the wild impossible trades and deals you've always dreamed of with no downside risk."

The maximum loss for a participant is the \$125 entry fee. Phone calls for trades are toll free, and the top 10 national winners share \$78,000 with the first-place winner collecting \$50,000. You need not be a broker to enter the contest.

Kostoff believes that his training

as a broker works both for and against him.

"MY JOB as a broker is to safeguard capital. That instinct works against me in the game although experience gives me instincts that a novice may not have."

"A novice does not have the same feel — does not feel as protected. You must be flexible like the branch of the willow and bend with the wind."

"As opportunities arise you must take decisive action and decide what is, not what may be."

Twenty years ago Kostoff might not have given the same advice.

"In 1989 I was prospected by a broker and the stock I bought was like a Yo-Yo. I thought it was an interesting game, and I had to know what made it tick. So I went to the

library and left with a trunk full of books.

KOSTOFF, A broker for 18 years, studied business at Wayne State University. The last two years have been at Dean Witter.

"It gets into a person's blood," he said.

Will his strategy change for the next contest?

"Not too much with choices (stocks), but I want to act faster. If a stock goes against me, don't wait."

"Take a small loss and conserve capital for the next opportunity. This is a key ingredient."

Although his clients are proud of his contest performance, he has a word of advice for them and all investors:

"Past performance does not guarantee future success."

business people

Mary Ellen Sjoberg was appointed human resources manager at the Livonia Marriott. Her responsibilities include hiring, training and maintaining employee relations. Before joining the Livonia Marriott staff, Sjoberg was human resources assistant at the Bloomington, Minn., Marriott. She has been with Marriott for 4½ years.

Barbara J. Clark was appointed president and chief operating officer of Michigan Health Care Corp. in Westland. Clark had been chief operating officer of the mental health network of MHCC. In her new position, Clark is responsible for both the operations and development of the mental health network and medical health system, and ambulatory services of the corporation and its subsidiaries.

F. Michael Koch of Livonia was named account supervisor on the G.M. Paris account at D'Arcy Masius Benton & Bowles/Bloomfield Hills. Koch had been account supervisor on the Budd, GMF and North-



Sjoberg



Foust



Koch



Solway



Clark



Schremser

wood Institute accountants. Before joining the company in 1981, Koch was an account executive at Ross Roy Advertising.

Sherry Foust of Plymouth joined D'Arcy Masius Benton & Bowles/Bloomfield Hills as an account supervisor. Foust will work on the Cadillac account. Before joining the company, Foust had been vice president and account manager with Visual Services.

Gina Schremser of Canton Township joined Intergroup Marketing

and Promotions, a subsidiary of D'Arcy Masius Benton & Bowles/Bloomfield Hills as senior writer on the Cadillac team. Schremser had freelanced for a year before joining D'Arcy Masius Benton & Bowles/Bloomfield Hills. Before that, she was a creative manager for the Sandy Corp.

Dr. Alan W. Solway was selected as a guest lecturer at the World Congress for Small Incision Cataract Surgery in Monte Carlo, France. Solway is one of 37 speakers who will

address the congress. He is the youngest American faculty member of the congress. Solway's practice in ophthalmology is in Livonia.

Nina Moylan of Canton Township, a service coordinator with The Prudential's Livonia district office, received the company's Quality Service Award. She was one of 38 Prudential employees from an 11-state area recognized for providing superior service to customers. Moylan joined the company in 1972.

David Wonnacott of Livonia was elected regional director (District 6) for the Michigan Association of Professional Insurance Agents. Wonnacott works for Commercial Underwriters in Dearborn. He is also a member of the Professional Insurance Agents legislative committee.

Mark T. Rowley, son of Melvin and Beverly Rowley of Livonia, was

elected to associate at Crowe, Chizek and Co., a Michigan, Ind., CPA firm. Rowley graduated in 1981 from Western Michigan University with a bachelor of arts degree in accounting.

Anthony S. Aquilina of Canton Township was honored for excellent performance as an employee of General Foods USA. Aquilina is a territory sales manager. Aquilina was one of 58 employees selected from 24,000 nationwide for membership in the President's Club.

Please submit black-and-white photographs, if possible, for inclu-

sion in the business people column. While we value the receipt of photographs, we are unable to use every photograph submitted. If you want your photograph returned, please enclose a self-addressed, stamped envelope. Indicate in a margin on the front of the photograph that you want it returned. We will do our best to comply with your request. Send information to: Business Editor, 36251 Schoolcraft, Livonia 48150. Please include city of residence and a daytime telephone number where information can be verified.

marketplace

G-T Energy Concepts Inc., a company developing and marketing new natural gas technologies, has opened at 41208 Capital west of Haggerty in Canton Township.

Applied Process Inc. of Livonia received supplier certification from General Motors Corp.'s Hydramatic Division in Ypsilanti for high quality. Applied Process is a commercial heat treating company that specializes in austempering. It is the first outside heat treat supplier to receive the award. The company provides production and prototype heat treat services to Hydramatic.

Richardson Media Design of Livonia will handle all advertising for Harborside Sports Adventure, a chain of stores that handle specialty sports clothing, accessories and equipment.

Automatic Apartment Laundries Inc. of Livonia acquired the Indiana, Ohio and Kentucky operations of SO-LYN Automated Services. Automatic Apartment Laundries is the largest laundry room professional in the Midwest.

The Michigan Group, Realtors of Livonia and Brighton participated at the annual conference of RELO/Inter-City Relocation Service in San Francisco.

Atoma International of Livonia is launching \$350 million in contracts to produce seating for all the 1990 GM 200 minivan rear seats and all of Chrysler's 1991 Voyagers and Caravans.

Metro 20 Tire Center in Livonia passed the White Glove certification test that checks to make sure the tire center is up to company standards.

Hardee's Restaurant has opened on Sheldon Road near Five Mile. It is the second Hardee's in the Plymouth area.

Travel Agents International has opened in the Northridge Commons, 3523 Eight Mile, Suite A10, in Livonia. The telephone number is 471-5645.

Graco Robotics Inc. bought an eight-acre site in Plymouth Township and entered into an agreement with the R.A. DeMattia Co. to build a 100,000-square-foot facility to house its operations.

Cushman and Wakefield of Michigan in Livonia completed lease negotiations on the Newburgh Office Centre, leasing the entire 53,000-square-foot tennis club-turned-office building to Michigan Waste Systems Inc.

Great Scott opened a 43,000-square-foot supermarket at Five Mile and Merriman in Livonia. It joins the existing Great Scott super-

markets at Six Mile and Inkster roads, which was bought from another chain, and the store on Eight Mile

between Farmington and Gill roads. The store is open 24 hours a day, seven days a week.

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You can't live without weird stuff for your car

"Moonie" is a statue of a chubby little guy you put in your rear window. Squeeze a bulb hidden under the dash and he drops his pants.

Granted, this may not be exactly a class act, but it's a sure sign that the annual APAA show is back in town.

The Automotive Parts and Accessories Association represents manufacturers of \$160 billion worth of stuff American motorists buy for their cars.

Stuff such as Moonie, or new-car scent, or chrome-plated van running boards, or a whistle that clamps onto your fender and is supposed to alert deer who otherwise might commit suicide on your radiator.

I'VE ALWAYS been mildly addict-

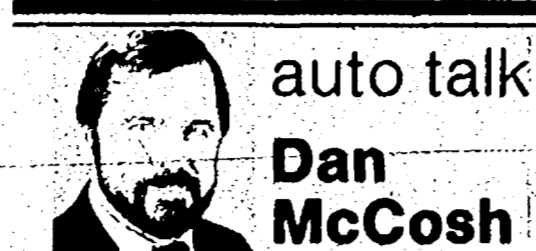
ed to auto-parts stores anyway and still have to fight off the urge that seems to come on about 1 p.m. every Saturday to go off and buy a bottle of Turtle Wax or something.

I end up at some auto parts store lost for the next couple of hours in the shelves full of hydraulic floor jacks, rear-window defoggers and other neat stuff.

Over the years, I've succumbed to the lure of phony sheep seat covers, a tiny auto vacuum that wasn't powerful enough to clean an ashtray and a half-dozen new jackstands, among other items.

The APAA is where all these aftermarket goodies come from.

On the floor of McCormick place in Chicago, you get to meet the in-



auto talk

Dan McCosh

ventors of the Slide-N-Lock tiebar for your pickup truck, or the revolutionary NU-CHARGE system.

THE BIG BOOTHS are taken over by the Valvolines or Black & Deckers, while the small booths in the basement get the guys dreaming about inventing the next big hit, like Armor-All, which was supposed to

be cutthroat on commodity items such as small wrenches and pliers.

Suppliers long ago abandoned Japan and even Korea in favor of India, Pakistan or Malaysia. I get a strong impulse to lead an expedition into the jungle to find the lost city of rubber floor mats.

BUT IT is invention that is the core of the show, ranging from 20 varieties of tune-playing car horns to a truly fascinating cupholder that works on a kind gyro-pendulum principle. A solar-powered window vent, a battery that recharges itself at the flip of a switch and a tricky butane soldering iron that ignites at a touch capture my attention.

Then I realize that no car on the

market today is really adequate to handle half these items. You would need at least a set of air-operated overload springs just to support the weight of the airhorns, the battery-operated compressor, the new seat covers, mud flaps, radiator grates and bumper winches.

NEARLY READY to leave, I notice a sign for the Feather Wash System, which dry-cleans your car with select feathers from Chinese water fowl and a specially formulated silicone spray. "We will be washing cars in the booth."

Just wait until next Saturday.

Dan McCosh is the automotive editor of Popular Science.

Cut taxes

Pension, insurance can build savings

Third of five parts

The third strategy of tax reduction is deferral, which refers to the action taken to future years.

There are two main types of tax deferral: Deferral with pre-tax dollars and deferral with after-tax dollars.

Deferral with pre-tax dollars

Qualified pension and profit-sharing plans for business employees are essentially savings plans with two tax incentives for business contributions.

First, money saved from current income and contributed to properly qualified plans is deductible from gross income and therefore cuts your taxes.

Second, the interest income, dividends, and any capital gains earned in such plans aren't taxable until the participant retires and receives the money.

SELF-EMPLOYED PEOPLE with Keogh retirement plans can make tax-deductible contributions to several different kinds of plans. The maximum amount the taxpayer can deposit is up to 20 percent of self-employed earnings, with a ceiling of \$37,000.

Self-employed people also may deduct 25 percent of the cost of health insurance if they do not get coverage under a subsidized plan, such as through a spouse's employer.

The third choice of tax-deferral is an individual retirement account. People not covered by retirement plans at work as well as employees whose adjusted gross income on a joint return fall below \$40,000

(\$25,000 for single taxpayers) can deposit up to \$2,000 each in IRAs. These contributions are fully tax deductible.

People covered by 401 (k) retirement plans at work and barred from also having a deductible IRA can contribute up to \$7,627 in 1989 in this tax-deductible plan. The money is subtracted from the salary automatically and put in the plan to grow tax-deferred. The company usually kicks in some additional money, which raises the yield.

Deferral with after-tax dollars

Insurance contracts bought with after-tax dollars are good for after-tax accumulation of earnings as long as these earnings accumulate within the policy contract.

The types of insurance contracts that qualify include single-premium deferred annuity, single-premium whole life, single-premium universal life, and variable annuities.

In general, at the time of withdrawal, that part of the annuity payment allocated to the cost of the investment is treated as a non-taxable return of principal; when withdrawn, the balance is taxed as ordinary income.

THE SECOND choice is non-deductible IRAs. These contributions

finances and you



Sid Mitra

can be made by those taxpayers who do not qualify for a deduction. The reason to make non-deductible IRA contributions is that earnings on such deposits, like earnings on deductible deposits, accumulate without being immediately taxed.

Unlike deductible IRAs, which cannot be withdrawn before age 59½ without a penalty, non-deductible IRA deposits can be withdrawn at any time without incurring a tax on principal or penalty for early withdrawal.

Seminar: "Planning Strategies for the Young and Successful," "How to Tame the Volatile Market," "Long-Term Health Care," "Annuities — The Only Tax Shelter Left?" and "Retiring — Your Best Financial Choices."

The seminar, sponsored by the Observer & Eccentric Newspapers and Coordinated Financial Planning, will be 7-9 p.m. Tuesday, Sept. 12, in the offices of Coordinated Financial Planning, Sheffield Office Park, 3250 W. Big Beaver, Suite 540, Troy.

For reservations, call 643-8888.

Sid Mitra is a professor of finance, School of Business at Oakland University and owner of Coordinated Financial Planning.

Demographics can affect every part of a business

Describing customer groups that are meaningful to your business may seem like an exercise in futility.

For example, how would the median home value of neighborhood customers affect a company's promotional efforts, if at all?

Is it really important to find out how customers of a sporting goods retailer spend their leisure time? And what about the newly formed business — how does it define customers it doesn't have yet?

According to Lisa Nielsen, a Market Opinion Research vice president, business owners who attempt to understand their current and potential customer markets are in a better position to ultimately attract and serve them.

NIELSEN SAYS MOR's consumer segmentation studies usually start out by asking individuals about their activities, interests and opinions as they pertain to the business or organization commissioning the project.

Because lifestyle-related customer data isn't generally available through public sources for every business that requests it, small business owners can develop their own customer questionnaires.

"A sporting goods retailer that wants to promote his products more effectively would benefit greatly by finding out how his or her customers spend their leisure time," Nielsen said.

"As an example, if it is found that a significant percentage of the firm's customers are 'passive' sports enthusiasts and heavy television watchers, it would not be wise to

focus: small business



Mary DiPaolo

sponsor several sporting events as opposed to developing local television ads."

COLLECTING DATA such as median home value, age, sex and average level of education represents some of the demographic characteristics used to identify a company's key customer groups.

"Once we break down the total market into segments based on their lifestyle, we'll then compare demographic profiles," Nielsen said.

Reviewing demographic data available at the ZIP code level for

both businesses and resident consumer markets is one way to do this. Most businesses already know their customers' ZIP codes and can refer to library sources to see how various ZIP code markets compare and contrast.

NEW BUSINESSES can use this same information to see what the nature and composition of potential customer markets are, based on their ZIP demographics. The data can then be used to help develop promotional as well as operational-related strategies.

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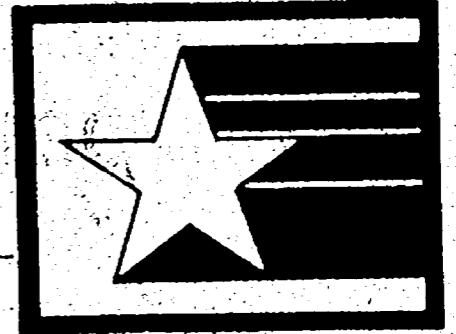
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Entertainment

Ethel Simmons editor/644-1100



Thursday, September 7, 1989 O&E

A busy mother Quints' mom takes time out to sing in musical revue

"There Is a Beautiful Land," an original musical revue, will be presented in dinner theater format Friday and Saturday, Sept. 8 and 9, with dinner at 6:30 p.m. and the performance at 8; Saturday, Sept. 16, with dinner at 6:30 p.m. and the performance at 8; and Sunday, Sept. 17, with dinner at 1:30 p.m. and the performance at 3, at the Ridgedale Players playhouse in Troy. Tickets are \$17.50. For reservations, call 542-0427.

'I was at the end of my rope, needing to get out of the house for a couple of hours when some friends from church encouraged me to audition.'

— Mary Jo Wilson

By Kevin Lawrence
special writer

IMAGINE SEVEN-MONTH-OLD quintuplets in one room. They're on the floor, the sofa, in walkers and highchairs. Everywhere. All vocalizing loudly and, because of their mother, very happily — a quintuplet quintet.

Each day, their very busy mother has to contend with 45 diaper changes and the preparation and feeding of 25 bottles of formula.

How does she do it? In this case, with more than a little help from her husband and friends, the secret is to get away for a few hours from the round-the-clock demands of parenting times six (the quintuplets plus their 3-year-old brother).

What does Mary Jo Wilson do with this time? She sings.

"Thank heavens for the Ridgedale Players," said Wilson, sitting in the living room of her Avon Township home. "I was at the end of my rope, needing to get out of the house for a couple of hours when some friends from church encouraged me to audition."

WILSON LANDED a singing role as a soprano, as well as a spot in the chorus, for the Ridgedale Players' upcoming dinner theater musical, an original production entitled "There Is a Beautiful Land."

Two times a week, Wilson ends her day rehearsing with the Ridgedale Players 7-11 p.m., before returning home to get as much rest as nighttime for a family with quintuplets allows.

"I'd been singing since high school, even auditioned for a New York Metropolitan Opera scholarship," she continued. "But believe it or not, with work and all, for the past few years I didn't have any time to pursue singing other than at church or at an occasional wedding throughout the year. But with quintuplets, pacing yourself is everything. And you do need time for yourself, to collect yourself. It's easy to feel scattered if I don't get out of the house for those few hours a week for rehearsal or voice lessons."

Musically, Wilson's first love is opera, "Mozart and Puccini." She is now back studying voice with a local instructor. "I practice whatever I'm working on by singing to the babies. They get a big kick out of it, and really respond. Even try to sing along. It's the funniest thing when I hit a high note and one of the babies tries to imitate it."

As it turns out, the quintuplets enjoy applause much like performers everywhere. "They like it when you clap. It calms them down when they're fussing, and they smile."

