















# IT'S LAVDAS JEWELERS SECOND ANNUAL

## ROCK BOTTOM BLOW-OUT!

January 6, 7 & 8

**55%  
OFF**

all  
diamond  
& colored  
stone rings  
in stock

basic  
**GOLD CHAINS**

starting  
from **\$11.95**  
gram

**50%  
OFF**

all  
in-stock  
Citizen  
watches

If you've been tearing around town, looking for the lowest prices of the season, leave it to Lavdas to take the wind out of everyone else's SALE! You'll find rock-bottom prices on all top of the line merchandise. We've got to make room for all the great new stock arriving daily, so we're cutting loose on our entire inventory of name-brand watches, an exquisite selection of diamond, gemstone and engagement rings - over 3,000 in all - gold necklaces, bracelets, earrings; you name it...if we've got it--we've got it ON SALE!

Arrive early and clean up on our clean-out clearance prices, at both locations, during *the post-holiday, three day shopping spree*, Friday, January 6, Saturday, January 7 & Sunday, January 8, 1989.

And, if you haven't already done so, apply now for your very own Lavdas Instant Charge Card, that guarantees you up to \$5,000 of credit at the jewelers where your credit is as good as gold.

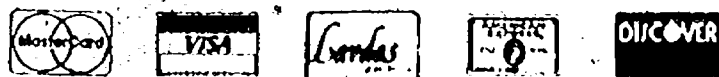
Custom Design  
Gold Sold by Gram Weight

Free Lay-A-Way,  
Jewelry Cleaning & Gift Wrap

# Lavdas

JEWELRY LTD

**WARREN**  
3671 E. Twelve Mile  
West of Ryan  
751-8275



**GARDEN CITY**  
30112 Ford Road  
West of Middlebelt  
522-0717

SALE HOURS: Friday & Saturday 10-7, Sunday 12-5

Some restrictions may apply.





# EARTHQUAKE

The disastrous earthquake which struck Armenia has devastated the country. Over 60,000 have died, tens of thousands are injured, and over half a million have been left without medical attention, clothing and shelter.

Unless more help is received immediately, thousands of others are doomed to die.

The outpouring of international sympathy and help has been an encouragement to the survivors and a comfort to the bereaved.

Further aid is urgently needed. Help alleviate the misery and suffering by contributing to the earthquake fund.

*Please send your donations to:*

## ARMENIA EARTHQUAKE FUND

St. John's Armenian Church  
22001 Northwestern Highway  
Southfield, MI 48075

*For further information, or to make direct contributions  
by Master Card or Visa, please call*

**(313) 559-5200**



















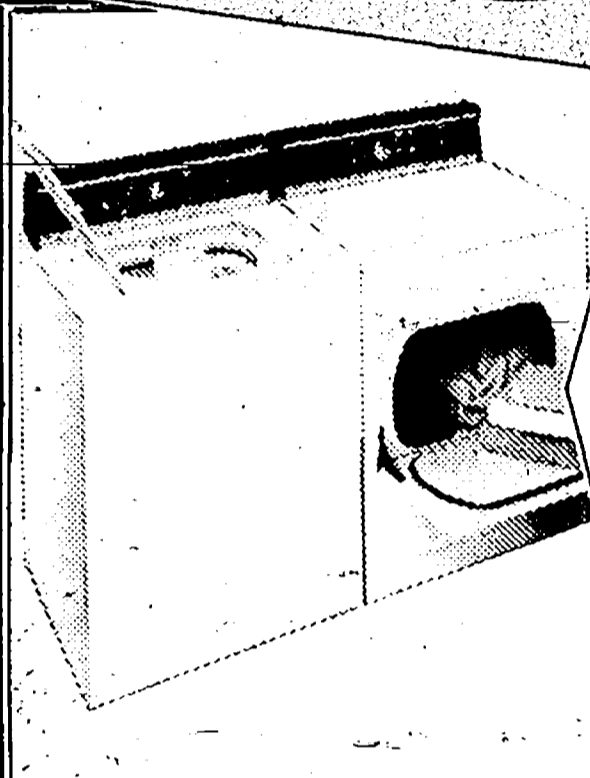
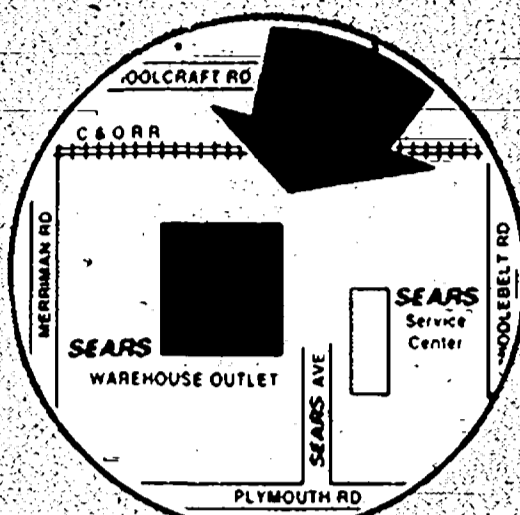
OPEN  
MON.-FRI.  
9 A.M. TO 9 P.M.  
SAT. 9 A.M. TO 5:30 P.M.

# SEARS WAREHOUSE

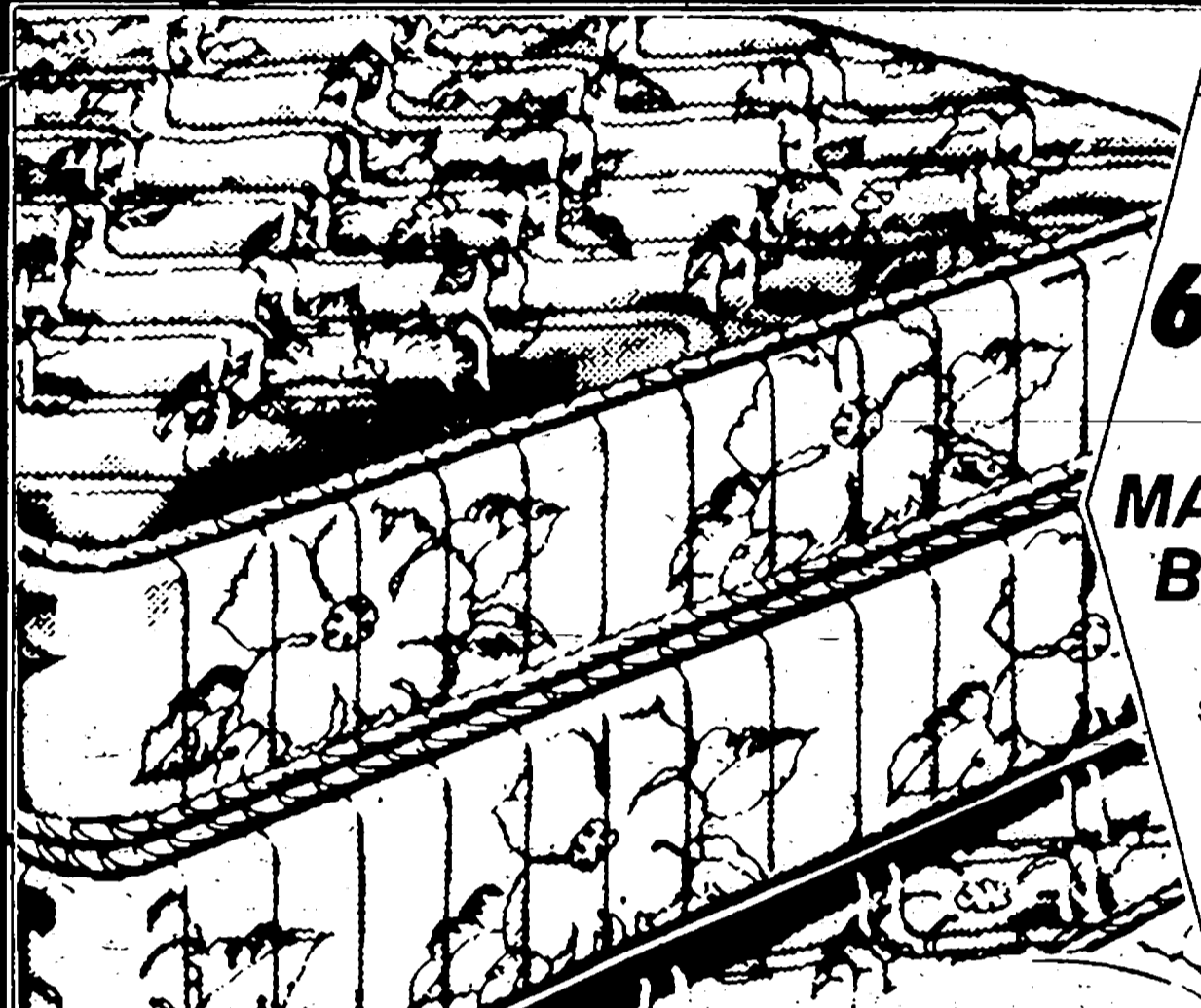
## LIVONIA OUTLET STORE

### 2 DAY SALE JANUARY 6 & 7

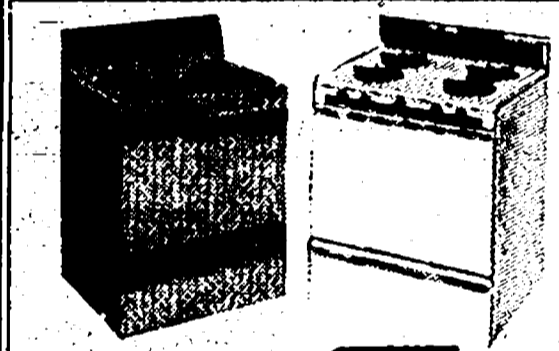
SAVE 20% TO 70% OFF REGULAR PRICES 1-2-3 OF A KIND  
SCRATCHED SURPLUS APPLIANCES - FURNITURE  
AND HOME IMPROVEMENTS



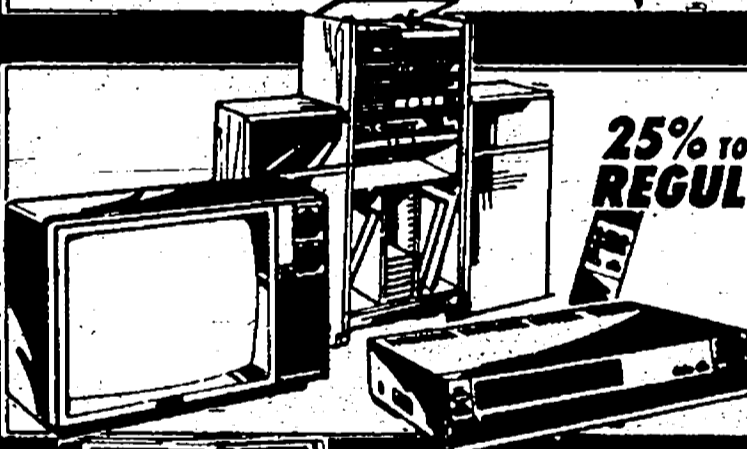
**20 TO 30% OFF**  
**REG. PRICE**  
WASHERS &  
DRYERS



**60% to 75% OFF**  
**MATTRESS AND BOXSPRINGS**  
MISMATCHED SETS  
ALL SIZES  
SOME TWIN MATTRESSES  
AS LOW AS  
**79<sup>88</sup>**



**30% to 50% OFF**  
**REG. PRICE**  
KENMORE  
RANGES  
FREE STANDING



**25% to 50% OFF**  
**REGULAR PRICE**  
TELEVISIONS  
STEREO'S  
AND VCR'S  
10 TO SELL



**20% to 40% OFF**  
**REG. PRICE**  
KENMORE FREEZERS  
AND REFRIGERATORS

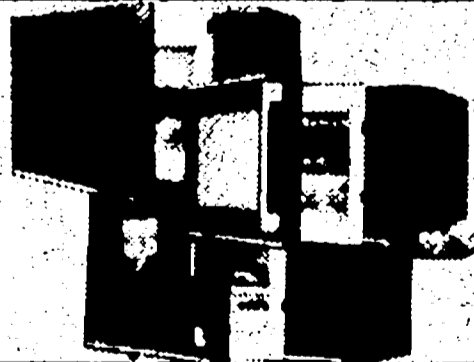


**OVER 50% OFF**  
SOFA AND SLEEPERS  
SOME AS LOW AS  
**199<sup>88</sup>**  
6 TO SELL



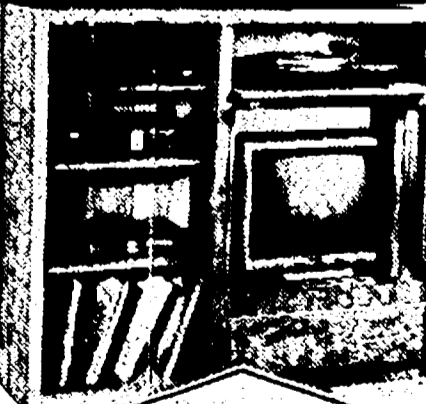
**99<sup>88</sup> EA.**  
10 TO SELL  
**ASSORTMENT OF CHAIRS-INCLINERS AND SWIVEL ROCKERS**

**35% to 45% OFF**  
**REG. PRICE**  
ASSORTED  
MICROWAVES  
6 TO SELL

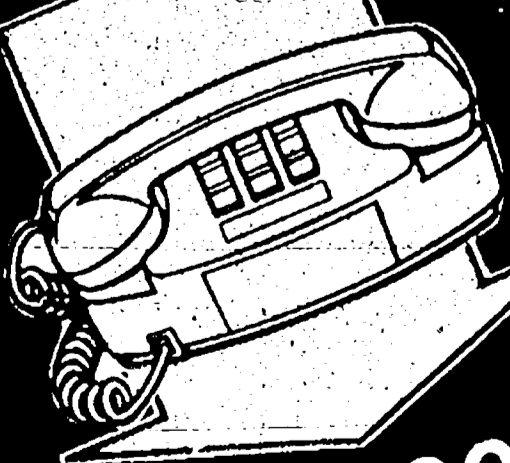


**50% TO OVER 50% OFF**

ASSORTED DINING ROOM TABLE SETS  
12 TO SELL



**AS LOW AS 149<sup>88</sup>**  
6 TO SELL  
**ASSORTED ENTERTAINMENT CENTERS**



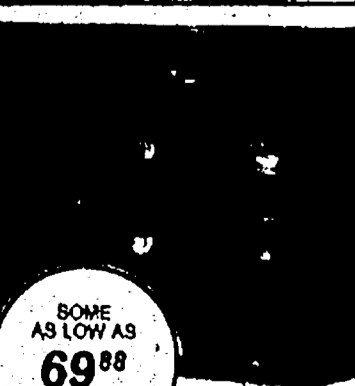
**422-5700**  
Sears Warehouse Store



**PORTABLE WASHER**  
AS LOW AS **299<sup>88</sup>**  
6 TOTAL UNITS TO SELL



**OVER 50% OFF HUTCH TOP**  
AS LOW AS **19<sup>88</sup>**  
6 TO SELL



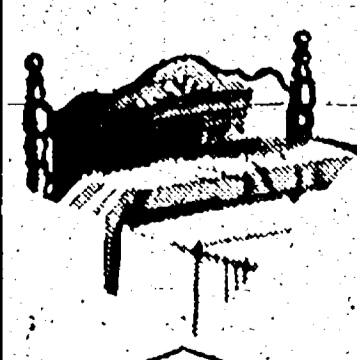
SOME AS LOW AS **69<sup>88</sup>**  
6 TO SELL

**ASSORTED CHINA TOPS 50%-80% OFF**



**GREAT BUY**

**OVER 50% OFF ASSORTED OTTOMANS**  
ONLY **19<sup>88</sup>**  
18 TO SELL



**70% to 80% OFF ASSORTED HEADBOARD**  
12 TO SELL



**ASSORTED CURIO CABINETS**  
AS LOW AS **149<sup>88</sup>**  
8 TO SELL

# Suburban Life

Sue Mason editor/591-2300



Thursday, January 5, 1989 O&E

(L.R.W.G.)

## Retailer caters to working women

By Larry O'Connor  
staff writer

Sure, a woman who works has all day to shop . . . just like a farmer has time to count every piece of straw in the barn.

Martin Weiss knows quite well that is not the case.

The president and chief executive officer of Hadley Arden Inc., a Livonia-based women's clothing chain, realized that in the early 1980s. He could see with his own employees — most of whom were women — that shopping was done out of necessity and not as a pastime.

With that in mind, Hadley Arden has made a nice dime because working women don't have time.

"I think they're successful in attracting a certain type of customer," said Mark Rosenfeld, president of Jacobson's. "I don't know how many stores they have now, but they have grown steadily through the years and have carved their own niche in the market."

The market Weiss caters to is quite clear in his mind. The working women of today has special needs.

"There were a lot of working women who didn't have time for a shopping day," said Weiss, whose clothing chain has 20 locations in the area including Westland, Garden City, Farmington and Livonia. "Their day was Saturday or Sunday and they didn't want to spend it all day shopping."

How does one cater to the working woman of today?

A specialty store, Hadley Arden usually can be found in neighborhood shopping centers. They are the kind of place a woman can go on her lunch hour or on her way home from work. Walk in, buy what she wants, and walk out.

The stores tend to be small. The average Hadley Arden runs about 4,000 square feet.

SINCE THERE isn't an abundance of space, fashion merchandise is pre-edited for the best quality for the least expensive price. Hadley Arden buyers only buy clothing with the best value, so the customer doesn't have to spend time figuring that out what is best for the dollar herself, Weiss said.

Judging by sales — \$15 million in 1987 alone — Weiss has figured out a way to make being small, yet large in terms, numbers of outlets, pay off. Along with 20 outlets in the Detroit area, plans include adding two or three new stores a year and eventually expanding to other states.

Success has followed Weiss since he merged his family business, Arden, with Hadley stores in 1982. He was indoctrinated into the clothing business at age 12 at the Arden clothing store his father owned in Port Huron.

Weiss would work after school in the children's department, sorting coat hangers and cleaning

Please turn to Page 2



STEVE JONES/staff photographer

Martin Weiss, president and chief executive officer of Hadley Arden Inc., a Livonia-based women's clothing chain, realized in the early 1980s that working women shopped of necessity and not as a pastime. And he has made money addressing that problem.

## Natural high

### She savors work with patients

By Larry O'Connor  
staff writer

Nurses . . . the ones who supply the bandages and care . . . the ones who play an integral part in a patient's recovery yet watch as the doctor gets the credit.

Nurses . . . the ones who are forced to work long hours and for poor pay . . . the ones who burn out quickly.

You don't have to tell Mary Killeen of Livonia about the negative aspects of nursing. She's heard them all.

Except the clinical nurse specialist at Sinai Hospital hasn't let those things drive her out. She will be the first to tell you nursing is tough. But in the same breath, she'll tell you how challenging and rewarding it can be.

Killeen, herself, is a prime example. She was recently selected as "Nurse of the Year" by the March of Dimes.

Each year the March of Dimes cites the nurse judged to be the outstanding maternal and child health nurse by a committee of peer nurses. This year the criteria included a focus on administrative nursing.

"I always got a real high taking care of patients," said Killeen, who was presented with a plaque and a check for \$500 at the recent annual meeting of the Perinatal Association of Michigan. "I love meeting moms and dads and bringing babies into the world."

HER ENTHUSIASM for nursing is only matched by

her accomplishments. She has had roles in promoting perinatal nursing as an administrator, educator and researcher along with her current position of clinical nurse specialist at Sinai Hospital.

As a director of Providence Hospital's Maternity Nursing Department from 1974 to 1981, she saw the initiation of the Family Birthing Center through all stages of development.

She spent time as an instructor and lecturer at Wayne State University (she has both her bachelor's and master's degrees in nursing from there) and was a supervisor at Metropolitan Hospital in Westland.

She has been a clinical nurse specialist at Sinai Hospital since 1988.

Killeen has been involved in extensive research projects designed to bridge the gap between nurses and new technology. She's also been a moderator, a speaker and adviser in the field of nursing.

And she certainly has come a long way from the time when she was a student nurse at the old Providence Hospital in Detroit. She was in the delivery room with other young nurses when newborns were coming left and right.

A nervous Killeen was asked to help one mother who was delivering her baby. She remembers that night like it happened two minutes ago.

Please turn to Page 2



JERRY ZOLENSKY/staff photographer

Mary Killeen has a gentle touch for proud new father James Schelberg of Farmington Hills and newborn son.

## Annual BOOT SALE



30% OFF  
ENTIRE STOCK OF  
BOOTS FOR  
MEN &  
WOMEN

- 9 West
- Red Cross
- Hush Puppies
- Cougar
- More favorites

Take 30% off all famous-maker casual and dress boots for men and women. Low to high-heeled looks in leather and nylon. Selections vary by store. Reg. 19.97-\$165, now 13.98-\$115.50.

4260 pair while quantities last. Women's Shoes at all stores. Men's Shoes available at Westborn, Macomb, Livonia, Lakeside and Universal locations.

# CROWLEY'S

COME TO QUALITY, VALUE & SERVICE









# Thanks TO OUR CARRIERS!



From left, top row: Russel Holmes—West Bloomfield, Todd Mueller—Rochester, Gary Johnson—Westland, Mike Leahy—Redford,  
middle row: Beth Weihe—Garden City, John Dickson—Livonia, Greg Robbins—Southfield, Ryan Berkaw—Troy,  
bottom row: Raymond Adamski—Plymouth, Brandon Dixon—Farmington, Brian Potrzebowski—Canton, Katie Weaver—Birmingham

Thanks

to these terrific young men and women who are our 1988 Carriers of the Year.

Throughout this year our 12 Observer & Eccentric carriers have delivered their hometown news twice each week in all kinds of weather. They have done a super job in keeping their collections organized and settling their accounts promptly. We select carriers who have exceptional collection records, carriers who have been Carrier of the Month. Their length of service, their diligence, character and commitment to their work are all qualities that we consider when the time rolls around to honor these special carriers with a trophy and a dinner.

Here they are and *Thanks!* again.

THE  
**Observer & Eccentric**

NEWSPAPERS



















## BUY A PIECE OF THE BLOCK.

If you're looking for a place of your own, the place to begin is your hometown newspaper's Creative Living Real Estate section. Hundreds of beautiful homes appear on these pages every Thursday. Make your Creative Living Real Estate section an enjoyable reading habit.

**Creative Living with Classified Real Estate —  
Your Complete Home Section**

**CALL TODAY FOR HOME DELIVERY**

*In Wayne County Call 591-0500, In Oakland County Call 644-1070*

*Observer & Eccentric*

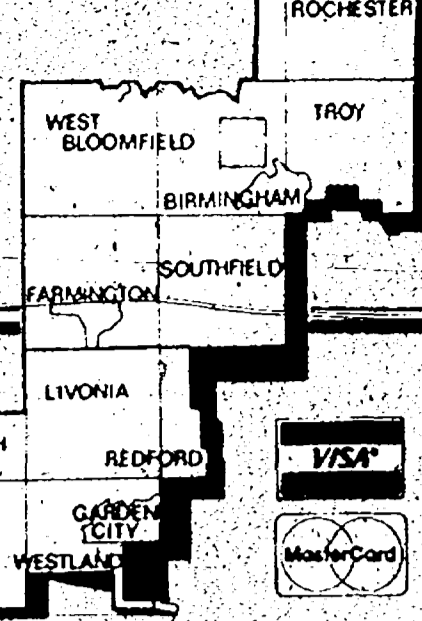
**classified  
ads**



# CLASSIFIED ADVERTISING

## REACH MICHIGAN'S FINEST MARKET

844-1070 Oakland County 591-0900 Wayne County 852-3222 Rochester/Rochester Hills



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**YOU MAY PLACE A CLASSIFIED ADVERTISEMENT FROM:**

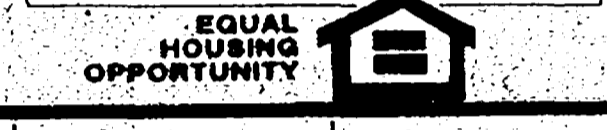
**8:00 A.M. - 5:30 P.M.**  
**MONDAY - THURSDAY**  
**AND FROM**  
**8:00 A.M. - 5:00 P.M.**  
**FRIDAY**

**DEADLINES FOR CLASSIFIED 'LINERS'**  
**MONDAY ISSUE: 5 P.M. FRIDAY**  
**THURSDAY ISSUE: 5 P.M. TUESDAY**

All real estate advertising in this newspaper is subject to the Federal Fair Housing Act of 1968 which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex or an intention to make any such preference, limitation or discrimination." This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby notified that all dwellings advertised in this newspaper are available on an equal opportunity basis.

All advertising published in The Observer & Eccentric is subject to the conditions stated in the applicable rate card, copies of which are available from the Advertising Department, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia, MI 48150, (313) 591-2300. The Observer & Eccentric reserves the right not to accept an advertiser's order. Observer & Eccentric Ad-Takers have no authority to bind this newspaper and only publication of an advertisement shall constitute final acceptance of the advertiser's order.

The Observer & Eccentric will issue credit for typographical or other errors only on the first insertion of an advertisement. If an error occurs, the advertiser must notify the Customer Service Department in time to correct the error before the second insertion.



**500 Help Wanted**

A BENCH HAND & Surfacing. Must have good experience. Clean, air-conditioned shop. Blue Cross, Dental, Retirement, Dependable. Call 800-550-0000.

**ACCEPTING APPLICATIONS** for part or full time office cleaning days. Southfield & Westland Lake areas. Ideal for retirees. 891-1755

**U of D BASKETBALL TICKET WINNERS**

**SHIRLEY DELANEY** 34629 Westland  
**SARON A. LALONDE** 33723 Five Mile, #172 Livonia

Please call the promotion department of the Observer & Eccentric Friday, January 6, 1989 to claim your two FREE U of D BASKETBALL TICKETS.

591-2300, ext. 404

**CONGRATULATIONS!**

**ACCOUNTANT** for Farmington Hills CPA firm. 1 year of recent public accounting experience preferred. This position offers an opportunity to work with a pleasant & congenial environment. Call Mr. Grant at Grant & Millman, PC: 626-5252

**ACCOUNTANT** needed for high growth computer company, 2 years related education required. Commensurate with experience. Send resume to: Data Systems Network Corp., 31000 Grand River Ave., Suite 350, Farmington Hills, MI, 48024, Alt: Accountant.

**ACCOUNTANT** Per Diem Tax Return Preparer wanted for large local CPA firm in Troy from Feb. 1 through Apr. 15, 1989. Send resume to: Forster & Company, 2075 W. Big Beaver, Ste. #401, Troy, MI, 48064.

**ACCOUNTANT SENIOR** Needed for busy Southfield CPA firm. 3 years public accounting experience required. Excellent benefits & growth opportunity. CPA. 2637 Northwestern Hwy., Suite 200, Southfield, MI, 48034.

**ACCOUNTING/BOOKKEEPER** young, aggressive company located in Birmingham/Southfield area has immediate, full time opening in accounting dept. Bookkeeping, typing & computer experience required. Send resume with salary requirements to Box #418, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

**AIDE** Group home or nursing home experience preferred. Good benefits. Part-time. Call: 435-6000

**500 Help Wanted**

**ACCOUNTING CLERK** - duties to include accounts payable, inventory, order tracking, detailed individual with PC entry Lotus & data base experience. Send salary history & resume to: Accounting Clerk, Walcom Industries Inc. 1760 Mapleview, Troy, MI, 48064

**ACCOUNTING** Immediate opening available for an Accounts Receivable Analyst. Experience with Micro Computers, a Plus. We're a diversified Real Estate Management Company located in Southfield. If you are interested in a great career opportunity, please submit your resume & salary history in confidence, to: 26348 Southfield Rd., Ste. 200, Southfield, MI, 48078

**ADIA**  
Warehousing  
ADIA has warehouse work available near the Jeffries (I-96) Farmington area. Call for appointment.  
525-0330  
ADIA  
Personal Services  
An Equal Opportunity Employer.

**ADVERTISING** Major firm in southfield seeks Data Entry Operator for media dept. This entry level position offers many growth opportunities. College degree a plus. 827-8341

**AEROBICS** Experienced, enthusiastic instructor/educator. Top pay. Flexible hours. Certification a plus. Don't miss this one! Call: 669-6683

**A FEW HOURS PER WEEK** can earn you extra cash during your spare time. These doors to door delivery jobs in your neighborhood offer competitive rates paid weekly. We will train. No sales or collections. Must be mature, have car & be dependable. For information call:  
American Field Marketing  
946-8520

**500 Help Wanted**

**ADMINISTRATIVE POSITION**  
Excellent opportunity for experienced individual with high corporate communication skills. Ability to write and desire to learn and be responsible for internal operations of a dynamic Southfield company. Salary commensurate with ability and performance. Please send resume to: P. O. Box 300, Southfield, MI, 48037

**ADVERTISING** Major firm in southfield seeks Data Entry Operator for media dept. This entry level position offers many growth opportunities. College degree a plus. 827-8341

**AEROBICS** Experienced, enthusiastic instructor/educator. Top pay. Flexible hours. Certification a plus. Don't miss this one! Call: 669-6683

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American Field Marketing  
946-8520

**500 Help Wanted**

**Administrative Secretary**  
A challenging opportunity exists at Sinai Hospital for an experienced Administrative Secretary. Requirements include: two to three years relevant experience, word processing proficiency, and the ability to take dictation and originate correspondence, knowledge of the IBM PC with wordPerfect is preferred. Superior organizational and problem solving skills, excellent oral and written communication skills and the ability to function effectively under pressure are critical.

We offer a competitive wage and comprehensive benefit package. For immediate consideration, please respond with resume and salary requirements to:  
SINAI HOSPITAL OF DETROIT  
Employment Office - G1F  
6747 W. Outer Dr.  
Detroit, MI 48235  
Equal Opportunity Employer M/F

**500 Help Wanted**

**A GREAT PLACE TO WORK!**  
Small Computer company has full part-time Sales, Shipping, Clerical, Credit, Customer Service positions open. Experience helpful but not necessary. Livonia. Call 10am-6pm. 427-0251

**HEALTH FOOD STORE**  
Sable purchased. Located in the heart of Redford area stores. Interest in, or knowledge of, vitamins and health food desirable but not absolutely necessary. Opportunity to advance.  
Call 851-4740 for W. Bloomfield Ask for Rick  
Call 533-2448 for Redford area

**AN OLD FRIEND**  
The Future Bright Company, can help pay off your Holiday debt. Call today. 851-2599

**500 Help Wanted**

**APARTMENT CLEANSING**  
Full time position for person to clean halfways & apartments. Own transportation. Apply Monday/Friday 7:45am-8:30am. River Bend Apartment Rental Office 30500 West Warren Westland

**APARTMENT LEASING**  
Experienced, well dressed individual to lease apartments. Major West suburban Hi-rise complex. Outside corporate promotional work as well. Call Mr. Litter at 356-5555.

**APARTMENT MAINTENANCE**  
Canton area, call between 8am-5pm. License, call between 8am-5pm. 881-3700

**500 Help Wanted**

**APPLY NOW**  
Marketing & Sales Department. \$9 per hour. Flexible hours. Full training. Students invited to apply. Call 12 noon - 5pm, Mon. thru Fri. 425-6980 or 425-7037

**APPRaisal/REAL ESTATE**  
Full time. Send resume to Blackacre Real Estate Corp., 30700 Telegraph, Suite 3636, Birmingham MI 48010

**ASSEMBLY CLERKS**  
50 people needed to do light assembly and inspection for automotive supplier in Canton. Long term assignments on day shift. WOMEN encouraged to apply. Call Linda for appointment. AGR SERVICE CORP., 591-1100

**500 Help Wanted**

**ASSISTANT FOR CIVIL ENGINEERING**  
Fields survey crew. Experience not required. Call 478-9454

**ATHLETIC SUPPLY**  
Management Trainees  
Earn \$35,000 to \$50,000 within 2 years. Full benefits.  
EMPLOYMENT CENTER INC.  
569-1636

**500 Help Wanted**

**CText**

CText, an innovative developer of software for the newspaper publishing industry, is seeking skilled and motivated people to join in our unprecedented growth. We offer hands-on opportunities at the leading edge of microprocessor, LAN and advanced text processing technology.

CText is currently interviewing to fill the following positions:

**Software Engineer**  
3 to 5 years programming in C in a DOS and UNIX environment required. Previous experience in systems programming, SQL, Assembler, or networking a plus.

**Sr. Software Engineer**  
Seeking candidates to help develop an editorial workstation product under OS/2 Presentation Manager that accesses a SQL database on a Tandem host. Requires a thorough knowledge of C. Experience in Microsoft Windows or Presentation Manager, UNIX, C++ and/or SQL would be a plus.

CText offers competitive compensation, excellent benefits and the opportunity to excel with a rapidly growing leader in the publishing industry.

Please send resume in strictest confidence to:  
**CText, Inc.**  
1286 Eisenhower Place  
Ann Arbor, MI 48108  
Attn: Personnel  
CText is an Equal Opportunity Employer

**ASSEMBLY • PACKAGING WAREHOUSE**

**200 People Needed Immediately**

Livonia Location • ALL SHIFTS

Interviewing Mon. thru Thurs. 9 a.m.-3 p.m.

Referral Bonuses - Bring a Friend

**J. MARTIN VICTOR TEMPORARIES**

38215 W. 10 Mile  
between Hallstead & Haggerty (Inside Freeway Medical Building next door to Wendy's)

**474-8722** Walk-ins are welcome

**500 Help Wanted**

**PROJECT MANAGER**  
Growing machine tool builder is seeking a person to coordinate engineering, planning and installation of flexible systems. A team leader with good communication and people skills is a must. Knowledge of machine tools, plant engineering, computers, or tooling would be helpful.

**APPLICATION ENGINEER**  
Experience with tooling, programming, and proposal of machining centers req.

Send resume to:  
**mandelli inc.**  
24558 Indoplex Circle  
Farmington Hills, MI 48331

**500 Help Wanted**

**COPY LAYOUT ARTIST PART TIME - TEMPORARY BIRMINGHAM**

We are in need of someone who would be willing to work part-time on a temporary basis, in our Birmingham office, approximately 3 months starting 2/8/89. Individual should have experience with newspaper advertising layout and graphics, typing and computer input of invoice data. Must also have the ability to work under deadline pressures. Hours: Mon., Tues., Fri., 9 a.m. to 6 p.m. Applications accepted.

**Observer & Eccentric Newspapers**  
36251 Schoolcraft  
Livonia, MI 48150  
We are an equal opportunity employer

**500 Help Wanted**

**SENIOR MANUFACTURE ENGINEER**

Imagine the personal and professional reward in joining a team where the focus is on technical leadership.

A medium size manufacturer with main office in the Howell, Michigan area has an opportunity to test your creative ability in solving problems in a fast moving environment. A manufacturer with a customer base in over 20 different industries and with 500 different applications.

This is not an administrative position, but a hands on key position with responsibility and authority. Must have B.S.M.E. or equivalent, 5 years minimum experience in a specialty manufacturing environment. Excellent benefits including medical, dental and profit sharing.

Start the new year with a new career with a great future!

Send resume in confidence to:  
**ENGINEER**  
P.O. BOX 980  
FOWLerville, MICHIGAN 48836

**500 Help Wanted**

**GMS NEEDS YOU!**

Let GMS put you to work.

Sign up today and take advantage of our top notch benefit package.

- Vacation/Holiday Pay
- Life Insurance
- Group Medical Insurance
- Referral bonus
- Employee of the month bonus - \$100.

We are currently looking for:

- Inspectors
- Cottors
- Clerical skills of all levels needed

Must have valid transportation; no public transportation available. Must bring Social Security Card & Picture I.D. to interview.

Call Now For An Appointment  
427-7000

**GENERAL MANAGEMENT SERVICES**  
14700 Farmington Road  
Livonia, Mich., Suite 104  
Heritage Commons  
An Equal Opportunity Employer

**500 Help Wanted**

**FAIRFIELD Inn**  
Marriott

Marriott's newest economy inn, opening soon on Stephenson Hwy. at I-75 & 14-Mile Road in Madison Heights, is now accepting applications for:

**GENERAL MAINTENANCE**  
Will perform minor repairs involving electrical wiring, plumbing, windows, doors, drywall, painting, etc. Prior hotel or apartment maintenance background preferred.

**HOUSEKEEPING SUPERVISOR**  
Will supervise/motivate up to 15 housekeepers and laundry personnel to ensure the highest standards of cleanliness and sanitation. Prior supervisory experience preferred.

As America's #1 hospitality employer, Marriott's Fairfield Inn can offer you:

- Quarterly Cash Bonuses Up To \$300
- New Facilities/New Uniforms
- Caring Managers & Co-Workers
- Training & Career Opportunities
- Medical/Dental/Life/Disability Insurance
- Up To 3 Weeks Paid Leave
- 7 Paid Holidays
- 4 Savings Programs

For immediate consideration, please call 8am-6pm:  
**939-1700**  
EOE m/f/h/v

**DO YOU HAVE MONDAY AND THURSDAY AFTERNOONS FREE?**

Want to earn extra cash?

An adult carrier route with the Observer & Eccentric Newspapers can be the solution. In just four hours a day, twice a week, you'll earn the extra cash you want without sacrificing your time to the demands of a full time job.

**CURRENT ROUTE OPENINGS ARE IN:**

- Clamouth
- Plymouth
- Westland
- Garden City

Interested persons must possess a polite business-like attitude, be self-motivated, and have dependable transportation. Scheduling is flexible.

**ALSO SEEKING:**  
• Substitute adult carriers for all areas, duties same as regular adult carrier but on call only.

**FOR MORE INFORMATION OR TO APPLY**  
Call  
**591-0500**

500 Help Wanted
A Kelly job is money in the bank
If you're looking for a way to add to your bank account, Kelly Services has the perfect answer. We have bank-titled and untitled jobs available in the Canton area. You'll get:

500 Help Wanted
A & P SUPERMARKETS
We are growing again. Soon we will be opening another new store.

500 Help Wanted
ASSISTANT Pre-School Position
Small private school in W. Bloomfield Area. Experience. 626-6663

500 Help Wanted
Murray's Discount Auto Stores
In LIVONIA
Parts Counter Persons (Experienced)

500 Help Wanted
BORING MILL OPERATOR
2-4 yrs. minimum experience. Salary. Nights. Hours unlimited. Pay commensurate with experience.

500 Help Wanted
BORING MILL OPERATORS
Loc Performance
201 Industrial Dr.
Plymouth

500 Help Wanted
CASHIERS - for midnight shift.
10pm to 7am. Flexible days. Apply: 25011 Telegraph, Southfield.

500 Help Wanted
CHILD CARE WORKERS
INFANT CHILD CARE PROFESSIONAL
Full time position for a mature, loving person to work with infants & toddlers.

500 Help Wanted
CONSUMER RESEARCH
New office soon to open in Berkley/Royal Oak Area. Telephone Interviewers needed.

KELLY SERVICES
The "Kelly Girl" People
Not An Agency, Never A Fee
Equal Opportunity Employer M/F/H

500 Help Wanted
ARBOR DRUGS CASHIERS & STOCK
NORTHVILLE
Full and part-time opportunities for mature, dependable cashiers and stock clerks.

500 Help Wanted
AUDITORS
For growing Southfield CPA firm. 2 years or more auditing experience in public accounting required.

500 Help Wanted
BANK BALANCING CLERKS
Part Time
Michigan National Corp will be accepting applications for part time bank balancing clerks.

500 Help Wanted
BUILDING OFFICIAL - The City of Wayne is accepting applications for the purpose of establishing a building official eligible list.

500 Help Wanted
CASHIER/STOCK
Full or part time, flexible hrs. Vacation pay after 1 yr. Life & health insurance. No experience needed.

500 Help Wanted
CASHIERS
Applications being accepted for full or part time openings for all shifts. Training program, paid vacation, hospitalization and bonus plan available.

500 Help Wanted
CLEANING PERSON
Experienced to clean apartments in the Rochester area. Full time position. Call between 9am-4pm.

500 Help Wanted
COUNTER CLERKS
Full or part time. New store in Birmingham. Call Janet Johnson.

RED WING TICKET WINNER
LARRY MARSHALL
20203 Laurel Livonia
Please call the promotion department of the Observer & Eccentric Friday, January 6, 1989 to claim your two FREE RED WING TICKETS.

500 Help Wanted
ASSEMBLERS
Electrical distribution company in Western suburbs needs assembler. Good starting salary and benefits.

500 Help Wanted
AUTO ALARM/CAR AUDIO
INSTALLATION OR SALES
Auto electronic experience needed. Initiators must have tools.

500 Help Wanted
AUTO BODY PERSON-Full Time
Employee pay fee. Positions are permanent. Benefits. Plymouth area. 455-1051

500 Help Wanted
AUTO DEALER
Farmington area dealer needs experienced individual in data entry/accouting. Excellent pay/benefits.

500 Help Wanted
BUSY SHELL Service Station
In need of (2) Cashiers & (2) Drive-through Salespeople. Call now!

500 Help Wanted
CASHIER
\$4 an hour. Full or part time. Male/female. Flexible hours. Senior citizens welcome.

500 Help Wanted
CELLULAR TECH. Excellent opportunity for experienced electronics technician with a fast growing organization in W. Bloomfield.

500 Help Wanted
CHARTER TOWNSHIP OF REDFORD POLICE AND FIRE CIVIL SERVICE COMMISSION
The Charter Township of Redford is accepting applications for the position of POLICE CADET for the purpose of establishing an eligibility list.

591-2300, ext. 404
CONGRATULATIONS!
ARE YOU TIRED OF MINIMUM WAGE?
We feel that you are worth more than that. We can help you get a better job.

500 Help Wanted
ASSISTANT BUYER
2 to 3 years experience in a manufacturing environment. Must be able to read blueprints.

500 Help Wanted
AUTO MECHANIC
Certified with good diagnostic skills. Others need not apply. Top pay & benefits.

500 Help Wanted
BEST PART-TIME JOB IN TOWN!
\$6.57 per hour. Working from home. Mon-Fri. Day hours. Weekly pay.

500 Help Wanted
BENCH HELPER
For tool & fixture shop. Deburr & expedite small & large parts.

500 Help Wanted
CARDINAL RETIREMENT Village of Farmington Hills now hiring both full & part time employees.

500 Help Wanted
CASHIERS
Full and part time positions available. Excellent pay & benefits.

500 Help Wanted
CLEANING PERSONS/PART TIME
Experienced, with transportation. Great for extra cash.

500 Help Wanted
CROSSING GUARDS
Full time and part time Apply at Plymouth Canton Community Schools, 454 S Harvey in Plymouth.

500 Help Wanted
ASSISTANT MANAGER
ROZ & SHERM
Aggressive experienced individual with strong background in sales & industrial work.

500 Help Wanted
AUTO MECHANIC
Certified. Needed for auto repair facility in Garden City. Call 782-7044

500 Help Wanted
AUTO MECHANIC-Full Time
Minimum 3 years in-shop experience. Own tools. Benefits. Plymouth area.

500 Help Wanted
CORPORATE PERSONNEL SERVICES
Livonia 478-1010
BLUE JEAN JOBS!
Kelly Services has an immediate need for 20 assembly and production workers.

500 Help Wanted
CASHIERS
Full and part time positions available. Excellent pay & benefits.

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Full and part time positions available. Excellent pay & benefits.

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CASHIERS
Full and part time positions available. Excellent pay & benefits.

Make a Date for Your Future
Attend Our Career Seminar
Wed., Jan. 11, 7 P.M.
If you are thinking about changing careers - think about this. As a Realtor Associate you can have the independence of being your own boss.

500 Help Wanted
Automotive Engineers
BILINGUAL (JAPANESE)
Experience preferred, degree, vehicle build/development, electrical systems, components, emissions testing.

500 Help Wanted
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Livonia 478-1010
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CHILD CARE PROFESSIONALS
Gerber Children's Center, a nationwide provider of quality child care needs individuals to work as Care Givers with young children.

500 Help Wanted
CASHIERS
Full and part time positions available. Excellent pay & benefits.

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Full and part time positions available. Excellent pay & benefits.

CHILD CARE PROFESSIONALS
Gerber Children's Center
Candidates must enjoy working with children, be sincere, warm and dependable. Full and part-time positions are available as:

STOCK CLERKS
SHOPPING CENTER MARKET has immediate full time openings for stock clerks. Must be 18 years or older. Heavy lifting required.

ELECTRICAL DESIGNERS MECHANICAL DESIGNERS SERVICE TECHNICIANS
Expanding filtration company with a "Prime CAD" design department seeking personnel with a minimum 3 years experience.

CHECK YOUR MATH
CARDINAL
A well established successful and growing apartment management company with an opportunity available for a Special Leasing Agent.

DIRECT CARE STAFF
To work in our newly opened two bed home in Garden City area. Afternoon shift. We train. \$4.75-\$5.00 per hour.

Observer & Eccentric CLASSIFIED ADVERTISING
Looking for furniture, appliances or other household items? Classified help you meet this challenge.

CORPORATE SALES ASSISTANT
CSC Comtec, a leader in computer services for the healthcare industry, is seeking a candidate to provide administrative/secretarial support.

WAREHOUSE MANAGEMENT
Dynamic regional, specialty retailer needs an experienced soft goods and small hard goods Processing Supervisor for its central distribution center.

THE WAY IT IS. PERIOD.
Midwest Publishing offers you steady, secure employment with a well run company and a bright outlook for the future.

Midwest Publishing, Inc. 643-9378
"Since the baby came, the most important thing is my family's security. Midwest Publishing provides that security and a lot more."

DIRECT CARE STAFF
To work in our newly opened two bed home in Garden City area. Afternoon shift. We train. \$4.75-\$5.00 per hour.

500 Help Wanted
DIRECT CARE WORKERS
Needed at group homes in Livonia.

500 Help Wanted
DRAFTSPERSON with graphic design background needed for sign company.

500 Help Wanted
EASY, ELEGANT, FUN
14 Kl. gold party plan.

500 Help Wanted
ENGINEER
Behr Industrial Equipment, Inc., industry leader in automated plant application systems.

500 Help Wanted
FITNESS minded enthusiastic people needed for the Women's Athletic Club of Birmingham.

500 Help Wanted
GENERAL ACCOUNTING
Part-time Help needed - Within area. Flexible hours.

500 Help Wanted
HAIR STYLIST & ASSISTANT
Royal Oak Salon

500 Help Wanted
HOUSEKEEPING ASSISTANT
In Condon

500 Help Wanted
INSURANCE
All fees paid by employer. Salary from \$15,000 to \$42,000.

DISCOVER YOUR HIDDEN TALENTS
Put them to work for you. Enroll in FREE training.

DRIVER
Full time position for driver van for senior citizen complex.

ELECTRICIAN
Experienced in conduit bending, field wiring, & panel wiring.

ENGINEERING AIDE
City of Farmington Hills

FLOOR MAINTENANCE JANITOR
Person needed full time, early morning & evenings.

GENERAL MACHINE OPERATORS
Progressive and growing mid-size company, supplying component parts to heavy truck industry.

HAIR STYLIST & MANICURIST
Full-time position for hair stylist/manicurist.

HOUSEKEEPING ASSISTANT
In Condon
To work weekends and holidays on the day shift.

INSURANCE
Insurance Examiner, 1 1/2-2 years experience with medical, dental, vision claims adjuster.

DISCOVER YOUR HIDDEN TALENTS
Temporary position available at the Home & Garden Show.

DRIVER
Full time position for driver van for senior citizen complex.

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HOME & SERVICE GUIDE

DEADLINE: 4 P.M. TUESDAY FOR THURSDAY EDITION / 4 P.M. FRIDAY FOR MONDAY EDITION.

9 Aluminum Siding
ALCOB Siding, Trim & Gutters.
Trocal Vinyl Windows, Awnings, Roofing, Storms, Steel Doors.

33 Bldg. & Remodeling
COMPLETE HOME IMPROVEMENT
Kitchens, Baths, Additions, Decks, etc.

39 Carpentry
KEN FIERKE Lic. Carpentry.
Decks, gutters, roofs, aluminum siding, etc.

64 Dressmaking & Tailoring
PROFESSIONAL ALTERATIONS & REPAIRS on any type of fabric.

90 Furnace
Install Or Repair
BOILERS/FURNACES
Service/Repair. Free Est.

110 Housecleaning
CLEANING
Complete, supervised cleaning. The European Way for home & office.

165 Painting & Decorating
JAN'S PAINTING SERVICE
Quality work, reasonable rates & dependable. References: 291-1681

200 Plastering
PLASTERING & DRYWALL
Repairs, additions, new work. All work guaranteed.

261 TV - VCR
TV - VCR REPAIR
TV, VCR, Stereo, Hi-Fi, Video, etc.

13 Art Work
LOOKING for art to create a special ambience for your home or office?

15 Asphalt
DOMINO CONST. CO. INC.
ASPHALT PAVING - Since 1966

41 Carpet
COLONIAL CARPETS
Sales, service & installation of all types of carpeting.

65 Drywall
AAA SPRAY TEXTURED CEILING
Drywall & Textured Ceiling Repair.

93 Furniture
Finishing & Repair
QUALITY FURNITURE REPAIRS
in home or office. Free estimate.

120 Interior Decorating
OAK MANTELS, trim, molding.
Interior Decorating. Free estimates.

215 Plumbing
ABLE PLUMBER
CALL - JIM: 421-7433
15 yrs. experience. Low prices!

269 Tile Work
ACE TILES EXTRAORDINARY
Tile, marble, re-grout, repair, etc.

27 Brick, Block, Cement
ALL BLOCK, brick & glass blocks.
Tile & cement work. Residential & Commercial.

42 Carpet Cleaning & Dyeing
AN ALPINE FRESH CARPET
carpet cleaning service. 2 rooms & hall, \$30. one chair, \$15.

44 Carpet Laying & Repair
AAA CARPET REPAIRS
Seams & restorations, all repairs. 1 DAY SERVICE.

66 Electrical
A-B ELECTRIC
Res. & Commercial. License #3528.

96 Garages
GARAGE DOORS
Steel Entrance Doors
Guaranteed to beat your best deal.

123 Janitorial
SUPREME CLEANING & HAULING
Commercial & Industrial. Floor stripping, carpeting, etc.

220 Refrigeration
REFRIGERATION SERVICE
Electrical Repairs, Furnace Repair. 24 Hour Service.

273 Tree Service
A-1 CONHOLLY TREE SERVICE
Tree Removal, Trimming, Stump Removal & Land Clearing.

33 Bldg. & Remodeling
AFFORDABLE IMPROVEMENTS
Siding, Additions, Windows, Decks, Roofing, Cement Work.

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64 Dressmaking & Tailoring
PROFESSIONAL ALTERATIONS & REPAIRS on any type of fabric.

65 Drywall
AAA SPRAY TEXTURED CEILING
Drywall & Textured Ceiling Repair.

41 Carpet
COLONIAL CARPETS
Sales, service & installation of all types of carpeting.

33 Bldg. & Remodeling
COMPLETE HOME IMPROVEMENT
Kitchens, Baths, Additions, Decks, etc.

9 Aluminum Siding
ALCOB Siding, Trim & Gutters.
Trocal Vinyl Windows, Awnings, Roofing, Storms, Steel Doors.



502 Help Wanted Dental-Medical LPNs Part-Time/Midnight Apply in person Marycrest Manor 15475 Middlebelt Livonia 427-9176

502 Help Wanted Dental-Medical NURSE AIDES/LPNs 8 month nursing home experience required for full position in Westland, Bellevue, West Bloomfield, Livonia and Dearborn Heights. Various shifts available. Call: PARTNERS IN PLACEMENT 474-8500

502 Help Wanted Dental-Medical RECEPTIONIST for busy medical office. Front desk & insurance experience necessary. Mary 559-4838

504 Help Wanted Office-Clerical ADMINISTRATIVE ASSISTANT Start the New Year by joining a new team...

504 Help Wanted Office-Clerical AUTO DEALER BOOKKEEPER Needed for costing car deals, commissions and inventory.

504 Help Wanted Office-Clerical Bookkeeping Partial Listing of Positions PAYROLL MANAGERS - We currently have several positions available...

504 Help Wanted Office-Clerical CLERK/TYPIST City of Birmingham, accepting applications for Clerk Typist A for the Dept. of Public Services.

504 Help Wanted Office-Clerical Come to Kelly! Kelly Services is currently seeking sharp, professional individuals for long and short term assignments.

504 Help Wanted Office-Clerical SWITCHBOARD OPERATORS 6 months experience ability to handle 20+ lines

502 Help Wanted Dental-Medical MANAGER/VP For busy ophthalmic office. Must be RN with management experience...

502 Help Wanted Dental-Medical NURSE AIDES We are looking for mature, dependable people with a love and understanding of the elderly...

502 Help Wanted Dental-Medical RECEPTIONIST Needed for Birmingham Physician's office. Previous medical office experience required.

504 Help Wanted Office-Clerical ABLE OFFICE CLERICAL Individual with excellent work habits and numbers needed for Order Process...

504 Help Wanted Office-Clerical ADMINISTRATIVE - secretary for VP of major international corporation.

504 Help Wanted Office-Clerical AUTO DEALER Switchboard Cashier Full Time. Experience helpful but will train right person.

504 Help Wanted Office-Clerical ACCOUNTS PAYABLE - Sharp professional. Payable Clerk is required by this suburban firm.

504 Help Wanted Office-Clerical CLERK/TYPIST Can you type at least 50wpm accurately and perform general clerical tasks?

504 Help Wanted Office-Clerical CLERKS Inventory filing stuffing envelopes

502 Help Wanted Dental-Medical MEDICAL ASSISTANT - Part time for Livonia podiatry office. Approximately 20 hours Mon-Wed & Fri.

502 Help Wanted Dental-Medical NURSE AIDES We are looking for mature, dependable people with a love and understanding of the elderly...

502 Help Wanted Dental-Medical RECEPTIONIST 2 years experience, good communication skills. Must send resume to: Ronald & Jacobs...

504 Help Wanted Office-Clerical ACCOUNTING CLERK Full time. Knowledge of payables and receivables a must.

504 Help Wanted Office-Clerical ANXIOUS TO WORK? Office area. Need to get you started. Long & short term assignments available.

504 Help Wanted Office-Clerical BOOKKEEPER A take care individual with 5 yrs. previous experience through Trial Balance for our Troy location.

504 Help Wanted Office-Clerical CLERICAL/ANALYST We are seeking an aggressive, motivated self-starter to provide clerical, administrative & analytical support...

504 Help Wanted Office-Clerical CLERK/TYPIST Life Insurance company located in Plymouth has opening for Clerk/Typist.

504 Help Wanted Office-Clerical CLERK TYPIST Work in exciting World of Women's fashion in Plymouth head quarters.

502 Help Wanted Dental-Medical MEDICAL ASSISTANT Part time. Will consider full time. Experience preferred.

502 Help Wanted Dental-Medical NURSE AIDES Growing home care agency is seeking qualified experienced personnel for private duty cases throughout Oakland County.

502 Help Wanted Dental-Medical REGISTERED NURSES Northville Hospital has openings for several Staff Nurses (RN) I and first-line Supervisors...

504 Help Wanted Office-Clerical ACCOUNTING CLERK An excellent opportunity to use your good math skills and computer experience in this exciting plus paid atmosphere.

504 Help Wanted Office-Clerical APPLY NOW! Jobs Available Immediately! Work today. Kelly Services needs workers for long and short term assignments.

504 Help Wanted Office-Clerical BOOKKEEPER Excellent opportunity for a well organized highly motivated individual for our new Birmingham Real Estate Development Office.

504 Help Wanted Office-Clerical CLERICAL/HALF DAYS 8:15 to 11:45, M-F. General Office duties for Rep. Grand River/10 2875 Orchard Lake Rd.

504 Help Wanted Office-Clerical CLERICAL/PART TIME Position in sales office of well known National company.

504 Help Wanted Office-Clerical CLERKS Inventory filing stuffing envelopes

502 Help Wanted Dental-Medical MEDICAL BILLER Experienced. Immediate opening for Bloomfield Hills surgeon. All insurance coverage computer knowledge necessary.

502 Help Wanted Dental-Medical NURSE ASSISTANTS Free training program provided in our nursing facility for developmentally disabled clients.

502 Help Wanted Dental-Medical REGISTERED NURSES Oakwood-Springwells Health Center's Urgent Care Department has an exciting opportunity available for a full time Registered Nurse on the emergency room floor.

504 Help Wanted Office-Clerical CORPORATE PERSONNEL SERVICES Detroit 975-0217 #1 Personnel Place 274-4230

504 Help Wanted Office-Clerical KELLY SERVICES Not a "Kelly Girl" People Not an Agency! Never a Fee Equal Opportunity Employer M/F/H

504 Help Wanted Office-Clerical BOOKKEEPER Full charge for advertising promotion to join our sales department.

504 Help Wanted Office-Clerical CLERICAL/RECEPTIONIST Positions - Days, evenings, weekends. Excellent Westfield location.

504 Help Wanted Office-Clerical CLERKS Inventory filing stuffing envelopes

504 Help Wanted Office-Clerical DATA ENTRY Temporary full-time Tax Processing Clerks needed Feb. thru April 15.

502 Help Wanted Dental-Medical MEDICAL RECEPTIONIST We are looking for a dependable, professional person to join our staff.

502 Help Wanted Dental-Medical NURSE AIDES \$6 per hour. 10 day/10 day/10 day immediate opening in the Midwest area for individuals interested in working part time.

502 Help Wanted Dental-Medical RN EMERGENCY ROOM Full and part time positions between afternoon and midnight shifts.

504 Help Wanted Office-Clerical ACCOUNTS PAYABLE CLERK Responsible for all aspects of Accounts Payable, including data input and account reconciliation.

504 Help Wanted Office-Clerical ARCHITECTURAL PANEL manufacturer needs person to read shop orders and assist in production.

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504 Help Wanted Office-Clerical CLERICAL/PART TIME Position in sales office of well known National company.

504 Help Wanted Office-Clerical CLERKS Inventory filing stuffing envelopes

504 Help Wanted Office-Clerical DATA ENTRY Immediate openings for individuals with good office/typing skills & pleasant phone manner in Wayne area.

502 Help Wanted Dental-Medical MEDICAL RECEPTIONIST Full time, pegboard experience. Royal Oak Birmingham area. 432-8200

502 Help Wanted Dental-Medical NURSE AIDES \$6 per hour. 10 day/10 day/10 day immediate opening in the Midwest area.

502 Help Wanted Dental-Medical RN EMERGENCY ROOM Full and part time positions between afternoon and midnight shifts.

504 Help Wanted Office-Clerical ACCOUNTS PAYABLE CLERK Full time, experienced. Salary, full benefits, paid holidays.

504 Help Wanted Office-Clerical ATTENTION Pay off those holiday bills by working short or long term assignments in the tri-county area.

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502 Help Wanted Dental-Medical NURSE AIDES All Shifts. Full or part time. Will train. \$4 an hour. Apply in person.

502 Help Wanted Dental-Medical RADIOLOGY TECHNICIAN Catherine McAuley Health Center in Ann Arbor is currently seeking a Radiology Tech to fill a contingent position.

502 Help Wanted Dental-Medical RN'S - LPN'S - GPNS Skilled nursing facility in Livonia seeking full and part time Nurses. LPN'S earn \$10.00 an hour.

504 Help Wanted Office-Clerical NETWORK RESOURCES, INC. 2880 Pinpoint Building Southfield, Mich. 48075 964-5500 or 642-2754

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Help Wanted Sales
RETAIL SALES
MERCHANDISER
PART TIME
DETROIT AREA

Help Wanted Part Time
ENVIRONMENTAL consulting firm...
GO HOME EARLY - With Part Time...

Help Wanted Part Time
TELEPHONE SALES
Permanent part time...
VALET PARKER

Help Wanted Domestic
DOMESTIC WORKER for Southfield 3...
ELDERLY GENTLEMAN needs...

Help Wanted Couples
APARTMENT MANAGER COUPLE...
On-site position for Manager Couple...

Situations Wanted Female
HOME CARE
RENT-A-MOM
Health Care Professionals, LTD.

Education & Instruction
AN EXCITING CAREER AS A
Travel Agent
Airline Reservationist
Ticket Agent

Health - Nutrition
FRANKLIN Raquet & Spa Single...
HAWAIIAN SPIRITUALITY
Natures perfect food, ideal appetite...

Antiques
ALL it's in what you get on your...
GREAT LAKES ANTIQUES
at our new location, 18.B. Broadway...

Box 450
OBSERVER & ELECTRONIC
NEWSPAPERS

Help Wanted Part Time
LABORATORY ASSISTANT
Oxley include shipment & receiving...

Help Wanted Domestic
ACTIVE BABYSITTER - over 30 yrs...
ADORABLE INFANT needs mature...

Help Wanted Domestic
HOUSEKEEPER - AIDE to care for...
HOUSEKEEPER - AIDE to care for...

Help Wanted Couples
MANAGER COUPLE
Energetic and organized couple...

Situations Wanted Male
HOUSE-KEEPER
Professional, bonded & insured...

Education & Instruction
ELLIOTT TRAVEL
SCHOOL
Students Loans
Free placement assistance

Health - Nutrition
LOSE 20 LBS. in next 30 days...
REDUCE CHRONIC BACK PAIN -

Antiques
DOLL REPAIR
Antique doll doctor, modern...

Help Wanted Part Time
JANITOR - PART TIME
Home for aged, Farmington Hills...

Help Wanted Part Time
JAPANESE SPEAKING person, to...

Help Wanted Domestic
BABYSITTER - for 7 yr. old boy...

Help Wanted Domestic
HOUSEKEEPER
Non-Fri. Responsible for cleaning...

Help Wanted Couples
RESIDENT MANAGERS
Mature couple needed for 40 unit...

Situations Wanted Male
NEED GOOD HUSBAND/dependable...

Education & Instruction
COMPUTER TRAINING IN Your...
REMEDIAL READING TUTORING

Health - Nutrition
RETURNING to school, need ride to...

Antiques
SUMMIT PLACE Mall - Antique Show...

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All ages. Popular for beginners...

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LABORATORY ASSISTANT
Oxley include shipment & receiving...

Help Wanted Part Time
LEASING AGENT needed part time...

Help Wanted Domestic
BABYSITTER - MATURE woman to care...

Help Wanted Domestic
HOUSEKEEPER
Non-Fri. Responsible for cleaning...

Help Wanted Couples
RESIDENT MANAGERS
Mature couple needed for 40 unit...

Situations Wanted Male
VACATION - March 3-10th 1989...

Education & Instruction
Piano-Organ Lessons
All ages. Popular for beginners...

Health - Nutrition
RETURNING to school, need ride to...

Antiques
SUMMIT PLACE Mall - Antique Show...

Help Wanted Part Time
LABORATORY ASSISTANT
Oxley include shipment & receiving...

Help Wanted Part Time
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BABYSITTER - MATURE woman to care...

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HOUSEKEEPER
Non-Fri. Responsible for cleaning...

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VACATION - March 3-10th 1989...

Education & Instruction
Piano-Organ Lessons
All ages. Popular for beginners...

Health - Nutrition
RETURNING to school, need ride to...

Antiques
SUMMIT PLACE Mall - Antique Show...

Large advertisement for 'ANTIQUE SHOWCASE' featuring an image of an antique and promotional text: 'To place your ad in this directory, please call Dorothy at 661-0618.'

507 Help Wanted Part Time
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512 Situations Wanted Female
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518 Education & Instruction
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609 Bingo
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702 Antiques
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V.F.W. #288 AUXILIARY
SUNDAY 2:00 P.M.
23414 Orchard Lake Rd.
(N. of Grand River)
474-9180

17th Congress District
Democratic Party
FRIDAY 6:30 P.M.
Sheldon Hall
(Farmington Rd. at Farmington Rd.)
261-9340

MADONNA COLLEGE
FRIDAY 6:45 P.M.
36600 Schoolcraft Road
(At Levan Road) Livonia
478-9939

FINNISH CULTURAL CENTER
FRIDAY 10:30 A.M.
35200 W. 8 Mile Rd.
(1 Mile W. of Farmington Rd.)
478-9939

VFW #4012
IN NORTHWILLE
SATURDAYS 6:45 P.M.
438 BO. MAIN STREET
NORTHVILLE
(N. of 7 Mile Rd.)
478-9939

ROGERS PTA
SATURDAY 6:30 P.M.
Anderson Middle School
3295 Catalpa (Berkeley)
Between Cooledge & Greenfield
(Parking In Rear)

1000's LYING CONCEPTS
TUESDAY 8:00 P.M.
Joy Hall Manor
28999 Joy Road.
(1 Mile E. of Middlebelt)
525-0960

WESTLAND FEDERATION
BASEBALL CLUB
WEDNESDAY 6:30 P.M.
GLA HALL
182 S. Merriman
Birch Hill Plaza
478-9939

DISABLED AMERICAN
VETERANS #115
THURSDAY 8:45 P.M.
V.F.W. #4012
20155 W. 7 Mile Rd.
(Across from Toys-R-Us)
478-9939

FINNISH CENTER
ASSOC.
THURSDAY 6:45 P.M.
35200 W. 8 Mile
(1 Mile W. of Farmington Rd.)
478-9939

ROCHESTER DEMOCRATIC CLUB
TUESDAY 6:30 P.M.
Sheldon Hall
(Plymouth Rd. at Farmington)
261-9340

FATHER DANIEL A LORDE
Knights of Columbus
MONDAY 6:45 P.M.
39900 Schoolcraft Rd.
Livonia
464-9678

ST. EDITH
SUNDAY 9:30 P.M.
19900 Newburgh
(8.5 Mile Rd.)
Livonia
464-2027

ST. EDITH SCHOOL
TUESDAY 6:45 P.M.
16089 Newburgh
(8.5 Mile Rd.)
Livonia
464-2027

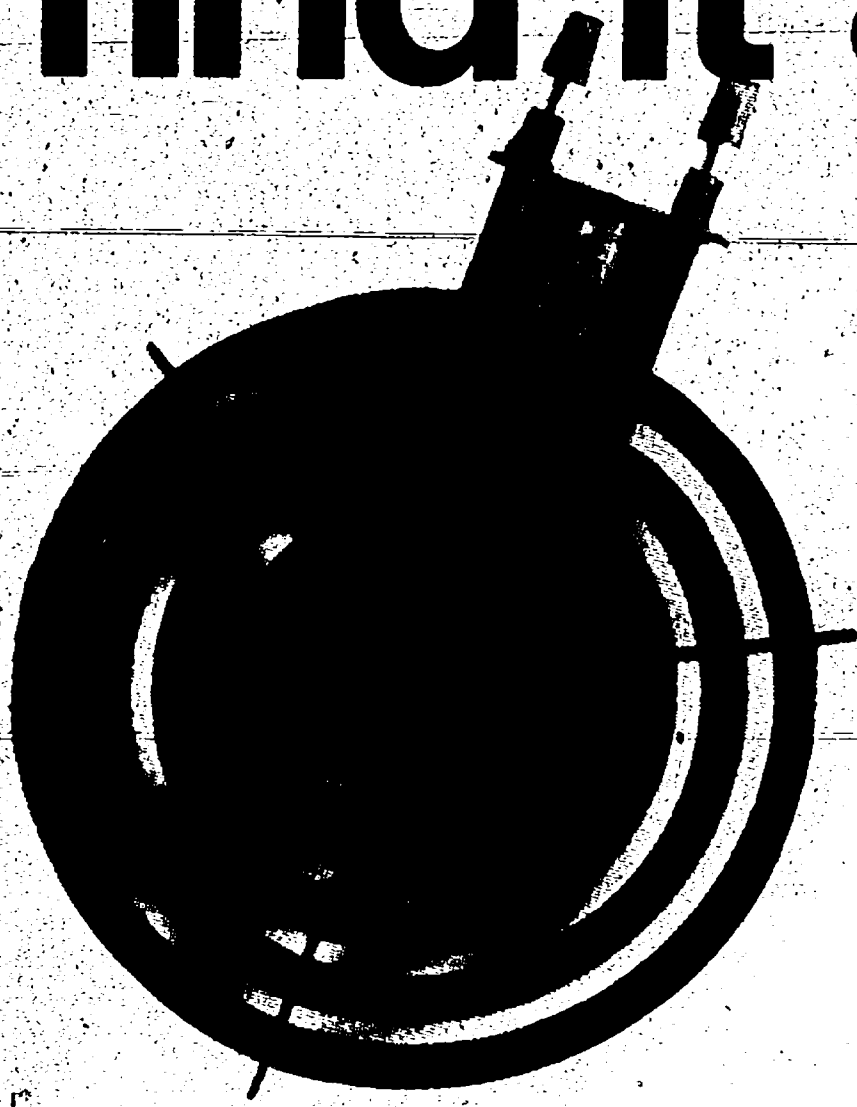
ROCHESTER DEMOCRATIC CLUB
TUESDAY 6:30 P.M.
Sheldon Hall
(Plymouth Rd. at Farmington)
261-9340

ROCHESTER DEMOCRATIC CLUB
TUESDAY 6:30 P.M.
Sheldon Hall
(Plymouth Rd.