Two times a week, Wilson ends her day rehearsing with the Ridgedale Players from 7-11 p.m., before returning home to get as much rest as nighttime for a family with quintuplets allows. "They really don't fuss at night or want to be fed. It's their heart and breathing monitors that keep us on our toes all night. Sometimes their heart rate slows or they forget to breathe — which isn't unusual for babies born prematurely. But they'll just grow out of it, eventually."

RIDGEDALE PLAYERS' "There Is a Beautiful Land" is a musical revue of song and dance celebrating the world's great places. Wilson sings the role of, appropriately, the mother of a girl who wins the lottery and sets out to see America and then the world.

Hit songs featured in the show,



JIM RIDER/staff photographer

Mary Jo Wilson of Avon Township has five babies, seven months old. But she still needs a break from her hectic home schedule — and is appearing in the Ridgedale Players musical

conceived and directed by Ridgedale members Dan See and Kerry Price, include "Give My Regards to Broadway," "Hurray for Hollywood," "Yellow Rose of Texas" and "California, Here I Come." The performance will be preceded by a full dinner, prepared and served by the Ridgedale Players.

This production is not a part of the regular, 1989-90 season lineup. Mark Carley, Ridgedale's publicity director, explained that proceeds from the show go into the improvement fund for the playhouse. "We're a non-profit group that has brought com-

munity theater to Detroit-area audiences for the last 58 years. Maintaining the playhouse structure and improving it consumes a big portion of our budget," he said.

With an expanded schedule of nine performances per show to accommodate increasing ticket sales, Ridgedale Players offers for the 1989-90 season: Neil Simon's "The Prisoner of Second Avenue," "Greater Tuna" — in which two performers play 10-15 characters each; Stephen Sondheim's "A Funny Thing Happened on the Way to the Forum" and "Much Ado About Murder." The last

production "There Is a Beautiful Land." She has studied singing since high school and still takes voice lessons. The babies are Cameron (left), Anthony, Shelby, Rebecca and Elizabeth.

show is part of the new-wave of audience participation theater. In this production, theatergoers try to solve a murder mystery and even get to interrogate suspects.

"We're holding an open house on Sunday, from 2-5 p.m.," Carley said. "We encourage anyone interested in theater as an actor, singer or working behind the scenes, to drop by."

The new season's schedule is as follows:

• "Prisoner of Second Avenue," Fridays-Sundays, Nov. 3-5, 10-12 and

17-19. Tickets, \$7

• "Greater Tuna," Fridays-Sundays, Jan. 12-14, 19-21 and 26-28. Tickets, \$7

• "A Funny Thing Happened on the Way to the Forum," Fridays-Sundays, March 9-11, 16-18 and 23-25. Tickets, \$8

• "Much Ado About Murder," Fridays-Sundays, May 4-6, 11-13 and 18-20. Tickets, \$7

Curtain time is 8 p.m. Fridays-Sundays, 7 p.m. Sundays except the last Sunday of run, when matinee at 3 p.m. Senior discount prices are available.

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Cartoons are artists market party theme

"Crazy for Cartoons" is the theme of this year's Party in the Park, a popular annual fund-raising event for the Detroit Artists Market.

Cartoons will come to life in the Cartoon Theatre. Original cartoon art will be sold in a silent auction and artists will exhibit their work 5:30-10 p.m., Friday, Sept. 10, in Harmonie Park and the Detroit Artists Market.

Food and spirits will be provided by some of the area's top restaurateurs and beverage suppliers. Guests are encouraged to let their favorite cartoon character influence their attire.

The opening exhibit in the Gallery will be juried by Mary Preston of the Felgenson/Preston Gallery. The exhibits will be available for viewing Sept. 15 to Oct. 11, and will fill the entire gallery with a variety of work from all media.

Tickets are \$30 per person, and are available at the door.



all about color
Helen Diane Vincent

Continued from Page 2
The little black or dark-colored dress with a single color accent at the neckline or hem is also effective. A more flamboyant option is wearing a two-piece, jacketed dress or suit with a strong pattern in the jacket, and a coordinated solid color in the skirt or dress. You would look well in the red and black pattern and solid coordinates being shown this fall.

Q: I am a 39-year-old divorcee whose social life revolves around giving dinner parties, often to important business associates. I've been quite successful in coordinating my apartment except for the tabletop settings. The broad selection of patterns and styles confuses me, and I'm not sure to what extent it has to coordinate with the rest of the apartment, which is furnished in transitional style, using mauve, beige, and white, with touches of green. Can you give me any suggestions?
A: Given your circumstances as a

single professional, I would go all the way with a very formal and dramatic setting for these reasons: First, a beautifully executed table setting bolsters your overall image and conveys that you are to be taken seriously — a message that won't be lost on your business associates. Second, this type of setting indulges you and your own self-esteem, even when you will be dining alone.

And third, the transitional styles, because of their usual simplicity, more often than not require an accent that a fully accessorized, formal setting will certainly provide. Your furnishings allow you a wide range of colors to choose from. Just avoid yellow-greens (chartreuse) and purple because these colors have an unfavorable appeal related to food and the appetite.

From the many fine dinnerware patterns available, the recently introduced Christian Dior line with an ocelot and palm tree motif

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from \$99,900 **NOW OPEN**

Overlooking the quiet Village of Milford. The Best of Country Living and City Access.

Ranches & Townhomes

• Cathedral Ceilings, Ultra Baths, Arched Windows, View Decks All Standard.

Models Open 1-8 pm except Thursdays

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Ralph Roberts
Re/Max Properties, Inc. BROKERS WELCOME

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BLUE HERON POINTE

Beachfront Cluster Homes In Northville Township

Crystal Clearwaters... for Boating • Fishing & Swimming

from \$199,500

All this and more awaits you at Blue Heron Pointe. Featuring spacious ranch and 2 story luxury homes with walkout lower level and private decks/patios overlooking calm waters and sandy beachfronts.

BLUE HERON POINTE

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Luxury condominium homes nestled in a charming wooded setting

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• Up to 2½ baths
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FROM \$121,000

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Adler HOMES, INC.

711 Grand River St. • 229-5722

90 Acres

100 Detached Units
57 - 4 Unit Clusters

from \$144,900 to \$225,00

Phase I - Close Out Sale

8.9% 15 Year Fixed Interest Rate On Some Close-Out Units

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1060

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For the Discriminating Homeowner
Nine elegant country homes located in Northville Township minutes from I-275 and M-14.

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326 Condos NORTHVILLE TOWNSHIP LAKEFRONT LIVING Crystal bath waters and a breath of fresh air is waiting for you at Blue Heron Pointe Condominiums...

326 Condos NOVI CONDO A great location in Country Place highlights this lovely 2 bedroom, 2 1/2 bath colonial...

326 Condos PLYMOUTH - beautiful 2 bedroom, 2 bath, all appliances, two major extras to mention here...

326 Condos OPEN SUNDAY 2-5 LAKEFRONT - North Wabash Ranch Condo, 3650 Pleasant Run...

326 Condos PLYMOUTH - sharp 1 bedroom in Bradbury, full basement, private entrance, clubhouse & pool...

326 Condos WALLED LAKE - Beautiful water front 1 bedroom, launch, 2 docks, lakeview deck, appliances, garage & more!

328 Duplexes TOWNHOUSES OPEN SUN, 2-4 1989 Greenleaf, Birmingham. Price reduced on this Birmingham Townhouse...

332 Mobile Homes For Sale PATRIOT, 1985, 28 x 60, 3 bedrooms, 2 baths, large kitchen, cathedral ceiling, etc...

339 Lots and Acreage For Sale BRIGHTON 4 home sites, 1 acre and up starting at \$55,000. Desirable area with large pond adjacent to property...

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Combining Old World Charm & Value with Contemporary Convenience

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WALLED LAKE SCHOOLS Super sharp, well maintained 2 bedroom condo with new carpet throughout...

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333 Northern Property For Sale BIRCHWOOD GOLF & COUNTRY CLUB HARBOR SPRINGS Offered by Ken Rabidouz - Real Estate Specialist...

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Model 473-8180 The Michigan Group Realtors 591-9200

ROYAL OAK, 2 bedroom, 1 bath, 2 1/2 baths, 1 car attached garage, full basement, 1 car attached garage...

WESTLAND - 2 bedroom, 2 bath, 1 1/2 baths, 1 car attached garage, full basement, 1 car attached garage...

WESTLAND - 2 bedroom, 2 bath, 1 1/2 baths, 1 car attached garage, full basement, 1 car attached garage...

WESTLAND - 2 bedroom, 2 bath, 1 1/2 baths, 1 car attached garage, full basement, 1 car attached garage...

WESTLAND - 2 bedroom, 2 bath, 1 1/2 baths, 1 car attached garage, full basement, 1 car attached garage...

What? Luxury. Every square foot of your apartment, and every beautiful spot at the Remington is filled with it: Carport, Fireplace, Washer and Dryer, Extra Outside Storage, Clubhouse with fully equipped Health Club and Jacuzzi.

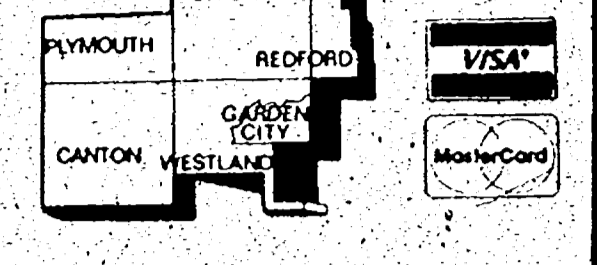
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MONDAY ISSUE: 5 P.M. FRIDAY
THURSDAY ISSUE: 5 P.M. TUESDAY

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CLASSIFIED DIRECTORY

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500 Help Wanted
ACCEPTING APPLICATIONS
 People wanted now, 18-55, in marketing, sales and sales coordination, distributor managers. National marketing campaign for division of Fortune 500 Company. If sharp, we will train. Base salary \$1,300-\$2,000/mo. + bonuses and benefits package. Call: 637-7068

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 Needed for busy Southfield CPA firm. 3 years public accounting experience required. Excellent benefits and growth opportunity. Burnstein, Morris & Brown, P.C. 26477 Northwestern Hwy, Suite 200, Southfield, MI 48034. 352-6300 ADIA

WAREHOUSE WORK
 Adia has warehouse work available near the Jeffries (I-96)/Farmington area. 2 shifts. Call for appointment: 525-0330

ADIA
 Personnel Services
 An Equal Opportunity Employer

AEROBIC INSTRUCTORS WANTED
 For fitness club in Livonia. Experience required only. 427-7300

AEROBIC INSTRUCTORS \$10.00 PER HOUR
 Fitness USA has openings for enthusiastic individuals that are qualified, certified instructors. Must have own routines. Hours can be arranged to fit your schedule. Apply: Mon./Wed./Fri. - 23080 Michigan Ave., Dearborn

500 Help Wanted
ADAPABLE PART-TIME errand person for corporate offices starting soon. Running errands in company car, some lifting and physical work. Also some data entry and general office work. 2 shifts. Call: 474-4400, 5pm. Call Thelma 827-7720

AEROBIC INSTRUCTOR
 For corporate classes starting soon. Running errands in company car, some lifting and physical work. Also some data entry and general office work. 2 shifts. Call: 474-4400, 5pm. Call Thelma 827-7720

APARTMENT MAINTENANCE
 Position at West Bloomfield health club. Experience necessary. Call 661-1000 ext. 301

A FEW GOOD WORKERS, numerical call accuracy important. Flng experience. Excellent salary. Send resume with salary request to P O Box 37251, Detroit MI 48237

AFTERSCHOOL CASHIER position available. Must apply in person - 4475-7500. P.O. Box 37251, Detroit MI 48237

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 Fast growing Livonia alarm company seeking a full time alarm installer/trahee with an associates degree or equivalent. Lifetime opportunity. High pay, benefits, training. Excellent per benefits & opportunity for advancement. Call Mon. - Fri. 8am-5pm 591-9181

APARTMENT MAINTENANCE
 Position at West Bloomfield health club. Experience necessary. Call 661-1000 ext. 301

APARTMENT MANAGER
 For 200-unit apartment complex in West-ern Wayne suburbs. Compensation based on experience. Send resume to Personnel Director, Box 950, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

APPLIANCE SERVICE TECH
 No experience necessary. Must have mechanical/electrical background. Lifetime opportunity. High pay, benefits, training. 523-0016

APPOINTMENT BETTERS
 Phone work. No selling. \$6.9/hr. Salary + Bonus. No experience necessary. Must be 18. Call Sandy, 427-9348

500 Help Wanted
APARTMENT MANAGER COUPLE
 for suburban complex. Must have at least 3 years experience. Apartment & utilities plus salary. References required. Call Mon. thru Fri. 9am-5pm. 552-2015

ART
 Full time positions available for minor artwork on photographs. We will train. Must be able to work over time & some Saturdays. Starting pay \$4.78 per hour. Raises and promotions based on performance. Apply at North American Photo, 27451 Schoolcraft, Livonia.

ARTIST: Needs reliable meticulous person to assist in various painting duties. Free work sampling, painting, driving required. Some experience preferable, but will train. 644-8661

ASSEMBLY CLERKS
 We have a number of positions available to work at a major automotive supplier.

ASSEMBLY CLERKS
 Long term employment
 40 hours per week plus overtime
 You must have a reliable car & be able to work in the Plymouth-Canton area. Don't miss this opportunity. Apply Mon. thru Fri. from 9am-3:30pm at

500 Help Wanted
ART
 Full time positions available for minor artwork on photographs. We will train. Must be able to work over time & some Saturdays. Starting pay \$4.78 per hour. Raises and promotions based on performance. Apply at North American Photo, 27451 Schoolcraft, Livonia.

ASSEMBLER
 for horizontal bands, experienced only. Pay per experience. Livonia 421-8551

ASSISTANT
 Busy real estate professional seeks assistant. Call John Beutkus, Real Estate One, 281-0700. An Equal Opportunity Employer

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 for fast growing ladies clothing chain. Call: 271-4907

SAY YES TO G.M.S.!
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50 ASSEMBLERS
 IMMEDIATELY LONG TERM

100 PEOPLE NEEDED
 No experience necessary for applicants.

25 BINDERY WORKERS - Experienced
 Immediate openings. All want to work in a pleasant, clean, safe environment.

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 Accepting applications for

- Full time sales people in Apparel and our Store for the Home
- Full time office positions
- Full time shipping and receiving positions
- Part time stock positions - 4-9 p.m., Thursday-Friday and Saturday
- Housekeeping positions - 5-9 a.m., Monday-Saturday

Beautiful merchandise, attractive surroundings, excellent benefits and the nicest people make Jacobson's a great place to work.

Apply in person at the Personnel Office

BIRMINGHAM 336 W. Maple
ROCHESTER 1220 Walton Blvd.

Jacobson's
 We are an Equal Opportunity Employer

500 Help Wanted
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 Wanted: Bright, articulate persons to work in Customer Service Department. Earn up to \$7-\$10 hour. Part-time day & evening hours available. No experience necessary, will train. For interview, call: 559-8340

SENIOR ACCOUNTANT
 National investment firm has an immediate opening at its Ann Arbor headquarters. Candidates should have Bachelor's Degree in Accounting or equivalent degree and 2-3 years relevant experience. Applicant should also possess a solid working knowledge of real estate fundamentals and strong analytical & problem solving skills. Familiarity with computer based accounting and Lotus skills are required. Public Accounting experience is preferred. Send resume and salary requirements to: MCKINLEY ASSOCIATES, Sr. Accountant Position P.O. Box 864, Ann Arbor, MI 48107-8649

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 420-3400

Tim Reilly
 Ann Arbor Rd. at Sheldon
 459-6222

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 PART-TIME Field Merchandising positions are available with a national company dealing in retail apparel.

J. Merchandising is looking for individuals with inventory counting or field merchandising experience. Working knowledge of department stores in the greater Detroit marketing area is preferred.

You must be able to provide your own reliable transportation and live within this marketing area.

Part-time field merchandisers will earn a competitive wage and receive a mileage allowance.

Please write to: Mr. M. L. Baird, J. Merchandising Services, Inc., 2300-60th Street, Kenosha, WI 53140. Equal Opportunity Employer M/F

J. Merchandising Services, Inc.

500 Help Wanted
ACCOUNTANT/CPA
 Senior Accountants, 3-4 years experience. For Birmingham CPA firm. Top salary. Send resume to: Nemes, Allen & Co., P.C. 30200 Telegraph, Su. 165, Birmingham, MI, 48010

ACCOUNTANT: \$20-22K, 1-3 years experience. For Birmingham CPA firm. EARNINGS SERVICE, 3321 W. Big Beaver - 307, Troy, MI 48064

ACCOUNTING & COMPUTER
 Assistant for non-profit organization. permanent part time, great for college student.

APT NOW! Start tomorrow in our telephone office. No experience. 12 Mile/Greenfield. 443-1327

ACCOUNTANT
 Southfield based financial institution seeking an individual with strong accounting skills, needed to fill a position on a small creative accounting team. A 4 year business related degree, with an emphasis in accounting and a practical working knowledge of data processing systems is required. Experience with Credit Union would be helpful. Salary commensurate with experience. Send resume to: V.P. Accounting P.O. Box 6210, Detroit, MI 48235

ACCOUNTING CLERKS
 Immediate openings for individuals with experience in retail accounting. Must be proficient in operating to key adding machine or calculator, and have good math aptitude. Knowledge of personal computer and CRT helpful. Salary plus full benefit package. For appointment call: 270-1296

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 An Equal Opportunity Employer

A CLASSICAL JOB!
 If you know & enjoy classical music & are outgoing & articulate, then help Detroit Symphony Orchestra lead out its great new season. Part time, evening shifts available. Call Phyllis 2-9PM. 961-0167

ACO HARDWARE
 Warehouse Apply at: 2335 Commerce Dr., Farmington Hills.