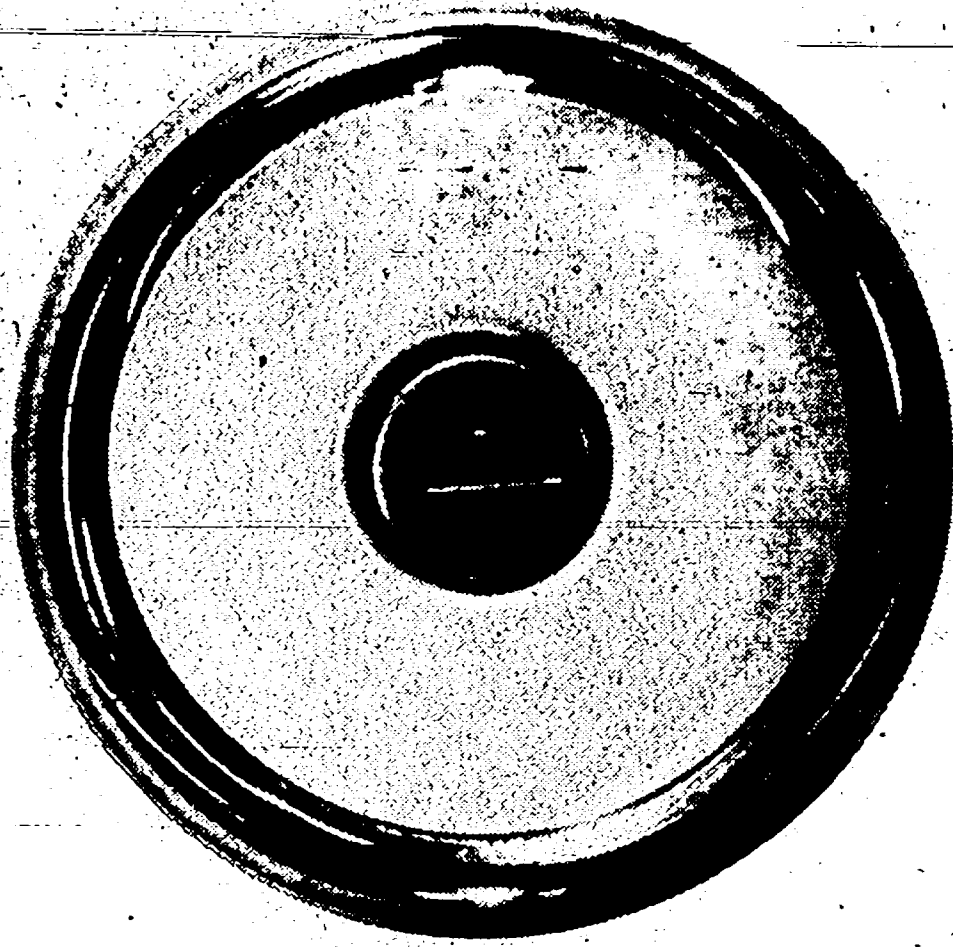




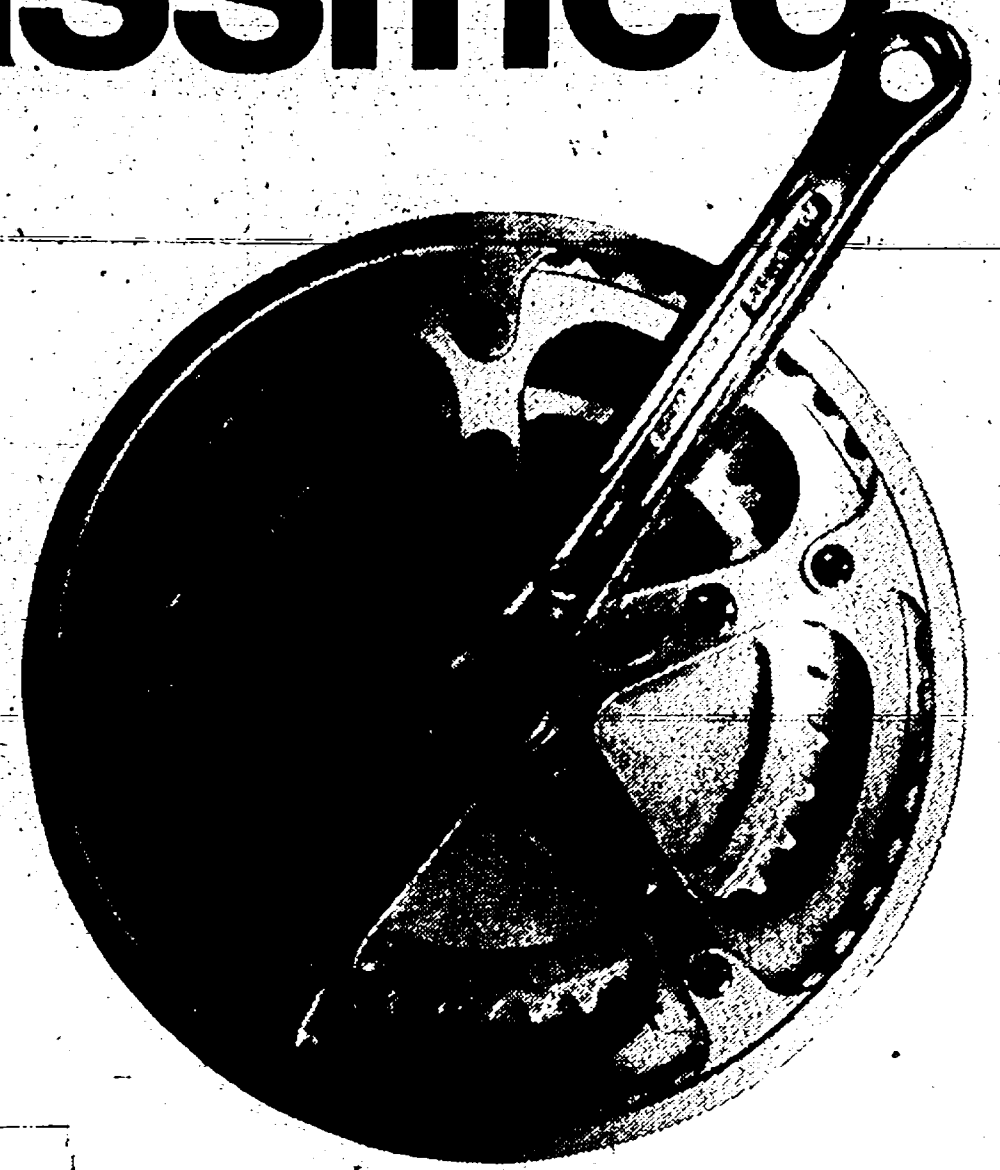
# find it all in classified



appliances



automobiles



bicycles

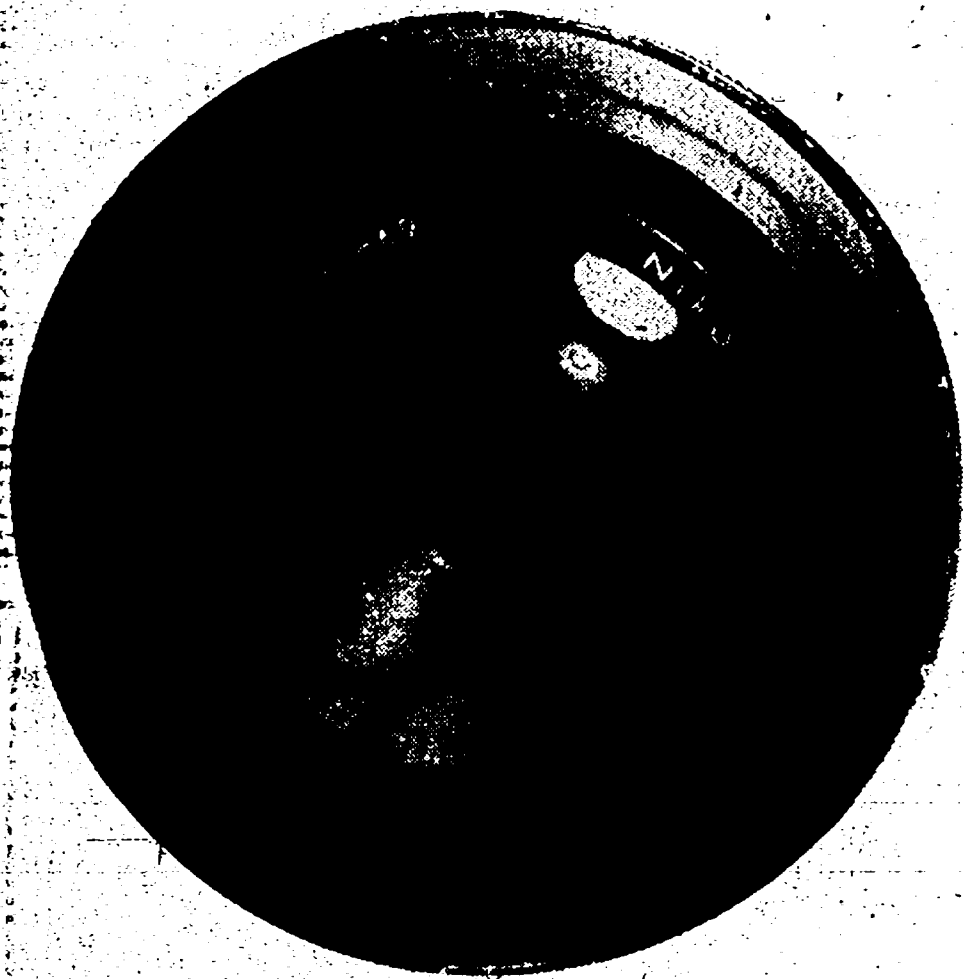


photo equipment



pets



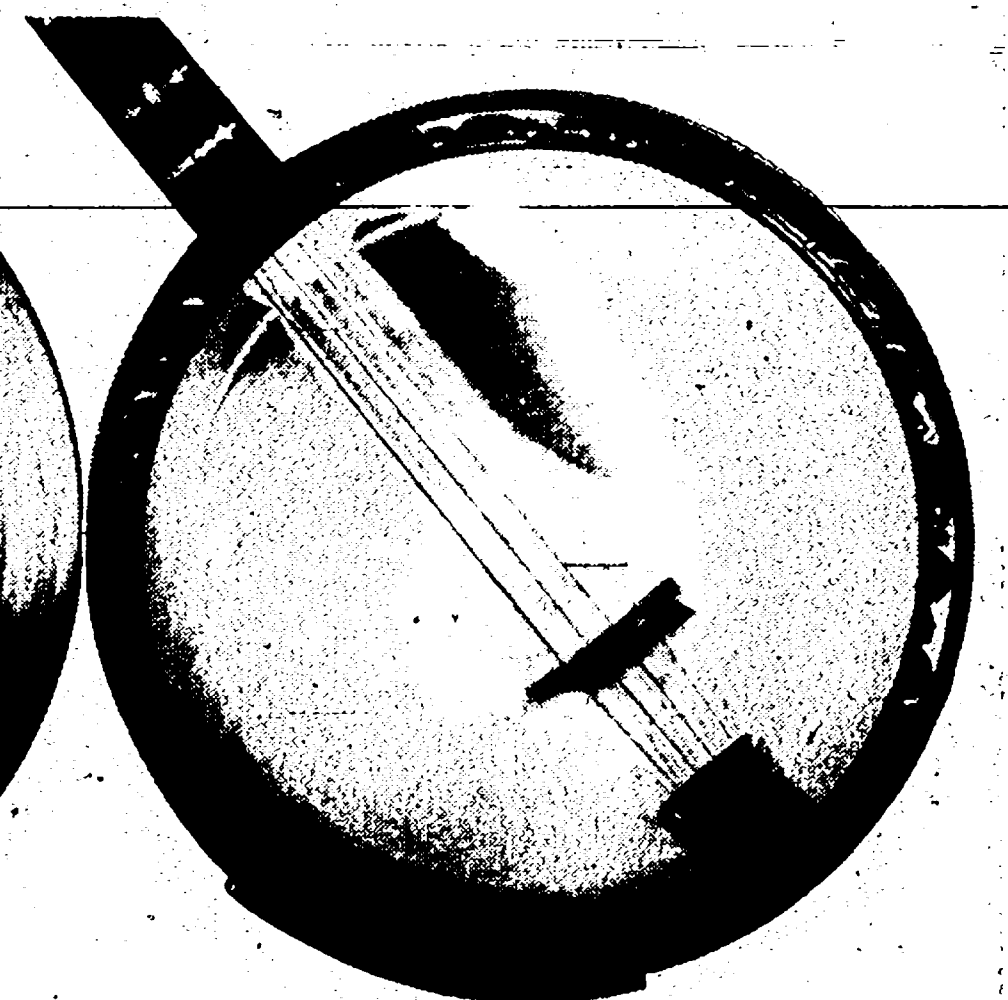
sporting equipment



antiques



homes



musical instruments

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**1988 MUSTANG GT**  
 Custom equipment group, air-visor mirror, power side windows, power lock group, AM/FM stereo cassette, speed control, dual electric remote mirrors, 3.0 liter EFI V-6 engine, automatic overdrive transmission, P225/60VR15 tires, rear window defroster, premium sound system. Stock #5715.  
 WAS \$15,872  
**YOUR PRICE \$12,862\***  
 6 AVAILABLE AT SIMILAR SAVINGS

**1989 ESCORT LX**  
 5 speed manual transmission, wide vinyl body-side moldings, AM/FM stereo, 4 speaker, tinted glass, power steering, lateral wipers, defroster, instrumentation group, digital clock/overhead console, light/security group, dual electric mirrors, luxury wheel covers, 1.9 liter EFI 4 cylinder engine, P176/70R14 black sidewall tires, manual air, charcoal metallic paint. Stock #1001.  
 LIST PRICE '88 \$7,997  
**YOUR PRICE \$7,492\***

**1989 TAURUS L**  
 3.0 liter EFI V-6 engine, automatic overdrive transmission, P205/70R14 black sidewall tires, rear window defroster, manual air, floorboard covers, power door locks. Stock #1767.  
 WAS \$14,093  
**YOUR PRICE \$11,983\***

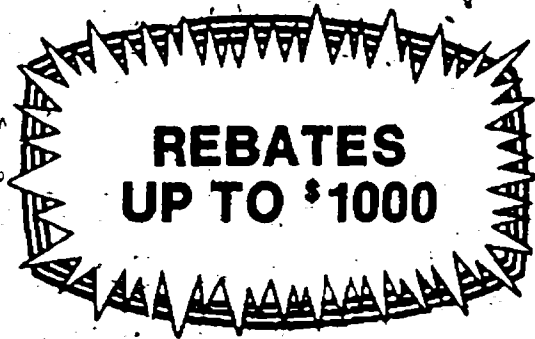
**1989 RANGER 4x2 114**  
 XLT trim, deluxe two-tone, XLT equipment group, headliner, deluxe wheel trim, 2.3 liter EFI engine, 5 speed manual overdrive transmission, P215 steel all season tires, gearcoat paint, silver metallic accent. Stock #6758.  
 WAS \$11,255  
**YOUR PRICE \$8,294\***

**1989 THUNDERBIRD**  
 Dual remote mirrors, window moldings, AM/FM stereo cassette, tilt wheel, speed control, illuminated entry, power lock group, 6-way power driver & passenger seat, styled road wheel covers, defroster, luxury light/convenience group, P205/70R15 white sidewall tires, high level audio, wire wheel covers, charcoal paint. Stock #4742.  
 LIST PRICE \$16,869  
**YOUR PRICE \$14,383\***

**1989 PROBE GL**  
 Interval wipers, tilt wheel, dual electric remote mirrors, tinted glass, light group, rear window defroster, 2.2 liter EFI engine, 5 speed manual transmission, 155/70SR14 black sidewall tires, manual control air, stereo cassette with premium sound. Stock #4729.  
 WAS \$12,999  
**YOUR PRICE \$11,485\***

**1988 RANGER 4x2 SUPERCAB**  
 XLT model trim, P215 steel raised white lettered tires, heavy duty battery, chrome rear step bumper, AM/FM stereo cassette/clock, tachometer, deluxe two-tone, vinyl rear jump seat, 2.3 liter EFI engine, bright low mount twin grey mirrors, seven black accent. Stock #6661.  
 WAS \$11,431  
**YOUR PRICE \$8,649\***

**1989 AEROSTAR**  
 Automatic overdrive transmission, AM/FM stereo radio/clock, electric rear window defroster. Stock #8872.  
 WAS \$15,898  
**YOUR PRICE \$12,704\*<sup>0</sup>\***



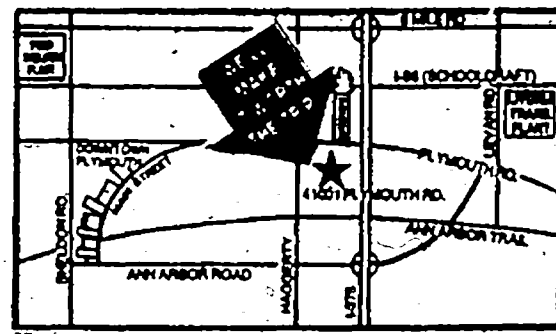
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AT THE TEL-TWELVE MALL MONDAY, JAN. 2 thru SUNDAY, JAN. 8

The Tel-Twelve Auto Dealers Association and Tel-Twelve Mall have teamed up for the 20th straight year to bring you the best cars! Over sixty of the

finest 1989 models will be on display, with over 3000 new cars and trucks available for immediate sale! Participating dealerships include:

**TAMAROFF**  
 Buick/Honda/Isuzu/Yugo  
 28585 Telegraph Road  
 Across from Tel-Twelve Mall  
 353-1300

**STAR**  
 Lincoln-Mercury-Merkur  
 24350 West Twelve Mile Road  
 Just East of Telegraph  
 354-4900

**TAMAROFF**  
 Dodge  
 24625 12 Mile Road  
 Just West of Telegraph  
 354-6600

**AVIS FORD**  
 29200 Telegraph  
 Telegraph at 12 Mile Road  
 355-7500

**Leo Adler**  
 NISSAN  
 28200 West Eight Mile Road  
 Farmington Hills  
 471-5353

**3 WAY PROTECTION PACKAGE:**  
 RUSTPROOFING • PAINT SEALANT • FABRIC TREATMENT  
**AT NO CHARGE — \$495 VALUE**  
 WITH THE PURCHASE OF ANY NEW CAR OR TRUCK DURING THE SHOW!  
 OFFER EXPIRES JAN. 8, 1989

YOU MUST BRING THIS FORM TO THE DROP BOX AT THE MAIN ENTRANCE OF THE TEL-12 MALL TO BE ELIGIBLE TO WIN

Name \_\_\_\_\_ Phone \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**1st PRIZE**  
**\$1000**  
 Tel-12 Mall Gift Certificate

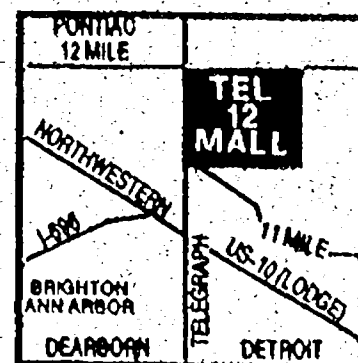
**2nd PRIZE**  
**FREE JAX KAR WASH**  
 SOFT CLOTH AND TOUCHLESS  
 EVERYDAY FOR 1 YEAR  
 (Jax Club Plan - 1 Yr.)

**Hours:**  
 DAILY  
 10 A.M.-9 P.M.  
 SUNDAY  
 NOON-5 P.M.

# Tel-Twelve Mall

Telegraph and 12 Mile Road, Southfield

Featuring Crowleys, Montgomery Ward, K-Mart and 60 other stores and restaurants



# Creative Living

Marie McGee editor/591-2300



Thursday, January 5, 1989 O&E

(P.C.W.9)D



JERRY ZOLYNSKY/staff photographer

Albert Scaglioni, professor of engineering turned art dealer, says all of his engineering skills have served him well as he built one of the largest art galleries in the country. Being born into a family of art collectors didn't hurt either.

## 20 years later

### Engineer turns art into bigtime operation

By Corinne Abatt  
staff writer

**A**S ALBERT SCAGLIONI, FOUNDER of Park West Gallery of Southfield, spoke of his 20 years of selling art, his thoughts moved quickly from past to future.

In two decades he made the leap from owner of a small gallery on Nine Mile near Telegraph to president of the corporation which operates one of the largest, if not the largest gallery in the country.

The current gallery, 29469 Northwestern, is 5,000 square feet of display space; counting warehouse and offices it hits a rather astounding 40,000 square feet.

"I've been around a lot, and I haven't seen anything remotely this size," said Scaglioni as he stood in the main floor gallery looking down to the huge gallery below with its 27 foot ceiling. Instead of the usual one or two works per wall, there were many on each wall by a variety of artists. It is a 20th anniversary show of works by artists whom the gallery regularly shows such as Andras Markos, Agam, Laszlo Dus, Picasso, Erte, Chagall, Rembrandt, Manuel Robbe and Harold Altman.

"It's incredible we ended up with 500 pictures plus sculpture and ancient documents," said Scaglioni, adding that he was skeptical at first of the mixture and using so much at one time.

"It's gone over so well, we may keep several gallery that way all the time . . . people stay longer. People say this is the way it should be hung. Instead of 30 minutes, they may stay three hours. It was a surprise to me. It's a real change for Park West Gallery. I'm gonna go with it."

**HE SAID THE** eclectic taste level of the gallery's clients has been influential in the change as well. Clients enjoy seeing a contemporary abstract expressionist painting by Markos hanging beside a French Impressionist work, a Chagall or a Rembrandt.

"This," he said, "also allows the client's own taste to dominate. They gravitate to things they like and are less inhibited and less intimidated."

Scaglioni, who has been pouring all of his efforts and extensive talents into this gallery business for two decades and, in particular, whipping this larger than life gallery operation into shape, said he plans to turn the day-to-day operation over to his staff. He will continue to head the corporation and make the exhibition and acquisition decisions.

"It will be a slow withdrawal, but the image of the company will never change as long as I'm alive," he said.

He said, "This is a place for me to display and sell things that have taken me 30 years to collect. I was an avid collector for 10 years while I was teaching and very recently I've come to grips with the enormity of

our collections . . . I can give you the history and circumstances of each piece of art I bought."

Before becoming a gallery owner, Scaglioni, who has a doctorate in mechanical engineering taught at Michigan State University and Wayne State. He grew up in New York City in the midst of a family who loved classical music, opera and especially art. Art collecting came as naturally as walking or talking.

And it didn't surprise him at all (possibly everybody else) that his engineering and mathematical skills translated immediately and well to the art business.

For instance, the gallery is now in the final stages on cataloging everything about each work of art and each artist on an IBM AS 400 computer. Each work of art is marked with a bar code. Using this system, the gallery can produce a catalogue for a major exhibition in a few hours. The corporation has a printing business which will open soon a few doors from the gallery in Park West Plaza.

**A COMPUTER THIS SIZE** is an invaluable tool in a business which is so international in scope and so dependent upon the fine details about hundreds-of-thousands of different items.

Scaglioni said he and his wife will spend more time in their home near Puerta Vallarta, Mexico. When there he loves to swim in the ocean and go horse back riding. Still, one of the major attractions, in addition to the

setting, 700 feet on top of the mountain "with 500 miles of jungle at my back" and the climate, is the telescope which he has on the roof of his home. Astronomy is another all-consuming interest.

Between them they have two daughters and two sons and while the young women aren't interested in the gallery, Scaglioni's son Mark, 19, and his stepson, John, 24, are. Both work there parttime.

Scaglioni said he has had many lucrative offers for alternative uses for the building, but he isn't interested. The location is highly desirable.

"If I wanted to pick a tougher place to build a big gallery (than metropolitan Detroit), I don't know where it would have been. New York would have been easier. Chicago would have been easier . . . But, I couldn't have picked an easier place than Northwestern Highway."

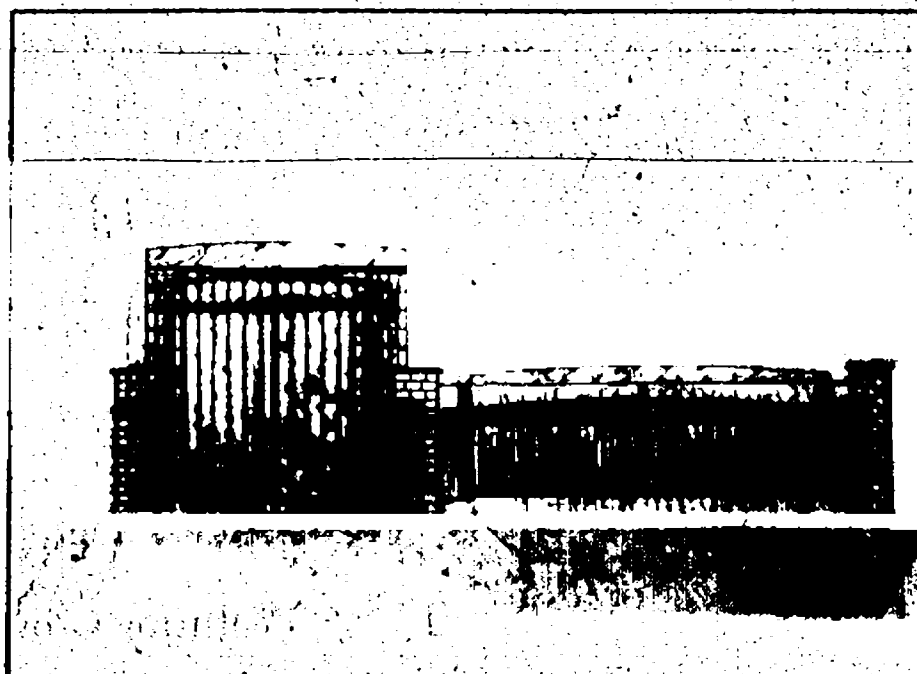
**TO ANALYZE HOW** he went from a small gallery with a few employees to 5,000 square feet of display space and 40 employees is another story. But, as he looks back Scaglioni is certain about one thing, "People began to buy when I started to talk about the art and the artist." And still today, he said, "We know a lot about the objects we offer."

And his personal collection? What does he have on the walls of his house? It looks a lot like the gallery, he said, he buys what he likes for both.



### Experience counts

"Artists in Residence '88" at Cranbrook Academy of Art Museum showcases works by outstanding alumni and faculty in the creative field. All continue to exhibit widely. At left, from left, is an earthenware sculpture by Graham Marks; "Guardians of the New Life" a weaving by Gerhardt Knodel; "Rose and Brier" cardboard and mixed media by Michael Hall; Xerox collage by Carl Toth; and Table Prototype by Michael McCoy. Below is a model for "Entry Gates and Fence," wood and metal by Gary Griffin. The museum, 500 Lone Pine, Bloomfield Hills, is open 1-5 p.m. Tuesday-Sunday. Admission charge.







designing ways

**Eve Garvin**

Nothing warms a room visually like the rich grain of a wood floor. If you are considering wood vis-a-vis carpet, the flooring will be a bit more. The wood, however, will pay back with lifelong service as well as beauty.

New polyurethane finishes and woods that are impregnated with plastic to ensure easy maintenance should dispel any concern for costly care.

If you are in a home with strip flooring, what you have is probably oak. If you should decide to show your floor, any number of finishes are available, from light to dark.

Area rugs are the most versatile and eye-catching of all floor coverings. Used atop wood or any hard surface, they can make your color statement. Area rugs should not be used over carpeting as they will ride. You can use a rug under a table where there is carpet.

**AN AREA RUG CAN** be more than an attention getter. It's also the easiest floor covering to use when you want to visually separate one part of your house from another. For example, if you have a living-dining room combination, the area rug used in the conversation grouping will separate it from the dining area.

If you are interested in purchasing the best quality possible but are concerned about your budget, area rugs

give you an excellent way to invest in top-of-the-line floor covering.

Antique Orientals are the aristocrats of area rugs and command prices in the tens of thousands of dollars. Why are they so expensive? Rarity and craftsmanship command the price. An Oriental is a one-of-a-kind work of art. Buying one is a truly wise investment.

Orientals are by definition handmade, either knotted or flat woven. Understanding how an Oriental is made lets you recognize the difference between an authentic Oriental rug or a machine-made rug with an Oriental design. One good way to distinguish is to examine the fringe. In a genuine Oriental, it's an extension of the warp threads. In machine-made rugs, the fringe is sewn on and is not an integral part of the rug's body.

Your best source for Orientals is a reputable, established dealer. One of those is Azar's in Birmingham. They have a wonderful collection from Turkey, Iran, Pakistan and China. They will let you take a rug home for a trial period, and you should take advantage of this. In that way, you will be able to see how the rug looks in your room and have plenty of time to examine it.

Eve Garvin has been an interior designer in the area for many years.

**briefly speaking**

● **VAAL CLASSES**

Day and evening classes and workshops are being offered by the Visual Arts Association of Livonia (VAAL). Classes begin the week of Jan. 23. Classes offered will include drawing, oil, watercolor and monoprinting. Classes are held in the Jefferson Center, 9501 Henry Ruff, Livonia. For more information, call 464-6772.

● **SISSON GALLERY**

"To Draw" is the theme of the visual art statements to be on exhibit in the Sisson Gallery at Henry Ford Community College, featuring work by artists John Hegarty, Jim Nawara and Peter Williams.

The show will close Jan. 13. Hegarty treats the figure as a metaphor for man's confrontation with himself. The figures are nude, which strips them of their source of camouflage. Hegarty chooses to present the figures straight on and almost life-size.

Nawara explores the nuances of the landscape, which seem to hold the mystery of nature for him. The landscape is sometimes viewed from above and sometimes straight on.

Williams, through the flight of his

imagination, conveys in robust drawings a dialogue about his experiences as a black, as an artist and as a person in the urban environment of Detroit and his responsibilities to this environment.

All three teach at Wayne State University.

The gallery is on the campus of Henry Ford Community College, 5101 Evergreen. Gallery hours are 9 a.m. to 4 p.m. daily with additional hours 6-8 p.m. Tuesdays.

● **BRIDAL FASHIONS**

The Hyatt-Regency in Dearborn will be the scene Sunday of a bridal fashion show featuring fashions from several area bridal shops, including Creations by Pollack of Farmington and Lina's Bridal and Imports of Plymouth. Others include Dior Bridal Salon, L'Elite Bridal Salon, First Lady and Fashions, and President Tuxedo.

Orin Jewelers of Garden City City and Northville will also participate. Tickets are \$5 for the event from 12:30 p.m. to 5 p.m. Call 574-1900 for reservations.

**Theme miniconcert offered**

Tickets are now on sale for the all-new Friday Night miniconcert series by a chamber group of the Livonia Symphony (formerly the Oakway Symphony) which will be held in the Livonia Civic Center Library auditorium beginning in this month.

Three concerts — all with special themes — will be featured. Opening the series will be Italian Night on Jan. 13; Viennese Night on Feb. 10; and American Night on March 10.

The symphony/chamber group is under the direction of Francesco DiBlasi.

The Italian Night selections will include Rossini's Overture to "The Barber of Seville," "Concerto Grosso" by Vivaldi, "Dances Sacred and Profane" by Debussy. Also featured will be a special arrangement of "Italian Spectacular."

The Viennese Night will honor the late DSO conductor Antal Dorati's

"La Vie Parisienne." Other selections will be "Ein Klüence Nach Musik" by Mozart; Strauss' "Die Fledermaus," and a singalong of tunes from the Rodgers-Hammerstein production, "Sound of Music."

Among the selections to be featured at the March 10 All-American concert will be "Outdoor Overture" by Copland; "Adagio for Strings" by Barber; Scott Joplin's "Ragtime for Brass;" and selections from the musical "West Side Story."

Tickets are priced at \$24 for the series, or \$8.50 individually. Special series rate of \$12 is offered students and seniors, with \$5 for individual tickets. Tickets are now on sale at the Civic Center Library, Hammell Music Store on Middlebelt Road, Madonna College. Tickets may also be purchased by sending a check to LSO, 30449 Plymouth Road, Livonia 48154.

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**CONDOMINIUMS**  
**WOODRIDGE HILLS**  
 FROM \$87,500-\$135,500  
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 MODEL PH: 229-6776  
 Building better homes in Brighton for 23 years  
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 719 E. Grand River, Brighton, PH. 229-5722  
 Model Hours: Daily 12-6, Sat. & Sun. 11-5, Closed Tuesdays & Thursdays

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**Westland Meadows**  
 Luxury Mfg. Housing Community  
 Wayne Westland Schools — Club House — Pool — Tennis — Large Lots — Security — Freeway Access  
**DARLING MFG. HOMES**  
 Selling Detroit Metro for over 16 years. Our homes with 2 X 6 construction are the best available on the market today. Homes for all budgets.  
**OPEN 7 DAYS**  
 For information call today **729-2870**

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 ...in the CHARTER TOWNSHIP OF CANTON  
 Arbor Village Condominium was built to provide practical living for many different lifestyles. Each residence is provided with a covered carport for your convenience.  
 features include:  
 • full basement  
 • ceramic tile baths  
 • skylights  
 • dishwasher, refrigerator, range  
 • central air  
 • fully carpeted  
 • fireplaces (option)  
 • 1st floor laundry hook-up\* (option)  
**Priced from \$73,900** Ranch\* and Townhouse Styles  
 MODEL HOURS: Daily & Sunday 10-6 P.M.  
 MODEL PHONE: 397-8080  
 A PALMER SHELDON DEVELOPMENT  
 Built by: S.R. JOHNSTON CO.