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 Large apartment complex needs sharp energetic individual to plan & coordinate a social program for 2700 residents. Excellent package to the right person. Send resume to: Activities Director, P. O. Box 8071, Southfield, MI, 48064.

Earn \$150 - \$175 Per Week

Small parts assembly and packaging workers needed in Canton and Livonia. Work steady hours and earn steady income. Apply today and bring a friend.

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 1-96 Officecenter
 33133 Schoolcraft
 Livonia, MI 48150

Livonia - 522-3922
 29449 W. Six Mile Rd.
 Livonia, MI 48152

Garden City - 422-0269
 29230 Ford Rd.
 Garden City, MI 48135

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CAREER OPPORTUNITY
PROFESSIONAL PHOTOFINISHING
\$4.78 to \$8.59 per hour
 Employee Stock Ownership Plan
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Full time positions for general help, printing, inspection, sales counter, art, and print finishing. No experience necessary. We will train. Casual dress code. Starting pay \$4.78 per hour. Must be able to work overtime and some Saturdays. Raises and promotions based on job performance. Apply Tues. thru Thurs., 10 a.m. to 1 p.m.

NORTH AMERICAN PHORO
 The color job you can count on!

27451 Schoolcraft
 Livonia, MI 48150

Visual Merchandising Person
Display Your Ambitions.

As a Visual Merchandising Person at JCPenney, you'll be a dynamic image maker for what's quickly becoming America's most popular department store - with more than 1400 stores from Maine to Maui.

At JCPenney, you'll take an active role, ensuring an exciting and creative store environment that inspires shoppers and associates alike. You'll develop innovative presentation techniques and coordinate them with other Merchandising Associates. From accenting our sales promotions, to training our Associates - at JCPenney you'll display your talent and ambition every day. And the benefits? The best:

- Competitive salary
- A commitment to promoting from within
- Comprehensive medical, dental and life insurance
- Paid vacations and holidays
- Pension and profit sharing plans
- Valuable merchandise discounts

Make a show of your skills and experience - join the Visual Merchandising team at JCPenney.

Apply in person at JCPenney, Westland Personnel Office, Monday thru Friday 10-4.

JCPenney
 You're looking smarter than ever.
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ARBOR DRUGS - W. BLOOMFIELD
 39230 14 Mile/Farmington Rd.

ARBOR DRUGS - FARMINGTON
 23391 Farmington Rd./Grand River

ARBOR DRUGS - HUNTER
 27365 Cherry Hill/Hunter Rd.

ARBOR DRUGS - LIVONIA
 29553 5 Mile/Middlebelt
 29598 7 Mile/Middlebelt

ARBOR DRUGS - SOUTHFIELD
 18227 W. 10 Mile/Southfield
 18445 W. 12 Mile/Evergreen

ARBOR DRUGS - WESTLAND
 140 S. Merriman/Cherry Hill
 1659 Merriman/Palmer
 6503 N. Wayne/Hunter

ARBOR DRUGS, INC.
 An Equal Opportunity Employer

500 Help Wanted

ASSISTANT ENGINEER

Our Products & Systems Engineering Dept. has an opening for an entry level Assistant Engineer. The position involves heavy liaison work with automotive companies. An Associate's Degree in Electronic/Circuitry Engineering is required. Blueprint reading, drafting skills & SPC knowledge is helpful. Good communication & organizational skills are mandatory.

Please send resume WITH SALARY REQUIREMENTS TO:

Personnel Department
AMERICAN YAZAKI CORPORATION
6700 Haggerty Road
Canton, MI 48107

No Phone Calls Please
An Equal Opportunity Employer

ASSISTANT MANAGER

For poster & card store. Previous experience preferred. Send resume to: Athens 1800 Michigan Ave. Fairlane Town-center, Dearborn MI 48126

ASSISTANT MANAGERS TO \$24,700 PLUS BONUS

MANAGERS TO \$35,000 PLUS BONUS

Major retail chain expanding. Terrific benefits, previous retail experience. Grocery, health & beauty aids, drugstore, etc. Openings all areas. Employment Center, Inc. 569-1638

ASSISTANT/RECEPTIONIST

needed for a growing chiropractic office. Looking for an ambitious, career oriented individual who enjoys dealing with the public. Unique growth opportunity available. Previous chiropractic experience helpful but not training an outgoing, motivated individual. Benefits - full time. Apply in person Mon-Fri, 8AM-4PM, 3-7PM & Sat. 9-12 noon. 12744 W. 7 Mile Rd., Livonia.

ASSISTANT STORE MANAGER

Full time position, available in a high quality retail store in downtown Birmingham. Salary plus commission. Previous experience desirable. 258-6670

ART INTEREST

Frames Unlimited one of the countries most successful retail picture framing chains is expanding. We are seeking for full and part time employees to work at our newest location in Dearborn on Ford Rd. The ideal candidate should be creative and able to express their ideas to customers and be able to work well with their hands. We offer good benefits and flexible hours. Applications for the Dearborn location are being accepted at our Livonia store. NE corner of 8 Mile & Warrin. We are also adding to our current staff at the Livonia store, Westland store NE corner of Wayne & Warren, Farmington Hills store NW corner of 12 Mile & Orchard Lake, & our Southfield store NE corner of 12 Mile & Evergreen. If you are interested in a challenging and enjoyable job w/ the potential to lead into a management position please apply in person to any of the locations listed above.

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Light assembly. Clean & quiet working environment. Excellent benefits. Hours 7am to 3:30pm. Homemakers welcome. Apply at Home Depot, 2540 Meadowbrook, Novi, MI 48050. Corner of Vincent Court

ASSISTANT SHIFT SUPERVISOR

For accepting applications for future positions with plastic theme forming plant. Seeking ambitious, hardworking Assistant Shift Supervisor for production operations. Potential for advancement. Mechanical & electrical background helpful. Ask for Mr. Nash at 352-1568

ATTENTION!

For growing Southfield CPA firm. 2 years or more auditing experience in public accounting required. Excellent benefits & growth opportunity. Burnstein, Morris & Brown, P.C., 2687 Northwestern Hwy., Suite 200, Southfield, MI 48034 352-6300

ATTENTION: 18-21

INTERESTED IN FREETRAINING?

JOB SKILLS AVAILABLE IN:

- Clerical/Word processing
- Accounting
- CAD
- Electronics
- Restaurant Occupations
- Auto Technology
- Health Occupations
- Building Maintenance
- Printing Technology
- Security Guard

Contact: WAYNE-WESTLAND COMMUNITY SCHOOLS
For qualifications: 595-2314
An Equal Opportunity Employer

AUTHORIZATION OPERATORS

Full and part-time positions available. Must have pleasant phone voice and typing skills. Southfield area. Call Mr. Leonard or Ms. Dean: 354-5000

500 Help Wanted

ASSISTANT MANAGER LINENS & MORE

Join a growing Company with opportunity for advancement. Excellent salary & benefits. Department Store background desired. Will consider other retail background. Call Mrs. Curtis for appointment: 8359 Telegraph, Redford, MI 48239. 532-5850

ATTENDANTS & CASHIERS

Full and part time, days and afternoons. \$5-8 an hour. Apply in person: Walton's Ton & Orchard 5th, Farmington Hills. Where..... You make the difference.

ATTENTION

Ideal for homemakers who cannot get out to work. Work part time from your home caring for Purple Heart. Call Mon-Fri, 9-5, 728-4572

AT \$7.50 HR.

Deliveries, Monday thru Friday, mornings to office buildings, Livonia area. Perfect for students & homemakers. No experience necessary. Need car. Kitchen help also needed. Leave message: 642-8134

AUDITOR

For growing Southfield CPA firm. 2 years or more auditing experience in public accounting required. Excellent benefits & growth opportunity. Burnstein, Morris & Brown, P.C., 2687 Northwestern Hwy., Suite 200, Southfield, MI 48034 352-6300

ATTENTION: 18-21

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Contact: WAYNE-WESTLAND COMMUNITY SCHOOLS
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An Equal Opportunity Employer

AUTHORIZATION OPERATORS

Full and part-time positions available. Must have pleasant phone voice and typing skills. Southfield area. Call Mr. Leonard or Ms. Dean: 354-5000

500 Help Wanted

ATTENTION

Starting From \$4.25 - \$5.25/HR.

Long & short term assignments available for:

- ASSEMBLERS
- BINARY WORKERS
- MACHINE OPERATORS (experienced)
- PACKAGING
- GENERAL LABORERS

Day & afternoon shifts available. Dependability & your own reliable transportation a must. Top Pay, benefits & insurance available. Call today.

CORPORATE PERSONNEL SERVICES

Livonia 478-1010
Plymouth 454-4618

AUTO DEALER

part-time help ideal for retiree. Guard shack observation of service log, 2 shifts available 7am-12noon, & 1pm-6pm. Apply within, Stark Hickey Ford, 24760 W. 7 mile at Grand River. An Equal Opportunity Employer.

AUTO DEALER SEeks

Experienced certified Mechanic. Subaru or Volvo experience. Full Benefits. No Saturdays. 637-2292

AUTOMATIC SCREW MACHINES

Browne & Sharpe Operator - able to set up. Must be able to perform mechanical repairs. Full benefits. Day shift only. 531-6888

AUTOMATIC SCREW MACHINE

Acme & Davernport operators, days, nights, full-time. Benefits, experience required. Call 347-0404

AUTOMATIC SCREW MACHINE

Trained, day shift, full time, \$5/hr. Benefits. 24650 N. Industrial Dr., N. of Grand River between Haggerty & Trialled.

AUTO MECHANIC

Westland Car Care is now accepting applications for Automotive Service Technician. Good pay & benefits. Apply in person: 7668 Wayne

AUTO MECHANICS

Must know light & heavy repair and be State Certified. Minimum 2 years experience. Salary \$25K+. Call for appointment: 522-5328

AUTO MECHANIC - Immediate

opening for hungry motor certified technician. Busy 5 day Livonia shop. 5 days, no weekends. Paid holidays, uniforms & vacations. 422-0320

AUTOMOTIVE SERVICE

Oakland County's largest Jeep Eagle Dealer. Must be able to provide excellent service advisor. Excellent pay plan and benefits. 471-5704
Contact: Pat Lelone at 354-2950

AUTO PARTS Counter Person

No nights or Sundays. Good pay - benefits. Experience necessary. Novi Auto Parts, 349-2800

500 Help Wanted

AUTO MECHANIC

Min. 5 yrs. experience. Certified, with own tools, in Redford area. 534-3758

AUTO MECHANIC APPRENTICE

Career opportunity for a non-smoking individual who wishes to become a mechanic. Paid vacation, Blue Cross, uniforms & tools. Our specialist earn over \$25,000. Apply in person: The Brake Center, 31390 Plymouth Rd., Livonia, corner of Melrose

AUTO MECHANIC/CERTIFIED

with experience. Must have tools. Benefits are included. Oak Park area. 542-3043

AUTOMOTIVE UPHOLSTERY

part-time interior re-work. Must have experience. Full-time. Call 351-0720

AUTO PAINTER'S HELPER

Apply: Apco: Home, 1148 S. Wayne Rd., Westland

AUTO PARTS ASSISTANT counter person

Must have some computer experience. Call 451-8333

AUTO PARTS DELIVERY DRIVER

Full time. Mature person with good driving record. 451-5333

AUTO PORTER

Must be reliable and have good driving record. Apply in person. Ask for Dave McDonald.

LIVONIA CHRYSLER-PLYMOUTH

30777 Plymouth Rd.
Southfield Dealer needs reliable individual for new car porter. Valid driver license and good record a must. Contact Pat Lelone at 354-2950

Auto Porters

Two positions available, excellent benefits, must be 18 years of age & have good driving record. Apply in person:

BOB DUSSEAU

Lincoln Mercury
31825 Grand River
Farmington

AUTO REPAIR MECHANIC

Trained or experienced. Good pay & benefits. 452-5000

AUTO TECHNICIAN wanted

for Goodyear Auto Service Center. Work with the number one team. Full benefits. Vary competitive hourly plus commission. March Tire Co, Canton. Ask for Rick: 471-2613
Tom Ken 455-7800
Bob 355-0450

AVAILABLE positions at local Service station.

Driveway Attendants, technicians, Helper. Welder driver for full or part time. Apply in person: 12 & Evergreen St.

BARTENDER/WAIT STAFF

for Farmington Hills bowling center. No experience necessary, part time, for full or part time. Interested persons only call: 471-5704

BEAUTY SALON

highly motivated manicurist and stylist. Must have client. Benefits, Vacation & Medical. Ask for Terry: 471-5704

BENCH HAND & MILL HAND

Prototype job shop experience. Good wages and benefits. TEL-X Corp. 32701 Industrial Rd. Garden City

BINDERY

Bindery workers for general bindery work. Going experience preferred. Good pay & benefits. Full & part time. Apply in person. National Reproductions, Livonia. Call M. Bravell 591-4130

500 Help Wanted

AUTO PORTER

West side GM Used Car Lot looking for 1 dependable, honest person with own car. Self starter, motivated. Full benefit package available. Apply in person. No phone calls please.

Ask for Paul or Jeff.
Jack Cuddy Chevrolet-Geo
7020 Orchard Lake Road
West Bloomfield
An Equal Opportunity Employer

BANK TELLER

Part-time positions available at our Sterling & Clinton Township branches. Previous letter experience or 1 yr. cash handling experience required. Excellent math, verbal and customer relations skills necessary. Candidates must be available for 3 week full time training class in Troy. For further information call our personnel department during regular business hours. 362-5000 ext. 219. An Equal Opportunity Employer

BANK TELLER - PART-TIME

Franklin Savings Bank has a part-time teller position available at our Crosse Pointe Woods branch. Will train. Please send resume to: Human Resource: P.O. Box 5006, Southfield, MI 48066 or come in & fill out an application at 20247 Mack Ave., Crosse Pointe Woods. An Equal Opportunity Employer

BINDERY

A few good workers needed for bindery, entry level. Good benefits. Schoolcraft between Livonia & Newburgh. 462-2763

BINDERY PERSON

wanted. Some experience helpful but not req. \$5/hr. to start. Call between 9am-5pm, Mon-Fri. Rapid Response 362-5000 ext. 355-5222

BLUEPRINT MACHINE OPERATOR

Experienced operators are needed immediately on day afternoon shifts in the Southfield/Troy & Detroit area. Full time, part time. Salary & on-call positions are available. Please call for an appointment.

CORPORATE PERSONNEL SERVICES

Livonia 478-1010
Warren 751-1870
Troy 643-7400

BLUEPRINT & XEROX MACHINE

operators are needed for commercial printing company in Southfield. Experience preferred. Full time w/ benefits. Call 475-2490

BOOKKEEPER

Real Estate Development firm, located in Birmingham, moving to Rochester, Mich. \$17 per hour. Accounts payable, receivable and Loan Non-smoking office. Ask for Debbie 646-2280

BORED WITH THE 9 to 5 routine?

Like to work outside the office atmosphere? We need several enthusiastic and hard working individuals to take on a job in your greater area. Must be reliable and own a clean car. \$7 per hour. Apply to schedule an appl. 524-9702

BORING MILL

Operator. Job shop experience, premium pay, excellent benefits. Apply in person: 32840 W. 8 Mile, Farmington.

BRIDGEPORT

Machinist. Job shop experience, nights, overtime pay, excellent benefits. Apply in person: 32840 W. 8 Mile, Farmington.

BUSSEY & VALET parking

Attendant for private club in Plymouth. Lunch & dinners. \$6-\$8 per hour including tips. 453-1632

BUSSEY & VALET Parking

Attendant for private club in Plymouth. Lunch & dinners. \$6-\$8 per hour including tips. 453-1632

CAFETERIA

Seeking substitute cafeteria personnel. Employee will be called on as needed basis. Apply at: Plymouth Canton Community Schools, 454 S. Harvey, Plymouth, MI.

500 Help Wanted

BOWLING CENTER

Hiring Control Counter, Bar Persons, Clean up & Pinjumper. Apply in person: Hartford Lanes, 3490 West 12 Mile, Berkley.

BRICK CLEANERS & CAULKERS

Experienced preferred but not necessary. Mon-Fri, 9 to 4, 357-4922

BURGER KING HIRING

Immediately. Days & late nights. 720, Apply: Burger King, 850 E. Big Beaver, Troy. 689-4436

CABINET MAKER

Experienced in plastic laminate (at least 2 or 3 years). References required. Call for an appointment: 642-0240

CABINET MAKERS

Laminator Experience. 633-6134

CAREER AS A NANNY

No experience necessary. We train you to become a professional Nanny. Full & part time work available. Benefits/paid vacations. Call for appointment: 640-4960

CAREER OPPORTUNITY

If you are successful but dissatisfied with your current job & have lived in the Detroit area for 3 or more years; if you are interested in sales & financial planning; are willing to work 10-12 hours per day in Birmingham; unlimited earning potential (subsidy & commission); call or send resume to the title of Irish Anderson, General Agent, 3000 Town Center, Suite 3000, Southfield, MI 48075 313-353-5600

An Affiliate of The CM Alliance

An Equal Opportunity Employer

CARE GIVERS & VAN DRIVERS

for Debra Children's Center. Call: Westland 362-5000 ext. 811-3222

CARE GIVER/TEACHER - For new center

in Farmington. Education in child development preferred.