**WE'RE LOOKING FOR A FEW GOOD MEMBERS**  
 who can appreciate the quality lifestyle that only Essex Club can offer. Come see what makes our detached cluster home community one of the most sought-after in today's market.  
 Five floor choose from. at just Model hours: closed  
 plans start \$169,000.  
 12 - 5 daily, Thurs.  
**ESSEX CLUB**  
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 Located on Halstead Road, North of 12 Mile Road in Farmington Hills  
 Another Fine Community by Selective Homes.

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 For information on a career in Real Estate please call 478-5000

Gracious living in MILFORD on four acre wooded lot with pond. Beautiful Contemporary TUDOR offers cathedral ceilings in great room and master bedroom, family room, 3 bedrooms, 2 1/2 baths, fireplace and porch. \$269,900 478-5000 07-B-0333

Spacious interior plus prestigious LIVONIA location! Four bedrooms, 2 1/2 baths, family room with brick fireplace, formal dining room, rec room, wet bar and large deck. \$168,500 478-5000 07-D-2010

Prestigious Turtle Creek location. Quality built Colonial with contemporary flair features neutral decor, crown moldings, family room, library, formal dining room, fireplace, central air and womanized deck. \$164,900 478-5000 07-B-1761

Newly painted and carpeted, this FARMINGTON HILLS Ranch has wonderful neutral decor, family room with fireplace, 1st floor laundry, 3 bedrooms, 2 baths, full basement, and large kitchen. Convenient location. \$119,000 478-5000 07-B-1700

This charming home is situated on large lot within walking distance to downtown NORTHVILLE. Exceptional location, library, formal dining room, 3 bedrooms, 1 1/2 baths, fireplace, and spacious Florida room. \$118,900 478-5000 07-B-1967

Tastefully decorated, this NOVI Colonial features neutral decor, family room with fireplace, formal dining room, hardwood floors, finished basement, 3 bedrooms, 1 1/2 baths, patio and fenced yard. \$115,900 478-5000 07-B-1706

Well maintained and located on spacious lot, this NOVI Ranch has 4 bedrooms, 2 full baths, formal dining room, enclosed porch, fenced yard, garden area and oversized garage. Convenient location. \$99,900 478-5000 07-B-1906

Spacious Ranch in desirable LIVONIA location offers 4 1/2 bedrooms, 2 baths, living room, formal dining room, rec room, central air, patio, new furnace and heat pump plus above ground pool. \$99,900 478-5000 07-C-1967

Excellent investment opportunity in MILFORD. Three bedroom ranch offers one bath, formal dining room, full basement, fenced yard and 1 1/2 car garage. \$99,900 478-5000 07-C-1962

478-5000  
**Merrill Lynch Realty**  
 Real Estate Division

**On The Water... BLUE HERON POINTE**  
 Beachfront Cluster Homes  
 ...in Northville Township  
 Crystal Clearwaters ...for Boating • Fishing & Swimming  
 Priced from **\$217,500**  
**SAVE UP TO \$6,000\***  
 Builder Pays Buyers Mortgage Closing Costs!  
 \*Amount of actual savings varies in accordance to purchase price and mortgage amount.  
**BLUE HERON POINTE**  
 ON BECK RD. 1/4 MILE SOUTH OF SEVEN MILE NORTHVILLE TOWNSHIP  
 MODELS OPEN DAILY 1-6 PM (Closed Thurs.)  
 SALES CENTER **344-8808** **WOLFE** MARKETING AGENT

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Crossword puzzle grid with clues for Across and Down. Includes 'Answer to Previous Puzzle' and '15 SHEETS OF GLASS'.

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Place your Classified Real Estate Advertisement in more than 150,000 affluent Suburban Detroit Homes

Map of Detroit area with city names like Farmington, Livonia, Westland, and Canton. Includes 'Sale' and 'Rent' sections.

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312 Livonia Appealing Homes. Old Charm. Large 4 bedroom Cape Cod. Features parlor, formal dining room, country size kitchen, extra insulation, 2 car garage and more. Won't last at \$171,500.

312 Livonia BRAND SPANKING NEW CAPE COD. Spacious 3,000 square feet of luxury. 4 bedrooms, 2 1/2 baths. Great room with beamed cathedral ceiling, brick fireplace, balcony walkway, formal dining, den, ceramic foyer, birch doors, Roman tub, and a whole lot more.

314 Plymouth What a Beauty. Completely remodeled in and out including neutral paint/central air and kitchen counters, stone, refrigerator and microwave included. Central air, nice landscaping, underground parking, 2 car garage, 2 car garage, also features deck and full basement. \$179,900.

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**316 Westland Garden City**

**GORGEOUS**  
3 bedroom brick, large country kitchen, woodwork, built-in bar, 1 1/2 baths, carpeted, 2 car garage.  
Call 452-5000

**Century 21 CASTELLI 525-7900**

**GREAT SCHOOLS**  
Start out your new year in this 3 bedroom home that has a lot to offer. One step will see this beautiful home. Beautiful cabinets with Lamy-Susan, newer windows thru out, finished basement & lots more.  
\$75,000

**Century 21 J. Scott, Inc. 622-3200**

**JUST LISTED**  
Spacious 4 bdr, 4 bedroom level with family room, fireplace, 2 car attached garage. In good condition, lovely family neighborhood with great schools, seller has new home, call for appointment.  
\$54,900

**Century 21 Cook & Assoc. 326-2600**

**LIVONIA SCHOOLS**  
Attractive 4 bedroom, 2 story brick and aluminum, 62,500, terms arranged. Call for address.  
425-3250

**NEWLY REMODELED**  
Just listed, 3 bedroom brick ranch, basement, 2 car garage, new carpeting, decorated, newer roof, lovely family neighborhood with great schools, seller has new home, call for appointment.  
\$54,900

**NEWLY WEDS SPECIAL**  
Begin your new life together in this affordable, livable 3 bedroom brick ranch with a large 18 ft kitchen, carpeting throughout and a 2 car garage. A bargain at \$53,900.

**WOLFE 421-5660**

**OPEN SUN. 1-4**  
Immediate occupancy on this 3 bedroom ranch in area of comparable homes is ready for your family. New carpet, new counter, new blinds, all this plus 2 car garage & partially finished basement. 33120 Forest, Garden City. \$59,900

**Century 21 J. Scott, Inc. 622-3200**

**REPOSSESSED - NOW VACANT**  
Great spot - 68 x 300 lot, 2 bedroom, 1 1/2 baths, 1910 sq. ft., terms. Near Van Borne & Dixie Ave.  
Century 21, 425-3250

**SPACIOUS 4 BEDROOM HOME**  
Newly decorated in neutral decor. Very large private fenced backyard, 1100 study, 3 1/2 baths, carpet & much more. Asking \$69,500.

**OLD TAMIARA KISTEMAKER COLDWELL BANKER 347-3050**

Don't miss this sharp 3 bedroom ranch, beautiful view, patio, nice landscaping with fenced yard. Finished basement, nicely decorated throughout. \$87,900. Call for details. \$12,900

**WAYNE/WESTLAND SCHOOLS**  
You'll look a long time to find a better home at this price. Brick 3 bedroom ranch, finished basement, attached 2 car garage plus assumable mortgage. This home must be sold. \$39,900.

**WOLFE 474-5700**

**WESTLAND/LIVONIA SCHOOLS**  
4 bedroom brick quad level, with aluminum trim, 2 1/2 baths, family room, fireplace, 2 car garage, patio & 2 car garage, sitting on a beautiful tree lot on private road. Call for details. \$120,000

**Century 21 Cook & Assoc. 326-2600**

**WESTLAND - 3 bedroom tri-level, 2 car garage, family room, 1800 sq. ft., 1 1/2 baths, New central air, patio & Livonia Schools. \$75,000. Open Sun. Jan 8, 1-5, 8327 Donna, S. of E. of Main, Paul's Real Estate Co., 422-0501**

**317 Redford BEST BUY**

"Eat off the floor" clean. Just move in and enjoy this 3 bedroom ranch with full basement, central air, new furnace and roof. 2 car garage, ask for. Asking \$47,900. Call today, ask for:

**JIM CRAVER 422-6030**

**RE/MAX FOREMOST, INC.**  
Gorgeous living in Redford New furnace, central air, kitchen floor, water heater, new carpet, finished basement, family room overlooking huge yard. \$84,900. Call

**Judy Scurto REAL ESTATE ONE 281-0700 464-1343**

**Great Starter Home**  
3 bedroom brick ranch, updated kitchen, 2 car garage, new carpet, only \$54,000.

**Century 21 SUBURBAN 349-1212 261-1823**

**JANUARY JUBILATION**  
Get all excited about your year to come in this nice floor plan with 3 bedrooms, 1 1/2 baths, finished rear area. \$54,900.

**RED CARPET KEIM Suburban 281-1800**

**317 Redford**

**19443 BRADY**  
VA 80 AIN driveway, closing costs only, 3 bedroom starter or retirement home, features 2 car garage, possible family room, new. Walnot on Cent. 21, Row. 464-7111

**Western Golf Area OPEN SUN 1-4 PM**

15200 Km. of Pine Hill, East of Lakota. All brick broadfront bungalow, 3 bedrooms, study, formal dining room, natural fireplace, 2 car garage, woodwork, 2 car attached garage, oversized lot, immediate occupancy.  
Red Carpet Keim - Doyle & Assoc. 937-0777

**318 Dearborn Dearborn Heights**

**CHARMING**  
3 bedroom bungalow with 2 full baths, formal dining room, remodeled and updated kitchen, large lot, central air conditioning, 2 car attached garage with electricity. \$65,900.  
Call KEITH or CAROL

**COLDWELL BANKER 347-3050**

**ACROSS from Wing Lake**  
Coy 3 bedroom ranch with basement, has lake privileges for year around recreation. 6220 Pine Hill. Open Sun. 2-5pm, \$117,900. Call for details. \$117,900.

**302 Birmingham Bloomfield**

**Rethy Mischale KATHY ESTER ONE 644-4700**

**A MUST SEE IN BEVERLY HILLS**  
Near Birmingham, in the "Red Carpet" neighborhood, garden room, private yard, move-in condition. Great home plus curb appeal.  
Open Sun. 1-4 pm. \$229,900.

**HOWARD T. KEATING 646-1234**

**BEAUTIFUL white pillared colonial on quiet cul-de-sac. 3 bedrooms, 2 1/2 baths, family room, 2 fireplaces, basement, large lot. \$229,900.**  
OPEN SUN. 1-4 PM. 2952 Westview Ct. N. Bloomfield.

**HANNETT, INC. REALTORS 646-6200**

**OPEN SUN. 1-4 PM**  
5310 Longmeadow, Bloomfield Hills (North of Big Bear) & East of Woodward. Lovely spacious home on a large private lot in a beautiful area of fine homes. Great open feeling and nicely designed. Woodwork, granite, Travertine foyer, cathedral ceiling in living room, family room with wet bar, separate breakfast room. Lots of views!

**OPEN SUN. 2-5pm**

**BEVERLY HILLS - 1 1/2 Miles/Paces**  
Modern 3 bedroom, 1 1/2 bath colonial with neutral decor. Air. Finished basement. \$124,900. Air. \$19,000.  
OPEN SUN. 1-4 PM. \$119,000

**BEVERLY HILLS - 3 bedroom ranch**  
Open Sun. 1-4 PM. \$115,000. \$125,000. \$135,000. \$145,000.

**REAL CHARMER**

Brick 3 bedroom ranch with fireplace in family room, remodeled kitchen & bath, 2 car garage, only \$87,900. Call for details.

**PRIVACY & QUALITY**

Brick colonial with 3 fireplaces, family room, rec room, library, skylights & garage on private Bloomfield setting.  
\$129,000. Call for details.

**CONTEMPORARY**

Brick 2 story on wooded setting with open floor, 2 fireplaces, 3 full & 2 half baths, hardwood floors, located on one of more expensive homes \$215,000.

**RED CARPET KEIM BIRMINGHAM 645-5800**

**BIRMINGHAM (City) - Sharp brick, 1 1/2 story, 3-4 bedrooms, 1 1/2 bath, fireplace, dining room, basement, finished yard, central air, 2 car garage, \$114,000.**  
Call 646-7129

**BIRMINGHAM - cure 3 bedroom home**

with fireplace in great family neighborhood. \$117,900. Call for appointment. 645-1154

**BIRMINGHAM - IN-TOWN**

renovated brick home on a quiet location on one of Birmingham's most private corridors provides ultimate in-town experience. Contemporary interior, open air patio, large functional with hardwood floors and 3rd floor master bedroom with bath, 2 car garage, deck, overlooking landscaped yard, quality details and superior workmanship. 656 Bloomfield Ct. \$319,000.

**BIRMINGHAM - 3-4 bedroom interior**

with 2 1/2 baths. Inexpensive home has open floor plan with new carpeting and open floor. Family room with fireplace, large kitchen, 2 car garage. 1150 Southfield Rd. \$157,000.

**302 Birmingham Bloomfield**

**EXCITING NEW CONSTRUCTION!**  
RARE FIND in the Bloomfield Village area: on private cul-de-sac. Great floor plan with spacious first floor, master bedroom, large bath, and double ceiling and bay window. Great room with fireplace, formal dining room, custom kitchen, quality materials and decor for less than market. Call for appointment. \$369,000 H-39126.

**HANNETT, INC. REALTORS 646-6200**

**NEW LISTING - Sharp 2 bedroom**  
colony with fireplace. Contemporary, 2 story living room, Nestle food to Vtg. Call Dave Beatty, Ralph Manuel & Associates. 647-7100 or 647-5999

**OPEN SUNDAY 1-4**

1575 Apple Lane, Bloomfield Hills (North of Long Lake) Beautiful traditional home on a large wooded lot. New kitchen with lovely granite, custom woodwork, 1000 sq. ft. lot, 6 1/2 paneled doors, 3 fireplaces. Possible in-law suite. Lots of versatility! Plan to see. \$335,000 H-35543

**HANNETT, INC. REALTORS 646-6200**

**WEST BLOOMFIELD**  
Elegant new contemporary model with lot. 3500 sq. ft. stone front, 2 story fireplace, stone doors, skylight, high efficiency furnace, arched windows - \$175,900 - \$179,800  
Builder

**HANNETT, INC. REALTORS 646-6200**

**OPEN SUNDAY 1-4**  
5310 Longmeadow, Bloomfield Hills (North of Big Bear) & East of Woodward. Lovely spacious home on a large private lot in a beautiful area of fine homes. Great open feeling and nicely designed. Woodwork, granite, Travertine foyer, cathedral ceiling in living room, family room with wet bar, separate breakfast room. Lots of views!

**OPEN SUN. 2-5pm**

Custom custom home, 4 bedroom, formal dining, 5pm's family room, security system, central air, sprinklers & Bloomfield Hills Schools. Call for details. \$279,000.

**OPEN SUN. 2-5pm**

21557 West Oak & 13 Mile. SAVE TIME. Our Mortgage Rep. will be on hand to qualify you for this sophisticated 4 bedroom colonial. Fabulous family room, library & formal dining room. Original owner wants offer & is ready to move. Asking \$189,900. Call 626-0110 or 628-0211

**Century 21 M/J CORPORATE TRANSFEREE SERVICE 851-6700**

**WOODCREST NORTH - between**  
Orchard Lake & Middlebelt, a custom 12 bedroom home with colonial landscaping with all circular drive, custom window treatments, creative decking, laundry room with cupboards & counters, gated driveway. \$719,900.

**Century 21 M/J CORPORATE TRANSFEREE SERVICE 851-6700**

**WOODCREST NORTH - between**  
Orchard Lake & Middlebelt, a custom 12 bedroom home with colonial landscaping with all circular drive, custom window treatments, creative decking, laundry room with cupboards & counters, gated driveway. \$719,900.

**304 Farmington Farmington Hills**

**A ABSOLUTE BARGAIN**  
NORTH TAKING RESERVATIONS Pre-construction Priced from the 80's

**'ABSOLUTE'**

showplace, multi level 3 bedroom ranch in Farmington Hills with fireplace, skylites, recessed lighting, 2 1/2 baths, 1st floor laundry, 3 1/2 car attached garage & more!

**'HOME SWEET'**

home in Farmington Hills. 3 bedroom ranch with basement garage, secluded backyard!

**Century 21 HOME CENTER 478-7000 10 Mile & Orchard Lake**

**Affordable Ranch**  
Large country kitchen, 3 1/2 bedrooms, 2 1/2 baths, central air, attached garage. \$159,000.

**UPPER LONG LAKE**

privileges area a bonus with this sharp Bloomfield Hill ranch. Open floor plan, formal dining room, living room, family room, living and dining room with vaulted ceilings. Plus 2 1/2 baths, finished basement, 2 car garage. \$149,900.

**INTERLAKES REALTY INC 683-2900**

**WELL MAINTAINED, 4 bedroom,**  
2 1/2 bath, Fox Hills colonial, 6 paneled doors, new carpet, and more. Sweet little chick, Bloomfield Hills schools and pre-occup. Immediate occupancy. \$163,000. 335-9354

**303 West Bloomfield Orchard Lake**

**BIRMINGHAM SCHOOLS!**  
3 bedroom, 1 1/2 bath ranch, fenced yard, neutral decor, open floor plan, fireplace. \$119,900. 628-9741

**303 West Bloomfield Orchard Lake**

Over 350 feet of Class Lake Front from 2nd floor. In the heart of the year round vacation home. \$418,800.  
EARL KEIM MAPLE 642-6500

**SPECTACULAR BUILDERS MODEL**

Decorated by Walter Herz Interiors and illuminated by FINANCIAL CITY. This home has it all! From 2 story marble foyer and grand circle top windows all the way to huge separate living room, custom cabinetry, mirrors and built-in throughout. Marble floors in kitchen and master bath, dressing and powder room. Soaring cathedral ceiling in carpeted 1st floor master suite. Full custom 2nd floor with crown moldings and window treatments. Alarm, deck, walk-out lower level. Gorgeous mature landscaping and border work by the best landscape architect. Call not be duplicated for \$400,000. Priced to sell at \$339,500.

**WEST BLOOMFIELD**

3 1/2 ACRES - View of pond. Contemporary ranch, 4 bedrooms, 3 1/2 baths. Call for details. \$275,000. 655-0768

**WEST BLOOMFIELD**

4 bedrooms, colonial, family oriented, bright, airy, open floor plan, carpeted, new ceramic tile flooring, new white formal kitchen with granite counter, breakfast room, fireplace, circular drive, pool swim club in pool. \$159,900 PE

**RED CARPET KEIM Associates, Inc. 855-9100**

**WEST BLOOMFIELD SHOWPLACE**  
\$89,000. City of Sylvan Lake. 4 bedroom home features huge 23x19 fireplace, 2 bedrooms on main level. Sylvan Lake amenities. Appliances negotiable.

**INTERLAKES REALTY INC 683-2900**

**WEST BLOOMFIELD**  
TRUE ELEGANCE is yours with this stunning 4 bedroom home with colonial overlooking the park. Remodeled kitchen, finished walkout, deck - all on a grand setting. A rare find in Farmington Hills! This one won't last! \$155,900.

**Century 21 M/J CORPORATE TRANSFEREE SERVICE 851-6700**

**Exceptional Family Room**  
Maintenance free brick ranch with many new features. High efficiency furnace, air conditioning & air duct work, new carpet, granite floors, 2 car attached garage, partially finished basement. \$118,900.

**Such A Deal!**

This lovely colonial has it all! 4 bedrooms, 2 1/2 baths, formal dining room, huge family room, first floor laundry, inground Gunite pool, \$122,900.

**Century 21 Today 855-2000**

**Land Contract**  
Country living in the City. 2 bedroom brick bungalow on almost an acre. 2 car garage plus pole barn. Great lot! \$172,500.

**Big New Ranch Updated Bungalow**

In Farmington Hills. 2750 sq. ft. 3 bedrooms, 2 1/2 baths, all brick on a big wooded lot. New construction. \$139,900.

**Updated Bungalow**

Completely redone, 3 bedroom colonial in great family area. Over 2700 sq. ft. 4 bedrooms, 2 1/2 baths, formal dining room, large family room with fireplace, attached 2 car garage, inground pool, new roof & gutters in '86, executive den, first floor laundry, central air & much more. Transferee motivated at \$124,900. Call 484-7000

**Reduced for Quick Sale**

3 bedroom 1 1/2 bath home in a great location. 1st floor laundry, room for a 3rd bedroom, great schools, 12 & Greenfield area. Call for apprt.

**Mary Ann Benclenga REAL ESTATE ONE 646-1600**

**SOUTHFIELD - JUST LISTED**  
Beautiful 3 bedroom ranch, full basement, 2 1/2 baths, central air, move-in condition. Land Contract terms available. \$84,500.

**HEPPARD 855-6570**

**HEPPARD 478-2000**

**307 South Lyon Milford-Highland**

**BEST KEPT SECRET!** Very attractive 4 bedroom home. Beautiful modern kitchen, large full bath with jacuzzi. Family room, 2 car garage plus detached 20x24 heated workshop. 1200 sq. ft. lot. Perfect starter home. \$129,500.

**WOLFE 421-5660**

**OLDFRANKLIN TOWN**  
4 bedroom pillared colonial with finished basement, large lot overlooking park. 7 full baths & 2 1/2 half baths, white formal kitchen, quartz tile & hardwood floors, sprinklered, interior alarm, finished basement with fireplace, sprinkler system & circular drive. \$51-4450

**304 Farmington Farmington Hills**

**FARMINGTON HILLS KENDALLWOODS BEST BUY**  
Kendallwood ranch on large lot, finished basement with bar and gas fireplace, rec room, good floor plan, large patio. Home warranty. \$114,900. 851-6700

**LARGE BRICK COLONIAL 4 bedrooms**

large family room with wall to wall carpeting, large central air, second floor bath with access to master bedroom. \$124,900. 851-6700

**BEAUTIFUL BUILDERS HOME!**

Pride of ownership in this 3 bedroom brick ranch with park like landscaped front yard, large 2 car attached driveway, heated garage, walking distance to downtown Farmington. \$127,900. 851-6700

**SPECIAL OFFERING!**

Immediate occupancy. 4 bedroom colonial in great family area. 2 1/2 car garage, 2nd floor laundry room, basement, deck, sprinklers, built in 1983, perfect move in condition. Prime family area. \$179,900.

**BEST OF BOTH WORLDS!**

Stunning contemporary, 4 bedroom colonial on country size lot. Entertain in your great room, relax in your 1st floor or walkout to the deck for evening sunsets. \$194,900. 851-6700

**Century 21 M/J CORPORATE TRANSFEREE SERVICE 851-6700**

**21425 Ranches - Near 3 bedroom**  
contemporary, 2 car garage, 2 1/2 baths, 2 car attached garage, finished basement, \$91,500. Discover on Sunday. Open 2-5 pm. \$93,500.

**Suzanne Goodman REAL ESTATE ONE 851-1800**

**HUNT CLUB COLONIAL - 2900 sq. ft.**  
4 bedrooms, master suite with fireplace, double closets, formal dining room, library, large family room, professionally landscaped, 3 decks, sprinkler system, brick lot. \$224,000. 476-0551

**JUST LISTED!**

**Colony Park Colonial**  
Best price in Subl 4 bedroom, 2 1/2 baths, side entrance garage with opener, finished basement with office, main condition, newer carpeting, central air, fenced yard. All this in the most popular sub in Farmington Hills! This one won't last! \$155,900.

**Exceptional Family Room**

Maintenance free brick ranch with many new features. High efficiency furnace, air conditioning & air duct work, new carpet, granite floors, 2 car attached garage, partially finished basement. \$118,900.

**Century 21 Today 855-2000**

**Land Contract**  
Country living in the City. 2 bedroom brick bungalow on almost an acre. 2 car garage plus pole barn. Great lot! \$172,500.

**Big New Ranch Updated Bungalow**

In Farmington Hills. 2750 sq. ft. 3 bedrooms, 2 1/2 baths, all brick on a big wooded lot. New construction. \$139,900.

**Reduced for Quick Sale**

3 bedroom 1 1/2 bath home in a great location. 1st floor laundry, room for a 3rd bedroom, great schools, 12 & Greenfield area. Call for apprt.

**Mary Ann Benclenga REAL ESTATE ONE 646-1600**

**SOUTHFIELD - JUST LISTED**  
Beautiful 3 bedroom ranch, full basement, 2 1/2 baths, central air, move-in condition. Land Contract terms available. \$84,500.

**HEPPARD 855-6570**

**HEPPARD 478-2000**

**304 Farmington Farmington Hills**

**UNDER \$100,000 N. FARMINGTON HILLS**  
Large 3 bedroom tri-level with possible home office or den. Newly carpeted, open floor plan, newly painted interior, some built-in cabinets, 2 car garage with inground pool. All for ONLY \$99,900. FOR MORE DETAILS, CALL.

**BUILDER'S SPEC. Beautiful**

Homesman version of the "Archie" townhome. 3 bedrooms, 2 1/2 baths, no-wax floors, built-in Thelma cabinets, no-wax floors, all lighting fixtures including 10 recessed lights, tiled walk-out porch, 2 car attached garage, central air and laundry, \$129,900.

**EXECUTIVE DREAM HOUSE!**

Beautiful 4 bedroom colonial in wonderful 2nd. Has formal living room, dining room, family room plus den. Ceramic floors, stained moldings, central air, central air conditioning, 2 car garage & decorated in neutrals. PRICE \$205,000.

**THE Michigan Group Realtors 851-4100**

**305 Brighton, Hartland, Walked Lake**

**ATTENTION TRANSFEREEES!**  
Spacious executive ranch offers 1,850 sq. ft. 2 bedrooms, 2 1/2 baths (master bath, 2 1/2 car attached garage, fully finished family room with natural fireplace, 1st floor laundry, 1/2 acre lot. Open Sun. 2-5, \$149,900. Ask for Sue Benton, Realtor. 261-2000

**WALLED LAKE - country setting,**

4 bedrooms, 2 1/2 baths, 2 car garage, formal dining room, sun room, 2 fireplaces, finished basement, over 2200 sq. ft. 3 car garage plus barn, 5 acres, Over 2 acres, 45x50 Pool, \$169,900. 349-3550 Homeowners Concept

**306 Southfield-Lathrup**

**FREE MOVING\***  
Spacious bedroom Southfield ranch on a large private lot, family room, attached 2 car garage, basement and new roof. \$79,900. Call:

**RE/MAX EXECUTIVE**  
\$79,900. Some mileage & sales limitation apply

**GOODE REAL ESTATE**

**A Good Value at \$62,000 3 bedroom,**

329 Condos FARMINGTON HILLS - 1 bedroom with study on 3rd floor, complete kitchen, balcony, carpet, Farmington, 3 1/2 Condos. \$48,900. 465-5977

326 Condos IT WAS A GOOD YEAR That's what you'll say next December after living in this sharp 2 bedroom condo. Located on ground floor, 2 1/2 baths, \$66,900. RED CARPET KEIM Suburban 281-1600

326 Condos QUIET PLYMOUTH LOCATION Nice one bedroom condo in adult complex. Upper unit with pretty view of courtyard and trees. All appliances are included, plus washer and dryer. Newer carpeting, private basement area, clubhouse and pool. Offered at only \$41,900! Wm. DECKER 455-8400

326 Condos WALLEDE LAKE CONDO 1 1/2 b., W. of Walley Lake (Pontiac Trail/Edd). Attractively decorated 2 bedroom, 1 1/2 bath. Washer, dryer, immediate occupancy. \$44,900. OPEN SUNDAY - 2 TO 8 PM 624-5373

326 Condos ROCHESTER - Open Sun. Jan. 8, 10-5, 2-5pm, 925 Goshawk Dr. Immaculate condo, 2 large bedrooms, 2 full, 2 half baths, 2 fireplaces, den or 3rd bedroom in finished walk-out, formal living & dining rooms, many quality appls. \$184,500. Ask for: Joanne Wolff REAL ESTATE ONE 652-6500 - Res. 375-9692

332 Mobile Homes YOUR NEW YEAR'S RESOLUTION OWN A HOME MODELS AVAILABLE IMMEDIATE OCCUPANCY

332 Mobile Homes PLYMOUTH HILLS & LITTLE VALLEY "It Doesn't Get Any Better!" To see the beautiful Plymouth area, call any of these locations:

339 Lots and Acreage For Sale NORTHVILLE - Prestigious 1 acre wooded rolling building sites. Secured private setting, walking distance to town. 50' x 100' lot. \$125,000 to \$135,000. 349-1380

360 Business Opportunities INTERIOR DECORATING BUSINESS No experience necessary. Complete training and support. No retail location. Earn \$8,500. Decorating Dan Mr. Lewis OWN YOUR OWN LIFE In 6 months be earning \$2000-\$6000 per month in addition to what you now make. In 10 years, retire with \$50,000 per year. For 24 hour recorded message call: 326-1165

PLYMOUTH Just one year old, this attractive 2 story boasts 2 bedrooms, 1 1/2 baths, formal dining room, basement, and attached 1 1/2 car garage. Central Air, ceramic tile with skylight, sprinklers, etc. \$81,900. ROBERT BAKE Realtors 453-8200

PLYMOUTH LUXURIOUS 2 bedroom 2 bath condo in park-like setting, featuring fireplace, deck, basement, garage and much more. 1 Year Home Warranty \$119,900. CENTURY 21 SUBURBAN 464-0205

PLYMOUTH TOWNHOUSE UNIT in popular complex, with 3 bedrooms, newer carpeting, fresh, neutral decorating, natural fireplace in cozy living room, finished lower level, central air and attached garage. Priced at \$119,900! Wm. DECKER 455-8400

W. BLOOMFIELD Exclusively decorated, free standing townhouse with large private patio area, 2 large bedrooms with vaulted ceilings plus den. Formal dining room. \$204,600. 655-2200 Cranbrook Assoc. Inc. Realtors

328 Duplexes Townhouses DEARBORN Country Club area - (2) townhouses, 2 bedrooms each. Assume variable mortgage. \$126,000. Days: 337-5180 Even: 674-5487

COMMERCIAL MEADOWS Manufactured Home Community (4 ML N. of I-96 on Wyom Rd) 684-2767

333 Northern Property For Sale WATERFRONT NEW LUXURY CONDOMINIUMS THE SANDS Between Traverse City & Charlevoix Lake Michigan sandy beach

HANNETT, INC. REALTORS 646-6200

381 Money To Loan - Borrow REAL ESTATE LOANS To \$75,000 available on all types of income producing property. Call American Business Funding, from 9-5pm. 319-925-8500

LAKE POINTE VILLAGE APARTMENTS PLYMOUTH-MICHIGAN ONE & TWO BEDROOM APARTMENTS \$465 per month INCLUDES: Free Gas Heat and Water, Porch or Balcony, Swimming Pool, Community Bldg., Basement Storage

THE LAGOONS OF WEST BLOOMFIELD Detached Condominiums Luxurious 2 & 3 bedroom detached condominiums surrounded by 141 acres of rolling terrain and wildlife retreats.

ADAMS WOODS Pinecrest model with private courtyard entrance. Walk-out level family room with fireplace. Living room and master suite \$207,900. \$178,900 H-37451

ERA FIRST FEDERAL 478-3400

334 Out Of Town Property For Sale CALIFORNIA - Small hillside lot with lake & mountain view. 35 miles to Astoria and Pacific. \$25,000. 563-0789

334 Out Of Town Property For Sale COLORADO Dream Condo Newer, sleeps 6. Steamboat Springs, fully furnished, income arrangements available. \$75,000. Call Judy Scurto REAL ESTATE ONE 281-0700 464-1343

348 Cemetery Lots TWO cemetery plots with vaults. Rugged Cross Section. Cadillac Memorial Gardens West. Cost \$2700, sell \$2000. After 5PM. 422-1659

362 Real Estate Wanted CASH FOR YOUR PROPERTY Guaranteed Closing in 24 Hours Commonwealth Real Estate 548-9900

FREE PASSPORT TO ARIZONA As a new resident, when you sign a 12 month lease at one of our fine communities listed below, we'll give you: A one week stay in a luxurious 2 bedroom furnished apartment, PLUS \$400 Move in CASH BONUS!

400 Apts. For Rent WEST BLOOMFIELD - Potomac Towne. Attractive 2 bedroom, 2 1/2 bath townhouse, finished basement, professionally decorated, air, attached 2 car garage, some appliances, clubhouse, pool, close to shopping. West Bloomfield schools & new Civic Center. \$153,900. After \$10,000 down. 661-5699

332 Mobile Homes For Sale BENDIX 1978, 14X70, \$18,500, attractive home/park, Nov. 2 bedrooms, 2 baths, appliances/disposal, enclosed porch, mini blinds, ceiling fan, shed. Negotiable, immediate occupancy. 478-5994

332 Mobile Homes For Sale HOLLY PARK - excellent condition, appliances, central air, save over \$1,000 on ready to buy direct. \$45,000. After \$5m. 878-0291 397-3728 or 422-0912

336 Florida Property N. HUTCHINSON ISLAND - Ocean-side condo. 4th floor, end unit, wrap around balcony, shuttered, 2 bedrooms, 2 baths. Professionally decorated & completely furnished. \$120,000. 407-461-6568

339 Lots and Acreage For Sale BEAUTIFUL Mildred Meadows Sub approximately 2 acre, hilltop, perfect building site with view. Call now, this one won't last! \$44,000. 478-3337

352 Commercial / Retail For Sale CANTON Commercial strip center, 21,000 sq. ft. Owner must sell immediately. 358-2600

400 Apts. For Rent WESTLAND GREEN ESTATES - Monarch custom built, 1 1/2 b., 68, store new Frig. hot water heater & carpet \$11,500. 617-423-2777

ARBOR WOODS Saratoga north Plymouth/Canton Area 1 & 2 BEDROOM APARTMENTS Includes Laundry Room with full-size side-by-side Washer & Dryer. Louvre Window and Doorwall Blinds. Personal Private Entrance. All Appliances, Including Dishwasher. Walk-to-Wall Carpeting. Central Air Conditioning. Plus much more!

Apartment & Townhouses starting at \$435.00 WITH ALL THESE LUXURY FEATURES: Central Air Conditioning, TV Antenna, UHF-VHF, Walk-In Closets, Extra Storage Space, Swimming Pool-Clubhouse, Recreation Areas, Sound Conditioning, Plenty of Parking, Gas Heat & Cooking Gas, Hot Water, Carpets, Carpeting, Gas Range - Refrigerator, Cable Available, Organized Activities, Dial-A-Ride, Bus Transportation Available

WOODLAND VILLA On Warren Rd., west of Wayne Rd. 1 minute from Westland Mall Open Daily 422-5411

FIRST MONTH'S RENT FREE! CHERRY HILL MANOR APARTMENTS "Apartment Living with Style" Attractive One and Two Bedroom Apartments from \$450 HEAT INCLUDED

WOODLAND VILLA On Warren Rd., west of Wayne Rd. 1 minute from Westland Mall Open Daily 422-5411

400 Apts. For Rent PARKCREST APARTMENTS Westland's Newest Complex On Warren Ave., E. of Newburgh 1/2 Mile W. of Westland Mall & other major shopping 1,000 sq. ft. of luxury space offering... 2 bedrooms, 1 or 2 baths, designed for privacy if wishing to share. Private laundry rooms, vertical blinds, dishwashers & whirlpool appliances. Balconies or patios. Immediate Occupancy Model Open Daily 10 a.m.-6 pm. or call for more information 425-0987

1st Month's RENT FREE HEAT INCLUDED Wayne Wood Apartments 326-8270

# CREATIVE LIVING CLASSIFIED REAL ESTATE

591-0900  
591-2300  
Display Advertising



Observer & Eclectic  
**CLASSIFIED**  
it WORKS

### 400 Apts. For Rent

BIRMINGHAM/Bloomfield - 2 bedrooms, 2 baths, central air, balcony, carpet, Bloomfield Hills schools. Call 645-0028.  
BIRMINGHAM - Discounted rent. Flexible lease. Walk-in closets, new appliances, 900 sq. ft. covered parking. Call 641-5530.  
BIRMINGHAM - Downtown, 2 bedroom luxury apartment includes fireplace, in-unit appliances, including washer & dryer, carpeting, window treatments. Balcony from all windows. 1600 sq. ft. \$1800 per mo. Contact Bob Johnson, 645-9220.  
BIRMINGHAM - E. Lincoln, walk to downtown. 2 bedrooms, renovated custom kitchen, includes microwave, wood deck, second floor. Washer/dryer in basement. \$1500/mo. Heat and electric. 651-3765.

### 400 Apts. For Rent

BIRMINGHAM - 2 bedroom, 1 bath, 1000 sq. ft., washer & dryer, N. of Lincoln, E. of Southfield Rd. 1 year lease - \$850/mo. No pets. 598-9002.  
BLOOMFIELD HILLS AREA - Condos for rent, furnished and unfurnished. Short and long term leases available in prestigious communities. Please call 335-8810.  
BLOOMFIELD HILLS - 1 bedroom, furnished, ideal for transferring executives. Maid service available. \$695 per Mo. 644-2932 or 642-1620.

### BOTSFORD PLACE GRAND RIVER - 8 MILE SPECIAL

1 Bedroom for \$469  
2 Bedroom for \$549  
3 Bedroom for \$689  
PETS PERMITTED  
Smoke Detectors Installed  
Singles Welcome  
Immediate Occupancy  
Heat & Water Included  
Quiet prestige address, air conditioning, carpeting, stove & refrigerator, all utilities except electricity included. Warm apartments. Laundry facilities.  
For more information, phone 477-8484  
27883 Independence Farmington Hills

### BRIGHTON

Beautiful, spacious 1 & 2 bedroom apartments. Some of our amenities include the following:  
• Intercom  
• Air Conditioning  
• Dishwasher  
• Disposal  
• Swimming pool  
• Laundry facilities  
• And more!  
BRIGHTON COVE APTS  
FROM \$415 MONTHLY  
Evening & Weekend Hours  
229-8277

### 400 Apts. For Rent

Bedford Square Apts. CANTON  
NOW TAKING APPLICATIONS FOR Spacious 1 & 2 Bedroom Apts. Small, Quiet, Safe Complex Ford Rd. near I-275  
STARTING AT \$455  
981-1217

### BROOKVIEW VILLAGE APARTMENTS - CANTON

1 & 2 bedroom apartments and 2 bedroom-1 1/2 bath townhouses across from public golf course. Newly painted, central air, carpeted all appliances, washer, dryer. No pets. From \$350 & \$475 + security. 729-0900

### CANTON CARRIAGE COVE LUXURY APTS. (LILLY & WARREN)

1 MONTH FREE RENT  
Private entrances  
One & Two Bedrooms from \$465  
Short term leases available  
• Abundant storage  
We offer Transfer of Employment Clauses in Our Leases.  
Rose Doherty, property manager: 681-4490

### CHECK US OUT

Apartment Available Featuring:  
• Single story ranch design  
• Private entrances & patios  
• Utility room - washer/dryer hookup  
• Abundant storage  
• Small pets welcome  
Call Or Visit Today  
HEATHMOORE APTS.  
Located on Haggerty Rd., S. of Ford Rd. Fast access to expressways.  
981-6994

### CANTON

New 2 bedroom in N. Canton. \$475/MO. plus security deposit. 522-3302

### 400 Apts. For Rent

FAIRWAY CLUB  
Golfside Apts.  
1 & 2 Bedroom  
Free Golf  
Heat & Hot Water Free  
Carport Included  
728-1105

### CANTON VILLAGE SQUIRE

From \$440 - Free Heat  
\$200 Moves You In  
OPEN UNTIL 7:00pm  
Great Location - Park Setting  
Spacious - Bike Trail - Heat  
Pool - Tennis - Sauna  
Sound Conditioned - Cable  
On Ford Rd., just E. of I-275  
981-3891  
Daily 9-7 Sat & Sun. 9-6  
Even: by appt.

### WINTER SPECIAL CONCORD TOWERS 1 & 2 BEDROOM APARTMENTS

Includes:  
• Stove & refrigerator  
• Dishwasher  
• Carport  
• Intercom  
• Newly decorated  
• Smoke detectors  
• Sprinkler system  
• FROM \$405  
I-75 and 14 Mile  
Next to Abbey Theater  
589-3355

### ADULT COMMUNITY CAMBRIDGE APTS. DEARBORN HTS.

Excellent location - walking distance.  
To shopping center, church, etc.  
1 & 2 bedroom deluxe apts.  
Newly modernized  
274-4785  
A York Management Community

### 400 Apts. For Rent

CANTON - Sublease 2 bedroom, 1 1/2 bath apt. ground floor, private entrance. Heat included in rent. Call if interested... 459-8519  
CHERRY HILL area. 1 bedroom, stove, refrigerator, brand new carpeting. Great for senior citizens. \$350 plus heat. No pets. 357-3343  
COMMUTER APTS. Royal Oak, 840 Sherman Dr. near 11 Mile. Heat, appliances, fireplace, patio, near transportation. 464-6042

### CRANBROOK PLACE

Luxurious 1 Bedroom apartment starting at \$578. month. 2 Bedroom starting at \$728. month. Rent includes: carpeting, dishwasher, walk-in closet, balcony or patio. Garages also available. Beautifully landscaped grounds give you the feeling of being in the country yet you are close to Shopping Mall. For information, come to the Gatehouse at 18201 W. 13 Mile Road, just 1 block W. of Southfield Road, 642-8168. Open Mon. thru Fri., 9am-6:30pm Sat., Noon to 6pm.

### 400 Apts. For Rent

DEARBORN HEIGHTS • DEARBORN CLUB  
From \$425  
FREE HEAT  
Spacious - Great Value  
Heat - Air - Pool - Cable  
Some 2 bedrooms, 1 1/2 baths  
Townhouses available  
Just N. of Ford Rd.  
3744 Chester Rd.  
581-3593 Sat. 12-4  
Open Daily 12-6

### FARMINGTON • CHATHAM HILLS ATTACHED GARAGES

Heated Indoor Pool • Saunas  
Sound & Fireproofed Construction  
Microovens • Dishwashers  
Free Health Club Memberships  
Luxurious Living at Affordable Prices  
FROM \$510  
On Old Grand River bet. Drake & Halstead  
476-8080  
Open Daily 9am-7pm  
Sat. 11am-5pm Sun. 11am-4pm

### 400 Apts. For Rent

DETROIT - W. 7 Mile/Telegraph area. 19185 Laverne, 1 bedroom, \$365 plus security, heat included. Nice area. 252-9631  
DOWNTOWN ROCHESTER - Very nice 2 bedroom apartment, approximately 1300 sq. ft. Washer & dryer included. \$825/MO. 651-2266

### FARMINGTON HILLS TIMBERIDGE

1 & 2 BEDROOM  
large deluxe apts & family units  
from \$475  
1 month FREE rent  
with immediate occupancy  
(new tenants only)  
(minimum 1 year lease)  
(2 bedroom unit)  
Includes appliances, vertical blinds, carpeting, pool, close to Farmington Hills location.  
Enter East off Orchard Lake Rd. on Forest S. of Grand River.  
Model open daily except Wed.  
478-1487 775-8200

### 400 Apts. For Rent

FARMINGTON • CHATHAM HILLS ATTACHED GARAGES  
Heated Indoor Pool • Saunas  
Sound & Fireproofed Construction  
Microovens • Dishwashers  
Free Health Club Memberships  
Luxurious Living at Affordable Prices  
FROM \$510  
On Old Grand River bet. Drake & Halstead  
476-8080  
Open Daily 9am-7pm  
Sat. 11am-5pm Sun. 11am-4pm

### 400 Apts. For Rent

Scotsdale Apartments  
Newburgh between Joy & Warren  
From \$435  
FREE HEAT  
FREE COOKING GAS  
1 & 2 Bedroom • 1 1/2 Baths • Central Air • Pool  
Tennis • Carports • Clubhouse  
Laundry & Storage • Cable Ready  
Model Open 9-5 Daily  
12-5 Weekends  
Model Open 9-5 Daily  
455-4300

### 16300 W. 9 Mile Southfield

557-8100

### Charterhouse

Studios - 1 & 2 Bedrooms  
Live in the luxury of a hi-rise apartment  
Across from Presbyterian Hospital  
• Central air • Appliances  
• Carpeting • Carports • Tennis Courts  
• Swimming Pool • Community Room  
FREE CABLE TV  
Office open daily 9:30 to 6  
City, Sat. & Sun. by appointment

### THE PINES APARTMENTS

LIVE IN A SECURED SETTING ON FRANKLIN ROAD  
great address, convenient location, attractively priced. Variety of floor plans. Pool, comfortable atmosphere, and all the amenities.  
The Pines  
For information seven days a week phone  
CENTRAL LEASING CENTER / 356-8950

### BEST APARTMENT VALUE IN FARMINGTON HILLS

Attractive 1 & 2 Bedroom Apartments from \$475  
Featuring:  
• Convenient to freeways, shopping, and business districts  
• Air Conditioning  
• Balcony or Patio  
• Cable TV, Available  
• Swimming Pool  
• Carports Available  
• Lovely setting in an ideal location  
Cordoba  
Located on 12 Mile Road between Middlebelt & Orchard Lake Roads.  
Open Mon. - Fri. 12-5:30, Wed. 12-4, Sat. & Sun. 12-5  
476-1240

### 400 Apts. For Rent

FARMINGTON HILLS - 1 bedroom, at \$415. includes heat, air, appliances & carpeting. Cable TV available. 478-9719  
FARMINGTON HILLS, Middlebelt & 10 Mile. Large 1 bedroom. Rent from \$435 + utilities. Free Color TV with 1 year lease. 471-4550  
FARMINGTON HILLS - River Valley - "Close-out special" on last few remaining units. 2 months free rent. 2 bedrooms. \$685/mo. Closed Mon. & Tues. Realty Showcase 473-0235

### 400 Apts. For Rent

EAST OF Telegraph - 20830 Joy Rd. Clean quiet 1 bedroom - \$305 plus security, also studio - \$265/mo. plus security. No pets. Tenant pays heat. Available now. 837-6290  
EFFICIENCY - studio apt. \$325. 2 bedroom \$400 - 2 bedroom apt. \$450. Includes heat & water. Call 534-9340

### 400 Apts. For Rent

Canton • VILLAGE SQUIRE  
From \$440 - Free Heat  
\$200 Moves You In  
Great Location • Park Setting  
Spacious • Bike Trail • Sauna • Sound Conditioned • Cable & Tennis  
On Ford Road, just west of I-75  
Open until 7 P.M.  
981-3891  
Daily 9-7 Even: by appt.

### DIAMOND FOREST APARTMENTS

ONE MONTH FREE RENT.  
From \$600 and up  
• Complete Kitchens with microwave.  
• Utility room with washer/dryer.  
• Furnished Executive Rentals  
• Private entrances.  
• Nature jogging trail.  
• Swimming Pool with spa & tennis courts.  
• Handicap Units  
Between Grand River & 9 Mile on Halstead  
Farmington Hills 471-4848  
Mon. thru Sat. 10-5 • Sun. 12-5

### Lakefront Apartments

NEW  
1 & 2 Bedroom Apartments  
from \$400  
• POOL  
• Thru-unit design for maximum privacy & cross unit ventilation  
• Private entries  
• Convenient to Westland Shopping Center  
• Storage in apartment  
• Balcony or patio  
• Air conditioning  
• Laundry in each building  
• Dishwashers available

### THE LANDINGS

Located on Warren Rd. between Wayne & Newburgh Pkds. in Westland  
Open Mon. - Sat. 10 - 6, Sun. 12 - 5  
Phone: 728-5650

### Canton's Finest... LUXURY APARTMENTS

WINDSOR WOODS  
ONE & TWO BEDROOMS  
FROM \$460  
• spacious rooms • modern vertical blinds • swimming pool • cabana  
• much, much more • neighborhood setting located near great shopping, recreation and I-275.  
SECURITY DEPOSIT ONLY \$150  
off Warren Road between Skeldon & Lilley  
459-1310  
Open Mon.-Fri. 9 a.m. - 5 p.m.  
Sat. - Sun. 1-5 p.m.  
Evening Appointments Available  
Managed by The Ivanhoe Companies

### WEST BLOOMFIELD UNION LAKE AREA BRIARWOOD APARTMENTS

LOW MOVE-IN COSTS  
SECURITY DEPOSIT ONLY \$180  
CONDO LIVING COOLEY LAKE RD. AT LOCH MARSH AT LOCH MARSH  
Individual Private Entrances - Free Carport with each apartment - Washer & Dryer Hook-Up - Balconies - Walk-in storage in apartments.  
APTS. FROM ONLY \$468  
TOWNHOUSES FROM \$688  
OPEN WEEKDAYS 9-5  
SAT. & SUN. 10-6  
Evening appointments available

### 400 Apartments For Rent

BIRMINGHAM - Newly remodeled 2 bedroom townhouse available. private kitchen, fireplace, central air, patio. Great location, all new residents receive 1 mos. rent free for a limited time. Please call 644-1300

### BIRMINGHAM

Newly remodeled 1 and 2 bedroom apartments available. East of Adams Rd. near downtown Birmingham. Rental rates include heat, water, window treatments, including new appliances, mirrored doors and upgraded carpeting. All new tenants receive one month rent free for a limited time. For further information please call 644-1300

### BIRMINGHAM NORTH

2 bedroom, 1 bath, all appliances, central air, pool, no pets, 1 yr. lease. \$500.  
628-1084

### BIRMINGHAM - Oakwood Manor

Deluxe 2 bedrooms, central air, patio, large storage room, free use of washer & dryer, carport. 646-0949

### BIRMINGHAM - One bedroom unfurnished apartment

with walking distance to Downtown. Call after 7PM. 642-7290

### BIRMINGHAM-Studio

\$525 per month. heat & water included. desirable location. Walk to banks, library, churches, and restaurants. Also 2 bedrooms, 1 bath, heat & water. \$535 per month. 644-8105

### BIRMINGHAM - The Manors

Spacious 1 bedroom, new kitchen, bath. Updated thru-out. Balcony, pool. Available 1-1-89. \$535/mo. includes heat & water. 646-0217

### BIRMINGHAM-VALENTINE SPECIAL

On 2 bedroom apt. Move in by Feb. 1. Mar. rent free on selected apartments for new residents only. Please call 649-6909 655-1000

### BIRMINGHAM VALENTINE SPECIAL

On 2 bedroom apt. Move in by Feb. 1. Mar. rent free on selected apartments for new residents only. Please call 649-6909 655-1000

### BIRMINGHAM - 1 bedroom apt.

includes water, heat & security. \$495. per mo. 1200 N. Adams. 645-8292

### BIRMINGHAM - 1 bedroom, \$495/month

Newly decorated, carport, air, heat included. 2735 E. Maple between Eton & Coolidge. 648-6410

### BIRMINGHAM - 1 bedroom

includes heat & garage. One month free rent. \$560/month. Call Mike: 648-1649 or Manager: 643-0750

### BIRMINGHAM

2 bedroom townhouse close to commuter line and shopping. No pets. \$550 EHO. 642-8888  
Benetick & Krue

### BIRMINGHAM 2337 E. Maple

1 bedroom, central air, dishwasher, carport. Adults. No pets. Lease. \$460. 643-4428

### BIRMINGHAM, 2567 E. Maple

1 bedroom, carpeting, dishwasher, heat included. Lease. No pets. \$445. 647-7078

### Buckingham Manor APARTMENTS

Prime location • Large 2 bedrooms  
• 1 1/2 baths • basement • carpeting  
• central air • \$595 to \$745  
BIRMINGHAM  
649-6909  
Offered by Woodbury Management, Inc.

### Southfield HIDDEN OAKS APARTMENTS

GE appliances, ceramic baths, central air, carpeting, intercoms, patios/balconies and more... all on a beautiful wooded site. Handicap units available:  
1 BEDROOM from...\$495  
2 BEDROOM from...\$555  
FIRST & LAST MONTHS RENT FREE\*  
557-4520  
\*Based on 12 month occupancy, new tenants only.

### NORTHBRIDGE APARTMENTS

1-2 BEDROOM FROM \$480  
• Verticals  
• Eat In Kitchen  
• Walk In Closets  
• Washer/Dryer Available  
• Furnished Units Available  
• Handicapped Units Available  
One Mile West of I-275 off 7 Mile, Northville  
348-9616  
Open Daily 8:30-5  
Saturdays 10-4

### INDEPENDENCE GREEN GOLF & COUNTRY CLUB

Luxury Apartment Living in Farmington Hills  
Wouldn't it be nice to come home to:  
• a beautifully landscaped 18 hole golf course just outside your window  
• a clubhouse with an indoor pool & sauna  
• a washer & dryer in your apt.  
• planned social activities  
• designed to get you mingling with your neighbors  
And this is just the beginning  
Call or See  
"The People Who Care"  
477-0133

### WE PAY YOUR HEAT

ATTRACTIVE 1 & 2 BEDROOM APARTMENTS FROM \$355  
• Private Entry  
• Appliances  
• Carpeting  
• Pool  
• Air Conditioning  
• Balcony or Patio  
• Cable TV, Available

### Ideally located at the corner of Airport & Pontiac Lake Roads

Open 7 Days 10 - 6  
Rivers Edge  
Phone: 681-1661

### magnificent RENT A TOWNHOUSE IN WEST BLOOMFIELD \$1170 per month

The only rental townhouses in the Bloomfield Hills School District. Your children deserve the best!  
• 3 Bedroom Townhouse, 2900 sq. ft. of privacy, plus enclosed patio  
• No common walls  
• Individual basement & private garage with space  
• Fireplace and Greenhouse  
• Private Country Club with small golf course, swimming pool and tennis courts  
• Perfect family environment with private drive, ponds, meadows and forest  
• Located in the swimming lake area of West  
• Cable TV available  
626-4888  
• On Long Lake Rd., 1 mile west of Lakewood, between Middlebelt and Orchard Lake Roads  
Rental Office Hours Everyday 1-4 P.M.  
Closed Tues. & Fri.

### Country Ridge APARTMENTS

A winter wonderland located on 30 rolling acres in Farmington Hills  
SPECIAL LEASES AVAILABLE  
Luxury 1 & 2 bedroom apartment featuring:  
• Carports  
• Private, Individual Entryways  
• Spacious Walk-In Closets  
AND MORE!  
OPEN EVERY DAY  
681-2399  
On Haggerty Road just South of M Mile in Farmington Hills

### moon Lake

Open Monday-Friday 10-6, Saturday 10-5, Sunday 12-5. For further information please call 455-2424.  
To visit: From I-275, exit Ann Arbor Road West to Haggerty Road, Follow South to Joy Road, East on Joy to Honeytree.  
Professionally managed by Dolben.  
\*Certain Conditions Apply

### ON THE LAKE

1 & 2 Bedroom Apartments from \$485  
Rent includes:  
• HEAT  
• STOVE  
• REFRIGERATOR  
• DISHWASHER  
• CENTRAL AIR  
• CLUBHOUSE & POOL  
CONVENIENT TO TWELVE OAKS SHOPPING MALL  
BEACHWALK APARTMENTS  
On 14 Mile, between Haggerty & Norri Rd.  
Call for information  
624-4434

### Novi/Lakes Area WESTGATE VI

\$460  
Area's Best Value  
• Quiet  
• Close to Schools  
• Air Conditioning  
• Dishwasher  
• Carpeting  
• Central Air  
• Swimming Pool  
• Community Room  
• Storage  
• Balcony  
• Call for Information  
624-8555

### THE PINES APARTMENTS

LIVE IN A SECURED SETTING ON FRANKLIN ROAD  
great address, convenient location, attractively priced. Variety of floor plans. Pool, comfortable atmosphere, and all the amenities.  
The Pines  
For information seven days a week phone  
CENTRAL LEASING CENTER / 356-8950

### BEST APARTMENT VALUE IN FARMINGTON HILLS

Attractive 1 & 2 Bedroom Apartments from \$475  
Featuring:  
• Convenient to freeways, shopping, and business districts  
• Air Conditioning  
• Balcony or Patio  
• Cable TV, Available  
• Swimming Pool  
• Carports Available  
• Lovely setting in an ideal location  
Cordoba  
Located on 12 Mile Road between Middlebelt & Orchard Lake Roads.  
Open Mon. - Fri. 12-5:30, Wed. 12-4, Sat. & Sun. 12-5  
476-1240

### WINDSOR WOODS

ONE & TWO BEDROOMS  
FROM \$460  
• spacious rooms • modern vertical blinds • swimming pool • cabana  
• much, much more • neighborhood setting located near great shopping, recreation and I-275.  
SECURITY DEPOSIT ONLY \$150  
off Warren Road between Skeldon & Lilley  
459-1310  
Open Mon.-Fri. 9 a.m. - 5 p.m.  
Sat. - Sun. 1-5 p.m.  
Evening Appointments Available  
Managed by The Ivanhoe Companies

### WEST BLOOMFIELD UNION LAKE AREA BRIARWOOD APARTMENTS

LOW MOVE-IN COSTS  
SECURITY DEPOSIT ONLY \$180  
CONDO LIVING COOLEY LAKE RD. AT LOCH MARSH AT LOCH MARSH  
Individual Private Entrances - Free Carport with each apartment - Washer & Dryer Hook-Up - Balconies - Walk-in storage in apartments.  
APTS. FROM ONLY \$468  
TOWNHOUSES FROM \$688  
OPEN WEEKDAYS 9-5  
SAT. & SUN. 10-6  
Evening appointments available

### Country Ridge APARTMENTS

A winter wonderland located on 30 rolling acres in Farmington Hills  
SPECIAL LEASES AVAILABLE  
Luxury 1 & 2 bedroom apartment featuring:  
• Carports  
• Private, Individual Entryways  
• Spacious Walk-In Closets  
AND MORE!  
OPEN EVERY DAY  
681-2399  
On Haggerty Road just South of M Mile in Farmington Hills

### moon Lake

Open Monday-Friday 10-6, Saturday 10-5, Sunday 12-5. For further information please call 455-2424.  
To visit: From I-275, exit Ann Arbor Road West to Haggerty Road, Follow South to Joy Road, East on Joy to Honeytree.  
Professionally managed by Dolben.  
\*Certain Conditions Apply

**400 Apts. For Rent**  
**FARMINGTON HILLS** townhouse, 3 bedrooms, 1 1/2 bath, full basement with washer, dryer hook up. New wall to wall carpeting & kitchen appliances, security, tennis & pool. Children and pets okay. Call 855-6073.

**FARMINGTON HILLS**, 1 bedroom apartment, stove, frg, air conditioning, clean, no pets. \$390 month includes utilities. 477-7751.

**FORD/WAYNE RD AREA**, Spacious 1 and 2 bedroom apartments. Carpeted, decorated & in a lovely area. Heat included. Evening & weekend hours. WESTLAND WOODS 728-2880

**400 Apts. For Rent**  
**FORD/WAYNE AREA**  
 Beautiful spacious 1 & 2 bedroom apartments. Some of our amenities include the following:  
 • Carpeted  
 • Decorated  
 • Park-like setting  
 • Close to shopping  
 • Close to expressway  
 • Close to heat  
**COUNTRY COURT ARTS**  
 721-0500

**400 Apts. For Rent**  
**FORD/WAYNE RD AREA**  
 Spacious 1 and 2 bedroom apartments. Carpeted, decorated & in a lovely area. Heat included. Evening & weekend hours.  
**Country Village Apts**  
 326-3280  
**FREE HEAT!**  
**TOWNE APTS.**  
 BIG BEAVER & CROOKS AREA  
**TROY**  
 Modern 1 & 2 Bedroom Apartments  
 Heat & water included. Dishwasher & large storage areas. No pet! Carpets available.  
**QUIET OFF-STREET LOCATION**  
 362-1927

**400 Apts. For Rent**  
**1 Month Free Rent**  
**LUNA APARTMENTS**  
 Spacious 1 bedroom Model open Tues.-Sun. Call office...425-0930  
**GARDEN CITY** - Deluxe 2 bedroom apartment, spacious, newly decorated. Heat & water included. \$400/mo. 651-8219  
**GARDEN CITY** - Large 2 bedroom balcony apartment. Heat & water provided, \$400/mo.  
**GARDEN CITY** - Maplewood-Middlebelt, 1 bedroom, heat, water & appliances included. \$340 month. Call 941-0790  
**GARDEN CITY** - Sharp 1 Bedroom - Carpeting, appliances, air, balcony, laundry facilities. Freshly painted! Heat & water included. No Pet! \$420/mo. Call Agent: 478-7640

**400 Apts. For Rent**  
**GARDEN CITY** - 1 & 2 bedroom, from \$395/month. Includes heat and water. Air conditioning, laundry facilities. \$500 security. 425-3887  
**GRAND RIVER - MIDDLEBELT GREAT LOCATION**  
**CEDARIDGE**  
 Deluxe 2 bedroom units FROM \$550  
 1 month FREE rent with immediate occupancy (minimum 1 year lease)  
 INCLUDES:  
 Vertical blinds, carpeting, patio or balconies with doorways. Hotpoint appliances, security system, storage within apartment.  
 Enter on Tuttle 1 block W. of Middlebelt on the S. side of Grand River.  
 Close to downtown Farmington, shopping & expressways.  
 471-5020  
 Model open daily 1-5 Except Wednesday  
 OFFICE: 775-8200

**400 Apts. For Rent**  
**GRAND RIVER & 9 MILE** - Small efficiency apartment, partially furnished. On site parking. Reasonable. 478-6196 After 5pm: 471-4912  
**GREENFIELD/7-8 MI** - Newly decorated 2 bedroom, appliances, air, cable TV. \$525/mo. All utilities except electric. 637-1096  
 "HOME AWAY FROM HOME"  
 2 or 3 month lease in W. Bloomfield, 3 bedrooms, 2 car garage, 2 1/2 baths in a beautiful setting. 473-5899. Or after 6PM 788-1566

**400 Apts. For Rent**  
**KENSINGTON PARK APARTMENTS**  
 • 1 & 2 BEDROOMS  
 • Great Lakeside View  
 • Minutes to Kensington Park. Boat, swim, fish, golf, Wooded nature trails  
 • 7 minutes from Twelve Oaks Mall  
 • Easy Access to I-96  
 • Free heat individually controlled  
 437-6794  
**LIVONIA**  
**GRAND OPENING**  
**Canterbury Park**  
 Livonia's newest apartment complex featuring large deluxe 1 bedroom & 2 bedroom-2 bath units, includes balcony or patio, vertical blinds, carpeting, laundry hook-up in each unit, all deluxe appliances. IMMEDIATE OCCUPANCY.  
 FROM \$550 PER MONTH  
 Great N. Livonia Area  
 On Mayfield, N. off I-75, 3 blocks E. of Farmington Rd. (Behind Joe's Produce) near both K-Mart Center & Livonia Mall.  
 Model open daily 10-6 except Wed. 473-3983 775-8200

**400 Apts. For Rent**  
**LAHSER, 7 MILE AREA**  
 Nice 1 & 2 bedrooms, carpeting. Newly decorated, heat \$100 off 1st month, rent, \$218 up. 637-0014  
**LIVONIA** - Large 1 bedroom, washer & dryer included. Very nice area, near shopping & schools. No pet. \$480 up. 474-7844  
**LIVONIA'S FINEST LOCATION**  
 Merriman corner 7 mile  
 Large Deluxe 1 & 2 Bedroom Units  
 • Adult community  
 • All appliances  
 • Vertical blinds  
 • Pool  
 • Nearby shopping  
**MERRIMAN WOODS**  
 Model open 9-5 except Thursday 477-9377 Office: 775-8200  
**LIVONIA**  
 Suburban Luxury Apartments  
 One Bedroom - \$450  
 1 MONTH FREE RENT  
 Heat & water included.  
 Adult section.  
 14950 FAIRFIELD  
 728-4800 or 421-3776

**400 Apts. For Rent.**

**Parkway City of Southfield**  
 One and Two Bedroom Apartments

From \$470 Per Month Including Heat

**FLEXIBLE LEASE TERMS**  
 SMALL PETS WELCOMED

**357-2503**  
 Corner of Beech & Shilawassee  
 One Block North of 8 Mile

**400 Apts. For Rent**  
**MERRIMAN PARK APARTMENTS**  
 Present The Rent Event.  
 One month's rent free for new tenants.

- Unique 1 & 2 Bedroom Apartments in Farmington/Livonia
- Adult Community - 50 Years Plus
- Private, Tree-lined Courtyards
- Pool/Clubhouse
- Self-Cleaning Oven, Frost-Free Refrigerator, Dishwasher, Microwave
- Heat Included
- Senior Citizens' Special

477-5755  
 On Merriman Road (Orchard Lake Road)  
 1 Block South of 8 Mile Road  
 Open Daily 10-6 p.m.; Sunday Noon-3 p.m.

**400 Apts. For Rent**  
**GARDEN CITY TERRACE**  
 3 bedroom apartments, \$375 per month, includes Heat & Water. Office hours: 9am-5pm, Monday thru Friday only. \$22-0480  
**GARDEN CITY** - 1 Bedroom Apt. Carpeting, appliances, air. Conditioning, water included. No Pet! \$375/mo. Call Agent: 478-7640

**400 Apts. For Rent**  
**Westwood Village Apts.**  
 REBATE \$360  
 Heat Included  
 Spacious luxurious 1 & 2 bedroom apts. are waiting for you with plush carpet, large open kitchen with dishwasher, self-cleaning oven, & frost free refrigerator, vertical blinds, ample storage, carpet & intercom system.  
 RENTS FROM \$475 select units only  
**459-6600**

**400 Apts. For Rent**  
**LIVONIA VALENTINE SPECIAL**  
 Move in by Feb. 1, get Mar. rent free. Limited to new residents only on selected apartments. Call 830 till 5, 7 days a week. 477-6448  
**LIVONIA** - \$495, all utilities included. 2 bedroom apartment in farm house on 5 Mile. Adults. No pets. Avail. Jan. 19. 654-6544  
**MANSHIP MANOR APARTMENTS**  
 Royal Oak Area  
 Large 1 & 2 bedroom apartments starting at \$515 includes central air, pool, laundry facilities, heat & hot water, patio or balcony. Located at 5005 Mansfield between Crooks & Cooridge, N. of 14 mile.  
 280-1443  
 Presented in the fine tradition of Eric Yale Lutz & Associates

**The address that speaks for itself.**

Whitehall prides itself on offering adults (age 50 and older) a mature community where convenience and luxury are foremost.

**1, 2 & 3 Bedroom Apartments** with up to 1,400 square feet

- Adult Community
- Free Cable TV
- Two Full Bathrooms
- Swimming Pool
- Some Units Include Heat
- Carports
- Security

**WHITEHALL**  
 West Nine Mile Road at Providence Drive in Southfield • Weekdays 9-6 • Weekends 10-5  
**557-0311**

**RIVER BEND**  
 on the banks of the Rouge River

**SENIOR CITIZENS SPECIAL!**  
**1 and 2 bedroom** apartments - 2 bedroom, 1 1/2 bath townhouse, Air Conditioning - Private balconies with insulated sliding glass door walls - carpeting and CATV available.

Heat Included. FREE month's rent

Huge closets - Gas heat - 2 swimming pools - Ample parking - Carports available - Semta at your doorstep

**RENTAL OFFICE**  
**421-4977**  
**30500 WEST WARREN**  
 Between Middlebelt Road and Merriman Road  
 Corporate Apartments Available for selected apts.

**JAMESTOWN**

Farmington At Its Most Enjoyable

- Peaceful, Luxurious Community
- Attached Garage
- Clubhouse, Pool & Sauna
- Heat Included!

**1 Bedroom and 2 Bedroom 2 Bath Apartments** From \$545

Perfectly located off Grand River, 1 block east of Halstead.  
 Open Mon.-Sat. 9-5, Sunday 12-5  
**477-3990**

**400 Apts. For Rent**  
**Farmington Hills CHATHAM HILLS**  
 Attached Garages  
 \$200 Security Deposit plus  
 Heat, Cable TV, Pool, Saun & Fireproofed Construction, Saunas, Microwave, Dishwashers  
 • Health Club Membership

From \$510  
 On Orchard Road between Drake & Halstead  
 Open Mon-Fri 9-5pm • Sat 11am-4pm  
**Call 476-8080**

**MAPLE TELEGRAPH AREA**  
 Beautiful spacious decorated apartments. Some of our amenities include:  
 • Intercoms  
 • Deluxe carpeting  
 • Den  
 • Dishwasher  
 • Disposal  
 • Parking  
 • Swimming Pool  
 • Storage Facilities  
 • Laundry Facilities  
**BIRMINGHAM FARMS**  
 Open Mon - Fri. 9am-5pm and by appointment  
**851-2340**  
**MARGO CAPRI** - 26408 Warren, Fr. - Limited to new residents only on selected apartments. Call 830 till 5, 7 days a week. 477-6448  
**MAYFLOWER HOTEL** - \$550 month starting. Daily room service. 24 hour message service. Color TV. No. 10555. Immediate occupancy. Contact Creon Smith. 453-1620

**Fairmont Park**  
 In Farmington Hills

One and two bedroom apartments and townhomes available.