CARETAKER - Light Maintenance

10-12 hour per day in Birmingham office building. Experience helpful. 647-3111

CARPENTER & CARPENTER HELPERS

Contractor for home insurance repairs, needs experienced, dependable people with variety of skills. Full time hourly positions available with year around work. Pay from \$6-\$12 per hour depending on experience & ability. Call: 8am-4pm, Mon, then Fri, and Sat. pointment for application. 422-4472

CARPENTER

Commercial finish work. Experience with doors, trim, ceilings, laminate. Must have own tools. Call: 634-9950

CARPENTERS HELPER

Kitchen/Formica work. Westland area. \$5 per hour. 326-5025

CARPENTERS NEEDED

Rough residential, 8 yrs. experience mandatory. Call Brian Allen for appointment. 425-2788

CARPENTERS NEEDED

Experienced; willing to work rough carpentry. Residential/Commercial. Call: 453-2888

CARPENTERS

Need hiring immediately, must be qualified to frame both residential and commercial. 681-9500

CARPENTERS

(rough) needed. Experienced & own transportation. Call after 6pm. 477-1553

CARPENTERS - ROUGH

Experienced house framers only. Call after 8pm 474-3605

CARPET CLEANERS

Experienced helpful but not necessary. Will train. 422-5950

CARPET INSTALLERS

Needed, experience necessary. Must have references. Call for Paul: Call 476-9009

CARPET, UPHOLSTERY & Matt Clearing

Full-time. No experience necessary. Call 464-8670

CAR PORTER NEEDED, Southfield area.

own transportation. Call: Pat Lelone 354-2950

500 Help Wanted

CARPET CLEANING TECHNICIANS

20K 1st Year Potential

Flagship Cleaning Services has positions immediately available for reliable individuals to hire to Service Technicians in the carpet cleaning industry. Our entry level job leads rapidly to Senior Technician positions for those who show they have what it takes, while earning an often rate above \$20,000 a year. As the leader in our industry, \$248 offers a motivating benefits package. If you are 18 years old or over, have a valid driver's license with a good driving record, and are truly interested in advancing yourself, please call 281-8700, you'll be glad you did it!

Positions available at McDonald's

Rentals. Full-time, competitive salary & benefits. Must be 18 or older. Will train. Please send resume to: 17000 Northville Rd., Northville 31285 Telephone Rd., Taylor 30950 Ford Rd., Garden City

CASHER - Birmingham area drug store

Must be 18. Full or part time. Immediate opening. Apply at Sav-on Drugs, 6510 Telegraph at Maple.

CASHER/COUNTER - Full time

Also looking for after school help. Apply: Birmingham Cleaners, 1253 S. Woodward, between 14 & 15 Mile. 526-6333

CASHER - Day shift, 7AM-3PM

Apply Ten Mile/Telegraph Area, Southfield.

CASHER & DELI CLERK

Nights & Weekends. Call for appointment. 459-7845

CASHER - FULL TIME.

Birmingham. Ask for Jerry. 644-7563

Cashier/Full time. Neat in appearance, responsive, and willing to learn. Excellent driving record. Apply: THE POLO SHOP, 647-7658 CASHER - part time days. Ideal for homemaker with kids in school. Experience not necessary. Hunts Ace Hardware, 3155 1/2 mile, Livonia. CASHIERS & ASSISTANT MANAGERS Part time, ideal for college student & homemaker. Friendly working atmosphere. Paid training, starting pay negotiable. Apply in person: 8am-4pm, Mon, then Fri, and Sat. Southfield, MI 48432 CASHIERS & CAR WASH Attendants wanted. Full & part time positions available. Apply in person: Colony Car Wash, 302 W. Ann Arbor Rd., Plymouth, MI or call: 455-1011 CASHIERS for self-serve gas stations. Full & part time. Days & evenings. Good job for retirees. Apply in person only. Dairy Gas Stations, 27350 7 Mile Rd. at Interstate 14255. Ann Arbor Trail at Meridian. CASHIERS Full & Part time positions available, experience preferred, apply in person only Joies Produce 33152 W. 7 Mile - Livonia CASHIERS full or part time. \$4 an hour plus bonuses, for Amoco Station. Apply at: 13 Mile & Grandville: 12 Mile & Woodward; Inkster Dr. & Plymouth; Middlebelt & Ann Arbor Trail; Middlebelt Ford Rd. CASHIERS NEEDED Self-serve convenience store. Fair wages, medical benefits. Paid vacations, paid holidays. Apply in person at: 3000 Westland at Woodward, 3275 1/2 Mile. All ages welcome. Responsible only need apply. CASHIERS - Privately owned 7-11 Westland. Part-time days/evening/weekends. 347-1776 CASHIERS/SALESSCOTT GREGORY FAIRLANE NORTHLAND Immediate openings for full time qualified Cashiers & Sales Consultants. Must be mature minded, sharp, energetic individuals with strong customer service background. Excellent benefits package. Competitive pay & benefits. Apply in person, Mon. thru Fri., 10am-5pm D-17A NORTHLAND CENTER SOUTHFIELDM111 FAIRLANE TOWN CENTER DEARBORNCASHIERS - STOCKERS Full & part time positions with the latest new available. We provide an excellent benefit package. Apply in person. Pier 1 Imports 31130 Orchard Lake Rd. Farmington Hills. An Equal Opportunity Employer CASHIERS We are now hiring all shifts for full & part time cashiers at our Speedway station in Southfield. We offer flexible scheduling, a clean environment, career advancement opportunities, an excellent opportunity for advancement and a helpful friendly staff. Benefits for full time employees include: - Start rate: \$4.00 an hour & up - Paid vacation & sick days - Double time on holidays - Group health or HMO - Life & disability insurance For a confidential interview, please apply at 10 Mile & Grandville. An Equal Opportunity Employer CASSETTE LOADER Video duplication facility located in Clever is seeking a reliable individual to disassemble and reload video cassettes, operate tape loading machines and perform quality control tests. Familiarity with video tape format, and quality control procedures desirable. Good organizational skills required. Send qualifications to: Cassette Loader, P.O. Box 451, Lathrup Village, MI 48176 CHEMIST/ANALYTICAL LAB Major super alloy producer needs a person with a BS in Chemistry & experience with analytical instruments necessary. Must have basic understanding of computer programs, good starting salary, complete benefit program & excellent educational assistance. Send resume to 63-1, PO Box #722, Plymouth, MI 48170 CLERK/FOUR OFFICE - Living & Misc. Must have transportation, some warehouse work 358-0100 CLERK/MESSANGER for Southfield law firm - full time. Must have own car. 552-0400 CLOWN NEEDED Thru-Sun. \$8 per hour. Apply at The Grand Round between 23pm, 3310 N. Woodward at Coolidge, Royal Oak CNC, IDOD, Surface Grinder, Hone Hand & Polish Hand. Top wages & benefits. Near Metro Airport. 422-3100 COMMERCIAL OFFICE CLEANING Evening, part time. Canton area. Call: 453-4545 COMPUTER OPERATOR 1-3 yrs. experience. IBM 8/38. Resumes to: 2500 E. 96th St., 3221 W. Big Beaver, 307, Troy 48064 COMPUTER PROGRAMMER 4-5 month contract position with large company in Southfield. Must have experience with IBM mainframe. PL-1 software is preferred. Call: 889-0500 COLLECTORS Financial subsidiary of Fortune 200 company has immediate part-time openings for experienced Telephone Collectors. - Your Work Hours Are Flexible - Excellent Work Environment - Reasonable Starting Salary - Suburban Troy Location For further information, call Human Resources Department of Data Commercial Credit at 680-4281 We are seeking an experienced Equal Opportunity Employer CONSTRUCTION CLEAN-UP For cleaning company. Looking for honest dependable people with reliable transportation. Full & part time positions available. 347-1669

500 Help Wanted

CASHER WANTED

ASIA part time. Also some light bookkeeping. Experienced. W. Bloomfield retail store. 624-8330

CAULKER - High-rise restoration

and waterproofing. Some experience for an experienced caulkerman. Must be familiar with bulk leading epoxy and having "banding" type joints. 624-7333

CASHIERS - Now opening

new aggressive personnel. No experience necessary. Must be dependable, motivated & take pride in workmanship. 682-2084

CENTERLESS GRINDER - experience necessary

Apply L & H Die, 38200 Ecocore, Romulus

CERTIFIED TECHNICIAN

with a minimum of 3 years experience for a dynamic team in Livonia. Full-time position. Call: Karl 357-1806

CHEMICAL ENGINEERS

Chemical Engineers needed to work in R & D and Q Dept. Automotive products based in Livonia. Bachelors degree is mandatory. Please send resumes to: TEO, Southfield, MI 48075 or call: 557-5143

CHILD CARE AIDES

Full & part time positions available. W. Bloomfield area. 661-8642

CHILD CARE AIDE

Part time position. Creative Child Care at Maple & Telegraph. 646-5770

CHILD CARE CENTER

Full & part time positions available in our 10/400 day care program & our pre-school program. We are looking for a warm, energetic, self-motivated, experienced, conscientious, Farmington Hills or call director of day care, 628-6990

An Equal Opportunity Employer

CHILD CARE person for day care center.

18 yrs. or older. Mon-Fri. \$3.75-44/hr. to start with bonuses. 20 PM hrs. Livonia. 525-3730

CHINA & GIFT SALESPERSON

Hessling at the 15 Oaks Mall. Most and Tex Plaza. Southfield is looking for homemakers and other motivated persons to fill full and part time positions. Competitive pay & benefits. Apply in person only.

CITY CARRIER CASUAL

Wanted for temporary employment. \$5 per hr. Available only to full time college students, courteous, conscientious. Must have a valid Michigan driver's license. Contact the Dearborn Post Office at 337-4720

CITY OF SOUTHFIELD PUBLIC WORKS COORDINATOR/ FIELD

Starting salary \$31,543 plus comprehensive benefits. Monitor on-going contract operations. Complete special projects, efficiency studies, cost/benefit analysis. Plans seasonal public works activities, assemblies/processes contracts, coordinates contracts execution, maintains public information, other related duties.

Requires Bachelor's Degree in Business Administration. Experience equivalent. Two (2) years related experience. Applicants will be further interviewed. Submit resumes and cover letters to: Public Works, City of Southfield, 2500 E. Evergreen Rd., Southfield, MI 48075. An Equal Opportunity Employer

CITY OF SOUTHFIELD PUBLIC WORKS COORDINATOR/DEVELOPMENT

Starting salary \$28,938 plus comprehensive benefit package. This position will be filled by January 1990 or soon after. Assists in the development of the annual budget and matrix. Prepares management reports, and related duties. Requires Associates Degree or equivalent, 3 years related municipal public works experience. Proficiency with computerized energy management systems and related software packages. Applicants will be further interviewed to participate in the selection process. Submit resumes and cover letters to: Public Works, City of Southfield, 2500 E. Evergreen Rd., Southfield, MI 48075. An Equal Opportunity Employer

FULL & PART TIME persons

needed to clean houses and carpet. apartment units. Must be able to start immediately. Day work. Call for more information. 425-0930

CLEANING

Dependable, honest, own transportation. Available weekly. References. 273-6111

CLEANING PEOPLE - Couples & singles

for Sterling Heights & Troy areas. You should have experience with floor care, carpeting or office cleaning. Call 647-7733

CLEANING PEOPLE

For general contract. Flexible hours; \$6 per hr. to start. Call Mon.-Fri. 9am-4pm. 422-4472

Responsible, reliable transportation, full & part time available. Call between 10-2pm 954-5657 CLEANING PERSON - Part time cleaning person needed for Plymouth area. Must have college education or opportunity for a retired person or a college student. Call: 459-4200 CLEANING PERSONS - Part time \$5/hr. 4-8 hours per day, no weekends, cleaning apt. hallways, Must have experience. Call: 453-6448 CLEANING PERSONS wanted to join our cleaning team. Experienced. Must have references. 15 hours/week. Farmington Hills area. 288-5518 CLEANING PERSON for apartment complex in Canton, weekdays, plus fill in leasing/office work 2 weeks per month. Full time. 851-5800. Call Carol P. CLERK FOR DRUGSTORE Full or part time. Experienced or will train; flexible hrs. Apply in person: 3000 Westland, 4302 N. Woodward, Royal Oak CLERK/FOR OFFICE - Living & Misc. Must have transportation, some warehouse work 358-0100

WIN FOUR TICKETS TO

RINGLING BROS. & BARNUM & BAILEY

CELEBRATING CLASSIC CLOWNING!

SEE TAVAR

TAME THE JAWS OF DEATH!

Tue. OCT. 3 thru Sun. OCT. 8

Joe Louis Arena

WAYS TO GET YOUR TICKETS

IN PERSON: JOE LOUIS ARENA BOX OFFICE and all TICKETMASTER outlets including HUDSON'S and HARMONY HOUSE (service charge added at outlets)

BY PHONE: (313) 645-6886 Mon-Sat. 8 AM to 8 PM • Use VISA, MASTER CARD or DISCOVER card (service charge added to phone orders)

BY MAIL: Send self-addressed, stamped envelope with check or money order payable to OLYMPIA ARENAS, INC., Ringling Bros. and Barnum & Bailey Circus, c/o Joe Louis Arena Box Office, 600 Civic Center Dr., Detroit, MI 48226 (\$2.00 service charge per mail order)

Information: (313) 567-6000 Group Rates: (313) 567-7474

***** YOUR BEST ENTERTAINMENT VALUE *****

Here's How To Win

Send your name and address, including your zip code, on a postcard addressed to:

CIRCUS

OBSERVER & ECCENTRIC NEWSPAPER

36251 Schoolcraft Road
Livonia, MI 48150

One entry per family please.

We'll impartially draw names for winners from your entries. See the circus and watch your hometown newspaper Classified sections, where we will print the winner's names.

If you find your name among the classified advertisements, call 591-2300, ext. 404, and claim your tickets. It's as easy as that!

(sorry, no date substitutions)

Observer & Eccentric Classified Ads

644-1970 Oakland County 591-0900 Wayne County
662-3828 Rochester/Rochester Hills

My Family? My Career?

It's no longer a choice!

Customer Relations • Sales

I'm Carol Saunders. As a result of answering an ad similar to this one, I've been able to enjoy the combination of a Flexible Daytime Schedule while reaching my financial goals. Complete training, benefits, auto reimbursement and bonuses are only a small part of what GETTING TO KNOW YOU has to offer. Contact me at our unique women oriented advertising company.

Call: Carol Saunders
For information: 1-800-845-4378
1-400-432-9400 • N.Y. State

COURTYARD

Marriott

WE'RE COMING TO AUBURN HILLS

And We're Bringing Lots Of Great Opportunities With Us!

Courtyard, a dynamic division of Marriott Corporation, is opening an exciting new hotel in Auburn Hills! We'd like you to join us as the opening team for this quality lodging concept. We offer:

THE BEST IN BENEFITS . . .

- Health/Life/Dental/Disability Insurance
- Profit Sharing
- Paid Vacations/Holidays/Sick Days
- Tuition Assistance
- Cooks
- Dining Room Attendants
- Waiters/Waitresses
- Supervisors
- Night Security
- Laundry Attendants

A VARIETY OF POSITIONS . . .

- Front Desk Clerks
- Housekeepers
- Housekeeping Aides
- Maintenance
- Night Audit
- Cooks
- Dining Room Attendants
- Waiters/Waitresses
- Supervisors
- Night Security
- Laundry Attendants

PLUS ADVANCEMENT POTENTIAL!

Join a world leader in the hospitality industry! Apply in person - Follow the signs to our Employment Center:

Monday - Friday, 9am - 5pm
Saturday, 9am - 1pm

Courtyard by Marriott
1298 Opdyke Road
Auburn Hills, MI
(Near University Drive at I-75)

For More Information
Call 373-4100
EOE m/f/h/v

ATTENTION MACHINE OPERATORS

Automatic Screw Machine Operators

multiple spindle or single spindle Brown & Sharpe

Secondary Operators

drill press, broach, bodine, Kingsbury Grinding/Honing Operators

- Family owned manufacturing company
- Day & night shift available
- 50 hours/week average
- High volume production work
- Males/females/high school grads. welcome
- Medical benefits/401K Plan/vacation
- Experience a plus

CALL FOR INFORMATION; 474-8330

FARMER JACK and A & P SUPERMARKETS

IMMEDIATE OPENINGS FOR ENTRY LEVEL POSITIONS NO EXPERIENCE NECESSARY JOIN THE NO. 1 SUPERMARKET TEAM

- Promotional opportunities
- Flexible schedules
- Scheduled wage increases based on seniority
- A clean, friendly work environment

Apply at your nearest Farmer Jack or A & P Supermarkets and see the Store Manager for additional details.

An Equal Opportunity Employer

CINTAS

the uniform people

We are currently seeking qualified individuals to fill several new Route Driver positions at our Madison Heights facility as well as our new Westland plant. Please complete form (below) and mail to address below. Allow 7-10 days for a response.

- I have _____ years Route Driving & Customer contact experience.
- List 5 benefits that are most important to you.
- Desired Annual Salary \$_____

Name _____
Address _____
Phone _____

Mail to
CINTAS CORP.
31850 Sherman Drive
Madison Heights, Michigan 48071

for Southfield law firm - full time. Must have own car. 552-0400

CLOWN NEEDED Thru-Sun. \$8 per hour. Apply at The Grand Round between 23pm, 3310 N. Woodward at Coolidge, Royal Oak

CNC, IDOD, Surface Grinder, Hone Hand & Polish Hand. Top wages & benefits. Near Metro Airport. 422-3100

COMMERCIAL OFFICE CLEANING Evening, part time. Canton area. Call: 453-4545

COMPUTER OPERATOR 1-3 yrs. experience. IBM 8/38. Resumes to: 2500 E. 96th St., 3221 W. Big Beaver, 307, Troy 48064

COMPUTER PROGRAMMER 4-5 month contract position with large company in Southfield. Must have experience with IBM mainframe. PL-1 software is preferred. Call: 889-0500

COLLECTORS Financial subsidiary of Fortune 200 company has immediate part-time openings for experienced Telephone Collectors.