- Extraordinary landscaping
- Balcony or patio
- Eating space with table
- In-unit storage
- Same level apartment
- Exceptional security
- Fully equipped kitchen with dishwasher
- Individual climate control
- Spectacular outdoor swimming pool
- 2 Year old new appliances

On Nine Mile and Drake Road  
**474-2510**  
 Open daily 10-6

**Around The Corner From It All**

Studio, 1 & 2 Bedroom Apartments

- Heat Included
- Free Cable TV
- Clubhouse
- Tennis Court
- Swimming Pool
- Laundry Facilities
- Storage Area
- Air Conditioning

Enter on Lincoln, Just East of Greenfield

**NORTHGATE Apartments**

Daily 9 am-7 pm  
 Weekends 10 am-5 pm **968-8688**

**The Springs**  
 NEW 1 & 2 Bedroom from \$405

Attractively Designed Units Featuring:

- All apartments are on the water's edge
- Private patio/balcony
- Thru-unit design for maximum privacy & cross unit ventilation
- Excellent location, convenient to Twelve Oaks Mall
- Dishwasher
- Air Conditioning

31296 Springlake Boulevard - NOVI -  
 Open Daily 9-6 • Sunday 12-5  
**669-5566**

**LINCOLN TOWERS**  
 A quiet retreat Adult community

Studios  
 1 & 2 Bedrooms  
 From \$370

**FREE CABLE TV, SECURITY**  
 Heat, Central Air Conditioning, Appliances, Carpeting  
 Community Room, TV & Card Room, Pool  
 Lincoln Road at Greenfield **968-0011**

**NEAR DOWNTOWN FARMINGTON Super Location**  
 Small 60 unit complex.  
 Very large 1 bedroom unit with patio - \$475  
 Includes: carpet, all appliances, carpeting, verticals, sliding glass door. Adults. Shopping nearby.

**STONERIDGE MANOR**  
 Freedom Rd. W. of Orchard Lake  
**478-1437 775-8200**

**ONE MONTHS FREE RENT**  
**Summer Is Never Over..**

**at Westland Towers!**

Spacious one and two bedroom apartments offer high-rise living with:

- Spectacular balcony views
- Year round swimming in the indoor heated pool
- All new Club and Game Room
- Tennis courts
- TV monitored secure entrances
- FREE private health club with exercise room and sauna
- An ideal location:
  - One block from Westland Mall
  - Senior citizens no security deposit
  - Near I-275, I-94 and major surface streets

**HEAT INCLUDED IN RENT**  
**WESTLAND TOWERS APARTMENTS**  
**721-2600**  
 Models open daily.  
 Located one block west of Wayne Road, between Ford and Warren Roads.  
 Presented by: **the haymen company**

Meet new friends and relax at

**The Village**

**Beautiful 1 & 2 Bedroom Apartments From \$345**

**WE PAY YOUR HEAT**

- Air Conditioning
- Swimming Pool
- Balcony or Patio
- Clubhouse
- Cable TV Available
- Convenient to 12 Oaks Mall
- Beautiful Grounds

At Pontiac Trail and Beck Roads in Wilcox (Exit I-96 at Beck Road then 2 Miles North to Pontiac Trail)  
 Open Mon. - Sat. 9 - 6  
 Sun. 11 - 5  
**624-6464**

**GRAND OPENING**  
 Livonia's Finest Location  
**CANTERBURY PARK**  
 7 Mile Road  
 Corner Mayfield  
 (3 blocks E. of Farmington Road)  
 East of I-275

**Immediate Occupancy**

Brand new large deluxe 2 bedroom, 2 bath units. Laundry hook-up within apartment, carpeting, vertical blinds, deluxe appliances, balcony or patio. Near shopping.

Limited time offer!  
**\$600** month  
 Model Open Daily 10-6 except Wednesday  
**473-3983 775-8200**

**THE RIGHT ADDRESS**  
 NOVI-FARMINGTON  
**PAVILION COURT APARTMENTS**  
 HEALTH CLUB

2 Bdrm/2 Bath  
**\$200 MOVES YOU IN**  
 (Limited Offer New Rentals Only)

- In-unit laundry
- In-unit storage
- In-unit air conditioning
- In-unit dishwasher
- In-unit microwave
- In-unit refrigerator
- In-unit freezer
- In-unit stove
- In-unit water heater
- In-unit washer/dryer
- In-unit dryer
- In-unit disposal
- In-unit disposal
- In-unit disposal
- In-unit disposal
- In-unit disposal

Open 7 Days 9-6  
 ULTIMATE LIVING & LIFESTYLE  
 Please Call if Occupancy is Limited to 10 Units  
**348-1120**

**NINE MILE HOOVER AREA TOWNHOUSES**  
 Some of our amenities include the following  
**MACARTHUR MANOR**  
 2 bedroom, central air, basement, parking, beautifully decorated. \$400 a month.  
**758-7050**

**NOB HILL APARTMENTS**

rent from \$405

- Microwave Oven
- Air Conditioning
- Pool & Tennis
- 1 & 2 Bedroom
- Apartments 2 Bedroom
- Pets allowed with permission
- Walton Corner at Perry Adjacent to Auburn Hills
- Mon.-Fri. 9-5 Weekends 12-5

**373-5800**

**NO GIMMICKS JUST VALUE GREAT LOCATION LEXINGTON VILLAGE**  
 1 BEDROOM APARTMENT Includes:  
 • Heat  
 • Stove & refrigerator  
 • Pool  
 • Newly decorated  
 • Smoke detectors  
 • FROM \$420  
 • Security deposit - Only \$200  
 I-75 and 14 Mile across from Oakland Mall  
**655-4010**

**Stone Ridge**  
 New "on the Water!"  
**1 and 2 Bedroom Apartments from \$380**

"Less than 5 minutes from Novi & Farmington Hills"

- Thru-unit design is available for maximum privacy & cross unit ventilation
- Convenient to Twelve Oaks Mall
- Private Balcony/Patio
- Cable TV Available
- Dishwasher
- Pool
- Air Conditioning

Open Monday - Friday, 10 - 6 Weekends, 11 - 5  
**624-9445**

**NO APPLICATION FEE \$100 OFF Security Deposit**

**WOODCREST**  
 Two Bedroom Townhouses with Private Basements and Driveways for \$495 per month

- private entrances
- central air
- blinds
- dishwasher
- patio
- cable T.V. available
- tennis courts
- laundry facilities available

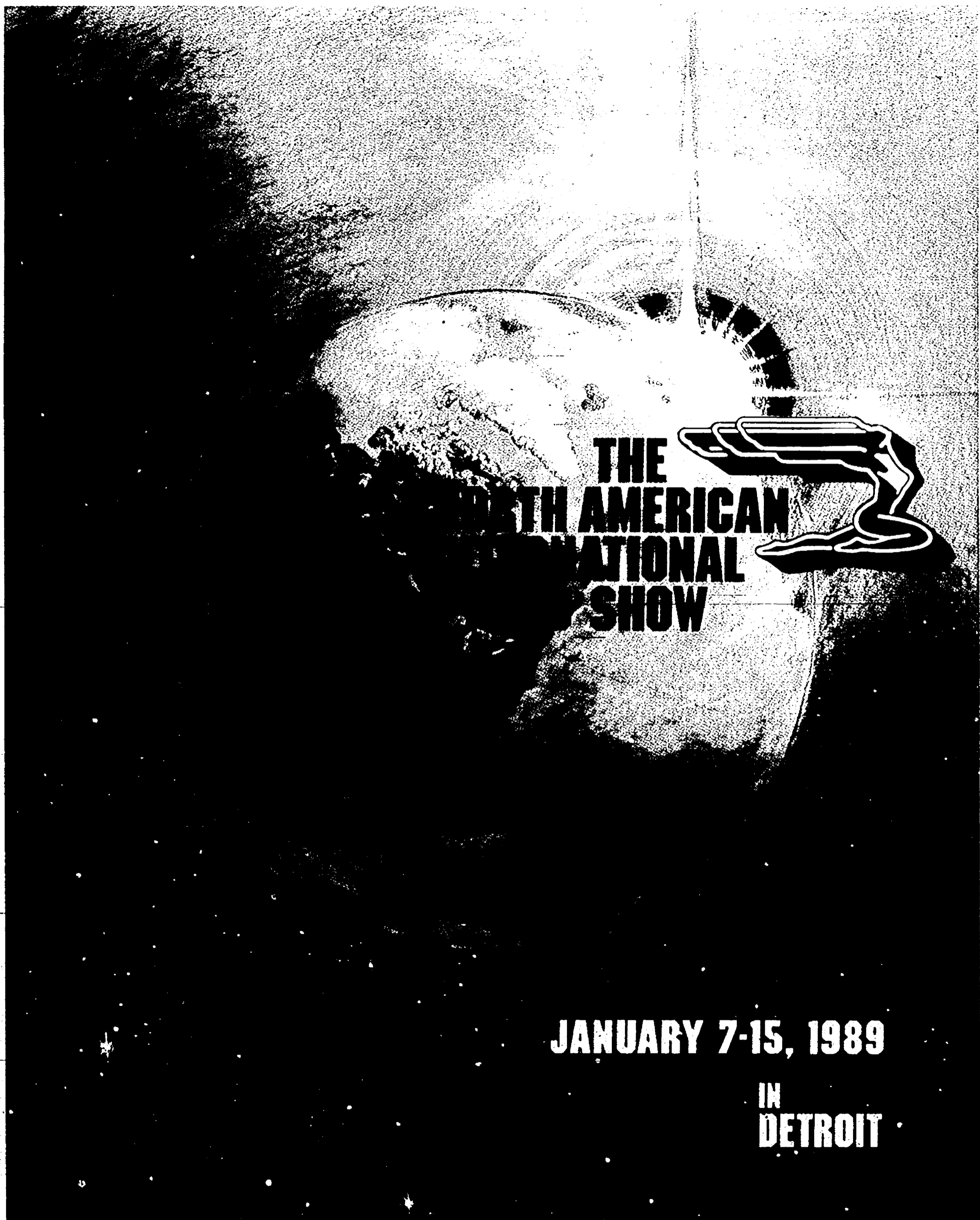
**NOW LEASING 334-6262**  
 Located West of I-75 and North M-59  
 Model Available Weekdays and Weekends  
 Managed by Management Systems, Inc. an affiliate of the P.M. Group

**TREE TOP LOFTS**  
 We have a new 1 bedroom apartment complete with balcony, walk in closet, neutral decor, deluxe kitchen & more.  
 ALSO  
 A very special apartment with a sleeping loft & cathedral ceiling that opens to the living area. Both units have covered parking.  
 We are located in the cozy village of Northville & have a scenic natural setting complete with street & park. Lease required. No pets. EHO

APARTMENT: \$485  
 LOFT: \$515  
 Sat. 9-4 Open Daily 10-6 Sun. 12-5  
**348-9590 642-8688**  
 Benecke & Krue

**Northville Forest Apartments**  
 1 & 2 Bedrooms from \$475  
 Townhouses from \$585  
**AVAILABLE NOW!**  
 Includes porch or balcony, swimming pool, community building, storage areas  
**OPEN DAILY**  
**420-0888**

**MORE CLASSIFIEDS**  
 This classification continued on page 8C, L, P, C and 7B, W, Q.



**THE  
NORTH AMERICAN  
INTERNATIONAL  
SHOW**

**JANUARY 7-15, 1989**

**IN  
DETROIT**

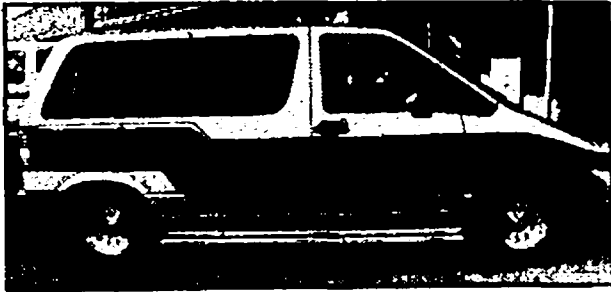
# SPECIAL AUTO SHOW SALE

## Detroit's Best Deals On America's #1 Cars & Trucks!

Big Discounts on Sands, Bivouac and Van Express Van Conversions

Bill Brown Ford Is Your Factory Authorized Discount Dealer For Sands, Bivouac & Van Express. From the Most Luxurious to the Most Economical!

### 1989 VAN EXPRESS AEROSTAR



Air conditioning, cruise, tilt, tinted glass, light group, power windows/locks, electronic instrument cluster, power mirror, stereo cassette, 4 captain's chairs, rear seat bed, running boards, unique designer paint, mag wheels and more.

WAS \$22,528  
YOU PAY

**\$15,777\***

### ONE PRICE SALE



Your choice, Bivouac, Van Express or Sands Conversion - All equipped with 302 V8, automatic overdrive, air, power windows and locks, cruise, tilt wheel, cassette, Vista bay windows, running boards, pleated soft shades, 4 captain chairs, seat bed and more.

WAS \$23,500  
YOU PAY

**\$17,994\***

**STAY WARM!  
SHOP INSIDE!**  
On Monday & Thursday  
Evenings from 6:30 til 8:30 P.M.  
Our Garage Will  
Be Packed With Vans!

SEE OUR VAN EXPRESS & BIVOUAC DISPLAY DETROIT AUTO SHOW HALL D, NEAR ESCALATOR

### ALL NEW '89 THUNDERBIRD



Light Crystal Blue metallic, dual remote mirrors, AM/FM stereo cassette, tilt wheel, speed control, power windows, illuminated entry system, power lock group, 6-way power drivers and passenger seats, styled road wheel covers, rear defroster, luxury light/convenience group, front carpeted floor mats, automatic overdrive. Stock #2326.

WAS \$17,322  
YOU PAY **\$14,282\***



MICHIGAN'S  
LARGEST  
AEROSTAR  
DEALER

### 1989 AEROSTAR WAGON

Clearcoat metallic, dual captain chairs, 7 passenger, air, privacy glass, rear washer/wiper, speed control, tilt wheel, XL 401 package, automatic overdrive, P215/70R-14SL white side wall all season tires, AM/FM stereo radio/dock, rear defroster. Stock #1315.

WAS \$15,651

AEROSTAR EXTENDED LENGTH IN STOCK  
YOU PAY **\$12,593\***

### 1989 RANGER 4x2 STYLESIDE PICKUP

Sandewood clearcoat metallic, cloth split bench seats, XLT trim, headliner, 5 speed manual overdrive, P215 steel belted all season tires, chrome step bumper, stereo cassette, power steering, tachometer, sliding rear window. Stock #2468.

WAS \$11,024

YOU PAY **\$8094\***

### 1989 TAURUS 4 DOOR

Cloth split bench seats, automatic, front and rear floor mats, rear defrost, air, stereo cassette. Stock #1789.

WAS \$13,341  
YOU PAY **\$10,745\***

### 1989 TEMPO GL 2 DOOR SEDAN

Air, power lock group, dual remote mirrors, tilt wheel, rear defrost, light group, 5 speed manual, styled steel wheels, rim rings. Stock #1532.

WAS \$10,931

YOU PAY **\$8289\***

### 1989 ESCORT LX 2 DOOR HATCHBACK

5 speed, wide vinyl body-side moldings, AM/FM 4 speaker stereo, tinted glass, interval wipers, 4 window defroster, instrumentation group, digital clock, overhead console, light/security group, dual remote mirrors, luxury wheel covers, split fold rear seat. Clearcoat metallic paint. Stock #1717.

WAS \$9008

YOU PAY **\$6663\***

### 1989 ESCORT GT 2 DOOR HATCHBACK

AM/FM 4 speaker stereo cassette, tinted glass, speed control, interval wipers, tilt wheel, rear defrost, light security group. Stock #1292.

WAS \$11,227

YOU PAY **\$8793\***

### 1989 F-150

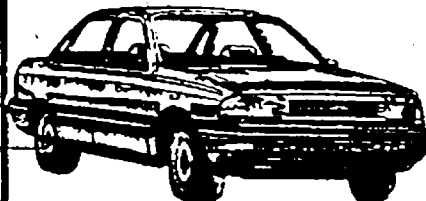
Scarlet Red, low mount spring-away mirrors, chrome grill, headliner, insulation package, tachometer, convenience group, auxiliary fuel tank, handling packages, sliding rear window, Argent styled rear step bumper, 6250 lb. GVWR package, 5 speed overdrive, stereo cassette with clock. Stock #1798.

WAS \$12,618

YOU PAY **\$9179\***

### CLOSEOUT SPECIAL 1988 TEMPO LX 4 DR. 10 TO CHOOSE-FROM

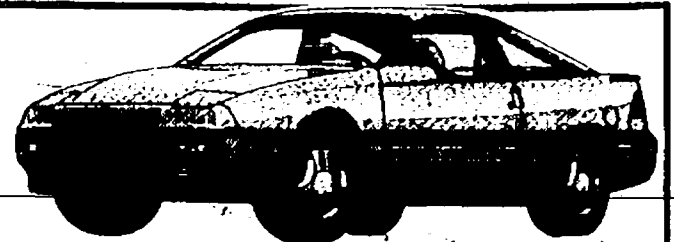
ALL WITH...automatic, air, rear defrost, stereo cassette, Premium sound system, tilt wheel, power locks.



WAS FROM \$11,814 to \$12,087

YOU PAY **\$8999\***

25  
PROBES  
IN STOCK  
IMMEDIATE  
DELIVERY



### 1989 PROBE GT HATCHBACK

Signal Red, 2.2L turbo 14 S.O.H.C. engine, 5 speed manual, manual control air conditioning, AM/FM stereo with Premium sound, tinted glass, interval wipers, light group, tilt wheel, rear defrost, Goodyear Eagle performance tires, aluminum wheels. Stock #1617.

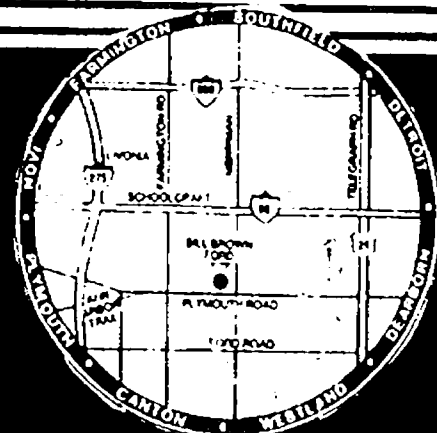
WAS \$15,313

YOU PAY **\$13,974\***

**BILL BROWN FORD**

421-7000  
937-0900  
OUT-OF-TOWN CALL  
TOLL FREE 1-800-228-2658  
OPEN MON. & THURS. 'TIL 9 P.M.  
TUES., WED. & FRI. 'TIL 6 P.M.  
32222 PLYMOUTH RD., LIVONIA

\*Sale price includes assignment of any rebates and incentives to B B F  
Don't forget to add tax, title and destination charges  
All prior sales and adv. excluded



## INSIDE THE AUTO SHOW

IN  
DETROIT



**D**ETROIT'S stature as host of North America's only truly international auto show was further underscored by the Society of Automotive Analysts (SAA), with the announcement that the group will hold an international conference in conjunction with the show.

But it will be the show itself that will demonstrate to the world the global significance of the show. Here's a little of what show-goers can expect:

- Chevrolet and Pontiac will introduce their new line of all-purpose vehicles. Chevrolet will introduce its Lumina coupe and sedan, its new mid-size lineup for the 1990s. Pontiac will display for the first time a new concept car. Pictures can be found elsewhere in this special section.

- Mazda will introduce a new vehicle yet to be announced.

- Porsche will show for the first time in North America three new models — the 911 Carrera 4, the 911 Speedster and the 944 S2 Cabriolet.

- Lincoln-Mercury Division of the Ford Motor Co. may introduce the 1990 version of its Lincoln Town Car.

- Nissan Motor Company's Infiniti Division will introduce its new line of luxury cars.

- Ford Division of Ford Motor Co. will introduce a new concept car and show other concept vehicles.

- Buick Division of General Motors Cop. will introduce a new concept car and its new Ultra model.

- Cadillac Division of General Motors Corp. will introduce a new concept car. GM's Oldsmobile Division also plans to introduce at least one new concept car.

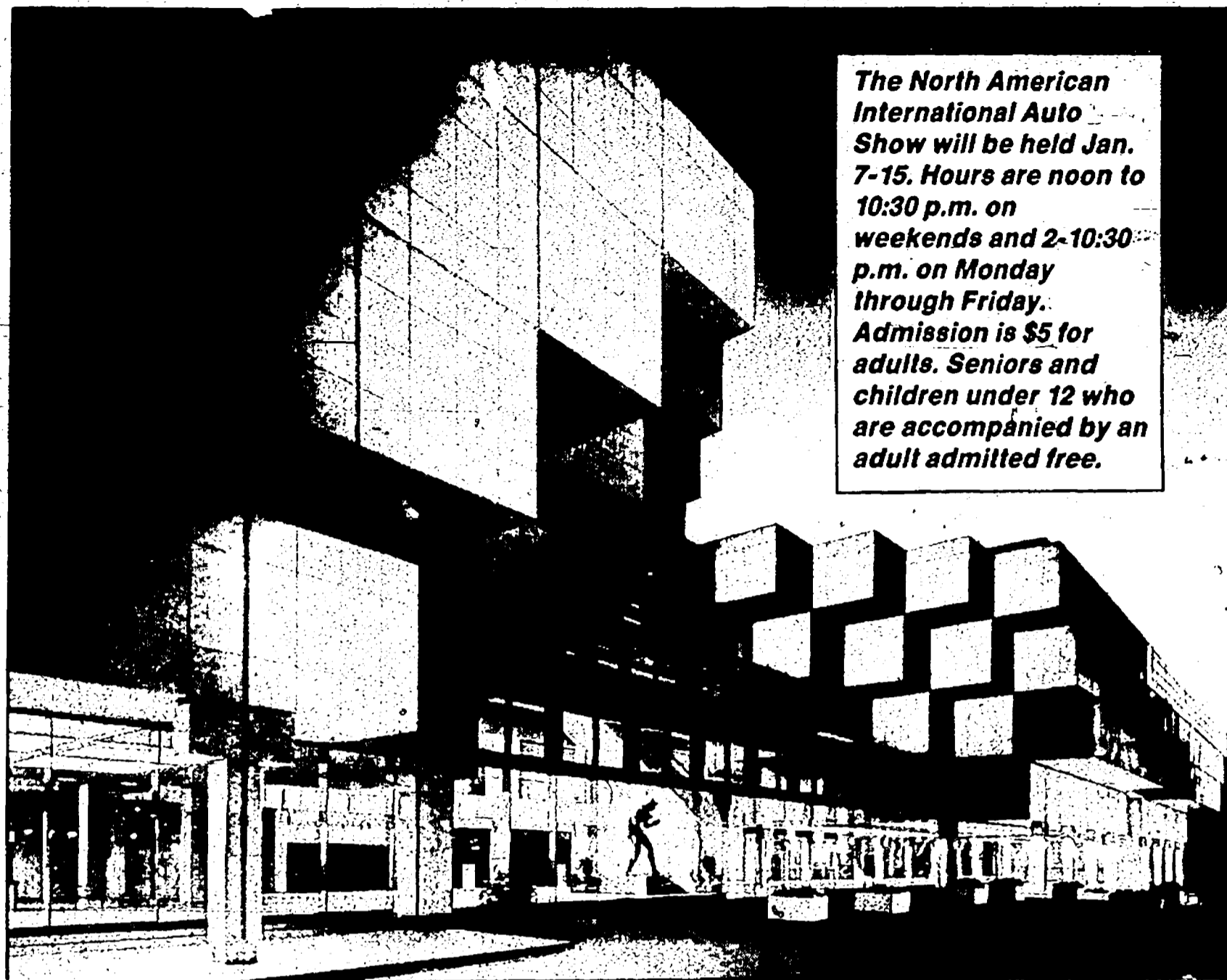
- Peugeot will display for the only time in the United States its Oxia concept car.

- The Lexus Division of Toyota Motor Co. will introduce for the first time in the world its new line of luxury cars.

- Chrysler-Plymouth Division of Chrysler Corp. plans to introduce at least six new concept vehicles. The Dodge Division plans to introduce at least one new concept car.

- Volkswagen will introduce its new Corrado sports car.

- Audi will introduce its new V-8 model.



*The North American International Auto Show will be held Jan. 7-15. Hours are noon to 10:30 p.m. on weekends and 2-10:30 p.m. on Monday through Friday. Admission is \$5 for adults. Seniors and children under 12 who are accompanied by an adult admitted free.*

An expanded and renovated Cobo Hall will be auto show headquarters.

# New image

## An expanded auto show opens

**I**NTERNATIONALIZATION of the Detroit Auto Dealers Association's annual Auto Show coincides with completion of a \$225 million expansion and renovation of Cobo Hall.

"Mayor Coleman A. Young deserves credit for the vision and leadership he displayed in orchestrating this impressive project," said auto show co-chairmen David Fischer and Kenneth Meade. "Without the mayor's foresight, our association's dream of bringing to Detroit the kind of world-class auto show that it truly deserves would never have become reality."

This year's charity preview will mark the grand opening of the new Cobo Conference/Exhibition Center, now one of the nation's largest and most flexible trade show and convention sites.

**COBO'S EXPANSION** enabled this year's show to increase its display space by 60 percent and add 17 exhibitors to the 24 that displayed cars and trucks in 1988. And the 1990 show promises to be even bigger and better yet.

Please turn to Page 10

## Autos in spotlight, but charities shine

**T**WO ADDITIONAL children's charities will benefit from this year's charity preview, the traditional black-tie party that opens the Detroit Auto Dealers Association's annual auto show.

This year's preview also marks the grand opening of the expanded and renovated Cobo Hall.

The March of Dimes and the De-

troit Institute for Children join four other children's charities as financial beneficiaries of Detroit's International Auto Show.

Last year's charity preview generated more than \$200,000 for Boys' and Girls' Clubs of Metropolitan Detroit, The Children's Center, the Easter Seals societies of Wayne, Oakland and Macomb counties and the Assistance

League to the Northeast Guidance Center.

"THE DADA'S CHARITY preview is one of the best things that ever happened to us," said Joe Kozo, executive director of the Boys' and Girls' Clubs.

The charity preview is a major so-

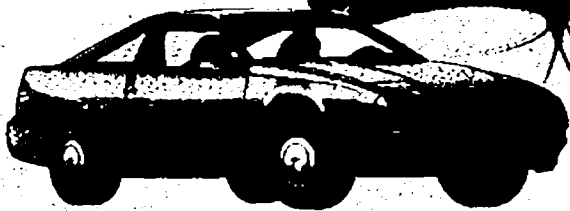
Please turn to Page 10

# Powered to charge

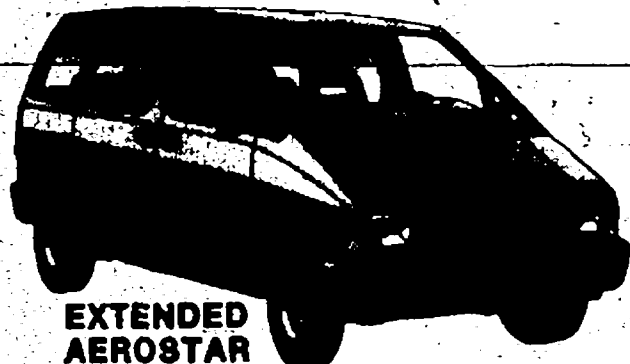
The first supercharged engine to power a domestically built car in more than 30 years is standard equipment in the 1989 Ford Thunderbird Super Coupe. The 3.8-liter V-6 (inset) develops 210 horsepower. Ford last offered a supercharger in 1957 when a limited number of blown Thunderbirds were built. However, there is little resemblance between the supercharger technology on the 1989 models and that used three decades ago.



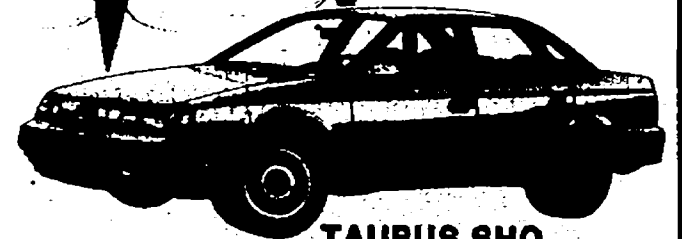
# THE BEST CARS & TRUCK



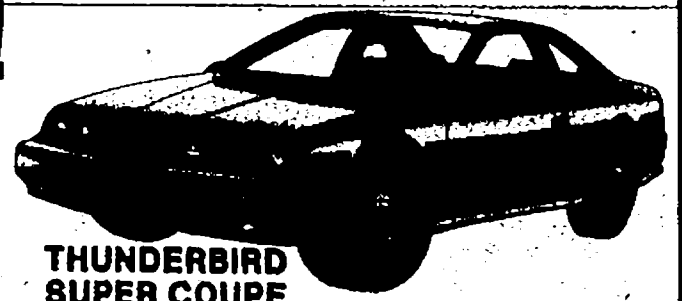
PROBE GT



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TAURUS SHO



THUNDERBIRD SUPER COUPE

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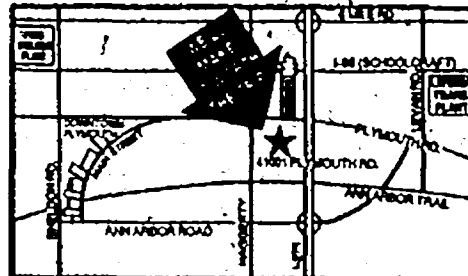
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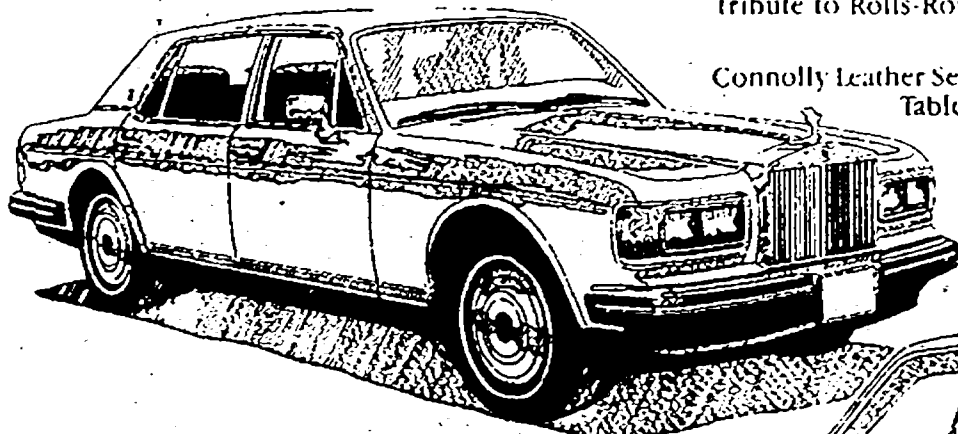
## Executive Precision

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Bentley Motor Cars • Rolls-Royce Motor Cars

### Rolls-Royce Silver Spur

Silver Spur is a long wheel based, 4-door, five seat saloon that is a tribute to Rolls-Royce craftsmanship.

Connolly Leather Seating, Wilton Carpeting, Polished Walnut Picnic Tables, Cellular Telephone, and a state-of-the-art Anti-Lock Braking System (ABS) are among the generous standard comfort and safety features. For the business traveler there can be nothing more impressive than the Silver Spur.



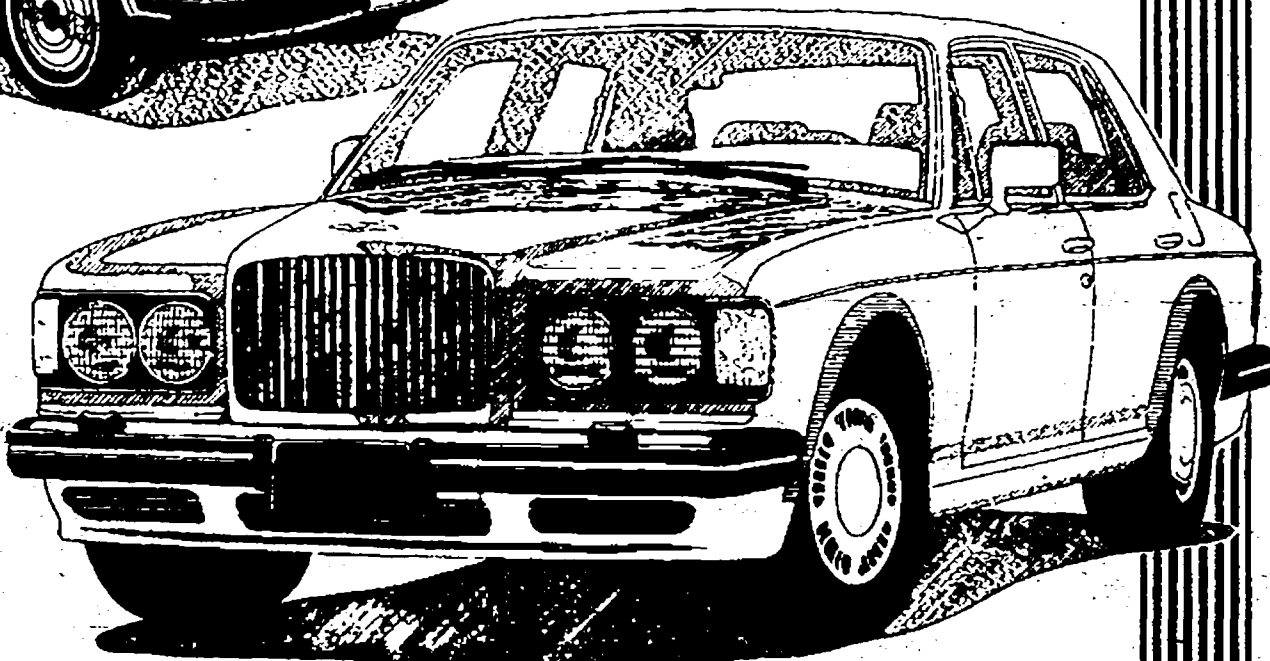
### Bentley Turbo R

The Bentley Power Trip:  
The Turbo R.

6.75 Liter V-8, Turbo Charged and Intercooled. Speed capability in excess of 140 M.P.H. Calibrated Sport Suspension.

The Bentley is made by the same people who masterfully hand-craft Rolls-Royce Motor Cars.

Clearly, no other vehicle shares the attributes of power, handling, and elegance of the Turbo R.



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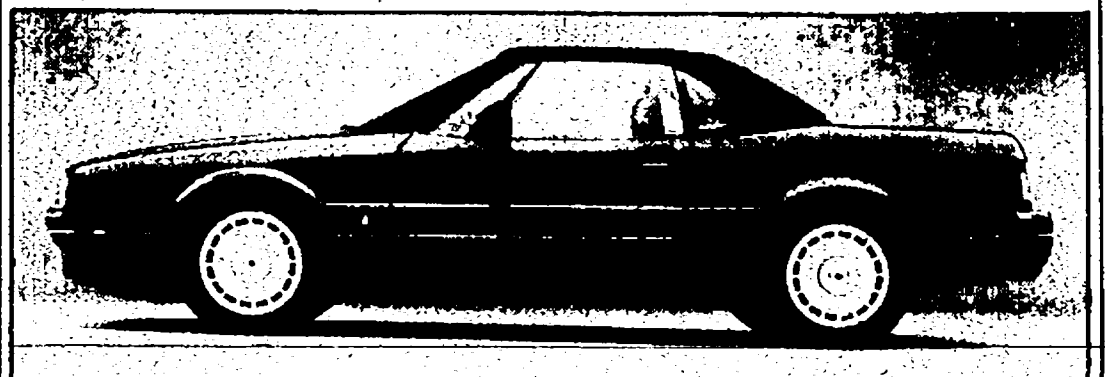
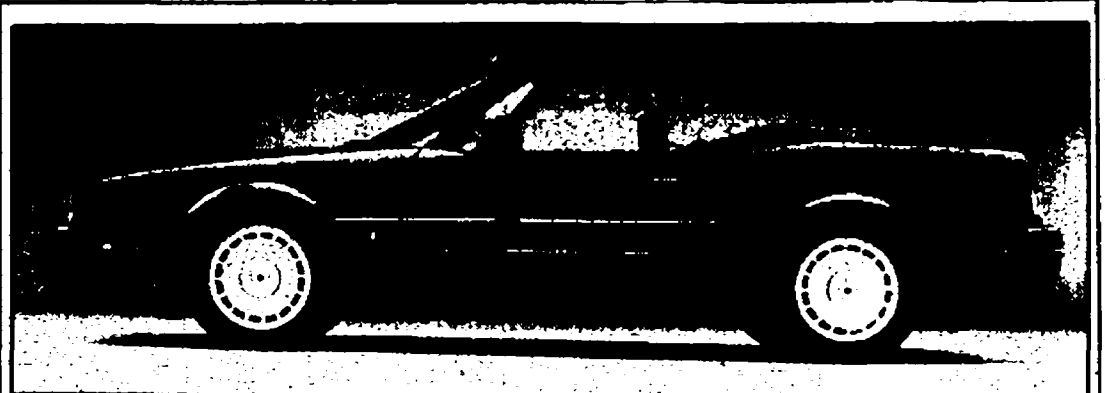
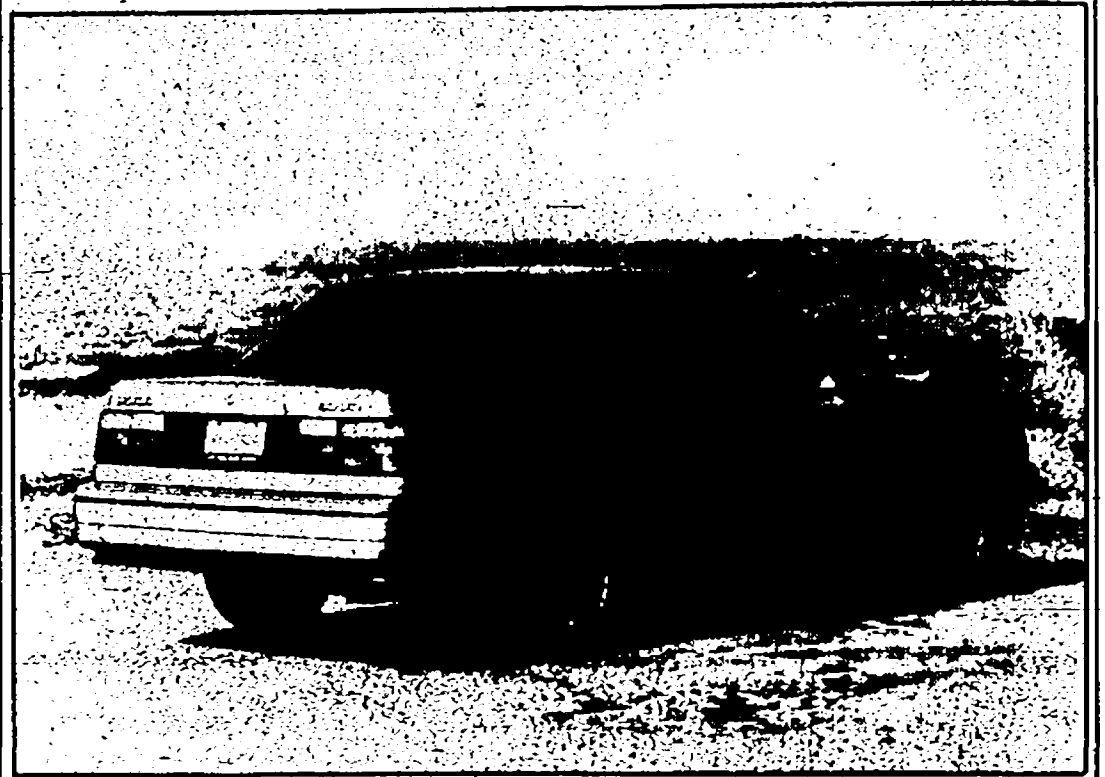


## New Infiniti line launched

Infiniti, the luxury car division of Nissan Motor Corporation in USA, will be introduced at the Detroit Auto Show in Cobo Hall Jan. 7-15. Offered in the new line are a V-8 four-door luxury sedan, a V-6 sports coupe and a V-6 convertible based on the coupe. A four-door sedan will also be added to the Infiniti line in the second model year. Shown here is the Infiniti Q45 with a 4.5-liter, 32-valve, high-performance V-8 engine. Among the first new dealers will be Marvin Tamaroff of Southfield and Hoot McInerney of Bloomfield Hills.

## Mid-size Hyundai rolling into U.S.

The mid-size Hyundai Sonata, new for 1989, is being launched at Hyundai dealerships around the nation. Included in the Sonata's long list of standard features are a 2.4 liter four-cylinder engine with electronic fuel injection, power rack and pinion steering, power-assisted ventilated front disc brakes, a tilt steering column, tachometer, digital quarter clock and more. Suggested retail price is \$9,695. The Sonata follows by nearly three years the introduction of the Excel subcompact.



## Power boost for Allante

Cadillac Allante, the two-passenger flagship of one of America's luxury cars, receives a major power increase for 1989. A new 4.5-liter V-8 engine developing 200 horsepower propels Allante from 0-60 mph in less than 8.5 seconds and to a top speed of 135 mph. Additional refinements include softer leather seating and door panels, new standard interior trim color (charcoal) and a new exterior color (light blue metallic).

**Autobahn motors**

**Visit The Auto Show Here!**

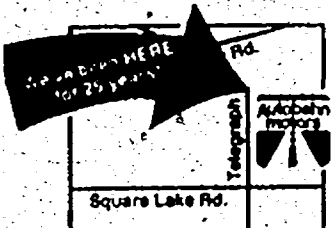
**MAZDA**

**VOLKSWAGEN**



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**MAZDA  
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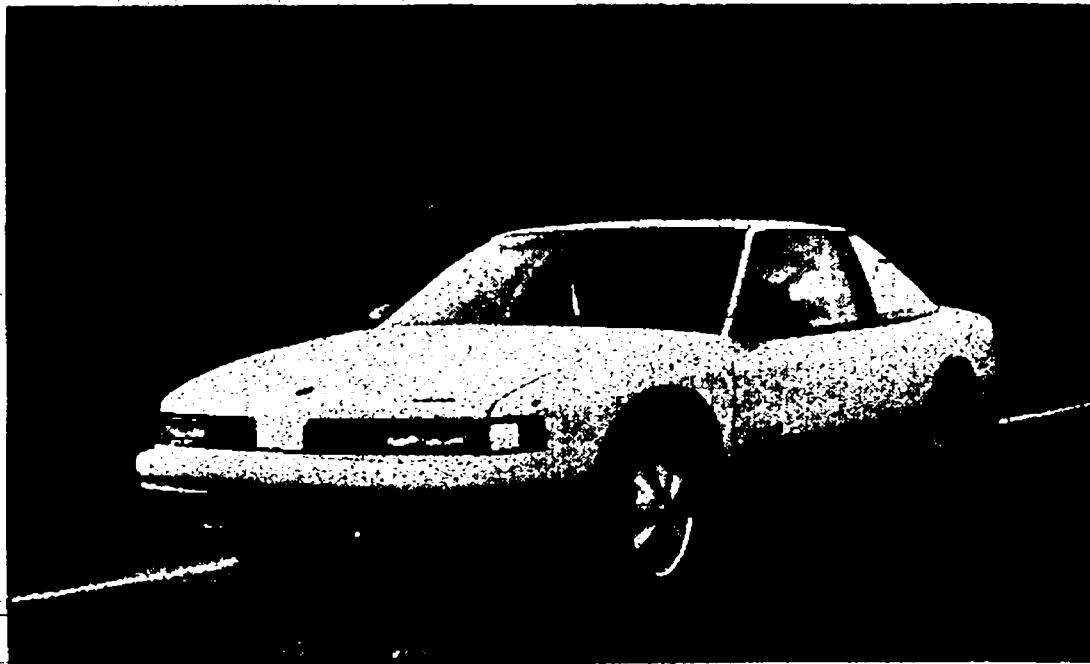
**At the  
North American International  
Cobo Hall, Detroit - January 7-15, 1989**

Pontiac pushes the excitement envelope again  
with hot, new road machinery on the  
leading edge of technology and performance!

✓ 20th Anniversary Trans Am, 1989's Indy 500 Pace Car  
✓ Seliger Specialty Sport Concept Vehicle  
✓ Grand Prix  
✓ Trans Sport MPV

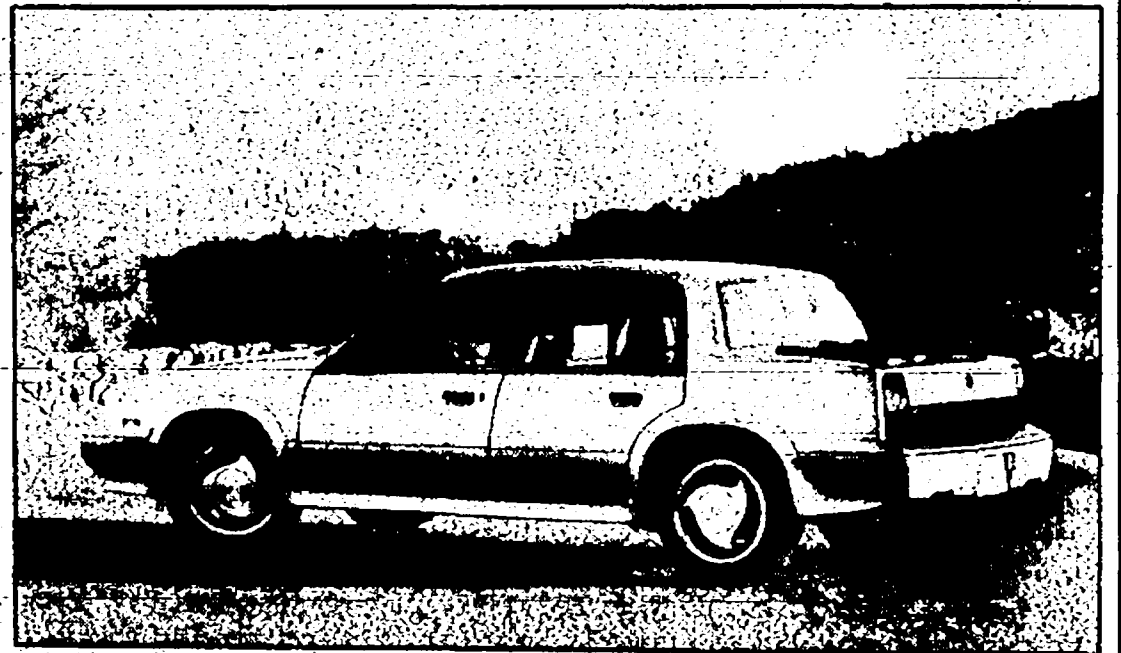
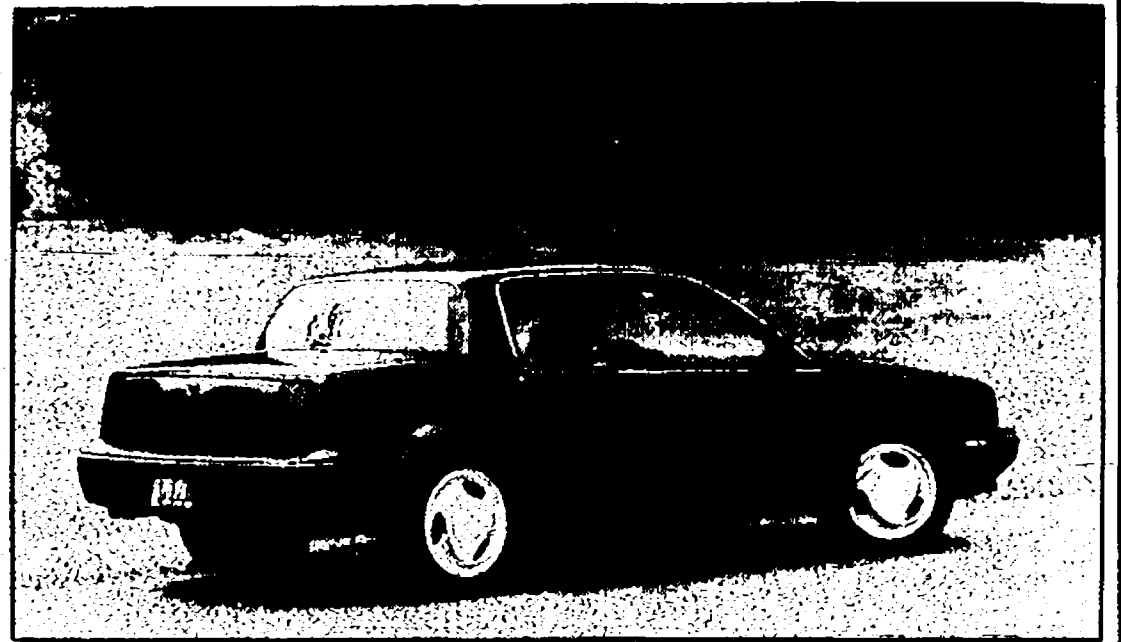
**Pontiac We Build Excitement**

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## Olds making a bid for new generation

"It's the New Generation of Olds." With those words and a new advertising campaign to back them up, Oldsmobile will attack the 1989 model year. On display at the Detroit Auto Show will be some of its new weaponry: the Cutlass Supreme (above), Oldsmobile's freshest expression of automotive distinction. At the right, Cutlass Calais, the car that introduced Oldsmobile's Quad 4 engine to American buyers; and at right above, the International Series coupe.



## "WINDOW TINTING"

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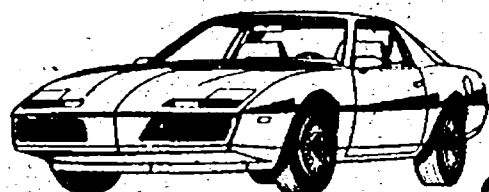
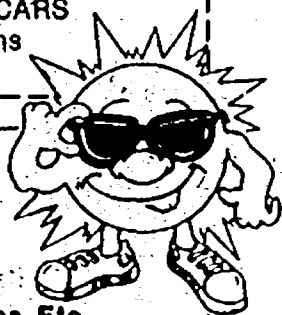
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- HOME** • Stops Glare
- OFFICE** • Protects Interiors From Fading
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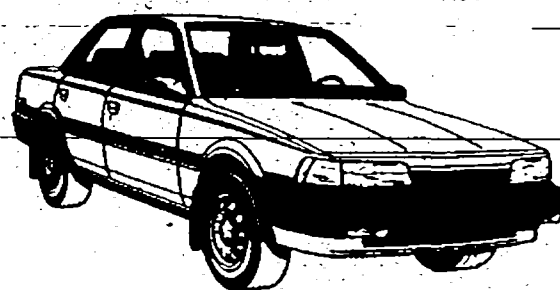
**GARDEN CITY**  
33615 Ford Rd.  
W. of Venoy

## LAZAR TOYOTA

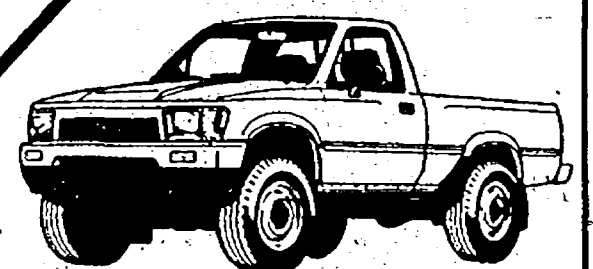
DETROIT'S NEWEST TOYOTA DEALER SAYS:

Why Pay More?

See Lazar For Your Best Deal!



'89 **CAMRY**  
4 Door  
From **\$11,488\***



**4x4 PICKUP**  
From **\$9879\***

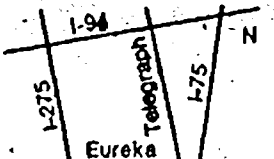
Special Auto Show Prices On All Toyotas In Stock!

## LAZAR TOYOTA

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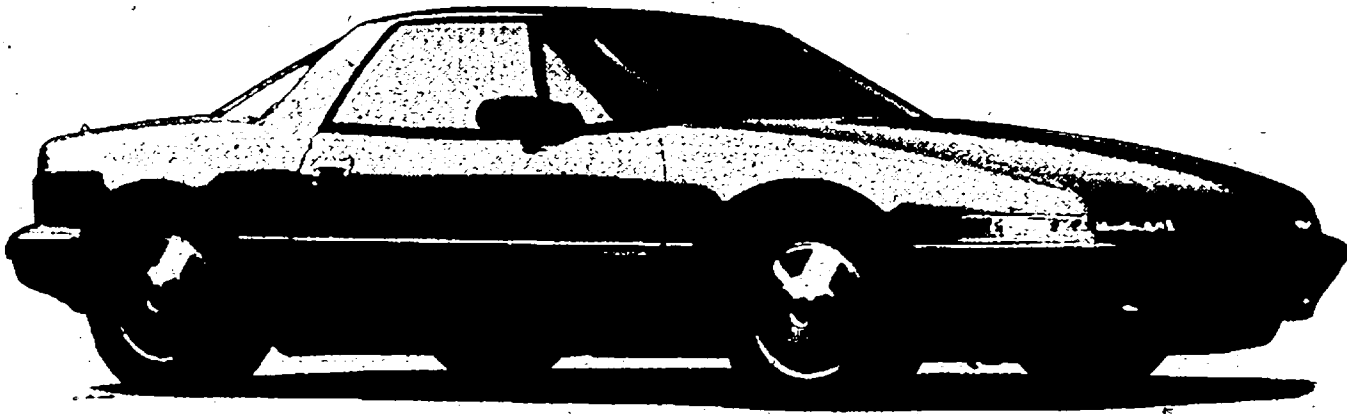
**374-5600**

\*Plus tax, title, destination & options



# Buick Presents The Great American Road Show.

1989 BUICK REATTA



The Buick exhibit at the Auto Show this year is where the Great American Road begins. And it's a show you won't want to miss — because it offers Buick's best.

#### Experience Reatta.

Buick's premium American 2-seater is exhilarating in every way. One look and you'll see Reatta is a sporty car with all the luxury of a Buick. Reatta was born to perform.

#### Welcome to the next Century.

Imagine life in the next Century...the Buick Century. With a fresh new style and premium features you expect from the best-selling Buick on the American road. All at a price that will allow you to enter the next Century most comfortably.

#### See the 1989 Buick Riviera.

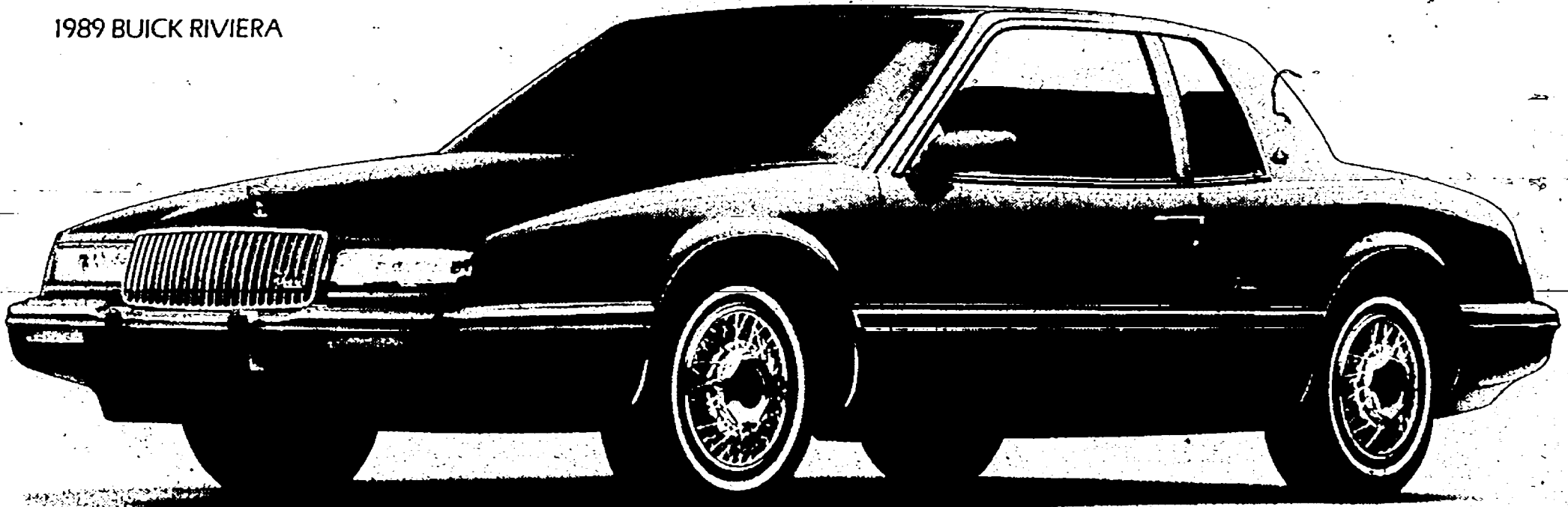
It is noticeably longer and its styling is totally redesigned, yet you recognize it immediately. The new Riviera is as contemporary as a car can be, yet it recalls a grand tradition. Come and take a closer look. Riviera...it's a classic all over again.

See all the exciting new Buicks at the Auto Show this year. It'll be easy to understand why the Great American Road belongs to Buick.

1989 BUICK CENTURY



1989 BUICK RIVIERA



The Great American Road belongs to  
**BUICK**



GENERAL MOTORS CORPORATION

BUICK IS A REGISTERED TRADEMARK OF GENERAL MOTORS CORPORATION



**NORTH AMERICAN  
INTERNATIONAL AUTO SHOW  
JANUARY 7-15  
COBO HALL DETROIT, MI**

## 17 new exhibitors join auto show

Continued from Page 3

when an additional 100,000 square feet becomes available on the building's west side.

As impressive as Cobo's sheer size is, its majestic new granite and marble block facade with four, three-story glass atriums overlooking downtown Detroit.

Cobo's physical attributes now include:

- 84 meeting rooms ranging in size from 600 square feet to 33,000 square feet.
- A 27,000 square foot grand ballroom.
- A completely carpeted concourse area stretching the length of two city blocks.
- Four elevators to roof parking and 26 escalators connecting halls, meeting rooms and registration areas.
- Shuttle bus service from 18,000 hotel rooms in 10 metro Detroit locations within 30 minutes of downtown.
- A 12-foot bronze sculpture of Detroit boxing great Joe Louis.
- An oil portrait of Mayor Coleman A. Young.

- A wall mosaic in Venetian glass at Cobo's new People Mover station, the 13th along the city's 2.9 mile elevated downtown transportation route.

"WE'RE DELIGHTED with the way our expansion has shaped up," said Cobo director June Roselle. "The convention and trade show industry is growing so fast that we were in danger of losing several long-time customers because we simply did not have enough room to accommodate their events."

"Within a few years, we expect to pump nearly \$225 million annually in convention-related revenue into this region compared with about \$100 million prior to the expansion. We expect the number of conventions and trade shows to double to 90 in the next five years, doubling our current annual attendance to nearly 800,000 people," Roselle said.

Originally opened in 1960, the Cobo expansion project began in October 1985.

**'A very significant thing about this first North American International Auto Show is that products will be introduced here that might be exported to Japan or Europe.'**

— Dennis Virag  
Society of  
Automotive Analysts

## 2 charities added to black-tie benefit list

Continued from Page 3

cial event, attracting top automobile executives, elected officials and other dignitaries. The Friday night crowd sips wine and champagne as it gets the first public glimpse of the show's dazzling displays.

Tickets cost \$50, with each charity

receiving whatever amount it sells in tickets.

"These additional funds will enable us to expand our volunteer educational program, which is crucial to our success," said Georgia Olson of the March of Dimes, which funds research and provides medical services aimed at preventing birth defects.

The Detroit Institute for Children specializes in treating infants, children and young adults who suffer from sensory and perceptual disabilities. Proceeds from this year's preview will be used for the Institute's Cerebral Palsy Clinic.

The Easter Seal societies of Wayne, Oakland and Macomb counties be-

came recipients of funds generated by the preview in 1976, when the DADA broadened the number of charitable organizations associated with its annual event.

THE CHILDREN'S Center has received increasingly larger donations in each of the six years that it has

### LaFontaine

## Gives You The Best Chance to Deal During the Auto Show January 6-15!!



**1989 CAMRY LE**  
From \$15,700\*  
19 To Choose

### Auto Show Clearance Over 150 Cars & Trucks To Choose From!

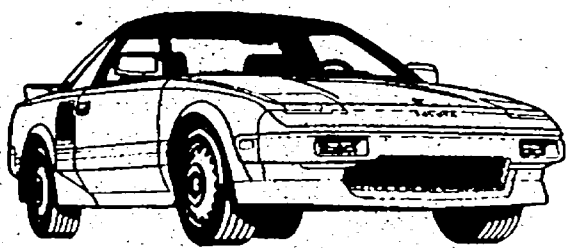
**1989 TERCEL COUPE**

Ready for Immediate Delivery



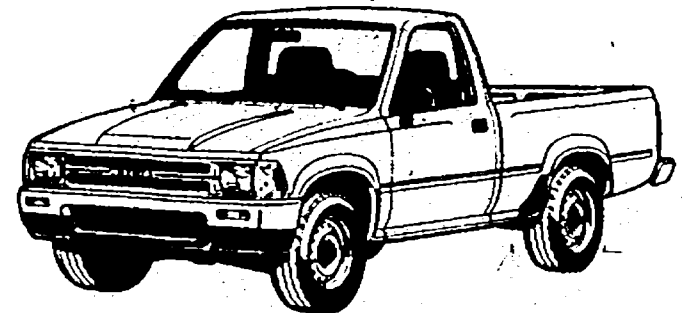
**1989 SR5 SPORT COUPE**  
5 speed, air, power steering, Appearance Package, mats.

From \$11,954\*



**1989 MRZ**  
Automatic, air, stereo cassette, cruise, Aero Package. Stock #189.  
From \$15,399\*

**During the 1989 Auto Show Only - All vehicles purchased during the Auto Show will be rustproofed at No Charge!**



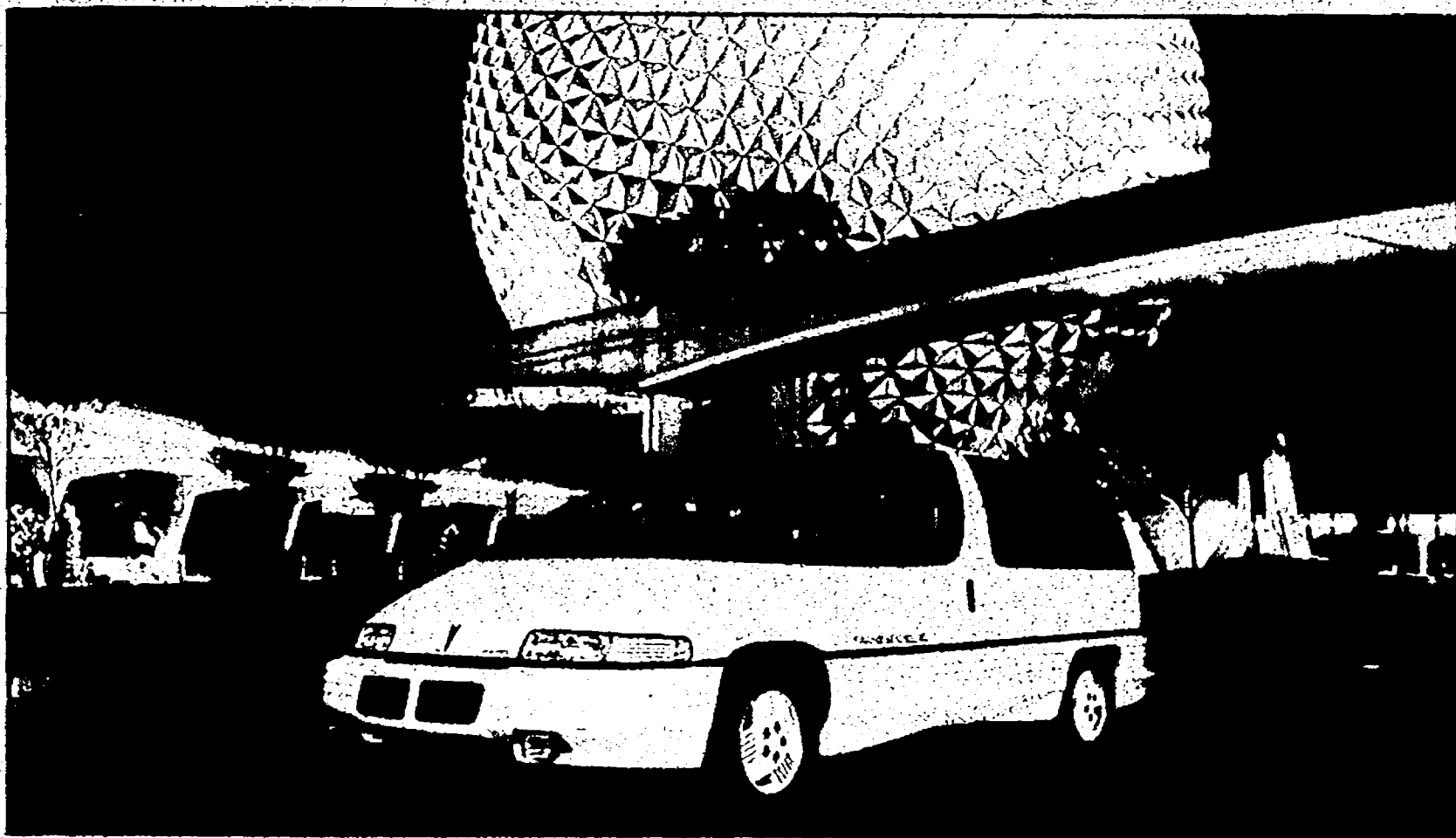
**1989 4x2 Truck**  
From \$8100\*

OPEN 9-9 MON & THURS

## LaFontaine TOYOTA

## 561-6600

The People Who Know About Toyota  
2027 S. TELEGRAPH - DEARBORN



## Trans Sport on its way

Pontiac Division will show off its new multi-purpose vehicle, Trans Sport, at the North American International Auto Show at Detroit's Cobo Hall, Jan. 7-15. The Trans Sport, a 1990 model, signals Pontiac's entry into this growing segment of the auto industry.

**T**HIS special auto show section appearing today in all 12 Observer & Eccentric Newspapers was coordinated by Marie McGee, special sections editor. Advertising coordinators were Chris Bitzer and Mike Rankin. The cover was designed by Creative Services supervisor Glenna Merillat.

been among the preview's beneficiaries.

"The funds we receive from the auto show are very important to our operations because most of our budget is assigned by the government, whereas preview contributions can be used where they are needed most. We are delighted to be associated with the preview. The dealers really do a super

job," said Ted Lewis, executive director of the Children's Center.

The Assistance League to the Northeast Guidance Center directs preview donations to its school dropout prevention program. The league identifies students in the first through fourth grades who are chronically tardy or absent from school. By counseling these youngsters at an early age,

the league tries to prevent potential dropout problems.

"Each of these charities provides important services to needy children," said DADA President Robert L. Thibodeau. "Our dealers are very proud that our annual Auto Show has been able to make significant contributions to the welfare of the entire Greater Detroit community."