- Your Work Hours Are Flexible
- Excellent Work Environment
- Reasonable Starting Salary
- Suburban Troy Location

For further information, call Human Resources Department of Data Commercial Credit at 680-4281

We are seeking an experienced Equal Opportunity Employer

CONSTRUCTION CLEAN-UP For cleaning company. Looking for honest dependable people with reliable transportation. Full & part time positions available. 347-1669

500 Help Wanted

COLLECTIONS SPECIALISTS
Looking for motivated individuals to oversee performance of entire equipment lease portfolio. Much of work will include recovery of charge-off accounts. High school education & at least 2 yrs of collection experience required. College course work in business preferred. Send resume & salary history to:
Oxford Leasing, PO Box #321
Ann Arbor, MI 48106

Senior Tool Control Analyst
We are seeking a Senior Tool Control Analyst for an indefinite contract assignment located in Pontiac. This position will involve the development and maintenance of an on-line computer tool record system for project engineers and assembly plants. Qualified candidates should have the following:
• PC experience, specifically with DOS, Lotus 1-2-3, Symphony, Database programming, & DW 4.
• General knowledge of TSO, TMS, and Focus.
• Purchasing or Financial background.
• Good oral/written communication and math skills.
• 2 years college or equivalent work experience in computer programming.
If you are qualified, please contact Anne Botles or Angelo Peruzzi at:

ENTECH SERVICES, LTD.
Technical Resources Group
777 Chicago Road
Troy, MI 48083
588-5810 FAX 588-3688

CONSTRUCTION HELPER
Must be able to do general repair work for an insurance repair contractor. Quality workmanship and appearance is important. Call Bob 7:30-8:30am only. 569-0105

CORPORATE CONTROLLER
Growing Hi-Tech Farmington Hills Real Estate Development & Management firm has opening for individual with Real Estate background to fill position of Corporate Controller. 4 Yr. Degree required. Computer experience & C.P.A. a definite Plus. Excellent benefits. Salary commensurate with experience. Send resume, in complete confidence, to:
Certified Realty Inc.
38345 W. 10 Mile Rd., Ste. 300
Farmington Hills, MI 48024

500 Help Wanted

COLLECTORS
Dearborn based national company seeking enthusiastic and motivated collectors for immediate openings. Experience and bilingual (Spanish) plus, not necessary. Great working conditions and benefits. For an appointment call Lisa between 9-11am. 277-0671 ext 314
An Equal Opportunity Employer

CONSTRUCTION CLEANING - windows & new homes. Full & part time. \$4 to start. Cash.
Hartley: 352-1211 or 535-8682.

CONTRACTOR'S ASSISTANT for Property Management - general residential. Must have transcription. Roseville area. Sheryl: 533-8300

COOK - needed for day care center. Mon-Fri. Homebased welcome. Troy area.
Call: 869-5111

COOK/WEEKEND RELIEF
Cardinal Retirement Village of Farmington Hills is seeking a weekend relief cook for Fridays, Saturdays and Sundays. Total hours are approximately 30 per week. We offer a very generous wage and pleasant work atmosphere. All our meals are home cooked, basic American foods. Interested persons should apply in person at: 36550 Grand River (Between Highland and Oak Ridge), Farmington Hills. An Equal Opportunity Employer.

COUNTER CLERK - Days. Dryer cleaner located in Plymouth/Livonia/Northville area. Apply at: 42410 Five Mile, J&B Fashion Center. Call: 483-7333

COUNTER CLERKS
Full time, will train, good pay & benefits. For stores in all areas. Apply in person at any location or mail office anyday at 12 noon. Mal Kai Cleaners 24235 W. 7 Mile at Telegraph 537-0852

Counter Clerks
Full & part-time. No experience necessary. Call Lisa 543-0340 or 547-3009

COUNTER HELP for Plymouth area
Dry Cleaners. Full or part time, days or afternoons \$4.50/hr.
Call Mon-Fri, 9-1pm: 455-9171

COUNTER PERSON - mature person desired, all shifts. Birmingham area. 646-9733

COURIER - Full time days and afternoons. Excellent family benefits. Must be neat and organized and have a good driving record. Apply between 9-11am. 277-0671 ext 314
An Equal Opportunity Employer

CUSTOMER SERVICE REP
National Marketing & Credit Company seeking individual with excellent telephone skills to provide assistance to our customers. Good follow-up skills and the ability to deal with individuals at all levels of business required. Competitive salary and benefits.
(313)447-2730, Ext. 231

500 Help Wanted

COUNTER HELP
Full or part time. Will train. Apply within 1000 Gross Cleaners. 3510 W. 12 Mile Road, Farmington Hills. 533-0025

COUNTER POSITION
Dry Cleaners, part time, mature dependable person required. No experience necessary. For interview call Mr. Hootzel at 473-0111

COURIER for Birmingham law firm.
Must have dependable transportation & be conscientious. Excellent benefits. Call Karen at 645-0000

CUSTOMER SERVICE POSITION
available in busy Interior Design Studio, in the W. Bloomfield area.
932-1990

CUSTOMER SERVICE - Plymouth company in need of individual with good customer communication, order processing & shipping background. Must have experience with computer & typing skills. Send resume to: AJL&C & Co., 377 Amelia, Plymouth, MI 48170

Customer Service Students!
Call us with your schedules - we can fit a work schedule around you! Earn good pay and possible benefits handling inbound and outbound calls at a major Bloomfield location. Assignments vary in length from 2 weeks to indefinite. Please call this is great work experience and extra cash!

Customer Service Rep.
must be outgoing, pleasant phone manner. Send resume to: Tyndel Photographic, 13035 Wayne Rd., Livonia, MI 48150

CUSTOMER SERVICE REPRESENTATIVE
85 per hour to start. Telephone experience preferred. Apply in person at 20700 Booring, Southfield, 48124 or call 355-1900

CUSTOMER SERVICE
Dearborn based national company has immediate openings for 800 number phone representatives. A resume necessary. Great working conditions. Call Lisa between 9-11am. 277-0671 ext 314
An Equal Opportunity Employer

CUSTOMER SERVICE REP
National Marketing & Credit Company seeking individual with excellent telephone skills to provide assistance to our customers. Good follow-up skills and the ability to deal with individuals at all levels of business required. Competitive salary and benefits.
(313)447-2730, Ext. 231

500 Help Wanted

PROGRAMMER
Data processing department has an immediate need for an experienced Programmer. 1 to 2 years COBOL required. IBM/VS/370 DOS/VSE a plus but not necessary. Competitive salary and benefits package. Please send resume and salary requirements to:
New Horizons
7777 North
Pontiac, MI 48053
An Equal Opportunity Employer

DRY CLEANING
BRANCH STORE MANAGER
experience a must, great pay at all levels. Call Bob 537-8050

DYNAMIC HIGH ENERGY PERSON WANTED
Special interest in at-risk aged. Experience preferred - assessment, planning, counseling work with elderly, families, community agencies. Work in a dynamic, fast paced team. Rich in-service training. BSW or degree in Gerontology preferred. Contact Phyllis Schwartz, MSW, Supervisor Services for the Aged, 2123 Greenfield Rd. Southfield, MI 48075.

EDM OPERATOR
Must have experience & must be able to read blueprints. 474-6515

ELECTRICIAN
CITY OF ROYAL OAK
Applications are being accepted for an open & competitive Civil Service examination for an Electrician. \$15.15 to \$15.32 per hour currently being negotiated. Equivalent of graduation from high school, preferably a trade or vocational high school. Must have experience as a Journeyman Electrician. Assignment & completed a recognized apprenticeship in this occupation. Licenses: Journeyman, Electrician License & Valid Michigan Vehicle Operators License & the ability to obtain a Michigan Commercial Drivers License. Candidates must either be a class 1 or class 1E endorsement. Full application at Personnel Dept., Room 5, City Hall, 211 Williams St. 4th Fl., Detroit, MI 48224. Salary: \$12.48. 483-6322
An Equal Opportunity Employer

ELECTRICIAN well experienced in commercial and residential - fire alarm, remodel and new installations. Minimum 5 years experience. No others need apply. Call 476-9645

ELECTRONIC ASSEMBLERS
Immediate full-time positions available in Farmington Hills area. Starting pay \$5.00 per hour depending upon experience. Women welcome! Excellent benefits. Phone 118-4000

ENGINEER - mechanical design. Ann Arbor specialty machine company requires a designer with 3 to 5 yrs experience in tooling, automated assembly and grinding processes. BSME and machine tool background desired. Send resume to: Balance Technology, 120 Enterprise Dr., Farmington Hills, MI 48033. Attn: Personnel

ENJOY PEOPLE?
Clean out individual for routes sales to existing accounts. High school diploma and excellent driving record required. Good opportunity for a quality person. 427-3510

FULL TIME ENTRY LEVEL POSITION
available at law firm. For more information, call Ms. Betanger. 961-8580

ENTERTAINERS WANTED
must be outgoing, like people, want to make "Money". Reliable transportation, own car, must be clean, no tattoos. Ages of 25-35 apply 425-3978

ESTIMATOR/ASSISTANT
for landscape jobs. Also sales help needed. Crimble Nursery, 50145 Ford Rd., Canton, 425-1700

Expanding retail and bulk
opportunities. Bright, highly motivated individuals to fill immediate openings for:
Full Time/Part Time
YARD HELP
STOCK POSITIONS
CASHIERS
We offer excellent compensation and benefits. Flexible Medical & Dental Insurance, Disability Benefits, Paid Vacations, Life Insurance, Profit Sharing and 401(k) Savings Plan.
Please Contact:
Manager
261-5110
Erb LUMBER CO.
11970 Farmington Rd.
Livonia, MI 48150
An Equal Opportunity Employer

EXTRA MONEY FOR HOLIDAYS
Seniors, Homebased, Students
Annual holiday event needs enthusiastic people for telephone. No selling. Afternoon to early evening. Mon-Thurs. & Sat. 3 mos. begin Sept 11th. \$4.00/hr. to start. Pleasant Southfield office. Betty: 423-2200

FACTORY - \$12-\$18/hr.
Need to hire 557-3200
Call 7:00 am - 5:00 pm
JHI Agency

FARMER'S INSURANCE GROUP
is expanding. We are looking for College Graduates who want to start their own business with the help of the 3rd largest home & auto insurer. Start part time without giving up your present employment. Call David Starnby, 665-1747; 525-9254

FARMINGTON AREA YMCA is in need of: Youth Sports Coaches, Group Leaders, Merit Award Swims Instructors. Apply Farmington area YMCA, 28100 Farmington Rd.
An Equal Opportunity Employer

FITNESS INSTRUCTOR - services offered W. Bloomfield athletic club. Send resume to: 486-9880

FITNESS INSTRUCTOR
Livonia area. Full time available some weekends. Knowledge of free weights and/or Aerobics necessary. Group classes. Call Steve at 427-2700. Call Lynn 591-1212

FIXTURE & TOOL ENGINEER
BROACHING MACHINE SPECIALTIES
411-4500

500 Help Wanted

DIRECT CARE
Experience or background working with the handicapped, needed for job teaching work skills to handicapped adults at Novi workshop. Starting salary \$6.57 per hour, plus fringe benefits. Please forward resume to:
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7777 North
Pontiac, MI 48053
An Equal Opportunity Employer

DRY CLEANING - immediate openings. Full & part-time afternoons, evenings, weekends for my trained Direct Care Workers at Small Group Home in Plymouth. Must be High School Grad, have good driving record & be dependable. \$5.05/hr. to start + benefits. Call Mon-Fri. 9-5pm. 569-4929

DIRECT CARE STAFF
Trained or untrained, days afternoons & midnight. 728-8797

DIRECT CARE
B. Oakland County Group Home \$18.00/HR preferred, \$5.25-15.75 per hour with benefits.
Apply 10am - 4pm. Jewish Assn., 37504 Michigan Ave., Wayne. Franklyn Rd. Southfield (S. of Northwestern)
An Equal Opportunity Employer

DIRECT CARE WORKER
Needed for group home in Farmington Hills. Afternoon shifts available. \$5/hour and benefits. Call between 10am-3pm, ask for Sue: 477-6851

DIRECT CARE WORKER
Full & part time, afternoons. Trained only. Call 591-3722
An Equal Opportunity Employer

DIRECT CARE WORKERS NEEDED
Immediate full-time positions available in Farmington Hills area. Starting pay \$5.00 per hour depending upon experience. Women welcome! Excellent benefits. Phone 118-4000

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500 Help Wanted

FLOPUS
Experience, full or part time. Detroit or W. Bloomfield. 682-9211

FOREMAN for well established asphalt paving company. Excellent compensation package, must have experience in all phases of asphalt construction. 477-0670

FOREMAN/MECHANIC
Packaging company needs foreman/mechanic with knowledge of packaging equipment. Excellent pay. Plymouth area. 459-1000

FORAGE WAREHOUSE in Livonia seeks full time experienced warehouse help. \$5. hr plus benefits. Apply in person: 38299 Amberley, Livonia. 484-9092

FREE MARKETING TRAINING
Local office of international organization needs 2 full time career minded individuals willing to work hard for \$2,000.00 per year. 427-1081

FRETER SUDDEN SERVICE
Now Hiring Parts Dept. Ordering, receiving and shipping of electrical parts, most experience plus, will train. Apply in person or call Connie, Parts Manager. 932-9599

FULL TIME AFTERNOONS
for Switchboard Operators. Must be reliable, type 35, 10pm and have a pleasant speaking voice. Applications being taken from 11:30 daily. 427-1081

FURNACE CLEANER
Growing heating company in Farmington Hills area seeking south Livonia area. Must have experience cleaner for upcoming fall season. Business time of year. For hard working, good pay. 422-0092

FURNITURE SERVICE PERSON
Immediate full time opportunity to join Grovans Furniture. Use your proven inside/outside service talents to become a valued part of our team. Excellent benefits. Work for a furniture company. Complete benefits and opportunity to grow. Southfield location. Call Baybar from 10 to 4:41. 353-9880

FURNITURE WAREHOUSING & TRUCK
Full time, dependable. Some lifting & good driving record required. Ray Interiors. 422-7000

GAGE INSPECTOR
Full time for split shift, 1pm-9:30pm. Near Metro Airport. 729-3100

GARDEN CENTER MANAGER
Full time, experienced only. Top Garden Center. 425-1100

GAZEBO INSPECTOR
Full time for split shift, 1pm-9:30pm. Near Metro Airport. 729-3100

GENERAL CLEANING WANTED
for Livonia fitness center. Full time/part time. Dependable person only. Salary negotiable. Sonia 425-5544

GENERAL HELP
Metal machine shop in Farmington Hills. Full time, experienced operators. Day & afternoon shifts. Full time, steady employment, some experience desired but not required. Call Mon-Fri. 9am - 3pm. 471-2300

GENERAL INSURANCE AGENT
Desirable position looking for an experienced Personal Lines CSR. Please call Betty between 1:30pm-4pm. 448-8705

GENERAL LABOR - No experience. Full benefits. Apply in person. US Industrial Tool & Supply, 15101 Great, Plymouth.

GENERAL LABORERS WANTED
Construction type work, start immediately. 261-2058

GENERAL LABOR: Machine Shop
Farmington Hills. Full time, overtime available. Benefits: Start \$4.50-\$5/hr. By Apply at 24520 N. Industrial Dr. N. of Grand River between Hogarty & Halstead.

GENERAL STOCK HELPER
Lifting required. Full time position for non smoker. Retailer. 644-7311

GLASS CUTTER
with experience for production cutting. Apply at B & G Glass, 11868 Woodward, Secor, Livonia. 427-1830

GROcery BAGGERS
Part time evening hours. Must be 16 years or older. Shopping Center Market
425 N. Center St.
Northville

GROUNDKEEPER
with some maintenance experience for 24-hour security guard position. Full time. Mon-Fri. 8am-5pm. An Equal Opportunity Employer.

500 Help Wanted

GENERAL LABOR - responsible machine operator needed to setup & operate high tech machines for processing aircraft & automotive parts. Will train the right individual. Apply at: 38550 Howe Rd., Wayne, MI 48095

GENERAL SERVICE TRAINEE wanted for Goodyear Auto Service Center. Work with the number one team. Full benefits. Very competitive hourly plus commission. March Tire Co. Ask for Rick. 454-0440
477-0670
454-5690
351-0450

GOPHER
Entry level assistant/technician to perform many duties for a light industrial corporation. 482-5875

GREENS KEEPER & GARDNER
needed at private golf club. Exp. experience not needed. Some benefits available. Ask for Lee or Al. 437-0430

GRINDER: DEE-TRU - conferties & OD printers. Carlside. Howland. 348-8550

GROUPS KEEPERS for private country club in Redford. Temporary Work. Call Monday thru Friday. 8am-12noon 531-1240

GROUPSKEEPER
Needed for apartment complex. Full time. Call for information 624-0004

GROUPSKEEPER for apt. complex in Westland. Full time position; must have references. Please call between 10-4 Mon. thru Fri. 455-1100

GROUNDKEEPER (11)
for municipal golf course. Work 40 hrs. \$5.75/hr. Call Leslie at Uniforce 454-1688

GROUNDKEEPER needed full time for luxury apartment complex in Farmington Hills. Interested persons please call 474-6082

GROUND PERSONNEL desired for development, corporation in Oakland County. Duties include lawn care, landscaping & snow removal. Full time year around position available immediately. 642-6686
An Equal Opportunity Employer

GROUNDSPERSON
- full time, large apt. complex in Westland, 87hr. 459-6600

GROUNDSPERSON needed for a Livonia apartment community. 397-0110

GROUNDSPERSON
needed for luxury apartment complex in Farmington Hills. Person must be dependable and have own transportation. Position is full time. 24-hour person to maintain Apartments, 24689 Mulwood Dr., Farmington Hills, MI 48331. Corner of Grand River & Drake.