# Dwyer's Super Auto Show Sale!

## Great Deals and Selection

### Have Never Been Better!




**'89 SUBARU GL 4 WHEEL DRIVE WAGON**  
Power windows and locks, 5 speed, AM/FM stereo and more!  
Stock #11271.  
WAS \$13,378      **NOW \$12,422\***




**'89 VOLVO 740 TURBO SEDAN**  
Automatic transmission and much more!  
WAS \$26,020      **NOW \$24,142\***  
Leasing Available On All Volvos      10 To Choose From

**SUBARU JUSTY**  
America's Lowest Priced 4 Wheel Drive  
**'88 SUBARU JUSTY**  
Rally Sport Package.  
Stock #11218.  
WAS \$8828  
**NOW ONLY \$7488\***



# JOE DWYER

## SUBARU • VOLVO

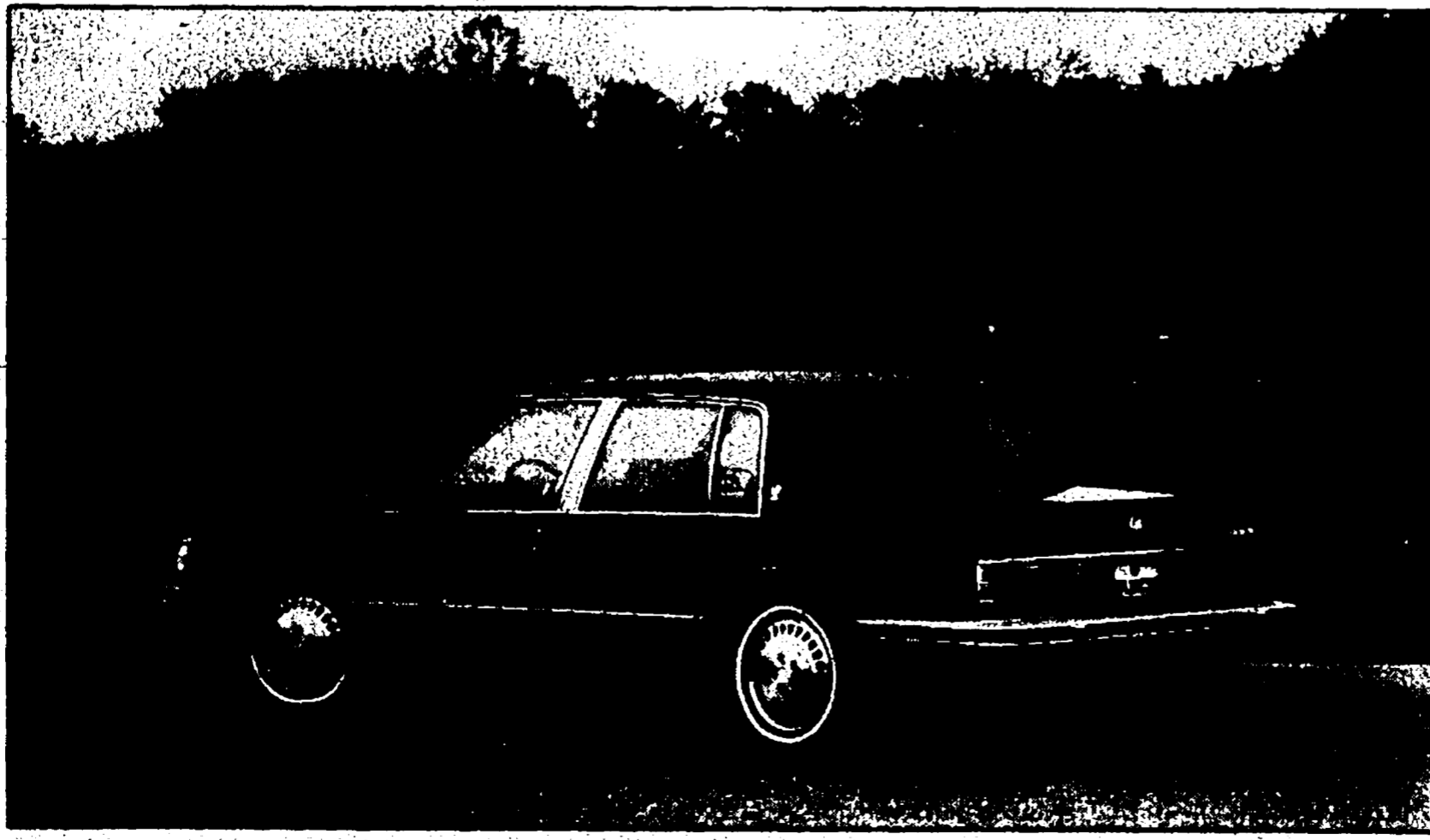
• 537-2292 •

**SAME LOCATION SINCE 1959**

8 MILE ROAD  
7 MILE ROAD  
GRAND RIVER  
TELEGRAPH  
1/2 MI. WEST OF TELEGRAPH

\*Plus tax & license. Applicable rebates assigned to dealer.

## Where to find exhibits



### **Buick Ultra to debut**

Buick Motor Division will be introducing its most luxurious sedan — the Park Avenue Ultra — at the Detroit Auto Show in Cobo Hall. Also on exhibit will be the extensively restyled models of its luxurious Riviera and mid-size Century. Ultra's interior includes leather on all surfaces of the seats, on the door panels and steering wheel, plus padded leather on the glove-box door. Ultra's exterior is identified with two-tone paint, with a choice of six colors over a silver lower with accent stripes.



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Three new Geo models that offer buyers a wide selection of imported vehicles under a single nameplate are being introduced during the 1989 model year. Geo Prizm (front) is a sophisticated family sedan; Geo

Metro is the most fuel-efficient vehicle sold in America; and Geo Tracker convertible (rear) is an all-new 4-wheel-drive sport utility vehicle.



Chevrolet's Lumina sedan and Lumina APV are 1990 models that begin appearing in showrooms in fall 1989 as part of the lineup making its debut at the auto show in Detroit.

## Geo — of the world — makes that kind of an auto show entrance

**A**S PART of the most massive product launch in its history, Chevrolet unveils six new vehicles at the North American International Auto Show.

The six — the three-member Lumina family of vehicles, the Corvette ZR-1, a high-style Geo Prizm and a sporty Geo Storm — will reach dealer showrooms during 1989.

The Indy 500-winning Chevy-powered Penske PC-17 will be on display along with the new Lumina NASCAR vehicle representing Chevrolet motorsports — the most successful in the industry — at the exhibit. Chevrolet's XT-2 experimental truck will be featured in the truck area.

The "Heartbeat Dancers," a magician, hoola-hoop trickster and the

"Rappers" dance group will entertain the auto show audience.

Lumina — the bright new name in transportation — has three members: a sedan that is sleek yet roomy, a sporty yet spacious coupe and a multi-purpose passenger vehicle unlike anything before it.

Prizm, the Geo flagship family sedan, and Storm, the sporty 2<sup>1</sup>/<sub>2</sub> coupe, will round out the Geo lineup and are shown with the other Geo family members: the fuel-efficient "Metro," the economical "Spectrum," and "Tracker," a new four-wheel-drive sport utility vehicle.

Geo — signifying "of the world" — gives an international flavor to this vehicle line and distinguishes it from the rest of Chevrolet, a move designed to increase sales to import buyers.

# Introducing Geo.

No matter what you're looking for in a car...  
you'll find it here.


Geo Metro





Geo Tracker




Introducing Geo... Geo's a full line of Ideas. Like the economical Geo Metro, Geo Spectrum and the sporty Geo Tracker 4x4. And coming soon, the 1990 Geo Prizm sedan.

 **It's stingy.** Geo Metro has the highest mileage in America... EPA estimated MPG city 53/highway 58.

 **It's surefooted.** Geo Tracker doesn't miss a step. A solid 86.6-inch wheelbase, short overall length and wide stance afford this 4x4 excellent stability.

 **It's smart.** Geo understands the true value of the dollar, taking your money very seriously... by not taking much at all. With a price range from \$5,995 to \$12,495\* A financial wizard? Indeed.


 **It's protected.** A Bumper to Bumper Plus Warranty protects Geo for 3 years/50,000 miles! Simply, we stand behind what we sell. Enough said.

**It's 1-800-DIAL-GEO.** Questions? Comments? Call. Because whatever it is you're looking for in a car... It's a Geo. No matter what.

Sold and serviced by select Chevrolet® dealers.

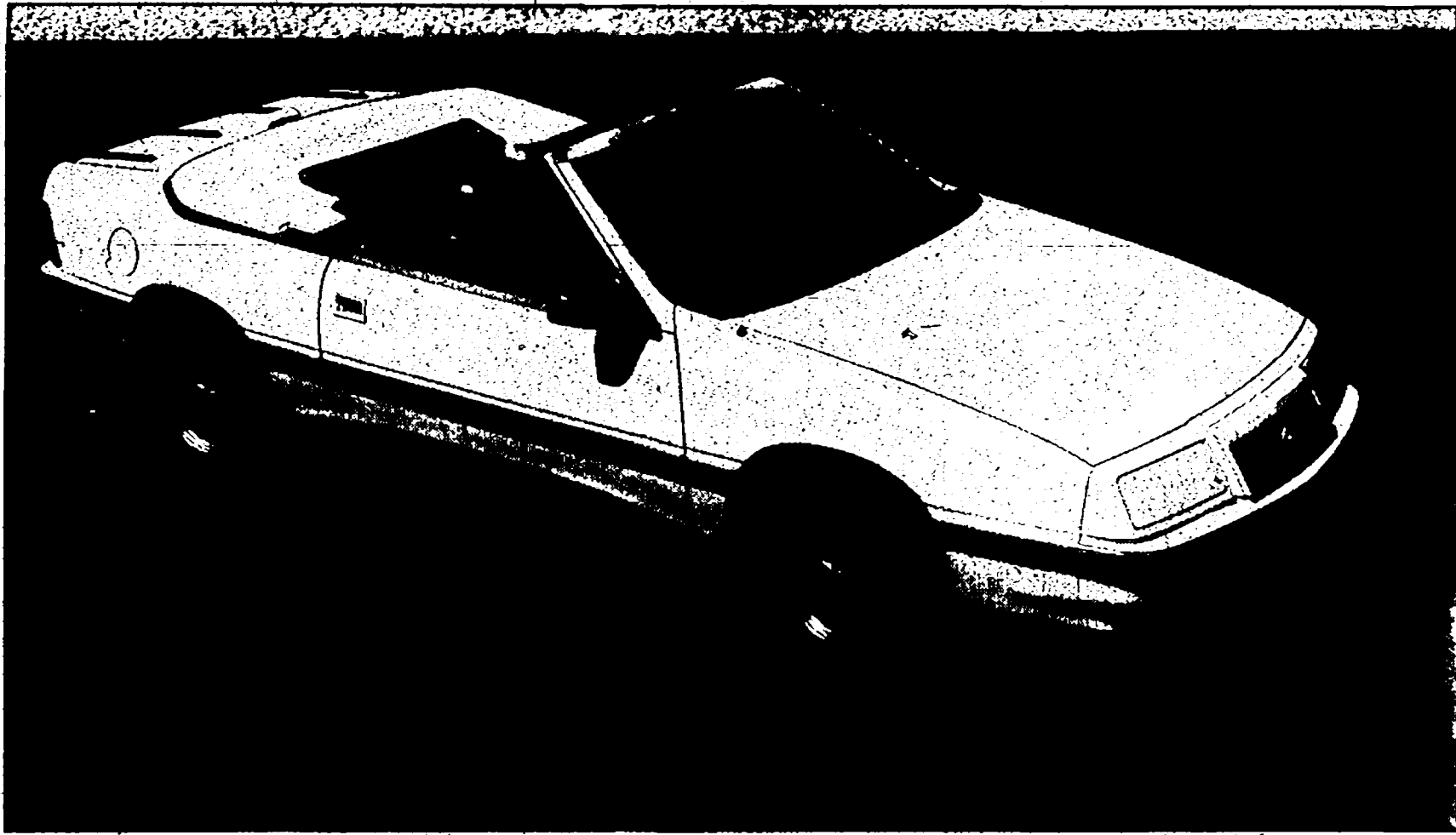
**GEO**   
No matter what.

\*As shown, base Metro \$5,995/base Tracker Convertible \$10,195. MSRP including dealer prep. Tax, license, destination charges and optional equipment additional. †See your Chevrolet dealer for terms of this new limited warranty.

© 1988 GM Corp. All Rights Reserved. Let's get it together... buckle up. 

**COBO HALL, JANUARY 7-15, 1989**


# Chrysler's new sporting ways



The best-selling Chrysler LeBaron convertible is made even better for 1989 with the choice of two turbo engines, standard 4-wheel disc brakes, and driver's side airbag. High-image GTC is equipped with special exterior and interior features, luggage rack, larger tires and heavier duty suspension.

The latest entry in the Chrysler LeBaron series is the high-image GTC coupe, a more performance-oriented version of the aerodynamic 2-door available in base high-line and premium-price classes. All LeBaron coupes for 1989 offer new turbo engines.



This year, Chevrolet  has 9  
new ways to go around the block



New Corsa LT Hatchback

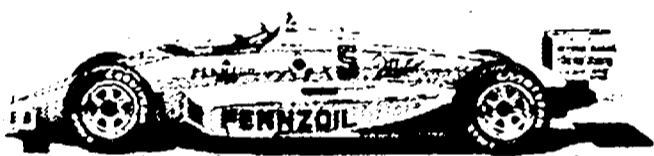


New Astro Sport

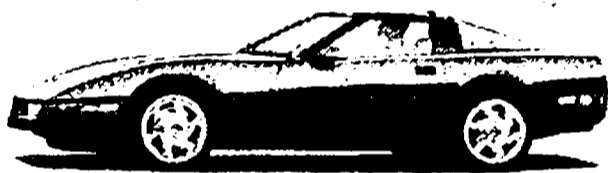


New Lumina 4-Door

, into town  
across the finish line



New Rock Avers Indy Car



New Corvette ZR1

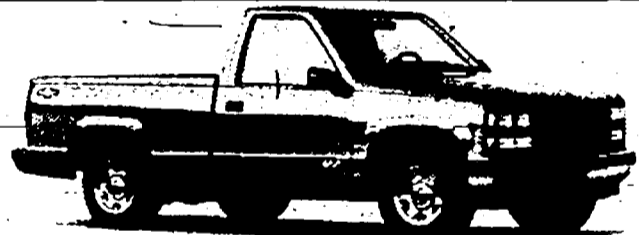


New Chevrolet Beretta GTI

over the hills

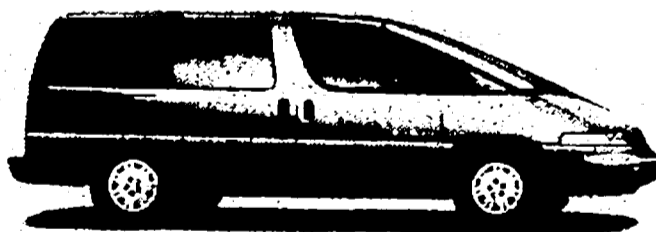


New S-10 Blazer



New Full-Size 4x4 Sport

& into the future




New Lumina APV

The 1989 Auto Show.

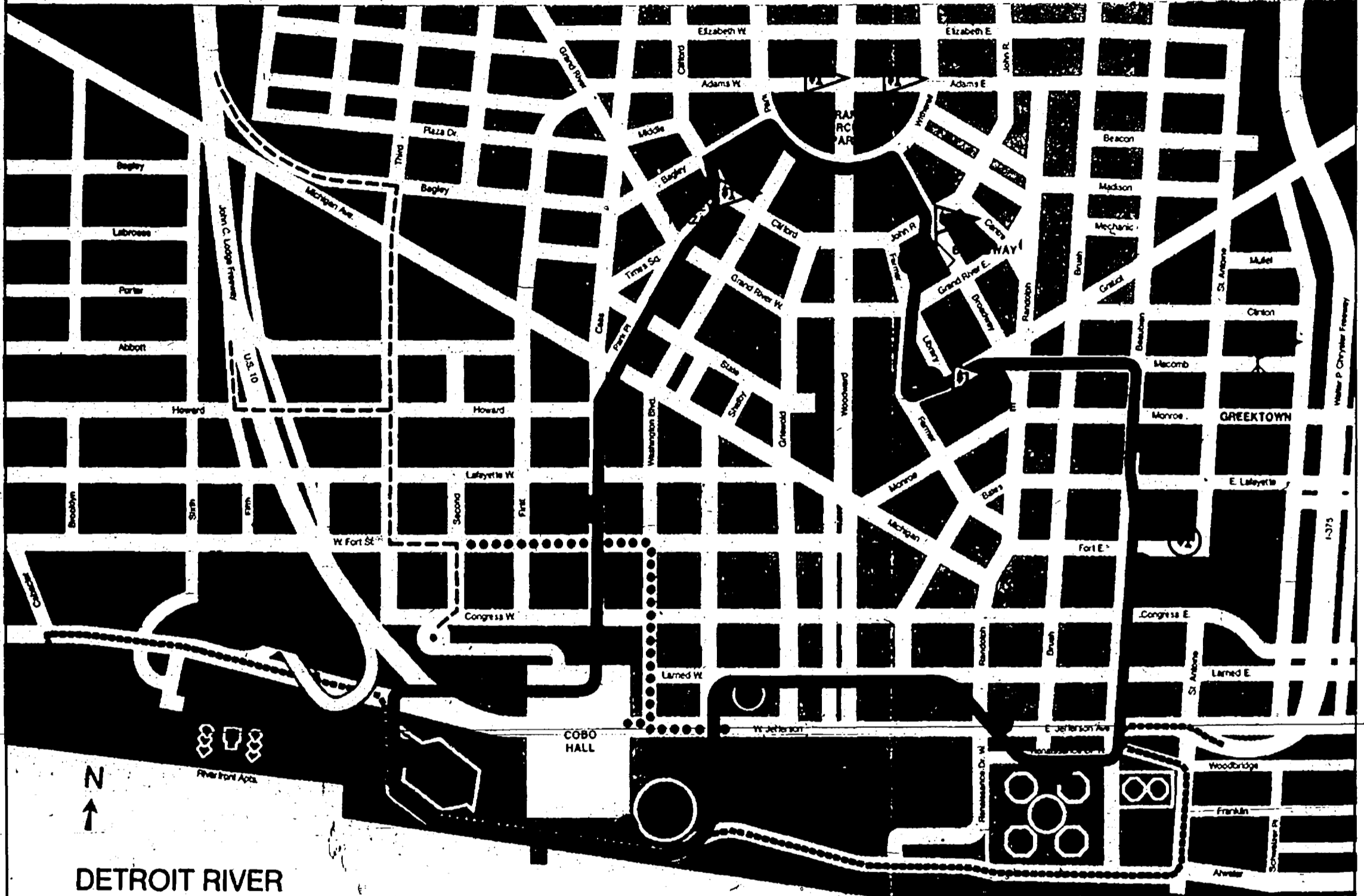
THE *Heartbeat*  
OF AMERICA  
TODAY'S CHEVROLET 

Designs you can't take your eyes off. Performance you can't wait to get your hands on. Models you'd love to put your family in. And just about everything in between. From coupes, to sedans, to 4x4 trucks, to race cars, to future vehicles they haven't even made categories for yet. It's all at the 1989 Auto Show. But it's only at Chevrolet.

 Let's get it together... buckle up.  
Chevrolet, the Chevrolet emblem, Corsica, Astro, Corvette and S-10 are registered trademarks of GM Corp. © 1989 GM Corp. All Rights Reserved.

**COBO HALL, JANUARY 7-15, 1989**

## DETROIT AUTO SHOW



### DETROIT RIVER

- GRAND CIRCUS PARK
- TROLLEY PLAZA
- BRACKETTOWN
- 121 BRIDGE
- 1481 BROADWAY

**CITY LOT \$1.00 PARKING ALONG THE PEOPLE MOVER**

**PEOPLE MOVER STATIONS**

**EXIT PEOPLE MOVER HERE FOR COBO HALL (FINANCIAL DISTRICT)**

**JLA JOE LOUIS ARENA PARKING**

**RC RENAISSANCE CENTER PARKING**

**ADDITIONAL \$1.00 PARKING MICHIGAN BLUE CROSS GARAGE**

**PEOPLE MOVER ROUTE**

**COBO ROOF VIA LODGE**

**COBO GARAGE & ARENA VIA LODGE**

**COBO ARENA & JOE LOUIS PARKING FROM ATWATER VIA I-75**

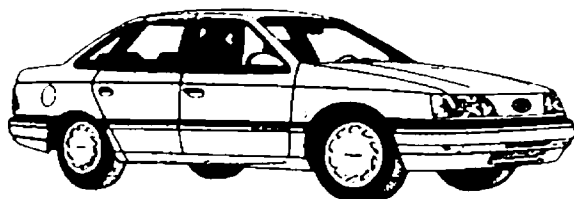
### ADDITIONAL PARKING

- |   |   |   |
|---|---|---|
| <ul style="list-style-type: none"> <li>1 W. Grand River, at crossing of Times Square and Park Place</li> <li>2 1032 Cass between Lafayette and Howard</li> <li>3 320 West Lafayette at Cass</li> <li>4 1009 Cass (enter on Lafayette)</li> <li>5 400 W. Fort at Cass</li> <li>6 441 W. Fort at Cass</li> <li>7 450 W. Congress and First</li> <li>8 Fort and Washington Garage</li> <li>9 621 First Street and Fort (MichCon)</li> <li>10 W.C.C.C. Parking (Sat. &amp; Sun. only)</li> <li>11 Riverfront West Lot West Jefferson and Coadier</li> <li>12 Riverfront East Lot Directly across from the Joe Louis People Mover Station</li> <li>13 Atwater Street, behind Cobo Hall and Joe Louis</li> <li>14 154 W. Larned and Shelby</li> <li>15 625 Griswold and Larned</li> </ul> | <div style="display: flex; align-items: center; gap: 5px;"> <div style="width: 15px; height: 15px; border: 1px solid black; background-color: white;"></div> <div style="width: 15px; height: 15px; border: 1px solid black; background-color: black;"></div> </div> <p>DAYTIME DAY AND EVENING</p> | <ul style="list-style-type: none"> <li>16 449 E. Congress and Beaubien</li> <li>17 E. Fort and Beaubien</li> <li>18 551 E. Fort and Beaubien</li> <li>19 700 Randolph and E. Fort</li> <li>20 30 E. Jefferson (Ford Auditorium Garage)</li> <li>21 1000 Randolph between Lafayette and Monroe</li> <li>22 1000 St. Antoine and E. Lafayette</li> <li>23 670 Monroe and Schwelzer Pl.</li> <li>24 430 Macomb and Brush</li> <li>25 431 Macomb and Brush</li> <li>26 301 Macomb between Randolph and Brush</li> <li>27 1234 Library Street between Gratiot and E. Grand River</li> <li>28 111 Madison between Witherell and East Adams</li> <li>29 1411 Griswold between W. Grand River and Chifford</li> <li>30 625 Shelby and Larned</li> </ul> |
|---|---|---|

## Great Auto Show Prices On America's #1 Cars and Trucks - Only At The Big Store!

Over 250 Cars & Trucks In Stock.

### 1989 TAURUS GL 4 DOOR with Cast Aluminum Wheels

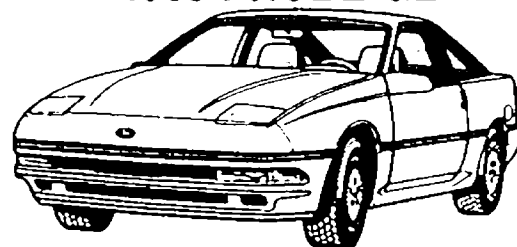


- Cloth Split Bench Seats
- Air Conditioning
- Stereo Radio with Cassette
- Rocker Panel Moldings
- Speed Control
- Rear Window Defroster
- Light Group
- Tilt Steering Column
- Paint Stripe
- Finned Wheel Covers
- Remote Fuel Door/Docklid Release
- Power Door Locks
- Six-Way Power Driver's Seat
- Power Side Windows
- 3.0L EFI V8 Engine
- Automatic Overdrive Transmission
- P205/65R15 Black Sidewall Tires
- Cast Aluminum Wheels

WAS ..... \$16,000  
 HICKEY DISCOUNT ..... \$2,626.60  
 FACTORY REBATE ..... \$500  
**NOW \$12,423<sup>40\*</sup>**

OR LEASE  
**\$225<sup>12\*\*</sup>**  
 per month

### BRAND NEW 1989 PROBE GL



**EQUIPPED NOT STRIPPED**  
**Air Conditioning**  
**Automatic Transmission**

- C/V Bucket Seats
- Preferred Equipment Package #251
- Interval Wipers
- Tilt Steering
- Dual Electric Remote Mirrors
- Tinted Glass
- Light Group
- Rear Window Defogger
- 2.2L EFI 14 S.O.H.C Engine
- Automatic Transmission
- 185/75SR14 Black Sidewall Tires
- Air Conditioning

OR LEASE  
**\$252<sup>80\*</sup>**  
 per month

**NOW \$12,399\***  
**LARGE SELECTION**

### ALL NEW '89 THUNDERBIRD



Large Selection For Immediate Delivery  
 Or Factory Order Yours Today!

### 1989 TEMPO GL 4 DOOR

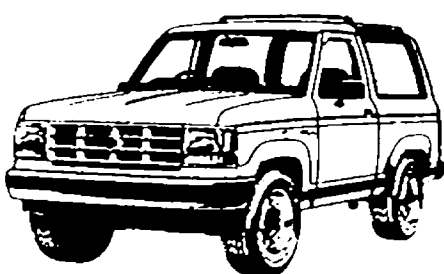


- Special Value Package #226
- Air Conditioning
- Power Door Locks
- Dual Electric Control Mirrors
- Tilt Steering
- Rear Window Defogger
- Light Group
- 2.3L EFI 4 Cylinder Engine
- Automatic Transmission
- P185 Black Sidewall Tires
- Styfed Steel Wheels

WAS ..... \$11,646  
 HICKEY DISCOUNT ..... \$1911  
 FACTORY REBATE ..... \$600  
**NOW \$8710\***

OR LEASE  
**\$169<sup>88\*\*</sup>**  
 per month

### 1989 BRONCO II 4x4

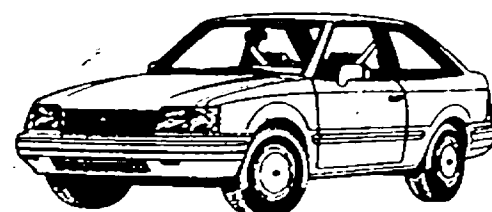


- XLT Trim
- Speed Control
- Tilt Steering
- Air Conditioning
- AM/FM Stereo/Cassette/Clock
- 5 Speed Manual Overdrive Transmission
- Cast Aluminum Wheels
- Rear Window Wiper/Washer/Defroster
- Electric Shift 4x4 Touch Drive

LIST ..... \$18,515  
 HICKEY DISCOUNT ..... \$4118  
 FACTORY REBATE ..... \$600  
**NOW \$13,799\***

OR LEASE  
**\$259<sup>45\*\*</sup>**  
 per month

### 1989 ESCORT LX HATCHBACK "Automatic Transmission"

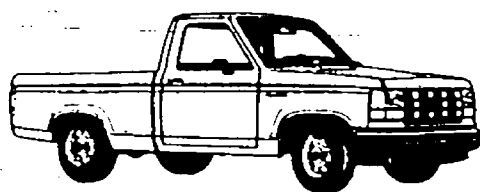


- Cloth L/B Buckets
- Automatic Transaxle
- Wide Vinyl Body-side Moldings
- AM/FM 4 Speaker Stereo Radio
- Tinted Glass
- Power Steering
- Internal Windshield Wipers
- P175/70RX14 Black Sidewall Tires
- Rear Window Defroster
- Instrumentation Group
- Digital Clock-With-Overhead Console I
- Light/Security Group
- Dual Electric Mirrors
- Luxury Wheel Covers
- 1.9L EFI 4 Cylinder Engine

WAS ..... \$9281  
 HICKEY DISCOUNT ..... \$1415.80  
 FACTORY REBATE ..... \$500  
**NOW \$7030<sup>20\*</sup>**

OR LEASE  
**\$139<sup>60\*\*</sup>**  
 per month

### 1989 RANGER 4x2 PICKUP

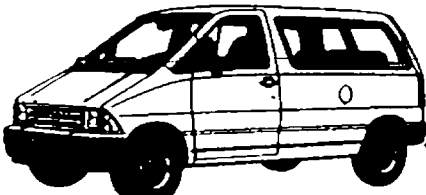


- Cloth Split Bench Seats
- XLT Special Value Package #864
- XLT Trim
- Deluxe Two-Tone
- XLT Equipment Group
- Headliner
- Stock #KT990
- Deluxe Wheel Trim
- 2.3L EFI I-4 Engine
- 5 Speed Manual Overdrive Transmission
- P215 Steef Outlined White Letter All Season Tires
- Swing Away Mirrors

WAS ..... \$11,338  
 HICKEY DISCOUNT ..... \$2589  
 FACTORY REBATE ..... \$500  
**NOW \$8249\***

OR LEASE  
**\$144<sup>83\*\*</sup>**  
 per month

### 1989 AEROSTAR WAGON

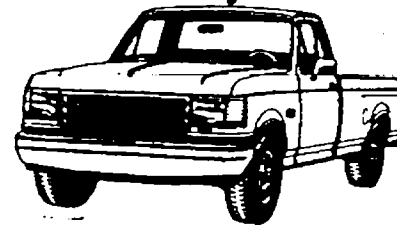


- Dual Cloth Captain Chairs
- Preferred Equipment Package #401
- 7-Passenger
- Air Conditioning
- Privacy Glass
- Rear Window/Washer/Wiper
- Speed Control
- Tilt Steering
- 3.0L Engine
- Automatic Overdrive Transmission
- P215 Black Sidewall All Season Tires
- AM/FM Stereo/Cassette/Clock
- Rear Window Defogger
- Stock #KT2821

WAS ..... \$15,800  
 HICKEY DISCOUNT ..... \$2811  
 FACTORY REBATE ..... \$500  
**NOW \$12,689\***

OR LEASE  
**\$233<sup>44\*\*</sup>**  
 per month

### 1989 F150 4x2 Styleside PICKUP



- Manual Transmission
- Special Value Package #604
- Spring-Arry Mirrors
- Auxiliary Fuel Tank
- Chrome Grille
- Headliner/Insulation Package
- AM/FM Stereo with Clock
- Speed Control
- TR Steering
- Tachometer
- Sliding Rear Window
- Argent Styled Steel Wheels
- P235 XL Black Sidewall All Season Tires
- Chrome Rear Step Bumper
- 5.0L EFI V8 Engine
- 8250 GVWR Package
- 4 Speed Manual Transmission
- Stock #KT097

WAS ..... \$12,204  
 HICKEY DISCOUNT ..... \$2011  
**NOW \$10,193\***

OR LEASE  
**\$186<sup>15\*\*</sup>**  
 per month

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OVER 60 YEARS OF SALES & SERVICE



FILL UP OF GAS WITH EVERY NEW CAR OR TRUCK PURCHASED

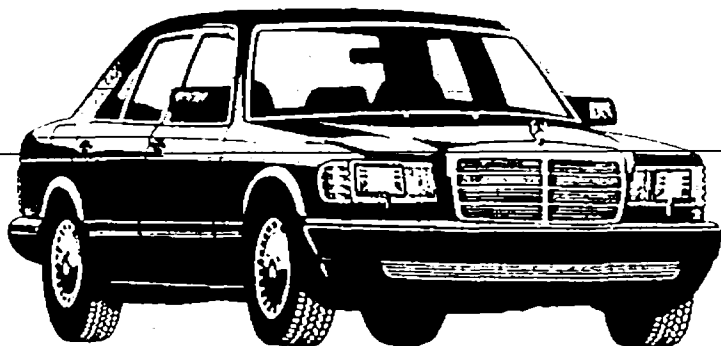
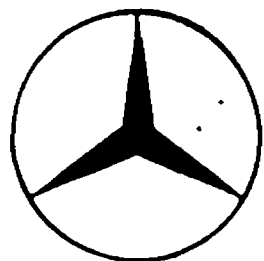
**538-6600**

7 MILE AT GRAND RIVER

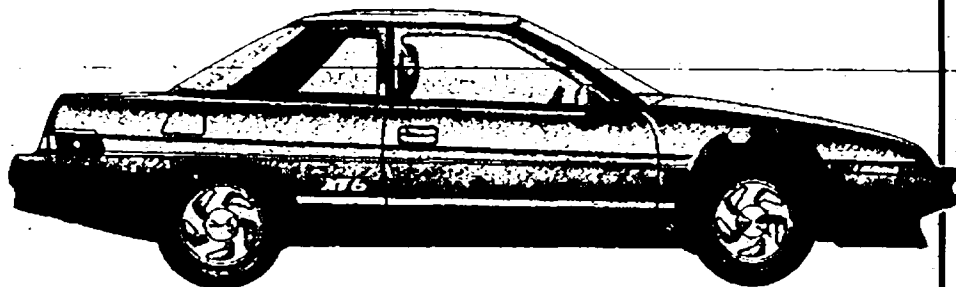
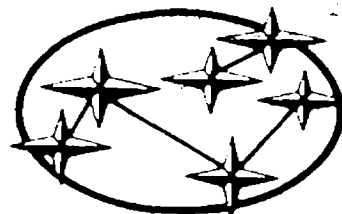
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Committed to serving you with  
the convenience and care you deserve

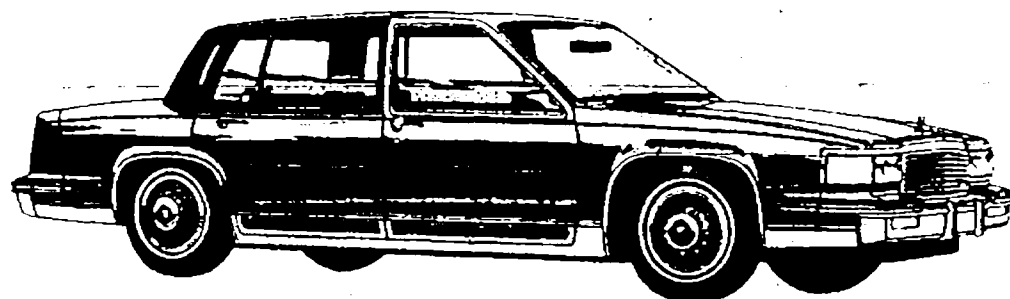
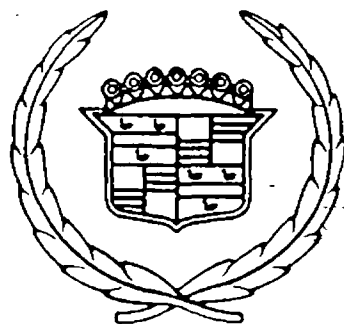
*Celebrate  
1989!*



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