GROUNDSPERSON
needed for luxury apartment complex in Rochester Hills. Experience preferred. Call 373-4488.

GROUP HOME MANAGER
2 years related experience & B.S. degree preferred. Excellent benefits. Live-in preferred. Apply to: JARC, 28368 Franklin Rd., Southfield, MI 48034 (352-5272)

GROUP HOME needs Medical Coordinator, Assistant Manager and Direct Care Staff in Westland-Garden City area. Please call Mon, thru Fri. 10am-5pm. 425-2222

GROUP HOMES in Belleville for developmentally disabled adults seeking direct care staff for all shifts. Must be 18 years old, have high school diploma in equivalent and a Michigan Drivers License. Call between 10 and 9. Mon. thru Fri. 699-8543 or 699-3808

GROUNDBLOOMFIELD HILLS mortuary is seeking an experienced funeral director, accountant & mature receptionist. Gary McCreary 540-7321

HAIR CARE
Full & part time positions to fill. Paid training, medical, dental, vacation and bonuses. Candidate not needed if you're licensed, ambitious and ready to start. Call John Ryan Assoc. 1-800-552-4870

HAIR DESIGNER
Qualified individual willing to absorb intensive knowledge on hair and styling. Position offers excellent benefits. Please call Judy 352-5790

HAIR DESIGNERS NEEDED
will train. Quick advancement for eager & creative individuals. Apply at the Hair Connection, 2599 N. Grand River & Farmington, N. of Plymouth Rd.

HAIR DRESSER & MANICURIST
with clientele for new elegant salon opening in West Bloomfield. Offer competitive benefits and paid vacation. 349-3442

HAIR DRESSER & NAIL TECH
For full service Birmingham salon. Educational program and benefits package offered. Please call 640-8644

HAIRDRESSERS
Troy salon is looking for hairdressers with clientele. Rent commensurate. 688-8888

HAIR STYLIST and Receptionist
Both Licensed, mature, to assist in salon management and retail sales. Salary and commission/benefits. 425-9510

HAIR STYLIST/Barber or Beautician wanted at very busy shop. Clientele waiting. The name of the shop is Star Hair Cut. 27226 Greenwood Rd., Livonia. 425-5440

HAIR STYLIST
Full or part time. Clientele waiting. Duke's Family Hair Shop. Redford, Livonia area. 531-6959

HAIR STYLIST
Join our established full service salon. Beautiful, friendly atmosphere. Earn up to 55% commission. Paid vacation and benefits. Free education & training. No clientele needed. Call 2PM-9PM to schedule a personal interview. 546-7267

HAIR STYLIST
Livonia. Wonderful walk-out opportunity for a dependable experienced person. Loads of work. 261-4010

HAIR STYLIST & MANICURIST
Make \$\$\$
7 Mile & Farmington Rd. 478-8190
Call Tues.-Sat.

HAIR STYLIST & MANICURIST
work in one of Livonia's hottest locations with top. All service salon. Excellent pay plan, education, vacation & insurance program. Full and part time.
464-9022

HOMEMAKERS/College Students
Part time teaching consultant to equipment community in non-Westland. good hourly wage. 348-9440

HOST/HOSTESS
for model in newly constructed Northville condominium 12-5pm. Sets. & Sun. Call 348-3517

GROCERY PERSONNEL
Full & part time positions available. Heavy lifting required. No experience necessary. Must be 18 years or older. College students welcome. \$6.00 to start in most cases.
Apply at:
FOOD EMPORIUM
37399 W. 6 Mile Rd.
Livonia

STOCK CLERKS
SHOPPING CENTER MARKET has immediate full time openings for stock clerks. Must be 18 years or older. Heavy lifting required. Excellent pay. Apply in person at:

SHOPPING CENTER MARKET
6433 ORCHARD LAKE RD.
(At 15 Mile Road - West Bloomfield)

Kmart

Applications now being accepted for part time positions. All shifts available. Many company benefits. Apply at our Farmington K Mart, 37175 Grand River.
An Equal Opportunity Employer

THE FITNESS SOURCE
RETAIL OPPORTUNITIES
GYMEES, a new concept in fitness shopping, is searching for energetic people to staff its location at Twelve Oaks Mall.
GYMEES is the fastest growing specialty fitness chain in the country.
GYMEES is the complete source for work-out apparel, fitness equipment and sports nutrition supplements for the person who wants to meet their ultimate fitness goals.
GYMEES is now interviewing for the following positions:
STORE MANAGER
A salaried position with personal incentive plus a bonus and benefits program.
ASSISTANT MANAGER
A salaried position with personal incentive plus benefits.
If you have a sports background, retail sportswear experience, a knowledge of fitness equipment, are among those who take pride in being fit and are anxious to join a dynamic, growing organization, please send resume to or apply in person.
GYMEES
Twelve Oaks Mall
27362 Novi Road
Novi, MI 48060
Attn: Scott D'wirth
An Equal Opportunity Employer

Customer Service
Osten Services, a leading national provider of temporary help is seeking the ideal Customer Service & Placement Representative.
The candidate we are seeking should:
• Be well organized.
• Like a fast paced & pressured work environment.
• Enjoy working on the phone most of the day.
• Have excellent people skills.
• Be motivated and enthusiastic.
Send resume to:
OLSTEN SERVICES
4967 Crooks - Suite 100
Troy, MI, 48068
An Equal Opportunity Employer

DATA ENTRY OPERATOR
Progressive high tech firm in Southfield is seeking an individual for on-line computerized data entry. The ideal candidate will have recent computer data entry experience. World processing experience is helpful but not a requirement. Send resume including salary requirements to: DATA ENTRY OPERATOR, 4230 LaTrupe Village, MI 48078

DELIVERY DRIVER
Hovings Business Systems is seeking a full time employee for our equipment installation team. Knowledge of Metro area and a good driving record are a must. Reply to: HOVINGS BUSINESS SYSTEMS, 23684 Resnick Drive, Farmington Hills, MI 48024. Attention: Bill Leach

Direct Care Staff
For group homes in Canton & Belleville. Profound experience with the developmentally disabled preferred. Good benefit package & training provided. \$5.25 to \$5.65 an hour to start. Call R. Mickelson between 11am & 2pm weekdays. 471-5810 RRRS

MANAGER TRAINEES
We are an expanding marketer in the gasoline/convenient store field looking for enthusiastic career minded people to join our management training program. Trainees start at the store level and move at their own pace through varied levels of responsibility. There is excellent opportunity for advancement into the areas of merchandising, auditing & district management.
Benefits included consist of the following:
• \$15,000 to \$20,000 first year salary
• Health & Life Insurance
• Paid holidays & vacations
• Sick pay
• Retirement program
Related experience and/or college a plus but not required. For confidential interview send resume or stop at any of our Speedway stores to pick up an application & mail to:
Mr. Dave Edwards
c/o EMRO Marketing Co.
2205 Pontiac Trail
Walled Lake, MI 48088
Join The Winning Team
Equal Opportunity Employer

hudson's KNOWS YOU —
and would like you to become a member of the best retail team around! If you are a person who enjoys new people, challenges and success then we would like to speak with you. Creative people with high expectations are what we are made of. If you set goals, achieve them and are striving for career advancement, then you have discovered the ideal opportunity.
Application for sales consultant positions are now being accepted at the stores listed below. Please come in and fill out an application between the hours of 10 a.m.-5 p.m. Mon. thru Sat. A personnel representative at that store can answer any questions you may have.

hudson's
EASTLAND • NOVI • PONTIAC
• FAIRLANE • NORTHLAND • SOUTHLAND
• LAKESIDE • OAKLAND • WESTLAND
Equal Opportunity Employer

STAFF ACCOUNTANT
Join our health maintenance organization located in the New Center area of Detroit as a Staff Accountant. This individual will be responsible for general ledger and expense accounts; assist in the month-end closing and preparation of journal entries; and maintain fixed asset accounts. Qualifications are: BA or BS in accounting, 2 yrs. experience, preferably within HMO/Health Care Industry; knowledge of computer systems and audit experience desirable. Company paid fringe benefits offered and competitive starting salary. If interested, please forward resume to:
P.O. BOX 02307
DETROIT, MI 48202
Equal Opportunity Employer

FULL TIME FACTORY POSITIONS
\$5-\$6/HR. TO START
Aim Labor Systems in Livonia is hiring for several factory positions. We are looking for:
• MACHINE OPERATORS
• GENERAL LABORERS
Interested applicants should call between 8 a.m.-4 p.m.
476-7212

HOUSECLEANING SPECIALIST
Great hours & pay
New auto furnished. Detail and other areas. Call between 10-4 Mon-Fri. 261-7704
THE MAIDS INTERNATIONAL

HOUSEKEEPER
Full time, 8:30-5, Mon-Fri for luxury apartment complex in Farmington Hills. Competitive salary plus incentive & benefits. Experience required. Call Mon-Fri. 9am-5pm. 475-2222

HOUSEKEEPERS: male/female
part time. Flexible hours. Retirement home for the Sisters of Mercy, Farmington Hills. Please call Cindy Atkins.

HOUSEKEEPER WANTED
for a luxury apartment complex in Dearborn. 28051 Grand River, Farmington Hills 474-8591

HOUSEKEEPING - Are you ambitious, dependable, want to work 20-30 hours per week? \$5.50 per hour. No nights. No weekends. Light housekeeping with the best. Call Mrs. Maud. Mon-Fri. 8am-2PM. 478-9810
human resources

Employee Relations Coordinator
Mercy Hospitals and Health Services of Detroit has an immediate opening for an experienced Employee Relations Coordinator.
Ideal candidates must have a bachelor's degree, or combined equivalent in education and experience, must also have 2-3 years experience in HR or personnel development activities, excellent interpersonal skills and a broad knowledge of legal and regulatory requirements affecting employee relations and personnel policy development.
We offer a good salary, life/health/dental insurance, tuition reimbursement, combined time off program and child care facility.
Interested candidates please apply in person or send resume in confidence to:
Mercy Hospitals & Health Services of Detroit
Employment Services Dept.
Room M128
607 W. Outer Drive
Detroit, MI 48205
Affirmative Action/Equal Opportunity Employer (M/F/H/V)

COMPRI HOTEL SOUTHFIELD
Is in need of:
• Night Auditor
• Front Desk
• Part time Sales Secretary
If you feel you can fill these positions please apply today thru next week between 8 a.m.-6 p.m. We offer:
• Excellent working conditions
• Great Salary
• Uniforms & Employee Meals
COMPRI HOTEL SOUTHF

500 Help Wanted

HOUSEKEEPING POSITIONS, full-time 40 hours per week, weekly income, benefits, etc.

HYAC SERVICE TECHNICIAN wanted to join commercial, industrial progressive organization, great pay, good benefits.

IN SEARCH of enthusiastic, motivated people to complete our promotion trial, ideal for homemakers & retirees.

INSTALLATION SERVICE CO openings for basic electrical maintenance skills.

INSURANCE AGENT - experienced Personal Lines Customer Service Representative.

AGENCY POSITIONS - Commercial/Personal Lines/CSRs-Marketing-Claims-Raters.

INSURANCE EXPERIENCED ONLY Since our focus (all company work) is low cost, we are a corporation of the Independent Insurance Company.

INTERIOR DESIGNERS We have openings in both locations. Guaranteed salary commensurate with experience & ability.

JANITOR & HANDYPERSON Full-time. Applications taken Sept 9th between 9am-12 noon.

JANITORIAL OFFICE CLEANING Farmington Hills, Plymouth & Highland areas. 5 days Quarterly Bonus.

JANITORIAL PART-TIME Position available in West Bloomfield area. Call 450-8354.

JANITORIAL Full-time position in Grand County area. Excellent pay. Immediate opening. Call 8am-5pm: 557-6310.

JANITORIAL PART-TIME Plymouth-Canton area. 450-3370. Some weeks.

JANITORIAL PERSON FOR St. Alban apartment building in Westland. 451-1155.

JANITORIAN/RESS Ideal couple, part time evenings. Plymouth area. Call now: 335-6907.

JANITOR Part-time, flexible hours, great pay. Moeira Manufacturing. 428-2170.

JEWELER Position available for full-time jeweler, with at least 2 yrs. bench work experience.

JOURNEYMEN Heating & Cooling 10 years experience. \$17 hour to start.

KEYLINER Full-time job position. Some experience helpful. Birmingham area. 464-7352.

LABORERS - experienced, very capable in residential construction of single family homes.

LANDSCAPE MAINTENANCE. Benefits available. L.M.C. 937-0680.

LANDSCAPE IRRIGATION help wanted. Starting at \$6 per hour. 489-8577.

LANDSCAPE LABOR Full-time, experienced. 449-7210.

LANDSCAPE LABORER & DRIVER Full-time. Immediate opening. 462-2410.

LANDSCAPE & LAWN CARE workers wanted. Experienced. 467-8059.

LANDSCAPE Lawn maintenance & snow plows wanted. \$5.50 per hour to start.

LANDSCAPE SUPERVISOR & WFLA 30 year exp. 464-7299.

LANDSCAPE & LAWN Maintenance. Job wanted. 478-4114.

LANDSCAPE LABORER & DRIVER Full-time. Immediate opening. 462-2410.

LANDSCAPE & LAWN CARE workers wanted. Experienced. 467-8059.

LANDSCAPE WORKERS Needed, full or part time. Experience preferred but not necessary. Call 349-2280 or 349-2180.

500 Help Wanted

LATHE OPERATOR Must have 5 yrs with tooling & die experience. Tractor heading, premium rate, overtime, all benefits.

WESTLAND CONVALESCENT CENTER has full-time position available in the Laundry Department.

LAWN SERVICE company in Plymouth Northwest area now hiring General Laborers.

LEAD AIDE/Building Sub, Mon-Fri. Full time, \$5.50 per hour.

LEASING AGENT needed - full time for apt./town-home community in Birmingham.

LEASING PERSON - part-time for luxury apartment complexes.

LIBRARIAN ASSISTANT - progressive h/w tech firm in Southfield is seeking an individual for computer aided library.

MACHINE TOOL PIPE FITTERS Minimum 2 to 3 yrs. experience. Tube bending a must.

MACHINE TOOL REPAIR Experience required on large turret & engine lathes.

MACHINIST Turret lathe, bridge lathe, floor mill, turret grinder.

MACHINIST INSPECTOR Surface Grinder Ford Q10 approved tool & gage company.

MACHINISTS - 2-5 yrs. experience. CNC lathe, dead tool grinder, hone, die polisher.

MAINTENANCE Experience on repair of production presses and associated equipment.

MAINTENANCE - full or part time seasonal work on golf course. Experience not necessary.

MAINTENANCE - community in Westland, \$5.50 to start plus benefits.

MAINTENANCE & Housekeeping - experience a plus, full and part time, day and evening hours.

MAINTENANCE HELPER For large West Bloomfield condominium complex.

MAINTENANCE HELPER Birmingham office building needed. Full time for general maintenance.

MAINTENANCE MECHANIC Requires 2-3 years experience maintaining industrial electric sports light equipment.

MAINTENANCE/Mechanics - welding, fabricating, hydraulics, electrical.

MAINTENANCE PERSON - Metal stamping company seeks person experienced with welding.

MAINTENANCE PERSON Full-time, experienced for large office building apartment complex.

MAINTENANCE PERSON - attractive apt. complex in Westland, general maintenance experience necessary.

MAINTENANCE PERSON (day or night shift). Some ability at HI-L repair.

MAINTENANCE HELPER & RUNNER with auto. Courteous. Tool & Gage.

MACHINE OPERATORS Plastic plant. \$5 per hour plus benefits.

MANAGEMENT TRAINEE No experience necessary. Will train full or part time.

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MOTOR ROUTE DRIVER wanted AM and PM routes. Redford and Livonia areas.

MOTOR DRIVER / DRIVER wanted AM and PM routes. Redford and Livonia areas.

MOTOR ROUTE DRIVER wanted AM and PM routes. Redford and Livonia areas.

500 Help Wanted

LOVE PLANTS? Why not learn a new profession calling for plants in commercial locations?

MAINTENANCE PERSON - Free one bed room apartment with excellent salary. Must have knowledge of heating & cooling.

MAJOR OPTICAL COMPANY needs bright people for retail sales, light polishing position.

MAKE MONEY while you exercise walking brochures door-to-door in Livonia.

MAKE-UP ARTIST - Needed for busy skin & body care salon. Call for information.

MANAGEMENT OPPORTUNITIES Wisconsin Toys, America's fastest growing toy and Christmas outlet chain.

MANAGER for new group home in Wayne. Must have related experience.

MANAGER POSITION Open at Crown Imago, 12 Oaks Mill. Successful experience is required.

MANAGER sharp, experienced professional to manage suburban apartment complex.

MANAGER TRAINER Auto make shop requires non-smoking head of household who is looking to learn a career.

MANAGER - 2-5 yrs. experience. CNC lathe, dead tool grinder, hone, die polisher.

MARKETING COORDINATOR Career Communications Inc seeks marketing professionals to assist in the development of a new line of products.

MARKETING HELPER Direct marketing experience and good PC and spread sheet skills.

MARKET RESEARCH Interviewers Excellent opportunity to join a rapidly expanding company.

MARKET RESEARCH ASSISTANT Market Research Interviewers seek high school grads or college students who are good typists.

MAINTENANCE Looking for a qualified individual with previous hotel maintenance experience.

MAINTENANCE REPAIRS Requires 2-3 years experience maintaining industrial electric sports light equipment.

MAINTENANCE PERSON - Metal stamping company seeks person experienced with welding.

MAINTENANCE PERSON Full-time, experienced for large office building apartment complex.

MAINTENANCE PERSON - attractive apt. complex in Westland, general maintenance experience necessary.

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500 Help Wanted

METROVISION CABLE TELEVISION *Sales *Benefits *No Experience Necessary

PAINT & WALLPAPER RETAIL Progressive home center chain expanding into the Westland area.

PANEL/WIRE PERSON At least 1 year experience in panel wiring required.

PERSONNEL MANAGER Growing retail store is seeking an experienced individual to assist in the recruitment and training of new hires.

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PRINTING PRESS OPERATOR Experienced press operator is needed for a long term, temporary position in the Quality Control Dept.

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QUALITY CONTROL/FOOD Science Master Teacher, Stock help, Inspector for Inspectors and Lab Techs.

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500 Help Wanted
SPRAY PAINTER
Spray Painter needed for Plymouth market. No evening or Sunday work.

500 Help Wanted
TELEMARKETING
Top pay for the right person. Work 10:00 AM - 6:00 PM, 4-5 days a week.

500 Help Wanted
VETERINARY HOSPITAL: Technicians interested in assuming many varied responsibilities in a one doctor office.

502 Help Wanted
Dental-Medical
ALLERGY TECH/ MEDICAL ASSISTANT with heavy training needed for an exciting allergy practice.

502 Help Wanted
Dental-Medical
DENTAL HYGIENIST for progressive West Bloomfield office, excellent pay & working conditions. 3-1-2980 preferred. Call 455-4620

502 Help Wanted
Dental-Medical
ENTRAPSING PERSON needed to work on patients for dental medical equipment company. Experience preferred. Call 455-4620

502 Help Wanted
Dental-Medical
MEDICAL RECEPTIONIST Part-time for doctor's office in Wayne. 729-2882

502 Help Wanted
Dental-Medical
MEDICAL SECRETARY
Office Assistant
The Dept. of Medicine at Sinai Hospital has several Medical Secretaries & Office positions immediately available at its main campus & suburban Hechtman Center.

502 Help Wanted
Dental-Medical
NURSING ASSISTANTS
Dynamic nursing assistants needed for full time shift, due to growth. Competitive salary, comprehensive benefits, excellent working conditions.

STOCK & DISPLAY HELP WANTED
Experience Preferred
Apply in person only
Joe's Produce
33152 W. 7th - Livonia

STOCK PERSON
Full time for exclusive Birmingham market. No evening or Sunday work. Starting pay \$213.75 per week. Apply 174 W. Maple 644-5510

WAREHOUSE FULLER
Large wholesale distributor needs persons - male or female - to work full time in our clean, modern building. Full-time jobs, modern equipment, excellent benefits.

Home Health Care 354-2990
ASSESSMENT ORIENTED RNs
Needed immediately to work on a Quality Assurance Team monitoring care of residents in a bridge hospital.

Home Health Aide
Part time, Wednesdays & Thursdays. Must have a high school diploma & be at least 18 years old.

Hospital Billers
Excellent opportunities for experienced inpatient hospital billers for temporary assignment through-out the Metro area.

TEMPRO 443-5590
INSERVICE DIRECTOR/STAFF development. RN with long term care experience. Will be responsible for in-service planning and orientation of staff.

SINAI HOSPITAL OF DETROIT
Employment Office - MED
6707 W. Outer Dr.
Detroit, MI 48225

OPHTHALMOLOGY PROFESSIONALS
Henry Ford Medical Center, Sterling Heights, seeks a full time individual for its Ocular Pathology clinic.

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Excellent opportunities for experienced inpatient hospital billers for temporary assignment through-out the Metro area.

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OPHTHALMOLOGY PROFESSIONALS
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STOCK PERSON
Full time for exclusive Birmingham market. No evening or Sunday work. Starting pay \$213.75 per week. Apply 174 W. Maple 644-5510

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Large wholesale distributor needs persons - male or female - to work full time in our clean, modern building. Full-time jobs, modern equipment, excellent benefits.

Home Health Care 354-2990
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Needed immediately to work on a Quality Assurance Team monitoring care of residents in a bridge hospital.

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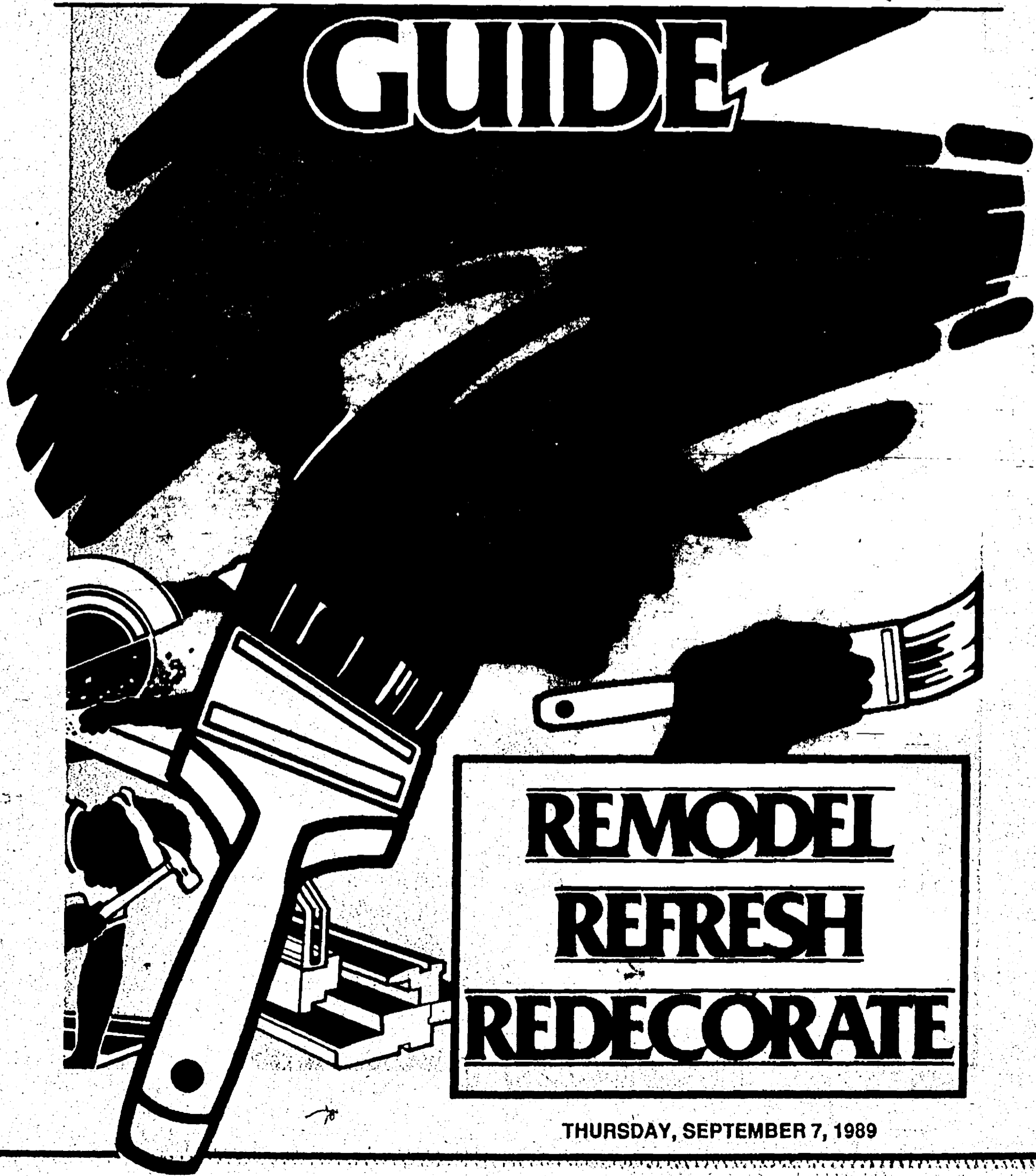
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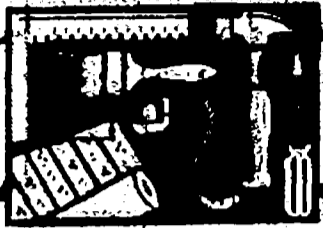
FALL

HOME IMPROVEMENT GUIDE



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THURSDAY, SEPTEMBER 7, 1989



Inside moisture must be reduced

By Andy Long
AP Newsfeatures

When air contains all the moisture it can hold, it is said to be saturated. What is called the relative humidity is then at 100 percent.

Excessive moisture in your house causes all sorts of problems if it is not permitted to escape to the outside.

The escape route can be one or more of several ways, but not through the outside walls. When that occurs, the most common result is the peeling of exterior paint.

Vapor barriers are used to prevent the moisture from reaching the paint film, but the condensation that takes place between the inside and outside walls can be avoided by the use of

vents which allow the moist air to leave the house. Such vents should be covered with screening to keep out insects.

Condensation is the result of warm moist air settling on a cool surface. That's why you get condensation on windows, cold water pipes, toilet tanks and even a glass of ice water. Either the excessive moisture in the house should be diminished or the surfaces on which it condenses should be made warmer.

To reduce the moisture in a house means controlling the sources that produce it. Water vapor enters the air from such things as bathing, showering, washing dishes, cooking and even by breathing.

The way to control its volume is by ventilation, either in the form of one or more exhaust fans or just a simple little thing like keeping a window open a little when engaging in any activity that produces moisture.

A dehumidifier can help by capturing some of the vapor before it does any damage.

When condensation does occur, be sure some of the moisture isn't coming

from your humidifier.

If your house has a crawl space under it, excessive moisture may be coming out of the ground and entering the structure.

Be sure the space is vented, then cover the ground with polyethylene sheets or something similar. Use sand to hold down the sheets at overlapping seams. If the ground cover proves to be very effective, the vents around the crawl space sometimes can be closed during cold weather.

What may appear to be a leak in the area of the toilet tanks is usually condensation. Some people find a simple solution is a fabric covering around the tank and other parts of the fixture.

This covering prevents the moist air from coming into contact with the tank. Such covers are available in different sizes, colors and styles. Care must be exercised to see the covering does not interfere with the flushing mechanism and the toilet seat.

Another way to handle the situation is with a Styrofoam kit that contains the necessary adhesive and instructions for cutting the material to fit the inside of the tank.

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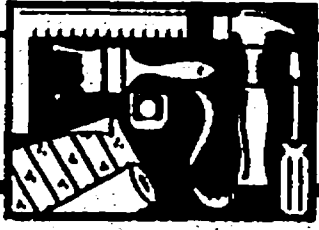
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In the 1990s The color palette is ever-expanding

The approach of a new decade always creates excitement — it's a time of change, new promise, new possibilities. Looking toward the 1990s, the way colors are used in home decor is a reflection of this change.

A wonderful kaleidoscope, with splashes of color being moved around, replaced, then showing up again where we least expect them, is part of the change. The color palette has expanded with the addition of warm, more vibrant colors that lend a great deal of visual interest.

There are starker contrasts. Walls are getting lighter, and furniture is being deepened.

Wicker is a prime example. It has been around for a while, having progressed from all white to terrific pastels. But now it's appearing in greens, wines and browns, accented by brightly patterned slipcovers, pillows, seats and backs.

In mood, international influences

are very strong and eclecticism remains the byword. The ethnic and Asian notes we have become accustomed to are continuing, but they are being played out with remarkable new twists. One perfect Japanese Imari plate, for example, is placed on a light blond Scandinavian wood table. The blend of these starkly different styles is stunning and dramatic.

OLD WORLD TRADITION has made a strong comeback, as roses and floral patterns continue to gain favor. These designs blend elegance and comfort for a very warm, inviting and livable atmosphere. They often feature red, which is also used freely as a strong accent color in accessories.

Though the color palette remains basically warm, with emphasis on vibrancy and neutrals, the new beginnings of a new coolness in interior design are apparent this fall.

Led by the re-emergence of blue,

this coolness will probably continue into the 1990s. It offers the balance between warm and cold, always sought in color selections. Blue is becoming popular in bedroom and bathrooms, often combined with white.

White has itself returned in an emphatic way. In both fashion and interior design, white is brilliant. It's a perfect background for all colors, creating a glare from which other colors emanate like a prism.

That's one reason white kitchen appliances are once again, popular. And used starkly — almost monochromatically — on both walls and furniture, white is absolutely dazzling.

Living rooms remain quite warm in color, with vibrant accents playing off that warmth. Of course, many people continue to favor neutrals, which are economic because they can be lived

HOMEFACTS

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2. Furnace replacement	90%
3. Fireplace addition	86%
4. Exterior painting	81%
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7. Kitchen face-lift (standard)	73%
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SOURCE: Practical Homeowner magazine

Please turn to Page 4

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Color palate

Continued from Page 3

with so comfortably for long periods of time.

NEUTRALS ARE ALSO helpful in creating a light, airy feeling and improving the flow from one room to another — two excellent ways to make small living spaces larger.

A marvelous new look comes from tinted glass, which replaces the usual clear glass in tabletops, dinnerware and ceramics. Mexican cobalt blues lend cool, bright accents to the table.

And, perhaps, even more than elsewhere, "eclectic" remains the key word in tabletop.

And there is lots and lots of whimsy. People are willing to be more adventurous and throw caution to the winds. Whoever said all the pieces have to match?

If you are basically comfortable with the decor but have a desire for something fresh and new, a one-room experiment is often satisfying. The bedroom is the perfect location; closed off from the rest of the house, it can be discretely repainted if the experiment goes awry. An alternate possibility is a small out-of-the-way guest bathroom.

FOR A BRIEF of the prominent color families available this fall, begin with the vibrant autumn colors, which are traditional but have been made more vivid now. They include brick red, chili, amber yellow, lilac rose, classic blue, daffodil, mineral red (an orange red) and violet purple.

Next are the clean outdoor colors. Bluegrass, which is more green than blue, is notable, as are posy green, purple heather, sage green, porcelain green and straw.

Then there are the neutrals. And there is a generous selection. Reed yellow, lambswool, cream pearl and angora are all lovely winter whites. They're accompanied by the classic neutrals: toasted almond, fawn (taupe), pebble, moonlight, smoked pearl, atmosphere, desert dust, nugget (a camel color), gray sand and dusted coral.

But the neutrals have been further enriched this year by the expanded neutrals, which have the barest hint of tint. These are soft, lovely colors we can live with for a long time without tiring of them. They have such delicate names as dusty pink, cameo rose, coral blush, antelope (almost a celery green), gray violet, pinkish gray, rose lilac and asparagus green.

Finally, there are what can best be described as the inky deep tones — wonderful classic mixing colors in the Old World style that help make the transition from fall to winter. Prominent among them are plum wine, burgundy, brownstone, desert palm (greenish brown), ebony (blue black), argyle purple and china blue.



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Plenty of help for novice remodeler

The wave of remodeling has also led to a boom in the do-it-yourself market. To cut costs and have more control over the project, home owners are picking up a hammer to make improvements — minor and major — themselves.

In the introduction to "The Home Hardware Handbook" (Fireside Books/Simon & Schuster), Bernard Gladston offers three reasons for the do-it-yourself trend: The disappearance of the jack-of-all-trade handyman who could be trusted to do everything; the rising cost of living combined with higher expectations; and renewed pride in the home.

If you're a novice do-it-yourselfer, don't fret — there is a lot of help for you. Home improvement centers now stock the latest how-to books, magazines and videos.

For more hands-on instruction, there are classes in everything from basic carpentry to plumbing offered by community colleges, university extension courses and home improvement centers.

And there are a number of home improvement projects that you can do over one weekend.

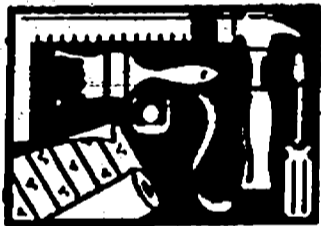
Some favorites include wallpapering a bathroom, refinishing and painting

ture, installing closet organizers, adding shelving and racks in the kitchen and installing decorative brackets and molding in the living room.

Start your project with the right tools.

Here is the rundown of the basics recommended by the editors of "The Home Hardware Handbook":

- Swiss Army knife — "the handiest pocket companion you can carry"
- Spiral ratchet screwdriver with interchangeable heads
- Dozuki pull saw
- Combination square
- 10-inch curved-jaw locking pliers
- Butt chisels, ranging from 1 inch to 1/4 inch
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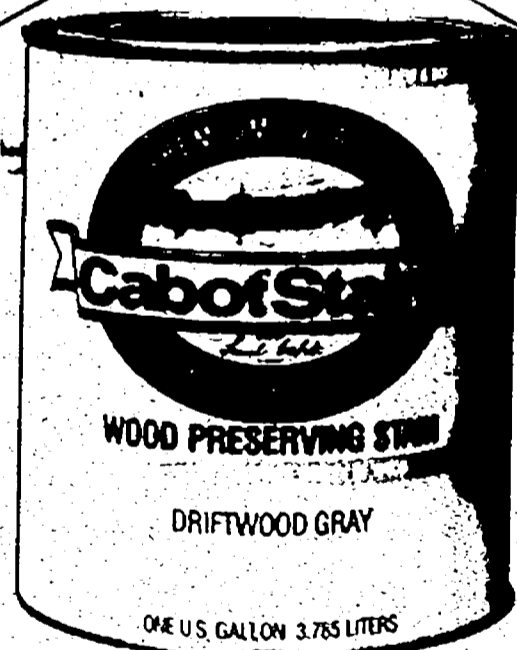
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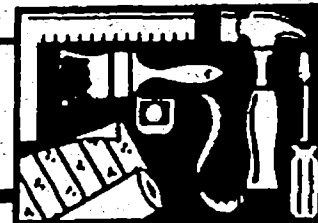
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Home crafters have advantage in redecorating

Are your digs looking a little worn, but you don't have the cash (or the time) for a complete design overhaul?

Check out your local fabric or crafts store, or take a class at a local community college.

Chances are that a few hours and a little patience are all you need to perk up the bathroom or enliven an old chair.

To paint a headboard onto a wall, begin by preparing the wall for painting. Wash away dust and any soil that may prove damaging to the paint job. Smooth out the area to be painted by lightly sanding with a fine grain sandpaper. Then dust a final time with a damp cloth.

Define the design area for your headboard. The width of the design will need to be just slightly larger than the width of your mattress. But when marking the top and bottom of the headboard, remember to allow a space not only for the mattress but also for the pillows.

A GOOD RULE OF thumb is to begin the base of the design approxi-

mately 1 foot up from the top of the bed.

After selecting the design area, you may want to mark it with chalk. This will help keep the line straight when you paint, and any chalk not covered in the painting process can easily be washed away later.

The next step is important as you give the overall design a strong background. To do this, either paint the entire headboard area with a color that contrasts with the wall, or use a contrasting color in a large border design around the four sides of the headboard.

Another option for your background is to divide the area vertically into equal thirds, with 3 inches between each square. After stenciling, these three panels will work to help you form a cohesive design.

Once this background paint has dried, begin applying your stenciled design. A large central motif with smaller geometric elements on either side is one way to approach the design. Or apply an all-over pattern, such as

diagonal stripes or a checkerboard effect.

If you have a favorite stencil pattern with a scale too small for the headboard, follow a few simple steps to enlarge it.

Use a large piece of cardboard and draw a grid on it with a ruler. Next trace your stencil pattern onto graph paper. Then carefully draw the design represented in each graph paper square onto the corresponding cardboard square. Once you have finished transferring the pattern, cut out the design portion to create an enlarged template.

ONE EXCITING project to brighten your bathroom is a new cloth shower curtain.

The easiest method of sewing a shower curtain of your own is to find bed linens that fit the style of your bath. A flat sheet for a double bed, for example, is the ideal width for a standard tub/shower. For the more narrow corner shower, a twin-size sheet fits the bill.

Among the linen designs for your

bath are nautical designs such as sailboats or anchors, wildlife patterns, including ducks or geese, and floral or paisley patterns.

Because all sides of a sheet are already finished, the only sewing involved is to make buttonholes along the top of the sheet through which the curtain rings can fit.

Remember to count the number of rings before planning the spacing of the buttonholes. The standard number of rings is 12 for a tub/shower and six for a shower stall.

Space the buttonholes properly by first placing one on either side of the top border one inch from either side. Measure the fabric between these two holes. Now divide that measurement by the total number of rings, minus one. The length that remains is the space that should be allowed between each ring. Place a straight pin to mark the spacing across the top. Adjust the pins as necessary to make the spacing more exact.

AT EACH PIN marker, sew a buttonhole. Then hang the curtains sim-

ply by inserting a shower ring in each hole. At the same time, hang a plain plastic curtain on the inside of the cloth curtain. You may be able to use the plastic curtain you had been using to retain shower water. With both the plastic curtain and the cloth curtain in place, your fabric will be better protected from water and mildew.

You can keep water off the floor by tucking the plastic curtain inside the tub or shower rim. Then the full length of the cloth curtain hangs outside the rim for maximum effect.

There are a couple of inexpensive tricks that are less thorough than completely reupholstering the furniture.

One popular solution to the problem today is to sew a slipcover for a padded chair, loveseat or sofa. Although the fabric will fit more loosely than fabric stapled into place with upholstery staples, the furniture will end up with a fluffier, more rounded look as a result.

ADDING RUFFLES around the rim of the slipcover will also give the piece a softer look, and because ex-

posed wood on the back, arms or legs of the furniture will be covered, you won't need to worry with wood that has become scratched and nicked.

HOMEFACTS

■ Most people choose "non-professionals" for interior design advice. Where Americans get decorating advice:

Spouse	39%
Family/friends	28%
Magazines/catalogs	24%
Retail stores	15%
Professional decorator	8%

NOTE: Respondents could answer more than once.
SOURCE: Spiegel Inc. survey.

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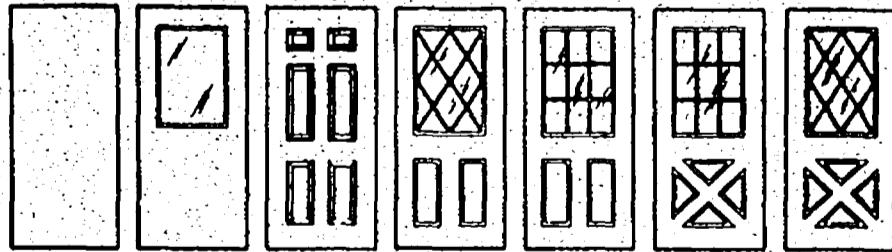
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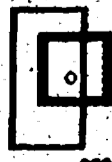
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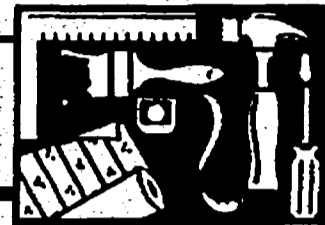


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At times, all you need to do is switch the sofa's location around or reupholster a single chair.

Sometimes the interior redesign bug bites a tad harder. That's when you junk the stereo cabinet and go for built-ins.

If, however, you find yourself picking at the old wallpaper, ripping up the wall-to-wall carpeting or tearing down the draperies, you haven't got a bug but a full-blown virus!

Hold on there! Replacing your flooring, wallpaper or window coverings isn't a simple Saturday project. Your home's interior should be thought of as a whole. With each room — and the elements in it — tied with the next.

The flooring, wall covering and window treatments you can use can go a long way toward unifying your home, providing a backdrop for the furnishings.

Start with a theme — contemporary, country, Southwestern, eclectic, whatever. Then decide on your base color.

Visit a paint store with a wall full of color chips. Gather those that please you. Then try to narrow the selection down to the three or four that you'll take along when shopping for floors, walls and windows.

Following is a rundown on trends you'll be seeing in home design stores this season. What's new, you'll note, is very much a play on the old.

Hard floors — stone, tile, brick, wood — are getting the most attention this year. And the more natural the material the better, say designers.

But prices! Don't fret: Synthetic flooring manufacturers are close behind, creating sheet and tile vinyls that offer the same look, whether it's granite, oak or marble, for a lot less.

The newest material this year? Concrete! No kidding, brave home owners are installing colored cement in kitchens, hallways and bathrooms. Once you get used to the idea, it starts to make sense — what could be more durable, easy to clean? It's no chillier than tile, installation is inexpensive, cleaning is easy.

Credits

This special Home Improvement section appearing today in all editions of the Observer & Eccentric Newspapers was coordinated by Marie McGee, special sections editor.

Advertising coordinators were Gigi Gondek and Rex Hatt. The cover layout was by Glenn Merilat, creative services supervisor.

Questions about the section can be directed to McGee at 591-2300, Ext. 313.

But it's certainly not for all of us. Among the other "hard" surfaces, you'll note that this year hardwood floors are going back to darker stains instead of the bleached, pickled looks. Wide oak planks are out, as are parquet styles.

CONSIDERING TILE? Not only are you going to find several quarried stone tiles in your supplier's showroom, but a number of surprisingly good fakes, as well.

Large Mexican-style pavers with a wider grout line is a popular look also, just be sure you are getting a top-quality product.

A warning on colored grouts: keeping the lighter colored ones clean is murder, even the new stain-resistant materials.

The hottest trend in interior flooring right now is rough-edged natural stone grouted together. Warm, peachy flagstone or cool slate from China, natural stone looks wonderful continued up a fireplace wall. Plus, it works with a country cottage as wonderfully as with a contemporary monolith.

Wall-to-wall carpeting is certainly not passe. What's warming up this market are borders, inlays and even accent dyeing.

For instance, if your gray carpet doesn't connect with the furnishings, a carpet craftsman can pull a color or even a design from a fabric in the room and repeat it along the edge of the carpet by cutting to the shape and inlaying a contrasting shade.

There are craftspeople who, by using a shearing technique, can "shave" out a design in a plush carpet or bevel the edge of a border.

Dyeing is another way to accent an expanse of carpet. A stencil is laid down and a design in a contrasting color sprayed on. Most carpet experts agree that dyeing an entire carpet is risky, but that accent dyeing is a viable and exciting option in interior detailing.

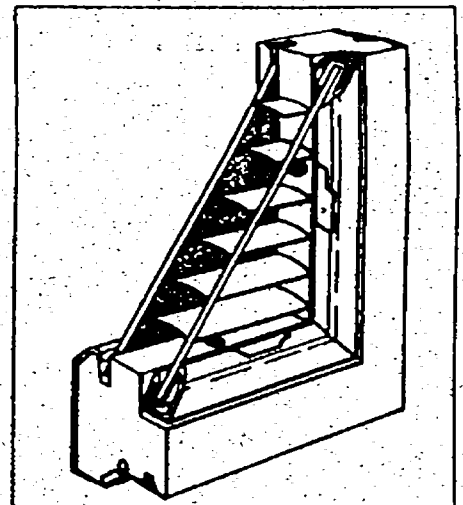
INDUSTRY NEWS includes horizontal fabric blind (by Hunter Douglas) that lets in light and costs around \$350 a window, and a new custom horizontal blind with a 1/4 inch slat (by the makers of Ball Blinds). This one lets in less light than standard blinds.

Vertical blinds are easy and practical. However, they're at the bottom of the list for hot looks for fall.

Shutters are back and manufacturers can now custom-size them to work on virtually any size or shape window — even half-rounds. Use them alone, in a contemporary setting or with draperies and valance for a dressier approach.

Think tradition, think romance, think good material — these are the current interior designs watchwords.

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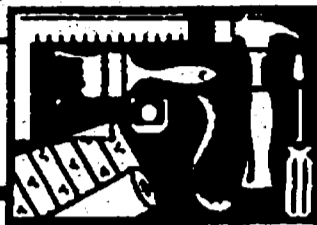
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Refinishing: Labor-intensive but fun



Great bargains can be found that do-it-yourselfers can refinish themselves. Have patience during the shopping and looking process.

Furniture that is raunchy or ragged may have a second life. No matter that it's chipped, wobbly, dented or even missing a portion.

You can infuse that table, chair or chest of drawers with new life and a new look. Necessity is the mother in invention, and invention is what will set your decor apart.

Inveterate shoppers of flea markets and junktiques know this. So do those familiar with estate sales, garage sales and Goodwill or Salvation Army stores. You can save hundreds of dollars and end up with one-of-a-kind collector's items.

Initiates into the world of restorable furniture can test the waters by devoting just one day to combing the local resources. Don't go to antique stores, where furniture is apt to be pricey.

CHECK YOUR newspaper's classified section and the telephone directory

for resources. Then hit the garage sales in the wee hours, as the pros do. From there, move up to the shops and thrift stores with an open mind and imaginative eye.

That peeling credenza may only need a new or old marble top. Replace the pedestal on an occasional table with columns, statuary or a narrow bookshelf.

This route is not without pitfalls. Nor is it without work.

Stand back. First ask yourself if your find is a generally attractive piece of furniture. Visualize it in your room.

Scrutinize the finish and check the joints. Is it solid? Does it need regluing? Does it have a natural finish or has it been painted?

Sometimes secondhand furnishings can be infested with termites or roaches. Be prepared to put the piece in a closed room with a pesticide fogger if necessary.

Last, determine whether you have the place and patience to do the restoration yourself, or if it is a task best left to a professional.

YOU WILL most certainly want to consult with your hardware and paint store about the most suitable products for your specific project. And, unless you are a seasoned refinisher, you may want to invest in a how-to book before beginning.

"The Weekend Finisher," the latest restoration book from Bruce Johnson (Ballantine), is excellent, as is "The Illustrated Handbook of Furniture Restoration" by George Buchanan (Harper and Row).

Look for refinishing tips in magazines such as "Country Living" and "Fine Wood Working."

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The Taunton Press of Newton, Conn., publishes several videos on furniture repairing. These video workshops separate myth from necessity with step-by-step lessons in reconstruction and refinishing.

Removing paint and varnish is probably the toughest task in bringing around used furniture. Wood absorbs paint, and a solid color will be labor-intensive to remove. But the effort is not without tips and tricks. And there are ever more excellent products to help you out. 3M has a new line of refinishing products, including Safest Stripper and Hand Erase Sander.

One of the most established wood finisher manufacturers, Homer Formby, recommends against all-purpose strippers that can take out the patina and raise wood grain. He prefers furniture refinisher for dissolving varnish, lacquer and shellac and paint remover for polyurethane and paint.

COLONIAL antiques originally may have been painted with compounds made of egg and milk. These require a special paint remover called PDE.

Since paint removers work best between 65 and 85 degrees Fahrenheit, fall is the best time to undertake do-it-yourself stripping. Working in moderate temperatures and in small sections at a time will help ensure your success.

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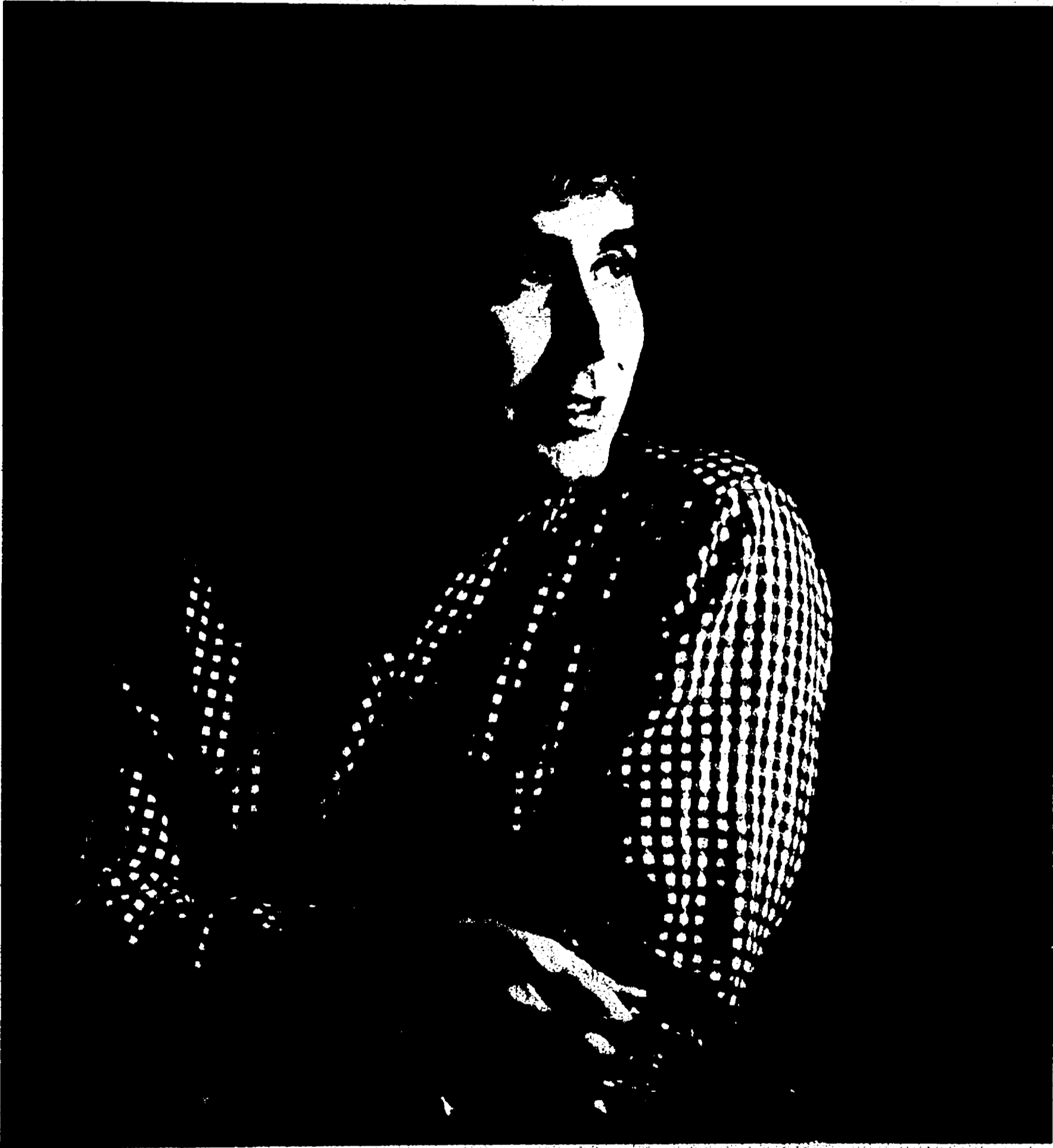
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